

EXPRESSION OF INTEREST **PROCUREMENT OF CONSULTANCY SERVICES**

National Bank of Pakistan invites tax registered, experienced and competent financial consulting firms to submit Expressions of Interest (EOI) for procurement of consultancy services, for financial due diligence of a target entity in a transparent manner by adopting The PPRA Rules, 2004 and The Procurement of Consultancy Services Regulations, 2010. This invitation is in supersession of the invitation on the subject matter published in this newspaper dated September 4, 2014.

Scope

The scope of work includes but is not limited to carrying out a detailed financial due diligence of the target entity and its business covering such areas and aspects of the target's business as identified in the detailed Terms of Reference to be provided with the RFP documents, assessing the financial viability of proceeding with the proposed acquisition of the target entity, identifying and advising on the most time and cost effective transaction structure along with alternate structures, advising on the regulatory approvals and permissions required in order to proceed with and complete the transaction, the regulatory procedures and formalities to be followed, attending meetings with relevant regulatory authorities in connection with the proposed transaction, preparation of a due diligence report containing the findings of the due diligence exercise identifying risks and benefits of the proposed transaction, preparing, negotiating and finalizing necessary documents required for the completion of the transaction.

Consultants will be required to complete the transaction strictly within the timelines advised in the RFP documents.

Eligibility Criteria

The following eligibility criteria shall be followed:

S.No.	Terms & Conditions
1	The interested firm has independently performed financial and tax Due Diligence Advisory assignments with banks in Pakistan during the last 10 years.
2	The interested firm has at least 10 clients (including at least 1 Commercial Banks / Islamic Bank) where the firm is the principal tax advisor.
3	The interested firm has conducted at least 1 business valuation assignment of commercial banks by utilizing Discounted Cash Flow, Market Multiples and/or Net Asset Value methods.
4	The interested firm has competent team based in Karachi to carryout Due Diligence Advisory assignment.

Guidelines for submission of EOI

In order to qualify for the next stage, the consulting firm must meet the stated eligibility criteria. Interested firms fulfilling the defined criteria are requested to submit their Expression of Interest by providing information that they possess which reflects their required capabilities and expertise (including firm / company profiles, relevant experience, description and experience of similar work, resume of appropriate personnel with appropriate skills and the documents above mentioned, etc.)

Expression of Interest shall be submitted to the address below no later than Nov 10, 2014. Firms that have already submitted their expressions of interest in response to the earlier invitation will be required to submit fresh EOIs. Shortlisted firms who will qualify on the stated eligibility criteria will be contacted for submission of Technical and Financial Proposal. Pursuant to Regulation- 3(B) Methods of Selection of Consultants of "Procurement of Consultancy Services Regulations, 2010" of PPRA; Quality Based Selection will be adopted for the selection of consultant.

For more details please contact the under-signed on following telephone numbers: (92)21-99220891-2,

Note: National Bank of Pakistan reserves the right to cancel this invitation at any stage.

**Head of Investment Banking, NBP,
1st Floor, NBP Head Office, I. I. Chundrigar Road, Karachi**