

MINIMUM ELIGIBILITY CRITERIA

BPR & COSO IMPLEMENTATION PROJECT

NATIONAL BANK OF PAKISTAN





Minimum Eligibility Criteria

BPR & COSO Implementing Project at National Bank of Pakistan

All the applicants / applicant firms incorporated and based in Pakistan and governed by rules, laws and statutes of Government of Pakistan that meet the following criteria shall be eligible to apply.

- i. Applicant's firm having experience of implementing or providing advisory for BPR* to at least one of the large Bank** in Pakistan
- ii. Applicant's firm must have strong International affiliation with active international support
- iii. Applicant's firm must have implemented Internal Control/ COSO framework in at least two banks in Pakistan
- iv. Must have Positive Working Capital for last **3 years**.
- v. Must have Positive Cash Flows from Operational Activities for past **3 years**.
- vi. The firm should be able to deploy at least seven member expert dedicated team (excluding the engagement partner) with National & International Experience for fulltime during the term of the project at NBP.
- vii. The Engagement Partner (Project Leader) of the project must be local resident with international and domestic hands-on experience of advisory and implementation of BPR & COSO project as defined in the RFP.
- viii. Dedicated team assigned to NBP must have relevant experience of successfully implementing **BPR project covering at least one key process/cycle** in Top 20 commercial banks of Pakistan. (Asset wise – based on B/S as of **Dec 31, 2011**).
- ix. Dedicated team assigned to NBP must have relevant experience of implementing and successfully completing at least one **COSO implementation project covering ICFR as per Regulatory requirement** in Top 20 commercial banks of Pakistan. (Asset wise – based on B/S as of **Dec 31, 2011**).

*. Business Process Review project of NBP is essentially a business process improvement/transformation project undertaken with the core objectives of transforming the organization's key operating strategies, structure/governance, processes, systems and MIS by benchmarking them to international best practices and ensure effectiveness and efficiency of business operations to enable the organization in meeting its overall business objectives. Additionally one of the core focus areas of the exercise is to ensure alignment with CBA, LOS, allied systems, other automation initiatives and Basel II Projects etc to optimize the benefits from these projects.

** Commercial banks having total assets of Rs.100 billion and total number of 150 or more branches



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