

**EVALUATION REPORT**  
**(As Per Rule 35 of PP Rules, 2004)**

1. Name of Procuring Agency: National Bank of Pakistan
2. Method of Procurement: 36 (b) - Single Stage Two Envelope Procedure
3. Title of Procurement: Procurement of Security Information Monitoring and Management Solution with Managed Services
4. Tender Inquiry No.: NBP/LSG/ITD/SIM/02122015
5. PPRA Ref. No. (TSE): TS260867E
6. Date & Time of Bid Submission: January 15, 2016 at 03:00 p.m.
7. Date & Time of Bid Opening: January 15, 2016 at 03:30 p.m.
8. No of Bids Received: Two (02)
9. Criteria for Bid Evaluation: Mentioned in the attached RFP/Bidding documents.
10. Details of Bid(s) Evaluation: As follows

Name of Bidder	Marks		Total Evaluated Cost (PKR)*	Rule/Regulation/SBD*/ Policy/Basis for Rejection/Acceptance as per Rule 35 of PP, 2004.
	Technical (If applicable)	Financial (If applicable)		
M/s. Commtel	N/A	N/A	41,669,590.63/-	Lowest Evaluated Bid
M/s. Trillium Information Security Systems Pvt. Ltd.	N/A	N/A	73,220,457/-	-

\* All costs are inclusive of all applicable taxes

**Lowest Evaluated Bidder:** M/s. Commtel

11. Any other additional / supporting information, the procuring agency may like to share.

- Annexure II- Evaluation Criteria

Wing Head ITP  
Logistic Support Group

Evaluation Criteria

**Procurement of Security Information Monitoring and Management  
Solution with Managed Services**

**TENDER ID: NBP/LSG/ITD/SIM/02122015**

The bids/proposals with all complete documents will be evaluated as under.

1. All bidders are required to submit filled, correct and complete Annexure III - Technical Requirement Document (all sheets separately) along with their bids. If the bidder fails to do so, its bid will be considered as rejected. All bidders are also requested to affix their company's stamp/signature on each page of the submitted Annexure III - Technical Requirement Document.
2. All Bidders are required to propose a Security Information Monitoring and Management Solution with Managed Services to NBP as any alternate or additional Solution will not be considered for evaluation and such bid will be deemed as rejected.
3. If any bidder includes proposed solution financial details (i.e price, cost bid security amount etc.) in its TECHNICAL PROPOSAL or response to any NBP clarification query during evaluation of technical proposal, its bid will be considered as rejected.
4. For evaluation of solution functional requirements mentioned in Annexure-III Technical Requirement Document, NBP will request bidders to demonstrate their proposed software to NBP during evaluation stage, at no extra cost to NBP. If any bidder failed to demonstrate its respective solution, its bid will be considered as technically disqualified / rejected / non-responsive. The place, date & time of demonstration sessions will be communicated to bidders separately by NBP.
5. Technical Requirements mentioned in Annexure III - Technical Requirement Document with "**Priority (High/Low)**" is evaluated as follows:
  - a. For evaluation purpose, a desired response of only 'Y', 'Yes', 'N', 'No' is required in the availability column for all technical requirements (mentioned in Annexure III - Technical Requirement Document).
  - b. All technical requirements with "High Priority" must be answered as 'Y' or 'Yes'. If the Bidder responses 'N' or 'No' against any of such "High Priority" requirement, its bid will be considered as technically disqualified and will be rejected.
  - c. All technical requirements with "Low Priority" can be answered as 'Y' or 'Yes', 'N' or 'No' as these requirements will not be considered for

evaluation. If bidder responds with 'N' or 'No' against any of the "Low Priority" requirement, its bid will not be considered as rejected.

- d. For all "High Priority" technical requirements against which Bidder is responding "Y", the Bidder should specify the proper reference of the proposal in the reference / substantiation column. NBP may request for any other additional documentary evidence against any requirement that must be provided by the Bidder during the period of evaluation. Bidders should respond to such requests within the time frame indicated in the letter/fax/ e-mail seeking the explanation. In the event of a Bidder failing to provide the reference or any information sought/document requested by NBP, its bid will be considered as technically disqualified and will be rejected.
  - e. For all requirements against which Bidder is not providing any response (i.e. an empty availability cell or an availability cell with a response other than "Y"/'Yes' or 'N'/'No'), NBP will first check that against such requirements proper reference documents have been provided or not in the submitted bid. If reference document is found then NBP may ask clarification from the bidder about its response, however if reference document is not found then response of bidder shall be considered as 'No' and its bid will be deemed as rejected.
  - f. The Bidders are required to include the price of all requirements with "High Priority" where the response is 'Y' in its Financial Proposal as the price mentioned in Financial Proposal will be considered as final and cannot be changed in any circumstances after the submission of bid.
  - g. "Low Priority" requirements that shall be responded "Y" by Bidder shall be treated as complimentary, without any addition in the above mentioned quoted price.
6. The prices will be evaluated on the basis of all items mentioned in Annexure III - Technical Requirement and Annexure VII- BOQ of the RFP documents which will be considered as total bid value / bid amount / contract price.
  7. Bid from the technically qualified Bidder and having lowest evaluated price/cost will be considered as lowest evaluated Bid and accepted by NBP for contract award.
  8. As per requirement of ITB 31 mentioned in Annexure VI - Standard Bidding Document of RFP, NBP may conduct a post-qualification evaluation exercise for the bidder which is selected as having submitted the lowest evaluated bid. A negative evaluation will result in rejection of the bidder's bid, in which event NBP shall proceed to the next lowest evaluated bidder to make a similar evaluation.