

**EVALUATION REPORT**  
**(As Per Rule 35 of PP Rules, 2004)**

1. Name of Procuring Agency: National Bank of Pakistan
2. Method of Procurement: 36 (b) - Single Stage Two Envelope Procedure
3. Title of Procurement: Procurement of E-Learning Software
4. Tender Inquiry No.: NT-09/05/2018-3
5. PPRA Ref. No. (TSE): TS364787E
6. Date & Time of Bid Submission: September 27, 2018 at 03:00 p.m.
7. Date & Time of Bid Opening: September 27, 2018 at 03:30 p.m.
8. No of Bids Received: Six (06)
9. Criteria for Bid Evaluation: Mentioned in the attached RFP/Bidding documents.
10. Details of Bid(s) Evaluation: As follows

Name of Bidder	Marks		Total Evaluated Cost (PKR)*	Rule/Regulation/SBD*/Policy/Basis for Rejection/Acceptance as per Rule 35 of PP, 2004.
	Technical (If applicable)	Financial (If applicable)		
M/s. Siemens Pakistan Engineering Company Ltd	N/A	N/A	30,770,880/-	Lowest Evaluated Bid
M/s. EY Ford Rhodes Pvt. Ltd	N/A	N/A	53,054,744/-	-
M/s. Knowledge Platform	N/A	N/A	N/A	Bid rejected as bidder technical proposal did not conform to the specified requirements.
M/s. Systems Limited	N/A	N/A	N/A	Bid rejected as bidder technical proposal did not conform to the specified requirements.
M/s. Tally Marks Consulting Pvt. Ltd.	N/A	N/A	N/A	Bid rejected as bidder did not submit Bid security at the time of bid submission.
M/s. Viftech Pvt. Ltd.	N/A	N/A	N/A	Bid rejected as bidder did not submit Bid security at the time of bid submission.

\* All costs are inclusive of all applicable taxes

**Lowest Evaluated Bidder:** M/s. Siemens Pakistan Engineering Company Ltd.

11. Any other additional / supporting information, the procuring agency may like to share.
  - o Annexure - II

Property & Procurement Division  
Logistic Support Group

EVALUATION CRITERIA

The bids / proposals with all complete documents will be evaluated as under.

1. All bidders are required to submit filled, correct and complete Annexure III - Technical Requirement Document (all sheets separately) along with their bids. If the bidder fails to do so, its bid will be considered as rejected. All bidders are also requested to affix their company's stamp/signature on each page of the submitted Annexure III - Technical Requirement Document.
2. All bidders are required to propose a single solution to NBP as any alternate or additional solution will not be considered for evaluation and such bid will be considered as rejected.
3. If any bidder mentions propose solution financial details (i.e. price, cost, bid security amount etc.) in its TECHNICAL PROPOSAL or response to any NBP clarification query during technical evaluation, its bid will be considered as rejected.
4. Technical Requirements mentioned in Annexure III - Technical Requirement Document with "Priority (High/Low)" is evaluated as follows:
  - i. For evaluation purpose, a desired response of only 'Y', 'Yes', 'N', 'No' or 'C' - Customizable is required in the availability column for all technical requirements (mentioned in Annexure III - Technical Requirement Document).
  - ii. All technical requirements with "High Priority" must be answered as 'Y' or 'Yes'. If Bidder responds 'N' or 'No' against any of such "High Priority" requirement, its bid will be considered as technically disqualified and will be rejected.
  - iii. Bidder must mention Y-Yes or N-No or C-Customizable in 'Availability Response Column' for all the 'Requirements' mentioned in this document as Low or High Priority. The 'N' mentioned for High Priority item will disqualify the bidder. The 'C' mentioned for High Priority Item will presume that customization is covered in given cost and within timelines. [The Bidder may provide 'C' (Customization required) only against requirements mentioned from 2.01 to 14.04 in "Technical Requirements", which should not exceed 20% of those requirements.] If bidder responses of 'C' against these 'High' Priority requirements become greater than 20%, its bid will be considered as technically disqualified / rejected / non-responsive. The C-Customizable mentioned for Low Priority Items will be presumed available upon submitting a change request (CR) by NBP whilst N-No mentioned for Low Priority Item will reflect not possible and may impact on merit of solution.

- iv. All technical requirements with “Low Priority” can be answered as ‘Y’ or ‘Yes’, ‘N’ or ‘No’ as these requirements will not be considered for evaluation. If bidder responds with ‘N’ or ‘No’ against any of the “Low Priority” requirement, its bid will not be considered as rejected.
  - v. For all “High Priority” technical requirements against which Bidder is responding “Y”, the Bidder should specify the proper reference of the proposal in the reference / substantiation column. NBP may request for any other additional documentary evidence against any requirement that must be provided by the Bidder during the period of evaluation. Bidders should respond to such requests within the period indicated in the letter / fax / e-mail seeking the explanation. In the event of a Bidder failing to provide the reference or any information sought/document requested by NBP, its bid will be considered as technically disqualified and will be rejected.
  - vi. For all requirements against which Bidder is not providing any response (i.e. an empty availability cell or an availability cell with a response other than “Y”/‘Yes’ or ‘N’/‘No’), NBP will first check that against such requirements proper reference documents have been provided or not in the submitted bid. If reference document is found, then NBP may ask clarification from the bidder about its response. However, if reference document is not found then response of bidder shall be considered as ‘No’ and its bid will be deemed as rejected.
  - vii. The Bidders are required to include the price of all requirements with “High Priority” where the response is ‘Y’ in its Financial Proposal as the price mentioned in Financial Proposal will be considered as final and cannot be changed in any circumstances after the submission of bid.
  - viii. “Low Priority” requirements that shall be responded “Y” by Bidder shall be treated as complimentary inclusive of the functionality in the proposed price.
5. The prices will be evaluated based on all items mentioned in Annexure III – Technical Requirement and Annexure VII - BOQ of the RFP documents, which will be considered as total, bid value / bid amount / contract price.
  6. Bid from the technically qualified Bidder and having lowest evaluated price / cost will be considered as lowest evaluated Bid and accepted by NBP for contract award.
  7. As per requirement of ITB 31 mentioned in Annexure VI – Standard Bidding Document of RFP, NBP may conduct a post-qualification evaluation exercise for the bidder which is selected as having submitted the lowest evaluated bid. A negative evaluation will result in rejection of the bidder’s bid, in which event NBP shall proceed to the next lowest evaluated bidder to make a similar evaluation.