

EVALUATION REPORT
(As Per Rule 35 of PP Rules-2004)

1. Name of Procuring Agency: National Bank of Pakistan
2. Method of Procurement: 36 (b) - Single Stage Two Envelope Procedure,2004
3. Title of Procurement: PROCUREMENT OF ACQUIRING OF SAN STORAGE FOR BUSINESS & I&TD.
4. Tender Inquiry No.: NT-09/15/2021-1
5. PPRA Ref. No. TSE): TS459819E
6. Date & Time of Bid Submission: November 18th, 2021, at 11:00 AM
7. Date & Time of Bid Opening: November 18th, 2021, at 11:30 AM. (Technical Bid Opening)
1st April 2022, 3:00 PM. (Financial Bid Opening)
8. Number of Bids Received: Five (05)
9. Criteria for Bid Evaluation: Mentioned in the RFP/Bidding documents.
10. Details of Bid(s) Financial Evaluation: As follows

Name of Bidder	Marks		Total Evaluated Cost PKR	(As Per Rule 35 of PP Rules-2004)
	Technical Score	Financial Score		
M/s. New Horizon	N/A	N/A	81,816,401/-	(Most Advantageous Bid)
M/s. PTCL	N/A	N/A	84,417,636.15/-	-
M/s. IBL Unisys (PVT)Ltd	N/A	N/A	97,282,178/-	-
M/s. JBS (Jaffer Business System)	N/A	N/A	-	Technically Disqualified
M/s. Premier Systems (PVT) ltd	N/A	N/A	-	Technically Disqualified

* All costs are inclusive of all applicable taxes. All USD (US Dollar) quoted costs are converted into PKR (Pak Rupees) on the basis of NBP FX rate at 1 USD=183.45 PKR as of April 1, 2022 i.e. financial bid opening date.

Most Advantageous Bidder: M/s. New Horizon.

11. Any other additional / supporting information, the procuring agency may like to share.
- Annexure II- Evaluation Criteria.

(Divisional Head)
Procurement Division
Logistics, Communications & Marketing Group
Head Office, NBP, Karachi.

Evaluation Criteria

Acquiring SAN Storage for Business & TDG Projects

The bids/proposals with all complete documents will be technically evaluated as under.

1. All bidders are required to submit filled, correct and complete Annexure III – Technical Requirement Document along with their bids. If the bidder fails to do so, its bid will be considered as rejected. All bidders are also requested to affix their company's stamp/signature on each page of the submitted Annexure III – Technical Requirements.
2. All bidders are required to propose a single solution to NBP as any alternate solution will not be considered for evaluation and in such case, bid will be considered as rejected.
3. If any bidder includes propose solution financial details (i.e price, cost bid security amount etc.) in its TECHNICAL PROPOSAL or response to any NBP clarification query during evaluation of technical proposal, **its bid will be considered as rejected.**
4. For evaluation of requirements mentioned in Annexure-III, bidder is required to provide undertakings on company's letterhead signed by authorized representative of the company mentioning all the requirements and also stating that all these requirements are acceptable to the company and will be provided to NBP accordingly. NBP will first check that such undertaking have been provided or not in the submitted bid. If undertaking is not found then NBP will ask clarification from the bidder and ask to submit the required undertaking, however if bidder failed to provide the correct and complete undertaking then its bid **will be considered as rejected.**
5. Technical Requirements mentioned in Annexure III – Technical Requirement Document with “**Priority (High/Low)**” is evaluated as follows:
 - a. For evaluation purpose, a desired response of only ‘Y’, ‘Yes’, ‘N’, ‘No’ is required in the availability column for all technical requirements (mentioned in Annexure III – Technical Requirement Document).
 - b. All technical requirements with “High” Priority must be answered as ‘Y’ or ‘Yes’. If bidder response ‘N’ or ‘No’ against any of such “High” Priority requirement, its bid will be considered as technically disqualified and will be rejected.

- c. All technical requirements with “Low” Priority can be answered as ‘Y’, ‘Yes’, ‘N’, ‘No’. If bidder responds ‘N’ or ‘No’ against any of the “Low” Priority requirement, its bid will not be considered as rejected.
 - d. For all “High” priority technical requirements against which Bidder is responding “Y”, bidder should specify the proper reference of the proposal in the reference / substantiation column. NBP may ask any other additional documentary evidence against any requirement that must be provided by the Bidder during the period of evaluation. Bidders should respond to such requests within the time frame indicated in the letter/fax/ e-mail seeking the explanation. Failing to provide the reference, its bid will be considered as technically disqualified and will be rejected.
 - e. For all requirements against which Bidder is not providing any response (i.e. an empty availability cell or an availability cell with a response other than “Y”/‘Yes’ or ‘N’/‘No’), NBP will first check that against such requirements proper reference documents have been provided or not in the submitted bid. If reference document is found then NBP ask clarification from the bidder about its response, however if reference document will also not found then response of bidder shall be considered as ‘No’ and its bid will be considered as rejected.
 - f. The bidders are required to include the price of all requirements with ‘High’ priority where the response is ‘Y’ in its financial proposal as the price mentioned in financial proposal will be considered as final and cannot be increased in any case after the submission of bid.
 - g. “Low” priority requirements that shall be responded “Y” by bidder shall be treated as complimentary, without any addition in the above mentioned quoted price.
6. The prices will be evaluated on the basis of items mentioned in Annexure III – Technical Requirements and Annexure VII- BOQ of the RFP document.
 7. Bid from the technically qualified Bidder and having lowest evaluated price/cost will be considered as lowest evaluated Bid and accepted by NBP for contract award.
 8. As per requirement of ITB 31 mentioned in Annexure VI – Standard Bidding Document of RFP, NBP may conduct a post-qualification evaluation exercise for the bidder which is selected as having submitted the lowest evaluated bid. A negative evaluation will result in rejection of the bidder’s bid, in which event NBP shall proceed to the next lowest evaluated bidder to make a similar evaluation.