

National Bank of Pakistan

Request for Expression of Interest (EOI)

Procurement of Technical Advisory service to conduct a comprehensive assessment of NBP Core Banking Solution's (CBS).

National Bank of Pakistan (NBP) invites Expression of Interest (EOI) for hiring of Consultancy Services regarding Technical Advisory to conduct a comprehensive assessment of NBP Core Banking Solution's (CBS).

<u>Scope of Services:</u>	
1	Conduct a review of the current state of the Core Banking Solutions and provide a recommendation to assist in Version Upgrade versus New Core Banking Solution considering risks, cost, timelines, integration, extensibility, supportability, robustness, resource requirements, maintenance requirements and other relevant attributes.
2	Provide comparison for Version Upgrade versus New Core Banking Solution considering the following: <ul style="list-style-type: none">• Understanding the functioning of the current environment• Functional Requirements and modules• Data conversion and data migration methodology• Understanding existing allied solutions and live interfaces deployed• Emerging banking developments and resulting needs
3	Provide a comparison of Core Banking Solution vendor capabilities and credentials by assessing the: <ul style="list-style-type: none">• Vendors financial strength and business continuity (last 10 years)• Vendors commitment to the business• Vendors domain and technical competence• Vendors deployment capabilities
4	Based on the above key points, propose a Strategy and Technology Road Map for NBP's Core Banking Solution for the next 10 years.
5	At least 3 comparisons of Core Banking Solutions are required from the Consulting firm on the above mentioned scope specifying the following: <ul style="list-style-type: none">• Name of the Core Banking Solution• Latest Version and technology• Deployed locally or Internationally or both, and number of installations• Core Banking Solutions used for comparison must be running in a Bank with 800+ Branches (Locally or Internationally)• At least 1 Core Banking Application in the comparison list should be running in the Pakistan Banking Industry
<u>Eligibility Criteria:</u>	
<u>A. Consulting firm Qualification Requirements:</u>	
1	Consulting firm should have been registered / incorporated with SECP as a Private or Public Limited company. Consulting firm should provide a copy of valid Income Tax Registration Certificate / Valid General Sales Tax Registration and Active Tax Payer Certificate.
2	Consulting firm should have at least five (05) years' experience in system assessment/functionality review/ Information Systems audit of banking applications as principle and partner in case of local subsidiaries of multinationals, experience of principle will also be considered. Consulting firm should have completed at least 10 such engagements and proof of the same may be required.
3	Consulting firm should have handled following activities of core enterprise systems, preferably for Core Banking Solutions within the Financial industry in Pakistan or Internationally. In case of local subsidiaries of multinationals, experience of parent will also be considered. <ul style="list-style-type: none">• Prepare Request for Proposal (RFP)• Provide assessment on Request of Proposal and Vendor Selection• Provide Core Enterprise Systems Strategy and Conduct Gap analysis studies

4	Consulting firm should provide strength of their consultants locally and globally which covers the scope of work.
5	Consulting firm should specifically consider, amongst other criteria, the following: <ul style="list-style-type: none"> • Quality and Completeness of presentations • Proposed minimum duration for assignment
6	Consulting firm and their affiliates currently involved in implementation of Core Banking and Allied applications at NBP and vendors of Core Banking solutions are not eligible to provide services for this assignment.
7	The Consultancy firm should not be engaged in provision of any other services, goods or works to NBP which by its nature, create a situation of conflict of interest with the scope of services mentioned herein.
<u>B. Consulting firm Resources qualification & Experience Requirements</u>	
1	The Consulting firm should have a pool of resources in the fields of work mentioned below for Financial Institutions Core enterprise solutions. The resources should have worked in the respective areas. <ul style="list-style-type: none"> • Technical Advisory Services • Prepare or assess Request for Proposal (RFP) • Project Implementation & Management
2	Project Team members proposed by the Consulting firm should have more than 5 years' experience with the Project Manager a minimum 15 years of experience which covers the scope of work.
3	The Project Team proposed by the Consulting firm, should have adequate educational qualification which covers the scope of work.

** Means of Verification – Documentary evidence needs to be provided.*

Guidelines for submission of EOI:

1. After completion of short listing process and notification of results on NBP's website, only shortlisted Consultancy firm(s) shall be contacted for further participation in the process as per the Procurement of Consultancy Services Regulations, 2010.
2. Furthermore, Quality and cost based selection method as per Regulation 3 (B) of the Procurement of Consultancy Services Regulation, 2010 will be adopted for selection of the Consultancy firm.
3. The sealed EOI applications complete in all aspects, duly signed and stamped by the authorized person of the Consultancy firm should be dropped in the Tender Box placed in the Conference Room of the Divisional Head, Property & Procurement Division, 3rd Floor, Logistic Support Group, National Bank of Pakistan, Head Office, Karachi on EOI opening date i.e. March 09, 2020 till 12:00 p.m. Sealed Applications will be opened on same day i.e. March 09, 2020 at 12:30 p.m. by the Tender Opening Committee and in presence of representative of parties, who wish to be present at the time of EOI opening.
4. In case the office remains closed for any reason, it will be opened on next working day at same time. The profiles submitted after the bid submission time will not be entertained. Envelopes containing applications must be marked with capital letters "**Procurement of Technical Advisory services to conduct a comprehensive assessment of NBP's existing Core Banking Solution (CBS).**"
5. The Bank reserves the right to cancel this invitation at any stage of tender as per PPRA Rule 33.

For details please contact to bank officials on following Telephone Numbers.

This Expression of Interest is also available on following websites:

<http://www.nbp.com.pk>

<http://www.ppra.org.pk>

**Divisional Head Procurement
Logistic Support Group
3rd Floor, NBP Head Office, Karachi.
Tel: 99062533 and 99062966.**