

### **The Nation's Bank Partners with Karachi Port Trust (KPT), offering preferred solutions for banking needs of KPT employees**

Karachi – National Bank of Pakistan (NBP) and Karachi Port Trust (KPT) have signed an agreement for “Employee Banking” for provision of banking facilities to KPT employees.

Under the aforementioned arrangement, NBP will facilitate KPT employees to meet their financial needs through provision of its wide range of assets and liabilities products under the preferred service mode. The arrangement offers concessional rates and dedicated services designed to address the financial needs of KPT employees.

The agreement was signed by Mr. Faisal Ahmed (SEVP / Group Head – Consumer Assets, NBP) and Mr. Mashoud Ahmed Jan (General Manager - Finance, KPT). Other senior executives of NBP and KPT also witnessed the signing ceremony. Speaking on the occasion, Mr. Faisal termed the arrangement as mutually beneficial for both the organizations as it will further strengthen NBP's partnership with KPT. NBP is capitalizing on its large corporate relationships by offering specialized priority services and awareness sessions for the employees of large corporates like KPT to help its employees meet their personal banking/financing needs. We are bringing banking to employees' workplace for facilitation and better customer service.

NBP is presently offering a wide range of consumer financing products that inter alia include “Personal Loans”, “Financing against Gold”, “House Loans” and “Auto Loans”. The bank holds lion's share in the category of personal loans.

Also speaking on the occasion, Mr. Mashoud said that KPT has always been at the forefront to adapt to global technological advances and transformation in the ports and shipping sector. KPT considers its employees as its assets and believes investing in them to achieve its mission.

