

EVALUATION REPORT
(As Per Rule 35 of PP Rules, 2004)

1. Name of Procuring Agency: National Bank of Pakistan
2. Method of Procurement: 36 (b) Single Stage – two envelop procedure
3. Title of Procurement: Procurement of Know Your Customer & Anti Money Laundering Solution
4. Tender Inquiry No.: NBP/CG/KYC/AML/09012015
5. PPRA Ref. No. (TSE): TS230518E
6. Date & Time of Bid Closing: February 02,2015 at 11:00 AM
7. Date & Time of Bid Opening: February 02, 2015 at 11:30 AM
8. No of Bids Received: 02 (Two)
9. Criteria for Bid Evaluation: Mentioned in the attached RFP/Bidding documents.
10. Details of Bid(s) Evaluation: Mentioned in the attached RFP/Bidding documents.

Name of Bidder	Marks		Evaluated Cost (PKR)	Rule/Regulation/SBD*/Policy /Basis for Rejection/Acceptance as per Rule 35 of PP, 2004.
	Technical (If applicable)	Financial (If applicable)		
IBM Pakistan	80/100	N/A	84,931,406.56 (exclusive of applicable taxes)	Bid accepted as bidder conform specified requirements of RFP/Bidding documents.
Techlogix Pakistan (Pvt) Limited	80/100	N/A	79,096,906.13 (inclusive of applicable taxes)	Bid accepted as bidder conform specified requirements of RFP/Bidding documents.

Lowest Evaluated Bidder: Techlogix Pakistan (Pvt) Limited

11. Any other additional / supporting information, the procuring agency may like to share.
 - Annexure II – Evaluation Criteria

Signature:

Official Stamp:

***Standard Bidding Documents (SBD).**

Annexure II

Evaluation Criteria

Procurement of Know Your Customer &

Anti Money Laundering Solution

Tender ID: NBP/CG/KYC/AML/09012015

The bids/proposals with all complete documents will be technically evaluated as under.

1. All bidders are required to submit filled, correct, complete and signed/stamped Annexure III – Technical Requirement Document along their bid. If the bidder fails to do so, its bid will be considered as rejected.
2. All bidders are required to propose a single software solution to NBP as any alternate software solution will not be considered for evaluation and bid will be considered as rejected.
3. If any bidder includes propose solution financial details (i.e price, cost etc.) in its TECHNICAL PROPOSAL or response to any NBP clarification query, its bid will be considered as rejected
4. For evaluation of software functional requirements, NBP may request bidder to demonstrate its proposed software to NBP during evaluation stage, at no extra cost to NBP. If bidder failed to demonstrate its respective solution, its bid will be considered as technically disqualified / rejected / non-responsive
5. Technical Requirements mentioned in Annexure III – Technical Requirement Document with “**Priority (High/Low)**” is evaluated as follows:
 - a. For evaluation purpose, a desired response of only ‘Y’, ‘Yes’, ‘N’, ‘No’ is required in the availability column for all technical requirements (mentioned in Annexure III – Technical Requirement Document).

- b. All technical requirements with “High” Priority must be answered as ‘Y’ or ‘Yes’. If bidder response ‘N’ or ‘No’ against any of such “High” Priority requirement, its bid will be considered as technically disqualified and will be rejected.
 - c. All technical requirements with “Low” Priority can be answered as ‘Y’, ‘Yes’, ‘N’, ‘No’. If bidder responds ‘N’ or ‘No’ against any of the “Low” Priority requirement, its bid will not be considered as rejected.
 - d. For all “High” priority technical requirements against which Bidder is responding “Y”, bidder should specify the proper reference of the proposal in the reference / substantiation column. NBP may ask any other additional documentary evidence against any requirement that must be provided by the Bidder during the period of evaluation. Bidders should respond to such requests within the time frame indicated in the letter/fax/ e-mail seeking the explanation. Failing to provide the reference, its bid will be considered as technically disqualified and will be rejected.
 - e. For all requirements against which Bidder is not providing any response (i.e. an empty availability cell or an availability cell with a response other than “Y”/‘Yes’ or ‘N’/‘No’), NBP will first check that against such requirements proper reference documents have been provided or not in the submitted bid. If reference document is found then NBP ask clarification from the bidder about its response, however if reference document will also not found then response of bidder shall be considered as ‘No’ and its bid will be considered as rejected.
 - f. The bidders are required to include the price of all requirements with ‘High’ priority where the response is ‘Y’ in its financial proposal as the price mentioned in financial proposal will be considered as final and cannot be increased in any case after the submission of bid.
 - g. “Low” priority requirements that shall be responded “Y” by bidder shall be treated as complimentary, without any addition in the above mentioned quoted price.
6. Technical Requirements mentioned in Annexure III – Technical Requirement Document with “**Score Allocation**” is evaluated as follows:
- a. Bidder should provide the documentary evidences, name & contact details of these references as mention in these requirements. NBP may ask any other additional documentary evidence against these requirements that must be provided by the Bidder during the period of evaluation. Bidders should respond to such requests within the time frame indicated in the letter/fax/ e-mail seeking the explanation. Failing to provide the reference, its bid will be considered as technically disqualified and will be rejected
 - b. **MINIMUM PASSING MARKS OF 70 out of 100** is required against these requirements to qualify for the next stage (i.e. evaluation of financial proposals), otherwise the bid will be considered as rejected.

7. Bid from the technically qualified Bidder and having lowest evaluated price/cost will be considered as lowest evaluated Bid and accepted by NBP for contract award.

8. As per requirement of IBT 31 mentioned in Annexure VI – Standard Bidding Document of RFP, NBP may conduct a post-qualification evaluation exercise for the bidder which is selected as having submitted the lowest evaluated bid. A negative evaluation will result in rejection of the bidder's bid, in which event NBP shall proceed to the next lowest evaluated bidder to make a similar evaluation.