

# NATIONAL BANK OF PAKISTAN





## NATIONAL BANK 19 PAKISTAN

#### Pakistaniat - Being Pakistani

In the pages of this year's Annual Report, we delve into the profound ethos of **Pakistaniat**,

which stands as a symbol of unity and strength.

Our creative cues draw inspiration from the timeless wisdom of Dr. Allama Muhammad Iqbal (RA). Such as the majestic Shaheen in Dr. Iqbal's poetry, symbolizing freedom and resilience, NBP has soared above challenges, embodying the spirit of progress and determination.

As we commemorate our 75th anniversary, we reflect on the enduring trust bestowed upon us by the people of Pakistan for over seven decades. Dr. Iqbal's teachings resonate deeply with our commitment to excellence, echoing his call for national progress through self-realization and unity.

Dr. Iqbal's vision of a dynamic and self-assured nation finds resonance in our bank's stellar performance and unwavering dedication to service. The way Dr. Iqbal envisioned the Shaheen as a symbol of individual and collective strength, we continue to empower the people of Pakistan to achieve their aspirations. Our journey mirrors Dr. Iqbal's vision of a progressive and prosperous Nation.

Through our commitment to innovation and inclusivity, we pursue to embody the essence of Pakistaniat in every endeavor we undertake thus continuing to be the beacon of Dr. Iqbal's philosophy by being the Nation's Bank.



# **VISION**

To be the Nation's leading bank enabling sustainable growth and inclusive development



# MISSION

We will achieve our vision by subscribing to the qualities captured by the word **IMAGINE** 









### Integrity

is the cornerstone of everything we do





## **Market leadership**

is what we aim across all our target sectors





## **Agility**

and strategic nimbleness will help us adapt to changing market conditions





#### **Good Governance**

and transparency





#### **Innovation**

to provide for the customer needs of tomorrow





## **Nation-Building**

remains our priority





#### **Employee**

engagement through a merit-based culture



# INSIDE THIS BOOK

#### Welcome

Vision and Mission 3
Our Reporting Suite 8



# Organisational Overview

About NBP 12 Corporate Information 14 15 Organogram/Governance Highlights 2022 16 17 Our National Impact Seven Decades for the Nation 18 A Legacy of Recognition 20 **Key Events** 22 Financial Calendar 24



# Financial Performance

Financial Performance Overview 108 114 Value Creation and Distribution Quarterly Performance 115 6Y Historic Performance 117 Other Financial Highlights 125 Share Price 133 Pattern of Shareholding 135 Group Performance 136 **CSR** Report 152



#### Strategic Overview

Value Chain & Operating Model	162
Value Creation Model	164
Market Positioning &	
Competitive Landscape	166
SWOT	167
Material Considerations	168
Strategic Objectives	171
Key Performance Indicators	173
Resource Allocation	174
Listening to our Stakeholders	176





# Leadership insight

Profile of the Board	28
Chairman's Review	36
Insights from the CEO	40
Directors' Report (English)	44
Directors' Report (Urdu)	57
Profile of Shariah Board	58
Shariah Board's Report (English)	60
Shariah Board's Report (Urdu)	67
Executive Management	68
Organisational Overview	72
Coverage Across the Nation	74
Product & Services	75





# **Corporate Governance**

Corporate Governance	78
Statement of Compliance	88
Review Report to the Members	94
Statement of Internal Control	95
Our Ethics & Code of Conduct	96
Risk Management Framework	98
IT Governance & Cybersecurity	104



# Financial Statements

(Unconsolidated)

Independent Auditors' Report	184
Statement of Financial Position	189
Profit and Loss Account	190
Statement of Comprehensive Income	191
Statement of Changes in Equity	192
Cash Flow Statement	193
Notes to the Financial Statements	194



# Financial Statements

(Consolidated)



# AGM & SUPPLEMENTARY INFORMATION

Notice for the 75th AGM	436
Proxy Form	446

Directors' Report (English)	306
Directors' Report (Urdu)	307
Auditors' Report	308
Statement of Financial Position	313
Profit and Loss Account	314
Statement of Comprehensive Income	315
Statement of Changes in Equity	316
Cash Flow Statement	317
Notes to the Financial Statements	318

ANNUAL REPORT 2023 —

# OUR REPORTING SUITE

**Dear Readers,** Welcome to the 74th Annual Report of the National Bank of Pakistan ("NBP" or "the Bank"). This report comprehensively outlines the financial and non-financial performance of the Bank for the year ending December 31, 2023.

We hope you find the report informative and enjoyable.



#### **Strategy and Objective**

As a domestic systemically important bank ('D-SIB'), NBP holds a substantial role in influencing socioeconomic growth within the country. Our strategy is oriented towards transforming the institution into a future-ready, agile, and sustainable bank, concurrently upholding market leadership and fostering socioeconomic value creation for the broader society. The intricate details of our business model, including the impact of various capitals and their application in the value chain. This strategic approach, coupled with effective risk management and internal control measures, is geared towards achieving our short, medium, and long-term goals.

#### **Organisational Purpose**

Our corporate vision aspires to position us as the foremost Nation's bank, actively facilitating sustainable growth and inclusive development. Our commitment to realizing this vision is articulated through embracing the qualities represented in the acronym 'IMAGINE' (explained on Page # 4). Serving as guiding principles for all our endeavors, our vision and mission carefully guide every decision and action, all directed towards the overarching aim of "value creation".

#### **Targeted Readers**

This report is designed to meet the information needs of a diverse group of stakeholders, encompassing shareholders, employees, regulators, customers, governments, local communities, and others

• PwC A. F. Ferguson & Co. Chartered Accountants

BDO Ebrahim and Co. Chartered Accountants

#### The Medium

- This Annual Report is released within three months from the date of approval of the Financial Statements. The comprehensive online version is also published simultaneously on the same date as the issue of this Annual Report at <a href="https://www.nbp.com.pk/">https://www.nbp.com.pk/</a> InvestorInformation/Group-Standalone-Fin-Statements.aspx
- The Report is distributed to shareholders in a digital format on a Compact Disk.
- A limited quantity of printed copies has been produced for shareholders who have made specific requests.

#### **Material Matters**

Material issues within our strategic framework are those that have a significant influence on our capacity to generate enterprise value across short, medium, and long-term horizons. These encompass factors within our operational landscape, including risks and opportunities arising from the operating environment, considerations from stakeholders, and an assessment of internal strengths and weaknesses

#### **Suggestions and Queries**

We welcome inquiries, comments, and suggestions from our readers regarding this Annual Report. Please feel free to contact the office of the Chief Financial Officer with any feedback.

The Chief Financial Officer National Bank of Pakistan 2nd Floor, NBP Head Office Building, I.I. Chundrigar Road, Karachi Stakeholders may also contact our Investor Relations Office by email at: <a href="mailto:investor.relations@nbp.com.pk">investor.relations@nbp.com.pk</a>

Reporting Considerations		
	Financial Statements	
Standards and Principles	<ul> <li>The Banking Companies Ordinance, 1962</li> <li>The Companies Act, 2017</li> <li>The Listed Companies (Code of Corporate Governance) Regulations, 2019</li> <li>The Public Sector Companies (Corporate Governance) Rules, 2013</li> <li>International Financial Reporting Standards and Interpretations issued by the International Accounting Standards Board</li> <li>Islamic Financial Accounting Standards issued by the Institute of Chartered Accountants of Pakistan</li> <li>Other related directives issued by the SBP, SECP and PSX</li> </ul>	
Internal Assurance Mechanism	Board Audit Committee     Robust framework of internal controls     Statement of Internal Control by the management     Shariah Board	

External

Assurance

Mechanism

Financial Performance Strategic Overview Financial Statements AGM & Supplementary info.

#### **Integrated Reporting**

The Bank's integrated thinking approach to strategy formulation has empowered it to proactively address emerging challenges in both internal and external operating landscapes. This Annual Report is organized to offer readers an integrated insight into the Bank's Organisational purpose and how this purpose guides its approach to value creation, governance, culture, strategy and objectives setting, and the realignment of activities with emerging external and internal influences. It also addresses material matters impacting its long-term sustainability.

#### **Integrated Outcomes Reporting**

Financial Information



**Delivering on our Strategy** 



Non-Financial Information

External Audit



**Operating Context & Materials Matters** 



Internal Validation

Board Approval

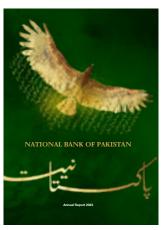


**Setting our Strategy** 



Management Sign-Off

#### 2023 Annual Report



#### **Our Reporting Process and Boundary**

This report comprehensively covers both financial and non-financial information on both standalone and consolidated bases. The key contents of this report include:

- Governance & Stewardship
- Our Value Creation & Business Model
- Strategic and Operational Review by the Board, Chairman, and the CEO
- Material Risks and Opportunities
- Audited Standalone Financial Statements of the parent entity, along with the Auditors' Report
- Audited Consolidated Financial Statements of the Bank, its subsidiary companies, a joint venture, and associate companies (Group) as depicted in the Consolidated Financial Statements, along with the Auditors' Report Statement of Compliance with the Listed Companies (Code of Corporate Governance)

Regulations, 2019, and the Public Sector Companies (Corporate Governance) Rules, 2013

- Auditors' Review Report on the above Codes of Corporate Governance

The Board Audit Committee, in accordance with its mandate, reviewed and endorsed these audited Financial Statements to the Board for approval. Subsequently, the Board of Directors, during its meeting held on February 22, 2024 granted approval for the release of these audited Financial Statements. These financial statements are to be formally adopted by the Shareholders in the Annual General Meeting.

#### **Other Information**

We also have a presence on digital platforms:

- https://www.facebook.com/NBPTheNationsBank
- 6 https://www.instagram.com/nationalbankofpakistan/
- https://www.youtube.com/channel/UCcl-feuO5V4sCclm0xigzVg
- https://www.linkedin.com/company/national-bank-of-pakistan/
- https://twitter.com/TheNBPak

#### **Governance and Culture**

Our robust corporate governance culture places paramount importance on transparency, accountability, and the tenets of good governance to safeguard the interests of stakeholders. A comprehensive explanation of our governance structure is available in the Corporate Governance section on Page # 76.

#### **Narrative Report and Corporate Governance**

- Listing Requirements of the Pakistan Stock Exchange
- The Listed Companies (Code of Corporate Governance) Regulations, 2019
- The Public Sector Companies (Corporate Governance) Rules, 2013
- Integrated Reporting Framework
- Guidelines for Presentation of Annual Reports Issued by the Institute of the Chartered Accountants of Pakistan and Institute of Cost and Management Accountants of Pakistan
- Robust governance framework which embeds regulations and best practices Code of Conduct for employees and other governance related policies of the Bank
- Reporting to the relevant BoD Committee and Board of Directors.
- PwC A. F. Ferguson & Co. Chartered Accountants
- BDO Ebrahim and Co. Chartered Accountants

ANNUAL REPORT 2023 — 9

ORGANISATIONAL OVERVIEW



بىي بوزگاه كىيى شۇنى تود كىبىرى كىياپ فقطا بكاه مسه بوتا م فيصسله دل كا بوں نے تھے کو امسیدین خسد اے نومسیدی بجهجة توسي ادر كافسري كيام چېزان کې جو گداېو ده قيمسري کيا<u> -</u> (の)して)からいりまりしていくらいし بمنتسرانشين قصسر ساطان كالنبدير چاه نیمات رسیس شان مکندری کیا ہے اخسائل تق تسد منام سے آگاہ نوچي في ميري آيي. نن تيران تن خودی سیں کم ہے جسد ائی تلا مش کر عن فنسل ڪريٽ ول ڪي درويٽس ب گليم سے پوچھ بالحايان كركن جھے كوقات مدرى سے بات

# ABOUT NBP

**Organisational Overview** 

#### The Nation's Bank

**Established on November 9, 1949,** under the National Bank of Pakistan Ordinance, 1949, is a prominent entity listed on the Pakistan Stock Exchange. Headquartered in Karachi, it is actively involved in the provision of comprehensive commercial banking and related services both domestically and internationally.

Functioning as a conduit for treasury transactions on behalf of the Government of Pakistan, acting as an agent to the State Bank of Pakistan, the Bank oversees a network of 1508 domestic branches in Pakistan and 18 overseas branches, including the Export Processing Zone branch in Karachi. With an expansive local and international outreach facilitated by branches, ATMs, subsidiaries, representative offices, agency tie-ups, and correspondent banking relationships, the Bank holds a significant position in the financial landscape. Boasting a total asset base of PKR 6.7 trillion (USD 23.6 billion), constituting approximately 14% of the total industry assets, the Bank has earned the distinction of being recognized as a "Domestic Systemically Important Bank" by the State Bank of Pakistan.

Aligned with its vision of fostering sustainable growth and inclusive development, the Bank exhibits a robust diversification across key business segments, encompassing retail, commercial, corporate & investment, Islamic, treasury, and international operations. Its international footprint extends across South & Central Asia, the Middle East, Western Europe, and North America. As of December 31, 2023, the domestic current and savings account (CASA) ratio stands at an impressive 79%.

#### 7 Decades of Service to the Nation

Following the independence of Pakistan in 1947, the nation inherited a financial system marked by considerable fragility. A pressing need emerged for the establishment of a commercial bank characterized by a truly national ethos, one equipped to effectively navigate the country through the uncertainties prevalent at that time. Since its inception, the Bank has remained steadfast in its overarching purpose and mission - that of fortifying the financial well-being of the nation and providing resilience during periods of uncertainty, a commitment enduring through the historical then, the dynamic now, and the perpetual always. With a dedicated workforce exceeding 15,000 employees, the Bank diligently caters to a substantial clientele of 9million+ customers. This commitment is actualised through an expansive local and international network, comprising branches, agency arrangements, and strategically positioned business promotion offices across Europe, America, Central Asia, Far and Middle Eastern countries. Additionally, the Bank has cultivated meaningful correspondent banking relationships, further solidifying its global financial footprint. Beyond being merely a financial institution, the Bank stands as a stalwart companion in the nation's financial trajectory, consistently providing support and strength throughout the changing times of Then, Now, and Always.

## Strong Capitalisation and Risk Profile

Possessing a substantial net asset value of PKR 382.8 billion, the National Bank of Pakistan (NBP) stands as the most capitalised bank in the country. In accordance with the State Bank of Pakistan's (SBP) guidelines, all locally incorporated banks are required to maintain a minimum paid-up capital (net of losses) of PKR 10 billion. NBP's paidup capital for the year ending December 31, 2023, surpassed this requirement, standing at PKR 21.27 billion (unchanged from 2022), showcasing a comfortable margin above the SBP stipulations. As part of its regulatory compliance, the bank adheres to the minimum capital ratios set forth by the Basel framework, periodically advised by the SBP. Designated as a Domestic Systemically Important Bank (D-SIB) by the SBP, NBP is subject to a total capital adequacy requirement of 14%, including a mandated capital conservation buffer of 2.5%. Demonstrating robust financial health, NBP boasts a Common Equity Tier 1 (CET-1) ratio of 19.16% (up from 16.30% in 2022) and an overall Capital Adequacy Ratio (CAR) of 25.47% at the close of 2023 indicating full compliance with the elevated regulatory standards. The bank's leverage ratio concluded 2023 at 3.12% (compared to 3.08% in 2022), further emphasizing its sound financial standing. In terms of liquidity and net stable funding, NBP exceeds regulatory requirements, with ratios of 176% (2022: 147%) and 259% (2022:251%), respectively, against a regulatory baseline of 100% for each. Notably, NBP is rated AAA/A1+ with a stable outlook by both VIS Credit Rating Agency and PACRA Credit Rating Agency, the highest credit rating awarded to any bank in Pakistan. This underscores the bank's conservative risk appetite, robust funding foundation, secure liquidity position, strong domestic franchise, and consistently stable performance.

#### **Diversified Coverage**

The Bank has achieved a commendable level of diversification across its primary business segments. In addition to geographical diversification, the institution has successfully diversified its operations across various other dimensions, including customer profiles, products and services portfolios, funding structures, maturity profiles, economic sectors, and sources of income.

## Significant Changes in Organisation

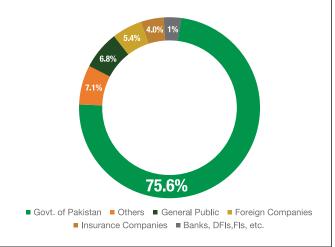
There are no significant changes from prior years with respect to Ownership and Business Model of the Bank.

#### **Group Structure**

The Bank extends its influence into both financial and non-financial sectors through its subsidiary companies. Notably, these subsidiaries encompass an Asset Management Company, an Exchange Company, and a Securities Brokerage House. Despite the diversified portfolio of subsidiary operations, it is noteworthy that the parent entity, i.e., the Bank itself, remains the predominant contributor to the Group's assets and profits.

#### **Ownership Structure**

There are 2,127,513,026 issued & outstanding ordinary shares of the Bank, of which the Federal Government through the State Bank of Pakistan holds 75.2%, Ministries/Public Sector Companies 0.4%. Other major shareholders include Foreign Companies (5.4%), the general public (6.8%), insurance companies (4.0%), others (7.1%) and Banks, DFIs, FIs, etc., (1.1%). (Details Page # 131)



# **Shareholding in Group Companies**

Besides the subsidiary companies mentioned below, the Bank also has significant shareholding in several associated companies and a UK-based joint venture i.e. the United National Bank Ltd "UNBL", which was formed in 2001 through the merger of the UK branches, National Bank of Pakistan and United Bank Limited. NBP holds 45% shares in UNBL. The principal business of UNBL is to provide retail banking products through its branch network in major cities in the UK; wholesale banking treasury and money transmission services, and finance facilities to businesses of all sizes. Further details of associated companies are provided in Note 10.2.2 to the Standalone Financial Statements.

## NATIONAL BANK OF PAKISTAN



**Associates** 

#### NBP Fund Management Ltd.

54%

It is one of the leading asset management companies of Pakistan, managing over 200 Billion of investors' savings in various investment solutions.

The Company has been awarded the highest achievable investment management rating of AM1.

#### Taurus Securities Ltd.

**58.3**%

It is an unlisted Public Limited Company in operation since January, 1994. Its activities encompass the following areas:

- Equity brokerage
- Financial and economic research
- In terms of market share, Taurus is ranked high among the top tier equity brokers in Pakistan.

#### **National Bank**

Modaraba Management Company Ltd.

100%

National Bank Modaraba Management Company Limited manages the First National Bank Modaraba which was established in December 2003. The company is under winding-up.

# NBP Exchange Company Ltd.

100%

NBP Exchange is the first bank-owned company to start a currency exchange business in the country. The Company is operating with a network of 20 branches to deal in foreign currency exchange.

## CJSC Subsidiary Bank of NBP in Kazakhstan.

100%

The company was formed in the year 2001. It was providing commercial banking services in Kazakhstan. The Bank has decided to close this subsidiary company which is in the process of closure.

ANNUAL REPORT 2023 — 13

# CORPORATE INFORMATION



#### Name of the Company

National Bank of Pakistan



#### Accounting Year End

December 31



#### **Legal Form**

A listed Public Limited Company established in Pakistan on November 9, 1949 under the National Bank of Pakistan Ordinance, 1949



#### **Auditors of 2023**

A.F. Ferguson & Co. Chartered Accountants BDO Ebrahim & Co. Chartered Accountants



#### **Board of Directors**

Mr. Ashraf Mahmood Wathra, Chairman Mr. Rehmat Ali Hasnie, President/CEO Mr. Ali Syed, Director Mr. Nasim Ahmad, Director Mr. Farid Malik, Director

Mr. Ahsan Ali Chughtai, Director Mr. Amjad Mahmood, Director



## Registrar and Share Registration Office:

CDC Share Registrar Services Limited, CDC House, 99-B, Block-B, S.M.C.H.S., Main Shahrah-e-Faisal, Karachi, Pakistan



#### **Board Committees**

Board Audit Committee
Board Risk & Compliance Committee
Board HR & Remuneration Committee
Board Technology & Digitalisation
Committee
Board Inclusive Development Committee
NY Governance Council
(Sub-Committee of BRCC)



#### **Registered and Head office:**

NBP Building I.I. Chundrigar Road, Karachi, Pakistan



Phone: 92-21-99220100 (30 lines), Phone: 92-21-99062000 (60 lines), Phone: Banking: 111-627-627



#### **Company Secretary**

Mr. Syed Muhammad Ali Zamin



#### **UAN:** 111-111- 500



#### Legal Advisor

Khalid Anwar & Co. Advocates & Legal Advisors

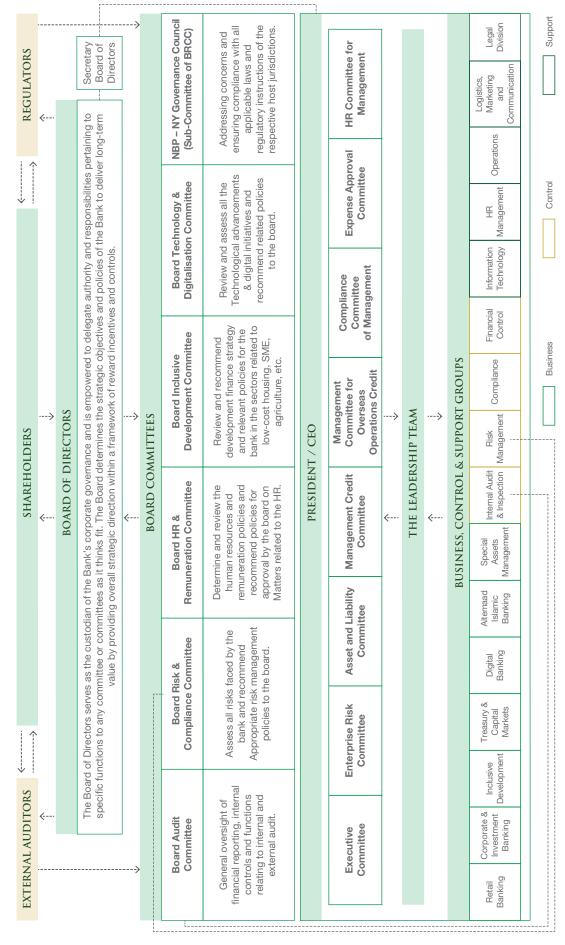


#### Website:

www.nbp.com.pk STOCK EXCHANGE LISTING Pakistan Stock Exchange Symbol - "NBP"

# ORGANOGRAM / GOVERNANCE

NBP governance structures are designed to ensure an appropriate balance of authority and decision-making, driving accountability, transparency, and integrity across the organisation. The Bank's governance structure is set out below:



ANNUAL REPORT 2023 15

# HIGHLIGHTS 2023

**Profitability** 

**Financial Position** 

Total Income PKR 209.3 Bn Pre-Prov. Profit PKR 115.7 Bn

Total Assets Investments PKR 6.6 Tn **PKR 4.4 Tn** 

53.6% 26.9% 26.6%

Leadership Insight

Profit Before Tax PKR 101.2 Bn

**Profit After Tax** PKR 51.8 Bn

Advances PKR 1.6 Tn **Deposits PKR 3.7 Tn** 

61.4% 70.5% 13.4% 37.8%

#### **Financial Soundness**

Total Capital CET-1

Net Stable Funding

Liquidity Coverage Leverage

NPL Coverage

**25.47% 19.16%** 

**259%** 

176%

3.12%

92.19%

**Credit Rating** 

A1+ Short-Term AAA Long-Term

A-1+ Short-Term AAA Long-Term

## OUR NATIONAL IMPACT





**Unparalleled Nationwide Coverage** 

9MN+

1,508

Customers

Domestic Branches

1,400+

750+

ATMs with 98% Up-time

The Largest Rural Branch Network

**Economic Value Generated** 



**PKR 750 Bn** 

18%

PKR 1,071 Bn

to Depositors, Suppliers, the Governments,

Agriculture Loan

PKR 90 Bn

23.1



**CSR Initiatives** 



**Taxes to the Government** 



**Islamic Banking Assets** 

PKR 88 Mn



PKR 49.4 Bn

**53%** 

PKR 140.2 Bn

28.2%

ANNUAL REPORT 2023 —

# 7 DECADES FOR THE NATION

## 1950 » 1960 » 1970 » 1980 » 1990 » 2000

Assets 120 Advances 49 Deposits 56 Assets 1,253 Advances 664 Deposits 885 Assets 5,374 Advances 2,148 Deposits 3,343 Assets 32,380 Advances 11,803 Deposits 21,384 Assets 135,074 Advances 47,025 Deposits 87,900 Assets 371,636 Advances 140,318 Deposits 316,493









## THE 1950s... THE BEGINNING

# THE 1960s.. DAWN OF DEVELOPMENTS

#### THE 1970s... RESTRUCTURING & GROWTH

# THE 1980s... NEW TRENDS AND ALLIANCES

- » During the 1950s, the Bank undertook the expansion of the branch network.
- » The first overseas branch was established in Jeddah, Saudi Arabia (1950), a branch in London (1953) and another branch in Baghdad (1957).
- » The Bank took Government Treasury Operations and established currency chests at various locations. It managed currency chests or sub-chests at 57 of its offices. Deposits which constituted 3.1 percent of total deposits of all Pakistani banks in 1949 had risen to 38 percent by 1952.
- » In the 1960s, NBP Started the School Scheme to popularise the banking and savings habit. This scheme was offered to industrial workers and school & college students.
- » Operative in 1,189 schools, deposits raised to PKR 2.9 million. By 1969, NBP's "worker scheme" raised the total deposits by factory workers into PKR 2.84 million and the number of accounts opened had touched 8,767.
- » During this period, there was growth in the branch network both at home and abroad.
- » The 1970s witnessed the nationalisation of Pakistani commercial banks operating in the country.
- » In 1972, the National Bank of Pakistan evolved the Supervised Agricultural Credit Program, and introduced a new methodology of viable credit for small farmers available at their doorstep.
- » On January 1, 1974 National Bank of Pakistan along with 13 other scheduled Pakistani banks was nationalised.

- » In the 1980s, the Government announced a three-year plan for the implementation of an Islamic Economic System.
- » NBP introduced a separate and comprehensive procedure for banking under this system from branch level to the Head Office.
- » Consolidation and reorganisation resulted in closure of 286 branches from 1,646 branches (1979) to 1,360 branches (1989).
- » Overseas expansion continued with the opening of a representative office in Beijing (1981) and in Seoul, South Korea (1985); the latter was converted into a branch in 1987.
- » The Bank increased its authorised and paid-up capital twice during the 80s, gaining a much broader and stronger equity base.

After independence in 1947, Pakistan inherited a very weak financial system architecture. There was an emergency need to have a commercial bank, "truly National in character" and capable enough to navigate the country through the then uncertain times. This created your Bank, the National Bank of Pakistan. Your Bank's purpose and mission has been to support the financial well-being of the Nation, and to provide strength in uncertain times - Then, Now and Always.

#### 2010



#### 2020









Assets 1,037,750 Advances 477,507 Deposits 832,152

3.008.527 Assets Advances 983,255 Deposits 2.418.966

3.846.684 Assets Advances 1,113,392 Deposits 3,019,155

5.240.425 Assets Advances 1,230,522 Deposits 2,666,184

6,652,707 Assets Advances 1,398,077 Deposits 3,674,359







#### THE 1990s... **INITIATIVES &** REFORMS



#### 2010 TILL TODAY... STILL FOCUSED & DRIVEN

- » The 1990s was a decade of new financial reforms and initiatives.
- » The Bank became a SWIFT member in 1998. The facility provides modern technology to Bank customers for prompt and convenient cash transactions and remittances round the clock.
- » In 1999, the Bank celebrated its Golden Jubilee. By the close of the decade, its market share had reached around 22% and it remained the largest financial institution in the country.
- » The decade witnessed a restructuring programme, where loss making branches were closed or merged. Number of Regions were reduced to 29.
- » National Bank of Pakistan went public with IPO of 23.2% shares and listing at all domestic stock exchanges (2001).
- » In 2002, the Bank signed an agreement with Western Union.
- » The Bank's wholly owned **Exchange Company** commenced operations in February 2003.
- » NBP gained market recognition and received over 30 international awards

- » PKR 30.4 Bn as Profit After tax in 2022. The Bank achieved PKR 5 Trillion Milestone in Assets and became the largest bank in the country.
- » PKR 28 Bn as Profit After tax in 2021. Achieved PKR 3 Trillion Milestone in Deposits.
- » In 2020, the Bank recorded profit after-tax of PKR 30.6 billion i.e. the highest ever profit in its history.
- » In 2019, NBP became "PKR three trillion" Bank by closing its balance sheet at PKR 3,124 billion.
- » NBP was Awarded Agriculture Bank of the Year Award 2020.
- » In 2017, the Bank posted after-tax profit of PKR 23.03 billion. NBP became the 'Two Trillion Rupee' Bank.
- » Reaching the 71st year of this great institution, we refreshed our Vision to become the nation's leading Bank enabling Sustainable Growth and Inclusive Development.
- » NBP made it to the Guinness Book of World Records by installing the World's Highest ATM at Pak-China border.
- » Won Bank of the Year Award 2015.
- » The bank deployed Core Banking Application in 2015.
- » In 2013, with the growing popularity of Islamic Banking, NBP successfully launched its brand 'Aitemaad' to offer the true spirit of Islamic Finance.

ANNUAL REPORT 2023 -

Leadership Insight

# A LEGACY OF Recognition

2006 \* 2007 \* - Best Emerging Market Bank from Pakistan for **2006** named by Global Finance

2008

- Best Return on Capital for **2007** amongst all Banks in Asia by The Banker

2009

- Bank of the Year awarded by The Banker.
- Best Foreign Exchange Bank 2008 awarded by Global Finance
- The only Pakistani Bank listed in the top 500 banks of the world by The Banker.
- Set a Guinness World Record for planting **532,887** mangrove saplings in a single day

2010

- Bank of the Year for 2010 awarded by The Banker.
- Runner-up of Corporate Finance House (Fixed Income) Award for the Year 2010 presented by CFA Society Pakistan
- President of Pakistan Trophy awarded by FPCCI in 2010
- Prime Minister of Pakistan Trophy awarded by LCCI in 2010

**2011** 

- 2nd Global Human Resource Excellence Award 2011 administered by Global Media Links in collaboration with Better Pakistan
- Transaction of the Year Award for 2011 presented by Islamic Finance News
- Transaction of the Year **2011** awarded by CFA Society of Pakistan for the private placement and offer for sale of Engro Foods Limited
- Bank of the Year 2011 awarded by The Banker
- Top Corporate Finance House (Fixed Income) for 2011 awarded by the CFA Society Pakistan
- The Best Earning Markets Bank 2011 awarded by Global Finance Magazine

**2012** 

- Bank of the Year awarded by The Banker.
- 3rd Global Human Resource Excellence Award 2012 administered by Global Media Links in collaboration with Better Pakistan
- Listed in Top 1000 Banks of the World for the Year 2012 by The Banker

- Domestic Retail Bank of the Year, Pakistan 2013 awarded by Asian Banking & Finance Magazine, owned by Charlton Media Group, Singapore
- Listed in top 1000 banks of the world for the year 2013 by The Banker
- 1st Achievement Award Gold Medal on Banking and Financial Services presented by FPCCI

# 2014 2015 \* 2017 \* 2018

- 2nd FPCCI Achievement Award for 2014 Banking & Financial Services
- 37th FPCCI Award 2014 Corporate Social Responsibility
- Bank of the Year 2015 awarded by The Banker
- 1-Link Certificate of Achievement 2015 awarded by Top Three Issuing Banks
- 3rd FPCCI Achievement Award 2015 presented by Banking & Financial Services
- FPCCI Gold Medal Award 2015
- Set a Guinness World Record for installing the World's Highest ATM
- Pakistan Domestic Project Finance Bank of the Year 2017 by Asian Banking & Finance Magazine
- Trade Deal of the Year awarded by Trade Finance Program
- Asian Development Bank Annual Trade Finance Award for 2018
- Gold Medal from FPCCI for Best Performance in Banking & Finance Sector
- Consumer Finance Product of the Year awarded by Asian Banking & Finance
- Rural Bank of the Year awarded by Asian Banking & Finance

# 2019

- Best Bank for Agriculture 2019 Pakistan Banking Awards
- IJ Global Asia Pacific Award 2019 Onshore Wind Deal

# 2020

- Asia Pacific Award for Onshore Wind Deal by IJ Global Project Finance & Infrastructure Journal
- Corporate Client Initiative of the Year by Asian Banking & Finance
- Best Bank for Agriculture Award by Pakistan Banking Awards
- Innovative Deal of the Year by Asian Banking & Finance
- Best Corporate & Investment Banking Services by The FPCCI
- Best Trade Finance Provider in Pakistan by Global Finance Magazine
- Best Presented Annual Report Award Runner-up by South Asian Federation of Accountants
- Best Corporate Finance House of the Year Runner-up by CFA Society Pakistan

# 2021

- Corporate & Investment Bank of The Year 2021 Asian Banking & Finance
- Debt Deal of the Year 2021 Asian Banking & Finance
- Best Project Infrastructure Deal of the Year 2021 Asian Banking & Finance
- Best Corporate Sukuk 2021 The Asset Triple A Islamic Finance
- Best Trade Finance Bank in Pakistan 2021
- The Asian Banker Power Deal of the Year 2021
- The Assets Triple A Infrastructure Awards
- Best Corporate & Investment Bank in Pakistan 2021
- The Asiamoney Best Bank 2021 Global Finance Magazine
- Transaction of the Year 2021-CFA Pakistan
- Best Bank for Agriculture Institute of Bankers Pakistan
- Best Presented Annual Report Award SAFA

**2022** 

- Best Presented Annual Report Award South Asian Federation of Accountants (SAFA)
- Best Corporate & Sustainability Report Award (Merit List) The Institute of Chartered Accountant of Pakistan (ICAP) and The Institute of Cost and Management Accountants of Pakistan (ICMAP)

# 2023

- Best Presented Annual Report Award South Asian Federation of Accountants (SAFA)
- Best Corporate & Sustainability Report Award (Merit List) The Institute of Chartered Accountant of Pakistan (ICAP) and The Institute of Cost and Management Accountants of Pakistan (ICMAP).
- DIE Development Inclusion & Equality Awards.
- NBP grabs five CSR Awards in the categories of Public Health / Safety Initiative, Women's Empowerment, Corporate Community Partnerships, Education/ Scholarship Program and Green Environmental Stewardship.

# KEY EVENTS

#### **NBP** inaugurates Branch for PWD

In line with SBP's vision to transform banks' branches into disability-friendly branches for Persons with Disability (PWD); NBP has inaugurated its first branch having state-of-the-art facilities for PWD on Shaheed e Millat Road



#### **Empowering NBP's Digital Future**

NBP Digital team met with President Mr. Rehmat Ali Hasnie under the leadership of acting CDO Mr. Sohail Malik to discuss future digital strategies and transformation to enhance customer experiences and streamline services.



#### **NBP Celebrates!**

President and the Senior Management celebrated NBP's Financial results for the half-year ended June 30, 2023



#### NBP Banca Sales Convention 2023

The awareness ceremony for the NBP Banch Assurance Sales Convention was held on Friday 10th November 2023 in Karachi.



#### **NBP Annual Corporate Briefing 2023**

At NBP Annual Corporate Briefing 2023, we showcased financial strength and customer-centered strategies, emphasizing innovation and risk management



#### **President Visits NOWPDP**

Mr. Rehmat Ali Hasnie, President visited the Head Office of the Network of Organisations



## NBP & CAA Signs Employee Banking Agreement

Under the aforementioned arrangement, NBP will facilitate employees of CAA



#### **Enhancing Leadership Skills & Grooming**

With a view to develop NBP executives for future needs of the bank and their professional growth and Leadership Skills, JNMDC, L&DD, Karachi, organized a training on "Enhancing Leadership Skills - Managers Becoming Leaders."



## Pilot Launch Digital Account Opening Ceremony

On Monday 9th Oct 2023, the Digital Banking Group NBP showcased Digital Account Opening in a ceremony held at NBP Head Office for initiation under the Pilot phase.



#### **NBP Annual General Meeting 2023**

At NBP AGM 2023, we talked about keeping our finances strong and making customers happy, focusing on new ideas and innovations





ANNUAL REPORT 2023 — 23

# FINANCIAL CALENDAR

2023

Annual Corporate Briefing	
74 <sup>th</sup> Annual General Meeting 30 <sup>th</sup> March, 2023	
1st Quarterly Financial Statements Approved by the BoD	
Half-Yearly Financial Statements Approved by the BoD	
$3^{rd}$ Quarterly Financial Statements Approved by the BoD $\_$ $\_$ $\_$ $\_$ $\_$ $\_$ $\_$ $\_$ $\_$ $\_$	
Annual Financial Statements 2023 Approved by the BoD 22 <sup>nd</sup> February 2024	

2022 -

Annual Corporate Briefing	_ 08 <sup>th</sup> March 2022
74 <sup>th</sup> Annual General Meeting	30 <sup>th</sup> March, 2022
1st Quarterly Financial Statements Approved by the BoD	_ 28 <sup>th</sup> April, 2022
Half-Yearly Financial Statements Approved by the BoD	_ 17 <sup>th</sup> August 2022
3 <sup>rd</sup> Quarterly Financial Statements Approved by the BoD	. 28 <sup>th</sup> October, 2022
Annual Financial Statements 2023 Approved by the BoD	28 <sup>th</sup> February 2023

Annual Corporate Briefing	24 <sup>th</sup> February 2021
72 <sup>nd</sup> Annual General Meeting	29 <sup>th</sup> March 2021
1st Quarterly Financial Statements Approved by the BoD	28 <sup>th</sup> April 2021
Half-Yearly Financial Statements Approved by the BoD	26 <sup>th</sup> August 2021
$3^{\rm rd}$ Quarterly Financial Statements Approved by the BoD $$ _ $$ _ $$ _ $$ _ $$ _ $$ _ $$ _ $$ _	27 <sup>th</sup> October 2021
Analyst's Briefing on 3 <sup>rd</sup> Quarterly Financial Statements	
Annual Financial Statements 2021 Approved by the BoD	8 <sup>th</sup> March 2022

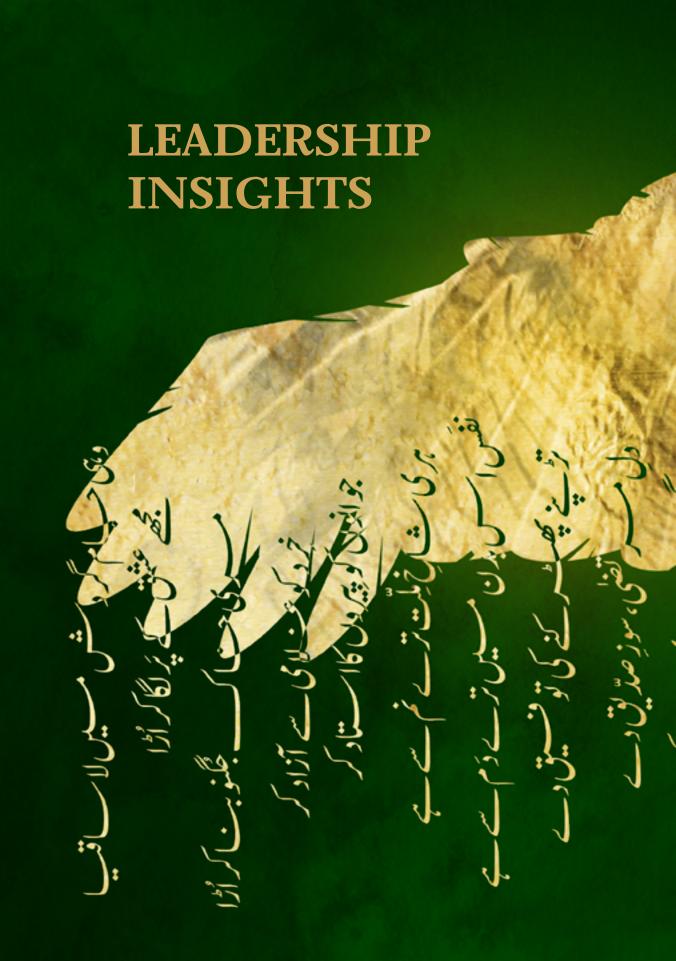


AGM & Supplementary info.





ANNUAL REPORT 2023 — 25





# BOARD OF DIRECTORS

Leadership Insight

# MR. ASHRAF MAHMOOD WATHRA Chairman

Board Committee Membership BHRRC | BIDC

Mr. Ashraf Mahmood Wathra served as Governor, State Bank of Pakistan (SBP) from 29th April, 2014 till 2017. Prior to this, he was working as Acting Governor since 31st January, 2014.

He represented Pakistan in several international forums and served on the Board of Governors of the International Monetary Fund (IMF), Asian Clearing Union (ACU) and ECO Trade and Development Bank. He was also the council member of Islamic Financial Stability Board. Since 1st July, 2015, Governor Wathra was the co-chair of the Financial Stability Board - Regional Consultative Group for Asia (FSB-RCG Asia), Basel, based at Switzerland.

He held important positions within Pakistan including the member of Monetary and Fiscal Policies Coordination Board, National Financial Inclusion Strategy (NFIS) Council, National Executive Committee on Anti-Money Laundering (AML), Chair of the Board of Institute of Bankers in Pakistan (IBP), NFIS Steering Committee, and Agricultural Credit Advisory Committee (ACAC).

His association with SBP started when he assumed charge of the office of Deputy Governor, on 11th March, 2013.

Prior to joining SBP, he has been associated with various international and national banks and worked in various regulatory regimes at leadership positions; including Singapore, Hong Kong, Australia, Bangladesh, Sri Lanka etc. He also served as a member of Board of Directors of Habib Finance International Hong Kong, Habib Finance Australia and as First Vice Chairman of Himalayan Bank Nepal for several years.

He started his career with Grindlays Bank Plc in 1978 after completing his Masters in Business Administration.

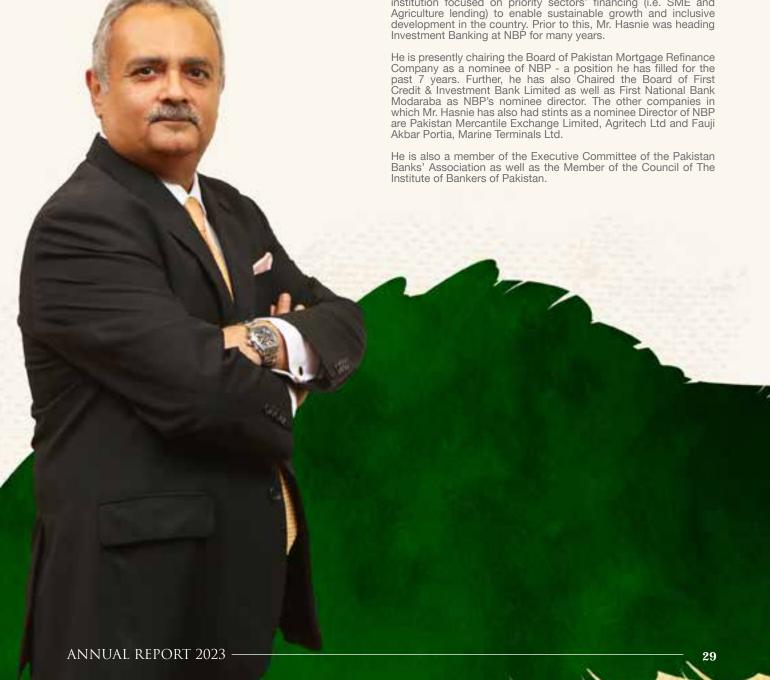


# MR. REHMAT ALI HASNIE President

AGM & Supplementary info.

## Board Committee Membership BRCC | BTDC | BIDC | NYGC

Mr. Hasnie is President of National Bank of Pakistan since August 2023. He has over 27 years of work experience in the financial sector including stints in economic research, capital markets, investment banking, treasury and credit markets at various institutions in Pakistan. He is a financial market professional with a MA in Development Banking from the American University (USA). He has been with NBP since 2010 and has been the Group Chief of the Inclusive Development Group (IDG) since 2019. IDG is NBP's most recent and ambitious initiative to position the Bank as an institution focused on priority sectors' financing (i.e. SME and Agriculture lending) to enable sustainable growth and inclusive development in the country. Prior to this, Mr. Hasnie was heading Investment Banking at NBP for many years.



# MR. FARID MALIK, CFA Director

#### Board Committee Membership

BAC | BHRRC | BTDC

Welcome

Mr. Farid Malik has over 28 years of diversified experience and has worked on a number of infrastructure development, project finance, corporate finance, capital markets regulatory administrative and operational assignments both in Pakistan and abroad. He is a CFA charter-holder and a graduate of the London School of Economics.

Mr. Malik has served as the Chief Executive Officer/ Managing Director of LSE Financial Services Limited (formerly Lahore Stock Exchange Limited) and has also worked with Tomen Power (Singapore) Pte. Limited and the Securities and Exchange Commission of Pakistan. During his various assignments, he has had extensive exposure to green-field project based equity investments, limited recourse debt financing facilities, cross border project financing facilities including export credit agencies and multilateral lending agencies financing facilities, risk allocation & management techniques including hedging through derivative instruments, due diligence methodologies, portfolio management, equity and fixed income valuations, financial analysis, asset securitization and capital market operations and regulations.

He is currently on the Board of National Bank of Pakistan and Fauji Akbar Portia Marine Terminals Limited and has also served on the Board of Central Depository Company of Pakistan Limited and National Clearing Company of Pakistan Limited. He is a Certified Director from Pakistan Institute of Corporate Governance.

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Mr. Malik has also previously served on the Boards of the Privatization Commission, the Gujranwala Electric Power Company Limited and the Pakistan Credit Rating Agency Limited. He has also attended a large number of international and local management courses, seminars and workshops conducted by world renowned providers.



Corporate Governance

Strategic Overview

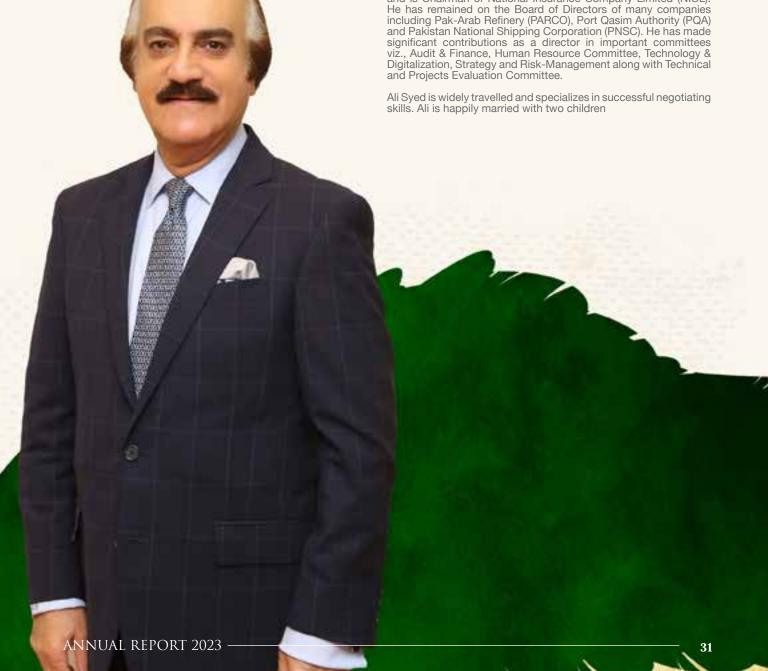
## MR. ALI **SYED** Director

#### **Board Committee Membership** BAC | BHRRC | BRCC | BTDC

Scion of a highly respected family of Lahore, Punjab, Ali Syed's ancestry can be traced to Pirkot in the district of Jhang. Born on 2nd December 1956, Ali did his Masters in Economics from the Government College Lahore and then went on to receive Masters Degree in Business Administration from the George Washington University, Washington D.C.

Ali started his illustrious career in Marketing and Finance from U.S.A. and worked with some of the best-known companies such as The Time Life U.S.A., General Development Corporation and Tandy Corporation. Back home, he founded and managed successfully Amil (Pvt.) Ltd and Simzain International.

He is presently heading Alltrac (Pvt.) Ltd as Chief Executive Officer and is also the CEO of a solar energy company namely IDC (Pvt.) Ltd. He is currently on the Board of National Bank of Pakistan and is Chairman of National Insurance Company Limited (NICL).



# MR. AMJAD MAHMOOD Director

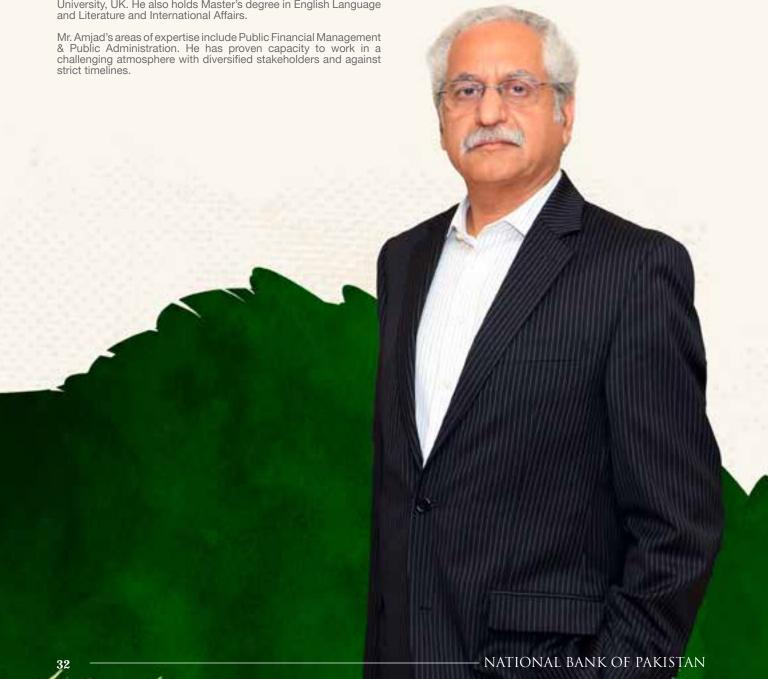
#### **Board Committee Membership**

BAC | BTDC | BIDC

Mr. Amjad Mahmood is currently having charge of Additional Finance Secretary (IF/INV/IGF) with 32 years of diversified work experience in Civil Services of Pakistan. He has served in various executive positions during his service.

He has served as Advisor to the Board of Directors of the Asian Development Bank (ADB). He has vast experience in dealing with matters relating to the Securities and Exchange Commission of Pakistan (SECP), State Bank of Pakistan (SBP), National Bank of Pakistan (NBP), House Building Finance Company Limited (HBFCL), National Security Printing Corporation (NSPC) and other Financial Institutions/ Regulators/Organisations.

He holds a Master's degree in Administration & Management from the Institute for Development Policy and Management, Manchester University, UK. He also holds Master's degree in English Language and Literature and International Affairs.



# MR. NASIM AHMAD Director

Board Committee Membership BAC | BRCC | BIDC | NYGC

Mr. Nasim Ahmad possesses a vast experience in Asset Management, Commercial Lending and Investment Banking at senior management levels internationally. He initiated issuance of sovereign bonds for the Islamic Republic of Pakistan – coordinated with debt syndication team at Deutsche Bank for making presentations to Ministry of Finance in 2014-2015 and participated in annual reviews of asset management in various countries including Switzerland, UAE, Singapore, Thailand, Hong Kong, Macao and South Africa.

He holds a degree in Development Financing from McGill University, Canada, Law degree from Pakistan and Fellow Institute of Bankers, London, UK.



# MR. AHSAN ALI CHUGHTAI Director

**Board Committee Membership** 

BAC | BRCC | NYGC

Senior Banker/Financial Sector/Public Policy and Development/ Investment and Planning/ PPP Specialist.

 $\label{thm:continuous} Key \, Skills: \, Financial sector, \, Infrastructure \, structuring, \, development, \, implementation.$ 

Over 42 years of banking and consulting experience with international and domestic banks, Provincial Government and its agencies, Multilateral Agencies and other foreign donor agencies.





# CHAIRMAN'S REVIEW

### Dear Valued Stakeholders,

I am delighted to present my 2nd Annual Review Report as the Chairman of the Board. This year marks the completion of the Bank's 75 years since its establishment as the Nation's Bank in 1949. Over the decades, the Bank has grown to become Pakistan's largest bank, establishing a rich legacy of serving the nation.

### **Operating Environment**

In my last year's report, I highlighted the inevitable macroeconomic challenges ahead. In the intervening year, the global economy has experienced volatility, influenced by geo-political tensions, restrictive monetary policies, inflationary pressures, and protective trade policies of certain countries. The free flow of goods, including energy sources, around the world can no longer be taken for granted. The overall projections anticipate a deceleration in average growth for the year 2024 with a modest upturn expected in 2025.

In Pakistan, the economic landscape mirrors global challenges, featuring high inflation, sluggish growth and diminished forex reserves. The GDP which recorded 5.8% and 6.1% growth in FY2021 and FY2022 sharply contracted to 0.3% in FY2023 primarily due to floods, political uncertainties and challenging external conditions. Although domestic demand remained subdued in 1H2024, recent months have seen a gradual alleviation of financial pressures, moderating inflation, stabilizing exchange rates and a more accommodating stance on imports, providing momentum to the economy with recovery in agriculture, LSM and the services sectors. GDP is now estimated to grow by 2.1% for FY2024Q1.



### **Building a Resilient NBP**

A relentless and consistent implementation of the Bank's strategy continues to yield positive outcomes. The Board and the executive teams are making steady progress in building a stronger and stable Bank focusing on a robust compliance and risk culture. This has enabled the bank to grow securely and provide valuable support to customers amidst a challenging economic landscape.

The Board is well aware of the prevailing political chaos, economic difficulties and resultantly stressful impact on the financial sector. Acknowledging the significant interdependency in our operating environment, stakeholders well-being and sustainability of the Bank, the Board has proactively endeavoured to address critical challenges through well-thought-out strategies. An astute and proactive approach to risk management is crucial in an unstable

operating environment. The Board ensures the resilience of the Bank through optimum readiness to combat emerging risks by providing an efficient governance and responsive risk management framework.

NBP Board has opted to retain the entire profits for FY2023 to provide an adequate buffer against adverse outcome of the "Pensions" case. We believe this is a prudent measure to overcome any potential stress on our capital adequacy and to retain capacity for continuing future growth and create value for our shareholders in the longer term.

The Board has remained mindful of addressing the legacy issues that stubbornly persist and remain a crucial challenge for the Bank. Nevertheless, we have achieved significant progress in the key areas of Compliance, Risk Management, Loan Book quality and the all important Human Capital.

### **Strong Financial Delivery**

I am pleased to report that we closed FY2023 achieving an extraordinary growth for NBP, record operating results and a deeper entrenchment in the market and the Country's banking arena. We ended the year with strong financial and operational performance, navigating our way through stormy turbulence with prudent and forward looking strategies which included in strengthening the Bank's balance sheet through a significant provisioning this year of PKR 14.5 Bn.

The Bank has reported record pre-tax profits of PKR 101.2 Bn and after tax profits PKR 51.8 Bn for FY2023; growth of 61.4% and 70.5% respectively over last year; gross interest income at PKR 1,024.7 Bn increase of 103.6% and a marked growth of 78.8% in CASA deposits; Total deposits at PKR 3,674 Bn are up by 37.8% over the last year. More so, a healthy increase was achieved in earning assets and in the Loan Book.

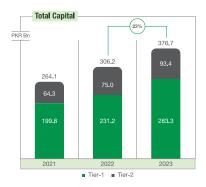
I must acknowledge and appreciate that our performance in FY2023 is the outcome of dedicated and tireless efforts of our entire management team.

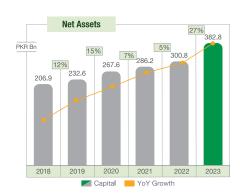
Stakeholders will also appreciate significant improvements in key financial indicators such as increase in net assets and value of each NBP share. At year end 2023, NBP value per share is PKR 179.91, Tier 1 Capital Ratio stood at 19.16% and Total Capital Adequacy Ratio at 25.47%. This reflects strong buffers in terms of capital adequacy vis a vis statutory minimum ratios of 10% Tier 1 and 14% capital adequacy. Bank's liquidity and net stable funding ratios are robust at 176% and 259% respectively against requirement of 100%.

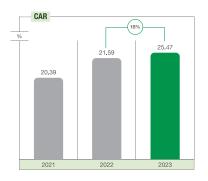
### **Strengthening Compliance Culture**

The Board has remained focused on promoting best corporate governance practices adopting sound and vigorous policy framework that instil a culture of compliance, accountability and reward throughout the Bank. This attempts to address historical legacy issues that continuously require unwavering focus on enhancing technology footprint and internal controls as well as upgrading skill set of our human capital. New talent has been inducted at both senior and middle management positions and wholesome plans were approved for technological upgrades.

Moving forward we are restructuring, closing and consolidating our overseas operations which have remained inefficient largely due to inadequate bilateral trade volumes, huge compliance risk and lack of business opportunities from our target market customers. The Board maintains a vigilant oversight compliance and risk matters in Bank's domestic and overseas operations.







### **Public Sector Entities**

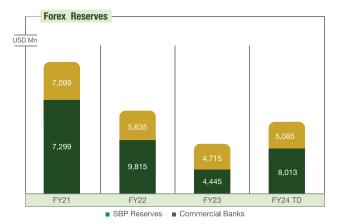
Over the years the Bank has extended large financing facilities to certain public-sector entities. However, several of these entities have not performed satisfactorily in their debt servicing obligations thereby inflicting a significant drag on the Bank's income and resources. Recoveries achieved in public sector debt has also remained far below expectations however, the Bank is vigorously in pursuit to at least recover the mark up in a short span of time.

### **Looking Ahead**

As we navigate our way around these challenging times we remain confident in the Bank's resilience to overcome the threats in anticipation of an ongoing macroeconomic stress being experienced. We are optimistic that the newly elected government will maintain continuity and consistency in measures necessary for the country's economic rejuvenation. As the Nation's Bank, NBP remains committed to supporting all stakeholders towards achieving economic stability, development and financial inclusivity.

Our digital banking team is well positioned to compete in the market place with digital offering to Bank's extensive customer base. The Bank is committing sufficient resources in supporting this innovative business which has immense growth potential in the domestic market.

The Board, the CEO and the Management have steered well through the turbulent times in recent past, however we are conscious that much work lies ahead. The volatile operating environment is likely to have



adverse consequences for households and corporate customers alike, we will work hard to support our customers and clients through these difficult times. Going forward our focus includes strengthening the Agriculture, SME and Exports sectors, enhancing capacity of local farmers and manufacturers and thereby contributing in meeting key macroeconomic targets.

Furthermore, the Board places priority on integrating social and environmental consciousness into the Bank's overall business strategy. Strengthening the Risk Management framework, advancement in our Technology Platform and proactively addressing governance anomalies in HR will prominently feature among our key priorities for the Bank.

We seek continued support from the Government of Pakistan and advocate for early appointments to complete the NBP Board which will further strengthen the Bank's governance and oversight.

### **Appreciation**

I would like to thank my Board colleagues for their immense contribution during the year. Their continuing support and wisdom and tireless efforts are valuable for the Bank and all its stakeholders.

I am also grateful to the Government of Pakistan, State Bank of Pakistan and other Regulators including the Regulators in the global markets for their continuing guidance and support. We assure you of our continued committment to achieve higher standards of strong governance and operational discipline in our Bank to measure up to their expectations.

I thank all our 9+ Million customers and business partners for their continued loyalty and support.

I appreciate the efforts and contribution of all our staff toward the enduring success of the Bank. The Bank shall be fair equitable and transparent in its dealings with the staff and this shall continue to be based on the principle of loyalty and meritocracy.

### **Ashraf Mahmood Wathra**

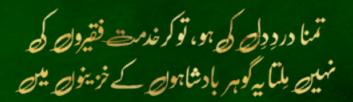
Chairman February 22, 2024 Karachi.



# NAVIGATING SUCCESS: INSIGHTS FROM THE CEO

### Dear Valued Stakeholders,

I am delighted to present this Annual Review as the Bank enters its 75 years of service to the Nation and playing its role in Pakistan's economy. Over the past seven and a half decades, the Bank has played a pivotal role in the country's financial landscape from our humble beginnings in 1949 to becoming Pakistan's largest Domestically Systematically Important Bank, our journey has been marked by growth, and adaptability but without wavering on our responsibility to our customers and stakeholders. The Bank takes pride in a tradition of service and standing by our customers, not just in good times, but more importantly, in bad times. In doing so, we play an integral role in the economic development of the country.



Our commitment to enhancing national financial inclusion as well as access to finance, and contributing to Pakistan's economic development, is a true reflection of our focus on serving the country's people of all income groups as reflected in the above couplet of Allama Mohammad Igbal. Our success is inextricably intertwined with the fortunes of Pakistan and its people; therefore, our financial success and profitability should be viewed as a consequence of what the Bank does and not as the raison d'etre of why the Bank exists.

Addressing you for the second time is both an honour and a pleasure. It comes with great responsibility of guiding NBP through the complexities of our dynamic landscape. In this message, I am excited to offer insights about our operating environment, highlight the strategic strides we made in 2023, into our financial performance, and outline the strategic growth initiatives we plan to embark upon



in 2024 and beyond within the context of "Serving the Nation" - NATIONAL BANK PAKISTAN.

### **Economic Background and Outlook**

FY24, macroeconomic indicators have shown some stabilisation, raising the GDP growth to over 2.1%. Pakistan's performance under IMF programs has boosted market confidence, and forex reserves stand increased at \$13.2 Billion. Despite positive trends and revenue growth, fiscal challenges persist that demand continued vigilance and prudent financial management. In general, the banking sector has remained resilient and benefited from the high-interest rate environment. With higher profits, healthy growth was achieved in assets and deposits, although asset concentration in government papers is a natural consequence of the prevailing macroeconomic environment. Moving from incurred to expected credit loss model under IFRS 9 may lead to a one-time impact on banks' equity, no significant impact on capital adequacy ratios is expected. With a newly elected government on the horizon, adherence to sound macro policies and structural reforms is anticipated to continue so as to ensure sustainable growth and systemic stability.

### **Navigating the Challenges**

As we review the financial performance of the past year, we take pride in the resilience displayed by your Bank in navigating a challenging economic landscape. Our prudent financial management, innovative solutions, and the dedication of our talented team. which enabled the delivery of value to our stakeholders without compromising on our ability to continue to serve the Nation, and maintain a stable and strong Bank. This has created strong value for our customers, shareholders, employees, and the wider economy in 2023. Throughout the year, we supported our customers in meeting their financial needs, as well as provided attractive returns on deposit schemes, and extended an additional PKR 193 Billion of loans in the economy.

### **Highest Value Generating** Bank in the Country

This year, the Bank generated total revenues of PKR 1,065.3 Bn. This makes NBP not just the highest, but also the only bank in Pakistan having generated revenues of over PKR 1 Trillion in 2023. This achievement was fuelled by a 40% growth in earning assets, coupled with higher interest income, of PKR 1,024.7 Bn, i.e., a remarkable 103% up YoY. Additionally, there was a 10.7% growth in its non-fund income stream that clocked in at PKR 40.6 Bn. As part of our prudent risk management strategy, a provisioning of PKR 14.4 Bn was allocated to buttress the Bank's capital base. The Bank now holds specific provisions of PKR 203.6 Bn, reflecting an impressive coverage ratio of 93%. Furthermore, general provisions of PKR 30 Bn are also held to absorb unforeseen shocks. Despite our proactive approach to provisioning, the Bank reported its highest-ever pre-tax profit at PKR 101.3 Bn - 61.4% up YoY, and an after-tax profit of PKR 51.9 Bn, marking a remarkable 70.5% up YoY.

The Bank achieved yet another significant milestone, surpassing PKR 6.5 Trillion in its balance sheet, growing by 27% to reach PKR 6,652.7 Bn. This solidifies NBP as Pakistan's largest Bank in total assets.

In summary, NBP stands not only as Pakistan's largest bank in terms of total assets, but also the highest capitalised bank with net assets of PKR 382.8 Bn, depicting a 43% capital growth since 2020. Despite significant economic and geopolitical uncertainties, evolving regulatory landscape, and the potential contingencies, the Bank's financial soundness indicators stand stronger than last year with a total CAR at 25.48%, Liquidity Coverage at 147%, Net Stable Funding at 251%. The Bank maintained highest credit rating of AAA/A1+ for both long term and short term.

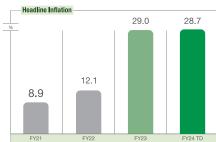
### Contribution to Financial **Inclusion & National Priorities**

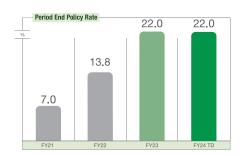
Over the decades, NBP has steadfastly deepened its role in driving the country's economic dynamics by promoting ventures that create economic value, promote capital flows, create employment opportunities, have a positive environmental impact and improve self-reliance in priority sectors. Having welcomed over 500K new customers this year, NBP now serves a community of around 9 million customers, affirming its position as a critical financial intermediary (the largest "Domestically Systematically Important Bank" as per the State Bank of Pakistan) managing deposits totalling PKR 3.7 trillion for over seven Million depositors, as well as loans amounting to PKR 1.6 Trillion extended to more than 500K Million borrowers.

This year we acted as strategic partners with the Government of Pakistan in enabling various large projects of strategic nature aimed at creating jobs and efficiency in the economy. A few to mention include the privatisation of the Heavy Electrical Complex, enabling the import of 100K laptops for distribution to youth under the Prime Minister's initiatives, and a PKR 27 Bn financing for an infrastructure project in Thar.

With a fresh disbursement of PKR 36 Bn this year, our 'Advance Salary' product is catering to the financial needs of over 265K families nationwide. This singular product for individuals has reached an outstanding amount of PKR 91 Bn, making it the single largest consumer finance product in the country's banking sector. Additionally, we serve 165K farming families through agriculture loans with an outstanding amount of PKR 90 Bn at the end of 2023. Furthermore, we play a pivotal role as one of the primary fund providers (PKR 750 Bn) to large corporations, supporting, not only their contribution to the GDP but also the







efforts to generate employment in the country. In line with our ESG ambitions, we launched Roshan-Ghar solar financing scheme to enable households to install solar panels on their residences. To promote financial inclusion, NBP opened over 10K Asaan Accounts in 2023 to assist the Government of Sindh in facilitating in rehabilitation of the unbanked flood affectees of Sindh floods. Additionally, the Bank opened 140K bank accounts for women this year, increasing the female accounts by around 25% (i.e., from 792K accounts to 990K accounts). The Bank also extended loans to women and this area showed a growth in borrower accounts by around 19% from 31K to 37K in 2023. Concurrently, disbursements to female borrowers rose over 47% from PKR 11.5 Bn to PKR 17.0 Bn. This progress is a testament to our dedication to fostering inclusivity and supporting the idea of economic empowerment of women promoting financial inclusion in Pakistan. The Bank continues to work on introducing new products that will cater to various markets within the broader national economic landscape.

Our unwavering commitment to stakeholder concerns is reflected in our proactive engagement through platforms like the Pakistan Citizen Portal and the e-Kacheri sessions which are open to stakeholders calling the President-NBP directly. In this regard, over 6,100 complaints were handled through these channels and appropriately addressed. These channels which enable direct handling of customer issues is unique to public sector entities and differentiates us from the other private sector banks in the system.

### Integrating Sustainability

Notably, the Bank received accolades for its CSR initiatives, particularly in the areas of women empowerment, education, health, and support for differently-abled individuals for which the Bank was recognised with various awards in 2023. Given the climatic risks in Pakistan (as evident by the recent floods), the Bank is further strengthening its processes to comply with the ESRM Implementation Manual (launched by the SBP) and the UN SDGs. NBP endorses the objectives of the ESRM for reporting on environmental and social-related measures of the banks. This year we supported various projects and events for multiple causes with PKR 88 Mn in initiatives for which a detailed report is given elsewhere in this Annual Report. Moving forward, we have clear plans to adopt Global Reporting Initiatives for sustainability reporting.

### **Islamic Banking Expansion**

Islamic banking is truly synonymous with 'sustainable banking', and as such the Bank remains committed to overall growth of Shariah Compliant Banking in Pakistan, including the expansion of its own "Aitemaad" banking. NBP's Islamic Banking total assets/balance sheet footing grew 28% YoY, reaching PKR 140 Bn from PKR 109 Bn in 2022. The Bank expanded its Islamic Banking Windows 'IBW' network from 50 to 150, with up to 250 IBWs and conversion of 50 conventional branches into Islamic Banking planned for 2024. The growth of Islamic Banking within NBP will continue, ensuring considerable outreach to NBP's customers, and substantial rise in the contribution to the assets, liabilities and profitability of the Bank over the next few years.

### **Our Transformation Journey**

We continued to strengthen our key areas such as Risk, Compliance & Controls, Information Technology, HR, and Digital Banking, aligning ourselves with latest international best practices. This commitment is upheld without compromising on our fundamental principles of promoting financial inclusion, enhancing access to finance, and serving as a key driver of Pakistan's economic development.

Our focus on enhancing the Bank's risk & credit architecture is bolstering the strength of the Bank's balance sheet, which is a vital element of sustainable value creation for our stakeholders. We maintain a steadfast commitment to the industry-best practices for compliance with all regulatory frameworks, including AML/CFT practices, safeguarding the interest of its stakeholders. As part of our strategy to de-risk and scale back our sub-optimal international footprint, we are strategically closing down some of our overseas operations. Our focus remains on reviewing all locations on the basis of profitability, sustainability, and potential market prospects as a basis to decide on exit or stay. We have strengthened our risk & compliance checks to ensure adherence to all applicable laws, rules, regulations, and codes, reflecting our commitment to good governance, not just in Pakistan, but also in all our international locations.

We are constantly investing in technology upgradation to position as a digitally competitive, agile, and secure bank driven by data and innovation. The upgrade of our core banking application will continue through 2024, alongside the strengthening of our cybersecurity posture. In addition to the continued onboarding of qualified human resources in these areas, substantial investment in hardware and software

Profit After Tax PKR **51.8** Bn

Agriculture Loans **PKR 90 Bn** 

CSR Initiatives PKR 88 Bn

Female Accounts 990K 25% will continue in 2024. Our revamped Mobile Banking application caters to an ever-growing customer base where reliance on the conveniences it offers in executing everyday financial transactions, is evident by a phenomenal near 100% rise in the number of transactions conducted in 2023, as compared to 2022. The Bank remains dedicated to enhancing the customer experience for its diverse customer base.

Strategic Overview

We are continuously working to enrich our human capital. This is being achieved through providing colleagues with the skills and capabilities to fulfil their potential and build a high-performance culture, which includes offering reskilling programs to build skills in software and data engineering, supporting future talent through our early career programs, and developing a new approach to performance management. This year, our staff received 36,500+ trainings (2022:26,905), of which 2,475 were in Islamic Banking. Effective steps were taken to promote diversity in line with the 'Banking on Equality Policy' of the SBP. This year, 22% of total hirings were women, and 1.1% of the total workforce are individuals with disabilities. The Bank will continue in its efforts to improve the gender-mix in its workforce as well as encouraging employment of persons with disabilities. NBP has once again demonstrated its commitment to diversity, equity, and inclusion (DEI) by securing an impressive seven awards at the prestigious Global Diversity, Equity & Inclusion Benchmarks Awards 2024.

### Standing with the Nation

While the financial and operational goals outlined above are critical to our success, they represent only part of the picture. Our commitment and deep roots across the country have shaped our vision, aiming at enabling sustainable growth & inclusive development for the nation. As part of this resolve, we aspire of NBP to not just be a larger version of other domestic commercial banks, but to serve as a vehicle that delivers and supports the national priorities aligning with Pakistan's developmental goals and national prosperity. As part of this commitment, Agri, SME, Retail and women entrepreneurs remain priority target markets, recognising that access to finance is crucial for robust economic recovery in the country. These goals are pursued with the perspective that a strong & resilient balance sheet, delivering sustainable performance, will not be compromised. We are cognisant of the challenges prevailing in our operating environment, and believe that the effective measures being taken by the Government of Pakistan and the State Bank of Pakistan, will lead to stability and sustainability for the economy.

### 2024 and Beyond

As we celebrate the 75th anniversary of the Nation's Bank, it stands not merely as a milestone but a testament to our enduring commitment to Pakistan. With gratitude for the past and enthusiasm for the future, we eagerly anticipate the next chapter in our shared history. Building upon the strong foundations set out

earlier, I am optimistic about the Bank's future journey. Our future ambitions are anchored in a commitment to continued excellence, embracing change, and staying at the forefront of the financial industry. We aspire as NBP to be known for operational efficiency, strong product delivery, customer service and robust liquidity, and high-quality management of its capital and risk. These goals aim to create an even stronger Bank capable of fulfilling its obligations to its stakeholders. Over the next three years, we aim to leverage our investments in technology to create a Bank that not only earns trusts, but also delivers quality service to all its stakeholders. Our five major business lines will offer a comprehensive product suite for every Pakistani, achieve high returns while proactively integrating the ESG factors across our business verticals. We will persevere in driving operational efficiency across the Bank by simplifying decision-making, streamlining our workforce, upgrading legacy systems and accelerating the pace of digital delivery. This approach will bring greater transparency and efficiency in our operations, while we consistently manage the bank in a risk-prudent manner to avoid unnecessary credit costs and operational losses, instilling greater confidence in our shareholders and investors.

### Acknowledgment

As we celebrate our Diamond Jubilee, I extend my gratitude to our 15,000 team members who have been integral to our success and strategic delivery in 2023. Their hard work, enthusiasm, and dedication have set the stage for the future course outlined above. 2024 will be a crucial year for NBP and I am confident in our colleagues' capabilities and commitment to exceed stakeholders' expectations.



I extend my heartfelt thanks to the Board of Directors for their contribution and support during 2023. I would also like to thank the Ministry of Finance, and the State Bank of Pakistan for their continuous guidance. The continued trust and support of our customers has been crucial to the Bank's success, and for this, the NBP team is ever grateful.

Thank you,

Rehmat Ali Hasnie President/CEO February 22, 2024

# DIRECTORS' REPORT TO THE MEMBERS

### Dear Stakeholders,

The Board of Directors are pleased to present the Annual Report of National Bank of Pakistan "NBP" "the Bank", together with the audited financial statements for the year ended December 31, 2023 and the independent Auditors' Report thereon. Proper books of account have been maintained and these financial statements fairly present the Bank's state of affairs, the result of its operations, cash flows and changes in equity during the year.

### **Operating Context**

Globally, economic growth has been volatile over recent quarters. In part, the slowing trend for global growth mirror the impacts of tightening in monetary policy and restrictive lending strategies aimed at fighting inflation. While the supply-side pressures triggered by COVID-19 have gradually eased, cross-border trade activity remains fragile, inflation remains above the central bank targets in most regions and economic conditions remain challenging for developing economies and the adverse prone countries. Going forward, with signs of inflation moderating faster than expected could lead to easing of financial conditions and broadly balancing the risks to global growth. The slowing inflation trend in advanced economies has increased the likelihood that most major central banks have either reached the end of their tightening cycle or are near the peak. The World Bank has recently projected Global growth at 3.1% in 2024 and 3.2% in 2025, with the 2024 forecast 0.2% age point higher than October 2023 projections (though below the 2000-2019 historical average) on account of greater than expected resilience in several large economies and developing economies.

### **Pakistan Economy**

Pakistan economy in first half of FY24, macroeconomic conditions have gradually improved, leading to a revival in overall economic activity compared to the challenging FY23. This persistent uptick has resulted in improved GDP growth of above 2.1% in the first half of FY24, with expectations for continued growth in the second half and thereafter. In 2023, the authorities

took challenging steps to bring the fuel, electricity and natural gas prices closer to costs. It is appropriate that the SBP maintains a tight stance to ensure that inflation returns to more moderate levels. Inflation levels seem to have peaked. Keeping in view the latest round of energy tariff hikes, the central bank has projected inflation range to 23%-25%. Assuming sustained sound macro policy and structural reforms implementation, inflation is expected to return to the SBP target and growth continue to strengthen over the medium term.

Pakistan's performance under the IMF programme and other bilateral arrangements is providing market confidence and exchange rate stability following significant shocks in FY2022-23. Pakistan's total liquid foreign exchange reserves increased to \$ 13.2 Billion on January 29, 2024, with SBP's reserves stood at \$ 8.2 Billion and Commercial banks' reserves remained at \$5.0 Billion, while the exchange rate has been broadly stable. The current account deficit is expected to rise to around 1.5% of GDP in FY24 as the recovery takes hold. On the fiscal front, despite encouraging revenue performance, the expenditure side remains under pressure attributed to higher mark-up spend. However, government measures to control non-mark up spending is helping in improving the primary surplus. The overall fiscal deficit has been widened by 2.3% of GDP, while the primary surplus improved by 1.7% of GDP during Jul-Dec FY24. A surge of 46% was observed in revenue collection, fuelled by above 100% increase in non-tax collection while a 30% rise in tax revenues. Although the high markup payments challenge continued, austerity measures are being implemented to ensure sustainable fiscal accounts by the end of FY24.

Pakistan Stock Exchange. KSE-100 Index that surged more than 60% in 2023, making it the best performer among the Asian frontier markets. 2023 emerged as the year of turnaround for the Pakistan Stock Exchange (PSX) as the KSE-100 hit new peaks and emerged as the best-performing asset class in the country, delivering a return of nearly 55% in the 12-month period (in rupee terms). The KSE-100 Index signed off 2023 at 62,451.04, an increase of 22,031 points or nearly 55% in calendar year 2023. With clarity

on political front and the new elected government being set up soon, business confidence and the investment climate are expected to gradually improve.

Strategic Overview

### Performance of the Banking Sector

Favourable economic tailwinds, high interest rate environment, and improving economic outlook has helped the banking industry achieve robust growth in profitability during 2023, including growth in assets and deposits. However, this came with a concentration in government bonds that make up 42% of total banking assets. That said, overall credit quality is improving and the widely expected monetary policy easing in 2024 will support non-performing loans on their downward trend. Loan growth is set to accelerate owing to a brighter outlook for GDP growth, inflation and interest rates. The central bank has maintained policy rate at 22% since July 2023. The market expects that policy rate will be considerably cut by end-2024, which will reduce the cost of debt and increase corporate appetite for credit-financed growth.

As per the SBP directives, IFRS 9 stands implemented effective January 01, 2024. This may lead to, (i) a onetime provision on existing financial assets, routed through equity and (ii) recurring credit cost calculated in relation to asset book quality, and reclassification of certain investments. However, no major impact is expected on capital adequacy ratios of the banks, in line with the SBP implementation instructions.

### **Strong Financial Delivery in 2023**

Despite the continued challenging environment, the Bank has delivered strong financial results for the year ended December 31, 2023. For the year under review, NBP has recorded after-tax profit of PKR 51.8 Bn.

In the backdrop of higher average policy rates coupled with a major volumetric growth in interest bearing assets, the Bank generated a gross markup/interest income of PKR 1,024.7 Bn which is more than double the PKR 503.3 Bn of prior year. Likewise, interest/mark-up expense amounted to PKR 855.9 Bn, of which PKR 365.1 Bn or 43% was paid to the depositors. Consequently, net interest/mark-up income "NII" closed at PKR 168.7 Bn which is 44.4% higher, YoY. Despite a challenging trade business environment during the year, the Bank achieved 10.7% growth in its non-mark-up / interest "NFI" earning stream that closed at PKR 40.6 Bn i.e., PKR 3.9 Bn up against PKR 36.7 Bn of the preceding year.

Accordingly, total revenue of the Bank closed 36.4% high YoY at PKR 209.3 Bn (2022: PKR 153.5 Bn).

Operating expenses for the year amounted to PKR 93.3 Bn depicting a YoY increase 19.5%. HR costs that constitute around 60.4% of the total operating expenses, amounted to PKR 56.4 Bn i.e., 15.5% up against PKR 48.8 Bn in 2022. The increase of PKR 7.57 Bn in mainly due to an increase of PKR 3.56 Bn on account of charge for defined benefit plan.

The Bank invests appropriate funds in the uplift and maintenance of its business premises, providing a secure & healthy work environment to its workforce and customers. This year we spent a sum of PKR 1.5 Bn on repair and maintenance of our business Overall premises. property-related expenses amounted to PKR 12.2 Bn, which is 13.7% more than the prior year. Since Information Technology is pivotal for the Bank to achieve its strategic goals, we continue to invest in upgrading our core banking application, systems, and applications architecture. In 2023, we spent PKR 2.8 Bn on software maintenance and PKR 0.9 Bn on network enhancement. In line with our prudent strategy to buttress the Bank's balance sheet against possible stress, PKR 14.5 Bn provisions have been taken, of which PKR 13.4 Bn are against advances (mostly being provisions in view of the credit risks associated with certain sectoral pressures which are becoming evident) and PKR 0.5 Bn against investments. Consequently, profit before tax amounted to PKR 101.3 Bn which is 61.4% higher that PKR 62.7 Bn of the corresponding year.

With effective tax rate at 48.8% (2022: 51.5%), tax charge for the year amounted to PKR 49.4 Bn. Consequently, the Bank's after-tax profit closed at PKR 51.8 Bn which is 70.5% higher than PKR 30.4 Bn of previous year.

### **Appropriation of Profit**

The Board is fully aware and conscious of the impact of high inflation on our shareholders, many of whom look forward to receiving dividends. We assure our shareholders that our dividend pay-out decisions purely reflect the economic environment, regulatory guidelines and financial soundness of the Bank. A stronger balance sheet and capital position mean your Bank is well placed to deliver better and sustainable results over the long-term. The Board deliberated at length whether or not cash dividend should be recommended. However, the likely impact of the pension case and other contingencies, still remains a cause of concern for the Board. Accordingly, it is considered prudent to retain the profits for the time being and once the

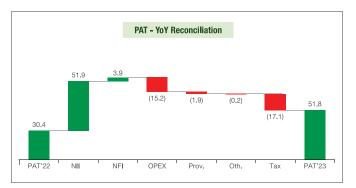
### Profitability (PKR 'Bn)

No.	Key Items	2023	2022	Better / (Worse)	
NO.		2023		Amount	%
1	Net Interest Income	168.7	116.8	51.9	44.4%
2	Non-Fund Income	40.6	36.7	3.9	10.7% 🔺
3	Total Income	209.3	153.5	55.8	36.4% 🔺
4	Operating Exp.	93.3	78.1	(15.2)	19.5% 🔺
5	Pre-Prov. Profit	115.7	75.3	40.4	53.6% 🔺
6	Provision Charge	14.5	12.6	(1.9)	14.8% 🔺
7	Pre-tax profit	101.3	62.7	38.5	61.4% 🔺
8	Tax	49.4	32.3	(17.1)	52.9% 🔺
9	After-tax profit	51.8	30.4	21.4	70.5% 🔺
10	EPS (Rs.)	24.37	14.29	10.07	70.5% 🔺

(PKR 'Mn)

position becomes clearer, the Bank may consider declaration of dividend at a later stage. Thus, the Board does not recommend any dividend for the year 2023. Profit for the year ended December 31, 2023 after carry forward of accumulated profit of 2022 is proposed to be appropriated as follows:

	, ,
Profit after tax for the year ended	51,840.5
December 31, 2023	
Unappropriated profit brought forward	172,511.7
Other comprehensive income - net of tax	(595.3)
Transfer from surplus on revaluation of	181.5
fixed assets-net of tax	
Profit available for appropriations	223,938.4
Appropriation:	
Transfer to Statutory Reserve	(5,184.0)
Un-appropriated profit carried forward	218,754.4



#### Balance Sheet Growth

The Bank's end of year total assets closed at PKR 6,652.7 Bn which is a massive 26.9% increase from PKR 5,240.4 Bn at the end of 2022. Capital & reserve closed at PKR 382.8 Bn i.e. PKR 81.9 Bn or 27.2% up from PKR 300.8 Bn on December 31, 2022. Gross loans & advances of the Bank stood at PKR 1,631.7 Bn depicting a healthy YoY increase of 13.4% or PKR 193.1 Bn; whereas, net advances stood at PKR 1,398.1 Bn. Growth in advances was achieved in most of our products including corporate, commodity, agriculture and Islamic. Consequently, the advances-to-deposits ratio stood at 44.4% at the end of 2023. Non-performing loans recorded a surge of 7.6% and amounted to PKR 220.8 Bn (2022: PKR 205.3 Bn). With PKR 203.6 Bn of specific provisions held, NPL coverage ratio stood high at 92.2%. The Bank's investments (at cost) amounted to PKR 4,393.9 Bn (2022: PKR 3,509.0 Bn) with a carrying value of PKR 4,403.4 Bn (2022:PKR 3,477.4 Bn). Pursuant to an effective yield/interest rate risk and liquidity management strategy, the Bank is maintaining a diversified investment portfolio across zero risk weighted GoP instruments, high dividend yielding equities and other interest-bearing financial assets with interest sensitive maturity pattern.

In the prevailing interest rate scenario and rate expectations, our investment book predominantly has a shorter-term maturity profile with 93% on the investments held under available-for-sale category. As of December 31, 2023, total deposits with the Bank amounted to PKR 3,674.4 Bn as compared to PKR 2,666.2 Bn at the end of 2022. Major share of the Bank's funding comes from sticky customer deposits that contribute 86.2% of the total deposits. With current deposits amounting to PKR 1,970.5 Bn or 53.6% of the total deposits, the Bank maintains a strong liquidity profile. The Bank maintained its CASA ratio high at 78.8%. Detailed coverage of the financial performance and other Organisational development is also given elsewhere in this Annual Report. The Bank has enough resources to meet all its financial obligations and hasn't defaulted in payment of any debt or other financial obligation.

(PKR 'Bn)

No.	Key Items	2023	2022	Growth
1	Investments – Net	4,403.4	3,477.4	26.6%
2	Advances (net)	1,398.1	1,230.5	13.6%
3	Total Assets	6,652.7	5,240.4	26.9%
4	Deposits	3,674.4	2,666.2	37.8%
5	Borrowings	2,177.7	1,940.5	12.2%
6	Net Assets	382.8	300.8	27.2%
7	Break-up Value Per Share	179.9	141.4	27.2%
8	Islamic Banking Total Assets	140.2	109.3	28.2%

### **Islamic Banking**

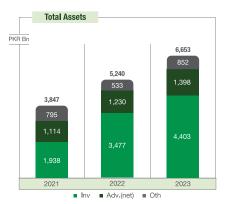
The Islamic banking business is one of the fastest growing segments within the Bank. NBP Aitemaad's total assets increased to PKR 140.2 Bn at the end 2023 from PKR 109.3 Bn at the end 2022 recording significant growth of 28.2% YoY. Whereas, total earning assets recorded a 24.3% YoY growth reaching PKR 125.4 Bn compared to PKR 101.0 Bn at end 2022. NBP Aitemaad offers the entire spectrum of banking products, from large-ticket corporate deals to retail deposits and consumer finance. NBP Aitemaad closed deposit at PKR 113.8 Bn at the end 2023, compared to PKR 93.6 Bn depicting a 22% YoY growth, while CASA growth was 27% YoY. At end of 2023, total deposit customers stood at 250K, showing a YoY increase of 12%. In line with our strategy for promoting Islamic banking, we expanded Islamic banking windows network from 50 to 150 during the year and are committed to further extended up to 250 by the end of 2024. With total operating income of PKR 8.2 Bn (48% up YoY), Islamic banking operations posted pre-tax profit of PKR 3.53 Bn, depicting a massive 53.6% growth YoY. In light of the judgement of the Federal Shariah Court, NBP Aitemaad has initiated the plan for conversion of conventional products in a Shariah compliant way.

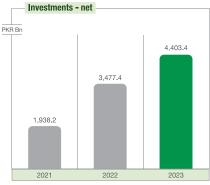
### Material changes subsequent to The Balance Sheet Date

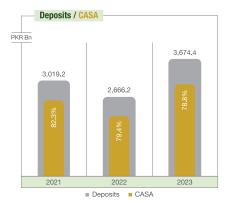
No material event has occurred subsequent to the Balance Sheet date that requires adjustments to the enclosed financial statements.

#### **Principal Activities**

Principal activities of NBP during the year remained same as in prior year and included general banking services, credit, ATM and debit cards facilities, investment banking advisory, treasury and capital markets, housing and general finance, transaction banking, cash management, digital banking, international trade & remittances, etc. The Bank's subsidiaries offer financial services to their customers including currency exchange, modaraba, fund management and securities brokerage services.







### **Governance & Stewardship by the Board**

Throughout the year, the Board remained focused on delivering its role of stewardship by providing effective leadership and strategic insight. A detailed overview of functioning of the Board is given in the Corporate Governance section of this Report. Also, a statement has been separately made regarding Compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2019, and the Public Sector Companies (Corporate Governance) Rules, 2013. For better corporate governance, the Board has formed committees, currently including:

- i. Board Audit Committee
- ii. Board Risk & Compliance Committee
- iii. Board HR & Remunerations Committee
- iv. Board Technology & Digitalisation Committee
- V. Board Inclusive Development Committee
- vi. NBP-NY Governance Council (Sub Committee of BRCC)

The Board committees function as per their respective Terms of Reference (ToRs) approved by the Board. A brief description of the functions of each committee, is given in the Corporate Governance section of this Report.

### **Changes in the Board of Directors**

Following changes took place in the Board of Directors During 2023:

- 1. The Federal Government vide Notification No. F.1 (11) Bkg-III/2017-90 dated January 18, 2023, appointed Mr. Ashraf Mahmood Wathra as Chairman of the Board, Mr. Amjad Mahmood as Non-Executive Director, Mr. Ali Syed and Mr. Nasim Ahmad as Independent Directors on the Board.
- 2. Mr. Asif Jooma completed his three years' term of appointment as a director and retired on March 08, 2023.
- **3.** Mr. Farid Malik, completed his three years tenure as Director on July 26, 2023 and was reelected as Director by the private shareholders through the election in the Extraordinary General Meeting held on July 25, 2023.
- **4.** The Federal Government, vide notification No. F.1(9) Bkg-III/2022 dated August 07, 2023 appointed Mr. Rehmat Ali Hasnie as the President/CEO of the Bank for a period of three years.

Also please refer to the Statement of Compliance with the Public Sector Companies (Corporate Governance) Rules, 2013, and the Listed Companies (Code of Corporate Governance) Regulations, 2019 included in this Annual Report.

# Meeting of the BoD and BoD Committees held during 2023

Details of the meetings of the Board and the Board Committees held during the year are stated elsewhere in this Annual Report.

### **Contingency Regarding the Pension Case**

Status of the law suit is disclosed in detail in Note 25.3.4.1 to the Annual Financial Statements for the year ended December 31, 2023. And based on an independent actuarial firm's assessment, overall pension liability in case of an adverse final judgement will amount to PKR 98.7 Bn. Further, in the event of an adverse judgement, the potential annual recurring cost for the year 2024 onward will be around PKR 13.5 Bn. Based on the opinion of legal counsel, no provision for any additional pension liability has been made in these annual financial statements for the above-mentioned amount as the Bank is confident for a favourable outcome in the matter.

# **Explanation with regards to emphasis of matter in the Auditors' Report**

The external auditors, in their report to the shareholders, have included emphasis of matter by drawing attention to Note 25.3.4.1 to the financial statements which explains the contingency in relation to litigation by retired employees of the Bank. As opined by its legal counsels, the Bank has reasonably strong legal grounds to convince the Honourable Supreme Court of Pakistan for a judgement in this matter. Therefore, pending the decision on the review petitions, the financial impact of the subject case has not been included in the financial statements for the year ended December 31, 2023.

### **Capital Adequacy & Strength**

The Bank has achieved significant improvements in financial soundness indictors during 2023. While Common Equity Tier 1 Capital (CET1) ratio stood at 19.16% (2022:16.30%), the Total Capital Ratio stood at 25.47% (2022: 21.59%). The Bank's Leverage ratio was 3.12% at the end of 2023 (2022: 3.08%). The Bank's liquidity coverage and net stable funding ratios also improved to 176%

(2022: 147%) and 259% (2022: 251%) respectively against their regulatory requirement of 100%.

Strategic Overview

### **Credit Ratings**

NBP is rated as 'AAA' by both the recognised credit rating agencies in Pakistan. In June 2023, M/s VIS Credit Rating Company re-affirmed the Bank's standalone credit rating as "AAA", the highest credit rating awarded by the company for a bank in Pakistan. Similarly, M/s PACRA Credit Rating Company also assigned the Bank long-term entity rating as 'AAA' (Triple AAA) and short-term credit rating as 'A1+' (A-one Plus).

#### **Remuneration to the Directors**

The shareholders of the Bank, in their general meeting held on July 27, 2020, approved a remuneration policy for the non-executive/independent directors for attending meetings of the Board and Board Committees. This Policy is compliant with applicable laws including the Banks' (Nationalisation) Act 1974, NBP's bye-laws, and instructions of the State Bank of Pakistan. In terms of this Policy, the Board shall, from time to time, determine and recommend such level of remuneration for approval by the shareholders, for attending meetings of the Board or meetings of the Committees thereof, as may be within the limits for such remuneration as prescribed by the SBP from time to time and determined to be an adequate measure of remuneration for the performance of relevant duties by such members. In terms of this Policy, the Board shall also ensure that such remuneration is not determined in a manner that may undermine the independence of the Board or Committee members. The detail of compensation paid to the Directors in 2023 is given in Note 41.2 to the unconsolidated financial statements.

### Impact of the Government Policies on the Bank Performance

Certain policies of the Government, while these create challenges as well as opportunities for the Bank, have a considerable impact on its performance. Key relevant policies include, e.g., mandatory participation in subsidised lending schemes, deposit protection premium, commission/ fee income on government treasury business, and implementation of the treasury single account. Also, the Bank is a major lender to certain public sector companies which have been unable to meet their debt obligations to the Bank in a timely manner or in some cases are unable to service their debt at all.

This causes a significant drag on the Bank's income. However, the Bank remains committed to fulfilling its role as a national institution and supporting the government and its initiatives in a manner that it also delivers profitability to its other shareholders.

### **Major Developments During the Year**

During the year, significant progress was made in the area of business & product development, credit mobilisation to agriculture as per SBP guidelines enhancing market outreach, promotion of Islamic banking, strengthening IT systems & infrastructure, and human capital management, etc. Such development initiatives and their outcomes are discussed under respective sections elsewhere in this Annual Report.

### Principal Risks & Uncertainties Facing the Bank

By the very nature of its business model, the Bank is exposed to certain principal risks. As part of its oversight, the Board ensures that adequate risk management policies and frameworks are in place to recognise and mitigate significant risks to which the Bank is or may be exposed to, and that adequate resources have been deployed to mitigate such risks. A detailed indication of the principal risks and uncertainties as well as the future prospects is discussed in Note 47 to the financial statements.

### Governance & Risk

The Bank remains committed to ensure compliance with all the applicable laws, rules, regulations, and codes in the spirit of good governance, and recognises the need to continually improve its compliance & control capacity within its domestic as well as overseas footprint. Significant funds have been invested in acquiring new technological platforms for effective internal controls, anti-money laundering, KYC, data accuracy & authenticity and generating quality MIS for efficient decision making.

### Compliance & Risk Matters in the New York Branch

With close oversight from the Board of Directors and Head Office Senior Management, the New York Branch completed remedial actions pursuant to the public enforcement actions issued by the New York State Department of Financial Services and the Federal Reserve Bank. Head Office and the Board will continue to maintain close oversight of the Branch, which has made significant progress in enhancing its compliance program. The actions implemented by the Branch and their associated validation by Internal Audit continue to remain subject to review by its regulators.

### **Closure of Foreign Operations**

As of December 31, 2023, after completing all the closure formalities required by SBP and other regulatory bodies, international operations at Representative Offices in Toronto (Canada) and Tashkent (Uzbekistan), Jalalabad Branch (Afghanistan), Sylhet (Bangladesh), Ashgabat branch (Turkmenistan) and Dushanbe Subsidiary Bank (Tajikistan) have been closed. Additionally, the licenses of Almaty (Kazakhstan) and Baku (Azerbaijan) have already been cancelled and both are now under closure process along with Bishkek (Kyrgyzstan) and Chittagong Branch (Bangladesh) which are also currently under closure process. Further, closure of the Paris branch which has been initiated after obtaining regulatory approvals.

# Impact of the Bank's Business on the Environment

The Bank acknowledges the importance of environmental considerations in its operations. Although the Bank's core activities do not exert a direct influence on the environment, we have proactively embraced Green Banking initiatives aligned with the SBP's Green Banking Guidelines. This commitment aims to facilitate financing that fosters the transformation of our economy into a resource-efficient and climate-resilient one. The integration of social, economic, and environmental considerations into our business strategy and decision-making processes underscores our dedication to a holistic approach.

Following the guidelines provided in the Environmental & Social Risk Management Implementation Manual by the State Bank of Pakistan, both the Board and Management are resolute in establishing an Environmental and Social Management System. A detailed overview of the Bank's CSR initiatives & activities throughout the year is provided separately in this report, highlighting our commitment to the society.

### **Appointment of Auditors**

The existing auditors of the Bank Messrs BDO Ebrahim & Co. Chartered Accountants and Messrs PwC A. F. Ferguson & Co. Chartered Accountants will be retiring this year. Both the auditors being

eligible and have offered themselves for reappointment as external auditors of the Bank for the year ending December 31, 2024. The Board is pleased to endorse the recommendation of the Board Audit Committee for re-appointment of M/s PwC A. F. Ferguson & Co. Chartered Accountants, and re-appointment of M/s BDO Ebrahim & Co. Chartered Accountants to be the auditors of the Bank for the year ending December 31, 2024.

#### **Contribution in SBP-led Initiatives**

In pursuit of its vision to enable inclusive development, NBP has been actively supporting the Government and SBP-lead initiatives for increasing financial inclusion and has extended financings under various refinance schemes and initiatives.

#### **Endorsement**

The following information has been provided elsewhere in this Annual Report. The Board is pleased to endorse the same:

- 1. The Management Statement of Internal Controls
- 2. Risk Management Overview
- 3. Report on Corporate Social Responsibility Initiatives
- 4. Pattern of Shareholding
- 5. Credit Rating and Awards.

### **Future Outlook**

The outlook for the Bank's financial performance and outcomes is closely linked to the levels of economy in the country. Your Bank will continue to play its due role in supporting a robust economic recovery in the country, while also maintaining a strong & resilient balance sheet to sustainably create value for its shareholders. The Bank's business strategy will remain focused on financing and supporting underserved sectors including SME, Microfinance, Agriculture finance and the Government initiated subsidised schemes as well as Islamic financing.

### **Acknowledgement & Appreciation**

The Board expresses gratitude for the ongoing commitment and dedication exhibited by our employees, in ensuring the uninterrupted provision of banking services to the Nation. We extend acknowledgment to the Government of Pakistan, the State Bank of Pakistan, the SECP, and other regulatory bodies for their unwavering support, which has been instrumental in enabling the Bank to realize its full potential and actively contribute to the socio-economic development of Pakistan.

In addition, we extend our appreciation to our current team members and express gratitude to the retiring director, Mr. Asif Jooma, for their collective contributions. Their efforts have played a pivotal role in fortifying the Bank, making it resilient and instrumental in fostering inclusive growth opportunities for the Nation.

For and on behalf of the Board of Directors

Rehmat Ali Hasnie

President & CEO

Karachi

Dated: February 22, 2024

**Ali Syed**Director

هرمندون هرستان

بینک کی مالی کار کر دگی اور نتائج کا لفظہ نظر ملک میں اقتصادی سطوں سے گہر اتعلق رکھتا ہے۔ بینک اپنے شیئر بیولڈرز کے لیے بائید ارقد رپیدا کر نے کے لیے ایک مفبوط اور کپکدار بیلنس شیٹ کو برقرار رکھنے کے ساتھ ساتھ ملک میں ایک مفبوط معاثی بحالی میں اپنا کر دار اداکر تارہے گا۔ بینک کی کاروباری حکمت علی SME مائیکر وفنانس، ایگر کیلچرفنانس اور حکومت کی جانب سے شروع کی کار کباری والی اسکیموں کے ساتھ ساتھ اسلامک فنالنگ میمیت عنیر محفوظ شعبوں کی مالی اعانت اور معاونت پر مرکوز رہے گی۔

# اعتراف وتحسين

اور ڈقوم کو بیکنگ خدمات کی بلا تعظل فراہمی کو لیتنی بنانے کے لیے بھارے ملاز مین کے جاری عزم اور کن کا شکر بیداداکر تاہے۔ ہم حکومت پاکتان، اسٹیٹ بینک آف پاکتان، ایس ای بی ہی، اور دیگر ریگو لیٹری ادارول کو ان کی عظیر معزلز ل تھایت کے لیے خراج تحمین پیش کرتے ہیں جنہوں نے بینک کو اس قابل بنانے میں اہم کر دار اداکیا ہے کہ ووا پنی ممکل صلاحیة ل کاادراک کر کے اور پاکتان کی سماجی و افتصادی ترقی میں فعال کر دار اداکر کے۔

اس کے علاوہ ، ہما پی موجودہ ٹیم کے اراکین کوخراج تحسین پیش کرتے ہیں اور ریٹائر ہونے والے ڈائر مکٹر جناب آصف جمعہ کے ابتہاعی تعاون کے لیے ان کاشکر بیداداکرتے ہیں۔ ان کی کوسٹ شوں نے بینک کو مضبوط بنانے ،اسے ٹیکد اربنانے اور قوم کے لیے جامع ترقی کے مواقع کو فروغ دینے میں اہم کر دار اداکیا ہے۔

بورد آف ڈائر یکٹر زکے لیے اور اس کی جانب سے

ر حمت علی حسنی علی سید صدر اور ی ای او ڈائریکٹر

> راچی مورخه:22فروری 2024

ہے۔مالیاتی گوثواروں کے نوٹ 47میں بنیادی خطرات اور عنیر لقبنی صور تحال کے ساتھ ساتھ متقبل کے امکانات کے تغییل اشارے پر تبادلہ خیال کیا گیاہے۔

# گورننس اور رسک

بیپنک چی گورننس کے جذبے کے تحت تام قابل اطلاق قرانین، قواعد، صوابط اور ضابطوں کی تممیل کویقینی بنانے کے لیے پر عزم ہے،اور اندرون ملک اور بیرون ملک اپنی تعمیل اور کنٹرول کی صلاحیت کو مسلسل بہتر بنانے کی ضرورت کو تسلیم کر تاہے۔مؤثر اندرونی کنٹرول، ا پنٹی منی لانڈرنگ، KYC، ڈیٹا کی درستگی اور صداقت اور موٹر فیصلہ سازی کے لیے معیاری MIS مہیا کرنے کے لیے نئے تکنیکی پلیٹ فار مز کے حصول میں اہم فنڈز لگائے گئے ہیں۔

# نیویارک برانچ میں تعمیل اور رسک کے معاملات

بورڈ آف ڈائریکٹر زاور ہیڈ آف سینئر مینجنٹ کی قریبی گرانی کے ساتھ، نیویارک برانچ نے نیویارک اسٹیٹ ڈیپارٹمنٹ آف فنانشل سروسز اور فیڈرل ریز روبینک کی طرف سے جاری کر دہ پبلک انفور سمنٹ کارر وائیوں کے مطابق اصلاحی کارر وائیاں منمکل کیں۔ ہیڈ آفس اور بورڈ برانچ کی قریبی گرانی جاری رکھیں گے،جس نے اپنے تعمیل پر وگرام کوبڑھانے میں اہم پیش رفت کی ہے۔ برانچ کے ذریعے نافذ کیے گئے اقدامات اور اندرونی آڈٹ کے ذریعے ان کی متعلقہ توثیق اس کے ریگولیٹر زکے جائزے کے تابع رہتی ہے۔

# غير ملکي آيريشنز کي بند ش

31د سمبر 2023 تک، اسٹیٹ بینک اور دیگرر گولیٹری ادارول کی طرف سے مطاوبہ تام بندش کی رسمی کارر وائیوں کو مکمل کرنے کے بعد ،اور نئو (کینیڈ ا)ور تاشقد (از بکتان)،جلال آباد برانچ (افغانتان)، سلمك (بنگله ديش)، اشك آباد (تر كمانتان) دانچ مين غائده د فاتر ماي بین الاقوامی آپریشنز اور دوشنبه (تا جکتان) کے ذیلی بینک کوبند کر دیا گیاہے۔ مزید بر آل، الماتی (قاز قتان)ور باکو (آذربائجان) کے لائسن پہلے ہی منوخ کیے جانچکے ہیں اور دونوں اب بشکیرک ( کر غزستان)ور چاگانگ برانچ ( بنگله دیش) فی الحال بند یونے کے عمل میں ہیں۔ مزید یہ کہ پیر س برانچ کی بند ش، بور یکولیٹری منظوری حاصل کرنے کے بعد شروع کی گئی ہے۔

# ماحولیات پربینک کے کاروبار کااثر

بینک اپنے کامول میں ماحولیاتی تحفظات کی اہمیت کو تسلیم کر تاہے۔ اگر چہ بینک کی بنیادی سر گرمیاں مامول پر براہ راست اثر نہیں ڈالتی ہیں، لیکن مینک نے اسٹیٹ بنک کے گرین بیکنگ گائیڈلائنز کے ساتھ منسلک کرین بیکنگ کے اقدامات کو فعال طور پر قبول کیا ہے۔اس عزم کامقصد فناننگ کی سولت فراہم کر ناہے جو بھاری معیشت کو و سائل کے لحاظ سے موثر اور

آب و پواے متعلق کپکدار میں تبدیل کرنے کو فروغ دیتاہے۔ بھاری کاروباری حکمت علی اور فیصلہ سازی کے عمل میں ساجی،افتصادی اور ماحولیاتی تخطات کاانسمام ایک جامع نقطہ نظر کے لیے ہاری لگن کوواضح کر تاہے۔

اسليك مينك آف پاكتان كى جانب سے ماحولياتى اور ساجى رسك مينجنك اميلى سينتليش مينول میں فراہم کر دور بنا خطوط پر عمل کرتے ہوئے، بورڈاور انتظامیہ دونوں ماحولیاتی اور سماحی انتظام کے نظام کے قیام کے لیے پر عزم ہیں۔ بینک کے CSR اقدامات اور سال بھر کی سر گرمیوں کا تفییلی جائزہ اس رپورٹ میں الگ سے فراہم کیا گیاہے، جومعاشرے کے ساتھ بماری وابنٹی کو

# آڈیٹرز کی تقرری

بینک کے موجودہ آڈیٹر زمیسر زبی ڈی اوابراہیم اینڈ کمپنی چارٹر ڈاکاؤ نٹٹنٹ اور میسر زپی ڈمپیوسی ا ایف فرگو س اینڈ کمپنی چارٹر ڈاکاؤنٹنٹس اس سال ریٹائر ہوجائیں گے۔ دونوں آڈیٹرز ائل ہیں اور انہوں نے اپنے آپ کو 31 دیمبر 2024 تک ختم ہونے والے سال کے لیے بینک کے بیرونی آڈیٹرز کے طور پر دوبارہ تقرری کے لیے پیش کش کی ہے۔۔ بورڈ 31د ممبر 2024 کو ختم ہونے والے سال کے لیے بدینک کے آڈیٹر ز کے لیے اور ڈ آڈٹ کیمیٹی کی میسر ز پی دلیوی اے ایف فرگو س اینڈ کمپنی چار ٹر ڈاکاؤ نٹئٹس کی دوبارہ تقرری اور میسر زبی ڈی او ابرائیم اینڈ کمپنی چارٹر ڈاکاؤ نتنٹس کی دوبارہ تقرری کی سفارش کی توثیق کرنے پر نوثی محبوس

# اسٹیٹ بنک کی زیر قیادت اقد امات میں شراکت

جامع ترقی وفعال کرنے کے اپنے وژن کے تعاقب میں، بینک مالی شمولیت کوبڑ ھانے کے لیے حومت اوراسٹیٹ بنک کی قیادت کے اقد امات کی فعال طور پر حایت کر رہاہے اور مختلف ری فنانس ائلیموں اور اقدامات کے تحت مالی اعانت میں توسیع کی ہے۔

### توثق

اس سالاندر پورٹ میں درج ذیل معلومات فراہم کی گئی ہیں۔ بور ڈاس کی توثیق کرنے پر خوشی محبوس کر تاہے۔

- اندرونی کنٹرول کاانظامی بیان .1
  - ر سک مینجنٹ کا جائز ہ .11
- کار پوریٹ سماجی ذمہ داری کے اقد امات پر رپورٹ Ш.
  - شيئر ہولڈ نگ کا نمونہ .IV
  - کریڈٹ ریٹنگ اور ایوار ڈز ۔ .V

ذ مہ داری کی رقم 8.7 وبلین رویے ہو گی۔ مزید ہر آل کی منفی حتمی فیصلے کی صورت میں، سال 2024 کے بعد مکننہ سالانہ اعادی لاگت 13.5 بلین رویے کے لگ بھگ ہوگی۔ قانونی مثیر کی رائے کی بنیاد پر ، مذکورہ بالار قم کے لیے ان سالانہ مالیاتی گو ثواروں میں کسی اضافی پنش کی ذمہ داری کا کوئی ہند و بست نہیں کیا گیا ہے کیونکہ بینک اس معاطع میں سازگار نتائج کے لیے پر اعتماد ہے۔

# آڈیٹرز کی رپورٹ میں معاملے پر زور دینے کے حوالے سے وضاحت

بيروني آڏيئرزنے شيئر ۾ولڈرز کواپني رپورٹ ميں نوٹ 1.4.3.35کي طرف توجہ دلاتے ہوئے مالیاتی گو تۋارول کی طرف توجہ دلائی ہے جو مبینک کے ریٹائر ڈملاز مین کی طرف سے قانونی جارہ جوئی کے سلسلے میں ہنگامی صور تحال کی وضاحت کرتی ہے۔ جیسا کہ اس کے قانونی مثیروں کی رائے ہے، بینک کے پاس اس معاملے میں سریم کورٹ آف پاکتان کو، فیصلہ سانے کے لیے در کار معقول طور پر مضبوط قانونی بنیادیں ہیں۔ لہذا، نظر ثانی کی در خواسوں یر فیصلے نک، موضوع کے کیس کے مالی انژات کو 31د سمبر 2023 کو ختم ہونے والے سال کے مالیاتی گو ثواروں میں شامل نہیں کیا گیاہے۔

# سرمائے کی مناسبیت اور طاقت

بینک نے 2023 کے دوران مالیاتی در تنگی کے اشار یول میں غایال بہتری حاصل کی ہے۔ جبکہ کامن ایکو ٹی ٹائر 1 لیپیل (CET1) کا تناسب(16.30%) 19.16% كا تناسب (2022) 16.30% كا تناسب (2022:21.59%) 25.47%(2022:21.59%) کا تناسب 2023 کے آخر من 3.12% تبيا( 2022:3.08%) بينك كي ليكويدُ بي كوريج اور خالص تحجم فنذنگ كا تئاسب بحى 176% (2022:147%) اور 259% (2022:251%) تک ان کی %100ر یکولیٹری ضرورت کے مقابلے میں بہتریوا۔

### كريڈ ٹ ریٹنگ

پاکتان میں دونوں تسلیم شدہ کریڈٹ ریٹنگ ایجنسیوں کے ذرایعہ بینک کو'AAA' کادرجہ دیا گیا ہے۔ جون 2023میں، میسرز VIS کریڈٹ ریڈنگ تھینی نے بینک کی اسٹیڈ الون کریڈٹ ر مینگ کی "AAA" کی حیثیت سے دوبارہ تصدیق کی جوپاکتان میں کی بینک کے لیے تھینی کی طرف سے دی جانے والی سب سے زیادہ کریڈٹ ریٹنگ ہے۔ ای طرح میسر زیکر اکریڈٹ ریٹنگ کمپنی نے بھی بینک کو طویل مدتی ہتی کی درجہ بندی بطور 'AAA (ٹریل AAA)ور مختىرىدت كے كريْد ٹ ريْنْك كو (A-One Plus)' + A+' كے طور پر تفویض كیا ہے۔

### ڈائریکٹر زکومعاوضہ

بینک کے شیئر پولڈرز نے 27 جولائی 2020 کو منعقدہ اپنی جنرل میٹنگ میں بورڈاور بورڈ کمیٹیوں کے اجلاموں میں شرکت کے لیے نال ایگزیکٹو/ آزاد ڈائزیکٹر زکے لیے معاوضے کی پالیسی کی منظوری دی۔ یہ پالیسی قابل اطلاق قوانین کے مطابق ہے جس میں بلینکس (نیشلائزیش)

ایک 1974، بینک کے ضمیٰ قوانین، اور اسٹیٹ بینک آف یا کتان کی ہدایات شامل ہیں۔ اس بالیسی کے لحاظ ہے، بورڈ، و قباً فو قباً، صص یا فیکان کی منظوری کے لیے، بورڈ کے اجلاموں یا اس کی کمیٹیوں کے اجلاموں میں شرکت کے لیے معاوضے کی اس مطح کا تعین اور سفارش کرے گا، جو کہ اس طرح کے معاوضے کی حدود کے اندر پوسکتا ہے۔ جبیبا کہ اسٹیٹ ببینک کی طرف سے و قَانُو قَانَّجُو مِزَ کیاجاتا ہے اور ایسے اراکین کے متعلقہ فرائض کی انجام دیم کے لیے معاوضے کاایک مناسب پیانہ ہونے کاعزم کہاجا تاہے۔اس پالیسی کے لحاظ ہے،بورڈاس بات کو بھی لیٹینی بنائے گاکدالیے معاوضے کا تعین اس انداز میں نہ کباجائے جس سے بور ڈیا تمیٹی کے اراکین کی آزادی کواخمال ہو۔ 2023میں ڈائریکٹر ز کوادا کیے گئے معاوضے کی گفشیل نوٹ 41.2میں غیر متفقہ مالیاتی گو توارول میں دی گئی ہے۔

# بینک کی کار کر د گی پر حکومتی یالییوں کااثر

Strategic Overview

حکومت کی بعض یالییال،اسٹیٹ بنک کے لیے چیلنجوں اور مواقع پیداکرتی ہیں،اس کی کار کر دگی بر کافی اثر ڈالتی ہیں۔ مثال کے طور بر کلیدی متعلقہ پالیبیوں میں شامل ہیں، سبیڈی والے قرضے کی اسکیموں میں لاز می شرکت، ڈیازٹ پر و ٹسیکٹن پر بمیم، سرکاری خزانے کے کاروبار پر کمیش افیس کی آمدنی،اورٹریژری عکل اکاؤٹ کانفاذ۔ نیز، بینک پبلک سیکٹر کی بعض کمپنیوں کے لیے ایک بڑا قرض دہندہ ہے جومبینک کے لیے اپنی قرض کی ذمہ داریوں کو بروقت پوراکر نے میں ناکام رہی ہیں یا بعض صور تول میں اپنے قرضے کی ادائیگی کرنے سے کیسر قاصر ہیں۔اس سے بینک کی آمدنی میں غایاں کمی واقع ہوتی ہے۔ تاہم ،بینک ایک قومی ادارے کے طور پر اپنے کر دار کو پورا کرنے اور حکومت اور اس کے اقد امات کی اس اند از میں تایت کرنے کے لیے پر عزم ہے کہ وہ اپنے دو سرے ثینر ہولڈ رز کو بھی منافع فراہم کرے۔

# سال کے دوران اہم پیشر فت

سال کے دوران، کاروبار اور مصنوعات کی ترقی کے شعبے میں غایاں پیش رفت ہوئی،اسٹیٹ بینک کے رہنماخطوط کے مطابق زراعت کے لیے کریڈٹ موبلائزیش،مارکیٹ آؤٹ ریچ، املامي بينكاري كافروغ، آئي في ستممزاور الفراسر كچر كومضوط بنانا، وربيومن ليبيينل مينجنث وعنيره، ایے تر قیاتی اقد امات اور ان کے نتائج ہیں جن کااس سالامذر پورٹ ملیں متعلقہ حصول کے تحت

# بینک کو در پیش بنیادی خطرات اور غیر لقینی صور تحال

اپنے کاروباری ماڈل کی نوعیت کے مطابق، بینک کو بعض بنیادی خطرات کاسامناہے۔اس کی نگرانی کے حصے کے طور پر ،اور ڈاس بات کو تقینی بنا تاہے کہ خطرے کے انتظام کی مناسب پالیبیاں اور فریم ورک ان اہم خطرات کو پیجاننے اور کم کرنے کے لیے موجو دہیں جن کابینک کو سامناہے یا پوسکتاہے۔ اور یہ کہ اس طرح کے خطرات کو کم کرنے کے لیے مناسب و سائل کو تعینات کیاگیا ANNUAL REPORT 2023 -

# بیلنس شیٹ کی تاریخ کے بعد کی اہم تبدیلیاں

بیکنس شیٹ کی تاریخ کے بعد کوئی اہم واقعہ پیش نہیں آیا جس کے لیے منسلک مالیاتی گونۋارے میں ایڈ جٹمنٹ کی ضرورت ہو۔

Leadership Insight

# پر نیل سر گرمیال

سال کے دوران بینک کی بنیادی سرگر میاں پچھلے سال کی طرح ہی رہیں اور ان میں عام بیئنگ خدمات، کریڈٹ ما ATM اور ڈییٹ کار ڈکی سولیات، سرمایہ کاری بیئنگ ایڈ وائزری، ٹریژری اور لیپینٹل مار کیٹس، ہاؤ سنگ اور جنرل فنانس، ٹرانزیکش بیئنگ، کیش بینجنٹ، ڈیپیٹل بیئنگ بین الاقوامی تجارت اور ترسیلات زر وعیرہ سینک کے ذیلی ادارے اپنے صارفین کو کرنی استحقیقی، مفاریم، فنڈ بینجنٹ اور سیکیورٹیز بروکر بج کی خدمات سمیت مالیاتی خدمات پیش کرتے ہیں۔

# بورڈ کی طرف سے گور ننس اور ذمہ داری

پورے سال کے دوران، بور ڈنے موثر قیادت اور اسٹر ٹیجک بھیرت فراہم کرتے ہوئے ذمہ داری کے اپنے کر دار کو انجام دینے پر توجہ مر کوزر کھی۔ بور ڈکے کام کاح کا تھیلی جائزہ اس رپورٹ کے کارپوریٹ گور ننس سکتن میں دیا گیاہے۔ اس کے علاوہ، کسٹرٹر کمپنیز (کوڈ آف کارپوریٹ گور ننس) کے ضوابط، 2019، اور پبلک سیکٹر کمپنیز (کارپوریٹ گور ننس) رولز، 2013 کی تعمیل کے بارے میں الگ سے ایک بیان دیا گیاہے۔ بہتر کارپوریٹ گور ننس کے لیے، بورڈنے کمپٹیاں سٹیل دی ہیں، جن میں فی الحال شامل ہیں

اور دُ آدْث مَینی 
 اور دُ رسک ایندُ تمپلائنس کمینی 
 اور دُ معاوضے کی کمینی 
 اور دُ نیکنالوجی اور دُیکینشلائزیش کمینی 
 اور دُونیکنیشلوش کمینی

5. بورڈائکوزیو ڈویلپمنٹ کمیٹی 8. NBP - نیویارک گورنینس کونسل (سب کمیٹی برائے بورڈر سک اینڈ کمپلائنس کمیٹی) بورڈکمیٹیال بورڈ کی طرف سے منظور شدہ اپنے متعلقہ ٹر مز آف ریفرنس (ٹی او آرز)کے

بورڈ میمیاں بورڈ کی طرف سے منظور شدہ اپنے متعلقہ ئر مز اف ریقر س (کی او ارز ) کے مطابق کام کرتی ہیں۔ ہر کمیٹی کے کاموں کی مختبر تفصیل اس رپورٹ کے کارپوریٹ گور ننس سیکش میں دی گئی ہے۔

### بوردُ آف ڈائریکٹر زمیں تبدیلیاں

2023 کے دوران بورڈ آف ڈائر یکٹر زمیں درج ذیل تبریلیاں ہوئیں:

1. وفاقی حکومت نے نوٹینکیشن F .1(11)Bkg-III/2017-90 مور نہ 18 جنوری 2023 کے ذریعے، جناب اشرف محمود و تحرا کو بورڈ کا چیئر مین، جناب امجد محمود کو نان ایگزیکٹیو ڈائریکٹر مقرر کیا، جناب علی سید اور جناب نیم احمد بطور آزاد ڈائریکٹر بورڈ میں شامل ہیں۔

2. جناب آصف جمعہ نے بطور ڈائر کیٹر تقرری کی اپنی تین سال کی مدت پوری کی اور 08 مارچ 2023 کور بٹائر ہوئے۔

3. جناب فرید ملک نے 26 ہولائی 2023 کو بطور ڈائریکٹر اپنی تین سالہ مدت مکمل کی اور 25 ہولائی 2023 کو منعقد ہ عنیر معمولی جنرل میٹنگ میں پر ایئویٹ شیئر ہولڈ رز کے ذریعے دوبارہ ڈائریکٹر منتخت ہوئے۔

4. و فاقی حکومت نے نوٹینکیش نمبر F.1(9)Bkg-II/2022 مور نیہ 107گست 2023 کے ذریعے جناب رحمت علی حنی کو تین سال کی مدت کے لیے بینک کا صدر/CEOمشرر کیا۔

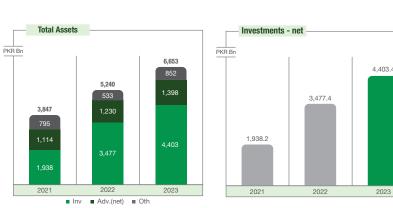
اس کے علاوہ براہ کرم اس سالاند رپورٹ میں شامل پبلک سیٹر کمپنیز (کارپوریٹ گورننس) رولز، 2013، اور لسٹڈ کمپنیز (کوڈ آف کارپوریٹ گورننس) ریگولیشنز، 2019 کے ساتھ لعمیل کا بیان دیکھیں۔

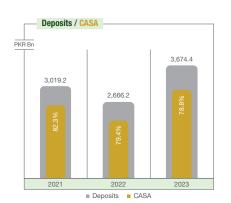
# 2023 کے دوران بورڈ آف ڈائر یکٹر ز2023 اور بورڈ آف ڈائر یکٹر زکی کمیٹیول کے اجلاس

سال کے دوران منعقد ہونے والے بور ڈاور بور ڈکمیٹیوں کے اجلاموں کی تضیلات اس سالانہ ریورٹ میں بیان کی گئی ہیں۔

# پنٹن کیس سے متعلق صور تحال

قانونی مقدمہ کی حیثیت 31 دممبر 2023 کو ختم ہونے والے سال کے سالانہ مالیاتی گو ثواروں کے نوٹ 1.4.3 فیسل سے ظاہر کی گئی ہے۔ اور ایک آزاد ایکچوریل فرم کی تشخیص کی بنیاد پر ، کسی منفی حتمی فیصلے کی صورت میں مجموعی پنش کی





بینک کے مجموعی قرضے اور ایڈ وانسز 1,631.7 بلین رو لے رہے جو کیہ %13.4 یا 1. 193 بلین روپے کے سختم سالانہ اضافہ کو ظاہر کر تاہے۔ جبکہ خالص ایڈ وانسز 1,398.1 بلین رویے رہے۔ بینک کی زیادہ تر مصنوعات بشمول کارپوریٹ، اجناس، زراعت اور ابلامی میں پیشر فت ہوئی۔ نیختاً ایڈوانس ٹو ڈیازٹ کا تناسب 2023 کے آخر میں 44.4 فیصد (%54.52 2022) رہا۔ عنیر فعال قرضوں میں 7.6 فیصد کااضافہ ریکارڈ کیا گیااور ان کی رقم 220.8 بین رویے(2022: 305. 2022 بین رویے) ہو گئے۔ 203.6 بلین رویے مخصوص پر وویژنز کے ساتھ NPL کوریج کا تناسب %92.2 يرباند رہا۔

بینک کی سرمایه کاری (قیمت پر) 9. 4,393 بلین رویے (2022: 3,509،0 بلین رویے) رہی جس کی مالیت 4,403.4 بلین روپے(2022:4,3,477 بلین رویے)تھی۔ ایک مؤثر پیداوار ابود کی شرح کے خطرے اور لیکویڈٹی مینجنٹ کی حکمت علی کے مطابق، بینک زیر ور سک کے حامل GoP آلات، زیادہ منافع بخش ایویٹیز اور دیگر بود بر داشت کرنے والے مالیاتی ا ثاثوں پر بود کے حیاس میچورٹی پیٹر ن کے ساتھ متنوع سرمابیہ کاری کا یورٹ فولیو ہر قرار رکھے ہوئے ہے۔ شرح ہود کے موجودہ منظر نامے اور شرح کی توقعات میں، بھاری سرمایہ کاری کی کتاب بنیادی طورپر ایک مختبر مدتی میچورٹی یروفائل رکھتی ہے جس میں 93 فیصد سرمایہ کاری دستیاب برائے فروخت کے زمرے میں آتی ہے۔

31د نتمبر 2023 تک بینک کے پاس کل ڈیاز ٹس 3,674.4 بلین رویے تھے بو 2022 کے آخر میں 2,666.2 بلین رویے تھے۔ بینک کی فنڈنگ کابڑا صہ سکی کٹم ڈیازٹس سے آتا ہے جو کل ڈیازٹس کا 86.2 صدینتے ہیں۔ کرنٹ ڈیازٹس 5. 1,970 بلین روپے یاکل ڈپازٹس کے %53.6 کے ساتھ ، بینک ایک مضبوط لیویڈیٹی پر وفائل کوہر قرار رکھتا ہے۔ بینک نے اپنے CASA تناسب کو 78.8 فیصد بربر قرار رکھا۔ مالی کار کر دگی اور دیگر نظیمی ترقی کی تفییلی کوریج بھی اس سالانہ رپورٹ میں دی گئی ہے۔ بینک کے پاس اپنی تام مالی ذمہ داریوں کو یوراکرنے کے لیے کافی و سائل ہیں اور اس نے کسی قرض یا دیگر مالی ذمہ داریوں کی ادائیگی میں ڈیفالٹ نہیں کیا

### اسلامی بینگنگ

املامی بینکنگ کاکاروبار ببینک کے اندرییزی سے ترقی کرنے والے شعبوں میں سے ایک ے۔ NBPAitemaad کی اثاثے 2023 کے آخریں 140.2 بلین رویے ہوگئے جو 2022 کے آخر میں 109.3 بلین روپے سے بڑھ کر %28.2 سالانہ کی غایاں نموریکارڈ کر رہے ہیں۔ جبکہ، کل کمانے والے اثاثوں نے 2022 کے آخر میں 101.0 بلین روپے کے مقابلے 125.4 بلین روپے تک% 24.3 Yoy اضافیریکارڈ کیا۔ NBP Aitemaad بڑے ٹکٹ والے کارپوریٹ بودول سے لے کر ریٹیل ڈیازٹس اور کنز پوم فنانس تک بیٹنگ مصنوعات کا پوراسپیکٹرم پیش کرتاہے۔ NBP Aitemaad نے 2023 کے آخرین 113.8 بلین رویے یر ڈیازٹ محفوظ کیے، جو سالانہ 93.6 بلین رویے کے مقابلے میں % 22 ترقی کو ظاہر كرتاہے، جبكہ CASA كى نمو %27 سالانہ تھى۔ 2023 كے اختتام پر، كل ڈيازك صار فین 250,000 تھے، جو کہ %12 کا سالانہ اضافہ ظاہر کر تا ہے۔ اسلامی بینکاری کے فروغ کے لیے اپنی حکمت علی کے مطابق بینک نے سال کے دوران اسلامی بینکنگ و نڈوز

نیٹ ورک کو 50سے 150 تک بڑھادیا ہے اور 2024 کے آخر تک اسے مزید 250 تک بڑھانے کے لیے یر عزم ہے۔ 8.2 بلین رویے کی کل آپریٹنگ آمدنی کے ساتھ (سالانہ 48فیصد اضافہ) سلامی بیکنگ آپریشنز نے 3.53 بلین روپے کافبل از ئيس منافع حاصل كيا، جو كه سالانه %6.53 كي زبر دست نمو كو ظاہر كر تاہے \_ و فاقی شرعی مدالت کے فیصلے کی روثنی میں، NBPAitemaad نے روایتی مصنوعات کو شرعی لحاظ سے تندیل کرنے کامنصوبہ شروع کیا ہے۔

Strategic Overview



# منافع كااخضاص

بور ڈ نثیئر پولڈرزیر اٹلی افراط زر کے انژات سے پوری طرح باخبر اور باخبر ہے، جن میں . سے بہت ہے منافع حاصل کرنے کے منتظر ہیں۔ ہم اپنے شیئر بولڈرز کو لیتین دلاتے ہیں کہ بھارے ڈیویڈ نڈکی ادائیگی کے فیصلے خالصتاً معاشی ماحول ، ریگولیٹری رہنما خطوط اور ببینک کے مالی انتخام کی عکای کرتے ہیں۔ ایک مضبوط بیلنس شیٹ اور کیپٹل بوزیش کامطلب ہے کہ آپ کابینک طویل مدت میں بہتر اور پائیدار نتائج فراہم کرنے کے لیے اچھی طرح سے

پورڈ نے تغیبی جائز ولیاکہ آیا نقد منافع کی سفارش کی جانی جاہے یا نہیں ۔ تاہم، پنثن کیس اور دیگر مہنگامی حالات کے محکمنہ اثرات، بور ڈ کے لیے اب بھی تثویش کاماعث نے یو ئے ہیں۔ اس کے مطابق، وقتی طور پر منافع کوبر قرار ر کھنا دانش مندی تنجھا جاتا ہے اور پوزیش واضح ہونے کے بعد بینک بعد کے مرحلے میں ڈیویڈ نڈ کے اعلان پر غور کر سکتا ہے۔ اس طرح، بورڈ سال 2023 کے لیے کی ڈیویڈنڈ کی سفارش نہیں کر تاہے۔ 2022 کے جمع شدہ منافع کو آگے بڑھانے کے بعد 31 دسمبر 2023 کو نتم ہونے والے سال کے لیے منافع کو درج ذیل انداز سے مختص کرنے کی تجویز کرتاہے

(ملین روپے)	
51,840.5	31د ممبر 2023 کو ختم ہونے والے سال کے لیے بعد از ٹیکس منافع
172,511.7	عنیر تصرف شده آگے لایا جانے والامنافع
(595.3)	د یکر جامع آمد نی _ بعد از نئیکس
	جامد ا ثاثول کی نظر شانی شِد ہ قد ر کی وجہ سے
181.5	ذ خائر سے منتقلی – بعد از <sup>م</sup> لیس
223,938.4	تسرف کے لیے دستیاب منافع
	تىرف:
(5,184.0)	قانونی ذخائر میں منتقلی
218,754.4	عنير تصرف شده منافع (كبيري فارور دُ):

# بینکنگ شعبه کی کار کر د گی

ساز گار اقتصادی ماحول، بلند شرح سود کاماحول، اور معاثی نقطه نظر کو بهتر بنانے سے بیکنگ انڈ سٹری کو 2023 کے دوران منافع میں مضبوط ترقی حاصل کرنے میں مد د ملی ہے، جس میں اثاثوں اور ڈیازٹس میں اضافہ بھی شامل ہے۔

تاہم، ایباسر کاری بانڈ زمیں ارتکاز کی ہدولت ہوا ہو کل بیکنگ اثا توں کا %42 بنتا ہے۔ اس کے مطابق مجموعی طور پر کریڈٹ کامعیار بہتر ہور ہاہے اور 2024 میں وسیع پیانے یر مالیاتی یالیبی میں متوقع نر می عنیر فعال قرضول کو ان کے گرنے کے ربحان کے وقت سمارا دے گی۔ حی ڈی بی کی نمو،افراط زراور شرح ہود کے لیے رو شن نقطہ نظر کی وجہ سے قرض کی نمومیں تیزی آئے گی۔ سینٹرل بینک نے جولائی 2023سے پالیبی ریٹ کو %22 پر بر قرارر کھائے۔ مارکیٹ کو توقع ہے کہ پالیمی ریٹ 2024 کے آخر تک کافی صد تک کم ہو جائے گا، جس سے قرض کی لاگت میں کمی آئے گی اور کریڈٹ کے ذریعے مالیاتی نمو کے لیے کار پوریٹ سیکٹر کی طلب بڑھے گی۔

اسٹیٹ بینک کی ہدایات کے مطابق 01 جنوری 2024 سے IFRS9 نافذ شدہ ہے۔ اس کے نتیجے میں (i) وجودہ مالیاتی ا ثاثوں پر ایکو ٹی کے ذریعے، ایک باریر وویژن کی فراہمی، اور (ii) ا ثا اوِّل کی کتاب کے معیار کے سلسے میں ثمار کی جانے والی اعادی کریڈٹ لاگت، بعض سرماید کاری کی دوبارہ درجہ بندی ہوسکتی ہے۔ تاہم اسٹیٹ بینک کی ہدایات کے مطابق، بینکو ل کے سرمائے کی مناسبیت کے تناسب پر کسی بڑے اثر کی توقع نہیں ہے۔

# 2023 میں مضبوط مالیاتی کار کر د گی

مسلل چیلئجنگ ماحول کے باو بود ، بینک نے 31 دسمبر 2023 کوختم ہونے والے سال کے لیے مضبوط مالیاتی نتائج پیش کیے ہیں۔ زیر جائزہ سال کے لیے، بینک نے 51.8 بلین رویے کابعد از ٹیکس منافع ریکار ڈکیاہے۔

منافع (ارب رویے)

بتري(اوتري)		2022	2023	مالیاتی کار کردگی
<b>4</b> 4.4%	51.9	116.8	168.7	غالص مودی آمد فی
<b>1</b> 0.7%	3.9	36.7	40.6	ظيرفنا ؤ آمد ني
<b>36.4</b> %	55.8	153.5	209.3	كل آمدني
<b>1</b> 9.5%	(15.2)	78.1	93.3	انقا می اخراجات
<b>▲</b> 53.6%	40.4	75.3	115.7	قبل از تعرف منافع
<b>1</b> 4.8%	(1.9)	12.6	14.5	تبرقات
<b>61.4</b> %	38.5	62.7	101.3	قبل از نیکس منافع
<b>▲</b> 52.9%	(17.1)	32.3	49.4	ئيکس
<b>~</b> 70.5%	21.4	30.4	51.8	بعد از نیکس منافع
<b>▲</b> 70.5%	10.07	14.29	24.37	فی حصص آمدنی (روپے)

بلند تراوسط پالیبی کی نثر ہوں کے ساتھ ساتھ بود کے حامل ا ثاثوں میں بلجاظ جم بڑی نمو کے پس منظر میں ،بینک نے 1,024.7 بلین رویے کی مجموعی بودی آمدنی پیدا کی ہو چھیے سال کے 503.3 بلین رویے سے دکنی سے زیادہ ہے۔اسی طرح، مود امارک اپ اخراجات 855.9 بلين رولي تشخير جن مل سے 365.1 بلين رولي يا %43 جمع كنند گال كوادا كيے گئے۔ نتيجناً،خالص مود امارك آپ آمدنى 168.7 بلين روپ پر بند يوئى جوكم و يخطي سال سے %4.4%زیادہ ہے۔ سال کے دوران ایک چیلنجنگ تجارتی کاروباری ماء ل کے باو ہود بینک نے اپنے نان مارک ْ اپ/ود "NFI" کی آمدنی میں %7. 10اضافہ حاصل کیا ہو پچھلے سال کے 36.7 بین روپے کے مقابلے 3.9 بلین روپے کے اضافے سے 40.6 بلین روپے رہی۔ اس طرح بینک کاکل رہے نیوسال 2022 کے 153.5 بلین رویے کے مقاملے میں %36.4 کے اضافے سے 209.3 بلین رویے رہا۔

سال کے لیے آپریٹنگ اور دیگر اخراجات 93.39 بلین تھے جو کہ سالانہ %19.5 اضافہ کو ظاہر کر تاہے۔ انبانی وسائل پر اخراجات جو کل آپریڈنگ اخراجات کا تقریباً 60.4 فیصد بنتے ہیں، کی رقم 56.4 بلین رو لے ہے لینی 2022 کے 48.8 بلین رو لے کے مقاللے میں 15.5 فیصد زیادہ ہے۔ 7.6 بلین رویے کا اضافہ بنیادی طور پر 3.56 بلین رویے کے متعین فائدہ کے منصوبہ کے اکاؤنٹ پر اضافے کی وجہ ہوا۔

Organisational Overview

بینک اپنے کاروباری احاطے کی بہتری اور دیکھ جھال میں مناسب فنڈ زلگا تاہے، اپنی افرادی قوت اور صارفین کو کام کاایک محفوظ اور صحت مند ماحول فراہم کر تاہے۔اس سال بینک نے اپنے کاروباری اماطے کی مرمت اور دیکھ بھال پر 1.5 بلین رویے خرچ کیے۔ مجموعی طور پر جائید اد سے متعلق اخراجات 12.2 بلین رویے تھے، جو پچھلے سال کے مقابلے میں %13.7زیادہ ہے۔ چونکہ انفار میثن ٹیکنالوحی اپنے اسٹریٹجک اہداف کے حصول کے لیے بینک کے لیے اہم ہے،اس لیے بینک اپنی بنیادی بینکنگ ا پیلی کیژن، سٹمز،اورا بیلی کیشز کے فن تعمیر کواٹ گریڈ کرنے میں سرمابہ کاری کرتا ر ہتاہے۔ 2023میں، بینک نے 2.8 بلین رویے سافٹ ویئر کی دیکھ بھال پر اور 9. 0 بلین رو بے نیٹ ورک کوبڑ ھانے پر خرچ کیا۔ ممکنہ تناؤ کے خلاف بینک کی بیکنس شیٹ کو دبانے کے لیے بنک کی دانشمند انہ حکمت علی کے مطابق، 14.5 ملین رویے تسرف کے گئے ہیں، جن میں سے 13.4 مبلین روپے ایڈ وانسز کے لیے ( زیادہ تر بعض تعبول کے دباؤ سے منسلک کریڈٹ کے خطرات کے پیش نظرواضح ہور ہے ہیں )ور 5. 0 بلین رویے سرمایہ کاری کے بارے میں تصرفات ہیں۔ نیچیاً، ٹیکس سے پہلے کامنافع 101.3 بلین رو بے رہا جو کہ مجھلے سال کے 62.7 بلین رو بے سے 61.4% یادہ ہے۔48.8 موثر ٹیکس کی شرح (%2022:51.5) کے ہاتھ اس سال کے لیے ٹیکس جارج 49.4 بلین رو بے ہے نتیتاً بینک کابعد از ٹیکس منافع 51.8 بلین رویے پر بند ہوا ہو پچھے سال کے 30.4 بلین رویے سے %70.5 یادہ ہے۔

# بیلنس شیک کی بهتری

سال کے آخر میں بینک کے کل اثاثے 6,652.7 بلین رویے پر بند ہوئے جو کہ 2022 کے آخر کے 5,240.4 ملین رویے ہے % 26.9 کافایاں اضافہ ظاہر کرتے ہیں۔ سرمایہ اور ریزرو 2022 کے آخر کے 300.8 بلین روپے کے مقابلے میں 81.9 ملین رویے یعنی %27.2 کے اضافے کے ساتھ 31 دسمبر 2023 کو 382.8 بلین رویے رہے۔

(اربرویے)

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بهتری	2022	2023	نا <u>يا</u> ل جزو	تمبر
26.6%	3,477.4	4,403.4	سرمایه کاری-نیث	1
13.6%	1,230.5	1,398.1	ايدُ وانسز-نيٺ	2
26.9%	5,240.4	6,652.7	كال اثاث	3
37.8%	2,666.2	3,674.4	ڈ <b>پ</b> ان <sup>ٹ</sup> س	4
12.2%	1,940.5	2,177.7	قر ندبات	5
27.2%	300.8	382.8	نيٺ اڻاٿ	6
27.2%	141.4	179.9	بريك اپ اليت في حيه	7
28.2%	109.3	140.2	كل املامي بكاري ا ثاث	8

# ڈائر یکٹر زکی شیئر ہولڈ رز کور بورٹ

Strategic Overview

# انفرادی مالیاتی گوثؤارے

# محترم شيئر ہولڈرز

ہم اور ڈ آف ڈائریکٹر ز کی جانب ہے، 31 دسمبر 2023 کو ختم ہونے والی مدت کے کے بینک کی سالانہ رپورٹ 31 دسمبر 2023 کے آڈٹ شد وہالیاتی گوثوارے اور اس یر خود مختار آڈیٹرز کی رپورٹ آپ کے سامنے پیش کرنے میں خوشی محوس کر رہے ہیں۔ ا کاؤنٹس کی مناسب کتابیں ہر قرار رکھی گئی ہیں اور یہ مالیاتی گو ثوار ہے بینک کی حالت،اس کے آپریشنز کا نیتجہ کیش فلواور سال کے دوران ایکو پٹی میں آنے والی تبدیلیاں منصفانہ طور یر پیش کرتے ہیں۔

### آبريثنز كاتناظر

عالمی سطح پر ، حالیہ سه مایی میں معاثی ترقی جزوی طور پر عنیر مشخکم رہی ہے ۔ کچھ حد تک ،عالمی نمو میں سپست روی کار حجان مالیاتی یالیبی میں سخت ہونے اور مہنگائی سے نبر د آز ماہونے کے ۔ مقصد کے ساتھ قر ض دینے کی محدود حکمت علیوں کے انژات کی عکای کر تاہے۔ جبکہ COVID-19 کی وجہ سے فراہمی کا دباؤ آہت آہت کم ہواہے، سرحد پار تجارتی سرگر می نازک ہے،زیادہ تر علاقول میں افراط زر مرکزی بینک کے اہداف ٹے اور پر ہے اور ترقی پذیر معیشوں اور منفی ترقی کے محارما لک کے لئے معاشی حالات چیلٹجنگ رہے۔ ترقی یافتہ معیشوں میں افراط زر کے رجحان میں اضافہ ہواہے۔

آگے بڑھتے ہوئے، توقع سے زیادہ نیزی سے افراط زرمیں اعتدال کے آثار مالی حالات میں نر می اور عالمی نمو کے خطرات کو و سیع پہانے بر متوازن کرنے کاباعث بن سکتے ہیں۔ ترقی بافتہ معیشتوں میں منگائی کے سب بہان کی یدولت اس حقیقت کوفروغ ملاہے کہ زیادہ تر بڑے مرکزی بینک یا توانے بخت دور کے اختتام کو پہنچ حکے ہیں یاعروج کے قریب ہیں۔ ورلدُ بينك نے عال ہي ميں 2024ميں عالمي شرح نمو 3.1 فيصد اور 2025ميں 3.2 فیصدر ننے کااندازہ لگایا ہے، 2024 کی پیش گوئی کے ساتھ کی بڑی معیشوں اور ترقی یذیر معیشتوں میں توقع سے زیادہ لیک کی وجہ سے شرح نمواکتوبر 2023 کے تخمینوں سے 2.0 فیصد زیادہ (2019-2000 کی تاریخی اوسط سے کم )ہے۔

یا کتان کی معیشت: مالی سال 2024 کے پہلے نصف جصے میں،معاشی حالات میں بتدریج بہتری آئی ہے جس کی وجہ سے مشکل مالی ساڵ 2023 کے مقابلے میں مجموعی معاثی سر گرمیوں میں دوبارہ اس مشقل اضافے کے نتیجے میں مالی سال 2024 کے پہلے نصف حصے میں جی ڈی پی میں نمو 2.1 فیصد سے اوپر کی بہتری آئی ہے، جس میں دوسرے نصف جھے میں اور اس کے بعد مسلسل ترقی کی توقعات ہیں۔ 2023میں،حکام نے ایند ھن، بجلی اور قدرتی کیس کی قیمتوں کواخراجات کے قریب لانے کے لئے مشکل اقدامات کیے۔ یہ مناسب ہے کہ ایس بی بی اس بات کو یقینی بنانے کے لئے سخت موقف ہر قرار رکھے کہ

افراط زر زیادہ معتدل سطح پر واپس آجائے اپیالگتاہے کہ افراط زر کی بلند سطح پر پہنچ توانائی کے ٹیرف میں اضافے کے تازہ ترین دور کومد نظر رکھتے ہوئے، مرکزی بینک نے %23 سے 25 کی جد کی پیش بندی کی ہے۔ متقل مضبوط میکر و پالیسی اور ساختی اصلاحات کے نیناذ کی امیدر کھتے ہوئے، منگائی ایس بی پی کے ہدف پر واپس آنے اور وسط مدتی نمو کے مشخکم ہونے کی توقع کی جار ہی ہے۔

آئی ایم ایف پر وگر ام اور دیگر دو طرفہ انتظامات کے تحت پاکتان کی کار کر دگی مالی سال 22-2023میں غایاں جھنگوں کے بعد مار کیٹ میں اعتاد اور شرح مبادلہ میں انتخام فراہم کررہی ہے۔ پاکتان کے کل مائع زرمبادلہ کے ذخائر 29 جنوری 2024 کوبڑھ کر 2. 13 بلین ڈالر ہو گئے،ایس بی بی کے ذخائر 8.2 بلین ڈالر اور تجارتی بینکوں کے ذخائر 0.5 بلین ڈالر پر رہے، جبکہ تبادلہ کی شرح بڑے پیانے پر مشخم ہے۔ مالی سال 2024 میں کرنٹ اکاؤنٹ خیارہ بڑھ کر جی ڈی پی کے تقریباً 1.5 فیصد تک پہنچنے کی توقع ہے کیونکہ ریکوری کاعمل جاری ہے۔ مالیاتی محاذیر ، آمدنی کی حوصلہ افزا کار کر دگی کے باوجود ، مارک اب کے زیادہ اخراحات کی وجہ ہے،اخراحات کی طرف دباؤ میں رہتا ہے۔ تاہم، غیر بودی اخراجات کو کنٹر ول کرنے کے حکومتی اقد امات بنیادی سرپلس کو بہتر بنانے میں مد د کر رہے ہیں۔ مجموعی مالیاتی خسارہ جی ڈی پی کے 2.3 فیصد تک بڑھ گیاہے، جب کہ جولائی تادیممبر مالی سال 2024 کے دوران بنیادی سر پلس حی ڈی پی کے 1.7 فیصد سے بہتر ہوا ہے۔ محصولات کی وصولی میں 46 فیصد کااضافہ دیکھا گیا، جو کہ نان ٹیکس وصولی میں 100 فیصد سے زائد اضافے سے ہوا جب کہ ٹیکس محصولات میں 30 فیصد اضافہ ہوا۔ اگر جد اعلیٰ مارک اپ ادا ئیگیوں کا چیلنج جاری ہے،مالی سال 2024 کے آخر تک یائیدار مالیاتی کھا توں کو لیتینی بنانے کے لیے کفایت شعاری کے اقد امات برعمل درآمد کیا جارہاہے۔

ياكتان الماك المسجينج كراجي الماك المسجينج 100 مذكس نے،2023ميں ايثيا كى غايال منڈیوں میں بہترین کار کر دگی کامظاہر ہ کرتے ہوئے، 60 فیصد سے زیادہ اضافہ کیا۔ 2023 پاکتان اٹاک ایم چیننج (PSX)کے لیے تندیلی کے سال کے طور پر ابھر اکیونکہ کرا جی ا ٹاک " چیننج 100 انڈیکس نے نئی بلندیوں کو چیوابااور ملک میں بہترین کار کر دگی کامظاہرہ کر نے والی اثاثہ کلاس کے طور پر ابھر ا، جس کنے 12ماہ کی مدت میں (رویے کے لحاظ سے ) تقريباً %55 کی بحالی کی۔ کراچی اسٹاک آئیجینج 100 انڈیکس کیلنڈر سال 2023 میں 22,031 يوائنٹس يا تقريباً %55 كے اضافہ كے ساتھ 62,451.04 يو مختتم يونی۔ سیای محاذیر واضح ہونے اور نئی منتخب حکومت کے جلد قائم ہونے کے ساتھ، کار وباری اعتماد اور سرمایہ کاری کے ماحول میں بند رہج بہتری کی توقع ہے۔

# PROFILE OF Shariah Board

### **Mufti Ehsan Waquar**

Chairman Shariah Board

Mufti Ehsan has a diversified cross-functional management experience in Islamic Finance, Business Management and Operations, Project Management and Administration for more than two decades. He has hands-on experience of people and projects management, with a rich experience of working with board of directors and senior management of banks, regulators, auditors and legal counsels.

Alhamdulillah, he exclusively serves the Islamic Financial Industry with institutions like World Bank-IFC, National Bank of Pakistan, ABL, Soneri Bank, NAFA, Askari General Insurance Company Takaful Window (AGICO), Emirates Global Islamic Bank, Al Baraka Bank Pakistan, UBL, Yasaar Ltd.-UAE & UK, Minhaj Advisory-UAE, Arif Habib for more than a decade now. He also serves as Member Shariah Advisory Committee (SAC) at Security Exchange Commission of Pakistan (SECP). He has structured several Sukuk including the largest Sukuk in Pakistan; a hundred billion Sukuk for Neelum Jhelum Hydro Power, Fatima Fertilizer, Fauji Fertilizer, Sitara Energy, Sitara Peroxide and IBL.

He also served as member of the Technical Committee for Developing Accounting & Auditing Standards for Islamic Financial Institution at Institute of Chartered Accountants of Pakistan (ICAP). As member of SAF at State Bank of Pakistan (SBP), he worked actively with SBP in matters pertaining to Islamic Banks including Tawarruq, Commodity Murabahah, Treasury, Trade Finance, Agricultural Financing Products and drafting of Shariah Standard on Shirkat-ul-Milk usually used for Housing Finance. At ESAAC (Ehsan Shariah Advisors and Consultants Private Limited), where he is the Chief Executive Officer and has the privilege to work on a project of World Bank-IFC for developing Islamic Re-Mortgage Finance. He has also worked with SECP team on Takaful Rules 2012 with its insurance division.

He possesses a unique combination of religious and contemporary education that is very relevant to Islamic Banking. He has strong communication skills combined with knowledge of several languages. He graduated and accomplished Masters in Business

Administration (MBA) with specialisation in Finance and Masters in Economics (MA) from IoBM and Karachi University respectively. He also completed traditional Islamic studies and graduated as a Mufti, achieving Masters in Islamic Studies (MA) and specialising in Islamic Jurisprudence (PGD-Mufti) from a leading Islamic School in Pakistan, Jamia-Tur-Rasheed. He has also accomplished Bachelors in Law and Legislation (LLB). This unique blend of educational combination gives him an edge upon many others to understand, correlate and align modern day banking practices with Shariah principles. Beside this, he conducts courses and sessions on Islamic Banking, Capital Markets, Derivatives, Takaful and Risk Management in renowned Business schools like CBM, IBA and KUBS.

### Dr. Mufti Khalil Aazami

Shariah Board Member

Dr. Aazami graduated from Jamia Darul Uloom, Karachi. He obtained Shahadat-ul-Aalamia (Masters in Arabic and Islamic Studies) and Al-T'akhas-us-fil-Iftaa' (Specialisation in Islamic Jurisprudence and Fatwa) from Jamia Darul Uloom, Karachi and holds a Doctorate degree in 'Islamic Jurisprudence' from Karachi University. He is also serving as a Chairman Shariah Board of Bank-Alfalah, Member Shariah Board of Faisal Bank and Shariah Advisor of Alfalah Insurance Window Takaful.

Dr. Aazami has 24 years of research experience related to Islamic Finance and other Shariah related subjects. He is an author of numerous publications. He is also an experienced lecturer and trainer in the field of Islamic Finance, Economics, Fiqh, Islamic Financial Laws and General Islamic Science. He is involved as Faculty member, – Jamia Darul Uloom, Karachi since 1999 and has been associated with the Centre for Islamic Economics, Karachi, National Institute of Banking and Finance – SBP and Sheikh Zaid Islamic Research Centre – University of Karachi.

### Mufti Muhammad Imran

Resident Shariah Board Member

Mufti Muhammad Imran, working with NBP since May 2016, is a qualified Shariah Scholar and experienced Islamic banker with knowledge of Islamic banking & finance. His educational qualification includes Takhas-us-fil-Fiqh, MIBF & PGD (Islamic Banking & Finance) and M.A (Islamic Studies) and he has been associated with different Research, Fatawa and Educational Institutions since 2003 and has over 13 years of banking, Islamic Banking Trainings, Shariah Compliance, review & product development experience. His research includes:

Strategic Overview

- Qard & Dain me Farq Al Taeyseer fee Hukm-e-Al Tasweer
- Ahkam-ul-Zakah
- Asshya-e-sittah
- Shoroot-e-Ayemmah Khamsah
- Shoroot-e-Ayemmah Sittah
- Preference Shares A Shariah Compliant Malaysian Model

### **Mufti Sajjad Ashraf Usmani**

Shariah Board Member

Mufti Sajjad Usmani is a qualified CSAA (Certified Shariah Advisor & Auditor) from AAOIFI (Accounting and Auditing Organisation for Islamic Financial Institutions, Bahrain), Takhas-us-Fil-Ifta (Specialization in Islamic Jurisprudence and Fatwa) and Dars-e-Nizami/ Shahadat-ul-Aalamia from Jamia Dar-ul-Uloom. Karachi and a certified anatomist of Sukuk. Islamic Banking & Finance. He is a seasoned professional with over 14 & 10 years of working experience from writing Fatawa to serving as a Shariah Advisor of the leading financial institutions of Pakistan respectively.

He has blend experience of providing Shariah consultancy to three (3) Takaful Companies as Shariah Advisor since 2015 and also served as Shariah Advisor of the Tier 2 Mudarabah Sukuk issued by Meezan Bank Limited.

He also has 8 years' working experience with leading Auditing firms like A.F.F (PWC) & Deloitte Pakistan, as a Shariah Consultant & Head of Shariah Audit and has supervised various Shariah Audits of renowned Islamic Banks, Takaful Companies and Sukuks under the audit firm's umbrella. He knows the practical problems being faced by the Islamic Financial Institution.

HeisateacherofHadithandFigh(IslamicJurisprudence) at Jamia Dar-ul-Uloom, Karachi besides teaching in various leading Islamic educational institutions like IBA CEIF & Center for Islamic Economics since 2011.

### Mufti Muhammad Ahmed Khan

Shariah Board Member

Mufti Muhammad Ahmad is a qualified CSAA (Certified Shariah Advisor & Auditor) from AAOIFI (Accounting and Auditing Organisation for Islamic Financial Institutions, Bahrain), Takhas-us-fil-Fiqh il Muamalat Almaliyyah (Specialization in Islamic Commercial Jurisprudence and Fatwa) from Jamia Tur Rasheed, Dars-e-Nizami/Shahadat-ul-Aalamia from Wifaq ul Madaris Alarabia and Masters in Economics from University of Karachi. He also holds a Ph. D in Islamic Banking and Finance from Karachi University.

He has more than seven years' of experience working in the Islamic Banking Industry and has contributed extensively by actively participating Shariah deliberations on multiples issues. He has about ten years' of experience in Teaching, research and giving Fatawa. He has written about three hundred fatawas regarding ibadat, trade, banking, finance, inheritance, marriage, divorce etc. He has also conducted in-depth research of several practical issues in Islamic Banking from Shariah aspect. He has a vast experience conducting Islamic Banking Trainings.

He also teaches Islamic Jurisprudence and Islamic creed at Alburhan Institute Islamabad.

# SHARIAH BOARD'S Annual Report NBP Aitemaad - 2023

### بسم الله الرحمن الحيم

الحمدلله رب العالمين والصلاة والسلام على سيدالانبياء والمرسلين وعلى أله وصحبه اجمعين اما بعد

The Board of Directors (BoD) of National Bank of Pakistan (NBP) have entrusted the Shariah Board (SB) with the task to assess the overall Shariah compliance level and environment within NBP Aitemaad Islamic Banking. The objective of the report is to present a view about the overall Shariah compliance level and environment within NBP Aitemaad Islamic Banking.

In our role as the Shariah Board, we have assessed the overall Shariah compliance level and environment within the NBP Aitemaad Islamic Banking as of December 31, 2023.

### **Shariah Board Opinion**

While BoD and Executive Management are solely responsible to ensure that the operations of NBP –Aitemaad Islamic Banking are conducted in a manner that comply with Shariah principles at all times, we are required to submit a report on the overall Shariah compliance environment of NBP – Aitemaad Islamic Banking.

To form our opinion as expressed in this report, the Shariah Compliance Department of the bank carried out reviews, on test check basis, of each class of transactions, the relevant documentation and process flows. Further, we have also reviewed the reports of the internal Shariah audit and external Shariah audit. Based on above, we are of the view that:

# 1. Compliance with Directives issued by Shariah Board

NBP Aitemaad's overall environment, products, and agreements comply with the Shariah directives issued by Shariah Board.

# 2. Compliance with Shariah related regulatory directives issued by State Bank of Pakistan (SBP)

The management ensures zero tolerance for instances of Shariah non-compliance in accordance with SBP directives. To underscore this commitment, NBP Aitemaad has incorporated a dedicated Shariah Non-Compliance key performance indicator within the staff appraisal system.

### 3. Shariah Compliance Mechanism

Alhamdulillah, NBP-Aitemaad Islamic Banking already had a comprehensive Shariah Compliance Policy and extensive checklist for Shariah compliance review of the transactions in line with Shariah principles.

This year, the SCD has revisited the mechanism and refined the policy and manual based on the past experiences and feedback of SCD's field functionaries.

# 4. Mechanism ensuring prohibited Income to Charity Account

NBP-Aitemaad Islamic Banking has a well-defined charity policy and charity manual approved by NBP Shariah Board and BoD. Shariah Compliance review and Internal Shariah Audit specifically covered financing transactions, while also extending to other revenue generating sources, such as investments and treasury transactions.

During the Shariah Review of financing portfolio, no transaction was classified for charity.

Strategic Overview

While, during the year, Rupees Nine Million, sixty-six thousand, six hundred fifty (9,066,650) was collected on account of late payments and deposited in the Charity Account.

Charity Fund – 2023	Rupees in '000
Opening Balance	202.51
Received from customers on account of delayed payment (2023)	9,066.65
Profit Paid During the year on Charity Accounts	99.36
Payments/utilization during the period	3000
Closing Balance	6,368.52

### 5. Profit and Loss Distribution and Pool Management

NBP Aitemaad Islamic Banking Pool Management Wing is staffed with adequate human resource ensuring compliance with the SBP and Shariah Board guidelines. The SCD undertakes a monthly review of profit and loss calculation prior to distribution among depositors, complimented by an annual Shariah compliance review of pool management. Further, Internal Shariah audit wing conducts a Shariah Audit of pool management on quarterly basis. These multiple layers of control have significantly reinforced the process of profit & loss distribution and overall pool management.

### 6. Staff and Customer understanding of Islamic Banking and Finance

The Bank has arranged Ninety-One (91) in house training sessions on different topics of Islamic Banking's basic concepts, products and services, and customer services where One Thousand Two Hundred and Thirty-Three (1,233) staff (including IBB staff and conventional staff designated to IBW) were trained during the year.

For addressing public queries related to Shariah and Islamic Banking, the Bank is managing an "ask Shariah" portal i.e. askshariah@nbp.com.pk. The Portal serves as a platform for staffs' on job training and guidance on their day-to-day operations and awareness of customer in the field of Islamic Banking.

### 7. Promotion and Awareness of Islamic Banking and Finance and other activities

AGM & Supplementary info.

SCD, in coordination with AIBG operations and marketing has initiated Islamic Banking awareness sessions for the promotion of Islamic Banking for general public. In this regard, total seven (7) awareness sessions were organized all over the country.

Apart from customer awareness sessions, SCD has also started giving quest lectures on Islamic Banking and Finance in different Universities and Madaris.

### **Other Awareness Activities:**

Ramadan Awareness Sessions: SCD organised online Ramadan awareness sessions covering various topics related to Ramadan for both employees and customers. Distinguished speakers from the esteemed Shariah Board members contributed to these sessions. This initiative received a promising number of views across various social media platforms, reflecting its positive impact and engagement.

In addition, the Shariah Compliance Department (SCD), in collaboration with the Aitemaad Islamic Banking Group (AIBG), organised thought-provoking webinars for all NBP staff. These sessions centered on ethical banking practices, drawing insights from the Quran and Hadith, with the objective of enhancing ethical banking practices within the bank.

### 8. Provision of adequate resources to Shariah **Compliance Department (SCD)**

SCD, in order to operate with reasonable head counts, has initiated requisition request for staff hiring. As part of this, one Shariah Scholar has joined SCD during the year. Additionally, the hiring process for two more SCD staff is currently underway. SCD shall anticipate the requirement of staff in the department for future windows operations and conversions, and shall inform the management with the same.

### 9. Other Developments

Shariah Compliance Review (SCR) of Islamic Banking Branches and Departments

The Shariah Compliance Department has conducted review of 28 deposit branches, 46 Islamic Banking Windows (IBW),

treasury transactions, pool management and financing portfolio, on sample basis, during the calendar year. SCD has also reviewed the different marketing campaigns to ensure strict adherence with Shariah Board guidelines.

### ii. Branch Network & Expansion

Alhamdulillah! The branch network of NBP Aitemaad stands at 188 dedicated Islamic banking branches and 150 Islamic Banking Windows (IBW). NBP has initiated the process to convert 50 conventional branches into Islamic and to open new 100 IBWs for the year 2024.

### iii. Product Development

Alhamdulillah! NBP Aitemaad has a diversified range of products as it offers Seventeen (17) Deposit products, Nine (09) Financing products including Running Musharakah which was launched during the year with PKR 30 Billion disbursement. The Bank remains committed to provide 24/7 banking services for various market segments.

#### iv. Asset Review

The overall earning assets of NBP Aitemaad have increased by 25% amounting PKR 126.3 Billion in comparison with PKR 101.1 Billion of previous year. Total Financing has reached at PKR 74.6 Billion with an increase of 58.8% maintaining NBP Aitemaad's Finance to Deposit Ratio rounded to 65%. Total Investments including Bai Muajjal stood at PKR 51.7 Billion in comparison with PKR 54.1 Billion preceding year with a decrease of 4.3%.

### v. Liability Review

Aitemaad total deposits have increased by 21.6% to PKR 113.8 Billion in comparison with PKR 93.6 Billion last year.

### vi. Shariah Board Meetings

SB has conducted four (04) meetings during the year. Major SB approvals are summarized as below;

- Shariah Compliance Policy and Manual
- Aitmaad Hamsafar Auto Finance Policy and Manual (version 3.0)
- Marketing Manual
- Deposit Products Manual Revision
- Prime Minister's Youth Business and Agriculture Finance Scheme (PMYBAF) – Manual
- Profit Subsidy and Risk Sharing Scheme for Farm Mechanization (PSRSSFM) – Manual
- Conversion Plan of NBP branches 2024
- IBWs Expansion Plan 2024
- ISAW Annual Plan 2024 and SCD Annual Plan 2023
- Standard Legal Documents of Financing Products
- Standard Security Documents
- Conventional Products Mapping with Islamic Modes
- Revision of SCR & ISAW Checklist of IBWs
- Alternate for Takaful Waiver
- Corrective Actions on SCD, ISAW & External Shariah Audit Reports
- Comments on Shariah Standards submitted to SBP

### Recommendations

We recommend the Bank on the following matters:

Strategic Overview

- 1. The Bank has automated the liability side of the Core Banking whereas the asset side will be automated with CBA upgrade. This process needs to be prioritised in the execution.
- 2. Bank has implemented Shariah Compliant Staff Financing Policy (Housing Module) with limited features, we recommend to implement all remaining modules, along with Staff Auto Finance

والله سبحانه وتعالى اعلم ربنا لا تؤاخذنا ان نسينا او اخطانا وربنا ولا تحمل علينا اصرا كما حملته على الذين من قبلناء ربنا ولا تحملنا ما لا طاقةلنابه ء واعف عناوقفه واغفرلنا وقفه وارحمنا وقفه انت مولنا فانصرنا على القوم الكفرين

May Almighty ALLAH grant us guidance to steadfastly adhere to Shariah principles in day-to-day operations, to absolve our mistakes and shortcomings, and may His blessings lead to the success of Islamic banking in Pakistan. Ameen.

MUFTI MUHAMMAD AHMED KHAN Member Shariah Board

MUFTI MUHAMMAD SAJJAD USMANI Member Shariah Board

MUFTI MUHAMMAD IMRAN Resident Shariah Board Member

DR. MUFTI KHALIL AHMAD AAZAMI Member Shariah Board

MUFTI EHSAN WAQUAR AHMAD

Member Shariah Board

# والله سبحانه وتعالى اعلم ربنا لا تؤاخذنا ان نسينا او اخطانا ولا تحمل علينا اصرا كما حملته على الذين من قبلنا ولا تحملنا ما لا طاقة لنابه واعف عناوقفه واغفرلنا وقوم الكفرين

ہم اللۂ تعالی کے حضور دعاگو ہیں کہ وہ روز مر ہ امور میں بیس رہنائی اور ثابت قدمی عطافر مائے تاکہ ہم خطاؤں اور کو تاہیوں سے بچے سکیں اور بید کہ اللۂ تعالی کے ضنل سے اسلامی مبیکاری پاکتان میں مزید مشخصم ہو۔ آمین

مفتی محمد احد خان ممبر شریعه بور دُ این بی بی اعتاد

مفتی محمد سجاد عثمانی ممبر شریعه بور د این بی بی اعتماد

مفتی محمد عمران ریزیڈنٹ شریعہ بورڈ ممبر این بی پی اعتاد ڈاکٹر مفتی خلیل احمد اعظمی ممبر شریعہ بور ڈ این بی بی اعتاد

مفتی احسان وقار احمد چیرمین شریعہ بورڈ این بی پی اعتماد

### iii\_مصنوعات سازی (پراڈکٹ ڈیویلپمنٹ)

الحد للهٔ 1 ین بی بی اعتماد کے باس مختلف انواع کی مصنوعات موجود ہیں، جیسا کہ ہیہ 17 ڈیازٹ اور 9سرمابید کاری کی مصنوعات فراہم کر رہاہے، بثمول رننگ مثار کہ کے جو 30 بلین رویے کی تمویل ہے ای سال متعارف کرائی گئی ہے۔ بینک اپنے قابل قدر صار فین کے لیے 24/7 بیکنگ خدمات فراہم کرنے کے لیے پر عزم ہے۔

### iv ـ سرمايه كارى كاحائزه

این بی بی اعتاد کے کمانے والے مجموعی اثاثے گذشتہ سال کے مقابلے میں %25 کی شرح سے اضافے کے بعد تقریبا 126.3 بلین رویے تک پہنچ کے ہیں جو پچھلے سال 1.101 بلین روپے تھے۔ اُوٹل فناننگ %58.8 کے اضافے کے ساتھ تقریبا 74.6 بلین رو لے تک پہنچ کی ہے جس کی وجہ سے اعتاد اسلامک بینکنگ گروپ کافنانس اڈیازٹ کا تناسب تقریبا %65 ہوگیا ہے۔ اس سال %4.3 کی شرح سے کمی کے ساتھ سرمایہ کاری کا فجم بٹمول بیع مؤجل تقریبا 51.7 بلین رویے رہا ہو کہ مجھے سال 1. 54 بلین رو لے تھا۔

# 10 \_ کھاتہ جات (ڈیازٹس) کاجائزہ

این بی پی اعماد کا ڈپازٹ اس سال تقریبا 8. 113 ملین روپے رہا ہو پچیلے سال کے 93.6 بلین رو لے کے مقابلے میں %21.6 کی شرح سے اضافہ ہے۔

# 11 ۔ شریعہ بور ڈکے اجتماعات (میٹنگز)

اس سال شریعه بور ڈکی کل (4)مینگذر منعقد ہو ئیں۔ ان میں اہم منظور شد ہ امور درج ذیل ہیں:

- شریعه تحمیلائنس پالیبی اور مینول -اعتاد تهمسفر آلُو فنانس ياليبي اور منيول (version 3.0) -مار كيٹنگ مينول -وْ يِا زْٹِ مصنوعات كامينول - ترميم -وزیر اظلم نوجوال کاروباری اور زرعی تمویل، مینول -- رعایتی منا<sup>ف</sup>ع پر زرعی مشینری اور رسک شیئرینگ اسکیم ، مینول این بی بی کی برانچز کا کنورژن یلان، 2024 - آئی بی دُبلیو (IBW) کی توسیع کا یلان، 2024 -آئی ایس اے ڈبلیو (ISAW) سالانہ پلان، 2024 اور ایس می ڈی (SCD) سالانه يلاك، 2023 -روانتی مصنوعات کاابلامی متبادل

-آئی بی ڈبلیو کے حوالے سے ایس می آر (SCR)اور آئی ایس اے ڈبلیو

-(ISAW)چيک ليٺ ير نظر ثاني -تمویلی مصنوعات کی اسٹنڈرڈ قانونی دیتاویزات -اىنىڭەر دەسىكبور ئى دىتاوېزات -" تكافل استثناء "كا متبادل -شریعه اسٹینڈرڈپر تبصرہ، جواسٹیٹ بینک میں جمع کرایا گیا ایس ی ڈی، آئی ایس اے ڈبلیواور ایکٹرنل شریعہ آڈٹ کی رپورٹس پر اصلاحی

### سفار شات

بینک کے لیے ہاری سفار شات درج ذیل ہیں:

1۔ بینک نے پول مینجنٹ سسٹم کے ڈپازٹ والے جٹنے کومکمل طور پر خود کار بنادیا گیا ہے تاہم تمویلی و سرمایہ کاری والاحصّہ ''کور بیکنگ "(CBA) میں بہتری کے ساتھ خود کار بنایا جائے گا۔ اس عل کو تر بیجی بنیادول پرمکمل کرنے کی ضرورت ہے۔

2\_ بینک نے املامی اسٹاف فائناننگ پالیبی محدود خصوصیات (باوسنگ فائنانس)کے ساتھ نافذ کی ہے۔ ہم یہ سفارش کرتے ہیں کہ لبقیہ تمام خصوصیات کا بھی نفاذ کیا جائے بمع اساف آلو فنانس ۔

# 5۔ نفع اور نقصان کی تقیم اور پول مینجمنٹ

اعتاد اسلامک بینکنگ کے یاس پول مینجنٹ کا با قاعدہ ونگ، مناسب علے کے ساتھ موجود ہے، جواسٹیٹ بینک اور شریعہ بور ڈ کی جانب سے جاری کی گئی ہدایات کی پاسداری کو لیتنی بناتا ہے شریعہ کمپلائنس ڈیار ٹمنٹ پول سیکیچمنٹ کے سالانہ جائزے کے علاوہ نقع و نقصان کے حساب کا کھاتہ دارول میں نقیم سے قبل ماہانہ بنیادول پر جائزہ لیتار ہا ہے۔ ای طرح انٹرنل شریعہ آڈٹ ونگ نے سہ ماہی بنیاد ول پر پول مینجنٹ کا شریعہ آڈٹ بھی کیا ہے۔ یہ تام طرق ہائے انساط پول ٹیجمنٹ اور نفع کی کنٹیم کار کے نظام میں بہتری کا ہاعث بنے ہیں۔

### 6۔ علے اور صار فین کی تربیت وآگاہی برائے اسلامی ببنكاري اور سرمايه كاري

بینک نے املامی بینکاری کے بنیادی تصورات، مصنوعات (پراڈکٹس) اور کٹمرسر وسز سے متعلق اکبانو بے(91) إن ہاؤس ٹریننگ سیش منعقد کیے جن میں دوارن سال ایک ہزار دو موشینیں (1233) ملازمین (بٹمول اسلامی بیکاری برانچوں کے ملازمین اور اسلامی مبیکاری و نڈوز کے ملازمین )کو تربیت دی گئی۔

بینک کے علے اور صار فین کے موالات کا جواب دینے کے لیے ایک پورٹل ے نامے کے ASKSHARIAH"askshariah@nbp.com.pk" موجود ہے ۔ یہ پلیٹ فارم نہ صرف بینک کے عملہ کو اپنے روز مرہ کے کامول میں شرعی رہنمائی فراہم کر تا ہے، بلکہ یہ علے اور صار فین کے لیے اسلامی مینکاری کی آگاہی کا ذرلعہ بھی ہے۔

# 7۔ اسلامی بینکاری کی آگاہی اور فروغ اور دیگر سر گرمیاں

شریعہ کمپلائنس ڈیار ٹمنٹ نے اعقاد اسلامک بیکنگ گروپ کے آپریش اور مار کٹینگ ڈیار ٹمنٹ کے اشتراک سے اسلامی بینکاری کے فروغ کے لیے عوام الناس میں اسلامی بینکاری کے آگاہی پر وگر اموں کا آغاز کیا ہے۔ اس سلسے میں یورے ملک میں سات (07)آگاہی پر وگراموں کا انعقاد کیا گیا۔

ان آگاہی پر و گر امول کے علاوہ ، نثریعہ کمپلائنس ڈیار ٹمنٹ نے مختلف یو نیورسٹیز اور مدارس میں بھی املامی بینکاری اور فنانس پر گیٹ کیچرز کا آغاز کیا ہے۔

## دیگر آگاہی سرگرمیان:

ر مضان آگاہی سیشنز:ایس می ڈی نے بینک کے ملاز مین اور صار فین کے لئے رمضان

سے متعلق مختلف موضوعات پر مشتل آن لائن رمضان آگایی سکیشنز منعقد کیے ۔ شریعہ بور ڈ کے معزز ممبران نے ان نشستوں میں اپنا صد ڈالا۔ بیراقدام مختلف موشل میڈیا پلیٹ فار مزیر اچھی خاصی تعداد میں دیکھاگیا، جواس کے مثبت انژات اور مقبولیت کو ظاہر کر تا ہے۔

Organisational Overview

علاوہ ازیں، شریعہ کمپلائنس ڈیار ٹمنٹ (ایس سی ڈی) نے اعتاد اسلامک بینکنگ گروپ (AIBG) کے ساتھ مل کر نیٹل بینک آف پاکتان (NBP) کے قام علہ کے لئے ظرانگیز و پیپنارز منعقد کئے۔ ان سیشنز کا بنیادی موضوع قرآن اور حدیث کی روشی میں بیکنگ نظام کے لئے اخلاقیات کی جانب رہخائی کے ساتھ ساتھ، عملے کو ان کی اخلاقی، شرعی اور قانونی ذمہ داری کی اگاہی فراہم کر ناتھا تاکہ علہ ان اخلاقیات برعمل پیرا ہو۔

# 8\_ شريعه كمبيلائنس ڈیار ٹمنٹ میں مناسب افرادی وسائل

شریعہ محمیلائنس ڈیار ٹمنٹ ،امور کو بہتر انداز میں مناسب افرادی قوت کے ساتھ اپنی خدمات سرانجام دینے کے لیے، نئے افراد کی تعیناتی کے لیے در نواست کر چکا ہے، اس سلسلے میں، اس سال ایک شریعہ اسکار کی ایس سی ڈی میں تعیناتی بھی ہو تکی ہے ۔ مزید دو اساف تعیناتی کے مرحلے میں ہیں۔ شریعہ تحمیلائنس ڈیار ٹمنٹ مستقبل میں ونڈوز آپریشنز اور برانچز کی تبریلی کے لیے مزید عملہ کی ضرورت کا اندازہ لگا کر انظامیہ

## 9 دیگرامور

# i\_اسلامک بیکنگ براخچزاور ڈیار ٹمنٹس کاشر عی جائزہ

شریعہ کمپلائنس ڈیار ٹمنٹ نے دوران سال اعقاد اسلامک بینکنگ کی 28 ڈیازٹ برانچز اور 46املامک بینکنگ ونڈوز کاجائز ہلیاہے۔ اس کے ساتھ اعقاد ٹریژری، پول مینجمنٹ اور فناننگ پورٹ فولیو کا بھی نمونے کی بنیاد پر شرعی جائزہ لیا گیا۔ شریعہ کمپلائنس ڈیار ٹمنٹ نے مختلف تشہیری مہمول اور سر گرمیوں کا بھی جائزہ لیا تاکہ شریعہ بورڈ کی ہدایات کی پاسداری کو کتینی بنایا جاسکے۔

### ii\_ برانچ نیٺ ورک اور توسیع

الحد للهٔ الاین بی بی اعتاد ابلامک بینکنگ کابرانچ نیٹ ورک 188منتقل ابلامک بینکنگ برانچزاور 150ونڈوز تک پہنچ گیاہے۔ این بی بی نے سال 2024 کے لیے جزا پر ارزو 100 و مدور و مانگ کا میں منتقل کرنے اور 100 اسلامی مینکنگ و نڈوز 50 کنو نشل برانچز کو اسلامی مینکنگ میں منتقل کرنے اور 100 اسلامی مینکنگ و نڈوز کھولنے کی طرف پیش رفت شروع کر دی ہے۔

# اين بي بي اعتماد شريعه بورد سالانه ريورك-2023

### بسم الله الرحمن الرحيم الحمدلله رب العالمين والصلاة والسلام على سيدالانبياء والمرسلين وعلى أله وصحبه اجمعين اما بعد

این بی پی کے بورڈ آف ڈائریکٹر ز کی طرف سے شریعہ بورڈ پر اعتماد اور بھر وسہ کرتے ہوئے انىيى بە دەردارى سونچى گئى كەوەايىن بى پى اسلامى بىيكارى كے ماحول اور شرعى احكام كى نمیل (شریعہ کمپلائنس) کے سلسے میں گرانی کریں۔اس رپورٹ کامقصدیہ ہے کہ این بی پی اعتاد میں شرعی احکام کی تعمیل کے لحاظ سے عمومی صور تحال کے بارے میں شریعہ بورڈ کا نقطہ نظر پیش کیاجائے۔

ہم بحیثیت شریعہ اور ڈ 31 دسمبر 2023 تک بینک میں شرعی احکام کی تعمیل کے لحاظ سے عموی صورتحال کاجائزہ لے چکے ہیں، جس کاخلاصہ درج ذیل ہے۔

### شریعه بور ڈ کی رائے

بور ڈ آف ڈائریکٹر زاور اعلی انتظامیہ کی حتمی ذمہ داری ہے کہ وہ اس بات کو لیتنی بنائیں کہ این بی پی اعتاد کے جملہ امور مکمل طور پر شرعی اصولوں کے مطالق انجام پار ہے ہیں، جبکہ عارے (شریعہ بورڈ)کے ذمہ این بی پی اعتاد کی شرعیِ احکام کی تعمیل (ممیلائنس)کے والے سے صور تحال کاایک مکمل تجزیبہ (ریورٹ) پیش کرناہے۔

ر پورٹ میں ذکر کر دہ رائے قائم کرنے کے لیے بینک کے شریعہ تحمیلائنس ڈیار ٹمنٹ نے این بی بی اعتاد میں انجام دیے جانے والے ہرقیم کے معاہدات،ان سے مثعلق د ستاویزات اور طریقه کار میں سے چند لطور نمو نے کے منتخب کئے اور ان کاتشیلی جائزہ لیا۔ مزید به که ہم نے انٹرنل لا یکٹرنل شریعہ آڈٹ کی ریورٹس کا بھی جائزہ لیا، جس کی بنیاد

# 1۔ یشریعہ بورڈ کی جانب سے جاری کر دہ احکامات پر بینک کی تعمیل (تحمیلائنس)

این بی پی اعتاد کی مجموعی صورت حال، مصنوعات، معایدات اور معاملات شریعه بور ڈ کی جانب سے جاری کر دہ احکامات کے مطابق میں۔

# 2\_اسٹیٹ بینک کی جانب سے شرعی امور سے متعلق جاری کر دہ احکامات پر بینک کی تعمیل (تحمیلائنس)

اسٹیٹ مبیئب کی ہدایات کی روشنی میں مینجمنٹ اس بات کی لیتین دہانی کراتی ہے کہ عنیر شرعی امور پر کسی قیم کا تنام محمنہ ہر تا جائے۔ اس حوالے سے این بی پی اعتاد میں ملاز مین

کے سالانہ جائزہ کار کر د گی کے نظام (staffappraisal system) میں خاص طور یر شرعی امور میں مدم تبامح (ZeroTolerance) کو بطور کے بی آئی (KPI) شامل کیا گیاہے۔

# 3\_ شريعه كي تعميل (كمپلائنس) كاطريقه كار

Strategic Overview

الحد للذا ين بي بي اعتاد كے پاس ايك جامع اور مكل شريعه تحميلا ئنس پاليبي اور معاملات كي شرعی ءوالے سے جانچ پڑتال کے لیے مکمل اور جامع چیک لیٹ موجو ڈ ہے۔

اس سال شریعہ کمپیلائنس ڈیار ٹمنٹ نے ماضی کے تجربات اور ڈیار ٹمنٹ کے فیلڈ میں کام کرنے والے علے کی آراء کومد نظر رکھتے ہوئے اپنے طریقہ کار کااز سر نوجائزہ اییاور پالیسی اور مینول کومزید پہتربنایا۔

## 4\_ممنوع آمدن اورچيرئي (صدقه) اکاؤنٹ کاانظامي طریقه کار

این بی بی اعمّاد اسلامک مینکنگ میں ایک واضح اور جامع چیرٹی یالیمی اور چیرٹی مینول موجود ہے جو شریعہ اور ڈاور اور ڈ آف ڈائر یکٹر زے منظور شد ہ ہے۔ تمویلی معاملات کا شریعہ تحمیلائنس ریو یواوارانٹرنل شریعہ آڈٹ بھی انجام دیا گیا ہے ۔ مزید بر آں، آمدنی کے تام دو سرے ذرائع جیسے سرمایہ کاری اور ٹریژری کے معاملات کا جائزہ بھی لیا گیا۔ سرمایہ کاری کے شرعی جائز ہے کے دوران کسی بھی معاملے کی (ناجائز ہونے کی وجہ سے) چیرٹی کے لیے نشان دہی نہیں کی گئی۔

جبکہ دوران سال تاخیر سے ادائیگی کی مدمین نو سے لاکھ، 66 ہزار، چر موپیاس (9,066,650)روپے چیرٹی وصول کئے گئے ہیں اور چیرٹی اکاؤنٹ میں جمع بھی کر د ئے گئے ہیں۔ چیرٹی اکاونٹ کی تضیلات درج ذیل ہیں:

رقم'000 ميں	پیرئی فنڈ – 2023
202.51	ابتدائی بیکنس
9,066.65	دوران سال تانیر سے ادائیگی کی بناء پر وصول کی جانے والی رقم
99.36	چیر نئی اکاونٹ پر سال کے دوران اداکیا کیا منافع
3000	دوران سال چیرٹی کی مد میں کی جانے والی ادائیگیال
6,368.52	اختتامی بیکنس

# EXECUTIVE MANAGEMENT

TAUQEER MAZHAR SEVP/ Group Chief, Retail



Tauqeer Mazhar has more than 30 years of banking experience in Corporate, Retail and Consumer Banking. His previous employer was UBL in which he was Group Head Branch Banking. Tauqeer is an MBA from LUMS and started his career with Citibank in 1990 as Management Associate and has worked in different senior level roles at Citibank Pakistan, Saudi Arabia, USA and UAE. He then moved to ABN AMRO Bank, Kazakhstan as head of Retail/Consumer bank. Later joined KazInvest Bank in the same role. He has successfully launched retail/consumer bank twice with full menu of products. His last assignment prior to joining UBL was Head of Branch Operations for HBL, and prior to that as Chief Representative Punjab for HBL.

SHAHID IQBAL CHODHRI EVP & Group Head, Corporate and Investment Banking Group



Mr. Shahid brings in diversified professional experience with an illustrious career spanning over 30 years. For the past 12 years, Mr. Shahid has been working at senior positions at large commercial & investment banks DFIs. During his assignments in the recent past, he has developed and turned around various core banking functions of Corporate and Remedial. As Group Head CIBG, he is spearheading one of the largest corporate asset portfolios of the country. Mr. Shahid is also the Chairman Board of Directors at Agritech Limited. He holds an MBA degree and has also completed the Director's Training Program from LUMS.

FOUAD FARRUKH SEVP, Group Chief, Aitemaad Islamic Banking Group



Twenty-Seven years experienced Banker with Retail, Corporate, Risk, and Islamic Banking in leadership roles. Experience is divided in twenty years in Pakistan and six years in the Middle East. Recognized and rewarded for building market-leading profitable, sustainable businesses. Prior to joining National Bank, led Retail and Islamic Banking expansion for Faysal Bank Limited for over 8 years and Country Head for HBL Bahrain, and Risk Head for Gulf Region of HBL.

MUHAMMAD ISMAIL USUF SEVP/Group Chief, Treasury and Capital Markets



Ismail has twenty-nine years experience as treasury professional. In his current position, as the Group Chief Treasury & Capital Markets Group, he manages interest rate, foreign exchange and liquidity risks of the bank. Ismail is an IBA graduate and joined NBP Treasury in 2004 and has a proven track record of successfully managing treasury. Prior to joining NBP he worked with Faysal bank Treasury as well. He is well experienced in setting up and managing Treasury business and brings in-depth knowledge of Money Market, Foreign Exchange, Capital Markets, Derivatives and Structured Products.

FAISAL AHMED TOPRA SEVP/Group Head, Consumer Assets



Mr. Ahmed did his MBA from USA and M.Phil from SZABIST with Gold medal. He joined the Bank in 1996 as OG-I. In the past 28 years, he has delivered in diversified roles in credit, product development, corporate finance, HR and strategic planning, to reach the SEVP level. He has been a member and chairman of various executive level committees. Presently, he is managing the Bank's consumer assets portfolio and institutional sales for both assets and liabilities. Ahmed is known for his passion for learning and accepting new challenges. He also represented the Bank as a nominee Director on the Boards of First Credit Investment Bank Limited and Pakistan Mercantile Exchange Company.

RIAZ HUSSAIN SEVP/ Group Chief, International Financial Institutions & Remittances Group



Riaz has a diverse experience stretching 32 years with 25 years in the banking – encompassing areas as diverse as Credit, Retail, Investment Banking, Audit, Strategic Initiatives, Business Development, Risk Management, International Banking and Regulatory Remediation. He has rich experience of working at several large banks in Pakistan and in the international markets. He has been managing strategic affairs for overseas network and has also played an integral role in executing the strategy for NBP's overseas network. Riaz is a Certified Public Accountant from Texas, USA and has done MBA from University of Houston, Texas, United States.

HAROON ZAMIR KHAN SEVP, Group Chief, Risk Management Group



Haroon has worked in banking and finance in Pakistan, Singapore, Britain, and the Middle East. During his career he has worked in corporate relationship management, leveraged finance, venture capital, banking operations, and risk management in American, European, Pakistani, and Japanese Organisations. Prior to NBP, Haroon has served as Chief Risk Officer of two other Pakistani banks. Haroon has degrees in business and finance from Punjab University, Lahore University of Management Sciences, Cambridge University, and London Business School.

ABDUL WAHID SETHI SEVP/Chief Financial Officer



Abdul Wahid Sethi is currently serving as SEVP/Chief Financial Officer. Mr. Sethi has a rich & diversified experience of 25 plus years working at senior positions. He is a fellow member of the ICAP and holds an MBA Finance Degree from Imperial College Lahore. He has also served the Bank as SEVP/Chief Internal Auditor of the Bank. Prior to joining NBP in 2009, he worked at senior positions with various reputed Organisations. Mr. Sethi is a great advocate of Organisational capacity building and promoting young professional talent in the Bank.

KARIM AKRAM KHAN SEVP, Group Chief, Logistics, Communication and Marketing Group



Karim joined the Bank in 1995 and has held senior positions during his career spanning over 30 years. He moved to Bank of America in 1997, and rejoined NBP in the year 2000 as Vice President to head Business Monitoring & Financial Control of the Bank's International franchise. During his career at NBP, he led establishment of Corporate Banking network, headed Corporate Credit Division, and worked in Credit Management Group. He has also served as Director-Financial Crimes & Investigation at National Accountability Bureau where he was recognized for rendering his distinguished services. After repatriation to NBP, he was associated with Asset Recovery as Executive Vice President, and subsequently assigned the responsibility to lead Logistics, Communication & Marketing Group.

IMRAN
FAROOQUI
SEVP and Group Chief,
Operations Group



Imran has 26 years of banking experience working for leading banks in Pakistan in the field of Operations, Banking Services Inspections and Project Implementation. He joined NBP from HBL, where he was holding the position of Head Branch Operations to ensure Regulatory Compliance and handle Technology Projects for Operations. Prior to joining HBL, he was associated with Allied Bank where he held the position of Chief of Operations, Banking Services. Imran has an M.Sc. from University of Peshawar and MBA from University of Sindh. Imran has also worked for SBP as Assistant Director. In his previous stint with NBP, he was associated as Head of PMO.

NAUSHABA SHAHZAD EVP and Group Head (A), Inclusive Development Group



Naushaba has a diversified banking career that spans over 33 years with expertise in Corporate, Commercial & SME Lending as well as Trade Finance & Risk Management in prominent leadership positions. Currently she is heading Inclusive Development Group and directs her efforts towards strategic lending in Priority Sectors including Agriculture, MFI & SMEs, alongside growth of Bank's Commercial Portfolio. She actively serves as a member on various Management Committees. Before joining NBP, she served as President / CEO (A) of First Women Bank for two years. She holds MSc (Gold Medalist) from Punjab University Lahore and MBA from IBA Karachi with exceptional distinction. Furthermore, she also represents NBP on the board of Pakistan Agricultural Storage & Services Corporation Ltd.

AMIN MANJI SEVP/ Group Chief, Information Technology



Amin, the Bank's CTO, brings more than 30 years of IT experience in Financial Services. Prior to joining NBP, Amin has held a variety of technology roles at various large Banks. With expertise in IT Strategy, Technology & Digital Transformation and Disaster Recovery, he has a track record of developing high performance teams and strategically utilising technology to deliver complex IT solutions in a globally interconnected and culturally diverse environment. Amin serves on various leadership forums at NBP including various management committees. Amin holds a B.S. from Cornell University in the USA and a Master's in Applied Finance from Macquarie University, Australia.

OSMAN MALIK EVP/Group Head, Special Assets Management Group



Osman has a rich and diversified banking experience of over 30 years working with leading banks in Pakistan and the Middle East. After his MBA from LUMS, he started his career with Citibank in 1993. He has held variety of senior positions at different banks across Pakistan and the Middle East. He brings vast experience ranging across Corporate, Commercial, Retail and Remedial portfolio as well as Cash management and Risk management. Before joining NBP as Senior Credit Officer, he was associated with HBL-Dubai as Head of Remedial Corporate Bank. With his broad experience and acumen, he is leading the Special Assets Management Group (SAMG) as Group Head.

UMER ANWAR SEVP/Group Chief, Internal Audit & Inspection Group



Umer possesses over two decades of experience in strategic financial leadership, internal auditing, risk management, and operational oversight within the banking sector. He is a Fellow Member of the Institute of Chartered Accountants of Pakistan. His career is marked by significant roles at Pakistan leading financial institutions such as Habib Bank Limited, MCB Bank Limited, Bank Alfalah Limited, and UBL Bank Limited. His expertise encompasses a broad spectrum of banking operations, from risk management and compliance to internal audit functions.

MUHAMMAD Abdul Moeed

EVP/Group Head (A), Compliance Group



Moeed has more than 26 years of experience in the banking industry at various levels. He started his career with State Bank of Pakistan and has also worked for HBL, United Bank Limited, Bank Alfalah and National Accountability Bureau in the field of Regulatory Examinations, AML/CFT, Business Transformation, Compliance Reviews & Advisories, Investigation of Financial Crimes. He had also represented Banking sector during FATF onsite assessment of Pakistan in 2023. He joined NBP from HBL where he was working as Head of AML. He holds a Master Degree in Statistics from University of Karachi & Post Graduate Diploma (PGD) in Business Administration from IBA, Karachi.

SYED MUHAMMAD ALI ZAMIN

EVP/Secretary Board of Directors



After completing his MBA in 1982, Zamin started his career with PICIC, a Development Finance Institution and holds vast experience in Project Financing, Research and Advertisement/ Public Relations. Before joining NBP, he served as EVP/Company Secretary of PICIC for eleven years. Since his appointment at NBP, he has successfully been leading the regulatory and listed compliance front, facilitating the corporate governance practices and advising the Bank in areas of corporate matters. He is a Certified Director from Pakistan Institute of Corporate Governance, Fellow of Institute of Corporate Secretaries of Pakistan and Diploma Associate of Institute of Bankers, Pakistan.

MEHNAZ SALAR EVP & Divisional Head, Legal Division



Mehnaz Salar has qualified as a Barrister at law from Lincoln's Inn and has been working as a banking lawyer for several years. Prior to joining NBP, she has headed up legal departments in various banks such as Citibank NA, Standard Chartered Bank, Dubai Islamic Bank, Samba Bank and Meezan Bank.

MIRZA MUHAMMAD ASIM BAIG

EVP and Group Head (A), Human Resource Management Group

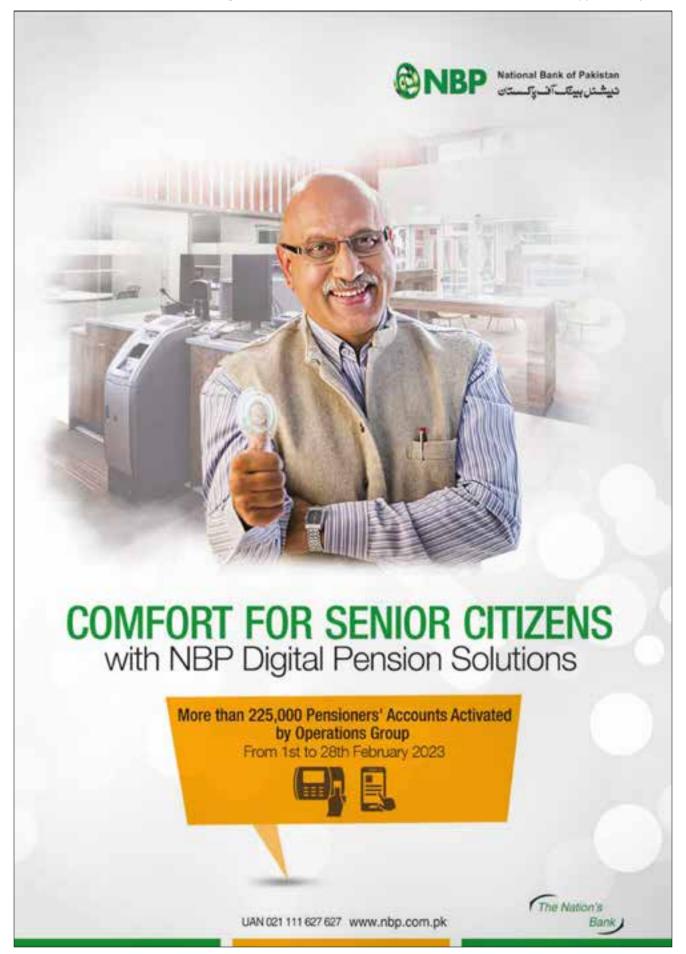


Asim is currently heading the HR function at NBP and has a rich banking and HR experience comprising of over two decades. Earlier in his career he was associated with Retail Business with Union and Standard Chartered Bank. Diversifying his career, Asim started his HR journey from SCB and later on headed the Learning & Development function at NIB Bank. Since then, he has been in various leadership roles in HR, contributing towards several key HR initiatives including but not limited to transformation, diversity, inclusion and change management. Asim holds an MBA degree and is a certified trainer. He likes to mentor young professionals as a career counsellor.

SOHAIL MALIK EVP/Chief Digital Officer (A), Digital Banking Group



Sohail brings over two and a half decades of expertise in digital banking & telecom industries to his current role. Before assuming this pivotal position, he served as the Chief Digital and Financial Inclusion Officer at HBL Microfinance Bank. Before that he was Head Digital at FINCA Bank and the Head Branchless Banking at MCB Bank. His diverse experience extends beyond the finance sector, with notable roles in renowned telecom companies such as PTCL, Wateen, DV Com & PTA.



# ORGANISATIONAL **OVERVIEW**

Organisational Overview

# **Principal Activities of The Bank**

Throughout the year, NBP continued it's core operations, year on year. These encompass a wide range of services such as general banking, Islamic banking, corporate banking, credit provision. ATM and debit card facilities, investment banking, advisory services, treasury and capital market operations, housing and general finance, transaction banking, cash management, digital banking, international trade and remittances. Additionally, the bank's subsidiaries provided services including banking, currency exchange, fund management and securities exchange.

#### **Our Product Universe**

We take a proactive approach to understanding our customers and their banking needs, which we broadly categorize into four main areas. Our wide range of products and services is designed to meet all types of financial needs, both credit and non-credit, across our diverse customer base. Individuals can benefit from various products, such as secure savings accounts, financing options for government employees based on their salaries, mortgage finance to begin home ownership, and convenient home remittance services for receiving funds from family abroad.

For businesses, NBP offers support in launching startups, financing growth, managing payments securely and efficiently, expanding internationally, effectively managing financial risks, and facilitating transactions with numerous business partners worldwide through our branches and representative offices.

	Individuals	SMEs	Corporates	Financial Institutions				
		Curre	ent and Saving Deposit Acc	ount				
Cash Management,		Access to Global Trade & Exchange Markets						
Deposits, Online Banking,			Global Home Remittance					
Debit Cards	Bancassurance							
	Debit Card & Online Banking							
	Locker & Safe Deposits							
	Housing & Car Finance	SME Financing						
Financing Personal & Business Needs	Agri. Loans	Commercial Business Loans						
a Busiliess Needs	Advance Salary	Working Capital & Project Finance						
	Gold Loans	Trade Finance						
			Capital Markets					
Financial &		Syndicate Finance & Capital Advisory						
Business Support		Forex Trade, Fixed Income, Exchange Rate Hedging, Foreign Bill Discounting						
	Finance under G2P & P2G	Merger & Acquisition, Balance Sheet Restructuring						

# **Our Aspirations**

Our ambitions stem from our broad market reach, robust capital foundation, resilient balance sheet, loyal customer base, and a motivational team. We hold a substantial portion of government and public sector business. Notably, we are the sole bank in Pakistan to hold a 'AAA' rating from both of the country's recognized credit rating agencies. Our goal is to become the Nation's Bank, catering to the diverse needs of all sectors of the economy, including the rapidly expanding SME sector; Islamic banking, global remittances and cash management.

#### **Our Priorities**

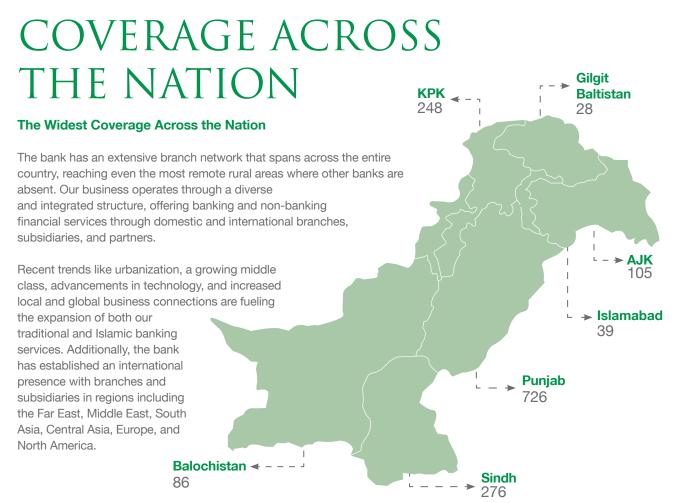
We are confident of our aspirations and solid foundations, which will steer us through the challenges faced by the banking industry and we will efficiently achieve our core objectives and priorities. As the Bank is moving forward through restoring its fundamental strengths, we have defined interconnected and mutually composite strategies for the years ahead. Our priorities are synchronized with our strategy for capitalizing other opportunities offered by the market and set a solid path for us to deliver our strategy towards capitalizing the value addition opportunities offered by the market.

CUSTOMERS							
	BUSINESS FUNCTIONS						
RETAIL	INCLUSIVE DEVELOPMENT	CORPORATE & INVESTMENT	ISLAMIC	INTERNATIONAL	TREASURY & CAPITAL MARKETS	DIGITAL	SPECIAL ASSETS MANAGEMENT
SUPPORT FUNCTIONS							
OPERATIONS	& LOGISTICS	TECHNOLOG	SY & SYSTEMS	FINANCE CONTROLS HUMAN RESOURCES			
			CONTROL & A	MONITORING			
RISK & CREDIT	RISK & CREDIT MANAGEMENT LEGAL COMPLIANCE AUDIT & INSPECTION					NSPECTION	
CORPORATE GOVERNANCE							
BOARD OF DIRECTORS & BOARD COMMITTEES							

# **Our Operating Structure**

The Bank has established a versatile and customer centric delivery system to offer financial services to Individuals, small and medium enterprises (SMEs), as well as large corporate and public sector clients. We have dedicated business units for each category of clients. Additionally, centralised functions at the Head Office level support these business units in the seamless execution of their operations. Our Head Office control functions play a supervisory and governance role by setting policies and overseeing their implementations. The business functions the primarily tasked with developing business plans and strategies for their

specific areas of operation, ensuring alignment with the overall business strategy of the bank. Each business group is responsible for defining and delivering the customer proposition and oversees end-to-end customer processes and product. Support and control functions, on the other hand, formulate strategies to assist the business functions in achieving their objectives. Control functions leverage their expertise to develop and implement policy frameworks that guide the activities of the business groups.



#### **Geographical Presence**

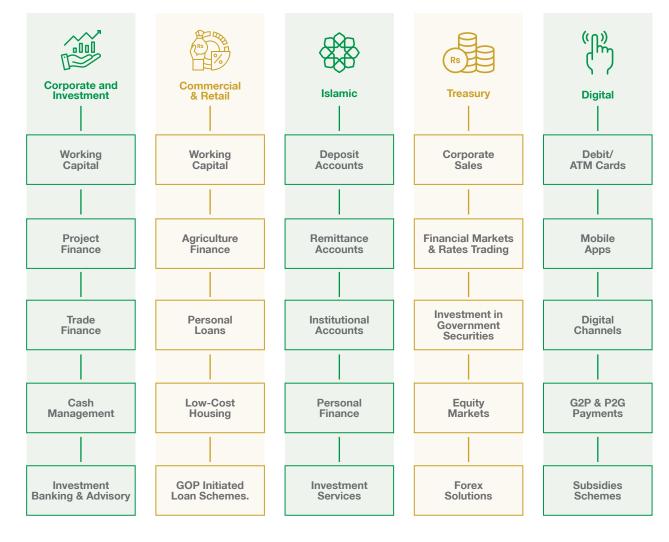
We consider it a privilege to contribute significantly to the country's economy. Along with this privilege comes a profound responsibility to the communities we serve nationwide.

Region	Br.	Region	Br.	Region	Br.	Region	Br.	Region	Br.
Abottabad	31	Gwadar	27	Larkana	42	Quetta	33	Vehari	32
Bahawalpur	35	Hyderabad	42	Mansehra	28	Rawalakot	29	Islamic	188
Bannu	43	Islamabad	36	Mardan	42	Sahiwal	45		
Corporate	6	Jhang	31	Mianwali	28	Sargodha	38		
D.G. Khan	40	Jhelum	39	Mirpur AK	47	Sheikhpura	34		
Faisalabad	105	Karachi South	35	Mirpur Khas	38	Sialkot	31		
Gilgit	27	Karachi West	42	Multan	36	Sibi	45		
Gujranwala	30	Lahore Central	33	Muzaffarabad AK	20	Sukkur	21		
Gujrat	41	Lahore East	35	Peshawar	41	Swat	43		

Province	Br.
Punjab	726
Sindh	276
KPK	248
Balochistan	86
Gilgit Baltistan	28
AJK	105
Islamabad	39

Category	Br.
Conventional	1,320
Corporate	6
Islamic	188
Islamic Windows	150
Overseas	18

# PRODUCTS & SERVICES





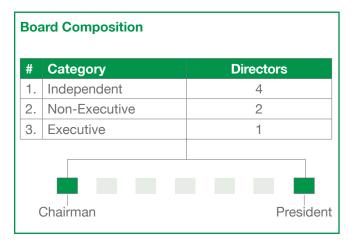




# CORPORATE Governance

Ensuing our organisational purpose to 'be the Nation's leading bank enabling sustainable growth and inclusive development', our philosophy of Corporate Governance is to ensure a balanced & sustainable delivery of value for each class of the Bank's stakeholders. As an integral part of the country's financial eco-system, we are cognizant of our duties as a corporate citizen to act in a manner that benefits the Nation at large.

Accordingly, our approach to corporate governance enables an integrated thinking and decision making that balances the achievement of our strategic priorities over time and reconciles the interests of the Bank, its stakeholders and society in creating and protecting sustainable shared value in the short, medium and long term. In compliance of the Codes of Corporate Governance and other applicable Laws & Regulations, our efforts and strategy have been focused upon strengthening the Bank's governance, its balance sheet and building a talented team of professionals.





#### **Directors' Membership and Participation**

No.	Name	Status	Board	BAC	внксс	BRCC	BTDC	BIDC	NBP- NYGC
1.	Mr. Ashraf Mahmood Wathra*	Chairman	⊗ 14/14		⊗ 8/8			☼ 2/2	
2.	Mr. Rehmat Ali Hasnie	President	15/15			10/11	5/5	2/2	<b>9/9</b>
3.	Mr. Farid Malik	Director	13/15	8/9	10/10	1/1	₫ 4/5		
4.	Mr. Ahsan Ali Chughtai	Director	15/15	<b>311/11</b>	2/2	<b>3</b> 11/11			9/9
5.	Mr. Amjad Mahmood*	Director	13/14	10/10		3/3	5/5	2/2	
6.	Mr. Ali Syed*	Director	14/14	10/10	8/8	10/10	4/4		
7.	Mr. Nasim Ahmad*	Director	13/13	9/9		4/4	1/1	2/2	6/6
8.	Mr. Asif Jooma**	Director	4/4	2/2	2/2	1/1			



Chairperson

\*Appointed on January 18, 2023

<sup>\*\*</sup>Retired on March 08, 2023

#### **Our Governance Framework**

Our governance framework is embedded in all the Bank's operations and is designed to provide clear direction for responsive decisionresponsible behaviour. making and support This framework enables the Bank understand

Strategic Overview

the emerging opportunities and risks, be agile to adopt new operating models, launch new product & services and effectively allocate its resources in a challenging & uncertain economic environment to deliver and protect sustainable shared value.

#### **GOVERNANCE FRAMEWORK INTERNAL KEY LAWS &** VOLUNTARY INTERNAL FRAMEWORKS/ **MECHANISMS** REGULATIONS **STANDARDS** STANDARDS • NBP Ordinance, 1949 • Terms of Reference of Integrated Reporting Strategic Planning and NBP Bye-laws, 2015 **Board Committees of** Framework published the Board of Directors and by the IIRC • Stakeholder engagement • The Banking Companies Management Committees Ordinance, 1962 • Global Reporting Standards • Budgeting & Finance • Code of Conduct of the Global Reporting • Banks' (Nationalisation) Initiative Risk Management • Comprehensive suite of Act-1974 internal policies • Standards issued by the • People Management • Companies Act-2017 Sustainability Accounting Standards Board • IT Governance • SBP Regulations & frameworks Investor relations Code of Corporate Governance and other SBP's CGRF • Pakistan Stock Exchange Listing Rules **GOVERNANCE PRINCIPLES** Structure and effective Robust Control & Disclosure & Responsible corporate functioning of the Board Compliance Transparency citizenship **GOVERNANCE FRAMEWORK FINANCIAL** SUSTAINABILITY REGULATIONS **RISK GOVERNANCE GOVERNANCE** GOVERNANCE • Board Structure • Environment and Social Budgeting and Risk management Management System financial control Rotation Internal Controls (Under Approval) Capital allocation • Committee charters Internal Audit Performance management Policies Compliance Taxation Board evaluation Culture & ethics **OUTCOMES AND VALUE CREATION THROUGH GOVERNANCE** Value Retained Providers of Funds Shareholders Employees Government Suppliers Society

#### Matters Reserved for the Board

Organisational Overview

The Board of Directors exercises its powers with responsibility, diligence and after due deliberations in compliance with the requirements of applicable laws including the National Bank of Pakistan Ordinance-1949, the Banking Companies Ordiance-1962, the Bank's (Nationalisation) Act-1974, the Companies Act 2017, the Listed Companies (Code of Corporate Governance) 2019, the Public Sector Companies (Corporate Governance) Rules, 2013, and the Bye-laws of the Bank as approved by the Federal Government in 2015. Moreover, the regulations put in place by the State Bank of Pakistan, the Ministry of Finance, Pakistan Stock Exchange Limited, the State Bank of Pakistan, and the Securities and Exchange Commission of Pakistan also form an integral part of our corporate governance. There are a number of areas where the Board has delegated powers and responsibilities to its Committees and to the management. At a broader level, general direction and superintendence of the affairs of the Bank and the overall policy making in respect of its operations, are vested in the Board. The Board exercises its powers and discharge its duties in accordance with sound banking principles and prudent banking practices and shall ensure compliance with the regulatory requirements. Without prejudice to the powers conferred to the Board as stated above, the Board is generally responsible to:

- Ensure that the Bank's strategies and policies are aligned with its Vision and Mission towards achieving its strategic goals;
- Establish effective credit & risk management and internal controls framework:
- Approve and periodically review strategic business plans, budget, investments in major projects and new ventures, related party transactions and donations, etc.;
- Review of management letter issued by the external auditors; and approval of the Banks's financial statements including dividend payout and appointment of external auditors;
- Consider significant issues, placed by the CEO, for the information, consideration and decisions of the Board and its Committees;
- Consider the matters recommended by the Board Committees and review of internal audit reports;

- Maintain a complete record of the Bank's significant policies along with their respective dates of approval or amendment;
- Establish performance evaluation criteria for the employees of the Bank and mechanism for addressing integrity and ethical issues;
- Appointment/removal, determination of remuneration and renewal of contracts, terms and conditions of key management positions;
- Consider absorption or regularisation of employees, appointed or recruited under contract with the Bank and on third party contracts, under the terms of service as determined by the Board, including but not limited to their remuneration, transfer or posting, evaluation criteria, promotions, end service benefits, etc.

#### Role of the Chairman

The Chairman serves as a leader and driving agent of the Board of Directors, monitoring and managing its activities, and aligning the Board's goals and decisions with that of the Management of the Bank. While is Chairman isn't involved day to day operations of the Bank, he is generally responsible to ensure:

- the effective functioning of the Board and its Committees in line with regulatory requirements;
- that all matters relevant to the governance of the Bank are placed on the agenda of Board meetings:
- that all the directors are enabled and encouraged to fully participate in the deliberations and decisions of the Board;
- that minutes of the meeting truly reflect what transpired during the meeting and dissent of Directors, if any, is properly recorded in the minutes: and
- lead the Board and ensure its effective functioning and continuous development.

#### Committees of the Board

The Board establishes its Committees to streamline the discharge of its responsibilities. For each Board Committee, the Board adopts formal Terms of Reference (ToRs) setting out the matters relevant to the composition, roles, functions, responsibilities and administration of such Committees. During the year, the Board had established the following Committees:

Strategic Overview

- 1. **Board Audit Committee**
- 2. Board Human Resource & Remuneration Committee
- 3. Board Inclusive Development Committee
- 4. Board Technology & Digitalisation Committee
- 5. Board Risk & Compliance Committee
- 6. NBP-NY Governance Council (Sub-Committee of BRCC)

The Board Committees' ToRs are reviewed periodically, or on need basis. It is intended that each Board Committee has a Non-Executive Director as Chairman of the Committee. As a matter of principle, Committee Members have access to the appropriate external and professional advice needed to assist the Committee in fulfilling its role.

#### **Board Audit Committee**

Name	Status	Category
Mr. Ahsan Ali Chughtai	Chairman	Independent Director
Mr. Nasim Ahmad	Member	Independent Director
Mr. Ali Syed	Member	Independent Director
Mr. Amjad Mahmood	Member	Non-Executive Director
Mr. Farid Malik	Director	Non-Executive Director

# **Key Functions of the Committee**

The Committee has oversight responsibilities relating to the effectiveness of the Bank's internal & external audit functions, and integrity of the Bank's financial statements. It oversees the system of internal controls, safeguarding of Bank's assets against associated risks, compliance with the applicable legal and regulatory requirements, corporate governance and facilitating the Board in establishing a clear & observable 'tone at the top' for strong and effective system of internal controls based on and supported by sound ethical practices, control culture, comprehensive policies, procedures, processes and technological systems. It also oversees compliance with the Bank's Code of Conduct.

#### **Board HR & Remuneration Committee**

Name	Status	Category
Mr. Ashraf Mahmood Wathra	Chairman	Chairman / Independent Director
Mr. Farid Malik	Member	Independent Director
Mr. Ali Syed	Member	Independent Director

# **Key Functions of the Committee**

The Committee is responsible for the review and recommendation of human resource policies for Board approval and advising the Board on matters concerning senior executive recruitment, appointments, and disciplinary actions. Additionally, it recommends remuneration packages for Bank staff, oversees industrial relations, and evaluates Organisational restructuring when necessary. It also provides guidance on training policies and diversity & inclusion strategies, reviews succession planning & key performance indicators and any other functions in line with the applicable laws and regulations.

# **Board Inclusive Development Committee**

Name	Status	Category
Mr. Ashraf Mahmood Wathra	Chairman	Independent Director
Mr. Amjad Mahmood	Member	Non-Executive Director
Mr. Nasim Ahmad	Member	Independent Director
Mr. Rehmat Ali Hasnie	Member	Executive Director

# **Key Functions of the Committee**

The Committee is responsible for advising and reporting to the Board on the status of inclusive development activities and initiatives within the Bank. This involves reviewing the Bank's progress across various sectors such as low-cost housing, SME, agriculture, financial inclusion and women's empowerment. Additionally, it monitors progress on these initiatives, suggesting policy changes to facilitate growth in underserved segments. Ensuring adequate resources and capacity for implementing inclusive development mandates, aligning CSR strategy, and collaboration with governmental bodies for subsidised financings and low-cost housing initiatives.

# **Board Risk & Compliance Committee**

Name	Status	Category
Mr. Ahsan Ali Chughtai	Chairman	Independent Director
Mr. Ali Syed	Member	Independent Director
Mr. Nasim Ahmad	Member	Independent Director
Mr. Rehmat Ali Hasnie	Member	Executive Director

# **Key Functions of the Committee**

The Committee encompasses a comprehensive approach to both Risk Management and Compliance. With regards to Risk Management, it guides the development and review of Risk Management Policies, oversees the adequacy of risk management systems & controls, and monitors the Bank's Risk Appetite and associated limits. Additionally, it evaluates risk management strategies, ensures alignment with the Bank's overall strategy, and assesses the performance of the Risk Management function in the Bank. On the Compliance front, the Committee shapes the Compliance Risk Management framework and policies, oversees their implementation, and fosters a culture of compliance within the Bank. It oversees addressing compliance concerns related to overseas branches. conducts regular reviews of compliance-related risk factors and reports, and monitors the implementation of regulatory requirements and due-diligence milestones.

# **Board Technology and Digitalization Committee (BTDC)**

Name	Status	Category
Mr. Farid Malik	Chairman	Non-Executive Director
Mr. Amjad Mahmood	Member	Non-Executive Director
Mr. Ali Syed	Member	Independent Director
Mr. Rehmat Ali Hasnie	Member	Executive Director

# **Key Functions of the Committee**

The Committee is tasked with advising and updating the Board on technology activities and digital initiatives within the Bank. It reviews the overall business needs and available resources to meet these needs, recommending IT and digital strategies and policies to the Board. Ensuring that technology

resources are up-to-date and meeting requirements, including hardware, software, middleware, and security. The Committee also oversees risk management strategies to achieve resilience against wide-scale disruptions, such as Cyberattacks, and monitors technology policies and plans like IT & Digital Strategy and Cybersecurity Implementation Plan. It receives updates from management-level committee (Technology & Digital Steering Committee) on approved technology-related projects, reviews business continuity arrangements including disaster recovery and backup, and ensures that technology procurement aligns with the approved IT strategy.

# NBP- NY Governance Council (Sub Committee of BRCC)

Name	Status	Category	
Mr. Rehmat Ali Hasnie	Chairman	Executive Director	
Mr. Ahsan Ali Chughtai	Member	Independent Director	
Mr. Nasim Ahmad	Member	Independent Director	

# Performance Evaluation of The Board of Directors

The Board of Directors is keen to ensure the effectiveness of its performance which is evaluated periodically. In terms of the SBP Guidelines on Performance Evaluation of the Board of Directors, vide corporate governance regulatory framework, the Board has put in place a formal mechanism for performance evaluation of the overall Board and its Committees.

#### **Directors' Remuneration Policy**

The shareholders of the Bank, in their general meeting held on July 27, 2020, had approved a Board Remuneration Policy for the non-executive/ independent directors for attending meetings of the Board and Board Committees. This Policy is compliant with applicable laws including the Banks' (Nationalisation) Act 1974, NBP's Bye-laws, and instructions of the State Bank of Pakistan. In terms of this Policy, the Board shall, from time to time, determine and recommend such level of remuneration for approval by the shareholders, for attending meetings of the Board or meetings of the Committees thereof, as may be within the limits for such remuneration as prescribed by the SBP from time to time and determined to be an adequate measure of remuneration for the performance of relevant

duties by such members. In terms of this Policy, the Board shall also ensure that such remuneration is not determined in a manner that may undermine the independence of the Board or Committee members. The detail of compensation paid to the Directors in 2023 is given in financial statements.

# **Ethics and Compliance**

Financial Performance

The Bank's comprehensive code of conduct ensures that high standards of ethical behavior are embedded in all aspects of business conduct, decision-making and compliance of laws and regulations. It is mandatory for members of the Board and employees to read, acknowledge, and abide by the Code of Conduct, on joining and throughout their tenure. The Code of Conduct is regularly updated in line with changes in applicable laws and regulations. Grievances arising due to any unethical practices are promptly identified and redressed to mitigate any occurrence in future.

# **Matters Delegated to the Management**

The Board of Directors approves the strategic plan/ objectives and takes the overall responsibility of overseeing its implementation. The Board performs its duties by giving guidelines to the Management, setting performance targets and monitoring their achievements. The Management is primarily responsible for implementing the strategies as approved by the Board of Directors in effectively conducting the operations of the Bank. Tactical and operational matters are delegated to the Management. Further, under the direction and oversight of the President & CEO of the Bank, the Senior Management carries out and manages the Bank's activities in a manner consistent with the strategic plan, business goals, risk appetite and ensuring compliance with policies approved by the Board of Directors.

#### Roles and Responsibilities of the President/CEO

The Chief Executive Officer at Bank plays a critical and significant role, and is entrusted with numerous responsibilities, subject to the control and supervision of the Board of Directors. The Chief Executive has the authority over and responsibility for the management of the affairs of the Bank subject to the overall control and direction of the Board. The Chief Executive and other officers of the Bank shall act in accordance with the policies, criteria and guidelines determined by the Board. The Chief Executive and other officers of the Bank shall exercise their powers and discharge duties in accordance with sound banking principles and prudent banking practices and shall ensure compliance with the instructions and directions that may be issued by the Board and the State Bank from time to time. Role of the President/CEO also includes:

To serve as the link between the Board and Senior Management for execution of Board driven vision and strategies:

Financial Statements

- To comply with and ensure bank-wise implementation of and compliance with all policies, procedures and manuals approved by the Board of Directors, and any directives given by the Board of Directors or Board Committee(s);
- To prepare plans for growth and expansion of the Bank's operations, and submit the same for consideration and approval of the Board of Directors;
- To deal with, represent, and act on behalf of the Bank before the State Bank of Pakistan, Securities and Exchange Commission of Pakistan, federal and provincial ministries, government departments, local bodies, corporations, courts, stock exchanges, and any other competent authority;
- To ensure that the culture and values of the Bank are upheld at all times, the Board receives timely, accurate and complete information, shareholders' interests are protected in compliance with laws and regulations, meetings are duly recorded, productive participation of board members. and effective resolution of issues.

#### **Management Committees**

The Bank has several management committees for the purpose of strategic planning and decision-making under the Chairmanship of the CEO. The Board of Directors has approved the Committees and their TORs. The role of these Committees is to ensure that the activities of the Bank reflect its vision, purpose and aims. They establish the fundamental values, ethical principles and strategic direction in which the Bank operates. These Committees meet regularly and their decisions are communicated to the Board frequently.

- 1. **Executive Committee**
- 2. Enterprise Risk Management Committee
- 3. **Expense Approving Committee**
- 4. **Publication Committee**
- 5. Management Credit Committee
- 6. Management Committee on Overseas Operations
- 7. Assets & Liability Committee
- 8. **Equity Investment Committee**
- 9. Disciplinary Cases Committee
- 10. Technology and Digitalisation Steering Committee
- 11. Compliance Committee of Management

# Shares held by Directors, CEO, their **Spouses and Minor Children**

Shares held by Directors, the Chief Executive Officer, their spouses and minor children have been disclosed in the "Pattern of Shareholding" section.

Organisational Overview

# **Director's Training**

Trainings are arranged to acquaint Directors with the latest developments and trends in the areas of governance, management and leadership. These trainings are aimed at increasing directors' familiarity with the Bank and financial services industry, equipping them with sufficient information and resources to facilitate informed decision-making.

#### **Director's Orientation**

Directors' Orientation refers to the process of helping new Directors contribute fully, and as early as possible in their tenure, to the governing work of the Board. The objective of the orientation is to enable the Directors to:

- Understand their roles, responsibilities and time commitment to governance work around the Board and Committees.
- Be aware of the current goals, opportunities and challenges facing the Organisation.
- Be aware of who the organisation's main stakeholders are, including clients, partners, public, as well as the staff.
- Develop an understanding of how their own background, knowledge, experience and skills will contribute to the current work of the Board, and the goals of the organisation.
- Appreciate the background, knowledge, experience and skills of other Directors.
- Gain knowledge of how the Board meetings are run, decisions are made, and what formal governing policies and practices exist; and
- Understand how the Board functions similarly or differently from other boards they have served on, or are serving on.

# **Appointment of Directors**

Pursuant to the provisions of the Banks' (Nationalisation), Act, 1974 (XIX of 1974), the Directors of the Bank shall be appointed by the Federal Government for a period of three years. Appointment of Directors has been mentioned in the Statement of Compliance with Code of Corporate Governance.

# Whistle Blowing/Speak-up Policy

Under Code of Conduct of the Bank, all employees are required to behave with integrity and honesty in their dealing and any suspected violation of law, regulation or ethical standard must be reported to the appropriate level of authority in the Bank. The Whistle Blow policy encompasses the process of submitting concerns and complaints, directed towards the Bank, by independent third parties, for the sake of ensuring transparency in Bank's affairs and wherever they found any impropriety in conducting the business of the Bank. The objective of the policy is to encourage Bank employees and all other stake holders to raise concerns in good faith, having identified or discovered any financial malpractices hitting bank profitability or wrong doing which may affect Banks reputation. Whistle-Blowing covers reporting of incidents of misconduct, involving or affecting an Organisation, to enable the Organisation to take appropriate action. It is a window to obtain feedback on issues bordering on both corporate governance, as well as reputational risk.

# Who Can Speak-Up/Blow the Whistle?

Any individual, institution and an employee of the Bank and its subsidiaries (irrespective of employment type) from Bank's local as well global operations, who has observed a reportable misconduct, shall report his / her concerns to the designated officials within the Bank. The Board of Directors and the Board Risk & Compliance Committee (BRCC) give assurance that employees, stakeholders, or any member of the public can raise legitimate concerns, without fear of reprisals, provided they are made in good faith. All staff should ensure that they take steps to disclose any wrongdoings or malpractices of which they become aware as nonaction / concealment will be deemed as complicity.

#### Protection to a Whistle-Blower

setting up the necessary procedures safeguarding confidentiality and offering anonymity, the interests of the whistle-blower are protected from possible harassment or victimization by those accused of misconduct. Any person who makes a disclosure or raises a concern under this Policy will be protected if the person:

- Discloses the information in good faith.
- Believes it to be substantially true.
- Does not act maliciously or make false allegations, and
- Does not seek any personal or financial gain.

# **Investor Information and Engagement**

Being a listed Public Limited Company, NBP is determined to discharge its obligation of providing material information about its financial position & performance, its group companies, management, operations as well as its future prospects. At NBP, investor engagement is conducted through the Company Secretary office as well as by an Investor Relations 'IR' team within the finance function. The IR team ensures that all material developments are communicated to investors and analysts via statutory announcements through the stock exchange and holding analyst briefing. Such information is also made readily available on the Bank's website. In addition, in-person discussions are also arranged with foreign analysts and shareholders as and when required. The idea behind the Bank's investor engagement through these briefings is to give the right perspective of the business affairs of the Bank to the investors (both existing and potential) which help them in making their investment decisions. Our Company Secretary office strives for timely dissemination of material information e.g. financial statements, to shareholders. The Bank has put into place comprehensive guidelines to address their grievances for the Investors and Shareholders in compliance with the regulatory requirements:

- For all shares related matters, shareholders are requested to contact the Bank's Shares Registrar with contact details available on the Bank's corporate website.
- In order to facilitate the shareholders who, intend to register a complaint, the contact details of the focal person of Shares Department are given on the Bank's corporate website for this purpose.
- In addition, if Shareholders' grievances are not resolved by the Shares Registrar of the Bank, they may escalate their complaints to the Company Secretary of the Bank.
- If a complaint still remains unaddressed, the same can be forwarded to Securities and Exchange Commission of Pakistan (SECP); using the link of SECP website which is available on the Bank's corporate website.
- Furthermore, queries with respect to financial position & performance results of the Bank can be directed to 'Investor Relations' team, which is headed by Chief Financial Officer, at the email address investor.relations@nbp.com.pk (which is also available on corporate website as well).

# **Annual Corporate Briefing**

The Bank held its annual corporate briefing on March 10, 2023. CEO of the Bank jointly with the CFO presented a detailed analysis of Bank's performance along with future outlook; session was followed by Q&A session.

# Social and Environmental Responsibility Policy

With a Vision to be the Nation's leading bank enabling sustainable growth and inclusive development, we have embedded the consideration of social, economic and environmental impacts into our business strategy. We take our responsibilities to the society and the environment seriously, and we commit to being transparent and accountable for our impacts. In line with the Environmental & Social Risk Management Implementation Manual issued by the State Bank of Pakistan, our Board and Senior Management are committed to develop an Environmental and Social Management System to understand, monitor and manage its social, environmental and economic impact to enable it to contribute to society's wider goal of sustainable development.

# Steps to Encourage Minority Shareholders Participation

The Bank encourages minority shareholders to participate in the AGM as well as the analyst briefing sessions, the date of which are announced through the stock exchange. These events provide an open forum for a two-way engagement with our stakeholders, particularly the minority shareholders. Participation of the minority shareholders to these events is encouraged through:

- Notice of General Meetings is published at least 21 days before the meeting in newspapers having nationwide circulation. Moreover, the notice is also circulated from the forum of Pakistan Stock Exchange.
- The Bank timely updates its website with respect to all notices of general meetings.
- Annual Report of the Bank is sent to each member of the Bank before Annual General Meeting
- During AGM, Analyst Briefing a detailed briefing on the Bank's performance and strategies is given to the shareholders.
- The shareholders are encouraged to raise queries and give suggestions relating to the Bank's operations.

#### Issues Related to Last AGM

General queries and clarifications sought by shareholders regarding the agenda points, dividend payment, financial & operational performance of the Bank were addressed to their satisfaction. Apart from the said queries, no significant issue or concern was raised.

#### **Meetings of the Board**

The Board held 15 meetings during the year. Notices / agendas of the meetings were circulated in advance, in a timely manner. Decisions made during the meetings were clearly stated in the minutes of these meetings maintained by the Company Secretary, duly circulated to all directors for endorsement and were approved in the subsequent Board meetings. All Board meetings held during the year surpassed the minimum quorum requirements of attendance as prescribed by the applicable regulations and were also attended by the Chief Financial Officer and the Company Secretary, as required.

# **Board Meetings held outside Pakistan**

Despite provisions by SECP and the Bank's overseas operations, all Board meetings were held inside Pakistan at the Bank's Head Office and through Zoom.

#### **Internal Audit**

The Board appoints the Chief Internal Auditor, who functionally reports to the Board Audit Committee and administratively to the President/CEO; whereas performance appraisal of the CIA is carried out by the Audit Committee. The Board ensures that the Chief Internal Auditor is suitably qualified, experienced and conversant with the Bank's policies and procedures; and the Internal Audit team comprises of experts of relevant disciplines in order to cover all major heads of accounts maintained by the Bank. The Chief Internal Auditor function continuously monitors implementation of the policies and effectiveness of the internal controls framework approved by the Board.

#### Capital expenditures planned for next year:

The Bank has budgeted capital expenditure for the next year. This would primarily be invested in increasing our Core Banking Application and other Technology Platform upgrade, operational outreach, safeguarding our existing infrastructure / relationships from growing threats on cyber security front along with normal replacements to ensure smooth operations.

#### **Disclosures beyond BCR Criteria**

Over the recent years, there have been significant developments in the corporate reporting domain, particularly in relation to the amount of details included in the entities' annual reports, as well as the importance ascribed by users to the information beyond the audited financial statements and the auditor's report thereon. There has been an evolution in the manner in which entities disseminate and communicate information to their stakeholders as users attach increasingly greater importance to supplementary information and look for better ways to inform their analysis and confirm understanding of more complex areas in the financial statements. Considering this emerging necessity, the Bank strives to go beyond the realm of essential reporting requirements in order to disclose all relevant information that facilitates the stakeholders in understanding various aspects of the Bank's operational and financial performance. Following is the list disclosures that have been made in addition to the BCR criteria:

- President/CEO Review
- Key interest bearing Assets and Liabilities
- Quarterly Performance Analysis
- Six Years' Financial Performance 2018-2023
- Four Years' summary of operating expenses
- Six Years' summary of markup and nonmarkup income
- Statement on Internal Controls
- Groups' Performance Reviews
- Detail of Management Committees & Other Senior Management
- Investor Awareness through Jama Punji Initiative by the Securities & Exchange Commission of Pakistan.

# Performance of Prime Minister's Delivery Unit

- NBP's PMDU Team handles two dashboards i.e. Pakistan Citizen Portal and the product specific Prime Minister's Youth & Agriculture Loan Scheme (PMYP & ALS).
- As of December 31, 2023, 27,534 complaints were received on President NBP's PCP Portal out of which 27,477 stand addressed. Besides, 24,074 complaints were received on Prime Minister's Youth & Agriculture Loan Scheme Portal out of which 24,072 were addressed.

• On President NBP's PCP Portal, 66.79% complainants posted their feedback out of which 46.4% have shown their satisfaction to the response posted by the PMDU Team.

Strategic Overview

- In line with Prime Minister's Office instructions, President NBP conducts 2 hours' e-Kachehri sessions every month wherein general public notifies their complaints regarding the Bank through telephone calls. The session is telecasted live on facebook.
- The e-Kachehri events were publicized on the Bank's social media channels including Facebook, Instagram, Twitter & LinkedIn and also on Bank's website. During 2023, 08 e-Kachehri sessions were conducted as per the given SOPs of PM's Office, wherein, approx. 300 calls were taken.

# **Managing Conflicts of Interest**

The Directors manage their personal, financial and business affairs in a manner that ensures avoidance of any conflict of interest. At an individual level, members of the Board declare conflicts of interest situations and withdraw from taking part in deliberations on/ exercising influence over matters where conflict or the appearance of conflict of interest arises. The actions are appropriately minuted for future reference. In addition, the affiliations and transactions of Directors' are regularly reviewed to ensure that there are no conflicts or relationships that might impair Directors independence. One of the key duties that Directors owe to the Bank is the duty to avoid conflicts of interest. This includes not placing one's self in a position where the Director's personal interest could possibly conflict with their duty to the Bank.

#### **Related Party Transactions**

The Bank may enter into transactions with its related parties in its daily operations to meet its business objectives, while doing so we recognize the need to maintain transparency and to fulfill our obligations towards all our stakeholders, including the shareholders, regulators, employees, etc. The Bank follows the philosophy that there must not be any conflict of interest or non-disclosure of such transactions. In this connection, the Bank has a formal documented Related Party Transactions Policy, approved by the Board of Directors. This policy governs 'transactions between the Bank and its related parties', and aims to ensure that the Bank meets its obligations under the applicable legal and regulatory requirements, and applicable Financial Reporting Standards. Transactions with related parties arising in the normal course of business are carried out on an unbiased, arm's length basis. Pursuant to the regulatory requirements, all related party transactions are placed before the Board Audit Committee every quarter, for review and recommendation to the Board of Directors. The same are then placed before the full Board for consideration and approval by the Board as per the Audit Committee's recommendations. All members of the Board are required to disclose their interests held in their individual capacity.

AGM & Supplementary info.

Details of all related party transactions both affecting balance sheet and profit & lose account have been adequately disclosed under note 45 of the unconsolidated and note 46 of the consolidated financial statements along with transactions with government related parties.

# **Adoption and Statement of Adherence** with the International Integrated Reporting Framework

An integrated report aims to provide insight about the resources available to an entity collectively referred to as "the CAPITAL" and categorised as financial, manufactured, intellectual, human, social and relationship, and natural capital. An Integrated Report also seeks to explain how the Organisation interacts with the external environment and the CAPITALS to create, preserve or erode value over the short, medium and long term. It also supports integrated thinking, decision-making and actions that focus on the creation of value over the short, medium and long term.

Integrated framework is still a voluntary practice in its early stages. As of August 2022, the International Accounting Standards Board 'IASSB' and the International Sustainability Standards Board 'ISSB' actively encouraged the continued adoption and use of the Integrated Reporting Framework and the Integrated Thinking Principles underpinning it. NBP, being a Systemically Important Bank and one of the largest commercial banks in the country, plays a critical role in financial ecosystem of the country. By virtue of its role as 'Banker to the Nation', NBP has an impact far beyond the financial bottom line. In line with the increasing industry practice and recommendations of IASB and ISSB, the Bank has started reporting as per the Integrated Reporting Framework to present a holistic & integrated overview of its philosophy to create value for its stakeholders over the short, medium and long term. We will continue to improve the information produced to make it more comprehendible, while taking into account the opinion of stakeholders reading this report.

# STATEMENT OF COMPLIANCE

Organisational Overview

Statement of Compliance with the Public Sector Companies (Corporate Governance) Rules, 2013 and Listed Companies (Code of Corporate Governance) Regulations, 2019

Name of Bank: Name of the line Ministry: For the year ended:

**National Bank of Pakistan Ministry of Finance** December 31, 2023

- I. This statement is being presented to comply with the Public Sector Companies (Corporate Governance) Rules, 2013 (the Rules) and Listed Companies (Code of Corporate Governance) Regulations, 2019 (the Regulations) (both herein referred to as 'Codes') issued for the purpose of establishing a framework of good governance, whereby a public sector bank is managed in compliance with the best practices of public sector governance. In case where there is inconsistency with the Regulations, the provisions of the Rules shall prevail and in case of any conflict between the Codes and the Banks (Nationalisation) Act, 1974, the provisions of the Banks (Nationalisation) Act, 1974 have been followed.
- **II.** The Bank has complied with the provisions of the Rules in the following manner:

					Υ	N
S.No.		Provision of the Rules		Rule No.	Tick the relevant box	
1.	The independent directors	meet the criteria of independence, as defi	ned under the Rules.	2(d)	$\sqrt{}$	
2.	The Board has the requisite 2023, the Board includes:	percentage of independent directors. As at	December 31,	3(2)	√	
	Category	Names	Date of Appointment			
	Independent Directors	<ul><li>Mr. Ashraf Mahmood Wathra</li><li>Mr. Ahsan Ali Chughtai</li><li>Mr. Ali Syed</li><li>Mr. Nasim Ahmad</li></ul>	18-1-2023 21-6-2021 18-1-2023 18-1-2023			
	Executive Directors	- Mr. Rehmat Ali Hasnie CEO/President	07-08-2023			
	Non-Executive Directors	- Mr. Farid Malik - Mr. Amjad Mahmood	27-8-2023 18-1-2023			
3.	A casual vacancy occurring	on the board was filled up by the directors	within ninety days.	3(4)	V	
4.	The directors have confirmed that none of them is serving as a director on more than five public sector companies and listed companies simultaneously, except their subsidiaries.		3(5)	$\sqrt{}$		
5.	The appointing authorities have applied the fit and proper criteria given in the Annexure in making nominations of the persons for election as Board members under the provisions of the Ordinance.			3(7)	$\sqrt{}$	
6.	The Chairman of the Board	is working separately from the Chief Execut	tive of the Bank.	4(1)	$\sqrt{}$	
7.		cted from amongst the independent Directo been appointed by the Government.	ors, except where the	4(4)	$\sqrt{}$	
8.	The Board has evaluated the candidates for the position of the Chief Executive on the basis of the fit and proper criteria as well as the guidelines specified by the Commission. (Not applicable where the Chief Executive has been nominated by the Government)		5(2)	N	/A	
9.	<ul> <li>a) The Bank has prepared a "Code of Conduct" to ensure that professional standards and corporate values are in place.</li> <li>b) The Board has ensured that appropriate steps have been taken to disseminate it throughout the Bank along with its supporting policies and procedures, including</li> </ul>			5(4)	√ √	
	c) The Board has set in pla	Bank's website www.nbp.com.pk. ce adequate system and controls for the idealising from unethical practices.	entification and		$\sqrt{}$	

Strategic Overview

10.	The Board has established a system of sound into the fundamental principles of probity and propriet relationship with the stakeholders, in the manner property of the stakeholders.	y; objectivity,	integrity and honesty; and	5(5)	√	
11.	The Board has developed and enforced an appropriate conflict of interest policy to lay down circumstance considerations when a person may be deemed to have actual or potential conflict of interests, and the procedure for disclosing such interest.				√	
12.	The Board has developed and implemented a policy on anti-corruption to minimize actual or perceived corruption in the Bank.			5(5) (b)(vi)	V	
13.	a) The Board has ensured equality of opportunity by establishing open and fair procedures for making appointments and for determining terms and conditions of service.      b) A committee has been formed to investigate deviations from the Bank's Code of			5(5) (c)(ii)	√ √	
	Conduct.				1	
14.	The Board has ensured compliance with the law a and procedures relating to public procurement, te technical standards, when dealing with suppliers PPRA Rules.	nder regulati	ons, and purchasing and	5(5) (c)(iii)	V	
15.	The Board has developed a vision or mission state	ement, corpo	orate strategy of the Bank.	5(6)	√	
16.	The Board has developed significant policies of th particulars of the significant policies together with amended has been maintained.			5(7)	√	
17.	The Board has quantified the outlay of any action goods sold by the Bank as a public service obliga appropriate compensation to the Government for	tion, and has	s submitted its request for	5(8)		
18.	The Board has ensured compliance with policy di Government.	rections requ	irements received from the	5(11)	V	
19.	a) The Board has met at least four times during t			6(1)	V	
	b) Written notices of the Board meetings, along with Chairman, were circulated at least seven days	before the n	neetings.	6(2)	<b>V</b>	
	c) The minutes of the meetings were appropriate	oriately recorded and circulated.		6(3)	√ 	
20.	The Board has monitored and assessed the perfo	rmance of se	enior management on annual	8(2)	V	
20.	The Board has monitored and assessed the performance of senior management on annual basis and held them accountable for accomplishing objectives, goals and key performance indicators set for this purpose.		0(2)	,		
21.	The Board has reviewed and approved the related party transactions placed before it after recommendations of the Audit Committee. A party-wise record of transactions entered into with the related parties during the year has been maintained.		9	V		
22.	a) The Board has approved the profit and loss ac			10	√ _	
	of first, second and third quarter of the year as b) The Board has ensured that half yearly accoun				√ <u> </u>	
	external auditors. c) The Board has placed the annual financial states	tomonts on t	ho Rank's wobsito		$\sqrt{}$	
22	All the Board members underwent an orientation			11	2/	
23.	them of the material developments and information			11	V	
24.	a) The Board has formed the requisite committed b) The committees were provided with written authority and composition.			12	<b>V</b>	
	c) The minutes of the meetings of the committ	ees were cir	culated to all the Board		$\sqrt{}$	
	members. d) The committees were chaired by the following	ng non-exec	cutive directors:		√	
	Committees	No. of Members	Name of Chairman			
	Board Audit Committee	05	Mr. Ahsan Ali Chughtai			
	Board HR & Remuneration Committee	03	Mr. Ashraf Mahmood Wathra			
	Board Risk & Compliance Committee	04	Mr. Ahsan Ali Chughtai			
	Board Technology & Digitalization Committee	04	Mr. Farid Malik			
	Board Inclusive Development Committee	04	Mr. Ashraf Mahmood Wathra			
	NBP-NY Governance Council (Sub-Committee of BRCC)	03	The President			
25.	The Board has approved appointment of Chief Financial Officer, Company Secretary and Chief Internal Auditor, with their remuneration and terms and conditions of employment, and as per their prescribed qualifications.			13	<b>V</b>	

The Chief Financial Officer and prescribed in the Rules.	d the Company Secretary have	requisite qualification	14	√	
	16				
The Directors' Report for this year has been prepared in compliance with the requirements of the Act and the Rules and fully describes the salient matters required to be disclosed.				<b>V</b>	
concerned or interested in any	contract or arrangement ente	red into by or on behalf of	18	1	
a) A formal and transparent procedure for fixing the remuneration packages of individual directors has been set in place and no director is involved in deciding his own remuneration.      b) The Annual Report of the Bank contains criteria and details of remuneration of each			19	√ √	
		the Chief Executive and	20	V	
			21 (1) and 21(2)	V	
Name of Banker	Category	Professional Background			
Mr. Ahsan Ali Chughtai	Independent Director	Senior Banker			
Mr. Farid Malik	Non-Executive Director	Business Executive			
Mr. Amjad Mahmood	Non – Executive Director	Additional Finance Secretary			
Mr. Ali Syed	Independent Director	Business Executive			
Mr. Nasim Ahmad	Independent Director	Senior Banker			
external auditors attended relating to accounts and a b) The Audit Committee met presence of the Chief Fina executives. c) The Audit Committee met internal audit function, at I	all meetings of the Audit Comudit were discussed. the external auditors, at least oncial Officer, the Chief Internal the Chief Internal Auditor and officer and officer, without the present once a year, without the property of the Auditor and officers.	mittee at which issues once a year, without the Auditor and other other members of the	21(3)	√ √	
<ul> <li>a) The Board has set up an effective internal audit function, which has an audit charter, duly approved by the Audit Committee.</li> <li>b) The Chief Internal Auditor has requisite qualification and experience prescribed in the Rules.</li> <li>c) The internal audit reports have been provided to the external auditors for their review.</li> </ul>		22	\ \ \		
compliance with International	Federation of Accountants (IFA		23(4)	V	
		able guidelines issued by	23(5)	√	
	prescribed in the Rules.  The Bank has adopted International Commission in terms of substance of the Directors' Report for this yrequirements of the Act and the disclosed.  The directors, CEO and execution concerned or interested in any the Bank except those disclosed.  a) A formal and transparent prindividual directors has be own remuneration. b) The Annual Report of the Edirector.  The financial statements of the Chief Financial officer, before and the Hamman and having the following memory.  Name of Banker  Mr. Ahsan Ali Chughtai  Mr. Farid Malik  Mr. Amjad Mahmood  Mr. Ali Syed  Mr. Nasim Ahmad  a) The Chief Financial Officer external auditors attended relating to accounts and any accounts any accoun	prescribed in the Rules.  The Bank has adopted International Financial Reporting Star Commission in terms of sub- section (1) of section 225 of the The Directors' Report for this year has been prepared in comrequirements of the Act and the Rules and fully describes the be disclosed.  The directors, CEO and executives, or their relatives, are not concerned or interested in any contract or arrangement ente the Bank except those disclosed in pattern of shareholding the Bank except those disclosed in pattern of shareholding to an A formal and transparent procedure for fixing the remune individual directors has been set in place and no director own remuneration.  b) The Annual Report of the Bank contains criteria and deta director.  The financial statements of the Bank were duly endorsed by Chief Financial officer, before approval of the Board.  The Board has formed an Audit Committee, with defined and and having the following members as at December 31, 2023  Name of Banker Category  Mr. Ahsan Ali Chughtai Independent Director  Mr. Farid Malik Non-Executive Director  Mr. Amjad Mahmood Non - Executive Director  Mr. Ali Syed Independent Director  Mr. Nasim Ahmad Independent Director  Mr. Nasim Ahmad Independent Director  Mr. Ali Chief Financial Officer, the Chief Internal Auditor, and external auditors attended all meetings of the Audit Comrelating to accounts and audit were discussed.  b) The Audit Committee met the external auditors, at least opresence of the Chief Financial Officer, the Chief Internal Auditor and internal audit function, at least once a year, without the pofficer and the external auditors.  a) The Board has set up an effective internal audit function, duly approved by the Audit Committee.  b) The Chief Internal Auditor has requisite qualification and the Rules.  c) The Internal audit reports have been provided to the extereview.  The external auditors of the Bank have confirmed that the fire compliance with International Federation of Accountants (IFA Ethics as applicable in Pakistan.	The Bank has adopted International Financial Reporting Standards notified by the Commission in terms of sub-section (1) of section 225 of the Act.  The Directors' Report for this year has been prepared in compliance with the requirements of the Act and the Rules and fully describes the salient matters required to be disclosed.  The directors, CEO and executives, or their relatives, are not, directly, or indirectly, concerned or interested in any contract or arrangement entered into by or on behalf of the Bank except those disclosed in pattern of shareholding to the Bank.  a) A formal and transparent procedure for fixing the remuneration packages of individual directors has been set in place and no director is involved in deciding his own remuneration.  b) The Annual Report of the Bank contains criteria and details of remuneration of each director.  The financial statements of the Bank were duly endorsed by the Chief Executive and Chief Financial officer, before approval of the Board.  The Board has formed an Audit Committee, with defined and written terms of reference, and having the following members as at December 31, 2023:  Name of Banker  Category  Professional Background  Mr. Ahsan Ali Chughtai  Independent Director  Senior Banker  Mr. Farid Malik  Non-Executive Director  Senior Banker  Mr. Ali Syed  Independent Director  Business Executive  Mr. Nasim Ahmad  Independent Director  Business Executive  Mr. Nasim Ahmad  Independent Director  Senior Banker  a) The Chief Financial Officer, the Chief Internal Auditor, and a representative of the external auditors attended all meetings of the Audit Committee at which issues relating to accounts and audit were discussed.  b) The Audit Committee met the external auditors, at least once a year, without the presence of the Chief Financial Officer, the Chief Internal Auditor and other executives.  c) The Audit Committee met the external auditors and other members of the internal audit function, at least once a year, without the presence of Chief Financial Officer and t	prescribed in the Rules.   16	prescribed in the Rules.  The Bank has adopted International Financial Reporting Standards notified by the Commission in terms of sub- section (1) of section 225 of the Act.  The Directors' Report for this year has been prepared in compliance with the requirements of the Act and the Rules and fully describes the salient matters required to be disclosed.  The directors, CEO and executives, or their relatives, are not, directly, or indirectly, concerned or interested in any contract or arrangement entered into by or on behalf of the Bank except those disclosed in pattern of shareholding to the Bank.  a) A formal and transparent procedure for fixing the remuneration packages of individual directors has been set in place and no director is involved in deciding his own remuneration.  b) The Annual Report of the Bank contains criteria and details of remuneration of each director.  The financial statements of the Bank were duly endorsed by the Chief Executive and Chief Financial officer, before approval of the Board.  The Board has formed an Audit Committee, with defined and written terms of reference, and having the following members as at December 31, 2023:  Name of Banker  Gategory  Professional Background  Mr. Ahsan Ali Chughtai  Independent Director  Business Executive  Mr. Arigh Mallik  Non-Executive Director  Business Executive  Mr. Nasim Ahmad  Independent Director Additional Finance Secretary  Mr. Ali Syed  Independent Director Additional Finance Secretary  Mr. Ali Syed  Independent Director Additional Finance Secretary  Mr. Ali Green and Audit Committee at which issues relating to accounts and audit were discussed.  D) The Audit Committee met the external auditor, and a representative of the external auditors attended all meetings of the Audit Committee at which issues relating to accounts and audit were discussed.  D) The Audit Comm

- III. Certain additional disclosures, required under the Listed Companies (Code of Corporate Governance) Regulations, 2019 (The Regulations)
  - 1. The total number of directors are as follows:

Strategic Overview

a. Male: 07 b. Female: Nil

- 2. All the powers of the Board have been duly exercised and decisions on relevant matters have been taken by the Board/ Shareholders as empowered by the relevant provisions of the Companies Act, 2017 as well as these Regulations.
- 3. The Board have a formal policy and transparent procedures for remuneration of directors in accordance with the Act and these Regulations.
- 4. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose. The Board has complied with the requirements of Act and the Regulations with respect to frequency, recording and circulating minutes of the meeting of the Board.
- 5. The Board has formed committees comprising of members given below:

#### a) Board Audit Committee (BAC):

S. No	Name of Director	Status
1 Mr. Ahsan Ali Chughtai Chairman		Chairman
2 Mr. Farid Malik Member		Member
,		Member
		Member
5	Mr. Nasim Ahmad	Member

#### b) Board HR & Remuneration Committee (BHRRC):

S. No	Name of Director	Status
1	Mr. Ashraf Mahmood Wathra	Chairman
2	Mr. Farid Malik	Member
3	Mr. Ali Syed	Member

#### c) Board Risk & Compliance Committee (BRCC):

S. No Name of Director		Status
1 Mr. Ahsan Ali Chughtai Chairman		Chairman
2 Mr. Ali Syed Member 3 Mr. Nasim Ahmad Member 4 The President Member		Member
		Member
		Member

### d) Board Technology & Digitalisation Committee (BTDC):

Organisational Overview

S. No	Name of Director	Status
1 Mr. Farid Malik Chairman		Chairman
2 Mr. Amjad Mahmood Member		Member
3 Mr. Ali Syed Member		Member
4 The President		Member

#### e) Board Inclusive Development Committee (BIDC):

S. No	Name of Director	Status
1 Mr. Ashraf Mahmood Wathra Chairman		Chairman
2 Mr. Amjad Mahmood Member		Member
3 Mr. Nasim Ahmad Member		Member
4 The President !		Member

#### f) NBP-NY Governance Council (Sub-Committee of BRCC):

S. No	Name of Director	Status
1 The President Chairman		Chairman
2 Mr. Ahsan Ali Chughtai Member		Member
3 Mr. Nasim Ahmad		Member

5. The frequency of Meetings (Quarterly/half yearly/yearly) of the Committees were as per following:

S. No	Name of Committees	No. of Meetings held during the year	
а	Board Audit Committee (BAC)	11	
b Board HR & Remuneration Committee (BHRRC)			
С	Board Risk & Compliance Committee (BRCC)	11	
d	Board Technology & Digitalization Committee (BTDC)	05	
e Board Inclusive Development Committee (BIDC)		02	
f	NBP-NY Governance Council (Sub-Committee of BRCC)	09	

- The Board has set up an effective internal audit function for both local and overseas 6. operations. With regards to NBP-USA, Internal audit function of the Bank is outsourced to an independent professional firm. In addition, audit function in Germany is also outsourced. Both these audit firms are considered suitably qualified, experienced and conversant with the policies and procedures of the Bank and all applicable laws and regulations.
- 7. Chief financial officer and chief executive officer duly endorsed the financial statements before approval of the Board.
- 8. The statutory auditors of the Bank have confirmed that they have been given a satisfactory rating under the Quality Control Review program of the Institute of Chartered Accountants

of Pakistan and registered with Audit Oversight Board of Pakistan, that they and all their partners are in compliance with International Federation of Accountants (IFAC) guidelines on Code of Ethics as adopted by the Institute of Chartered Accountants of Pakistan and that they and the partners of the firm involved in the audit are not a close relative (spouse, parent, dependent and non-dependent children) of the chief executive officer, chief financial officer, head of internal audit, company secretary or directors of the Bank;

9. The Statutory Auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Act, these Regulations or any other regulatory requirement and the auditors have confirmed that they have observed IFAC guidelines in this regard.

Strategic Overview

- 10. We confirm that all requirements of regulations 3, 6, 7, 8, 27, 32, 33 and 36 of the Regulations have been complied with except for the following non-compliance:
  - i) As per regulation 7, it is mandatory that the Board shall have at least one female director when it is reconstituted after the expiry of its current term. No female director was appointed on the Board after retirement of Ms. Sadaffe Abid, whose tenure ended on April 16, 2022.

#### EXPLANATION FOR NON-COMPLIANCE WITH THE PUBLIC SECTOR COMPANIES (CORPORATE GOVERNANCE) RULES, 2013

We confirm that all other material requirements envisaged in the Rules have been complied with except for the following, toward which reasonable progress is being made by the Bank to seek compliance by the end of next Financial Year:

S. No	Rule/Sub Rule No	Reasons for Non-Compliance	Future course of action
1	8(1)	The performance evaluation of the members of the Board including the Chairman and the Chief Executive is required to be undertaken annually by the Government for which, the Government is required to enter into performance contract with each member of the Board at the time of his appointment. Hence the compliance to this provision is primarily attributable to the Government.	The Bank is conducting Board Evaluation in line with Regulation G-13 of Corporate Governance Regulatory Framework (CGRF) of SBP. However, a letter has been sent to the Federal Government, communicating the said non-compliance and seeking action thereupon on part of the Federal Government.

**REHMAT ALI HASNIE ASHRAF MAHMOOD WATHRA** CEO / President Chairman

# REVIEW REPORT TO THE MEMBERS

A.F. Ferguson & Co.
Chartered Accountants
State Life Building No. 1-C
I.I Chundrigar Road
P.O. Box 4716
Karachi – 74000

BDO Ebrahim & Co. Chartered Accountants 2nd Floor, Block-C Lakson Square Building No.1, Sarwar Shaheed Road, Karachi – 74200

#### **INDEPENDENT AUDITORS' REVIEW REPORT**

Review report to the Members on the Statements of Compliance with the Listed Companies (Code of Corporate Governance)
Regulations, 2019 and Public Sector Companies (Corporate Governance) Rules, 2013

We have reviewed the enclosed Statement of Compliance with the best practices contained in the Listed Companies (Code of Corporate Governance) Regulations, 2019 (the Regulations), Public Sector Companies (Corporate Governance) Rules, 2013 (the Rules) (both herein referred to as 'Codes') and Bank (Nationalisation) Act, 1974 prepared by the Board of Directors of National Bank of Pakistan (the Bank) for the year ended December 31, 2023 to comply with the requirements of regulation 36 of the Regulations and the provisions of the Rules.

The responsibility for compliance with the Codes is that of the Board of Directors of the Bank. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Bank's compliance with the provisions of the Codes and report if it does not and to highlight any non-compliance with the requirements of the Codes. A review is limited primarily to inquiries of the Bank's personnel and review of various documents prepared by the Bank to comply with the Codes.

As a part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Bank's corporate governance procedures and risks.

The Codes require the Bank to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval its related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arms' length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the 'Statement of Compliance' does not appropriately reflect the Bank's compliance, in all material respects, with the best practices contained in the Codes as applicable to the Bank for the year ended December 31, 2023.

Further, we highlight below instances of non-compliance with the requirements of the Codes as reflected in the paragraph reference where these are stated in the Statement of Compliance:

S. No	Reference	Description
i	Regulation 7	It is mandatory that the Board shall have at least one female director. However, there was no female director holding the office of Directors during the current year.
ii	Rule 8(1)	The performance evaluation of members of the Board including the Chairman and the Chief Executive shall be undertaken annually by the Government. However, no performance evaluation was undertaken of the above stated personnel.

A. F. Ferguson & Co. Chartered Accountants Karachi Dated: March 4, 2024

UDIN: CR202310068PnOHTeDr0

BBDO Ebrahim & Co. Chartered Accountants Karachi Dated: March 4, 2024 UDIN: CR202310067bteiZ5Cjp

# STATEMENT OF INTERNAL CONTROL

#### **Reporting of Internal Control System**

The Bank's management has established and is managing a system of internal controls, approved by the Board of Directors, to achieve effective and efficient operations, while complying with applicable laws and regulations and preserving the reliability of financial reporting. This internal control system comprises of various interrelated components to gauge the overall control environment. These components include the availability of well-documented policies and procedures and their compliance, risk assessment, identification of risks and mitigating controls, technology breaches, information leakages, governance and management reporting.

The management and the employees at all levels within the Bank are required to perform their duties as per defined guidelines. The internal control system also requires effective and efficient external and internal reporting, maintenance of proper records and processes, operational loss database, compliance with applicable laws and regulations, and internal policies with respect to the conduct of business. The Bank remains cognisant of its responsibility to continuously improve and strengthen its system of internal control on an ongoing basis.

The Bank has completed the implementation of roadmap regarding Internal Control Over Financial Reporting ("ICFR") and the Long Form report on the assessment of the Bank's ICFR for the year 2022 was issued by the statutory auditor in compliance with the SBP directive.

The Bank's internal control system has been designed to manage rather than eliminate risk of failure to achieve objectives under a changing environment. There are inherent limitations in the effectiveness of any system, including the possibility of human error or system failure, circumvention and overriding of control. Accordingly, even an effective internal control system can only provide reasonable assurance with respect to achievement of program objectives.

#### **Evaluation of Internal Controls**

Besides the monitoring of the implementation of internal control system at the management level, the Bank has an independent Internal Audit function namely the Audit & Inspection Group with three Area Audit & Inspection Offices that conduct audits of Branches, Regions, and Groups at the Head Office on an on-going basis to evaluate the efficiency and effectiveness of internal control system. In addition, an Internal Control function is established under Operations Group for testing & monitoring key controls across operations. Adequate compliance systems and processes are available to evaluate and assess the adequacy of customers' onboarding, sanctions screening and transactions monitoring.

For the year 2023, the management continues its efforts to strengthen the internal control system of the Bank. The observations made by the external/internal auditors and regulators in their respective audits/inspections are reviewed and measures are being taken by the management (by respective groups and tracking at management level forums), Board Sub-Committees, and Board of Directors for rectification of such observations and their non-recurrence.

Based on the results achieved from review of controls by management during the year along with, Compliance Group, Internal Control Group within Operations, Internal Control over Financial Reporting by Financial Control Group and Internal Audit performed by Audit & Inspection Group, the management considers that the Bank's existing internal control system needs further improvement. This is an ongoing process and management would continuously be evaluating the efficacy of its in-built controls to enhance and further strengthen the overall internal control system of the Bank. Based on the above, the Board of Directors has endorsed the management's evaluation of controls including ICFR in

Haroon Zamir Khan Chief Risk Officer Abdul Wahid Sethi Chief Financial Officer Muhammad Abdul Moeed Chief Compliance Officer (A) Imran Farooqui Group Chief Operations Umer Anwer Chief Internal Auditor

# OUR ETHICS & DE OF CONDUCT

It is an obligation on employees of the Bank to be responsible, honest, trustworthy, conscientious and dedicated to the highest standards of ethical business practices. Our Code of Conduct reflects our commitment to meet the expectations of our stakeholders and sets the fundamental principles and rules relating to our ethics, conduct and compliance to ensure integrity. We are committed to conducting our business with honesty and integrity, and expect all our employees to maintain high standards in accordance with this Code that forms an integral part of the terms of employment of all employees.



#### **Purpose of Code**

The Code of Conduct (the "Code") is to define the commitment that the Bank expects of its employees to know in clear terms what acts, conducts and practices are considered ethical and clearly describe the

appropriate behaviour that all employees are required to adopt in order to safeguard the reputation enjoyed by the Bank and its subsidiaries, both in Pakistan and abroad. It also describes, where considered necessary, the omissions that would be against the Code.

#### **Application of Code**

It is an obligation on us all to be responsible, honest, trustworthy, conscientious and dedicated to the highest standards of ethical business practices. Our internally developed Code of Conduct "Code" provides guidance on expected behaviour and explains the effect of decisions that are taken and describes the principles that must be followed. The Code applies to all employees of the Bank and its subsidiaries. It applies equally to interns, consultants, agents and service providers who are engaged/retained by the Bank. A copy of the code is provided to all concerned, so that they know the applicable provisions and undertake to follow these in the course of their employment and/or business relationship with the Bank. The rules set out in this Code are to be applied at all times and in all places when carrying out Bank duties, be they of a professional or social nature.

#### Compliance with this Code

If an employee fails to comply with this Code or applicable laws, rules or regulations (including the rules and regulations of the SBP) he or she will be subject to disciplinary measures, including (with respect to employees) discharge from the Bank. Violations of this Code may also constitute violations of law and may result in civil or criminal penalties for such person, and such person's supervisors. The competent authority will determine, or designate appropriate persons to determine appropriate actions to be taken in the event of a violation of this Code. In determining what action is appropriate in a particular case, the competent authority or its designee will consider the following aspect. If appropriate, the relevant external authority would be notified.

#### **Basic Principles of our Code**

#### · Act with Honesty and Integrity

All our decisions and actions shall continue to be, and seen to be, driven by the utmost level of honesty, integrity and fairness by executing right things in a right way.

#### Comply with the Law

We shall continue to comply in letter and spirit with laws, rules and regulations of Pakistan and the countries where we have established our business.

### Treat all with Respect

We shall always extend maximum respect, kindness and fairness to all our customers, colleagues, applicants for employment, vendors and counterparties.

#### Conflict of Interest

The sole trigger of all our decisions and actions shall be to contribute towards success of the Bank. We manage our personal, financial and business affairs in a manner that ensures avoidance, or even appearance of any conflict of interest.

#### Respect the Organisation

We respect our organisation through adherence to its by-laws, rules, policies and procedures; and by remaining committed to safeguarding Assets, Reputation and Relations of the Bank.

#### • Non-Discrimination

NBP will not tolerate discrimination in any form, or any dishonest, unethical or inappropriate behaviour. The Bank's policy is to ensure a harmonious environment with equal employment opportunity for all, regardless of age, gender, race, religion, colour, national origin and marital status and that client and prospective clients are not discriminated against on a prohibited basis.

#### Safeguard the Confidentiality of Information

We shall continue to appreciate and honor the trust bestowed upon us by our customers and counterparts in regard to their personal and business information that we possess.

#### Limited Use of Confidential Information

While recognizing the need for a constant flow of information for the smooth operation of the Bank, we will not disclose confidential information pertaining to our clients' affairs to our fellow workers within NBP unless they have a clear business need to know the information for the performance of their duties.

#### Avoid Conflicts of Interest

As part of our employment responsibilities we act in a way that contributes to the financial success of the Bank, enhances its reputation and fosters its client relationships. This requires us to look after our own private financial interests in such a way that we do not profit improperly from our position with NBP.

#### • Use of NBP's Computer Systems

Utilisation of NBP's computer systems provides an employee access to confidential client information based on the business/support function(s) being performed. Employees are granted access to the various computer systems to perform their job duties. Each employee is expected to protect the access granted to him or her and to keep any associated passwords confidential at all times.

#### • External Communications

Only designated Senior Management Officials liaison through Corporate Communications Division are responsible for NBP's relationship and communication with the press and the general public.

#### Sincerity with NBP/Management and Others

When we have knowledge of any questionable or possible illegal act or occurrence involving or affecting NBP, we have an obligation to report the act or occurrence using means made available by the Bank for such purpose.

#### Self-Dealing

We are not in any way to represent or exercise any authority on NBP's behalf, grant direct or indirect credit accommodations or make credit recommendations, or act in the capacity of an account officer with respect to any type of transaction for ourselves, or members of our immediate family

#### • Respect the Policies of the Organisation

We are required to be aware of all policies and processes which apply to us as employees of NBP. These policies and processes are issued by the authorised officials of NBP, and modifications may be enforced from time to time.

#### Demonstrate Discipline and Decency

NBP expects us all to demonstrate discipline in terms of timeliness, punctuality and dress code. We should devote our full attention and energy to official duties during working hours. Employees are required to attend at work as required and not to be absent from duty without authorisation.

#### • Acceptance of Gifts from Suppliers or Clients

NBP employees are prohibited from giving, seeking or accepting gifts for oneself or any other person anything of value beyond PKR 5,000/- (including services, discounts or entertainment) from clients, suppliers or anyone else in return for any business or service from, or confidential information about NBP.

#### Borrowing Money from Vendors or Clients

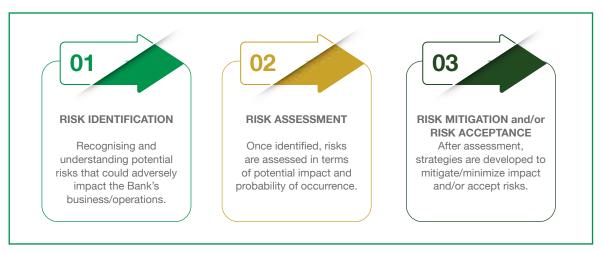
We are not allowed to borrow money from, or lend money to any of NBP's vendors or clients. This is strictly prohibited.

# RISK MANAGEMENT FRAMEWORK

Organisational Overview

Risk Management Group (RMG) operates as a cohesive and integrated function overseen by the Chief Risk Officer (CRO). It consists of the Credit Risk Management Group (CRMG), Retail & Program Lending Group (R&PLG), and Enterprise Risk Management Group (ERMG). Additionally, the group also incorporates divisions such as the Information Security Division (ISD) and Credit Administration Division (CAD). RMG functions as an independent group reporting directly to the President with dotted line reporting to the Board.

RMG endeavors to cover all risks that the Bank may be exposed to through:



A key objective of our approach to risk management is a robust framework backed by a strong risk culture. This entails systematic identification and escalation of risks while concurrently supporting sustainable business growth through judicious risk-reward decisions. The overarching objective of our risk management strategy is to empower management to identify and assess risks, respond with effective mitigation tools, and continually monitor the effectiveness of risk response measures. This approach ensures a proactive and adaptive attitude towards risk contributing to the overall success and sustainability of the organisation.

### **Understanding Risk and its Impact**

The risks encountered by the Bank are primarily categorised into Credit Risk, Market & Liquidity Risk, Operational Risk, Information Security Risk, Strategic Risk, Reputational Risk and other risks that hold significant implications for the Bank's capital. This classification provides a comprehensive overview of the diverse challenges and uncertainties that the Bank navigates, allowing for targeted and effective risk management strategies to safeguard its earnings and capital.

#### **Understanding Drivers of Risks**

# **BUSINESS ENVIRONMENT ANALYSIS:**

Assessing the economic, political, and regulatory landscape to identify factors that may impact the Bank's operations.



#### **MARKET ANALYSIS:**

Understanding market conditions, interest rate movements, and currency fluctuations, etc., that may affect the Bank's financial position.



#### **INDUSTRY ANALYSIS:**

Examining factors specific to the banking industry, such as competition, technological changes, and market trends.

# **Understanding Types of Risks**

The systematic classification and categorisation of different types of risks provides a structured framework for identifying, assessing, and managing various risks. It also helps in organising the complex landscape of risks into distinct categories, making it easier for banks to understand, measure and mitigate potential risks.

# **Credit Risk**

- Default Risk: The risk that a borrower fails to meet its financial obligations.
- Concentration Risk: The risk associated with having a significant exposure to a single borrower, economic group, industry or geographic region.
- Counterparty Risk: The risk of losses due to default of a counterparty in financial transactions.

# **Market Risk**

- Interest Rate Risk: The risk of losses due to changes in interest rates.
- Foreign Exchange Risk: The risk of losses due to fluctuations in exchange rates.
- Commodity Price Risk: The risk associated with changes in commodity prices affecting the value of assets or liabilities.

# Operational Risk

- Internal Risk: Risks related to activities by employees or internal parties.
- External Risk: Risks related to activities by external parties.
- Technology Risk: The risk of disruptions or losses due to inadequate or failing technology systems.
- Legal and Regulatory Risk: Risks arising from non-compliance with legal contracts, laws, and regulations.

# Liquidity Risk

- Funding Liquidity Risk: The risk that a bank may be unable to meet its short-term funding requirements.
- Market Risk: The risk of being unable to buy or sell assets in the market without significant price impact.

# Reputational Risk

- Customer Relations Risk: Risks arising from dissatisfaction or disputes with customers.
- Stakeholder Perception Risk: Risks associated with how the Bank is perceived by investors, regulators and the public.

# Strategic Risk

- Business Model Risk: Risks associated with the Bank's chosen business strategies and models.
- Competitive Risk: Risks arising from changes in the competitive landscape.

# Compliance Risk

• The risk of failing to comply with laws, regulations and industry standards.

# **Environmental** & Social Risk

- Environmental Risk: Risks associated with the impact of the Bank's activities on the environment.
- Social Risk: Risks related to the Bank's social responsibility and impact on society.

### **Model Risk**

 Risk associated with the use of models for decision-making, including inaccuracies or limitations in the models.

# **Understanding Impact of Risks**

#### **Quantitative Impact Assessment:**

Employing quantitative models to measure the potential financial impact of various risks on the bank's capital and earnings.

Organisational Overview

### **Scenario Analysis:**

Evaluating the impact of specific scenarios or events on the Bank's financial health.

#### **Sensitivity Analysis:**

Assessing how changes in key variables (interest rates, exchange rates, etc.) may affect the Bank's performance.

#### **Stress Testing:**

Subjecting the Bank's position to extreme scenarios to evaluate its resilience under adverse conditions.

# **Risk Mitigation and Controls**

Implementing measures to mitigate identified risks, including setting risk limits, developing risk policies and procedures, and establishing control mechanisms. Regularly monitoring and updating risk mitigation strategies based on changes in the risk environment.

# **Communication and Reporting**

Regularly communicating risk information to the board, senior management and relevant stakeholders.

Providing clear and concise reports on the Bank's risk profile, risk exposure, and the effectiveness of risk mitigation measures.

By thoroughly understanding the drivers, types, and impact of risks, the Bank can make informed decisions, set appropriate risk appetites and implement effective risk management strategies to protect its financial stability and reputation. This understanding is crucial for the proper functioning of the risk governance and oversight structure.

# Risk Governance and **Oversight Structure**

The Board assumes the responsibility of providing diligent oversight in the implementation of riskrelated policies, frameworks and procedural manuals to proactively mitigate the potential for substantial financial losses or diminished shareholder value within the Bank. Consequently, the Board is committed to establishing and maintaining comprehensive policies and frameworks that identify and address all significant or material risks inherent to the Bank. This commitment extends to ensuring that the necessary human resources, Organisational culture, practices and systems are in place to effectively manage and mitigate such risks. The following are key risk-related committees at both the board and management levels, established to facilitate robust implementation and oversight of risk management practices.

# **Board Risk & Compliance Committee**

The Board Risk and Compliance Committee (BRCC) serves as the pinnacle of risk oversight, acting on behalf of the Board to conduct risk management activities. As the paramount policymaking and supervisory entity for all risk categories confronted by the Bank, including credit, market, liquidity, operational and other risks with potential material impact on the Bank's performance, BRCC plays a pivotal role. Its primary function involves enhancing the risk culture within the institution through rigorous evaluations of diverse risk policies, procedural manuals and Management Information Systems (MIS).

# **Enterprise Risk Committee**

The Enterprise Risk Committee (ERC) functions as a senior management committee, featuring representation from pertinent business and support units. This committee assumes responsibility for overseeing the implementation of the risk management framework, adopting an integrated and enterprisewide perspective. Its key areas of focus include the formulation of risk strategy, the development of policies and procedures, evaluation of risk management tools, Management Information Systems (MIS) reporting and the escalation of significant matters to the Board Risk and Compliance Committee (BRCC).

Moreover, other relevant committees, such as Asset Liability Committee (ALCO) and Management Credit committee (MCC) etc. are responsible to ensure the formulation and implementation of a comprehensive risk management framework.

#### **Management Credit Committee**

The Management Credit Committee (MCC) operates as a senior management committee with a primary mandate of assessing and reviewing credit exposures. counterparty/borrower limits, and credit policies and procedures. These responsibilities align with the guidelines outlined in the Credit Approval Authority Booklet (CAAB) and the Credit Policy Manual. The authority for these functions is delegated by the Board Risk & Compliance Committee/Board of Directors. Notably, the Chief Risk Officer (CRO) and Chief Credit Officer (CCO) serve as integral members of the committee, ensuring a robust participation of risk considerations in the decision-making process.

# **Asset Liability Committee**

The Asset and Liability Management Committee (ALCO) holds the responsibility for overseeing and managing the composition and pricing of both assets and liabilities of the Bank. This includes off-balance sheet items, with the overarching goal of achieving outcomes that align with liquidity, capital adequacy, growth, profitability and predefined risk appetite/tolerance objectives. ALCO plays a critical role in ensuring a strategic balance within the Bank's financial structure, harmonizing various elements to achieve optimal results across key operational areas.

# **Risk Management Framework Implementation**

Strategic Overview

The implementation of the risk management framework at the Bank follows a 'Three Lines of Defence' model. This model delineates distinct lines of responsibility and accountability across the organisation, ensuring effective, independent oversight and assurance that activities occur as intended within the risk management framework. The three lines of defence in this model typically include:



#### 1ST LINE OF DEFENCE

The business groups bear the foremost responsibility identifying, measuring, monitoring and exercising control over risks within their designated areas of accountability. It is mandatory for them to establish and enforce effective procedures and controls, ensuring strict adherence to pertinent policy requirements. Furthermore, these business groups must consistently uphold and enhance their proficiency in risk management skills. Their actions are expected to align with the parameters set and approved by the Board, fostering a comprehensive and compliant risk management approach.



#### 2ND LINE OF DEFENCE

The Risk Management and Compliance functions within the Bank have the responsibility to oversee and independently assess the effectiveness of risk management actions undertaken by business groups. These assessments are further subjected to evaluation at management level committees. Subsequently, the recommendations are either approved or escalated to the Board's sub-committees in accordance with SBP requirements, where they undergo further deliberation prior to a decision being taken. This structured approach ensures a thorough examination of risk management activities, aligning with regulatory standards and promoting informed decision-making at the highest levels of governance.



#### 3RD LINE OF DEFENCE

The Board Audit Committee and the Audit & Inspection Group collectively deliver independent and objective assurance and consulting activities aimed at enhancing the value and efficacy of the Bank's risk management function. The Audit & Inspection Group contributes to the realisation of the Bank's objectives by employing a systematic and disciplined approach to assess and enhance the effectiveness of risk management, control, and governance processes. Their collaborative efforts are designed to fortify the Bank's overall risk management framework and promote robust governance practices.

# **Clear Responsibilities and Accountabilities**

Organisational Overview

Each line of defence has well-defined roles and responsibilities, ensuring clarity in the execution of risk management activities.

# **Independent Oversight**

Independence is maintained between the first, second, and third lines of defence to enhance objectivity and impartial evaluation of risk management practices.

#### Assurance of Activities

The model ensures that activities are conducted as intended under the risk management framework, providing assurance to stakeholders.

# **Continuous Improvement**

The model supports continuous improvement by allowing for feedback and adjustments to risk management processes based on the insights provided by each line of defence.

The Risk Management Group (RMG) defines its mission as the maximisation of stakeholders' value through sustainable growth, which is realised by informed risk decision-making and superior risk and capital management. This is reinforced by fostering a consistent risk-focused culture throughout the Bank. Aligned with our approach to risk management, the Board has endorsed several policy documents that establish the parameters essential for achieving effective risk management. These policies serve as the foundation for maintaining a robust risk management framework within the organisation.

# **Risk Management Approach**

The Bank adopts the Basel framework as a fundamental element of NBP's risk management framework and guides its capital and liquidity strategies. This approach underscores the Bank's dedication to upholding a robust capital, funding and liquidity position, in accordance with its ongoing commitment to maintaining the strength of its balance sheet. By aligning with the Basel framework, the Bank seeks to enhance the effectiveness of its risk management practices and fortify its financial resilience.

Bank's risk management objectives are to:

#### **Identify and Assess Significant Risks**

Systematically identify and assess risks that could have a substantial impact on the Bank's operations, ensuring a comprehensive understanding of potential threats.

#### **Timely Response and Risk Appetite Formulation**

Provide a prompt and well-considered response to identified risks by formulating the Bank's risk appetite. This involves establishing clear parameters and thresholds for risk-taking in alignment with Organisational objectives.

#### Equip the Bank with an Appropriate Risk Management Architecture for Effective Risk Management

Implement tools and models that form a robust architectural framework, facilitating effective risk management across the Organisation. This includes deploying sophisticated systems to identify, measure and mitigate risks.

#### **Analyse the Overall Risk Profile**

Strategic Overview

Conduct comprehensive analyses of the Bank's overall risk profile, taking into account various risk factors and their interplay. This involves assessing the collective impact of risks on the Bank's financial health.

#### **Keep Track of Emerging Risks**

Stay vigilant to emerging risks by actively monitoring the external environment and industry trends. Actively engage in the identification, assessment, and mitigation of potential risks that may arise in the future.

#### Perform an Active Role in Risk Mitigation

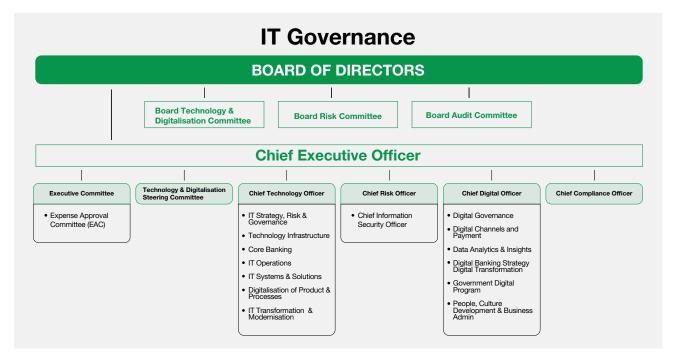
Play an active role in mitigating risks by implementing proactive measures, such as developing and enhancing risk mitigation strategies, ensuring that the Bank is resilient in the face of potential challenges.

#### **Managing Information Security Risk**

Information security risk is managed through a well established information security policy and risk management/cybersecurity frameworks that cover IS Risk Management, IS Program Management, IS Security Operations & Threat Management, Network & Infrastructure Security, Application & Database Security, and IS Governance & Compliance.

By addressing these objectives, the Bank has established a comprehensive and dynamic risk management approach, ensuring a proactive stance towards risks, promoting strategic alignment, and safeguarding the institution's overall stability and success.

# IT GOVERNANCE & CYBER-SECURITY



In today's dynamic digital economy, the importance of IT Governance and Management cannot be overstated. It ensures that investments in IT, both current and future, are in line with the Organisation's business objectives and risk tolerance. Consequently, the banking sector's IT landscape is also rapidly evolving, necessitating a focus on:

- Maximising the business value derived from IT investments
- Achieving operational excellence through reliable, scalable and maintainable technology solutions
- Managing IT-related risks within acceptable thresholds
- Ensuring accurate and relevant data is available for data-driven strategic decisionmaking
- Ensuring compliance with an evolving regulatory and legal environment
- Maximising cost efficiency in IT services and technology.

This strategic shift underscores the importance of integrating IT strategies with broader Organisational objectives, ensuring alignment and agility in

an evolving technological environment. IT Governance of the Bank comprises monitoring by:

#### **NBP Board of Directors:**

The NBP board oversees business conduct and supervises management, committed to upholding the highest standards of corporate governance. Responsibilities include ensuring integrity and compliance with laws and regulations. The CEO and senior management execute operations according to approved plans and policies, presenting significant matters to the Board or its Committees for consideration. Sub-committees monitor and control various areas of the Bank. The Board's Technology & Digitalisation Committee oversees IT network and security projects to address the legal and regulatory implications of cyber risks.

# **Board Technology & Digitalisation Committee (BTDC):**

The NBP Board has set up a dedicated sub-committee tasked with supervising technology operations and digital ventures within the bank. This Committee advises management on IT risk strategies to enhance resilience and response capabilities, particularly in addressing cyber incidents and wide-scale disruptions. Recognising the heightened significance of technology-related risks, the BTDC prioritises

enhancing governance and fostering collaboration with senior executives to effectively manage risks and maintain a robust IT risk profile. The Committee ensures consistent updates on IT network enhancements, security measures, and all ongoing IT projects.

Strategic Overview

#### **Chief Executive Officer (CEO):**

The NBP CEO supervises corporate functions across all businesses and subsidiaries, providing reports on bank activities to the board and relevant committees as requested by their respective chairs. The CEO holds the primary responsibility for managing the bank's operations and affairs, offering leadership and vision to enhance profitability and shareholder value while ensuring adherence to corporate policies established by the board.

#### **Chief Technology Officer (CTO):**

The Information Technology Group, led by the Chief Technology Officer (CTO), serves as the backbone of the Bank, delivering round-the-clock support for connectivity, servers, applications, and network and security infrastructure. The NBP CTO oversees crucial IT capability decisions to enhance management, ensure compliance, and maximise value from technology resources. Central to the CTO's role is establishing robust IT governance, which involves understanding the impact of IT decisions on business value.

#### IT Strategy, Risk & Governance (IT SRG):

An exclusive IT Governance domain is defined under the supervision of the CTO by the name of IT Strategy, Risk & Governance Division that is specifically responsible to prepare, review and implement ITrelated policies, incident response, and controlling planning for IT governance. The division is managing technology programs and operations and proposes strategic IT initiatives to ensure that IT operates within budget while meeting targets. The Division has also established policies and procedures for implementing controls in each area of ITG. Additionally, IT Network Security assessment was also conducted to further improve the cybersecurity posture of the Bank.

Concerning continuous learning and development, IT SRG implements a program that endeavours to educate all employees by organizing awareness and training sessions on Cyber Security. Key training topics such as Zero-Trust Architecture, Software Defined Networks, Service Oriented Architecture, Cybersecurity fundamentals, Project Management, Security Analyst, and others are delivered to ITG employees to ensure they remain up-to-date with the latest trends and technologies. Furthermore, ITG employees are encouraged and assisted in obtaining relevant Specialised certifications to ensure they remain current enabling them to effectively assess,

respond to, and often anticipate developments in a rapidly changing landscape. The ongoing strategy of recruiting new talent with specific IT skills helps bridge any gaps in expertise and capabilities, while resource augmentation remains a continuous process at the Bank.

#### **Chief Information Security Officer (CISO):**

CISO is responsible to ensure that cybersecurity procedures and policies are communicated to the management. Also, CISO has to ensure that the management enforces compliance with Information Security and related policies. In the case of security breaches, the CISO is responsible for reviewing the incidents and assessing the impact of the incident to give recommendations on how to avoid such vulnerabilities in the future.

#### **Chief Digital Officer (CDO):**

The Chief Digital Officer is responsible for overseeing the Bank's adoption of digital technologies, transforming business strategy via the use of technology and data, and evangelising how people, processes, and technology can achieve the digital vision. The CDO is largely accountable for transforming the overall business model and introducing a digital dimension to the Bank's operations. CDO is vigorously embracing the newest digital technologies, such as cloud computing, data analytics, etc., and has established a dedicated division to enhance transparency, reporting, and governance in the digital domain. CDO is working on NBP's long-term strategy, which includes the deployment of robotic process automation, Albased decision making in lending-based business and cross-selling, and the implementation of block chain technology for the expansion of digital banking footprints in NBP. To meet NBP's long-term, midterm, and short-term ambitions, the CDO keeps Ex Com and BTDC updated of the latest digital domain developments and projects on a regular basis.

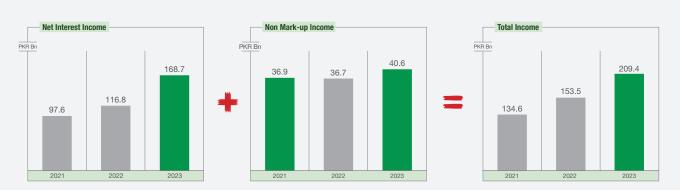
#### **Digital Governance:**

Under the leadership of the CDO, the Digital Governance domain is pursuing and executing the process governance for horizontal policies to implement internal controls, ensure compliance with all internal and regulatory mandates, and ensure that all processes & procedures are flawless for instant audit. The Digital Governance Division is responsible for the execution of all digital banking-related policies, regulatory requirements, SOPs, and SLAs.

المارية خورى كى حبلوتوں مسلماني ن بر المال ا ن المالية الما المازنرگ خودي کي حرار کو ان مصطفاکي المادم ميادم مي در



# FINANCIAL OVERVIEW



Leadership Insight

During 2023, average policy rate remained at 20.69% compared to 13.2% of last year. This translates into increase in average policy rate by 751bps. The Bank earned a gross mark-up/interest income of PKR 1,024.6 Bn 103.6% YoY). Net interest-bearing assets during the period averaged at PKR 5,320.2 Bn (+36.84%) YoY) . Interest-bearing investment portfolio averaged 48% up at PKR 3,904.4 Bn (Dec '22: PKR 2,631.7 Bn) and generated interest/ mark-up income of PKR 774.0 Bn (122.2% YoY), making 75.5% of the total mark-up income. Average loans and advances (net) increased by 15.9% to PKR 1,306.8 Bn (2022: PKR 1,145.5 Bn) and generated mark-up/interest income of PKR 221.8 Bn, which compared to PKR 141.4 Bn levels of 2022, is higher by 56.9%. Average interest-bearing liabilities increased by 36.1% to PKR 5,267.8 Bn . Therefore, the Bank's cost of funds also increased to PKR 855.9 Bn (121.5% YoY), of which PKR 365.1 Bn (Dec '22: PKR 209.6Bn) was on account of profit to the depositors. The Bank's cost of deposits increased by 445bps to close at 12.3% for 2023 (2022: 8.0%). Overall, the Bank's net mark-up/ interest income closed at PKR 168.7 Bn, which is 44.4% higher against PKR 116.8 Bn earned during the prior year.

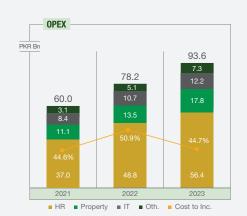
Despite a generally lower economic activity during the year, the Bank achieved 10.7% growth in its non-fund income stream by generating a non-mark-up income of PKR 40.6 Bn (2022:PKR 36.7 Bn.) Non-markup income constitutes 19.4% of the total income (Dec '22: 23.9%). Suppressed international trade volumes, decreased the foreign exchange income by 4.2% YoY to PKR 7.1 Bn (Dec '22: PKR 7.4 Bn). Branch banking operations continued generating healthy fees & commission income that closed at PKR 22.0 Bn (4.2% YoY). Dividend income increased by 1.0% to PKR 5.2 Bn as companies resorted to paying dividends. These gains were further supported by higher gain on securities that amounted to PKR 4.4 Bn (Dec '22: PKR 1.1 Bn). Accordingly, the non-markup/interest income of the Bank totalled PKR 40.6 Bn, as against PKR 36.7 Bn of the last year.

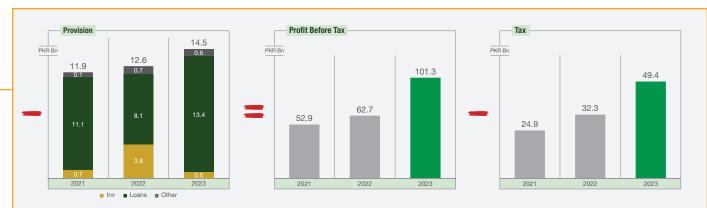
Net interest income and Non-interest income collectively generate PKR 209.4 Bn during the year.



Operating expenses for the year closed at PKR 93.6 Bn against PKR 78.2 Bn for the year 2022. HR compensation that accounts for 60.2% of the total operating expenses amounted to PKR 56.4 Bn compared to PKR 48.8 Bn for the year 2022. Resultantly, the Bank's operating Cost to Income ratio stood at 44.7%, against 50.9% for the prior year.

The Bank invests appropriate funds in the uplift and maintenance of its business premises, providing a secure & healthy work environment to its workforce and customers. This year we spent a sum of PKR 1.5 Bn on repair and maintenance of our business premises. Overall property-related expenses amounted to PKR 12.2 Bn, which is 13.7% more than the prior year. Since Information Technology is pivotal for the Bank to achieve its strategic goals, the Bank continues to invest in upgrading its IT infrastructure, systems, and applications architecture. In 2023, we spent PKR 2.8 Bn on software maintenance and PKR 0.9 Bn on Network enhancement.

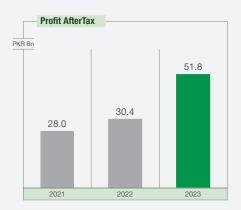




Pre-tax profit for the year amounted to PKR 101.3 Bn i.e. 61.4% higher YoY against PKR 62.7 Bn of 2022. Tax charge amounted to PKR 49.4 Bn, translating into an effective tax rate of 48.8% (2022: 51.5%).



Profit after-tax for the year 2023 closed at PKR 51.84 Bn i.e. 70.5% above the PKR 30.4 Bn in 2022. This translates into Earnings Per Share of Rs. 24.37 as compared to Rs. 14.29 in the corresponding year. Significant growth is achieved in profit before provisions, partially offset by higher provisions charge and higher tax. Net assets increased by PKR 81.9 Bn to PKR 382.8 Bn.

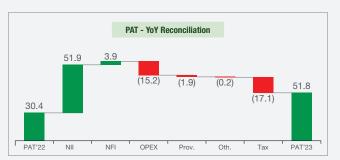








Our performance remained strong as we continued to create growth opportunities for the Nation through uninterrupted delivery of services to our customers. Financial results for the year 2023 reflect our resilience to challenging environment amidst high inflation and interest rates that has created difficulties for some of our customers.



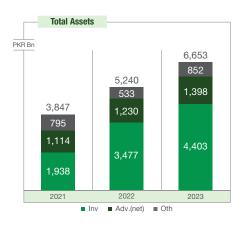
Significant growth is achieved in profitability, partially off-set by higher Opex.

## **BALANCE SHEET STRENGTH**

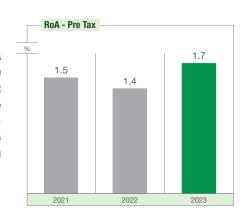
Balance sheet strength is critical to the Bank's ability to serve its customers, drive core business outcomes and deliver strong & sustainable returns for the stakeholders. Our capital, liquidity and funding metrics have strengthened further during FY'23. The strength of our balance sheet means the Bank is well-positioned to support its customers and the Pakistani economy through challenging and uncertain times.

# +27%

## **Assets**



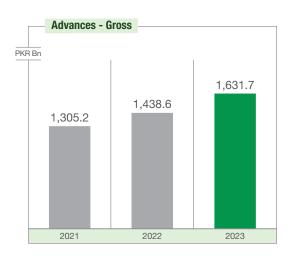
As of December 31, 2023, total assets of the Bank amounted to PKR 6,652.70 Bn, which is 26.9% more from PKR 5,240.4 Bn at the end of 2022. The Bank has managed its overall assetliability mix by generating stable funds and deploying the same into earning avenues offering positive yield.

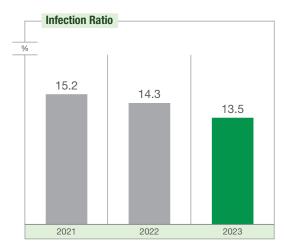


## **Loans and Advances**

At Dec-2023, gross loans & advances of the Bank amounted to PKR 1,631.7 Bn depicting a 13.4% prudent increase from the year end 2022 levels. The loan book is diversified over 30+ sectors. Private and Public sector constitute 60.5% (2022: 65.3%) and 39.5% (2022: 34.7%), respectively. With PKR 210.4 Bn, Individuals make 12.9% of the loan book whereas Power makes 11.8% share and PKR 191.9 Bn in outstanding loans, followed by 10.6% of the Textile sector where the exposure increased by 4.64% YoY to reach PKR 172.8 Bn. Oil & Gas also recorded 74.6% growth to reach PKR 311.9 Bn from PKR 178.7Bn in 2022. In line with the Bank's refreshed vision of inclusive development, healthy growth was also achieved in Commodity and Agriculture & Allied sectors. These 4 major sectors make almost 56.1% of the total loan book with PKR 902.5 Bn in outstanding.

With PKR 220.8 Bn of NPLs at end of 2023, net loans & advances amounted to PKR 1,398 Bn i.e. 13.6% up from PKR 1,230.5 Bn level at end 2022. Given the focused decline in deposits and a prudent growth in advances, the Bank's Advances-to-Deposits Ratio (gross) declined from 54.0% at the end of Dec'22 to 44.4% at end Dec'23. Business groups that contributed towards YoY growth in advances include C&IBG (+PKR 112.4Bn), IDG (+PKR 29.9 Bn), RBG (+PKR 14.3 Bn), and AIBG (+PKR 27.6 Bn), etc

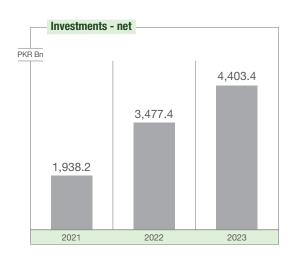




#### **Investments**

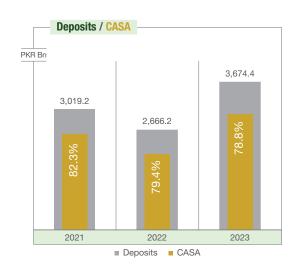
At the end of 2023, the Bank's investments (at cost) amounted to PKR 4,393.9 Bn (YE'22: PKR 3,509 Bn), making over two-third of the Bank's balance sheet. Given the limited quality loan-growth opportunities, and a constant growth in the customer deposits, excess liquidity with the Bank is placed in shorter term GoP securities to capitalize on price volatility in the hiking policy rate environment. The PKR 884.9 Bn or 25.2% increase in investments (at cost) mostly came in T-Bills that increased by PKR 97.4 Bn from PKR 880.5 Bn at the YE'22 to PKR 977.9 Bn at end Dec'23. PIBs increased by PKR 744.7 Bn from PKR 2,409.5 Bn at the YE'22 to PKR 3,154.2 Bn at end Dec'23. As the market opportunity offered decent spread, investments were funded through deposit mobilization as well as leveraging

PKR 51.7 Bn of investment in listed companies is a diversified portfolio in 30+ sectors with highest concentration in commercial banks (19.3%), followed by Oil & Gas downstream (11.0%), Cement (7.1%) Power (5.6%), and Oil & Gas upstream (5.7%).



## **Deposits**

The Bank has established an unparalleled outreach to a wide range of core depositors throughout the country. As the Bank enjoys depositors' utmost trust, most of our deposits are 'stable funds' coming from core customers. During the year, the Bank followed a focused strategy to optimize its deposits to deliver higher PAT to its stakeholders. Deposits increased by PKR 1,008.2 Bn and amounted to PKR 3,674.4 Bn, which is 37.8% higher than PKR 2,666.2 Bn, at the end of year 2022. Customers' deposits as of Dec'23 amounted to PKR 3,166.6 Bn, representing 86.2% of the total deposits. Total current deposits (including FI's) stood at PKR 1,970.5 Bn, depicting a 50.4% increase YoY. Also, the saving deposits increased by 14.5% to PKR 924.3 Bn, as compared to PKR 807.4 Bn a year back. The bank's CASA deposits decreased slightly from 79.4% in December 2022 to 78.8% as of December 31, 2023.

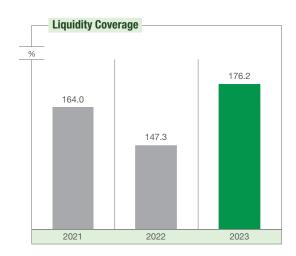


## **Funding & Liquidity**

The Bank's liquidity and funding profile are sound as the vast bulk of assets are funded by a large and stable customer deposit base which continued to grow strongly.

The majority of the Bank's funding comes from core customer deposits that contribute 86.2% (PKR 3,166.6 Bn) of the Bank's total deposits. Compared to Dec 31, 2022 level, customer deposits have increased by PKR 549.7Bn or 21.0%. FI deposits, increased during the period under review by PKR 458.4Bn and closed at PKR 507.8 Bn (Dec'22: PKR 49.4Bn).

The Bank's liquidity coverage ratio stood at 176%, and the Net Stable Funding Ratio stood at 259%, well above the statutory requirement of 100%.

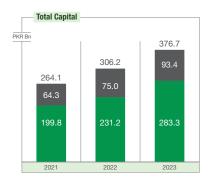


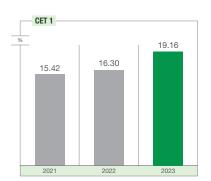
## CAPITAL STRENGTH AND ADEQUACY

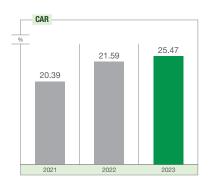
The Bank has been identified by the SBP as Domestic Systemically Important Bank 'DSIB'. Therefore, the Bank is required to maintain minimum CET-1 at 10% and Total CAR at 14%.

During 2023, the Bank's Eligible Tier 1 capital increased by PKR 52.1 Bn or 22.5% from PKR 231.2Bn at YE'22 to PKR 283.3Bn at the end of 2023. Likewise, Eligible Tier 2 capital also increased by PKR 18.4Bn or 24.5% to close at PKR 93.4Bn at year end 2023. Tier 2 capital eligible component increased corresponding to increase in total Tier 1 capital. Whereas total RWAs increased moderately by PKR 60.4Bn or 4.3% from PKR 1,418.5Bn at YE'22 to PKR 1,478.9Bn at end Dec'23. Accordingly, Total Capital Adequacy Ratio (CAR) improved to 25.47% (2022: 21.59%). with Tier-1 capital adequacy ratio at 19.16% (2022: 16.30%). Leverage ratio of 3.0% was introduced in response to the Basel III accord as a regulatory minimum. At the year-end 2023, the Bank's leverage ratio was at 3.12% (2022: 3.08%).

Financial soundness indicators of the Bank have improved significantly in recent years and have resulted in the Bank being in a much stronger position. Retaining the profit has added to the Shareholders' wealth through higher book value per share, which has increased 27.2% from PKR 141.4 per share at the end of 2022 to PKR 179.9 per share at the end of December 2023. Key financial soundness indicators of our Bank are as follows.







Capital soundness at December 31,2023											
Capital	Actual	Required	Buffer(bps)								
CET1	19.16%	10%	916								
CAR	25.47%	14%	1,147								
Leverage	3.12%	3%	12								

Movement in RWAs(PKR Bn)											
RWA Type	Dec'23	Dec'22	Chang	je							
Credit	1,053.1	1,066.2	(13.1)	(1.2)%							
Market	121.3	93.6	27.7	29.6%							
Operational	304.5	258.7	45.8	17.7%							
Total RWAs	1,478.9	1,418.5	60.4	4.3%							

## CAPITAL ADEQUACY

PKR "Bn"

Financial performance	2023	2022	2021	2020	2019	2018
Total Eligible Tier-1 Capital	283	231	200	173	143	125
Eligible Tier-2 Capital	93	75	64	55	40	44
Total Eligible Capital (Tier-1 + Tier-2)	377	306	264	228	183	169
Risk Weighted Assets						
Credit Risk	1,053	1,066	984	858	914	796
Market Risk	121	94	82	88	92	81
Operational Risk	305	259	229	207	174	155
Total Risk Weighted Assets	1,479	1,418	1,295	1,153	1,179	1,032
Capital Adequacy Ratio						
Total Eligible Capital	377	306	264	228	183	169
Total Risk Weighted Assets	1,479	1,418	1,295	1,153	1,179	1,032
Capital Adequacy Ratio	25.47%	21.59%	20.39%	19.78%	15.48%	16.35%

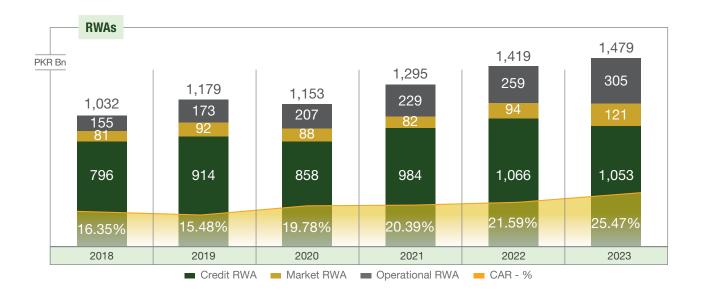
## MINIMUM CAPITAL REQUIREMENT

Strategic Overview

Minimum Capital Requirement (PKR Bn)	2023	2022
Paid-up capital	21.3	21.3
Capital Adequacy Ratio		
Eligible Common Tier-1 (CET-1) Capital	283.3	231.2
Eligible Additional Tier 1 (ADT 1) Capital	-	-
Total Eligible Tier 1 Capital	283.3	231.2
Eligible Tier-2 Capital	93.4	75.0
Total Eligible Capital (Tier-1 + Tier-2)	376.7	306.2
Risk Weighted Assets		
Credit Risk	1,053.1	1066.2
Market Risk	1,21.3	93.6
Operational Risk	304.5	258.7
Total Risk Weighted Assets	1478.9	1418.5
Common Equity Tier 1 Capital Adequacy Ratio	19.16%	16.30%
Tier 1 Capital Adequacy Ratio	19.16%	16.30%
Total Capital Adequacy Ratio	25.47%	21.59%

The full disclosure on the Capital Adequacy, Leverage Ratio and Liquidity Requirements as per SBP instructions issued from time to time, is available on NBP's website. The link to the full disclosure is available at https://www.nbp.com.pk/blsd/

Shareholders' Value	2023	2022	2021
Net Asset (PKR Bn)	382.8	300.8	286.2
Break-up Value per Share(Rs.)	179.9	141.4	134.5



# PKR 1,065 BN TO **OUR STAKEHOLDERS**

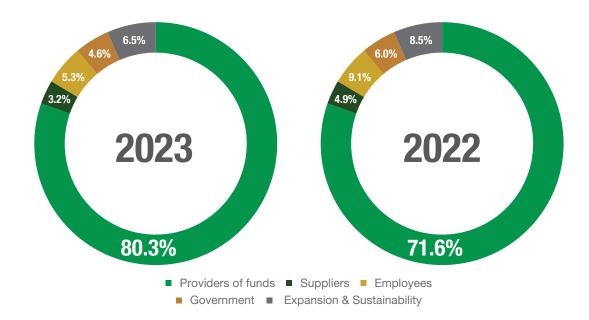
## VALUE CREATION AND DISTRIBUTION

PKR "Bn"

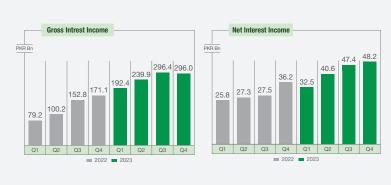
Economic Value Generated	2023	%	2022	%
Mark-up / Interest Income Earned	1,024.7	96%	503.3	93%
Non Mark-up / Interest Income Earned	40.6	4%	36.7	7%
Total Value Generated	1,065.3	100%	540.0	100%



Economic Value Distribution	2023	%	2022	%
Providers of Funds: Profit / Mark-up on Deposits, borrowings, etc.	855.9	80.3%	386.5	71.6%
Suppliers: Payments made for the provision of utilities, goods and services	34.0	3.2%	26.4	4.9%
Employees: Salaries, superannuation contributions and incentives	56.6	5.3%	48.9	9.1%
Society: Donations & CSR	0.05	0.0%	0.1	0.02%
Government: Income Tax	49.4	4.6%	32.3	6.0%
Others:	0.3	0.0%	0.07	0.0%
Expansion & Sustainability:				
Depreciation / Amortization	2.7	0.3%	2.7	0.5%
Provision against non-performing assets	14.5	1.4%	12.6	2.3%
Value Retained	51.8	4.9%	30.4	5.6%
Total Economic Value Distributed	1,065.3	100%	540.0	100%



## QUARTERLY PERFORMANCE



Net interest income 'NII' for Q1 '23 amounted to PKR 32.5 Bn depicting a drop by 10.3% as compared to Q4 '22 reflecting the seasonal positive impact usually observed in Q4 of the year. For the Q2 '23, NII amounted to PKR 40.6Bn, i.e. 24.9% up as compared to the previous quarter and 48.73% as compared to quarter 2 of 2022. This is mainly due to increase in policy rate i.e. 20.69%. NII for the Q3 '23 amounted to PKR 47.4 Bn with an increase of 16.7% as compared to the previous quarter and show an increase of 72.5% as compared to the corresponding quarter of last year. Net interest income for the Q4 '23 amounting to PKR 48.2 Bn, i.e. 1.67% more as compared to the previous quarter. However, this was 33.0% higher than the corresponding quarter last year.



#### Non Interest / Mark-up Income

Non-interest income for the Q1 '23 amounted to PKR 7.5'Bn, reflecting 34% decrease, as compared to the previous quarter due to less deposits during the quarter. Non-interest income for the Q2 '23 amounted to PKR 11.5'Bn i.e. 53.7% up as compared to Q1'23 mainly due to increased deposits and increased by 12.4% than the corresponding quarter last year. Non-interest income for the Q3 '23 amounted to PKR 5.7'Bn i.e. 50.7% down as compared to the previous quarter. Non-interest income for the 4th quarter amounted to PKR 15.9 Bn which is 179.8% up as compared to the previous quarter and 40.0% as compared to the corresponding quarter last year, which is mainly due to an increase in dividend and foreign exchange income.







#### **Operating Expenses**

Due to inflationary pressure and geo-political tensions resulting in an increase in commodity prices particularly of oil & gas and food which ultimately had an adverse impact on operating expenses of Bank. Operating expenses of Q1'23 amounted to PKR 21.2'Bn, reflecting 10% decrease, as compared to the previous quarter. For the Q2 '23, operating expenses amounted to PKR 22.93'Bn which is 8.4% higher, as compared to Q1'23 and 20.14% higher against the Q2'22. Operating expenses for the Q3'23 decreased to PKR 21.3'Bn, slightly lower by 6.9% as compared to the previous quarter. For the 4th quarter operating expenses amounting to PKR 28.2 Bn showing an increase of 32.1% as compared to Q3'23 due to creation of certain provisions.



Profit after tax for the Q1 '23 amounted to PKR 10.7'Bn as compared to a profit of PKR 11.25'Bn in Q4 '22 reflecting 5% decrease as compared to previous quarter. In Q2 '23, profit after tax is increased by 43.5% and closed at PKR 15.3'Bn as against PKR 10.7'Bn in the previous quarter due to increase in super tax rate from 4% to 10% and prior year charge pertaining to ADR related tax amounting to PKR 14.2 Bn. Profit after-tax for the Q3 '23 amounted to PKR 12.1'Bn, 21% down as compared to the previous quarter. For the Q4 '23 profit after-tax amounted to PKR 13.7 Bn, i.e., 13% up as compared to the previous quarter.



# QUARTERLY DATA - 2023 VS 2022

PKR "Mn"

		20	23			20	22	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Financial Position			1	1		1	1	
Cash and balances with treasury and other banks	294,993	301,202	337,542	254,592	229,911	220,822	262,915	241,010
Balances with other banks	42,325	12,395	25,476	34,429	18,594	21,053	15,957	18,733
Lending to financial institutions	192,430	567,584	135,025	479,050	31,272	102,251	184,977	125,133
Investments - net	4,403,364	4,150,759	4,099,258	3,741,390	3,477,354	3,356,574	3,250,620	1,997,334
Advances - net	1,398,077	1,295,340	1,298,998	1,231,517	1,230,522	1,213,960	1,170,225	1,188,226
Operating Fixed assets	56,974	56,849	57,153	57,312	57,106	53,442	53,632	54,066
Intangible Assets	1,510	1,561	1,367	1,426	1,389	1,212	889	485
Deferred tax assets - net	-	21,926	30,054	34,471	22,299	3,033	3,873	1,154
Right of use assets	6,934	7,103	6,634	6,784	6,708	7,006	6,510	6,543
Other assets	256,100	224,421	220,256	214,655	165,269	188,612	170,238	108,238
Total Assets	6,652,707	6,639,139	6,211,763	6,055,626	5,240,425	5,167,965	5,119,835	3,740,921
Bills payable	68,000	11,227	20,093	7,907	55,268	14,325	30,883	19,035
Borrowings	2,177,743	2,610,387	2,102,404	2,503,004	1,940,486	1,578,495	1,315,601	607,680
Deposits and other accounts	3,674,359	3,344,976	3,451,689	2,976,228	2,666,184	3,010,776	3,198,626	2,634,546
Lease Liability against right-of-use assets	8,265	8,355	7,967	9,059	8,268	8,610	8,109	7,966
Deferred tax liabilities	720	-	-	-	-	-	-	-
Other liabilities	340,864	319,361	306,009	254,478	269,371	253,857	273,639	173,345
Total Liabilities	6,269,952	6,294,306	5,888,162	5,750,676	4,939,577	4,866,063	4,826,857	3,442,571
Net Assets (Represented as below)	382,756	344,834	323,600	304,949	300,848	301,902	292,978	298,350
Share capital	21,275	21,275	21,275	21,275	21,275	21,275	21,275	21,275
Reserves	79,071	77,763	76,690	74,169	64,144	62,792	58,466	54,665
Surplus on revaluation of assets	63,655	37,904	29,733	27,611	42,917	53,984	55,747	65,921
Unappropriated Profit	218,754	207,892	195,902	181,894	172,512	163,851	157,490	156,489
	382,756	344,834	323,600	304,949	300,848	301,902	292,978	298,350
		00	00			00	200	
	Q4	Q3	23 Q2	Q1	Q4	Q3	022 Q2	Q1
Financial Performance	G( )	QU	QZ	G. I	G( )	QU	QZ	Q.I
Mark-up / return / interest earned	295,973	296,353	239,941	192,392	171,115	152,805	100,186	79,204
Mark-up / return / interest expensed	247,775	248,948	199,318	159,869	134,877	125,322	72,873	53,412
Net mark-up / Interest income	48,197	47,405	40,623	32,523	36,238	27,484	27,313	25,791
Non interest income	15,899	5,682	11,526	7,500	11,356	6,976	10,259	8,093
Operating Expenses	28,194	21,342	22,934	21,161	23,399	18,929	19,090	16,755
Profit before provisions	35,903	31,744	29,214	18,861	24,196	15,531	18,481	17,130
Reversal/Provisions and write offs-net	5,245	8,813	(272)	684	9,801	1,065	665	1,069
Extra Ordinary Item	_	,	-	-	_	_	_	_
Pre-tax profit	30,659	22,931	29,487	18,177	14,394	14,465	17,817	16,061
Taxation	16,968	10,803	14,153	7,488	3,148	7,442	15,514	6,223
After-tax profit	13,690	12,128	15,333	10,689	11,247	7,023	2,303	9,837

Leadership Insight

## KEY 6 YEARS' PERFORMANCE RATIOS

Strategic Overview

Α		SIZE FACTORS		2023	2022	2021	2020	2019	2018
1	•	Total Assets	Rs. Mn	6,652,707	5,240,425	3,846,684	3,008,527	3,124,389	2,798,566
2		Capital & Reserves	ii	382,756	300,848	286,203	267,559	232,614	206,869
3	٠	Deposits	66	3,674,359	2,666,184	3,019,155	2,418,966	2,198,049	2,011,385
4		Profit after Tax	и	51,840	30,410	28,008	30,559	15,810	20,015
5		Profit before Tax	66	101,253	62,737	52,860	46,224	28,003	29,683
В		ASSET QUALITY							
6		Assets to Equity	Times	20.85	20.32	17.35	15.52	19.24	19.05
7		Total Assets Growth Rate	%	26.95	36.23	27.86	-3.71	11.64	11.70
8		NPLs To Total Assets	66	3.32	3.92	5.15	5.69	4.76	4.77
9		Investment to Deposit Ratio	16	119.84	130.42	64.20	60.50	65.95	63.85
10		Investment to Total Assets	и	66.19	66.36	50.39	48.64	46.39	45.89
11		Infection Ratio - NPLs/ Gross Advances	66	13.53	14.27	15.17	14.77	12.92	12.59
12	•	Earning Assets to Total Assets Ratio	66	95.17	95.18	95.76	85.54	92.76	92.06
13		NPL Coverage - Total provision/ NPLs	66	92.19	92.89	96.89	103.11	96.25	100.08
			"						
14	•	NPL Coverage - (specific provision / NPLs)		92.19	92.89	90.59	89.99	90.20	94.68
С	•	CAPITAL ADEQUACY							
15		Tier-I Capital	Rs. Mn	283,307	231,191	199,752	172,896	142,716	124,818
16		Total Eligible Capital	es .	376,704	306,227	264,095	228,120	182,532	168,658
17		Risk Weighted Assets - RWA	66	1,478,868	1,418,477	1,295,116	1,153,101	1,178,941	1,031,677
18		RWA to total assets	%	22.23	27.07	33.67	38.33	37.73	36.86
19		Tier-I Ratio	%	19.16	16.30	15.42	14.99	12.11	12.10
20		Capital Adequacy Ratio	%	25.47	21.59	20.39	19.78	15.48	16.35
D		INVESTMENT / MARKET RATIOS							
21		Earning per Share and Diluted EPS	Rs.	24.37	14.29	13.16	14.36	7.43	9.41
22		Price Earning Ratio	Times	1.33	2.42	2.62	2.99	5.83	4.47
23		Price to book value ratio	Times	0.18	0.24	0.26	0.34	0.40	0.43
24		Market Value per Share	Rs.	32.11	23.59	34.52	42.96	43.30	42.03
25		Breakup value per share	110.	02.11	20.00	04.02	42.00	40.00	42.00
20				157.60	110.07	114.00	105.79	80 EE	77.63
		- without surplus on revaluation of fixed assets		157.63	118.97	114.89		89.55	
		- with surplus on revaluation of fixed assets & investments		179.91	141.41	134.52	125.76	109.34	97.23
Е		LIQUIDITY							
26	٠	Gross Advances to Deposits Ratio	%	44.41	53.96	43.23	47.95	52.38	52.67
27		Net Advances to Deposits Ratio	56	38.05	46.15	36.88	40.65	45.87	46.04
28		Net Loans To Total Assets	44	21.02	23.48	28.94	32.68	32.27	33.09
29		Net Loans To Total Deposits (Deposits & Borrowings)	66	23.89	26.71	33.41	38.45	37.76	38.52
30		Cash Reserve Ratio	66	176.23	147.25	164.00	180.02	147.57	169.44
31		Net Stable Funding Ratio	ш	259.43	251.02	278.11	256.27	233.19	320.82
32		CASA	66	78.78	79.43	82.28	83.83	81.80	81.49
F		PROFITABILITY							
33		Return on Average Assets - Pre Tax	%	1.70	1.38	1.54	1.51	0.95	1.12
34		Return on Average Equity - Pre Tax (Excl. Surplus on Rev.)	66	35.09	26.16	25.44	25.95	18.11	21.78
35	•	Operating Profit To Average Assets	66	1.95	1.66	2.18	2.51	1.43	1.55
	•		66						3.65
36	•	Total Income To Average Assets	P	3.52	3.38	3.93	4.57	3.65	
37	•	Non-Interest Income To Total Income		19.40	23.90	27.45	25.73	33.48	37.40
38	•	Operating Expenses To Average Assets		1.57	1.72	1.75	2.06	2.22	2.11
39	٠	Loan Loss Provisioning Expense to Operating Profit	66	12.50	16.73	15.98	40.06	33.73	27.57
40		Profit before tax ratio	66	9.88	12.46	22.80	17.93	11.69	19.79
41		Cost to income ratio	ss	44.72	50.92	44.59	45.01	60.91	57.71
G		DuPont Analysis							
42		Net Operating Margin	%	24.76	19.81	20.81	21.79	14.62	20.65
43		Asset Utilization	ss	3.52	3.38	3.93	4.57	3.65	3.65
44		Return on Assets - After Tax	44	0.87	0.67	0.82	1.00	0.53	0.75
45		Return on Equity - After Tax	44	17.97	12.68	13.48	17.16	10.22	14.69
Н		Per Branch							
46		Gross Advances	Rs. Mn	1,082	951	863	756	752	695
47			. 13. 1911	2,437	1,763	1,995	1,576	1,437	1,319
	•	Deposits	66						
48	•	Profit before Tax (PBT)	-	67.14	41.49	34.94	30.11	18.30	19.46
49	•	Profit after Tax (PAT)	**	34.38	20.11	18.51	19.91	10.33	13.12
50	٠	No. of branches	Number	1,508	1,512	1,513	1,535	1,530	1,525
51		No. of employees	и	14,962	15,112	15,409	15,109	15,188	15,738
1		RATES							
52		Exchange Rate	US\$	281.8607	176.5135	176.5135	159.8344	154.8476	138.8619

## 6 YEARS' SUMMARY (UNCONSOLIDATED)

PKR "Mn"

Financial Position	2023	2022	2021	2020	2019	2018
Asset						
Cash and balances with treasury banks	294,993	229,911	278,747	249,260	292,513	247,518
Balances with other banks	42,325	18,594	17,667	14,227	13,221	12,202
Lending to financial institutions	192,430	31,272	335,467	126,805	134,780	106,392
Investments - net	4,403,364	3,477,354	1,938,171	1,463,398	1,449,555	1,284,319
Advances - net	1,398,077	1,230,522	1,113,392	983,255	1,008,139	926,007
Operating Fixed assets	58,484	58,495	54,754	54,717	54,679	54,106
Deferred tax assets - net	-	22,299	1,626	-	-	-
Right of use assets	6,934	6,708	6,605	6,670	7,221	-
Other assets	256,100	165,269	100,255	110,196	164,281	168,022
Total assets	6,652,707	5,240,425	3,846,684	3,008,527	3,124,389	2,798,566
LIABILITES						
Bills payable	68,000	55,268	21,848	16,795	19,867	9,944
Borrowings	2,177,743	1,940,486	312,925	138,539	471,757	392,739
Deposits and other accounts	3,674,359	2,666,184	3,019,155	2,418,966	2,198,049	2,011,385
Lease liability against right of use assets	8,265	8,268	7,894	7,534	7,640	-
Deferred tax liabilities	720	-	-	2,978	10,916	6,985
Other liabilities	340,864	269,371	198,660	156,156	183,545	170,644
Total Liabilities	6,269,952	4,939,577	3,560,482	2,740,968	2,891,775	2,591,698
Net Assets (Represented by as below)	382,756	300,848	286,203	267,559	232,614	206,869
Share capital	21,275	21,275	21,275	21,275	21,275	21,275
Reserves	79,071	64,144	60,371	56,563	52,309	53,274
Surplus on revaluation of assets	63,655	42,917	64,482	73,699	70,244	59,986
Unappropriated Profit	218,754	172,512	140,074	116,021	88,786	72,333
	382,756	300,848	286,203	267,559	232,614	206,869
Financial Performance	2023	2022	2021	2020	2019	2018
Mark-up / return / interest earned	1,024,658	503,310	231,883	257,811	239,477	149,969
Markup / Return / Interest expensed	855,910	386,484	134,265	153,656	167,570	89,302
Net Mark-up / Interest Income	168,748	116,827	97,618	104,155	71,907	60,666
Fee & commission income and Exchange Income	29,171	28,602	24,314	22,327	25,170	27,017
Capital gain & Dividend income	9,642	6,345	10,783	9,787	5,262	6,545
Other income	1,793	1,737	1,844	3,963	5,768	2,687
Total non-mark-up / interest income	40,606	36,684	36,942	36,077	36,199	36,249
Total income	209,354	153,510	134,559	140,232	108,107	96,915
Non-Markup / Interest Expenses	93,632	78,173	60,004	63,112	65,853	55,931
Profit before provisions	115,722	75,338	74,556	77,120	42,254	40,984
Provisions and write offs - net	14,469	12,601	11,916	30,896	14,250	11,300
Extra Ordinary Item	-		9,779	_	_	_
Profit before taxation	101,253	62,737	52,860	46,224	28,003	29,683
Taxation	49,413	32,327	24,852	15,665	12,194	9,668
Profit after taxation	51,840	30,410	28,008	30,559	15,810	20,015

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## 6 YEARS' HORIZONTAL ANALYSIS (BALANCE SHEET)

Strategic Overview

	2023	YoY	2022	YoY	2021	YoY	2020	YoY	2019	YoY	2018	YoY
ASSETS	Mn	%	Mn	%	Mn	%	Mn	%	Mn	%	Mn	%
Cash and balances with treasury banks	294,993	28%	229,911	-18%	278,747	12%	249,260	-15%	292,513	18%	247,518	55%
Balances with other banks	42,325	128%	18,594	5%	17,667	24%	14,227	8%	13,221	8%	12,202	-54%
Lending to financial institutions	192,430	515%	31,272	-91%	335,467	165%	126,805	-6%	134,780	27%	106,392	295%
Investments - net	4,403,364	27%	3,477,354	79%	1,938,171	32%	1,463,398	1%	1,449,555	13%	1,284,319	-1%
Advances - net	1,398,077	14%	1,230,522	11%	1,113,392	13%	983,255	-2%	1,008,139	9%	926,007	25%
Operating Fixed assets	58,484	(0.02%)	58,495	7%	54,754	0%	54,717	0%	54,679	1%	54,106	65%
Deferred tax assets - net	-	(100%)	22,299	1272%	1,626	0%	-	0%	-	0%	-	-100%
Right of use assets	6,934	3%	6,708	2%	6,605	-1%	6,670	-8%	7,221	100%	-	0%
Other assets	256,100	55%	165,269	65%	100,255	-9%	110,196	-33%	164,281	-2%	168,022	-22%
Total assets	6,652,707	26.9%	5,240,425	36.2%	3,846,684	27.9%	3,008,527	-3.7%	3,124,389	12%	2,798,566	12%
LIABILITES						`						
Bills payable	68,000	23%	55,268	153%	21,848	30%	16,795	-15%	19,867	100%	9,944	-25%
Borrowings	2,177,743	12%	1,940,486	520%	312,925	126%	138,539	-71%	471,757	20%	392,739	9%
Deposits and other accounts	3,674,359	38%	2,666,184	-12%	3,019,155	25%	2,418,966	10%	2,198,049	9%	2,011,385	16%
Lease liability against right of use assets	8,265	0%	8,268	5%	7,894	5%	7,534	0%	7,640	100%	-	0%
Deferred tax liabilities	720	0%	-	0%	-	-100%	2,978	-73%	10,916	56%	6,985	100%
Other liabilities	340,864	27%	269,371	36%	198,660	27%	156,156	-15%	183,545	8%	170,644	-26%
Total Liabilities	6,269,952	27%	4,939,577	39%	3,560,482	30%	2,740,968	-5%	2,891,775	12%	2,591,698	11%
NET ASSETS	382,756	27%	300,848	5%	286,203	7%	267,559	15%	232,614	12%	206,869	18%
Share capital	21,275	0%	21,275	0%	21,275	0%	21,275	0%	21,275	0%	21,275	0%
Reserves	79,071	23%	64,144	6%	60,371	7%	56,563	8%	52,309	-2%	53,274	6%
Surplus on revaluation of assets	63,655	48%	42,917	-33%	64,482	-13%	73,699	5%	70,244	17%	59,986	21%
Unappropriated profit	218,754	27%	172,512	23%	140,074	21%	116,021	31%	88,786	23%	72,333	34%
	382,756	27%	300,848	5%	286,203	7%	267,559	15%	232,614	12%	206,869	18%



which is PKR 926.0 bn or 27% up from PKR 3,477.4 bn at the end of 2022. This was in line with the Bank's prudent strategy of liquidity & funding management.



Investments continue to take a major share of the total asset base. 27% YoY growth in 2023 is due to Bank has diversified investment portfolio and earns a higher yield on investments. This translates into 27.94% CAGR over the past six years.

32%

1,463.4

2020

1,938.2

2021

Investments-net YoY Growth

Investments - net

1 449 6

2019

13%

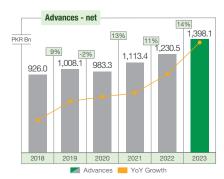
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PKR Bn

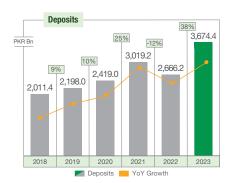
## 6 YEARS' VERTICAL ANALYSIS (BALANCE SHEET)

	2023	3	2022	2	202	1	202	0	2019	9	2018	3
ASSETS	Mn	%	Mn	%	Mn	%	Mn	%	Mn	%	Mn	%
Cash and balances with treasury banks	294,993	4%	229,911	4%	278,747	7%	249,260	8%	292,513	9.4%	247,518	9%
Balances with other banks	42,325	1%	18,594	0%	17,667	0.46%	14,227	0.47%	13,221	0.4%	12,202	0%
Lending to financial institutions	192,430	3%	31,272	1%	335,467	9%	126,805	4%	134,780	4.3%	106,392	4%
Investments - net	4,403,364	66%	3,477,354	66%	1,938,171	50.39%	1,463,398	48.64%	1,449,555	46.4%	1,284,319	46%
Advances - net	1,398,077	21%	1,230,522	23%	1,113,392	29%	983,255	33%	1,008,139	32.3%	926,007	33%
Operating Fixed assets	58,484	1%	58,495	1%	54,754	1%	54,717	2%	54,679	1.8%	54,106	2%
Deferred tax assets - net	-	0%	22,299	0%	1,626	0%	-	0%	-	0.0%	-	0%
Right of use assets	6,934	0%	6,708	0%	6,605	0.17%	6,670	0%	7,221	0.2%	-	0%
Other assets	256,100	4%	165,269	3%	100,255	3%	110,196	4%	164,281	5.3%	168,022	6%
Total assets	6,652,707	100%	5,240,425	100%	3,846,684	100%	3,008,527	100%	3,124,389	100%	2,798,566	100%
LIABILITES												
Bills payable	68,000	1%	55,268	1%	21,848	1%	16,795	1%	19,867	1%	9,944	0%
Borrowings	2,177,743	35%	1,940,486	39%	312,925	9%	138,539	5%	471,757	16%	392,739	15%
Deposits and other accounts	3,674,359	59%	2,666,184	54%	3,019,155	85%	2,418,966	88%	2,198,049	76%	2,011,385	78%
Lease liability against right of use assets	8,265	0%	8,268	0%	7,894	0%	7,534	0%	7,640	0%	-	0%
Deferred tax liabilities	720	0%	-	0%	-	0%	2,978	0%	10,916	0%	6,985	0%
Other liabilities	340,864	5%	269,371	5%	198,660	6%	156,156	6%	183,545	6%	170,644	7%
Total Liabilities	6,269,952	100%	4,939,577	100%	3,560,482	100%	2,740,968	100%	2,891,775	100%	2,591,698	100%
NET ASSETS	382,756	6%	300,848	6%	286,203	7%	267,559	9%	232,614	7%	206,869	7%
Share capital	21,275	0%	21,275	0%	21,275	1%	21,275	1%	21,275	1%	21,275	1%
Reserves	79,071	1%	64,144	1%	60,371	2%	56,563	2%	52,309	2%	53,274	2%
Surplus on revaluation of assets	63,655	1%	42,917	1%	64,482	2%	73,699	2%	70,244	2%	59,986	2%
Unappropriated profit	218,754	3%	172,512	3%	140,074	4%	116,021	4%	88,786	3%	72,333	3%
Equity	382,756	6%	300,848	6%	286,203	7%	267,559	9%	232,614	7%	206,869	7%

Leadership Insight



Steady growth in advances over the last six years from PKR 926.00 billion in 2018 to PKR 1,398.07 billion in 2023 with a CAGR of 8.59%. An increase of 13.62% YoY in 2023 is observed due to higher demand in borrowing as the economy is recovering from the impact that covid had in recent years. Historically, the advances of the Bank have posted modest growth during 2018 and have sharply increased in 2023.

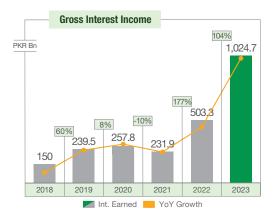


Deposits remain the primary source of funding for the Bank. In line with the total asset base, deposits of the Bank have also increased significantly over the last six years' growing from PKR 2,011.38 billion in 2018 to PKR 3,674.36 billion in 2023. This translates into a massive 82.68% growth with a CAGR of 12.81%. Smooth growth was observed throughout these years, with the highest YoY increase of 37.81% being reported in2023. Deposits accounted for 55% of our total assets as of the end of December 2023. Despite the short-term maturity profile of its deposit base, it has historically proved to be sticky and a stable funding source.

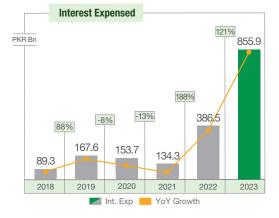
## 6 YEARS' HORIZONTAL ANALYSIS (P&L)

Strategic Overview

	2023	YoY	2022	YoY	2021	YoY	2020	YoY	2019	YoY	2018	YoY
PROFITABILITY	Mn	%	Mn	%	Mn	%	Mn	%	Mn	%	Mn	%
Markup / Return / Interest earned	1,024,658	104%	503,310	117%	231,883	-10%	257,811	8%	239,477	60%	149,969	22%
Markup / Return / Interest expensed	855,910	121%	386,484	188%	134,265	-13%	153,656	-8%	167,570	88%	89,302	30%
Net Markup / Interest Income	168,748	44%	116,827	20%	97,618	-6%	104,155	45%	71,907	19%	60,666	12%
Fee, commission and exchange Income	29,171	2%	28,602	18%	24,314	9%	22,327	-11%	25,170	-7%	27,017	42%
Capital gains & dividend Income	9,642	52%	6,345	-41%	10,783	10%	9,787	86%	5,262	-20%	6,545	-36%
Other Income	1,793	3%	1,737	-6%	1,844	-53%	3,963	-31%	5,768	115%	2,687	54%
Non Interest Income	40,606	10.7%	36,684	-0.7%	36,942	2.4%	36,077	-0.3%	36,199	-0.1%	36,249	17%
Total income	209,354	36%	153,510	14%	134,559	-4%	140,232	30%	108,107	12%	96,915	14%
Operating expenses (Non Mark-Up Interest Expense)	93,632	20%	78,173	30%	60,004	-5%	63,112	-4%	65,853	18%	55,931	15%
Profit before provisions	115,722	54%	75,338	1%	74,556	-3%	77,120	83%	42,254	3%	40,984	11%
Provisions	14,469	15%	12,601	6%	11,916	-61%	30,896	117%	14,250	26%	11,300	848%
Extra Ordinary Item	-	-	-	-	9,779	-	-	-	-	-	-	-
Pre-tax profit	101,253	61%	62,737	19%	52,860	14%	46,224	65%	28,003	-6%	29,683	-17%
Taxation	49,413	53%	32,327	30%	24,852	59%	15,665	28%	12,194	26%	9,668	-23%
After-tax profit	51,840	70%	30,410	9%	28,008	-8%	30,559	93%	15,810	-21%	20,015	-13%



In the backdrop of higher average policy rates coupled with a major volumetric growth in interest bearing assets, the Bank generated a gross mark-up/interest income of PKR 1,024.6 Bn which is more than double the PKR 503.3 Bn of prior year. Gross mark-up / interest earned has posted compounded average increase of 47% over the span of the last six years. While growth was low during the initial two years, a sharp increase was achieved in the year 2019,2020 and 2022 on the back of increasing discount rate and volumetric growth in earning assets. Corresponding to the shift in asset mix on the back of higher liquidity placed into investments, contribution from income on investments has increased constantly over the years.



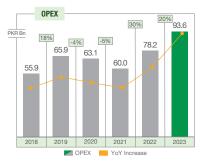
The increase in mark-up expense reflects the impact of volumetric growth in deposits and borrowings coupled with the impact of revision in profit rates in line with the policy rate increase from time to time. Responding to the increasing discount rate, the Bank has been particularly active in mobilizing low-cost CASA deposits. Satisfactory results have been delivered in this regard by both conventional as well as Islamic banking operations. During the year 2023, the average policy rate remained at 20.69% compared to 13.20% of last year. This translates into an average increase in the policy rate by 751bps. As a consequent of that, the Bank recorded an increase in cost of funds of 445bps to 12.4% for 2023 (2022: 8.0%).

## 6 YEARS' VERTICAL ANALYSIS (P&L)

	2023	2023		!	2021		2020	)	2019	)	2018	3
Financial Performance	Mn	%	Mn	%	Mn	%	Mn	%	Mn	%	Mn	%
Markup / Return / Non Interest Income Earned												
Markup / Return / Interest earned	1,024,658	96%	503,310	93%	231,883	86%	257,811	88%	239,477	87%	149,969	81%
Fee & commission income and Exchange Income	29,171	3%	28,602	5%	24,314	9%	22,327	8%	25,170	9%	27,017	15%
Capital gains & dividend income	9,642	1%	6,345	1%	10,783	4%	9,787	3%	5,262	2%	6,545	4%
Other income	1,793	0%	1,737	0%	1,844	1%	3,963	1%	5,768	2%	2,687	1%
Total Income	1,065,264	100%	539,994	100%	268,824	100%	293,888	100%	275,677	100%	186,218	100%
Markup / Return / Non Interest Expense												
Markup / Return / Interest expensed	855,910	80%	386,484	72%	134,265	50%	153,656	52%	167,570	61%	89,302	48%
Operating expenses and other charges	93,632	9%	78,173	14%	60,004	22%	63,112	21%	65,853	24%	55,931	30%
Provisions	14,469	1%	12,601	2%	11,916	4%	30,896	11%	14,250	5%	11,300	6%
Extra ordinary item	-	-	-	-	9,779	4%	-	-	-	-	-	-
Taxation	49,413	5%	32,327	6%	24,852	9%	15,665	5%	12,194	4%	9,668	5%
Total Expense - As a % of Total Income	1,013,424	95%	509,584	94%	240,816	90%	263,329	90%	259,867	94%	166,203	89%
After-tax profit	51,840	5%	30,410	6%	28,008	10%	30,559	10%	15,810	6%	20,015	11%
Total	1,065,264	100%	539,994	100%	268,824	100%	293,888	100%	275,677	100%	186,218	100%



The Bank's Non-mark-up / interest income "NFI" has remained satisfactory for most of the years. During these years, NFI has maintained a trend of contributing approximately one-third of the Bank's total income, on the back of bullish performance of the stock market, and higher dividend payout by companies during 2023, NFI for 2023 11% higher than 2022.



Total operating expenses in 2023 amounted to PKR 93.6 Bn against PKR 78.2 Bn for the year 2022. The operating expenses increased by 19.7%. Over the period increase was observed from 2017 to 2019 followed by a drop in 2020 and also in 2021. This drop was due to reversal of certain HR related unutilized provisions that were no more required. In 2023 a 19.7% YoY growth depicts the impact of both i.e. the reversals in prior year as well as inflationary pressure in the rising utility and fuel prices.



Reflecting our prudent capital management strategy, net assets of the Bank have also posted healthy increase on the back of higher profitability and profit retention in the recent years. Net assets, that amounted to PKR 206.9 Bn in 2018, have increased to PKR 382.8 Bn at the end of December 2023. This translates into a 13% CAGR over the past six years.

Corporate Governance

# 6 YEARS' SUMMARY (CONSOLIDATED FINANCIALS)

Strategic Overview

PKR "Mn"

	2023	2022	2021	2020	2019	2018
Cash and balances with treasury banks	295,455	230,226	278,869	249,970	293,198	247,917
Balances with other banks	43,005	19,623	19,211	15,015	13,598	13,050
Lending to financial institutions	192,430	31,272	335,467	126,805	134,780	106,392
Investments - net	4,414,174	3,482,936	1,942,741	1,466,405	1,452,799	1,284,975
Advances - net	1,398,073	1,230,669	1,113,314	983,871	1,008,399	926,340
Operating Fixed assets	59,663	59,706	56,005	56,109	55,990	55,196
Deferred tax assets - net	-	22,406	1,903	-	-	-
Right of use assets	7,336	7,186	7,091	7,017	7,447	-
Other assets	258,738	167,741	102,434	112,018	166,148	170,018
Total Assets	6,668,874	5,251,766	3,857,035	3,017,210	3,132,360	2,803,886
Bills payable	68,000	55,268	21,848	16,795	19,867	9,944
Borrowings	2,177,743	1,940,486	312,925	138,539	471,757	392,739
Deposits and other accounts	3,673,110	2,665,273	3,018,148	2,418,928	2,197,985	2,011,313
Liabilities against assets subject to Finance Lease	208	121	134	197	194	121
Lease liability against right of use assets	8,683	8,761	8,361	7,869	7,831	-
Deferred tax liabilities	843	-	-	2,933	10,869	6,946
Other liabilities	342,873	271,556	200,596	157,545	184,633	171,762
Total Liabilities	6,271,460	4,941,466	3,562,012	2,742,808	2,893,138	2,592,825
Net Assets (Represented by as below)						
Share capital	21,275	21,275	21,275	21,275	21,275	21,275
Reserves	85,079	67,489	62,427	57,591	53,261	53,443
Surplus on revaluation of assets	64,232	42,274	64,995	73,988	70,359	59,262
Unappropriated Profit	225,694	178,190	145,313	120,632	93,466	76,240
Sub Total	396,280	309,227	294,010	273,486	238,360	210,220
Non-controlling interest	1,134	1,073	1,013	916	863	842
Total	397,414	310,300	295,023	274,402	239,223	211,061

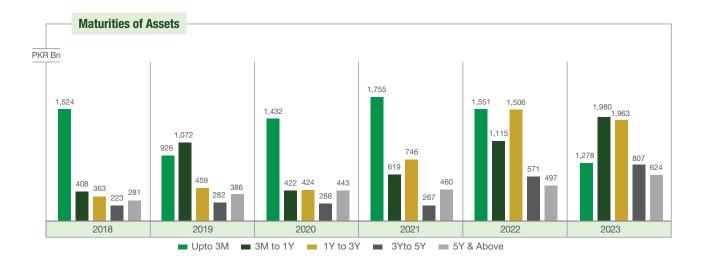
PKR "Mn"

	2023	2022	2021	2020	2019	2018
Mark-up / return / interest earned	1,025,135	503,576	232,052	258,031	239,710	150,178
Mark-up / return / interest expensed	855,780	386,474	134,285	153,652	167,556	89,287
Net mark-up / Interest income	169,354	117,102	97,767	104,379	72,154	60,891
Fee & commission income and Exchange income	31,878	30,840	26,054	23,823	26,737	28,924
Capital gain & Dividend income	9,626	6,193	10,718	9,748	5,265	6,445
Share of profit / (loss) from joint venture - net of tax	1,226	545	218	(219)	(96)	(334)
Share of profit / (loss) from associates - net of tax	245	(95)	23	43	37	(35)
Other income	1,797	1,790	1,856	3,965	5,817	2,675
Total non-markup / interest income	44,772	39,273	38,869	37,360	37,760	37,674
Total income	214,126	156,375	136,636	141,739	109,914	98,566
Operating Expenses	95,445	79,661	61,406	64,443	67,379	57,480
Profit before provisions	118,681	76,714	75,230	77,297	42,535	41,085
Provisions	15,382	13,116	11,659	30,912	13,557	11,205
Extraordinary item	-	-	(9,779)	-	-	-
Pre-tax profit	103,299	63,597	53,792	46,385	28,978	29,880
Taxation	49,978	32,648	25,032	15,798	12,331	9,844
After-tax profit	53,321	30,949	28,760	30,586	16,647	20,035

## 6 YEARS' - MATURITIES OF ASSETS & LIABILITIES

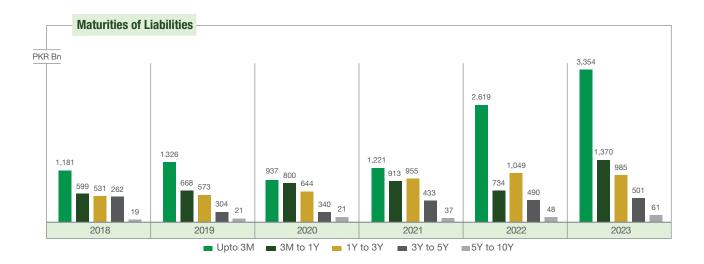
#### **Maturity of Assets**

At the year end 2023, the Bank's total assets stood at PKR 6,652.7 Bn, increasing at a CAGR of 18.91% over the past six-years based on expected maturities. While 15.7% of the Bank's assets are expected to mature within a period of one month, another 2.4% are expected to mature over the next two months i.e. a total of 2.2% to mature within a period of 3 months. The remaining 79.7% of the assets have a maturity period of beyond 3 months.



#### **Maturity of Liabilities**

At the year end 2023, the Bank's total liabilities stood at PKR 6,270.0 Bn, increasing at a CAGR of 19.3% over the past six-years based on expected maturities. While 86.3% of the Bank's liabilities are expected to mature within a period of one month, another 1.8% are expected to mature over the next two months i.e. a total of 1.7% to mature within a period of 3 months. The remaining 10.2% of the liabilities have a maturity period of beyond 3 months. Thus, efficiently managing the liquidity risk, the Bank maintains a positive maturity gap between the average maturity of its assets and liabilities.



Sector

## SECTORAL CONCENTRATION

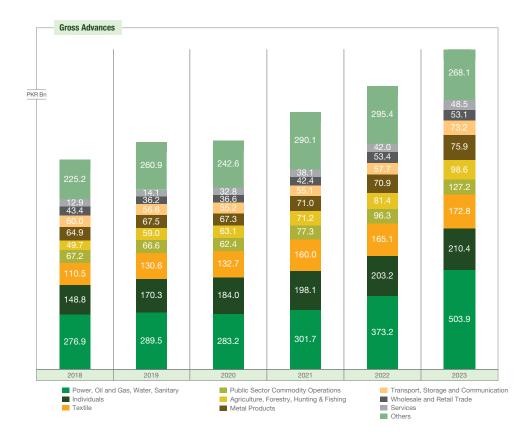
Strategic Overview

Sector
Power, Oil & Gas, Water, Sanitary
Individuals
Textile
Public Sector Commodity Operations
Agriculture, Forestry, Hunting & Fishing
Metal Products
Transport, Storage and Communication
Wholesale and Retail Trade
Services
Others

G	iross advance	es	Contingen	Contingencies and Commitments						
2023	(%Share)	(%YoY)	2023	(%Share)	(%YoY)					
503,862	30.9%	35.0%	110,257	4.0%	-13.6%					
210,381	12.9%	3.5%	228	0.0%	-27.9%					
172,773	10.6%	4.6%	15,710	0.6%	0.0%					
127,237	7.8%	32.1%	3,437	0.1%	1622.7%					
98,624	6.0%	21.1%	218	0.0%	-56.8%					
75,902	4.7%	7.1%	23,670	0.9%	8.3%					
73,231	4.5%	27.0%	55,560	2.0%	-52.8%					
53,130	3.3%	-0.4%	3,106	0.1%	106.1%					
48,455	3.0%	15.4%	1,512,041	55.3%	-1.3%					
268,091	16.4%	-9.2%	1,011,573	37.0%	5.5%					
1,631,686	100%	13.4%	2,735,801	100%	-1.5%					

#### **Gross Advances**

Gross advances of the Bank grew steadily over the last six years at a CAGR of 9.0%, closing at PKR 1,631.7 Bn at year end 2023. Whereas 11.9%, 13.1% and 10.7% of the Bank's gross advances pertain to Power, Individuals and Textile that primarily drive Pakistan's economy, Over the past six years, and more particularly in the recent years, significant growth in advances to Textile, Financial and Oil and Gas sectors is witnessed given an increasing demand following the Government's relief package for various sector.



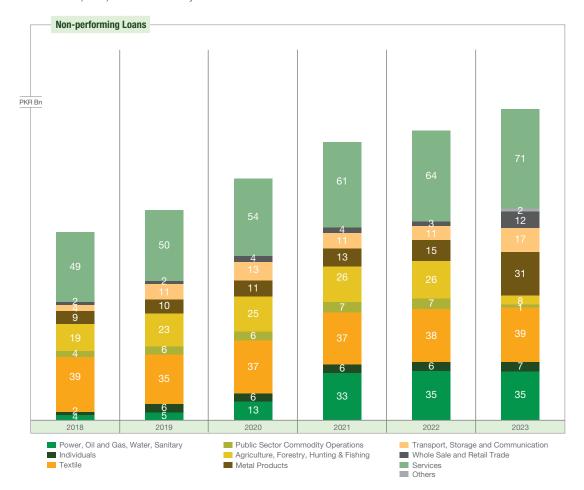
## SECTORAL CONCENTRATION

Sector
Power, Oil & Gas, Water, Sanitary
Individuals
Textile
Public Sector Commodity Operations
Agriculture, Forestry, Hunting & Fishing
Metal Products
Transport, Storage and Communication
Wholesale and Retail Trade
Services
Others

Non-	Performing L	oans	Specific Provisions Held						
2023	(%Share)	(%YoY)	2023	(%Share)	(%YoY)				
34,501	15.6%	-0.8%	32,033	15.7%	-0.9%				
6,901	3.1%	6.7%	4,319	2.1%	-0.7%				
38,746	17.5%	2.4%	38,591	19.0%	6.0%				
719	0.3%	868.9%	235	0.1%	217.2%				
7,982	3.6%	8.4%	5,859	2.9%	2.5%				
30,959	14.0%	16.9%	30,872	15.2%	16.6%				
17,135	7.8%	15.6%	15,080	7.4%	20.2%				
11,827	5.4%	10.4%	11,631	5.7%	9.6%				
2,260	1.0%	-27.2%	1,571	0.8%	-13.3%				
69,796	31.6%	9.6%	63,380	31.1%	4.9%				
220,826	100%	7.6%	203,571	100%	6.7%				

#### **Non-performing Loans**

At year end of 2023, Bank's non-performing loans stood at PKR 220.8 Bn, demonstrating a 7.6% YoY deterioration. However, despite same increase in total NPL, the infection ratio has reduced from 14.27% in 2022 to 13.53% in 2023. NPL's that grew at a CAGR of 10.6% over the period under review, are more concentrated in the Oil, Gas, Sugar, Textile and Metal Products sectors. However, recently the NPL ratio has shown slight improvement as it changed from 12.6% in 2018 to 13.5% at the end 2023. Furthermore, the coverage ratio has improved from 92.9% (2022) to 92.2% at the year end of 2023.



## MATURITIES OF ASSETS AND LIABILITIES

Strategic Overview

	2023										
Financial Position	Total	Upto 3 Months	Over 3 months to 1 year	Over 1 to 2 years	Over 2 to 3 years	Over 3 to 5 Years	Over 5 Years				
			(F	Rupees in Mn	ı)						
Assets											
Cash and balances with treasury banks	294,993	191,157	103,836	-	-	-	-				
Balances with other banks	42,325	40,895	1,430	-	-	-	-				
Lending to financial institutions	192,430	192,430	-	-	-	-	-				
Investments	4,403,364	46,060	1,631,054	1,304,643	489,322	649,752	282,532				
Advances	1,398,077	611,405	208,423	74,813	65,862	153,261	284,313				
Fixed assets	56,974	-	709	2,333	709	1,242	51,981				
Intangible assets	1,510	-	503	503	503	-	-				
Right of Use Assets	6,934	3	169	459	1,022	1,371	3,911				
Deferred tax assets	-	-	-	-	-	-	-				
Other assets	256,100	196,437	33,884	22,370	757	1,136	1,515				
	6,652,707	1,278,387	1,980,009	1,405,120	558,176	806,763	624,252				
Liabilities											
Bills payable	68,000	43,971	16,020	8,010	-	-	-				
Borrowings	2,177,743	2,127,655	8,351	1,073	1,066	6,559	33,039				
Deposits and other accounts	3,674,359	968,573	1,296,929	473,941	461,875	470,263	2,778				
Liabilities against assets subject to right of use assets	8,265	6	192	596	1,095	1,760	4,616				
Deferred tax liabilities	720	-	-	-	-	720	-				
Other liabilities	340,864	213,608	48,167	26,231	10,936	21,216	20,707				
	6,269,952	3,353,812	1,369,658	509,851	474,973	500,516	61,140				
Net Assets	382,756	(2,075,425)	610,351	895,269	83,203	306,246	563,112				

## KEY INTEREST BEARING ASSETS AND LIABILITIES

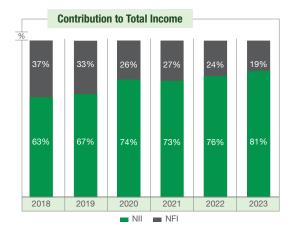
		2023		2022					
Financial Performance	Avg. Volume	Effective Interest Rate %	Interest	Avg. Volume	Avg. Volume Effective Interest Rate %				
Interest Earning Assets									
Placements	145615.4	20%	28885.2	109.7	12.4%	13.6			
Advances (net)	1306.8	17.0%	221.8	1169.4	7.6%	141.4			
Investments	3904.4	19.8%	774.0	2631.7	13.2%	348.3			
Interest Bearing Liabilities									
Deposits	2956.8	12.3%	365.1	2655.3	7.9%	209.6			
Borrowings	2302.8	20.7%	475.7	1208.4	13.7%	166.0			

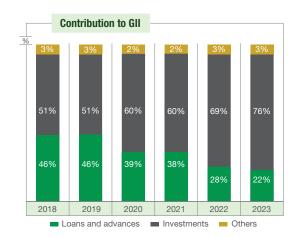


## MARKUP & NON MARKUP INCOME

PKR "Mn"

MARK-UP EARNED	2023	2022	2021	2020	2019	2018
Loans and advances	221,787	141,365	87,347	99,781	109,646	69,359
Investments	773,985	348,305	139,115	154,041	122,337	76,288
Lending to Fls	27,619	12,815	3,957	2,374	5,367	3,593
Balances with other banks	1,266	825	1,464	1,616	2,128	729
Total	1,024,658	503,310	231,883	257,811	239,477	149,969
MARK-UP EXPENSED						
Deposits	365,117	209,598	87,838	103,380	110,075	61,704
Borrowings	6,989	5,117	6,839	6,930	6,982	2,942
Cost of foreign currency swaps against foreign currency deposits / borrowings	14,294	10,026	8,018	9,175	9,157	6,075
Finance charge on lease liability against right of use assets	811	849	775	754	719	-
Securities sold under repurchase agreements	468,699	160,895	30,795	33,417	40,637	18,581
Total	855,910	386,484	134,265	153,656	167,570	89,302
NON MARK-UP / INTEREST INCOME						
Fee and commission income	22,032	21,152	17,804	18,254	19,125	17,526
Dividend income	5,258	5,207	4,595	1,901	3,150	2,613
Foreign exchange income	7,139	7,450	6,511	4,073	6,045	9,490
Gain on securities - net	4,384	1,138	6,188	7,886	2,112	3,932
Other income	1,793	1,737	1,844	3,963	5,768	2,687
Total	40,606	36,684	36,942	36,077	36,199	36,249

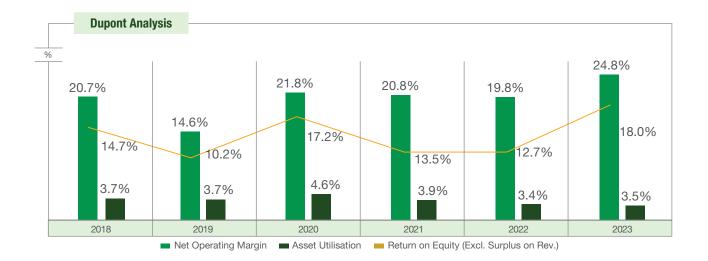




## **DUPONT ANALYSIS**

Indicator	Formula		Unit	2023	2022	2021	2020	2019	2018
Net Operating Margin	PAT / Total Income	Α	%	24.76	19.81	20.8	21.8	14.6	20.7
Asset Utilisation	Total Income / Avg Assets	В	%	3.52	3.38	3.93	4.6	3.7	3.7
Return on Assets	PAT / Avg Assets	$C = A \times B$	%	0.87	0.67	0.82	1.0	0.5	0.8
Leverage Ratio / Equity Multiplier	Avg Assets / Avg Equity	D	Times	20.61	18.95	16.50	17.2	19.2	19.5
Return on Equity (Excl. Surplus on Rev.)	PAT/Avg Equity	$E = C \times D$	%	17.97	12.68	13.48	17.2	10.2	14.7

Strategic Overview



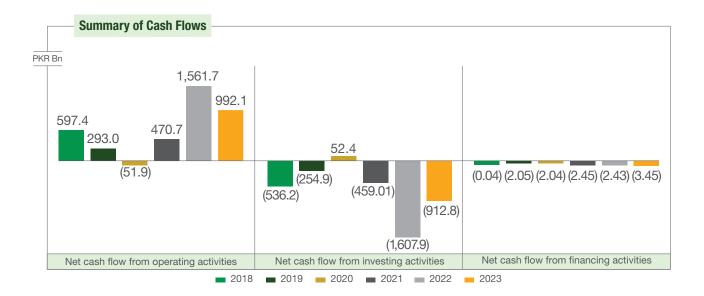
- Net operating margins of the Bank increased from 19.8% to 24.8%. Increase in the net operating margin is mainly pertains to the SBP policy rate which increase the total income.
- Asset Utilisation in term of Total Income increased to 3.5% in 2023 from 3.4% in 2022. This was mainly due to increase in policy rate by SBP which decreased the cost of deposits.
- Return on Equity during 2020 2023 remained in the range of 17.2% 18.0%. The ROE for year 2023 remained at 18.0%.

## SUMMARY OF CASH FLOWS

PKR "Mn"

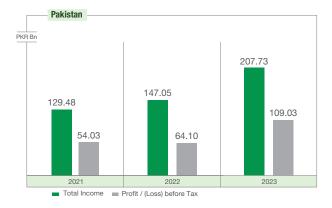
Classification	2023	2022	2021	2020	2019	2018
Cash Flow from Operating Activities	992,103	1,561,683	470,702	(51,870)	293,000	597,385
Cash Flow from Investing Activities	(912,791)	(1,607,937)	(459,106)	52,401	(254,952)	(536,224)
Cash Flow from Financing Activities	(3,454)	(2,428)	(2,454)	(2,042)	(2,046)	(40)
Cash & Cash equivalent at Beginning of the Year	222,704	271,386	262,243	263,754	227,753	166,631
Cash & Cash equivalent at the End of the Year	298,562	222,704	271,386	262,243	263,754	227,753

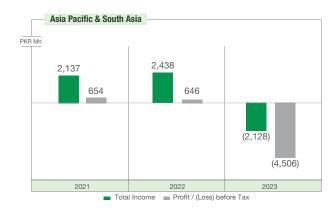
Leadership Insight

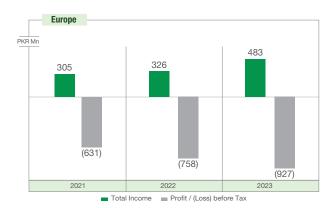


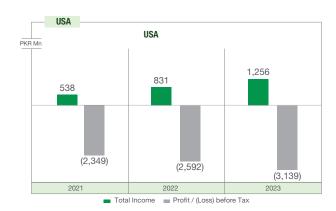
Cash Flow from Operating Activities mainly represent the core activity of the Bank i.e. mobilization of deposits. Since 2018, deposits of the Bank have shown a CAGR of 12.8%. During year 2023, there was net inflow of PKR 992.1 billion from Operating Activities. The major outflow under investing activities was on account of net investments in available-for-sale securities and investment made in held-to-maturity securities. During the year 2023, outflows of PKR 3.45 billion under financing activities were observed against payment of lease obligation.

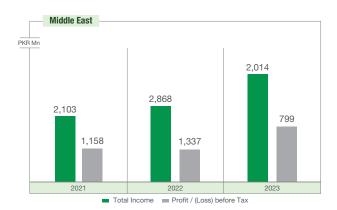
## GRAPHICAL SEGMENT



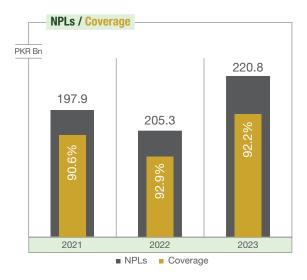








## ASSETS QUALITY AND PROVISIONS



There is an increase in domestic NPLs by PKR 4.4 Bn (2.9% YoY). However, NPLs in FCY denominated loans recorded an increase of PKR 11.1 Bn mainly due to exchange impact. We prudently measure impairments in the assets portfolio and maintain robust levels of provisions. Provisions charge for 2023 amounted to PKR 14.7 Bn of which PKR 13.4 Bn was against impairment in loans, and PKR 0.5 Bn against diminution in value of investments.

Specific provisions held against NPLs stood at PKR 203.6 Bn (Dec'22: PKR 190.7 Bn) whereas general provisions stood at PKR 30 Bn (Dec'22: PKR 17.3 Bn) and NPL coverage against total NPL is 90.5%. Since IFRS 9 stands implemented effective January 01, 2024, therefore prudently some general provisions under the expected credit loss methodology have been kept over and above as required under prudential regulations.

## NON-PERFORMING LOANS

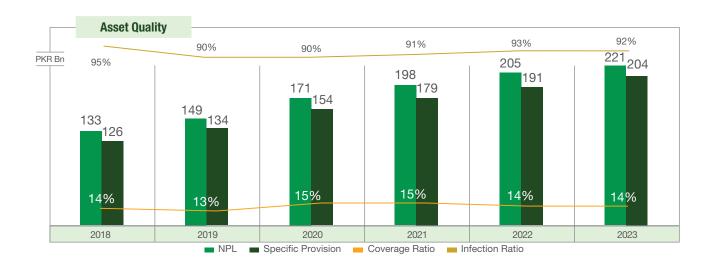
PKR "Mn"

#### Category-wise

OAEM
Substandard
Doubtful
Loss
Total

2023		20	22
NPL	Spec. Prov.	NPL	Spec. Prov.
2,156	60	1,781	73
6,421	1,560	5,888	1,440
11,844	6,180	9,165	4,811
200,404	195,770	188,473	184,387
220,825	203,570	205,307	190,711

## Non-performing loans



Strategic Overview

## SHARE PRICE

#### **NBP Share**

High Low Closing Average Volume Total Volume Closing Market Cap (Mn)

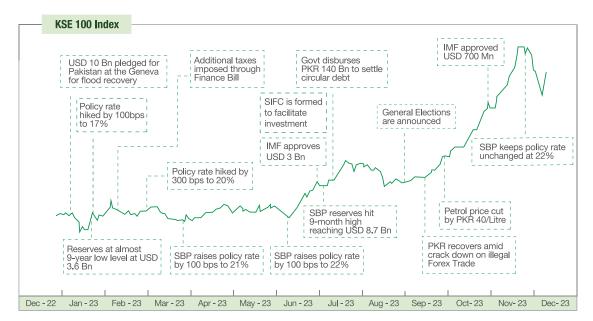
Mar'23	Jun'23	Sep'23	Dec'23
26.49	21.65	27.40	38.50
21.00	18.31	19.90	22.60
21.32	19.48	23.02	32.11
305,797	617,737	1,840,056	3,248,921
19,571,000	35,211,000	114,083,500	204,682,000
45,359	41,444	48,975	68,314

#### **NBP Share**

No. of Shares Closing (Mn) Closing Share Price (Rs.) Market Capitalisation (Mn)

Dec'23	10% Increase	10% Decrease
2,128	2,128	2,128
32.11	35.32	28.90
68,314	75,146	61,483





## SHARE PRICE SENSITIVITY

Market Capitalisation as of December 31, 2023	
Capitalisation due to movement in share price by:	
+10.0%	75,145
- 10.0%	61,483

Leadership Insight

The following major factors have varying impact on financial performance of the Bank and market valuation of its shares

Factor	Impact
Policy Rate	In the prevailing hyperinflationary environment, the State Bank of Pakistan has maintained a rising policy rate policy and the market expectations are that the policy rate will remain high in the short to near term. Any volatility in the interest rates will impact revenue and profitability of the Bank.
Capital and money markets	The Bank's investments amount to PKR 4,403 Bn, which mainly consist of high-yielding low-maturity, low-risk Government Securities. Trends in the money & capital markets have a direct impact on the Bank's financial performance.
Minimum Rate of Return on Deposits	An expected downward revision in rate of profit payable to providers of funds generally leads to reduction in costs of funds and improvement in net interest margins earned by the Bank. Such revision can positively impact the earnings and correspondingly the share price of the scrip.
Exchange fluctuations	The Bank is a major enabler of the country's international trade. In this process, the Bank remains exposed to significant foreign currency exchange rates. Hence, the currency fluctuation also affects the Banking business.
Inflation	Inflationary trends inflict an indirect impact on earnings of the Bank through its corresponding incremental impact on the policy rate. Higher policy rates usually lead investments into high yielding but low-risk Government papers, thus resulting in increased interest income. This, in turn, will have a positive impact on overall profitability and the share price.
Political Stability	Political stability is a prerequisite for economic growth and resilience for the Organisation as the same reduces the uncertainty and urges investors to mobilise economic activity through injecting their funds in investment avenues. Political stability will stimulate trade & business activity resultantly higher earnings for the Bank and its shareholders.
Natural Calamities	Natural calamities are outside the control of the Bank such as natural disasters, floods and pandemics might negatively disrupt the operations of the Bank and ultimately might affect share price of the Bank.

## PATTERN OF SHAREHOLDING

Strategic Overview

As of 31st December

Categories of Shareholders	Shareholders	Shares Held	Percentage
Government Holding			
M/S. FEDERAL GOVERNMENT OF PAKISTAN	1	6,238,919	0.29
M/S. PAKISTAN ATOMIC ENERGY COMMISSION	1	679,424	0.23
FINANCE DIVISION, MINISTRY OF FINANCE, GOVT. OF PAKISTAN	1	1,656,788	0.08
State Bank of Pakistan			
M/S. STATE BANK OF PAKISTAN	1	1,599,845,728	75.20
Directors, Chief Executive Officer, their spouse(s) and minor children			
REHMAT ALI HASNIE	1	949	0.00
FARID MALIK	1	1,000	0.00
Associated Companies, undertakings and related parties	1	70,000	0.00
NIT and ICP	1	463,078	0.02
Banks Development Financial Institutions, Non-Banking Financial Institutions	8	17,696,447	0.83
Insurance Companies	5	17,627,322	0.83
Modarabas and Mutual Funds 15			0.70
Public Sector Companies and Corporation 5			5.33
General Public			
a. Local	9,858	136,806,540	6.43
b. Foreign	89	1,096,324	0.05
Foreign Companies	15	148,170,409	6.96
Others	153	68,854,796	3.24
Totals	10,156	2,127,513,026	100.00
Share holders holding 10% or more	Shares Held	Percentage	
M/S. STATE BANK OF PAKISTAN*	1,599,845,728	75.20	
* The Pakistan Sovereign Wealth Fund Act, 2023 became effective during the current the said Act, the SBPs shareholding in the Bank stands transferred to the Pakistan Sc Fund (PSWF).			

## CONSUMER & RETAIL BANKING

Our Retail & Consumer Banking is there to serve our customers every day and for all their financial needs whether they're looking to save for future, require financing, buying their first home, saving for the future or investing for the next generation. We are serving our customers through one of the largest branch networks and the fastest digital and mobile banking experience.

#### **Deposits Mobilisation**

On the Liabilities front , 2023 was definitely a year to write home about for our retail banking group. We offer a comprehensive deposit product suite to our customers. This year we achieved over 41% YoY growth as compared to industry growth rate of around 22%. The PKR 860 Billion growth was achieved despite an attrition of over Rs 130 Billion related to TSA transfers. Our average CA and average CASA deposits grew by 8% each during the Year 2023.

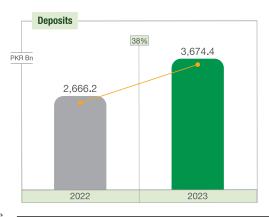
Deposit	2022	2023	Growth
Absolute Current account	403.7	1,063.0	163%
Average Current account	573.2	616.7	8%
Average CASA	1,797.1	1,949.2	8%
Total Deposit	2,089.4	2,950.3	41%

Promoting financial inclusion in the country, we offered new savings deposit products to attract individual CASA NTBs, especially in segments e.g, women, and high networth individuals.

NTB Performance	2022	2023	Variance
NTBs Opened	351K	425K	21%
NTB-Women ACs	96K	140K	46%

This focus on organic growth helped us reduce concentration on government sector deposits from 31% of total deposits in 2022 to 23% in 2023. PKR Billions

Segment	2022	Share	2023	Share
Fed. Govt.	645.3	31%	690.8	23%
Others	1,444.1	69%	2,142.7	77%
Total	2,089.4	100%	2,950.3	100%



#### **Debit Card Activation**

Fresh debit card activations by RBG customers have grown by around 575K in 2023 i.e. a growth of approx. 118% over last year.



#### **NBP Izafi Munafa Account**

We introduced NBP Izafi Munafa Savings Account in April 2023 to offer the high net-worth individuals attractive profit rates with monthly profit payout. The product offers a tierbased profit rate structure to reward balance maintenance and is also packed with other value-added features e.g., waiver of locker fee.

We procured around 25K NTB accounts nationwide with a portfolio balance of approx. PKR 45 Billion within a span of just 9 months since its launch i.e. April to December 2023. The non - KLI regions (regions other Karachi, Lahore Islamabad) have contributed for around 75% of the total Izafi Munafa portfolio whereas their contribution in overall bank deposits is under 50%.



#### **Promoting inclusivity**

We opened over 10K Asaan accounts in 2023 through Bulk Account opening of flood affectees of Sindh, to support the provincial government in facilitating the unbanked flood affectees of Sindh. With 140k NTB female accounts during 2023, female active accounts portfolio stands increased by around 25% from 792K accounts in 2022 to 990K accounts at end 2023.

As part of our strategy to convert the entire bank into Islamic mode of banking in line with the Federal Shariah court directives, our Retail Banking Group has opened 50 new Islamic banking windows, taking the total to 150. Their Islamic deposit portfolio grew by over 5 times during 2023 i.e. from Rs 1.3 Billion to Rs 6.5 Billion.

#### **Consumer Assets - Advances**

Cognizant of the overall economic environment in the country, Consumer Assets at RBG adopted a somewhat selective growth strategy, thereby focusing consumer advances that are secured and collateralized.

#### **Empowering Salaried Individuals**

NBP Advance Salary stands as a beacon of financial support for salaried individuals mostly in the public sector. This personal loan facility serves over 265K families, with total outstanding of PKR 90 billion. Disbursements increasing by 30%, amounting to approximately Rs. 36 billion.



#### **Financing Against Gold**

To support the rural economy, we offer financing against gold for both Agriculture and Consumer sector. In 2023, our Retail Baking disbursed a total of PKR 78.8 Billion to more than 166K borrowers. This depicts a 26% YoY growth in our portfolio and is a testament to our commitment to supporting rural economy. The State Bank of Pakistan has honored NBP with an "Exceptional" rating, acknowledging our significant contributions to the agricultural sector. This accolade was based on a comprehensive scoring model, developed by the Agricultural Credit Advisory Committee.

#### **Empowering Female Borrowers**

During 2023, the number of female borrower accounts surged from 30,664 to 36,525, reflecting an increase of 20%. Concurrently, disbursements to female borrowers

escalated from PKR 11.5 Billion to PKR 17.0 Billion. This progress is a testament to our dedication to fostering inclusivity and supporting the economic empowerment of women.

#### **Housing Finance**

Our Housing Finance Division offers products secured by mortgage of properties that include Low-Cost Housing Scheme (LCHS), Saibaan Housing Finance, Roshan Ghar – Solar Finance and Secured Running Finance (SRF) Mortgage. HFD this year launched two new products i.e. Roshan Ghar (Solar Finance) to align with green energy drive of GoP and SBP, and Secured Running Finance (SRF) against Mortgage. In addition to this, development of Loan Origination System (LOS) for Solar and Home Finance also took place in 2023.

#### **Retail Sales Initiative**

Our Retail banking launched strategic initiatives this year to build a strong & robust sales team of 150 RMs to establish a robust sales and business oriented culture in the bank and to increase the customer base by introducing new to bank accounts across the network.

This plan aims to:

- Extend outreach of the bank beyond the branch with feet on street.
- Develop a more customer-centric approach being ambassadors of NBP and its products.
- Act as extended arms of the Branch for new business solicitation and ensure more efficient communication between the bank and the customer.

The Retail Sales team is focused towards generating low-cost NTB-CASA accounts, reducing the reliance on high-cost and big-ticket accounts as well as on government deposits. Moreover, the team is also actively engaged in cross-selling the Retail asset products, debit card and mobile application activations.

In a short span of around one year, the team has delivered an astounding achievement by building a portfolio of low cost CASA accounts with a volume of Rs 36Bn, contributing around 9% of the Retail deposits growth, as well as around 22K loans in the Retail asset portfolio with a contribution in total Retail assets disbursements of almost 6%.

#### **Institutional Sales**

Our Institutional Sales Division has taken a number of initiatives in the arena of Employee Banking arrangements by providing customizable financial solutions to institutions through complimentary services on Bank's liability products and concessions on Bank's asset products to attract salary accounts and address the financial needs of employees of our institutional clients. During 2023, ISD efficiently created robust footprints in the trajectory of "Employee Banking" arrangements.

## CORPORATE & INVESTMENT BANKING

The Corporate & Investment Banking handles one of the largest corporate portfolios amongst all peer banks in Pakistan and constitutes major advances and trade finance portfolio of the NBP. With its presence in all major cities of Pakistan, CIBG is well-positioned to cater to the banking & financial needs of all its local corporate customers, multinationals, and government entities by offering a wide spectrum of financial products & services ranging from working capital solutions to structured trade finance, medium to long term Demand Finance for growth & maintenance capex, advisory to syndication, supply chain to receivable financing and cash management to deposit mobilisation and custodial services. CIBG remains abreast with the varying business dynamics and remains pro-active for a well-informed decision making that will not only help clients navigate out of the crises but will also foster the broader vision of the bank.

Leadership Insight

Carrying NBP's vision of 'Enabling Sustainable Growth and Development', the product and solution offerings are suitably structured considering a client's risk profile, appetite, and specific needs. CIBG's role has been pivotal in development of Pakistan's industrial infrastructure. CIBG offers integrated supply chain solutions to the corporate houses with One Bank approach. Our well diversified loan portfolio comprises of Power, Textile, Telecoms, Fertilizer, Consumer Goods, Cement, Sugar, Construction, Real Estate, Steel, and many other important segments of our national economy. With a focus on client satisfaction through efficient relationship management, CIBG endeavors to be the leading partner for businesses and help in growth of country's economy. CIBG supports the cause of national economy and offers customized and integrated solutions to the diverse and varying business needs of our select names with a key focus on revival of stressed names in our portfolio in a rapidly changing business outlook. CIBG operates through following Regional Corporate Centers and Divisions to provide seamless service to its clientele:

## **Regional Corporate Centres**

To serve our clients better and to broaden the business base of our outreach, our highly experienced Regional Corporate Centre (RCC) relationship management teams are located close to our clients in Pakistan's six major cities namely Karachi, Lahore, Islamabad, Rawalpindi, Faisalabad and Multan. These RCCs provide on-theground coverage to our clients to meet their wide ranging, multifaceted, and constantly changing financial needs.

#### **GOP & Specialised Agencies Division**

GOP & Specialised Agencies Division (GOPSA) within CIBG covers all priority Government of Pakistan (GoP) relationships within NBP from a single window. It provides dedicated & personalised banking services to all Government Ministries/Departments and Specialised Agencies of Government of Pakistan. The basic intent of this Specialised Division is to improvise and strengthen our Business with the major stakeholders (Government of Pakistan and Specialised Agencies) and put a face to manage these valuable/sensitive yet critical relationships. Since inception, GOPSA Division has provided superior service and best practices from a single point of contact / One Stop Shop (OSS).

#### **Trade Finance Division**

For providing dedicated centralised services to corporate clients, a Specialised Trade Finance Division has been working within CIBG with a team of experienced trade professionals for efficient handing of all trade related transactions for our clients. For leveraging the global trade finance network and our correspondent banking arrangements, NBP's Trade Finance team supports exporters and importers by securing and financing their international trade transactions.

## **Investment Banking Division**

CIBG's Investment Banking Division specializes in Capital Markets, Project Finance, Advisory Services, Corporate Finance, Syndication, Agency, Trustee Services, Escrow Services, Mergers, Acquisitions, Divestitures, & Bond Underwriting. Over the years NBP has successfully exhibited its proven capability to act as a lead arranger and underwriter for a variety of corporate & capital market transactions. It is also caters to the needs of real estate sector of Pakistan.

## **Cash Management Division**

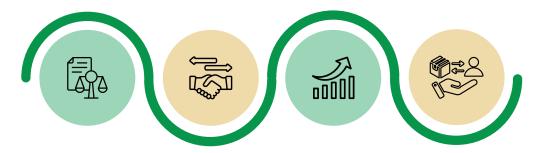
NBP, through its Cash Management Division provides customized solutions to our clients to improve their overall cash management efficiency and day-to-day business needs through transactional partnership with our customers to bridge their fund flow gap.

## Major transactions executed by CIBG:

- Facilitated the Privatization Commission of Pakistan in the successful closure of the privatization process
  of Heavy Electrical Complex (HEC), a 3,000 MVA / annum Power Transformer Manufacturing Facility in
  Hattar Industrial Estate, KPK Province, as Joint Financial Advisor by way of direct sale and transfer of
  controlling stake to the buyer M/s IMS Engineering (Pvt) Limited, for a transaction consideration value of
  PKR 2,162 million.
- Established LCs amounting to total USD 41.50 Million on behalf of Higher Education Commission (HEC) for import / purchase of 100,000 laptops under the project titled "Prime Minister Youth Laptop Scheme-HEC".
- Established import contracts worth over PKR 8,200 million wherein the said arrangement will facilitate WAPDA in procurement of equipment and machinery for its hydel projects which are vital for clean and low-cost power in the country.
- NBP, in its capacity as the sole-lead advisor, issued Stand-by Letters of Credit (SBLCs) for and on behalf
  of the Government of Sindh (GOS) in amount of approx. PKR 27,200 million for the purpose to secure the
  payment obligations of GOS towards its commitment in Nabisar Vajihar Water Works Project Limited an
  infrastructure project being set-up under the GOS Public Private Partnership scheme in Thar, Sindh. The
  project holds critical significance not only for the development of Thar Block-I coal mining but also for the
  sustainable development of the region.
- NBP acted as Mandated Lead Advisor & Arranger for arranging a multiple set of Syndicated Term
  Finance Facilities in total amount of approx. PKR 190,000 million for the purpose of payment of
  outstanding liabilities of DISCOs / Power Sector, through Central Power Purchasing Agency Guarantee
  Limited (CPPA-G). The facility was extended for a period of up to 5 years (inclusive of 2 years' grace
  period) and secured against GOP Guarantee. NBP participated with a total amount of PKR 36,778 million
  in the multiple Syndicated Term Finance Facilities arrangement for the purpose of payment of outstanding
  liabilities of DISCOs / Power Sector.

# TREASURY & CAPITAL MARKETS

The Treasury & Capital Markets Group serves as the central hub for overseeing the bank's liquidity, foreign exchange, and investment portfolios. Its primary objective is to efficiently deploy funds in alignment with the bank's strategic objectives, taking into consideration the global and domestic market dynamics. TCMG strategically monitors exchange rates, equity values, and interest rate fluctuations, ensuring a proactive approach to navigating market trends. In addition, TCMG caters to a diverse clientele for their foreign exchange and fixed-income requirements, supplementing the overall product suite of the bank.



#### **Assets and Liabilities Management**

ALM Desk manages interest rate and liquidity risk emanating from the Bank's assets and liabilities - domestic and international operations

#### **Financial Market Trading**

Financial Market Trading Desk plays a critical role in both foreign exchange and fixed income market. This group is a key player in the Pakistani market, and a leading primary dealer in government securities

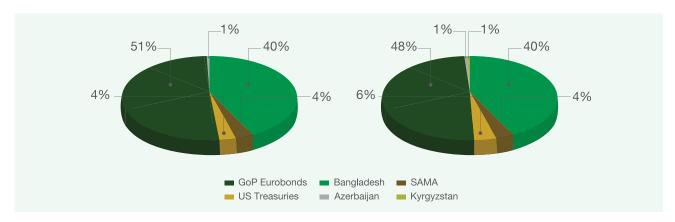
#### **Equity Market Desk**

Equity Market Desk focuses on investments and trading in domestic market equities by creating a vibrant portfolio for optimal utilization of funds as well as adding diversification value to treasury investments

#### Sales & Structuring **Desk**

Sales and Structuring provides optimal solutions with respect to interest rates and foreign exchange exposures for its diverse customer base

NBP Treasury & Capital Markets Group functions on four key components - Financial Market Trading (FMT), ALM, Sales & Structuring (SS), and Equity Markets (EMD). ALM is tasked with managing interest rate and liquidity risks stemming from the Bank's assets and liabilities, covering both domestic and international operations. This unit embraces a flexible approach, adapting to shifts in the market environment to ensure resilient performance. FMT plays a crucial role in both foreign exchange and fixed income markets, solidifying its position as a significant player in the Pakistani market and a leading primary dealer in government securities. SS provides optimal solutions for interest rates and foreign exchange exposures catering to a diverse customer base. EMD focuses on investments and trading in domestic market equities, crafting a dynamic portfolio for efficient fund utilization and enhancing diversification value in overall treasury investments.

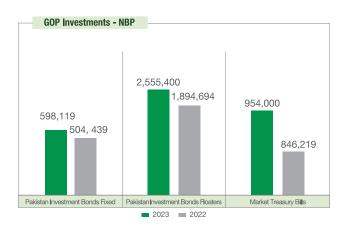


Equity Market team has remained vigilant and focused actively seeking to capitalise on investment opportunities to enhance portfolio returns. The portfolio is well aligned to reap benefits in 2024.

Strategic Overview

Overall, TCMG demonstrated resilience by adjusting the composition of investment portfolio shifting towards floater investment to adapt and counterbalance shifting dynamics interest rate environment. Additionally, through prudent exchange rate risk management TCMG successfully met its exchange income goals and targets despite challenges posed by volatile exchange rate, declining trade volumes, scarce availability of FX liquidity and heightened political uncertainty, which were further compounded in terms of both longevity and intensity.

The fact that TCMG is persistently considered as a leading FX bank and rated as one of the top Primary Dealers for Government Securities bears testament to our expertise in providing FX and investment solutions to our diversified clientele. Furthermore, TCMG has made steady progress in strengthening controls and compliance environment by focusing on people, culture and systems.



FY GDP - IMF/World Bank **CY CPI Average CY Policy Rate** CY USD/PKR **CY KSE-100** 

Particulars
Pakistan Investment Bonds - Fixed
Pakistan Investment Bonds - Floaters
Market Treasury Bills
Total Investments

2023	2022
-0.2%	6.00%
30.76%	19.29%
22.00%	16.00%
281.86	226.43
62,451	40420

2023	2022	YoY
598,119	504,439	19%
2,555,402	1,894,694	35%
954,000	846,219	13%
4,107,521	3,245,352	27%

#### Key achievements for 2023:

- In the face of a challenging economic year characterised by rising commodity prices, which contributed to high inflation and prompted a shift in interest rate cycle with State Bank of Pakistan increasing Policy Rate from 16.00% to the current 22%, TCMG strategically adjusted its investment portfolio of domestic GoP investment mix with focused shift towards floater investments, aiming to mitigate adverse effects of interest rate hikes.
- TCMG registered hefty capital gains of over PKR 4.4 Bn along with substantial dividend income of PKR 5.2 Bn
- Overall exchange income surpassed budgeted targets with a marginal year-on-year increase despite 13% lower trade
- Commenced automation of various functions, including Investor Portfolio Securities products, and automation of ALM and
- To bolster its policy and procedural framework, TCMG has revised its governing procedural documents. This entails introduction of new manuals for Equity Market Division and Fixed Income Sales, alongside updates to its ALM and FX/Rates trading manuals.
- Recognition of NBP by State Bank of Pakistan as one of the top-performing primary dealers in the market attests to our proficiency in achieving Primary Dealer targets, distribution to non-bank clientele, engaging in active market making, and dynamically contributing to price discovery of fixed income securities. This acknowledgment underscores our commitment to meeting expectations and investment requirements of our diverse clientele.

# DIGITAL Banking

In its pursuit of becoming a trailblazing digital financial institution, NBP is harnessing proven state-of-the-art digital technologies to redefine the accessibility, convenience, and efficiency of banking services for both customers and the citizens of Pakistan.

As of 2023, our commitment to digital evolution is apparent through several key projects. The ongoing Digital Wallet and Contactless Payments initiative aligns with the forecasted growth in digital payment solutions. Simultaneously, our revamped Mobile Banking Application caters to the surging reliance on mobile platforms for banking interactions. These endeavors, coupled with our role as leaders in government payments and mandates, exemplify our dedication to seamless operations through NBP Payment Pro.

# 1. SEAMLESS. SMART. YOURS:

#### NBP Digital App, Transforming Banking into a Personalised Journey

With the successful reimagining of digital banking through the relaunch of the NBP Digital App, boasting a modern design and an enriched customer experience now available in Urdu, we are positioned to become the preferred app for customers. Our app goes beyond traditional banking, offering self-service features such as WHT tax certificates, and account maintenance certificates, theme customization, and enhanced personalisation. We envision covering all financial needs by introducing features like stock options, utility bill payments, fee payments, and more. NBP's strategic shift to a SaaS model ensures scalability, reflecting our commitment to providing innovative and scalable solutions. The recent launch of RAAST P2P, including QR code functionality, has propelled the mobile app to process over 140 million transactions, totaling around PKR 1 trillion in value. This milestone underscores our advancements in the digital landscape and reaffirms our commitment to delivering comprehensive financial solutions to our valued customers.

#### **Our Digital Evolution Continues**

In 2023, NBP experienced significant steps in its digital banking transformation, surpassing the early stages with remarkable success. The response from both staff and customers was nothing short of overwhelming, affirming the positive impact of the initial launch of basic digital banking features. Throughout the year, NBP continued to make substantial progress in its digital evolution, unveiling innovative solutions and services that echoed with its user base. The highlights of NBP's digital banking journey in 2023 showcase not only the ongoing commitment of the institution to technological advancement but also the sustained enthusiasm and engagement from both internal and external stakeholders. As NBP advances, it remains dedicated to delivering cutting-edge digital experiences, solidifying its position as a leader in the everevolving landscape of digital finance.



# 2. EMPOWERING CUSTOMERS, ELEVATING LIVES

### NBP Debit Card - Where Performance Meets Excellence in Every Transaction

Surpassing all expectations, our debit card has achieved an astounding annual transaction value exceeding PKR 1.1+ Trillion, signifying unparalleled trust and customer preference for NBP Digital. Notably honored by 1LINK as one of the Highest Issuers of PayPak cards in a quarter and by Golootlo with the Innovative Debit Card Partnership Award 2023. With an impressive capability of 156+ transactions per minute and a value of PKR 36k+ per second, our card is not just a symbol of innovation but a testament to our commitment to delivering cutting-edge solutions. Furthermore, by seamlessly integrating UPI contactless payments, we continue to lead in innovation, ensuring secure and convenient transactions.



# 3. ELEVATING ACCESS

#### Introducing Advanced ATMs Nationwide, Redefining Convenience and Security:

Our existing ATMs fleet has effectively catered to our customers, enabling over 100 transactions per minute and disbursing approximately PKR 24,000 per second. Taking a proactive step to improve customer convenience, NBP has commenced upgrading its ATM fleet, beginning with the installation of over 190+ state-of-the-art ATMs across the country next year. These next-gen terminals will be designed to elevate the banking experience for customers by incorporating advanced features for enhanced security. This strategic expansion emphasizes our unwavering commitment to providing accessible, secure, and innovative banking solutions in line with the evolving needs of our customers. Stay tuned for a future where NBP continues to lead in pioneering advancements for a more seamless and secure banking experience.



# 4. GOVERNMENT INITIATIVES

#### Pioneering Solutions for Inclusive and Efficient Governance:

NBP proudly leads transformative initiatives like Bulk Account Opening for Sindh Flood Effectees, Custom Solutions for BISP beneficiaries facilitating real-time account opening through API integration, Government Billing Collection, and Targeted Subsidy Platform. As we actively contribute to ongoing projects, we're gearing up for more mega-government endeavors in the future. In our commitment to continuous improvement, Reverse Bill Aggregation on 1-Bill, with the initial focus on BEOE was launched.

Moreover, NBP is enhancing its Bill Payment Services by enabling additional utility companies through the NADRA Billing Aggregator. This expansion aims to provide our customers with a comprehensive suite of services, reflecting our dedication to meeting diverse financial needs. These initiatives showcase our commitment to inclusivity, responsiveness, and effective resource allocation. These projects not only represent a step towards a more equitable society but also align with our core values of progress, empowerment, and social responsibility.



# 5. EMPOWERING TOMORROW

#### Seamless Digital Onboarding Framework

We are thrilled to unveil our Digital Account Opening services, aligning seamlessly with the State Bank of Pakistan's Customers' Digital Onboarding Framework. This marks a significant leap in banking convenience, offering a quick, secure, and swift process for NBP customers to open accounts digitally. With a commitment to technological innovation, we are paving the way for a future where banking is not only accessible but also redefined by efficiency and security.



ANNUAL REPORT 2023

# 6. FINANCIAL STREAMLINING VIA DIGITALIZATION

#### **Driving Efficiency & Optimization**

Through our several strategic and innovative digital initiatives and process optimization projects, we have successfully saved around PKR 400+ Million, showcasing our commitment to modernization and efficiency. This substantial cost-saving initiative not only reflects our dedication to innovation but also positions us as pioneers in delivering cost-effective and advanced solutions.

# 7. REDEFINING CUSTOMER EXPERIENCE

#### **Through Multi-Channel Engagement**

Soaring to new heights of customer satisfaction, we are delighted to introduce a new range of services through multiple channels. From easily tracking Complaint Status to the seamless convenience of Card Blocking, Cheque-book and Instrument Management, our commitment to providing a superior customer experience is unwavering. Additionally, initiatives like Dormancy Removal and Enhanced IVR Customer Care further exemplify our dedication to meeting and exceeding customer expectations. Under the umbrella of Integrated Contact Center services, we are gearing up to provide personalized assistance for account inquiries, transaction support, and product information from all digital channels. By embracing a multi-channel approach, we aim to ensure that our customers have access to a diverse array of services, making their interactions with us efficient, responsive, and ultimately satisfying.





#### **Beyond the Horizon 2023**

#### Empowering Tomorrow: Leading the Digital Revolution in Banking Excellence

Looking beyond the horizon, our digital banking roadmap is marked by a strategic vision, responding to industry trends and the evolving needs of our customers.

Initiatives like USSD, SMS & WhatsApp banking are set to make banking more accessible and convenient, nurturing financial inclusivity via mobile devices. The introduction of a digital wallet will redefine customer transactions, providing a secure and user-friendly platform. Launching a new advanced Loan Origination System (LOS) will revolutionise and streamline lending processes, ensuring enhanced efficiency and a customer-centric experience.

Dedicated to elevating customer service, Integrated Contact Centers will redefine interactions, offering a unified and efficient support system. Venturing into E-commerce will expand our service horizon, providing customers with a comprehensive digital banking experience. The Acquiring Business initiative aims to fortify our presence in merchant services, facilitating seamless transactions for businesses.

The establishment of a Digital Lab exemplifies our commitment to continuous innovation, serving as a hub for ideation and experimentation in the digital space.

Lastly, the onboarding MasterCard Scheme will contribute to expanding our payment ecosystem, ensuring wider acceptance of our financial products.

Complemented by our enhanced mobile banking application, shaped by extensive customer feedback and market research, these initiatives collectively propel us into the future. They are designed to ensure our sustained relevance in a cashless economy and solidify our leadership in government payments. Notably, the seamless operations of NBP PaymentPro for corporate transactions underscore our commitment to operational excellence. These strategic pursuits reflect our dedication to customer-centric innovation, industry foresight, and operational excellence. By embracing these transformative projects, we are not only poised to meet but exceed the evolving expectations of our customers, positioning ourselves as leaders in the dynamic landscape of digital finance.

#### **Power by Digitisation**

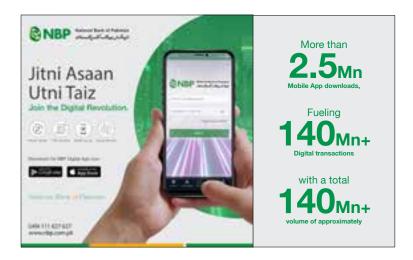
#### Driven by Digital, Enabling Tomorrow:

Envisioning NBP as a one-stop financial hub, we aim to fulfill all customer needs through all channels such as Internet Banking (IB), Mobile Banking (MB), Cards, ATMs, and other digital channels. Our goal is to provide a comprehensive, integrated suite of services for a seamless and superior banking experience.

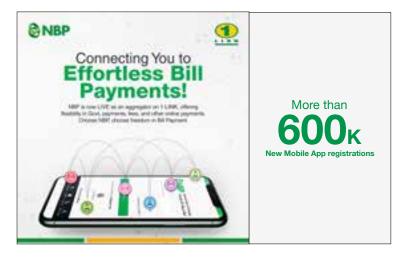
#### **DBG Objective**

DBG aims to spearhead a transformative agenda focused on revolutionising bank's approach to business and customer interactions. Our objective is to comprehensively revamp and digitise both internal bank operations and customer-facing services. This includes prioritising Financial Inclusion, cultivating a robust Digital Ecosystem, and enhancing the overall Customer Experience. DBG strives to integrate innovative technologies, optimize workflows, and create a robust and integrated digital infrastructure.

#### **Statistics**







# NBP AITEMAAD ISLAMIC Banking Group

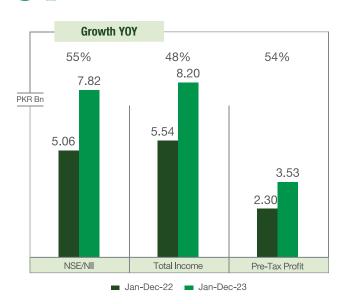
Alhamdulillah, NBP Aitemaad Islamic Banking Group posted pre-tax profit of Rs. 3.53 Billion for the year ended December 31, 2023 as compared to Rs. 2.30 Billion during the previous year and observing 54% YOY growth. NBP Aitemaad earned net spread Rs. 7.82 Billion as compare to year 2022 Rs. 5.06 Billion and recorded 55% YOY growth, while total operating income was Rs. 8.20 billion during the year under review which is 48% higher than previous year Rs. 5.54 billion. This improvement was due to volume growth (YOY) in average deposit and earning assets along with high policy rate environment. Despite the high inflationary pressure, operating expenses increased by 15% to Rs. 3.50 billion versus last year Rs. 3.05 Billion.

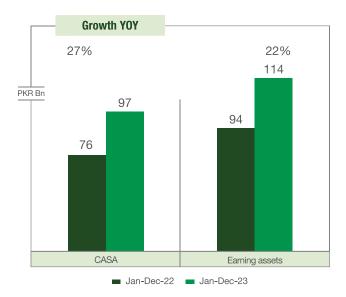
NBP Aitemaad closed deposits at Rs. 113.80 Billion for the year ended December-2023 as compared to last year Rs. 93.59 Billion having 22% YOY growth, while CASA growth has been 27% YOY. Total deposit customers stood at 249,939 at end of 2023 with increase of 26,313 (12%).

NBP Aitemaad increased its gross financing portfolio by Rs. 27.64 Billion to close the year end at Rs 74.67 Billion as compared to Rs. 47.04 Billion at the end of December-2022, exhibiting a YOY growth of 59%. NBP Aitemaad managed to recover monthly installments from Hascol, 100% provided for in Dec-21. Unprecedented policy/KIBOR rate, challenging, tough and uncertain macroeconomic environment during the year also impacted selective financing portfolio of Islamic Banking business. By adopting prudent and conservative approach, reasonable subjective provisioning has been created to absorb further adverse situation in this portfolio. The financing portfolio comprises corporate customers, located in Karachi, Lahore, Islamabad and Multan. Strategy is to continue booking top tier corporate customers, albeit cautiously.

NBP Aitemaad's gross investment decreased to Rs. 51.67 billion in December-2023 from Rs. 54.01 Billion in December-2022 due to repayments during the year. Overall earning assets increased to Rs. 126 Billion in December-2023 from Rs. 101 Billion in December-2022, depicting 25% YOY growth.

Alhamdulillah in 2023, NBP Aitemaad Islamic Banking has introduced a new financing product 'Running Musharakah' for corporate / commercial





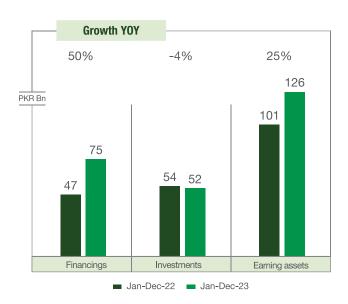
customers and also upgraded its deposit products scheme and digital banking features in view of the market trend.

NBP Aitemaad has also expanded its Islamic Banking Windows (IBWs) network from 50 to 150 IBWs during the year and committed to further extended upto 250 IBWs and Conversion of 50 Conventional Branches into Islamic Banking by the end of 2024. Furthermore, NBP Aitemaad has initiated the plan for conversion of conventional products in a Shariah compliant way and upgrading

the Core Banking Application (CBA) with the compatibility of Islamic Banking products and services.

A bit decrease in Home Remittance transactions, stood at 288,525 for the year as compared to last year 322,690 due to economic slowdown and uncertainty on rupees-dollar parity. Cards Activation increased to 79,035 as of December-2023 from 54,692 in 2022, 45% up YOY. Further, NBP Aitemaad activated 23,036 digital banking during the year and closed at 42,300, 220% up YOY.

NBP Aitemaad's total assets/balance sheet footing increased to Rs. 140.16 billion in December-2023 from Rs. 109.30 billion in December-2022 recording significant growth of 28% during the year under review.



# HUMAN RESOURCE MANAGEMENT

#### **Workforce Diversity**

NBP has demonstrated a strong commitment to workforce diversity by implementing various initiatives. The Bank introduced exclusive female batches in IT and Operations departments, contributing to a notable increase in female representation. The successful onboarding of 122 female staff in 2023, which is 22% of total hirings, reflects the bank's dedication to achieving Diversity, Equity and Inclusion goals.

Leadership Insight



#### **Inclusive Hiring Practices**

NBP has taken decisive steps in inclusive employment practices, employing 167 individuals with disabilities, representing 1.1% of its workforce. The institution's partnerships with Organisations like NOWPDP, ConnectHear, and Purple Tuesday highlight its commitment to creating an inclusive hiring environment. NBP's recruitment policy tailored for people with disabilities and sensitization programs contribute to a more equitable hiring process.





#### **Internship Programs and Continuous Improvement:**

NBP's Specialised internship program accommodating 12 PWD interns across Pakistan showcases its commitment to fostering inclusivity from the early stages of career development. Insightful feedback sessions with colleagues with disabilities underline the Bank's dedication to continuous improvement and creating an optimal work environment.

#### **Recognition and Awards**

NBP's commitment to DEI has garnered significant recognition, notably at the Global Diversity, Equity, and Inclusion Benchmarks Awards 2023, where the institution excelled across seven categories. This external recognition highlights the effectiveness of NBP's initiatives and its leadership in promoting diversity and inclusion.

Strategic Overview



#### NBP's Collaborative Commitment, Empowering Financial Inclusion through Partnerships

National Bank of Pakistan (NBP) partners with NGOs like Purple Tuesday, NOWPDP, and ConnectHear to promote financial inclusion for persons with disabilities. These partnerships aim to create accessible banking services, employment opportunities, and inclusive financial programs tailored to the needs of individuals with disabilities. They strive to foster an inclusive society by breaking down barriers and providing equal opportunities for all.

#### Exploring Excellence: Insightful Industrial Visits for Collaboration and Improvement

The purpose of industrial visits by the OE (Organisational Effectiveness) division team to Organisations like NOWPDP, ConnectHear, Purple Tuesday and KVTC (Karachi Vocational Training Centre) is to foster collaboration, learn best practices, and explore opportunities for partnerships or improvement in operational processes. These visits aim to gain insights into different industries, exchange knowledge, understand operational methodologies, and potentially implement innovative strategies within their own operations to enhance efficiency and effectiveness.

#### NBP's Commitment to Equality: Equal Pay and Inclusive Career Development Initiatives

NBP ensures equal opportunities across age, gender, ethnicity, and culture. Career opportunities are extended through batch and lateral hiring, with a notable 22% of females hired in the year 2023. Equal pay opportunities are provided, and there is no gender-based disparity in pay scales. Our promotion policy, approved by the board, ensures a fair process without discrimination. Every eligible employee has an equal opportunity during the promotion process.



#### **Induction Programs**

The Banks conducted induction programs across various segments, welcoming diverse talents such as Account Opening Officers, General Banking Officers, Agri Field Officers, AML Analysts, CA Trainees, and Senior/IT Officers. Particularly noteworthy were the Specialised training programs focusing on leadership, compliance, recovery tools, business continuity, agrilending risks, and digital banking.

Leadership Insight

#### **Empowering an Inclusive Workforce**

With a commitment to diversity and inclusivity, the Learning & Development Division led initiatives that left a lasting impact. A total of 9520 staff members, both male and female, and 850 women champions underwent Gender Sensitivity Training.



#### eLearning Programs: Nurturing Knowledge in Sustainable Banking

The development of eLearning programs on AML/CFT/CPF Regulations, Gender Sensitisation, Insider Training, Operational Risk Management, and Green Banking demonstrated our commitment to staying abreast of evolving standards and fostering sustainability in banking practices.

#### National Financial Literacy Program (NFLP) - II Empowering Communities

The division, through NFLP-II, not only met but exceeded its targets, conducting 294 classroom sessions and 58 street theatres. With a strong focus on inclusivity, 52% of the 12,174 participants trained were females. The success extended beyond training, with a remarkable 78% increase in accounts opened, contributing to financial empowerment at the grassroots level.



#### **Employee Relations Division**

In adherence to the Environmental, Social, and Governance (ESG) standards, the Employee Relations Division has pursued strategic objectives aimed at promoting a culture of transparency, efficiency, and ethical conduct within the organisation.

#### **Nurturing a Disciplined Workforce**

The division successfully conducted comprehensive training sessions for HR officers, investigators, and enquiry officers, focusing on the Employee Discipline Policy (EDP) and Disciplinary Process. These sessions, spanning Karachi, Hyderabad, Multan, Peshawar, Islamabad, and Gilgit Baltistan, reached over 200 employees. This initiative not only strengthened internal compliance but also contributed to the professional development of our workforce.

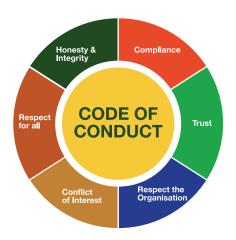
#### **Quick Complaints Resolution**

A relentless focus on constant and vigorous follow-ups has led to a notable reduction in the turnaround time (TAT) for complaints resolution, decreasing from 7 days to an impressive 4.4 days in 2023. This achievement underscores our commitment to prompt and fair resolution, promoting a positive work environment

#### **Fostering Ethical Practices**

Ethical Conduct Officers (ECOs) play a multifaceted role in conducting fact-finding reports, investigations, and mystery shopping of branches. Regular Virtual meetings are held to enhance their performance and clarify their roles, ensuring ethical conduct is at the forefront of our Organisational values.

By prioritizing employee well-being, ethical practices, and efficient processes, the Employee Relations Division continues to contribute significantly to the bank's commitment to ESG standards. These initiatives not only strengthen internal governance but also underscore our dedication to creating a workplace that prioritizes transparency, fairness, and sustainability.



#### **Training Programs**

NBP's Human Resources team has implemented tailor-made Diversity and Inclusion (D&I) training programs, addressing both technical and soft skills. The presence of 300 women's champions actively propagating D&I awareness is a standout feature, surpassing set targets and contributing significantly to employee development. Specialised behavioral training and comprehensive D&I coverage within customized programs further reinforce the Bank's commitment to fostering an inclusive workplace culture.





#### **Employee Well-Being and Engagement**

The bank's commitment to employee well-being is evident through initiatives like health and well-being sessions and virtual engagement programs. Events such as 'PINKtober,' Diabetic, and Cardiac Arrest Awareness Programs demonstrate a holistic approach to employee health. NBP Celebrated International Day of Sign language & Virtual engagement initiatives tailored for employees with disabilities which ensured active participation, creating an inclusive atmosphere. NBP also celebrated International Women's Day to recognize and acknowledge the achievements of our female employees. In addition to the celebrations for International Women's Day, National Bank of Pakistan also celebrated events for the festivals of Holi and Navroz. In line with our DEI efforts, we also celebrated National Working Women day. Our aim is to promote inclusivity and create a sense of community among our colleagues.

# INCLUSIVE Development

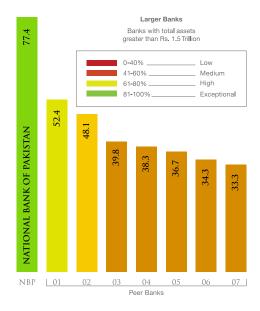
In its pursuit of achieving financial inclusion, IDG played a pivotal role in initiating a thorough realignment process within NBP to ensure efficient business operations and sustainable growth. The focus was on re-evaluating strategies to enhance the provision of superior services, particularly in agriculture, commercial and small & medium enterprises. The objective is to be able to address the financial needs of customers within these Sectors and offer deposit and lending products that are aligned with their requirements, ultimately aiming to boost business in these key segments as well as "access to finance".

#### **Agriculture Finance**

IDG implemented an extensive strategy to expand its interaction with potential borrowers. This multifaceted approach involved proactive marketing, seizing business opportunities and advocating for financial inclusion for farmers through awareness Sessions, conducting Field Visits, engaging in Meetings with Government Bodies and participating in Agricultural Melas. These initiatives were carried out independently as well as in collaboration with the SBP and resulted in extensive agri-focused marketing activities enabling NBP to attain top position in SBP Agricultural Credit Performance Ranking for the fiscal year ending June 2023, a remarkable ascent from the 8th position in the previous year. Other notable achievements included organizing the Regional Agricultural

Coord Committee (RACC) meeting in AJK as Champion Bank to enhance agricultural financing in underserved areas in Collaboration with SBP (which has appointed Champion Banks for various underserve areas of the country). An MoU was also signed with Food Security & Agriculture Center of Excellence (FACE) to elevate farming communities, fortify food security and contribute to the overall economic advancement of Pakistan.

#### Agriculture Credit Performance Of Banks End Jun, 2023







Governor KPK, Ghulam Ali Khan, visited the National Bank of Pakistan (NBP) stall during the International Livestock, Agriculture, and Fisheries Expo-2023 on October 4th to 5th, 2023, at Ring Road Peshawar.

Ms. Naushaba Shahzad, Group Head (A) IDG and Mr. Hasan Akram, Chief Operating Officer, Food Security & Agriculture Center of Excellence signed (MoU) at Islamabad.

#### **Commercial & SME Division**

In an effort to enhance economic empowerment, IDG has introduced a Specialised financial product called the "NBP Women Finance Scheme." This initiative comes with the support of SBP refinance cum Credit Guarantee facility, specifically designed to encourage women entrepreneurship. As part of this undertaking, awareness sessions were organized in partnership with Women Chambers of Commerce in major cities such as Karachi, Lahore and Islamabad.

Strategic Overview



#### **Lending to Microfinance Institutions**

NBP has maintained its position of being a market leader in commercial banks as far as lending to microfinance institutions is concerned. The Bank believes that wholesale lending to the microfinance lenders is a CRE component of its own obligation towards improving access to finance and enabling financial inclusion in the country. Not only has the bank positioned itself as a key finance provider to the microfinance sector but also posted a YOY growth in this portfolio by 21%. During the year, we expanded the canvas by adding investments in TFCs, Tier-I and Tier-II of Microfinance Banks to strengthen their equity base and remain SBP CAR compliant.

#### **Contribution towards Government Lending Schemes**

Over 15,000 applications were processed under the Prime Minister's Youth Business and Agri Loans Scheme, disbursing more than Rs. 2 billion. This achievement successfully met the limits assigned by the State Bank of Pakistan for Tier 2 and 3 Loans. Another scheme - the Farm Mechanization Scheme announced under the Kissan Package was also successfully implemented and launched. This system-based structured lending scheme is in line with IDG's initiative to automate the processing of Agri Loans.



#### **Corporate Social Responsibility & Sustainable Development**

During 2023, NBP provided Donations to support the causes related to different UN SDGs to the following organisation:

Network of Organisations Working for People with Disabilities, Pakistan (NOWPDP) for services / training to PWDs.





Pakistan Blind Cricket Council (PBCC) for the 14th edition of NBP T-20 (Grade 1 & Grade 2) Blind Cricket Trophy to encourage visually impaired players for capacity building and social inclusion.







Women's Empowerment Group to purchase an Ultrasound machine for early diagnosis of breast cancer at Pakistan's first dedicated breast cancer hospital i.e. The Pink Ribbon Breast Cancer Hospital in Lahore.







The Citizens Foundation for installation of solar power systems in 5 primary schools (one each in Sindh, Balochistan, Punjab, KPK & AJK).









Ghulam Ishaq Khan Institute of Engineering Sciences and Technology (GIKI) to support construction of a Girl's Hostel as well as installation of a Solar Power System.











Besides these donations we also sponsored different events including but not limited to Spring Festival, Summer Camp, Golf Tournament, International Conference on Education and Research, Environment and Health Summit, Awards and International Conference, Awards on Environment, Health & Safety.



## **ESG CONSIDERATIONS**

#### **Commencement of Operations of Green Banking Working Group**

In the course of the year, the Board of Directors approved the Green Banking Policy. In adherence to the Policy directives, two Bank-level Working Groups have been established, comprising Senior Executives from various Groups. The principal responsibility of these Working Groups is to supervise the development of strategies, suggest administrative procedures and institute accountability mechanisms within the pertinent Groups to ensure the efficient execution of the Green Banking Policy. These strategies and procedures are explicitly directed towards three key areas: Environmental Risk Management, Green Business Facilitation and Own Impact Reduction, as delineated in the Green Banking Policy.



#### **Green Financing**

The Bank has extended green financing facilities to Corporate, Investment, Islamic, Commercial / SME, Agri and Consumer clients. This initiative encompasses Wind Power, Hydro, and Solar-Powered projects under the SBP Renewable Energy Finance Scheme in addition to conventional bank financing options.

NBP has also issued Sukuk Facility (Islamic Bonds) and TFCs to Hydro Power Projects through its Aitemaad Islamic Banking and Investment Banking counters.



#### **NBP Roshan Ghar**

The Bank has developed a Solar Financing Product Program under the name "NBP Roshan Ghar," targeting the salaried class, business persons and self-employed professionals. To enhance energy efficiency, the Bank has implemented various measures such as replacing traditional bulbs with energy savings LED lights across Branches, Regions and the Head Office. As part of a trial initiative, sensor lights have been introduced at the Head Office. Additionally, the Bank has replaced conventional air conditioners with inverter-type units, resulting in a significant improvement in energy efficiency.

The successful installation of 495 solar-powered ATMs /Branches nationwide is a testament to the Bank's commitment to sustainable practices.



#### **Internal Capacity Building**

The Green Banking Wing, in collaboration with the Learning & Development Division, has launched an e-Learning Awareness Module on Green Banking. Participation in this training module is now mandatory for all employees. Aligning with the Environmental & Social Risk Management Implementation Manual issued by the State Bank of Pakistan, both the Board and Management are dedicated to establishing an Environmental and Social Management System. This System aims to comprehend, monitor and manage the Bank's social, environmental and economic impact, allowing it to contribute to the broader societal objective of sustainable development.



# CSR ACTIVITIES AND ACHIEVEMENTS

#### 1. Inclusion of Differently Abled Persons

To promote inclusion of differently abled persons, NBP supported Network of Organisations Working for People with Disabilities Pakistan (NOWPDP) for the services provided in their Center of Excellence for Financial Inclusion (CEFI). This package included Training of Persons with Disabilities (PWDs), Certification Audit of NBP Branches, Employee Sensitization, Account Opening & Financial Literacy Training and Branding.



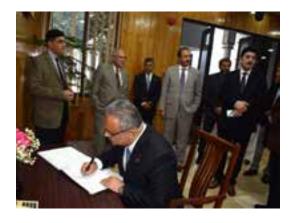
NBP has been sponsoring Pakistan Blind Cricket Council (PBCC) cricket tournaments for the last thirteen years as a part of its diversity and inclusivity initiative for differently abled persons. This year as well, the Bank was Title Sponsor for the 14th edition of NBP T-20 (Grade 1 & Grade 2) Blind Cricket Trophy that was held in Islamabad and Faisalabad respectively. Teams from 16 cities participated in this tournament. Players from different ethnic backgrounds came together on a platform that encouraged their development, capacity building and social inclusion in normal society.



#### 2. Environment

Our operations in this sector focus on investing in energy-savings and renewable energy projects to save valuable resources and manage potential environmental risks. This approach guided us in selection of several Sustainable Development Goals (SDGs) where our projects are in line with Affordable and clean energy (SDG 7) and Climate change (SDG 13).

The initiative included support to Ghulam Ishaq Khan Institute of Engineering Sciences and Technology (GIKI) for the installation of a solar power system at the University situated in Topi, KPK to promote Go Green initiative.



NBP also supported installation of 5 solar power systems in Primary School Units (1 each in Sindh, Baluchistan, Punjab, KPK & AJK) of The Citizens Foundation (TCF). The primary objective of this project was to reduce dependence on conventional power supply. TCF schools in less privileged areas are facing extreme power shortages which severely hampers education provision to an already marginalized community. The impetus is the need to mitigate the adverse effects of lack of electricity on the quality of education and student learning outcomes.



#### 3. Women Empowerment

CSR can empower women in a multitude of ways from encouraging them to seek education to standing on their own feet and becoming revenue generating citizens. Our CSR policy also has been hailed as a new means to address gender inequality, particularly by facilitating women's empowerment. This involves empowering our women through granting them tools, opportunities and autonomy to overcome barriers and play a vital role in society.

The initiative in this regard included support to Ghulam Ishaq Khan Institute of Engineering Sciences and Technology (GIKI) in the construction of a Girls Hostel. The Hostel is named after NBP to facilitate young women from remote areas to embark on a journey of STEM education. Ghulam Ishaq institute estimated to construct 185 rooms to accommodate 335 girls in Female hostel At present, 90 rooms are constructed, which accommodate 180 girls



We also supported the Women's Chamber of Commerce, Dera Ghazi Khan in successfully arranging this Spring Festival targeted at providing opportunities for women of far flung areas to access financial services and participate in economic activities.



#### 4. Health

NBP has donated an Ultrasound Machine for the patients at Pakistan's First Dedicated Breast Cancer Hospital, The Pink Ribbon Breast Cancer Hospital located in Lahore, for early diagnosis of breast cancer.

(WEG) aims to provide diagnosis and treatment of cancer to patients from all strata of society. Over 4,000 underprivileged patients will be diagnosed each year using one machine.

NBP also collaborated with Aga Khan University & Hospital in raising funds for Congenital Heart Disease (CHD) surgeries by sponsoring their Annual Golf Tournament. CHD is a heart abnormality present at birth. Over 60,000 infants in Pakistan are born with CHD each year and over 60% are unable to survive beyond their first few years because of inadequate diagnostic and treatment facilities in our country.



#### 5. Education

NBP also sponsored a Summer Camp for students of SST Public School, Rashidabad, Tando Allahyar. The objective of this camp was to provide an enriching and enjoyable experience to students during their summer break, allowing them to explore new interests, develop lifelong skills and foster camaraderie among their peers.







#### **Awards & Recognition**

attended.

NBP's CSR initiatives have been recognized and the Bank has received several Awards in the categories of Education & Scholarships, Differently Abled Persons, Public Health & Safety Programs, Women Welfare, Empowerment & Development, Community Affairs, Crisis / Disaster Assistance and Partnership of the year.







#### CELEBRATING CSR EXCELLENCE AWARDS

NBP Grabs five CSR Awards at the 13th Corporate Social Responsibility
Summit & Awards. NBP received awards in the categories of Public Health /
Safety Initiative, Women's Empowerment, Corporate Community Partnerships,
Education / Scholarships Programs and Green Environment Stewardship.







# STRATEGIC OVERVIEW



# VALUE CHAIN &

Leadership Insight

OPERATING MODEL Our vision is to be "the nation's leading bank". We prioritize strategic planning to address emerging challenges

and achieve balanced growth. Each year, we refine our strategic planning processes, drawing insights from past experiences and adapting to macro trends. Financial planning, corporate governance, and risk management serve as the guiding principles for our business operations.

Over the past seven decades, our business model has evolved, reflecting our commitment to the nation and resilience in challenging environments. Our objective is to create and deliver value, promoting inclusive development and growth for all stakeholders. We aim to collaborate with stakeholders to enhance their prosperity while addressing economic, social, and environmental priorities.

Engaging with stakeholders helps us gain insights into their needs and maintain equitable relationships. Our strategies and key performance indicators (KPIs) are developed considering available resources and inputs. We have designed a customer-centric business strategy, offering tailored financial solutions to individuals, small and medium enterprises, large corporations, and public sector entities. Each customer segment is supported by a dedicated business unit responsible for aligning strategies with the overarching goals of the bank.

#### **Our Competencies:**

Governance, Risk Management, IT Infrastructure & System, Human and Social Capital, Cross Function Support.

#### **Primary and Support Activities for Value Creation**

**Upstream** Financial Inputs, Environment, Suppliers, etc.

#### Investment **Services Funding** Account **Deposits** Leading & Credits Management Securitization Securities Trustee Financial Products Borrowings Advisory Corporate **Equity Capital** M&A Investments

**Downstream** 

**Utilization &** benefits of our products & services

**Customer (Individuals, Organisations, Governments)** 

#### **Creating Value for Our Stakeholders:**

As the nation's bank, we strive to contribute more to society beyond just meeting our financial targets. Our longterm success hinges on serving our customers well and creating value for society through our products, services, and facilities. At NBP, we create value through our business model, where we use various resources or "CAPITALS" through our business activities to produce outcomes that benefit society over time.

Our inputs come from various sources, including financial, manufactured, human, intellectual, customer, social, and natural capitals. Financial institutions like ours typically earn lower returns on assets compared to corporations in other sectors, which may usually earn between 15% to 20%. To make returns more appealing to our shareholders, we employ a strategy called gearing. This allows us to expand our business by mobilizing funds through deposits and borrowings and investing them in income-generating assets, leveraging our shareholders' equity. Currently, our bank operates at a 20.6 times equity multiplier.

Our business and value creation model revolves around two core functions: financial intermediation and maturity transformation. Financial intermediation involves acting as a bridge between different customers, such as depositors and borrowers, importers and exporters, and remitters and beneficiaries, by providing both fund-based and non-fund-based financial solutions. Maturity transformation, on the other hand, involves borrowing money short-term and investing or lending it out at a risk premium.

These two functions are the main drivers of value creation and increasing the bank's financial capital through key income streams: fund-based mark-up/interest income and non-fund-based fee and commission income. Fund-based income, like net interest margin, compensates the bank for the credit and interest rate risks it takes. Our net interest income is the difference between the interest earned on loans and the interest paid on deposits and borrowings. Additionally, the bank earns non-fund-based income through fees and commissions for services provided. This year, 81% of our total revenue came from interest income, while the remaining 19% was generated through capital gains, dividend income, foreign exchange dealings, and other sources. Both categories of income contribute to bolstering the bank's financial capital.

#### **Integrated Business Model:**

The bank's comprehensive business model is depicted in accordance with the Integrated Reporting Framework, showcasing how the bank's various capitals interact within this framework.

#### **Inputs for Capital**

The bank relies on several key inputs for its operations, including financial, intellectual, human, manufactured, natural, social, and relationship capital. These resources set the organisation apart from others because of their unique strengths and capabilities. The organisation heavily relies on these capitals to create value and deliver results for its stakeholders. They are essential for the strength and adaptability of the business model.

**Stakeholders** 

The bank's stakeholders are grouped into several major categories, including shareholders, customers, regulators, rating agencies, suppliers, employees, & the communities where we conduct business.

**Operating Context** 

For details on the external environment affecting the Bank, please refer to the Outlook section of this Annual Report.

**Business Activities** 

- We continuously adjust our business model to respond to external changes, capital dynamics, & evolving business activities, resulting in improved outputs and outcomes.
- Our unique selling points include our range of products, targeted market segmentation, diverse delivery channels, strategic marketing initiatives, and state-of-the-art technology, all aimed at enhancing services for customers and stakeholders.
- Our focus is on achieving long-term success through refining processes, investing in employee training, strengthening relationships, and innovating products.

Outputs	The products and services offered by the bank to its customers represent the outcomes of our business model. Please refer to the following pages in this section of the Annual Report for details on our products and services.
Outcomes	The internal outcomes, such as employee morale, Organisational reputation, revenue, and cash flows, as well as external outcomes like customer's satisfaction, tax payments, brand loyalty, and social and environmental effects, are integral components of our business model. These outcomes result from the exceptional services and products provided by the bank. We prioritize enhancing our services and operational standards to generate positive outcomes.

**Key Drivers of Our Business** Model

#### The Macro Environment

Adjusting To And Managing Through The Challenging Operating Environment

**OUR CAPITALS** 

**PROCESS** 

#### **INPUTS**

#### FINANCIAL CAPITAL



Our strong capital base, as well as diversified sources of deposits and funding from investors and clients that are used to support our clients, including the extension of credit and facilitating payments and transactions.

PKR 383 Bn (2022: PKR 301 Bn)

PKR 3,674 Bn (2022: PKR 2,666 Bn)

PKR 1,632 Bn (2022: PKR 1,439 Bn)

#### MANUFACTURED CAPITAL



Our business structure and operational processes, including our fixed assets such as property and equipment, digital assets, including digital products and information technology systems that provide the framework and mechanics of how we do business and create value.

- 1500+ Branches (750+ rural branches) - 1400+ ATMs
- 1400+ ATMs
   IT systems and Digital Touchpoints which are being modernized as part of our technology journey
   PKR 2 Bn invested in our technology

Leadership Insight

#### **HUMAN CAPITAL**



Our culture and our people, our collective knowledge, skills and experience to enable innovative and competitive solutions for our clients and value for all stakeholders

- Strong Corporate Governance
- An experienced and diverse
- executive team.
   ~15,000 motivated employees who embrace a culture that is:
- » client-driven and people-centred; » innovative and competitive; and
- » strong in compliance and governance

#### INTELLECTUAL CAPITAL



Our intangible assets, including brand, reputation and franchise value, research and development capabilities, innovation, capacity, knowledge and expertise, as well as strategic partnerships.

- Leading Bank of Pakistan
- A leader across various products and segments, including renewable energy finance, corporate and commercial lending, small business services, digital and asset management

#### SOCIAL AND **RELATIONSHIP CAPITAL**



Stakeholder relationships, including the communities in which we operate, as we recognize the role that banks play in building a strong and thriving society as well as a financial ecosystem.

- 9 million+ customers
- Embracing sustainable-development financing to meet the SDGs as well as responsible **ESG** practices
- One of country's largest footprint
- Good relationships with our stakeholders

#### NATURAL CAPITAL



The direct use and impact on natural resources in our operations, including energy, water and climate, and our influence through our business activities.

- We impact the natural environment directly in our operations and indirectly through Green Banking and renewable-energy financing.

## **OUR** VISION

#### Aligned to the Bank Strategy



#### **Activities**

- Lending to individuals, SMEs, corporates and Governments
- Source funding from customers and fund providers
- Transactional banking trade services
- Group operations
- Invest in diversified portfolios
- Fund and forex management
- Advisory services

- NATIONAL BANK OF **PAKISTAN** 

164

#### **Digital Transformation**

Accelerating the shift from physical products, services and channels to digital and client-centred solutions.

#### **Transformation of Society**

Increasing focus on delivering on our purpose and the SDGs.

#### **Competency Rollout**

Transforming and enabling our human capital for the future.

#### THAT CREATE VALUE

#### FOR OUR STAKEHOLDERS

To be the Nation's leading Bank Enabling **Sustainable Growth** and Inclusive **Development** 

#### **OUTPUTS & OUTCOMES**

#### **Shareholders**

Delivering attractive and sustainable shareholder returns on a foundation of strong balance sheet.

- Net Assets Growth by PKR 72 Bn
- PBT of PKR 101 Bn
- PAT of PKR 52 Bn
- EPS of 24.37
- CAR 25.47%









#### **Customers**

Supporting financial goals for our customers and clients with suitable products and services.

- Profit/Mark-up on deposits, borrowings, PKR 856 Bn
- PKR 1.6 Trillion of Loans
- PKR 3.7 Trillion of Deposits
- Sustainable Financing







Helping our ~15000 colleagues and their families

- PKR 56 Bn as Remuneration
- Retirement Benefits
- Career Development
- Training & Development PKR 109 Mn
- Conducive Workplace











#### **Suppliers**

- Payments made for the provision of goods and services PKR 34 Bn
- Fair Dealings
- Preferred local suppliers from the communities where we operate
- Equal business opportunities
- Timely payments to suppliers in average 7 working days



#### **Business Clusters**

- Retail and Consumer

**Delivered Through** 

- Corporate and Investment
- Treasury and Capital Markets
- Inclusive Development
- Islamic Banking
- Overseas Franchises

#### Community

Providing support to our communities, and access to social and environmental financing to address societal needs.

- Through CSR initiatives and Investment in Health and Education
- PKR 88 Mn



# MARKET POSITIONING AND COMPETITIVE LANDSCAPE

Leadership Insight

The Bank follows a holistic approach in determining its growth strategy, culminating in the formulation of a Strategic Business Plan. In the process of strategic planning we assess our marketing positioning and the competitive landscape by identifying the issues which could have a material impact on the ability of the Bank to achieve its strategic priorities. Issues material to our strategy are identified through a robust process that includes content gathering from internal and external sources, followed by detailed analysis and curation of the information, and then prioritization.

The Bank's strategy aims to leverage its competitive advantages to transform the Bank into a future-fit, competitive organisation which is able to respond to the challenges posed by the rapidly changing competitive landscape and operating environment.

#### **Our Market Positioning & Competitive Advantage**

- Market leader in assets, deposits, loans and advances
- Unparalleled nationwide customer penetration and market outreach
- Trust and confidence created by being a State-owned bank
- Commitment to objectives of the State for the Nation's prosperity
- Commitment to social and environmental sustainability

#### **Market Positioning**



#### **Total Assets**

Largest Bank in terms of Total Assets

PKR 6,652.7 Bn



#### **Deposits**

2nd Largest Bank in terms of Total Deposits 13% Share.

Market Share: 13%



#### **Loans and Advances**

2nd largest Bank in terms of Total Loans & Advances.

Market Share: 12%



#### **Branches**

2nd largest Bank in terms of Market Outreach.

Branches: 1508



#### **Agriculture Loans**

Largest provider of Agriculture Loans PKR 90 Bn.

Market Share: 18%



#### Investments

Largest Bank in terms of Investments.

PKR 4.4 Tr

#### **Critical Factors and Our Responses**

Critical trends in the operating landscape as discussed in the PESTEL (please refer to Page # 169) have direct implications on the Bank's strategy and performance

as they present both opportunities and risks to its value creation. Key implications and the Bank's response to each are summarized below:

## **SWOT ANALYSIS**









#### **STRENGTHS**

- Leading Bank in terms of Balance Sheet Size and Profitability
- Unparalleled customer outreach with largest rural coverage
- "National Bank of Pakistan" with 7+ decades of longevity
- Sovereign ownership & Support, Strong Capital Base, 'AAA' credit rating

#### **WEAKNESSES**

- High portfolio infection rate
- Technology infrastructure, data issues and limited offering of digital banking products
- Limited Capitalisation on cross-sell potential
- Litigation related to HR issues
- Control & compliance challenges in overseas operations
- Risks arising from PESTEL Factors

#### **OPPORTUNITIES**

- Growth potential in SME and unserved markets
- Growth potential in Islamic Banking
- Leverage position as Government's payment bank
- Emerging trends in consumer behavior with growing market for digital/ branchless banking
- Leveraging retail and corporate relationships for cross-sell initiatives

#### **THREATS**

- Contingencies related to pending legal cases
- Unexpected increase/ fluctuations in exchange/policy rates
- Rising compliance and operating cost
- Concentration in government deposits, business and securities
- Technology, Infrastructure investments by the competitors
- Escalating Competitive Landscape

# MATERIAL CONSIDERATIONS

Being a Commercial bank with an agenda to play a National role aligned with objectives of the State, material matters and considerations in the process of our strategy making are usually different from those of other commercial banks in the Country. The emerging trends in product delivery and the mounting financial headwinds in the prevailing economic environment have resulted into newer challenges, trends and developments with multiple influences on our operations prompting the Bank to pursue a multi-layered strategy for meeting varying expectations of its stakeholders in a balanced & sustainable manner.

In these challenging times, the Bank helps its customers by offering affordable banking & financial products, while fulfilling genuine needs of its employees and safeguarding the shareholders' value and ensuring

compliance to taxonomies of sustainable banking. Amid certain contingencies that may have major impact on our capital base, the Bank's resilience was second to none. Being agile to the emerging trends in technology, stakeholders' preferences and the call for playing an extended role for National economic stability, the Bank responded well to the exterior environment.

In setting its asset growth and risk strategies, the Bank also remains vigilant on emerging global trends & disruptions that influence our performance and sustainability. In a time of financial crises, rising policy rates and volatile exchange rate environment, we remain particularly watchful of our maintaining financial cushions, liquidity and capital buffers by embarking on farsighted provisioning.



#### **Our Approach to managing Material Matters**

The Bank regularly identifies the topics material to its strategic planning. This entails allocating the required resources to each business and control group based on the significance of each material matter towards achieving the strategic imperatives. Delivery of material topics is measured against predefined and budgeted targets that are approved by the Board and communicated to each strategic unit at beginning of the year.

Effective set of policies and procedures have been put in place to guide our people on how to execute their activities in a responsible and ethical manner in managing the material topics. Adherence to the policies & controls to accomplish the objectives of material topics is ensured through periodic internal and external assurance and verifications, findings of which are reported to the Board and/ or the relevant Management Committees for information and corrective action, where necessary.

#### **Significant Factors and NBP's Response**

Factor	Brief Description	Significant change from last year	NBP's Response
Polictical	Political conditions & volatility can significantly affect Bank's business and its profitability. A major political unrest would cast an adverse impact on functioning of the Bank.	1. Change of Government	The Bank is watchful of prevailing political situation in the country including the changes being introduced in the monetary, fiscal & economic policies.
Economic	Economic conditions of the country have a significant impact on our business. Higher interest costs, high inflation and low economic growth impact Organisation's performance.	1. Lower GDP Growth 2. Devaluation of PKR 3. Increase in average Policy Rate 4. Increasing Inflation 5. Reduced PSDP budget by the Govt. 6. Lower Forex Reserves	The Bank maintains well diversified deposits and advances portfolio with no single sector having a major impact or control. However, an overall persistent decline in economic conditions may pose adverse effect on the Bank's financial position & performance.
Social	The Bank has to operate as a socially responsible corporate citizen and has to play its role for socio-economic development of the underprivileged members of the society throughout the Country.	CSR, ESRM and ESG related guidelines included in the Code of Corporate Governance and SBP divertive.	The Bank effectively partakes in social activities for betterment of the society, particularly for the under-privileged communities. For this purpose, the Bank particularly contributes towards financial inclusion, education, health, sports and skill development.
Technological	Technology has opened up new markets, new products, new services and efficient delivery channels for the banking industry and the banking system is slowly shifting from the traditional banking towards IT based relationship banking.	Mobile/ Internet Banking became more common     Data Security became more critical     Increasing competition from Telecoms	We deployed multiple software and IT Infrastructure Projects to improve our operations, service quality and to ensure security of our IT systems. A major development includes the upgrade of our Core Banking Application.
Legal and Regulatory	The Bank operates in a challenging legal & regulatory environment. Any major changes in regulatory frameworks laid by the SBP, SECP, Government, etc. may impact our business.	1. Federal Shariat Court Judgement to transition the Bank into Islamic mode of Financing 2. Finance Act-2022 3. Enhanced Regulatory Supervision 4. Implementation of IFRS 9 5. Increased Capital Requirements for D-SIBs 6. Enhanced Regulatory oversight in international operations	The Bank complies with all the laws & regulations enacted by the SBP, SECP, Government and other governing bodies. Our Compliance, Risk, Audit and Legal functions are equipped with adequate resources to keep the Bank compliant with all the regulatory requirements in both domestic and overseas operations.
Environmental	Banks can play an important role for the protection of environment and transforming the economy into a resource-efficient and climate-resilient one.	Sustainable development     Green Banking initiatives     by SBP     S.Environmental and Social     Risk Management System     introduced by SBP	The Bank has put in place efficient strategies to play its due role for environmental protection. Such initiatives include large scale plantation campaigns, solar powered ATMs and premises lighting, etc. Title page of this Annual Report is in line with Bank's initiatives for environmental protection.

We pay close attention to the environment in which we operate, scanning the horizon for risks and opportunities, and adapting our strategies accordingly. We also monitor trends in the behavior of our customers and clients so we can effectively meet their evolving needs.

	Possible Implications	Bank's Response
Bargaining powers of customers and suppliers	The retail/transactional level customers/ suppliers usually enjoy relatively higher bargaining power to switch to other competitors due to the low switching costs involved. Although such customers are primary source of funding to the Bank, their bargaining power is considered 'low' as they individually have a minimal impact on the Bank's bottom line. The bargaining power of larger groups (e.g. moving away of the deposits by Government entities to Treasury Single Account) and corporate customer is comparatively greater as their moving away may have sizeable impact on funding and revenues of the Bank.	NBP follows a cohesive strategy to strengthen its business relations with the providers of funds as well as with the suppliers:  1. Identifying alternative sources of funding/supplies 2. Establishing cordial business relations and treating our suppliers as business partners to create a win-win situation. 3. Optimizing the concentration risk
Intensity of competitive rivalry	Pakistan's banking industry comprises of commercial banks, DFIs, microfinance institutions, Fintech, etc. is quite competitive as the banks have focused on developing a wide range of products to enhance their market share. Product differentiation and the low switching costs give the customers freedom to easily move from one bank to other. Digital Bank's recent development in delivery of services by Fintech through digital channels has further intensified rivalry in the banking industry.	NBP has initiated following measures with a view to consolidating and further improving its market share:  1. by distinguishing itself in the marketplace primarily on the basis of its longevity, experience and brand image;  2. by distinguishing itself in the marketplace primarily on the basis of its longevity, experience and brand image;  3. offering low-cost banking solutions for customer retention and loyalty  4. leading the G2P payment initiatives
Potential New Entrant into the Industry	Entry of new rivals may have an impact on the Bank's business and profitability in the long run. However, heavy minimum capital requirements and time taking licensing process to setup a bank serve as strong entry barrier for new entrants. The central bank has recently been following accommodative policy allowing entry of microfinance & digital banks that are posing a challenge in the retail segment with focus on transactional services through digital solutions.	NBP is responding to such threats by  1. Adopting more customer-centric business strategies and improving service quality and convenience for retaining customer loyalty;  2. Substantially investing into and enhancing its digital banking platforms for improving customer convenience;  3. Launching new products and services that cater to a diversified customer base; and  4. Increasing its Islamic banking product suite and outreach.

# STRATEGIC OBJECTIVES

Our objectives in the short-term, medium-term and long-term are reviewed and aligned every year by the Management and approved by the Bank's Board of Directors. Broadly, strategic objectives of the Bank are categorized as follows:

#### SHORT-TERM

#### **MEDIUM-TERM**

#### LONG-TERM

- Strengthening the capital adequacy, control and compliance,
- Rationalizing the international franchise,
- Improving service quality and customer experience,
- Increasing digital banking footprint;

Our aim is to smartly grow our market presence, ensuring we expand our core business in a strategic manner. This involves investing in and upgrading the infrastructure, including IT systems, and nurturing the workforce. By doing this, we're laying the groundwork for sustainable growth and boosting our competitiveness in the market.

Expanding on the steps we've made in the short and medium term, our bank is committed to realising its long-term goal: to emerge as the foremost financial institution of the Nation. We aim to be a catalyst for sustainable growth and inclusive development, actively contributing to the economic prosperity of our country and the well-being of its people.

Pillars of our corporate strategy are cohesive and complementary, with benefits from improvements in one reinforcing progress across the others. For example, digitising operations and products leads to improved customer experience which in return creates diversified income streams. This makes our Bank more resilient, risk efficient and cost effective.

### Strengthening our capital

### **Supporting Customers**

#### Powered by Digitalising

#### Inclusive Bank

#### Strengthen Our Culture

### Prudent Resource Allocation

Strengthening our financial soundness through actions like increasing equity, managing RWAs, and improving profitability. This boosts our stability, resilience, and growth potential, building confidence among stakeholders.

Putting our customers at the core of the strategic decisions we make in pursuit of our vision to enable sustainable growth and inclusive development.

Making our business operations more efficient and technologically advanced to enable our customers and clients to engage with us in the way they want to.

Diversifying our organisation by business, geography and income type to be more resilient to economic headwinds and future trends.

Improving our service quality and corporate image of the Bank to make it the best choice for our customers and colleagues Ensuring
efficient resource
allocation
for generating
sustainable and
long-term
returns for each
class of our
stakeholders.
development.

#### **2024 Strategic Priorities**

Overall, our strategic priorities for 2024 remain unchanged i.e. to enable sustainable growth and inclusive development in the country. In pursuit of our goals, we set our business strategy with frequent developments relating to technology, stakeholder preferences, increasing unorthodox competition, greater regulations, etc.

The word DELIGHTED became an acronym for a vast majority of our institutional challenges which are: Data, Enterprise Risk, Legal, International Franchise, Governance, Human Resources, Technology, Expense Management and Digitalisation Strategies adopted to achieve desired results in the identified priority areas include:

**Inclusive Development**  **Risk Management** and Controls

Information **Technology** 

**Digital Banking**  **Operational Efficiency** 

Deliver on the National Agenda Focused approach towards agriculture, and SME segment to capitalize on the government initiated lending programmes.

Revision in credit policies, manuals and processes to align the same with the Industry and International Best Practices.

I.T. remains high on our agenda. Necessary measures are being adopted to ensure seamless system upgradation, integration and optimise technology landscape to enable innovation and achieve operational excellence.

New products to be launched and new variants and enablement to be synchronized with the existing channels to move ahead. Effective marketing of digital products to arrest counter traffic and promote financial inclusion.

We will streamline the Bank's systems and processes to achieve operational efficiency. Also, improvement in service quality through automation and introducing the concept of branch service ladder. Soon we are launching a new theme of promotional campaigns for customers and colleagues.

# KEY PERFORMANCE INDICATORS

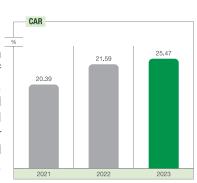
Strategic Objectives	Achievement Area	Achievement Indicator	Achievement Area
Prudent Balance Sheet Growth	1. Capital 2. Risk Weighted Assets 3. Deposits Mobilisation	As of December 31, 2023, the Bank achieved PKR 6.7 TRILLION milestone in its balance sheet that grew by 26.9% to reach PKR 6,652.7 Bn from PKR 5,240.4 Bn at the end of 2022.  Total deposits with the Bank amounted to PKR 3,674.4 Bn in line with our focused strategy to deliver a higher after-tax profit to our shareholders. Major share of the Bank's funding comes from sticky customer deposits that contribute 98.1% of the total deposits. The Bank maintained its CASA ratio high at 78.8%. Gross loans & advances stood at PKR 1,631.7 Bn depicting an increase of 13.4% YoY. Whereas, net advances stood at PKR 1,398.1 Bn i.e. 13.6% up YoY. Risk prudent growth in advances was achieved in most of our products including corporate, commodity and Islamic. The Bank's advances-to-deposits ratio has declined to 44.1% from 54.0% at the end of 2023.	This will remain critically relevant in future.
Sustained Profitability	Highest ever revenue in the history of the Bank	For the year 2023, the Bank earned total revenue of PKR 209.4 Bn. This is 36.4% higher against PKR 153.5 Bn earned for corresponding year. Profit before-tax for the year amounted to PKR 101.3 Bn. There is a rise of PKR 38.5 Bn or 61.4% compared to prior year's profit before-tax of PKR 62.7 Bn.	This will remain critically relevant in future.
Capital Adequacy & Strength	CAR	The Bank's eligible Tier-I capital has increased from PKR 231.2 Bn as at December 31, 2022 to PKR 283.3 Bn as of December 31, 2023. Also, our eligible Tier-II capital increased by PKR 18.4 Bn due to increase in surplus on revaluation of fixed assets. Capital Adequacy Ratio as at December 31, 2023 stood at 25.47% (2022: 21.59%) with Tier-1 capital adequacy ratio at 19.16% (2022: 16.30%).	This will remain critically relevant in future.
Business Development & Operational Efficiencies	Launch of new products      Deployment of IT systems	We have upgraded our risk & credit architecture to enhance resilience. Progress was also made in addressing various legacy issues in the area of operations, risk and compliance. We have started the upgradation of our Core Banking Application. This all will streamline the operating efficiencies, greater regulatory compliance, as well as improving the customer service quality and product/service deployment	This will remain critically relevant in future.

# RESOURCE Allocation

In pursuit of our commitment to enhancing stakeholders' value and serving the Nation, we have deployed adequate resources to ensure efficient strategy execution. Our resources fall under 6 major categories, each one is briefly discussed below:

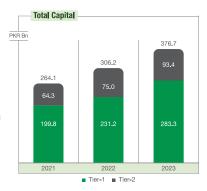
#### **Financial Capital**

The Bank's policy is to maintain a strong capital base so as to maintain investors, creditors and market confidence and to sustain development of the business. Adequacy of the Bank's financial capital is monitored using, inter alia, the rules and ratios established by the SBP. The Bank has devised effective stress testing scenarios to assess the strength of its financial capital under the Internal Capital Adequacy and Assessment Process. Other tools deployed include prudent capital allocation, balancing risk-weighted assets, efficient maturity profiling interest bearing assets & liabilities, etc.



### Key Objectives of Our Capital Management & Adequacy Strategy include:

- Regulatory Compliance
- Meeting internal capital targets which are more stringent than the regulatory requirements
- Maintaining optimum Risk Weighted Assets for profit maximization
- Achieving Corporate Sustainability
- Securing the highest credit rating for the Bank.



At end 2023, the total Risk Weighted Assets under Credit Risk and Market Risk amounted to PKR 1053 Bn (2022: PKR 1,066 Bn) and PKR 121 Bn (2022: PKR 94 Bn), respectively. Whereas, RWA under Operation Risk amounted to PKR 305 Bn (2022: PKR 259 Bn). Overall, the RWAs were increased by 4.3% YoY to PKR 1,479 Bn.

Moreover, NBP is the only Bank in Pakistan with credit rating of 'AAA' by both the approved credit rating agencies in Pakistan. In June 2024, M/s JCR-VIS Credit Rating Company again reaffirmed the Bank's standalone rating of "AAA", one of the highest credit ratings accorded by the company for any bank in Pakistan. PACRA has also assigned a long-term entity rating of 'AAA' (Triple AAA) and short-term rating of 'A1+' (A-One Plus). This strong credit rating capacitates the Bank to access additional capital in case a requirement arises.

For further details on Capital Adequacy, please refer to Note 46 to the Financial Statements.

#### **Manufactured Capital**

The Banks' financial capital comprises of the funds injected by the equity shareholders and it helps the Bank in acquiring, developing and maintaining other types of capitals to perpetuate its business. Financial capital also acts as a burner to absorb unanticipated losses and serves as a regulatory restraint on imprudent asset growth. Therefore, the regulators have prescribed minimum capital requirements, both in terms of quality and quantity.

The Bank is maintaining an optimal balance between owned and rented business premises. Further, the Bank is also mindful of the requirement to maintain a healthy work environment within the Bank premises and is continuously investing for modernization of the business premises. We have started a plan to standardise our workplace ambiance and quality.

Total value of our manufactured capital stood at PKR 57.0 Bn (2022: PKR 57.1 Bn) at the end of 2023. For further details, please refer to Note 12 to the Financial Statements.

#### **Human Capital**

We consider our human capital as the Bank's most important asset. The Bank's most important asset is its human capital. At 31 December 2023 the Bank had 14,962 (2022: 15,112) people as its full-time employees. In addition, the Bank also engages 1,722 (2022: 1,218) outsourced personnel of services companies for delivering certain non-critical functions.

#### **Social and Relationship Capital**

We strongly believe the Bank's viability greatly depends on its sustainable relationship with each stakeholder group, e.g. customers, suppliers and business partners, and the wider community, are built on mutual trust, loyalty, and shared values. We also invest into and contribute towards the growth of our communities through various charity and support activities, particularly in the areas of Education, Healthcare, Environment, Sports and Promotion of Culture. During the year 2023, the Bank invested considerable amounts into CSR initiatives.



#### **Intellectual Capital**

Intellectual Capital, being an intangible asset, has zero value on the Bank's balance sheet but positively impacts the performance and success of the Bank. Our intellectual capital includes the brand synonymous values and conduct, human capital knowledge and skills, systems and processes, software and corporate governance. Over the period, the Bank has strengthened and enriched its Intellectual Capital through continued measures including deployment of I.T. of Credit, Compliance, Investment, Human Resource Management and Risk Management, etc.

#### **Natural Capital**

This includes natural resources like soil, earth, water and oil, etc. The Bank has put in place policy guidelines for economical consumption of materials, water and energy in a sustainable manner which also helps the Bank in improving its cost-to-income ratio. As another measure, we have made it mandatory that only energy-efficient lights, e.g., LED's are installed at all our premises. In line with directives of the State Bank of Pakistan, the Bank is developing credit policies to promote Green Banking in Pakistan.

ANNUAL REPORT 2023

# LISTENING TO OUR STAKEHOLDERS

The Board and the Management engage directly and indirectly with stakeholders to build an understanding of the impact of the Bank's operations on key stakeholders, This engagement, both directly and through regular communiques ensures the Board and the Management is well-versed on key issues of

our stakeholders and their legitimate requirements. These are considered in strategic decision making by allocating adequate resources and inputs to meet stakeholders' requirements. In doing so, we follow a balanced approach by allocating required CAPITALS to ensure sustained growth and value creation.

Stakeholder Relevance						
Stakeholders	Customers	Employees	Regulators	Investors	Businesses	Societies
Relevance	They are the center of everything the Bank does and the key enablers for the Bank to operate as a Sustainable Organisation	They act as the intermediary between the Bank and the customers and other stakeholders	They are critical to us as the Bank operates in a highly regulated Environment and is a Domestic systemically Important Bank	They provide the Bank with necessary funding to help the Bank maintain minimum regulatory capital and financial soundness	They are enablers for the Bank in smoothly executing its operations through delivery of goods, services and systems.	As a responsible corporate citizen it is our inherent duty to contribute towards wellbeing of the societies where we operate
Priority	High ●		High to	Moderate •-		
Frequency	Proactively Engaged		Keep Satisfied	Keep Ir	nformed	



#### Regulators

#### Why they are important to us

They develop policies that are crucial for our sustainability and keep us on a right path to create and deliver value for all our stakeholder in a balanced way.

#### How we engage and what are they telling us?

We engage with our Regulators through one-on-one meetings, various modes and forums. In the increasingly challenging operating environment, our regulators want:

- Effective corporate Governance
- Enhance Risk Management
- Compliance with all regulatory requirements
- Sustainable business practices.
- Stability of the financial system
- Migration to Islamic Banking

#### How well we responded

- Remained compliant with regulatory requirements in all territories of our operations.
- Timely submission of applicable statutory returns and material information
- Responding various gueries / information solicited by the regulators.
- Timely payment of taxes and government dues.





#### Customers and Clients

#### Why they are important to us

Engaging with our customers and clients helps us in:

- Maintaining customer loyalty and our market position
- Devising better solution for our customers' financial requirements
- Integrating achievement of strategic objectives

#### How we engage and what are their expectations

We engage with our customers in a wide variety of ways, including running regular meetings, analysing customer complaints, holding Khullli-kachehri, drawing on the market data and insights and personal customer interactions.



- In the high interest rate environment and inflationary cost pressures, they want affordable lending.
- Our customers are looking for better and all-inclusive digital offerings
- They want their data and deposits to be safe
- Grievance handling mechanism
- Financial education and literacy

#### How well we responded

We strengthened Complaint Management System to facilitate the customer proficiently. Service Quality Committee exists to foresee customer issues and advise fixes that could result into satisfied customers. Robust Service Quality and Complaint Management Function are in place. Complaint resolution rate improved to 99.1%, and our ATM uptime has improved to 98% Our Digital App and Internet Banking services are more efficient.



In the challenging time, we are offering convenient loans to all the sectors in the economy, with particular focus on SME, Agriculture and Retail.

PKR To Provides of Funds

of Advances to Customers

of Deposits

**Customer Complaints** resolved

Islamic Banking Windows opened in 2023



## **Our Colleagues**

## Why they are important to us

Our people are Integral to deliver the strategic goal of serving the Nation for inclusive development & sustainable growth.

## How we engage

We have an established engagement programme through dedicated HR business partners and Career Ambassadors. They provide us with insight that keeps us attuned to the different perspectives of our colleagues and respond accordingly.



Leadership Insight

In the challenging economic environment amidst inflationary pressures:

- As colleagues embrace challenging working conditions, they require healthy work conditions and health safety arrangements
- Our colleagues told us that with rising costs, they needed financial support
- Our colleagues wanted support to be able to develop their own careers

## How well we responded

We brought forward healthy pay increase, awarding 15,000+ colleagues a considerable ad hoc allowance. Our Competency Framework has been rolled out for grade SVP and above to identify employee strengths and development needs and align these to the Bank's Development Needs Analysis This framework shall be linked to Learning & Development, Talent Management and various other functions of HRMG. We supported colleagues with their next career move within the Bank, helping to retain our diverse and inclusive workforce and mitigate redundancies.



of Remuneration

in Training & Development

Training Programs



## **Investors**

## Why they are important to us

Engaging with our shareholders, particularly the minority shareholders, and other market participants helps us in understanding their priorities and drive balanced outcomes.

## How we engage and what are they telling us

We continue to benefit from engagement with the shareholders, investors, rating agencies and the analysts. In 2023, we were able to interact more frequently, enabling deeper engagement with such stakeholders. Key takeaways from our dialogue have been:



- Dividend payout
- Continued financial performance of the bank and resilience to a challenging economic environment
- Return to the shareholders
- Financial soundness and resilience to ensure safety of investors' value
- Risk management and governance

## How well we responded

- We communicated details of our financial performance with greater insights.
- We delivered strong growth to shareholder's value through higher retained earnings of PKR 218.8 Bn and PKR 14.7 Bn set aside as provision to strengthen our Balance Sheet.
- Shareholders' Net Assets increased to PKR 382.8 Bn with break-up value per share increasing to PKR 180.
- Engagement with the analysts, credit rating agencies and financial journalist for building trust and gaining greater market visibility for the Bank.
- We continued to enhance transparency in our disclosures. Our efforts were recognised through NBP achieving the 3rd consecutive Certificate of Merit Award under the Best Corporate Report Awards.

## **Strategic Performance**

1,065 Bn Value Generation (2022:PKR 540 Bn)

101.3Bn Profit Before Tax (2022:PKR 62.7 Bn) **6,653 Bn**Total Assets
(2022:PKR 5,240 Bn)

25.47% Capital Adequacy (2022:21.59%) 234 Bn Held as Provisions

ANNUAL REPORT 2023 -

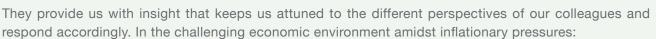


## **Suppliers**

## Why they are important to us

For smooth running of its business operations and uninterrupted delivery of services to its customers, the Bank's supply chain comprises of large number of vendors, through whom it procures IT equipment, stationery and other materials as well as service providers who provide a variety of services required for the smooth continuity of operations.

## How we engage and what are they telling us



- They want long-term work relationship
- Adherence to contractual terms and conditions
- Prompt payments
- Transparency & confidentiality

## How well we responded

- · Adhered to procurement regulations while maintaining good business relationships with the service providers
- Improving turnaround time for payments
- Fair & transparent dealing



## **Societies**

## Why they are important to us

They are important to us for delivering our corporate social responsibilities. This helps us in obtaining inputs from communities which are necessary for smooth running of our operations.

## How we engage and what are they telling us

In 2023, we engaged with a wide range of Organisations, including non-governmental Organisations (NGOs) and others where appropriate. We also participated in various sustainability forums.





## How we engage and what are they telling us

- Support for communities facing hardships
- Wanting to see continued progress related to social and environmental governance
- An increased focus on nature and biodiversity

## How we responded

We have worked to promote diversity, equity and inclusion. In support of the communities in which we operate, through our CSR programme we have reached thousands of individuals to help them in the area of e.g. health, education, safe water & sanitation, gender equality and women empowerment. A detailed report on CSR initiatives is given on Page No .....





ANNUAL REPORT 2023 — 181

المعام خطیب فوق سے بے نصیب فوق سے بے نصیب بسال السركامنطق سے شلجھا ہُوا لغت کے بھی اول مسیں اُلحجب اُہُوا وہ صُوفی کہ کھتا جگ رمتِ حق مسیں مسر د محیت مسیل مکتا، حمیت مسیل منسر د مين كوگيا ي الكيد معتامات مسين كھوگپ بحجی عشق کی آگے،اند ھیے رہے الله الم كالاهسر ب وی عب گردسش مسیں لاساقیا می عشق کے پُرلگا کر اُڑا مرى حناك جُلُنوبناكرأرًا خرد کوعنلای سے آزاد کے

# FINANCIAL STATEMENTS (UNCONSOLIDATED)



Welcome

A.F. Ferguson & Co. **Chartered Accountants** State Life Building No. 1-C I.I Chundrigar Road P.O. Box 4716 Karachi - 74000

BDO Ebrahim & Co. **Chartered Accountants** 2nd Floor, Block-C Lakson Square Building No.1, Sarwar Shaheed Road, Karachi - 74200

## INDEPENDENT AUDITORS' REPORT

Leadership Insight

## To the members of National Bank of Pakistan Report on the Audit of the Unconsolidated Financial Statements

## Opinion

We have audited the annexed unconsolidated financial statements of National Bank of Pakistan (the Bank), which comprise the unconsolidated statement of financial position as at December 31, 2023, and the unconsolidated profit and loss account, the unconsolidated statement of comprehensive income, the unconsolidated statement of changes in equity and the unconsolidated cash flow statement for the year then ended, along with unaudited certified returns received from the branches except for 100 branches which have been audited by us and notes to the unconsolidated financial statements, including material accounting policy information and other explanatory information and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the unconsolidated statement of financial position, unconsolidated profit and loss account, the unconsolidated statement of comprehensive income, unconsolidated statement of changes in equity and unconsolidated cash flow statement together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan, and, give the information required by the Banking Companies Ordinance, 1962 and the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Bank's affairs as at December 31, 2023 and of the profit and other comprehensive income, the changes in equity and its cash flows for the year then ended.

## **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Unconsolidated Financial Statements section of our report. We are independent of the Bank in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## **Emphasis of Matter**

We draw attention to note 25.3.4.1 to the unconsolidated financial statements which explains the contingency in relation to the pension obligation of the Bank. The Bank, based on the opinion of its legal counsel, is confident about a favorable outcome on this matter and hence, no provision has been made in these unconsolidated financial statements. Our opinion is not modified in respect of this matter.

## **Key Audit Matter**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the unconsolidated financial statements of the current period. These matters were addressed in the context of our audit of the unconsolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

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# **A.F. Ferguson & Co.** Chartered Accountants

BDO Ebrahim & Co. **Chartered Accountants** 

Following are the Key Audit Matters:

Strategic Overview

S.No.	Key Audit Matter	How the matter was addressed in our audit
1	Provision against advances (Refer notes 5.6 and 11.4 to the unconsolidated financial statements)	
	The Bank makes provision against advances extended in Pakistan on a time-based criteria that involves ensuring that all non-performing advances are classified in accordance with the ageing criteria specified in the Prudential Regulations (PRs) issued by the State Bank of Pakistan (SBP).  In addition to the above time-based criteria, the PRs require a subjective evaluation of the credit worthiness of borrowers to determine the classification of advances.  The PRs also require the creation of general provision for certain categories of advances.  Provision against advances of overseas locations is made as per the requirements of the respective regulatory regimes.  The Bank has recognized a net provision against advances amounting to Rs. 13,387 million in the unconsolidated profit and loss account in the current year. As at December 31, 2023, the Bank holds a provision of Rs 233,609 million against advances. This includes a general provision against the underperforming portfolio on a prudent basis.  The determination of provision against advances based on the above criteria remains a significant area of judgement and estimation. Because of the significance of the impact of these judgements / estimations and the materiality of advances relative to the overall unconsolidated financial statements of the Bank, we considered the area of provision against advances as a key audit matter.	Our audit procedures to verify provision against domestic advances included, amongst others, the following:  Obtained an understanding of the management process to record provision and ensure that it is consistent with the requirements of PRs;  Evaluated the design and tested the operating effectiveness of the relevant controls established by the Bank to identify loss events and for determining the extent of provisioning required against non-performing advances.  The testing of controls included testing of:  controls over correct classification of non-performing advances on time-based criteria;  controls over accurate computation and recording of provision; and  controls over the governance and approval process related to provision, including continuous reassessment by the management.  We selected a sample of loan accounts and performed the following substantive procedures to evaluate the appropriateness of specific and general provision:  Checked credit documentation, repayments of loan / mark-up instalments, tested classification of non-performing advances based on the number of days overdue;  Evaluated the management's assessment for classification of a customer's loan facilities as performing or non-performing based on review of repayment pattern, inspection of credit documentation and discussions with the management;  In case of restructured loans, we reviewed the detailed documentation of restructuring, payment records and any other relevant documents to ensure that restructuring was made in accordance with the PRs;  We also reviewed minutes of the meeting of credit, risk and compliance and audit committees to identify risky exposures; and
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S.No.	Key Audit Matter	How the matter was addressed in our audit
		We had discussions with management to challenge assumptions and judgements used in performing portfolio review and recording provisions.
		We issued instructions to auditors of those overseas branches which were selected for audit, highlighting 'Provision against advances' as a significant risk. The auditors of those branches performed audit procedures to check compliance with regulatory requirements and reported the results thereof to us. We, as auditors of the Bank, evaluated the work performed by the component auditors and the results thereof.

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## Information Other than the Unconsolidated and Consolidated Financial Statements and Auditors' Reports Thereon

Management is responsible for the other information. The other information comprises the information included in the Annual Report, but does not include the unconsolidated and consolidated financial statements and our auditor's reports thereon.

Our opinion on the unconsolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the unconsolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the unconsolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Responsibilities of Management and the Board of Directors for the Unconsolidated Financial Statements

Management is responsible for the preparation and fair presentation of the unconsolidated financial statements in accordance with accounting and reporting standards as applicable in Pakistan, the requirements of Banking Companies Ordinance, 1962 and the Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of unconsolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the unconsolidated financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

The Board of directors is responsible for overseeing the Bank's financial reporting process.

## Auditor's Responsibilities for the Audit of the Unconsolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the unconsolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with

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# **A.F. Ferguson & Co.** Chartered Accountants

**BDO Ebrahim & Co.**Chartered Accountants

ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these unconsolidated financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the unconsolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the unconsolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the unconsolidated financial statements, including the disclosures, and whether the unconsolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide to the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the unconsolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## **Report on Other Legal and Regulatory Requirements**

- 1. Based on our audit, we further report that in our opinion:
  - a) proper books of account have been kept by the Bank as required by the Companies Act, 2017 (XIX of 2017) and the returns referred above from the branches have been found adequate for the purpose of our audit;

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b) the unconsolidated statement of financial position, the unconsolidated profit and loss account, the unconsolidated statement of comprehensive income, the unconsolidated statement of changes in equity and the unconsolidated cash flow statement together with the notes thereon have been drawn up in conformity with the Banking Companies Ordinance, 1962 and the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;

Leadership Insight

- c) investments made, expenditure incurred and guarantees extended during the year were in accordance with the objects and powers of the Bank and the transactions of the Bank which have come to our notice have been within the powers of the Bank; and
- d) zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Bank and deposited in the Central Zakat Fund established under section 7 of that Ordinance.
- 2. We confirm that for the purpose of our audit we have covered more than sixty per cent of the total loans and advances of the Bank.

## **Other Matter**

The unconsolidated financial statements of the Bank as at and for the year ended December 31, 2022 were audited by Yousuf Adil, Chartered Accountants and A. F. Ferguson & Co. Chartered Accountants who had expressed an unmodified opinion on those statements vide their report dated March 6, 2023.

The engagement partners on the audit resulting in this independent auditor's report are Zulfikar Ali Causer and Shahbaz Akbar on behalf of BDO Ebrahim & Co. Chartered Accountants and A. F. Ferguson & Co. Chartered Accountants respectively.

A. F. Ferguson & Co. **Chartered Accountants** Karachi

Dated: March 4, 2024

UDIN: AR202310068Sh8ilRkBX

BDO Ebrahim & Co. **Chartered Accountants** Karachi Dated: March 4, 2024

UDIN: AR202310067IA6UFpqha

## UNCONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at December 31, 2023

2022 (US Dolla	<b>2023</b> rs in '000)	ASSETS	Note	<b>2023</b> (Rupees	2022 in '000)
815,690 65,968 110,950 12,337,136 4,365,709 202,603 4,928 23,800 79,115 586,352	1,046,590 150,163 682,715 15,622,483 4,960,169 202,137 5,357 24,602 - 908,603	Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments Advances Fixed assets Intangible assets Right of use assets Deferred tax assets Other assets	7 8 9 10 11 12 13 14 15	294,992,570 42,325,051 192,430,437 4,403,364,043 1,398,076,820 56,974,417 1,510,061 6,934,471 - 256,099,568	229,910,949 18,593,800 31,272,467 3,477,353,874 1,230,521,804 57,105,842 1,388,947 6,708,404 22,299,403 165,269,056
18,592,251	23,602,819	LIABILITIES	10	6,652,707,438	5,240,424,546
196,083 6,884,556 9,459,227 - - 29,333 - 955,687 17,524,886 1,067,365	241,256 7,726,310 13,036,083 - - 29,322 2,555 1,209,333 22,244,859 1,357,960	Bills payable Borrowings Deposits and other accounts Liabilities against assets subject to finance lead Subordinated debt Lease liabilities against right of use assets Deferred tax liabilities Other liabilities  NET ASSETS	17 18 19 ase 20 15 21	68,000,448 2,177,743,194 3,674,359,379 - - 8,264,782 720,183 340,863,859 6,269,951,845 382,755,593	55,268,019 1,940,485,787 2,666,184,360 8,267,949 - 269,370,672 4,939,576,787 300,847,759
75,481 227,574 152,263 612,047 1,067,365	75,481 280,534 225,837 776,108 1,357,960	REPRESENTED BY  Share capital Reserves Surplus on revaluation of assets Unappropriated profit  CONTINGENCIES AND COMMITMENTS	22 23 24	21,275,131 79,071,471 63,654,593 218,754,398 382,755,593	21,275,131 64,144,050 42,916,902 172,511,676 300,847,759

The annexed notes 1 to 49 and annexures I and II form an integral part of these unconsolidated financial statements.

Ashraf Mahmood Wathra Chairman Rehmat Ali Hasnie President & CEO **Abdul Wahid Sethi** Chief Financial Officer Ahsan Ali Chughtai Director Ali Syed Director

# UNCONSOLIDATED PROFIT AND LOSS ACCOUNT

For the year ended December 31, 2023

2022	2023			2023	2022
(US Dollar	rs in '000)		Note	(Rupees	in '000)
1,785,670	3,635,334	Mark-up / return / interest earned	26	1,024,657,648	503,310,285
1,371,187	3,036,642	Mark-up / return / interest expensed	27	855,910,064	386,483,771
414,483	598,692	Net mark-up / interest income		168,747,584	116,826,514
		NON MARK-UP / INTEREST INCOME			
75,045	78,167	Fee and commission income	28	22,032,182	21,152,110
18,473	18,653	Dividend income		5,257,652	5,206,811
26,430	25,328	Foreign exchange income		7,139,106	7,449,563
-		Income / (loss) from derivatives		-	
4,037	15,554	Gain on securities - net	29	4,384,060	1,137,947
6,164	6,363	Other income	30	1,793,465	1,737,445
130,149	144,065	Total non-mark-up / interest income		40,606,465	36,683,876
544,632	742,757	Total income		209,354,049	153,510,390
		NON MARK-UP / INTEREST EXPENSES			
277,087	331,177	Operating expenses	31	93,345,714	78,099,994
258	1,014	Other charges	32	285,940	72,626
277,345	332,191	Total non-markup / interest expenses		93,631,654	78,172,620
267,287	410,566	Profit before provisions		115,722,395	75,337,770
44,705	51,335	Provisions and write offs - net	33	14,469,305	12,600,607
222,582	359,231	PROFIT BEFORE TAXATION		101,253,090	62,737,163
114,691	175,309	Taxation	34	49,412,628	32,326,863
107,891	183,922	PROFIT AFTER TAXATION		51,840,462	30,410,300
(US Do	llars)			(Rup	ees)
0.05	0.09	Basic earnings per share	35	24.37	14.29
0.05	0.09	Diluted earnings per share	36	24.37	14.29

The annexed notes 1 to 49 and annexures I and II form an integral part of these unconsolidated financial statements.

Ashraf Mahmood Wathra Chairman Rehmat Ali Hasnie President & CEO **Abdul Wahid Sethi** Chief Financial Officer Ahsan Ali Chughtai Director Ali Syed Director

# UNCONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended December 31, 2023

2022	2023		2023	2022
(US Dolla	rs in '000)		(Rupees	in '000)
107,891	183,922	Profit after taxation for the year	51,840,462	30,410,300
		Other comprehensive income / (loss)		
		Items that may be reclassified to profit and loss account in subsequent periods:		
30,908	34,568	Effect of translation of net investments in foreign branches	9,743,375	8,711,721
		Movement in surplus / (deficit) on revaluation of		
(85,652)	74,999	investments - net of tax	21,139,170	(24,141,899)
(54,744)	109,567		30,882,545	(15,430,178)
		Items that will not be reclassified to profit and loss account in subsequent periods:		
(11,102)	(2,112)	Remeasurement loss on defined benefit obligations - net of tax	(595,239)	(3,129,095)
10,953	(1,483)	Movement in (deficit) / surplus on revaluation of fixed assets - net of tax	(418,066)	3,087,269
(1,110)	703	Movement in surplus / (deficit) on revaluation of non- banking assets - net of tax	198,132	(312,906)
(1,259)	(2,892)		(815,173)	(354,732)
51,888	290,597	Total comprehensive income	81,907,834	14,625,390

The annexed notes 1 to 49 and annexures I and II form an integral part of these unconsolidated financial statements.

Ashraf Mahmood Wathra Chairman Rehmat Ali Hasnie President & CEO **Abdul Wahid Sethi** Chief Financial Officer Ahsan Ali Chughtai Director Ali Syed Director

# UNCONSOLIDATED STATEMENT OF CHANGES IN EQUITY

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For the year ended December 31, 2023

				Reserves	rves			Sur	Surplus / (deficit) on revaluation of assets	) on sets		
	Share capital	Exchange translation	Statutory	Merger	General Ioan Ioss reserve	Revenue general reserve	Total	Investments	Fixed / Non- Banking Assets	Total	Unap propriated profit	Total
						(Rupees	(Rupees in '000)					
Balances as at January 01, 2022	21,275,131	12,577,854	38,928,501	343,802	8,000,000	521,338	60,371,495	19,888,217	44,593,905	64,482,122	140,073,817	286,202,565
Total Comprehensive income for the year ended December 31, 2022												
Profit after taxation for the year ended December 31, 2022											30,410,300	30,410,300
Other comprehensive income - net of tax		8,711,721					8,711,721	(24,141,899)	2,774,363	(21,367,536)	(3,129,095)	(15,784,910)
Total Comprehensive Income		8,711,721					8,711,721	(24,141,899)	2,774,363	(21,367,536)	27,281,205	14,625,390
Transfer to statutory reserve			3,041,030	•	•	٠	3,041,030	•		•	(3,041,030)	•
Transfer from surplus on revaluation of									100			
assets to unappropriated profit - net of tax					'		1		(197,084)	(197,084)	197,084	
Transfer to unappropriated profit				•	(8,000,000)		(8,000,000)				8,000,000	
Adjustment of merger reserve				19,804			19,804	•		•		19,804
Transactions with owners, recorded directly in equity Cash dividend paid (Rs. Nil per share)				•								
Balance as at December 31, 2022	21,275,131	21,289,575	41,969,531	363,606		521,338	64,144,050	(4,253,682)	47,170,584	42,916,902	172,511,676	300,847,759
Total Comprehensive income for the year ended December 31, 2023												
Profit after taxation for the year ended December 31, 2023											51,840,462	51,840,462
Other comprehensive income - net of tax	•	9,743,375	•	•	•		9,743,375	21,139,170	(219,934)	20,919,236	(595,239)	30,067,372
Total Comprehensive Income		9,743,375					9,743,375	21,139,170	(219,934)	20,919,236	51,245,223	81,907,834
Transfer to statutory reserve			5,184,046				5,184,046				(5,184,046)	
Transfer from surplus on revaluation of assets to unappropriated profit - net of tax									(181,545)	(181,545)	181,545	
Transactions with owners, recorded directly in equity Cash dividend paid (Rs. Nil per share)												
Balance as at December 31, 2023	21,275,131	31,032,950	47,153,577	363,606		521,338	79,071,471	16,885,488	46,769,105	63,654,593	218,754,398	382,755,593
The annexed notes 1 to 49 and annexures I and II form an integral part of these unconsolidated financial statements	າ an integral par	t of these uno	onsolidated fir	ıancial statem	ents.							
:				;				;				
<b>Ashraf Mahmood Wathra</b> Chairman	Rehr Pre	Rehmat Ali Hasnie President & CEO	asnie EO	S S	Abdul Wahid Sethi Chief Financial Officer	<b>id Sethi</b> al Officer		<b>Ahsan A</b> l	Ahsan Ali Chughtai Director	· <del>=</del>	Ali Syed Director	

# UNCONSOLIDATED CASH FLOW STATEMENT

For the year ended December 31, 2023

2022	2023			2023	2022
(US Dolla	rs in '000)		Note	(Rupees	in '000)
		CASH FLOW FROM OPERATING ACTIVITIES			
222,582	359,231	Profit before taxation		101,253,090	62,737,163
(18,473)	(18,653)	Less: Dividend income		(5,257,652)	(5,206,811)
204.109	340,578	Less. Dividend income		95,995,438	57,530,352
204,100	340,370	Adjustments:		33,333,430	37,300,032
15,865	15,818	Depreciation		4,458,607	4,471,704
1,146	983	Amortization		277,042	323,149
44,705	51,335	Provision and write-offs	33	14,469,305	12,600,607
(152)	-	Gain on disposal of subsidiary and branch		-	(42,933)
(16)	(888)	Gain on sale of fixed assets		(250,247)	(4,441)
3,238	3,111	Finance charges on leased assets		876,989	912,754
		Unrealized loss on revaluation of investments			
2,173	117	classified as held-for-trading		33,066	612,481
29,640	42,286	Charge for defined benefit plans - net		11,918,752	8,354,267
96,599	112,762			31,783,514	27,227,588
300,708	453,340	(Increase) / decrease in operating assets		127,778,952	84,757,940
1 004 701	(E74.7CE)			(464 457 070)	000 104 000
1,004,731	(571,765)	Lendings to financial institutions		(161,157,970)	283,194,208
124,961 (474,121)	147,279 (685,599)	Held-for-trading securities Advances		41,512,120 (193,243,387)	35,221,594 (133,636,179)
(238,448)	(285,899)	Other assets (excluding advance taxation)		(80,583,830)	(67,209,195)
417,123	(1,395,984)	Other assets (excluding advance taxation)		(393,473,067)	117,570,428
417,120	(1,000,004)	Increase / (decrease) in operating liabilities		(000,410,001)	117,070,420
118,568	45,173	Bills payable		12,732,429	33,419,749
5,846,108	795,792	Borrowings from financial institutions		224,302,435	1,647,788,025
(1,252,288)	3,576,856	Deposits and other accounts		1,008,175,019	(352,970,685)
242,112	249,691	Other liabilities		70,378,196	68,241,777
4,954,500	4,667,512			1,315,588,079	1,396,478,866
(118,814)	(192,002)	Income tax adjusted / paid		(54,117,686)	(33,488,980)
(12,897)	(13,033)	Payments on account of staff retirement benefits		(3,673,558)	(3,635,107)
5,540,620	3,519,833	Net cash flow generated from operating activities		992,102,720	1,561,683,147
		CACH ELOW EDOM INVESTINO ACTIVITIES			
(F 441 600)	(2.020.6E4)	CASH FLOW FROM INVESTING ACTIVITIES		(4.440.422.644)	(1 522 700 000)
(5,441,692) (309,614)	(3,939,654) 652,960	Net investments in available-for-sale securities  Net investments in held-to-maturity securities		(1,110,433,644) 184,043,825	(1,533,799,090)
18,473	18,653	Dividends received		5,257,652	(87,267,953) 5,206,811
(9,349)	(9,600)	Investments in fixed assets and intangibles		(2,705,991)	(2,635,099)
198	1,597	Proceeds from sale of fixed assets		449,996	55,915
33,566	37,597	Effect of translation of net investment in foreign branches		10,597,218	9,461,011
6,726	-	Proceed from closure of subsidiary and branch		-	1,041,531
(5,701,692)	(3,238,447)	Net cash flow used in investing activities		(912,790,944)	(1,607,936,874)
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		CASH FLOW FROM FINANCING ACTIVITIES			
(8,615)	(12,227)	Payments of lease obligations		(3,446,309)	(2,428,160)
(1)	(27)	Dividend paid		(7,567)	(146)
(8,616)	(12,254)	Net cash flow used in financing activities	37.1	(3,453,876)	(2,428,306)
(169,688)	269,132	Increase / (Decrease) in cash and cash equivalents		75,857,900	(48,682,033)
957,366	785,646	Cash and cash equivalents at beginning of the year		221,442,758	269,843,949
5,472	4,476	Effect of exchange rate changes on cash and cash equivalents		1,261,569	1,542,411
962,838	790,122	Cook and sook assistation to the state of the same	07	222,704,327	271,386,360
793,150	1,059,254	Cash and cash equivalents at end of the year	37	298,562,227	222,704,327

The annexed notes 1 to 49 and annexures I and II form an integral part of these unconsolidated financial statements.

Ashraf Mahmood Wathra Rehmat Ali Hasnie Chairman President & CEO Chief Financial Officer Director Director

Leadership Insight

For the year ended December 31, 2023

## 1. STATUS AND NATURE OF BUSINESS

National Bank of Pakistan (the Bank) was incorporated in Pakistan under the National Bank of Pakistan Ordinance, 1949 and is listed on the Pakistan Stock Exchange (PSX). Its registered and head office is situated at I.I. Chundrigar Road, Karachi. The Federal Government and Pakistan Sovereign Wealth Fund (PSWF) holds 75.60% (2022: Federal Government and SBP 75.60%) shares of the Bank. The Bank is engaged in providing commercial banking and related services in Pakistan and overseas. The Bank also handles treasury transactions for the Government of Pakistan (GoP) as an agent to the SBP. The Bank operates 1,508 (2022: 1,512) branches in Pakistan including 188 (2022: 188) Islamic Banking branches and 18 (2022: 18) overseas branches (including the Export Processing Zone branch, Karachi). The Bank also provides services in respect of Endowment Fund for students loan scheme and IPS accounts.

## 2. BASIS OF PRESENTATION

2.1 In accordance with the directives of the Federal Government of Pakistan regarding the shifting of the banking system to Islamic modes, the SBP has issued various circulars from time to time. Permissible forms of trade related mode of financing include purchase of goods by banks from their customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchases and sales arising under these arrangements are not reflected in these unconsolidated financial statements as such but are restricted to the amount of facility actually utilized and the appropriate portion of mark-up thereon.

Key financial figures of the Islamic banking branches of the Bank have been disclosed in annexure II to these unconsolidated financial statements.

- 2.2 These are the unconsolidated financial statements of the Bank in which the investments in subsidiaries, associates and joint ventures are stated at cost and have not been accounted for on the basis of reported results and net assets of the investees which are done in the consolidated financial statements.
- 2.3 The US Dollar amounts shown on the statement of financial position, profit and loss account, statement of comprehensive income and cash flow statement are stated as additional information solely for the convenience of readers. For the purpose of conversion to US Dollars, the rate of Rs. 281.8607 to 1 US Dollar has been used for 2023 and 2022 as it was the prevalent rate as on December 31, 2023.

## 3. STATEMENT OF COMPLIANCE

- 3.1 These unconsolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:
  - International Financial Reporting Standards (IFRS), issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017;
  - Islamic Financial Accounting Standards (IFAS), issued by the Institute of Chartered Accountants of Pakistan as notified under the Companies Act, 2017;
  - Provisions of and directives issued under the Banking Companies Ordinance, 1962 and the Companies Act, 2017; and
  - Directives issued by the State Bank of Pakistan (SBP) and the Securities and Exchange Commission of Pakistan (SECP).

Where the requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017, or the directives issued by the SBP and the SECP differ with the requirements of IFRS or IFAS, the requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017 and the said directives shall prevail.

For the year ended December 31, 2023

- 3.2 SBP has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and IAS 40, 'Investment Property' for Banking Companies through BSD Circular Letter No. 10 dated August 26, 2002. Moreover, SBP vide BPRD circular no. 4, dated February 25, 2015, has deferred the applicability of Islamic Financial Accounting Standards (IFAS) 3, Profit and Loss Sharing on Deposits. Further, according to the notification of SECP dated April 28, 2008, the IFRS - 7 "Financial Instruments: Disclosures" has not been made applicable for banks. Accordingly, the requirements of these standards have not been considered in the preparation of these unconsolidated financial statements. However, investments have been classified and valued in accordance with the requirements of various circulars issued by the SBP.
- 3.3 The SECP vide SRO 56 (1) / 2016 dated January 28, 2016, has notified that the requirements of IFRS 10 (Consolidated Financial Statements) and section 228 of the Companies Act, 2017 will not be applicable with respect to the investment in mutual funds established under trust structure.
- 3.4 Application of new and revised International Financial Reporting Standards (IFRSs)

Strategic Overview

3.4.1 Standards, interpretations of and amendments to the published accounting and reporting standards that are effective in the current year:

There are certain new and amended standards, interpretations and amendments that are mandatory for the Bank's accounting periods beginning on January 1, 2023 but are considered not to be relevant or do not have any significant effect on the Bank's operations and are therefore not detailed in these unconsolidated financial statements.

3.4.2 Standards, interpretations of and amendments to the published accounting and reporting standards that are not yet effective:

The following revised standards, amendments and interpretations with respect to the accounting and reporting standards would be effective from the dates mentioned below against the respective standards, amendments or interpretations:

## Standards, interpretations or amendments

Effective from accounting period beginning on or after

-	IFRS 9 - 'Financial instruments'	January 01, 2024
-	IAS 21 - 'Lack of exchangeability' (amendments)	January 01, 2025
-	IAS 1 - 'Non current liabilities with covenants' (amendments)	January 01, 2024
-	IFRS 16 - 'Sale and leaseback' (amendments)	January 01, 2024

- 3.4.3 The SBP vide its BPRD Circular No. 02 of 2023 dated February 9, 2023 has specified the new reporting format for financial statements of Banking Companies. The new format has revised the disclosure requirements and will become applicable for the financial statements of the Bank for the quarter ending March 31, 2023. However, SBP vide its BPRD circular No. 07 of 2023 has deferred the applicability from January 01, 2023 to January 01, 2024.
- 3.4.4 Other than the aforesaid standards, interpretations and amendments, the International Accounting Standards Board (IASB) has also issued the following standards which have not been adopted locally by the Securities and Exchange Commission of Pakistan:
  - IFRS 1 First Time Adoption of International Financial Reporting Standards
  - IFRS 17 Insurance Contracts

Leadership Insight

For the year ended December 31, 2023

3.4.5 The management anticipates that these new standards, interpretations and amendments will be adopted in the Bank's unconsolidated financial statements as and when they are applicable and adoption of these new standards, interpretations and amendments, may have no material impact on these unconsolidated financial statements of the Bank in the period of initial application.

#### 3.4.6 **IFRS 9 Financial Instruments:**

As directed by SBP via BPRD Circular no 07 of 2023, IFRS 9 Financial Instruments is effective for periods beginning on or after 1 January 2024 for banks having asset base of more than Rs. 500 billion as at 31 December 2022. SBP via same circular has finalized the instructions on IFRS 9 (Application Instructions) for ensuring smooth and consistent implementation of the standard in the banks.

During the 2023, the management of the Bank has performed an impact assessment of IFRS 9 taking into account the SBP's IFRS 9 application instructions. The assessment is based on available information and may be subject to changes arising from further reasonable and supportable information being made available to the Bank at the time of finalizing the impact for initial application of IFRS 9. In addition, the Bank will implement changes in classification of certain financial instruments. These changes and impacts are discussed below:

An overview of the IFRS 9 requirements that are expected to have significant impact are discussed below along with the additional requirements introduced by the SBP:

## Governance, ownership and responsibilities

The Bank has adopted a governance framework requiring the Risk, Finance, Operations, Internal Audit and IT functions to effectively work together to ensure input from all business lines. IFRS 9 requires robust credit risk models that can predict Probability of Default (PD), Loss Given Default (LGD) and Exposure at Default (EAD).

Risk Management Division has develop Models/ methodologies for PD, LGD and Credit Conversion Factor (CCF). These models shall be validated on annual basis considering the following aspects:

- Quantitative Validation: Expected credit loss (ECL) model design validation, data quality validation and benchmarking with external best practices.
- Quantitative Validation: Calibration testing which ensures the accuracy of the observed PDs.

Finance Group will ensure preparation of disclosures and incorporation of the impacts on the financial statements of the Bank. The function shall identify, prepare and extract the data required for the risk parameters modelling and ECL calculations. Finance Group shall ensure that all disclosures as required by the accounting standard and the SBP formats and guidelines are made.

The risk management division will perform the back testing of ECL at least on yearly basis and will be responsible for the independent validation of the risk parameters / risk models; including PD, LGD and CCF etc., that are used to compute the ECL which would be carried out as per the policy.

Internal Audit will carry out periodic review of IFRS 9 methodology and impacts calculated by the Management.

## Classification and measurement

The classification and measurement of financial assets will depend on how these are managed (the entity's business model) and their contractual cash flow characteristics. Financial assets that do not meet the SPPI criteria are measured at FVTPL regardless of the business model in which they are held. The Bank's s business model in which financial assets are held will determine whether the financial assets are measured at amortised cost, fair value through other comprehensive income ('FVOCI') or fair value through profit or loss ('FVPL'). The classification of equity instruments is generally measured as Fair Value through Profit & Loss (FVTPL) unless the Bank elects for Fair Value through Other Comprehensive Income (FVTOCI) at initial recognition. The Bank has analyzed the impact of initial application of IFRS 9 on its financial assets as follows:

Strategic Overview

For the year ended December 31, 2023

## **Equity Securities**

The Bank expects to continue measuring at fair value all financial assets currently held at fair value.

For certain listed equity securities currently classified as available-for-sale (AFS) with gains and losses recorded in OCI, the Bank will apply the option to classify them as FVOCI. Therefore, the application of IFRS 9 will not have an impact on initial adoption. However, in accordance with the requirements of the standard, gains and losses recognized in OCI will not be recycled through the profit and loss account on derecognition of these securities.

The remaining listed equity securities will be measured at FVTPL. The AFS reserve related to those securities is currently part of Surplus on Revaluation of Assets and will be reclassified to retained earnings hence, there will be no impact on overall equity.

Unquoted equity securities are required to be measured at fair value under IFRS 9. However, the SBP has allowed banks to carry these investments under the current Prudential Regulations, i.e. at the lower of cost and break-up value, till accounting periods beginning on or after January 1, 2024.

## Debt securities and Loans and advances

Debt securities currently classified as AFS and those passes SPPI test, are expected to be measured at fair value through OCI under IFRS 9 as the Bank's business model is to hold the assets to collect contractual cash flows, but also to sell those investment. Debt securities currently classified as HTM and those passes SPPI test are expected to be measured at amortized costs under IFRS 9 as the Group business model is to hold the assets to collect contractual cash flows.

Cashflows of certain debt instruments classified in AFS or / and HTM categories, do not expect to give risk to cash flows representing solely payments of principal and interest and accordingly, these would be measured at fair value through profit and loss.

## **Impairment**

The impairment requirements apply to financial assets measured at amortised cost and FVOCI (other than equity instruments), lease receivables, and certain loan commitments and financial guarantee contracts. At initial recognition, an impairment allowance (or provision in the case of commitments and guarantees) is required for expected credit losses ('ECL') resulting from default events that are possible within the next 12 months ('12-month ECL'). In the event of a significant increase in credit risk, an allowance (or provision) is required for ECL resulting from all possible default events over the expected life of the financial instrument ('lifetime ECL'). Financial assets where 12-month ECL is recognised are in 'stage 1'; financial assets that are considered to have experienced a significant increase in credit risk are in 'stage 2'; and financial assets for which there is objective evidence of impairment, so are considered to be in default or otherwise credit impaired, are in 'stage 3'.

The assessment of credit risk and the estimation of ECL are required to be unbiased and probability-weighted, and should incorporate all available information which is relevant to the assessment including information about past events, current conditions and reasonable and supportable forecasts of economic conditions at the reporting date. In addition, the estimation of ECL should take into account the time value of money.

Based on the requirement of IFRS 9 and SBP's IFRS 9 application instructions, the Bank has performed an ECL assessment taking into account the key elements such as assessment of SCIR, Probability of Default, Loss Given Default and Exposure at Default. These elements are described below:

PD: The probability that a counterparty will default, calibrated over the 12 months from the reporting date (stage 1) or over the lifetime of the product (stage 2) and incorporating forward looking information.

For the year ended December 31, 2023

- LGD: An estimate of the loss incurred on a facility upon default by a customer. LGD is calculated as the difference between contractual cash flows due and those that the Bank expects to receive, including from the liquidation of any form of collateral. It is expressed as a percentage of the exposure outstanding on the date of classification of an obligor.

Leadership Insight

- EAD: The expected balance sheet exposure at the time of default, incorporating expectations on drawdowns, amortisation, pre-payments and forward-looking information where relevant.

For the purpose of calculation of ECL, the Bank has used 5 years data till 31 December 2022 and going forward, one more year's data shall be included until the Bank has at least 10 years data. For calculating ECL, the Bank shall classify its financial assets under three following categories:

- a) Stage 1: Performing Assets: Financial assets where there has not been a SICR since initial recognition, the Bank shall recognize an allowance based on the 12-month ECL.
- b) Stage 2: Under-Performing Assets: For financial assets where there has been a SICR since initial recognition, but which are not credit impaired, the Bank shall recognize an allowance based on lifetime ECL for all exposures categorized in this stage based on the actual maturity profile.
- c) Stage 3: Non-Performing Assets: For financial assets which have objective evidence of impairment at the reporting date, the Bank shall recognize ECL on these financial assets using the higher off approach, which means that lifetime ECL computed under IFRS 9 is compared with regulatory provision required as per Prudential regulations.

As required by the Application Instructions, financial assets may be reclassified out of stage 3 if they meet the requirements of Prudential Regulations (PR) issued by SBP. Financial assets in stage 2 may be reclassified to stage 1 if the conditions that led to a SICR no longer apply.

## Significant increase in credit risk (SICR)

A SICR is assessed in the context of an increase in the risk of a default occurring over the life of the financial instrument when compared to that expected at the time of initial recognition. It is not assessed in the context of an increase in the ECL. The Bank uses a number of qualitative and quantitative measures in assessing SICR. Quantitative measures relate to deterioration of Obligor Risk Ratings (ORR) or where principal and / or interest payments are 60 days or more past due. Qualitative factors include unavailability of financial information and pending litigations.

Based on the level of increase in credit risk, the Bank shall calculate 12 month ECL for assets which did not have a SICR i.e., Stage 1 or a lifetime expected loss for the life of the asset (for assets which demonstrated a SICR) i.e., Stage 2.

At every reporting date, the Bank shall assess whether there has been a SICR since the initial recognition of the asset. If there is a SICR, the asset must be assigned to the appropriate stage of credit impairment (Stage 2 or 3).

Under the SBP's instructions, credit exposure (in local currency) guaranteed by the Government and Government Securities are exempted from the application of ECL Framework. Moreover, until implementation of IFRS 9 has stabilized, Stage 1 and stage 2 provisions would be made as per IFRS 9 ECL and stage 3 provision would be made considering higher of IFRS 9 ECL or provision computed under existing PRs' requirements.

## Presentation and disclosure

IFRS 9 also introduces expanded disclosure requirements and changes in presentation which will be incorporated as per the SBP's revised format.

For the year ended December 31, 2023

## Loan / financing related fee

Loan origination / commitment fees that are regarded as compensation to the lender for an ongoing involvement with the acquisition of a financial instrument would be recognized over the life of the related loan. However, if the commitment expires without the lender making the loan, the fee would be recognised as revenue as earned.

## Impact of adoption of IFRS 9

The actual impact of adopting IFRS 9 on the Bank's financial statements in the year 2024 may not be accurately estimated because it will be dependent on the financial instruments that the Bank would hold during 2024 and economic conditions at that time as well as accounting elections and judgements that it will make in future. Nevertheless, the Bank has performed a preliminary assessment of the potential impact of adoption of IFRS 9 based on its statement of financial position as at December 31, 2023.

## **Classification and measurement**

Based on the bank's assessment, the IFRS 9 requirements are expected to have the following impact on the classification and measurement of its financial assets and financial liabilities:

- 1. Debt instruments amounting to Rs 15,987 million have been reclassified from Available for Sale to Fair Value through Profit or Loss.
- 2. Equity instruments amounting to Rs 28,507 million have been reclassified from Available for Sale to Fair Value through Profit or Loss.

## **Impairment**

The total estimated adjustment (net of tax) of the adoption of IFRS 9 on the opening balance of the Bank's equity at January 01, 2024 is a decrease of approximately Rs 8,177 million, representing;

- a decrease of Rs 13,808 million in equity due to increase in ECL.
- an increase of Rs 5,631 million in equity resulting from reclassification of investments as mentioned above.

## Impact on regulatory capital

The implementation of IFRS 9 is expected to result in reduced regulatory capital of the Bank, which is likely to reduce their lending capacity and ability to support their clients. In order to mitigate the impact of expected credit loss (ECL) models on capital, SBP has determined that it may be appropriate for the Financial Institutions (FIs) to follow a transitional arrangement for the impact on regulatory capital from the application of ECL accounting. Annexure B of the 'Application Instructions' issued by SBP vide BPRD Circular No.3 of 2022 dated July 05, 2022, have detailed the transitional arrangement.

The transitional arrangement must apply only to provisions for stage 1 and 2 financial assets. The transitional arrangement must only adjust CET1 capital. Where there is a reduction in CET1 capital due to new provisions, net of tax effect, upon adoption of an ECL accounting model, the decline in CET1 capital (the "transitional adjustment amount") must be partially included (i.e. added back) to CET1 capital over the "transition period" of five years.

The impact of adoption of IFRS 9 on the capital ratios of the Bank are as follows:

	IFRS 9	AS per current ARS
Common Equity Tier 1 Capital Adequacy ratio	19.04%	19.16%
Tier 1 Capital Adequacy Ratio	19.04%	19.16%
Total Capital Adequacy Ratio	25.31%	25.47%
CET1 available to meet buffers (as a percentage of risk weighted assets)	9.04%	9.16%

Leadership Insight

For the year ended December 31, 2023

## 4. BASIS OF MEASUREMENT

These unconsolidated financial statements have been prepared under the historical cost convention except for revaluation of land and buildings and non-banking assets acquired in satisfaction of claims which are stated at revalued amount and certain investments and derivative financial instruments that are carried at fair value. In addition, obligations in respect of defined benefit plan are carried at the present values.

## 5. MATERIAL ACCOUNTING POLICIES

The accounting policy adopted in preparation of these unconsolidated financial statements are consistent with those of the previous financial year.

## 5.1 Cash and cash equivalents

Cash and cash equivalents include cash and balances with treasury banks, balances with other banks and call money lendings, less call borrowings and overdrawn nostro accounts.

## 5.2 Investments

Investments other than those categorised as held-for-trading are initially recognised at fair value which includes transaction costs associated with the investments. Investments classified as held-for-trading are initially recognised at fair value, and transaction costs are expensed in the profit and loss account.

All regular way purchases / sales of investments are recognised on the trade date, i.e., the date the Bank commits to purchase / sell the investments. Regular way purchases or sales of investments require delivery of securities within the time frame generally established by regulation or convention in the market place.

The Bank has classified its investment portfolio, except for investments in subsidiaries, associates and joint ventures into 'held-for-trading', 'held-to-maturity' and 'available-for-sale' as follows:

- Held-for-trading These are securities which are acquired with the intention to trade by taking advantage of short-term market / interest rate movements and are to be sold within ninety (90) days. These are carried at market value, with the related unrealised gain / (loss) on revaluation being taken to profit and loss account.
- Held-to-maturity These are securities with fixed or determinable payments and fixed maturity that are held with the intention and ability to hold to maturity. These are carried at amortised cost.
- Available-for-sale These are investments that do not fall under the held-for-trading or held-to-maturity categories. These are carried at market value except in case of unquoted securities where market value is not available, which are carried at cost less provision for diminution in value, if any. Surplus / (deficit) on revaluation is taken to 'surplus / (deficit) on revaluation of assets' account shown in equity. Provision for diminution in value of investments in respect of unquoted shares is calculated with reference to break-up value of the same. On derecognition or impairment in quoted available-for-sale investments, the cumulative gain or loss previously reported as 'surplus / (deficit) on revaluation of assets' in equity is included in the profit and loss account for the year.
- Provision for diminution in value of investments in unquoted debt securities is calculated as per the SBP's Prudential Regulations.
- Held-for-trading and quoted available-for-sale securities are marked to market with reference to ready quotes on Reuters page or MUFAP (PKRV / PKISRV / PKFRV) or the Stock Exchanges, as the case may be.
- Investments in subsidiaries, associates and joint venture companies are stated at cost. Provision is made for impairment in value, if any.

Strategic Overview

For the year ended December 31, 2023

#### 5.3 Repurchase and resale agreements

Securities sold with a simultaneous commitment to repurchase at a specified future date (repos) continue to be recognised in the statement of financial position and are measured in accordance with accounting policies for investment securities. The counterparty liability for amounts received under these agreements is included in borrowings. The difference between sale and repurchase price is treated as mark-up / return / interest expense and accrued over the life of the repo agreement using effective yield method.

Securities purchased with a corresponding commitment to resell at a specified future date (reverse repos) are not recognised in the statement of financial position, as the Bank does not obtain control over the securities. Amounts paid under these agreements are included in lendings to financial institutions. The difference between purchase and resale price is treated as mark-up / return / interest income and accrued over the life of the reverse repo agreement using effective yield method.

#### **Derivative financial instruments** 5.4

Derivative financial instruments are initially recognised at fair value on the dates on which the derivative contracts are entered into and are subsequently re-measured at fair value using appropriate valuation techniques. All derivative financial instruments are carried as assets when fair value is positive and liabilities when fair value is negative. Any change in the fair value of derivative instruments during the year is taken to the profit and loss account.

#### 5.5 **Financial instruments**

All financial assets and financial liabilities are recognised at the time when the Bank becomes a party to the contractual provisions of the instrument. A financial asset is derecognised where (a) the rights to receive cash flows from the asset have expired; or (b) the Bank has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (i) the Bank has transferred substantially all the risks and rewards of the asset, or (ii) the Bank has neither transferred nor retained substantially all the risk and rewards of the asset, but has transferred control of the asset. A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. Any gain or loss on derecognition of the financial assets and financial liabilities is taken to profit and loss account.

#### 5.6 **Advances**

Advances are stated net of specific and general provisions. Provisions are made in accordance with the requirements of Prudential Regulations issued by the SBP and charged to the profit and loss account. These regulations prescribe a time based criteria (as supplemented by subjective evaluation of advances by the banks) for classification of non-performing loans and advances and computing provision there against. Such regulations also require the Bank to maintain general provision against consumer and Small and Medium Enterprises (SME) advances at specified percentage of such portfolio. General provision for loan losses of overseas branches is made as per the requirements of the respective central banks. Advances are written off where there are no realistic prospects of recovery. The amounts so written off are a book entry and does not necessarily prejudice the Bank's right of recovery against the customers. The Bank determines write-offs in accordance with the criteria as prescribed by SBP vide BPRD circular no. 06 dated June 05, 2007.

#### 5.6.1 Islamic financing and related assets

Under Murabaha financing, funds disbursed for the purchase of goods are recorded as advance against Murabaha finance and the financing is recorded at the deferred sale price. Goods purchased but remaining unsold at the statement of financial position date are recorded as inventories.

For the year ended December 31, 2023

Assets given on Ijarah are stated at cost less accumulated depreciation and accumulated impairment losses, if any. Ijarah assets are depreciated on a reducing balance basis over the term of the Ijarah after taking into account the estimated residual value. Impairment of Ijarah assets is recognised in line with the Prudential Regulations or upon the occurrence of an impairment event which indicates that the carrying value of the Ijarah asset may exceed its recoverable amount.

Leadership Insight

In Running Musharakah, the Bank and the customer enter into a Musharakah agreement where the Bank agrees to finance the operating activities of the customer's business and share in the profit or loss in proportion to an agreed ratio at an agreed frequency.

Under Diminishing Musharakah financing, the Bank creates joint ownership with the customer over the tangible assets to fulfill capital expenditure / project requirements. The Bank receives periodic payments from the customer against the gradual transfer of its share of ownership to the customer.

In Istisna transactions, the Bank finances the cost of goods manufactured by the customer. Once the goods are manufactured, these are sold by the customer as an agent of the Bank to recover the cost plus the agreed profit.

Under Tijarah, the Bank purchases the finished goods from the customer against payment, takes possession and appoint customer as an agent to sell these goods to ultimate buyer on deferred payment basis. Profit is recognized on accrual basis over the period of transaction.

Wakalah is an agency contract in which Bank provides funds to the customer who invests it in a Shariah compliant manner.

In Musawamah financing, the Bank purchases the goods and after taking the possession, sells them to the customer either in spot or credit transaction, without disclosing the cost.

#### 5.7 Fixed assets and depreciation

#### 5.7.1 Property and equipment

#### 5.7.1.1 **Owned assets**

Property and equipment, except land and buildings, are stated at cost less accumulated depreciation and accumulated impairment losses, if any. Land is stated at revalued amount. Buildings are stated at revalued amount less accumulated depreciation and impairment, if any. The cost and the accumulated depreciation of property and equipment of foreign branches include exchange differences arising on currency translation at the year-end rates. Depreciation is charged to profit and loss account applying the straight line method except buildings, which are depreciated on diminishing balance method at the rates stated in note 12.2. Depreciation on addition is charged from the month in which the assets are available for use and no depreciation is charged in the month the assets are disposed off.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Bank and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the profit and loss account during the period in which they are incurred.

Assets are derecognised when disposed off or when no future economic benefits are expected from its use or disposal. Gains and losses on disposal of property and equipment are included in profit and loss account.

The assets' residual values and useful lives are reviewed annually, and adjusted if appropriate, at statement of financial position date.

For the year ended December 31, 2023

Land and buildings' valuations are carried out by professionally qualified valuers with sufficient regularity to ensure that their carrying amounts do not differ materially from their fair value.

- Any revaluation increase arising on the revaluation of such assets is recognised in the statement of comprehensive income and accumulated in equity, except to the extent that it reverses a revaluation decrease for the same asset previously recognised in profit and loss account, in which case the increase is credited to profit and loss account to the extent of the decrease previously expensed. A decrease in the carrying amount arising on the revaluation of such assets is recognised in profit and loss account to the extent that it exceeds the balance, if any, held in "Surplus on Revaluation of Fixed Assets" relating to a previous revaluation of that asset.
- Depreciation on assets which are revalued is determined with reference to the value assigned to such assets on revaluation and depreciation charge for the year is taken to the profit and loss account.
- An amount equal to incremental depreciation for the year net of associated deferred tax is transferred from "Surplus on Revaluation of Fixed Assets" to unappropriated profit through statement of changes in equity to record realization of surplus to the extent of the incremental depreciation charge for the year.
- On the subsequent sale or retirement of a revalued asset, the attributable revaluation surplus remaining in the revaluation reserve is transferred directly to unappropriated profit.

## 5.7.2 Capital work-in-progress

Capital work-in-progress is stated at cost less accumulated impairment losses, if any. These are transferred to specific assets as and when assets are available for use.

## 5.7.3 Impairment

The carrying values of fixed assets are reviewed for impairment when events or changes in circumstances indicate that the carrying values may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amounts, fixed assets are written down to their recoverable amounts.

The resulting impairment loss is taken to profit and loss account except for impairment loss on revalued assets which is adjusted against the related revaluation surplus to the extent that the impairment loss does not exceed the surplus on revaluation of assets. Where impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised recoverable amount but limited to the extent of the amount which would have been determined had there been no impairment. Reversal of impairment loss is recognised as income in profit and loss account.

## 5.8 Lease liability and right-of-use assets

The lease liabilities are initially measured at the present value of lease payments that includes:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable;
- variable lease payment that are based on an index or a rate as at the commencement date;
- amounts expected to be payable by the lessee under residual value guarantees, if any;
- the exercise price of a purchase option if the lessee is reasonably certain to exercise that option; and
- payments of penalties for terminating the lease, if the lease term reflects the lessee exercising that option.

The lease payments are to be discounted using the incremental borrowing rate being the rate that the Bank would have to pay to borrow the funds necessary to obtain an asset of similar value in a similar economic environment with similar terms and conditions.

Leadership Insight

For the year ended December 31, 2023

On initial recognition, right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability;
- any lease payments made at or before the commencement date less any lease incentives received;
- any initial direct costs incurred; and
- an estimate of restoration costs.

The Bank leases various offices / branches for the purpose of its operational activities. Rental contracts are typically made for fixed periods of 3 to 10 years. Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants, but leased assets may not be used as security for borrowing purposes.

#### 5.9 Intangible assets

Intangible assets are stated at cost less accumulated amortisation and accumulated impairment losses, if any. The cost and the accumulated amortisation of intangible assets of foreign branches include exchange differences arising on currency translation at the year-end rates. Amortisation is charged to profit and loss account applying the straight-line method at the rates stated in note 13. Amortisation on addition is charged from the month in which the assets are available for use and no amortisation is charged in the month the intangible assets are disposed off. The estimated useful life and amortisation method are reviewed at the end of each annual reporting period, with the effect of any changes in estimate being accounted for on a prospective

#### 5.10 Non-banking assets acquired in satisfaction of claims

In accordance with the requirements of the 'Regulations for Debt Property Swap' (the regulations) issued by SBP vide its BPRD Circular No. 1 of 2016, dated January 1, 2016, the non-banking assets acquired in satisfaction of claims are carried at revalued amounts less accumulated depreciation. These assets are revalued by professionally qualified valuers with sufficient regularity to ensure that their net carrying value does not differ materially from their fair value. A surplus arising on revaluation is credited to the 'surplus on revaluation of assets' account and any deficit arising on revaluation is taken to the profit and loss account directly. Legal fees, transfer costs and direct costs of acquiring title to property is charged to profit and loss account and not capitalized. Depreciation on non-banking assets acquired in satisfaction of claims is charged to the profit and loss account on the same basis as depreciation charged on the Bank's owned fixed assets.

#### 5.11 Deposits and their cost

Deposits are recorded at the fair value of proceeds received.

Deposit costs are recognised as an expense in the period in which these are incurred using effective yield method.

#### 5.12 **Taxation**

#### 5.12.1 Current

Provision of current taxation is based on taxable income for the year determined in accordance with the prevailing laws of taxation on income earned for local as well as foreign operations, as applicable to the respective jurisdictions. The charge for the current tax also includes adjustments wherever considered necessary relating to prior years, arising from assessments framed during the year.

For the year ended December 31, 2023

## 5.12.2 Deferred

Deferred tax is provided on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax assets are recognised for all deductible temporary differences and unused tax losses, to the extent that it is probable that taxable profits will be available against which the deductible temporary differences and unused tax losses can be utilized. Deferred tax is not recognised on differences relating to investment in subsidiaries and branches to the extent the deductible temporary difference probably will not reverse in the foreseeable future.

The carrying amount of deferred tax assets are reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit or deductible temporary differences will be available to allow all or part of the deferred income tax asset to be utilized.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to gain / loss recognised on surplus on revaluation of assets is charged / credited to such account.

## 5.13 Employee benefits

## 5.13.1 Defined benefit plans

The Bank operates an approved funded pension scheme, an un-funded post retirement medical benefits scheme and an un-funded benevolent scheme for its eligible employees. The Bank also operates an un-funded gratuity scheme for its eligible contractual employees. An actuarial valuation of all defined benefit schemes is conducted every year. The valuation uses the Projected Unit Credit method. Remeasurements of the net defined benefit liability / assets which comprise actuarial gains and losses, return on plan assets (excluding interest) and the effect of asset ceiling (if any, excluding interest) are recognised immediately in other comprehensive income. Past-service costs are recognised immediately in profit and loss account when the plan amendment occurs.

## 5.13.2 Other employee benefits

## Employees' compensated absences

The Bank also makes provision in the financial statements for its liability towards compensated absences. This liability is estimated on the basis of actuarial advice under the Projected Unit Credit method.

## 5.14 Revenue recognition

Income on loans and advances and debt security investments are recognised on a time proportion basis that takes into account effective yield on the asset. In case of advances and investments classified under the Prudential Regulations, interest / mark-up is recognised on receipt basis.

Interest / mark-up on rescheduled / restructured advances and investments is recognized in accordance with the Prudential Regulations issued by SBP.

Fee, brokerage and commission income other than commission on letter of credit and guarantees is recognised upon performance of services.

Leadership Insight

For the year ended December 31, 2023

Commission on letters of credit and guarantees is recognized on time proportion basis.

Dividend income on equity investments and mutual funds is recognised when right to receive is established.

Premium or discount on debt securities classified as held-for-trading, available-for-sale and held-to-maturity securities is amortised using the effective interest method and taken to profit and loss account.

Gains and losses on disposal of investments and fixed assets are dealt with through the profit and loss account in the year in which they arise.

Income from lease financing is accounted for using the financing method. Under this method, the unearned lease income (defined as the sum of total lease rentals and estimated residual value less the cost of the leased assets) is deferred and taken to income over the term of the lease so as to produce a constant periodic rate of return on the outstanding net investment in the lease. Gains or losses on termination of lease contracts are recognised through the profit and loss account when these are realised. Unrealised lease income and other fees on classified leases are recognised on a receipt basis.

#### 5.15 Net investment in finance lease

Leases where the bank transfers substantially all the risk and rewards incidental to ownership of the assets to the lessee are classified as finance leases. Net investment in finance lease is recognised at an amount equal to the aggregate of present value of minimum lease payment including any guaranteed residual value and excluding unearned finance income, write-offs and provision for doubtful lease finances, if any.

#### Foreign currencies translation 5.16

The Bank's financial statements are presented in Pak Rupees (Rs.) which is the Bank's functional and presentation currency.

Foreign currency transactions are converted into Rupees applying the exchange rate at the date of the respective transactions. Monetary assets and liabilities in foreign currencies and assets / liabilities of foreign branches are translated into Rupees at the rates of exchange prevailing at the statement of financial position date. Forward foreign exchange contracts are valued at the rates applicable to their respective maturities. All gains or losses on dealing in foreign currencies are taken to the profit and loss account.

Profit and loss account balances of foreign branches are translated at average exchange rate prevailing during the year. Gains and losses on translation are included in the profit and loss account except gains / losses arising on translation of net assets of foreign branches, which is credited to the statement of comprehensive income.

Statement of financial position balances of foreign branches are translated at exchange rate prevailing at statement of financial position date. Gains and losses on translation are included in the profit and loss account except gains / losses arising on translation of net assets of foreign branches, which is credited to the statement of comprehensive income.

Commitments for outstanding forward foreign exchange contracts are disclosed in these unconsolidated financial statements at committed amounts. Contingent liabilities / commitments for letters of credit and letters of guarantee denominated in foreign currencies are expressed in Rupee terms at the rates of exchange prevailing at the statement of financial position date.

#### 5.17 Provision for off balance sheet obligations

Provision for guarantees, claims and other off balance sheet obligations is made when the Bank has legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of amount can be made. Charge to profit and loss account is stated net of expected recoveries.

Strategic Overview

For the year ended December 31, 2023

#### 5.18 Off setting

Financial assets and financial liabilities are only set off and the net amount is reported in the unconsolidated financial statements when there is a legally enforceable right to set off and the Bank intends either to settle on a net basis, or to realise the assets and to settle the liabilities simultaneously.

#### 5.19 **Fiduciary assets**

Assets held in a fiduciary capacity are not treated as assets of the Bank in the statement of financial position.

#### 5.20 Dividend and other appropriations

Dividend and other appropriation to reserves, except appropriations which are required by the law, are recognised in the Bank's unconsolidated financial statements in the year in which these are approved.

#### 5.21 Earnings per share

The Bank presents basic and diluted earnings per share (EPS) for its shareholders. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Bank by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, if any. There were no dilutive potential ordinary shares in issue at December 31, 2023.

#### 5.22 Bai Muajjal

Bai Muajjal transactions represent sales of Sukuks on a deferred payment basis and are shown in lendings to financial institutions except for transactions undertaken directly with the Government of Pakistan which are disclosed as investments.

The difference between the deferred payment amount receivable and the carrying value at the time of sale is accrued and recorded as income over the life of the transaction.

#### 5.23 **Acceptances**

Acceptances comprise undertakings by the Bank to pay bill of exchange drawn on customers. Acceptances are recognised as financial liability in the statement of financial position with a contractual right of reimbursement from the customer as a financial asset. Therefore, commitments in respect of acceptances have been accounted for as on balance sheet financial assets and financial liabilities.

#### 5.24 Segment reporting

A segment is a distinguishable component of the Bank that is subject to risks and rewards that are different from those of other segments. A business segment is one that is engaged either in providing certain products or services, where as a geographical segment is one engaged in providing certain products or services within a particular economic environment. Segment information is presented as per the Bank's functional and management reporting structure.

## **Business segments**

The Bank's primary segment reporting is based on the following business segments:

- Retail Banking Group includes retail lending and deposits, banking services, cards and branchless
- II. Inclusive Development Group consists of loans to individuals, agriculture, SME, commodity and commercial customers.

For the year ended December 31, 2023

III. Corporate and Investment Banking Group offers a wide range of financial services to medium and large sized public and private sector entities. These services include, providing and arranging tenured financing, corporate advisory, underwriting, cash management, trade products, corporate finance products and customer services.

Leadership Insight

- IV. Treasury includes fixed income, equity, foreign exchange, credit, funding, own position securities, lendings and borrowings and derivatives for hedging and market making.
- V. International Financial Institution and Remittance Group includes the results of all international branches, correspondent banking business and global remittances. This represents Bank's operations in 13 countries including Pakistan and 18 branches including one branch in export processing zone in Pakistan.
- VI. Aitemaad and Islamic Banking Group provides shariah compliant services to customers including loans, deposits and other transactions.
- VII. Head Office / Others includes the head office related activities and other functions which cannot be classified in any of the above segments.

## **Geographical segments**

The Bank is managed along the following geographic lines for monitoring and reporting purposes:

- Pakistan (including branch in Export Processing Zone)
- II. Asia Pacific (including South Asia)
- III. Europe
- IV. United States of America
- V. Middle East

#### 5.25 Accounting estimates and judgments

The preparation of the unconsolidated financial statements in conformity with the approved accounting and reporting standards as applicable in Pakistan requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Bank's accounting polices. The estimates, judgments and associated assumptions used in the preparation of the unconsolidated financial statements are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The key areas of estimates and judgments in relation to these unconsolidated financial statements are as follows:

## a) Provision against non-performing loans and advances

The Bank reviews its loan portfolio to assess amount of non-performing loans and determine provision required there against on a quarterly basis. While assessing this requirement, various factors including the past dues, delinquency in the account, financial position and future business / financial plan of the borrower, value of collateral held and requirements of Prudential Regulations are considered. The Bank also considers the effect of Forced Sale Value (FSV) of collaterals in determining the amount of provision, however, no benefit of FSV of collateral has been taken during the year in determining provisioning amount.

General provision for loan losses of overseas branches is made as per the requirements of the respective central banks.

The amount of general provision against domestic consumer and SME advances is determined in accordance with the relevant Prudential Regulations and SBP directives.

For the year ended December 31, 2023

In addition, the Bank has also made general provision in respect of its corporate portfolio on prudent basis. This general provision is in addition to the requirements of Prudential Regulations.

## b) Fair value of derivatives

The fair values of derivatives which are not quoted in active markets are determined by using valuation techniques. The valuation techniques take into account the relevant interest and exchange rates over the term of the contract.

## c) Impairment of available-for-sale investments

The Bank considers that available-for-sale equity investments and mutual funds are impaired when there has been a significant or prolonged decline in the fair value below its cost except for investments where relaxation has been allowed by SBP. This determination of what is significant or prolonged requires judgment. In addition, impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance.

Further the Bank has developed internal criteria according to which a decline of 30% in the market value of any scrip below its cost shall constitute as a significant decline and where market value remains below the cost for a period of one year shall constitute as a prolonged decline.

Provisions for impairment in value of debentures, term finance certificates and sukuk bonds are made as per the requirements of the Prudential Regulations issued by the SBP.

## d) Held-to-maturity investments

The Bank follows the guidance provided in the SBP circulars on classifying non-derivative financial assets with fixed or determinable payments and fixed maturity as held-to-maturity. In making this judgment, the Bank evaluates its intention and ability to hold such investments till maturity.

## e) Income taxes

In making the estimates for current and deferred taxes, the management looks at the income tax law and the decisions of appellate authorities on certain issues in the past. There are certain matters where the Bank's view differs with the view taken by the income tax department and such amounts are shown as contingent liabilities.

## f) Fixed assets, Non-Banking asset and intangible assets, revaluation, depreciation and amortisation

In making estimates of the depreciation / amortisation method, the management uses the method which reflects the pattern in which economic benefits are expected to be consumed by the Bank. The method applied is reviewed at each financial year end and if there is a change in the expected pattern of consumption of the future economic benefits embodied in the assets, the method is changed to reflect the change in pattern.

The Bank also revalues its properties on a periodic basis. Such revaluations are carried out by independent valuer and involves estimates / assumptions and various market factors and conditions.

## g) Employees' benefit plans

The liabilities for employees' benefits plans are determined using actuarial valuations. The actuarial valuations involve assumptions about discount rates, expected rates of return on assets, future salary increases, future inflation rates and future pension increases as disclosed in note 39. Due to the long term nature of these plans, such estimates are subject to significant uncertainty.

For the year ended December 31, 2023

## h) Provision against contingencies

Provision against contingencies is determined based on the management judgement regarding the probability of future outflows of resources embodying economic benefits to settle an obligation arising from past events.

Leadership Insight

## Lease liability against right of use assets

The Bank applies judgement to determine the lease term for some lease contracts in which it is a lessee that include renewal options. The assessment of whether the Bank is reasonably certain to exercise such options impacts the lease term, which significantly affects the amount of lease liabilities and right-of-use assets recognized.

Moreover, management exercises judgement in establishing the discount rate for new leases, utilizing the incremental borrowing rate as a benchmark.

#### 6. **CLOSURE OF FOREIGN SUBSIDIARIES AND OPERATIONS**

In line with SBP Governance Framework 2018, the Board of Directors (BoD) in its 302nd meeting held on January 20 & 21, 2020 has accorded the approval of International Strategy. As per approved Strategy, the BoD allowed closure of few locations which have already been closed in prior years except Azerbaijan (Baku), Kyrgyzstan (Bishkek) and Kazakhstan (Almaty) are still in the process of closure. The Board of Directors in its 316th meeting held on January 06 & 11, 2021 has accorded its approval to scale down Bangladesh operations.

SBP also directed to close bank's operations in Paris Branch. On the basis of these directives, the BoD in its 327th meeting held on January 17, 2022 accorded their approval.

Closure process at Central Asian locations have been delayed due to non-settlement of NPLs portfolio. Operations at the following locations are under the process of closure. Tentative closure dates are also mentioned there against.

S.No	Name of International Locations	Tentative Date of Closure
1	CJSC Subsidiary Bank of NBP in Almaty, Kazakhstan	31.03.2024
2	Bishkek Branch, Kyrgyzstan	31.03.2024
3	Baku Branch, Azerbaijan	31.03.2024
4	Paris Branch, France	31.03.2024

		Asa	at December 31, 20	23	
Particulars	CJSC Subsidiary Bank of NBP in Almaty (Kazakhstan)	Baku (Azerbaijan)	Bishkek (Kyrgyzstan)	Paris (France)	Total
	(Subsidiary)		`	hes)	
		(R	lupees in '000)		
Cost of investment - net of impairment	1,003,778	-	-	-	1,003,778
Total Assets	-	1,461,215	2,873,265	1,560,155	5,894,635
Total Liabilities	-	51,793	18,665	123,477	193,935
Profit / (Loss) for the year	-	(15,134)	234,426	(642,483)	(423,191)

Strategic Overview

For the year ended December 31, 2023

7.	CASH AND BALANCES WITH TREASURY BANKS	Note	<b>2023</b> (Rupees	2022 in '000)
	In hand: Local currency Foreign currencies		62,369,227 9,651,086 72,020,313	52,704,335 7,192,805 59,897,140
	With State Bank of Pakistan in: Local currency current accounts Foreign currency current accounts Foreign currency deposit accounts Foreign currency collection accounts	7.1 7.2 7.2	125,791,892 21,661,443 43,265,618 1,498,122 192,217,075	106,909,308 15,661,453 15,623,732 1,135,059 139,329,552
	With other central banks in: Foreign currency current accounts Foreign currency deposit accounts	7.3 7.3	25,964,016 4,163,614 30,127,630	26,631,693 3,725,602 30,357,295
	Prize bonds		627,552 294,992,570	326,962 229,910,949

- This includes statutory liquidity reserves maintained with the SBP under Section 22 of the Banking Companies 7.1 Ordinance, 1962.
- 7.2 These represent mandatory reserves maintained in respect of foreign currency deposits under FE-25 scheme, as prescribed by the SBP.
- 7.3 These balances pertain to the foreign branches and are held with central banks of respective countries. These include balances to meet the statutory and regulatory requirements in respect of liquidity and capital requirements of respective countries. The deposit accounts carry interest at the rate of 0% to 5.5% per annum (2022: 0% to 4.5% per annum).

8.	BALANCES WITH OTHER BANKS	Note	2023 (Rupees	2022 in '000)
	In Pakistan: In deposit accounts Outside Pakistan:	8.1	15,285 15,285	13,766 13,766
	In current accounts In deposit accounts	8.2	33,508,579 8,801,187 42,309,766	12,391,006 6,189,028 18,580,034
			42,325,051	18,593,800

For the year ended December 31, 2023

- **8.1** These include various deposits with banks and carry interest at the rates ranging from 6.00% to 12.70% per annum (2022: 3.5% to 9.5% per annum).
- 8.2 These include various deposits with correspondent banks outside Pakistan and carry interest at the rates ranging from 1.50% to 7.10% per annum (2022: 0% to 4% per annum).

		Note	2023 (Rupees	2022 in '000)
9.	LENDINGS TO FINANCIAL INSTITUTIONS			
	Call / clean money lendings Repurchase agreement lendings (Reverse repo) Letters of placement	9.1 9.2 & 9.6 9.3 9.4	9,723 192,420,714 174,150 192,604,587	9,723 31,262,744 174,150 31,446,617
	Less: provision held against lendings to financial institutions Lendings to financial institutions - net of provision	9.5 & 9.7	(174,150) 192,430,437	(174,150) 31,272,467

- **9.1** This includes zero rate lending to a financial institution amounting to Rs. 9.7 million (2022: Rs. 9.7 million) which is guaranteed by the SBP.
- 9.2 These carry mark-up at rates ranging from 21.00% to 22.95% per annum (2022: 16% to 16.5% per annum) with maturities ranging from January 2, 2024 to January 5, 2024.
- **9.3** These are overdue placements and full provision has been made against these placements as at December 31, 2023.

		2023	2022
		(Rupees	in '000)
9.4	Particulars of lending		
	In local currency	192,604,587	31,446,617
	In foreign currencies	-	-
		192,604,587	31,446,617
9.5	Movement in provision held against lendings is as follows:		
	Opening balance	174,150	174,150
	Reversal for the year	-	
	Closing balance	174,150	174,150

For the year ended December 31, 2023

#### Securities held as collateral against lendings to financial institutions 9.6

2023			2022		
Held by Bank	Further given as collateral	Total	Held by Bank	Further given as collateral	Total
(Rupees in '000)					

Market Treasury Bills Pakistan Investment Bonds Total

9,485,867	-	9,485,867	18,699,589	-	18,699,589
182,934,847	-	182,934,847	12,563,155	-	12,563,155
192,420,714	-	192,420,714	31,262,744	-	31,262,744

9.6.1 Market value of the securities under repurchase agreement lendings amounts to Rs. 192,518 million (2022: Rs. 31,027 million).

#### 9.7 Category of classification

202	2023		2022		
Classified	Provision	Classified	Provision		
lending	held	lending	held		
(Rupees in '000)					

**Domestic** 

Loss Total

174,150	174,150	174,150	174,150
174,150	174,150	174,150	174,150

For the year ended December 31, 2023

10

INVESTMENTS

			20	2023			20	2022	
		Cost / amortised cost	Provision for diminution	Surplus / (deficit)	Carrying value	Cost / amortised cost	Provision for diminution	Surplus / (deficit)	Carrying
_	Note				(Rupee	(Rupees in '000)			
Mutual Fund Units		2,219,646	(41,167)	1,726,825	3,905,304	2,219,646	(41,167)	941,952	3,120,431
Foreign Securities Equity securities - Listed Foreign Government debt securities	10.6	463,294 3,385,022		42,171,551 8,528	42,634,845 3,393,550	463,294 1,914,312		34,380,951	34,844,245 1,883,953
		4,067,338,454	(19,111,102)	33,108,801	4,081,336,153	2,956,904,810	(17,464,945)	(7,462,594)	2,931,977,271
Held-to-maturity securities	10.5.1								
Federal Government Securities Pakistan investment bonds		213,116,482			213,116,482	375,236,903		,	375,236,903
Market treasury bills					. 1.00	29,376,461		•	29,376,461
ijaran sukuks Foreign currency debt securities		4,288,988			4,288,988	2,992,408			13, 130,709
Non-Government Debt Securities Term Finance Certificates /									1
Musnaraka / bonds / Debentures and Sukuk Bonds		404,585	(404,585)			404,585	(404,585)	1	ı
Foreign Securities Foreign Government debt securities		41.295.981			41,295.981	36.096.507	ı		36.096.507
Non-Government Debt Securities		1,083			1,083	871			871
		273,194,619	(404,585)		272,790,034	457,238,444	(404,585)		456,833,859
Associates 10.	10.8/10.14	4,926,048	(2,755,128)	•	2,170,920	4,926,048	(3,942,498)	•	983,550
Joint Venture	10.11	2,362,433			2,362,433	2,362,433	•	1	2,362,433
Subsidiaries 1	10.2.4	2,952,967	(1,338,112)		1,614,855	2,952,967	(1,338,112)	•	1,614,855
Total investments		4,393,899,108	(23,608,927)	33,073,862	4,403,364,043	3,509,021,409	(23,150,140)	(8,517,395)	3,477,353,874

Leadership Insight

						- 1		
	Cost / amortised cost	Provision for diminution	Surplus / (deficit)	Carrying value	Cost / amortised cost	Provision for diminution	Surplus / (deficit)	Carrying value
Note				seednU)	(Rupees in '000)			
	977,927,148		2,235,830	980,162,978	880,497,512	•	(2,357,065)	878,140,447
	3,154,191,714	•	(25,360,659)	3,128,831,055	2,409,456,346	1	(28,540,473)	2,380,915,873
	49,550,515	•	(334,041)	49,216,474	33,648,947	•	(339,589)	33,309,358
	45,196,389		(10,174,093)	35,022,296	36,037,761		(18,622,514)	17,415,247
	4,226,865,766		(33,632,963)	4,193,232,803	3,359,640,566		(49,859,641)	3,309,780,925
10.12 / 10.13	3 51,770,873	(11,638,688)	22,283,050	62,415,235	42,026,055	(10,159,936)	4,792,925	36,659,044
	2,107,198	(448,951)		1,658,247	1,882,198	(427,951)	•	1,454,247
	53,878,071	(12,087,639)	22,283,050	64,073,482	43,908,253	(10,587,887)	4,792,925	38,113,291
	14,263,085	(127,305)	301,710	14,437,490	14,940,897	(130,026)	335,083	15,145,954
	39,278,956	(6,134,846)	53,390	33,197,500	37,588,859	(6,264,720)	712,243	32,036,382
	53,542,041	(6,262,151)	355,100	47,634,990	52,529,756	(6,394,746)	1,047,326	47,182,336
	44,681,003	•	8,528	44,689,531	38,010,819	1	(30,359)	37,980,460
10.6	463,294	•	42,171,551	42,634,845	463,294	1	34,380,951	34,844,245
	1,083			1,083	871			871
	45,145,380		42,180,079	87,325,459	38,474,984	1	34,350,592	72,825,576
	1,448,472	(566,446)	161,771	1,043,797	1,448,472	(266,446)	209,451	1,091,477
	558,284	(558,284)			558,284	(279,284)	•	279,000
	2,219,646	(41,167)	1,726,825	3,905,304	2,219,646	(41,167)	941,952	3,120,431
10.9								
First Credit and Investment Bank Limited 10.14	157,431	(30,428)		127,003	157,431	(47,429)	•	110,002
	39,710	(39,710)	•	•	39,710	(39,710)	1	1
	218,535	(218,535)		•	218,535	(218,535)	1	1
	49,060	(49,060)		٠	49,060	(49,060)	,	'
	000,000			000,009	000'009	(191,856)	,	408,144
10.7	3,665,605	(2,221,688)		1,443,917	3,665,605	(3,200,201)		465,404
10.8	4,730,341	(2,559,421)		2,170,920	4,730,341	(3,746,791)		983,550

For the year ended December 31, 2023

		20	2023			20	2022	
	Cost / amortised cost	Provision for diminution	Surplus / (deficit)	Carrying value	Cost / amortised cost	Provision for diminution	Surplus / (deficit)	Carrying value
Note				(Rupees in '000)				
- Unlisted								
Pakistan Emerging Venture Limited	50,563	(50,563)			50,563	(20,563)		1
National Fructose Company Limited	6,500	(0,200)	•	•	6,500	(0,200)	٠	1
Dadabhoy Energy Supply Company Limited	32,105	(32,105)	•	•	32,105	(32,105)	•	1
Pakistan Mercantile Exchange Limited	106,539	(106,539)		•	106,539	(106,539)	1	•
6	195 707	(195 707)	]		195 707	(105 707)		
0.00	20,00	(100,101)			0.,001	(101,001)		
	4,926,048	(2,755,128)		2,170,920	4,926,048	(3,942,498)	•	983,550
Joint Venture United National Bank Limited 10.11	2.362.433			2.362.433	2.362.433	٠		2.362.433
				, , , , , , ,				
Subsidiaries								
CJSC Subsidiary Bank of NBP in Kazakhstan	2,185,644	(1,181,867)		1,003,777	2,185,644	(1,181,867)	٠	1,003,777
NBP Exchange Company Limited	300,000	•	•	300,000	300,000	1	٠	300,000
NBP Modaraba Management Company Limited	105,000	(102,000)	•	•	105,000	(105,000)	٠	1
Taurus Securities Limited	24,725	•	•	24,725	24,725	1	•	24,725
Cast-N-Link Products Limited	1,245	(1,245)	•	•	1,245	(1,245)	٠	1
NBP Funds Management Limited	336,353	(20,000)		286,353	336,353	(20,000)	•	286,353
	2,952,967	(1,338,112)		1,614,855	2,952,967	(1,338,112)		1,614,855
Total investments	4,393,899,108	(23,608,927)	33,073,862	4,403,364,043	3,509,021,409	(23,150,140)	(8,517,395)	3,477,353,874

2023	2022
(Rupees in '000)	(000, ui
2,047,337,847	1,136,497,472
17,134,259	689,709,291
2,064,472,106	1,826,206,763

10.2.1 Investments given as collateral

The book value of investments given as collateral against borrowings is as follows: Pakistan Investment Bonds

Market Treasury Bills

Leadership Insight

10.2.2	Associates									
		Number of shares	Percentage of holding	Country of incorporation	Based on the financial statements as at	Assets	Liabilities	Revenue	Profit / (loss) after taxation	Total comprehensive income / (loss)
								(Rupees in '000)	in '000)	
	Listed									
	First Credit and Investment Bank Limited	20,000,000	30.77	Pakistan	June 30, 2023	1,851,310	1,127,397	279,322	12,994	8,750
	National Fibres Limited*	17,030,231	20.19	Pakistan	N/A	٠	٠	•	•	•
	Land Mark Spinning Mills Limited	3,970,859	32.79	Pakistan	June 30, 2023	131,498	254,116	•	(12,327)	(12,327)
	SG Allied Businesses Limited	3,754,900	25.03	Pakistan	June 30, 2022	1,233,803	552,420	14,247	(10,794)	(9,407)
	Nina Industries Limited	4,906,000	20.27	Pakistan	N/A	٠	٠	٠	•	•
	Agritech Limited	106,014,565	27.01	Pakistan	December 31, 2022	81,470,499	69,486,319	17,296,183	(2,953,326)	8,228,387
	NBP Stock Fund	31,347,444	4.236	Pakistan	June 30, 2023	10,286,565	120,651	240,054	(333,261)	(333,261)
	Unlisted									
	Pakistan Emerging Venture Limited	12,500,000	33.33	Pakistan	June 30, 2022	478	404	26	(385)	(385)
	National Fructose Company Limited	1,300,000	39.5	Pakistan	N/A	٠	٠	•	•	•
	Venture Capital Fund Management*	33,333	33.33	Pakistan	N/A	٠	٠		•	
	Kamal Enterprises Limited*	11,000	20.37	Pakistan	N/A	٠			1	
	Mehran Industries Limited*	37,500	32.05	Pakistan	N/A				•	•
	Tharparkar Sugar Mills Limited*	2,500,000	21.52	Pakistan	N/A	٠	•	٠	•	•
	Youth Investment Promotion Society*	644,508	25	Pakistan	N/A	٠	٠		•	•
	Dadabhoy Energy Supply Company Limited	0,900,000	23.11	Pakistan	N/A	•	•	•	1	1
	K-Agricole Limited*	5,000	20	Pakistan	N/A	٠	٠	٠	•	•
	New Pak Limited*	200,000	20	Pakistan	N/A	٠	٠	•	•	•
	Pakistan Mercantile Exchange Limited	10,653,860	33.98	Pakistan	June 30, 2023	4,769,315	4,463,439	676,898	199,485	199,485
	Prudential Fund Management Limited*	150,000	20	Pakistan	N/A	•	•	•	1	•
	*Nil figure represent shares which have been acquired under different arrangements without any cost	acquired under diffe	erent arrangemer	nts without any α	ost					
10.2.3	Joint Venture									
	United National Bank Limited	20,250,000	45	United Kingdom	December 31, 2022 219, 715, 668 199, 381, 061	219,715,668	199,381,061	6,133,623	1,148,072	(1,110,841)

6,394,746 6,394,746

6,525,731 6,525,731

6,262,151 6,262,151

6,262,151 6,262,151

# NOTES TO AND FORMING PART OF THE UNCONSOLIDATED FINANCIAL STATEMENTS

Provision for diminution in value of investments

10.3

For the year ended December 31, 2023

		Number of shares	Percentage of holding	Country of incorporation	Based on the financial statements as at	Assets	Liabilities	Revenue	Profit / (loss) after taxation	Total comprehensive income / (loss)
10.2.4	Subsidiaries							(Rupees	(Rupees in '000)	
	CJSC Subsidiary Bank of NBP in Kazakhstan	8,650	100	Kazakhstan	100 Kazakhstan December 31, 2022	2,169,879	9,777	189,054	115,896	345,555
	NBP Exchange Company Limited	666'666'66	100	Pakistan	December 31, 2022	2,042,908	239,785	873,450	439,481	439,481
	NBP Modaraba Management Company Limited	10,500,000	100	Pakistan	December 31, 2022	110,915	101,277	12,121	3,452	3,452
	Taurus Securities Limited	7,875,002	58.32	Pakistan	December 31, 2022	1,302,004	1,001,412	124,947	(8,294)	(13,206)
	Cast-N-Link Products Limited	1,245,000	76.51	Pakistan	*\/N	٠	٠	٠	•	'
	NBP Fund Management Limited	13,499,996	54	Pakistan	June 30, 2023	3,238,750	1,933,438	1,867,827	408,333	407,586
	N/A: Not available									

2023	2022
(Rupees in '000)	(000, ui
23,150,140	18,486,879
	,
2,157,756	4,662,589
(1,319,964)	(670,409)
(379,005)	(179,661)
458,787	3,812,519
	850,742
23,608,927	23,150,140

.2	Provision	
2022	IAN	(Rupees in '000)
2023	Provision	(Rupee
2(	NPI	
		-

Closing balance Transfers - net

Reversals for the year Reversal on disposals

Charge / (reversals) Charge for the year

Opening balance

Particulars of provision against debt securities

10.3.1

Category of classification

Domestic

Total Loss

NBP ANNUAL REPORT 2023 -

### NOTES TO AND FORMING PART OF THE UNCONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2023

2023	2022	
(Rupees	in '000)	

#### 10.4 Quality of available for sale securities

Details regarding quality of available for sale securities (AFS) are as follows:

### Federal government securities - government guaranteed

Automobile Assembler	Market treasury bills Pakistan investment bonds Ijarah sukuks Foreign currency debt securities Cost Shares	954,585,428 2,926,410,213 30,424,484 40,907,401 3,952,327,526	828,851,708 1,972,276,787 20,518,238 33,045,353 2,854,692,086
Automobile Assembler Automobile Parts and Accessories Cable and Electrical Goods Cement Cement Cement Commercial Banks Ceremical Ceremical Commercial Ceremical Care Commercial Care Care Care Care Care Care Care Care	Silales		
Automobile Parts and Accessories Cable and Electrical Goods Cement Chemical Chemical Chemical Commercial Banks Engineering Fertilizer Food and Personal Care Glass and Ceramics Investment Banks / Investment companies / Securities companies Leasing Companies Leather and Tanneries Oil and Gas Exploration Companies Oil and Gas Marketing Companies Paper and Board Phomeration and Distribution Power Generation and Distribution Real Estate Investment Trust Sugar and Allied Industries Synthetic and Rayon Textile Composite Textile Spinning Textile Spinning Textile Spinning Textile Spinning Textile Composite Miscellaneous  1,067,760 1,115,685 448,4094 384,089 4,249,593 4,249,593 4,249,593 4,249,593 4,249,590 5,750,004 4,249,593 4,249,593 5,768,665 1,606,665 1,606,665 1,606,665 1,606,665 1,606,665 1,606,665 1,606,665 1,606,665 1,208,649 64,314 64,31	Listed companies sector - wise		
Cable and Electrical Goods       418,994       384,069         Cement       3,672,159       4,249,593         Chemical       711,682       627,704         Commercial Banks       9,982,145       6,575,004         Engineering       2,149,015       1,422,047         Fertilizer       3,518,165       2,985,056         Food and Personal Care       1,606,665       1,208,649         Glass and Ceramics       64,314       64,314         Investment Banks / Investment companies / Securities companies       508,688       508,688         Leasing Companies       12,594       12,594         Leather and Tanneries       45,731       214,868         Oil and Gas Exploration Companies       2,952,721       2,686,730         Oil and Gas Marketing Companies       5,707,820       5,719,991         Paper and Board       670,751       718,972         Pharmaceuticals       2,708,507       1,000,104         Power Generation and Distribution       2,893,502       3,046,397         Real Estate Investment Trust       304,025       305,972         Refinery       756,817       756,715         Sugar and Allied Industries       259,483         Synthetic and Rayon       15,499       15,4	Automobile Assembler	2,442,432	1,775,528
Cement         3,672,159         4,249,593           Chemical         711,682         627,704           Commercial Banks         9,982,145         6,575,004           Engineering         2,149,015         1,422,047           Fertilizer         3,518,165         2,985,056           Food and Personal Care         1,606,665         1,208,649           Glass and Ceramics         64,314         64,314           Insurance         1,642,671         1,642,671           Investment Banks / Investment companies / Securities companies         508,688         508,688           Leasing Companies         12,594         12,594         12,594           Leather and Tanneries         45,731         214,868         201,868           Oil and Gas Exploration Companies         2,952,721         2,686,730         5,719,991           Paper and Board         670,751         718,972         718,972           Pharmaceuticals         2,708,507         1,000,104           Power Generation and Distribution         2,893,502         3,046,397           Real Estate Investment Trust         304,025         305,972           Refinery         756,817         756,817         756,715           Sugar and Allied Industries         259,483 <td>Automobile Parts and Accessories</td> <td>1,067,760</td> <td>1,115,685</td>	Automobile Parts and Accessories	1,067,760	1,115,685
Chemical         711,682         627,704           Commercial Banks         9,982,145         6,575,004           Engineering         2,149,015         1,422,047           Fertilizer         3,518,165         2,985,056           Food and Personal Care         1,606,665         1,208,649           Glass and Ceramics         64,314         64,314           Insurance         1,642,671         1,642,671           Investment Banks / Investment companies / Securities companies         508,688         508,688           Leasing Companies         12,594         12,594           Leather and Tanneries         45,731         214,868           Oil and Gas Exploration Companies         2,952,721         2,686,730           Oil and Gas Marketing Companies         5,707,820         5,719,991           Paper and Board         670,751         718,972           Pharmaceuticals         2,708,507         1,000,104           Power Generation and Distribution         2,893,502         3,046,397           Real Estate Investment Trust         304,025         305,972           Refinery         756,817         756,817           Sugar and Allied Industries         259,483         259,483           Synthetic and Rayon         15,49	Cable and Electrical Goods	418,994	384,069
Commercial Banks         9,982,145         6,575,004           Engineering         2,149,015         1,422,047           Fertilizer         3,518,165         2,985,056           Food and Personal Care         1,606,665         1,208,649           Glass and Ceramics         64,314         64,314           Insurance         1,642,671         1,642,671           Investment Banks / Investment companies / Securities companies         508,688         508,688           Leasing Companies         12,594         12,594           Leather and Tanneries         45,731         214,868           Oil and Gas Exploration Companies         2,952,721         2,686,730           Oil and Gas Marketing Companies         5,707,820         5,719,991           Paper and Board         670,751         718,972           Pharmaceuticals         2,708,507         1,000,104           Power Generation and Distribution         2,893,502         3,046,397           Real Estate Investment Trust         304,025         305,972           Refinery         756,817         756,715           Sugar and Allied Industries         259,483         259,483           Synthetic and Rayon         15,499         15,499           Textile Composite <t< td=""><td>Cement</td><td>3,672,159</td><td>4,249,593</td></t<>	Cement	3,672,159	4,249,593
Engineering	Chemical	711,682	627,704
Fertilizer         3,518,165         2,985,056           Food and Personal Care         1,606,665         1,208,649           Glass and Ceramics         64,314         64,314           Insurance         1,642,671         1,642,671           Investment Banks / Investment companies / Securities companies         508,688           Leasing Companies         12,594         12,594           Leather and Tanneries         45,731         214,868           Oil and Gas Exploration Companies         2,952,721         2,686,730           Oil and Gas Marketing Companies         5,707,820         5,719,991           Paper and Board         670,751         718,972           Pharmaceuticals         2,708,507         1,000,104           Power Generation and Distribution         2,893,502         3,046,397           Real Estate Investment Trust         304,025         305,972           Refinery         756,817         756,715           Sugar and Allied Industries         259,483         259,483           Synthetic and Rayon         15,499         15,499           Textile Composite         2,736,219         1,918,908           Textile Spinning         655,195         655,195           Tobacco         695,241         -	Commercial Banks	9,982,145	6,575,004
Food and Personal Care   1,606,665   1,208,649   Glass and Ceramics   64,314   64,314   1,642,671   1,642,671   1,642,671   1,642,671   1,642,671   1,642,671   1,642,671   1,642,671   1,642,671   1,642,671   1,642,671   1,642,671   1,642,671   1,642,671   1,642,671   1,642,671   1,642,671   1,642,671   1,642,671   1,042,671   1,2594   12,594   12,594   12,594   12,594   12,594   12,594   12,594   12,594   12,686,730   1,010	Engineering		1,422,047
Glass and Ceramics       64,314       64,314         Insurance       1,642,671       1,642,671         Investment Banks / Investment companies / Securities companies       508,688       508,688         Leasing Companies       12,594       12,594         Leather and Tanneries       45,731       214,868         Oil and Gas Exploration Companies       2,952,721       2,686,730         Oil and Gas Marketing Companies       5,707,820       5,719,991         Paper and Board       670,751       718,972         Pharmaceuticals       2,708,507       1,000,104         Power Generation and Distribution       2,893,502       3,046,397         Real Estate Investment Trust       304,025       305,972         Refinery       756,817       756,817         Sugar and Allied Industries       259,483       259,483         Synthetic and Rayon       15,499       15,499         Technology and Communication       2,408,109       1,040,079         Textile Spinning       655,195       655,195         Transport       245,937       236,225         Tobacco       695,241       -         Miscellaneous       838,715       454,607	Fertilizer	3,518,165	2,985,056
Insurance Investment Banks / Investment companies / Securities companies 508,688 508,688	Food and Personal Care	1,606,665	1,208,649
Investment Banks / Investment companies         508,688         508,688           Leasing Companies         12,594         12,594           Leather and Tanneries         45,731         214,868           Oil and Gas Exploration Companies         2,952,721         2,686,730           Oil and Gas Marketing Companies         5,707,820         5,719,991           Paper and Board         670,751         718,972           Pharmaceuticals         2,708,507         1,000,104           Power Generation and Distribution         2,893,502         3,046,397           Real Estate Investment Trust         304,025         305,972           Refinery         756,817         756,715           Sugar and Allied Industries         259,483         259,483           Synthetic and Rayon         15,499         15,499           Texhology and Communication         2,408,109         1,040,079           Textile Composite         2,736,219         1,918,908           Textile Spinning         655,195         655,195           Transport         245,937         236,225           Tobacco         695,241         -           Miscellaneous         838,715         454,607	Glass and Ceramics	•	,
Leasing Companies       12,594       12,594         Leather and Tanneries       45,731       214,868         Oil and Gas Exploration Companies       2,952,721       2,686,730         Oil and Gas Marketing Companies       5,707,820       5,719,991         Paper and Board       670,751       718,972         Pharmaceuticals       2,708,507       1,000,104         Power Generation and Distribution       2,893,502       3,046,397         Real Estate Investment Trust       304,025       305,972         Refinery       756,817       756,715         Sugar and Allied Industries       259,483       259,483         Synthetic and Rayon       15,499       15,499         Technology and Communication       2,408,109       1,040,079         Textile Composite       2,736,219       1,918,908         Textile Spinning       655,195       655,195         Transport       245,937       236,225         Tobacco       695,241       -         Miscellaneous       838,715       454,607	Insurance		
Leather and Tanneries       45,731       214,868         Oil and Gas Exploration Companies       2,952,721       2,686,730         Oil and Gas Marketing Companies       5,707,820       5,719,991         Paper and Board       670,751       718,972         Pharmaceuticals       2,708,507       1,000,104         Power Generation and Distribution       2,893,502       3,046,397         Real Estate Investment Trust       304,025       305,972         Refinery       756,817       756,715         Sugar and Allied Industries       259,483       259,483         Synthetic and Rayon       15,499       15,499         Technology and Communication       2,408,109       1,040,079         Textile Composite       2,736,219       1,918,908         Textile Spinning       655,195       655,195         Transport       245,937       236,225         Tobacco       695,241       -         Miscellaneous       838,715       454,607			
Oil and Gas Exploration Companies       2,952,721       2,686,730         Oil and Gas Marketing Companies       5,707,820       5,719,991         Paper and Board       670,751       718,972         Pharmaceuticals       2,708,507       1,000,104         Power Generation and Distribution       2,893,502       3,046,397         Real Estate Investment Trust       304,025       305,972         Refinery       756,817       756,715         Sugar and Allied Industries       259,483       259,483         Synthetic and Rayon       15,499       15,499         Technology and Communication       2,408,109       1,040,079         Textile Composite       2,736,219       1,918,908         Textile Spinning       655,195       655,195         Transport       245,937       236,225         Tobacco       695,241       -         Miscellaneous       838,715       454,607			
Oil and Gas Marketing Companies       5,707,820       5,719,991         Paper and Board       670,751       718,972         Pharmaceuticals       2,708,507       1,000,104         Power Generation and Distribution       2,893,502       3,046,397         Real Estate Investment Trust       304,025       305,972         Refinery       756,817       756,715         Sugar and Allied Industries       259,483       259,483         Synthetic and Rayon       15,499       15,499         Technology and Communication       2,408,109       1,040,079         Textile Composite       2,736,219       1,918,908         Textile Spinning       655,195       655,195         Transport       245,937       236,225         Tobacco       695,241       -         Miscellaneous       838,715       454,607		,	214,868
Paper and Board       670,751       718,972         Pharmaceuticals       2,708,507       1,000,104         Power Generation and Distribution       2,893,502       3,046,397         Real Estate Investment Trust       304,025       305,972         Refinery       756,817       756,715         Sugar and Allied Industries       259,483       259,483         Synthetic and Rayon       15,499       15,499         Technology and Communication       2,408,109       1,040,079         Textile Composite       2,736,219       1,918,908         Textile Spinning       655,195       655,195         Transport       245,937       236,225         Tobacco       695,241       -         Miscellaneous       838,715       454,607	·		
Pharmaceuticals       2,708,507       1,000,104         Power Generation and Distribution       2,893,502       3,046,397         Real Estate Investment Trust       304,025       305,972         Refinery       756,817       756,715         Sugar and Allied Industries       259,483       259,483         Synthetic and Rayon       15,499       15,499         Technology and Communication       2,408,109       1,040,079         Textile Composite       2,736,219       1,918,908         Textile Spinning       655,195       655,195         Transport       245,937       236,225         Tobacco       695,241       -         Miscellaneous       838,715       454,607			
Power Generation and Distribution       2,893,502       3,046,397         Real Estate Investment Trust       304,025       305,972         Refinery       756,817       756,715         Sugar and Allied Industries       259,483       259,483         Synthetic and Rayon       15,499       15,499         Technology and Communication       2,408,109       1,040,079         Textile Composite       2,736,219       1,918,908         Textile Spinning       655,195       655,195         Transport       245,937       236,225         Tobacco       695,241       -         Miscellaneous       838,715       454,607	·		,
Real Estate Investment Trust       304,025       305,972         Refinery       756,817       756,715         Sugar and Allied Industries       259,483       259,483         Synthetic and Rayon       15,499       15,499         Technology and Communication       2,408,109       1,040,079         Textile Composite       2,736,219       1,918,908         Textile Spinning       655,195       655,195         Transport       245,937       236,225         Tobacco       695,241       -         Miscellaneous       838,715       454,607			
Refinery       756,817       756,715         Sugar and Allied Industries       259,483       259,483         Synthetic and Rayon       15,499       15,499         Technology and Communication       2,408,109       1,040,079         Textile Composite       2,736,219       1,918,908         Textile Spinning       655,195       655,195         Transport       245,937       236,225         Tobacco       695,241       -         Miscellaneous       838,715       454,607			
Sugar and Allied Industries       259,483       259,483         Synthetic and Rayon       15,499       15,499         Technology and Communication       2,408,109       1,040,079         Textile Composite       2,736,219       1,918,908         Textile Spinning       655,195       655,195         Transport       245,937       236,225         Tobacco       695,241       -         Miscellaneous       838,715       454,607			
Synthetic and Rayon       15,499       15,499         Technology and Communication       2,408,109       1,040,079         Textile Composite       2,736,219       1,918,908         Textile Spinning       655,195       655,195         Transport       245,937       236,225         Tobacco       695,241       -         Miscellaneous       838,715       454,607			
Technology and Communication       2,408,109       1,040,079         Textile Composite       2,736,219       1,918,908         Textile Spinning       655,195       655,195         Transport       245,937       236,225         Tobacco       695,241       -         Miscellaneous       838,715       454,607	· ·	,	
Textile Composite       2,736,219       1,918,908         Textile Spinning       655,195       655,195         Transport       245,937       236,225         Tobacco       695,241       -         Miscellaneous       838,715       454,607		,	*
Textile Spinning       655,195       655,195         Transport       245,937       236,225         Tobacco       695,241       -         Miscellaneous       838,715       454,607			
Transport       245,937       236,225         Tobacco       695,241       -         Miscellaneous       838,715       454,607	·		, ,
Tobacco 695,241 - Miscellaneous 838,715 454,607	· · · ·	•	*
Miscellaneous 838,715 454,607		*	236,225
			4E4 607
Cost 51,691,556 41,601,347	Miscellatieous	030,715	454,607
	Cost	51,691,556	41,601,347

	20	23	20	22
Unlisted companies entity - wise	Cost	Breakup value	Cost	Breakup value
		(Rupees	in '000)	
Digri Sugar Mills Limited	4,063	135,585	4,063	135,585
Gelcaps Pakistan Limited	4,665	2,961	4,665	2,961
Pakistan Agriculture Storage Service Corporation	5,500	3,551,928	5,500	3,551,928
Al Ameen Textile	328	N/A	328	N/A
Professional Management Modaraba (Formerly Al Zamin Modarba Management (Private) Limited)	1,000	2,134	1,000	2,134
AMZ Venture Limited Class A	123	N/A	123	N/A
Arabian Sea Country Club	6,500	(7,664)	6,500	(7,664)
Atlas Power Limited	375,000	1,286,500	375,000	1,282,850
Attock Textile Mills Limited	200	N/A	200	N/A
Pakistan Mortgage Refinance Company Limited	600,000	2,156,685	600,000	1,510,050
F.T.C. Management Company Private Limited	250	43,779	250	42,759
Fauji Akbar Portia Marines Terminal Limited	321,076	609,635	321,076	593,184
Fauji Oil Terminals and Distribution Limited	10,886	183,168	10,886	130,687
First Women Bank Limited	21,100	46,319	21,100	79,733
Fortune Securities Limited	5,000	6,702	5,000	8,804
Frontier Textile Mills Limited	500	272	500	272
Gulistan Power Generation Limited	2,200	8,096	2,200	8,096
Hazara Woolen Mills Limited	200	N/A	200	N/A
Industrial Development Bank of Pakistan	107	N/A	107	N/A
Inter Asia Leasing Company Limited	500	N/A	500	N/A
ISE Towers REIT Management Company Limited	30,346	62,264	30,346	52,988
Junaid Cotton Mills Limited	327	N/A	327	N/A
Kaisar Arts and Krafts Limited	8,395	N/A	8,395	N/A
Kaytex Mills Limited	3,778	N/A	3,778	N/A
Khushhali Microfinance Bank Limited	225,000	178,700	-	-
Mian Mohammad Sugar Mills Limited	15	N/A	15	N/A
Muslim Ghee Mills Limited	1,810	N/A	1,810	N/A
Myfip Video Industries Limited	5,373	N/A	5,373	N/A
National Asset Leasing Corporation Limited	14	N/A	14	N/A
National Construction Limited	250	597	250	597
National Institution of Facilitation Technology	1,526	55,574	1,526	64,687
National Investment Trust Limited	100	700,276	100	910,231
National Woolen Mills Limited  Natover Lease and Refinance	183	N/A N/A	183	N/A
Nowshehra Engineering Works Limited	2,602 41	N/A	2,602 41	N/A N/A
Pakistan Export Finance Guarantee Agency Limited	11,529	1,152	11,529	1,152
Pakistan Paper Corporation Limited	373	N/A	373	N/A
Pakistan Telephone Cables	143	N/A	143	N/A
Pakistan Textile City	100,000	12,410	100,000	12,410
Pakistan Tourism Development Corporation	100,000	138	100,000	138
People Steel Mills Limited	3,276	N/A	3,276	N/A
	5,2.0	14/71	0,270	14/1

For the year ended December 31, 2023

	2023		2022	
	Cost	Breakup value	Cost	Breakup value
		(Rupees	in '000)	
Qadri Textile Mills Limited	500	N/A	500	N/A
Rehman Cotton Mills Limited	16,955	107,895	16,955	107,895
Refrigerator Manufacturing Company Limited	4,589	N/A	4,589	N/A
Rousch Power Pakistan Limited	132,888	1,430,921	132,888	1,089,730
Ruby Rice and General Mills Limited	750	N/A	750	N/A
Sahrish Textile Mills	21	N/A	21	N/A
Shoaib Capital	272	544	272	544
SME Bank Limited	26,950	(139,326)	26,950	(318)
South Asia Regional Fund	287	N/A	287	N/A
Star Salica Industries Limited	267	N/A	267	N/A
Syed Match Industries	2	N/A	2	N/A
Union Insurance Company of Pakistan	4	N/A	4	N/A
Unity Modaraba	28	N/A	28	N/A
Zafar Textiles Mills Limited	257	N/A	257	N/A
Zulsham Engineering Works Limited	330	N/A	330	N/A
Information System Associates Limited	1,719	N/A	1,719	N/A
1 Link (Pvt) Limited	50,000	428,290	50,000	428,290
Pakistan Corporate Restructuring Company Limited	96,000	N/A	96,000	N/A
Pakvitae (Private) Limited	21,000	-	21,000	N/A
	2,107,198		1,882,198	

N/A: Not available

S
•

### Listed

- AA+, AA, AA-
- A+, A, A-
- Unrated

#### Cost

### Unlisted

- AAA , AAA+
- AA+, AA, AA-
- A+, A, A-
- BBB+, BBB, BBB-
- Unrated

### Cost

2023	2022
(Rupees	in '000)
7,510,782	8,010,870
625,000	800,000
6,127,303	6,130,027
14,263,085	14,940,897
18,395,305	18,927,154
4,693,580	5,151,626
1,838,372	2,147,091
299,760	299,760
13,647,354	10,658,643
38,874,371	37,184,274

For the year ended December 31, 2023

	Foreign Securities				
	Famaiana Cassamananat Baht Cassanitia	202		202	
	Foreign Government Debt Securities	Cost (Rupees in '000)	Rating	Cost (Rupees in '000)	Rating
		(Rupees in 000)		(Rupees in 000)	
	USA	3,385,022	AA+	1,914,312	AA+
				2023	2022
				(Rupees in	'000)
10.5	Particulars relating to Held to Maturity	securities are as fo	ollows:		
	Federal Government Securities - Gove	rnment guaranteed			
	Market Treasury Bills			-	29,376,461
	Pakistan Investment Bonds			213,116,482	375,236,903
	ljarah sukuks			14,087,500	13,130,709
	Foreign currency debt securities			4,288,988	2,992,408
	Cost			231,492,970	420,736,481
	Non Government Debt Securities				
	Unlisted				
	- Unrated			404,585	404,585
	Cost			404,585	404,585
	Foreign Securities				
		2023		202	22
		Cost	Rating	Cost	Rating
		(Rupees in '000)		(Rupees in '000)	
	Foreign Government Debt Securities				
	Azerbaijan	1,028,843	BB+	826,514	BB+
	Bangladesh	35,789,601	BB-	31,087,653	BB-
	Kyrgyzstan	274,586	В3	814,349	B3
	Kingdom of Saudi Arabia	4,202,951	A+	3,367,991	A+
		41,295,981		36,096,507	
				2023	2022
				(Rupees in	'000)
	Non Government Debt Securities				
	Listed				
	- Unrated - Cost			1,083	871

**10.5.1** The market value of securities classified as held-to-maturity as at December 31, 2023 amounted to Rs. 251,842 million (2022: Rs. 435,745 million).

Leadership Insight

For the year ended December 31, 2023

- 10.6 Investment in shares of a bank incorporated outside Pakistan Bank Al-Jazira
  - The Bank holds 30,333,333 (2022: 30,333,333) shares in Bank Al-Jazira (BAJ) incorporated in the Kingdom of Saudi Arabia, representing 3.7% (2022: 3.7%) holding in total equity of BAJ. The investment has been marked to market using closing price as quoted on the Saudi Stock Exchange in accordance with SBP concurrence vide letter No. BSD/SU-13/331/685/2006 dated February 17, 2006. BAJ's Viability Rating is bb+ with short term and long term Issuer Default Rating (IDR) at F2 and A- respectively by Fitch Rating Agency.
- 10.7 Out of 106,014,565 shares, 94,273,510 shares of Agritech Limited were acquired from Azgard Nine Limited as part of multiple agreements including the Master Restructuring Agreement (MRA). These shares were acquired at an agreed price of Rs. 35 per share.
- **10.8** Aggregate market value of investment in associates (quoted) on the basis of quoted prices amounts to Rs. 2,979 million (2022: Rs. 1,742 million).
- 10.9 Associates with zero carrying amount represent the investments acquired from former National Development Finance Corporation (NDFC) which have negative equity or whose operations were closed at the time of amalgamation.
- **10.10** The details of break-up value based on latest available financial statements of unlisted investments in associates are as follows:

		Year / Period ended	Break-up value Rupees in '000	
Pakistan Emerging Venture Limited		June 30, 2022	25	
Mehran Industries Limited		June 30, 2001	5,681	
Tharparkar Sugar Mills Limited		September 30, 2001	(83,140)	
Prudential Fund Management		June 30, 2007	(2,482)	
Dadabhoy Energy Supply Company Limited		June 30, 2007	103,952	
Pakistan Mercantile Exchange Limited		June 30, 2023	103,931	
		2023	2022	
	Note	(Rupees in '000)		

### 10.11 Investments in joint venture

United National Bank Limited (UNBL) (Incorporated in United Kingdom)

**2,362,433** 2,362,433

- 10.11.1 Under a joint venture agreement, the Bank holds 20.25 million ordinary shares (45%) and United Bank Limited (UBL) holds 23.25 million ordinary shares (55%) in UNBL. In addition to ordinary shares, four preference shares categories as "A", "B", "C" and "D" have been issued and allotted. The "B" and "D" category shares are held by the Bank and category "A" and "C" are held by UBL. Dividends payable on "A" and "B" shares are related to the ability of the venture to utilize tax losses that have been surrendered to it on transfer of business from the Bank or UBL as appropriate. Dividends payable on "C" and "D" shares are related to loans transferred to the venture by the Bank or UBL that have been written-off or provided for at the point of transfer and the ability of the venture to realize in excess of such loan value.
- The investments also include shares acquired under tri-partite consent agreement dated June 29, 2011. These strategic investments comprise of the shares of Pakistan State Oil (38,055,247 shares), shares of Sui Northern Gas Pipeline Limited (18,805,318 shares) and shares of Pakistan Engineering Company (135,242 shares). The cost of these shares amounts to Rs. 4,603 million and market value as at December 31, 2023 amounts to Rs. 8,186 million. These shares have been frozen by the Government of Pakistan for sale in the equity market due to their proposed privatization and can not be sold without concurrence of privatization commission.

For the year ended December 31, 2023

- 10.13 The investments also include 31,665,000 shares of Pakistan Reinsurance Company Limited. The cost of these shares amounts to Rs. 220 million and market value as at December 31, 2023 amounts to Rs. 244 million. These shares can not be sold without concurrence of privatization commission.
- The investments also include 20,000,000 shares of First Credit and Investment Bank. The cost of these shares 10.14 amounts to Rs. 157 million and market value as at December 31, 2023 amounts to Rs. 127 million. These shares can not be disinvested without prior consultation with Ministry of Finance.

**1,380,821,856** 1,215,925,240

#### 11. **ADVANCES**

Performing		Non Per	forming	Total		
2023	2022	2023	2022	2023	2022	
(Runes in 1000)						

Note

Strategic Overview

Loans, cash credits, running finances, etc.	
Islamic financing and related assets	
Net investment in finance lease	11.1
Bills discounted and purchased	
Advances - gross	11.2
Provision against advances - Specific - General	
	11.4
Advances - net of provision	

1,325,183,535	1,168,258,464	205,630,719	190,545,941	1,530,814,254	1,358,804,405
73,125,444	46,381,315	1,550,351	654,980	74,675,795	47,036,295
16,207	35,384		-	16,207	35,384
12,534,791	18,598,616	13,644,646	14,106,504	26,179,437	32,705,120
1,410,859,977	1,233,273,779	220,825,716	205,307,425	1,631,685,693	1,438,581,204
	-	203,570,752	190,710,861	203,570,752	190,710,861
30,038,121	17,348,539	-	-	30,038,121	17,348,539
30,038,121	17,348,539	203,570,752	190,710,861	233,608,873	208,059,400

17.254.964

#### 11.1 Net investment in finance lease

2023				2022			
Not later than one year	Later than one and upto five years	Over five years	Total	Not later than one year	Later than one and upto five years	Over five years	Total
			/D:	1000)			

14,596,564 **1,398,076,820** 1,230,521,804

------(Rupees in '000)-----

Lease rentals receivable
Residual value
Minimum lease payments
Less: Financial charges for future periods
Present value of minimum
lease payments

2,304	-	-	2,304	1,312	-	-	1,312
14,064	-	-	14,064	34,237	-	-	34,237
16,368	-	-	16,368	35,549	-	-	35,549
161	-	-	161	165	-	-	165
16,207	-	-	16,207	35,384	-	-	35,384

The leases executed are for a term of 1 to 5 years. Security deposit is generally obtained upto 10% of the cost of leased assets at the time of disbursement. The Bank requires the lessee to insure the leased assets in favor of the Bank. Additional surcharge is charged on delayed rentals. The average return implicit ranges from 10.19% to 14.85% (2022: 10.19% to 14.85%) per annum.

Leadership Insight

For the year ended December 31, 2023

		2023	2022
		(Rupees	in '000)
11.2	Particulars of advances (Gross)		
	In local currency	1,334,480,999	1,264,352,705
	In foreign currencies	297,204,695	174,228,499
		1,631,685,694	1,438,581,204

Advances include Rs. 220,826 million (2022: 205,307 million) which have been placed under non-performing 11.3 status as detailed below:

	20	23	2022		
	Non		Non		
Category of Classification	Performing	Provision	Performing	Provision	
	Loans		Loans		
Domestic		(Rupees	in '000)		
Other Assets Especially Mentioned	2,156,275	60,035	1,780,995	73,114	
Substandard	6,421,005	1,560,252	5,888,114	1,439,916	
Doubtful	11,443,314	5,980,028	8,834,066	4,645,364	
Loss	136,013,278	133,633,669	135,077,580	132,802,811	
	156,033,872	141,233,984	151,580,755	138,961,205	
Overseas					
Not past due but impaired					
Overdue by:					
Upto 90 days	-	-	-	-	
91 to 180 days	-	-	-	-	
181 to 365 days	400,925	200,463	331,133	165,566	
365 days	64,390,919	62,136,305	53,395,537	51,584,090	
	64,791,844	62,336,768	53,726,670	51,749,656	
Total	220,825,716	203,570,752	205,307,425	190,710,861	

#### Particulars of provision against advances 11.4

			2023			2022	
		Specific	General	Total	Specific	General	Total
	Note			(Rupees	in '000)		
Onening belones		400 740 004	47.040.500	200 050 400	170 011 700	10 170 501	101 704 010
Opening balance		190,710,861	17,348,539	208,059,400	179,311,722	12,472,591	191,784,313
Exchange adjustments		12,156,348	153,606	12,309,954	8,339,198	107,952	8,447,150
Charge for the year		8,127,265	14,854,298	22,981,563	5,227,343	9,553,101	14,780,444
Reversals		(8,063,994)	(1,530,934)	(9,594,928)	(4,963,631)	(1,757,105)	(6,720,736)
		63,271	13,323,364	13,386,635	263,712	7,795,996	8,059,708
Amounts written off	11.5.2	(102,509)	-	(102,509)	(175,513)	-	(175,513)
Amounts charged off-							
agriculture financing	11.4.1.3	(44,607)	-	(44,607)	(56,258)	-	(56,258)
Transfer from general to							
specific provision		787,388	(787,388)		3,028,000	(3,028,000)	
Closing balance		203,570,752	30,038,121	233,608,873	190,710,861	17,348,539	208,059,400
2.22g 24.4.100		200,0.0,102	00,000,121	200,000,010	100,7 70,001	17,070,000	200,000,400

Strategic Overview

For the year ended December 31, 2023

#### 11.4.1 Particulars of provision against advances

		2023			2022	
	Specific	General	Total	Specific	General	Total
			(Rupees	in '000)		
In local currency	141,233,984	29,767,923	171,001,907	138,961,205	16,741,242	155,702,447
In foreign currencies	62,336,768	270,198	62,606,966	51,749,656	607,297	52,356,953
	203,570,752	30,038,121	233,608,873	190,710,861	17,348,539	208,059,400

11.4.1.1 General provision includes provision amounting to Rs. 4,987 million (2022: Rs. 5,211 million) against consumer & SME finance portfolio as required by the Prudential Regulations issued by the SBP. General provision also includes Rs. 270 million (2022: Rs. 607 million) pertaining to overseas advances to meet the requirements of regulatory authorities of the respective countries in which the Bank operates.

Keeping in view the portfolio assessment and the estimated impact of adoption of IFRS 9, the Bank has also maintained a general provision of Rs. 24,781 million (2022: Rs. 11,530 million) against underperforming portfolio on prudent basis, in view of prevailing economic conditions. This general provision is in addition to the requirements of Prudential Regulations.

- 11.4.1.2 The SBP has allowed specific relaxation to the Bank for non-classification of overdue loans of certain Public Sector Entities (PSEs) which are guaranteed by Government of Pakistan as non-performing loans up till December 31, 2023. No provision is required against these loans; however, mark-up is being suspended as required by the Prudential Regulations.
- 11.4.1.3 These represent non-performing advances for agriculture finance which have been classified as loss and fully provided for more than 3 years. These non-performing advances have been charged off by extinguishing them against the provision held in accordance with Prudential Regulations for Agriculture Financing issued by the SBP. This charge off does not, in any way, prejudice the Bank's right of recovery from these customers.

9,175
3,797
-
3,797
),378
9,175
3,338
8

#### 11.6 Details of loan write-off of Rs. 500,000/- and above

In terms of sub-section (3) of Section 33A of the Banking Companies Ordinance, 1962, the statement in respect of written-off loans or any other financial relief of rupees five hundred thousand or above allowed to a person(s) during the year ended December 31, 2023 is given in Annexure-I to the unconsolidated financial statements (except where such disclosure is restricted by overseas regulatory authorities).

11.7 Information related to islamic financing and related assets is given in note 2 of Annexure II and is an integral part of these unconsolidated financial statements.

55,350,993

694,549

913,210

264,335

1,497,453

3,969,873

5,450,893

21,472,756 21,087,923

20% on cost

20% on cost

33.33% on 20% - 50%

20% on cost

5% on

5% on

Ē

Ē

on cost

cost

book value book value

# NOTES TO AND FORMING PART OF THE UNCONSOLIDATED FINANCIAL STATEMENTS

Leadership Insight

For the year ended December 31, 2023

2022	(000, ui	1,080,087 56,025,755	57,105,842	1,010,529	10,825 58,733	1	1,080,087
2023	(Rupees in '000)	1,623,424 55,350,993	56,974,417	1,553,964	10,727 58,733	•	1,623,424
	Note	12.1					

		Total
		Assets held under finance
		Vehicles
		Electrical, office
	2023	Computer and peripheral
		Furniture and fixture
		Suilding on Building on freehold leasehold
		Building on freehold
		Leasehold land
		ploid

		1.
	Total	
	Assets held under finance lease - vehicles	
	Vehicles	
	Electrical, office equipment	
2023	Computer and peripheral equipment	(000, ۱
7	Furniture and fixture	(Rupees in
	Building on leasehold land	
	Building on freehold land	
	Leasehold land	(Rupees in ''000)
	Freehold land	

Cost / revalued amount	21,472,756	21,472,756 21,087,923	7,465,497	5,600,717	7,440,946	5,230,143	7,465,497 5,600,717 7,440,946 5,230,143 7,962,155	2,028,545	165,253	165,253 78,453,935
Accumulated depreciation	•		(1,784,985)	(1,424,821)	(1,784,985) (1,424,821) (5,874,872) (4,885,776)	(4,885,776)	(7,014,159) (1,278,315)	(1,278,315)	(165,252)	(165,252) (22,428,180)
Net book value	21,472,756	21,087,923	5,680,512	4,175,896	1,566,074	344,367	947,996	750,230	1	56,025,755
COOK and American Lebens 2000										
rear enueu December 2023										
Opening net book value	21,472,756	21,472,756 21,087,923	5,680,512	4,175,896	1,566,074	344,367	947,996	750,230	_	56,025,755
Additions	•	•	65,247	97,784	727,024	467,203	502,393	287,290	٠	2,146,941
Movement in surplus on assets revalued	•	•	•	17.842			٠		•	17.842
Disposals	•	•	•	(178,130)	(11,512)	(6,860)	(8,187)	(49,592)	•	(254,281)
Depreciation charge			(294,866)	(201,572)	(512,782)	(579,394)	(545,169)	(322,740)		(2,456,523)
Depreciation adjustment - disposal	•	•	•	3,750	9,045	6,859	7,187	27,691	٠	54,532
Exchange rate adjustments	•	•	•	54,303	13,269	32,160	8,990	1,670	•	110,392
Other adjustments / transfers	•				(293,665)				•	(293,665)
Closing net book value	21,472,756	21,472,756 21,087,923	5,450,893	3,969,873	1,497,453	264,335	913,210	694,549	1	55,350,993
At December 31, 2023										
Cost / revalued amount	21,472,756	21,472,756 21,087,923	7,530,744	5,592,516	7,876,062	5,722,646	7,530,744 5,592,516 7,876,062 5,722,646 8,465,351	2,267,913	165,253	80,181,164
Accumulated depreciation	•		(2,079,851)	(1,622,643)	(6,378,609)	(5,458,311)	(2,079,851) (1,622,643) (6,378,609) (5,458,311) (7,552,141) (1,573,364)	(1,573,364)	(165,252)	(165,252) (24,830,171)

Rate of depreciation (percentage)

Net book value

Capital work-in-progress

FIXED ASSETS

12

Property and equipment

12.1

Capital work-in-progress

Civil works Equipment Advances to suppliers and contractors Software implementation in progress

12.2

Property and equipment

At January 1, 2023

Strategic Overview

For the year ended December 31, 2023

					20	2022				
	Freehold land	Leasehold land	Building on freehold land	Building on leasehold land	Furniture and fixture	Computer and peripheral equipment	Electrical, office equipment	Vehicles	Assets held under finance lease - vehicles	Total
At January 1, 2022					(Rupees ir	(000, 1	(Rupees in '000)			
Cost / Revalued amount	20,370,445	20,370,445 19,465,743	6,524,947	5,131,378	6,820,804	4,979,128	7,596,952	1,963,459	165,253	73,018,109
Accumulated depreciation	1	1	(1,522,702)	(1,230,090)	(5,263,350)	(4,536,294)	(6,505,609)	(1,093,597)	(165,252)	(20,316,894)
Net book value	20,370,445	19,465,743	5,002,245	3,901,288	1,557,454	442,834	1,091,343	869,862	~	52,701,215
Year ended December 2022										
Opening net book value	20,370,445	20,370,445 19,465,743	5,002,245	3,901,288	1,557,454	442,834	1,091,343	869,862	_	52,701,215
Additions	1	,	192,827	333,935	635,155	258,220	311,633	235,796	,	1,967,566
Movement in surplus on assets revalued Disposals	1,110,306	1,622,180	791,946	167,353	_ (18,664)	(7,205)	(7,952)	(173,354)		3,691,785 (207,175)
Depreciation charge	1	1	(262,282)	(194,731)	(626,948)	(356,687)	(516,449)	(309,890)	,	(2,266,987)
Depreciation adjustment - disposal	1	1	1	1	15,425	7,205	7,899	125,172	1	155,701
Exchange rate adjustments	1	1	1	(11,024)	3,651	1	3,611	2,644	,	(1,118)
Other adjustments / transfers	(7,995)	1	(44,223)	(20,925)	1	1	57,911	1	1	(15,232)
Closing net book value	21,472,756	21,087,923	5,680,513	4,175,896	1,566,073	344,367	947,996	750,230	~	56,025,755
At December 31, 2022										
Cost / Revalued amount	21,472,756	21,087,923	7,465,497	5,600,717	7,440,946	5,230,143	7,962,155	2,028,545	165,253	78,453,935
Accumulated depreciation	•	ı	(1,784,985)	(1,424,821)	(5,874,872)	(4,885,776)	(7,014,159)	(1,278,315)	(165,252)	(22,428,180)
Net book value	21,472,756	21,087,923	5,680,512	4,175,896	1,566,074	344,367	947,996	750,230	~	56,025,755
Rate of depreciation (percentage)	Ë	Ē	5% on book value	5% on book value	20% on cost	33.33% on cost	20% - 50% on cost	20% on cost	20% on cost	

Revaluation of Properties 12.2.1

The properties of the Bank have been revalued by the independent professional valuer as at December 31, 2022. The revaluation was carried out by an independent professional valuer, RBS Associates (Private) Limited (PBA registered valuer) on the basis of professional assessment of present market values. The total surplus against revaluation of fixed assets as at December 31, 2023, amounts to Rs. 47,396 million. Had there been no revaluation, the carrying amount of the revalued assets at December 31, 2023, would have been as follows:

2023

(Rupees in '000)	1,132,637	<del>-</del> 1	1,909,929	5,319,961				1,316,496	0 0 0 0 0 0
(Rupee	1,132,637	1,076,598	5,105,312	5,583,785	2,232,841	3,640,626	3,390,782	1,417,915	10 682 164

Electrical and office equipment Computer and peripheral equipment Vehicles

Furniture and fixtures

Leadership Insight

For the year ended December 31, 2023

#### 12.3 Details of disposals of fixed assets to related parties

The particulars of disposal of fixed assets to related parties (Employees / Ex-Employees) are given below:

Particulars of property and equipment	Original cost	Book Value	Sale Proceed	Gain / (loss) on disposal	Mode of disposal	Particulars of purchaser	Buyers name
		(Rupee	s in '000)				
Vehicles	1,824	152	365	213	As per Entitlement	Employee	Mr.Riaz Mahmood
Vehicles	1,824	334	365	31	As per Entitlement	Employee	Mr.Mobashir Nabi
Vehicles	1,824	152	365	213	As per Entitlement	Employee	Ms.Nadia Ahmer
Vehicles	2,029	203	203	-	As per Entitlement	Employee	Mr.Jalil Ahmed Tariq
Vehicles	2,229	706	706	_	As per Entitlement	Ex-Employee	Mr.Javed Haider
Vehicles	2,695	1,752	1,752	-	As per Entitlement	Ex-Employee	Mr.Sohail Akhtar Arbab
Vehicles	2,623	1,792	1,792	-	As per Entitlement	Employee	Mr.Saeed Ahmed Shah
Vehicles	8,908	5,048	5,048	-	As per Entitlement	Employee	Mr.Rehmat Ali Hasnie
Vehicles	1,824	30	182	152	As per Entitlement	Ex-Employee	Mr.Naveed Sultan
Vehicles	2,623	1,749	1,749	-	As per Entitlement	Employee	Mr. Manzoor Ahmed
Vehicles	2,675	1,516	1,516	-	As per Entitlement	Employee	Mr.Muhammad Zaman Khan
Vehicles	2,380	793	793	-	As per Entitlement	Employee	Mr.Abdul Majid Sheikh
Vehicles	2,723	1,452	1,452	-	As per Entitlement	Employee	Mr.Noor UI Islam
Vehicles	2,525	800	800	-	As per Entitlement	Employee	Mr.Abdul Jamal Tariq
Vehicles	2,723	1,498	1,498	-	As per Entitlement	Employee	Mr.Mumtaz Ahmed Farooq
Vehicles	2,723	1,271	1,271	-	As per Entitlement	Employee	Mr.Nasir Khan
Vehicles	2,525	842	842	-	As per Entitlement	Employee	Mr.Mubashir Ahmed
Vehicles	2,775	1,711	1,711	-	As per Entitlement	Employee	Mr.Moeen-Ud-Din
	49,452	21,801	22,410	609			
Computer and peripheral equipment	101	-	10	10	As per Entitlement	Employee	Mr.Javed Ashraf
Computer and peripheral equipment	100	-	10	10	As per Entitlement	Employee	Mr.Agha Abdul Hakeem
Computer and peripheral equipment	115	-	12	12	As per Entitlement	Employee	Ms.Hina Saleem
Computer and peripheral equipment	111	-	11	11	As per Entitlement	Employee	Mr.Khalid Ahmed
Computer and peripheral equipment	122	-	12	12	As per Entitlement	Employee	Mr.Zeeshan Siddiqui
Computer and peripheral equipment	127	-	13	13	As per Entitlement	Employee	Mr.Azmat Zuberi
Computer and peripheral equipment	64	-	6	6	As per Entitlement	Employee	Mr.Muhammad Adeel Khan
Computer and peripheral equipment	112	-	11	11	As per Entitlement	Employee	Mr.Murshid Ali Khan
Computer and peripheral equipment	268	-	27	27	As per Entitlement	Employee	Mr.Amin Manji
Computer and peripheral equipment	121	-	12	12	As per Entitlement	Employee	Mr.Vinod Kumar
Computer and peripheral equipment	127	-	13	13	As per Entitlement	Employee	Mr.Maqsood Ahmed Siddiqui
Computer and peripheral equipment	126	-	13	13	As per Entitlement	Employee	Mr.Raheel Iqbal
Computer and peripheral equipment	109	-	11	11	As per Entitlement	Employee	Ms.Sana Aslam
Computer and peripheral equipment	99	-	10	10	As per Entitlement	Employee	Mr.Aijaz Hyder Shaikh
Computer and peripheral equipment	64	-	6	6	As per Entitlement	Employee	Mr.Sabghatullah Shaikh
Computer and peripheral equipment	224	-	22	22	As per Entitlement	Employee	Mr.Abdul Wahid Sethi
Computer and peripheral equipment	127	-	13	13	As per Entitlement	Employee	Mr.Amer Nasrullah
Computer and peripheral equipment	118	-	12	12	As per Entitlement	Employee	Mr.Hamid Hassan
Computer and peripheral equipment	118	-	12	12	As per Entitlement	Employee	Mr.Umair Asghar Khan
Computer and peripheral equipment	140	-	14	14	As per Entitlement	Employee	Mr.Asif Khan
Computer and peripheral equipment	124	-	12	12	As per Entitlement	Employee	Mr.Waqee Siddiqui
Computer and peripheral equipment	125	-	13	13	As per Entitlement	Employee	Mr.Wajahat Aziz Qureshi
Computer and peripheral equipment	122	-	12	12	As per Entitlement	Employee	Mr.Tahir Abbas
Computer and peripheral equipment	122	-	12	12	As per Entitlement	Employee	Mr.Ehtisham Rashid
Computer and peripheral equipment	128	-	13	13	As per Entitlement	Employee	Mr.Abdul Waheed Sabir
Computer and peripheral equipment	121	-	12	12	As per Entitlement	Employee	Ms.Sapna
Computer and peripheral equipment	120	-	12	12	As per Entitlement	Employee	Mr.Faisal Khan
Computer and peripheral equipment	112	-	11	11	As per Entitlement	Employee	Ms.Ramsha Areeb
Computer and peripheral equipment	118	-	12	12	As per Entitlement	Employee	Mr.Zubair Ahmed
Computer and peripheral equipment	128	-	13	13	As per Entitlement	Employee	Ms.Amber Salim
Computer and peripheral equipment	134	-	13	13	As per Entitlement	Employee	Mr.Shoaib Qaisarani
Computer and peripheral equipment	113	-	11	11	As per Entitlement	Employee	Ms.Fouzia Nawaz Baloch
Computer and peripheral equipment	120	-	12	12	As per Entitlement	Employee	Mr.Arif
Computer and peripheral equipment	115	-	11	11	As per Entitlement	Employee	Mr.Nauman Ahmed

Strategic Overview

Particulars of property and equipment	Original cost	Book Value	Sale Proceed	Gain / (loss) on disposal	Mode of disposal	Particulars of purchaser	Buyers name
		(Rupee	s in '000)			-	-
Computer and peripheral equipment	118	-	12	12	As per Entitlement	Employee	Mr.Amir Khan
Computer and peripheral equipment	121	-	12	12	As per Entitlement	Employee	Mr.Khurram Jafri
Computer and peripheral equipment	159	-	16	16	As per Entitlement	Employee	Mr.Sufyan Islam
Computer and peripheral equipment	112	-	11	11	As per Entitlement	Employee	Mr.Muhammad Ahmer
Computer and peripheral equipment	99	-	10	10	As per Entitlement	Employee	Mr.Rehmat Ali Hasnie
Computer and peripheral equipment	192	-	19	19	As per Entitlement	Employee	Mr.Rehmat Ali Hasnie
Computer and peripheral equipment	145	-	-	-	As per Entitlement	Employee	Mr.Rehmat Ali Hasnie
Computer and peripheral equipment	140	-	-	-	As per Entitlement	Employee	Mr.Rehmat Ali Hasnie
Computer and peripheral equipment	227	-	23	23	As per Entitlement	Ex-Employee	Ms.Asma Shaikh
Computer and peripheral equipment	128	-	13	13	As per Entitlement	Employee	Mr. Syed Arshad Ali
Computer and peripheral equipment	96	-	10	10	As per Entitlement	Ex-Employee	Mr. Syed Jamal Baquar
Computer and peripheral equipment	102	-	10	10	As per Entitlement	Ex-Employee	Ms.Saima Abdul Rashid Mr.S Shoaib Ur Rehman
Computer and peripheral equipment	64 99	-	6 10	6 10	As per Entitlement As per Entitlement	Ex-Employee Ex-Employee	Mr.Muhammad Mubashir Ahmed
Computer and peripheral equipment  Computer and peripheral equipment	99	-	10	10	As per Entitlement	Ex-Employee	Mr.Mumtaz A Faroog
Computer and peripheral equipment	100	-	10	10	As per Entitlement	Ex-Employee	Mr.Muhammad Farukh Ghauri
Computer and peripheral equipment	191	-	-	-	As per Entitlement	Ex-Employee	Mr.Umair Wasti
Computer and peripheral equipment	131	_	13	13	As per Entitlement	Ex-Employee	Mr.Muhammad Fuad Mohsin
Computer and peripheral equipment	193	-	-	-	As per Entitlement	Ex-Employee	Mr.Nauman Riaz
The property of the property o	6,708		604	604		, ,,,,	
	0,700		004	004			
Electrical & Office equipments	135	_	_	_	As per Entitlement	Employee	Mr.Rehmat Ali Hasnie
Electrical & Office equipments	148	_	_	_	As per Entitlement	Employee	Mr.Rehmat Ali Hasnie
Electrical & Office equipments	230	-	_	-	As per Entitlement	Employee	Mr.Rehmat Ali Hasnie
Electrical & Office equipments	331	-	-	-	As per Entitlement	Ex-Employee	Ms.Asma Shaikh
Electrical & Office equipments	306	-	-	-	As per Entitlement	Ex-Employee	Mr.Nauman Riaz
Electrical & Office equipments	50	-	-	-	As per Entitlement	Ex-Employee	Ms.Saima Abdul Rashid
Electrical & Office equipments	114	-	-	-	As per Entitlement	Ex-Employee	Mr.Jamal Baqaur
Electrical & Office equipments	288	-	-	-	As per Entitlement	Ex-Employee	Mr.Jamal Baqaur
Electrical & Office equipments	70	-	-	-	As per Entitlement	Ex-Employee	Mr.Ali Mansoor
Electrical & Office equipments	265	-	-	-	As per Entitlement	Ex-Employee	Mr.Umair Wasti
Electrical & Office equipments	40	-	-	-	As per Entitlement	Ex-Employee	Mr. Muhammad Fuad Mohsin
Electrical & Office equipments	42	-	-	-	As per Entitlement	Ex-Employee	Mr.Muhammad Fuad Mohsin
Electrical & Office equipments	800	573	573	-	As per Entitlement	Ex-Employee	Mr.Jamal Baqaur
Electrical & Office equipments	800	-	-	-	As per Entitlement	Employee	Mr.Rehmat Ali Hasnie
Electrical & Office equipments	800	427	427	-	As per Entitlement	Ex-Employee	Mr.Ali Mansoor
	4,419	1,000	1,000	-			
Franciscus and finture	225	27	27		As nor Entitlement	Ev Employee	Mr Navaad Sultan
Furniture and fixture	225	37	37	-	As per Entitlement	Ex-Employee	Mr.Naveed Sultan Mr.Muhammad Yahya
Furniture and fixture Furniture and fixture	160	15	15	-	As per Entitlement As per Entitlement	Ex-Employee Ex-Employee	Mr.Javed Haider
Furniture and fixture	330 160	19 18	19 18	-	As per Entitlement	Ex-Employee	Mr.Manzoor Hussain Niza
Furniture and fixture	160	33	33	-	As per Entitlement	Ex-Employee	Mr.Syed Amjad Hussain Bukhari
Furniture and fixture	160	45	45	-	As per Entitlement	Ex-Employee	Ms.Sumbul Akhter
Furniture and fixture	160	51	51	-	As per Entitlement	Ex-Employee	Ms.Samreen Zehra
Furniture and fixture	160	1	1	-	As per Entitlement	Ex-Employee	Mr.Ahmed Kashif Khan
Furniture and fixture	160	53	53	-	As per Entitlement	Ex-Employee	Mr.Muhammad Akbar
Furniture and fixture	160	16	16	_	As per Entitlement	Ex-Employee	Mr.Rafiq Ahmed
Furniture and fixture	160	41	41	_	As per Entitlement	Ex-Employee	Mr.Asghar Hameed
Furniture and fixture	160	60	60	-	As per Entitlement	Ex-Employee	Mr.Muhammad Najeeb Hassan
Furniture and fixture	160	49	49	-	As per Entitlement	Ex-Employee	Mr.Muhammad Akram Khan
Furniture and fixture	190	48	48	-	As per Entitlement	Ex-Employee	Mr.Muhammad Yousuf Raza
Furniture and fixture	190	18	18	-	As per Entitlement	Ex-Employee	Mr. Syed Taha Tanveer Ali
Furniture and fixture	160	63	63	-	As per Entitlement	Ex-Employee	Mr.Late Amjad
Furniture and fixture	160	1	1	-	As per Entitlement	Ex-Employee	Mr.Aftab Azeem
Furniture and fixture	225	62	62	-	As per Entitlement	Ex-Employee	Mr.Saeed Ahmed Shah
Furniture and fixture	160	144	144	-	As per Entitlement	Ex-Employee	Mr.Naeem Hassan
Furniture and fixture	200	127	127	-	As per Entitlement	Ex-Employee	Mr.Syed Murtaza Shah

Leadership Insight

For the year ended December 31, 2023

Particulars of property and equipment	Original cost	Book Value	Sale Proceed	Gain / (loss) on disposal	Mode of disposal	Particulars of purchaser	Buyers name
		(Rupee	s in '000)				
Furniture and fixture	200	107	107	-	As per Entitlement	Ex-Employee	Mr.Imtiaz Ahmed Shaikh
Furniture and fixture	190	63	63	-	As per Entitlement	Ex-Employee	Mr.Amanullah
Furniture and fixture	160	5	5	-	As per Entitlement	Ex-Employee	Mr.Aamir Rizwan
Furniture and fixture	160	44	44	-	As per Entitlement	Ex-Employee	Mr.Shahadat Hussain
Furniture and fixture	50	-	-	-	As per Entitlement	Ex-Employee	Mr.Masihullah
Furniture and fixture	190	38	38	-	As per Entitlement	Ex-Employee	Mr.Arshad Rizwan
Furniture and fixture	335	89	89	-	As per Entitlement	Ex-Employee	Mr.Dr.Jalil Ahmad Tariq
Furniture and fixture	160	44	44	-	As per Entitlement	Ex-Employee	Mr.Sakhi Jan Khattak
Furniture and fixture	190	22	22	-	As per Entitlement	Ex-Employee	Mr.Mansoor Ahmad
Furniture and fixture	160	43	43	-	As per Entitlement	Ex-Employee	Mr.Abdul Hafeez Sehto
Furniture and fixture	190	93	93	-	As per Entitlement	Ex-Employee	Mr.Muhammad Ayub
Furniture and fixture	160	32	32	-	As per Entitlement	Ex-Employee	Mr.Tariq Majeed Malkana
Furniture and fixture Furniture and fixture	160 160	27 51	27 51	-	As per Entitlement As per Entitlement	Ex-Employee Ex-Employee	Mr.Muhammad Sharif
Furniture and fixture	160	29	29	-	As per Entitlement	Ex-Employee	Mr.Mir Faiz Hussain Talpur Mr.Sobho Zardari
Furniture and fixture	200	29	28	-	As per Entitlement	Ex-Employee	Mr.Muhammad Farrukh Ghauri
Furniture and fixture	160	20	20	-	As per Entitlement	Ex-Employee	Mr.Muhammad Shoaib
Furniture and fixture	160	52	52	-	As per Entitlement	Ex-Employee	Mr.Saleh Muhammad Baloch
Furniture and fixture	160	52	52	_	As per Entitlement	Ex-Employee	Mr. Syed Wajid Ali
Furniture and fixture	335	104	104	_	As per Entitlement	Ex-Employee	Mr.Muhammad Zaman Khan
Furniture and fixture	160	47	47	_	As per Entitlement	Ex-Employee	Mr.Amjad Masood
Furniture and fixture	200	58	58	-	As per Entitlement	Ex-Employee	Mr.Abdul Majid Sheikh
Furniture and fixture	200	63	63	-	As per Entitlement	Ex-Employee	Mr.Noor UI Islam
Furniture and fixture	175	-	-	_	As per Entitlement	Ex-Employee	Mr.Abdul Jamal Tariq Hassan
Furniture and fixture	200	53	53	-	As per Entitlement	Ex-Employee	Mr.Muhammad Mumtaz Ahmed Farooq
Furniture and fixture	160	25	25	-	As per Entitlement	Ex-Employee	Mr.Ishrat Bokhari
Furniture and fixture	160	39	39	-	As per Entitlement	Ex-Employee	Mr.Mansoor Ahmed
Furniture and fixture	190	33	33	-	As per Entitlement	Ex-Employee	Mr.Ashraf Ali Abbasi
Furniture and fixture	200	27	27	-	As per Entitlement	Ex-Employee	Mr.Nasir Khan
Furniture and fixture	175	6	6	-	As per Entitlement	Ex-Employee	Mr.Rao Naeem Ahmed
Furniture and fixture	160	11	11	-	As per Entitlement	Ex-Employee	Mr.Gohar Abbas
Furniture and fixture	190	41	41	-	As per Entitlement	Ex-Employee	Mr.Muhamamd Nabi
Furniture and fixture	160	45	45	-	As per Entitlement	Ex-Employee	Mr.Zafar Irshad
Furniture and fixture	200	45	45	-	As per Entitlement	Ex-Employee	Mr.Shamim Ul Hassan Waheed
Furniture and fixture	160	43	43	-	As per Entitlement	Ex-Employee	Mr.Muhammad Yousaf
Furniture and fixture	200	55	55	-	As per Entitlement	Ex-Employee	Mr.Manzoor Ahmad
Furniture and fixture	160	32	32	-	As per Entitlement	Ex-Employee	Mr.Arshad Ali
	10,290	2,467	2,467	-			
	70.869	25.268	26,481	1,213			

#### 13. **INTANGIBLE ASSETS**

Capital work-in-progress Intangible assets

	2023	2022
Note	(Rupees	in '000)
	441.922	841,289
13.1	1,068,139	547,658
	1,510,061	1,388,947

13.1	Intangible assets	Core Banking Application	Computer software (Rupees in '000)	Total
	At January 1, 2023		(Rupees III 666)	
	Cost	2,913,952	2,046,931	4,960,883
	Accumulated amortisation and impairment	(2,913,952)	(1,499,273)	(4,413,225)
	Net book value	(=,0:0,00=)	547,658	547,658
			= = =	011,000
	Year ended December 2023			
	Opening net book value	_	547,658	547,658
	Additions:		0,000	011,000
	- through acquisitions / purchase	-	679,533	679,533
	Adjustments - addition	_	29,212	29,212
	Amortisation charge	-	(277,042)	(277,042)
	Exchange rate adjustments	-	88,778	88,778
	Closing net book value		1,068,139	1,068,139
	coonig out to a contract		1,555,155	1,000,100
	At December 31, 2023			
	Cost	2,913,952	2,844,454	5,758,406
	Accumulated amortisation and impairment	(2,913,952)	(1,776,315)	(4,690,267)
	Net book value	-	1,068,139	1,068,139
		33.33 % on	33.33 % on	, ,
	Rate of amortisation (percentage)	cost	cost	
	Useful life	3 years	3 years	
	At January 1, 2022			
	Cost	2,913,952	1,678,915	4,592,867
	Accumulated amortisation and impairment	(2,913,952)	(1,176,124)	(4,090,076)
	Net book value		502,791	502,791
	V			
	Year ended December 2022		F00 701	F00 701
	Opening net book value	-	502,791	502,791
	Additions:		206 407	206 407
	- through acquisitions / purchase	-	296,497	296,497
	Adjustments - additions Amortisation charge	-	28,750 (323,149)	28,750
	Exchange rate adjustments	-	(323,149) 42,769	(323,149) 42,769
	Closing net book value		547,658	547,658
	Closing het book value		547,050	547,056
	At December 31, 2022			
	Cost	2,913,952	2,046,931	4,960,883
	Accumulated amortisation and impairment	(2,913,952)	(1,499,273)	(4,413,225)
	Net book value	(2,310,332)	547,658	547,658
	THE DOOR VALUE			0 11,000
	Pate of amortication (percentage)	33.33 % on	33.33 % on	
	Rate of amortisation (percentage)	cost	cost	
	Useful life	3 years	3 years	

Leadership Insight

For the year ended December 31, 2023

		2023	2022
		(Rupees	in '000)
13.2	The cost of fully amortised intangible assets that are still in use		
	Core Banking Application	2,913,952	2,913,952
	Computer software	916,177	821,389
		3,830,129	3,735,341
14.	RIGHT OF USE ASSETS		
	Opening balance	6,708,404	6,605,400
	Additions during the year	2,239,854	2,244,669
	Less: Derecognition during the year	22,813	6,618
	Less: Depreciation charged for the year	1,990,974	2,135,047
	Closing balance	6,934,471	6,708,404

#### DEFERRED TAX ASSETS/ (DEFERRED TAX LIABILITIES) 15.

	At January 01, 2023	Recognised in profit and loss account	Recognised in other comprehensive income	At December 31, 2023
		(Rupees i	n '000)	
Deductible temporary differences on				
Tools are control forward	/0.505			(0.505
- Tax losses carried forward	10,705	-	-	10,705
- Post retirement employee benefits	7,352,695	-	(490,685)	6,862,010
- Provision for diminution in the value of investments	236,751	-	-	236,751
- Provision against loans and advances	12,925,197	(2,781,685)	-	10,143,512
- Provision against off-balance sheet obligations	115,222	-	-	115,222
- Fixed assets	1,506,288	154,893	-	1,661,181
- Other provisions	105,416	-	-	105,416
- Right of use assets	670,604	(18,752)	-	651,852
	22,922,878	(2,645,544)	(490,685)	19,786,649
Taxable temporary differences on				
- Surplus on revaluation of fixed assets	(3,061,347)	174,426	(435,908)	(3,322,829)
- Surplus on revaluation of investments	3,208,913	-	(19,432,225)	(16,223,312)
- Surplus on revaluation of non-banking assets	(21,752)	-	(85,096)	(106,848)
- Exchange translation reserve	(749,289)	_	(104,554)	(853,843)
	(623,475)	174,426	(20,057,783)	(20,506,832)
	22,299,403	(2,471,118)	(20,548,468)	(720,183)

16.

# NOTES TO AND FORMING PART OF THE UNCONSOLIDATED FINANCIAL STATEMENTS

	At January 01, 2022	Recognised in profit and loss account	Recognised in other comprehensive income	At December 31, 2022
Deductible Temporary Differences on		(Rupee:	sin 000)	
<ul> <li>Tax losses carried forward</li> <li>Post retirement employee benefits</li> <li>Provision for diminution in the value of investments</li> <li>Provision against loan and advances</li> <li>Provision against off-balance sheet obligations</li> <li>Fixed assets</li> <li>Other provisions</li> <li>Right of use assets</li> </ul>	10,705 4,992,150 236,751 10,457,938 115,222 1,190,369 105,416 502,538	2,467,259 - 315,919 - 168,066	2,360,545 - - - - - -	10,705 7,352,695 236,751 12,925,197 115,222 1,506,288 105,416 670,604
	17,611,089	2,951,244	2,360,545	22,922,878
Taxable Temporary Differences on				
<ul> <li>Surplus on revaluation of fixed assets</li> <li>Surplus on revaluation of investments</li> <li>Surplus on revaluation of non-banking assets</li> <li>Exchange translation reserve</li> </ul>	(2,537,701) (12,715,420) (52,732) (679,589) (15,985,442) 1,625,647	149,127 - - - - 149,127 3,100,371	(672,773) 15,924,333 30,980 (69,700) 15,212,840 17,573,385	(3,061,347) 3,208,913 (21,752) (749,289) (623,475) 22,299,403

		2023	2022
OTHER ACCETS	Note	(Rupees	in '000)
OTHER ASSETS			
Income / return / mark-up accrued in local currency - net of provision		185,622,776	99,433,212
Income / return / mark-up accrued in foreign currency - net of provision		4,442,554	3,866,901
Advances, deposits, advance rent and other prepayments	16.1	2,848,659	2,987,346
Advance taxation (payments less provisions) and Income tax		, ,	, ,
refunds receivable	16.6	920,050	10,952,064
Compensation for delayed tax refunds		22,129,925	20,809,580
Non-banking assets acquired in satisfaction of claims	16.4	1,169,898	1,179,943
Assets acquired from Corporate and Industrial Restructuring			
Corporation (CIRC)		208,423	208,423
Acceptances		8,100,364	20,644,122
Commission receivable on Government treasury transactions		5,182,665	5,253,389
Stationery and stamps on hand		472,575	437,900
Barter trade balances		195,399	195,399
Receivable on account of Government transactions	16.2	323,172	323,172
Receivable from Government under VHS scheme	16.3	418,834	418,834
Receivable against sale of shares		31,276	156,755
Receivable from SBP		24,698,013	-
Others		9,027,170	8,126,059
		265,791,753	174,993,099
Less: Provision held against other assets	16.5	12,495,413	12,244,043
Other assets (net of provision)		253,296,340	162,749,056
Surplus on revaluation of non-banking assets acquired in			
satisfaction of claims	24	2,803,228	2,520,000
Other assets - total		256,099,568	165,269,056

For the year ended December 31, 2023

16.1 This includes Rs. 1,400 million (2022: Rs. 1,400 million) advance against Pre-IPO placement of Term Finance Certificates and REIT Fund.

Leadership Insight

- 16.2 This represents amount receivable from GoP on account of encashment of various instruments handled by the Bank for GoP as an agent of the SBP. Due to uncertainty about its recoverability, full amount has been provided for.
- 16.3 This represents payments made under the Voluntary Handshake Scheme (VHS), recoverable from GoP. Due to uncertainty about its recoverability, full amount has been provided for.

2023	2022		
(Rupees in '000)			
3,973,126	3,699,943		

16.4 Market value of Non-banking assets acquired in satisfaction of claims

An independent valuation of the Bank's non-banking assets was performed by an independent professional valuer to determine the fair value of the assets as at December 31, 2023. The valuation was carried out by K.G. Traders (Pvt) Ltd. (PBA registered valuer) on the basis of an assessment of present market values.

		2023	2022
		(Rupees	in '000)
16.4.1	Non-banking assets acquired in satisfaction of claims		
	Opening balance	3,699,943	4,059,546
	Surplus / (Deficit)	283,228	(343,886)
	Depreciation	(10,045)	(15,717)
	Closing balance	3,973,126	3,699,943
16.5	Provision held against other assets		
	Income / mark-up accrued in local currency	152,607	152,607
	Advances, deposits, advance rent and other prepayments	800,000	800,000
	Stationery and stamps on hand	96,542	96,542
	Barter trade balances	195,399	195,399
	Receivable on account of Government transactions	323,172	323,172
	Receivable from Government under VHS scheme	418,834	418,834
	Protested bills	4,377,337	4,297,516
	Ex-MBL / NDFC	760,941	760,875
	Assets acquired from Corporate and Industrial Restructuring	000 400	000 400
	Corporation asset (CIRC)	208,423	208,423
	Others	5,162,158	4,990,675
		12,495,413	12,244,043
16.5.1	Movement in provision held against other assets		
	Opening balance	12,244,043	11,700,956
	Charge for the year	239,045	562,955
	Other movement	57,519	-
	Adjustment against provision	(45,194)	(19,868)
	Closing balance	12,495,413	12,244,043

During the year, the Bank has adjusted an amount of Rs. 9,099 million (2022: Rs. 7,475 million) against its advance tax liability and demand of previous tax year against income tax refunds receivables. Further, refunds amounting to Rs. 10,650 million (2022: 5,404 million) were also determined.

For the year ended December 31, 2023

			2023	2022
		Note	(Rupees	in '000)
17.	BILLS PAYABLE			
	In Pakistan		67,822,126	54,969,587
	Outside Pakistan		178,322	298,432
			68,000,448	55,268,019
18.	BORROWINGS			
	Secured			
	Borrowings from State Bank of Pakistan	40.0	00.045.400	07.440.500
	Under Export Refinance Scheme	18.2	29,815,400	37,142,580
	Financing Scheme for Renewable Energy	18.3	1,289,488	1,019,611
	Refinance Facility for Modernization of SMEs	18.4	95,111	43,824
	Financing Facility for storage of Agriculture Produce (FFSAP)	18.5	599,548	667,327
	Under Long Term Financing Facility (LTFF)	18.6	17,197,820	20,254,808
	Refinance Scheme for Payment of Wages and Salaries	18.7	-	35,950
	Temporary Economic Refinance Facility	18.8	22,827,889	24,126,421
	Refinance and Credit Guarantee Scheme for			
	Women Entrepreneurs (RCWE)	18.9	29,220	-
	Refinance Facility for Combating Covid-19	18.10	45,352	66,159
	Export Refinance scheme for Bill Discounting	18.11	2,606,143	1,075,204
			74,505,971	84,431,884
	Repurchase agreement borrowings	18.12	2,064,472,106	1,826,206,763
	Bai Muajjal	18.13	-	4,036,995
	Total secured		2,138,978,077	1,914,675,642
	Unsecured			
	Call borrowing	18.12	19,434,142	25,810,145
	Overdrawn nostro accounts		19,330,975	
	Total unsecured		38,765,117	25,810,145
			2,177,743,194	1,940,485,787
18.1	Particulars of borrowings with respect to currencies			
	In local currency		2 1/0 2/9 077	1 000 040 004
	In foreign currencies		2,140,248,077 37,495,117	1,923,848,931 16,636,856
	in loreign currencies		2,177,743,194	1,940,485,787
			_, , . +0, 10+	.,010,100,101

The Bank has entered into an agreement with the SBP for extending export finance to customers. As per the terms of the agreement, the Bank has granted the SBP the right to recover the outstanding amounts from the Bank at the date of maturity of the finances by directly debiting the Bank's current account maintained with the SBP. These borrowings are repayable within 180 days. These carry mark-up at rates ranging from 13.00% to 19.00% (2022: 3.00% to 13.00%) per annum.

Leadership Insight

- 18.3 These borrowings have been obtained from the SBP for providing financing facilities to address challenges of energy shortage and climate change through promotion of renewable energy. These borrowings shall be repayable for a maximum period of twelve (12) years. These carry mark-up at rates ranging from 2.00% to 3.00% (2022: 2.00% to 3.00%) per annum.
- 18.4 These borrowings have been obtained from the SBP under a scheme to finance modernization of Small and Medium Enterprises by providing financing facilities for setting up of new units, purchase of new plant and machinery for Balancing, Modernization and Replacement (BMR) of existing units and financing for import / local purchase of new generators upto a maximum capacity of 500 KVA. These borrowings shall be repayable for a maximum period of ten years and carry mark-up at rates upto 2.00% (2022: 2.00%) per annum.
- 18.5 These borrowings have been obtained from the SBP for providing financing facilities to develop the agricultural produce marketing and enhance storage capacity, to encourage Private Sector to establish Silos, Warehouses and Cold Storages. These borrowings shall be repayable for a maximum period of ten years. These carry markup at rates ranging from 2.5% to 3.5% (2022: 2.5% to 3.5%) per annum.
- 18.6 These borrowings have been obtained from the SBP for providing financing facilities to exporters for adoption of new technologies and modernization of their plant and machinery. These borrowings shall be repayable for a maximum period of ten years. These carry mark-up at rates ranging from 4.0% to 19.0% (2022: 2.00% to 4.00%) per annum.
- 18.7 These borrowings have been obtained from the SBP with a view to support businesses to continue payment of wages and salaries to their workers and employees in the aftermath of corona virus (COVID-19) outbreak. These borrowings are repayable for a maximum period of 2.5 years. These carry mark-up at rates ranging from Nil (2022: 1.00% to 2.00%) per annum.
- 18.8 These borrowings have been obtained from the SBP under a scheme to provide concessionary refinance for setting up new industrial units in the backdrop of challenges faced by the industries during the pandemic. These borrowings are repayable for a maximum period of 10 years. These carry mark-up at a rate of 1.0% (2022: 3.00%) per annum.
- 18.9 These borrowings have been obtained from the SBP for improving access to finance for the women entrepreneurs, a refinance cum credit guarantee scheme is being launched for the women borrowers across the country. Under the scheme, refinancing will be provided by State Bank of Pakistan at 0% to participating financial institutions for onward lending to women entrepreneurs across the country at a mark-up rate of upto 5% per annum.
- 18.10 These borrowings have been obtained from the SBP with a view to provide long term local currency finance for imported and locally manufactured medical equipment to be used for combating COVID - 19. The facility will be available to all the Hospitals and Medical Centres duly registered with respective provincial / federal agencies / commissions and engaged in controlling & eradication of COVID - 19. These borrowings are repayable for a maximum period of 5 years. These carry mark-up at rates at 0.00% (2022: 0.00%) per annum.
- 18.11 These borrowings have been obtained from the SBP for providing export bill discounting facilities to customers. These carry mark-up at rates ranging from 1.00% to 2.00% per annum (2022: 0.00% to 2.00% per annum) and are due to mature latest by May 7, 2024.
- 18.12 Mark-up / interest rates and other terms are as follows:
  - Repurchase agreement borrowings carry mark-up ranging from 21.75% to 23% per annum (2022: 15.2% to 17% per annum) having maturity on January 2, 2024 to January 19, 2024.
  - Call borrowings carry interest ranging from 5.50% to 21.80% per annum (2022: 3% to 16.5% per annum).
- 18.13 Bai Muajjal borrowings carry mark-up rate of 0% per annum (2022: 16.42%).

Strategic Overview

For the year ended December 31, 2023

- 18.14 Borrowings from the SBP under export oriented projects refinance schemes of the SBP are secured by the Bank's cash and security balances held by the SBP.
- 18.15 Pakistan Investment Bonds and Market Treasury Bills having maturity of 2 - 10 Years and 3 - 12 Months respectively, are pledged as security under borrowing having carrying amount of Rs. 2,064,472 million (2022: Rs. 1,826,206 million).

#### **DEPOSITS AND OTHER ACCOUNTS** 19.

	2023		2022			
	In local	In foreign	Total	In local	In foreign	Total
	currency	currencies	Total	currency	currencies	Total
Customers Note			(Rupees	in '000)		
Current deposits -						
remunerative	692,443,686		692,443,686	733,037,562	-	733,037,562
Current deposits -	30=, 110,000		00=,110,000	. 00,00.,00=		. 00,001,002
non-remunerative	656,289,463	161,079,615	817,369,078	408,169,670	159,575,493	567,745,163
Savings deposits	766,301,047	134,394,831	900,695,878	681,287,543	108,029,851	789,317,394
Term deposits	509,997,709	232,985,846	742,983,555	400,618,865	116,541,863	517,160,728
Others	13,082,003	7,182	13,089,185	9,563,715	7,855	9,571,570
	2,638,113,908	528,467,474	3,166,581,382	2,232,677,355	384,155,062	2,616,832,417
Financial Institutions						
Current deposits	459,284,217	1,386,759	460,670,976	5,964,408	3,479,121	9,443,529
Savings deposits	18,946,277	4,644,674	23,590,951	15,190,328	2,924,782	18,115,110
Term deposits	13,569,258	3,636,495	17,205,753	10,472,787	6,442,283	16,915,070
Others	6,310,317	-	6,310,317	4,878,234	-	4,878,234
	498,110,069	9,667,928	507,777,997	36,505,757	12,846,186	49,351,943
19.3	3,136,223,977	538,135,402	3,674,359,379	2,269,183,112	397,001,248	2,666,184,360

2023	2022
(Rupees	in '000)

#### 19.1 Composition of deposits

Individuals
Government (Federal and Provincial)
Public Sector Entities
Banking companies
Non-Banking Financial Institutions
Private sector

1,220,898,183	990,051,893
1,255,786,576	1,101,408,344
385,531,338	244,103,310
472,952,639	20,352,976
34,825,358	28,998,967
304,365,285	281,268,870
3,674,359,379	2,666,184,360

- 19.2 Foreign currencies deposits include deposit of foreign branches amounting to Rs. 99,316 million (2022: Rs. 75,917 million).
- 19.3 This includes deposits eligible to be covered under insurance arrangements amounting to Rs. 1,013,777 million (2022: Rs. 870,538 million) including islamic branches.

Mark-up / Return / Interest payable in local currency       194,548,283       126,228,969         Mark-up / Return / Interest payable in foreign currency       2,611,281       655,802         Unearned commission and income on bills discounted       101,350       252,539         Accrued expenses       13,684,726       13,865,133         Advance payments       346,109       350,895         Acceptances       8,100,364       20,644,122         Unclaimed dividends       174,284       181,851         Mark to market loss on forward foreign exchange contracts       6,676,880       125,371         Unrealised loss on put option       -       -         Branch adjustment account       1,659,214       1,916,850         Payable to defined benefit plan:       -       -         Pension fund       39.4       22,944,893       23,063,894         Post retirement medical benefits       39.4       34,833,112       29,176,898         Benevolent scheme       39.4       1,613,699       1,697,838         Gratuity scheme       39.4       4,575,660       3,767,858         Compensated absences       39.4       9,632,176       8,734,235         Provision against off-balance sheet obligations       627,494       627,494         Provi				2023	2022
Lease liabilities included in the statement of financial position As at December 31   8,264,782   8,267,949			Note	(Rupees	in '000)
As at December 31  Of which are: Current lease liability Non-current lease liability Non-current lease liability  Maturity analysis - contractual undiscounted cash flows Less than one year One to five years More than five years Total undiscounted lease liabilities as at December 31  21.  OTHER LIABILITIES  Mark-up / Return / Interest payable in local currency Mark-up / Return / Interest payable in foreign currency Unearmed commission and income on bills discounted 101,350 Accrued expenses Acceptances Unclaimed dividends Advance payments Acceptances Unclaimed dividends Mark to market loss on forward foreign exchange contracts Unrealised loss on put option Branch adjustment account Payable to defined benefit plan: Pension fund Post retirement medical benefits Benevolent scheme 39.4 Gratuity scheme 39.4 Forvision against orth-balance sheet obligations Forvision against orthogeneents  4,321,484 8,267,949 6,27,494 6,27,494 Forvision against orthrade agreements 4,321,484 8,3629,389	20.	LEASE LIABILITIES AGAINST RIGHT OF USE ASSETS			
As at December 31  Of which are: Current lease liability Non-current lease liability Non-current lease liability  Maturity analysis - contractual undiscounted cash flows Less than one year One to five years More than five years Total undiscounted lease liabilities as at December 31  21.  OTHER LIABILITIES  Mark-up / Return / Interest payable in local currency Mark-up / Return / Interest payable in foreign currency Unearmed commission and income on bills discounted 101,350 Accrued expenses Acceptances Unclaimed dividends Advance payments Acceptances Unclaimed dividends Mark to market loss on forward foreign exchange contracts Unrealised loss on put option Branch adjustment account Payable to defined benefit plan: Pension fund Post retirement medical benefits Benevolent scheme 39.4 Gratuity scheme 39.4 Forvision against orth-balance sheet obligations Forvision against orthogeneents  4,321,484 8,267,949 6,27,494 6,27,494 Forvision against orthrade agreements 4,321,484 8,3629,389		Lease liabilities included in the statement of financial position			
Of which are:   Current lease liability		•		8.264.782	8.267.949
Current lease liability   1,687,498   1,590,849   6,677,104   6,677,104   6,677,104   6,677,104   8,264,782   8,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		0,201,102	0,201,010
Non-current lease liability   6,577,284   8,267,409   8,264,782   8,267,409   8,264,782   8,267,949   8,264,782   8,267,949   8,264,782   8,267,949   8,264,782   8,267,949   8,264,782   8,267,949   8,267,941   2,356,198   6,711,336   6,557,449   6,677,136   6,577,494   7,967,022   70tal undiscounted lease liabilities as at December 31   12,291,091   16,880,669   16,880,669   12,291,091   16,880,669   16		Of which are:			
Maturity analysis - contractual undiscounted cash flows           Less than one year         2,457,041         2,356,198           One to five years         6,711,336         6,557,449           More than five years         3,122,714         7,967,022           Total undiscounted lease liabilities as at December 31         12,291,091         16,880,669           21.         OTHER LIABILITIES         194,548,283         126,228,969           Mark-up / Return / Interest payable in local currency         2,611,281         655,802           Unearmed commission and income on bills discounted         101,350         252,539           Accrued expenses         13,684,726         13,865,133           Advance payments         346,109         350,895           Acceptances         8,100,364         20,644,122           Unclaimed dividends         174,284         181,851           Mark to market loss on forward foreign exchange contracts         6,676,880         125,371           Unrealised loss on put option         -         -           Branch adjustment account         1,659,214         1,916,850           Payable to defined benefits plan:         -         -           Pension fund         39.4         22,944,893         23,063,894           Post retir		Current lease liability		1,687,498	1,590,849
Maturity analysis - contractual undiscounted cash flows   Less than one year   2,457,041   6,557,449     One to five years   6,711,336   6,557,449     More than five years   3,122,714   7,967,022     Total undiscounted lease liabilities as at December 31   12,291,091   16,880,669    21. OTHER LIABILITIES   194,548,283   126,228,969     Mark-up / Return / Interest payable in local currency   194,548,283   126,228,969     Mark-up / Return / Interest payable in foreign currency   2,611,281   655,802     Unearned commission and income on bills discounted   101,350   252,539     Accrued expenses   13,684,726   13,865,133     Advance payments   346,109   350,895     Acceptances   8,100,364   20,644,122     Unclaimed dividends   174,284   181,851     Mark to market loss on forward foreign exchange contracts   6,676,880   125,371     Unrealised loss on put option       Branch adjustment account   1,659,214   1,916,850     Payable to defined benefit plan:   Pension fund   39,4   22,944,893   23,063,894     Post retirement medical benefits   39,4   34,833,112   29,176,898     Benevolent scheme   39,4   4,575,660   3,767,858     Compensated absences   39,4   9,632,176   8,734,235     Provision against off-balance sheet obligations   627,494     Provision against contingencies   21,1   4,698,118   4,170,799     Staff welfare fund   371,257   371,257     Liabilities relating to barter trade agreements   4,321,484   3,629,389		Non-current lease liability		6,577,284	6,677,100
Less than one year         2,457,041         2,356,198           One to five years         6,711,336         6,557,449           More than five years         3,122,714         7,967,022           Total undiscounted lease liabilities as at December 31         12,291,091         16,880,669           21.         OTHER LIABILITIES         194,548,283         126,228,969           Mark-up / Return / Interest payable in local currency         2,611,281         655,802           Unearned commission and income on bills discounted         101,350         252,539           Accrued expenses         13,684,726         13,865,133           Advance payments         346,109         350,895           Acceptances         8,100,364         20,644,122           Unclaimed dividends         174,284         181,851           Mark to market loss on forward foreign exchange contracts         6,676,880         125,371           Unrealised loss on put option         -         -         -           Branch adjustment account         1,659,214         1,916,850           Payable to defined benefit plan:         -         -         -           Pension fund         39,4         22,944,893         23,063,894           Post retirement medical benefits         39,4         34,83				8,264,782	8,267,949
Less than one year         2,457,041         2,356,198           One to five years         6,711,336         6,557,449           More than five years         3,122,714         7,967,022           Total undiscounted lease liabilities as at December 31         12,291,091         16,880,669           21.         OTHER LIABILITIES         194,548,283         126,228,969           Mark-up / Return / Interest payable in local currency         2,611,281         655,802           Unearned commission and income on bills discounted         101,350         252,539           Accrued expenses         13,684,726         13,865,133           Advance payments         346,109         350,895           Acceptances         8,100,364         20,644,122           Unclaimed dividends         174,284         181,851           Mark to market loss on forward foreign exchange contracts         6,676,880         125,371           Unrealised loss on put option         -         -         -           Branch adjustment account         1,659,214         1,916,850           Payable to defined benefit plan:         -         -         -           Pension fund         39,4         22,944,893         23,063,894           Post retirement medical benefits         39,4         34,83					
One to five years         6,711,336         6,557,449           More than five years         3,122,714         7,967,022           Total undiscounted lease liabilities as at December 31         12,291,091         16,880,669           21. OTHER LIABILITIES           Mark-up / Return / Interest payable in local currency         194,548,283         126,228,969           Mark-up / Return / Interest payable in foreign currency         2,611,281         655,802           Unearned commission and income on bills discounted         101,350         252,539           Accrued expenses         13,684,726         13,865,133           Advance payments         346,109         350,895           Acceptances         8,100,364         20,644,122           Unclaimed dividends         174,284         181,851           Mark to market loss on forward foreign exchange contracts         6,676,880         125,371           Unrealised loss on put option          -           Payable to defined benefit plan:          -           Pension fund         39.4         22,944,893         23,063,894           Post retirement medical benefits         39.4         3,633,312         29,176,898           Benevolent scheme         39.4         4,575,660         3,7				0.457.044	0.050.400
More than five years Total undiscounted lease liabilities as at December 31  21. OTHER LIABILITIES  Mark-up / Return / Interest payable in local currency Mark-up / Return / Interest payable in foreign currency Unearned commission and income on bills discounted Accrued expenses Accuptances Advance payments Acceptances Unclaimed dividends Mark to market loss on forward foreign exchange contracts Unrealised loss on put option Branch adjustment account Pension fund Pension fund Pension fund Benevolent scheme Gratuity scheme Compensated absences Provision against cortingencies Staff welfare fund Liabilities relating to barter trade agreements  Mark very Return / Interest payable in local currency 194,548,283 126,228,969 194,548,283 126,228,969 194,548,283 126,228,969 194,548,283 194,548,283 194,548,283 194,548,283 194,948,283 194,948,948 194,948,948 194,948,948 194,948,948 194,948,948 194,948,948 194,948,948 194,948,948 194,948,948 194,948,948 194,948,948 194,948,948 194,948,948 194,948,948 194,948,948 194,948,948,948 194,948,948 194,948,948 194,948,948 194,948,948 194,948,948,948 194,948,948 194,948,948 194,948,948 194,948,948 194,948,948,948 194,948,948 1					
Total undiscounted lease liabilities as at December 31   12,291,091   16,880,669		The state of the s			
Mark-up / Return / Interest payable in local currency Mark-up / Return / Interest payable in foreign currency Unearned commission and income on bills discounted 101,350 252,539 Accrued expenses 13,684,726 13,865,133 Advance payments 346,109 350,895 Acceptances 8,100,364 20,644,122 Unclaimed dividends 174,284 181,851 Mark to market loss on forward foreign exchange contracts 0,676,880 125,371 Unrealised loss on put option - Branch adjustment account Pension fund 39,4 Post retirement medical benefits 39,4 Gratuity scheme 39,4 Gratuity scheme 39,4 Provision against off-balance sheet obligations Provision against contingencies 21,1 4,698,118 4,170,799 Staff welfare fund 371,257 1,371,257 Liabilities relating to barter trade agreements 4,321,484 3,629,389		•			
Mark-up / Return / Interest payable in local currency       194,548,283       126,228,969         Mark-up / Return / Interest payable in foreign currency       2,611,281       655,802         Unearned commission and income on bills discounted       101,350       252,539         Accrued expenses       13,684,726       13,865,133         Advance payments       346,109       350,895         Acceptances       8,100,364       20,644,122         Unclaimed dividends       174,284       181,851         Mark to market loss on forward foreign exchange contracts       6,676,880       125,371         Unrealised loss on put option       -       -         Branch adjustment account       1,659,214       1,916,850         Payable to defined benefit plan:       -       -         Pension fund       39.4       22,944,893       23,063,894         Post retirement medical benefits       39.4       34,833,112       29,176,898         Benevolent scheme       39.4       1,613,699       1,697,838         Gratuity scheme       39.4       4,575,660       3,767,858         Compensated absences       39.4       9,632,176       8,734,235         Provision against off-balance sheet obligations       627,494       627,494         Provi				, ,	
Mark-up / Return / Interest payable in local currency       194,548,283       126,228,969         Mark-up / Return / Interest payable in foreign currency       2,611,281       655,802         Unearned commission and income on bills discounted       101,350       252,539         Accrued expenses       13,684,726       13,865,133         Advance payments       346,109       350,895         Acceptances       8,100,364       20,644,122         Unclaimed dividends       174,284       181,851         Mark to market loss on forward foreign exchange contracts       6,676,880       125,371         Unrealised loss on put option       -       -         Branch adjustment account       1,659,214       1,916,850         Payable to defined benefit plan:       39.4       22,944,893       23,063,894         Post retirement medical benefits       39.4       34,833,112       29,176,898         Benevolent scheme       39.4       1,613,699       1,697,838         Gratuity scheme       39.4       4,575,660       3,767,858         Compensated absences       39.4       9,632,176       8,734,235         Provision against off-balance sheet obligations       627,494       627,494         Provision against contingencies       21.1       4,698,118	21.	OTHER LIABILITIES			
Mark-up / Return / Interest payable in foreign currency       2,611,281       655,802         Unearned commission and income on bills discounted       101,350       252,539         Accrued expenses       13,684,726       13,865,133         Advance payments       346,109       350,895         Acceptances       8,100,364       20,644,122         Unclaimed dividends       174,284       181,851         Mark to market loss on forward foreign exchange contracts       6,676,880       125,371         Unrealised loss on put option       -       -         Branch adjustment account       1,659,214       1,916,850         Payable to defined benefit plan:       -       -         Pension fund       39.4       22,944,893       23,063,894         Post retirement medical benefits       39.4       34,833,112       29,176,898         Benevolent scheme       39.4       1,613,699       1,697,838         Gratuity scheme       39.4       4,575,660       3,767,858         Compensated absences       39.4       9,632,176       8,734,235         Provision against off-balance sheet obligations       627,494       627,494         Provision against contingencies       21.1       4,698,118       4,170,799         Staff welfa					
Mark-up / Return / Interest payable in foreign currency       2,611,281       655,802         Unearned commission and income on bills discounted       101,350       252,539         Accrued expenses       13,684,726       13,865,133         Advance payments       346,109       350,895         Acceptances       8,100,364       20,644,122         Unclaimed dividends       174,284       181,851         Mark to market loss on forward foreign exchange contracts       6,676,880       125,371         Unrealised loss on put option       -       -         Branch adjustment account       1,659,214       1,916,850         Payable to defined benefit plan:       -       -         Pension fund       39.4       22,944,893       23,063,894         Post retirement medical benefits       39.4       34,833,112       29,176,898         Benevolent scheme       39.4       1,613,699       1,697,838         Gratuity scheme       39.4       4,575,660       3,767,858         Compensated absences       39.4       9,632,176       8,734,235         Provision against off-balance sheet obligations       627,494       627,494         Provision against contingencies       21.1       4,698,118       4,170,799         Staff welfa		Mark-up / Return / Interest payable in local currency		194,548,283	126,228,969
Unearned commission and income on bills discounted       101,350       252,539         Accrued expenses       13,684,726       13,865,133         Advance payments       346,109       350,895         Acceptances       8,100,364       20,644,122         Unclaimed dividends       174,284       181,851         Mark to market loss on forward foreign exchange contracts       6,676,880       125,371         Unrealised loss on put option       -       -         Branch adjustment account       1,659,214       1,916,850         Payable to defined benefit plan:       1,659,214       1,916,850         Pension fund       39.4       22,944,893       23,063,894         Post retirement medical benefits       39.4       34,833,112       29,176,898         Benevolent scheme       39.4       1,613,699       1,697,838         Gratuity scheme       39.4       4,575,660       3,767,858         Compensated absences       39.4       9,632,176       8,734,235         Provision against off-balance sheet obligations       627,494       627,494         Provision against contingencies       21.1       4,698,118       4,170,799         Staff welfare fund       371,257       371,257         Liabilities relating to barter tra		Mark-up / Return / Interest payable in foreign currency			
Advance payments       346,109       350,895         Acceptances       8,100,364       20,644,122         Unclaimed dividends       174,284       181,851         Mark to market loss on forward foreign exchange contracts       6,676,880       125,371         Unrealised loss on put option       -       -         Branch adjustment account       1,659,214       1,916,850         Payable to defined benefit plan:       -       -         Pension fund       39.4       22,944,893       23,063,894         Post retirement medical benefits       39.4       34,833,112       29,176,898         Benevolent scheme       39.4       1,613,699       1,697,838         Gratuity scheme       39.4       4,575,660       3,767,858         Compensated absences       39.4       9,632,176       8,734,235         Provision against off-balance sheet obligations       627,494       627,494         Provision against contingencies       21.1       4,698,118       4,170,799         Staff welfare fund       371,257       371,257         Liabilities relating to barter trade agreements       4,321,484       3,629,389		Unearned commission and income on bills discounted			252,539
Acceptances Unclaimed dividends In 174,284 Unclaimed dividends In 174,284 In 181,851 Mark to market loss on forward foreign exchange contracts Unrealised loss on put option In 1,659,214 In 1,916,850 Payable to defined benefit plan: Pension fund In 1,659,214 Post retirement medical benefits In 1,916,850		Accrued expenses		13,684,726	13,865,133
Unclaimed dividends       174,284       181,851         Mark to market loss on forward foreign exchange contracts       6,676,880       125,371         Unrealised loss on put option       -       -         Branch adjustment account       1,659,214       1,916,850         Payable to defined benefit plan:       -       -         Pension fund       39.4       22,944,893       23,063,894         Post retirement medical benefits       39.4       34,833,112       29,176,898         Benevolent scheme       39.4       1,613,699       1,697,838         Gratuity scheme       39.4       4,575,660       3,767,858         Compensated absences       39.4       9,632,176       8,734,235         Provision against off-balance sheet obligations       627,494       627,494         Provision against contingencies       21.1       4,698,118       4,170,799         Staff welfare fund       371,257       371,257         Liabilities relating to barter trade agreements       4,321,484       3,629,389		Advance payments		346,109	350,895
Mark to market loss on forward foreign exchange contracts       6,676,880       125,371         Unrealised loss on put option       -       -         Branch adjustment account       1,659,214       1,916,850         Payable to defined benefit plan:       -       -         Pension fund       39.4       22,944,893       23,063,894         Post retirement medical benefits       39.4       34,833,112       29,176,898         Benevolent scheme       39.4       1,613,699       1,697,838         Gratuity scheme       39.4       4,575,660       3,767,858         Compensated absences       39.4       9,632,176       8,734,235         Provision against off-balance sheet obligations       627,494       627,494         Provision against contingencies       21.1       4,698,118       4,170,799         Staff welfare fund       371,257       371,257         Liabilities relating to barter trade agreements       4,321,484       3,629,389		Acceptances		8,100,364	20,644,122
Unrealised loss on put option  Branch adjustment account  Payable to defined benefit plan:  Pension fund  Post retirement medical benefits  Benevolent scheme  Gratuity scheme  Compensated absences  Provision against off-balance sheet obligations  Provision against contingencies  Staff welfare fund  Unrealised loss on put option  1,659,214  1,916,850  1,916,850  22,944,893  23,063,894  29,176,898  39.4  39.4  4,575,660  3,767,858  39.4  4,575,660  3,767,858  627,494  627,494  Provision against contingencies  21.1  4,698,118  4,170,799  Staff welfare fund  371,257  Liabilities relating to barter trade agreements  4,321,484  3,629,389		Unclaimed dividends		174,284	181,851
Branch adjustment account       1,659,214       1,916,850         Payable to defined benefit plan:       39.4       22,944,893       23,063,894         Pension fund       39.4       34,833,112       29,176,898         Post retirement medical benefits       39.4       34,833,112       29,176,898         Benevolent scheme       39.4       1,613,699       1,697,838         Gratuity scheme       39.4       4,575,660       3,767,858         Compensated absences       39.4       9,632,176       8,734,235         Provision against off-balance sheet obligations       627,494       627,494         Provision against contingencies       21.1       4,698,118       4,170,799         Staff welfare fund       371,257       371,257         Liabilities relating to barter trade agreements       4,321,484       3,629,389		Mark to market loss on forward foreign exchange contracts		6,676,880	125,371
Payable to defined benefit plan:       39.4       22,944,893       23,063,894         Post retirement medical benefits       39.4       34,833,112       29,176,898         Benevolent scheme       39.4       1,613,699       1,697,838         Gratuity scheme       39.4       4,575,660       3,767,858         Compensated absences       39.4       9,632,176       8,734,235         Provision against off-balance sheet obligations       627,494       627,494         Provision against contingencies       21.1       4,698,118       4,170,799         Staff welfare fund       371,257       371,257         Liabilities relating to barter trade agreements       4,321,484       3,629,389		Unrealised loss on put option		-	-
Pension fund       39.4       22,944,893       23,063,894         Post retirement medical benefits       39.4       34,833,112       29,176,898         Benevolent scheme       39.4       1,613,699       1,697,838         Gratuity scheme       39.4       4,575,660       3,767,858         Compensated absences       39.4       9,632,176       8,734,235         Provision against off-balance sheet obligations       627,494       627,494         Provision against contingencies       21.1       4,698,118       4,170,799         Staff welfare fund       371,257       371,257         Liabilities relating to barter trade agreements       4,321,484       3,629,389		Branch adjustment account		1,659,214	1,916,850
Post retirement medical benefits 39.4 34,833,112 29,176,898  Benevolent scheme 39.4 1,613,699 1,697,838  Gratuity scheme 39.4 4,575,660 3,767,858  Compensated absences 39.4 9,632,176 8,734,235  Provision against off-balance sheet obligations 627,494  Provision against contingencies 21.1 4,698,118 4,170,799  Staff welfare fund 371,257  Liabilities relating to barter trade agreements 4,321,484 3,629,389		Payable to defined benefit plan:			
Benevolent scheme       39.4       1,613,699       1,697,838         Gratuity scheme       39.4       4,575,660       3,767,858         Compensated absences       39.4       9,632,176       8,734,235         Provision against off-balance sheet obligations       627,494       627,494         Provision against contingencies       21.1       4,698,118       4,170,799         Staff welfare fund       371,257       371,257         Liabilities relating to barter trade agreements       4,321,484       3,629,389		Pension fund	39.4	22,944,893	23,063,894
Gratuity scheme       39.4       4,575,660       3,767,858         Compensated absences       39.4       9,632,176       8,734,235         Provision against off-balance sheet obligations       627,494       627,494         Provision against contingencies       21.1       4,698,118       4,170,799         Staff welfare fund       371,257       371,257         Liabilities relating to barter trade agreements       4,321,484       3,629,389		Post retirement medical benefits	39.4	34,833,112	29,176,898
Compensated absences       39.4       9,632,176       8,734,235         Provision against off-balance sheet obligations       627,494       627,494         Provision against contingencies       21.1       4,698,118       4,170,799         Staff welfare fund       371,257       371,257         Liabilities relating to barter trade agreements       4,321,484       3,629,389		Benevolent scheme	39.4	1,613,699	1,697,838
Provision against off-balance sheet obligations  Provision against contingencies  21.1  4,698,118  4,170,799  Staff welfare fund  Liabilities relating to barter trade agreements  371,257  4,321,484  3,629,389		Gratuity scheme	39.4	4,575,660	3,767,858
Provision against contingencies       21.1       4,698,118       4,170,799         Staff welfare fund       371,257       371,257         Liabilities relating to barter trade agreements       4,321,484       3,629,389		Compensated absences	39.4	9,632,176	8,734,235
Staff welfare fund 371,257 Liabilities relating to barter trade agreements 4,321,484 3,629,389		Provision against off-balance sheet obligations		627,494	627,494
Liabilities relating to barter trade agreements 4,321,484 3,629,389		Provision against contingencies	21.1	4,698,118	4,170,799
		Staff welfare fund		371,257	371,257
		Liabilities relating to barter trade agreements		4,321,484	3,629,389
Payable to brokers 735,663 350,446		Payable to brokers		735,663	350,446
PIBs shortselling 10,241,337 11,043,029		PIBs shortselling		10,241,337	11,043,029
Others 18,366,475 18,516,003		Others		18,366,475	18,516,003
<b>340,863,859</b> 269,370,672				340,863,859	269,370,672

2023

70,000

2022

### NOTES TO AND FORMING PART OF THE UNCONSOLIDATED FINANCIAL STATEMENTS

Strategic Overview

For the year ended December 31, 2023

21.1	Provision against contingencies	Note	<b>2023</b> (Rupees	2022 in '000)
	Opening balance		4,170,799	3,805,376
	Charge during the year		384,838	165,423
	Other movement		142,481	200,000
	Closing balance	21.1.1	4,698,118	4,170,799

21.1.1 This represents provision made on account of regulatory violations and reported instances of financial improprieties for which investigations are in progress.

#### 22. **SHARE CAPITAL**

#### 22.1 **Authorized capital**

22.2

2023

2022

(Number of shares)	(Rupees	in '000)		
<b>2,500,000,000</b> 2,500,000,000	Ordinary shares of Rs. 10 each	25,000,000	25,000,000	
Issued, subscribed and paid up				
2023 2022 (Number of shares)		2023	2022 in '000)	
(	(i tupees	111 000)		

140,388,000	140,388,000	Fully paid in cash	1,403,880	1,403,880
1,987,125,026	1,987,125,026	Issued as bonus shares	19,871,251	19,871,251
2,127,513,026	2,127,513,026		21,275,131	21,275,131

The Federal Government and Pakistan Sovereign Wealth Fund (PSWF) holds 75.60% (2022: Federal Government and SBP 75.60%) shares of the Bank.

22.3 The Pakistan Sovereign Wealth Fund Act, 2023 became effective during the current period. Under the said Act, the SBP's shareholding in the Bank stands transferred to the Pakistan Sovereign Wealth Fund (PSWF).

		<b>2023</b> (Number o	2022 of shares)
22.4	Shares of the Bank held by subsidiary and associate		
	Following shares were held by the associate of the Bank as of year end: First Credit & Investment Bank Limited	70,000	70,000

#### 23. **RESERVES**

#### 23.1 **Exchange translation reserve**

This comprises all foreign currency differences arising from the translation of the financial statements of foreign operations.

70,000

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### NOTES TO AND FORMING PART OF THE UNCONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2023

#### 23.2 Statutory reserve

Every bank incorporated in Pakistan is required to transfer 20% of their profits to a statutory reserve until the reserve equals share capital, thereafter 10% of the profits of the Bank are to be transferred to this reserve.

Leadership Insight

#### 23.3 Merger reserve

As per the Scheme of Amalgamation, all the assets, liabilities and obligations of NBP Leasing Limited were merged with, transferred to, vested in and assumed by the Bank as at the effective date July 31, 2017. The reserve represents the excess of net assets transferred to the Bank over its investment in NBP Leasing Limited.

			2023	2022
24.	SURPLUS ON REVALUATION OF ASSETS	Note	(Rupees	in '000)
	Surplus / (deficit) on revaluation of:			
	- Available for sale securities	10.1	33,108,801	(7,462,594)
	- Fixed assets	24.1	47,395,553	47,733,682
	- Non-banking assets acquired in satisfaction of claims	24.2	2,803,228	2,520,000
			83,307,582	42,791,088
	Deferred tax on (surplus) / deficit on revaluation of:		110.000.010	
	- Available for sale securities		(16,223,312)	3,208,913
	- Fixed assets	24.1	(3,322,829)	(3,061,347)
	- Non-banking assets acquired in satisfaction of claims	24.2	(106,848)	(21,752)
			(19,652,989)	125,814
			63,654,593	42,916,902
24.1	Surplus on revaluation of fixed assets			
	Surplus on revaluation of fixed assets as at January 1		47,733,682	44,320,452
	Recognised during the year		17,842	3,691,784
	Transferred to unappropriated profit in respect of incremental			
	depreciation charged during the year - net of deferred tax		(181,545)	(197,684)
	Adjustment		-	68,260
	Related deferred tax liability on incremental			
	depreciation charged during the year		(174,426)	(149,130)
	Surplus on revaluation of fixed assets as at December 31		47,395,553	47,733,682
	Less: related deferred tax liability on:			
	- revaluation as at January 1		(3,061,347)	(2,537,701)
	- revaluation recognised during the year		(8,743)	(412,499)
	- Rate adjustment		(427,165)	(260,277)
	- incremental depreciation charged during the year		174,426	149,130
			(3,322,829)	(3,061,347)
			44,072,724	44,672,335

Strategic Overview

For the year ended December 31, 2023

			2023	2022
		Note	(Rupees	
24.2	Surplus on revaluation of non-banking assets acquired in satisfaction of claims		( ispect	,
	Surplus on revaluation as at January 1 (Deficit) / surplus recognised during the year Surplus on revaluation as at December 31		2,520,000 283,228 2,803,228	2,863,886 (343,886) 2,520,000
	Less: related deferred tax liability on: - revaluation as at January 1 - revaluation recognised during the year - Rate adjustment		(21,752) (82,060) (3,036) (106,848) 2,696,380	(52,732) 42,022 (11,042) (21,752) 2,498,248
25.	CONTINGENCIES AND COMMITMENTS			
	Guarantees Commitments Other contingent liabilities	25.1 25.2 25.3	346,487,980 2,362,684,359 26,628,229 2,735,800,568	377,561,372 2,373,285,184 26,619,691 2,777,466,247
25.1	Guarantees			
	Financial guarantees Performance guarantees		227,063,459 119,424,521 346,487,980	287,741,990 89,819,382 377,561,372
25.2	Commitments			
	Documentary credits and short-term trade-related transactions - letters of credit		1,633,847,479	1,696,635,726
	Commitments in respect of: - forward foreign exchange contracts - forward government securities transactions - forward lending	25.2.1 25.2.2 25.2.3	655,935,358 27,318,929 44,432,555	570,881,591 54,568,834 50,363,949
	Commitments for acquisition of: - operating fixed assets		1,129,442	798,234
	Other commitments	25.2.4	20,596 2,362,684,359	36,850 2,373,285,184
25.2.1	Commitments in respect of forward foreign exchange contracts	S		
	Purchase Sale		412,870,783 243,064,575 655,935,358	368,380,755 202,500,836 570,881,591

Commitments for outstanding forward foreign exchange contracts are disclosed in these unconsolidated financial statements at contracted rates. Commitments denominated in foreign currencies are expressed in rupee terms at the rates of exchange prevailing at the statement of financial position date.

For the year ended December 31, 2023

2023	2022
(Rupees	in '000)

#### 25.2.2 Commitments in respect of forward government securities transactions

Purchase Sale

11.493.136 10,988,627 15,825,793 43,580,207 27,318,929 54,568,834

Commitments for outstanding forward government securities transactions are disclosed in these unconsolidated financial statements at contracted rates.

2023			2022
(Rupees	in	'000	)

#### 25.2.3 Commitments in respect of forward lending

Undrawn formal standby facilities, credit lines and other commitments to lend

44.432.555

50.363.949

2022

These represent commitments that are irrevocable because they cannot be withdrawn at the discretion of the bank without the risk of incurring significant penalty or expense.

		(Rupees in '000)		
25.2.4	Other commitments			
	Professional services to be received	20,596	36,850	
25.3	Other contingent liabilities			
25.3.1	Claims against the Bank not acknowledged as debt	26,628,229	26,619,691	

25.3.2 Claims against the Bank not acknowledged as debts includes claims relating to former Mehran Bank Limited amounting to Rs. 1,597 million (2022: Rs. 1,597 million).

#### 25.3.3 **Taxation**

- The return of income for tax year 2023 has been filed which is treated to be deemed assessment order.
- Taxation Officer, following the instructions / directions of the learned CIRA, has passed the appeal effect orders for tax years 2019, 2020 and 2022 wherein the tax liability / (refund) has been assessed at (Rs. 1,852) million, Rs. 1,997 million and (Rs. 8,774) million respectively.
- Honourable ATIR has passed appellate orders for tax year 2006 and 2007 against monitoring orders and held that the proceedings are time barred. However, the orders of the DCIR remanded back to the assessing officer with the instruction to proceed further if any information is already available with the tax department.
- Honourable ATIR has passed appellate order for tax year 2016 against monitoring order and remanded back the issues to the assessing officer for reverification of the facts following the instructions of ATIR.
- The aggregate effect of contingencies as on December 31, 2023, including amount of Rs. 1,912 million (December 31, 2022: Rs. 1,912 million) in respect of indirect tax issues, amounts to Rs. 34,730 million

For the year ended December 31, 2023

(December 31, 2022: Rs. 27,159 million). No provision has been made against these contingencies, based on the opinion of tax consultant of the Bank, who expect favorable outcome upon decisions of pending appeals.

#### 25.3.4 Contingencies in respect of employees benefits and related matters

Strategic Overview

The following are the details of the contingencies arising out of the various legal cases pending adjudication in respect of employees' benefits and related matters. The Bank considers that except for Pensionary benefits note 25.3.4.1, the financial impact of other matters is impracticable to determine with sufficient reliability.

#### 25.3.4.1 Pensionary benefits to retired employees

In 1977 the Federal Government vide letter No. 17 (9) 17 XI / 77 dated November 30, 1977, addressed to the Pakistan Banking Council, directed that all executives / officers of all the nationalized banks would be paid pension as calculated at 70% of average emoluments upon completion of 30 years of qualifying service of employees and where qualifying service was less than 30 years but not less than 10 years, proportionate reduction in percentage was to be made. This pension scheme was made applicable with effect from May 01, 1977.

In the year 1997, the Banks Nationalization Act, 1974 ("BNA, 1974") was substantially amended whereby the Pakistan Banking Council was abolished and the Board of Directors of the nationalized banks were empowered / mandated respectively to determine personnel policies with the President of the Bank deciding the remuneration and benefits of the employees in accordance with policies determined by the Board. In the year 1999, by virtue of the said amendments in BNA, the Board of Directors of the Bank approved the Revised Pay Structure for the officers / executives of the Bank with effect from January 01, 1999 vide Circular No. 37/1999, whereby the basic salary was increased by 110 % to 140% and besides giving multifarious benefits to its employees, formula for monthly gross pension was revised. However, the amount of gross pension on the basis of existing Basic Pay and existing formula was protected.

A number of Bank's employees, after attaining the age of superannuation filed Writ Petitions before the Lahore High Court and the Peshawar High Court, praying for re-calculation of their pensionary benefits and increases in accordance with the Bank Circular No. 228 (C) dated December 26, 1977 and furthermore, for allowing the increases in their pension as per the increases allowed by the Federal Government to its employees. This litigation started in the year 2010 and 2011.

The Peshawar High Court, in terms of judgment dated June 03, 2014, dismissed the petition while observing that the petition was hit by laches and that the petitioners could not claim the benefits granted to the similarly placed employees of other institutions who were governed through different Statutes and Service Rules.

The Lahore High Court vide its judgement dated January 15, 2016, allowed the Writ Petitions on the same matter and the Bank was directed to release the pensionary benefits of the petitioners. The said order was assailed by the Bank by filing Intra Court Appeals in January 2016 which were dismissed by the Lahore High Court, Lahore, through its judgement dated January 16, 2017. The Bank assailed the said judgement by filing appeals in the Supreme Court of Pakistan.

The Honorable Supreme Court of Pakistan after hearing the arguments of both parties, vide its judgement dated September 25, 2017 upheld the decision of the Division Bench of the Lahore High Court on the contention of increase in Bank's employees' pension, thereby instructing the Bank to give pension benefits to its employees in the light of Head Office Instruction Circular No. 228 (C) of 1977. Under this Circular, the pension of employees was to be calculated at 70% of average emoluments upon completion of minimum qualifying service requirement, besides requiring the Bank to follow subsequent revisions in pension scheme and rates granted by the Federal Government to civil servants from time to time as well.

Leadership Insight

For the year ended December 31, 2023

The Bank as well as Federal Government filed review petitions against the aforesaid judgment of the Honorable Supreme Court of Pakistan and also made an application for constitution of larger bench of the Supreme Court to hear the review petition, which was reportedly accepted by the Chief Justice. However on March 18, 2019, the matter came up for hearing before a three member Bench instead of a larger bench. As advised by our legal counsels, the Bank considers that due to conflicting decision of the other bench of the Supreme Court in a case which, in all material facts and circumstances, is identical to the Bank's case and various other legal infirmities in the judgement as highlighted by the Bank in its Review Petition, the Bank has a reasonably strong case on legal grounds to convince the Supreme Court for review of its decision. The Review Petition is ongoing and is expected to be listed for hearing soon.

A related matter has also been appealed in the Supreme Court where the petitioners have asked for increases in pension in accordance with government increases in Pension for Government employees which is pending adjudication and a favorable outcome is expected.

In case the above matters are decided unfavorably, the Bank estimates based on the actuarial advice that the financial impact arising from the additional liability would be approximately Rs. 98,700 million excluding any penal interest / profit payment (if any) due to delayed payment Pension expense for the current year and onward will also increase by Rs. 13,500 million due to this decision. Based on the opinion of legal counsel, no provision has been made in these unconsolidated financial statements for the above-mentioned amount as the Bank is confident about the favorable outcome of the matter.

### 25.3.4.2 Regularizing the temporary hires / workers deployed by service provider companies under outsourcing arrangements

The Bank outsourced certain non-core jobs to various service provider companies after entering into contracts with them. The resources deployed by the service provider companies were their employees and the said companies have had sole administrative control over these resources. Some of these resources filed writ petitions before the High Courts and National Industrial Relations Commission (NIRC) seeking to be absorbed by the Bank in its regular service based on grounds that they were in fact employees of the Bank. Presently, there are 6 cases on appeal pending at the Supreme Court where these have been clubbed to be heard as one. The Chief Justice of Pakistan has constituted a larger bench comprising of five Judges being headed by himself for adjudication. The case is ongoing and is presently adjourned for a date to be fixed. A favorable outcome of this case is expected.

#### 25.3.4.3 Litigation related to management trainee program

Treatment of Non-MTOs (regular employees) at Par with the MTOs (also appointed in regular cadres) -Litigation arising out of order dated September 21, 2016 passed by the Supreme Court in our CA No.1644/2013 out of our CPLA No. 805/2013 filed against order dated March 13, 2013 of the Division Bench of Sindh High Court, Sukkur in CP No. D-417/2010 (the "Decision").

Mr. Ashfaq Ali and three (3) others filed a CP No. D-417/2010 before the Sindh High Court, Bench at Sukkur while praying to treat them equally in respect of remunerations with other employees (MTOs) having same grade, nature of job and qualification.

The Honorable Division Bench at Sukkur, vide order dated March 13, 2013 directed the Bank to ensure equal treatment to the petitioners with similarly placed employees without any discrimination.

Certain employees filed petitions in the Honorable High Court of Peshawar who also gave its decision in favor of the petitioners. Review petition filed in the Honorable Supreme Court of Pakistan by the Bank was also dismissed.

Strategic Overview

For the year ended December 31, 2023

Last year, the Bank entered into out of court settlements which have successfully been executed with many Non-MTO employees ('petitioners') and accordingly compromise agreements ('the agreement'), offering waiver of loans, increase in basic salaries and provision of other allowances, were signed with those petitioners who have withdrawn their cases against the Bank. Simultaneously the Bank continues to make payments to claimants as per any court orders from time to time.

#### 25.4 Foreign exchange repatriation case

While adjudicating Foreign Exchange repatriation cases of exporter namely: M/S Fateh Textile Mills Limited, the Foreign Exchange Adjudicating Court of the State Bank of Pakistan has also adjudicated penalty of Rs. 1,020 million, arbitrarily on the Bank. The Bank has filed appeals before the Appellate Board and Constitutional Petitions in the Honorable High Court of Sindh against the said judgments. The Honorable High Court has granted relief to the Bank by way of interim orders

As advised by our counsel, NBP has also filed a Constitutional Petition challenging the constitution of the Appellate Board by the Commission and has obtained restraining order on the ground that the Appellate Board constituted by the Commission lacks legal merit in the light of Supreme Court ruling. Our counsel, Mr. Rashid Anwar, Advocate has concluded his arguments in respect of the Foreign Exchange Regulation Appellate Board constitution. However, another petition filed by another company whereby challenging the constitutionality of the Competition Act was also tagged with the petitions filed by the banks.

Based on merits of the appeals management is confident that these appeals shall be decided in favor of the Bank and therefore, no provision has been made against the impugned penalty.

#### 25.5 Compliance and risk matters relating to anti-money laundering at the New York Branch

With close oversight from the Board of Directors and Head Office Senior Management, the New York Branch completed remedial actions pursuant to the public enforcement actions issued by the New York State Department of Financial Services and the Federal Reserve Bank. Head Office and the Board will continue to maintain close oversight of the Branch, which has made significant progress in enhancing its compliance program. The actions implemented by the Branch and their associated validation by Internal Audit continue to remain subject to review by its regulators.

26	MARK-UP / RETURN / INTEREST EARNED On:	<b>2023</b> (Rupees	2022 in '000)
	<ul><li>a) Loans and advances</li><li>b) Investments</li><li>c) Lendings to financial institutions</li><li>d) Balances with banks</li></ul>	221,787,037 773,985,390 27,619,480 1,265,741 1,024,657,648	141,365,310 348,305,015 12,815,152 824,808 503,310,285
27	MARK-UP / RETURN / INTEREST EXPENSED		
	Deposits Borrowings Cost of foreign currency swaps against foreign currency deposits / borrowings Finance charge on lease liability against right of use assets Securities sold under repurchase agreements	365,117,330 6,988,812 14,293,880 810,696 468,699,346 855,910,064	209,597,640 5,116,553 10,026,057 848,592 160,894,929 386,483,771

For the year ended December 31, 2023

			2023	2022
		Note	(Rupees	in '000)
28	FEE AND COMMISSION INCOME			
	Branch banking customer fees		1,836,285	1,644,009
	Consumer finance related fees		537,528	525,249
	Card related fees (debit cards)		3,018,522	2,372,961
	Credit related fees		355,727	399,736
	Investment banking fees		479,928	767,814
	Commission on trade		2,431,771	2,120,399
	Commission on guarantees		815,499	742,496
	Commission on cash management		98,999	53,907
	Commission on remittances including home remittances		1,813,156	1,618,971
	Commission on bancassurance		227,995	308,736
	Commission on government transactions		10,319,641	10,506,945
	Others		97,131	90,887
			22,032,182	21,152,110
29	GAIN ON SECURITIES - NET			
	Realised	29.1	4,417,126	1,750,428
	Unrealised - held for trading	10.1	(34,939)	(1,054,801)
	Unrealised - Shortselling		1,873	442,320
	CCaca		4,384,060	1,137,947
29.1	Realised gain on			
	Federal Government securities		1,289,150	121,098
	Shares		3,171,618	1,629,252
	Foreign securities		(43,642)	78
	· · · · · · · · · · · · · · · · · · ·		4,417,126	1,750,428
30	OTHER INCOME			
	Rent on property		74,695	34,946
	Gain on sale of fixed assets - net		250,247	4,441
	Postal, SWIFT and other charges recovered / reversed		131,783	48,716
	Compensation for delayed delivery of vehicles		1,009	-
	Compensation for delayed tax refunds	30.1	1,320,345	1,588,150
	Gain on derecognition on right of use assets		-,320,070	1,690
	Tender money		2,307	576
	Commission on IPS non-competative bids		_,= 5.	5,599
	Gain on closure of subsidiary and branch		-	42,933
	Others		13,079	10,394
			1,793,465	1,737,445

30.1 This represents compensation for delayed refunds determined under Section 171 of Income Tax Ordinance 2001.

Strategic Overview

			2023	2022
31	OPERATING EXPENSES	Note	(Rupees	in '000)
31				
	Total compensation expenses	31.1	56,391,759	48,824,703
	Property expenses			
	Rent and taxes		1,241,018	1,132,695
	Insurance	31.2	59,269	63,756
	Utilities cost		2,871,400	2,149,280
	Security (including guards)		4,043,661	3,558,476
	Repair and maintenance (including janitorial charges)		1,463,325	1,140,487
	Depreciation Depreciation on non banking assets		496,438	457,013
	Depreciation on ljarah assets		10,045 1,065	15,717 53,953
	Depreciation on ROUA		1,990,974	2,135,047
	Depreciation of MOOA		12,177,195	10,706,424
	Information technology expenses			
	Software maintenance		2,803,333	1,953,761
	Hardware maintenance		137,903	121,056
	Depreciation		579,394	356,687
	Amortisation		277,042	323,149
	Network charges		892,901	763,928
	IT Manage Services		2,611,550	1,576,444
			7,302,123	5,095,025
	Other operating expenses			
	Directors' fees and allowances		88,232	25,772
	Fees and allowances to Shariah Board		17,123	16,368
	Legal and professional charges		2,154,647	1,195,338
	Outsourced services costs	31.3	931,924	702,378
	Travelling and conveyance		1,896,767	1,273,937
	NIFT clearing charges		255,128	218,640
	Depreciation		1,380,691	1,453,287
	Training and development		108,655	52,574
	Postage and courier charges		409,561	306,326
	Communication		1,211,017	526,610
	Stationery and printing Marketing, advertisement and publicity		2,083,204 1,153,625	1,350,561 931,103
	Donations	31.4	45,104	107,076
	Auditors' remuneration	31.5	360,590	242,409
	Fixed assets / Non-banking asset deficit	01.0	-	141,403
	Financial charges on leased assets		66,293	64,162
	Entertainment		335,999	267,998
	Clearing charges, verification and licence fee		565,390	524,546
	Brokerage		158,589	110,825
	Insurance general		742,120	564,873
	Vehicle expenses		257,265	278,756
	Deposit premium expense		1,392,861	1,813,582
	Repairs and maintenance general		1,374,253	932,677
	Others		485,599	372,641
	Grand Total		17,474,637 93,345,714	13,473,842 78,099,994
	Granu rotal		93,343,714	70,099,994

31.1

# NOTES TO AND FORMING PART OF THE UNCONSOLIDATED FINANCIAL STATEMENTS

Leadership Insight

For the year ended December 31, 2023

	2023		2022
T-4-1	(R	upees	in '000)
Total compensation expense			
Managerial Remuneration			
i) Fixed	16,303,	729	15,479,326
ii) Variable			
of which;			
a) Cash Bonus / Awards etc.	5,479,	182	5,129,786
Charge for defined benefit plan	11,918	752	8,354,267
Rent & house maintenance	6,283,	545	5,825,886
Utilities	2,667	271	2,112,571
Medical	4,602	916	3,871,937
Conveyance	4,250,	732	3,743,225
Club Membership & Subscription	93,	718	140,451
Education Allowance	1,818,	799	1,443,112
Insurance	462,	205	472,023
Honorarium to Staff and Staff Welfare	445,	175	262,284
Overtime	45,	892	45,255
Special Duty Allowance	3,	621	2,408
Washing Allowance	14,	208	15,044
Key Allowance	70,	501	71,914
Unattractive Area Allowance	68,	690	61,969
Leave Encashment	12,	021	12,967
Teaching Allowance	10,	864	10,590
Incentive on CASA deposits mobilization	35,	378	23,739
Meal Allowance	246,		249,065
Staff Incentive	8,	421	-
Liveries		19	62
Inflationary Allowance		818	840,224
Saturday Allowances	162,	405	149,162
Severe Winter Allowance		480	54,659
Hill Allowance		530	35,176
ATM Cash Replenish Allowance		593	14,977
PhD Allowance		098	10,441
Other retirement benefits for international branches	132,	036	85,969
Reimbursement of visa fees etc		-	13,620
Recruiting expenses		-	7,732

31.2 This includes Rs. 3.422 million (2022: Rs.3.422 million) insurance premium against directors' liability insurance.

56,391,759

56,391,759

48,824,703

48,824,703

Others

Strategic Overview

For the year ended December 31, 2023

31.3 Total cost for the year included in other operating expenses relating to outsourced activities is Rs. 931.9 million (2022: Rs. 702.4 million). Out of this cost, Rs. 919.4 million (2022: Rs. 693.2 million) pertains to the payment to companies incorporated in Pakistan and Rs. 12.5 million (2022: Rs. 9.1 million) pertains to payment to companies incorporated outside Pakistan. Total Cost of outsourced activities for the year given to related parties is Rs. Nil (2022: Rs. Nil). Outsourcing shall have the same meaning as specified in Annexure-I of BPRD Circular No. 06 of 2017. The material outsourcing arrangements along with their nature of services are as follows:

Name of Company	Nature of Services	2023	2022
		(Rupees	in '000)
HTECH Solutions (Private) Limited	Call center management	122,541	81,962
		122,541	81,962

During the year, outsourcing services were hired in respect of sales, call centre services, IT support, data entry, protocol services, collection services, janitorial & cleaning services and lift operator and engineering services.

31.4	Donations include following amounts:  Description	<b>2023</b> (Rupees	2022 in '000)
	Family Educational Services Foundation (FESF)	-	17,000
	Sanjan Nagar Public Education Trust (SNPET)	-	10,000
	Layton Rahmatullah Benevolent Trust (LRBT)	-	5,000
	Thardeep Microfinance Foundation (TMF)	-	6,000
	Rural Community Development Programs (RCDP)	-	4,000
	Prime Minister's Flood Relief Fund 2022	-	50,000
	Namal Education Foundation (NEF)	-	5,197
	Ghulam Ishaq Khan Institute of Engineering Sciences and Technology	26,549	9,879
	The Citizen Foundation (TCF)	7,255	-
	Network of Organizations Working for People with Disabilities Pakistan (NOWPDP)	5,000	-
	Women Empowerment Group (WEG)	6,300	-
	Total	45,104	107,076

31.4.1 None of the Directors, Sponsor shareholders and Key Management Personnel or their spouse have an interest in the Donee.

		A. F. Ferguson & Co.	Total 2022		
31.5	Auditors' remuneration		(Rupees i	n '000)	
	Audit fee	9,152	7,471	16,623	14,942
	Review of interim financial statements	3,202	2,614	5,816	5,228
	Fee for audit of domestic branches	7,438	6,072	13,510	12,144
		19,792	16,157	35,949	32,314
	Special certifications	1,391	1,136	2,527	2,272
		21,183	17,293	38,476	34,586
	Other special certifications and sundry advisory	77,209	4,662	81,871	20,739
	Sales Tax	10,581	2,341	12,922	6,124
	Out-of-pocket expenses	4,500	4,500	9,000	9,000
		113,473	28,796	142,269	70,449
	Fee for audit of overseas branches including advisory services and out-of-pocket expenses		-	218,321	171,960
		113,473	28,796	360,590	242,409

Leadership Insight

For the year ended December 31, 2023

			2023	2022
32	OTHER CHARGES	Note	(Rupees	in '000)
	Penalties imposed by State Bank of Pakistan Penalties imposed by other regulatory bodies		270,073	72,347
	(Central bank of international branches)		15,867	279
			285,940	72,626
33	PROVISIONS AND WRITE OFFS - NET			
	Provision for diminution in value of investments	10.3	458,787	3,812,519
	Provision against loans and advances	11.4	13,386,635	8,059,708
	Provision against other assets	16.5.1	239,045	562,955
	Provision against contingencies	21.1	384,838	165,423
			14,469,305	12,600,607
34	TAXATION			
	Current			
	For the year	34.1	53,264,509	31,599,204
	Prior years		(6,322,999)	3,828,030
	D. ( )		46,941,510	35,427,234
	Deferred For the year		(5,602,109)	(3,100,371)
	Prior years		8,073,227	(3,100,371)
	· <b>,</b>		2,471,118	(3,100,371)
			49,412,628	32,326,863
34.1	Current taxation includes Rs.Nil (2022: Rs. Nil) of overseas branch	es.		
34.2	Relationship between tax expense and accounting profit			
	Accounting profit before tax		101,253,090	62,737,163
	Income tax at statutory rate @ 39% (2022: 39%)		39,488,705	24,467,494
	Super tax at statutory rate @ 10% (2022: 10%) Increase / (decrease) in taxes resulting from:		10,125,309	6,273,716
	Inadmissible items		140,111	35,587
	Prior year taxation		1,750,228	3,828,030
	Impact of change in tax rate		(1,716,671)	(2,075,075)
	Reduced rate on SME / Housing		-	(87,432)
	Others		(375,054)	(115,457)
	Tax charge for current and prior years		49,412,628	32,326,863

During the year, in relation to Section 99D of the Income Tax Ordinance, 2001, FBR has issued SRO to impose 34.3 an additional windfall tax @ 40% on foreign exchange income of the banks for the accounting years 2021 and 2022. The Bank along with other banks has challenged the law and filed a petition in Sindh High Court. Based on strong grounds, stay order has also been issued to banks. However, the Bank has, as an abundant caution, recorded a prior year charge of Rs. 1,750 million in these unconsolidated financial statements. Similar cases have also been filed by other banks in Islamabad & Lahore High Courts wherein stay orders have been granted. The FBR has challenged the stay orders granted by Sindh, Islamabad and Lahore High Courts in Supreme Court of Pakistan.

Strategic Overview

For the year ended December 31, 2023

		2023	2022
35	BASIC EARNINGS PER SHARE		
	Profit for the year (Rupees in 000's)	51,840,462	30,410,300
	Weighted average number of ordinary shares (Number in 000's)	2,127,513	2,127,513
	Basic earnings per share (Rupees)	24.37	14.29
36	DILUTED EARNINGS PER SHARE		
	Profit for the year (Rupees in 000's)	51,840,462	30,410,300
	Weighted average number of ordinary shares (adjusted for the effects of all dilutive potential ordinary shares) (Number in 000's)	2,127,513	2,127,513
	Diluted earnings per share (Rupees)	24.37	14.29
		2023	2022
37	CASH AND CASH EQUIVALENTS	(Rupees i	n '000)
31	Cash and balances with treasury banks 7 Balances with other banks 8 Call / clean money lendings 9 Call borrowings 18 Overdrawn nostro accounts 18	294,992,570 42,325,051 9,723 (19,434,142) (19,330,975) 298,562,227	229,910,949 18,593,800 9,723 (25,810,145) - 222,704,327
37.1	Reconciliation of movements of liabilities to cash flow used in financing ac		
		Lease 202	Unclaimed
		Obligation	Dividend
		` .	n '000)
	Balance as at January 1, 2023	8,267,949	181,851
	Changes from financing cashflows Payment of lease obligation / dividend	(3,446,309)	(7,567)
	Total charges from financing activities	(3,446,309)	(7,567)
	Other charges Renewed lease during the year Interest unwinding Foreign exchange gain Total other charges Balance as at December 31, 2023	2,239,854 810,696 392,592 3,443,142 8,264,782	- - - - 174,284
		202	
		Lease Obligation	Unclaimed Dividend
	Balance as at January 1, 2022	7,893,960	n '000) 181,997
	Changes from financing cashflows	7,000,000	101,007
	Payment of lease obligation / dividend Total charges from financing activities	(2,428,160) (2,428,160)	(146) (146)
	Other charges Renewed lease during the year Interest unwinding Foreign exchange loss Total other charges Balance as at December 31, 2022	2,244,669 848,592 (291,112) 2,802,149 8,267,949	- - - - 181,851

Leadership Insight

For the year ended December 31, 2023

		2023	2022
		(Numl	oers)
8	STAFF STRENGTH		
	Permanent	9,542	10,018
	On Bank contract	5,420	5,094
	Bank's own staff strength at the end of the year	14,962	15,112

38.1 In addition to the above, 1,722 (2022: 1,218) employees of outsourcing services companies were assigned to the Bank as at the end of the year to perform services other than guarding and janitorial services. Out of these, 1,708 employees are working domestically (2022: 1,211) and 14 (2022: 7) abroad respectively.

### **DEFINED BENEFIT PLAN** 39

### 39.1 **General description**

General description of the type of defined benefit plan and accounting policy for remeasurements of the net defined liability / asset is disclosed in note 5.13 to the unconsolidated financial statements.

### 39.2 Number of employees under the scheme

The number of employees covered under the following defined benefit schemes are:

	2023	2022
	(Numl	bers)
Pension fund	9,542	10,018
Post retirement medical scheme	9,542	10,018
Benevolent scheme	9,542	10,018
Gratuity scheme	5,185	4,855
Compensated absences	9,542	10,018

### 39.3 Principal actuarial assumptions

The actuarial valuations were carried out as at December 31, 2023 using the following significant assumptions:

	2023	2022
	(Per ai	nnum)
Discount rate	15.50%	14.50%
Expected rate of return on plan assets	15.50%	14.50%
Expected rate of salary increase	15.50%	14.50%
Expected rate of increase in pension	80% for next one	53% for next one
	year, 11% onwards	year, 10% onwards
Expected rate of increase in medical benefit	15.50%	14.50%

Strategic Overview

For the year ended December 31, 2023

				2023						2022			
		Pension fund	Post retirement medical scheme	Benevolent scheme	Gratuity C	Compensated	Total	Pension fund	Post retirement medical scheme	Benevolent scheme	Gratuity scheme	Compensated	Total
39.4	Reconciliation of (receivable from) / payable to defined benefit plans						(Rupees in '000)-	(000,					
	Present value of obligations Fair value of plan assets Payable	103,591,193 (80,646,300) 22,944,893	34,833,112	1,613,699	4,575,660	9,632,176 1 ) - 9,632,176	9,632,176 154,245,840 - (80,646,300) 9,632,176 73,599,540	89,128,297 (66,064,403) 23,063,894	29,176,898	1,697,838	3,767,858	8,734,235	8,734,235 132,505,126 - (66,064,403) 8,734,235 66,440,723
39.5	Movement in defined benefit obligations												
	Obligations at the beginning of the year Current service cost Past Service due to early retirement gratuity Other payments Adjustment against contingency Reserve Interest cost Benefits paid by the Bank Re-measurement (gain) / loss - Profit and loss Re-measurement (sas (gain) - OCI Obligations at the end of the year	89,128,297 1,082,972 28,590 137,070 15,642 12,665,122 (3,565,62 3,955,976 103,591,193	29,176,898 771,209 14,663 34,152 4,137,561 (1,283,994) 1,982,623 34,833,112	1,697,838 42,912 503 332 232,065 (194,781) (165,170) 1,613,699	3,767,858 543,697 136,889 136,448 (136,429) (272,803) 4,575,660	8,734,735 132,506,126 12,352 2,453,142 613,761 794,406 19,726 12,72,70 19,736 18,18,580 (263,173) (5,443,639 (731,70) (731,70) 5,500,628 9,632,176 [54,245,840	2,453,142 2,453,142 137,070 212,238 18,818,580 (5,443,639) (731,709) 5,500,628	79,608,695 1,034,974 1,119,100 240,914 9,162,030 (3,267,938) 1,230,522 89,128,297	24,516,717 856,635 441,385 52,731 2,808,493 (1,229,29) 1,730,236 29,176,898	1,778,825 63,621 - 328 196,854 (206,937) - (134,853) 1,697,838	3,168,258 473,120 - - 364,696 (128,928) - (109,288) 3,767,858	9,952,554 11,299 11,299 31,837 1,149,972 (331,125) (2,080,302) 8,734,235	1,299 2,439,649 11,299 2,439,649 1,560,485 1,560,485 1,149,972 13,682,045 (331,125) (5,164,227) 2,080,302) (2,080,302) 2,716,617 8,734,235 132,505,126
39.6	Movement in fair value of plan assets												
	Fair value at the beginning of the year Interest income on plan assets Contribution by the Bank - net Benefits paid on behalf of fund Actuarial loss on Assets Fair value at the end of the year	66,064,403 9,552,737 1,403,168 (3,565,262) 1,795,181 5,396,073 80,646,300					66,064,403 9,552,737 1,403,168 (3,565,262) 1,795,181 5,396,073 80,646,300	61,773,750 7,247,610 1,345,187 (3,267,938) 1,738,818 (2,773,024) 66,064,403					61,773,750 7,247,610 1,345,187 (3,267,938) 1,738,818 (2,773,024) 66,064,403
	Movement in (receivable) / payable under defined benefits scheme Opening balance Charge / (reversal) for the year Past Service due to early retirement gratuity Adjustment against confingency Reserve Confribution by the bank - net Re-measurement loss (gain) recognised in OCI during the year Benefits paid by the Bank	23,063,894 4,361,017 - 158,428 (1,403,168) (1,440,097) (1,795,181) 22,944,893	29,176,898 4,908,770 14,663 34,152 1,982,623 (1,283,994) 34,833,112	1,697,838 274,977 503 332 - (165,170) (194,781) 1,613,699	3,767,858 1,080,145 136,889 - (272,803) (136,429) 4,575,660	8,734,235 528,027 613,761 19,326 - (263,173) 9,632,176	66,440,723 11,152,936 765,816 212,238 (1,403,168) 104,553 (3,673,558) 73,599,540	17,834,945 2,949,394 1,119,100 240,914 (1,345,187) 4,003,546 (1,738,818) 23,063,894	24,516,717 3,665,128 441,385 52,731 1,730,236 (1,229,299) 29,176,898	1,778,825 260,475 328 - (134,853) (206,937) 1,697,838	3,168,258 837,816 - - (109,288) 3,767,858	9,952,554 (919,031) 31,837 - - (331,125) 8,734,235	57,251,299 6,793,782 1,560,485 325,810 (1,345,187) 5,489,641 (3,635,107) 66,440,723
39.7	Charge for defined benefit plans												
39.7.1	Cost recognised in profit and loss												
	Current service cost Past Service due to early retirement gratuity Other payments Actuarial loss ( gain) recognized - Profit and Loss Net interest on defined benefit asset / liability	1,082,972 28,590 137,070 3,112,385 4,361,017	771,209 14,663 - 4,137,561 4,923,433	42,912 503 - 232,065 275,480	543,697 136,889 - 536,448 1,217,034	12,352 613,761 - (731,709) 1,247,384 1,141,788	2,453,142 794,406 137,070 (731,709) 9,265,843 11,918,752	1,034,974 1,119,100 - 1,914,420 4,068,494	856,635 441,385 - 2,808,493 4,106,513	63,621 - - 196,854 260,475	473,120 - 364,696 837,816	11,299 - (2,080,302) 1,149,972 (919,031)	2,439,649 1,560,485 - (2,080,302) 6,434,435 8,354,267
39.7.2	Re-measurements recognised in OCI during the year												
	Loss / (gain) on obligation - Financial assumptions - Experience adjustment Return on plan assets over interest income Total re-measurements recognised in OCI	6,789,410 (2,833,434) (5,396,073) (1,440,097)	1,411,977 570,646 - 1,982,623	(82,933) (82,237) - (165,170)	(19,843) (252,960) - (272,803)		8,098,611 (2,597,985) (5,396,073) 104,553	4,049,273 (2,818,751) 2,773,024 4,003,546	1,259,537 470,699 - 1,730,236	(278,861) 144,008 - (134,853)	45,522 (154,810) - (109,288)		5,075,471 (2,358,854) 2,773,024 5,489,641

Leadership Insight

For the year ended December 31, 2023

		2023	2022
		(Rupees	in '000)
39.8	Components of plan assets - Pension fund		
	Cash and cash equivalents - net	430,000	284,476
	Government securities	63,789,305	53,824,866
	Shares	7,509,967	5,565,760
	Non-Government debt securities	100,000	100,000
	Mutual funds	8,817,027	6,289,301
		80,646,299	66,064,403

39.8.1 The Funds primarily invests in government securities which do not carry any significant credit risk. These are subject to interest rate risk based on market movements. Investment in term finance certificates are subject to credit risk and interest rate risks, while equity securities are subject to price risk. These risks are regularly monitored by Administrators of the Pension fund.

### 39.9 Sensitivity analysis

The increase / (decrease) in the present value of defined benefit obligations as a result of change in each assumption is summarised as below:

	-			2023			
	-	Pension fund	Post retirement medical scheme	Benevolent scheme(Rupees in	scheme	Compensated absences	Total
	1% increase in discount rate 1% decrease in discount rate 1 % increase in expected rate of salary increase 1 % decrease in expected rate of salary increase 1% increase in expected rate of pension increase 1% decrease in expected rate of pension increase 1% increase in expected rate of medical benefit increase 1% decrease in expected rate of medical benefit increase	(9,103,581) 10,830,235 3,739,334 (3,400,875) 7,240,026 (6,280,959)	(3,717,246) 4,539,943 1,112,624 (1,008,614) 1,558,832 (1,356,049) 1,648,940 (1,401,261)	(77,359) 85,479 2,138 (2,385) - - -	(467,512) 542,519 559,557 (489,081) - - -	699,037 736,133	(13,984,554) 16,697,213 6,149,786 (5,562,850) 8,798,858 (7,637,008) 1,648,940 (1,401,261)
39.10	Expected contributions to be paid to the fund in the ne	ext financial ye	ar				1,682,347
39.11	Expected charge for the next financial year						13,774,701

For the year ended December 31, 2023

#### 39.12 **Maturity profile**

The weighted average duration of the obligation

	Years
Pension fund	9.50
Post retirement medical scheme	11.87
Benevolent scheme	5.05
Gratuity scheme	11.04
Compensated absences	6.84

#### 39.13 **Funding Policy**

Pension Fund - Bank's current assets and its percentage is given below;

Strategic Overview

Current Assets	Amount Rupees in '000	Percentage
Cash and cash equivalents - net	430,000	0.5%
Government securities	63,789,305	79.1%
Shares	7,509,967	9.3%
Non-Government debt securities	100,000	0.1%
Mutual funds	8,817,027	10.9%
	80,646,299	100%

Bank will continue to invest with the same percentage in the asset categories mentioned but increase the assets gradually so that there is no deficit in the pension fund.

### 39.14 Significant risks associated with the staff retirement benefit schemes are as follows:

Asset volatility	The risk arises when the future earnings are lower than expectation. This
	risk is measured at a plan level over the obligation period of the current
	population. The company coasts are either invested in fixed coaurities or

population. The company assets are either invested in fixed securities or

Changes in bond yields The risk arises when the actual return on plan assets is lower than

expectation.

Inflation risk The most common type of retirement benefit is one where the benefit is

linked with last drawn salary. The risk arises when the actual increases are

higher than expectation and impacts the liability accordingly.

Life expectancy / Withdrawal rate The risk arises when the actual lifetime of retirees is longer than

expectation. This risk is measured at the plan level over the entire retiree population. The risk of actual withdrawals varying with the actuarial assumptions can impose a risk to the benefit obligation. The movement of

the liability can go either way.

**Investment Risk** The risk arises when the actual performance of the investments is lower

than expectation and thus creating a shortfall in the funding objectives.

### 40. **DEFINED CONTRIBUTION PLAN**

### **Provident Fund**

The NBP employees Provident Fund was created under National Bank of Pakistan Employees Provident Fund Rules on April 01, 1950, under the Provident Fund Act, 1925. The Rules have been superseded by revised NBP Employees' Provident Fund Rules which came into force on January 01, 1958.

As per rules, the Officers, Executives and Clerical and Non Clerical staff in regular cadre make monthly contribution of 10% and 12.5% of their basic salary respectively towards the fund and the bank has to pay interest on balances of member's provident fund half yearly.

This scheme covers 9,313 employees (2022: 9,737 employees).

Leadership Insight

For the year ended December 31, 2023

#### 41. COMPENSATION OF DIRECTORS AND KEY MANAGEMENT PERSONNEL

### 41.1 **Total Compensation Expense**

	2023							
	Direc	ctors	Members	President /	Key	Other Material		
Items		Non-	Shariah	CEO	Management	Risk Takers /		
	Chairman	Executives	Board	(Note 41.1.1)	Personnel	Controllers		
			(Rupe	es in '000)				
Fees and Allowances etc.	11,786	76,446	11,370	-	-	-		
Managerial Remuneration								
i) Fixed	-	-	1,972	9,405	193,791	1,062,350		
ii) Total Variable	-	-	-	-	-	-		
of which	-	-	-	-	-	-		
a) Cash Bonus / Awards	-	-	809	-	156,328	549,076		
Charge for defined benefit plan	-	-	594	6,915	68,901	503,701		
Rent & house maintenance	-	-	1,085	6,001	106,585	533,924		
Utilities	-	-	394	2,182	38,697	189,209		
Medical	-	-	325	1,800	32,471	210,759		
Conveyance	-	-	444	1,501	37,840	283,510		
Others*	-	-	130	35,136	14,090	221,535		
Total	11,786	76,446	17,123	62,940	648,703	3,554,064		
Number of Persons	1	**6	5	1	29	287		

- 41.1.1 This represents amount of compensation paid to President in the capacity of Acting President uptill August 6, 2023 as per entitlement of SEVP / Group Chief and also included payment of Gratuity as end service benefit (Rs. 33.416 million included in Others). Upon receipt of Federal Government Notification # F.1 (9) BKG-III/2022-1119 dated August 7, 2023, of his appointment as President / CEO of the Bank, the payment of salary as per entitlement of SEVP / Group Chief was discontinued and Board of Directors in its 352nd meeting dated September 20, 2023, approved adjustable monthly advance equivalent to the salary and benefits of former President till approval of his compensation package from the shareholders and an amount of Rs. 22.963 million has been paid from August 07, 2023 till December 31, 2023 to the President which will be adjusted from his salary on approval.
  - The President and certain executives are also provided with Bank's cars, household equipment, mobile phones and membership of clubs.
  - Mr. Asif Jooma retired on March 08, 2023.
- 41.1.2 The total amount of deferred bonus as at December 31, 2023 for the Key Management Personnel and other Material Risk Takers (MRT) / Material Risk Controllers (MRC) is Rs. 233.6 million (2022: Rs. 149.7 million). The deferred bonus is held in a trust fund.

Performance bonus is accounted for on payment basis

	2022					
	Directors		Members		Key	Other Material
Items	Chairman	Non- Executives	Shariah Board	President / CEO	Management Personnel	Risk Takers / Controllers
			(Rupee	s in '000)		
Fees and Allowances etc.	2,705	23,067	11,370	-	-	-
Managerial Remuneration						
i) Fixed	-	-	1,793	28,756	231,791	646,468
ii) Total Variable	-	-	-	-	-	-
of which						
a) Cash Bonus / Awards	-	-	727	-	156,019	368,960
Charge for defined benefit plan	-	-	450	6,945	40,039	223,238
Rent & house maintenance	-	-	986	5,038	106,721	353,830
Utilities	-	-	305	1,557	32,986	105,025
Medical	-	-	224	1,145	25,334	111,110
Conveyance	-	-	408	-	29,957	145,145
Others	-	-	105	31,151	16,351	140,572
Total	2,705	23,067	16,368	74,592	639,198	2,094,348
Number of Persons	1	6	5	2	23	179

For the year ended December 31, 2023

### 41.2 Remuneration paid to Directors for participation in Board and Committee Meetings

Strategic Overview

2023 Meeting Fees and Allowances Paid For Board Committees Board Board SNo. Name of Director For Board Board Risk & Board HR & Technology **Board Audit** Inclusive **Total Amount** Meetings Compliance Remuneration Allowances 5 & Development Digitalization Committee \* Committee Committee Committee (Rupees. in '000) 6,720 3,840 11,786 Mr. Ashraf Mahmood Wathra 960 266 Mr. Farid Malik 3,950 2,950 150 3,000 1,350 2,171 13,571 Mr. Ahsan Ali Chughtai 4,750 3,900 7,000 300 579 16,529 3,750 1,200 Mr. Amjad Mahmood 1.750 11,555 4,200 550 105 Mr. Ali Syed 4,600 3,750 3,750 2,700 1,600 16,400 Mr. Nasim Ahmad 4,450 3,600 550 4,291 17,041 4.000 150 1,350 Mr. Asif Jooma\*\*\* 300 600 300 150 **Total Amount Paid** 29,270 18,250 16,250 10,140 4,850 2,060 7,412 88,232

<sup>\*\*\*</sup> Retired on March 08, 2023.

					Meeting Fees	and Allowances	s Paid		
						For Board Com	mittees		
SNo.	Name of Director	For Board Meetings	Board Audit Committee	Board Risk & Compliance Committee **	Board HR & Remuneration Committee	Board Technology & Digitalization Committee	Board Inclusive Development Committee	Allowances *	Total Amount Paid
					(F	Rs. in '000)			
1	Mr. Zubyr Soomro *	900	-	-	150	-	300	1,355	2,705
2	Mr. Farid Malik	2,250	750	450	750	600	300	1,158	6,258
3	Mr. Tawfiq Asghar Hussain *	900	450	*** 600	-	-	-	-	1,950
4	Mr. Imam Bukhsh Baloch *	900	450	450	-	-	-	47	1,847
5	Ms. Sadaffe Abid *	900	-	-	-	150	450	292	1,792
6	Mr. Asif Jooma	2,250	1,200	450	750	-	600	-	5,250
7	Mr. Ahsan Ali Chughtai	2,250	750	900	600	450	450	570	5,970
	Total Amount Paid	10,350	3,600	2,850	2,250	1,200	2,100	3,422	25,772

Retired on April 16, 2022.

### 41.3 **Remuneration paid to Shariah Board Members**

	2023				2022			
Items	Chairman	Resident	Non-Resident	Total	Chairman	Resident	Non-Resident	Total
	Gilalilliali	Member	Member(s)	iotai	Chairman	Member	Member(s)	IUldi
Retainer Fee & Fixed Remuneration	4,050	5,753	7,320	17,123	4,050	4,998	7,320	16,368
Total Amount Paid	4,050	5,753	7,320	17,123	4,050	4,998	7,320	16,368
Total Number of Persons	1	1	3	5	1	1	3	5

<sup>\*</sup> Allowances include accommodation and travel expenses.

<sup>\*\*</sup> Amount includes NBP - NY Governance Council (Sub-Committee of BRCC).

<sup>\*\*</sup> Allowances include accommodation and travel expenses.

<sup>\*\*\*</sup> Amount includes NBP - NY Governance Council (Sub-Committee of BRCC).

Leadership Insight

For the year ended December 31, 2023

#### 42. **FAIR VALUE MEASUREMENTS**

The fair value of quoted securities other than those classified as held to maturity, is based on quoted market price. Quoted instruments classified as held to maturity are carried at cost. The fair value of unquoted equity securities, other than investments in associates and subsidiaries, is determined on the basis of the break-up value of these investments as per their latest available audited financial statements.

The fair value of unquoted debt securities, fixed-term loans, other assets, other liabilities, fixed-term deposits and borrowings cannot be calculated with sufficient reliability due to the absence of a current and active market for these assets and liabilities and reliable data regarding market rates for similar instruments.

#### 42.1 Fair value of financial assets

The Bank measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the assets or liability, either directly (i.e. as prices) or indirectly (i.e. derived from
- Level 3: Fair value measurements using input for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

The table below analyses financial instruments measured at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

	2023						
	Carrying Value	Level 1	Level 2	Level 3	Total		
		(F	Rupees in '000)				
On balance sheet financial instruments							
Financial assets - measured at fair value							
Investments							
Federal Government Securities							
	000 400 070		000 400 070		000 400 070		
Market Treasury Bills	980,162,978	-	980,162,978		980,162,978		
Pakistan Investment Bonds	2,915,714,573	-	2,915,714,573	-	2,915,714,573		
ljarah Sukuks	35,128,974	-	35,128,974		35,128,974		
Foreign currency debt securities	30,733,308	-	30,733,308		30,733,308		
Ordinary Shares							
Listed Companies	62,415,235	62,415,235			62,415,235		
•	, ,	, ,			, ,		
Preference Shares	4 0 40 707	4 0 40 707			4 0 40 707		
Listed	1,043,797	1,043,797	•		1,043,797		
Non-Government Debt Securities							
Term Finance Certificates /							
Musharaka / Bonds / Debentures and							
Sukuk Bonds	47,634,990	14,437,490	33,197,500		47,634,990		
	,,	., ,	,,		,,		

For the year ended December 31, 2023

	2023					
	Carrying Value		Level 2	Level 3	Total	
		(	Rupees in '000)			
Mutual Fund Units	3,905,304		3,905,304	-	3,905,304	
Foreign Securities						
Equity securities - Listed	42,634,845	42,634,845	-		42,634,845	
Foreign Government debt securities	3,393,550	-	3,393,550	-	3,393,550	
	4,122,767,554	120,531,367	4,002,236,187	-	4,122,767,554	
Financial assets - disclosed but not measured at fair value						
Investments Federal Government Securities						
Pakistan Investment Bonds	213,116,482		193,881,462		193,881,462	
Ijarah Sukuks	14,087,500		12,419,631		12,419,631	
Foreign currency debt securities	4,288,988		4,243,611		4,243,611	
Faraign Cassistics						
Foreign Securities Foreign Government debt securities	41,295,981		41,295,994		41,295,994	
Non-Government Debt Securities	1,083	-	1,083	-	1,083	
	272,790,034	-	251,841,781	-	251,841,781	
	4,395,557,588	120,531,367	4,254,077,968		4,374,609,335	
Off-balance sheet financial instruments - measured at fair value						
Foreign exchange contracts purchase and sale	655,935,358		(6,676,880)	-	(6,676,880)	
Forward government securities transactions	27,318,929		3,357		3,357	
			0000			
	Carrying Value	Level 1	2022 Level 2	Level 3	Total	
			Rupees in '000)			
On balance sheet financial instruments						
Financial assets - measured at fair value						
Investments						
Federal Government Securities						
Market Treasury Bills	848,763,986	-	848,763,986	-	848,763,986	
Pakistan Investment Bonds	2,005,678,970	-	2,005,678,970	-	2,005,678,970	
ljarah Sukuks Foreign currency debt securities	20,178,649	-	20,178,649	-	20,178,649	
Foreign currency debt securities	14,422,839	-	14,422,839	-	14,422,839	

Leadership Insight

For the year ended December 31, 2023

	2022					
	Carrying Value	Level 1	Level 2	Level 3	Total	
		(I	Rupees in '000)			
Ordinary Shares						
Listed Companies	36,659,044	36,659,044	-	-	36,659,044	
Preference Shares Listed	1,091,477	1,091,477	-	-	1,091,477	
Non-Government Debt Securities Term Finance Certificates / Musharaka / Bonds / Debentures and						
Sukuk Bonds	47,182,336	15,145,954	32,036,382	-	47,182,336	
Mutual Fund Units	3,120,431	-	3,120,431	-	3,120,431	
Foreign Securities						
Equity securities - Listed	34,844,245	34,844,245	-	-	34,844,245	
Foreign Government debt securities	1,883,953	-	1,883,953	-	1,883,953	
	3,013,825,930	87,740,720	2,926,085,210	-	3,013,825,930	
Financial assets - disclosed but not measured at fair value						
Investments Federal Government Securities						
Market Treasury Bills	29,376,461	-	29,137,260	-	29,137,260	
Pakistan Investment Bonds	375,236,903	-	355,231,276	-	355,231,276	
ljarah Sukuks	13,130,709		12,383,300	-	12,383,300	
Foreign currency debt securities	2,992,408	-	1,665,559	-	1,665,559	
Foreign Securities						
Foreign Government debt securities	36,096,507	-	37,327,167	-	37,327,167	
Non-Government Debt Securities	871	-	871	-	871	
	456,833,859	-	435,745,433	-	435,745,433	
	3,470,659,789	87,740,720	3,361,830,643	-	3,449,571,363	
Off-balance sheet financial instruments - measured at fair value						
Foreign exchange contracts purchase and sale	570,881,591		(125,371)	-	(125,371)	
Forward government securities transactions	54,568,834		(14,626)	-	(14,626)	

For the year ended December 31, 2023

## Valuation techniques used in determination of fair valuation of financial instruments within level 2 and level 3

Item	Valuation approach and input used
Federal Government securities	The fair value of Federal Government securities is determined using the prices / rates available on Mutual Funds Association of Pakistan (MUFAP) / Reuter page.
Non-Government debt securities	The fair value of non-government debt securities is determined using the prices / rates from MUFAP / Pakistan Stock Exchange.
Mutual Fund units	The fair values of investments in mutual fund units are determined based on their net asset values as published on MUFAP.
Ordinary Shares	The fair value of Ordinary shares is determined using the prices from Pakistan Stock Exchange.
Foreign Securities	The fair value of foreign securities is determined using the prices from Reuter page.
Forward foreign exchange contracts and Forward Government securities transactions	The fair values of forward foreign exchange contracts and forward Government securities transactions are determined using forward pricing calculations.
Fixed assets and non-banking assets acquired in satisfaction of claims	Land, buildings and non-banking assets acquired in satisfaction of claims are revalued on a periodic basis using professional valuers. The valuation is based on their assessment of the market value of the assets. The effect of changes in the unobservable inputs used in the valuations cannot be determined with certainty. Accordingly, a qualitative disclosure of sensitivity has not been presented in these

#### 42.2 Fair value of non-financial assets

Information about the fair value hierarchy of Bank's non-financial assets as at the end of the reporting period are as follows:

unconsolidated financial statements.

			2023		
	Carrying Value	Level 1	Level 2	Level 3	Total
		(I	Rupees in '000)		
Land & building (fixed assets)	51,981,445	-	-	51,981,445	51,981,445
Non-banking assets acquired in satisfaction of claims	3,973,126	-	-	3,973,126	3,973,126
	55,954,571	-	-	55,954,571	55,954,571
			2022		
	Carrying Value	Level 1	Level 2 Rupees in '000)	Level 3	Total
Land & building (fixed assets)  Non-banking assets acquired in satisfaction of claims	52,417,088 3,699,943	-	-	52,417,088 3,699,943	52,417,088 3,699,943
	56,117,031	-	-	56,117,031	56,117,031

42.3 Certain categories of fixed assets (land and buildings) and non-banking assets acquired in satisfactions of claims are carried at revalued amounts (level 3 measurement) determined by professional valuers based on their assessment of the market values.

Organisational Overview

For the year ended December 31, 2023

2,735,800,568

2,735,800,568

27,778,266

25,102,178

727,686,842

1,864,882,509

90,350,773

Contingencies and commitments

Segment Details with respect to Business Activities

# 43

43.1

					2023	23				
	Retail Banking Group	Inclusive Development Group	Corporate and Investment Banking Group	Treasury	International, Financial Institution and Remittance Group	Aitemaad and Islamic Banking Group	Head Office / Others	Sub total	Eliminations	Total
					(Rupees in '000)	(000				
Profit and loss account  Net mark-up / return / profit intersemment revenue - net	(288,653,905)	44,446,578	30,024,021	372,043,914	676,660	11,604,875	(1,394,559)	168,747,584		168,747,584
Non mark-up / return / interest income	16,879,805	469,040	5,475,249	15,013,398	948,566	379,522	1,440,885	40,606,465		40,606,465
Total income	155,178,617	344,981	20,776,788	(6,983,483)	1,625,226	8,200,614	30,211,306	209,354,049		209,354,049
Segment direct expenses	36,682,759	3,763,540	1,353,645	489,431	10,080,124	3,497,535	454,803	56,321,837		56,321,837
Inter segment expense allocation	•						37,309,817	37,309,817		37,309,817
Total expenses	36,682,759	3,763,540	1,353,645	489,431	10,080,124	3,497,535	37,764,620	93,631,654		93,631,654
Profit / (loss) hefore tax	118.888.403	(4.839.688)	5.803.289	(9.251.666)	(7.772,777)	3.529.477	(5,443,300)	14,469,303	.   .	101.253.090
Statement of financial position										
Cash and Bank balances	25,780,334	2,327,011	309,620	253,026,662	45,582,613	10,291,381		337,317,621		337,317,621
Investments			29,881,757	4,238,437,789	79,712,923	51,544,718	3,786,856	4,403,364,043		4,403,364,043
Net inter segment lending	2,848,709,058			•			305,771,087	3,154,480,145	(3,154,480,145)	
Lendings to financial institutions				192,430,437				192,430,437		192,430,437
Advances - performing	236,148,640	263,088,116	719,724,952		69,139,462	73,125,444	49,633,363	1,410,859,977		1,410,859,977
- non-performing	4,151,922	24,855,686	25,215,003	•	64,791,844	1,550,350	100,260,911	220,825,716		220,825,716
Provision against advances	(8,543,697)	(21,077,228)	(34,670,159)		(62,606,767)	(1,550,875)	(105,160,147)	(233,608,873)		(233,608,873)
Advances - net	231,756,865	266,866,574	710,269,796	•	71,324,539	73,124,919	44,734,127	1,398,076,820		1,398,076,820
Others	45,196,987	4,100,249	37,794,142	117,135,121	8,304,683	5,155,676	103,831,659	321,518,517		321,518,517
Total assets	3,151,443,244	273,293,834	778,255,315	4,801,030,009	204,924,758	140,116,694	458,123,729	9,807,187,583	(3,154,480,145)	6,652,707,438
Borrowings	٠	5,171,334	69,334,637	2,085,073,081	18,164,142		٠	2,177,743,194		2,177,743,194
Deposits and other accounts	2,949,740,794		510,139,226		99,315,779	113,801,806	1,361,774	3,674,359,379		3,674,359,379
Net inter segment borrowing		249,921,195	169,394,086	2,620,973,252	90,971,376	23,220,236		3,154,480,145	(3,154,480,145)	
Others	201,702,450	18,201,305	29,358,657	51,337,805	6,639,026	3,494,868	107,115,161	417,849,272		417,849,272
Total liabilities	3,151,443,244	273,293,834	778,226,606	4,757,384,138	215,090,323	140,516,910	108,476,935	9,424,431,990	(3,154,480,145)	6,269,951,845
Equity			28,709	43,645,871	(10,165,565)	(400,216)	349,646,794	382,755,593		382,755,593
Total equity and liabilities	3,151,443,244	273,293,834	778,255,315	4,801,030,009	204,924,758	140,116,694	458,123,729	9,807,187,583	9,807,187,583 (3,154,480,145)	6,652,707,438

Strategic Overview

For the year ended December 31, 2023

					20	2022				
	Retail Banking Group	Inclusive Development Group	Corporate & Investment Banking Group	Treasury	International, Financial Institution and Remittance	Aitemaad & Islamic Banking Group	Head Office / Others	Sub total	Eliminations	Total
					(Rupees in '000)-	(000)				
Profit and loss account										
Net mark-up / return / profit	(162,183,572)	25,161,999	36,956,951	205,604,613	4,645,932	7,046,951	(406,360)	116,826,514		116,826,514
Inter segment revenue - net	242,679,059	(25,749,912)	(32,666,816)	(206,725,877)		(1,932,090)	24,395,636			
Non mark-up / return / interest income	16,238,007	491,382	4,513,056	11,741,832	1,816,805	475,181	1,407,613	36,683,876		36,683,876
Total income	96,733,494	(96,531)	8,803,191	10,620,568	6,462,737	5,590,042	25,396,889	153,510,390		153,510,390
Segment direct expenses	34,945,405	3,410,975	1,234,244	355,659	7,675,997	3,105,252	406,513	51,134,045		51,134,045
Inter segment expense allocation							27,038,575	27,038,575		27,038,575
Total expenses	34,945,405	3,410,975	1,234,244	355,659	7,675,997	3,105,252	27,445,088	78,172,620		78,172,620
Provisions charge / (reversal)	39,252	1,823,824	5,642,750	4,066,055	153,204	187,806	687,716	12,600,607		12,600,607
Profit / (loss) before tax	61,748,837	(5,331,330)	1,926,197	6,198,854	(1,366,464)	2,296,984	(2,735,915)	62,737,163		62,737,163
Statement of financial position										
Cash and Bank balances	76,022,158	8,471,928	272,335	116,207,653	41,420,355	6,110,320		248,504,749		248,504,749
Investments	٠		26,566,790	3,338,860,011	55,396,579	53,920,119	2,610,375	3,477,353,874		3,477,353,874
Net inter segment lending	1,913,764,601						161,978,230	2,075,742,831	(2,075,742,831)	
Lendings to financial institutions	•			31,272,467				31,272,467		31,272,467
Advances - performing	221,901,091	236,174,990	608,422,187		68,916,285	46,381,315	51,477,911	1,233,273,779		1,233,273,779
- non-performing	4,107,960	21,853,219	24,119,377		53,726,670	624,979	100,845,220	205,307,425		205,307,425
Provision against Advances	(8,972,018)	(19,791,641)	(23,100,384)		(52,356,953)	(622,299)	(103,183,105)	(208,059,400)		(208,059,400)
Advances - net	217,037,033	238,236,568	609,441,180		70,286,002	46,380,995	49,140,026	1,230,521,804		1,230,521,804
Others	31,988,215	3,619,415	41,795,925	381,562	6,402,399	2,842,469	165,741,667	252,771,652		252,771,652
Total assets	2,238,812,007	250,327,911	678,076,230	3,486,721,693	173,505,335	109,253,903	379,470,298	7,316,167,377	(2,075,742,831)	5,240,424,546
Borrowings	,	6,032,537	78,399,346	1,839,417,048	16,636,856			1,940,485,787		1,940,485,787
Deposits and other accounts	2,089,383,447		406,454,898		75,916,594	93,591,714	837,707	2,666,184,360	٠	2,666,184,360
Net inter segment borrowing		227,691,242	157,769,526	1,581,730,692	96,687,516	11,863,855		2,075,742,831	(2,075,742,831)	•
Others	149,428,560	16,604,132	35,169,167	44,395,276	2,896,990	3,373,890	81,038,625	332,906,640		332,906,640
Total liabilities	2,238,812,007	250,327,911	677,792,937	3,465,543,016	192,137,956	108,829,459	81,876,332	7,015,319,618	(2,075,742,831)	4,939,576,787
Equity			283,293	21,178,677	(18,632,621)	424,444	297,593,966	300,847,759		300,847,759
Total equity and liabilities	2,238,812,007	250,327,911	678,076,230	3,486,721,693	173,505,335	109,253,903	379,470,298	7,316,167,377	(2,075,742,831)	5,240,424,546
Contingencies and commitments		183,082,386	183,082,386 1,907,266,393	625,450,425	28,425,095		33,241,948	2,777,466,247		2,777,466,247

Leadership Insight

For the year ended December 31, 2023

## 43.2 Segment details with respect to geographical locations

			20	)23		
	Pakistan	Asia Pacific (including South Asia)	Europe	United States of America	Middle East	Total
			(Rupees i	n '000)		
Profit and loss account						
Net mark-up / return / profit	168,070,924	(2,358,459)	130,022	1,055,688	1,849,409	168,747,584
Inter segment revenue - net	-	-	-	-		-
Non mark-up / return / interest income	39,657,899	230,877	353,114	200,284	164,291	40,606,465
Total income	207,728,823	(2,127,582)	483,136	1,255,972	2,013,700	209,354,049
Segment direct expenses	46,241,714	2,526,822	1,409,334	4,394,781	1,749,186	56,321,837
Inter segment expense allocation	37,309,817	-	-			37,309,817
Total expenses	83,551,531	2,526,822	1,409,334	4,394,781	1,749,186	93,631,654
Provisions	15,151,429	(148,451)	539		(534,212)	14,469,305
Profit / (loss) before tax	109,025,863	(4,505,953)	(926,737)	(3,138,809)	798,726	101,253,090
Statement of financial position						
Cash and Bank balances	291,735,008	24,736,961	10,517,717	8,252,155	2,075,780	337,317,621
Investments	4,323,651,120	43,999,021		5,301,911	30,411,991	4,403,364,043
Net inter segment lendings	90,971,180	-	-	-	-	90,971,180
Lendings to financial institutions	192,430,437	-			-	192,430,437
Advances - performing	1,341,720,515	43,244,999	3	32	25,894,428	1,410,859,977
- non-performing	156,033,871	53,001,981	2,045,768	-	9,744,096	220,825,716
Provision against advances	(171,001,908)	(52,862,087)	(2,045,768)	(15,437)	(7,683,673)	(233,608,873)
Advances - net	1,326,752,478	43,384,893	3	(15,405)	27,954,851	1,398,076,820
Others	313,258,791	4,669,880	130,707	1,726,464	1,732,675	321,518,517
Total assets	6,538,799,014	116,790,755	10,648,427	15,265,125	62,175,297	6,743,678,618
Borrowings	2,159,579,052	8,299,024	-		9,865,118	2,177,743,194
Deposits and other accounts	3,575,043,600	46,442,386	4,705,117	7,801,287	40,366,989	3,674,359,379
Net inter segment borrowing	-	64,906,376	5,733,903	6,298,940	14,031,961	90,971,180
Others	411,255,209	1,442,636	209,407	1,821,640	3,120,380	417,849,272
Total liabilities	6,145,877,861	121,090,422	10,648,427	15,921,867	67,384,448	6,360,923,025
Equity	392,921,153	(4,299,667)	-	(656,742)	(5,209,151)	382,755,593
Total equity and liabilities	6,538,799,014	116,790,755	10,648,427	15,265,125	62,175,297	6,743,678,618
Contingencies and commitments	2,710,698,390	12,116,117	808,936	430,156	11,746,969	2,735,800,568

Strategic Overview

For the year ended December 31, 2023

			20	22		
	D 111	Asia Pacific	_	United	M. I. II. E	T
	Pakistan	(including South Asia)	Europe	States of America	Middle East	Total
			(D			
Profit and loss account			(Rupees I	n '000)		
Net mark-up / return / profit	112,180,582	1,674,206	44,424	508,358	2,418,944	116,826,514
Inter segment revenue - net	-	1,074,200	-	-	2,410,544	110,020,314
Non mark-up / return / interest income	34,867,071	763,554	281,607	322,301	449,343	36,683,876
Total Income	147,047,653	2,437,760	326,031	830,659	2,868,287	153,510,390
Segment direct expenses	43,458,049	1,920,697	1,083,965	3,420,453	1,250,882	51,134,046
Inter segment expense allocation	27,038,574	-	-	-	-	27,038,574
Total expenses	70,496,623	1,920,697	1,083,965	3,420,453	1,250,882	78,172,620
Provisions	12,447,402	(129,353)	(306)	2,562	280,302	12,600,607
Profit / (loss) before tax	64,103,628	646,416	(757,628)	(2,592,356)	1,337,103	62,737,163
( ,	, , , , , , , , , , , , , , , , , , , ,		, - , ,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, ,	, , , , , , , , , , , , , , , , , , , ,
Statement of financial position						
Cash and bank balances	207,084,394	16,776,954	12,524,181	9,444,994	2,674,226	248,504,749
Investments	3,421,957,295	35,919,928	-	2,759,589	16,717,062	3,477,353,874
Net inter segment lendings	96,707,768	-	-	-	-	96,707,768
Lendings to financial institutions	31,272,467	-	-	-	-	31,272,467
Advances - performing	1,194,699,235	5,207,650	420	561,473	32,805,001	1,233,273,779
<ul> <li>non-performing</li> </ul>	121,239,014	74,638,826	1,584,372	-	7,845,213	205,307,425
Provision against Advances	(155,702,446)	(44,181,403)	(1,584,372)	(12,401)	(6,578,778)	(208,059,400)
Advances - net	1,160,235,803	35,665,073	420	549,072	34,071,436	1,230,521,804
Others	246,369,252	3,817,915	178,130	251,227	2,155,128	252,771,652
Total assets	5,163,626,979	92,179,870	12,702,731	13,004,882	55,617,852	5,337,132,314
Borrowings	1,923,848,931	1,928,779	-	-	14,708,077	1,940,485,787
Deposits and other accounts	2,590,267,766	35,927,275	7,941,305	5,574,521	26,473,493	2,666,184,360
Net inter segment borrowing	-	59,264,939	4,503,018	8,442,185	24,497,626	96,707,768
Others	330,009,650	964,792	258,408	667,328	1,006,462	332,906,640
Total liabilities	4,844,126,347	98,085,785	12,702,731	14,684,034	66,685,658	5,036,284,555
Equity	319,500,632	(5,905,915)	-	(1,679,152)	(11,067,806)	300,847,759
Total equity and liabilities	5,163,626,979	92,179,870	12,702,731	13,004,882	55,617,852	5,337,132,314
Contingencies and commitments	2,749,041,154	9,797,537	1,803,538	6,737,008	10,087,010	2,777,466,247

### TRUST ACTIVITIES 44.

### 44.1 **Endowment Fund**

Students Loan Scheme was launched by Government of Pakistan in collaboration with major commercial banks with a view to extend financial help by way of mark-up free loan to the meritorious students without sufficient resources for pursuing scientific technical and professional education within Pakistan.

The Scheme is being administered by a high powered committee headed by the Deputy Governor, State Bank of Pakistan and the Presidents of NBP, HBL, UBL, MCB, ABL and the Deputy Secretary, Ministry of Finance as member and Senior Director of IH&SME Finance Department (Infrastructure, Housing & SME Finance Department) as a secretary of the Committee. The State Bank of Pakistan has assigned National Bank of Pakistan to operate the scheme.

The Committee in its meeting held on August 7, 2001 approved creation of Endowment Fund initially at an amount of Rs. 500 million, Rs. 396 million were transferred from the old Qarz-e-Hasna (Defunct) Fund, Rs. 50 million contributed by the Government of Pakistan and Rs. 54 million were contributed by participating banks (HBL, NBP and UBL 25% each, MCB 17.5% and ABL 7.5%).

The amount of the Endowment Funds in investments stands at Rs. 936.8 million as at December 31, 2023 (2022: Rs. 875.2 million).

Leadership Insight

For the year ended December 31, 2023

44.2 The Bank undertakes Trustee and other fiduciary activities that result in the holding or placing of assets on behalf of individuals and other organisations. These are not assets of the Bank and, therefore, are not included as such in these unconsolidated financial statements. Assets held under trust are shown in the table below:

		As at D	ecember 31, 202	3	
		Securiti	es Held (Face Value	e)	
Category	No. of IPS Accounts	Market Treasury Bills	Pakistan Investment Bonds	Government Ijarah Sukuks	Total
	-		(Rupees i	n '000)	
Assets Management Companies	48	-	-	-	-
Charitable institutions	6	-	-	-	-
Companies	42	203,783,170	59,782,300	24,417,400	287,982,870
Employee Funds	47	55,528,855	429,482,600	29,482,600 -	
Individuals	2,317	3,008,590	63,200	-	3,071,790
Insurance Companies	8	49,300,000	172,939,300	-	222,239,300
Others	97	164,055,135	544,853,930		708,909,065
Total	2,565	475,675,750	1,207,121,330	24,417,400	1,707,214,480

		As at D	ecember 31, 202	2	_
		Securiti	es Held (Face Value)		
Category	No. of IPS Accounts	Market Treasury Bills	Pakistan Investment Bonds	Government Ijarah Sukuks	Total
	-		(Rupees i	n '000)	
Assets Management companies	48	-	-	-	-
Charitable institutions	6	-	-	-	-
Companies	33	111,150,080	53,771,500	27,417,400	192,338,980
Employee Funds	42	76,006,000	67,408,800	-	143,414,800
Individuals	1,680	723,040	63,000	-	786,040
Insurance Companies	8	28,850,000	160,826,800	-	189,676,800
Others	79	198,320,900	672,294,130	-	870,615,030
Total	1,896	415,050,020	954,364,230	27,417,400	1,396,831,650

#### 45. **RELATED PARTY TRANSACTIONS**

The Bank has related party transactions with its subsidiaries, associates, joint ventures, employee benefit plans and its directors and Key Management Personnel. The details of investment in subsidiaries, joint venture and associated undertaking and their provisions are stated in note 10 of the unconsolidated financial statements of the Bank.

The Bank enters into transactions with related parties in the ordinary course of business and on substantially the same terms as for comparable transactions with person of similar standing. Contributions to and accruals in respect of staff retirement benefits and other benefit plans are made in accordance with the actuarial valuations / terms of the contribution plan. Remuneration to the executives / officers is determined in accordance with the terms of their appointment.

Details of transactions with related parties during the year, other than those which have been disclosed elsewhere in these unconsolidated financial statements are as follows:

Strategic Overview

For the year ended December 31, 2023

										Ī										
	Directors	Key management personnel	Subsidiaries Associates		Joint Pe	ension fund urrent)	Pension Prand (fixed (h	Pension fund (N.I.D.A A/c)	Provident	Other related parties	Directors m	Key management Su personnel	Subsidiaries Associates		2022 2022 Pe Joint F venture (cu	nsion und rrent)	Pension fund (fixed (the deposit)	Pension fund (N.I.D.A A/c)	Provident fund	Other related parties
Balances with other banks									g)(g	-(Rupees in '000)-	(00)									
In current accounts					425,938										395,137					
					425,938										395,137					
Investments Opening balance										6,512,634									,	4,465,809
Investment made during the year										100									,	2,046,825
Investment redeemed / disposed off during the year										(441,021)										
Closing balance										4,921,177		.   .		.   .			.   .	.   .		6,512,634
Provision for diminution in value of investments										164,975										461,354
Advances																				
Opening balance		339,734	227,063	2,665,220						2,085,795		347,592	426,565	2,934,162					, ,	641,482
Repaid during the year		(58,217)	(674,000)	(124,767)						(520,649)		(52,240)	(199,502)	(268,942)	,	,			,	(1,435,378)
Transfer in / (out) - net Closing balance		(40,506)	317,063	2,540,453						(1,565,146)	.   .	(41,765)	227,063	2,665,220	.   .	.   .		.   .		650,516
Provision held against advances			217,063											2,665,220						
Other Assets Interest / mark-up accrued			135,050	1,313,344									82,502	1,717,167						
Comission paid in advance Rent recievable			73,280		35,846								73,280							
			208,330	1,313,344	35,846								155,782	1,717,167						.
Provision against other assets			73,280										73,280							
Borrowings Opening balance Borrowings during the year Settled during the year					52,245 493,964										35,741 16,504					
Closing balance					546,209						.	.	.	.	52,245					
Deposits and other accounts Opening balance Received during the year Withdrawn during the year	- 11,733 (8,103)		911,103 455,593 (117,231)	3,000 145,790 (3,000)		27,222 62,751,350 (62,778,472)		257,252 13,263,170 3,883,069 5,369,545 (3,761,343) (5,069,628)		515,559 123,529,442 (118,318,327)	1,760		1,007,337 14,507 (110,741)	3,000	- 41,	86,264 10,100,000 46,769 41,951,279 - 8,370,003 (42,010,321) (10,100,000) (8,159,520)	10,100,000 - 8 .10,100,000) (8,	46,769 12, 8,370,003 5 8,159,520) (4	46,769 12,854,755 43,336,142 370,003 5,025,151 5,647,309 59,520) (4,616,736) (5,699,004)	43,336,142 5,647,309 (5,669,604)
" I ranster in / (out) - net Closing balance	3,630	(20,678) 72,801	1,249,465	145,790	371	100		378,978 13	13,563,087	3,518,458 9,245,132	(1,/40)	(23,803) 98,488	911,103	3,000	. [.]	27,222		257,252 13,	- (42, 13,263,170	42,796,268) 515,559
Other Liabilities Interest / mark-up payable Brokerage payable			86,088	5,892									29,537							
			91,155	5,892									30,676							
Contingencies and Commitments																				

For the year ended December 31, 2023

				2023	33			П				2022	22			
	Directors		Key management Subsidiaries Associates personnel	Associates	Joint venture	Pension fund	Provident fund	Other related parties	Directors	Key manage- ment personnel	Subsidiaries Associates	Associates	Joint venture Pension fund	Pension fund	Provident fund	Other related parties
Income								-(Rupees in '000)	(000							
Mark-up / return / interest earned	•		1,928					422,679			2,483	3,384	_			457,362
Dividend income	•		186,300					144,720			64,260		114,405			86,114
Rent income / Lighting & Power and Bank charges			21,399	6,077				21,027			13,903	5,533				
Expense																
Mark-up / return / interest paid	292	7,496	162,076	108,007	31,505	150,743	1,844,455	297,705		4,846	37,931	٠	20,556	477,113	477,113 1,787,633 1,683,174	1,683,174
Finance charges paid on lease assets to subsidiary	•															
Expenses paid to company in which Director of the bank is interested																
as CEO and director	•							598,462				٠	٠			79,487
Remuneration to key management executives including charge for																
defined benefit plan	•	711,643						٠		713,790						
Contribution for other corporate & social responsibility paid to																
company inwhich Directors of the bank is interested as director	٠							٠								5,000
Commission paid to subsidiaries			11,182								5,535					
Directors fee & other allowances	88,232								25,772							
Post Retirement Benefit paid to Director cum Ex-employee						٠										522

Fransactions with Government-related entities

Federal Government and SBP 75.60%) shares of the Bank and are therefore entities which are owned and / or controlled by the Federal Government, or where the Federal Government may exercise significant influence, Sovereign Wealth Fund (PSWF) holds 75.60% (2022: The Federal Government and Pakistan related parties of the Bank. The Bank in the ordinary course of business enters into transaction with Government-related entities. Such transactions include lending to, deposits from and provision of other banking service to Government-related entities.

million) for the year ended December 31, 2023. As at the statement of financial position date the loans and advances, deposits and contingencies relating to Government-related entities amounted to Rs. 602,707 million (2022: 593,486 million), Rs. 1,622,331 million (2022: 1,403,331 million) and Rs.1,780,517 million 2022: 1,714,807 million), respectively and income earned on advances and investment and profit paid on deposits amounted to Rs. 77,719 million (2022: 40,225) The Bank also earned commission on handling treasury transactions on behalf of the Government of Pakistan amounting to Rs. 10,320 million (2022: 10,507 nillion) and Rs. 184,042 million (2022: 199,052 million) respectively.

For the year ended December 31, 2023

### **CAPITAL ADEQUACY, LEVERAGE RATIO & LIQUIDITY REQUIREMENTS** 46.

Strategic Overview

The Bank's objectives when managing capital, which is a broader concept than the 'equity' on the face of the statement of financial position, are:

- to comply with the capital requirements set by the regulators of the banking markets where the Bank operates;
- to safeguard the Bank's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- to maintain a strong capital base to support the development of its business.

The SBP has issued instructions for Basel-III Implementation vide BPRD Circular No. 06 of 2013 dated August 15, 2013. These instructions were effective from December 31, 2013 in a phased manner with full implementation intended by December 31, 2019.

Basel-III instructions comprise the following three capital standards:

## **Minimum Capital Requirement (MCR):**

The MCR standard sets the nominal amount of capital banks / DFIs are required to hold. Currently, the MCR for banks and DFIs is Rs. 10 billion as prescribed by SBP.

## ii. Capital Adequacy Ratio (CAR):

The Capital Adequacy Ratio (CAR) assesses the capital requirement based on the risks faced by the banks/ DFIs. The banks/ DFIs are required to comply with the minimum requirements as specified by the SBP on standalone as well as consolidated basis. Currently the required CAR for banks is 11.50% (plus 2.50% for NBP as D-SIB requirement).

## iii. Leverage Ratio:

Tier-1 Leverage Ratio of 3% is introduced in response to Basel III Accord as the third capital standard. Bank level disclosure of the leverage ratio and its components has started from December 31, 2015. However, SBP vide its letter No. BPRD/BA&CPD/638/436708/2023 dated March 7, 2023 has reduced the minimum requirement to 2.5% up till March 2024 which was 3% as per BPRD circular No.6 dated August 15, 2013. The bank has a leverage ratio of 3.12% in the year ended December 31, 2023, (2022: 3.08%) and Tier-1 capital of Rs.283,307 Millions (2022: 231,191).

The SBP's regulatory capital as managed by the Bank is analysed into following tiers:

## 1. Tier 1 Capital (going-concern capital)

- Common Equity Tier 1
- Additional Tier 1
- Tier I capital, which comprises highest quality capital element and includes fully paid up capital, balance in share premium account, reserve for issue of bonus shares, general reserves and un-appropriated profits (net of accumulated losses, if any).

## 2. Tier 2 Capital (gone-concern capital)

Tier II capital, which includes general reserve for loan losses, revaluation reserve, exchange translation reserve and subordinated debt.

Basel III capital rules require bank to make certain deductions from the capital before arriving at the Capital Adequacy Ratio (CAR).

Risk weighted assets are measured according to the nature and reflect an estimate of credit, market and other risks associated with each asset and counterparty, taking into account any eligible collateral or guarantees. A similar treatment is adopted for off-balance sheet exposures, with some adjustments to reflect more contingent nature of potential losses.

For the year ended December 31, 2023

The Bank's policy is to maintain strong capital base so as to maintain, investor, creditor and market confidence and to sustain future development of the business. The adequacy of the Bank's capital is monitored using, among other measures, the rules and ratios established by the SBP. The ratios compare the amount of eligible capital with the total of risk-weighted assets. The Bank monitors and reports its capital ratio under the SBP rules, which ultimately determines the regulatory capital, required to be maintained by Banks and DFIs.

Leadership Insight

The paid-up capital of the Bank for the year ended December 31, 2023 stood at Rs. 21,275 million (2022: Rs. 21,275 million) and is in compliance with the SBP requirement for the said year. In addition the Bank has maintained minimum Capital Adequacy Ratio (CAR) of 25.47% (2022: 21.59%).

There have been no material changes in the Bank's management of capital during the year.

	2023	2022
	(Rupees	in '000)
Minimum Capital Requirement (MCR):		
Paid-up capital (net of losses)	21,275,131	21,275,131
Capital Adequacy Ratio (CAR):		
Eligible Common Equity Tier 1 (CET 1) Capital Eligible Additional Tier 1 (ADT 1) Capital	283,307,166	231,190,928
Total Eligible Tier 1 Capital Eligible Tier 2 Capital	283,307,166 93,397,166	231,190,928 75,036,139
Total Eligible Capital (Tier 1 + Tier 2)	376,704,332	306,227,067
Risk Weighted Assets (RWAs):		
Credit Risk	1,053,109,530	1,066,232,569
Market Risk	121,288,939	93,557,759
Operational Risk	304,450,738	258,686,736
Total	1,478,849,207	1,418,477,063
Common Equity Tier 1 Capital Adequacy ratio	19.16%	16.30%
Tier 1 Capital Adequacy Ratio	19.16%	16.30%
Total Capital Adequacy Ratio	25.47%	21.59%
Leverage Ratio (LR):		
Eligible Tier-1 Capital	283,307,166	231,190,928
Total Exposures	9,074,435,344	7,502,352,873
Leverage Ratio	3.12%	3.08%
Liquidity Coverage Ratio (LCR):		
Total High Quality Liquid Assets	1,618,093,446	1,418,328,644
Total Net Cash Outflow	918,191,522	963,197,902
Liquidity Coverage Ratio	176%	147%
Net Stable Funding Ratio (NSFR):		
Total Available Stable Funding	3,357,537,770	2,684,457,394
Total Required Stable Funding	1,298,306,326	1,069,401,835
Net Stable Funding Ratio	259%	251%

For the year ended December 31, 2023

46.1 The full disclosure on the Capital Adequacy, Leverage Ratio and Liquidity Requirements as per SBP instructions issued from time to time, is available on NBP's website. The link to the full disclosure is available at https://www.nbp.com.pk/blsd/

#### 47. **RISK MANAGEMENT**

Risk management is about understanding and managing the potential for volatility of earnings, loss of access to reliable deposits and funding and depletion of capital arising from the business activities, whilst pursuing its strategic objectives. The Bank has in place a well-defined risk management strategy/ policy with clear objectives and deliverables through multi-pronged risk management processes.

The Bank applies the Basel framework as a cornerstone of the NBP's risk management framework and capital strategy. The Bank maintains a strong capital, funding and liquidity position in line with its on-going commitment to maintain balance sheet strength. The strength of risk profile management of the Bank stands at the following

Identification and assessment of significant material risks.

Strategic Overview

- Overseeing and managing the risk profile of the Bank within the context of the risk appetite.
- Optimize risk/ return decisions by aligning them to business objective of achieving sustainable optimum growth.

In order to support Risk Management Group (RMG's) activities, a strong data management mechanism is also in place to collect and consolidate exposure wise information for various risk related analysis and reviews. The mechanism also helps in identification of e-CIB related information, periodic reviews, generation of reports and highlighting inconsistencies and errors, and issuing instructions to the relevant data entry points for rectification.

Bank is cognizant of importance of Environmental & Social Risk Management (E&SRM). During the period under review the Bank established a specialised ESG Function placed within the Enterprise Risk Management Group (EMRG) to oversee Environment & Social Risks (E&S). Going forward, the E&S Wing manage bank's E&S risk in accordance with the regulatory requirements.

In addition, Information Security Division (ISD) became an integral part of Risk Management Group to confronting the emerging risks arises due to the introduction and use of IT based systems.

#### 47.1 **Risk Governance Structure**

Risk Management Group (RMG) operates as an independent group, i.e. separate from approvals and direct involvement in day-to-day activities. RMG reports directly to the President with a dotted line reporting to the Board Risk Committee (BRC). The group is responsible to perform the functions pertaining to development and oversight of the risk framework, methodologies and other functions assigned from time to time in line with local/ international best practices and under the supervision of SBP's regulations/ guidelines.

The Bank's Board is responsible to ensure active oversight over implementation of policies and frameworks so as to prevent any significant financial loss or reductions in shareholder value that may be suffered by the Bank. Therefore, it is the responsibility of the Board to ensure that policies and frameworks are in place to recognize all significant/ material risks to which the Bank is/ may be exposed and that the required human resource, culture, practices and systems are adequate to address such risks. The Board and its relevant committee, i.e. BRC and the senior management along with its relevant committees i.e. Credit Committee, Executive Risk Management Committee (ERMC), ALCO etc. are responsible to ensure formulation and implementation of risk management framework.

Leadership Insight

For the year ended December 31, 2023

### 47.2 **Risk Management Framework**

The Bank implements risk management framework through a 'Three Lines of Defence' model which defines clear responsibilities and accountabilities for various offices and ensures effective & independent oversight and also that the activities take place as intended. Risk Management Group together with Compliance Group acts as second line of defense and performs integrated function of oversight and independently challenges the effectiveness of risk management actions taken by business groups, who are the first line of defense. The risk management is further strengthened by the third line of defense, where Board Audit & Compliance Committee and Audit & Inspection Group add value through independent and objective assurance in improving risk management functions of the Bank.

Following paragraphs introduce Bank's exposures to material risks associated with its business activities and explain overall strategies and processes to manage those risks:

#### 47.2.1 **Credit Risk**

Credit risk is a significant concern for banks due to the inherent nature of their core operations. With the continuous global economic crises, ongoing digitalization, and recent technological advancements, credit risk management has gained increased attention. By adopting a proactive approach and effectively managing their exposure to credit risk, banks not only ensure the sustainability and profitability of their own operations but also contribute to the stability of the overall financial system and efficient allocation of capital. Credit risk refers to the likelihood of incurring financial losses when a borrower fails to repay a loan, leading to disruptions in cash flow and higher costs for debt collection. NBP's lending activities constitute a major source of credit risk for the Bank, as it engages in various financial activities such as providing loans and advances, committing to lend, assuming contingent liabilities such as letter of credit and guarantees, and engaging in other on and off-balance sheet transactions. Under the supervision of the Board and President, the Bank has a dedicated setup headed by the Chief Risk Officer, who ensures the efficiency of credit risk assessment, measurement, review, and reporting frameworks.

Smart lending decisions can empower people and businesses to boost the bank's profitability and strategically guarding against the risks of extending credit. The effective implementation of structured assessment models, comprehensive pre-disbursement evaluation tools, and post-disbursement review systems has allowed NBP to successfully manage credit risk and mitigate losses within acceptable tolerance levels. Our risk management approach is rooted in a strategic goal to maintain a robust framework, proactively identify and address risks, and facilitate sustainable business growth. The bank has in place a Risk Appetite Framework and a Credit Risk Concentration Management Framework to set limits on credit risk exposure in relation to obligors, economic groups, and industry segments.

Risk Management function consistently conducts ongoing assessments of the credit portfolio. This involves utilizing portfolio reports and dashboards to discern borrowers and sectors that may be susceptible to the impact of changes in the local and global business and economic environment. The bank is actively monitoring delinquency in accounts, financial position of counterparties, prevailing economic situation and other pertinent information. The bank's credit review mechanism and approval process are meticulously defined and overseen by senior management. Analyzing counterparties across diverse asset classes, constitutions, and economic groups involves employing well-established rating models and scorecards, thereby enhancing decision-making processes.

The bank has actively undertaken the implementation of the IFRS 9 standard, presently in the parallel-run phase. This standard introduces a novel model for financial assets, mandating the recognition of impairment charges through the 'Expected Credit Loss' approach, departing from the existing 'Incurred Credit Loss' approach.

Strategic Overview

For the year ended December 31, 2023

Retail & Program Lending Group, manages the risk side of products governed on a program basis. It caters to products covered under RBG, IDG and AIBG businesses. Group has been organized on a Credit Cycle approach that adapts an end to end credit view. It is engaged in areas of Policy & Portfolio Management, MIS & Analytics, Credit Approvals, Collection & Recovery, Quality Assurance, etc. In addition, it works closely with other areas including Operational Risk, IT, Finance, HR, etc. Head of Group reports to CRO of the bank and is a voting member of Management Credit Committee & Enterprise Risk Committee

Credit Administration (CAD) is pivotal in overseeing the post-approval credit procedures, besides encompasses the establishment of fitting loan terms in accordance with sanctions and adherence to regulatory standards. CAD assumes a crucial role in post-approval credit management, actively contributing to portfolio expansion and granting individuals and businesses access to essential funds. Recent heightened managerial focus has further refined the efficiency of credit administration functions, emphasizing diligent monitoring and risk mitigation to sustain a robust and healthy portfolio.

Moreover, CAD is actively working to establish an improved mechanism encompassing advanced collateral management functions, control over limit functions, and effective vendor management. This initiative aims to address business requirements with a concentrated focus on CAD functions. Once the system is implemented, it is anticipated to significantly bolster the Bank's position within its peer group, reinforcing its overall strength.

Presently, the Basel Standardized Approach is employed within the Basel Framework to compute the capital charge for credit risk-weighted assets, utilizing a straightforward method for credit risk mitigation. Furthermore, stress testing for credit risk is also conducted to assess the potential impacts of scenarios outlined by the regulator.

Particulars of the bank's significant on-balance sheet and off-balance sheet credit risk in various sectors are analyzed as follows:

## 47.2.1.1 Lendings to financial institutions

Credit risk by public / private sector

Gross I	endings	Non-perform	ning lendings	Provis	ion held
2023	2022	<b>2023</b> (Rupees i	2022	2023	2022
		(nupees	11 000)		
85,000,000	-	-	-	-	-
107,604,587	31,446,617	174,150	174,150	174,150	174,150
192,604,587	31,446,617	174,150	174,150	174,150	174,150

Public / Government Private

Leadership Insight

For the year ended December 31, 2023

## 47.2.1.2 Investment in debt securities

Credit risk by industry sector	Gross inves	stments	Non-performing	g investments	Provision	held
, , , , , , , , , , , , , , , , , , , ,	2023	2022	2023	2022	2023	2022
			(Rupees ii	า '000)		
Cement	245,168	357,668	20,168	20,168	20,168	20,168
Chemical	326,742	326,742	326,742	326,742	326,742	326,742
Construction	2,630,239	2,962,405	1,633,739	1,633,739	1,633,739	1,633,739
Engineering	4,842	4,842	4,842	4,842	4,842	4,842
Fertilizer	1,152,560	1,330,815	1,152,563	1,330,815	1,152,559	1,199,830
Sugar	640,719	655,219	640,719	655,219	640,719	655,219
Textile	725,810	936,767	582,953	651,053	582,953	651,053
Financial	15,119,874	14,920,842	501,012	501,012	501,012	501,012
Electronics and electrical appliances	1,308,738	1,308,738	1,308,738	1,308,738	1,308,738	1,308,738
Glass and Ceramics	11,361	11,361	11,361	11,361	11,361	11,361
Leather and Tenneries	5,288	5,288	5,288	5,288	5,288	5,288
Food and Personal Care Products	11,184	11,184	11,184	11,184	11,184	11,184
Pharmaceuticals	2,413	2,413	2,413	2,413	2,413	2,413
Technology and Communication	8,348	11,072	8,348	11,072	8,348	11,072
Vanaspati and Allied Industries	4,238	4,238	4,238	4,238	4,238	4,238
Oil and Gas Marketing	687	687	687	687	687	687
Cable and Electrical Goods	4,509	4,509	4,509	4,509	4,509	4,509
Automobile Parts and Accessories	1,185	1,185	1,185	1,185	1,185	1,185
Power (electricity), Gas, Water, Sanitary	29,925,996	27,692,257	-	-	-	-
Tobacco	144	144	144	144	144	144
Paper and Board	10,794	10,794	10,794	10,794	10,794	10,794
Jute	7,081	7,081	7,081	7,081	7,081	7,081
Metal Products	590,000	375,000	-	-	-	-
Services	780,515	823,877	-	-	-	-
Telecom	-	300,000	-	-	-	-
Miscelleneous	23,606	464,628	23,443	23,447	23,447	23,447
	53,542,041	52,529,756	6,262,151	6,525,731	6,262,151	6,394,746

Credit	risk	by	public /	1	private	sector
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Public / Government Private

Gross investments		Non-performing	investments	Provision held		
2023	2022	<b>2023</b> 2022 (Rupees in '000)		2023	2022	
		(nupees ii	1 000)			
26,694,858	23,536,119	18,862	18,862	18,862	18,862	
26,847,183	28,993,637	6,243,289	6,506,869	6,243,289	6,375,884	
53,542,041	52,529,756	6,262,151	6,525,731	6,262,151	6,394,746	

Strategic Overview

For the year ended December 31, 2023

## 47.2.1.3 Advances

Credit risk by industry sector	Gross a	dvances	Non-perform	Non-performing advances		n held
	2023	2022	<b>2023</b>	2022 n '000)	2023	2022
Agriculture, Forestry, Hunting & Fishing	98,624,179	81,429,406	7,981,816	7,362,301	5,858,554	5,713,024
Mining & Quarrying	4,953,424	3,164,044	205,554	184,765	205,554	184,765
Textile	172,772,809	165.106.735	38.746.011	37,829,886	38,590,888	36,395,069
Chemical & Pharmaceuticals	8,726,797	7,461,927	5,608,202	4,439,102	4,858,290	4,394,734
Cement	29,429,909	35,175,010	6,286,205	5,768,647	4,306,468	3,786,389
Sugar	35,723,868	39,101,616	15,237,588	15,300,589	15,237,588	15,300,589
Footwear and Leather garments	2,548,291	2,534,796	1,305,280	1,168,627	1,271,149	1,079,224
Automobile & Transportation Equipment	8,926,304	10,875,288	962,288	921,095	954,395	905,813
Electronics & Electrical Appliances	10,503,866	10,073,200	4,778,714	2.379.854	3,688,323	2,377,270
Construction	23,638,052	24,955,900	10,057,457	9,447,671	9,936,191	9,441,049
Oil & Gas	311,928,714	178,706,498	19,618,900	19,619,278	19,323,280	19,339,190
Power (electricity), Gas, Water, Sanitary	191,933,546	194,522,795	14,882,572	15,156,096	12,709,678	12,981,169
Wholesale and Retail Trade	53,130,430	53,368,839	11,827,052	10,713,337	11,630,991	10,608,043
Transport, Storage and Communication	73,230,722	57,659,125	17,134,803	14,820,738	15,080,210	12,548,074
Financial	2,874,807	14,915,038	340,098	321.443	324,146	313.343
Services	48,455,066	42,006,765	2,260,499	3,104,232	1,571,278	1,812,521
Individuals	210,381,015	203,234,728	6,900,504	6,468,807	4,318,671	4,350,012
Fertilizer	5,496,940	9,096,871	2,730,894	2,861,321	2,690,260	2,822,795
Metal Products	75,901,770	70,882,534	30,959,009	26,476,676	30,871,562	26,473,372
Telecommunication	32,954,455	30,839,889	1,312,494	1,180,028	1,104,242	1,180,028
Public Sector Commodity Operations	127,236,872	96,305,380	718,876	74,198	235,368	74,198
Rice Trading & Processing	44,913,336	35,552,848	4,541,062	4,546,743	4,361,754	4,432,434
Food and Tobacco	22,581,792	20,536,106	9,386,521	7,108,250	7,954,097	6,745,426
Glass and Ceramics	7,089,518	6,626,264	271,493	274,739	271,493	274,739
Paper & Board	3,939,798	3,063,869	576,412	1,177,882	565,726	1,168,683
Engineering	8,845,740	29,549,358	1,508,928	1,637,447	1,370,855	1,482,884
Plastic Products	3,865,916	3,305,648	1,735,045	1,507,205	1,396,225	1,157,387
Media	664,016	916,067	151,334	151,334	151,334	151,334
Flour Mills	4,409,585	2,429,206	555,705	602,291	525,782	570,451
Sports Goods	1,457,410	140,062	34,794	14,688	34,794	14,688
Surgical equipments	981,604	790,887	13,159	13,200	13,159	9,430
Others	3,565,142	3,545,008	2,196,447	2,674,955	2,158,447	2,622,734
	1,631,685,693	1,438,581,204	220,825,716	205,307,425	203,570,752	190,710,861

Credit risk by public / private sector

Public / Government Private

Gross advances		Non-perform	ing advances	Provision held		
2023	<b>2023</b> 2022		<b>2023</b> 2022(Rupees in '000)		2022	
644,878,073	498,932,567	982,500	484,437	498,992	484,437	
986,807,620	939,648,637	219,843,216	204,822,988	203,071,760	190,226,424	
1,631,685,693	1,438,581,204	220,825,716	205,307,425	203,570,752	190,710,861	

Leadership Insight

For the year ended December 31, 2023

## 47.2.1.4 Contingencies and Commitments

Credit risk by industry sector  Agriculture, Forestry, Hunting and Fishing Mining and Quarrying Textile Chemical and Pharmaceuticals Cement Sugar Footwear and Leather garments Automobile and Transportation Equipment Electronics and Electrical Appliances Construction Oil & Gas Power (electricity), Water, Sanitary Wholesale and Retail Trade Transport, Storage and Communication Financial Services Individuals Fertilizer Metal Products Telecommunication Public Sector Commodity Operations Rice processing and Trading Food and Tobacco Glass and Ceramics Paper and Board Engineering Plastic Products
Engineering
Sports Goods Surgical equipments Others

2023	2022					
(Rupees	in '000)					
218,136	504,418					
73,466	426,948					
15,709,777	15,852,803					
8,405,999	3,774,815					
5,949,829	3,402,417					
5,303	93,200					
51,827	6,262					
2,423,164	2,712,927					
3,509,467	2,433,354					
10,408,498	9,005,223					
59,322,425	67,938,534					
50,934,421	59,726,777					
3,105,839	1,507,306					
55,560,127	117,805,517					
856,711,238	836,176,841					
1,512,041,370	1,532,587,528					
228,227	316,559					
4,832,942	3,272,384					
23,669,700	21,853,185					
32,082,348	25,204,570					
3,437,431	199,543					
358,732	459,325					
2,082,149	460,902					
502,829	977,165					
2,100,963	560,047					
81,202,951	68,544,006					
246,351	159,060					
6,229	26,713					
86,235	47,143					
532,595	1,430,774					
2,735,800,568	2,777,466,247					

<sup>\*</sup> Contingent liabilities for the purpose of this note are presented at cost and includes direct credit substitutes, transaction related contingent liabilities and trade related contingent liabilities.

Credit risk by public / private sector
Public / Government
Private

2023	2022			
(Rupees	in '000)			
1,708,517,452	1,775,401,082			
1,027,283,116	1,002,065,165			
2,735,800,568	2,777,466,247			

## 47.2.1.5 Concentration of Advances

The bank's top ten (10) exposures on the basis of total (funded and non-funded exposures) aggregated to Rs. 1,959,515 million (2022: Rs. 1,851,158 million) are as following:

Funded
Non Funded
Total Exposure

2023	2022
(Rup	ees in '000)
441,093,20	306,636,922
1,518,421,63	1,544,521,600
1,959,514,84	1,851,158,522

For the year ended December 31, 2023

The sanctioned limits against these top 10 exposures aggregated to Rs. 2,045,103 million (2022: Rs. 1,899,110

For the purpose of this note, exposure means outstanding funded facilities and utilised non-funded facilities as at the reporting date.

## 47.2.1.6 Advances - Province / Region-wise Disbursement & Utilization

Strategic Overview

		2023							
Utilization									
Province / Region	Disbursements -	Punjab	Sindh	KPK including FATA	Balochistan	Islamabad	AJK including Gilgit-Baltistan		
	(Rupees in '000)								
Punjab	488,630,825	487,273,108	111,328	1,246,389	-	-	-		
Sindh	623,940,498	-	622,376,734	1,176,470	-	387,294			
KPK including FATA	10,821,813	-	-	10,821,813	-	-	-		
Balochistan	3,714,956	-	-	-	3,714,956	-	-		
Islamabad	118,306,922	-	-	-	-	118,306,922	-		
AJK including Gilgit - Baltistan	3,763,094	-	-	-	-	-	3,763,094		
Total	1,249,178,108	487,273,108	622,488,062	13,244,672	3,714,956	118,694,216	3,763,094		

				2022					
	Utilization								
Province / Region	Disbursements	Punjab	Sindh	KPK including FATA	Balochistan	Islamabad	AJK including Gilgit-Baltistan		
	(Rupees in '000)								
Punjab	422,286,297	421,433,044	853,253	-	-	-	-		
Sindh	491,891,760	826,000	489,953,056	-	500,000	612,705	-		
KPK including FATA	11,459,625	-	-	11,459,625	-	-	-		
Balochistan	4,073,074	-	-	-	4,073,074	-	-		
Islamabad	129,737,810	-	-	-	-	129,737,810	-		
AJK including Gilgit-Baltistan	7,244,799	-	-	-	-	-	7,244,799		
Total	1,066,693,365	422,259,044	490,806,309	11,459,625	4,573,074	130,350,515	7,244,799		

2022

#### 47.2.2 **Market Risk**

Market Risk is the value of on and off-balance sheet positions of a financial institution that will be adversely affected by movements in market factors such as interest rates, foreign exchange rates, equity prices, credit spreads and/ or commodity prices resulting in a loss to earnings and capital.

The Bank's market risk is managed through Market & Liquidity Risk Management Policy and Manual approved by the Board. Bank has in-place market risk limits to maintain risk emanating from such market drivers within the Bank's risk appetite. Under the developed Value-at-Risk (VaR) models and policy framework, VaR limits are being monitored.

Standardized Approach is used to calculate capital charge for market risk as per Basel framework. Stress testing for interest rate, equity prices, and exchange rates risks activities is carried out regularly to estimate the impact on the capital of the Bank and maintain the Bank's capital at appropriate level.

In addition to the regulatory requirements, Bank has devised proprietary market risk stress testing scenarios which are performed on periodic basis to assess the impact on capital of the Bank for Internal Capital Adequacy and Assessment Process (ICAAP). Limits/ zones and Management Action Triggers and Management Action Plans corresponding to Liquidity Ratios, Balance Sheet Duration Gap, Government Securities' PVBP and Duration have also been developed.

Leadership Insight

For the year ended December 31, 2023

## 47.2.2.1 Statement of Financial position split by trading and banking books

2023			2022			
Banking book	Trading book	Total	Banking book	Trading book	Total	
		(Rupees i	า '000)	'000)		
294,992,570	-	294,992,570	229,910,949		229,910,949	
42,325,051	-	42,325,051	18,593,800	-	18,593,800	
192,430,437	-	192,430,437	31,272,467	-	31,272,467	
4,360,274,395	43,089,648	4,403,364,043	3,393,771,968	83,581,906	3,477,353,874	
1,398,076,820	-	1,398,076,820	1,230,521,804	-	1,230,521,804	
56,974,417	-	56,974,417	57,105,842	-	57,105,842	
1,510,061	-	1,510,061	1,388,947	-	1,388,947	
6,934,471	-	6,934,471	6,708,404	-	6,708,404	
	-	-	22,299,403	-	22,299,403	
256,099,568	-	256,099,568	165,269,056	-	165,269,056	
6,609,617,790	43,089,648	6,652,707,438	5,156,842,640	83,581,906	5,240,424,546	
	294,992,570 42,325,051 192,430,437 4,360,274,395 1,398,076,820 56,974,417 1,510,061 6,934,471 - 256,099,568	294,992,570 - 42,325,051 - 192,430,437 4,360,274,395 43,089,648 1,398,076,820 - 56,974,417 - 1,510,061 6,934,471 - 256,099,568 -	Banking book         Trading book         Total	Banking book         Trading book         Total         Banking book           294,992,570         -         294,992,570         229,910,949           42,325,051         -         42,325,051         18,593,800           192,430,437         -         192,430,437         31,272,467           4,360,274,395         43,089,648         4,403,364,043         3,393,771,968           1,398,076,820         -         1,398,076,820         1,230,521,804           56,974,417         -         56,974,417         57,105,842           1,510,061         -         1,510,061         1,388,947           6,934,471         -         6,934,471         6,708,404           -         -         22,299,403           256,099,568         -         256,099,568         165,269,056	Banking book         Trading book         Total         Banking book         Trading book           294,992,570         -         294,992,570         229,910,949         -           42,325,051         -         42,325,051         18,593,800         -           192,430,437         -         192,430,437         31,272,467         -           4,360,274,395         43,089,648         4,403,364,043         3,393,771,968         83,581,906           1,398,076,820         -         1,398,076,820         1,230,521,804         -           56,974,417         -         56,974,417         57,105,842         -           1,510,061         -         1,510,061         1,388,947         -           6,934,471         -         6,934,471         6,708,404         -           -         -         22,299,403         -           256,099,568         -         256,099,568         165,269,056         -	

## 47.2.2.2 Foreign Exchange Risk

Foreign exchange and translation risk arises from the impact of currency movements on the value of the Bank's cash flows, profits and losses, and assets and liabilities as a result of participation in global financial markets and international operations.

In order to manage currency risk exposure the Bank enters into ready, spot, forward and swaps transactions with the SBP and in the interbank market, financial institutions and corporates. The Bank's foreign exchange exposure comprises of forward contracts, purchases of foreign bills, foreign currency cash in hand, balances with Banks abroad, foreign placements with the SBP and foreign currency assets and liabilities. Foreign Exchange exposure is managed within the statutory limits, as fixed by the SBP. Appropriate segregation of duties exists between the front, middle and back office functions.

		20	)23			20	)22	
	Foreign	Foreign	Off-balance	Net foreign	Foreign	Foreign	Off-balance	Net foreign
	currency	currency	sheet items	currency	currency assets	currency	sheet items	currency
	assets	liabilities	Sileet itellis	exposure	currency assets	liabilities	SHEET ITEMS	exposure
				(Rupees i	n '000)			
					•			
United States Dollar	407,071,417	526,851,269	149,166,105	29,386,253	211,299,303	370,932,974	141,296,815	(18,336,856)
Great Britain Pound	4,560,991	8,045,545	8,217,517	4,732,962	3,721,821	7,473,268	5,377,060	1,625,613
Japanese Yen	5,270,516	1,265,119	2,990	4,008,387	4,506,162	1,566,256	109,675	3,049,581
Euro	11,881,678	14,678,082	5,639,911	2,843,507	11,856,401	22,030,243	14,029,417	3,855,575
Other currencies	122,811,374	63,651,435	6,779,686	65,939,626	83,196,326	17,305,795	5,066,952	70,957,483
	551,595,977	614,491,450	169,806,209	106,910,735	314,580,013	419,308,536	165,879,919	61,151,396

Impact of 1% change in foreign exchange rates

- Profit and loss account
- Other comprehensive income

202	3	202	2
Banking	Trading	Banking	Trading
book	book	book	book
	(Rupees	in '000)	
-	39,378	-	261,830
1,069,107	-	611,514	-

For the year ended December 31, 2023

## 47.2.2.3 Equity position Risk

Stock trading activities also raise risk which occurs resulting in negative fluctuations of daily stock prices specifically in those stocks which are held by the Bank, hence, deplete capital. The Bank's equity position is managed through limits imposed by regulator for both, overall investment and exposure in single scrip. Moreover, internal limits are set to possibly manage overall earnings in the form of placing of stop loss, VaR limits and/ or through diversification within the structure of overall equity position portfolio.

2023		2022	
Banking	Trading	Banking	Trading
book	book	book	book
	(Rupees	in '000)	
-	3,966	-	20,188
3.912.948	-	2.577.256	-

Impact of 5% change in equity prices on

- Profit and loss account
- Other comprehensive income

## 47.2.2.4 Yield / Interest Rate Risk in the Banking Book (IRRBB)-Basel II Specific

Interest rate risk arises due to adverse movements in yield curve that is being monitored by ALCO with an objective to possibly limiting the potential adverse impact on the profitability of the Bank, which may result due to volatility of market interest rates and any mismatch or gaps in the amount of financial assets and financial liabilities in different maturity time bands. Bank assumes that the sources of IRR are based on following subrisks.

- Re-pricing risk; arising from changes to the overall level of interest rates and inherent mismatches in the repricing term of banking book items.
- Yield curve risk; arising from a change in the relative level of interest rates for different tenors and changes in the slope or shape of the yield curve.
- Basis risk; arising from differences between the actual and expected interest margins on Banking book items over the implied cost of funds of those items.

	202	3	2022	2
	Banking book	Trading book	Banking book	Trading book
Impact of 1% change in interest rates on		(Rupees	in '000)	
- Profit and loss account	-	402,100	-	758,615
- Other comprehensive income	20,443,787	-	17,740,339	-

For the year ended December 31, 2023

Organisational Overview

							2	2023				
	Effective					Expose	Exposed to Yield / Interest risk	st risk				N. L. L.
	/ Vield /	•		Over 1	Over 3	Over 6	Over 1	Over 2	Over 3	Over 5		Non-Interest
	Interest		Upto 1	to 3	to 6	Months to 1	to 2	to 3	to 5	to 10	Above	bearing financial
	rate	Total	Month	Months	Months	Year	Years	Years	Years	Years	10 Years	
On-balance sheet financial instruments						(Rup	(Rupees in '000)					
Assets												
Osch and halances with treasury hanks	7 U V	20/ 002 570	47 420 222	,		,						247 562 228
Casil and Darances with the assury Datins	0/ 0:1	10,000,000	404,04F, 1F	0 070 054	077 770	750 450						000,000,000
balances with other banks	10.7%	15,525,051	4,009,398	3,376,834	0//'1/0	7.06,450						33,508,578
Lendings to financial institutions	19.8%	192,430,437	192,420,714									9,723
Investments	19.8%	19.8% 4,403,364,043	1,213,850,827 1,016,852,727	1,016,852,727	405,941,151	1,046,346,810 125,302,736	125,302,736	213,257,677	161,244,939	97,933,065	4,827,262	117,806,849
Advances	14.9%	14.9% 1.398.076.820	398.672.392	400.820.608	197.797.103	64.383.783	23.471.767	41.855.723	44,435,433	58.092.119	60.544.803	108.003.089
Other assets	%0.0	226.424.116			. •		. •					226.424.116
			1,856,382,563 1,421,050,189	1,421,050,189	604,410,024	604,410,024 1,111,489,043 148,774,503	148,774,503	255,113,400	205,680,372	156,025,184	65,372,065	733,315,694
Liabilities												
Bills payable	%0.0	68,000,448										68,000,448
Borrowings	20 7%		2 087 823 897	30 830 834	7 640 293	710 905	1 073 344	1 066 201	6 558 534	33 017 995	24 224	
	700007		4 755 004 044	464 070 476	201,010,1	244		703,000,0	46 740 676	20,110,00	44,14	4 300 000 307
Deposits and other accounts	12.3%	12.3% 3,074,339,379	1,755,991,611	104,972,170	11.5,62,0,602	711,301,700	808,080,02	6,519,597	0,0,01,01	2,111,130		1,200,000,201
Lease liability against right of use assets	%8.6	8,264,782	972	4,534	31,018	160,978	596,179	1,095,456	1,759,513	4,127,708	488,424	
Other liabilities		338,025,095	•		•	•	•					338,025,095
		6,266,392,898 3,843,816,680	3,843,816,680	204,807,544	212,696,628	212,173,643	22,060,452	10,481,254	25,028,723	39,923,499	509,645	1,694,894,830
On-halance sheet gan		291 220 139	1 987 434 117)	291 220 139 (1 987 434 117) 1 216 242 645	391 713 396	899 315 400 126 714 051	126 714 051	244 632 146	180 651 649	116 101 685	64 862 420	(961 579 136)
250		20,000	111,122,130,1	0.00		0000	20,41	1,000,174	20,000	20,101,011	04,400,40	(201,010,100)
Off-balance sheet financial instruments												
		000 011 110										017 170
Dodumentary credits and snort-term trade-related transactions		1,033,847,479										1,033,847,479
Commitments in respect of:												
- Forward foreign exchange contracts		169.806.209	60.702.960	87.931.586	21.171.663							
- Forward covernment securities transactions		(4 332 657)	. '	. "	. •	(658)			(2 908 182)	(1 423 817)		
		AA A25 EEE				(200)			(1)			AA A23 EEE
Commitments for somisition of:		50,400				•						200,421,11
COMMINICIPALIST TOT ACQUISITION OI.												
- fixed assets		1,129,442										1,129,442
- other commitments												
Off-balance sheet gap		1,844,883,028	60,702,960	87,931,586	21,171,663	(658)			(2,908,182)	(1,423,817)		1,679,409,476
Total Yield / Interest Risk Sensitivity Gap			1,926,731,157)	(1,926,731,157) 1,304,174,231 412,885,059	412,885,059	899,314,742 126,714,051	126,714,051	244,632,146	177,743,467	114,677,868	64,862,420	717,830,340
Cumulative Yield / Interest Risk Sensitivity Gan			1 926 731 157)	(622 556 926)	(209 671 867)	689 642 875	816.356.926	1 060 989 072	1 238 732 539	14 926 734 1571 (622 556 926) 2019 671 867) 689 642 875 816 356 926 1 060 989 072 1 238 732 539 1 353 410 407 1 418 272 827 2 136 103 167	728 272 877	2 136 103 167
de fermina de la companya de la comp			1	111	(				- dead of the sale			

Strategic Overview

For the year ended December 31, 2023

							2022					
	Effective					Expos	Exposed to Yield / Interest risk	st risk				
	/ Nield /	'		Over 1	Over 3	Over 6	Over 1	Over 2	Over 3	Over 5		Non-Interest
	Interest		Upto 1	to 3	to 6	Months to 1	to 2	to 3	to 5	to 10	Above	Deaning mancial
	rate	Total	Month	Months	Months	Year	Years	Years	Years	Years	10 Years	O I I I I I I I I I I I I I I I I I I I
	'					(Rul	-(Rupees in '000)					
On-balance sheet financial instruments												
Assets												
Cash and balances with treasury banks	1.6%	229,910,949	19,349,334									210,561,615
Balances with other banks	2.5%	18,593,800	3,235,004	1,613,059	556,760	797,970						12,391,007
Lendings to financial institutions	16.2%	31,272,467	31,262,744									9,723
Investments	13.2% 3,4	13.2% 3,477,353,874	621,351,086	1,495,013,190	544,869,800	198,775,210 121,415,872	121,415,872	114,581,645	175,991,374	115,774,778	7,150,694	82,430,225
Advances	10.4% 1,3	10.4% 1,230,521,804	324,286,274	280,091,474	173,744,248	165,864,406	25,730,493	43,725,218	66,856,032	53,927,228	31,850,855	64,445,576
Other assets	. %0:0	126,996,148										126,996,148
	ີດ	5,114,649,042	999,484,442	999,484,442 1,776,717,723 719,170,808	719,170,808	365,437,586 147,146,365	147,146,365	158,306,863	242,847,406	169,702,006	39,001,549	496,834,294
Liabilities												
Bills payable	%0:0	55,268,019										55,268,019
Borrowings	15.8% 1,9	15.8% 1,940,485,787	1,386,993,999	481,134,339	24,758,723	4,359,766	3,941,769	4,278,460	12,396,285	22,578,300	44,146	
Deposits and other accounts	7.9% 2,6	2,666,184,360	1,693,194,904	56,331,841	143,645,001	62,752,364	87,857,931	21,560,944	14,583,213	1,997,543		584,260,619
Lease liability against right of use assets	10.4%	8,267,949	20	21,308		179,606	416,971	1,016,832	1,904,041	2,978,296	1,690,227	-
Other liabilities	%0:0	266,726,818		. •				. '		. '	. '	266,726,818
	] 4,	4,936,932,933	3,080,188,953	537,487,488	168,464,342	67,291,736	92,216,671	26,856,236	28,883,539	27,554,139	1,734,373	906,255,456
On-balance sheet gap	Ι.	177,716,109	(2.080.704.511) 1.239.230.235	1 239 230 235	550,706,466	298 145 850	54 929 695	131,450,627	213.963.867	142,147,867	37,267,176	(409, 421, 163)
	ı											(20.5)
Off-balance sheet financial instruments												
Documentary credits and short-term trade-related transactions	1,6	1,696,635,726										1,696,635,726
Commitments in respect of:												
- forward foreign exchange contracts		165,879,918	78,713,612	62,008,252	25,158,054							
<ul> <li>forward government securities transactions</li> </ul>		(32,591,580)	(32,591,580)									
- Forward lending		50,363,949										50,363,949
Commitments for acquisition of:												
- fixed assets		798,234										798,234
- other commitments			٠			٠						
Off-balance sheet gap	==	1,881,086,247	46,122,032	62,008,252	25,158,054							1,747,797,909
Total Yield / Interest Risk Sensitivity Gap		ା	(2,034,582,479) 1,301,238,487	1,301,238,487	575,864,520	298,145,850	54,929,695	131,450,627	213,963,867	142,147,867	37,267,176	1,338,376,746
Cumulative Yield / Interest Risk Sensitivity Gap		ا	2,034,582,479)	(733,343,992)	(2,034,582,479) (733,343,992) (157,479,473)	140,666,377 195,596,073	195,596,073	327,046,700	541,010,567	683,158,434	720,425,610	720,425,610 2,058,802,356

Leadership Insight

For the year ended December 31, 2023

2023	2022
(Rupees	in '000)

## 47.2.2.6 Reconciliation of Financial Assets & Liabilities with Total Assets & Liabilities

Total Financial Assets as per note 47.2.2.5 Add: Non-Financial Assets

> Fixed Assets Intangible Assets Right of Use Assets Deferred Tax Assets Other Assets

Total assets as per statement of financial position

Total Financial Liabilities as per note 47.2.2.5 Add: Non-Financial Liabilities **Deferred Tax Liabilities** Other Liabilities

Total liabilities as per statement of financial position

6,557,613,037	5,114,649,042
56,974,417	57,105,842
1,510,061	1,388,947
6,934,471	6,708,404
-	22,299,403
29,675,452	38,272,908
95,094,401	125,775,504
6,652,707,438	5,240,424,546
6,266,392,898	4,936,932,933
720,183 2,838,764	2,643,854
6,269,951,845	4,939,576,787

### 47.2.3 **Operational Risk**

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. This definition includes legal risk but excludes strategic and reputational risks. For effective implementation, bank has comprehensive Operational Risk Management (ORM) Framework and procedure documents. These documents provide guidance for setting up operational risk strategy of the Bank, selection and adoption of risk and loss measurement tools, reporting, and establishment of operational risk management processes.

Operational risks are a core component of doing business arising from the day-to-day operational activities of the Bank including launching of new products and services by the bank. Bank realizes that operational risks cannot be fully mitigated, it therefore, determines an appropriate balance between accepting potential losses and incurring costs of mitigation.

Further, the Bank has adopted an Operational Risk Management Policy Framework and Operational Risk Appetite are approved by the Board in-line with Basel framework and Bank's policy, respectively. Furthermore, Bank has rolled-out Operational Loss Data Collection Mechanism whereby field functionaries and Groups/Divisions at head office are responsible to report operational losses under their jurisdictions on immediate basis. Operational loss events are reviewed and appropriate corrective measures are taken on an ongoing basis. Risk Evaluation exercise is carried out for new products, processes and systems as per the ORM procedures document of the bank.

The Bank also conducts root cause analysis of major Operational Risk Incidents covering key control lapses and accordingly suggests recommendations & mitigations. As per Basel regulatory framework, the Bank calculates capital charge for its operational risk using Basic Indicator Approach. This approach is considered most suitable in view of the business model of the bank which relies on an extensive network of branches to offer banking services to its customers.

Moreover, the Bank closely monitored overall bank's operational environment and undertook required actions to ensure the safety and security of Bank staff, assets and maintenance of service to its customers. The Bank continued to take measures to ensure maintenance of their service levels and resolved customer complaints to meet the expectations of its stakeholders.

Strategic Overview

For the year ended December 31, 2023

The Bank's operations stayed highly resilient and the Bank deployed all necessary measures for the health and safety of its employees to prevent them from any unwarranted situation.

#### 47.2.4 **Information Security Risk**

Cyber Security is one of our top priority risks. Considering extensive customer base and increasing digital footprint, mechanism has been devised for up scaling of technology infrastructure and related channels from information security standpoint. Further, due to evolving cyber threat landscape, the Bank has taken appropriate actions to monitor and respond to cybersecurity risks and adopted a heightened state of cybersecurity. We are living in the highly technology dependent environment, where most of the business functions are performed with information technology for storing, processing and sharing of information. The information "assets" that are being used to store, process and transmit the information, face various types of threats. If threats get materialized and are able to exploit the vulnerabilities (weaknesses) present in these information assets, the confidentiality, integrity and availability of information get compromised. In order to mitigate the risks, certain controls and countermeasures need to be assessed and implemented. The Bank has devised a governance mechanism to manage related risks through development of Policies & Frameworks, and deployed security tools to ensure adequate implementation of internal controls and monitoring of security threats within technology infrastructure.

As first line of defense, the Business groups have primary responsibility for identifying, measuring, and controlling the risks within their areas of accountability. Our staff of Information Security Division (ISD) is second line of defense against any cyber risks. Therefore, the Bank regularly assesses the information security controls and undertakes employees' awareness and trainings. The Bank works with its key technology partners to ensure that potentially vulnerable systems are identified and appropriate fixes & controls are implemented to secure the systems. The Bank is actively communicating with its customers on interacting with the Bank in a secure manner through its full suite of channels including online and digital banking.

Over the span of last two years, the Bank has taken various initiatives to uplift the cyber security controls. The management is cognizant of the fact that cyber security is a top priority risk and the Bank is taking appropriate steps to monitor and respond to it. The Information Security Division (ISD) has been reorganized in 2022 with introduction of new technical roles of IS Security Operations & Threat Management, Network & Infrastructure Security, and Application & Database Security; in addition to the management roles of IS Governance & Compliance, IS Program Management, and IS Risk Management. The unit (ISD) works under the supervision of Chief Information Security Officer (CISO). Numerous steps have been taken by the Bank to identify cyber security weaknesses of systems & infrastructure. Several controls are in place including but not limited to 24/7 SOC, 2FA authentication of VPN connections, Kaspersky EPP and KATA XDR, IBM QRadar SIEM upgrade, Guardium for Database security, Resilient for IR playbooks etc. in line with the action plan outlined in the Bank's cyber security management framework. In addition to these, numerous other initiatives and projects are in line for further enhancement of bank's cyber security for years 2024 and 2025.

### 47.2.5 **Enterprise-wide Risk**

In addition to the above mentioned risks, the Bank has a structure to identify other Pillar II material risks on periodic basis. The source of these reports includes, but not limited to, the Internal Capital Adequacy and Assessment Process (ICAAP), which takes into account risks over and above those which directly occur as a result of daily business and operations of the Bank. These risks include Concentration Risk, Interest Rate Risk in Banking Book (IRRBB), Increase in NPL Categories, Reputational Risk, Strategic Risk, etc.

Moreover, all those brewing risks that are material and arise within the Bank or due to inherent behavior of country's market and economic conditions, whether in isolation or in combination are addressed under the Bank-wide Recovery Plan. These risks are monitored on certain frequency and mitigating actions are taken as and when deemed necessary.

For the year ended December 31, 2023

Bank's Stress-testing framework, comprises of tools, to deliver a timely assessment of the resilience of the Bank's capital under stressed conditions to the senior management. It ranges from simple sensitivity analysis to sophisticated stress testing methods to capture the abnormal movement of market and economic indicators and to translate such scenarios into projections of Bank's profitability, liquidity and capital planning.

Leadership Insight

This framework paves the way to a quantitative, forward-looking assessment of capital adequacy (movement/ level of Capital Adequacy Ratio (CAR) of the Bank) to provide an indication of how much capital might be needed to absorb any expected and any unforeseen losses. It helps in identifying potential vulnerabilities within the Bank and assessing solvency by applying plausible/ past adverse scenarios under extreme conditions.

#### 47.2.6 **Liquidity Risk**

Liquidity risk is the risk of loss to a bank arising from its inability to meet obligations as they fall due or to fund assets, without incurring unacceptable costs or losses. More simply, liquidity risk is the possibility that a bank will be unable to meet its financial commitment to a customer, creditor, or investor when due, in a timely and cost-effective manner.

To mitigate this risk, Bank has arranged diversified funding sources, manages specific assets with liquidity in mind and monitors liquidity on daily basis. In addition, the Bank maintains statutory deposits with central Banks inside and outside Pakistan. The purpose of liquidity management is to ensure that there are sufficient cash flows to meet all of the Bank's liabilities when due, under both normal and stressed conditions without incurring unacceptable losses, as well as to capitalize on opportunities for business expansion and profitability. This includes the Bank's ability to meet deposit withdrawals either on demand or at contractual maturity, to repay borrowings as they mature and to make new loans and investments, as opportunities arise.

Asset and Liability Committee (ALCO) is responsible for ensuring that the Bank has adequate liquidity and monitors liquidity gaps, to execute this responsibility. Mandatory as well as optional stress testing and ratio based liquidity assessments are performed to proactively identify and manage liquidity position, needs/ requirements. Bank has various limits/ ratios, triggers and management actions in place to monitor and mitigate liquidity risk. The Bank calculates and monitors, on regular basis, Basel-III Liquidity standards (includes LCR, NSFR and LMTs), liquidity ratios as per SBP parameters besides other internal liquidity measures.

Strategic Overview

For the year ended December 31, 2023

	Over 5 Years
	ver 2 to 3 Over 3 to 5 years Years
	Over 1 to 2 Over 2 to 3 Over 3 to 5 years years Years
	Over 1 to 2 years
	Over 9 months to 1 year
	Over 6 to 9 Months
2023	Over 3 to 6 Months 0)
2	Over 2 to 3 Months Rupees in '00
	Over 1 to 2 Months
	Over 14 days to 1 Month
	ver 1 to 7 Over 7 to 14 Over 14 days Over 1 to 2 Over 2 to 3 Over 3 to 6 Over 6 to 9 days days to 1 Month Months M
	Over 1 to 7 days
	Total Upto 1 Day days to 1 Month Months Months Months Months Months year year years
	Total

Cash and balances with treasury banks	294,992,570	291,655,620	931,810		2,405,140									
Balances with other banks	42,325,051	33,523,864		65,010	3,929,103	3,376,854		671,770	758,450		•	•		
Lending to financial institutions	192,430,437	9,723	192,420,714											
Investments	4,403,364,043	3,948,387	63,237	4,454,974	491,810	642,639	36,458,908	46,232,793	36,458,908 46,232,793 575,275,570	1,009,545,853	1,304,643,492   489,322,140   649,752,188   282,532,052	489,322,140	649,752,188	282,532,052
Advances	1,398,076,820	308,653,867	12,914,449	29,826,563	81,084,497	104,759,660	56,183,865	127,744,876	56,183,865 127,744,876 57,342,172	41,316,814	74,813,740		65,861,729 153,261,454 284,313,134	284,313,134
Fixed assets	56,974,417				•					709,153	2,332,578	709,154	1,242,084	51,981,448
Intangible assets	1,510,061	•			•					503,354	503,354	503,353		
Right of Use Assets	6,934,471				274	1,017	2,112	26,771	67,685	74,683	458,539	1,022,070	1,370,768	3,910,552
Deferred tax assets	•	•			•						•	•		
Other assets	256,099,568	76,936,551				53,035,357	53,434,573	53,434,573 33,961,677	6,476,723	6,476,723	22,369,643	757,405	1,136,107	1,514,809
	6,652,707,438		714,728,012 206,330,210	34,346,547	87,910,824	161,815,527	146,079,458	208,637,887	639,920,600	87,910,824 161,815,527 146,079,458 208,637,887 639,920,600 1,058,626,580 1,405,121,346 558,175,851 806,762,601 624,251,995	1,405,121,346	558,175,851	806,762,601	624,251,995
Liabilities														

Assets

Bills payable	68,000,448	68,000,448												
Borrowings	2,177,743,194	19,330,975	19,330,975 515,918,633 688,152,390 864,421,899	688,152,390	864,421,899		9,640,838 30,189,996 7,640,293	7,640,293	620,036	90'869	1,073,314	1,066,201	6,558,534 33,039,216	33,039,216
Deposits and other accounts	3,674,359,379	2,921,419,139 34,960,358 16,717,829 74,090,370 93,681,799 70,148,129 207,889,752 153,452,035	34,960,358	16,717,829	74,090,370	93,681,799	70,148,129	207,889,752	153,452,035	53,798,779	20,389,267	8,323,449	16,710,676	2,777,797
Liabilities against assets subject	8,264,782	609			363	1,697	2,837	31,018	76,618	84,360	596,179	1,095,456	1,759,513	4,616,132
to right of use assets														
Deferred tax liabilities	720,183												720,183	
Other liabilities	340,863,859	204,718,140	1,347,596	1,141,953	1,066,834	6,560,557	6,145,977	6,145,977 36,083,856 2,354,662	2,354,662	2,354,662	26,230,647	10,936,240 21,215,571	21,215,571	20,707,164
	6,269,951,845		552,226,587	706,012,172	939,579,466	109,884,891	106,486,939	251,644,919	156,503,351	56,328,670	3,213,469,311 552,226,587 706,012,172 939,579,466 109,884,891 106,486,939 251,644,919 156,503,351 56,328,670 48,289,407 21,421,346 46,964,477 61,140,309	21,421,346	46,964,477	61,140,309
Net assets	382,755,593	[2,498,741,299] (345,896,377] (671,665,625) (851,668,642) 51,930,636 39,592,519 (43,007,032) 483,417,249 1,002,297,910 1,356,831,939 536,754,505 759,798,124 563,111,686	(345,896,377)	(671,665,625)	(851,668,642)	51,930,636	39,592,519	(43,007,032)	483,417,249	1,002,297,910	1,356,831,939	536,754,505	759,798,124	563,111,686

an
Assets
~
ó
Maturities
47.2.6.1

d Liabilities - based on contractual maturity of the assets and liabilities of the Bank

21,275,131 79,071,471 218,754,398

63,654,593 382,755,593

Surplus on revaluation of assets

Unappropriated profit

Share capital

Reserves

Leadership Insight

For the year ended December 31, 2023

	Over 5 Years
	Over 3 to 5 Years
	Over 2 to 3 years
	ver 1 to 2 years
	9 Over 9 months Over 1 year
	Over 6 to 9 C Months
2022	Over 3 to 6 Months
	Over 2 to 3 C Months
	Over 1 to 2 Months
	Over14 days Over 1 to 2 Over 2 to 3 to 1 Months
	Over 7 to 14 days
	Over 1 to 7 days
	Upto 1 Day
	Total

Cash and balances with treasury banks	229,910,949	227,629,726	898,000		1,383,223	٠	٠							
Balances with other banks	18,593,800	12,404,772	2,036,159	53,880	1,131,200	690,169	946,890	556,760	797,970	,			,	
Lending to financial institutions	31,272,467	9,723	30,484,537	778,207			٠	•						
Investments	3,477,353,874	5,642,931	3,022,008	2,084,677		3,740,930   186,814,863   406,585,250   221,684,778   398,517,150	406,585,250	221,684,778	398,517,150	177,535,218	599,374,146   756,921,831   458,210,559   257,219,533	756,921,831	458,210,559	257,219,533
Advances	1,230,521,804	395,617,066	4,058,283	13,107,471	41,934,580		19,816,294	117,851,616	66,304,945 19,816,294 117,851,616 66,796,248	61,478,106	70,627,513	64,102,093	0,627,513 64,102,093 125,183,386 183,644,203	183,644,203
Fixed assets	57,105,842						٠	•		767,650	1,847,737	767,649	1,305,721	52,417,085
Intangible assets	1,388,947						٠	•		462,982	462,982	462,983		
Right of Use Assets	6,708,404				74	16,055	611	58,696	104,470	74,851	374,173	844,718	1,550,294	3,684,462
Deferred tax assets	22,299,403						٠	•					22,299,403	
Other assets	165,269,056	40,601,665				35,063,581	35,453,086	18,014,774	1,555,796	1,555,796	29,927,589	688,171	1,032,256	1,376,342
	5,240,424,546	681,905,883	40,498,987	16,024,235	48,190,007	288,865,613	462,802,131	358,166,624	467,771,634	16,024,235 48,190,007 288,865,613 462,802,131 358,166,624 467,771,534 241,874,603	702,614,140 823,787,445 609,581,619 498,341,625	823,787,445	609,581,619	498,341,625

									İ					
Bills payable	55,268,019	55,268,019								,				•
Borrowings	1,940,485,787	181,510	904,800,208	6,202,665	6,202,665   475,809,616   332,601,654   148,532,685   24,758,723	332,601,654	148,532,685	24,758,723	2,260,017	2,099,748	3,941,769	4,278,460	3,941,769 4,278,460 12,396,285 22,622,447	22,622,447
Deposits and other accounts	2,666,184,360	2,143,888,138 29,194,099 15,104,734 89,432,643 35,181,791 20,960,861 143,606,960	29,194,099	15,104,734	89,432,643	35,181,791	20,960,861	143,606,960	43,116,055	19,694,451	87,856,473	87,856,473 21,567,400	14,583,213	1,997,542
Liabilities against assets subject to right of use assets	8,267,949				20	20,865	443	60,618	70,232	109,374	416,971	1,016,832	1,904,041	4,668,523
Other liabilities	269,370,672	141,944,504	13,465	10,535	31,684	11,407,909	11,393,698	31,684   11,407,909   11,393,698   28,281,344   2,106,131	2,106,131	2,106,131	2,106,131 24,159,069 9,893,832 19,220,510	9,893,832	19,220,510	18,801,860
	4,939,576,787	2,341,282,171 934,007,772 21,317,934 565,273,993 379,212,219 180,887,687 196,707,645 47,552,435 24,009,704 116,374,282 36,756,524 48,104,049 48,090,372	934,007,772	21,317,934	565,273,993	379,212,219	180,887,687	196,707,645	47,552,435	24,009,704	116,374,282	36,756,524	48,104,049	48,090,372
Net assets	300,847,759	(1,659,376,288) (893,508,785) (5,293,699) (517,083,986) (90,346,606) 281,914,444 161,458,979 420,219,199 217,864,899	(893,508,785)	(5,293,699)	(517,083,986)	(90,346,606)	281,914,444	161,458,979	420,219,199	217,864,899	586,239,858 787,030,921 561,477,570 450,251,253	787,030,921	561,477,570	450,251,253

Share capital	21,275,13
Reserves	64,144,05
Unappropriated profit	172,511,67
Sumlis on revaluation of assets	42 916 90

300,847,759

# 47.2.6.2 Maturities of assets and liabilities - based on expected maturities of the assets and liabilities of the Bank

For the year ended December 31, 2023

Strategic Overview

					2023					
	Total	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years
					(Rupees in '000)	((				
Assets										
Cash and balances with treasury banks	294,992,570	186,697,470	4,459,436	51,917,832	51,917,832					
Balances with other banks	42,325,051	37,517,977	3,376,854	671,770	758,450		•			
Lending to financial institutions	192,430,437	192,430,437					•			
Investments	4,403,364,043	8,958,408	37,101,548	46,232,793	1,584,821,422	1,304,643,492	489,322,140	649,752,188	273,727,499	8,804,553
Advances	1,398,076,820	353,457,485	257,947,258	117,692,500	90,730,630	74,812,630	65,861,729	153,261,454	208,090,803	76,222,331
Fixed assets	56,974,417				709,154	2,332,578	709,154	1,242,084		51,981,447
Intangible assets	1,510,061				503,354	503,354	503,353			
Right of Use Assets	6,934,471	275	3,128	26,771	142,368	458,539	1,022,070	1,370,768	3,475,902	434,650
Deferred tax assets										
Other assets	256,099,568	173,126,273	23,310,926	20,930,958	12,953,447	22,369,643	757,405	1,136,107	1,514,809	
	6,652,707,438	952,188,325	326,199,150	237,472,624	237,472,624 1,742,536,657	1,405,120,236	558,175,851 806,762,601		486,809,013	137,442,981
Liabilities										
Bills payable	68,000,448	43,326,759	644,310	8,009,793	8,009,793	8,009,793				
Borrowings	2,177,743,194	2,087,823,897	39,830,834	7,640,293	710,905	1,073,314	1,066,201	6,558,534	33,017,995	21,221
Deposits and other accounts	3,674,359,379	756,498,447	212,075,045	641,470,099	655,458,958	473,941,147	461,875,330	470,262,556	2,777,797	
Liabilities against assets subject to right of use assets	8,264,782	972	4,534	31,018	160,978	596,179	1,095,456	1,759,513	4,127,708	488,424
Deferred tax liabilities	720,183							720,183		
Other liabilities	340,863,859	174,072,935	39,534,742	43,457,236	4,709,324	26,230,647	10,936,240	21,215,571	10,353,582	10,353,582
	6,269,951,845	3,061,723,010	292,089,465	700,608,439	669,049,958	509,851,080	474,973,227	500,516,357	50,277,082	10,863,227
Netassets	382,755,593	(2,109,534,685)	34,109,685	(463,135,815)	1,073,486,699	895,269,156	83,202,624	306,246,244	436,531,931	126,579,754
1-11	1									
Share capital	21,2/5,131									
Reserves	79,071,471									
Unappropriated profit	218,754,398									
Surplus/(Deficit) on revaluation of assets	63,654,593									
	282 755 503									

Leadership Insight

For the year ended December 31, 2023

					2022					
	Total	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years
					(Rupees in '000)	()				
Assets										
Cash and balances with treasury banks	229,910,949	151,412,679	3,232,446	36,991,996	36,991,996	1,281,832				
Balances with other banks	18,593,800	15,626,010	1,613,060	556,760	797,970					
Lending to financial institutions	31,272,467	31,272,467				٠				
Investments	3,477,353,874	25,935,822	646,326,512	220,062,209	574,235,660	593,544,604	593,544,604 741,081,570	419,894,119	245,443,901	10,829,477
Advances	1,230,521,804	386,088,982	171,501,123	110,076,664	119,302,841	70,627,513	64,097,093	125,183,386	119,244,206	64,399,996
Fixed assets	57,105,842				767,650	1,847,737	767,650	1,305,721		52,417,084
Intangible assets	1,388,947				462,982	462,982	462,983			
Right of Use Assets	6,708,404	74	16,666	58,696	179,321	374,173	844,718	1,550,294	2,488,455	1,196,007
Deferred tax assets	22,299,403					٠		22,299,403		
Other assets	165,269,056	92,127,955	25,970,588	11,034,563	3,111,593	29,927,589	688,171	1,032,256	1,376,341	
	5,240,424,546	702,463,989	848,660,395	378,780,888	735,850,013	698,066,430	698,066,430 807,942,185	571,265,179	368,552,903	128,842,564
Liabilities										
Bills payable	55,268,019	29,855,579	1,335,761	863,023	11,606,828	11,606,828				
Borrowings	1,940,485,787	1,386,993,998	481,134,339	24,758,723	4,359,766	3,941,769	4,278,460	12,396,285	22,578,300	44,147
Deposits and other accounts	2,666,184,360	435,347,090	123,011,308	157,260,028	498,836,184	529,764,847	463,475,774	456,491,587	1,997,542	
Liabilities against assets subject to right of use assets	8,267,949	20	21,308	60,618	179,606	416,971	1,016,832	1,904,041	2,978,296	1,690,227
Other liabilities	269,370,672	121,891,913	39,167,193	32,024,033	4,212,262	24,159,069	9,893,832	19,220,510	9,400,930	9,400,930
	4,939,576,787	1,974,088,630	644,669,909	214,966,425	519,194,646	569,889,484	478,664,898	490,012,423	36,955,068	11,135,304
Net assets	300,847,759	(1,271,624,641)	203,990,486	163,814,463	216,655,367	128,176,946	329,277,287	81,252,756	331,597,835	117,707,260
2	1000									
Share capital	21,273,131									
Reserves	64,144,050									
Unappropriated profit	172,511,676									
Surplus/(Deficit) on revaluation of assets	42,916,902									
	300,847,759									

For the year ended December 31, 2023

#### 47.2.7 Derivative Risk

A derivative is a contract that derives its value from the performance of an underlying asset which can be an index, interest rate, commodity price, security price, FX rate etc. Derivatives include forwards, futures, swaps, options etc. In Pakistan, futures and forwards are most commonly traded derivatives.

Currently, the Bank is not an active participant in the Pakistan derivatives market as it does not hold an Authorized Derivative Dealer (ADD) license to perform derivative transactions. Once acquired, the Bank will carry out transactions that are permitted under the Financial Derivatives Business Regulations issued by SBP, which may include Interest rate swaps, forward rate agreements, foreign currency options, etc.

Moreover, the Bank may also offer other over the counter derivative products to satisfy customer requirements, specific approval of which will be sought from the SBP on a transaction by transaction basis.

#### 48. GENERAL

- **48.1** Comparative information has been re-classified, re-arranged or additionally incorporated in these unconsolidated financial statements, wherever necessary, to facilitate comparison and better presentation. No significant reclassifications have been made during the current year.
- **48.2** Figures have been rounded off to the nearest thousand rupees.

# 49. DATE OF AUTHORISATION FOR ISSUE

The unconsolidated financial statements were authorised for issue on February 22, 2024 by the Board of Directors of the Bank.

Ashraf Mahmood Wathra Chairman Rehmat Ali Hasnie President & CEO Abdul Wahid Sethi Chief Financial Officer Ahsan Ali Chughtai
Director

Leadership Insight

# Annexure 'I' as referred to in note 11.6 of the Bank's Unconsolidated Financial Statements

tate	Rs. In 000			-		5	, , , ,	ne year	endea De	scember	31, 2023 Rs. In 000	
S. No.	Name & Address of the borrower	Name of Individuals/ Partners/	Fathers/Husband's name	Outstandi	Outstanding liabilities at beginning of year	at beginnir	ig of year	Principal written-off	Interest/ Mark-up written off	Other financial relief /	Total (9+10+11)	
		Directors (with CNIC No.)		Principal	Interest/ mark-up	Others	Total			waiver provided		
-	2	3	4	5	9	7	8	6	10	11	12	
-	Harum Textile Mills Ltd.	Ch.Naeem Gulzar	Gulzar Muhammad	295,572	44,776	285,583	625,931	1		285,531	285,531	
	90 D, New MUSIIII 10WH, LAHORE	SSZUZ-SUZU461-3 Ch.Mazhar Shakeel Bhatti	Anayatullah Bhatti									
		34603-6324577-9 Mrs.Shakeela Naeem	Naeem Gulzar									
		35202-3263963-8	Anavatullah Bha#i									
		Mr.Gul Flaz Bratti 34603-3801110-1	Anayatulları brattı									
		Mrs.Rehana Abbas	Ghulam Abbas									
		Mrs. Seerat Zainat Bhatti	Mushtaq Haq Nawaz									
		34603-5410998-9										
		Wr.Waheed Akhtar 34501-2837420-9	Muhammad Iqbal Tahir									
N	Adii Textile Mills Ltd. 156 N, Model Town	Adil Mehmood 35202-2700320-3	Mehmood Saqiq	147,301	52,845		200,146			16,936	16,936	
	Lahore											
		Nusrat Azhar 35202-5065994-6	M. Mustafa									
		Zulfiqar Haider 35404-1585958-7	Allah Ditta									
		Saqib Maqsood 35200-1497387-5	Maqsood Ahmad									
		Shahid Qureshi 35200-1504083-7	Ghulam Muhammad Qureshi									
m	Eden Housing Ltd. Eden Tower M 3. 82 - E/1	Muhammad Amjad 35202-7697311-7	Ch.Ghulam Hussain	352,393	160,634	152,596	665,623			86,800	86,800	
	/ard Gulberg III	Anjum Amjad 35202-2228505-4	Muhammad Amjad									
		Syed Mussarat Hussain	Syed Najam ul Hassan									
		35202-5668485-1										
4	M/s. Tharparkar Sugar Mills Limited (TSML)	Syed Imtiaz Ali Shah 44103-2975179-7	Ghulam Haider Shah	225,538	91,461		316,999			91,461	91,461	
		Syed Irfan Ali Shah 44103-4745570-5	Ghulam Haider Shah									
		Syed Irshad Ali Shah 42501-5421979-9	Mohammad Ali Shah									

# Annexure 'I' as referred to in note 11.6 of the Bank's Unconsolidated Financial Statements

Strategic Overview

Rs. In 000 Total (9+10+11) 23,453 573 968 748 ,029 813 762 551 857 561 507 ,073 964 587 641 567 3 573 9 23,453 857 povided relief/ waiver Interest/ Mark-up written-off 813 550 748 762 701 561 507 ,060 964 587 968 029 292 641 86,358 10,773 6,389 813 551 99/ 561 507 ,073 964 968 748 029 762 567 587 641 Outstanding liabilities at beginning of year 65 3 36,777 ,855 350 3,614 Interest/ 2,411 8,918 2,425 47,170 550 507 748 762 561 ,060 964 587 641 567 Muhammad Siddique Bhutto Muhammad Alam Khokhar Fathers/Husband's name Raja Muhammed Asghar Gul Muhammad Soomro Muhammad Khan Babar Allah Rakhio Mangnejo Syed Anwaar Hussain Sherazi Abdul Rahim Channo Syed Muhammad I Shah **Muhammad Sharif** Fahir Mahmood Bahawal Sher Sharif Masih Abdul Qadir **Hakim Din** Syed Shabbir Hussain Shah Partners/ Directors (with CNIC No.) Name of Individuals/ Raja Farooque Asghar Late Abdul Rasheed 43304-7949750-9 Syed Hassan Raza 34301-7868277-9 Sharafuddin Jatoi 43203-4239556-5 Ghulam Ali 43201-3788893-1 Syed Fazal Shah 43103-3985114-5 Mushtaq Ahmad 35402-1931411-7 41202-2400875-3 Kheeal Mal 41207-1069423-9 41207-2433189-9 Hafiz Bilal tahir Hassan Tahir 34603-7087782-1 34302-7851864-9 Ghulam Hussain 43205-4716171-7 **Muhammad Adam** Mycal 34301-3642376-3 32203-6730841-1 43202-0825825-9 Nazir Hussain 43201-3205633-7 34603-2111701-1 43205-7523677-1 61101-1918367-1 32203-9900372-5 Javeed Ahmed **Khushal Khan** eela Ram Vagar Ali Late Abdul Rasheed Bhatti Muhalla, Old Saddar, Tehsil Garhi Yasin Distt: Christian Colony, Hafizabad Mushtaq Ahmad S/o Nawazish Ali H.No.786, Ward # 8/17, Old Nankana Sahib, Distt: Madrsa Mohalla Khandhkot Taluka Kandhkot Distt Wadi Wahni, P.O Dokri Khairwah, Taluka Dokri Ward No. 03. Mohallah Sundgali. Muzaffarabad Shatab Ghara near Railway Crossing, Sialkot /illage Wandh Saboo, Kartio Taluka Ratdero, Village Baradi Sario, PO Bagi, Distt: Larkana Syed Fazal Shah Name & Address of the borrower Goharabad PO Hattain Bala, Tehsil & Distt Muhallah Hassan Pur Taluka Ratodero, New Colony Ward No.01, Taluka Johi Harayyla Gujran PO Ghari Dopatta, Airport Road Muhalla Allahabad, Muhallah Bais Colon, Larkana Kosoky Road, Mohallah West Ziauddin S/o Hakim Din Raja Farooque Asghar Vear Ansar Sugar Mill, M/s.Jawad and Co Ghalla Mandi Gharbi, M/s Clifton Industry **Auzaffarabad AJK** lattain Bala, AJK Muhammad Adam Sharafuddin Jatoi Ghulam Hussain Master Rice Mill, Joya Road Matli Jankana Sahib Javeed Ahmed Nazir Hussain Khushal Khan Distt: Larkana Distt: Larkana Nagar Ali S. No. 9 3 4 6 20 co 2 ത

# Annexure 'I' as referred to in note 11.6 of the Bank's Unconsolidated Financial Statements

Rs. In 000	Total (9+10+11)		501	618	903	1,004	867	568	852	611	929	695	517	732	740	636	572	514	523	504	564	1,032	587	299	820
	Other financial relief /	waiver																	1		2	-			
	Interest/ Mark-up written off							1		1															
	Principal written-off		501	618	806	1,004	867	268	852	611	959	695	517	732	740	989	572	514	523	504	562	1,032	587	599	820
	ıg of year	Total	501	618	803	1,004	867	568	852	611	959	982	517	732	740	929	572	514	523	504	564	1,032	587	299	820
	Outstanding liabilities at beginning of year	Others																			2	1			
	ling liabilitie	Interest/ mark-up	,	1		1		ı	1	1			,			1			,			,	1		
	Outstand	Principal	501	618	803	1,004	867	268	852	611	959	695	517	732	740	989	572	514	523	504	562	1,032	287	599	820
	Fathers/Husband's name		Sijawal Khan Joyo	Amir Bux	Muhammad Hassan Dayo	Makan Khan Bugti	Hussain Bux	Fateh Ali Hajano	Faqir Muhammad Khaskheli	Abdul Kareem	Khawand Dino	Heera Nand	Muhammed Ishaque Soomro	Muhammed Khan	Piyaro	Punhoo Khan	Muhammad Umar	AllaUddin	Wali Dad	Saeed Masih	Fakhar Uddin	Muhammed Abdullah	Nabi Bakhsh	Sher Daraz Khan	Ameer Din
	Name of Individuals/ Partners/	Directors (with CNIC No.)	Munawar Ali 43201-5820272-3	Late Muhammad Ali 43301-8249271-3	Irshad Ahmed 43203-1357034-5	Mubarak Ali 43203-2836628-5		Late Abdul Hameed 43304-0595038-1	Nazakat Ali 41205-6653333-5	QudratUllah 43103-5595015-9	Ghulam Akbar 43205-8762110-1	Bhag Chand 43205-3665745-9	Qurban Ali 43201-7182377-1	Ali Hyder 43207-6130872-5	Ghulam Sarwar 43303-9814115-7	Ghulam Rasool 45304-8942645-9	Ali Asghar Utho 45402-0926307-5	Muhammad Umer 44103-4920760-3	Musheer Ahmad 31304-0683164-7	Rafaqat Masih 31303-7078874-9	Shabbir Ahmad Nadeem 31303-2370563-3	Muhammad Abdul Mujtaba 31201-0313186-7	Muhammad Tariq 11101-0631524-1	ın 3	Nasir Mehmood 34103-4394533-1
	Name & Address of the borrower		Munawar Ali Muhalla Noorani Badah, Taluka & Distt: Larkana	Late Muhammad Ali Village Bukhshoo Madeji, Tal: Garhi Yasin	Irshad Ahmed Muhalla New Nazar City, Distt: Larkana	Mubarak Ali Muhallah Ruhal Khan Bugti, Village Metho Dero		Late Abdul Hameed Village Hajana, Distt: Shikarpur	ation Taluka Mehar	dul Karim Jagirani	Ghulam Akbar Street sanch PO Ratodero Taluka Ratodero Distt Larkana	Bhag Chand Muhalla Maaraj Ramchand Haveli PO ratodero Distt Larkana	Qurban Ali Village Karani talka Dokri	þ	Ghulam Sarwar Bus Stand Muhalla, Lakhi	ni Bux, Mashori, P.O. Noushoro Feroz	Ali Asghar Utho Village Muhammad Khan Utho Taluka Qazi Ahmed Distt: Shaheed Benazir Abad	Muhammad Umer H.NO 27-28 Mohalla Fateh Town, Eid Gah Road, Mipurkhas	Musheer Ahmad Kikri, PO Bahadurpur, Tehsil Sadiqabad, Distt: Rahimyar Khan	Rafaqat Masih S/o Saeed Masih Street # 3, Abu Al Hasan Colony, Rahim Yar Khan	ıimyarkhan	Mujtaba I Pir Manan, Uchsharif. District	Munshian Bannu	an Iidak, P.O Miryan, Bannu	Nasir Mehmood Mangoke P/o Same Tehsil Nowshera Virkan District Gujranwala
	s. No.		52	23	24	25	76	27	28	59	30	31	32				36		38	36	40	41	42		44

# Annexure 'I' as referred to in note 11.6 of the Bank's Unconsolidated Financial Statements

Strategic Overview

Name of transference   Percent Percent   Percent Per	2				100	L	l.	I			0.1	, 1		1.0			1		_		10	10	I		10	
National Partners of Address of the borrower   Protective Market	Total (9+10+11)		962	651	586	657	817	528	833	545	532	517	938	926	501	572	661	658	260	610	929	526	655	514	586	824
Number of Name & Address of the Bocrower Section (Name & Address of the Bocrower Personnel)         Stems of Indiciditation (Name & Address of the Bocrower Personnel)         Fethers (Name & Address of the Bocrower Personnel)         Fethers (Name & Address of the Bocrower Personnel)         Fethers (Name & Address of the Bocrower)         Total Personnel (Name & Address of the Bocrower)         Name & Addr	Other	waiver					817								501									4		
Name of Individuals         Performed         Enthweet/Nuclearing         Contaminating Individuals         Performed	Interest/ Mark-up	MILLEN O																								
Name & Address of the berrower   Name of Indeviduals'   Rether étudand's name   Principal   Rether étudand's name   Rether étudand's name   Principal   Rether étudand's name   Rether é	Principal written-off		3962	651	586	657		528	833	545	532	517	938	926		572	661	658	760	610	929	526	655	510	586	824
Name & Address of the borrower Directors (with CNICs)  Mahammad Akram  Mahamma	g of year	Total	3965	651	586	657	2,717	528	833	545	532	517	938	926	16,996	572	661	658	260	610	929	526	655	514	586	824
Name & Address of the borrower Directors (with CNICs)  Mahammad Akram  Mahamma	at beginning	Others					180								88									4		
Name & Address of the borrower Directors (with CNICs)  Mahammad Akram  Mahamma	ng liabilities	Interest/ mark-up					2,148								4,988											
Name & Address of the borrower Bartnerson Ba	Outstandi	Principal	396	651	586	657	389	528	833	545	532	517	938	926	11,920	572	661	658	760	610	929	526	655	510	586	824
Name & Address of the borrower  Muhammad Akram St. 66 Barkat Colony PO Cilmax Gujranwala Rashid Ali Aziz Near Railway Colony, Piran Ghaib, P/O Wapda Colony, 3 Multan Haq Nawaz Chak KikarWala, PO Khas, Jhok Vaince, Multan Haq Nawaz Chak KikarWala, PO Khas, Jhok Vaince, Multan H. NO 889/10 Mohalla Tibi Sher Khan, Multan M. Sahiwal Trading Coporatrion Citizen Market Chowk Dera Adda Multan H. NO 889/10 Mohalla Tibi Sher Khan, Multan M. Sahiwal Trading Coporatrion Citizen Market Chowk Dera Adda Multan Citizen Market Chowk Dera Adda Multan H. NO 889/10 Muhallah Saidan Tindo Dag Dist Swat Atta Ullah Shah Resident of Muhallah Chitor Saidu Sharif Dist Swat Atta Ullah Shah Resident of Muhallah Chitor Saidu Sharif Dist Swat Aslam Zeb Resident of Muhallah Chitor Saidu Sharif Dist Swat Aslam Zeb Resident of Muhallah Chitor Saidu Sharif Dist Swat Aslam Zeb Resident of Muhallah Chitor Saidu Sharif Dist Swat Arshad Masih Muhammad Arshad Munir Chak Malka Wala, PO Qadirabad Karimwah, Vehari, Muhammad Arshad Munir Gohak Malka Wala, Muhammad Arshad Munir Chak Shahmeer Rahoo, Talka Saeed Abad, District Arshad Masih Muhammad Jamil Block 5-A, PWD, H. No. 15, Street No. 17, Sector G-9, 6 Islamabad Mir Muhammed Ghala Masih Muhammed Saleem  Arshad Masih Road Ghaziabad, Lahore. Raid Muhammed Saleem Road, Ghaziabad, Lahore. Raga Matti Peshawar Raja Muhammed Hanif Raja Muhammed Hanif Muhammed Hanif Sarroc Ahmed Chagar Matti Peshawar Raja Muhammed Hanif Sarroc Ahmed Chagar Matti Peshawar Raja Muhammed Hanif Sarroc Ahmed Chagar Matti Peshawar Sarrocha.  Muhammed Hanif Sarrocha.  Muhammed Abbas Sarrocha.  Muhammed Aliban Muhammed Manif Sarrocha.  Muhammed Abbas Sarrocha.  Sarroch	:	Fathers/Husband's name	Ali Hassan	Abdul Aziz	Muhammed Bux	Manzoor Hussain Bhatti	Muhammad Ali	Muhammad Manzoor	Muhammad Boota	Ahmed Shah	Mian Gul	Alamgir	Ghawali	Ahmad Yar	Muhammad Munir	Munshi Masih	Muhammed Dawood	Muhammad Habb	Ghulam Hyder	Muhammed Boota	Abdul Rasheed	Azeem Khan	Sher Muhammed	Muhammad Ameen	Muhammed Dawood Shaikh	Allah Yar Awan
Name & Address of the borrower  Muhammad Akram St. 106 Barkat Colony, PO Climax Gujranwala Hashid Ali Aziz Near Hasilway Colony, Piran Ghaib, P/O Wapda Colony, Multan Hashid Ali Aziz Husain H. NO 889/10 Mohalla Tibi Sher Khan, Multan Mis Sahiwal Trading Coporatrion Citizen Market Chowk Dera Adda Multan H. NO 889/10 Mohalla Tibi Sher Khan, Multan Citizen Muhammad Hussain Resident of Muhallah Chitor Saidu Sharif Dist Swat Aslam Zeb Aslam Zeb Resident of Muhallah Chitor Saidu Sharif Dist Swat Asleri Jahi Kamragara, Navikali, PO Sarian Bala Dir L Jaz Hussain Tahir Chak Malka Wala, PO Qadirabad Karimwah, Vehari, Muhammad Hussain Resident of Muhallah Chitor Saidu Sharif Dist Swat Arshad Masih Muhammad Jamil Muhammad Jamil Muhammad Jamil Arshad Masih Mir Muhammed Saleem Saheer Ahmed Cihulam Muhaza H. No. 15, Street No. 17, Sector G-9, Islamabad Mir Muhammed Saleem Sargodha.  Zahoor Ahmed Cihagar Matti Peshawar Raja Muhammed Saleem Sargodha.  Muhammed Hanif Nullape Mari, P.O Mando Dero, Taluka Rohri, District Sukkur. Gihulam Abbas Village Ali Muhammed Alia Manjario, Talka Bhirya City, Village Ali Muhammed Ali Muhammed Alia Muhammed Al	Name of Individuals/	Partners/ Directors (with CNIC No.)	Muhammad Akram 34101-9711636-5	Rashid Ali Aziz 36302-0401118-9	Haq Nawaz 36302-3736785-5	Niaz Hussain 36302-0418840-1	Muhammad Zahid Iqbal (Deceased), 36302-4255478-1	Liaqat Ali 35301-1903769-7	Muhammad Jahangir 35301-7560230-7	Atta Ullah Shah 15602-0464193-5	Aslam Zeb 15601-0131249-5	Muhammad Hussain 156023911465-3	Fazal Illahi 15302-5913190-1	ljaz Hussain Tahir 36603-2788639-5	Muhammad Arshad Munir 36502-3768116-7	Arshad Masih 36602-6831987-9	Zaheer Ahmed 41301-6676925-3	Muhammad Jamil 61101-4573281-3	Mir Muhammed 42201-8952626-7	Ghulam Murtaza 35201-5875266-1	Raqeef Khan 81302-1703271-1	Ziarat Gul 17301-1355176-7	Zahoor Ahmed 17301-5161490-7	Raja Muhammed Saleem 38401-711 3926-3	Muhammed Hanif 45502-2866977-3	Ghulam Abbas 45301-0588939-7
	:	Name & Address of the borrower		Ali Aziz ailway Colony, Piran Ghaib, P/O Wapda Colony,	waz ikarWala, PO Khas, Jhok Vaince, Multan	) Mohalla Tibi Sher Khan, Multan	Multan	_	_			at				oolpura, Mailsi	alka Saeed Abad, District	H. No. 15, Street No. 17, Sector G-9,		No. 49-A, Ittehad Colony, Tajpura J, Lahore.		spital Cantt, Police Lines.			Mando Dero, Taluka Rohri, District	ammed Mangrio, Talka Bhirya City,
		o N																								

# Annexure 'I' as referred to in note 11.6 of the Bank's Unconsolidated Financial Statements

Leadership Insight

 Total	ll (9+10+11)		. 0	10,891		232 2,536		40 596		36 562,124
Other	financial	relief /	waiver							507,286
Interest/	Mark-up	written off		2,672		2,304		256		5,532
Principal	written-off Mark-up			8,219						49,306
	ing of year		Total	23,662		2,536		969		1,153,703   365,737   480,458   1,999,897
	s at beginn		Others	2,672		232		40		480,458
	Outstanding liabilities at beginning of year		Interest/ mark-up			2,304		929		365,737
	Outstand		Principal	20,990				٠		1,153,703
		Fathers/Husband's name		Khan Muhammad Zahid		Adil		Amirsultan Giz		
	Name of Individuals/	Partners/	Directors (with CNIC No.)	Khan Galina Sargeevna	AN 1919566	Aygun Bahramova	AZE 01935360	Mirzayeva Bahar	AZE 09174034	
		Name & Address of the borrower		IE Khan Galina Sargeevna, 50-Pushkina Street,	Novapakrovka village, Bishkek	Aygun Adil Bahramova (grocery store on Agha	Neymatulla Street, Baku)	Mirzayeva Bahar Amirsultan Giz (car repair shop on	Sharifzade Street, Yasamal district)	
		S. No.		69		20		71		

AGM & Supplementary info.

# Annexure 'II' as referred to in notes 2.1 and 11.7 of the Bank's Unconsolidated Financial Statements

# **ISLAMIC BANKING BUSINESS**

The bank is operating 188 (2022: 188) Islamic banking branches and 150 (2022: 50) Islamic banking windows as at December 31, 2023.

400570		2023	2022
ASSETS	Note	(Rupees	in '000)
Cash and balances with treasury banks Balances with other banks Investments Islamic financing and related assets - net Fixed assets Right of use assets (ROUA) Other assets Total Assets	1 2	10,248,305 43,076 51,544,718 73,125,189 70,902 640,166 4,488,184 140,160,540	6,096,555 13,766 53,920,119 46,380,996 87,489 508,977 2,294,054 109,301,956
LIABILITIES			
Bills payable Deposits and other accounts Due to Head Office Lease liability against right of use assets Other liabilities	3	477,959 113,801,806 12,960,028 811,291 2,249,195 130,300,279	1,210,608 93,591,714 4,005,715 721,152 1,490,182
NET ASSETS		9,860,261	8,282,585
REPRESENTED BY Islamic Banking Fund Surplus / (Deficit) on revaluation of assets Unappropriated / unremitted profit	5	6,731,000 (400,216) 3,529,477 9,860,261	5,561,000 424,444 2,297,141 8,282,585
CONTINGENCIES AND COMMITMENTS	6		

The profit and loss account of the Bank's Islamic banking branches for the year ended December 31, 2023 is as follows:

, b a a a a a a a a a a a a a a			
		2023	2022
	Note	(Rupees	in '000)
Profit / return earned	7	21,584,554	12,661,168
Profit / return expensed	8	(13,764,527)	(7,600,260)
Net Profit / return		7,820,027	5,060,908
Other income			
Fee and Commission Income		317,707	317,961
Foreign Exchange Income		61,765	155,195
Other Income		50	2,025
Total other income		379,522	475,181
Total Income		8,199,549	5,536,089
Other expenses			
Operating expenses		(3,496,250)	(3,050,827)
Other charges		(220)	(374)
Total other expenses		(3,496,470)	(3,051,201)
Profit before provisions		4,703,079	2,484,888
Provisions and write offs - net		(1,173,602)	(187,747)
Profit before taxation		3,529,477	2,297,141
Taxation		-	
Profit after taxation		3,529,477	2,297,141

2022

46,380,996

# Annexure 'II' as referred to in notes 2.1 and 11.7 of the Bank's Unconsolidated Financial Statements

1	Investments by segments:

-Ijarah Sukuks

Federal Government Securities:

Non Government Debt Securities

-Listed

-Unlisted

**Total Investments** 

	2	023		2022								
Cost / Amortised cost	Provision for diminution	Surplus / (Deficit)	Carrying Value	Cost / Amortised cost	Provision for diminution	Surplus / (Deficit)	Carrying Value					
(Rupees in '000)												
34,601,068		(726,606)	33,874,462	33,648,948	-	(339,589)	33,309,359					
7,800,000	-	287,176	8,087,176	8,200,000	-	303,132	8,503,132					
9,674,673	(130,807)	39,214	9,583,080	11,777,533	(130,807)	460,901	12,107,628					
17,474,673	(130,807)	326,390	17,670,256	19,977,533	(130,807)	764,033	20,610,760					
52,075,741	(130,807)	(400,216)	51,544,718	53,626,481	(130,807)	424,444	53,920,119					

#### 2 Islamic financing and related assets

Murabaha

Ijarah

Running Musharaka

Diminishing Musharaka

Other Islamic Modes (Wakala tul Istismar)

Advance for Murabaha

Advance for Diminishing Musharaka

Advance for Istisna

Inventories against Istisna

Gross Islamic financing and related assets

Less: provision against Islamic financings

- Specific
- General

Islamic financing and related assets - net of provision

Note	(Rupees	in '000)
2.1	13,749	38,208
2.2	3,291,932	1,713,901
	30,500,000	-
	19,357,928	22,062,256
	705,500	-
	8,500,000	8,500,000
	-	2,127,000
	113,086	100,894
	8,850,972	9,396,236
	3,342,628	3,097,800
	74,675,795	47,036,295
	(913,875)	(654,980)
	(636,731)	(319)
	(1,550,606)	(655,299)

73,125,189

2023

#### 2.1 ljarah

1				2023			
		Cost				Dools Value on	
	At January 01, 2023	Additions / (deletions)	As at December 31, 2023	At January 01, 2023	Charge/ Adjustment for the year	As at December 31, 2023	Book Value as at December 31, 2023
			(R	upees in '000)-			
	63,474	(3,646)	59,828	50,820	(3,371)	47,449 -	12,379
	400.000		0.000	440.400	4.005	4 000	4.070

Plant & Machinery

Vehicles

Total

63,474	-	59,828	50,820	-	47,449	12,379
-	(3,646)	-	-	(3,371)	-	
168,680	-	6,000	143,126	1,065	4,630	1,370
-	(162,680)	-	-	(139,561)	-	
232,154	-	65,828	193,946	1,065	52,079	13,749
	(166,326)			(142,932)		

# Annexure 'II' as referred to in notes 2.1 and 11.7 of the Bank's Unconsolidated Financial Statements

Strategic Overview

				2022			
		Cost		Accu	mulated Depreci	Book Value as	
	As at January 01, 2022	Additions / (deletions)	As at December 31, 2022	As at January 01, 2022	Charge/ Adjustment for the year	As at December 31, 2022	at December 31, 2022
Plant & Machinery	245,257	- (181,783)	63,474	207,075	25,228 (181,483)	50,820	12,654
Vehicles	209,727	(41,047)	168,680	152,834	28,725 (38,433)	143,126	25,554
Total	454,984	(222,830)	232,154	359,909	53,953 (219,916)	193,946	38,208

# Future Ijarah payments receivable

		2	2023		2022					
	Not later than 1 year & I than 5 year		Over five years	Total	Not later than 1 year	Later than 1 year & less than 5 years	Over five years	Total		
				(Rupees	in '000)					
ljarah rental receivables	1,460			1,460	36,438	9,802	-	46,240		

			2023	2022
		Note	(Rupees	in '000)
2.2	Murabaha			
	Murabaha financing	2.2.1	3,291,932	1,713,901
	Advances for Murabaha		-	2,127,000
			3,291,932	3,840,901
2.2.1	Murabaha receivable - gross	2.2.2	3,409,195	1,868,953
	Less: Deferred murabaha income	2.2.4	31,040	73,359
	Less: Profit receivable shown in other assets		86,223	81,693
	Murabaha financings		3,291,932	1,713,901
2.2.2	The movement in Murabaha financing during the year is as follows:			
	Opening balance		1,868,953	982,249
	Sales during the year		11,165,657	12,721,419
	Adjusted during the year		9,625,415	11,834,715
	Closing balance		3,409,195	1,868,953

3

# Annexure 'II' as referred to in notes 2.1 and 11.7 of the Bank's Unconsolidated Financial Statements

Leadership Insight

		2023	2022
		(Rupees	in '000)
2.2.3	Murabaha sale price	11,165,657	12,721,419
	Murabaha purchase price	10,750,858	12,234,017
		414,799	487,402
2.2.4	Deferred murabaha income		
	Opening balance	73,359	25,980
	Arising during the year	402,591	487,539
	Less: Recognised during the year	(444,910)	(440,160)
	Closing balance	31,040	73,359

Deposits	2023		2022			
Note	In Local Currency	In Foreign currencies	Total	In Local Currency '000)	In Foreign currencies	Total
Customers			(**************************************	,		
Current deposits	23,153,680	185,921	23,339,601	20,491,314	167,871	20,659,185
Savings deposits	56,721,533	-	56,721,533	41,254,385	_	41,254,385
Term deposits	16,261,024	-	16,261,024	15,137,438	-	15,137,438
	96,136,237	185,921	96,322,158	76,883,137	167,871	77,051,008
Financial Institutions						
Current deposits	1,879,123	-	1,879,123	354,951	-	354,951
Savings deposits	15,071,912	-	15,071,912	14,114,989	-	14,114,989
Term deposits	528,613	-	528,613	2,070,766	-	2,070,766
	17,479,648	-	17,479,648	16,540,706	-	16,540,706
3.2	113,615,885	185,921	113,801,806	93,423,843	167,871	93,591,714

2023	2022
(Runees	in '000)

#### 3.1 Composition of deposits

- Individuals
- Government / Public Sector Entities
- Banking Companies
- Non-Banking Financial Institutions
- Private Sector

54,111,171	45,084,725
23,779,916	23,311,046
2,338,737	773,228
15,140,911	15,767,478
18,431,071	8,655,237
113,801,806	93,591,714

3.2 This includes deposits eligible to be covered under insurance arrangements amounting to Rs. 55,033 million (2022: Rs. 47,134 million).

# Annexure 'II' as referred to in notes 2.1 and 11.7 of the Bank's Unconsolidated Financial Statements

Strategic Overview

			2023	2022
		Note	(Rupees	in '000)
4	Charity Fund			
	Opening Balance		203	64
	Additions during the period			
	Received from customers on account of delayed payment		9,067	286
	Profit on charity saving account		99	3
			9,369	353
	Payments / utilization during the period		4.500	
	Education Health		1,500	-
	Others		1,500	150
		4.1	3,000	150
	Closing Balance		6,369	203
4.1	Charity paid during the year are as follows			
	Indus Hospital & Health Network		1,500	-
	The Citizen Foundation		1,500	-
	Prime Minister Flood Relief Fund		-	150
	Total		3,000	150
5	Islamic Banking Business Unappropriated/ Unremitted Profit		2 207 444	1 500 660
	Opening Balance Add: Islamic Banking profit for the year		2,297,141 3,529,477	1,502,668 2,297,141
	Less: Transferred / Remitted to Head Office		(2,297,141)	(1,502,668)
	Closing Balance		3,529,477	2,297,141
6	Contingencies & commitment			
	Guarantees		-	-
	Commitments Other contingent liabilities		-	-
	Other contingent liabilities		-	
7	Profit / Return Earned of Financing, Investments and Placement			
	Profit earned on: Financing		12,351,676	5,712,166
	Investments		9,231,359	6,730,485
	Placements		1,519	1,235
	Others (Bai Muajjal)		-	217,282
			21,584,554	12,661,168

7,600,260

# Annexure 'II' as referred to in notes 2.1 and 11.7 of the Bank's Unconsolidated Financial Statements

2023	2022		
(Rupees in '000)			
9,901,324	5,589,067		
79,419	79,103		
3,783,784	1,932,090		

13,764,527

#### 8 **Profit on Deposits and other Dues Expensed**

Deposits and other accounts Amortisation of lease liability against - ROUA Others (General Account)

#### 9 **Pool Management**

NBP-AIBG has managed following pools for profit and loss distribution.

#### a) General depositor pool

The General pool consists of all other remunerative deposits. NBP Aitemaad (the Mudarib) accept deposits on the basis of Mudaraba from depositors (Rabbulmaal). The net return on the pool is arrived at after deduction of direct costs from the gross return earned on the pool. The entire net return after paying equity share to Mudarib is considered as distributable profit of the pool.

#### b) Special depositor pools (Total 213 during the period and 47 as at Dec 31, 2023)

Special pool(s) are created where the customers desire to invest in high yield assets. These pool(s) rates are higher than the general pool depending on the assets. In case of loss in special pool, the loss will be borne by the special pool members. The net return on the pool is arrived at after deduction of direct costs from the gross return earned on the pool. From the net return, and after allocation of share of profit to commingled equity, profit is paid to the Mudarib in the ratio of the Mudarib's equity in the pool to the total pool. The balance represents the distributable profit.

# c) Equity pool

Equity pools include AIBG's fund and current account deposits. The equity pool may have constructive liquidation every month and risk associated with assets of pool includes operational, market, equity, return and Shariah.

# Key features and risk & reward characteristics

Deposits are accepted from customers on the basis of Qard (current accounts) and Mudarabah (Saving and term deposits). No profit or loss is passed on to current account depositors.

For deposits accepted on Mudarabah basis from depositors (Rab ul Maal) the Bank acts as Manager (Mudarib) and invests the funds in the Shariah Compliant modes of financings. Rab ul Maal share is distributed among depositors according to weightages declared for a month before start of the period.

In case of loss in a pool during the profit calculation period, the loss is distributed among the depositors (remunerative) according to their ratio of investment.

For all pools, the Mudarib's share is deducted from the distributable profit to calculate the profit to be allocated to depositors. The allocation of the profit to various deposit categories is determined by the amount invested in that category relative to the total pool, as well as by the weightage assigned to the various deposit categories.

# Annexure 'II' as referred to in notes 2.1 and 11.7 of the Bank's Unconsolidated Financial Statements

Strategic Overview

The assets, liabilities, equities, income and expenses are segregated for each of the pool. No pool investment is intermingled with each other. The risk associated with each pool is thus equally distributed among the pools.

Avenues/sectors of economy/business where Modaraba based deposits have been deployed.

	2023	2022	
Sector	(Percer	(Percentage)	
Fertilizer	0.00%	1.48%	
Textile	3.34%	4.25%	
Fuel & energy	24.72%	34.07%	
Leasing/Modarbas	0.02%	0.03%	
Sugar	6.12%	7.80%	
Cement	3.81%	6.10%	
Gas	0.15%	0.35%	
Financial	1.57%	1.94%	
Federal Government	27.29%	32.95%	
Real Estate	2.45%	3.10%	
Agriculture	0.24%	0.30%	
Commodity Operations	23.66%	0.00%	
Others	6.62%	7.64%	
Total	100%	100%	

# Parameters for profit allocation and charging expenses

Profit of the pools has been distributed between Mudarib and Rab-ul-Mall by using preagreed profit sharing ratios. The share of Rab-ul-Mall's profit has been distributed among different customers using the various weightages assigned to the different categories of the pool.

No provision against any non performing asset of the pool is passed on to the pool except on the actual loss / write off of such non performing asset. Administrative expense are borne by mudarib and not charged to Mudaraba pool.

Mudarib Share	31-Dec-23 Rupees in '000
Gross Distributable Income	17,033,942
Mudarib (Bank) share of profit before Hiba	5,216,246
Mudarib Share in percentage	31%
Hiba from Mudarib Share  Mudarib (Bank) share of profit before Hiba  Hiba from bank's share to depositors  Hiba from bank's share to depositors in percentage	5,216,246 1,779,501 34%

# **Profit rates**

During the year ended Dec 31, 2023 the average profit rate earned by NBP Islamic Banking Group is 19.03% and the profit distributed to the depositors is 14.31%.





# DIRECTORS' REPORT TO THE SHAREHOLDERS CONSOLIDATED FINANCIAL STATEMENTS

# Dear Shareholders,

On behalf of the Board of Directors, we are pleased to present the Directors' Review together with consolidated financial statement of National Bank of Pakistan "the Bank" and its group companies for the year ended December 31, 2023.

Consolidated after-tax profit for the year ended December 31, 2023 amounted to PKR 53.3 Bn, being 72.3% higher than PKR 30.9 Bn for the year ended December 31, 2022. During the year ended, the subsidiary companies contributed PKR 1.174 Bn (December 31, 2022: PKR 0.807 Bn) in Group profitability, whereas the associates contributed share of profit of PKR 0.245 Bn (December 31, 2022: Share of loss PKR 0.095 Bn). A share of profit of PKR 1.226 Bn (December 31, 2022: PKR 0.545 Bn) was however recorded on account of UNBL, a UK based Joint Venture in which NBP has 45% shareholding. Accordingly, consolidated EPS increased to PKR 24.96 for the year ended December 31, 2023 as compared to PKR 14.49 for the year ended December 31, 2022.

As of December 31, 2023, consolidated assets of the Bank amounted to PKR 6,668.9 Bn being PKR 1,417.1 Bn or 26.98% higher than PKR 5,251.8 Bn of December 31, 2022.

Profit for the year ended December 31, 2023 after carry forward of accumulated profit of 2022 is proposed to be appropriated as follows:

After-tax consolidated profit for the year ended December 31, 2023	53,321.4
Unappropriated profit brought forward	178,189.6
Other comprehensive income - net of tax	(595.2)
Non-controlling interest	(219.8)
Transfer from surplus on revaluation of fixed assets – net of tax	181.5
	177,556.1
Profit available for appropriations	230,877.5
Appropriation:	
Transfer to Statutory Reserve	(5,184.0)
Un-appropriated profit carried forward	225,693.5

For and on behalf of the Board of Directors

Rehmat Ali Hasnie	Ali Syed
President & CEO	Director

Karachi

Dated: February 22, 2024

(PKR 'Mn)

# ڈائر بکٹر زکی شیئر ہولڈرز کور پورٹ مجموعی مالیاتی گوشوارے

Strategic Overview

ہم بورڈ آفڈ ائر کیٹرز کی طرف سے 31 دیمبر 2023 کوختم ہونے والے سال کے لیے نیشنل بینک آف یا کستان اوراس کے ذیلی اداروں کے لیے ڈائر کیٹرز کا جائزہ اور آڈٹ شدہ مجموعی مالیاتی گوشوارے بیش کرتے ہوئے خوشی محسوں کررہے ہیں۔

31 دسمبر 2023 کوختم ہونے والے سال کے لیے ٹیکس کے بعد ہونے والامجموعی منافع 53.3 بلین روپے رہا جو کہ 13 دسمبر 2022 کوختم ہونے والے سال کے 90.9 بلین روپے کے منافع سے 72.3% زیادہ ہے۔اس سال بینک کے ذیلی اداروں نے گروپ منافع میں 1.174 بلین روپے (31 وئیمبر 2022;0.807 بلین روپے )کے منافع کا حصہ ڈالا جبکہ شریک اداروں کی جانب سے خالص منافع میں حصہ 0.245 بلین روپے(31 دسمبر 2022: نقصان میں حصہ 0.095 بلین روپے) تھا۔ برطانیہ میں واقع مشتر کدادارے UNBL، جس میں بینک کا %45 حصص ہے، سے 1.226 بلین روپے (31 دسمبر 2022: 5.45 بلین روپے ) کے منافع کا حصہ ریکارڈ کیا گیا اس طرح 31 دسمبر 2023 کوختم ہونے والے سال کے لیے مجموعی فی حصص آمدنی (EPS) سال 2022 کے 14.49 رویے کے مقابلے میں بہتر ہوکر 24.96 روپے ہوگئ۔

31 رسمبر 2023 کو بینک کے مجموعی اثاثوں کی مالیت 6,668.9 بلین رویقی جو کہ 31 دسمبر 2022 کے بینک کے مجموعی اثاثوں کی مالیت 5,251.8 بلین رویے سے % 26.98 زیادہ ہے۔ 31 وسمبر 2023ء کونتم ہونے والے سال کے لیے گروپ کے بعدازئیل منافع کو 2022 کے جمع شدہ منافع کے ساتھ آگے بڑھانے کے بعتخصیص کے لیے تجویز مندرجہ ذیل ہے:

	(ملین روپے)
31 دیمبر 2023 کوئتم ہونے والے سال کے لیے بعداز کیکس منافع	53,321.4
غیر نصرف شده آ گے لایا جانے والا منافع	178,189.6
ديگر جامع آمد نی _ بعداز ٹیکس	(595.2)
نان كنثر ولنگ انفرسث	(219.8)
جامدا ثا ثوں کی نظر ثانی شدہ قدر کی دجہ ہے ذخائر سے نتقلی۔بعداز ٹیکس	181.5
	177,556.1
تصرف کے لیے دستیاب منافع	230,877.5
تفرف:	
قا نو نی ذ خائر میں منتقلی	(5,184.0)
غیرتصرف شده منافع آگے بوھانے کے لیے:	225,693.5
بورڈ آف ڈائر یکٹرز کے لیےاورائلی جانب سے	

رحمت على حسنى صدر و سیایاو تاریخ:22 فروری2024

Leadership Insight

A.F. Ferguson & Co. **Chartered Accountants** State Life Building No. 1-C I.I Chundrigar Road P.O. Box 4716 Karachi - 74000

BDO Ebrahim & Co. **Chartered Accountants** 2nd Floor, Block-C Lakson Square Building No.1, Sarwar Shaheed Road, Karachi - 74200

# INDEPENDENT AUDITORS' REPORT

# To the members of National Bank of Pakistan Report on the Audit of the Consolidated Financial Statements

# Opinion

We have audited the annexed consolidated financial statements of National Bank of Pakistan and its subsidiaries (the Group), which comprise the consolidated statement of financial position as at December 31, 2023, and the consolidated profit and loss account, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated cash flow statement for the year then ended, and notes to the consolidated financial statements, including material accounting policy information and other explanatory information.

In our opinion, consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at December 31, 2023, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with the accounting and reporting standards as applicable in Pakistan.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# **Emphasis of Matter**

We draw attention to note 26.3.4.1 to the consolidated financial statements which explains the contingency in relation to the pension obligation of the Group. The Group, based on the opinion of its legal counsel, is confident about a favorable outcome on this matter and hence, no provision has been made in these consolidated financial statements. Our opinion is not modified in respect of this matter.

# **Key Audit Matter**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

# A.F. Ferguson & Co. Chartered Accountants

BDO Ebrahim & Co. **Chartered Accountants** 

# Following are the Key Audit Matters:

Strategic Overview

1 Provision against advances	
(Refer notes 5.8 and 11.4 to the consolidated financial statements)	
advances extended in Pakistan on a time-based criteria that involves ensuring that all non-performing advances are classified in accordance with the ageing criteria specified in the Prudential Regulations (PRs) issued by the State Bank of Pakistan (SBP).  In addition to the above time-based criteria, the PRs require a subjective evaluation of the credit worthiness of borrowers to determine the classification of advances.  The PRs also require the creation of general provision against advances of overseas locations is made as per the requirements of the respective regulatory regimes.  The Group has recognized a net provision against advances amounting to Rs. 13,321 million in the consolidated profit and loss account in the current year. As at December 31, 2023, the Group holds a provision of Rs. 233,833 million against advances. This includes a general provision against the underperforming portfolio on a prudent basis.  The determination of provision against advances based on the above criteria remains a significant area of judgement and estimation. Because of the significance of the impact of these judgements / estimations and the materiality of advances relative to the overall consolidated financial statements of the Group, we considered the area of provision against advances as a key  advances included, an Obtained to record provision the requirements of the requirements of effectiveness of the offectiveness of the effectiveness of	design and tested the operating e relevant controls established by the loss events and for determining the ning required against non-performing sincluded testing of:  rect classification of non-performing based criteria;  eurate computation and recording of governance and approval process n, including continuous reassessment

Welcome

BDO Ebrahim & Co. Chartered Accountants

S.No.	Key Audit Matter	How the matter was addressed in our audit
		We had discussions with management to challenge assumptions and judgements used in performing portfolio review and recording provisions.
		We issued instructions to auditors of those overseas branches and a joint venture which were selected for audit, highlighting 'Provision against advances' as a significant risk. The auditors of those branches and joint venture performed audit procedures to check compliance with regulatory requirements and reported the results thereof to us. We, as auditors of the Group, evaluated the work performed by the component auditors and the results thereof.

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# Information Other than the Consolidated and Unconsolidated Financial Statements and Auditors' Reports Thereon

Management is responsible for the other information. The other information comprises the information included in the Annual Report, but does not include the consolidated and unconsolidated financial statements and our auditor's reports thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Responsibilities of Management and the Board of Directors for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting and reporting standards as applicable in Pakistan, the requirements of Banking Companies Ordinance, 1962 and the Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Board of directors is responsible for overseeing the Group's financial reporting process.

A.F. Ferguson & Co. Chartered Accountants

BDO Ebrahim & Co. Chartered Accountants

#### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud
  or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient
  and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from
  fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions,
  misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Member firm of PwC network

Member firm of BDO International Limited

A.F. Ferguson & Co. Chartered Accountants

BDO Ebrahim & Co. **Chartered Accountants** 

# **Other Matter**

The consolidated financial statements of the Group as at and for the year ended December 31, 2022 were audited by Yousuf Adil, Chartered Accountants and A. F. Ferguson & Co. Chartered Accountants who had expressed an unmodified opinion on those statements vide their report dated March 6, 2023.

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The engagement partners on the audit resulting in this independent auditor's report are Zulfikar Ali Causer and Shahbaz Akbar on behalf of BDO Ebrahim & Co. Chartered Accountants and A. F. Ferguson & Co. Chartered Accountants respectively.

A. F. Ferguson & Co. **Chartered Accountants** Karachi Dated: March 4, 2024

UDIN: AR202310068261NTzJfD

BDO Ebrahim & Co. **Chartered Accountants** Karachi Dated: March 4, 2024

UDIN: AR202310067MY4xgiOdm

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at December 31, 2023

2022	2023			2023	2022
(US Dollar	rs in '000)		Note	(Rupees	in '000)
		ASSETS			
816,809	1,048,232	Cash and balances with treasury banks	7	295,455,482	230,226,311
69,620	152,574	Balances with other banks	8	43,004,567	19,623,124
110,950	682,715	Lendings to financial institutions	9	192,430,437	31,272,467
12,356,940	15,660,836	Investments	10	4,414,174,305	3,482,935,847
4,366,231	4,960,154	Advances	11	1,398,072,669	1,230,669,118
204,372	203,920	Fixed assets	12	57,477,067	57,604,343
7,455	7,757	Intangible assets	13	2,186,294	2,101,322
25,495	26,027	Right of use assets	14	7,335,901	7,186,067
79,494		Deferred tax assets	15	-	22,406,230
595,120	917,962	Other assets	16	258,737,303	167,741,065
18,632,486	23,660,177			6,668,874,025	5,251,765,894
		LIABILITIES			
196,083	241,256	Bills payable	17	68,000,448	55,268,019
6,884,556	7,726,310	Borrowings	18	2,177,743,194	1,940,485,787
9,455,995	13,031,650	Deposits and other accounts	19	3,673,109,914	2,665,273,257
431	739	Liabilities against assets subject to finance lease	20	208,268	121,453
-	-	Subordinated debt		-	-
31,083	30,805	Lease liabilities against right of use assets	21	8,682,732	8,761,015
-	2,989	Deferred tax liabilities	15	842,568	-
963,440	1,216,462	Other liabilities	22	342,872,862	271,556,131
17,531,588	22,250,211			6,271,459,986	4,941,465,662
1,100,898	1,409,966	NET ASSETS		397,414,039	310,300,232
		DEDDECENTED DV			
		REPRESENTED BY			
75,481	75,481	Share capital	23	21,275,131	21,275,131
239,440	301,847	Reserves	24	85,078,819	67,488,847
149,980	227,887	Surplus on revaluation of assets	25	64,232,415	42,273,537
632,190	800,727	Unappropriated profit		225,693,440	178,189,579
1,097,091	1,405,942	Total Equity attributable to the equity holders of the Bar	nk	396,279,805	309,227,094
3,807	4,024	Non-controlling interest		1,134,234	1,073,138
1,100,898	1,409,966	•		397,414,039	310,300,232

CONTINGENCIES AND COMMITMENTS

The annexed notes 1 to 50 and annexures I and II form an integral part of these unconsolidated financial statements.

Ashraf Mahmood Wathra Chairman Rehmat Ali Hasnie President & CEO **Abdul Wahid Sethi** Chief Financial Officer

26

Ahsan Ali Chughtai Director

# CONSOLIDATED PROFIT AND LOSS ACCOUNT

For the year ended December 31, 2023

2022	2023			2023	2022
(US Dollars	s in '000)		Note	(Rupees	in '000)
1,786,613	3,637,026	Mark-up / return / interest earned	27	1,025,134,662	503,575,915
1,371,153 415,460	3,036,182 600,844	Mark-up / return / interest expensed Net mark-up / interest income	28	855,780,390 169,354,272	386,474,248 117,101,667
415,460	000,044	Net mark-up / interest income		109,354,272	117,101,007
		NON MARK-UP / INTEREST INCOME			
80,030	85,632	Fee and commission income	29	24,136,296	22,557,400
17,988	18,465	Dividend income		5,204,557	5,070,140
29,384	27,468	Foreign exchange income		7,742,186	8,282,139
-	-	Income / (loss) from derivatives		-	-
3,985	15,686	Gain on securities - net	30	4,421,246	1,123,216
1,934	4,350	Share of profit from joint venture - net of tax	10.4	1,226,065	545,161
(337)	870	Share of profit / (loss) from associates - net of tax	10.4	245,202	(95,084)
6,351	6,374	Other income	31	1,796,449	1,790,098
139,335	158,845	Total non-markup / interest income		44,772,001	39,273,070
554,795	759,689	Total income		214,126,273	156,374,737
		NON MARK-UP / INTEREST EXPENSES			
282,367	337,611	Operating expenses	32	95,159,211	79,588,284
258	1,015	Other charges	33	285,960	72,848
282,625	338,626	Total non-markup / interest expenses		95,445,171	79,661,132
272,170	421,063	Profit before provisions		118,681,102	76,713,605
46,535	54,574	Provisions and write offs - net	34	15,382,139	13,116,455
225,635	366,489	PROFIT BEFORE TAXATION		103,298,963	63,597,150
115,831	177,313	Taxation	35	49,977,566	32,648,139
109,804	189,176	PROFIT AFTER TAXATION		53,321,397	30,949,011
		Attributable to:			
109,399	188,399	Equity holders of the Bank		53,101,601	30,834,587
406	780	Non-controlling interest		219,796	114,424
109,804	189,179			53,321,397	30,949,011
(US Dol	lars)			(Rup	ees)
0.05	0.09	Basic earnings per share	36	24.96	14.49
0.05	0.09	Diluted earnings per share	37	24.96	14.49

The annexed notes 1 to 50 and annexures I and II form an integral part of these unconsolidated financial statements.

Ashraf Mahmood Wathra Chairman Rehmat Ali Hasnie President & CEO **Abdul Wahid Sethi** Chief Financial Officer Ahsan Ali Chughtai Director

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended December 31, 2023

2022	2023		2023	2022
(US Dolla	rs in '000)		(Rupees	in '000)
109,804	189,176	Profit after taxation for the year	53,321,397	30,949,011
		Other comprehensive income / (loss)		
		Items that may be reclassified to profit and loss account in subsequent periods:		
35,551	44,014	Effect of translation of net investments in foreign branches, subsidiaries and joint venture Movement in surplus / (deficit) on revaluation of	12,405,926	10,020,548
(89,784)	79,162	investments - net of tax	22,312,569	(25,306,566)
(54,233)	123,176		34,718,495	(15,286,018)
		Items that will not be reclassified to profit and loss account in subsequent periods:		
(11,102)	(2,112)	Remeasurement loss on defined benefit obligations - net of tax	(595,239)	(3,129,095)
10,983	(1,314)	Movement in (deficit) / surplus on revaluation of fixed assets - net of tax	(370,278)	3,095,713
(1,110)	703	Movement in surplus / (deficit) on revaluation of non- banking assets - net of tax Share of remeasurement gain on defined benefit	198,132	(312,906)
53	-	obligations of joint venture - net of tax	-	14,886
(1,176)	(2,723)		(767,385)	(331,402)
54,395	309,629	Total comprehensive income	87,272,507	15,331,591
		Total comprehensive income attributable to:		
53,989	308,849	Equity holders of the Bank	87,052,711	15,217,167
406	780	Non-controlling interest	219,796	114,424
54,395	309,629		87,272,507	15,331,591

The annexed notes 1 to 50 and annexures I and II form an integral part of these unconsolidated financial statements.

**Ashraf Mahmood Wathra** Chairman

Rehmat Ali Hasnie President & CEO

**Abdul Wahid Sethi** Chief Financial Officer

Ahsan Ali Chughtai Director

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Leadership Insight

For the year ended December 31, 2023

				Reserves			Surplus / (deti	Surplus / (deficit) on revaluation of assets	tion of assets				
	Share capital	Exchange	Statutory	General loan loss reserve	Revenue general reserve	Total	Investments	Fixed / Non- Banking Assets	Total	Unappropriated profit	Sub Total	Non- Controlling Interest	Total
						1)	(Rupees in '000)						
Balances as at January 01, 2022 Total Comprehensive income for the year	21,275,131	14,880,385	39,025,546	8,000,000	521,338	62,427,269	19,552,731	45,442,249	64,994,980	145,312,547	294,009,927	1,013,454	295,023,381
ended December 31, 2022													
Profit after taxation for the year ended December 31, 2022 Other comprehensive income	'				,	,				30,834,587	30,834,587	114,424	30,949,011
net of tax	'	10,020,548		,		10,020,548	(25,306,566)	2,782,807	(22,523,759)	(3,114,209)	(15,617,420)		(15,617,420)
Total Comprehensive Income	,	10,020,548			,	10,020,548	(25,306,566)	2,782,807	(22,523,759)	27,720,378	15,217,167	114,424	15,331,591
Transfer to statutory reserve	1	٠	3,041,030		•	3,041,030		•	•	(3,041,030)	•		٠
Transfer from surplus on revaluation of assets to unappropriated profit - net of tax Transfer to unappropriated profit				- (8,000,000)		- (8,000,000)		(197,684)	(197,684)	197,684			
Transactions with owners, recorded directly in equity													
Cash dividend paid / profit distribution by subsidiaries	•	•	•			•	•	•	,	•	,	(54,740)	(54,740)
Balance as at December 31, 2022 Total Comprehensive income for the year ended December 31, 2023	21,275,131	24,900,933	42,066,576		521,338	67,488,847	(5,753,835)	48,027,372	42,273,537	178,189,579	309,227,094	1,073,138	310,300,232
Profit after taxation for the year ended December 31, 2023										53,101,601	53,101,601	219,796	53,321,397
Other comprehensive income - net of tax		12,405,926				12,405,926	22,312,569	(172,146)	22,140,423	(595,239)	33,951,110		33,951,110
Total Comprehensive Income Transfer to statutory reserve		12,405,926	5,184,046			12,405,926 5,184,046	22,312,569	(172,146)	22,140,423	52,506,362 (5,184,046)	87,052,711	219,796	87,272,507
Transfer from surplus on revaluation of assets to unappropriated profit - net of tax	٠							(181,545)	(181,545)	181,545			
Transactions with owners, recorded directly in equity													
Cash dividend paid / profit distribution by subsidiaries										•		(158,700)	(158,700)
Balance as at December 31, 2023	21,275,131	37,306,859	47,250,622		521,338	85,078,819	16,558,734	47,673,681	64,232,415	225,693,440	396,279,805	1,134,234	397,414,039

The annexed notes 1 to 50 and annexures I and II form an integral part of these unconsolidated financial statements.

Ashraf Mahmood Wathra Chairman

Rehmat Ali Hasnie President & CEO

Abdul Wahid Sethi Chief Financial Officer

Ahsan Ali Chughtai Director

# CONSOLIDATED CASH FLOW STATEMENT

For the year ended December 31, 2023

2022	2023			2023	2022
(US Dolla	rs in '000)		Note	(Rupees	in '000)
		CASH FLOW FROM OPERATING ACTIVITIES			
225,635	366,489	Profit before taxation		103,298,963	63,597,150
(17,988)	(18,465)	Less: Dividend income		(5,204,557)	(5,070,140)
207,647	348,024			98,094,406	58,527,010
- ,-	, .	Adjustments:		, , , , , , , , , , , , , , , , , , , ,	,- ,
16,992	16,926	Depreciation		4,770,819	4,789,320
1,298	1,152	Amortization		324,753	365,818
46,535	54,574	Provision and write-offs	34	15,382,139	13,116,455
(238)	-	Gain on disposal of subsidiary and branch			(67,007)
(60)	(796)	Gain on sale of fixed assets - net		(224,324)	(17,005)
3,367	3,245	Finance charges on leased assets		914,611	949,086
0.040	00	Unrealized loss on revaluation of investments		00.450	000 477
2,212	93	classified as held-for-trading		26,152	623,477
29,896	42,571	Charge for defined benefit plans - net		11,999,040	8,426,536
(1,934) 337	(4,350) (870)	Share of profit from joint venture - net of tax Share of (profit) / loss from associates - net of tax		(1,226,065)	(545,161) 95,084
98,405	112,545	Share of (profit) / loss from associates - fiet of tax		(245,202)	27,736,603
306,052	460,569			129,816,329	86,263,613
000,002	400,303	(Increase) / Decrease in operating assets		123,010,323	00,200,010
1,004,731	(571,765)	Lendings to financial institutions		(161,157,970)	283,194,208
123,434	142,759	Held-for-trading securities		40,238,071	34,791,299
(474,789)	(684,907)	Advances		(193,048,283)	(133,824,495)
(239,643)	(291,090)	Others assets (excluding advance taxation)		(82,046,762)	(67,545,828)
413,733	(1,405,003)	,		(396,014,944)	116,615,184
		Increase / (Decrease) in operating liabilities			
118,568	45,173	Bills payable		12,732,429	33,419,749
5,846,108	795,792	Borrowings from financial institutions		224,302,435	1,647,788,025
(1,251,946)	3,575,655	Deposits		1,007,836,657	(352,874,452)
242,738	249,064	Other liabilities		70,201,315	68,418,362
4,955,468	4,665,684			1,315,072,836	1,396,751,684
(110.070)	(406.269)	Income tax adjusted / paid		(EE 249 244)	(22 720 220)
(119,879) (12,897)	(196,368) (13,033)	Payments on account of staff retirement benefits		(55,348,344) (3,673,572)	(33,789,222) (3,635,107)
5,542,477	3,511,849	Net cash flow generated from operating activities		989,852,305	1,562,206,152
3,342,477	3,311,043	Not cash now generated norm operating activities		303,032,303	1,502,200,152
		CASH FLOW FROM INVESTING ACTIVITIES			
(5,441,639)	(3,939,253)	Net investments in available-for-sale securities		(1,110,320,687)	(1,533,784,118)
(309,691)	653,067	Net investments in held-to-maturity securities		184,073,787	(87,289,700)
17,988	18,465	Dividends received		5,204,557	5,070,140
(9,779)	(11,281)	Investments in fixed assets and intangibles		(3,179,760)	(2,756,355)
350	1,628	Proceeds from sale of fixed assets		458,886	98,556
35,551	46,619	Effect of translation of net investment in foreign branches		13,140,176	10,020,548
397	-	Proceed from closure of subsidiary and branch		-	111,822
(5,706,823)	(3,230,755)	Net cash flow used in investing activities		(910,623,041)	(1,608,529,107)
		CACH ELOW EDOM ENIANOINO ACTIVITIES			
(9,509)	(12,653)	CASH FLOW FROM FINANCING ACTIVITIES Payments of lease obligations		(3,566,480)	(2,680,093)
(9,509)	(12,653)	Dividend paid		(3,566,480)	(2,680,093)
(9,510)	(12,678)	Net cash flow used in financing activities	38.1	(3,573,622)	(2,680,239)
(173,856)	268,416	Increase / (Decrease) in cash and cash equivalents		75,655,642	(49,003,194)
(173,000)	200,410	micrease / (Decrease) in Cash and Cash equivalents		13,033,042	(43,003,134)
957,366	785,646	Cash and cash equivalents at beginning of the year		222,787,444	271,509,796
5,472	4,476	Effect of exchange rate changes on cash and cash equivalents		1,261,569	1,542,411
968,749	794,893	and the second s		224,049,013	273,052,207
794,893	1,063,309	Cash and cash equivalents at end of the year	38	299,704,655	224,049,013
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The annexed notes 1 to 50 and annexures I and II form an integral part of these unconsolidated financial statements.

Ashraf Mahmood Wathra Rehmat Ali Hasnie Chairman President & CEO Abdul Wahid Sethi Chief Financial Officer Director Director

Leadership Insight

For the year ended December 31, 2023

#### 1. THE GROUP AND ITS OPERATIONS

# **1.1** The "Group" consists of:

# **Holding Company**

National Bank of Pakistan (the Bank)

		Percentag	ge Holding
		2023	2022
	Subsidiary Companies	%	%
-	CJSC Subsidiary Bank of NBP in Kazakhstan	100.00	100.00
-	NBP Exchange Company Limited, Pakistan	100.00	100.00
-	National Bank Modaraba Management Company Limited, Pakistan	100.00	100.00
-	First National Bank Modaraba, Pakistan	30.00	30.00
-	Taurus Securities Limited, Pakistan	58.32	58.32
-	NBP Fund Management Limited, Pakistan	54.00	54.00
-	Cast-N-Link Products Limited (Note 10.16.1)	76.51	76.51

The subsidiary company of the Group, National Bank Modaraba Management Company Limited, Pakistan exercises control over First National Bank Modaraba, Pakistan as its management company and also has a direct economic interest in it. The Group has consolidated the financial statements of the modaraba as the ultimate holding company.

The Group is principally engaged in commercial banking, modaraba management, brokerage, leasing, foreign currency remittances, asset management, exchange transactions and investment advisory asset. Brief profile of the Holding Company and subsidiaries is as follows:

#### National Bank of Pakistan

National Bank of Pakistan (the Bank) was incorporated in Pakistan under the National Bank of Pakistan Ordinance, 1949 and is listed on the Pakistan Stock Exchange (PSX). Its registered and head office is situated at I.I. Chundrigar Road, Karachi. The Federal Government and Pakistan Sovereign Wealth Fund (PSWF) holds 75.60% (2022: Federal Government and SBP 75.60%) shares of the Bank. The Bank is engaged in providing commercial banking and related services in Pakistan and overseas. The Bank also handles treasury transactions for the Government of Pakistan (GoP) as an agent to the SBP. The Bank operates 1,508 (2022: 1,512) branches in Pakistan including 188 (2022: 188) Islamic Banking branches and 18 (2022: 18) overseas branches (including the Export Processing Zone branch, Karachi). The Bank also provides services in respect of Endowment Fund for students loan scheme and IPS accounts.

# CJSC Subsidiary Bank of NBP in Kazakhstan

CJSC Subsidiary Bank of NBP in Kazakhstan (JSCK) is a joint-stock bank, which was incorporated in the Republic of Kazakhstan in 2001. CJSC conducts its business under license number 252 dated December 27, 2007 (initial license was dated December 14, 2001) and is engaged in providing commercial banking services. The registered office of JSCK is located at 105, Dostyk Ave, 050051, Almaty.

# **NBP Exchange Company Limited, Pakistan**

NBP Exchange Company Limited (NBPECL) is a public unlisted company, incorporated in Pakistan on September 24, 2002 under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). NBPECL

For the year ended December 31, 2023

obtained license for commencement of operations from State Bank of Pakistan (SBP) on November 25, 2002 and commencement of business certificate on December 26, 2003 from the Securities and Exchange Commission of Pakistan (SECP). The registered office of NBPECL is situated at Shaheen Complex, M.R. Kiryani Road, Karachi. NBPECL is engaged in foreign currency remittances and exchange transactions. NBPECL has 22 branches (2022: 20 branches) and 1 booth (2022: 1).

#### National Bank Modaraba Management Company Limited, Pakistan

Strategic Overview

National Bank Modaraba Management Company Limited (NBMMCL) is a public unlisted company, incorporated in Pakistan on August 6, 1992 under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). The purpose of the NBMMCL is to float and manage modaraba funds. NBMMCL at present is managing First National Bank Modaraba. Its registered office is situated at Ground Floor, National Bank of Pakistan, Regional Headquarters Building, 26-Mc Lagon Road, Lahore.

#### First National Bank Modarba, Pakistan

First National Bank Modaraba (the Modaraba) is a multi-purpose, perpetual and multi-dimensional Modaraba formed under the Modaraba Companies and Modaraba (Floatation and Control) Ordinance, 1980 and Rules framed thereunder. The Modaraba is managed by National Bank Modaraba Management Company Limited (a wholly owned subsidiary of National Bank of Pakistan), incorporated in Pakistan under the repealed Companies Ordinance, 1984 (now Companies Act, 2017) and registered with the Registrar of Modaraba Companies. The registered office of the Modaraba is situated at Ground Floor, National Bank of Pakistan, Regional Headquarters Building, 26-Mc Lagon Road, Lahore. The Modaraba is listed at Pakistan Stock Exchange Limited. It commenced its operations on December 04, 2003 and is currently engaged in various Islamic modes of financing and operations including ijarah, musharaka and murabaha arrangements.

# **Taurus Securities Limited, Pakistan**

Taurus Securities Limited (TSL) is a public unquoted company, incorporated in Pakistan on June 27, 1993 under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). The registered office of TSL is situated at 6th Floor, Progressive Plaza, Beaumont Road, Civil Lines, Karachi. It is engaged in the business of stock brokerage, investment counselling, and fund placements. TSL holds a Trading Right Entitlement (TRE) Certificate from Pakistan Stock Exchange Limited.

# **NBP Fund Management Limited, Pakistan**

NBP Fund Management Limited, Pakistan - NBP Funds, was incorporated in Pakistan as public limited company on August 24, 2005 under the repealed Companies Ordinance, 1984 (now Companies Act, 2017) and obtained certificate for commencement of business on December 19, 2005. The main sponsors of NBP Funds are National Bank of Pakistan and Baltoro Growth Fund. Baltoro Growth Fund has acquired shareholding of NBP Funds which was previously held by Alexandra Fund Management Private Limited on October 08, 2018. NBP Funds is mainly involved in the business of asset management and investment advisory services. NBP Funds has been issued license by the Securities and Exchange Commission of Pakistan (SECP) to carry out business of asset management services and investment advisory services as a Non-Banking Finance Company (NBFC) under section 282C of the repealed Companies Ordinance, 1984 (now Companies Act, 2017) and under the Non-Banking Finance Companies and Notified Entities Regulations, 2008. The principal / registered office of the company is situated at 7th Floor, Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton, Karachi.

Leadership Insight

For the year ended December 31, 2023

As at December 31, 2023 NBP Funds is managing the following funds and discretionary portfolio:

		Type of Fund
-	NBP Government Securities Liquid Fund	Open end Fund
-	NBP Mahana Amdani Fund	Open end Fund
-	NBP Financial Sector Income Fund	Open end Fund
-	NBP Money Market Fund	Open end Fund
-	NBP Government Securities Savings Fund	Open end Fund
-	NBP Income Opportunity Fund	Open end Fund
-	NBP Islamic Money Market Fund	Open end Fund
-	NBP Islamic Daily Dividend Fund	Open end Fund
-	NBP Riba Free Savings Fund	Open end Fund
-	NBP Islamic Mahana Amdani Fund	Open end Fund
-	NBP Savings Fund	Open end Fund
-	NBP Islamic Savings Fund	Open end Fund
-	NBP Balanced Fund	Open end Fund
-	NBP Islamic Sarmaya Izafa Fund	Open end Fund
-	NBP Pension Fund	Open end Fund
-	NBP Islamic Pension Fund	Open end Fund
-	NBP Stock Fund	Open end Fund
-	NBP Islamic Stock Fund	Open end Fund
-	NBP Sarmaya Izafa Fund	Open end Fund
-	NBP Islamic Energy Fund	Open end Fund
-	NBP Financial Sector Fund	Open end Fund
-	NBP Islamic Income Fund	Open end Fund
-	NBP Pakistan Growth Exchange Traded Fund	Open end Fund
-	NBP Government Securities Fund - I	Open end Fund
-	NBP Income Fund Of Fund	Open end Fund
-	NBP Mustahkam Fund	Open end Fund
-	NBP Islamic Mustahkam Fund	Open end Fund
-	NBP Gokp Pension Fund	Open end Fund
-	NBP Gokp Islamic Pension Fund	Open end Fund

#### 1.2 **Basis of consolidation**

- The consolidated financial statements include the financial statements of the Bank (Holding Company) and its subsidiary companies together - "the Group".
- Subsidiary companies are fully consolidated from the date on which more than 50% of voting rights are transferred to the Group or power to control the company is established and excluded from consolidation from the date of disposal or when the control is lost.
- The assets, liabilities, income and expenses of subsidiary companies have been consolidated on a line by line basis.
- Income and expenses of subsidiaries acquired during the year are included in the consolidated statement of the comprehensive income from the effective date of acquisition.
- Non-Controlling interest / (minority interest) in equity of the subsidiary companies are measured at fair value for all the subsidiaries acquired from period beginning on or after January 1, 2010 whereas minority interest of previously acquired subsidiaries are measured at the proportionate net assets of subsidiary companies attributable to interest which is not owned by holding company.
- Material intra-group balances and transactions have been eliminated.

Strategic Overview

For the year ended December 31, 2023

#### 2. **BASIS OF PRESENTATION**

2.1 In accordance with the directives of the Federal Government of Pakistan regarding the shifting of banking system to Islamic modes, the SBP has issued various circulars from time to time. Permissible forms of trade related mode of financing includes purchase of goods by banks from their customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchases and sales arising under these arrangements are not reflected in these consolidated financial statements as such but are restricted to the amount of facility actually utilized and the appropriate portion of mark-up thereon.

Key financial figures of the Islamic banking branches of the Bank have been disclosed in note annexure-II to these consolidated financial statements.

2.2 The US Dollar amounts shown on the statement of financial position, profit and loss account, statement of comprehensive income and cash flow statement are stated as additional information solely for the convenience of readers. For the purpose of conversion to US Dollars, the rate of Rs. 281.8607 to 1 US Dollar has been used for 2023 and 2022 as it was the prevalent rate as on December 31, 2023.

#### STATEMENT OF COMPLIANCE 3.

- 3.1 These consolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:
  - International Financial Reporting Standards (IFRS), issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017;
  - Islamic Financial Accounting Standards (IFAS), issued by the Institute of Chartered Accountants of Pakistan as notified under the Companies Act, 2017;
  - Provisions of and directives issued under the Banking Companies Ordinance, 1962 and the Companies Act, 2017; and
  - Directive issued by the State Bank of Pakistan (SBP) and the Securities and Exchange Commission of Pakistan (SECP):

Where the requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017, or the directives issued by the SBP and the SECP differ with the requirements of IFRS or IFAS, the requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017 and the said directives shall prevail.

- 3.2 SBP has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and IAS 40, 'Investment Property' for Banking Companies through BSD Circular Letter No. 10 dated August 26, 2002. Moreover, SBP vide BPRD circular no. 4, dated February 25, 2015, has deferred the applicability of Islamic Financial Accounting Standards (IFAS) 3, Profit and Loss Sharing on Deposits. Further, according to the notification of SECP dated April 28, 2008, the IFRS - 7 "Financial Instruments: Disclosures" has not been made applicable for banks. Accordingly, the requirements of these standards have not been considered in the preparation of these consolidated financial statements. However, investments have been classified and valued in accordance with the requirements of various circulars issued by the SBP.
- 3.3 The SECP vide SRO 56 (1) / 2016 dated January 28, 2016, has notified that the requirements of IFRS 10 (Consolidated Financial Statements) and section 228 of the Companies Act, 2017 will not be applicable with respect to the investment in mutual funds established under trust structure.

For the year ended December 31, 2023

- 3.4 Application of new and revised International Financial Reporting Standards (IFRSs)
- Standards, interpretations of and amendments to the published accounting and reporting standards 3.4.1 that are effective in the current year:

There are certain new and amended standards, interpretations and amendments that are mandatory for the Bank's accounting periods beginning on January 1, 2023 but are considered not to be relevant or do not have any significant effect on the Bank's operations and are therefore not detailed in these consolidated financial statements.

3.4.2 Standards, interpretations of and amendments to the published accounting and reporting standards that are not yet effective:

The following revised standards, amendments and interpretations with respect to the accounting and reporting standards would be effective from the dates mentioned below against the respective standards, amendments or interpretations:

## Standards, interpretations or amendments

## **Effective from accounting** period beginning on or after

-	IFRS 9 - 'Financial instruments'	January 01, 2024
-	IAS 21 - 'Lack of exchangeability' (amendments)	January 01, 2025
-	IAS 1 - 'Non current liabilities with covenants' (amendments)	January 01, 2024
-	IFRS 16 - 'Sale and leaseback' (amendments)	January 01, 2024

- 3.4.3 The SBP vide its BPRD Circular No. 02 of 2023 dated February 09, 2023 has specified the new reporting format for financial statements of Banking Companies. The new format has revised the disclosure requirements and will become applicable for the financial statements of the Bank for the guarter ending March 31, 2023. However, SBP vide its BPRD circular No. 07 of 2023 has deferred the applicability from January 01, 2023 to January 01, 2024.
- 3.4.4 Other than the aforesaid standards, interpretations and amendments, the International Accounting Standards Board (IASB) has also issued the following standards which have not been adopted locally by the Securities and Exchange Commission of Pakistan:
  - IFRS 1 First Time Adoption of International Financial Reporting Standards
  - IFRS 17 Insurance Contracts
- 3.4.5 The management anticipates that these new standards, interpretations and amendments will be adopted in the Group's consolidated financial statements as and when they are applicable and adoption of these new standards, interpretations and amendments, may have no material impact on these consolidated financial statements of the Group in the period of initial application.

#### 3.4.6 IFRS 9 Financial Instruments:

As directed by SBP via BPRD Circular no 07 of 2023, IFRS 9 Financial Instruments is effective for periods beginning on or after January 01 2024 for banks having asset base of more than Rs. 500 billion as at December 31 2022. SBP via same circular has finalized the instructions on IFRS 9 (Application Instructions) for ensuring smooth and consistent implementation of the standard in the banks.

During 2023, the management of the Bank has performed an impact assessment of IFRS 9 taking into account the SBP's IFRS 9 application instructions. The assessment is based on available information and may be subject to changes arising from further reasonable and supportable information being made available to the Bank at the time of finalizing the impact for initial application of IFRS 9. In addition, the Bank will implement changes in classification of certain financial instruments. These changes and impacts are discussed below:

For the year ended December 31, 2023

An overview of the IFRS 9 requirements that are expected to have significant impact are discussed below along with the additional requirements introduced by the SBP:

### Governance, ownership and responsibilities

The Bank has adopted a governance framework requiring the Risk, Finance, Operations, Internal Audit and IT functions to effectively work together to ensure input from all business lines. IFRS 9 requires robust credit risk models that can predict Probability of Default (PD), Loss Given Default (LGD) and Exposure at Default (EAD).

Risk Management Division has developed Models / methodologies for PD, LGD and Credit Conversion Factor (CCF). These models shall be validated on annual basis considering the following aspects:

- Quantitative Validation: Expected credit loss (ECL) model design validation, data quality validation and benchmarking with external best practices.
- Quantitative Validation: Calibration testing which ensures the accuracy of the observed PDs.

Finance Group will ensure preparation of disclosures and incorporation of the impacts on the financial statements of the Bank. The function shall identify, prepare and extract the data required for the risk parameters modelling and ECL calculations. Finance Division shall ensure that all disclosures as required by the accounting standard and the SBP formats and guidelines are made.

The risk management division will perform the back testing of ECL at least on yearly basis and will be responsible for the independent validation of the risk parameters / risk models; including PD, LGD and CCF etc., that are used to compute the ECL which would be carried out as per the policy.

Internal Audit will carry out periodic review of IFRS 9 methodology and impacts calculated by the Management.

## **Classification and measurement**

The classification and measurement of financial assets will depend on how these are managed (the entity's business model) and their contractual cash flow characteristics. Financial assets that do not meet the SPPI criteria are measured at FVTPL regardless of the business model in which they are held. The Bank's business model in which financial assets are held will determine whether the financial assets are measured at amortised cost, fair value through other comprehensive income ('FVOCI') or fair value through profit or loss ('FVPL'). The classification of equity instruments is generally measured as Fair Value through Profit & Loss (FVTPL) unless the Bank elects for Fair Value through Other Comprehensive Income (FVTOCI) at initial recognition. The Bank has analyzed the impact of initial application of IFRS 9 on its financial assets as follows:

## **Equity Securities**

The Bank expects to continue measuring at fair value all financial assets currently held at fair value.

For certain listed equity securities currently classified as available-for-sale (AFS) with gains and losses recorded in OCI, the Bank will apply the option to classify them as FVOCI. Therefore, the application of IFRS 9 will not have an impact on initial adoption. However, in accordance with the requirements of the standard, gains and losses recognized in OCI will not be recycled through the profit and loss account on derecognition of these securities.

The remaining listed equity securities will be measured at FVTPL. The AFS reserve related to those securities is currently part of Surplus on Revaluation of Assets and will be reclassified to retained earnings hence, there will be no impact on overall equity.

For the year ended December 31, 2023

Unquoted equity securities are required to be measured at fair value under IFRS 9. However, the SBP has allowed banks to carry these investments under the current Prudential Regulations, i.e. at the lower of cost and break-up value, till accounting periods beginning on or after January 01, 2024.

Leadership Insight

### Debt securities and Loans and advances

Debt securities currently classified as AFS and those passes SPPI test, are expected to be measured at fair value through OCI under IFRS 9 as the Bank's business model is to hold the assets to collect contractual cash flows, but also to sell those investment. Debt securities currently classified as HTM and those passes SPPI test are expected to be measured at amortized costs under IFRS 9 as the Group business model is to hold the assets to collect contractual cash flows.

Cashflows of certain debt instruments classified in AFS or / and HTM categories, do not expect to give risk to cash flows representing solely payments of principal and interest and accordingly, these would be measured at fair value through profit and loss.

## **Impairment**

The impairment requirements apply to financial assets measured at amortised cost and FVOCI (other than equity instruments), lease receivables, and certain loan commitments and financial guarantee contracts. At initial recognition, an impairment allowance (or provision in the case of commitments and guarantees) is required for expected credit losses ('ECL') resulting from default events that are possible within the next 12 months ('12-month ECL'). In the event of a significant increase in credit risk, an allowance (or provision) is required for ECL resulting from all possible default events over the expected life of the financial instrument ('lifetime ECL'). Financial assets where 12-month ECL is recognised are in 'stage 1'; financial assets that are considered to have experienced a significant increase in credit risk are in 'stage 2'; and financial assets for which there is objective evidence of impairment, so are considered to be in default or otherwise credit impaired, are in 'stage 3'.

The assessment of credit risk and the estimation of ECL are required to be unbiased and probability-weighted, and should incorporate all available information which is relevant to the assessment including information about past events, current conditions and reasonable and supportable forecasts of economic conditions at the reporting date. In addition, the estimation of ECL should take into account the time value of money.

Based on the requirement of IFRS 9 and SBP's IFRS 9 application instructions, the Bank has performed an ECL assessment taking into account the key elements such as assessment of SCIR, Probability of Default, Loss Given Default and Exposure at Default. These elements are described below:

- PD: The probability that a counterparty will default, calibrated over the 12 months from the reporting date (stage 1) or over the lifetime of the product (stage 2) and incorporating forward looking information.
- LGD: An estimate of the loss incurred on a facility upon default by a customer. LGD is calculated as the difference between contractual cash flows due and those that the Bank expects to receive, including from the liquidation of any form of collateral. It is expressed as a percentage of the exposure outstanding on the date of classification of an obligor.
- EAD: the expected balance sheet exposure at the time of default, incorporating expectations on drawdowns, amortisation, pre-payments and forward-looking information where relevant.

For the purpose of calculation of ECL, the Bank has used 5 years data till December 31 2023 and going forward, one more year's data shall be included until the Bank has at least 10 years data. For calculating ECL, the Bank shall classify its financial assets under three following categories:

Strategic Overview

For the year ended December 31, 2023

- Stage 1: Performing Assets: Financial assets where there has not been a SICR since initial recognition, the Bank shall recognize an allowance based on the 12-month ECL.
- b) Stage 2: Under-Performing Assets: For financial assets where there has been a SICR since initial recognition, but which are not credit impaired, the Bank shall recognize an allowance based on lifetime ECL for all exposures categorized in this stage based on the actual maturity profile.
- c) Stage 3: Non-Performing Assets: For financial assets which have objective evidence of impairment at the reporting date, the Bank shall recognize ECL on these financial assets using the higher off approach, which means that lifetime ECL computed under IFRS 9 is compared with regulatory provision required as per Prudential regulations

As required by the Application Instructions, financial assets may be reclassified out of stage 3 if they meet the requirements of Prudential Regulations (PR) issued by SBP. Financial assets in stage 2 may be reclassified to stage 1 if the conditions that led to a SICR no longer apply.

## Significant increase in credit risk (SICR)

A SICR is assessed in the context of an increase in the risk of a default occurring over the life of the financial instrument when compared to that expected at the time of initial recognition. It is not assessed in the context of an increase in the ECL. The Bank uses a number of qualitative and quantitative measures in assessing SICR. Quantitative measures relate to deterioration of Obligor Risk Ratings (ORR) or where principal and / or interest payments are 60 days or more past due. Qualitative factors include unavailability of financial information and pending litigations.

Based on the level of increase in credit risk, the Bank shall calculate 12 month ECL for assets which did not have a SICR i.e., Stage 1 or a lifetime expected loss for the life of the asset (for assets which demonstrated a SICR) i.e., Stage 2.

At every reporting date, the Bank shall assess whether there has been a SICR since the initial recognition of the asset. If there is a SICR, the asset must be assigned to the appropriate stage of credit impairment (Stage 2 or

Under the SBP's instructions, credit exposure (in local currency) guaranteed by the Government and Government Securities are exempted from the application of ECL Framework. Moreover, until implementation of IFRS 9 has stabilized, Stage 1 and stage 2 provisions would be made as per IFRS 9 ECL and stage 3 provision would be made considering higher of IFRS 9 ECL or provision computed under existing PRs' requirements.

### Presentation and disclosure

IFRS 9 also introduces expanded disclosure requirements and changes in presentation which will be incorporated as per the SBP's revised format.

## Loan / financing related fee

Loan origination / commitment fees that are regarded as compensation to the lender for an ongoing involvement with the acquisition of a financial instrument would be recognized over the life of the related loan. However, if the commitment expires without the lender making the loan, the fee would be recognised as revenue as earned.

## Impact of adoption of IFRS 9

The actual impact of adopting IFRS 9 on the Bank's financial statements in the year 2024 may not be accurately estimated because it will be dependent on the financial instruments that the Bank would hold during 2024 and economic conditions at that time as well as accounting elections and judgements that it will make in future. Nevertheless, the Bank has performed a preliminary assessment of the potential impact of adoption of IFRS 9 based on its statement of financial position as at December 31, 2023.

For the year ended December 31, 2023

### Classification and measurement

Based on the bank's assessment, the IFRS 9 requirements are expected to have the following impact on the classification and measurement of its financial assets and financial liabilities:

Leadership Insight

- Debt instruments amounting to Rs. 15,987 million have been reclassified from Available for Sale to Fair Value 1. through Profit or Loss.
- 2. Equity instruments amounting to Rs. 28,507 million have been reclassified from Available for Sale to Fair Value through Profit or Loss.

## **Impairment**

The total estimated adjustment (net of tax) of the adoption of IFRS 9 on the opening balance of the Bank's equity at January 01, 2024 is a decrease of approximately Rs. 8,177 million, representing;

- a decrease of Rs. 13,808 million in equity due to increase in ECL.
- an increase of Rs. 5,631 million in equity resulting from reclassification of investments as mentioned above.

## Impact on regulatory capital

The implementation of IFRS 9 is expected to result in reduced regulatory capital of the Bank, which is likely to reduce their lending capacity and ability to support their clients. In order to mitigate the impact of expected credit loss (ECL) models on capital, SBP has determined that it may be appropriate for the Financial Institutions (FIs) to follow a transitional arrangement for the impact on regulatory capital from the application of ECL accounting. Annexure B of the 'Application Instructions' issued by SBP vide BPRD Circular No.3 of 2022 dated July 05, 2022, have detailed the transitional arrangement.

The transitional arrangement must apply only to provisions for stage 1 and 2 financial assets. The transitional arrangement must only adjust CET1 capital. Where there is a reduction in CET1 capital due to new provisions, net of tax effect, upon adoption of an ECL accounting model, the decline in CET1 capital (the "transitional adjustment amount") must be partially included (i.e. added back) to CET1 capital over the "transition period" of five years.

The impact of adoption of IFRS 9 on the capital ratios of the Group are as follows:

	As per adopted IFRS 9	As per current ARS
Common Equity Tier 1 Capital Adequacy ratio	19.17%	19.39%
Tier 1 Capital Adequacy Ratio	19.17%	19.39%
Total Capital Adequacy Ratio	25.49%	25.80%
CET1 available to meet buffers (as a percentage of risk weighted assets)	10.17%	10.39%

#### 4. **BASIS OF MEASUREMENT**

These consolidated financial statements have been prepared under the historical cost convention except for revaluation of land and buildings and non-banking assets acquired in satisfaction of claims which are stated at revalued amount and certain investments and derivative financial instruments that are carried at fair value. In addition, obligations in respect of defined benefit plan are carried at the present values.

For the year ended December 31, 2023

### 5. MATERIAL ACCOUNTING POLICIES

The accounting policy adopted in preparation of these consolidated financial statements are consistent with those of the previous financial year.

### 5.1 Business Combination

Acquisitions of businesses are accounted for using the acquisition method. The consideration transferred in a business combination is measured at fair value, which is calculated as the sum of the acquisition-date fair values of the assets transferred by the Group, liabilities incurred by the Group to the former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. Acquisition-related costs are recognised in profit and loss account as incurred.

At the acquisition date, the identifiable assets acquired and the liabilities assumed are recognised at their fair value.

Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree, and the fair value of the acquirer's previously held equity interest in the acquiree (if any) over the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed. If, after reassessment, net of the acquisition-date amounts of the identifiable assets acquired and liabilities assumed exceeds the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree and the fair value of the acquirer's previously held interest in the acquiree (if any), the excess is recognised immediately in profit and loss account as a bargain purchase gain.

Non-controlling interests that are present ownership interests and entitle their holders to a proportionate share of the Group's net assets in the event of liquidation is measured at fair value at the date of the acquisition.

When a business combination is achieved in stages, the Group's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date (i.e. the date when the Group obtains control) and the resulting gain or loss, if any, is recognised in profit and loss account.

### 5.2 Goodwill

Goodwill arising on an acquisition of a business is carried at cost as established at the date of acquisition of the subsidiary company.

For the purposes of impairment testing, goodwill is allocated to each of the Group's cash-generating units (or entities of cash-generating units) that is expected to benefit from the synergies of the combination.

A cash-generating unit to which goodwill has been allocated is tested for impairment annually, or more frequently when there is indication that the unit may be impaired. If the recoverable amount of the cash-generating unit is less than its carrying amount, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit on a pro-rata basis based on the carrying amount of each asset in the unit. Any impairment loss for goodwill is recognised directly in profit and loss account. An impairment loss recognised for goodwill is not reversed in subsequent periods.

On disposal of the relevant cash-generating unit, the attributable amount of goodwill is included in the determination of the profit or loss on disposal.

## 5.3 Cash and cash equivalents

Cash and cash equivalents include cash and balances with treasury banks, balances with other banks and call money lendings, less call borrowings and overdrawn nostro accounts.

For the year ended December 31, 2023

#### 5.4 Investments

Investments other than those categorised as held-for-trading are initially recognised at fair value which includes transactions costs associated with the investments. Investments classified as held-for-trading are initially recognised at fair value, and transaction costs are expensed in the profit and loss account.

Leadership Insight

All regular way purchases / sales of investments are recognised on the trade date, i.e., the date the Group commits to purchase / sell the investments. Regular way purchases or sales of investments require delivery of securities within the time frame generally established by regulation or convention in the market place.

The Group has classified its investment portfolio, except for investments in subsidiaries, associates and joint ventures into 'held-for-trading', 'held-to-maturity' and 'available-for-sale' as follows:

- Held-for-trading These are securities which are acquired with the intention to trade by taking advantage of short-term market / interest rate movements and are to be sold within ninety (90) days. These are carried at market value, with the related unrealized gain / (loss) on revaluation being taken to profit and loss account.
- Held-to-maturity These are securities with fixed or determinable payments and fixed maturity that are held with the intention and ability to hold to maturity. These are carried at amortised cost.
- Available-for-sale These are investments that do not fall under the held-for-trading or held-to-maturity categories. These are carried at market value except in case of unquoted securities where market value is not available, which are carried at cost less provision for diminution in value, if any. Surplus / (deficit) on revaluation is taken to 'surplus / (deficit) on revaluation of assets' account shown in equity. Provision for diminution in value of investments in respect of unquoted shares is calculated with reference to break-up value of the same. On derecognition or impairment in quoted available-for-sale investments, the cumulative gain or loss previously reported as 'surplus / (deficit) on revaluation of assets' in equity is included in the profit and loss account for the year.
- Provision for diminution in value of investments in unquoted debt securities is calculated as per the SBP's Prudential Regulations.

Held-for-trading and quoted available-for-sale securities are marked to market with reference to ready quotes on Reuters page or MUFAP (PKRV / PKISRV / PKFRV) or the Stock Exchanges, as the case may be.

Associates - Associates are all entities over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in associates are accounted for under the equity method of accounting. However, in case where associates are considered as fully impaired and financial statements are not available, these investments are stated at cost less provision.

Under the equity method, the Group's share of its associates' post-acquisition profits or losses is recognized in the consolidated profit and loss account, its share of post-acquisition movements in reserves is recognized in reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognize further losses, unless it has incurred obligations or made payments on behalf of the associate.

Joint venture - The Group has interests in joint venture which is jointly controlled entity. A joint venture is contractual arrangement whereby two or more parties undertake in economic activity that is subject to a joint control and includes a jointly controlled entity that involves the establishment of separate entity in which each venturer has an interest. The Group accounts for its interest in joint venture using the equity method of accounting.

For the year ended December 31, 2023

The carrying values of investments are reviewed for impairment when indications exist that the carrying value may exceed the estimated recoverable amount. Provision is made for impairment in value, if any.

## 5.5 Repurchase and resale agreements

Securities sold with a simultaneous commitment to repurchase at a specified future date (repos) continue to be recognised in the statement of financial position and are measured in accordance with accounting policies for investment securities. The counterparty liability for amounts received under these agreements is included in borrowings. The difference between sale and repurchase price is treated as mark-up / return / interest expense and accrued over the life of the repo agreement using effective yield method.

Securities purchased with a corresponding commitment to resell at a specified future date (reverse repos) are not recognised in the statement of financial position, as the Group does not obtain control over the securities. Amounts paid under these agreements are included in lendings to financial institutions. The difference between purchase and resale price is treated as mark-up / return / interest income and accrued over the life of the reverse repo agreement using effective yield method.

### 5.6 Derivative financial instruments

Derivative financial instruments are initially recognised at fair value on the dates on which the derivative contracts are entered into and are subsequently re-measured at fair value using appropriate valuation techniques. All derivative financial instruments are carried as assets when fair value is positive and liabilities when fair value is negative. Any change in the fair value of derivative instruments during the year is taken to the profit and loss account.

## 5.7 Financial instruments

All financial assets and financial liabilities are recognized at the time when the Group becomes a party to the contractual provisions of the instrument. A financial asset is derecognised where (a) the rights to receive cash flows from the asset have expired; or (b) the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (i) the Group has transferred substantially all the risks and rewards of the asset, or (ii) the Group has neither transferred nor retained substantially all the risk and rewards of the asset, but has transferred control of the asset. A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. Any gain or loss on derecognition of the financial assets and financial liabilities is taken to profit and loss account.

## 5.8 Advances

Advances are stated net of specific and general provisions. Provisions are made in accordance with the requirements of Prudential Regulations issued by the SBP and charged to the profit and loss account. These regulations prescribe a time based criteria (as supplemented by subjective evaluation of advances by the Group) for classification of non-performing loans and advances and computing provision there against. Such regulations also require the Group to maintain general provision against consumer and Small and Medium Enterprises (SME) advances at specified percentage of such portfolio. General provision for loan losses of overseas branches is made as per the requirements of the respective central banks. Advances are written off where there are no realistic prospects of recovery. The amounts so written off is a book entry and does not necessarily prejudice the Group's right of recovery against the customers. The Group determines write-offs in accordance with the criteria as prescribed by SBP vide BPRD circular no. 06 dated June 05, 2007.

## 5.8.1 Islamic financing and related assets

Under Murabaha financing, funds disbursed for the purchase of goods are recorded as advance against Murabaha finance and the financing is recorded at the deferred sale price. Goods purchased but remaining unsold at the statement of financial position date are recorded as inventories.

For the year ended December 31, 2023

Assets given on Ijarah are stated at cost less accumulated depreciation and accumulated impairment losses, if any. Ijarah assets are depreciated on a reducing balance basis over the term of the Ijarah after taking into account the estimated residual value. Impairment of Ijarah assets is recognized in line with the Prudential Regulations or upon the occurrence of an impairment event which indicates that the carrying value of the Ijarah asset may exceed its recoverable amount.

Leadership Insight

In Running Musharakah, the Group and the customer enter a Musharakah agreement where the Group agrees to finance the operating activities of the customer's business and share in the profit or loss in proportion to an agreed ratio at an agreed frequency.

Under Diminishing Musharakah financing, the Group creates joint ownership with the customer over the tangible assets to fulfill capital expenditure / project requirements. The Group receives periodic payments from the customer against the gradual transfer of its share of ownership to the customer.

In Istisna transactions, the Group finances the cost of goods manufactured by the customer. Once the goods are manufactured, these are sold by the customer as an agent of the Group to recover the cost plus the agreed profit.

Under Tijarah, the Group purchases the finished goods from the customer against payment, takes possession and appoint customer as an agent to sell these goods to ultimate buyer on deferred payment basis. Profit is recognized on accrual basis over the period of transaction.

Wakalah is an agency contract in which Group provides funds to the customer who invests it in a Shariah compliant manner.

In Musawamah financing, the Group purchases the goods and after taking the possession, sells them to the customer either in spot or credit transaction, without disclosing the cost.

#### 5.9 Fixed assets and depreciation

#### 5.9.1 Property and equipment

#### 5.9.1.1 **Owned assets**

Property and equipment except land and buildings are stated at cost less accumulated depreciation and accumulated impairment losses, if any. Land is stated at revalued amount. Buildings are stated at revalued amount less accumulated depreciation and impairment, if any. The cost and the accumulated depreciation of property and equipment of foreign branches include exchange differences arising on currency translation at the year-end rates. Depreciation is charged to profit and loss account applying the straight line method except buildings, which are depreciated on diminishing balance method at the rates stated in note 12.2. Depreciation on additions is charged from the month in which the assets are available for use and no depreciation is charged for the month the assets are disposed off.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the profit and loss account during the period in which they are incurred.

Assets are derecognised when disposed off or when no future economic benefits are expected from its use or disposal. Gains and losses on disposal of property and equipment are included in profit and loss account.

The assets' residual values and useful lives are reviewed annually, and adjusted if appropriate, at statement of financial position date.

Strategic Overview

For the year ended December 31, 2023

Land and buildings' valuations are carried out by professionally qualified valuers with sufficient regularity to ensure that their carrying amounts do not differ materially from their fair value.

- Any revaluation increase arising on the revaluation of such assets is recognised in the statement of comprehensive income and accumulated in equity, except to the extent that it reverses a revaluation decrease for the same asset previously recognised in profit and loss account, in which case the increase is credited to profit and loss account to the extent of the decrease previously expensed. A decrease in the carrying amount arising on the revaluation of such assets is recognised in profit and loss account to the extent that it exceeds the balance, if any, held in "Surplus on Revaluation of Fixed Assets" relating to a previous revaluation of that asset.
- Depreciation on assets which are revalued is determined with reference to the value assigned to such assets on revaluation and depreciation charge for the year is taken to the profit and loss account.
- An amount equal to incremental depreciation for the year net of associated deferred tax is transferred from "Surplus on Revaluation of Fixed Assets account" to unappropriated profit through statement of changes in equity to record realization of surplus to the extent of the incremental depreciation charge for the year.
- On the subsequent sale or retirement of a revalued asset, the attributable revaluation surplus remaining in the revaluation reserve is transferred directly to unappropriated profit.

## 5.9.1.2 Leased assets (as lessee)

Assets subject to finance lease are accounted for by recording the asset and the related liability. These are recorded at lower of fair value and the present value of minimum lease payments at the inception of lease and subsequently stated net of accumulated depreciation. Depreciation is charged on the straight line basis at rates disclosed in note 12.2. Financial charges are allocated over the period of lease term so as to provide a constant periodic rate of financial charge on the outstanding liability.

## 5.9.1.3 ljarah (as lessor)

Assets leased out under 'Ijarah' are stated at cost less accumulated depreciation and accumulated impairment losses, if any. Assets under Ijarah are depreciated over the period of lease term. However, in the event the asset is expected to be available for re-ljarah, depreciation is charged over the economic life of the asset using straight line basis.

Ijarah income is recognised on a straight line basis over the period of Ijarah contract.

#### 5.9.2 Capital work-in-progress

Capital work-in-progress is stated at cost less accumulated impairment losses, if any. These are transferred to specific assets as and when assets are available for use.

#### **Impairment** 5.9.3

The carrying values of fixed assets are reviewed for impairment when events or changes in circumstances indicate that the carrying values may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amounts, fixed assets are written down to their recoverable amounts.

The resulting impairment loss is taken to profit and loss account except for impairment loss on revalued assets which is adjusted against the related revaluation surplus to the extent that the impairment loss does not exceed the surplus on revaluation of assets. Where impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised recoverable amount but limited to the extent of the amount which would have been determined had there been no impairment. Reversal of impairment loss is recognized as income in profit and loss account.

Leadership Insight

For the year ended December 31, 2023

## 5.10 Lease liability and right-of-use assets

The lease liabilities are initially measured at the present value of lease payments that includes:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable;
- variable lease payment that are based on an index or a rate as at the commencement date;
- amounts expected to be payable by the lessee under residual value guarantees, if any;
- the exercise price of a purchase option if the lessee is reasonably certain to exercise that option; and
- payments of penalties for terminating the lease, if the lease term reflects the lessee exercising that option.

The lease payments are to be discounted using the incremental borrowing rate being the rate that the Group would have to pay to borrow the funds necessary to obtain an asset of similar value in a similar economic environment with similar terms and conditions.

On initial recognition Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability;
- any lease payments made at or before the commencement date less any lease incentives received;
- any initial direct costs incurred; and
- an estimate of restoration costs.

The Group leases various offices / branches for the purpose of its operational activities. Rental contracts are typically made for fixed periods of 3 to 10 years. Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants, but leased assets may not be used as security for borrowing purposes.

## 5.11 Intangible assets

Intangible assets are stated at cost less accumulated amortisation and accumulated impairment losses, if any. The cost and the accumulated amortisation of intangible assets of foreign branches include exchange differences arising on currency translation at the year-end rates. Amortisation is charged to profit and loss account applying the straight-line method at the rates stated in note 13. Amortisation on addition is charged from the month in which the assets are available for use and no amortisation is charged in the month the intangible assets are disposed off. The estimated useful life and amortisation method are reviewed at the end of each annual reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

Intangible assets with indefinite useful life are carried at cost less impairment losses, if any.

## 5.12 Non-banking assets acquired in satisfaction of claims

In accordance with the requirements of the 'Regulations for Debt Property Swap' (the regulations) issued by SBP vide its BPRD Circular No. 1 of 2016, dated January 1, 2016, the non-banking assets acquired in satisfaction of claims are carried at revalued amounts less accumulated depreciation. These assets are revalued by professionally qualified valuers with sufficient regularity to ensure that their net carrying value does not differ materially from their fair value. A surplus arising on revaluation is credited to the 'surplus on revaluation of assets' account and any deficit arising on revaluation is taken to the profit and loss account directly. Legal fees, transfer costs and direct costs of acquiring title to property is charged to profit and loss account and not capitalized. Depreciation on non-banking assets acquired in satisfaction of claims is charged to the profit and loss account on the same basis as depreciation charged on the Group's owned fixed assets.

For the year ended December 31, 2023

#### 5.13 Deposits and their cost

Deposits are recorded at the fair value of proceeds received.

Strategic Overview

Deposit costs are recognised as an expense in the period in which these are incurred using effective yield method.

#### **Taxation** 5.14

#### 5.14.1 Current

Provision of current taxation is based on taxable income for the year determined in accordance with the prevailing laws of taxation on income earned for local as well as foreign operations, as applicable to the respective jurisdictions. The charge for the current tax also includes adjustments wherever considered necessary relating to prior years, arising from assessments framed during the year.

#### 5.14.2 **Deferred**

Deferred tax is provided on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax assets are recognised for all deductible temporary differences and unused tax losses, to the extent that it is probable that taxable profits will be available against which the deductible temporary differences and unused tax losses can be utilised. Deferred tax is not recognised on differences relating to investment in subsidiaries, branches and associates and interest in joint arrangments to the extent the deductible temporary difference probably will not reverse in the foreseeable future.

The carrying amount of deferred tax assets are reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit or deductable temporary differences will be available to allow all or part of the deferred tax asset to be utilised.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to gain / loss recognized on surplus on revaluation of assets is charged / credited to such account.

#### 5.15 **Employee benefits**

#### 5.15.1 **Defined benefit plans**

The Bank operates an approved funded pension scheme, an un-funded post retirement medical benefits scheme and an un-funded benevolent scheme for its eligible employees. The Group also operates an unfunded gratuity scheme for its eligible contractual employees. An actuarial valuation of all defined benefit schemes is conducted every year. The valuation uses the Projected Unit Credit method. Remeasurements of the net defined benefit liability / assets which comprise actuarial gains and losses, return on plan assets (excluding interest) and the effect of asset ceiling (if any, excluding interest) are recognized immediately in other comprehensive income. Past-service costs are recognized immediately in profit and loss account when the plan amendment occurs.

#### 5.15.2 Other employee benefits

## Employees' compensated absences

The Group also makes provision in the financial statements for its liability towards compensated absences. This liability is estimated on the basis of actuarial advice under the Projected Unit Credit method.

For the year ended December 31, 2023

#### 5.15.3 Retirement and other benefit obligations

### In respect of CJSC Subsidiary Bank of NBP in Kazakhstan (CJSC)

The CJSC withholds amounts of pension contributions from employee salaries and pays them to state pension fund. The requirements of the Kazakhstan's legislation state pension system provides for the calculation of current payments by the employer as a percentage of current total payments to staff. This expense is charged in the period the related salaries are earned. Upon retirement all retirement benefit payments are made by pension funds selected by employees.

Leadership Insight

#### 5.16 Revenue recognition

Income on loans and advances and debt security investments are recognized on a time proportion basis that takes into account effective yield on the asset. In case of advances and investments classified under the Prudential Regulations, interest / mark-up is recognized on receipt basis.

Interest / mark-up on rescheduled / restructured advances and investments is recognized in accordance with the Prudential Regulations of SBP.

Fee, brokerage and commission income other than commission on letter of credit and guarantees and remuneration for trustee services are recognized upon performance of services.

Commission on letters of credit and guarantees is recognized on time proportion basis.

Dividend income on equity investments and mutual funds is recognized when right to receive is established.

Premium or discount on debt securities classified as held-for-trading, available-for-sale and held-to-maturity securities is amortised using the effective interest method and taken to profit and loss account.

Gains and losses on disposal of investments and fixed assets are dealt with through the profit and loss account in the year in which they arise.

Income from lease financing is accounted for using the financing method. Under this method, the unearned lease income (defined as the sum of total lease rentals and estimated residual value less the cost of the leased assets) is deferred and taken to income over the term of the lease so as to produce a constant periodic rate of return on the outstanding net investment in the lease. Gains or losses on termination of lease contracts are recognized through the profit and loss account when these are realized. Unrealized lease income and other fees on classified leases are recognized on a receipt basis.

#### 5.17 Net investment in finance lease

Leases where the group transfers substantially all the risk and rewards incidental to ownership of the assets to the lessee are classified as finance leases. Net investment in finance lease is recognised at an amount equal to the aggregate of present value of minimum lease payment including any guaranteed residual value and excluding unearned finance income, write-offs and provision for doubtful lease finances, if any.

#### 5.18 Foreign currencies translation

The Group's financial statements are presented in Pak Rupees (Rs.) which is the Group's functional and presentation currency.

Foreign currency transactions are converted into Rupees applying the exchange rate at the date of the respective transactions. Monetary assets and liabilities in foreign currencies and assets / liabilities of foreign branches are translated into Rupees at the rates of exchange prevailing at the statement of financial position date. Forward foreign exchange contracts are valued at the rates applicable to their respective maturities. All gains or losses on dealing in foreign currencies are taken to the profit and loss account.

For the year ended December 31, 2023

Profit and loss account balances of foreign branches and subsidiaries are translated at average exchange rate prevailing during the year. Gains and losses on translation are included in the profit and loss account except gains / losses arising on translation of net assets of foreign branches and subsidiaries, which are credited to the statement of comprehensive income.

Statement of financial position balances of foreign branches and subsidiaries are translated at exchange rate prevailing at statement of financial position date. Gains and losses on translation are included in the profit and loss account except gains / losses arising on translation of net assets of foreign branches and subsidiaries, which is credited to the statement of comprehensive income.

Commitments for outstanding forward foreign exchange contracts are disclosed in these consolidated financial statements at committed amounts. Contingent liabilities / commitments for letters of credit and letters of guarantee denominated in foreign currencies are expressed in Rupee terms at the rates of exchange prevailing at the statement of financial position date.

#### 5.19 Provision for off balance sheet obligations

Provision for guarantees, claims and other off balance sheet obligations is made when the Group has legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of amount can be made. Charge to profit and loss account is stated net of expected recoveries.

#### 5.20 Off setting

Financial assets and financial liabilities are only set off and the net amount is reported in the consolidated financial statements when there is a legally enforceable right to set off and the Group intends either to settle on a net basis, or to realize the assets and to settle the liabilities simultaneously.

#### 5.21 Fiduciary assets

Assets held in a fiduciary capacity are not treated as assets of the Group in the statement of financial position.

#### 5.22 Dividend and other appropriations

Dividend and other appropriation to reserves, except appropriations which are required by the law, are recognised in the Group's financial statements in the year in which these are approved.

#### 5.23 Earnings per share

The Group presents basic and diluted earnings per share (EPS) for its shareholders. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Group by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, if any. There were no dilutive potential ordinary shares in issue at December 31, 2023.

#### 5.24 Bai Muajjal

Bai Muajjal transactions represent sales of Sukuks on a deferred payment basis and are shown in lendings to financial institutions except for transactions undertaken directly with the Government of Pakistan which are disclosed as investments.

The difference between the deferred payment amount receivable and the carrying value at the time of sale is accrued and recorded as income over the life of the transaction.

For the year ended December 31, 2023

#### 5.25 **Acceptances**

Acceptances comprise undertakings by the Bank to pay bill of exchange drawn on customers. Acceptances are recognised as financial liability in the statement of financial position with a contractual right of reimbursement from the customer as a financial asset. Therefore, commitments in respect of acceptances have been accounted for as on balance sheet financial assets and financial liabilities.

Leadership Insight

#### 5.26 Segment reporting

A segment is a distinguishable component of the Group that is subject to risks and rewards that are different from those of other segments. A business segment is one that is engaged either in providing certain products or services, where as a geographical segment is one engaged in providing certain products or services within a particular economic environment. Segment information is presented as per the Group's functional and management reporting structure.

## **Business segments**

The Group's primary segment reporting is based on the following business segments:

- Retail Banking Group includes retail lending and deposits, banking services, cards and branchless banking.
- II. Inclusive Development Group consists of loans to individuals, agriculture, SME, commodity and commercial customers.
- III. Corporate and Investment Banking Group offers a wide range of financial services to medium and large sized public and private sector entities. These services include, providing and arranging tenured financing, corporate advisory, underwriting, cash management, trade products, corporate finance products and customer services.
- IV. Treasury includes fixed income, equity, foreign exchange, credit, funding, own position securities, lendings and borrowings and derivatives for hedging and market making.
- V. International Financial Institution and Remittance Group includes the results of all international branches, correspondent banking business and global remittances. This represents Group's operations in 13 countries including Pakistan and 18 branches including one branch in export processing zone in Pakistan.
- VI. Aitemaad and Islamic Banking Group provides shariah compliant services to customers including loans, deposits and other transactions.
- VII. Head Office / Others includes the head office related activities and other functions which cannot be classified in any of the above segments.

## **Geographical segments**

The Group is managed along the following geographic lines for monitoring and reporting purposes:

- Pakistan (including branch in Export Processing Zone)
- Asia Pacific (including South Asia)
- III. Europe
- IV. United States of America
- V. Middle East

For the year ended December 31, 2023

#### 5.27 Accounting estimates and judgments

The preparation of the consolidated financial statements in conformity with approved accounting and reporting standards as applicable in Pakistan requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group's accounting polices. The estimates, judgments and associated assumptions used in the preparation of these consolidated financial statements are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The key areas of estimates and judgments in relation to these consolidated financial statements are as follows:

## a) Provision against non-performing loans and advances

Strategic Overview

The Group reviews its loan portfolio to assess amount of non-performing loans and determine provision required there against on a quarterly basis. While assessing this requirement, various factors including the past dues, delinquency in the account, financial position and future business / financial plan of the borrower, value of collateral held and requirements of Prudential Regulations are considered. The Group also considers the effect of Forced Sale Value (FSV) of collaterals in determining the amount of provision, however, no benefit of FSV of collateral has been taken during the year in determining provisioning amount.

General provision for loan losses of overseas branches is made as per the requirements of the respective central banks.

The amount of general provision against domestic consumer and SME advances is determined in accordance with the relevant Prudential Regulations and SBP directives.

In addition, the Group has also made general provision in respect of its corporate portfolio on prudent basis. This general provision is in addition to the requirements of Prudential Regulations.

## b) Fair value of derivatives

The fair values of derivatives which are not quoted in active markets are determined by using valuation techniques. The valuation techniques take into account the relevant interest and exchange rates over the term of the contract.

## c) Impairment of available-for-sale investments

The Group considers that available-for-sale equity investments and mutual funds are impaired when there has been a significant or prolonged decline in the fair value below its cost except for investments where relaxation has been allowed by SBP. This determination of what is significant or prolonged requires judgment. In addition, impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance.

Further the Group has developed internal criteria according to which a decline of 30% in the market value of any scrip below its cost shall constitute as a significant decline and where market value remains below the cost for a period of one year shall constitute as a prolonged decline."

## d) Held-to-maturity investments

The Group follows the guidance provided in the SBP circulars on classifying non-derivative financial assets with fixed or determinable payments and fixed maturity as held-to-maturity. In making this judgment, the Group evaluates its intention and ability to hold such investments till maturity.

## e) Income taxes

In making the estimates for current and deferred taxes, the management looks at the income tax law and

For the year ended December 31, 2023

the decisions of appellate authorities on certain issues in the past. There are certain matters where the Group's view differs with the view taken by the income tax department and such amounts are shown as contingent liability.

Leadership Insight

## Fixed asset and intangible assets, revaluation, depreciation and amortization

In making estimates of the depreciation / amortization method, the management uses method which reflects the pattern in which economic benefits are expected to be consumed by the Group. The method applied is reviewed at each financial year end and if there is a change in the expected pattern of consumption of the future economic benefits embodied in the assets, the method is changed to reflect the change in pattern.

The Group also revalues its properties on a periodic basis. Such revaluations are carried out by independent valuer and involves estimates / assumptions and various market factors and conditions.

## g) Employees' benefit plans

The liabilities for employees' benefits plans are determined using actuarial valuations. The actuarial valuations involve assumptions about discount rates, expected rates of return on assets, future salary increases, future inflation rates and future pension increases as disclosed in note 40. Due to the long term nature of these plans, such estimates are subject to significant uncertainty.

## h) Provision against contingencies

Provision against contingencies is determined based on the management judgement regarding the probability of future outflows of resources embodying economic benefits to settle an obligation arising from past events.

## **Determination of control over investees**

The Group's management applies its judgement to determine whether the control exists over the investee entities.

#### **CLOSURE OF FOREIGN SUBSIDIARIES AND OPERATIONS** 6.

In line with SBP Governance Framework 2018, the Board of Directors (BoD) in its 302nd meeting held on January 20 & 21, 2020 has accorded the approval of International Strategy. As per approved Strategy, the BoD allowed closure of few locations which have already been closed in prior years except Azerbaijan (Baku), Kyrgyzstan (Bishkek) and Kazakhstan (Almaty) are still in the process of closure. The Board of Directors in its 316th meeting held on January 06 & 11, 2021 has accorded its approval to scale down Bangladesh operations.

SBP also directed to close bank's operations in Paris Branch. On the basis of these directives, the BoD in its 327th meeting held on January 17, 2022 accorded their approval.

Closure process at Central Asian locations have been delayed due to non-settlement of NPLs portfolio. Operations at the following locations are under the process of closure. Tentative closure dates are also mentioned there against.

S.No	Name of International Locations	Tentative Date of Closure
1	CJSC Subsidiary Bank of NBP in Almaty, Kazakhstan	31.03.2024
2	Bishkek Branch, Kyrgyzstan	31.03.2024
3	Baku Branch, Azerbaijan	31.03.2024
4	Paris Branch, France	31.03.2024

Particulars				As	s at December 31,	2023	
Total Assets 3,009,954 1,461,215 2,873,265 1,560,155 8,904,589  Total Liabilities 2,604 51,793 18,665 123,477 196,538  Profit / (Loss) for the year 271,965 (15,134) 234,426 (642,483) (151,226)  7. CASH AND BALANCES WITH TREASURY BANKS  In hand:  Local currency Foreign currency  Foreign currency  Foreign currency current accounts  Foreign currency deposit accounts  Foreign currency collection accounts  Foreign currency collection accounts  Foreign currency current accounts  Foreign currency collection accounts  Foreign currency current accounts  Foreign currency collection accounts  Foreign currency collection accounts  Foreign currency current accounts  Foreign currency current accounts  Foreign currency current accounts  Foreign currency collection accounts  Foreign currency current accounts  Foreign currency		Particulars	Subsidiary Bank of NBP in Almaty (Kazakhstan)				Total
Total Assets 3,009,954 1,461,215 2,873,265 1,560,155 8,904,589  Total Liabilities 2,604 51,793 18,665 123,477 196,538  Profit / (Loss) for the year 271,965 (15,134) 234,426 (642,483) (151,226)  7. CASH AND BALANCES WITH TREASURY BANKS  In hand:  Local currency Foreign currency  Foreign currency  With State Bank of Pakistan in:  Local currency current accounts Foreign currency deposit accounts Foreign currency deposit accounts Foreign currency collection accounts Foreign currency collection accounts Foreign currency current accounts Foreign currency collection accounts Foreign currency deposit accounts Foreign currency current accounts Foreign currency collection accounts Foreign currency deposit accounts Foreign currency current accounts Foreign currency collection accounts Foreign currency collection accounts Foreign currency deposit accounts Foreign currency current accounts Foreign currency deposit accounts			(Gasorarary)		,	,	
Total Liabilities				(	(Rupees in '000)-		
Profit / (Loss) for the year 271,965 (15,134) 234,426 (642,483) (151,226)  7. CASH AND BALANCES WITH TREASURY BANKS  In hand:  Local currency Foreign currency  With State Bank of Pakistan in:  Local currency current accounts Foreign currency collection accounts Foreign currency current accounts Foreign currency current accounts Foreign currency collection accounts Foreign currency current accounts Foreign currency deposit accounts Foreign curre		Total Assets	3,009,954	1,461,215	2,873,265	1,560,155	8,904,589
7. CASH AND BALANCES WITH TREASURY BANKS  In hand:  Local currency Foreign currency  With State Bank of Pakistan in:  Local currency current accounts Foreign currency current accounts Foreign currency deposit accounts Foreign currency collection accounts Foreign currency current accounts Foreign currency current accounts Foreign currency collection accounts Foreign currency collection accounts Foreign currency current accounts Foreign currency collection accounts Foreign currency collection accounts Foreign currency current accounts Foreign currency deposit accounts Foreign cur		Total Liabilities	2,604	51,793	18,665	123,477	196,538
7. CASH AND BALANCES WITH TREASURY BANKS  In hand:  Local currency Foreign currency  With State Bank of Pakistan in:  Local currency current accounts 7.1 125,905,643 15,661,453 15,661,453 15,661,453 15,661,453 15,661,453 15,662,752 192,330,826 139,354,153  With other central banks in:  Foreign currency current accounts 7.3 25,964,016 Foreign currency deposit accounts 7.3 25,964,016 3,725,602 30,357,295  Prize bonds  Note (Rupees in '000)——————————————————————————————————		Profit / (Loss) for the year	271,965	(15,134)	234,426	(642,483)	(151,226)
7. CASH AND BALANCES WITH TREASURY BANKS  In hand:  Local currency Foreign currency  With State Bank of Pakistan in:  Local currency current accounts 7.1 125,905,643 15,661,453 15,661,453 15,661,453 15,661,453 15,661,453 15,662,752 192,330,826 139,354,153  With other central banks in:  Foreign currency current accounts 7.3 25,964,016 Foreign currency deposit accounts 7.3 25,964,016 3,725,602 30,357,295  Prize bonds  Note (Rupees in '000)——————————————————————————————————						0000	0000
In hand:  Local currency Foreign currency  With State Bank of Pakistan in:  Local currency current accounts Foreign currency current accounts Foreign currency current accounts Foreign currency current accounts Foreign currency cullection accounts Foreign currency current accounts Foreign currency cullection accounts Foreign currency current accounts Foreign currency current accounts Foreign currency cullection accounts Foreign currency current accounts Foreign currency current accounts Foreign currency current accounts Foreign currency deposit	_				Note		
Local currency Foreign currency Foreign currency  With State Bank of Pakistan in:  Local currency current accounts Foreign currency current accounts Foreign currency deposit accounts Foreign currency cullection accounts Foreign currency cullection accounts  Foreign currency current accounts Foreign currency collection accounts  Foreign currency collection accounts  Foreign currency current accounts  Foreign currency collection accounts  Foreign currency current accounts  Foreign currency deposit accou	7.	CASH AND BALANCES WI	TH TREASURY	BANKS			•
Foreign currency 9,747,256 7,436,911 60,187,901  With State Bank of Pakistan in:  Local currency current accounts 7.1 125,905,643 15,661,453 15,661,453 15,623,732 1,498,122 1,135,059 139,354,153  With other central banks in:  Foreign currency current accounts 7.3 25,964,016 4,163,614 30,127,630 30,357,295  Prize bonds 627,552 326,962		In hand:					
Foreign currency 9,747,256 7,436,911 60,187,901  With State Bank of Pakistan in:  Local currency current accounts 7.1 125,905,643 15,661,453 15,661,453 15,623,732 1,498,122 1,135,059 139,354,153  With other central banks in:  Foreign currency current accounts 7.3 25,964,016 4,163,614 30,127,630 30,357,295  Prize bonds 627,552 326,962		Local currency			Г	62,622,218	52,750,990
With State Bank of Pakistan in:         Local currency current accounts       7.1       125,905,643       106,933,909         Foreign currency current accounts       7.2       21,661,443       15,661,453         Foreign currency deposit accounts       7.2       43,265,618       15,623,732         Foreign currency collection accounts       1,498,122       1,135,059         139,354,153     With other central banks in:  Foreign currency current accounts Foreign currency deposit accounts  7.3  25,964,016 4,163,614 30,127,630 30,357,295  Prize bonds  Prize bonds  326,962 326,962					L	9,747,256	
Local currency current accounts Foreign currency current accounts Foreign currency deposit accounts Foreign currency collection accounts  With other central banks in:  Foreign currency deposit accounts Foreign currency current accounts Foreign currency current accounts Foreign currency current accounts Foreign currency current accounts Foreign currency deposit accounts						72,369,474	60,187,901
Foreign currency current accounts Foreign currency deposit accounts Foreign currency collection accounts Foreign currency collection accounts  With other central banks in:  Foreign currency current accounts  Foreign currency current accounts  Foreign currency deposit accounts  7.2 43,265,618 15,623,732 1,135,059 139,354,153   With other central banks in:  Foreign currency current accounts Foreign currency deposit accounts  7.3 25,964,016 3,725,602 30,357,295  Prize bonds  627,552 326,962		With State Bank of Pakistan	in:				
Foreign currency current accounts Foreign currency deposit accounts Foreign currency collection accounts Foreign currency collection accounts  With other central banks in:  Foreign currency current accounts  Foreign currency current accounts  Foreign currency deposit accounts  7.2 43,265,618 15,623,732 1,135,059 139,354,153   With other central banks in:  Foreign currency current accounts Foreign currency deposit accounts  7.3 25,964,016 3,725,602 30,357,295  Prize bonds  627,552 326,962		Local currency current acco	ounts		7.1	125,905,643	106,933,909
Foreign currency collection accounts    1,498,122   1,135,059   139,354,153		Foreign currency current ac	counts			21,661,443	15,661,453
With other central banks in:  Foreign currency current accounts Foreign currency deposit accounts  7.3 Foreign currency deposit accounts 7.3 7.3 7.3 7.3 7.3 7.3 7.3 7.3 7.3 7.3					7.2		
Foreign currency current accounts Foreign currency deposit accounts  7.3 Foreign currency deposit accounts  7.3 7.3 7.3 7.3 7.3 7.3 7.3 7.3 7.3 7.		Foreign currency collection	accounts		L		
Foreign currency current accounts Foreign currency deposit accounts  7.3 Foreign currency deposit accounts  7.3 7.3 7.3 7.3 7.3 7.3 7.3 7.3 7.3 7.		Mith other central banks in					
Foreign currency deposit accounts 7.3 4,163,614 3,725,602 30,357,295  Prize bonds 627,552 326,962		with other central banks in:					
30,127,630       30,357,295         Prize bonds       627,552       326,962							
Prize bonds 627,552 326,962		Foreign currency deposit a	ccounts		7.3		
						30,127,030	30,337,293
<b>295,455,482</b> 230,226,311		Prize bonds			_		
					=	295,455,482	230,226,311

- **7.1** This includes statutory liquidity reserves maintained with the SBP under Section 22 of the Banking Companies Ordinance, 1962.
- **7.2** These represent mandatory reserves maintained in respect of foreign currency deposits under FE-25 scheme, as prescribed by the SBP.
- 7.3 These balances pertain to the foreign branches and are held with central banks of respective countries. These include balances to meet the statutory and regulatory requirements in respect of liquidity and capital requirements of respective countries. The deposit accounts carry interest at the rate of 0% to 5.5% per annum (2022: 0% to 4.5% per annum).

8.1	298,108 388,221 686,329	537,182 501,303 1,038,485
8.2	33,517,051 8,801,187 42,318,238	12,395,611 6,189,028 18,584,639 19,623,124
		8.1 388,221 686,329 33,517,051 8.2 8,801,187

- **8.1** These include various deposits with banks and carry interest at the rates ranging from 6.00% to 12.70% per annum (2022: 3.5% to 9.5% per annum).
- 8.2 These include various deposits with correspondent banks outside Pakistan and carry interest at the rates ranging from 1.50% to 7.10% per annum (2022: 0% to 4% per annum).

			2023	2022
		Note -	(Rupees	in '000)
9.	LENDINGS TO FINANCIAL INSTITUTIONS			
	Call / clean money lendings	9.1	9,723	9,723
	Repurchase agreement lendings (Reverse Repo)	9.2 & 9.6	192,420,714	31,262,744
	Letters of placement	9.3	174,150	174,150
		9.4	192,604,587	31,446,617
	Less: provision held against lendings to financial institutions	9.5 & 9.7	(174,150)	(174,150)
	Lendings to financial institutions - net of provision		192,430,437	31,272,467

- **9.1** This includes zero rate lending to a financial institution amounting to Rs. 9.7 million (2022: Rs. 9.7 million) which is guaranteed by the SBP.
- 9.2 These carry mark-up at rates ranging from 21.00% to 22.95% per annum (2022: 16% to 16.5% per annum) with maturities ranging from January 02, 2024 to January 05, 2024.
- **9.3** These are overdue placements and full provision has been made against these placements as at December 31, 2023.

For the year ended December 31, 2023

		2023	2022
9.4	Particulars of lending	(Rupees	in '000)
3.4	Particulars of lending		
	In local currency	192,604,587	31,446,617
	In foriegn currencies	-	
		192,604,587	31,446,617
9.5	Movement in provision held against lendings is as follows:		
3.0	movement in provision near against lendings is as follows.		
	Opening balance	174,150	174,150
	Reversal for the year	-	
	Closing balance	174,150	174,150

#### 9.6 Securities held as collateral against lendings to financial institutions

Strategic Overview

		2023			2022	
	Held by Group	Further given as collateral	Total	Held by Group	Further given as collateral	Total
			(Rupees i	n '000)		
Market Treasury Bills	9,485,867	-	9,485,867	18,699,589	-	18,699,589
Pakistan Investment Bonds	182,934,847	-	182,934,847	12,563,155	-	12,563,155
Total	192,420,714	-	192,420,714	31,262,744	-	31,262,744

9.6.1 Market value of the securities under repurchase agreement lendings amounts to Rs. 192,518 million (2022: Rs. 31,027 million).

#### 9.7 Category of classification

20	023	20	)22
Classified Lending	Provision held	Classified Lending	Provision held
	(Rupees	in '000)	

## **Domestic**

Loss	174,150	174,150	174,150	174,150
Total	174,150	174,150	174,150	174,150

Leadership Insight

For the year ended December 31, 2023

10.1										
				20	2023			20	2022	
		An	Cost / Amortised Cost	Provision for diminution	Surplus / (Deficit)	Carrying Value	Cost / Amortised Cost	Provision for diminution	Surplus / (Deficit)	Carrying Value
	Held-for-trading securities Note	ا [				(Rupee	(Rupees in '000)			
	Federal Government Securities  Market Treasury Bills  Pakistan Investment Bonds  Ijarah Sukuk Bonds	9 4	23,341,720 14,665,019 5,038,531		7,673 (37,878) (3,521)	23,349,393 14,627,141 5,035,010	22,269,343 61,942,656		(2,665)	22,266,678 60,911,459
	Ordinary Shares Listed Companies		79,317		(1,213)	78,104	424,708		(20,939)	403,769
	Mutual Fund Units		972,916		6,914	979,830	623,941	1	(10,996)	612,945
	Foreign Securities Foreign Government debt securities Available-for-sale securities	4	2,696,887		- (28,025)	2,696,887	1,771,813		(1,065,797)	1,771,813
	Available-101-9ale seculties									
	Federal Government Securities  Market Treasury Bills Pakistan Investment Bonds Ijarah Sukuk Bonds Foreign currency debt securities	2,92 3 4	954,585,428 2,926,410,213 30,424,484 40,907,401		2,228,157 (25,322,781) (330,520) (10,174,093)	956,813,585 2,901,087,432 30,093,964 30,733,308	828,957,708 1,972,276,787 20,518,238 33,045,353		(2,354,400) (27,509,276) (339,589) (18,622,514)	826,603,308 1,944,767,511 20,178,649 14,422,839
	Ordinary Shares Listed Companies Unlisted Companies	10.14	51,696,434	(11,638,688)	22,294,743	62,352,489 1,658,512	41,606,225	(10,159,936) (427,951)	4,821,267	36,267,556 1,454,512
	Preference Shares Listed Unlisted		1,448,472	(566,446) (558,284)	161,771	1,043,797	1,448,472	(287,446) (558,284)	209,451	1,370,477
	Non-Government Debt Securities Term Finance Certificates / Musharaka / Bonds / Debentures and Sukuk Bonds	, io	53,152,317	(5,857,566)	355,100	47,649,851	52,146,989	(5,990,161)	1,047,326	47,204,154

10.

INVESTMENTS
Investments by type:

			36	2003			00	2000	
			77	670			7	77	
		Cost / Amortised Cost	Provision for diminution	Surplus / (Deficit)	Carrying Value	Cost / Amortised Cost	Provision for diminution	Surplus / (Deficit)	Carrying Value
	Note				(Rupee	(Rupees in '000)			
Mutual Fund Units		2,219,646	(41,167)	1,726,825	3,905,304	2,219,646	(41,167)	941,952	3,120,431
Foreign Securities Foreign Government debt securities Equity securities - Listed	10.7	3,385,022 463,294		8,528 42,171,551	3,393,550 42,634,845	1,914,312		(30,359) 34,380,951	1,883,953
Held-to-maturity securities	10.6.1	4,067,358,458	(19,111,102)	33,119,281	4,081,366,637	2,957,037,771	(17,464,945)	(7,455,191)	2,932,117,635
Federal Government Securities Market Treasury Bills		161,108			161,108	29,519,190		1	29,519,190
Pakistan Investment Bonds		213,116,482			213,116,482	375,285,244	,	,	375,285,244
ljarah Sukuk Bonds		14,087,500	•		14,087,500	13,130,709			13,130,709
Foreign currency debt securities		4,288,988			4,288,988	2,992,408			2,992,408
Non-Government Debt Securities Term Finance Certificates / Musharaka / Bonds / Debentures and	70	L C L	i i			C	,		
Sukuk Bonds		404,585	(404,585)			404,585	(404,585)		
Foreign Securities Foreign Government debt securities		41,295,981			41,295,981	36,096,507	ı	ı	36,096,507
Non-Government Debt Securities		1,083			1,083	871		•	871
		273,355,727	(404,585)		272,951,142	457,429,514	(404,585)		457,024,929
<b>Associates</b> 10.9/10.10 //	.10 /10.15	1,364,062	(533,442)	٠	830,620	1,127,609	(742,298)	•	385,311
Joint Venture	10.12	12,259,541		1	12,259,541	7,441,308	1	1	7,441,308
Subsidiaries	10.16	1,245	(1,245)			1,245	(1,245)	•	•
Total Investments		4,401,133,423	(20,050,374)	33,091,256	4,414,174,305	3,510,069,908	(18,613,073)	(8,520,989)	3,482,935,847

Leadership Insight

c	- character of the char		20	2023			000	2000	
7.	Investments by segments:		77	671			77	77(	
		Cost / Amortised cost	Provision for diminution	Surplus / (Deficit)	Carrying Value	Cost / Amortised cost	Provision for diminution	Surplus / (Deficit)	Carrying Value
	Note Federal Government Securities:				(Rupee	(Rupees in '000'			
	Market Treasury Bills Pakistan Investment Bonds Ijarah Sukuks	978,088,256 3,154,191,714 49,550,515		2,235,830 (25,360,659) (334,041)	980,324,086 3,128,831,055 49,216,474	880,746,241 2,409,504,687 33,648,947		(28,540,473) (339,589)	878,389,176 2,380,964,214 33,309,358
	Foreign can ency debt securines	43, 130,363		(33,632,963)	4,193,393,911	3,359,937,636		(49,859,641)	3,310,077,995
	Listed Companies 10.13 & 10.14 Unlisted Companies	51,775,751	(11,638,688)	22,293,530	62,430,593	42,030,933	(10,159,936)	4,800,328	36,671,325
	Non-Government Debt Securities	53,883,214	(12,087,639)	22,293,530	64,089,105	43,913,396	(10,587,887)	4,800,328	38,125,837
	Listed Unlisted	14,277,946 39,278,956	(130,027) (6,132,124)	(357,143)	13,790,776 33,859,075	14,962,715 37,588,859	(130,027) (6,264,719)	335,083 712,243	15,167,771 32,036,383
	Foreign Securities	53,556,902	(6,262,151)	355,100	47,649,851	52,551,574	(6,394,746)	1,047,326	47,204,154
	Government securities								
	Foreign Government debt securities Equity securities - Listed Non-Government Debt Securities	47,377,890 463,294 1,083		8,528 42,171,551	47,386,418 42,634,845	39,782,632 463,294 871		(30,359)	39,752,273 34,844,245 871
		47,842,267		42,180,079	90,022,346	40,246,797	1.	34,350,592	74,597,389
	Freference snares Listed Unlisted	1,448,472 558,284	(566,446) (558,284)	161,771	1,043,797	1,448,472 558,284	(287,446) (558,284)	209,451	1,370,477
	Investments in mutual funds	3,192,562	(41,167)	1,733,739	4,885,134	2,843,587	(41,167)	930,956	3,733,376
	Associates 10.10								
	- Listed								
	First Credit and Investment Bank Limited 10.15	208,917	(30,429)		178,488	210,771	(47,429)		163,342
	Land Mark Spinning Mills Limited SG Alliad Businesses Limited	39,710 218 534	(39,710)			39,710	(39,710)		
	Nina Industries Limited	49,060	(49,060)			49,060	(49,060)	1	•
	Agritech Limited NBP Stock Fund	652.132			652,132	413.825	- (191,856)		- 221.969
	10.9	1,168,353	(337,733)		830,620	931,900	(546,589)	1.	385,311

Strategic Overview

				20	2023			20	2022	
			Cost / Amortised cost	Provision for diminution	Surplus / (Deficit)	Carrying Value	Cost / Amortised cost	Provision for diminution	Surplus / (Deficit)	Carrying Value
	N	Note				(Rupe	(Rupees in '000)			
	- Unlisted									
	Pakistan Emerging Venture Limited National Fructose Company Limited		50,565	(50,565)			50,565	(50,565)		
	National Assets Insurance Company Limited	70	. •				. '			1
	Dadabhoy Energy Supply Company Limited Pakistan Mercantile Exchange Limited		32,105 106,539	(32,105) (106,539)			32,105 106,539	(32,105) (106,539)	1 1	
	_	0.11	195,709	(195,709)			195,709	(195,709)		,
			1,364,062	(533,442)		830,620	1,127,609	(742,298)		385,311
	Joint Venture United National Bank Limited	10.12	12,259,541			12,259,541	7,441,308	,	,	7,441,308
	Subsidiaries Cast-N-Link Products Limited 10	10.16	1,245	(1,245)			1,245	(1,245)	,	
	Total Investments		4,401,133,423	(20,050,374)	33,091,256	4,414,174,305	3,510,069,908	(18,613,073)	(8,520,988)	3,482,935,847
								8006		6006
10.2.1	Investments given as collateral							)	(Rupees in '000)	00)
	The book value of investments given as collateral against borrowings is as follows:	s colla	teral against bo	orrowings is as	follows:					
	Pakistan Investment Bonds							2,047,3	2,047,337,847	1,136,497,472
	Market Treasury Bills							17,1	17,134,259	689,709,291
								2,064,4	2,064,472,106	1,826,206,763

Leadership Insight

								٠		
		Number of shares	Percentage of holding	Country of Incorporation	Based on the financial statements as at	Assets	Liabilities	Revenue	Profit / (loss) after taxation	Total comprehensive income / (loss)
10.2.2	Associates						J)(F	(Rupees in '000)	(	
	Listed									
	First Credit and Investment Bank Limited National Fibres Limited*	20,000,000	30.77	Pakistan	June 30, 2023 N/A	1,851,310	1,127,397	279,322	12,994	8,750
	Land Mark Spinning Mills Limited	3,970,859	32.79 25.03	Pakistan	June 30, 2023	131,498	254,116	- 14 247	(12,327)	(12,327)
	Nina Industries Limited Agritech Limited	4,906,000 106,014,565	20.27	Pakistan Pakistan	N/A December	81,470,499	69,486,319	17,296,183	(2,953,326)	8,228,387
	NBP Stock Fund	31,347,444	4.24	Pakistan	31, 2022 June 30, 2023	10,286,565	120,651	240,054	(333,261)	(333,261)
	Unlisted									
	Pakistan Emerging Venture Limited	12,500,000	33.33	Pakistan	June 30, 2022	478	404	26	(382)	(382)
	National Fructose CompanyLimited	1,300,000	39.50	Pakistan	N/A			,	, '	, '
	Venture Capital FundManagement*	33,333	33.33	Pakistan	A/N	,			,	
	Kamal Enterprises Limited *	11,000	20.37	Pakistan	N/A	,				
	Mehran Industries Limited*	37,500	32.05	Pakistan	N/A	,		•		
	Tharparkar Sugar Mills Limited*	2,500,000	21.52	Pakistan	A/N					
	Youth Investment Promotion Society*	644,508	25.00	Pakistan	₹ :	,				
	Dadabhoy Energy SupplyCompany Limited	9,900,000	23.11	Pakistan	Υ ×					
	K-Agncole Limited *	5,000	20.00	Pakistan	Υ S					
	New Pak Limited ** Pakistan Mercantile Exchange Limited	200,000	33.98	Pakistan	N/A June 30. 2023	4.769.315	4.463.439	- 676.898	199.485	199.485
	Prudential Fund Management Limited*	150,000	20.00		N/A	•		•		
	*Nii figure represent shares which have been acquired under different arrangements without any cost	d under different arra	ingements without a	any cost						
10.2.3	Joint Venture									
	United National Bank Limited	20,250,000	45.00	United Kingdom	December 31, 2022	219,715,668	199,381,061	6,133,623	1,148,072	(1,110,841)
10.2.4	Subsidiaries									
	Cast-N-Link Products Limited	1,245,000	76.51	Pakistan	N/A	,		ı	•	
	N/A: Not available									

Strategic Overview

For the year ended December 31, 2023

10.3	Provision for	diminution in	value of investments
10.5	FIUVISIUII IUI	unininiunion in	value of lifestificities

Opening balance

Charge / (reversals) Charge for the year Reversals for the year Reversal on disposals

Transfers - net Closing Balance

2023	2022
(Rupees	in '000)
18,613,073	13,386,051
3,136,270	5,226,348
(1,319,964)	(670,409)
(379,005)	(179,661)
1,437,301	4,376,278
-	850,744
20,050,374	18,613,073

## 10.3.1 Particulars of provision against debt securities

**Category of classification** 

**Domestic** 

Loss

Total

	2023	20	)22
NPI	Provision	NPI	Provision
	· ·		

6,262,151	6,262,151	6,525,731	6,394,746
6 262 151	6 262 151	6 525 731	6 394 746

#### 10.4 **Movement Schedule for Associates and Joint Venture**

net of tax reserve properties securities income	balance Addition Disposal Dividend profit / (loss) to the year -	transalation rev	<b>I</b>	n other n comprehensive	Closing balance
---	--	------------------	----------	----------------------------	--------------------

Joint Venture					(Rupees	s in '000)				
United National Bank Limited	7,441,308				1,226,065	2,365,301	47,791	1,179,076		12,259,541
	7,441,308			-	1,226,065	2,365,301	47,791	1,179,076		12,259,541
Associates										
Unlisted										
Pakistan Emerging Venture Limited	50,565	-	-		-	-	-			50,565
National Fructose Company Limited	6,500	-	-	-	-	-	-	-	-	6,500
Dadabhoy Energy Supply Company Limited	32,105		-		-		-			32,105
Pakistan Mercantile Exchange Limited	106,539	-		-			-		-	106,539
Listed										
First Credit and Investment Bank Limited	210,771				6,895		-	(8,749)		208,917
Land Mark Spining Mills Limited	39,710	-								39,710
SG Allied Business Limited	218,534	-								218,534
Nina Industries Limited	49,060		-		-		-			49,060
Agritech Limited		-	-		-		-			
NBP Stock Fund	413,825	-			238,307	-	-			652,132
	1 127 609				245 202			(8 749)		1 364 062

Leadership Insight

					2	2022				
	Opening balance	Addition	Disposal		Share of profit / (loss) for the year - net of tax	Exchange transalation reserve	Surplus / (deficit) on revaluation properties	Surplus / (deficit) on revaluation securities	Share of other comprehensive income	Closing balance
					(Rupe	es in '000)				
Joint Venture										
United National Bank Limited	7,140,903	-	-	(114,40	5) 545,161	999,833	8,444	(1,153,514)	14,886	7,441,308
Accordates	7,140,903		-	(114,40	5) 545,161	999,833	8,444	(1,153,514)	14,886	7,441,308
Associates										
Unlisted										
Pakistan Emerging Venture Limited	50.565	-	-	-	_	-	-	-	-	50,565
National Fructose Company Limited	6,500	-	-	-	-	-	-	-	-	6,500
National Assets Insurance Company Limited	44,815	-	(44,815)	) -	-	-	-	-	-	-
Dadabhoy Energy Supply Company Limited	32,105	-	-	-	-	-	-	-	-	32,105
Pakistan Mercantile Exchange Limited	106,539	-	-	-	-	-	-	-	-	106,539
Listed First Credit and Investment Bank Limited	044 507				3,492			(4.050)		040 774
Land Mark Spining Mills Limited	211,537 39,710	-	-	-	3,492	-	-	(4,258)	-	210,771 39,710
SG Allied Business Limited	218,534	_		-	-	-	_	-	_	218,534
Nina Industries Limited	49,060	-		-	-			-	-	49,060
Agritech Limited		_		_	_	_		_		
NBP Stock Fund	512,401	-	-	-	(98,576	· -	-	-	-	413,825
	1,271,766		(44,815	\	(95,084	) -		(4,258)		1,127,609
	1,211,100		(77,010		(00,007			(7,200)		1,121,000

Strategic Overview

		2023	2022
			in '000)
10.5	Quality of available for sale securities		
	Details regarding quality of available for sale securities are as follows:		
	Federal government securities - government guaranteed		
	Market Treasury Bills	954,585,428	828,957,708
	Pakistan Investment Bonds	2,926,410,213	1,972,276,787
	Ijarah Sukuks	30,424,484	20,518,238
	Foreign currency debt securities	40,907,401	33,045,353
	Cost	3,952,327,526	2,854,798,086
	Shares		
	Listed companies sector-wise		
	Automobile Assembler	2,442,432	1,775,528
	Automobile Parts and Accessories	1,067,760	1,115,685
	Cable and Electrical Goods	418,994	384,069
	Cement	3,672,159	4,249,593
	Chemical	711,682	627,704
	Commercial Banks	9,982,145	6,575,004
	Engineering	2,149,015	1,422,047
	Fertilizer	3,518,165	2,985,056
	Food and Personal Care	1,606,665	1,208,649
	Glass and Ceramics	64,314	64,314
	Insurance	1,642,671	1,642,671
	Investment Banks / Investment companies / Securities companies	513,566	513,566
	Leasing Companies	12,594	12,594
	Leather and Tanneries	45,731	214,868
	Oil and Gas Exploration Companies	2,952,721	2,686,730
	Oil and Gas Marketing Companies	5,707,820	5,719,991
	Paper and Board	670,751	718,972
	Pharmaceuticals	2,708,507	1,000,104
	Power Generation and Distribution	2,893,502	3,046,397
	Real Estate Investment Trust	304,025	305,972
	Refinery	756,817	756,715
	Sugar and Allied Industries	259,483	259,483
	Synthetic and Rayon	15,499	15,499
	Technology and Communication	2,408,109	1,040,079
	Textile Composite	2,736,219	1,918,908
	Textile Spinning	655,195	655,195
	Transport	245,937	236,225
	Tobacco	695,241	-
	Miscellaneous	838,715	454,606
	Cost	51,696,434	41,606,225

Leadership Insight

For the year ended December 31, 2023

	20	123	20	22
Unlisted companies entity - wise	Cost	Breakup value	Cost	Breakup value
		(Rupees	in '000)	
D: : 0	4.000	40= =0=	4.000	405 505
Digri Sugar Mills Limited	4,063	135,585	4,063	135,585
Gelcaps Pakistan Limited	4,665	2,961	4,665	2,961
Pakistan Agriculture Storage Service Corporation Al Ameen Textile	5,500 327	3,551,928 N/A	5,500 327	3,551,928 N/A
Professional Management Modaraba (Formerly Al	321	IN/A	027	IN/A
Zamin Modarba Management (Private) Limited	1,000	2,134	1,000	2,134
AMZ Venture Limited Class A	121	N/A	121	N/A
Arabian Sea Country Club	6,500	(7,664)	6,500	(7,664)
Atlas Power Limited	375,000	1,286,500	375,000	1,282,850
Attock Textile Mills Limited	200	N/A	200	N/A
Pakistan Mortgage Refinance Company Limited	600,000	2,156,685	600,000	1,510,050
F.T.C. Management Company Private Limited	250	43,779	250	42,759
Fauji Akbar Portia Marines Terminal Limited	321,076	609,635	321,076	593,184
Fauji Oil Terminals and Distribution Limited	10,886	183,168	10,886	130,687
First Women Bank Limited	21,100	46,319	21,100	79,733
Fortune Securities Limited	5,000	6,702	5,000	8,804
Frontier Textile Mills Limited	500	272	500	272
Gulistan Power Generation Limited	2,200	8,096	2,200	8,096
Hazara Woolen Mills Limited	200	N/A	200	N/A
Industrial Development Bank of Pakistan	107	N/A	107	N/A
Inter Asia Leasing Company Limited ISE Towers REIT Management Company Limited	500 20.246	N/A	500 30,346	N/A 52,988
Junaid Cotton Mills Limited	30,346 327	62,264 N/A	30,340	N/A
Kaisar Arts and Krafts Limited	8,395	N/A	8,395	N/A
Kaytex Mills Limited	3,778	N/A	3,778	N/A
Khushhali Microfinance Bank Limited	225,265	178,700	-	-
Mian Mohammad Sugar Mills Limited	15	N/A	15	N/A
Muslim Ghee Mills Limited	1,810	N/A	1,810	N/A
Myfip Video Industries Limited	5,373	N/A	5,373	N/A
Mutual Fund Association of Pakistan	-	N/A	265	N/A
National Asset Leasing Corporation Limited	14	N/A	14	N/A
National Construction Limited	250	597	250	597
National Institution of Facilitation Technology (Private) Limited	1,526	55,574	1,526	64,687
National Investment Trust Limited	100	700,276	100	910,231
National Woolen Mills Limited	183	N/A	183	N/A
Natover Lease and Refinance	2,602	N/A	2,602	N/A
Nowshehra Engineering Works Limited	41	N/A	41	N/A
Pakistan Export Finance Guarantee Agency Limited	11,529	1,152	11,529	1,152
Pakistan Paper Corporation Limited Pakistan Telephone Cables	373 143	N/A N/A	373 143	N/A N/A
Pakistan Terephone Cables Pakistan Textile City	100,000	12,410	100,000	12,410
Pakistan Tourism Development Corporation	100,000	138	100,000	138
People Steel Mills Limited	3,276	N/A	3,276	N/A
Qadri Textile Mills Limited	500	N/A	500	N/A
Rehman Cotton Mills Limited	16,958	107,895	16,958	107,895
Refrigerator Manufacturing Company Limited	4,589	N/A	4,589	N/A
Rousch Power Pakistan Limited	132,888	1,430,921	132,888	1,089,730
Ruby Rice and General Mills Limited	750	N/A	750	N/A
Sahrish Textile Mills	21	N/A	21	N/A

N/A: Not available

	20	023	20	)22
Unlisted companies entity - wise	Cost	Breakup value	Cost	Breakup value
		(Rupee	s in '000)	
Shoaib Capital	272	544	272	544
SME Bank Limited	26,950	(139,326)		(318)
South Asia Regional Fund	287	N/A	287	N/A
Star Salica Industries Limited	267	N/A	267	N/A
Syed Match Industries	2	N/A	2	N/A
Union Insurance Company of Pakistan	4	N/A	4	N/A
Unity Modaraba	28	N/A	28	N/A
Zafar Textiles Mills Limited	257	N/A	257	N/A
Zulsham Engineering Works Limited	330	N/A	330	N/A
Information System Associates Limited	1,719	N/A	1,719	N/A
1 Link (Pvt) Limited	50,000	428,290	50,000	428,290
Pakistan Corporate Restructuring Company Limit		N/A	96,000	N/A
Pakvitae (Private) Limited	21,000	-	21,000	N/A
NI/A . Nież eweilelele	2,109,486		1,884,485	:
N/A: Not available			0000	0000
			(Rupees in	2022
Non Government Debt Securities			(nupees iii	000)
Non Government Debt Securities				
Listed				
- AAA			14,861	21,818
- AA+, AA, AA-			7,510,782	8,010,870
- A+, A, A-			625,000	800,000
- Unrated			6,127,303	6,130,027
Cost		_	14,277,946	14,962,715
0031		_	17,211,340	14,302,713
Unlisted				
- AAA			18,395,305	18,927,154
- AA+, AA, AA-			4,693,580	5,151,626
- A+, A, A-			1,838,372	2,147,091
- BBB+, BBB, BBB-			299,760	299,760
			13,647,354	,
- Unrated Cost		_		10,658,643 37,184,274
Cost		_	38,874,371	37,104,274
Familian Consulting				
Foreign Securities	0000		000	00
Covernment Constition	2023	Detina	202	
Government Securities	Cost	Rating	Cost	Rating
(R	Rupees in '000)	(	Rupees in '000)	
110.4				
USA =	3,385,022	AA+	1,914,312	AA+

Leadership Insight

For the year ended December 31, 2023

10.6	Particulars relating to Held to Maturity securities are as follows:  Federal Government Securities - Government guaranteed	<b>2023</b> (Rupees	2022 in '000)
	Market Treasury Bills Pakistan Investment Bonds Ijarah Sukuks Foreign currency debt securities Cost	161,108 213,116,482 14,087,500 4,288,988 231,654,078	29,519,190 375,285,244 13,130,709 2,992,408 420,927,551
	Non Government Debt securities		
	Unlisted - Unrated Cost	404,585 404,585	404,585 404,585

## **Foreign Securities**

	2023	2023		
	Cost	Rating	Cost	Rating
	(Rupees in '000)		(Rupees in '000)	
Government Securities				
Azerbaijan	1,028,843	BB+	826.514	BB+
Bangladesh	35,789,601	BB-	31,087,653	BB-
Kyrgyzstan	274,586	B3	814,349	В3
Kingdom of Saudi Arabia	4,202,951	A+	3,367,991	A+
	41,295,981		36,096,507	

Non Government Debt Securities		2023	2022
Listed	Note	(Rupees	in '000)
- Unrated - Cost		1,083	871

- 10.6.1 The market value of securities classified as held-to-maturity as at December 31, 2023 amounted to Rs. 252,003 million (2022: Rs. 435,936 million)
- 10.7 Investment in shares of a bank incorporated outside Pakistan - Bank Al-Jazira

The Bank holds 30,333,333 (2022: 30,333,333) shares in Bank Al-Jazira (BAJ) incorporated in the Kingdom of Saudi Arabia, representing 3.7% (2022: 3.7%) holding in total equity of BAJ. The investment has been marked to market using closing price as quoted on the Saudi Stock Exchange in accordance with SBP concurrence vide letter No. BSD/SU-13/331/685/2006 dated February 17, 2006. BAJ's Viability Rating is bb+ with short term and long term Issuer Default Rating (IDR) at F2 and A- respectively by Fitch Rating Agency.

10.8 Out of 106,014,565 shares, 94,273,510 shares of Agritech Limited were acquired from Azgard Nine Limited as part of multiple agreements including the Master Restructuring Agreement (MRA). These shares were acquired at an agreed price of Rs. 35 per share.

Strategic Overview

- 10.9 Aggregate market value of investment in associates (quoted) on the basis of quoted prices amounts to Rs. 2,979 million (2022: Rs. 1,742 million).
- 10.10 Associates with zero carrying amount, represent the investments acquired from former National Development Finance Corporation (NDFC) which have negative equity or whose operations were closed at the time of amalgamation.
- 10.11 The details of break-up value based on latest available financial statements of unlisted investments in associates are as follows:

		Year / Period ende	d Break-up value Rupees in '000
	Pakistan Emerging Venture Limited	June 30, 2022	25
	Mehran Industries Limited	June 30, 2001	5,681
	Tharparkar Sugar Mills Limited	September 30, 200	1 (83,140)
	Prudential Fund Management	June 30, 2007	(2,482)
	Dadabhoy Energy Supply Company Limited	June 30, 2007	103,952
	Pakistan Mercantile Exchange Limited	June 30, 2023	103,931
10.10		2023	2022
10.12	Investment in joint venture	Note(R	upees in '000)
	United National Bank Limited (UNBL)		
	(Incorporated in United Kingdom)	10.12.1 <b>12,259</b>	<b>,541</b> 7,441,308

- 10.12.1 Under a joint venture agreement, the Bank holds 20.25 million ordinary shares (45%) and United Bank Limited (UBL) holds 23.25 million ordinary shares (55%) in UNBL. In addition to ordinary shares, four preference shares categories as "A", "B", "C" and "D" have been issued and allotted. The "B" and "D" category shares are held by the Bank and category "A" and "C" are held by UBL. Dividends payable on "A" and "B" shares are related to the ability of the venture to utilize tax losses that have been surrendered to it on transfer of business from the Bank or UBL as appropriate. Dividends payable on "C" and "D" shares are related to loans transferred to the venture by the Bank or UBL that have been written-off or provided for at the point of transfer and the ability of the venture to realize in excess of such loan value.
- 10.13 The investments also include shares acquired under tri-partite consent agreement dated June 29, 2011. These strategic investments comprise of the shares of Pakistan State Oil (38,055,247 shares), shares of Sui Northern Gas Pipeline Limited (18,805,318 shares) and shares of Pakistan Engineering Company (135,242 shares). The cost of these shares amounts to Rs. 4,603 million and market value as at December 31, 2023 amounts to Rs. 8,186 million. These shares have been frozen by the Government of Pakistan for sale in the equity market due to their proposed privatization and can not be sold without concurrence of privatization commission.
- 10.14 The investments also include 31,665,000 shares of Pakistan Reinsurance. The cost of these shares amounts to Rs. 220 million and market value as at December 31, 2023 amounts to Rs. 244 million. These shares can not be sold without concurrence of privatization commission.
- 10.15 The investment also include 20,000,000 shares of First Credit and Investment Bank. The cost of these shares amounts to Rs. 157 million and market value as at December 31, 2023 amounts to Rs. 127 million. These shares can not be disinvested without prior consultation with Ministry of Finance.

Leadership Insight

For the year ended December 31, 2023

#### 10.16 Investments in subsidiaries

Cast-N-Link Products Limited Less: provision for diminution in value of investments

2023	2022		
(Rupees	in '000)		
1,245 (1,245)	1,245 (1,245)		
(1,243)	(1,243)		

10.16.1 The financial statements of Cast-N-Link Products Limited (CNL) are not available since the year 1997. Accordingly, the management of the Group had applied to the Securities and Exchange Commission of Pakistan (SECP) for the exemption from the requirements of section 228 of the Companies Act, 2017 (the Act) in respect of consolidating its subsidiary CNL. The SECP, vide its letter EMD/233/627/2002-103 dated November 18, 2019, has not acceded the Bank's request from the exemption from consolidation of CNL in its consolidated financial statements for the year ended December 31, 2019 and further directed to comply with the requirement of section 228 of the Act. However the Bank, based on the fact that investment of the Group in CNL is not material and comprise of 0.000024% of the total assets of the Bank and the investment have been fully provided for, has not consolidated the financial statements of CNL.

#### 11. **ADVANCES**

Note Loans, cash credits, running finances, etc. Islamic financing and related assets Net Investment in finance lease 11.1 Bills discounted and purchased Advances - gross 11.2 Provision against advances - Specific - General 11.4 Advances - net of provision

	Performing		Non Performing		Total		
				- J			
	2023	2022	2023	2022	2023	2022	
е			(Rupees	s in '000)			
	1,325,108,441	1,168,292,452	205,901,344	190,934,209	1,531,009,785	1,359,226,661	
	73,125,444	46,381,315	1,550,351	654,980	74,675,795	47,036,295	
1	16,207	35,384	24,096	28,944	40,303	64,328	
	12,534,791	18,598,616	13,644,646	14,106,504	26,179,437	32,705,120	
2	1,410,784,883	1,233,307,767	221,120,437	205,724,637	1,631,905,320	1,439,032,404	
		-	203,794,530	191,014,747	203,794,530	191,014,747	
	30,038,121	17,348,539		-	30,038,121	17,348,539	
4	30,038,121	17,348,539	203,794,530	191,014,747	233,832,651	208,363,286	
	1,380,746,762	1,215,959,228	17,325,907	14,709,890	1,398,072,669	1,230,669,118	

#### 11.1 **Net Investment in Finance Lease**

2023 2022 Later than Later than Not Not one and Over five one and Over five later than Total later than Total upto five upto five vears vears one year one year years years --(Rupees in '000)---Lease rentals receivable 48,296 48,296 52,152 52,152 Residual value 16,332 16,332 36,505 36,505 Minimum lease payments 64,628 64,628 88,657 88,657 Less: Financial charges for future periods 24,325 24,325 24,329 24,329 Present value of minimum lease payments 40.303 40.303 64.328 64.328

The leases executed are for a term of 1 to 5 years. Security deposit is generally obtained upto 10% of the cost of leased assets at the time of disbursement. The Bank requires the lessee to insure the leased assets in favor of the Group. Additional surcharge is charged on delayed rentals. The average return implicit ranges from 10.19% to 14.85% (2022: 10.19% to 14.85%) per annum.

1,439,032,404

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

Strategic Overview

For the year ended December 31, 2023

2023	2022
(Rupees	in '000)
1,334,446,843	1,264,480,814
297,458,477	174,551,590

1,631,905,320

#### 11.2 Particulars of advances (Gross)

In local currency In foreign currencies

Advances include Rs. 221,120 million (2022: 205,725 million) which have been placed under non-performing 11.3 status as detailed below.

0-1	20	23	2022		
Category of Classification	Non		Non		
	Performing	Provision	Performing	Provision	
	Loans		Loans		
		(Rupees	in '000)		
Domestic					
Other Assets Especially Mentioned	2,156,275	60,035	1,789,957	73,114	
Substandard	6,421,005	1,560,252	5,888,114	1,439,917	
Doubtful	11,443,314	5,980,028	8,883,354	4,648,305	
Loss	136,054,217	133,629,152	135,113,451	132,837,538	
	156,074,811	141,229,467	151,674,876	138,998,874	
Overseas					
Not past due but impaired	-	-	-	-	
Overdue by:					
Upto 90 days	-	-	-	-	
91 to 180 days	-	-	-	-	
181 to 365 days	400,925	200,463	331,133	165,567	
365 days	64,644,701	62,364,600	53,718,628	51,850,306	
	65,045,626	62,565,063	54,049,761	52,015,873	
Total	221,120,437	203,794,530	205,724,637	191,014,747	

#### 11.4 Particulars of provision against advances

		2023			2022		
		Specific	General	Total	Specific	General	Total
	Note			(Rupees	in '000)		
Opening balance		191,014,747	17,348,539	208,363,286	179,654,610	12,472,591	192,127,201
Exchange adjustments		12,178,389	153,606	12,331,995	8,349,754	107,952	8,457,706
Charge for the year		8,127,428	14,854,298	22,981,726	5,227,345	9,553,101	14,780,446
Reversals		(8,129,837)	(1,530,934)	(9,660,771)	(5,011,542)	(1,757,105)	(6,768,647)
		(2,409)	13,323,364	13,320,955	215,803	7,795,996	8,011,799
Other movement		16,894	-	16,894	-	-	-
Amounts written off	11.5.2	(155,872)	-	(155,872)	(177,162)	-	(177,162)
Amounts charged off-agriculture							
financing	11.4.1.3	(44,607)	-	(44,607)	(56,258)	-	(56,258)
Transfer from general to specific							
provision		787,388	(787,388)	-	3,028,000	(3,028,000)	-
Closing balance		203,794,530	30,038,121	233,832,651	191,014,747	17,348,539	208,363,286

For the year ended December 31, 2023

## 11.4.1 Particulars of provision against advances

	2023					
	Specific	General	Total	Specific General		Total
		(Rupees in				
In local currency	141,229,466	29,767,923	170,997,389	138,998,874	16,741,242	155,740,116
In foreign currencies	62,565,064	270,198	62,835,262	52,015,873	607,297	52,623,170
	203,794,530	30,038,121	233,832,651	191,014,747	17,348,539	208,363,286

Leadership Insight

11.4.1.1 General provision includes provision amounting to Rs. 4,987 million (2022: Rs. 5,211) against consumer & SME finance portfolio as required by the Prudential Regulations issued by the SBP. General provision also includes Rs. 270 million (2022: Rs. 607 million) pertaining to overseas advances to meet the requirements of regulatory authorities of the respective countries in which the Group operates.

Keeping in view the portfolio assessment and the estimated impact of adoption of IFRS 9, the Bank has also maintained a general provision of Rs. 24,781 million (2022: Rs. 11,530 million) against underperforming portfolio on prudent basis, in view of prevailing economic conditions. This general provision is in addition to the requirements of Prudential Regulations.

- 11.4.1.2 The SBP has allowed specific relaxation to the Bank for non-classification of overdue loans of certain Public Sector Entities (PSEs) which are guaranteed by Government of Pakistan as non-performing loans up till December 31, 2023. No provision is required against these loans; however, mark-up is being suspended as required by the Prudential Regulations.
- 11.4.1.3 These represent non-performing advances for agriculture finance which have been classified as loss and fully provided for more than 3 years. These non-performing advances have been charged off by extinguishing them against the provision held in accordance with Prudential Regulations for Agriculture Financing issued by the SBP. This charge off does not, in any way, prejudice the Group's right of recovery from these customers.

			2023	2022
		Note	(Rupees	in '000)
11.5	Particulars of write-offs			
11.5.1	Against provisions	11.5.2	155,872	170,824
11.5.2	Write-offs of Rs. 500,000 and above			
	- Domestic		41,087	128,797
	- Overseas		61,582	1,649
		11.6	102,669	130,446
	Write-offs of below Rs. 500,000		53,203	40,378
	Total Write offs		155,872	170,824
	Total Reversals		-	6,338

## 11.6 Details of loan write-off of Rs. 500,000/- and above

In terms of sub-section (3) of Section 33A of the Banking Companies Ordinance, 1962, the statement in respect of written-off loans or any other financial relief of rupees five hundred thousand or above allowed to a person(s) during the year ended December 31, 2023 is given in Annexure-I to the consolidated financial statements (except where such disclosure is restricted by overseas regulatory authorities).

11.7 Information related to islamic financing and related assets is given in note 2 of Annexure II and is an integral part of these consolidated financial statements.

Strategic Overview

2022 000)		Total			79,755,901	56,518,342	56,518,342	2,335,404	18,121	(399,713)	(2,594,483)	165,150	111,822	(322,955)	6,145	55,837,833	81,498,580	5,660,747)	55,837,833	
2023 2023 2023 2023 2023 2023 2023 2033 2034 1,088 2,837,833 25,51 1,011 10,727 1,639,234 1,088 2,639,234 1,088		Assets held under ljarah - Vehicle			14,367 79,755,901	13,204 5	13.204 5				-					13,204 5	14,367 8	(1,163) (25,660,747)	13,204 5	25% to 3% on 20% on cost book value
2023 (Rupees 1,639,234 55,837,833 57,477,067 1,569,774 10,727 58,733 1,639,234		Assets held under ljarah - I					19.724									19,724	273,248	253,524)	19,724	25% to 33% on cost b
1,6 1,6 1,6		Assets held under finance lease -			9,627 273,248	5,288	5.288	. '			(1961)					4,327	9,627	(5,300) (253,524)	4,327	20% on 10% on cost cost
Note 12.1 12.2		Assets held under finance lease -			467,099	172,317	172.317	158,766		(116,375)	(65,670)	92,004		(29, 290)	7,430	219,182	480,200	(261,018)	219,182	20% on cost
		Vehicles			2,064,610 467,099	759,659	759,659	287,412	77	(55,180) (116,375)	(325,670)	33,015	1,670			700,983	2,298,589 480,200	(1,597,606) (261,018)	700,983	20% on cost
	2023	Electrical, office equipment	(000,				999.114	507,162	202	(10,737)	(553,356)	9,185	9,683		(682)	960,571		(7,606,291)	960,571	20%-50% on cost
	2(	Computer and peripheral equipment	(Rupees in '000)		5,465,672 8,060,552	399,048	399.048	484,586		(9,101)	(611,348)	8,849	32,783		(489)	304,328	5,973,940	(5,669,612)	304,328	33.33% on cost
		Furniture and fixture					1.724.613	730,955		(30,190)	(539,884)	18,347	13,383	(293,665)	(115)	1,623,444	8,175,412		1,623,444	20% on cost
		Building on Leasehold			7,467,088 5,618,029 7,754,929	4,183,626	4.183.626	101,275	17,842	(178,130)	(202,648)	3,750	54,303			3,980,018	5,613,319	(1,633,301) (6,551,968)	3,980,018	5% on book value
		Building on Freehold land			7,467,088	5,681,069	5.681.069	65,247			(294,946)				_	5,451,371		(2,080,964)	5,451,371	5% on book value
		Leasehold land			21,087,923	21,087,923	21.087.923	. •								21,087,923	21,087,923		21,087,923	= Z
<b>10</b>		Freehold			21,472,757	21,472,757	21.472.757 21.087.923	. •								21,472,757	21,472,757		21,472,757	Ξ
FIXED ASSETS Capital work-in-progress Property and equipment Capital work-in-progress Civil works Equipment Advances to suppliers and contractors			!			'			s revalued			osal		- cost	- depreciation				•	(ab)
iTS -in-progress equipment -in-progre	-			023	amount	preciation	cember 2023		rolus on asset		arge	justment - disp	djustments	nts / transfers	nts / transfers	k value	<b>1, 2023</b> amount	preciation	_	ation (percenta
FIXED ASSETS Capital work-in-progress Property and equipment Capital work-in-progress Givil works Equipment Advances to suppliers and				At January 1, 2023	Cost / revalued amount	Accumulated depreciation Net book value	Year ended December 2023	Additions	Movement in surplus on assets revalued	Disposals	Depreciation charge	Depreciation adjustment - disposal	Exchange rate adjustments	Other adjustments / transfers - cost	Other adjustments / transfers - depreciation	Closing net book value	At December 31, 2023 Cost / revalued amount	Accumulated depreciation	Net book value	Rate of depreciation (percentace)
12. 12.1 12.2																				

3,282,996 1,333,988 10,047,531

1,435,407

3,515,860

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2023

							N	2022						
		Free hold land	Lease hold land	Building on Building on Free hold Lease hold land		Furniture and fixture	Computer and peripheral equipment	Electrical, office equipment	Vehicles	Assets held under finance flease - Vehicles	Assets held under finance lease - Office Ma	Assets held under ljarah - Machinery	Assets held under ljarah -	Total
At Ja Cost Accul Net b	<b>At January 1, 2022</b> Cost / revalued amount Accumulated depreciation Net book value	20,370,446	20,370,446 19,465,743 20,370,446 19,465,743	6,526,538 (1,523,658) 5,002,880	5,146,223 (1,239,456) (3,906,767	7,123,227 (5,392,205) 1,731,022	(Rupees in '000) 5,184,275 7,687,505 (4,690,269) (6,550,566) 494,006 1,136,939		2,015,331 454,953 (1,127,562) (284,744) 887,769 170,209	454,953 284,744) 170,209	9,627 192,094 (3,377) (172,342) 6,250 19,752	192,094 1. 72,342) ( 19,752 1	14,367 (1,159) (; 13,208	74,190,329 (20,985,338) 53,204,991
Year end Opening r Additions Movemen Disposalis Depreciat Exchange Other adji Other adji	Year ended December 2022 Opening net book value Additions Movement in surplus on assets revalued Disposals Depreciation charge Depreciation adjustment - disposal Exchange rate adjustments Other adjustments / transfers - cost Other adjustments / transfers - depreciation Closing net book value	20,370,446 1,110,306 - - (7,995)	20,370,446 19,465,743 1,110,306 1,622,180 (7,995) (7,995) 	5,002,880 192,827 791,946 (262,362) - (44,223) (44,223)	3,906,767 337,325 167,353 (61) (195,858) 61 (11,024) (21,787) 850 4,183,626	1,731,022 648,311 - (19,998) (654,965) 16,566 3,652 (263) 2,88	494,006 299,428 - (16,493) (393,592) 16,021 (1,538) (1,538) 1,216	1,136,939 325,542 (11,336) (525,724) 11,063 3,611 55,230 3,789 999,114	887,769 235,871 (186,098) (315,499) 135,560 2,644 (3,138) 2,550 759,659	170,209 93,001 - (80,855) (64,057) 54,019 - - 172,317	6,250 - - (962) - - - 5,288	19,752 (28) (28) (81,154) 19,724	13,208	2,132,305 3,691,785 3,691,785 (314,841) (2,413,051) 233,290 (1,117) 57,440 (72,460) (72,460)
At De Cost Accul Net b	At December 31, 2022 Cost / revalued amount Accumulated depreciation Net book value	21,472,757	21,472,757 21,087,923 - 21,472,757 21,087,923	7,467,088 (1,786,019) 5,681,069	5,618,029 (1,434,403) ( 4,183,626	7,754,929 (6,030,316) 1,724,613	5,465,672 (5,066,624) 399,048	8,060,552 (7,061,438) ( 999,114	2,064,610 (1,304,951) ( 759,659	467,099 (294,782) 172,317	9,627 2 (4,339) (2 5,288	273,248 (253,524) 19,724	14,367 (1,163) ( 13,204	79,755,901 (23,237,559) 56,518,342
Rate	Rate of depreciation (percentage)	Ē	Z	5% on book value	5% on book value	20% on cost	33.33% on cost	20%-50% on cost	20% on cost	20% on cost	10% on cost	25% to 33% on cost	20% on book value	

The properties of the Bank have been revalued by the independent professional valuer as at December 31, 2022. The revaluation was carried out by an ndependent professional valuer, RBS Associates (Private) Limited (PBA registered valuer) on the basis of professional assessment of present market values. The total surplus against revaluation of fixed assets as at December 31, 2023, amounts to Rs. 47,396 million. Had there been no revaluation, the carrying amount 1,013,440 1,909,929 890,025 2,152,106 3,278,441 1,132,637 5,319,961 4,946,031 ---(Rupees in '000)----1,132,637 890,025 2,261,860 3,658,267 1,076,598 2,006,052 5,105,312 5,583,785 2023 of the revalued assets at December 31, 2023, would have been as follows:

Carrying amount of temporarily idle property of the Bank The cost of fully depreciated assets still in use Electrical and office equipment Furniture and fixtures 12.2.2 12.2.3

Computer and peripheral equipment Vehicles

12.2.

Building on freehold land Building on leasehold land

-easehold land Freehold land

Strategic Overview

For the year ended December 31, 2023

### 12.3 Details of disposals of fixed assets to related parties

The particulars of disposal of fixed assets to related parties (Employees / Ex-Employees) are given below:

Particulars of property and equipment	Original cost	Book Value	Sale Proceed	Gain / (loss) on disposal	Mode of disposal	Particulars of purchaser	Buyers name
		(Rupee	s in '000)				
Vehicles Vehicles Vehicles	1,824 1,824 1,824	152 334 152	365 365 365	213 31 213	As per Entitlement As per Entitlement As per Entitlement	Employee Employee Employee	Mr.Riaz Mahmood Mr.Mobashir Nabi Ms.Nadia Ahmer
Vehicles Vehicles Vehicles	2,029 2,229 2,695	203 706 1,752	203 706 1,752	-	As per Entitlement As per Entitlement As per Entitlement	Employee Ex-Employee Ex-Employee	Mr.Jalil Ahmed Tariq Mr.Javed Haider Mr.Sohail Akhtar Arbab
Vehicles Vehicles	2,623 8,908	1,792 5,048	1,792 5,048	-	As per Entitlement As per Entitlement	Employee Employee	Mr.Saeed Ahmed Shah Mr.Rehmat Ali Hasnie
Vehicles Vehicles Vehicles	1,824 2,623 2,675	30 1,749 1,516	182 1,749 1,516	152 - -	As per Entitlement As per Entitlement As per Entitlement	Ex-Employee Employee Employee	Mr.Naveed Sultan Mr. Manzoor Ahmed Mr.Muhammad Zaman Khan
Vehicles Vehicles	2,380 2,723	793 1,452	793 1,452	-	As per Entitlement As per Entitlement	Employee Employee	Mr.Abdul Majid Sheikh Mr.Noor Ul Islam
Vehicles Vehicles Vehicles	2,525 2,723 2,723	800 1,498 1,271	800 1,498 1,271	-	As per Entitlement As per Entitlement As per Entitlement	Employee Employee Employee	Mr.Abdul Jamal Tariq Mr.Mumtaz Ahmed Farooq Mr.Nasir Khan
Vehicles Vehicles	2,525 2,775	842 1,711	842 1,711	-	As per Entitlement As per Entitlement	Employee Employee	Mr.Mubashir Ahmed Mr.Moeen-Ud-Din
	49,452	21,801	22,410	609			
Computer and peripheral equipment Computer and peripheral equipment	101 100	-	10 10		As per Entitlement As per Entitlement	Employee Employee	Mr.Javed Ashraf Mr.Agha Abdul Hakeem
Computer and peripheral equipment Computer and peripheral equipment Computer and peripheral equipment	115 111 122	-	12 11 12		As per Entitlement As per Entitlement As per Entitlement	Employee Employee Employee	Ms.Hina Saleem Mr.Khalid Ahmed Mr.Zeeshan Siddiqui
Computer and peripheral equipment Computer and peripheral equipment	127 64	-	13 6	13 6	As per Entitlement As per Entitlement	Employee Employee	Mr.Azmat Zuberi Mr.Muhammad Adeel Khan
Computer and peripheral equipment Computer and peripheral equipment Computer and peripheral equipment	112 268 121	- - -	11 27 12	11 27 12	As per Entitlement As per Entitlement As per Entitlement	Employee Employee Employee	Mr.Murshid Ali Khan Mr.Amin Manji Mr.Vinod Kumar
Computer and peripheral equipment Computer and peripheral equipment	127 126	-	13 13	13 13	As per Entitlement As per Entitlement	Employee Employee	Mr.Maqsood Ahmed Siddiqui Mr.Raheel Iqbal
Computer and peripheral equipment Computer and peripheral equipment Computer and peripheral equipment	109 99 64	-	11 10 6		As per Entitlement As per Entitlement As per Entitlement	Employee Employee Employee	Ms.Sana Aslam Mr.Aijaz Hyder Shaikh Mr.Sabghatullah Shaikh
Computer and peripheral equipment Computer and peripheral equipment Computer and peripheral equipment	224 127 118	-	22 13 12	13	As per Entitlement As per Entitlement	Employee Employee	Mr.Abdul Wahid Sethi Mr.Amer Nasrullah
Computer and peripheral equipment Computer and peripheral equipment Computer and peripheral equipment	118 140	-	12 12 14	12	As per Entitlement As per Entitlement As per Entitlement	Employee Employee Employee	Mr.Hamid Hassan Mr.Umair Asghar Khan Mr.Asif Khan
Computer and peripheral equipment Computer and peripheral equipment	124 125	-	12 13		As per Entitlement As per Entitlement	Employee Employee	Mr.Waqee Siddiqui Mr.Wajahat Aziz Qureshi
Computer and peripheral equipment Computer and peripheral equipment Computer and peripheral equipment	122 122 128	-	12 12 13		As per Entitlement As per Entitlement As per Entitlement	Employee Employee Employee	Mr.Tahir Abbas Mr.Ehtisham Rashid Mr.Abdul Waheed Sabir
Computer and peripheral equipment Computer and peripheral equipment	121 120	-	12 12	12	As per Entitlement As per Entitlement	Employee Employee	Ms.Sapna Mr.Faisal Khan
Computer and peripheral equipment Computer and peripheral equipment Computer and peripheral equipment	112 118 128	-	11 12 13	12	As per Entitlement As per Entitlement As per Entitlement	Employee Employee Employee	Ms.Ramsha Areeb Mr.Zubair Ahmed Ms.Amber Salim
Computer and peripheral equipment Computer and peripheral equipment	134 113	-	13 11	13 11	As per Entitlement As per Entitlement	Employee Employee	Mr.Shoaib Qaisarani Ms.Fouzia Nawaz Baloch
Computer and peripheral equipment Computer and peripheral equipment Computer and peripheral equipment	120 115 118	-	12 11 12	12 11 12	As per Entitlement As per Entitlement As per Entitlement	Employee Employee Employee	Mr.Arif Mr.Nauman Ahmed Mr.Amir Khan
Computer and peripheral equipment Computer and peripheral equipment	121 159	-	12 16	12 16	As per Entitlement As per Entitlement	Employee Employee	Mr.Khurram Jafri Mr.Sufyan Islam
Computer and peripheral equipment Computer and peripheral equipment Computer and peripheral equipment	112 99 192	-	11 10 19	11 10 19	As per Entitlement As per Entitlement As per Entitlement	Employee Employee Employee	Mr.Muhammad Ahmer Mr.Rehmat Ali Hasnie Mr.Rehmat Ali Hasnie
Computer and peripheral equipment	145	-	-	-	As per Entitlement	Employee	Mr.Rehmat Ali Hasnie

Leadership Insight

For the year ended December 31, 2023

Particulars of property and equipment	Original cost	Book Value	Sale Proceed	Gain / (loss) on disposal	Mode of disposal	Particulars of purchaser	Buyers name
		(Rupee	s in '000)				
Computer and peripheral equipment	140	-	-	-	As per Entitlement	Employee	Mr.Rehmat Ali Hasnie
Computer and peripheral equipment	227	-	23	23	As per Entitlement	Ex-Employee	Ms.Asma Shaikh
Computer and peripheral equipment	128	-	13	13	As per Entitlement	Employee	Mr.Syed Arshad Ali
Computer and peripheral equipment	96	-	10	10	As per Entitlement	Ex-Employee	Mr.Syed Jamal Baquar
Computer and peripheral equipment	102	-	10		As per Entitlement	Ex-Employee	Ms.Saima Abdul Rashid
Computer and peripheral equipment	64	-	6	6	As per Entitlement	Ex-Employee	Mr.S Shoaib Ur Rehman
Computer and peripheral equipment	99	-	10	10	As per Entitlement	Ex-Employee	Mr.Muhammad Mubashir Ahmed
Computer and peripheral equipment	96 100	-	10 10	10 10	As per Entitlement As per Entitlement	Ex-Employee	Mr.Mumtaz A Farooq
Computer and peripheral equipment  Computer and peripheral equipment	191	-	- 10	-	As per Entitlement	Ex-Employee Ex-Employee	Mr.Muhammad Farukh Ghauri Mr.Umair Wasti
Computer and peripheral equipment	131	_	13	13	As per Entitlement	Ex-Employee	Mr.Muhammad Fuad Mohsin
Computer and peripheral equipment	193	_	-	-	As per Entitlement	Ex-Employee	Mr.Nauman Riaz
	6,708	-	604	604			
					•		
Electrical & Office equipments	135	-	-	-	As per Entitlement	Employee	Mr.Rehmat Ali Hasnie
Electrical & Office equipments	148	-	-	-	As per Entitlement	Employee	Mr.Rehmat Ali Hasnie
Electrical & Office equipments	230	-	-	-	As per Entitlement	Employee	Mr.Rehmat Ali Hasnie
Electrical & Office equipments Electrical & Office equipments	331 306	-	-	-	As per Entitlement As per Entitlement	Ex-Employee	Ms.Asma Shaikh Mr.Nauman Riaz
Electrical & Office equipments	50	-	-	-	As per Entitlement	Ex-Employee Ex-Employee	Ms.Saima Abdul Rashid
Electrical & Office equipments	114	_	_	-	As per Entitlement	Ex-Employee	Mr.Jamal Bagaur
Electrical & Office equipments	288	_	_	_	As per Entitlement	Ex-Employee	Mr.Jamal Bagaur
Electrical & Office equipments	70	-	-	_	As per Entitlement	Ex-Employee	Mr.Ali Mansoor
Electrical & Office equipments	265	-	-	-	As per Entitlement	Ex-Employee	Mr.Umair Wasti
Electrical & Office equipments	40	-	-	-	As per Entitlement	Ex-Employee	Mr. Muhammad Fuad Mohsin
Electrical & Office equipments	42	-	-	-	As per Entitlement	Ex-Employee	Mr.Muhammad Fuad Mohsin
Electrical & Office equipments	800	573	573	-	As per Entitlement	Ex-Employee	Mr.Jamal Baqaur
Electrical & Office equipments	800	-	-	-	As per Entitlement	Employee	Mr.Rehmat Ali Hasnie
Electrical & Office equipments	800	427	427	-	As per Entitlement	Ex-Employee	Mr.Ali Mansoor
	4,419	1,000	1,000	-	-		
Furniture and fixture	225	37	37	-	As per Entitlement	Ex-Employee	Mr.Naveed Sultan
Furniture and fixture	160	15	15	-	As per Entitlement	Ex-Employee	Mr.Muhammad Yahya
Furniture and fixture	330	19	19	-	As per Entitlement	Ex-Employee	Mr.Javed Haider
Furniture and fixture	160	18	18	-	As per Entitlement	Ex-Employee	Mr.Manzoor Hussain Niza
Furniture and fixture	160	33	33	-	As per Entitlement	Ex-Employee	Mr.Syed Amjad Hussain Bukhari
Furniture and fixture	160	45	45	-	As per Entitlement	Ex-Employee	Ms.Sumbul Akhter
Furniture and fixture	160	51	51	-	As per Entitlement	Ex-Employee	Ms.Samreen Zehra
Furniture and fixture Furniture and fixture	160 160	1 53	1 53	-	As per Entitlement As per Entitlement	Ex-Employee Ex-Employee	Mr.Ahmed Kashif Khan
Furniture and fixture	160	16	16	-	As per Entitlement	Ex-Employee	Mr.Muhammad Akbar Mr.Rafiq Ahmed
Furniture and fixture	160	41	41	_	As per Entitlement	Ex-Employee	Mr.Asghar Hameed
Furniture and fixture	160	60	60	_	As per Entitlement	Ex-Employee	Mr.Muhammad Najeeb Hassan
Furniture and fixture	160	49	49	-	As per Entitlement	Ex-Employee	Mr.Muhammad Akram Khan
Furniture and fixture	190	48	48	-	As per Entitlement	Ex-Employee	Mr.Muhammad Yousuf Raza
Furniture and fixture	190	18	18	-	As per Entitlement	Ex-Employee	Mr.Syed Taha Tanveer Ali
Furniture and fixture	160	63	63	-	As per Entitlement	Ex-Employee	Mr.Late Amjad
Furniture and fixture	160	1	1	-	As per Entitlement	Ex-Employee	Mr.Aftab Azeem
Furniture and fixture	225	62	62	-	As per Entitlement	Ex-Employee	Mr.Saeed Ahmed Shah
Furniture and fixture	160	144	144	-	As per Entitlement	Ex-Employee	Mr.Naeem Hassan
Furniture and fixture Furniture and fixture	200	127	127 107	-	As per Entitlement	Ex-Employee	Mr.Syed Murtaza Shah Mr.Imtiaz Ahmed Shaikh
Furniture and fixture	200 190	107 63	63	-	As per Entitlement As per Entitlement	Ex-Employee Ex-Employee	Mr.Amanullah
Furniture and fixture	160	5	5	-	As per Entitlement	Ex-Employee	Mr.Aamir Rizwan
Furniture and fixture	160	44	44	_	As per Entitlement	Ex-Employee	Mr.Shahadat Hussain
Furniture and fixture	50	- '	- '	-	As per Entitlement	Ex-Employee	Mr.Masihullah
Furniture and fixture	190	38	38	-	As per Entitlement	Ex-Employee	Mr.Arshad Rizwan
Furniture and fixture	335	89	89	-	As per Entitlement	Ex-Employee	Mr.Dr.Jalil Ahmad Tariq
Furniture and fixture	160	44	44	-	As per Entitlement	Ex-Employee	Mr.Sakhi Jan Khattak
Furniture and fixture	190	22	22	-	As per Entitlement	Ex-Employee	Mr.Mansoor Ahmad
Furniture and fixture	160	43	43	-	As per Entitlement	Ex-Employee	Mr.Abdul Hafeez Sehto
Furniture and fixture	190	93	93	-	As per Entitlement	Ex-Employee	Mr.Muhammad Ayub
Furniture and fixture	160	32	32	-	As per Entitlement	Ex-Employee	Mr.Tariq Majeed Malkana
Furniture and fixture Furniture and fixture	160 160	27 51	27 51	-	As per Entitlement	Ex-Employee	Mr.Muhammad Sharif
Furniture and fixture Furniture and fixture	160 160	51 29	51 29	-	As per Entitlement	Ex-Employee	Mr.Mir Faiz Hussain Talpur Mr.Sobho Zardari
i umiture and inture	100	29	29	-	As per Entitlement	Ex-Employee	IVII. GODITO Zatuati

Strategic Overview

For the year ended December 31, 2023

Particulars of property and equipment	Original cost	Book Value	Sale Proceed	Gain / (loss) on disposal	Mode of disposal	Particulars of purchaser	Buyers name
		(Rupees	s in '000)				
Furniture and fixture	200	28	28	-	As per Entitlement	Ex-Employee	Mr.Muhammad Farrukh Ghauri
Furniture and fixture	160	20	20	-	As per Entitlement	Ex-Employee	Mr.Muhammad Shoaib
Furniture and fixture	160	52	52	-	As per Entitlement	Ex-Employee	Mr.Saleh Muhammad Baloch
Furniture and fixture	160	52	52	-	As per Entitlement	Ex-Employee	Mr.Syed Wajid Ali
Furniture and fixture	335	104	104	-	As per Entitlement	Ex-Employee	Mr.Muhammad Zaman Khan
Furniture and fixture	160	47	47	-	As per Entitlement	Ex-Employee	Mr.Amjad Masood
Furniture and fixture	200	58	58	-	As per Entitlement	Ex-Employee	Mr.Abdul Majid Sheikh
Furniture and fixture	200	63	63	-	As per Entitlement	Ex-Employee	Mr.Noor UI Islam
Furniture and fixture	175	-	-	-	As per Entitlement	Ex-Employee	Mr.Abdul Jamal Tariq Hassan
Furniture and fixture	200	53	53	-	As per Entitlement	Ex-Employee	Mr.Muhammad Mumtaz Ahmed Farooq
Furniture and fixture	160	25	25	-	As per Entitlement	Ex-Employee	Mr.Ishrat Bokhari
Furniture and fixture	160	39	39	-	As per Entitlement	Ex-Employee	Mr.Mansoor Ahmed
Furniture and fixture	190	33	33	-	As per Entitlement	Ex-Employee	Mr.Ashraf Ali Abbasi
Furniture and fixture	200	27	27	-	As per Entitlement	Ex-Employee	Mr.Nasir Khan
Furniture and fixture	175	6	6	-	As per Entitlement	Ex-Employee	Mr.Rao Naeem Ahmed
Furniture and fixture	160	11	11	-	As per Entitlement	Ex-Employee	Mr.Gohar Abbas
Furniture and fixture	190	41	41	-	As per Entitlement	Ex-Employee	Mr.Muhamamd Nabi
Furniture and fixture	160	45	45	-	As per Entitlement	Ex-Employee	Mr.Zafar Irshad
Furniture and fixture	200	45	45	-	As per Entitlement	Ex-Employee	Mr.Shamim Ul Hassan Waheed
Furniture and fixture	160	43	43	-	As per Entitlement	Ex-Employee	Mr.Muhammad Yousaf
Furniture and fixture	200	55	55	-	As per Entitlement	Ex-Employee	Mr.Manzoor Ahmad
Furniture and fixture	160	32	32	-	As per Entitlement	Ex-Employee	Mr.Arshad Ali
•	10,290	2,467	2,467	-	-		
	70,869	25,268	26,481	1,213	-		

#### **INTANGIBLE ASSETS** 13.

Capital work-in-progress Intangible assets

	2023	2022
Note	(Rupees	in '000)
	470,540	869,907
13.1	1,715,754	1,231,415
	2,186,294	2,101,322

#### 13.1 Intangible assets

At January 1, 2023

Accumulated amortisation and impairment Net book value

Year ended December 2023

Opening net book value Additions:

- developed internally
- through acquisitions / purchase

Adjustments - addition

Amortisation charge

Exchange rate adjustments

Other adjustments - amortisation Closing net book value

At December 31, 2023

Cost

Accumulated amortisation and impairment Net book value

Rate of amortisation (percentage)

Useful life

		2023		
Core Banking Application	Computer software	Website	Goodwill on NBP Fund Acquisition	Total
	(	Rupees in '000)-		
2,913,952 (2,913,952)	2,296,410 (1,627,548) 668,862	1,041 (1,041)	655,146 (92,593) 562,553	5,866,549 (4,635,134) 1,231,415
				.,,,
	668,862	-	562,553	1,231,415
-	30,000			30,000
-	690,490	-	-	690,490
-	(789)			(789)
-	(324,753)	-	-	(324,753)
-	88,778	-	-	88,778
	613	-	-	613
-	1,153,201	-	562,553	1,715,754
2,913,952	3,104,889	1.041	655,146	6,675,028
(2,913,952)	(1,951,688)	(1,041)	(92,593)	(4,959,274)
-	1,153,201	-	562,553	1,715,754
33.33 % on cost	33.33 % on cost	33.33 % on cost	Nil	
3 years	3 years	3 years		

For the year ended December 31, 2023

			2022		
	Core Banking Application	Computer software	Website	Goodwill on NBP Fund Acquisition	Total
At January 1, 2022		(I	Rupees in '000)		
Cost	2,913,952	1,870,623	1,041	655,146	5,440,762
Accumulated amortisation and impairment	(2,913,952)	(1,261,730)	(1,041)	(92,593)	(4,269,316)
Net book value	-	608,893	-	562,553	1,171,446
Year ended December 2022					
Opening net book value Additions:	-	608,893	-	562,553	1,171,446
- developed internally	-	57,315	-	-	57,315
- directly purchased	-	296,952	-	-	296,952
Adjustments - addition	-	28,750	-	-	28,750
Disposals	-	(	-	-	-
Amortisation charge	-	(365,818)	-	-	(365,818)
Exchange rate adjustments	-	42,770	-	-	42,770
Other adjustments - cost Other adjustments - amortization	-		-		-
Closing net book value		668,862	-	562,553	1,231,415
At December 31, 2022					
Cost	2,913,952	2,296,410	1,041	655,146	5,866,549
Accumulated amortisation and impairment	(2,913,952)	(1,627,548)	(1,041)	(92,593)	(4,635,134)
Net book value		668,862		562,553	1,231,415
Rate of amortisation (percentage) Useful life	33.33 % on cost	33.33 % on cost	33.33 % on cost	Nil	
	3 years	3 years	3 years		

13.2 For the purpose of impairment testing of goodwill, management has considered discounted cash flow method using cost of equity of 21% and terminal growth of 3.0% considering five years cash flows. Further, discount for lack of marketability is also considered at the rate of 21%. Other key assumption used in the method are management fees, growth rates on asset under management keeping in view of industry growth, expenses based on the historic growth trends, short term investment with the assumption of reinvestment and discount rate which is based on risk free rate, sector beta and market equity risk premium.

For the past 5 years, the company has provided sustainable profitability. As a result, the recoverable amount exceeds the carrying value as at December 31, 2023, therefore, management did not identify any impairment.

13.3 The cost of fully amortised intangible assets that are still in use.

> Core Banking Application Computer software Website

#### 14. **RIGHT OF USE ASSETS**

Opening balance Additions during the year Derecognition during the year Depreciation charged for the year **Closing balance** 

2023	2022
(Rupees	in '000)
2,913,952	2,913,952
927,410	873,310
1,041	1,041
3,842,403	3,788,303
7,186,067	7,090,980
2,374,880	2,421,546
(59,820)	(19,860)
(2,165,226)	(2,306,599)
7,335,901	7,186,067

For the year ended December 31, 2023

#### 15. **DEFERRED TAX ASSETS / (DEFERRED TAX LIABILITIES)**

Strategic Overview

	202	23	
At January 01, 2023	Recognised in profit and loss account	Recgonised in other comprehensive income	At December 31, 2023
	(Runaes ir	, '000\	

### Deductible temporary differences on

- Tax losses carried forward
- Post retirement employee benefits
- Provision for diminution in the value of investments
- Provision against loans and advances
- Provision against off-balance sheet obligations
- Fixed assets
- Other provisions
- Right of use assets

### Taxable temporary differences on

- Surplus on revaluation of fixed assets
- Excess of accounting book value of leased assets over lease liabilities
- Surplus on revaluation of investments
- Surplus on revaluation of non-banking assets
- Exchange translation reserve

10,705	-	-	10,705
7,467,549	41,331	(506,410)	7,002,470
236,751	-	-	236,751
12,925,197	(2,781,685)	-	10,143,512
115,222	-	-	115,222
1,395,724	154,893	-	1,550,617
107,841	(9,052)	-	98,789
670,604	(18,752)	-	651,852
22,929,593	(2,613,265)	(506,410)	19,809,918
(2,968,387)	180,464	(433,606)	(3,221,529)
(7,890)	11,551	12,377	16,038
3,208,916	-	(19,432,227)	(16,223,311)
(21,752)	-	(85,096)	(106,848)
(734,250)	-	(382,586)	(1,116,836)
(523,363)	192,015	(20,321,138)	(20,652,486)
22,406,230	(2,421,250)	(20,827,548)	(842,568)

	202		
At January 01, 2022	Recognised in profit and loss account	Recgonised in other comprehensive income	At December 31, 2023

2022

	(Rupees	in '000)	
10,705	-	-	10,705
5,072,768	34,236	2,360,545	7,467,549
236,751	-	-	236,751
10,457,938	2,467,259	-	12,925,197
115,222	-	-	115,222
1,079,805	315,919	-	1,395,724
107,841	-	-	107,841
502,538	168,066	-	670,604
17,583,568	2,985,480	2,360,545	22,929,593
(0.440.004)		(074 107)	(0.000.00=)
(2,446,324)	149,134	(671,197)	(2,968,387)
	()	(2.1)	(=)
796	(8,655)	(31)	(7,890)
(12,715,501)	82	15,924,335	3,208,916
(52,732)	-	30,980	(21,752)
(466,996)	-	(267,254)	(734,250)

140,561

3,126,041

15,016,833

17,377,378

(15,680,757)

1.902.811

### Deductible temporary differences on

- Tax losses carried forward
- Post retirement employee benefits
- Provision for diminution in the value of investments
- Provision against loans and advances
- Provision against off-balance sheet obligations
- Fixed assets
- Other provision
- Right of use assets

### Taxable temporary differences on

- Surplus on revaluation of fixed assets
- Excess of accounting book value of leased assets over lease liabilities
- Surplus on revaluation of investments
- Surplus on revaluation of non-banking assets
- Exchange translation reserve

(523,363)

22,406,230

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16.

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

Leadership Insight

For the year ended December 31, 2023

		2023	2022
	Note	(Rupees i	n '000)
OTHER ASSETS			
Income / return / mark-up accrued in local currency - net of provision		185,624,656	99,446,324
Income / return / mark-up accrued in foreign currency - net of provision		4,531,523	4,012,820
Advances, deposits, advance rent and other prepayments	16.1	3,045,383	3,176,299
Advance taxation (payments less provisions) and Income tax refunds receivable	16.6	1,133,524	11,063,715
Compensation for delayed tax refunds		22,129,925	20,809,580
Non-banking assets acquired in satisfaction of claims	16.4	1,169,898	1,179,943
Assets acquired from Corporate and Industrial Restructuring Corporation (CIRC)		208,423	208,423
Acceptances		8,100,364	20,644,122
Commission receivable on Government treasury transactions		5,182,665	5,253,389
Stationery and stamps on hand		472,575	437,900
Barter trade balances		195,399	195,399
Receivable on account of Government transactions	16.2	323,172	323,172
Receivable from Government under VHS scheme	16.3	418,834	418,834
Receivable against sale / purchase of shares		234,079	823,140
Receivable from SBP		24,698,013	-
Receivable from Pakistan Stock Exchange		292,822	173,941
Receivable from mutual funds		1,238,517	985,894
Receivable from Customers		377,044	-
Others		9,052,672	8,312,213
		268,429,488	177,465,108
Less: Provision held against other assets	16.5	12,495,413	12,244,043
Other assets (net of provision)		255,934,075	165,221,065
Surplus on revaluation of non-banking assets acquired in satisfaction of claims		2,803,228	2,520,000
Other assets - total		258,737,303	167,741,065

- 16.1 This includes Rs. 1,400 million (2022: Rs. 1,400 million) advance against Pre-IPO placement of Term Finance Certificates and REIT Fund.
- 16.2 This represents amount receivable from GoP on account of encashment of various instruments handled by the Group for GoP as an agent of the SBP. Due to uncertainty about its recoverability, full amount has been provided for.
- 16.3 This represents payments made under the Voluntary Handshake Scheme (VHS), recoverable from GoP. Due to uncertainty about its recoverability, full amount has been provided for.

For the year ended December 31, 2023

2023	2022
(Rupees	in '000)
3.973.126	3,699,943

16.4 Market value of Non-banking assets acquired in satisfaction of claims

An independent valuation of the Bank's non-banking assets was performed by an independent professional valuer to determine the fair value of the assets as at December 31, 2023. The valuation was carried out by K.G. Traders (Pvt) Limited (PBA registered valuer) on the basis of an assessment of present market values.

		2023	2022
		(Rupees	in '000)
16.4.1	Non-banking assets acquired in satisfaction of claims		
	Opening balance	3,699,943	4,059,546
	(Deficit) / surplus	283,228	(343,886)
	Depreciation	(10,045)	(15,717)
	Closing Balance	3,973,126	3,699,943
		3,010,120	3,000,010
16.5	Provision held against other assets		
	language / manda and a command for language and	450.007	150.007
	Income / mark-up accrued in local currency	152,607	152,607
	Advances, deposits, advance rent and other prepayments Stationery and stamps on hand	800,000 96,542	800,000 96,542
	Barter trade balances	195,399	195,399
	Receivable on account of Government transactions	323,172	323,172
	Receivable from Government under VHS scheme	418,834	418,834
	Protested bills	4,377,337	4,297,516
	Ex-MBL / NDFC	760,941	760,875
	Assets acquired from Corporate and Industrial Restructuring Corporation asset (CIRC)	208,423	208,423
	Others	5,162,158	4,990,675
		12,495,413	12,244,043
16.5.1	Movement in provision held against other assets		
	Opening balance	12,244,043	11,709,318
	Charge for the year	239,045	562,955
	Other movement	57,519	-
	Adjustment against provision	(45,194)	(28,230)
	Closing balance	12,495,413	12,244,043
	·	, ,	, ,

During the year, the Bank has adjusted an amount of Rs. 9,099 million (2022: Rs. 7,475 million) against its advance tax liability and demand of previous tax year against income tax refunds receivables. Further, refunds amounting to Rs. 10,650 million (2022: 5,404 million) were also determined.

		2023	2022
		(Rupees	in '000)
7.	BILLS PAYABLE		
	In Pakistan	67,822,126	54,969,587
	Outside Pakistan	178,322	298,432
		68,000,448	55,268,019

Leadership Insight

For the year ended December 31, 2023

			2023	2022
		Note	(Rupees	in '000)
18.	BORROWINGS			
	Secured Borrowings from State Bank of Pakistan			
	Under Export Refinance Scheme	18.2	29,815,400	37,142,580
	Financing Scheme for Renewable Energy	18.3	1,289,488	1,019,611
	Refinance Facility for Modernization of SMEs	18.4	95,111	43,824
	Financing Facility for storage of Agriculture Produce (FFSAP)	18.5	599,548	667,327
	Under Long Term Financing Facility (LTFF)	18.6	17,197,820	20,254,808
	Refinance Scheme for Payment of Wages and Salaries	18.7	-	35,950
	Temporary Economic Refinance Facility	18.8	22,827,889	24,126,421
	Refinance and Credit Guarantee Scheme for Women Entrepreneurs (Re	CWE) 18.9	29,220	-
	Refinance Facility for Combating Covid-19	18.10	45,352	66,159
	Export Refinance scheme for Bill Discounting	18.11	2,606,143	1,075,204
			74,505,971	84,431,884
	Repurchase agreement borrowings	18.12	2,064,472,106	1,826,206,763
	Bai Muajjal	18.13	-	4,036,995
	Total secured		2,138,978,077	1,914,675,642
	Unsecured			
	Call borrowings	18.12	19,434,142	25,810,145
	Overdrawn nostro accounts		19,330,975	-
	Total unsecured		38,765,117	25,810,145
			2,177,743,194	1,940,485,787
18.1	Particulars of borrowings with respect to currencies			
	In local currency		2,140,248,077	1,923,848,931
	In foreign currencies		37,495,117	16,636,856
	•		2,177,743,194	1,940,485,787
			, , ,	

- 18.2 The Bank has entered into an agreement with the SBP for extending export finance to customers. As per the terms of the agreement, the Bank has granted the SBP the right to recover the outstanding amounts from the Bank at the date of maturity of the finances by directly debiting the Bank's current account maintained with the SBP. These borrowings are repayable within 180 days. These carry mark-up at rates ranging from 13.00% to 19.00% (2022: 3.00% to 13.00%) per annum.
- 18.3 These borrowings have been obtained from the SBP for providing financing facilities to address challenges of energy shortage and climate change through promotion of renewable energy. These borrowings shall be repayable for a maximum period of twelve (12) years. These carry mark-up at rates ranging from 2.00% to 3.00% (2022: 2.00% to 3.00%) per annum.
- 18.4 These borrowings have been obtained from the SBP under a scheme to finance modernization of Small and Medium Enterprises by providing financing facilities for setting up of new units, purchase of new plant and machinery for Balancing, Modernization and Replacement (BMR) of existing units and financing for import / local purchase of new generators upto a maximum capacity of 500 KVA. These borrowings shall be repayable for a maximum period of ten years and carry mark-up at rates upto 2.00% (2022: 2.00%) per annum.

Strategic Overview

For the year ended December 31, 2023

- 18.5 These borrowings have been obtained from the SBP for providing financing facilities to develop the agricultural produce marketing and enhance storage capacity, to encourage Private Sector to establish Silos, Warehouses and Cold Storages. These borrowings shall be repayable for a maximum period of ten years. These carry markup at rates ranging from 2.5% to 3.5% (2022: 2.5% to 3.5%) per annum.
- These borrowings have been obtained from the SBP for providing financing facilities to exporters for adoption of 18.6 new technologies and modernization of their plant and machinery. These borrowings shall be repayable for a maximum period of ten years. These carry mark-up at rates ranging from 4.0% to 19.0% (2022: 2.00% to 4.00%) per annum.
- 18.7 These borrowings have been obtained from the SBP with a view to support businesses to continue payment of wages and salaries to their workers and employees in the aftermath of corona virus (COVID-19) outbreak. These borrowings are repayable for a maximum period of 2.5 years. These carry mark-up at rates ranging from Nil (2022: 1.00% to 2.00%) per annum.
- 18.8 These borrowings have been obtained from the SBP under a scheme to provide concessionary refinance for setting up new industrial units in the backdrop of challenges faced by the industries during the pandemic. These borrowings are repayable for a maximum period of 10 years. These carry mark-up at a rate of 1.0% (2022: 3.00%) per annum.
- 18.9 These borrowings have been obtained from the SBP for improving access to finance for the women entrepreneurs, a refinance cum credit quarantee scheme is being launched for the women borrowers across the country. Under the scheme, refinancing will be provided by State Bank of Pakistan at 0% to participating financial institutions for onward lending to women entrepreneurs across the country at a mark-up rate of upto 5% per annum.
- 18.10 These borrowings have been obtained from the SBP with a view to provide long term local currency finance for imported and locally manufactured medical equipment to be used for combating COVID - 19. The facility will be available to all the Hospitals and Medical Centres duly registered with respective provincial / federal agencies / commissions and engaged in controlling & eradication of COVID - 19. These borrowings are repayable for a maximum period of 5 years. These carry mark-up at rates at 0.00% (2022: 0.00%) per annum.
- 18.11 These borrowings have been obtained from the SBP for providing export bill discounting facilities to customers. These carry mark-up at rates ranging from 1.00% to 2.00% per annum (2022: 0.00% to 2.00% per annum) and are due to mature latest by May 7, 2024.
- 18.12 Mark-up / interest rates and other terms are as follows:
  - Repurchase agreement borrowings carry mark-up ranging from 21.75% to 23% per annum (2022: 15.2% to 17% per annum) having maturity on January 2, 2024 to January 19, 2024.
  - Call borrowings carry interest ranging from 5.50% to 21.80% per annum (2022: 3% to 16.5% per annum).
- 18.13 Bai Muajjal borrowings carry mark-up rate of 0% per annum (2022: 16.42%).
- 18.14 Borrowings from the SBP under export oriented projects refinance schemes of the SBP are secured by the Bank's cash and security balances held by the SBP.
- 18.15 Pakistan Investment Bonds and Market Treasury Bills having maturity of 2 - 10 Years and 3 - 12 Months respectively, are pledged as security under borrowing having carrying amount of Rs. 2,064,472 million (2022: Rs. 1,826,206 million).

Leadership Insight

For the year ended December 31, 2023

#### 19. **DEPOSITS AND OTHER ACCOUNTS**

		2023			2022	
	In Local	In Foreign	Total	In Local	In Foreign	Total
	Currency	Currencies	Total	Currency	Currencies	Iotai
Note			(Rupees	in '000)		
Customers			(	,		
Current deposits - remunerative	692,443,686	-	692,443,686	733,037,562	-	733,037,562
Current deposits - non-remunerative	656,289,463	161,079,615	817,369,078	408,169,670	159,575,493	567,745,163
Savings deposits	766,301,047	134,394,831	900,695,878	681,287,543	108,029,851	789,317,394
Term deposits	509,997,709	232,985,846	742,983,555	400,618,865	116,541,863	517,160,728
Others	13,082,003	7,182	13,089,185	9,563,715	7,855	9,571,570
	2,638,113,908	528,467,474	3,166,581,382	2,232,677,355	384,155,062	2,616,832,417
Financial Institutions						
Current deposits	458,765,517	1,400,531	460,166,048	5,795,356	3,492,893	9,288,249
Savings deposits	18,946,277	4,644,674	23,590,951	15,190,328	2,924,782	18,115,110
Term deposits	12,824,721	3,636,495	16,461,216	9,716,964	6,442,283	16,159,247
Others	6,310,317	-	6,310,317	4,878,234	-	4,878,234
	496,846,832	9,681,700	506,528,532	35,580,882	12,859,958	48,440,840
19.3	3,134,960,740	538,149,174	3,673,109,914	2,268,258,237	397,015,020	2,665,273,257

19.1 Composition of deposits

> Individuals Government (Federal and Provincial) **Public Sector Entities** Banking Companies Non-Banking Financial Institutions Private Sector

Note	(Rupees in '000)				
	1,220,898,183	990,051,893			
	1,255,786,576	1,101,408,344			
	385,531,338	244,103,310			
	472,952,639	20,352,975			
	33,575,893	28,087,865			
	304,365,285	281,268,870			
	3,673,109,914	2,665,273,257			

2022

2023

- 19.2 Foreign currencies deposits includes deposit of foreign branches amounting to Rs. 99,316 million (2022: Rs. 75,917 million).
- 19.3 This includes deposits eligible to be covered under insurance arrangements amounting to Rs. 1,013,777 million (2022: Rs. 870,538 million) including islamic branches.

#### LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE 20.

	2023				2022	
	Minimum lease payments	Financial charges for future periods	Principal outstanding	Minimum lease payments	Financial charges for future periods	Principal outstanding
			(Rupees in	า '000)		
Not later than one year Later than one year	92,543	28,302	64,241	55,683	10,935	44,748
and upto five years	168,280	24,253	144,027	85,093	8,388	76,705
Over five years	-	-	-	-	-	-
	260,823	52,555	208,268	140,776	19,323	121,453

Strategic Overview

For the year ended December 31, 2023

The Group has entered into lease agreements with various financial institutions for lease of vehicles. Lease rentals are payable in monthly installments. Financial charges included in lease rentals are determined on the basis of discount factors applied at the rate of 6M KIBOR + 1.5% per annum (2022: 6M KIBOR + 1.5% per annum). At the end of lease term, the Group has option to acquire the assets, subject to adjustment of security

			2023	2022
		Note	(Rupees	in '000)
21.	LEASE LIABILITIES AGAINST RIGHT OF USE ASSETS			
	Lease liabilities included in the statement of financial position			
	As at December 31		8,682,732	8,761,015
			, ,	, ,
	Of which are:			
	Current lease liability		1,830,701	1,734,848
	Non-current lease liability		6,852,031	7,026,167 8,761,015
			8,682,732	6,761,015
	Maturity analysis - contractual undiscounted cashflows			
	Less than one year		2,649,801	2,557,743
	One to five years		7,110,076	6,963,768
	More than five years		3,124,101	7,969,041
	Total undiscounted lease liabilities as at December 31,		12,883,978	17,490,552
22.	OTHER LIABILITIES			
	Mark-up / Return / Interest payable in local currency		194,680,604	126,228,969
	Mark-up / Return / Interest payable in foreign currency		2,611,281	655,802
	Unearned commission and income on bills discounted		124,131	271,126
	Accrued expenses		13,907,160	13,955,633
	Advance payments		387,084	372,406
	Acceptances		8,100,364	20,644,122
	Unclaimed dividends		174,709	181,851
	Mark to market loss on forward foreign exchange contracts		6,676,880	125,371
	Branch adjustment account  Payable to defined benefit plan:		1,659,214	1,916,850
	Pension fund	40.4	22,944,893	23,063,894
	Post retirement medical benefits	40.4	34,833,112	29,176,898
	Benevolent scheme	40.4	1,613,699	1,697,838
	Gratuity scheme	40.4	4,975,497	4,100,617
	Compensated absences	40.4	9,632,176	8,734,235
	Provision against off-balance sheet obligations		627,494	627,494
	Provision against contingencies	22.1	4,698,118	4,170,799
	Staff welfare fund		371,257	371,257
	Liabilities relating to barter trade agreements		4,321,484	3,629,389
	Payable to brokers  Payable to customers		735,663	350,446
	PIBs shortselling		516,017 10,241,337	940,854 11,043,029
	Others		19,040,688	19,297,251
			342,872,862	271,556,131

For the year ended December 31, 2023

22.1	Provision against contingencies	Note	<b>2023</b> (Rupees	2022 in '000)
	Opening balance Charge during the year Other movement Closing balance	22.1.1	4,170,799 384,838 142,481 4,698,118	3,805,376 165,423 200,000 4,170,799

22.1.1 This represents provision made on account of regulatory violations and reported instances of financial improprieties for which investigations are in progress.

#### 23. **SHARE CAPITAL**

#### 23.1 **Authorized Capital**

2023	2022		2023	2022
(Number	of shares)		(Rupees	in '000)
2.500.000.000	2.500.000.000	Ordinary shares of Rs. 10 each	25,000,000	25,000,000
	2,000,000,000	Gramary shares or risk to easi.	20,000,000	20,000,000
Issued subscr	ihed and naid un			

### 23.2

2023	2022		2023	2022
(Number of shares)		Ordinary shares	(Rupees in '000)	
140,388,000	140,388,000	Fully paid in cash	1,403,880	1,403,880
1,987,125,026	1,987,125,026	Issued as bonus shares	19,871,251	19,871,251
2,127,513,026	2,127,513,026		21,275,131	21,275,131

The Federal Government and Pakistan Sovereign Wealth Fund (PSWF) holds 75.60% (2022: Federal Government and SBP 75.60%) shares of the Bank.

The Pakistan Sovereign Wealth Fund Act, 2023 became effective during the current period. Under the said Act, 23.3 the SBP's shareholding in the Bank stands transferred to the Pakistan Sovereign Wealth Fund (PSWF).

		2023	2022
23.4	Shares of the Bank held by subsidiary and associate	(Number	of shares)
	Following shares were held by the associate of the Bank as of year end:		
	First Credit & Investment Bank Limited	70,000	70,000
		70,000	70,000

#### 24. **RESERVES**

#### 24.1 **Exchange translation reserve**

This comprises all foreign currency differences arising from the translation of the financial statements of foreign operations.

Strategic Overview

For the year ended December 31, 2023

### 24.2 Statutory reserve

Every bank incorporated in Pakistan is required to transfer 20% of their profits to a statutory reserve until the reserve equals share capital, thereafter 10% of the profits of the Bank are to be transferred to this reserve.

			2023	2022
		Note	(Rupees	in '000)
25.	SURPLUS ON REVALUATION OF ASSETS			
	Surplus / (deficit) on revaluation of:			
	- Available for sale securities	10.1	33,119,281	(7,455,191)
	- Fixed Assets	25.1	48,300,131	48,590,472
	- Non-banking assets accquired in satisfaction of claims	25.2	2,803,228	2,520,000
	- On securities of associates and joint venture		(337,236)	(1,507,560)
			83,885,404	42,147,721
	Deferred tax on surplus on revaluation of:			
	- Available for sale securities		(16,223,312)	3,208,915
	- Fixed Assets	25.1	(3,322,829)	(3,061,347)
	- Non-banking assets accquired in satisfaction of claims	25.2	(106,848)	(21,752)
			(19,652,989)	125,816
			64,232,415	42,273,537
25.1	Surplus on revaluation of fixed assets			
	Surplus on revaluation of fixed assets as at January 1		47,733,682	44,320,452
	Recognised during the year		17,842	3,691,784
	Transferred to unappropriated profit in respect of incremental		ŕ	, ,
	depreciation charged during the year - net of deferred tax		(181,545)	(197,684)
	Adjustment		-	68,260
	Related deferred tax liability on incremental			
	depreciation charged during the year		(174,426)	(149,130)
	Surplus on revaluation of fixed assets as at December 31		47,395,553	47,733,682
	Less: related deferred tax liability on:			
	- revaluation as at January 1		(3,061,347)	(2,537,701)
	- revaluation recognised during the year		(8,743)	(412,499)
	- rate adjustment		(427,165)	(260,277)
	- incremental depreciation charged during the year		174,426	149,130
			(3,322,829)	(3,061,347)
	Share of surplus on revaluation of fixed assets of associates and joint vi	enture	904,578	856,790
			44,977,302	45,529,125

For the year ended December 31, 2023

		N	2023	2022
25.2	Surplus on revaluation of non-banking assets acquired in satisfaction of claims	Note	(Rupees	in '000)
	Surplus on revaluation as at January 1 Surplus / (deficit) recognised during the year Surplus on revaluation as at December 31		2,520,000 283,228 2,803,228	2,863,886 (343,886) 2,520,000
	Less: related deferred tax liability on: - revaluation as at January 1 - revaluation recognised during the year - Rate adjustment		(21,752) (82,060) (3,036) (106,848) 2,696,380	(52,732) 42,022 (11,042) (21,752) 2,498,248
26.	CONTINGENCIES AND COMMITMENTS			
	Guarantees Commitments Other contingent liabilities	26.1 26.2 26.3	346,487,980 2,362,684,359 26,628,229 2,735,800,568	377,561,372 2,373,285,184 26,619,691 2,777,466,247
26.1	Guarantees:			
	Financial guarantees Performance guarantees		227,063,459 119,424,521 346,487,980	287,741,990 89,819,382 377,561,372
26.2	Commitments:			
	Documentary credits and short-term trade-related transactions - letters of credit		1,633,847,479	1,696,635,726
	Commitments in respect of: - forward foreign exchange contracts - forward government securities transactions - forward lending	26.2.1 26.2.2 26.2.3	655,935,358 27,318,929 44,432,555	570,881,591 54,568,834 50,363,949
	Commitments for acquisition of: - operating fixed assets		1,129,442	798,234
	Other commitments	26.2.4	20,596 2,362,684,359	36,850 2,373,285,184
26.2.1	Commitments in respect of forward foreign exchange contract	S		
	Purchase Sale		412,870,783 243,064,575 655,935,358	368,380,755 202,500,836 570,881,591

Commitments for outstanding forward foreign exchange contracts are disclosed in these consolidated financial statements at contracted rates. Commitments denominated in foreign currencies are expressed in rupee terms at the rates of exchange prevailing at the statement of financial position date.

Strategic Overview

For the year ended December 31, 2023

		2023	2022
		(Rupees	in '000)
26.2.2	Commitments in respect of forward government securities transactions		
	Purchase	11,493,136	10,988,627
	Sale	15,825,793	43,580,207
		27,318,929	54,568,834
			· · · · · · · · · · · · · · · · · · ·
	Commitments for outstanding forward government securities transactions a financial statements at contracted rates.	are disclosed in t	hese consolidated
		2023	2022
		(Rupees	in '000)
26.2.3	Commitments in respect of forward lending	( ) [	,
	Undrawn formal standby facilities, credit lines and other commitments to lend	44,432,555	50,363,949
	These represent commitments that are irrevocable because they cannot be bank without the risk of incurring significant penalty or expense.	e withdrawn at th	e discretion of the
		2023	2022
		(Rupees	in '000)
26.2.4	Other commitments		
	Professional services to be received	20,596	36,850
26.3	Other contingent liabilities		
26.3.1	Claim against the Bank not acknowledged as debt	26,628,229	26,619,691

26.3.2 Claims against the Bank not acknowledged as debts includes claims relating to former Mehran Bank Limited amounting to Rs. 1,597 million (2022: Rs. 1,597 million).

#### 26.3.3 **Taxation**

- a) The return of income for tax year 2023 has been filed which is treated to be deemed assessment order.
- Taxation Officer, following the instructions / directions of the learned CIRA, has passed the appeal effect orders for tax years 2019, 2020 and 2022 wherein the tax liability / (refund) has been assessed at Rs. (1,852) million, Rs.1,997 million and Rs. (8,774) million.respectively
- c) Honourable ATIR has passed appellate orders for tax year 2006 and 2007 against monitoring orders and held that the proceedings are time barred. However, the orders of the DCIR remanded back to the assessing officer with the instruction to proceed further if any information is already available with the tax department.
- d) Honourable ATIR has passed appellate order for tax year 2016 against monitoring order and remanded back the issues to the assessing officer for reverification of the facts following the instructions of ATIR.
- e) The aggregate effect of contingencies as on December 31, 2023, including amount of Rs. 1,912 million (December 31, 2022: Rs. 1,912 million) in respect of indirect tax issues, amounts to Rs. 34,730 million (December 31, 2022: Rs. 27,159 million). No provision has been made against these contingencies, based on the opinion of tax consultant of the Bank, who expect favorable outcome upon decisions of pending appeals.

For the year ended December 31, 2023

#### 26.3.4 Contingencies in respect of employees benefits and related matters

The following are the details of the contingencies arising out of the various legal cases pending adjudication in respect of employees' benefits and related matters. The Bank considers that except for Pensionary benefits note 26.3.4.1, the financial impact of other matters is impracticable to determine with sufficient reliability.

Leadership Insight

### 26.3.4.1 Pensionary benefits to retired employees

In 1977 the Federal Government vide letter No. 17 (9) 17 XI / 77 dated November 30, 1977, addressed to the Pakistan Banking Council, directed that all executives / officers of all the nationalized banks would be paid pension as calculated at 70% of average emoluments upon completion of 30 years of qualifying service of employees and where qualifying service was less than 30 years but not less than 10 years, proportionate reduction in percentage was to be made. This pension scheme was made applicable with effect from May 01, 1977.

In the year 1997, the Banks Nationalization Act, 1974 ("BNA, 1974") was substantially amended whereby the Pakistan Banking Council was abolished and the Board of Directors of the nationalized banks were empowered / mandated respectively to determine personnel policies with the President of the Bank deciding the remuneration and benefits of the employees in accordance with policies determined by the Board. In the year 1999, by virtue of the said amendments in BNA, the Board of Directors of the Bank approved the Revised Pay Structure for the officers / executives of the Bank with effect from January 01, 1999 vide Circular No. 37/1999, whereby the basic salary was increased by 110 % to 140% and besides giving multifarious benefits to its employees, formula for monthly gross pension was revised. However, the amount of gross pension on the basis of existing Basic Pay and existing formula was protected.

A number of Bank's employees, after attaining the age of superannuation filed Writ Petitions before the Lahore High Court and the Peshawar High Court, praying for re-calculation of their pensionary benefits and increases in accordance with the Bank Circular No. 228 (C) dated December 26, 1977 and furthermore, for allowing the increases in their pension as per the increases allowed by the Federal Government to its employees. This litigation started in the year 2010 and 2011.

The Peshawar High Court, in terms of judgment dated June 03, 2014, dismissed the petition while observing that the petition was hit by laches and that the petitioners could not claim the benefits granted to the similarly placed employees of other institutions who were governed through different Statutes and Service Rules.

The Lahore High Court vide its judgement dated January 15, 2016, allowed the Writ Petitions on the same matter and the Bank was directed to release the pensionary benefits of the petitioners. The said order was assailed by the Bank by filing Intra Court Appeals in January 2016 which were dismissed by the Lahore High Court, Lahore, through its judgement dated January 16, 2017. The Bank assailed the said judgement by filing appeals in the Supreme Court of Pakistan.

The Honorable Supreme Court of Pakistan after hearing the arguments of both parties, vide its judgement dated September 25, 2017 upheld the decision of the Division Bench of the Lahore High Court on the contention of increase in Bank's employees' pension, thereby instructing the Bank to give pension benefits to its employees in the light of Head Office Instruction Circular No. 228 (C) of 1977. Under this Circular, the pension of employees was to be calculated at 70% of average emoluments upon completion of minimum qualifying service requirement, besides requiring the Bank to follow subsequent revisions in pension scheme and rates granted by the Federal Government to civil servants from time to time as well.

The Bank as well as Federal Government filed review petitions against the aforesaid judgment of the Honorable Supreme Court of Pakistan and also made an application for constitution of larger bench of the Supreme Court to hear the review petition, which was reportedly accepted by the Chief Justice. However on March 18, 2019, the matter came up for hearing before a three member Bench instead of a larger bench. As advised by our legal counsels, the Bank considers that due to conflicting decision of the other bench of the Supreme Court in a case

Strategic Overview

For the year ended December 31, 2023

which, in all material facts and circumstances, is identical to the Bank's case and various other legal infirmities in the judgement as highlighted by the Bank in its Review Petition, the Bank has a reasonably strong case on legal grounds to convince the Supreme Court for review of its decision. The Review Petition is ongoing and is expected to be listed for hearing soon.

A related matter has also been appealed in the Supreme Court where the petitioners have asked for increases in pension in accordance with government increases in Pension for Government employees which is pending adjudication and a favorable outcome is expected.

In case the above matters are decided unfavorably, the Bank estimates based on the actuarial advice that the financial impact arising from the additional liability would be approximately Rs. 98,700 million excluding any penal interest / profit payment (if any) due to delayed payment Pension expense for the current year and onward will also increase by Rs.13,500 million due to this decision. Based on the opinion of legal counsel, no provision has been made in these consolidated financial statements for the above-mentioned amount as the Bank is confident about the favorable outcome of the matter.

### 26.3.4.2 Regularizing the temporary hires / workers deployed by Service provider companies under outsourcing arrangements

The Bank outsourced certain non-core jobs to various service provider companies after entering into contracts with them. The resources deployed by the service provider companies were their employees and the said companies have had sole administrative control over these resources. Some of these resources filed writ petitions before the High Courts and National Industrial Relations Commission (NIRC) seeking to be absorbed by the Bank in its regular service based on grounds that they were in fact employees of the Bank. Presently, there are 6 cases on appeal pending at the Supreme Court where these have been clubbed to be heard as one. The Chief Justice of Pakistan has constituted a larger bench comprising of five Judges being headed by himself for adjudication. The case is ongoing and is presently adjourned for a date to be fixed. A favorable outcome of this case is expected.

### 26.3.4.3 Litigation related to management trainee program

Treatment of Non-MTOs (regular employees) at Par with the MTOs (also appointed in regular cadres) Litigation arising out of order dated September 21, 2016 passed by the Supreme Court in our CA No.1644/2013 out of our CPLA No. 805/2013 filed against order dated March 13, 2013 of the Division Bench of Sindh High Court, Sukkur in CP No. D-417/2010 (the "Decision").

Mr. Ashfaq Ali and three (3) others filed a CP No. D-417/2010 before the Sindh High Court, Bench at Sukkur while praying to treat them equally in respect of remunerations with other employees (MTOs) having same grade, nature of job and qualification.

The Honorable Division Bench at Sukkur, vide order dated March 13, 2013, directed the Bank to ensure equal treatment to the petitioners with similarly placed employees without any discrimination.

Certain employees filed petitions in the Honorable High Court of Peshawar who also gave its decision in favor of the petitioners. Review petition filed in the Honorable Supreme Court of Pakistan by the Bank was also dismissed.

Last year, the Bank entered into out of court settlements which have successfully been executed with many Non-MTO employees ('petitioners') and accordingly compromise agreements ('the agreement'), offering waiver of loans, increase in basic salaries and provision of other allowances, were signed with those petitioners who have withdrawn their cases against the Bank. Simultaneously the Bank continues to make payments to claimants as per any court orders from time to time.

For the year ended December 31, 2023

#### 26.4 Foreign Exchange repatriation case

While adjudicating Foreign Exchange repatriation cases of exporter namely: M/S Fateh Textile Mills Limited, the Foreign Exchange Adjudicating Court of the State Bank of Pakistan has also adjudicated penalty of Rs. 1,020 million, arbitrarily on the Bank. The Bank has filed appeals before the Appellate Board and Constitutional Petitions in the Honorable High Court of Sindh against the said judgments. The Honorable High Court has granted relief to the Bank by way of interim orders

Leadership Insight

As advised by our counsel, NBP has also filed a Constitutional Petition challenging the constitution of the Appellate Board by the Commission and has obtained restraining order on the ground that the Appellate Board constituted by the Commission lacks legal merit in the light of Supreme Court ruling. Our counsel, Mr. Rashid Anwar, Advocate has concluded his arguments in respect of the Foreign Exchange Regulation Appellate Board constitution. However, another petition filed by another company whereby challenging the constitutionality of the Competition Act was also tagged with the petitions filed by the banks.

Based on merits of the appeals management is confident that these appeals shall be decided in favor of the Bank and therefore, no provision has been made against the impugned penalty.

#### 26.5 Compliance and risk matters relating to anti-money laundering at the New York Branch

26.5.1 With close oversight from the Board of Directors and Head Office Senior Management, the New York Branch completed remedial actions pursuant to the public enforcement actions issued by the New York State Department of Financial Services and the Federal Reserve Bank. Head Office and the Board will continue to maintain close oversight of the Branch, which has made significant progress in enhancing its compliance program. The actions implemented by the Branch and their associated validation by Internal Audit continue to remain subject to review by its regulators.

		<b>2023</b> (Rupees	2022 in '000)
27.	MARK-UP / RETURN / INTEREST EARNED		
	On:		
	a) Loans and advances	221,750,632	141,345,000
	b) Investments	774,057,450	348,343,571
	c) Lendings to financial institutions	27,987,718	13,004,206
	d) Balances with banks	1,338,862	883,138
		1,025,134,662	503,575,915
28.	MARK-UP / RETURN / INTEREST EXPENSED		
	Deposits	364,955,254	209,559,709
	Borrowings	6,988,812	5,116,553
	Cost of foreign currency swaps against foreign currency deposits / borrowings	14,293,880	10,026,057
	Finance charge on lease liability against right of use assets	843,098	877,000
	Securities sold under repurchase agreements	468,699,346	160,894,929
		855,780,390	386,474,248

For the year ended December 31, 2023

Peter And COMMISSION INCOME   Rupees in '0000				2023	2022
Branch banking customer fees   1,836,285   1,644,009			Note	(Rupees	in '000)
Consumer finance related fees         537,528         252,249           Card related fees (debit cards)         3018,522         2,372,961           Credit related fees         355,727         399,736           Investment banking fees         479,928         767,814           Commission on trade         2,431,771         2,120,399           Commission on guarantees         815,499         742,496           Commission on remittances including home remittances         1,851,419         1,648,416           Commission on bancassurance         227,995         308,736           Commission on oyeremment transactions         19,316,411         10,506,945           Management Fee & Sale Load         1,936,252         1,307,353           Brokerage Income         137,614         87,202           24,136,296         22,557,400           30.         GAIN ON SECURITIES - NET         Realised         30.1         4,447,398         1,746,693           Unrealised - held for trading         10.1         (28,025)         (1,065,797)           Unrealised - Shortselling         1,289,150         121,098           Shares and mutual funds         3,201,890         1,625,517           Foeign Securities         1,289,150         1,093 <t< td=""><td>29.</td><td>FEE AND COMMISSION INCOME</td><td></td><td></td><td></td></t<>	29.	FEE AND COMMISSION INCOME			
Consumer finance related fees   537,528   252,249   Card related fees (debit cards)   3,018,522   2,372,961   Credit related fees   3,557,27   399,736   Investment banking fees   479,928   767,814   Commission on trade   2,431,771   2,120,399   Commission on guarantees   815,499   742,496   Commission on cash management   99,999   53,907   Commission on remittances including home remittances   1,851,419   1,648,416   Commission on bancassurance   227,995   308,736   Commission on powerment transactions   19,319,641   10,506,945   Management Fee & Sale Load   1,936,252   1,307,353   Brokerage Income   137,614   87,202   24,136,296   22,557,400		Branch hanking customer fees		1 836 285	1 644 009
Card related fees (debit cards)   3,018,522   2,372,961     Credit related fees   355,727   399,736     Investment banking fees   479,928   767,814     Commission on trade   2,431,771   2,120,399     Commission on cash management   99,999   53,907     Commission on remittances including home remittances   1,851,419   1,648,416     Commission on pancatese   227,995   308,736     Commission on pancassurance   227,995   308,736     Commission on government transactions   10,319,641   10,506,945     Management Fee & Sale Load   1,936,522   1,307,353     Brokerage Income   89,116   72,177     Others   137,614   67,202     24,136,296   22,557,400     30.   GAIN ON SECURITIES - NET     Realised   30.1   4,447,398   1,746,693     Unrealised - held for trading   10.1   (28,025)   (1,065,797)     Unrealised - Shortselling   10.1   (28,025)   (1,065,797)     Unrealised - Shortselling   1,23,216     30.1   Realised gain on:     Federal Government Securities   1,289,150   1,23,216     31.   OTHER INCOME     Rent on property   4,447,398   1,746,693     31.   OTHER INCOME     Rent on property   74,028   33,455     Gain on sale of fixed assets - net   224,324   17,005     Postal, SWIFT and other charges recovered / reversed   131,783   49,716     Compensation for delayed delivery of vehicles   1,099   -   Compensation for delayed tax refunds   31.1   1,320,345   1,588,150     Gain on dosero of subsicilary and branch   - 6,007     Commission on IPS non-competative bids   - 5,599     Gain on closure of subsicilary and branch   - 6,007     Incentive on Home remittance   19,700   27,900		•			
Credit related fees Investment banking fees Investment banking fees Commission on trade         479,928 767,814 777 2,120,399 767,814 779,2039 767,814 779,2039 767,814 779,2039 767,814 779,2039 742,496 742,					
Investment banking fees					
Commission on trade				,	,
Commission on guarantees					
Commission on cash management					
Commission on remittances   1,851,419   1,648,416   Commission on bancassurance   227,995   308,736   Commission on government transactions   10,319,641   10,506,945   Management Fee & Sale Load   1,936,252   1,307,353   Brokerage Income   137,614   87,207   137,207   137,20					
Commission on bancassurance		· ·			
Commission on government transactions   10,319,641   10,506,945   Management Fee & Sale Load   1,936,252   1,307,353   Brokerage Income   89,116   72,177   137,614   87,202   24,136,296   22,557,400   24,136,296   22,557,400   24,136,296   22,557,400   24,136,296   22,557,400   24,136,296   22,557,400   24,136,296   22,557,400   24,136,295   1,746,693   1,010   (28,025)   (1,065,797)   1,076   24,1246   1,123,216   24,1246   24,12		· · · · · · · · · · · · · · · · · · ·			
Management Fee & Sale Load   1,936,252   1,307,353   Brokerage Income   131,614   72,177   73,177   73,177   74,177					
Brokerage Income Others					
Others   137,614   87,202   24,136,296   22,557,400					
Realised   30.1   4,447,398   1,746,693   1,016,797   1,873   442,320   1,123,216   1,289,150   1,28					
Realised   30.1   4,447,398   1,746,693   10.1   (28,025)   (1,065,797)   (1,098,797)   (1,099,797		Others			
Realised   30.1   4,447,398   1,746,693   1,005,797   1,873   442,320   4,421,246   1,123,216   1,873   442,320   4,421,246   1,123,216   1,873   442,320   4,421,246   1,123,216   1,873   1,873   1,289,150   1,625,517   1,676,693   1,625,517   1,676,693   1,625,517   1,676,693   1,625,517   1,676,693   1,625,517   1,676,693   1,625,517   1,746,693				24,136,296	22,557,400
Realised   30.1   4,447,398   1,746,693   1,005,797   1,873   442,320   4,421,246   1,123,216   1,873   442,320   4,421,246   1,123,216   1,873   442,320   4,421,246   1,123,216   1,873   1,873   1,289,150   1,625,517   1,676,693   1,625,517   1,676,693   1,625,517   1,676,693   1,625,517   1,676,693   1,625,517   1,676,693   1,625,517   1,746,693	20	CAIN ON SECURITIES NET			
Unrealised - held for trading Unrealised - Shortselling 10.1 (28,025) (1,065,797) 1,873 442,320 1,873 442,320 4,421,246 1,123,216 1,225 1,	30.	GAIN ON SECURITIES - NET			
Unrealised - held for trading Unrealised - Shortselling 10.1 (28,025) (1,065,797) 1,873 442,320 1,873 442,320 4,421,246 1,123,216 1,225 1,		Realised	30 1	A AA7 308	1 7/16 603
Unrealised - Shortselling   1,873   442,320   4,421,246   1,123,216					
30.1   Realised gain on:   Federal Government Securities   1,289,150   121,098   Shares and mutual funds   3,201,890   1,625,517   Foreign Securities   (43,642)   78   (43,642)   78   (44,47,398   1,746,693		· · · · · · · · · · · · · · · · · · ·	10.1		
Realised gain on:   Federal Government Securities   1,289,150   121,098   3,201,890   1,625,517   7,0098   3,201,890   1,625,517   7,0098   3,201,890   1,625,517   7,0098   3,201,890   1,625,517   7,0098   3,201,890   1,625,517   7,0098   3,201,890   1,625,517   7,0098   3,201,890   1,746,693   1,746,69		Officerised - Shortseiling			
Federal Government Securities   1,289,150   121,098   3,201,890   1,625,517   Foreign Securities   (43,642)   78   (43,642)   78   (44,447,398   1,746,693   74,028   33,455   74,028   78   74,028   78   74,028   78   74,028   78   74,028   78   74,028   78   74,028   78   74,028   78   74,028   78   74,028   78   74,028   78   74,028   78   74,028   78   74,028   78   78   78   78   78   78   78				4,421,240	1,120,210
Federal Government Securities   1,289,150   121,098   3,201,890   1,625,517   Foreign Securities   (43,642)   78   (43,642)   78   (44,447,398   1,746,693   74,028   33,455   74,028   78   74,028   78   74,028   78   74,028   78   74,028   78   74,028   78   74,028   78   74,028   78   74,028   78   74,028   78   74,028   78   74,028   78   74,028   78   74,028   78   78   78   78   78   78   78					
Federal Government Securities   1,289,150   121,098   3,201,890   1,625,517   Foreign Securities   (43,642)   78   (43,642)   78   (44,447,398   1,746,693   74,028   33,455   74,028   78   74,028   78   74,028   78   74,028   78   74,028   78   74,028   78   74,028   78   74,028   78   74,028   78   74,028   78   74,028   78   74,028   78   74,028   78   74,028   78   78   78   78   78   78   78					
Shares and mutual funds   3,201,890   1,625,517   Foreign Securities   (43,642)   78   (43,642)   78   (44,447,398   1,746,693   1,746,6	30.1	Realised gain on:			
Shares and mutual funds   3,201,890   1,625,517   Foreign Securities   (43,642)   78   (43,642)   78   (44,447,398   1,746,693   1,746,6					
Toreign Securities				1,289,150	121,098
31. OTHER INCOME         4,447,398         1,746,693           Rent on property         74,028         33,455           Gain on sale of fixed assets - net         224,324         17,005           Postal, SWIFT and other charges recovered / reversed         131,783         48,716           Compensation for delayed delivery of vehicles         1,009         -           Compensation for delayed tax refunds         31.1         1,320,345         1,588,150           Gain on derecognition on right of use assets         -         1,690           Tender money         2,307         576           Commission on IPS non-competative bids         -         5,599           Gain on closure of subsidiary and branch         -         67,007           Incentive on Home remittance         13,102         -           Deferred Income on Sale of Fixed Asset         9,851         -           Others         19,700         27,900		Shares and mutual funds		3,201,890	1,625,517
31. OTHER INCOME         Rent on property       74,028       33,455         Gain on sale of fixed assets - net       224,324       17,005         Postal, SWIFT and other charges recovered / reversed       131,783       48,716         Compensation for delayed delivery of vehicles       1,009       -         Compensation for delayed tax refunds       31.1       1,320,345       1,588,150         Gain on derecognition on right of use assets       -       1,690         Tender money       2,307       576         Commission on IPS non-competative bids       -       5,599         Gain on closure of subsidiary and branch       -       67,007         Incentive on Home remittance       13,102       -         Deferred Income on Sale of Fixed Asset       9,851       -         Others       19,700       27,900		Foreign Securities		(43,642)	78
Rent on property Gain on sale of fixed assets - net Postal, SWIFT and other charges recovered / reversed Compensation for delayed delivery of vehicles Compensation for delayed tax refunds Gain on derecognition on right of use assets Tender money Commission on IPS non-competative bids Gain on closure of subsidiary and branch Incentive on Home remittance Deferred Income on Sale of Fixed Asset Others  33,455 224,324 17,005 131,783 48,716 231,11 320,345 1,588,150 2,307 576 2,307 576 67,007 1,589 67,007 1,599 67,007 1,599 67,007 1,7900				4,447,398	1,746,693
Rent on property Gain on sale of fixed assets - net Postal, SWIFT and other charges recovered / reversed Compensation for delayed delivery of vehicles Compensation for delayed tax refunds Gain on derecognition on right of use assets Tender money Commission on IPS non-competative bids Gain on closure of subsidiary and branch Incentive on Home remittance Deferred Income on Sale of Fixed Asset Others  33,455 224,324 17,005 131,783 48,716 231,11 320,345 1,588,150 2,307 576 2,307 576 67,007 1,589 67,007 1,599 67,007 1,599 67,007 1,7900					
Gain on sale of fixed assets - net Postal, SWIFT and other charges recovered / reversed Compensation for delayed delivery of vehicles Compensation for delayed tax refunds Gain on derecognition on right of use assets Tender money Commission on IPS non-competative bids Gain on closure of subsidiary and branch Incentive on Home remittance Deferred Income on Sale of Fixed Asset Others  17,005 131,783 48,716 1,009 - 1,009 - 1,588,150 - 1,690 - 2,307 576 - 5,599 - 67,007 - 13,102 - 13,102 - 19,700 27,900	31.	OTHER INCOME			
Gain on sale of fixed assets - net Postal, SWIFT and other charges recovered / reversed Compensation for delayed delivery of vehicles Compensation for delayed tax refunds Gain on derecognition on right of use assets Tender money Commission on IPS non-competative bids Gain on closure of subsidiary and branch Incentive on Home remittance Deferred Income on Sale of Fixed Asset Others  17,005 131,783 48,716 1,009 - 1,009 - 1,588,150 - 1,690 - 2,307 576 - 5,599 - 67,007 - 13,102 - 13,102 - 19,700 27,900		D. I		<b>T</b> 4 000	00.455
Postal, SWIFT and other charges recovered / reversed Compensation for delayed delivery of vehicles Compensation for delayed tax refunds Gain on derecognition on right of use assets Tender money Commission on IPS non-competative bids Gain on closure of subsidiary and branch Incentive on Home remittance Deferred Income on Sale of Fixed Asset Others  131,783 48,716 1,009 - 1,588,150 - 1,690 - 2,307 576 - 5,599 67,007 - 13,102 - 13,102 - 19,700 27,900					
Compensation for delayed delivery of vehicles Compensation for delayed tax refunds Gain on derecognition on right of use assets Tender money Commission on IPS non-competative bids Gain on closure of subsidiary and branch Incentive on Home remittance Deferred Income on Sale of Fixed Asset Others  1,009 1,320,345 1,588,150 1,690 2,307 576 576 5,599 67,007 13,102 - 13,102 - 13,102 - 19,700 27,900					
Compensation for delayed tax refunds Gain on derecognition on right of use assets Tender money Commission on IPS non-competative bids Gain on closure of subsidiary and branch Incentive on Home remittance Deferred Income on Sale of Fixed Asset Others  31.1  1,320,345  - 1,690  2,307  576  - 5,599  67,007  13,102 - 9,851 - 0					48,716
Gain on derecognition on right of use assets       -       1,690         Tender money       2,307       576         Commission on IPS non-competative bids       -       5,599         Gain on closure of subsidiary and branch       -       67,007         Incentive on Home remittance       13,102       -         Deferred Income on Sale of Fixed Asset       9,851       -         Others       19,700       27,900			0.1.1		-
Tender money       2,307       576         Commission on IPS non-competative bids       -       5,599         Gain on closure of subsidiary and branch       -       67,007         Incentive on Home remittance       13,102       -         Deferred Income on Sale of Fixed Asset       9,851       -         Others       19,700       27,900			31.1	1,320,345	
Commission on IPS non-competative bids Gain on closure of subsidiary and branch Incentive on Home remittance Deferred Income on Sale of Fixed Asset Others  - 5,599 67,007 13,102 - 9,851 - 27,900				-	
Gain on closure of subsidiary and branch Incentive on Home remittance Deferred Income on Sale of Fixed Asset Others  - 67,007 - 13,102 - 9,851 - 27,900				2,307	
Incentive on Home remittance       13,102       -         Deferred Income on Sale of Fixed Asset       9,851       -         Others       19,700       27,900		·			
Deferred Income on Sale of Fixed Asset 9,851 - Others 19,700 27,900		-		-	67,007
Others 27,900					-
					-
<b>1,796,449</b> 1,790,098		Otners			
				1,796,449	1,790,098

31.1 This represents compensation for delayed refunds determined under Section 171 of Income Tax Ordinance 2001.

Leadership Insight

For the year ended December 31, 2023

			2023	2022
32.	OPERATING EXPENSES	Note	(Rupees	in '000)
	Total compensation expenses	32.1	57,298,224	49,591,298
	Property expense			
	Topotty expense			
	Rent and taxes		1,254,651	1,149,827
	Insurance Utilities cost	32.2	62,440	66,842
	Security (including guards)		2,902,890 4,128,206	2,176,886 3,654,635
	Repair and maintenance (including janitorial charges)		1,481,169	1,158,187
	Depreciation		497,594	458,220
	Depreciation on non banking assets		10,045	15,717
	Depreciation on Ijarah assets		1,065	53,953
	Depreciation on ROUA		2,165,226	2,306,599
			12,503,286	11,040,866
	Information technology expenses			
	Software maintenance		2,810,861	1,958,366
	Hardware maintenance		138,307	121,317
	Depreciation		611,348	393,592
	Amortisation		324,753	365,818
	Network charges		892,901	763,928
	IT Manage Services		2,611,550 7,389,720	1,576,444 5,179,465
			,,	-, -,
	Other operating expenses			
	Directors' fees and allowances		88,232	25,772
	Directors' fees and allowances - subsidaries		25,870	13,265
	Fees and allowances to Shariah Board Legal and professional charges		17,423	16,667 1,215,057
	Outsourced services costs	32.3	2,185,861 931,924	702,378
	Travelling and conveyance	02.0	1,909,797	1,287,738
	NIFT clearing charges		255,128	218,640
	Depreciation		1,485,541	1,561,239
	Training and development		112,140	55,923
	Postage and courier charges		417,253	314,401
	Communication 24-bit or an and pointing a		1,265,355	580,056
	Stationery and printing Marketing, advertisement and publicity		2,095,876 1,159,337	1,359,965 936,407
	Donations	32.4	45,104	109,076
	Auditors' remuneration	32.5	365,766	246,015
	Fixed Assets / Non-banking asset deficit		-	141,403
	Financial charges on leased assets		71,513	72,086
	Entertainment		342,228	273,283
	Clearing charges, verification and licence fee		574,953	532,198
	Subscription		509	1,125
	Brokerage Insurance general		148,942 748,936	105,290 572,536
	Vehicle expenses		257,265	278,756
	Deposit premium expense		1,392,861	1,813,582
	Repairs and maintenance general		1,388,748	945,805
	Others		681,419	397,992
			17,967,981	13,776,655
	Grand Total		95,159,211	79,588,284

Strategic Overview

For the year ended December 31, 2023

	2023	2022
Note	(Rupees	in '000)

#### 32.1 Total compensation expense

Managerial Degree and in		
Managerial Remuneration	46 772 220	15 010 747
i) Fixed	16,773,229	15,919,747
ii) Variable		
of which;	E E00 227	F 150 440
a) Cash Bonus / Awards etc.	5,596,227	5,158,442
Charge for defined benefit plan Charge for defined benefit plan - Subsidiaries	11,918,752 80,288	8,354,267 72,269
Rent & house maintenance	6,437,798	5,980,507
Utilities	2,694,045	2,139,441
Medical	4,618,445	3,885,392
Conveyance	4,256,728	3,749,778
Club Membership & Subscription	93,718	140,451
Education Allowance	1,818,799	1,443,112
Insurance	480,752	485,749
Honorarium to Staff and Staff Welfare	451,129	262,284
Overtime	45,892	45,255
Special Duty Allowance	3,621	2,408
Washing Allowance	14,208	15,044
Key Allowance	70,501	71,914
Unattractive Area Allowance	68,690	61,969
Leave Encashment	12,021	12,967
Teaching Allowance	10,864	10,590
Incentive on CASA deposits mobilization	35,378	23,739
Meal Allowance	246,262	249,065
Staff Incentive	8,421	_
Liveries	19	62
Inflationary Allowance	648,818	840,224
Saturday Allowances	162,405	149,162
Severe Winter Allowance	54,480	54,659
Hill Allowance	34,530	35,176
ATM Cash Replenish Allowance	20,593	14,977
PhD Allowance	10,098	10,441
Other retirement benefits for international branches	132,036	85,969
Reimbursement of visa fees etc	-	13,620
Recruiting expenses	-	7,732
Others	499,477	294,886
	57,298,224	49,591,298
	57,298,224	49,591,298

Leadership Insight

For the year ended December 31, 2023

- 32.2 This includes Rs. 3.422 million (2022: Rs.3.422 million) insurance premium against directors' liability insurance.
- 32.3 Total cost for the year included in other operating expenses relating to outsourced activities is Rs. 931.9 million (2022: Rs. 702.4 million). Out of this cost, Rs. 919.4 million (2022: Rs. 693.2 million) pertains to the payment to companies incorporated in Pakistan and Rs. 12.5 million (2022: Rs. 9.1 million) pertains to payment to companies incorporated outside Pakistan. Total Cost of outsourced activities for the year given to related parties is Rs. Nil (2022: Rs. Nil). Outsourcing shall have the same meaning as specified in Annexure-I of BPRD Circular No. 06 of 2017. The material outsourcing arrangements along with their nature of services are as follows:

		2023	2022
		(Rupees	in '000)
Name of Company	Nature of Services		
HTECH Solutions (Private) Limited	Call center management	122,541 122,541	81,962 81,962

During the year, outsourcing services were hired in respect of sales, call centre services, IT support, data entry, protocol services, collection services, janitorial & cleaning services and lift operator and engineering services.

32.4 Donations include following amounts:

	2023	2022	
	(Rupees in '000)		
Description			
Prime Minister's Flood Relief Fund 2022	-	52,000	
Family Educational Services Foundation (FESF)	-	17,000	
Sanjan Nagar Public Education Trust (SNPET)	-	10,000	
Layton Rahmatullah Benevolent Trust (LRBT)	-	5,000	
Thardeep Microfinance Foundation (TMF)	-	6,000	
Rural Community Development Programs (RCDP)	-	4,000	
Namal Education Foundation (NEF)	-	5,197	
Ghulam Ishaq Khan Institute of Engineering Sciences and Technology	26,549	9,879	
The Citizen Foundation (TCF)	7,255	-	
Network of Organizations Working for People with Disabilities Pakistan (NOWPDP)	5,000	-	
Women Empowerment Group (WEG)	6,300		
Total	45,104	109,076	

32.4.1 None of the Directors, Sponsor shareholders and Key Management Personnel or their spouse have an interest in the Donee.

2022

2022

For the year ended December 31, 2023

		A.F.	BDO		
		Ferguson	Ebrahim	Total	Total
		& Co.	& Co.	2023	2022
			(Rupees i	n '000)	
32.5	Auditors' remuneration		(	555,	
	Audit fee	9,152	7,471	16,623	14,942
	Review of interim financial statements	3,202	2,614	5,816	5,228
	Fee for audit of domestic branches	7,438	6,072	13,510	12,144
		19,792	16,157	35,949	32,314
	Special certifications	1,391	1,136	2,527	2,272
		21,183	17,293	38,476	34,586
	Other special certifications and sundry advisory services	77,209	4,662	81,871	20,739
	Sales Tax	10,581	2,341	12,923	6,124
	Out-of-pocket expenses	4,500	4,500	9,000	9,000
		113,473	28,796	142,269	70,449
	Fee for audit of overseas branches including				
	advisory services and out-of-pocket expenses Fee for audit of subsidiaries including	-	-	218,321	171,960
	out-of-pocket expenses	-	-	5,176	3,606
		113,473	28,796	365,766	246,015
		_			
			2023		2022
		Note -	(Ru	pees in '000	)
33.	OTHER CHARGES				
	Penalties imposed by State Bank of Pakistan		270,0	73	72,347
	Penalties imposed by other regulatory bodies (Central Bank of international b	ranches)	15,8	367	279
	Penalties imposed by other regulatory bodies (Regulators of subs	diaries)		20	222
			285,9	960	72,848
34.	PROVISIONS & WRITE OFFS - NET				
	Provisions for diminution in value of investments	10.3	1,437,3	301	4,376,278
	Provisions against loans and advances	11.4	13,320,9	955	8,011,799
	Provision against other assets	16.5.1	239,0		562,955
	Provision against contingencies	22.1	384,8		165,423
			15,382,1	139	13,116,455
35.	TAXATION				
	Current				
	For the year	35.1	53,879,3	315	31,946,150
	Prior years		(6,322,9	999)	3,828,030
			47,556,3	316	35,774,180
	Deferred		/= 6=4.3	777	(0.400.011)
	For the year		(5,651,9		(3,126,041)
	Prior years	L	8,073,2 2,421,2		(2.126.041)
			49,977,5		(3,126,041) 32,648,139
		-	70,011,0		-,0 r0, 100

35.1 Current taxation includes Rs. Nil (2022: Rs. Nil) of overseas branches.

Leadership Insight

For the year ended December 31, 2023

35.2	Relationship between tax expense and accounting profit	<b>2023</b> (Rupees	2022 in '000)
	Accounting profit before tax	103,298,963	63,597,150
	Income tax at statutory rate @ 39% (2022: 39%) Super tax at statutory rate @ 10% (2022: 10%) Increase / (decrease) in taxes resulting from:	40,053,643 10,125,309	24,802,889 6,273,716
	Inadmissible items Prior year taxation	140,757 1,750,228	35,587 3,828,030
	Impact of change in tax rate Reduced rate on SME / Housing Others	(1,716,671) - (375,700)	(2,075,075) (87,432) (129,575)
	Tax charge for current and prior years	49,977,566	32,648,139

35.3 During the year, in relation to Section 99D of the Income Tax Ordinance, 2001, FBR has issued SRO to impose an additional windfall tax @ 40% on foreign exchange income of the banks for the accounting years 2021 and 2022. The Bank along with other banks has challenged the law and filed a petition in Sindh High Court. Based on strong grounds, stay order has also been issued to banks. However, the Bank has, as an abundant caution, recorded a prior year charge of Rs. 1,750 million in these consolidated financial statements. Similar cases have also been filed by other banks in Islamabad & Lahore High Courts wherein stay orders have been granted. The FBR has challenged the stay orders granted by Sindh, Islamabad and Lahore High Courts in Supreme Court of Pakistan.

			2023	2022
		Note	(Rupees	in '000)
36.	BASIC EARNINGS PER SHARE		( -1	,
	Profit for the year (Rupees in 000's)		53,101,601	30,834,587
	Weighted average number of ordinary shares (Number in 000's)		2,127,513	2,127,513
	, and a second of the second o		_,,,,	_,,,,,,,,,
	Basic earnings per share (Rupees)		24.96	14.49
	David damingd per unare (hapodo)		24.00	11.10
37.	DILUTED EARNINGS PER SHARE			
	Profit for the year (Rupees in 000's)		53,101,601	30,834,587
	Weighted average number of ordinary shares (adjusted			
	for the effects of all dilutive potential ordinary shares) (Number in 000's)		2,127,513	2,127,513
	Diluted earnings per share (Rupees)		24.96	14.49
38.	CASH AND CASH EQUIVALENTS			
		_	005 455 400	000 000 044
	Cash and balance with treasury banks	7	295,455,482	230,226,311
	Balance with other banks	8	43,004,567	19,623,124
	Call / clean money lendings	9	9,723	9,723
	Call borrowings	18	(19,434,142)	(25,810,145)
	Overdrawn nostro accounts	18	(19,330,975)	
			299,704,655	224,049,013

For the year ended December 31, 2023

### 38.1 Reconciliation of movements of liabilities to cash flow used in financing activities:

Strategic Overview

	2023	3
	Lease	Unclaimed
	Obligations	Dividend
	(Rupees in	'000)
Balance as at January 1, 2023	8,882,468	181,851
Changes from financing cashflows	-,,	,
Payment of lease obligation / dividend	(3,566,480)	(7,142)
Total charges from financing activities	(3,566,480)	(7,142)
Other charges		
Renewed lease during the year	2,350,439	
Interest unwinding	831,981	
Foreign exchange gain	392,592	
Total other charges	3,575,012	-
Total other charges		
Balance as at December 31, 2023	8,891,000	174,709
	2022	2
	Lease	Unclaimed
	Obligations	Dividend
	(Rupees in	'000)
Balance as at January 1, 2022	8,494,353	181,997
Changes from financing cashflows	3, 10 1,000	101,007
Payment of lease obligation / dividend	(2,680,093)	(146)
Total charges from financing activities	(2,680,093)	(146)
Other charges		
•		
Renewed lease during the year	2,486,545	-
Increase in unclaimed dividend	872,775	-
Foreign exchange loss	(291,112)	-
Total other charges	3,068,208	-
Balance as at December 31, 2022	8,882,468	181,851
	2023	2022
	(Numbe	rs)
STAFF STRENGTH		
Permanent	10,020	10,580
On contract	5,673	5,380
Staff strength at the end of the year	15,693	15,960

39.

For the year ended December 31, 2023

39.1 In addition to the above, 1,722 (2022: 1,218) employees of outsourcing services companies were assigned to the Bank as at the end of the year to perform services other than guarding and janitorial services. Out of these, 1,708 employees are working domestically (2022: 1,211) and 14 (2022: 7) abroad respectively.

### **DEFINED BENEFIT PLAN** 40.

#### 40.1 **General description**

General description of the type of defined benefit plan and accounting policy for remeasurements of the net defined liability / asset is disclosed in note 5.15 to the consolidated financial statements.

#### 40.2 Number of Employees under the scheme

The number of employees covered under the following defined benefit schemes are:

	2023	2022
	(Num	bers)
Pension fund	9,542	10,018
Post retirement medical scheme	9,542	10,018
Benevolent scheme	9,542	10,018
Gratuity scheme	5,185	4,855
Compensated absences	9,542	10,018

#### 40.3 **Principal actuarial assumptions**

The actuarial valuations were carried out as at December 31, 2023 using the following significant assumptions:

	2023	2022
	(Per a	nnum)
Discount rate	15.50%	14.50%
Expected rate of return on plan assets	15.50%	14.50%
Expected rate of salary increase	15.50%	14.50%
Expected rate of increase in pension	80% for next one year, 11% onwards	53% for next one year, 10% onwards
Expected rate of increase in medical benefit	15.50%	14.50%

Strategic Overview

For the year ended December 31, 2023

				2023	3					2022	0.1		
40.4	Œ	Pension fund	Post retirement medical scheme	Benevolent scheme	Gratuity C scheme	Compensated absences	T <b>otal</b> Pensid (Rupees in '000)-	on fund	Post retirement Benevolent medical scheme scheme	Benevolent scheme	Gratuity C scheme	Compensated absences	Total
	defined benefit plans												
	Present value of obligations Fair value of plan assets	103,591,193	34,833,112	1,613,699	4,575,660	9,632,176	154,245,840	89,128,297	29,176,898	1,697,838	3,767,858	8,734,235	132,505,126
	Holding Company	22,944,893	34,833,112	1,613,699	4,575,660	9,632,176	73,599,540	23,063,894	29,176,898	1,697,838	3,767,858	8,734,235	66,440,723
	Substituties Payable / (Receivable)	22,944,893	34,833,112	1,613,699	4,975,497	9,632,176	73,999,377	23,063,894	29,176,898	1,697,838	4,100,617	8,734,235	552,759
40.5	Movement in defined benefit obligations												
	Obligations at the beginning of the year	89,128,297	29,176,898	1,697,838	3,767,858	8,734,235	132,505,126	79,608,695	24,516,717	1,778,825	3,168,258	9,952,554	119,025,049
	Past Service due to early retirement gratuity	28,590	14,663	503	136,889	613,761	794,406	1,119,100	441,385	- 20.00	, ,	007,-	1,560,485
	Other payments Adjustment against contigency reserve	137,070 158,428	34,152	332		19,326	137,070 212,238	240,914	52,731	328		31,837	325,810
	Interest cost Benefits paid by the Bank	12,665,122 (3,565,262)	4,137,561 (1,283,994)	232,065 (194,781)	536,448 (136,429)	1,247,384 (263,173)	18,818,580 (5,443,639)	9,162,030 (3,267,938)	2,808,493 (1,229,299)	196,854 (206,937)	364,696 (128,928)	1,149,972 (331,125)	13,682,045 (5,164,227)
	Re-measurement loss / (gain) - Profit and Loss Re-measurement loss / (gain) - OCl Obligations at the end of the year	3,955,976 103,591,193	1,982,623 34,833,112	(165,170) 1,613,699	272,803) 4,575,660	(731,709)	(731,709) 5,500,626 154,245,840	- 1,230,522 89,128,297	1,730,236 29,176,898	- (134,853) 1,697,838	- (109,288) 3,767,858	(2,080,302)	(2,080,302) 2,716,617 132,505,126
40.6	Movement in fair value of plan assets												
	Fair value at the beginning of the year	66,064,403					66,064,403	61,773,750	•	,	٠	٠	61,773,750
	Interest income on plan assets	9,552,737					9,552,737	7,247,610					7,247,610
	Contribution by the bank - het Benefits paid	(3,565,262)					(3,565,262)	(3,267,938)					(3,267,938)
	Benefits paid on behalf of fund	1,795,181					1,795,181	1,738,818					1,738,818
	Actuarial gain / (loss) on assets Fair value at the end of the year	5,396,073					5,396,073 80,646,300	(2,773,024) 66,064,403					(2,773,024) 66,064,403
	Movement in (receivable) / payable under defined benefits scheme												
	Opening balance	23,063,894	29,176,898	1,697,838	3,767,858	8,734,235	66,440,723	17,834,945	24,516,717	1,778,825	3,168,258	9,952,554	57,251,299
	Orange / (reversar) for the year Past Service due to early retirement gratuity	- ' ' ' ' ' '	14,663	503	136,889	613,761	765,816	1,119,100	441,385	1,002	100,100	(918,031)	1,560,485
	Adjustment against contigency Reserve Contribution by the bank - net	158,428 (1.403.168)	34,152	332		19,326	212,238 (1.403.168)	240,914 (1.345,187)	52,731	328		31,837	325,810 (1.345,187)
	Re-measurement loss / (gain) recognized in OCI during the year Renefits naid on behalf of fund	(1,440,097)	1,982,623	(165,170)	(272,803)	- (263 173)	104,553	4,003,546	1,730,236	(134,853)	(109,288)	(331 125)	5,489,641
		22,944,893	34,833,112	1,613,699	4,575,660	9,632,176	73,599,540	23,063,894	29,176,898	1,697,838	3,767,858	8,734,235	66,440,723
40.7	Charge for defined benefit plans												
40.7	40.7.1 Cost recognised in profit and loss												
	Current service cost Doet Sancing due to goth refinement greatility	1,082,972	771,209	42,912	543,697	12,352	2,453,142	1,034,974	856,635	63,621	473,120	11,299	2,439,649
	Other Payments	137,070	· ·	8 .	, ,	2,50	137,070	20,61					200,
	Actuarial loss / (gain) recognized - Profit and Loss Net interest on defined benefit asset / liability	3,112,385	4,137,561	232,065	536,448	(731,709) 1,247,384	(731,709) 9,265,843	1,914,420	2,808,493	196,854	364,696	(2,080,302) 1,149,972	(2,080,302) 6,434,435
		4,361,017	4,923,433	275,480	1,217,034	1,141,788	11,918,752	4,068,494	4,106,513	260,475	837,816	(919,031)	8,354,267
40.7	40.7.2 Re-measurements recognised in OCI during the year												
	Loss / (gain) on obligation - Financial assumptions	6,789,410	1,411,977	(82,933)	(19,843)		8,098,611	4,049,273	1,259,537	(278,861)	45,522		5,075,471
	Experience adjustment Return on plan assets over interest income	(2,833,434) (5,396,073)	570,646	(82,237)	(252,960)		(2,597,985) (5,396,073)	(2,818,751) 2,773,024	470,699	144,008	(154,810)		(2,358,854) 2,773,024
	Total re-measurements recognised in OCI	(1,440,097)	1,982,623	(165,170)	(272,803)		104,553	4,003,546	1,730,236	(134,853)	(109,288)		5,489,641

For the year ended December 31, 2023

		2023	2022
		(Rupee	s in '000)
40.8	Components of plan assets - Pension fund		
	Cash and cash equivalents - net	430,000	284,476
	Government securities	63,789,305	53,824,866
	Shares	7,509,967	5,565,760
	Non-Government debt securities	100,000	100,000
	Mutual funds	8,817,027	6,289,301
		80,646,299	66,064,403

The Funds primarily invests in government securities which do not carry any significant credit risk. These are 40.8.1 subject to interest rate risk based on market movements. Investment in term finance certificates are subject to credit risk and interest rate risks, while equity securities are subject to price risk. These risks are regularly monitored by Administrators of the Pension fund.

### 40.9 Sensitivity analysis

The increase / (decrease) in the present value of defined benefit obligations as a result of change in each assumption is summarised as below:

				202	23		
		Pension fund	Post retirement medical scheme	Benevolent scheme	Gratuity fund	Compensated absences	Total
				(Rupees i	n '000)		
	1% increase in discount rate 1% decrease in discount rate 1% increase in expected rate of salary increase 1% decrease in expected rate of salary increase 1% increase in expected rate of pension increase 1% decrease in expected rate of pension increase 1% increase in expected rate of medical benefit increase 1% decrease in expected rate of medical benefit increase	(9,103,581 10,830,235 3,739,334 (3,400,875 7,240,026 (6,280,959	4,539,943 1,112,624 5) (1,008,614) 1,558,832	(77,359) 85,479 2,138 (2,385) - - -	(467,512) 542,519 559,557 (489,081) - - -	(618,856) 699,037 736,133 (661,895) - - -	(13,984,554) 16,697,213 6,149,786 (5,562,849) 8,798,858 (7,637,008) 1,648,940 (1,401,261)
40.10	Expected contributions to be paid to the	fund in t	he next financ	cial year		=	1,682,347
40.11	Expected charge for the next financial ye	ear				=	13,774,701

### 40.12 Maturity profile

The weighted average duration of the obligation

	Years
Pension fund	9.50
Post retirement medical scheme	11.85
Benevolent scheme	5.05
Gratuity scheme	11.04
Compensated absences	6.84

4

For the year ended December 31, 2023

#### 40.13 **Funding Policy**

Pension Fund - Bank's current assets and its percentage is given below.

Strategic Overview

Current Assets	Amount (Rupees in '000)	Percentage
Cash and cash equivalents - net Government Securities Shares Non-Government Debt Securities PLS - Term Deposit Receipts Mutual Funds	430,000 63,789,305 7,509,967 100,000 - 8,817,027	0.5% 79.1% 9.3% 0.1% 0.0% 10.9%
	80.646.299	100.0%

Bank will continue to invest with the same percentage in the asset categories mentioned but increase the assets gradually so that there is no deficit in the pension fund.

#### 40.14 The significant risks associated with the staff retirement benefit schemes are as follows:

Asset volatility	The risk arises when the future earnings are lower than expectation. This risk is measured at a plan level over the obligation period of the current population. The company assets are either invested in fixed securities or cash.
Changes in bond yields	The risk arises when the actual return on plan assets is lower than expectation.
Inflation risk	The most common type of retirement benefit is one where the benefit is linked with last drawn salary. The risk arises when the actual increases are higher than expectation and impacts the liability accordingly.
Life expectancy / Withdrawal rate	The risk arises when the actual lifetime of retirees is longer than expectation. This risk is measured at the plan level over the entire retiree population. The risk of actual withdrawals varying with the actuarial assumptions can impose a risk to the benefit obligation. The movement of the liability can go either way.
Investment Risk	The risk arises when the actual performance of the investments is lower

#### 41. **DEFINED CONTRIBUTION PLAN**

### **Provident Fund**

The NBP employees Provident Fund was created under National Bank of Pakistan Employees Provident Fund Rules on April 01, 1950 under the Provident Fund Act, 1925. The Rules have been superseded by revised NBP Employees' Provident Fund Rules which came into force on January 01, 1958.

than expectation and thus creating a shortfall in the funding objectives.

As per rules, the Officers, Executives and Clerical and Non Clerical staff in regular cadre make monthly contribution of 10% and 12.5% of their basic salary respectively towards the fund and the bank has to pay interest on balances of member's provident fund half yearly.

This scheme covers 9,313 employees (2022: 9,737 employees).

For the year ended December 31, 2023

### 42. COMPENSATION OF DIRECTORS AND KEY MANAGEMENT PERSONNEL

### 42.1 Total Compensation Expense

		2023				
	Direc	ctors	Members	President /	Key	Other Material
Items	Chairman	Non- Executives	Shariah Board	CEO (note 42.1.1)	Management Personnel	Risk Takers / Controllers
			(Rupe	es in '000)		
Fees and Allowances etc.	11,786	76,446	11,370	-	-	-
Managerial Remuneration	-	-	-	-	-	
i) Fixed	-	-	1,972	9,405	193,791	1,173,963
ii) Total Variable	-	-	-	-	-	-
of which	-	-	-	-	-	
a) Cash Bonus / Awards	-	-	809	-	156,328	583,571
Charge for defined benefit plan	-	-	594	6,915	68,901	505,291
Rent & house maintenance	-	-	1,085	6,001	106,585	548,915
Utilities	-	-	394	2,182	38,697	192,204
Medical	-	-	325	1,800	32,471	212,105
Conveyance	-	-	444	1,501	37,840	284,696
Others *	_	-	130	35,136	14,090	223,445
Total	11,786	76,446	17,123	62,940	648,703	3,724,189
Number of Persons	1	**6	5	1	29	293

42.1.1 This represents amount of compensation paid to President in the capacity of Acting President uptill August 6, 2023 as per entitlement of SEVP / Group Chief and also included payment of Gratuity as end service benefit (Rs. 33.416 million included in Others). Upon receipt of Federal Government Notification # F.1 (9) BKG-III/2022-1119 dated August 7, 2023, of his appointment as President / CEO of the Bank, the payment of salary as per entitlement of SEVP / Group Chief was discontinued and Board of Directors in its 352nd meeting dated September 20, 2023, approved adjustable monthly advance equivalent to the salary and benefits of former President till approval of his compensation package from the shareholders and an amount of Rs. 22.963 million has been paid from August 07, 2023 till December 31, 2023 to the President which will be adjusted from his salary on approval.

**42.1.2** The total amount of deferred bonus as at December 31, 2023 for the Key Management Personnel and other Material Risk Takers (MRT) / Material Risk Controllers (MRC) is Rs. 233.6 million (2022: Rs. 149.7 million). The deferred bonus is held in a trust fund.

Performance bonus is accounted for on payment basis

				2022		
	Dire	ctors	Members		Key	Other Material
Items	Chairman	Non- Executives	Shariah Board	President / CEO	Management Personnel	Risk Takers / Controllers
			(Rupee	s in '000)		
Fees and Allowances etc.	2,705	23,067	11,370	-	-	-
Managerial Remuneration i) Fixed ii) Total Variable of which	-	-	1,793	28,756	231,791	744,615
a) Cash Bonus / Awards	-	-	727	-	156,019	388,106
Charge for defined benefit plan	-	-	450	6,945	40,039	224,986
Rent & house maintenance	-	-	986	5,038	106,721	367,150
Utilities	-	-	305	1,557	32,986	106,573
Medical	-	-	224	1,145	25,334	112,302
Conveyance	-	-	408	-	29,957	146,485
Others	_	-	105	31,151	16,351	141,917
Total	2,705	23,067	16,368	74,592	639,198	2,232,134
Number of Persons	1	6	5	2	23	185

<sup>\*</sup> The President and certain executives are also provided with free use of Bank's cars, household equipment, mobile phones and free membership of clubs.

<sup>\*\*</sup> Mr. Asif Jooma retired on March 08, 2023.

For the year ended December 31, 2023

#### 42.2 Remuneration paid to Directors for participation in Board and Committee Meetings

Strategic Overview

					Meeting Fees	and Allowances	s Paid		
					F	or Board Com	mittees		
SNo.	Name of Director	For Board Meetings	Board Audit Committee	Board Risk & Compliance Committee **	Board HR & Remuneration Committee	Board Technology & Digitalization Committee	Board Inclusive Development Committee	Allowances *	Total Amount Paid
					(Ru	oees. in '000)			
1	Mr. Ashraf Mahmood Wathra	6,720	-	-	3,840	-	960	266	11,786
2	Mr. Farid Malik	3,950	2,950	150	3,000	1,350	-	2,171	13,571
3	Mr. Ahsan Ali Chughtai	4,750	3,900	7,000	300	-	-	579	16,529
4	Mr. Amjad Mahmood	4,200	3,750	1,200	-	1,750	550	105	11,555
5	Mr. Ali Syed	4,600	3,750	3,750	2,700	1,600	-	-	16,400
6	Mr. Nasim Ahmad	4,450	3,600	4,000	-	150	550	4,291	17,041
7	Mr. Asif Jooma***	600	300	150	300	-	-	-	1,350
	Total Amount Paid	29,270	18,250	16,250	10,140	4,850	2,060	7,412	88,232

<sup>\*</sup> Allowances include accommodation and travel expenses.

<sup>\*\*\*</sup> Retired on March 08, 2023

				2022					
					Meeting Fees	and Allowances	Paid		
						For Board Com	mittees		
S.No.	Name of Director	For Board Meetings	Board Audit Committee	Board Risk & Compliance Committee	Board HR & Remuneration Committee	Board Technology & Digitalization Committee	Board Inclusive Development Committee	Allowances**	Total Amount Paid
					(Rupe	es in '000)			
1	Mr. Zubyr Soomro *	900	-	-	150	-	300	1,355	2,705
2	Mr. Farid Malik	2,250	750	450	750	600	300	1,158	6,258
3	Mr. Tawfiq Asghar Hussain *	900	450	600	-	-	-	-	1,950
4	Mr. Imam Bukhsh Baloch *	900	450	450	-	-	-	47	1,847
5	Ms. Sadaffe Abid *	900	-	-	-	150	450	292	1,792
6	Mr. Asif Jooma	2,250	1,200	450	750	-	600	-	5,250
7	Mr. Ahsan Ali Chughtai	2,250	750	900	600	450	450	570	5,970
	Total Amount Paid	10,350	3,600	2,850	2,250	1,200	2,100	3,422	25,772

Retired on April 16, 2022

### 42.3 Remuneration paid to Shariah Board Members

		20	123				2022	
Items	Chairman	Resident Member	Non-Resident Member(s)	Total	Chairman	Resident Member	Non-Resident Member(s)	Total
				(Rupee	s in '000)			
Retainer Fee & Fixed Remuneration	4,050	5,753	7,320	17,123	4,050	4,998	7,320	16,368
Total Amount Paid	4,050	5,753	7,320	17,123	4,050	4,998	7,320	16,368
Total Number of Persons	1	1	3	5	1	1	3	5

The above information does not include particulars of subsidiaries.

#### 43. **FAIR VALUE MEASUREMENTS**

The fair value of quoted securities other than those classified as held to maturity, is based on quoted market price. Quoted instruments classified as held to maturity are carried at cost. The fair value of unquoted equity securities, other than investments in associates and subsidiaries, is determined on the basis of the break-up value of these investments as per their latest available audited financial statements.

The fair value of unquoted debt securities, fixed-term loans, other assets, other liabilities, fixed-term deposits and borrowings cannot be calculated with sufficient reliability due to the absence of a current and active market for these assets and liabilities and reliable data regarding market rates for similar instruments.

<sup>\*\*</sup> Amount includes NBP - NY Governance Council (Sub-Committee of BRCC).

<sup>\*\*</sup> Allowances include accommodation and travel expenses.

<sup>\*\*\*</sup> Amount includes NBP - NY Governance Council (Sub-Committee of BRCC).

For the year ended December 31, 2023

### 43.1 Fair value of financial assets

The Group measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.
- **Level 2:** Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the assets or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- **Level 3:** Fair value measurements using input for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

The table below analyses financial instruments measured at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

			2023		
On balance sheet financial instruments	Carrying Value	Level 1	Level 2	Level 3	Total
Financial assets - measured at fair value		(	Rupees in '000)		
Investments					
Federal Government Securities					
Market Treasury Bills	980,162,978		980,162,978		980,162,978
Pakistan Investment Bonds	2,915,714,573	-	2,915,714,573	-	2,915,714,573
ljarah Sukuks	35,128,974	-	35,128,974	-	35,128,974
Foreign currency debt securities	30,733,308		30,733,308	-	30,733,308
Ordinary Shares					
Listed Companies	62,430,593	62,430,593	-	-	62,430,593
Preference Shares					
Listed	1,043,797	1,043,797	-	-	1,043,797
Non-Government Debt Securities					
Term Finance Certificates / Musharaka / Bonds / Debentures and					
Sukuk Bonds	47,649,851	13,790,776	33,859,075		47,649,851
Investments in mutual funds	4,885,134		4,885,134		4,885,134
	4,000,104		4,000,104		4,000,104
Foreign Securities Foreign Government debt securities	6,090,437		6,090,437		6,090,437
Equity securities - Listed	42,634,845	42,634,845	6,090,437		42,634,845
. ,	4,126,474,490	119.900.011	4,006,574,479		4,126,474,490
Financial assets - disclosed but not measured at fair value	4,120,474,430	119,900,011	4,000,374,479	-	4,120,474,430
Investments					
Federal Government Securities					
Market Treasury Bills	161,108	-	161,108	-	161,108
Pakistan Investment Bonds Ijarah Sukuks	213,116,482	-	193,881,462	-	193,881,462
Foreign currency debt securities	14,087,500 4,288,988	-	12,419,631 4,243,611	-	12,419,631 4,243,611
Foreign Securities	4,200,300		4,243,011		4,243,011
Foreign Government debt securities	41,295,981	-	41,295,981	-	41,295,981
Non-Government Debt Securities	1,083	-	1,083	-	1,083
	272,951,142		252,002,875		252,002,875
	4,399,425,632	119,900,011	4,258,577,354	-	4,378,477,365
Off-balance sheet financial instruments - measured at fair value					
Foreign exchange contracts purchase and sale	655,935,358		(6,676,880)	-	(6,676,880)
Forward government securities transactions	27,318,929		3,357	_	3,357
• • • • • • • • • • • • • • • • • • • •	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		-,		-,

For the year ended December 31, 2023

			2022		
	Carrying Value	Level 1	Level 2	Level 3	Total
On balance sheet financial instruments		(F	Rupees in '000)		
Financial assets - measured at fair value					
Investments					
Federal Government Securities					
Market Treasury Bills	848,869,986	-	848,869,986	-	848,869,986
Pakistan Investment Bonds	2,005,678,970	-	2,005,678,970	-	2,005,678,970
ljarah Sukuks	20,178,649	-	20,178,649	-	20,178,649
Foreign currency debt securities	14,422,839	-	14,422,839	-	14,422,839
Ordinary Shares					
Listed Companies	36,671,325	36,671,325	-	-	36,671,325
Preference shares					
Listed	1,370,477	1,370,477	-	-	1,370,477
Non-Government Debt Securities					
Term Finance Certificates /					
Musharaka / Bonds / Debentures and					
Sukuk Bonds	47,204,154	15,167,771	32,036,383	-	47,204,154
Investments in mutual funds	3,733,376	-	3,733,376	-	3,733,376
Foreign Securities					
Foreign Government Securities	3,655,766	-	3,655,766	-	3,655,766
Equity securities - Listed	34,844,245	34,844,245	-	-	34,844,245
	3,016,629,787	88,053,818	2,928,575,969	-	3,016,629,787
Financial assets - disclosed but not measured at fair value					
Investments					
Federal Government Securities					
Market Treasury Bills	29,519,190	-	29,279,989	-	29,279,989
Pakistan Investment Bonds	375,285,244	-	355,279,617	-	355,279,617
ljarah Sukuks	13,130,709	-	12,383,300	-	12,383,300
Foreign currency debt securities	2,992,408	-	1,665,559	-	1,665,559
Foreign Securities	-	-	-	-	-
Foreign Government Securities	36,096,507	-	37,327,167	-	37,327,167
Non-Government Debt Securities	871		871	-	871
	457,024,929	-	435,936,503	-	435,936,503
	3,473,654,716	88,053,818	3,364,512,472	-	3,452,566,290
Off-balance sheet financial instruments - measured at fair value					
Foreign exchange contracts purchase and sale	570,881,591	_	(125,371)	-	(125,371)
Forward government securities transactions	54,568,834	_	(14,626)	-	(14,626)

For the year ended December 31, 2023

Valuation techniques used in determination of fair valuation of financial instruments within level 2 and level 3

Item Valuation approach and input used

**Federal Government securities** The fair value of Federal Government securities is determined using the prices / rates available on Mutual

Funds Association of Pakistan (MUFAP) / Reuter page.

The fair value of non-government debt securities is Non-Government debt securities

determined using the prices / rates from MUFAP /

Pakistan Stock Exchange.

The fair values of investments in mutual fund units are **Mutual Fund units** 

determined based on their net asset values as published

on MUFAP.

**Ordinary Shares** The fair value of Ordinary shares is determined using the

prices from Pakistan Stock Exchange.

**Foreign Securities** The fair value of foreign securities is determined using the

prices from Reuter page.

Forward foreign exchange contracts and

The fair values of forward foreign exchange contracts and Forward Government securities transactions forward Government securities transactions are

determined using forward pricing calculations.

Fixed assets and non-banking assets acquired

in satisfaction of claims

Land, buildings and non-banking assets acquired in satisfaction of claims are revalued on a periodic basis using professional valuers. The valuation is based on their assessment of the market value of the assets. The effect of changes in the unobservable inputs used in the valuations cannot be determined with certainty. Accordingly, a qualitative disclosure of sensitivity has not been presented in these consolidated financial statements.

#### 43.2 Fair value of non-financial assets

Information about the fair value hierarchy of Group's non-financial assets as at the end of the reporting period are as follows:

			2023		
	Carrying Value	Level 1	Level 2	Level 3	Total
		(Rup	ees in '000)-		
Land & building (fixed assets)	51,992,069	-	-	51,992,069	51,992,069
Non-banking assets acquired in satisfaction of claims	3,973,126	-	-	3,973,126	3,973,126
	55,965,195	-		55,965,195	55,965,195
			2022		
	Carrying Value	Level 1	2022 Level 2	Level 3	Total
	Carrying Value			Level 3	Total
Land & building (fixed assets)	Carrying Value 52,425,375		Level 2	Level 3 52,425,375	Total 52,425,375
Land & building (fixed assets)  Non-banking assets acquired in satisfaction of claims	, ,		Level 2		
,	52,425,375		Level 2	52,425,375	52,425,375

43.3 Certain categories of fixed assets (land and buildings) and non-banking assets acquired in satisfactions of claims are carried at revalued amounts (level 3 measurement) determined by professional valuers based on their assessment of the market values.

6,271,459,986

(3,154,480,145)

9,425,940,131

111,551,601 364,305,244

109,872,765

3,494,872

6,639,026

51,337,805

215,090,323 (10,165,565)204,924,758

4,757,384,138

777,909,543 29,358,656

43,645,871

28,709 777,938,252

23,220,235

90,971,376

2,620,973,252

169,394,087

249,921,195 18,201,305 273,293,834

> 201,702,449 3,150,193,779

Net inter segment borrowing

**Total liabilities** 

397,414,040

(400,219)140,516,913

420,606,878

3,154,480,145 (3,154,480,145)

6,668,874,025

9,823,354,170 (3,154,480,145)

475,856,845

140,116,694

4,801,030,009

273,293,834

3,150,193,779

Total Equity & liabilities

2,735,800,568

27,778,266 2,735,800,568

25,102,178

727,686,842

1,864,882,509

90,350,773

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

Strategic Overview

For the year ended December 31, 2023

Activities
Business
respect to
with
Details
Segment

					2023	23				
	Retail Banking Group	Inclusive Development Group	Corporate and Investment Banking Group	Treasury	International, Financial Institution and Remittance Group	Aitemaad and Islamic Banking Group	Head Office / Others	Sub total	Eliminations	Total
					(Rupees in '000)	(000				
Profit and loss account  Net mark-up / return / profit	(288 653 905)	44 446 578	30 024 021	372 043 914	676 660	11 604 875	(787 871)	169.354.272		169 354 272
Inter segment revenue - net	426,952,717	(44,570,637)	(14,722,482)	(394,040,795)	5	(3,783,783)	30,164,980	1,1,1		1 1 1
Non mark-up / return / interest income	16,879,805	469,040	5,475,249	14,827,098	948,566	379,522	5,792,721	44,772,001		44,772,001
Total Income	155,178,617	344,981	20,776,788	(7,169,783)	1,625,226	8,200,614	35,169,830	214,126,273		214,126,273
Segment direct expenses	36,682,759	3,763,540	1,353,645	489,431	10,080,124	3,497,535	2,268,320	58,135,354		58,135,354
Inter segment expense allocation							37,309,817	37,309,817		37,309,817
Total expenses	36,682,759	3,763,540	1,353,645	489,431	10,080,124	3,497,535	39,578,137	95,445,171		95,445,171
Provisions charge / (reversal)	(392,545)	1,421,129	13,619,854	1,778,752	(682,121)	1,173,602	(1,536,532)	15,382,139		15,382,139
Profit / (loss) before tax	118,888,403	(4,839,688)	5,803,289	(9,437,966)	(7,772,777)	3,529,477	(2,871,775)	103,298,963		103,298,963
Statement of financial position										
Cash and bank balances	24,530,869	2,327,011	309,620	253,026,662	45,582,613	10,291,381	2,391,893	338,460,049		338,460,049
Investments			29,881,757	4,238,437,789	79,712,923	51,544,718	14,597,118	4,414,174,305		4,414,174,305
Net inter segment lending	2,848,709,058						305,771,087	3,154,480,145	(3,154,480,145)	
Lendings to financial institutions				192,430,437				192,430,437		192,430,437
Advances - performing	236,148,640	263,088,116	719,624,952		69,139,462	73,125,444	49,658,269	1,410,784,883		1,410,784,883
Advances - non-performing	4,151,922	24,855,686	24,997,940		64,791,844	1,550,350	100,772,695	221,120,437		221,120,437
Provision against Advances	(8,543,697)	(21,077,228)	(34,670,159)		(62,606,767)	(1,550,875)	(105,383,925)	(233,832,651)		(233,832,651)
Advances - net	231,756,865	266,866,574	709,952,733		71,324,539	73,124,919	45,047,039	1,398,072,669		1,398,072,669
Others	45,196,987	4,100,249	37,794,142	117,135,121	8,304,683	5,155,676	108,049,708	325,736,565		325,736,565
Total Assets	3,150,193,779	273,293,834	777,938,252	4,801,030,009	204,924,758	140,116,694	475,856,845	9,823,354,170	(3,154,480,145)	6,668,874,025
Downstip		174 994	60 047 574	2 005 073 004	10 464 440		047 060	0 477 740 404		777 777 704
BOILOWIIIGS		0,171,034	470,110,60	2,003,073,001	10,104,142		500,716	2,111,143,134		2,17,743,134
Deposits & other accounts	2,948,491,330		510,139,226		99,315,779	113,801,806	1,361,773	3,673,109,914		3,673,109,914

SEGMENT INFORMATION

Contingencies & Commitments

Leadership Insight

					2022	22		١		
	Retail Banking Group	Indusive Development Group	Corporate and Investment Banking Group	Treasury	International, Financial Institution and Remittance Group	Aitemaad and Islamic Banking Group	Head Office / Others	Sub total	Eliminations	Total
Profit and loss account					(Rupees in '000)	(000				
Net mark-up / return / profit	(162,183,572)	25,161,999	36,956,951	205,604,613	4,645,932	7,046,951	(131,207)	117,101,667		117,101,667
Inter segment revenue - net	242,679,059	(25,749,912)	(32,666,816)	(206,725,877)		(1,932,090)	24,395,636			
Non mark-up / return / interest income	16,238,007	491,382	4,513,056	11,563,167	1,816,805	475,181	4,175,473	39,273,071		39,273,070
Total Income	96,733,494	(96,531)	8,803,191	10,441,903	6,462,737	5,590,042	28,439,902	156,374,738		156,374,737
Segment direct expenses	34,945,405	3,410,975	1,234,244	355,659	7,675,997	3,105,252	1,895,026	52,622,558		52,622,558
Inter segment expense allocation							27,038,574	27,038,574		27,038,574
Total expenses	34,945,405	3,410,975	1,234,244	355,659	7,675,997	3,105,252	28,933,600	79,661,132		79,661,132
Provisions charge / (reversal)	39,252	1,823,824	5,642,750	4,066,055	153,204	187,806	1,203,566	13,116,457		13,116,455
Profit / (loss) before tax	61,748,837	(5,331,330)	1,926,197	6,020,189	(1,366,464)	2,296,984	(1,697,264)	63,597,149		63,597,150
Statement of financial position Cash and bank balances	75,111,055	8,471,928	272,335	116,207,653	41,420,355	6,110,320	2,255,789	249,849,435		249,849,435
Investments	•		26,566,790	3,338,860,011	55,396,579	53,920,119	8,192,348	3,482,935,847		3,482,935,847
Net inter segment lending	1,913,764,601						161,978,230	2,075,742,831	(2,075,742,831)	٠
Lendings to financial institutions	٠			31,272,467				31,272,467		31,272,467
Advances - performing	221,901,091	236,174,990	608,412,187		68,916,285	46,381,315	51,521,899	1,233,307,767		1,233,307,767
Advances - non-performing	4,107,960	21,853,219	23,902,314		53,726,670	654,979	101,479,495	205,724,637		205,724,637
Provision against advances	(8,972,018)	(19,791,641)	(23,100,384)		(52,356,953)	(655,299)	(103,486,991)	(208,363,286)		(208,363,286)
Advances - net	217,037,033	238,236,568	609,214,117	- 100	70,286,002	7 847 460	49,514,403	1,230,669,118		1,230,669,118
Total Assets	2,237,900,904	250,327,910	677,849,167	3,486,721,693	173,505,335	109,253,903	391,949,812		(2,075,742,831)	5,251,765,894
Borrowings		6.032.537	78.172.283	1.839.417.048	16.636.856		227.063	II .		1.940.485.787
Deposits & other accounts	2,088,472,344		406,454,898		75,916,594	93,591,714	837,707	2,665,273,257		2,665,273,257
Net inter segment borrowing	٠	227,691,242	157,769,526	1,581,730,692	96,687,516	11,863,855		2,075,742,831	(2,075,742,831)	٠
Others	149,428,560	16,604,131	35,169,167	44,395,276	2,896,990	3,373,893	83,838,601	335,706,618		335,706,618
Total liabilities	2,237,900,904	250,327,910	677,565,874	3,465,543,016	192,137,956	108,829,462	84,903,371	7,017,208,493	(2,075,742,831)	4,941,465,662
Equity			283,293	21,178,677	(18,632,621)	424,441	307,046,441	310,300,231		310,300,232
Total Equity & liabilities	2,237,900,904	250,327,910	677,849,167	3,486,721,693	173,505,335	109,253,903	391,949,812	7,327,508,724	(2,075,742,831)	5,251,765,894
Contingencies & Commitments		183,082,386	1,907,266,393	625,450,425	28,425,093		33,241,950	2,777,466,247		2,777,466,247

397,414,039 6,759,845,205

(5,209,158)62,175,291

(656,741)

15,265,123

10,648,428

(1,292,319)

404,572,255 6,551,955,650

119,800,709

2,735,800,568

11,746,970

430,155

808,936

12,116,117

2,710,698,390

# Segment details with respect to geographical locations

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

Strategic Overview

For the year ended December 31, 2023

	,	20	2023		
Pakistan	Asia Pacific (including South Asia)	Europe	United States of America	Middle East	Total
		(Rupees in '000)	)		
168,309,375	(1,990,221)	130,022	1,066,688	1,849,409	169,354,272
43,797,918	256,393	353,114	200,284	164,291	44,772,001
212,107,293	(1,733,828)	483,136	1,266,972	2,013,701	214,126,273
47,926,841	2,655,212	1,409,334	4,394,781	1,749,187	58,135,354
37,309,817				•	37,309,817
85,236,658	2,655,212	1,409,334	4,394,781	1,749,187	95,445,171
16,041,077	(155,051)	539		(534,210)	15,382,139
110,829,558	(4,233,988)	(926,737)	(3,127,809)	798,724	103,298,963
292,868,965	24,745,433	10,517,717	8,252,155	2,075,780	338,460,049
4.331.764.495	46.695.908		5.301.910	30.411.991	4.414.174.305
90,971,180		٠	. '		90,971,180
192,430,437					192,430,437
1,341,645,420	43,244,999	3	32	25,894,427	1,410,784,883
156,074,810	53,255,763	2,045,768		9,744,095	221,120,437
(171,187,530)	(52,900,243)	(2,045,768)	(15,437)	(7,683,673)	(233,832,651)
1,326,532,700	43,600,519	3	(15,405)	27,954,849	1,398,072,669
317,387,873	4,758,849	130,708	1,726,463	1,732,671	325,736,565
6,551,955,650	119,800,709	10,648,428	15,265,123	62,175,291	6,759,845,205
2,159,579,052	8,299,024	,		9,865,119	2,177,743,194
3,573,794,135	46,442,386	4,705,117	7,801,287	40,366,989	3,673,109,914
	64,906,375	5,733,904	6,298,941	14,031,960	90,971,180
413,887,822	1,445,240	209,408	1,821,640	3,120,382	419,764,310
6,147,261,010	121,093,026	10,648,429	15,921,868	67,384,450	6,361,588,598
			1 0 1	0000	1

Contingencies & Commitments

Total Equity & liabilities

**Total liabilities** 

Others

Net inter segment borrowing

Deposits & other accounts

Borrowings

Non mark-up / return / interest income

**Total Income** 

Inter segment revenue - net

Net mark-up / return/profit

Profit and loss account

Inter segment expense allocation

Total expenses

Segment direct expenses

Statement of financial position

Profit / (loss) before tax

Lendings to financial institutions

Advances - performing

Net inter segment lendings

Cash and bank balances

Investments

Provision against advances Advances - non-performing

Advances - net

**Total Assets** 

			2022	22		
	Pakistan	Asia Pacific (including South Asia)	Europe	United States of America	Middle East	Total
Profit and loss account			(Rupees in '000)-	(000)		
Net mark-up/return/profit	112,263,338	1,866,603	44,424	508,358	2,418,944	117,101,667
Non mark-up / return / interest income	37,455,935	763,885	281,607	322,301	449,343	39,273,070
Total Income	149,719,273	2,630,488	326,031	830,659	2,868,287	156,374,737
Segment direct expenses Inter segment expense allocation	44,828,438 27,038,573	2,038,821	1,083,965	3,420,453	1,250,882	52,622,559 27,038,573
Total expenses Provisions	71,867,011	2,038,821 (143,602)	1,083,965	3,420,453	1,250,882	79,661,132
Profit / (loss) before tax	64,874,763	735,269	(757,628)	(2,592,358)	1,337,105	63,597,150
Statement of financial position						
Cash and bank balances	208,424,475	16,781,559	12,524,181	9,444,994	2,674,226	249,849,435
Investments	3,425,767,455	37,691,741	1	2,759,589	16,717,062	3,482,935,847
Net inter segment lendings	96,707,768	1		1	ı	96,707,768
Lendings to financial institutions	31,272,467	1 000	1 7		1 00	31,272,467
Advances - performing	1,194,733,223	5,207,650	420	561,473	32,805,001	1,233,307,767
Advances - non-performing Provision against advances	(155,930,253)	(44,257,482)	1,584,372	(12,401)	(6,578,778)	(208,363,286)
Advances - net	1,160,136,105	35,912,085	420	549,072	34,071,436	1,230,669,118
Others	250,490,178	3,964,364	178,130	251,226	2,155,129	257,039,027
Total Assets	5,172,798,448	94,349,749	12,702,731	13,004,881	55,617,853	5,348,473,662
Borrowings	1,923,848,931	1,928,779			14,708,077	1,940,485,787
Deposits & other accounts	2,589,356,663	35,927,275	7,941,305	5,574,521	26,473,493	2,665,273,257
Net inter segment borrowing	1	59,264,940	4,503,017	8,442,184	24,497,627	96,707,768
Others	332,799,850	974,569	258,409	667,328	1,006,462	335,706,618
Total liabilities	4,846,005,444	98,095,563	12,702,731	14,684,033	66,685,659	5,038,173,430
Equity	326,793,004	(3,745,815)		(1,6/9,152)	(11,067,804)	310,300,232
Total Equity & liabilities	5,172,798,448	94,349,749	12,702,731	13,004,881	55,617,853	5,348,473,662
Contingencies & Commitments	2,749,041,154	9,797,537	1,803,538	6,737,008	10,087,010	2,777,466,247

For the year ended December 31, 2023

#### 45. TRUST ACTIVITIES

#### 45.1 Endowment Fund

Students Loan Scheme was launched by Government of Pakistan in collaboration with major commercial banks with a view to extend financial help by way of mark-up free loan to the meritorious students without sufficient resources for pursuing scientific technical and professional education within Pakistan.

The Scheme is being administered by a high powered committee headed by the Deputy Governor, State Bank of Pakistan and the Presidents of NBP, HBL, UBL, MCB, ABL and the Deputy Secretary, Ministry of Finance as member and Senior Director of IH&SME Finance Department (Infrastructure, Housing & SME Finance Department) as a secretary of the Committee. The State Bank of Pakistan has assigned National Bank of Pakistan to operate the scheme.

The Committee in its meeting held on August 7, 2001 approved creation of Endowment Fund initially at an amount of Rs. 500 million, Rs. 396 million were transferred from the old Qarz-e-Hasna (Defunct) Fund, Rs. 50 million contributed by the Government of Pakistan and Rs. 54 million were contributed by participating banks (HBL, NBP and UBL 25% each, MCB 17.5% and ABL 7.5%).

The amount of the Endowment Funds in investments stands at Rs. 936.8 million as at December 31, 2023 (2022: Rs. 875.2 million).

45.2 The Bank undertakes Trustee and other fiduciary activities that result in the holding or placing of assets on behalf of individuals and other organisations. These are not assets of the Bank and, therefore, are not included as such in these consolidated financial statements. Assets held under trust are shown in the table below:

		As a	at December 31, 2	2023	
		Secur	rities Held (Face \	/alue)	
Category	No. of IPS Accounts	Market Treasury Bills	Pakistan Investment Bonds	Government Ijarah Sukuks	Total
			(Rupees i	n '000)	<del>·</del>
Assets Management companies	48	-	-	-	-
Charitable institutions	6	-	-	-	-
Companies	42	203,783,170	59,782,300	24,417,400	287,982,870
Employee Funds	47	55,528,855	429,482,600	-	485,011,455
Individuals	2,317	3,008,590	63,200	-	3,071,790
Insurance Companies	8	49,300,000	172,939,300	-	222,239,300
Others	97	164,055,135	544,853,930	-	708,909,065
Total	2,565	475,675,750	1,207,121,330	24,417,400	1,707,214,480
		Asa	at December 31, 2	022	
		Secu	rities Held (Face V	alue)	
Category	No. of IPS Accounts	Market Treasury Bills	Pakistan Investment Bonds	Government Ijarah Sukuks	Total
			(Rupees i	n '000)	
Assets Management companies	48	-	-	-	-
Charitable institutions	6	-	-	-	-
Companies	33	111,150,080	53,771,500	27,417,400	192,338,980
Employee Funds	42	76,006,000	67,408,800	-	143,414,800
Individuals	1,680	723,040	63,000	-	786,040
	8	28,850,000	160,826,800	-	189,676,800
Insurance Companies		20,000,000	,,-		
Insurance Companies Others	79	198,320,900	672,294,130	-	870,615,030

#### 46. RELATED PARTY TRANSACTIONS

The Group has related party transactions with its associates, joint ventures, employee benefit plans and its directors and Key Management Personnel. The details of investments in joint venture and associated undertakings and their provisions are stated in note 10 of the financial statements of the Group.

The Group enters into transactions with related parties in the ordinary course of business and on substantially the same terms as for comparable transactions with person of similar standing. Contributions to and accruals in respect of staff retirement benefits and other benefit plans are made in accordance with the actuarial valuations / terms of the contribution plan. Remuneration to the executives / officers is determined in accordance with the terms of their appointment.

Details of transactions with the related parties during the year, other than those which have been disclosed elsewhere in these consolidated financial statements, are as follows:

Leadership Insight

					2023									2022				
	Directors	Key manage- ment personnel	Associates	Joint	Pension Fund (Current)	Pension Fund (Fixed Deposit)	Pension Fund (N.I.D.A A/c)	Provident Fund	Provident Other related Fund parties	Directors	Key manage- ment personnel	Associates	Joint	Pension Fund (Current)	Pension Fund (Fixed Deposit)	Pension Fund (N.I.D.A A/c)	Provident O Fund	Other related parties
Ralancos with other banks								1)	-(Rupees in '000)-	(000)								
In current accounts		٠	٠	425,938	٠	٠	٠	٠					395,137					
				425,938									395,137					
Investments Opening balance									6,512,634									4,465,809
Investment made during the year									100	٠		٠				,	,	2,046,825
Investment redeemed / disposed off during the year									(441,021)	•			•					
Transfer in / (out) - net									(1,150,536)									
Closing balance									4,921,177									6,512,634
Provision for diminution in value of investments									164,975									461,354
Advances Opening balance		339,734	2,665,220						2,085,795	•	347,592	2,934,162						641,482
Addition during the year		24,777									86,147							2,229,175
Kepaid during the year *Transfer in / (out) - net		(40,506)	(124,767)						(1,565,146)		(32,24U) (41,765)	(208,942)						(1,435,378) 650,516
Closing balance		265,788	2,540,453								339,734	2,665,220						2,085,795
Provision held against advances			2,540,453									2,665,220						
Other Assets Interest / mark-up accrued			1,313,344									1,717,167						
Comission paid in advance	. .	. .	1.313.344	35,846	. .	. .	. .	. .			. .	1.717.167	.   .	. .	. .	.   .	. .	. .
Borrowings																		
Opening balance Rormwings during the year				52,245									35,741					
Settled during the year				100,000									50.					
Closing balance				546,209						•			52,245					
Deposits and other accounts																		
Opening balance		98,488			27,222		257,252	257,252 13,263,170		1,760	131,454			86,264	86,264 10,100,000			43,336,142
Received during the year Withdrawn during the year	(8,103)	(996,174)	(3,000)		(62,778,472)		3,883,009	3,863,009 3,303,343 (3,761,343) (5,069,628)	3 5	(14)	_	3,000		41,351,279 (42,010,321) (10,100,000)		8,370,003 (8,159,520) (	(4,616,736)	5,669,604)
* Transfer in (out) - net		(20,678)		1,821					3,518,458	(1,746)	(23,803)					- 1		(42, 798, 288)
Closing balance	3,630	72,801	145,790	37.1	100		378,978	13,563,087	9,245,132		98,488	3,000		27,222		257,252 1	13,263,170	515,559
Other Liabilities			5 802															
			5.892															
Contingencis & Commitments																		

Strategic Overview

For the year ended December 31, 2023

				2023	23						2022	61		
	Directors	Key manage- ment personnel	Associates	Joint venture	Pension Fund	Provident Fund	Funds / Others	Directors	Key manage- ment personnel	Associates	Joint venture	Pension Fund	Provident Fund	Funds / Others
						1)	(Rupees in '000)	(000,						
Income														
Mark-up / retum / interest														
earned	٠						422,679			3,384	-			457,362
Dividend income			٠	٠			144,720				114,405			86,114
Rent income / Lighting & Power and Bank charges			6,077				21,027			5,533				
Expense														
Mark-up / return / interest paid	292	7,496	108,007	31,505	150,743	1,844,455	297,705		4,846		20,556	477,113	1,787,633	1,683,174
Expenses paid to company in which Director of the bank is interested as CEO							598,462							79,487
Remuneration to key management executives														
induding charge for defined benefft plan		711,643							713,790					
Contribution for other corporate & social responsibility paid to														
סטווקטוון וויייווטן בוויסטטוס טו זוס מחוויוס ווייסטסט מס מויססטט				٠										2,000
Directors fee & other allowances	88,232							25,772						
Post Retirement Benefit paid to Director cum Ex-employee														522

**Transactions with Government-related entities** 

The Federal Government and Pakistan Sovereign Wealth Fund (PSWF) holds 75.60% (2022: Federal Government and SBP 75.60%) shares of the Bank and herefore entities which are owned and / or controlled by the Federal Government, or where the Federal Government may exercise significant influence, are related parties of the Group. The Bank in the ordinary course of business enters into transaction with Government-related entities. Such transactions include lending to, deposits from and provision of other banking service to Government-related entities.

million) for the year ended December 31, 2023. As at the statement of financial position date the loans and advances, deposits and contingencies relating to Government-related entities amounted to Rs. 602,707 million (2022: 593,486 million), Rs. 1,622,331 million (2022: 1,403,331 million) and Rs.1,780,517 million (2022: 1,714,807 million), respectively and income earned on advances and investment and profit paid on deposits amounted to Rs. 77,719 million (2022: 40,225 million) respectively. The Bank also earned commission on handling treasury transactions on behalf of the Government of Pakistan amounting to Rs. 10,320 million (2022: 10,507

For the year ended December 31, 2023

#### 47. **CAPITAL ADEQUACY, LEVERAGE RATIO & LIQUIDITY REQUIREMENTS**

The Group's objectives when managing capital, which is a broader concept than the 'equity' on the face of the statement of financial position, are:

Leadership Insight

- to comply with the capital requirements set by the regulators of the banking markets where the Group operates;
- to safeguard the Group's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- to maintain a strong capital base to support the development of its business.

The SBP has issued instructions for Basel-III Implementation vide BPRD Circular No. 06 of 2013 dated August 15, 2013. These instructions were effective from December 31, 2013 in a phased manner with full implementation intended by December 31, 2019.

Basel-III instructions comprise the following three capital standards:

#### Minimum Capital Requirement (MCR):

The MCR standard sets the nominal amount of capital banks / DFIs are required to hold. Currently, the MCR for banks and DFIs is Rs. 10 billion as prescribed by SBP.

#### ii. Capital Adequacy Ratio (CAR):

The Capital Adequacy Ratio (CAR) assesses the capital requirement based on the risks faced by the banks/ DFIs. The banks/ DFIs are required to comply with the minimum requirements as specified by the SBP on standalone as well as consolidated basis. Currently the required CAR for banks is 11.50% (plus 2.50% for NBP as D-SIB requirement).

#### iii. Leverage Ratio:

Tier-1 Leverage Ratio of 3% is introduced in response to Basel III Accord as the third capital standard. Bank level disclosure of the leverage ratio and its components has started from December 31, 2015. However, SBP vide its letter No. BPRD/BA&CPD/638/436708/2023 dated March 7, 2023 has reduced the minimum requirement to 2.5% up till March 2024 which was 3% as per BPRD circular No.6 dated August 15, 2013. The bank has a leverage ratio of 3.23% in the year ended December 31, 2023, (2022: 3.15%) and Tier-1 capital of Rs.290,194 Millions (2022: 236,742 million)."

The SBP's regulatory capital as managed by the Group is analysed into following tiers:

#### 1. Tier 1 Capital (going-concern capital)

- · Common Equity Tier 1
- · Additional Tier 1
- Tier I capital, which comprises highest quality capital element and includes fully paid up capital, balance in share premium account, reserve for issue of bonus shares, general reserves and unappropriated profits (net of accumulated losses, if any).

#### 2. Tier 2 Capital (gone-concern capital)

Tier II capital, which includes general reserve for loan losses, revaluation reserve, exchange translation reserve and subordinated debt.

Basel III capital rules require bank to make certain deductions from the capital before arriving at the Capital Adequacy Ratio (CAR).

Risk weighted assets are measured according to the nature of the asset and reflect an estimate of credit, market and other risks associated with each asset and counterparty, after taking into account any eligible collateral or guarantees. A similar treatment is adopted for off-balance sheet exposures, with some adjustments to reflect more contingent nature of potential losses.

Strategic Overview

For the year ended December 31, 2023

The Group's policy is to maintain strong capital base so as to maintain, investor, creditor and market confidence, and to sustain future development of the business. The adequacy of the Bank's capital is monitored using, among other measures, the rules and ratios established by the SBP. The ratios compare the amount of eligible capital with the total of risk-weighted assets. The Bank monitors and reports its capital ratio under the SBP rules, which ultimately determine the regulatory capital, required to be maintained by Banks and DFIs.

The paid-up capital of the Bank for the year ended December 31, 2023 stood at Rs. 21,275 billion (2022: Rs. 21,275 billion) and is in compliance with the SBP requirement for the said period. In addition the Group has maintained minimum Capital Adequacy Ratio (CAR) of 25.80% (2022: 22.02%)

There have been no material changes in the Group management of capital during the year.

	2023	2022
	(Rupees	in '000)
Minimum Capital Requirement (MCR):		
Paid-up capital (net of losses)	21,275,131	21,275,131
Capital Adequacy Ratio (CAR):		
Eligible Common Equity Tier 1 (CET 1) Capital Eligible Additional Tier 1 (ADT 1) Capital	290,194,013	236,742,118
Total Eligible Tier 1 Capital	290,194,013	236,742,118
Eligible Tier 2 Capital	95,972,355	78,089,129
Total Eligible Capital (Tier 1 + Tier 2)	386,166,368	314,831,247
Risk Weighted Assets (RWAs):		
Credit Risk	1,064,724,576	1,073,032,570
Market Risk	121,288,938	94,062,413
Operational Risk	310,495,520	262,697,854
Total	1,496,509,034	1,429,792,837
Common Equity Tier 1 Capital Adequacy ratio	19.39%	16.56%
Tier 1 Capital Adequacy Ratio	19.39%	16.56%
Total Capital Adequacy Ratio	25.80%	22.02%
Leverage Ratio (LR):		
Tier-1 Capital	290,194,013	236,742,118
Total Exposures	8,988,394,792	7,511,889,497
Leverage Ratio	3.23%	3.15%
Liquidity Coverage Ratio (LCR):		
Total High Quality Liquid Assets	1,618,093,446	1,418,328,644
Total Net Cash Outflow	918,191,522	963,197,902
Liquidity Coverage Ratio	176%	147%
Net Stable Funding Ratio (NSFR):		
Total Available Stable Funding	3,357,537,770	2,684,457,394
Total Required Stable Funding	1,298,306,326	1,069,401,835
Net Stable Funding Ratio	259%	251%

For the year ended December 31, 2023

47.1 The full disclosure on the Capital Adequacy, Leverage Ratio and Liquidity Requirements as per SBP instructions issued from time to time, is available on NBP's website. The link to the full disclosure is available at https://www.nbp.com.pk/blsd/

#### 48. RISK MANAGEMENT

Risk management is about understanding and managing the potential for volatility of earnings, loss of access to reliable deposits and funding and depletion of capital arising from the business activities, whilst pursuing its strategic objectives. The Group has in place a well-defined risk management strategy/ policy with clear objectives and deliverables through multi-pronged risk management processes.

Leadership Insight

The Group applies the Basel framework as a cornerstone of the NBP's risk management framework and capital strategy. The Bank maintains a strong capital, funding and liquidity position in line with its on-going commitment to maintain balance sheet strength. The strength of risk profile management of the Group stands at the following pillars:

- Identification and assessment of significant material risks;
- Overseeing and managing the risk profile of the Bank within the context of the risk appetite;
- Optimize risk/ return decisions by aligning them to business objective of achieving sustainable optimum growth.

In order to support Risk Management Group (RMG's) activities, a strong data management mechanism is also in place to collect and consolidate exposure wise information for various risk related analysis and reviews. The mechanism also helps in identification of e-CIB related information, periodic reviews, generation of reports and highlighting inconsistencies and errors, and issuing instructions to the relevant data entry points for rectification.

Group is cognizant of importance of Environmental & Social Risk Management (E&SRM). During the period under review the Bank established a specialised ESG Function placed within the Enterprise Risk Management Group (ERMG) to oversee Environment & Social Risks (E&S). Going forward, the E&S Wing manage bank's E&S risk in accordance with the regulatory requirements.

In addition, Information Security Division (ISD) became an integral part of Risk Management Group to confronting the emerging risks arise due to the introduction and use of IT based systems.

#### 48.1 Risk Governance Structure

Risk Management Group (RMG) operates as an independent group, i.e. separate from approvals and direct involvement in day-to-day activities. RMG reports directly to the President with a dotted line reporting to the Board Risk Committee (BRC). The group is responsible to perform the functions pertaining to development and oversight of the risk framework, methodologies and other functions assigned from time to time in line with local/international best practices and under the supervision of SBP's regulations/ guidelines.

The Bank's Board is responsible to ensure active oversight over implementation of policies and frameworks so as to prevent any significant financial loss or reductions in shareholder value that may be suffered by the Bank. Therefore, it is the responsibility of the Board to ensure that policies and frameworks are in place to recognize all significant/ material risks to which the Bank is/ may be exposed and that the required human resource, culture, practices and systems are adequate to address such risks. The Board and its relevant committee, i.e. BRC and the senior management along with its relevant committees i.e. Credit Committee, Executive Risk Management Committee (ERMC), ALCO etc. are responsible to ensure formulation and implementation of risk management framework.

Strategic Overview

For the year ended December 31, 2023

#### 48.2 **Risk Management Framework**

The Group implements risk management framework through a 'Three Lines of Defence' model which defines clear responsibilities and accountabilities for various offices and ensures effective & independent oversight and also that the activities take place as intended. Risk Management Group together with Compliance Group acts as second line of defense and performs integrated function of oversight and independently challenges the effectiveness of risk management actions taken by business groups, who are the first line of defense. The risk management is further strengthened by the third line of defense, where Board Audit & Compliance Committee and Audit & Inspection Group add value through independent and objective assurance in improving risk management functions of the Group.

Following paragraphs introduce Group's exposures to material risks associated with its business activities and explain overall strategies and processes to manage those risks:

#### **Credit Risk** 48.2.1

Credit risk is a significant concern for banks due to the inherent nature of their core operations. With the continuous global economic crises, ongoing digitalization, and recent technological advancements, credit risk management has gained increased attention. By adopting a proactive approach and effectively managing their exposure to credit risk, banks not only ensure the sustainability and profitability of their own operations but also contribute to the stability of the overall financial system and efficient allocation of capital. Credit risk refers to the likelihood of incurring financial losses when a borrower fails to repay a loan, leading to disruptions in cash flow and higher costs for debt collection. NBP's lending activities constitute a major source of credit risk for the Bank, as it engages in various financial activities such as providing loans and advances, committing to lend, assuming contingent liabilities such as letter of credit and guarantees, and engaging in other on and off-balance sheet transactions. Under the supervision of the Board and the President, the Bank has a dedicated setup headed by the Chief Risk Officer, who ensures the efficiency of credit risk assessment, measurement, review, and reporting frameworks.

Smart lending decisions can empower people and businesses to boost the bank's profitability and strategically guarding against the risks of extending credit. The effective implementation of structured assessment models, comprehensive pre-disbursement evaluation tools, and post-disbursement review systems has allowed NBP to successfully manage credit risk and mitigate losses within acceptable tolerance levels. Our risk management approach is rooted in a strategic goal to maintain a robust framework, proactively identify and address risks, and facilitate sustainable business growth. The bank has in place a Risk Appetite Framework and a Credit Risk Concentration Management Framework to set limits on credit risk exposure in relation to obligors, economic groups, and industry segments.

Risk Management function consistently conducts ongoing assessments of the credit portfolio. This involves utilizing portfolio reports and dashboards to discern borrowers and sectors that may be susceptible to the impact of changes in the local and global business and economic environment. The bank is actively monitoring delinquency in accounts, financial position of counterparties, prevailing economic situation and other pertinent information. The bank's credit review mechanism and approval process are meticulously defined and overseen by senior management. Analyzing counterparties across diverse asset classes, constitutions, and economic groups involves employing well-established rating models and scorecards, thereby enhancing decision-making processes.

The bank has actively undertaken the implementation of the IFRS 9 standard, presently in the parallel-run phase. This standard introduces a novel model for financial assets, mandating the recognition of impairment charges through the 'Expected Credit Loss' approach, departing from the existing 'Incurred Credit Loss' approach.

For the year ended December 31, 2023

Retail & Program Lending Group, manages the risk side of products governed on a program basis. It caters to products covered under RBG, IDG and AIBG businesses. Group has been organized on a Credit Cycle approach that adapts an end to end credit view. It is engaged in areas of Policy & Portfolio Management, MIS & Analytics, Credit Approvals, Collection & Recovery, Quality Assurance, etc. In addition, it works closely with other areas including Operational Risk, IT, Finance, HR, etc. Head of Group reports to CRO of the bank and is a voting member of Management Credit Committee & Enterprise Risk Committee

Leadership Insight

Credit Administration (CAD) is pivotal in overseeing the post-approval credit procedures, besides encompasses the establishment of fitting loan terms in accordance with sanctions and adherence to regulatory standards. CAD assumes a crucial role in post-approval credit management, actively contributing to portfolio expansion and granting individuals and businesses access to essential funds. Recent heightened managerial focus has further refined the efficiency of credit administration functions, emphasizing diligent monitoring and risk mitigation to sustain a robust and healthy portfolio.

Moreover, CAD is actively working to establish an improved mechanism encompassing advanced collateral management functions, control over limit functions, and effective vendor management. This initiative aims to address business requirements with a concentrated focus on CAD functions. Once the system is implemented, it is anticipated to significantly bolster the Bank's position within its peer group, reinforcing its overall strength.

Presently, the Basel Standardized Approach is employed within the Basel Framework to compute the capital charge for credit risk-weighted assets, utilizing a straightforward method for credit risk mitigation. Furthermore, stress testing for credit risk is also conducted to assess the potential impacts of scenarios outlined by the regulator.

Particulars of the Group's significant on-balance sheet and off-balance sheet credit risk in various sectors are analysed as follows:

#### 48.2.1.1 Lendings to financial institutions

Credit risk by public / private sector	Gross le	ndings	Non-performir	ng lendings	Provision	n held
	2023	2022	2023	2022	2023	2022
			(Rupees in	'000)		
Public/ Government	85,000,000	-	-	-	-	-
Private	107,604,587	31,446,617	174,150	174,150	174,150	174,150
	192,604,587	31,446,617	174,150	174,150	174,150	174,150

48.2.1.2 Investment in debt securities

Credit risk by industry sector	Gross inv	estments	Non-performi	ng investments	Provision	on held
	2023	2022	2023	2022	2023	2022
			(Rupees i	n '000)		
Cement	245,168	357,668	20,168	20,168	20,168	20,168
Chemical	326,742	326,742	326,742	326,742	326,742	326,742
Construction	2,630,239	2,962,405	1,633,739	1,633,739	1,633,739	1,633,739
Engineering	4,842	4,842	4,842	4,842	4,842	4,842
Fertilizer	1,152,560	1,330,815	1,152,560	1,330,815	1,152,556	1,199,830
Sugar	640,719	655,219	640,719	655,219	640,719	655,219
Textile	725,810	936,767	582,953	651,053	582,953	651,053
Financial	15,119,874	14,920,842	501,012	501,012	501,012	501,012
Electronics and electrical appliances	1,308,738	1,308,738	1,308,738	1,308,738	1,308,738	1,308,738
Glass and Ceramics	11,361	11,361	11,361	11,361	11,361	11,361
Leather and Tanneries	5,288	5,288	5,288	5,288	5,288	5,288
Food and Personal Care Products	11,184	11,184	11,184	11,184	11,184	11,184
Pharmaceuticals	2,413	2,413	2,413	2,413	2,413	2,413
Technology and Communication	8,348	11,072	8,348	11,072	8,348	11,072
Vanaspati and Allied Industries	4,238	4,238	4,238	4,238	4,238	4,238
Oil and Gas Marketing	687	687	687	687	687	687
Cable and Electrical Goods	4,509	4,509	4,509	4,509	4,509	4,509
Automobile Parts and Accessories	1,185	1,185	1,185	1,185	1,185	1,185
Power (electricity), Gas, Water & Sanitary	29,940,857	27,714,075		-	-	-
Tobacco	144	144	144	144	144	144
Paper and Board	10,794	10,794	10,794	10,794	10,794	10,794
Jute	7,081	7,081	7,080	7,081	7,084	7,080
Metal Products	590,000	375,000	-	-	-	-
Services	780,516	823,877	-	-	-	-
Telecom		300,000	-	-	-	-
Miscellaneous	23,605	464,627	23,447	23,447	23,447	23,448
	53,556,902	52,551,574	6,262,151	6,525,731	6,262,151	6,394,746

Credit risk by public / private sector	Gross inve	estments	Non-performing	ng investments	Provision	on held
	2023	2022	2023	2022	2023	2022
			(Rupees i	n '000)		
Public / Government	26,694,858	23,556,270	18,862	18,862	18,862	18,862
Private	26,862,044	28,995,304	6,243,289	6,506,869	6,243,289	6,375,884
	53,556,902	52,551,574	6,262,151	6,525,731	6,262,151	6,394,746

Leadership Insight

For the year ended December 31, 2023

48.2.1.3 Advances

Credit risk by industry sector	Gross ac	dvances	Non-perform	ing advance	s Provisi	on held
	2023	2022	2023	2022	2023	2022
Agriculture, Forestry, Hunting & Fishing	98,624,179	80,495,011		7,362,301	5,858,554	5,713,024
Mining & Quarrying	4,953,424	3,164,044		184,765	205,554	184,765
Textile	172,963,205	165,340,123		38,063,274	38,798,431	36,586,116
Chemical & Pharmaceuticals	8,726,797	7,461,927		4,439,102	5,057,930	4,394,734
Cement	29,429,909	35,175,010		5,768,647	4,306,468	3,786,389
Sugar	35,757,518	39,138,958		15,337,931	15,248,595	15,331,156
Footwear and Leather garments	2,548,291	2,534,796		1,168,627	1,271,149	1,079,224
Automobile & Transportation Equipment	8,926,304	10,875,288		921,095	954,395	905,813
Electronics & Electrical Appliances	10,503,866	10,782,697		2,379,854	3,688,323	2,377,270
Construction	23,638,052	24,955,900		9,447,671	9,936,191	9,441,049
Oil & Gas	311,928,714	178,706,498		19,619,278	19,481,124	19,339,190
Power (electricity), Gas, Water & Sanitary Wholesale and Retail Trade	191,933,546	194,522,795		15,156,096	12,709,678	12,981,169
	53,130,430	53,375,862		10,720,360	11,666,288	10,682,265
Transport, Storage and Communication	73,254,000	57,689,946		14,851,559	15,100,201	12,575,382
Financial	2,557,744	14,687,975		104,380	107,083	96,280
Services	48,600,716	42,121,726		3,219,193	1,584,931	1,826,174
Individuals	210,444,440	203,306,181		6,496,272	4,357,928	4,381,003
Flour Mills	4,463,504	2,552,518		725,603	609,461	676,963
Rice Trading & Processing	44,913,336	35,552,848		4,546,743	4,361,754	4,432,434
Food and Tobacco	22,581,792	20,562,295		7,134,439	7,973,281	6,767,830
Fertilizer	5,496,940	9,096,871		2,861,321	2,690,260	2,822,795
Metal Products	75,901,770	70,882,534		26,476,676	30,871,562	26,473,372
Telecommunication	32,954,455	30,839,889		1,180,028	1,104,242	1,180,028
Public Sector Commodity Operations	127,236,872	96,305,380		74,198	235,368	74,198
Engineering	8,845,740	29,549,358		1,637,447	1,370,855	1,482,884
Glass and Ceramics	7,089,518	6,626,264	271,493	274,739	271,493	274,739
Media	664,016	916,067	*	151,334	151,334	151,334
Paper & Board	3,954,072	3,063,869	590,686	1,177,882	570,300	1,168,683
Plastic products	3,865,916	3,305,648	1,735,045	1,507,205	1,396,225	1,157,387
Sports goods	1,457,410	140,062	34,794	14,688	34,794	14,688
Surgical equipments	981,604	790,887	13,159	13,200	13,159	9,430
Others	3,577,240	4,513,177		2,708,729	1,807,619	2,646,979
	1,631,905,320	1,439,032,404	221,120,437	205,724,637	203,794,530	191,014,747
Credit risk by public / private sector	Gross ac	dvances	Non-perform	ing advance	s Provisi	on held
	2023	2022	<b>2023</b> (Rupees in	2022	2023	2022
Public / Government Private	644,878,073 987,027,247			99,887	498,992 203,295,538	99,887
	1 001 005 000	3 10,000,007	220,101,001			.01,011,000

**1,631,905,320** 1,439,032,404 **221,120,437** 205,724,637 **203,794,530** 192,014,747

Strategic Overview

		2023	2022
		(Rupees	in '000)
48.2.1.4	Contingencies and Commitments		
	Credit risk by industry sector		
	Agriculture, Forestry, Hunting and Fishing Mining and Quarrying Textile	218,136 73,466	504,418 426,948
	Chemical and Pharmaceuticals	15,709,777 8,405,999	15,852,803 3,774,815
	Cement	5,949,829	3,402,417
	Sugar	5,303	93,200
	Footwear and Leather garments	51,827	6,262
	Automobile and Transportation Equipment	2,423,164	2,712,927
	Electronics and Electrical Appliances	3,509,467	2,433,354
	Construction	10,408,498	9,005,223
	Oil & Gas	59,322,425	67,938,534
	Power (electricity), Water & Sanitary	50,934,421	59,726,777
	Wholesale and Retail Trade	3,105,839	1,507,306
	Transport, Storage and Communication	55,560,127	117,805,517
	Financial	856,711,238	836,176,841
	Services	1,512,041,370	1,532,587,528
	Individuals	228,227	316,559
	Fertilizer	4,832,942	3,272,384
	Metal Products	23,669,700	21,853,185
	Telecommunication	32,082,348	25,204,570
	Public Sector Commodity Operations Rice processing and Trading	3,437,431 358,732	199,543 459,325
	Food and Tobacco	2,082,149	460,902
	Glass and Ceramics	502.829	977,165
	Paper and Board	2,100,963	560,047
	Engineering	81,202,951	68,544,006
	Plastic Products	246,351	159,060
	Sports Goods	6,229	26,713
	Surgical equipments	86,235	47,143
	Others	532,595	1,430,774
		2,735,800,568	2,777,466,247

<sup>\*</sup> Contingent liabilities for the purpose of this note are presented at cost and includes direct credit substitutes, transaction related contingent liabilities and trade related contingent liabilities.

	2023	2022
	(Rupees	in '000)
Credit risk by public / private sector		
Public / Government	1,708,517,452	1,775,401,082
Private	1,027,283,116	1,002,065,165
	2,735,800,568	2,777,466,247

For the year ended December 31, 2023

#### 48.2.1.5 Concentration of Advances

The Bank's top ten (10) exposures on the basis of total (funded and non-funded exposures) aggregated to Rs. 1,959,515 million (2022: Rs. 1,851,158 million) are as following:

2023	2022
(Rupees	in '000)
441,093,207	306,636,922
1,518,421,637	1,544,521,600
1,959,514,844	1,851,158,522

Funded Non Funded Total Exposure

The sanctioned limits against these top 10 exposures aggregated to Rs. 2,045,103 million (2022: Rs. 1,899,110 million).

For the purpose of this note, exposure means outstanding funded facilities and utilised non-funded facilities as at the reporting date.

#### 48.2.1.6 Advances - Province / Region-wise Disbursement and Utilization

				2023			
				Utiliza	ntion		
Province/Region	Disbursements	Punjab	Sindh	KPK including FATA	Balochistan	Islamabad	AJK including Gilgit-Baltistan
			(Rı	upees in '000)			
Punjab Sindh	488,630,825 623,940,498	487,273,108	111,328	1,246,389		207 204	
KPK including FATA	10,821,813	•	622,376,734	1,176,470	•	387,294	
Balochistan	3,714,956	•	-	10,821,813	2 714 056	•	
Islamabad	118,306,922	•	•	•	3,714,956	118,306,922	
AJK including Gilgit-Baltistan	3,763,094	-	-		•	110,300,922	3,763,094
Total	1,249,178,108	487,273,108	622,488,062	13,244,672	3,714,956	118,694,216	3,763,094
Total	1,240,170,100	401,210,100	022,400,002	10,244,072	0,7 14,000	110,004,210	0,700,004
				2022			
				Utiliza	ation		
Province/Region	Disbursements	Punjab	Sindh	KPK including FATA	Balochistan	Islamabad	AJK including Gilgit-Baltistan
			(Ru	upees in '000)			
Punjab	422,286,297	421,433,044	853,253	-	-		-
Sindh	491,891,761	826,000	489,953,056	-	500,000	612,705	-
KPK including FATA	11,459,625	-	-	11,459,625	-	-	-
Balochistan	4,073,074	-	-	-	4,073,074	-	-
Islamabad	129,737,810	-	-	-	-	129,737,810	-
AJK including Gilgit-Baltistan	7,244,799	-	-	-	-	-	7,244,799
Total	1,066,693,366	422,259,044	490,806,309	11,459,625	4,573,074	130,350,515	7,244,799

Strategic Overview

For the year ended December 31, 2023

#### 48.2.2 **Market Risk**

Market Risk is the value of on and off-balance sheet positions of a financial institution that will be adversely affected by movements in market factors such as interest rates, foreign exchange rates, equity prices, credit spreads and / or commodity prices resulting in a loss to earnings and capital.

The Group's market risk is managed through Market & Liquidity Risk Management Policy and Manual approved by the Board. Bank has in-place market risk limits to maintain risk emanating from such market drivers within the Bank's risk appetite. Under the developed Value-at-Risk (VaR) models and policy framework, VaR limits are being monitored.

Standardized Approach is used to calculate capital charge for market risk as per Basel framework. Stress testing for interest rate, equity prices, and exchange rates risks activities is carried out regularly to estimate the impact on the capital of the Bank and maintain the Bank's capital at an appropriate level.

In addition to the regulatory requirements, Bank has devised proprietary market risk stress testing scenarios which are performed on periodic basis to assess the impact on capital of the Bank for Internal Capital Adequacy and Assessment Process (ICAAP). Limits/ zones and Management Action Triggers and Management Action Plans corresponding to Liquidity Ratios, Balance Sheet Duration Gap, Government Securities' PVBP and Duration have also been developed.

#### 48.2.2.1 Statement of Financial position split by trading and banking books

		2023			2022	
	Banking book	Trading book	Total	Banking book	Trading book	Total
			(Rupees in	n '000)		
Cash and balances with treasury banks	295,455,482	-	295,455,482	230,226,311	-	230,226,311
Balances with other banks	43,004,567	-	43,004,567	19,623,124	-	19,623,124
Lendings to financial institutions	192,430,437	-	192,430,437	31,272,467	-	31,272,467
Investments	4,367,407,940	46,766,365	4,414,174,305	3,396,969,183	85,966,664	3,482,935,847
Advances	1,398,072,669	-	1,398,072,669	1,230,669,118	-	1,230,669,118
Fixed assets	57,477,067	-	57,477,067	57,604,343	-	57,604,343
Intangible assets	2,186,294	-	2,186,294	2,101,322	-	2,101,322
Right of use assets	7,335,901	-	7,335,901	7,186,067	-	7,186,067
Deferred tax asset		-	-	22,406,230	-	22,406,230
Other assets	258,737,303	-	258,737,303	167,741,065	-	167,741,065
	6,622,107,660	46,766,365	6,668,874,025	5,165,799,230	85,966,664	5,251,765,894

#### 48.2.2.2 Foreign Exchange Risk

Foreign exchange and translation risk arises from the impact of currency movements on the value of the Bank's cash flows, profits and losses, and assets and liabilities as a result of participation in global financial markets and international operations.

In order to manage currency risk exposure the Bank enters into ready, spot, forward and swaps transactions with the SBP and in the interbank market, financial institutions and corporates. The Group's foreign exchange exposure comprises of forward contracts, purchases of foreign bills, foreign currency cash in hand, balances with Banks abroad, foreign placements with the SBP and foreign currency assets and liabilities. Foreign Exchange exposure is managed within the statutory limits, as fixed by the SBP. Appropriate segregation of duties exists between the front, middle and back office functions.

		202	23			20	22	
	Foreign Currency Assets	Foreign Currency Liabilities	Off-balance sheet items	Net foreign currency exposure	Foreign Currency Assets	Foreign Currency Liabilities	Off-balance sheet items	Net foreign currency exposure
				(Rupees in	'000)			
United States Dollar	407,253,916	526,892,244	149,166,105	29,527,777	211,429,664	370,954,485	141,296,815	(18,228,007)
Great Britain Pound	4,563,184	8,045,545	8,217,517	4,735,156	3,736,408	7,473,268	5,377,060	1,640,200
Japanese Yen	5,270,740	1,265,119	2,990	4,008,611	4,521,164	1,566,256	109,675	3,064,583
Euro	11,886,019	14,678,082	5,639,911	2,847,848	11,899,656	22,030,243	14,029,417	3,898,830
Other currencies	125,917,928	63,654,039	6,779,686	69,043,576	85,538,450	17,315,572	5,066,952	73,289,829
	554,891,788	614,535,029	169,806,209	110,162,967	317,125,342	419,339,824	165,879,919	63,665,435

For the year ended December 31, 2023

	202	23	20	22
	Banking book	Trading book	Banking book	Trading book
Impact of 1% change in foreign exchange rates		(Rupees i	า '000)	
<ul><li>Profit and loss account</li><li>Other comprehensive income</li></ul>	- 1,101,630	39,378 -	- 636,654	261,830

#### 48.2.2.3 Equity position Risk

Stock trading activities also raise risk which occurs resulting in negative fluctuations of daily stock prices specifically in those stocks which are held by the Bank, hence, deplete capital. The Bank's equity position is managed through limits imposed by regulator for both, overall investment and exposure in single scrip. Moreover, internal limits are set to possibly manage overall earnings in the form of placing of stop loss, VaR limits and/ or through diversification within the structure of overall equity position portfolio.

	202	23	202	22
	Banking book	Trading book	Banking book	Trading book
		(Rupees in	า '000)	
Impact of 5% change in equity prices				
- Profit and loss account	-	3,966	-	20,188
- Other comprehensive income	3,912,948	-	2,577,256	-

#### 48.2.2.4 Yield / Interest Rate Risk in the Banking Book (IRRBB)-Basel II Specific

Interest rate risk specifically arises due to adverse movements in yield curve that is being monitored by ALCO with an objective to possibly limiting the potential adverse impact on the profitability of the Group, which may result due to volatility of market interest rates and any mismatch or gaps in the amount of financial assets and financial liabilities in different maturity time bands. Bank assumes that the sources of IRR are based on following sub-risks.

- Re-pricing risk; arising from changes to the overall level of interest rates and inherent mismatches in the repricing term of banking book items.
- Yield curve risk; arising from a change in the relative level of interest rates for different tenors and changes in the slope or shape of the yield curve.
- Basis risk; arising from differences between the actual and expected interest margins on Banking book items over the implied cost of funds of those items.

	202	23	202	22
	Banking book	Trading book	Banking book	Trading book
Impact of 1% change in interest rates on		(Rupees ir	ı '000)	
- Profit and loss account - Other comprehensive income	- 20,443,787	402,100 -	- 17,740,339	758,615 -

Strategic Overview

For the year ended December 31, 2023

	Effective Total	la:				Exposed	2023 Exposed to Yield/ Interest risk	est risk				Non-interest
	Yield/ Interest	l	Upto 1	Over 1 to 3	Over 3 to 6	Over 6 Months to 1	Over 1 to 2	Over 2 to 3	Over 3 to 5	Over 5 to 10	Above	bearing
On-balance sheet financial instruments	rate		Month	Months	Months	Year	Years	Years	Years	Years	10 Years	instruments
Assets							(000					
Cash and balances with treasury banks		295,455,482	47,892,144									247,563,338
Balances with other banks	10.7% 43,00	43,004,567	4,688,914	3,376,854	671,770	758,450						33,508,579
Lending to illiancial institutions	V		132,420,714	1 016 852 727	406 102 259	1 046 953 641	125 302 736	219 655 801	161 244 939	97 933 065	4 8 2 7 2 6 2	9,723
Advances			398,482,253	400,789,064	198,012,729	64,385,689	23,471,767	41,855,723	44,435,433	58,092,119	60,544,803	108,003,089
Other assets	0.0% 258,732,684	- 1		86,327		1,397,158						256,094,937
<u>Liabilities</u>	6,601,870,144		1,862,133,313	1,421,104,972	604,786,758	1,113,494,938	148,774,503	261,511,524	205,680,372	156,025,184	65,372,065	762,986,515
Bills payable	0.0% 68,00	68,000,448										68,000,448
Borrowings	, ,		2,087,923,897	39,730,834	7,640,293	710,905	1,073,314	1,066,201	6,558,534	33,017,995	21,221	
Deposits and other accounts			1,754,993,189	164,721,333	205,025,317	211,301,760	7	8,319,597	16,710,676	2,777,796		1,288,869,287
Liabilities against assets subject to finance lease	25.5%		•	•	•	64,241	•	144,027	•	•		•
Lease liability against right of use assets	%6.6	8,682,732	971	4,534	31,018	284,918	596,179	1,380,043	1,768,936	4,127,708	488,424	
Other liabilities	0.0% 341,89	341,891,306	591,709			1,417,279						339,882,318
	6,269,635,862		3,843,509,766	204,456,701	212,696,628	213,779,103	22,060,452	10,909,868	25,038,146	39,923,499	509,645	1,696,752,053
On-balance sheet gap	332,23	332,234,282 (1,	(1,981,376,453)	1,216,648,271	392,090,130	899,715,835	126,714,051	250,601,656	180,642,226	116,101,685	64,862,420	(933,765,538)
Off-balance sheet financial instruments												
Documentary credits and short-term trade-related transactions	1,633,847,479	17,479										1,633,847,479
Commitments in respect of:												
- forward foreign exchange contracts	169,80	169,806,209	60,702,960	87,931,586	21,171,663				. 000 0			
- Iorward government secumes transactions - Forward lending	(4,53 44,43	(4,532,657) 44,432,555				(000)			(2,300,102)	(1,423,017)		44,432,555
Commitments for acquisition of:												
- fixed assets	1,12	1,129,442										1,129,442
Other commitments												
Off-balance sheet gap	1,844,883,028	33,028	60,702,960	87,931,586	21,171,663	(658)			(2,908,182)	(1,423,817)		1,679,409,476
Total Yield/Interest Risk Sensitivity Gap		E	(1,920,673,493) 1,304,579,857	1,304,579,857	413,261,793	899,715,177	126,714,051	250,601,656	177,734,044	114,677,869	64,862,420	745,643,938
Cumulative Yield/Interest Risk Sensitivity Gap	Q.	Ę	(1,920,673,493)	(616,093,636)	(616,093,636) (202,831,843)	696,883,334		823,597,385 1,074,199,040 1,251,933,084 1,366,610,953 1,431,473,373	1,251,933,084	1,366,610,953 1		2,177,117,311
		Ш										

48.2.2.5 Mismatch of Interest Rate Sensitive Assets and Liabilities

						2022					
	Effective Total				Exposec	Exposed to Yield/ Interest risk	st risk				Non-interest
	Yield/		Over 1	Over 3	Over 6	Over 1	Over 2	Over 3	Over 5		bearing
	Interest	Upto 1	to 3	to 6	Months to 1	to 2	to 3	to 5	to 10	Above	financial
	rate	Month	Months	Months	Year	Years	Years	Years	Years	10 Years	instruments
					(Rup	-(Rupees in '000)					
On-balance sheet financial instruments											
Assets											
Cash and balances with treasury banks	1.6% 230,226,311	11 19,664,696									210,561,615
Balances with other banks	5.5% 19,623,124	24 4,080,785	1,796,603	556,760	797,970						12,391,006
Lending to financial institutions	16.2% 31,272,467	57 31,262,744									9,723
Investments	13.2% 3,482,935,847	47 623,770,208	1,495,119,190	545,060,870	201,640,994	121,415,872	114,581,645	175,991,374	115,774,778	7,150,694	82,430,222
Advances	10.4% 1,230,669,118	18 324,139,397	280,098,870	173,991,260	165,871,653	25,742,864	43,745,383	66,856,032	53,927,228	31,850,855	64,445,576
Other assets	0.0% 128,133,163	53 961,390	49,943	86,973	38,709						126,996,148
	5,122,860,030	30 1,003,879,219	1,777,064,606	719,695,862	368,349,326	147,158,736	158,327,028	242,847,407	169,702,005	39,001,549	496,834,290
<u>Liabilities</u>											
Bills payable	0.0% 55,268,019	- 61									55,268,019
Borrowings	15.8% 1,940,485,787	1,386,993,998	481,134,339	24,758,723	4,359,766	3,941,769	4,278,460	12,396,285	22,578,300	44,147	
Deposits and other accounts	7.9% 2,665,273,257	57 1,692,284,015	56,331,627	143,645,001	62,752,364	87,857,931	21,560,944	14,583,213	1,997,543		584,260,619
Liabilities against assets subject to finance lease	16.1% 121,453	53 44,748					76,705				
Lease liability against right of use assets	10.4% 8,761,015	15 50	21,308	60,618	295,566	416,971	1,376,016	1,921,963	2,978,296	1,690,227	
Other liabilities	0.0% 267,719,271	71 992,453									266,726,818
	4,937,628,802	3,080,315,264	537,487,274	168,464,342	67,407,696	92,216,671	27,292,125	28,901,461	27,554,139	1,734,374	906,255,456
On-balance sheet gap	185,231,228	28 (2,076,436,045)	1,239,577,332	551,231,520	300,941,630	54,942,065	131,034,903	213,945,945	142,147,867	37,267,175	(409,421,166)
Off-balance sheet financial instruments											
Documentary credits and short-term trade-related transactions	ons 1,696,635,726	5									1,696,635,726
Commitments in respect of:											
<ul> <li>forward foreign exchange contracts</li> </ul>	165,879,918	18 78,713,612	62,008,252	25,158,054							
- forward government securities transactions	(32,591,580)	80) (32,591,580)									
- Forward lending	50,363,949	6									50,363,949
Commitments for acquisition of:											
- fixed assets	798,234	34 -									798,234
Other commitments											
Off-balance sheet gap	1,881,086,247	47 46,122,032	62,008,252	25,158,054							1,747,797,909
Total Yield / Interest Risk Sensitivity Gap		(2,030,314,013)	1,301,585,584	576,389,575	300,941,630	54,942,065	131,034,903	213,945,945	142,147,867	37,267,175	1,338,376,744
Cumulative Yield / Interest Risk Sensitivity Gap	c	(2,030,314,013)	(728,728,429)	(728,728,429) (152,338,855)	148,602,776	203,544,841	334,579,744	548,525,689	690,673,556	727,940,731	2,066,317,474

48.2.2.6

## NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

Strategic Overview

For the year ended December 31, 2023

	2023	2022
	(Rupees	in '000)
Reconciliation of Financial Assets and Liabilities with Total Assets and Liabilities		
Total Financial Assets as per note 48.2.2.5 Add: Non-Financial Assets	6,601,870,144	5,122,860,030
Fixed assets	57,477,067	57,604,343
Intangible assets	2,186,294	2,101,322
Right of Use Assets	7,335,901	7,186,067
Deferred tax assets	-	22,406,230
Other assets	4,619	39,607,902
	67,003,881	128,905,864
Total assets as per statement of financial position	6,668,874,025	5,251,765,894
Total Financial Liabilities as per note 48.2.2.5 Add: Non-Financial Liabilities	6,269,635,862	4,937,628,802
Other liabilities	981,556	3,836,860
Deferred tax liabilities	842,568	-
Total liabilities as per statement of financial position	6,271,459,986	4,941,465,662

#### 48.2.3 **Operational Risk**

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. This definition includes legal risk but excludes strategic and reputational risks. For effective implementation, Group has comprehensive Operational Risk Management (ORM) Framework and procedure documents. These documents provide guidance for setting up operational risk strategy of the Bank, selection and adoption of risk and loss measurement tools, reporting, and establishment of operational risk management processes.

Operational risks are a core component of doing business arising from the day-to-day operational activities of the Group including launching of new products and services by the group. Group realizes that operational risks cannot be fully mitigated, it therefore, determines an appropriate balance between accepting potential losses and incurring costs of mitigation.

Further, the Group has adopted an Operational Risk Management Policy Framework and Operational Risk Appetite are approved by the Board in-line with Basel framework and Bank's policy, respectively. Furthermore, Group has rolled-out Operational Loss Data Collection Mechanism whereby field functionaries and Groups/Divisions at head office are responsible to report operational losses under their jurisdictions on immediate basis. Operational loss events are reviewed and appropriate corrective measures are taken on an ongoing basis. Risk Evaluation exercise is carried out for new products, processes and systems as per the ORM procedures document of the Group.

For the year ended December 31, 2023

The Group also conducts root cause analysis of major Operational Risk Incidents covering key control lapses and accordingly suggests recommendations & mitigations. As per Basel regulatory framework, the Group calculates capital charge for its operational risk using Basic Indicator Approach. This approach is considered most suitable in view of the business model of the group which relies on an extensive network of branches to offer banking services to its customers.

Leadership Insight

Moreover, the Group closely monitored overall bank's operational environment and undertook required actions to ensure the safety and security of Bank staff, assets and maintenance of service to its customers. The Group continued to take measures to ensure maintenance of their service levels and resolved customer complaints to meet the expectations of its stakeholders.

The Group operations stayed highly resilient and the Group deployed all necessary measures for the health and safety of its employees to prevent them from any unwarranted situation.

#### **Information Security Risk** 48.2.4

Cyber Security is one of our top priority risks. Considering extensive customer base and increasing digital footprint, mechanism has been devised for up scaling of technology infrastructure and related channels from information security standpoint. Further, due to evolving cyber threat landscape, the Group has taken appropriate actions to monitor and respond to cybersecurity risks and adopted a heightened state of cybersecurity. We are living in the highly technology dependent environment, where most of the business functions are performed with information technology for storing, processing and sharing of information. The information "assets" that are being used to store, process and transmit the information, face various types of threats. If threats get materialized and are able to exploit the vulnerabilities (weaknesses) present in these information assets, the confidentiality, integrity and availability of information get compromised. In order to mitigate the risks, certain controls and countermeasures need to be assessed and implemented. The Group has devised a governance mechanism to manage related risks through development of Policies & Frameworks, and deployed security tools to ensure adequate implementation of internal controls and monitoring of security threats within technology infrastructure.

As first line of defense, the Business groups have primary responsibility for identifying, measuring, and controlling the risks within their areas of accountability. Our staff of Information Security Division (ISD) is second line of defense against any cyber risks. Therefore, the Group regularly assesses the information security controls and undertakes employees' awareness and trainings. The Group works with its key technology partners to ensure that potentially vulnerable systems are identified and appropriate fixes & controls are implemented to secure the systems. The Group is actively communicating with its customers on interacting with the Group in a secure manner through its full suite of channels including online and digital Grouping.

Over the span of last two years, the Group has taken various initiatives to uplift the cyber security controls. The management is cognizant of the fact that cyber security is a top priority risk and the Group is taking appropriate steps to monitor and respond to it. The Information Security Division (ISD) has been reorganized in 2022 with introduction of new technical roles of IS Security Operations & Threat Management, Network & Infrastructure Security, and Application & Database Security; in addition to the management roles of IS Governance & Compliance, IS Program Management, and IS Risk Management. The unit (ISD) works under the supervision of Chief Information Security Officer (CISO). Numerous steps have been taken by the Group to identify cyber security weaknesses of systems & infrastructure. Several controls are in place including but not limited to 24/7 SOC, 2FA authentication of VPN connections, Kaspersky EPP and KATA XDR, IBM QRadar SIEM upgrade, Guardium for Database security, Resilient for IR playbooks etc. in line with the action plan outlined in the Group's cyber security management framework. In addition to these, numerous other initiatives and projects are in line for further enhancement of Group's cyber security for years 2024 and 2025.

Strategic Overview

For the year ended December 31, 2023

#### 48.2.5 **Enterprise-wide Risk**

In addition to the above mentioned risks, the Group has a structure to identify other Pillar II material risks on periodic basis. The source of these reports includes, but not limited to, the Internal Capital Adequacy and Assessment Process (ICAAP), which takes into account risks over and above those which directly occur as a result of daily business and operations of the Group. These risks include Concentration Risk, Interest Rate Risk in Grouping Book (IRRBB), Increase in NPL Categories, Reputational Risk, Strategic Risk, etc.

Moreover, all those brewing risks that are material and arise within the Group or due to inherent behavior of country's market and economic conditions, whether in isolation or in combination are addressed under the Group-wide Recovery Plan. These risks are monitored on certain frequency and mitigating actions are taken as and when deemed necessary.

"Group's Stress-testing framework, comprises of tools, to deliver a timely assessment of the resilience of the Group's capital under stressed conditions to the senior management. It ranges from simple sensitivity analysis to sophisticated stress testing methods to capture the abnormal movement of market and economic indicators and to translate such scenarios into projections of Group's profitability, liquidity and capital planning.

This framework paves the way to a quantitative, forward-looking assessment of capital adequacy (movement/ level of Capital Adequacy Ratio (CAR) of the Group) to provide an indication of how much capital might be needed to absorb any expected and any unforeseen losses. It helps in identifying potential vulnerabilities within the Group and assessing solvency by applying plausible/ past adverse scenarios under extreme conditions."

#### 48.2.6 **Liquidity Risk**

Liquidity risk is the risk of loss to a Group arising from its inability to meet obligations as they fall due or to fund assets, without incurring unacceptable costs or losses. More simply, liquidity risk is the possibility that a Group will be unable to meet its financial commitment to a customer, creditor, or investor when due, in a timely and cost-effective manner.

To mitigate this risk, Group has arranged diversified funding sources, manages specific assets with liquidity in mind and monitors liquidity on daily basis. In addition, the Group maintains statutory deposits with central Groups inside and outside Pakistan. The purpose of liquidity management is to ensure that there are sufficient cash flows to meet all of the Group's liabilities when due, under both normal and stressed conditions without incurring unacceptable losses, as well as to capitalize on opportunities for business expansion and profitability. This includes the Group's ability to meet deposit withdrawals either on demand or at contractual maturity, to repay borrowings as they mature and to make new loans and investments, as opportunities arise.

Asset and Liability Committee (ALCO) is responsible for ensuring that the Group has adequate liquidity and monitors liquidity gaps, to execute this responsibility. Mandatory as well as optional stress testing and ratio based liquidity assessments are performed to proactively identify and manage liquidity position & needs/ requirements. Group has various limits/ ratios, triggers and management actions in place to monitor and mitigate liquidity risk. The Group calculates and monitors, on regular basis, Basel-III Liquidity standards (includes LCR, NSFR and LMTs), liquidity ratios as per SBP parameters besides other internal liquidity measures.

Leadership Insight

							2023							
	Total	Upto 1 Day	Over 1 to 7	Over 7 to 14	Over 14 days	Over 1 to 2	Over 2 to 3	Over 3 to 6	Over 6 to 9	Over 9	Over 1 to 2	Over 2 to 3	Over 3 to 5	Over 5
			days	days	to 1 month	months	months	months	months	months to 1	years	years	years	years
							,	é		year				
							(Kupees In UUU)	(nr						
Assets														
Cash and balances with treasury banks	295,455,482	292,116,487	931,850		2,405,140	2,005								
Balances with other banks	43,004,567	33,574,696	121,714	188,428	3,937,730	3,751,779		671,770	758,450		•	•	•	•
Lendings to financial institutions	192,430,437	9,723	192,420,714	•							٠	٠	•	•
Investments	4,414,174,305	6,645,274	63,237	4,470,333	491,810	642,639	43,725,986	46,393,901	575,275,570	1,009,545,853	1,304,643,492 489,385,140	489,385,140	649,752,188	283,138,882
Advances	1,398,072,669	308,463,728	12,814,449	29,826,563	81,107,496	104,805,117	56,183,865	127,960,502	57,342,172	41,318,720	74,813,740	65,861,729	153,261,454	284,313,134
Fixed assets	57,477,067			•	33,181		29,358			764,175	2,332,578	709,154	1,574,446	52,034,175
Intangible assets	2,186,294					4,530				531,972	521,472	558,051	7,717	562,552
Right of use assets	7,335,901		•	•	274	1,017	2,112	26,771	62,685	191,032	502,464	1,042,021	1,591,972	3,910,553
Deferred tax assets												•	•	
Other assets	258,737,303	76,635,621	569,457	9,337	(17,274)	54,619,154	53,434,573	33,961,677	6,476,723	6,476,723	22,596,844	757,405	1,136,107	2,080,956
	6,668,874,025	717,445,529	206,921,421	34,494,661	87,958,357	163,826,241	153,375,894	209,014,621	639,920,600	153,375,894  209,014,621  639,920,600  1,058,828,475  1,405,410,590	1,405,410,590	558,313,500	807,323,884	626,040,252
Liabilities														
Bills payable	68,000,448	68,000,448												
Borrowings	2,177,743,194	19,330,975	515,918,633	688,152,390	864,421,899	9,640,838	30,189,996	7,640,293	620,036	90,869	1,073,314	1,066,201	6,558,534	33,039,216
Deposits and other accounts	3,673,109,914	2,920,420,517	34,709,515	16,717,829	74,090,370	93,681,799	70,148,129	70,148,129 207,889,752 153,452,035	153,452,035	53,798,779	20,389,267	8,323,449	16,710,676	2,777,797
Liabilities against assets subject to														
finance lease	208,268									64,241		144,027		
Lease liability against right of use assets	8,682,732	010			363	1,697	2,837	31,018	76,618	200,709	088'099	1,332,356	1,759,513	4,616,131
Deferred tax liabilities	842,568		558	•						121,827	•	•	720,183	•
Other liabilities	342,872,862	204,685,508	1,911,066	1,141,953	1,046,977	6,560,557	6,149,853	36,083,856	3,771,941	2,431,529	26,230,647	10,936,240	21,215,571	20,707,164
	6,271,459,986	3,212,438,058	552,539,772	706,012,172	939,559,609	109,884,891	106,490,815	251,644,919	157,920,630	56,707,954	48,354,108	21,802,273	46,964,477	61,140,308
Net assets	397,414,039	(2,494,992,529) (345,618,351)	(345,618,351)	(671,517,511)	(671,517,511) (851,601,252)	53,941,350	46,885,079	(42,630,298)	(42,630,298) 481,999,970	1,002,120,521	1,357,056,482	536,511,227	760,359,407	564,899,944
Share canital	24 275 434													
Docorroo	25.078.940													
Nesel ves	610,070,00													
Unappropriated profit	225,693,440													
Surplus on revaluation of assets	64,232,415													
Non-controlling interest	1,134,234													
	397,414,039													

							2022	0.1						
	Total	Upto 1 Day	Over 1 to 7	Over 7 to 14 days	Over 14 days to 1 month	Over 1 to 2 months	Over 2 to 3	Over 3 to 6 months	Over 6 to 9 months	Over 9 months to 1	Over 1 to 2	Over 2 to 3	Over 3 to 5	Over 5 years
			o fis							year		2500	2	
							(Rupees in '000)	(00						
Assets														
Cash and balances with treasury banks	230,226,311	227,945,076	898,012		1,383,223									
Balances with other banks	19,623,124	12,945,156	2,338,977	53,880	1,133,563	666,168	1,130,647	556,760	797,973	•		•	i	
Lendings to financial institutions	31,272,467	9,723	30,484,537	778,207						•		•	•	
Investments	3,482,935,847	8,049,772	3,022,008	2,096,958	3,740,930	3,740,930 186,920,863	406,585,250   221,875,848   398,517,150	221,875,848	398,517,150	178,815,656	599,374,146	756,921,831	458,210,559 258,804,877	258,804,877
Advances	1,230,669,118	395,431,130	4,048,283	13,107,471	41,983,638	66,324,712	19,836,459	117,851,616	67,043,260	61,485,353	70,627,513	64,102,093	125,183,386	183,644,203
Fixed assets	57,604,343	530			23,048	9,879	57,363			852,511	1,847,737	767,649	1,585,175	52,460,450
Intangible assets	2,101,322	•					000'9			486,981	463,480	535,691	46,617	562,553
Right of use assets	7,186,067				112,827	16,055	611	343,735	104,470	74,850	447,738	851,025	1,550,294	3,684,462
Deferred tax assets	22,406,230									105,876	947	•	22,299,407	
Other assets	167,741,065	40,563,375	916,586		880,374	35,063,581	35,453,086	18,016,853	1,566,970	1,555,780	30,154,790	688,171	1,032,256	1,849,243
	5,251,765,894	684,944,761	41,708,403	16,036,516	49,257,604	289,001,258	289,001,258 463,069,417 358,644,812 468,029,823	358,644,812	468,029,823	243,377,007	702,916,351	823,866,460	702,916,351 823,866,460 609,907,694 501,005,788	501,005,788
Liabilities														
Bills payable	55,268,019	55,268,019												
Borrowings	1,940,485,787	181,510	904,800,208	6,202,665	475,809,616 332,601,654 148,532,685	332,601,654	148,532,685	24,758,723	2,260,017	2,099,748	3,941,769	4,278,460	12,396,285	22,622,446
Deposits and other accounts	2,665,273,257	2,142,990,358	29,181,008	15,104,734	89,432,410	35,181,791	20,960,861	143,606,960	43,116,055	19,694,451	87,856,473	21,567,400	14,583,213	1,997,542
Liabilities against assets subject to														
finance lease	121,453				44,748		76,705							
Lease liability against right of use assets	8,761,015				109,248	20,865	276,495	60,618	70,232	109,374	506,865	1,034,754	1,904,041	4,668,524
Other liabilities	271,556,131	141,952,441	967,767	10,535	748,017	11,484,263	11,395,636	28,281,345	2,106,131	2,165,097	24,159,069	9,893,832	19,220,510	19,171,488
	4,941,465,662	2,340,392,329	934,948,982	21,317,934	566,144,039	379,288,573	181,242,382	196,707,646	47,552,435	24,068,671	116,464,176	36,774,446	48,104,050	48,460,000
Net assets	310,300,232	(1,655,447,568) (893,240,579)	(893,240,579)	(5,281,418)	(516,886,435)		(90,287,315) 281,827,035	161,937,166	420,477,388	219,308,336	586,452,175	787,092,014	561,803,645	452,545,788
Share capital	21,275,131													
Reserves	67,488,847													
Unappropriated profit	178,189,579													
Surplus/(Deficit) on revaluation of assets	42,273,537													
Non-controlling interest	1,073,138													
	310,300,232													

For the year ended December 31, 2023

Organisational Overview

					2023					
	Total	Upto 1 Month	Over 1 to 3	Over 3 to 6	Over 6 months	Over 1 to 2	Over 2 to 3	Over 3 to 5	Over 5 to 10	Above 10
			months	months	to 1 year	years	years	years	years	years
					(Rupees in '000)	(00				
Asserts						ì				
Cash and balances with treasury banks	295,455,482	187,160,382	4,459,436	51,917,832	51,917,832					
Balances with other banks	43,004,567	38,197,493	3,376,854	671,770	758,450					
Lendings to financial institutions	192,430,437	192,430,437								
Investments	4,414,174,305	12,650,748	37,116,409	46,232,793	1,585,589,361	1,304,643,492	495,657,264	649,752,188	273,727,499	8,804,551
Advances	1,398,072,669	353,290,345	257,892,715	117,908,126	90,732,536	74,812,630	65,861,729	153,261,454	208,090,803	76,222,331
Fixed assets	57,477,067		62,533		764,175	2,332,578	762,583	1,521,025	52,715	51,981,458
Intangible assets	2,186,294		4,530		531,972	521,472	559,353	6,416	562,551	
Right of use assets	7,335,901	277	3,128	26,771	258,717	502,464	1,042,021	1,591,971	3,475,902	434,650
Deferred tax assets	•							•		
Other assets	258,737,303	173,404,114	23,399,862	20,930,958	14,997,217	22,596,844	757,405	1,136,094	1,514,809	
	6,668,874,025	957,133,796	326,315,467	237,688,250	1,745,550,260	1,405,409,480	564,640,355 807,269,148	807,269,148	487,424,279	137,442,990
Liabilities										
Bills payable	68,000,448	43,326,759	644,310	8,009,793	8,009,793	8,009,793				
Borrowings	2,177,743,194	2,087,823,897	39,830,834	7,640,293	710,905	1,073,314	1,066,201	6,558,534	33,017,995	21,221
Deposits and other accounts	3,673,109,914	755,499,825	211,824,202	641,470,099	655,458,958	473,941,147	461,875,330	470,262,556	2,777,797	
Liabilities against assets subject to finance lease	208,268				64,241		144,027			
Lease liability against right of use assets	8,682,732	972	4,534	31,018	277,327	088'099	1,332,356	1,759,513	4,127,708	488,424
Deferred tax liabilities	842,568				122,386			720,182		
Other liabilities	342,872,862	174,421,677	39,531,890	43,622,687	6,206,986	26,230,647	10,936,240	21,215,571	10,353,582	10,353,582
	6,271,459,986	3,061,073,130	291,835,770	700,773,890	670,850,596	509,915,781	475,354,154	500,516,356	50,277,082	10,863,227
Net assets	397,414,039	(2,103,939,334)	34,479,697	(463,085,640)	1,074,699,664	895,493,699	89,286,201	306,752,792	437,147,197	126,579,763
Share capital	21,275,131									
Reserves	85,078,819									
Unappropriated profit	225,693,440									
Surplus/(Deficit) on revaluation of assets	64,232,415									
Non-controlling interest	1,134,234									
	397,414,039									

Strategic Overview

					2022					
	Total	Upto 1 Month	Over 1 to 3	Over 3 to 6	Over 6 months	Over 1 to 2	Over 2 to 3	Over 3 to 5	Over 5 to 10	Above 10
			months	months	to 1 year	years	years	years	years	years
					(Rupees in '000)	(00				
						ì				
Assets										
Cash and balances with treasury banks	230,226,311	151,728,041	3,232,446	36,991,996	36,991,996	1,281,832				1
Balances with other banks	19,623,124	16,655,335	1,613,059	556,760	797,970					
Lendings to financial institutions	31,272,467	31,272,467					٠			
Investments	3,482,935,847	28,354,943	646,432,512	220,062,209	577,292,511	593,544,606	593,544,606 741,081,570	419,894,119	245,443,901	10,829,476
Advances	1,230,669,118	385,942,104	171,508,519	110,076,664	119,557,100	70,639,884	64,117,258	125,183,386	119,244,206	64,399,997
Fixed assets	57,604,343	530	120,291		852,504	1,847,745	804,023	1,518,801	43,365	52,417,084
Intangible assets	2,101,322	٠	4,530		481,101	462,982	518,547	71,609	562,553	
Right of use assets	7,186,067	112,827	16,666	343,735	179,321	447,737	851,025	1,550,294	2,488,455	1,196,007
Deferred tax assets	22,406,230	•	•		105,873	947		22,299,410		,
Other assets	167,741,065	93,890,423	25,970,589	11,036,642	3,146,181	30,154,790	688,171	1,032,243	1,822,026	
	5,251,765,894	707,956,670	848,898,612	379,068,006	739,404,557	698,380,522	808,060,594	571,549,862	369,604,506	128,842,564
Liabilities										
Bills payable	55,268,019	29,855,579	1,335,761	863,023	11,606,828	11,606,828				
Borrowings	1,940,485,787	1,386,993,999	481,134,339	24,758,723	4,359,766	3,941,769	4,278,460	12,396,285	22,578,300	44,147
Deposits and other accounts	2,665,273,257	434,435,986	434,435,986 123,011,308	157,260,028	498,836,184	529,764,847	463,475,774	456,491,587	1,997,542	
Liabilities against assets subject to finance lease	121,453				44,748		76,705			
Lease liability against right of use assets	8,761,015	20	21,308	60,618	288,804	506,865	1,310,806	1,904,041	2,978,296	1,690,227
Other liabilities	271,556,131	122,974,968	39,209,487	32,024,034	4,902,743	24,159,069	9,893,832	19,220,510	9,400,930	9,770,558
	4,941,465,662	1,974,260,582	644,712,202	214,966,425	520,039,073	569,979,379	479,035,577	490,012,424	36,955,068	11,504,932
Net assets	310,300,232	(1,266,303,912)	204,186,410	164,101,581	219,365,484	128,401,143	329,025,016	81,537,438	332,649,439	117,337,631
Share capital	21,275,131									
Reserves	67,488,847									
Unappropriated profit	178,189,579									
Surplus/(Deficit) on revaluation of assets	42,273,537									
Non-controlling interest	1,073,138									
	310 300 939									

For the year ended December 31, 2023

#### 48.2.7 Derivative Risk

A derivative is a contract that derives its value from the performance of an underlying asset which can be an index, interest rate, commodity price, security price, FX rate etc. Derivatives include forwards, futures, swaps, options etc. In Pakistan, futures and forwards are most commonly traded derivatives.

Currently, the Bank is not an active participant in the Pakistan derivatives market as it does not hold an Authorized Derivative Dealer (ADD) license to perform derivative transactions. Once acquired, the Bank will carry out transactions that are permitted under the Financial Derivatives Business Regulations issued by SBP, which may include Interest rate swaps, forward rate agreements, foreign currency options, etc.

Moreover, the Bank may also offer other over the counter derivative products to satisfy customer requirements, specific approval of which will be sought from the SBP on a transaction by transaction basis.

#### 49. GENERAL

- 49.1 Comparative information has been re-classified, re-arranged or additionally incorporated in these consolidated financial statements, wherever necessary, to facilitate comparison and better presentation. No significant reclassifications have been made during the current year.
- **49.2** Figures have been rounded off to the nearest thousand rupees.

#### 50 DATE OF AUTHORISATION FOR ISSUE

These consolidated financial statements were authorised for issue on Februrary 22, 2024 by the Board of Directors of the Bank.

Ashraf Mahmood Wathra Chairman Rehmat Ali Hasnie President & CEO Abdul Wahid Sethi Chief Financial Officer Ahsan Ali Chughtai Director Ali Syed Director

Strategic Overview

			Rs. In 000				1				Rs. In 000
S. No.	Name & Address of the borrower	Name of Individuals/ Partners/	Fathers/Husband's name	Outstandii	ng liabilities	Outstanding liabilities at beginning of year	g of year	Principal written-off	Interest/ Mark-up written off	Other financial relief /	Total (9+10+11)
		Directors (with CNIC No.)		Principal	Interest/ mark-up	Others	Total			waiver	
-	2	8	4	2	9	7	8	6	10	11	12
-	Harum Textile Mills Ltd.	Ch.Naeem Gulzar	Gulzar Muhammad	295,572	44,776	285,583	625,931	ı		285,531	285,531
	90 D. INGW MUSIIII TOWN, LATION	Ch.Mazhar Shakeel Bhatti	Anayatullah Bhatti								
		34003-0324377-9 Mrs.Shakeela Naeem	Naeem Gulzar								
		Mr.Gul Riaz Bhatti	Anayatullah Bhatti								
		34603-3801110-1 Mrs.Rehana Abbas	Ghulam Abbas								
		35202-2463452-8 Mrs Seerat Zainat Bhatti	Mishtag Hag Nawaz								
		34603-5410998-9									
		Mr.Waheed Akhtar 34501-2837420-9	Muhammad Iqbal Tahir								
2	Adii Textile Mills Ltd. 156 N, Model Town	Adil Mehmood 35202-2700320-3	Mehmood Saqiq	147,301	52,845		200,146			16,936	16,936
		Nusrat Azhar 35202-5065994-6	M. Mustafa								
		Zulfiqar Haider 35404-1585958-7	Allah Ditta								
		Saqib Maqsood 35200-1497387-5	Maqsood Ahmad								
		Shahid Qureshi 35200-1504083-7	Ghulam Muhammad Qureshi								
က	Eden Housing Ltd. Eden Tower M 3 82-E/1	Muhammad Amjad 35202-7697311-7	Ch. Ghulam Hussain	352,393	160,634	152,596	665,623			86,800	86,800
	Main Boulevard Gulberg III Lahore	Anjum Amjad 35202-2228505-4	Muhammad Amjad								
		Syed Mussarat Hussain Naqvi 35202-5668485-1	Syed Najam ul Hassan Naqvi								
4	M/s. Tharparkar Sugar Mills Limited (TSML)	Syed Imtiaz Ali Shah 44103-2975179-7	Ghulam Haider Shah	225,538	91,461		316,999	1		91,461	91,461
		Syed Irfan Ali Shah 44103-4745570-5	Ghulam Haider Shah								
		Syed Irshad Ali Shah 42501-5421979-9	Mohammad Ali Shah								

Leadership Insight

# Annexure 'I' as referred to in note 11.6 of the Bank's CONSOLIDATED FINANCIAL STATEMENTS

S. S											
	Monte O Addance of the boundary	Name of Individuals/	owen a land on the	Outstandin	Outstanding liabilities at beginning of year	at beginnin	ig of year	Principal written-off	Interest/ Mark-up	Other financial	Total (9+10+11)
	ואמוופ א אתמופטט כן נוופ מכון כשפו	Directors (with CNIC No.)	מנופן אין וומאסמוומ אין מוופן	Principal	Interest/ mark-up	Others	Total			waiver	
	Master Rice Mill, Near Ansar Sugar Mill, Moya Road Matii	Kheeal Mal 41207-1069423-9	Warsi Mal	47,170	2,411	36,777	86,358			23,453	23,453
		Leela Ram 41207-2433189-9	Warsi Mal								
9 8	M/s Clifton Industry Shatab Ghara near Railway Crossing , Sialkot	Hafiz Bilal tahir 34603-2111701-1	Tahir Mahmood	8,918		1,855	10,773			573	573
		Hassan Tahir 34603-7087782-1									
ν (Σ, δ, Ω	Mycal Kosoky Road,Mohallah West, Christian Colony, Hafizabad	Mycal 34301-3642376-3	Sharif Masih	550		-	551	550		-	551
8	Mushtaq Ahmad S/o Nawazish Ali H.No.786, Ward # 8/17, Old Nankana Sahib, Distt: Nankana Sahib	Mushtaq Ahmad 35402-1931411-7	Nawazish Ali	701		65	992	701		65	766
9 Q	M/s.Jawad and Co Ghalla Mandi Gharbi, Hafizabad	Syed Hassan Raza 34301-7868277-9	Syed Anwaar Hussain Sherazi	2,425	3,614	350	6,389			857	857
		Syed Shabbir Hussain Shah Bahawal Sher 34302-7851864-9	Bahawal Sher								
01 A 00 B EL	Khushal Khan Goharabad PO Hattain Bala, Tehsil & Distt: Hattain Bala, AJK	Khushal Khan 61101-1918367-1	Muhammad Sharif	561			561	561	1	1	561
11 Zis Ha Mu	Ziauddin S/o Hakim Din Harayyla Gujran PO Ghari Dopatta, Muzaffarabad AJK	Ziauddin 82203-6730841-1	Hakim Din	507			507	507			507
12 Ra	Raja Farooque Asghar Ward No. 03, Mohallah Sundgali, Muzaffarabad.	Raja Farooque Asghar 82203-9900372-5	Raja Muhammed Asghar	1,060		13	1,073	1,060		13	1,073
13 Ja	Javeed Ahmed Muhallah Bais Colon, Larkana	Javeed Ahmed 43202-0825825-9	Muhammad Alam Khokhar	964			964	964			964
14 Na	Nagar Ali Village Wandh Saboo, Kartio Taluka Ratdero, Distt: Larkana	Nagar Ali 43205-7523677-1	Allah Rakhio Mangnejo	587			587	587			587
15 GF ML Div	Ghulam Hussain Muhallah Hassan Pur Taluka Ratodero, Distt: Larkana	Ghulam Hussain 43205-4716171-7	Muhammad Siddique Bhutto	641			641	641			641
16 Air Dis	Sharafuddin Jatoi Airport Road Muhalla Allahabad, Distt: Larkana	Sharafuddin Jatoi 43203-4239556-5	Abdul Qadir Jatoi	896			896	896			968
17 GP Vil	Ghulam Ali Village Baradi Sario, PO Bagi, Distt: Larkana	Ghulam Ali 43201-3788893-1	Abdul Rahim Channo	748			748	748			748
18 Me Ka	Syed Fazal Shah Madrsa Mohalla Khandhkot Taluka Kandhkot Distt Kashmotre	Syed Fazal Shah 43103-3985114-5	Syed Muhammad Ismail Shah	1,029			1,029	1,029			1,029
19 La	Late Abdul Rasheed Bhatti Muhalla, Old Saddar, Tehsil Garhi Yasin Distt: Shikarpur	Late Abdul Rasheed 43304-7949750-9	Khan Muhammad	813			813	813			813
20 Mu Ne	Muhammad Adam New Colony Ward No.01, Taluka Johi	Muhammad Adam 41202-2400875-3	Muhammad Khan Babar	762			762	762			762
21 Na W.	Nazir Hussain Wadi Wahni, P.O Dokri Khairwah, Taluka Dokri	Nazir Hussain 43201-3205633-7	Gul Muhammad Soomro	267			267	267			567

Strategic Overview

Rs. In 000	Total (9+10+11)		501	618	903	1,004	867	268	852	611	626	982	517	732	740	989	572	514	523	504	564	1,032	587	299	820
	Other financial relief /	waiver provided																			2	1			
	Interest/ Mark-up written off						1		1	ı													1		
	Principal written-off		501	618	806	1,004	867	568	852	611	959	695	517	732	740	989	572	514	523	504	562	1,032	587	599	820
	ig of year	Total	501	618	803	1,004	867	268	852	611	959	969	517	732	740	989	572	514	523	504	564	1,032	587	299	820
	Outstanding liabilities at beginning of year	Others																	,		2	1			1
	ing liabilitie	Interest/ mark-up						•							,							'			,
	Outstand	Principal	501	618	803	1,004	867	568	852	611	959	695	517	732	740	989	572	514	523	504	562	1,032	587	599	820
	Fathers/Husband's name		Sijawal Khan Joyo	Amir Bux	Muhammad Hassan Dayo	Makan Khan Bugti	Hussain Bux	Fateh Ali Hajano	Faqir Muhammad Khaskheli	Abdul Kareem	Khawand Dino	Heera Nand	Muhammed Ishaque Soomro	Muhammed Khan	Piyaro	Punhoo Khan	Muhammad Umar	AllaUddin	Wali Dad	Saeed Masih	Fakhar Uddin	Muhammed Abdullah	Nabi Bakhsh	Sher Daraz Khan	Ameer Din
	Name of Individuals/ Partners/	Directors (with CNIC No.)	Munawar Ali 43201-5820272-3	Late Muhammad Ali 43301-8249271-3	Irshad Ahmed 43203-1357034-5	Mubarak Ali 43203-2836628-5	Amir Bux 43304-9699653-3	Late Abdul Hameed 43304-0595038-1	Nazakat Ali 41205-6653333-5	QudratUllah 43103-5595015-9	Ghulam Akbar 43205-8762110-1	Bhag Chand 43205-3665745-9	Qurban Ali 43201-7182377-1	Ali Hyder 43207-6130872-5	Ghulam Sarwar 43303-9814115-7	Ghulam Rasool 45304-8942645-9	Ali Asghar Utho 45402-0926307-5	Muhammad Umer 44103-4920760-3	Musheer Ahmad 31304-0683164-7	Rafaqat Masih 31303-7078874-9	Shabbir Ahmad Nadeem 31303-2370563-3	Muhammad Abdul Mujtaba 31201-0313186-7	Muhammad Tariq 11101-0631524-1	Said Nawaz Khan 11101-5954241-3	Nasir Mehmood 34103-4394533-1
	Name & Address of the horrower		Munawar Ali Muhalla Noorani Badah, Taluka & Distt: Larkana	Late Muhammad Ali Village Bukhshoo Madeji, Tal: Garhi Yasin	Irshad Ahmed Muhalla New Nazar City, Distt: Larkana	Mubarak Ali Muhallah Ruhal Khan Bugti, Village Metho Dero		Late Abdul Hameed Village Hajana, Distt: Shikarpur	ation Taluka Mehar	QudratUllah Village Haji Abdul Karim Jagirani	Ghulam Akbar Street sanch PO Ratodero Taluka Ratodero Distt Larkana	Bhag Chand Muhalla Maaraj Ramchand Haveli PO ratodero Distt Larkana	Qurban Ali Village Karani talka Dokri	q	Ghulam Sarwar Bus Stand Muhalla, Lakhi	ni Bux, Mashori, P.O. Noushoro Feroz	Ali Asghar Utho Village Muhammad Khan Utho Taluka Qazi Ahmed Distt: Shaheed Benazir Abad	Muhammad Umer H.NO 27-28 Mohalla Fateh Town, Eid Gah Road, Mipurkhas	Musheer Ahmad Kikri, PO Bahadurpur, Tehsil Sadiqabad, Disti: Rahimyar Khan	i Masih Colony,	nimyarkhan	Mujtaba I Pir Manan, Uchsharif. District	Tariq bhalla Munshian Bannu	an Jidak, P.O Miryan, Bannu	Nasir Mehmood Mangoke P/o Same Tehsil Nowshera Virkan District Gujranwala
	c V		22	23	24	25	26	27	28	59	30	31	32	33	34	35	36	37	38	36	40	41	42		44

Leadership Insight

								100	140000401	10	Rs. In 000	
Name & Address of the borrower	ower	Name of Individuals/ Partners/	Fathers/Husband's name	Outstandir	Outstanding liabilities at beginning of year	at beginnir	ig of year	Principal written-off	Interest/ Mark-up written off	Other financial relief /	(9+10+11)	
		Directors (with CNIC No.)		Principal	Interest/ mark-up	Others	Total			waiver provided		
Muhammad Akram St: 06 Barkat Colony PO Climax Guiranwala	ıwala	Muhammad Akram 34101-9711636-5	Ali Hassan	362			962	962			962	
Rashid Ali Aziz Near Railway Colony, Piran Ghaib, P/O Wapda Colony, Multan	Wapda Colony		Abdul Aziz	651			651	651	'		651	
Haq Nawaz Chak KikarWala, PO Khas, Jhok Vaince, Multan	e, Multan	Haq Nawaz 36302-3736785-5	Muhammed Bux	586			586	586			586	
Niaz Hussain H. NO 889/10 Mohalla Tibi Sher Khan,Multan	Jultan	Niaz Hussain 36302-0418840-1	Manzoor Hussain Bhatti	657			657	657			657	
M/S Sahiwal Trading Coporatrion Citizen Market Chowk Dera Adda Multan	u	Muhammad Zahid Iqbal (Deceased), 36302-4255478-1	Muhammad Ali	389	2,148	180	2,717			817	817	
Liaqat Ali R/O 1-SP Wasaywala PO Same Tehsil Deepalpur	Deepalpur	Liaqat Ali 35301-1903769-7	Muhammad Manzoor	528			528	528			528	
Muhammad Jahangir R/O 1-SP Wasaywala PO Same Tehsil Deepalpur	Deepalpur	Muhammad Jahangir 35301-7560230-7	Muhammad Boota	833			833	833			833	
Atta Ullah Shah Resident of Muhallah Saidan Tindo Dag Dist Swat	g Dist Swat	Atta Ullah Shah 15602-0464193-5	Ahmed Shah	545			545	545			545	
Aslam Zeb Resident of Bara Drushkhela Dist Swat	ıt	Aslam Zeb 15601-0131249-5	Mian Gul	532			532	532			532	
Muhammad Hussain Resident of Muhallah Chitor Saidu Sharif Dist Swat	arif Dist Swat	Muhammad Hussain 156023911465-3	Alamgir	517			517	517			517	
Fazal Illahi Kamragara, NaviKali, PO Sarian Bala Dir L	Dir L	Fazal Illahi 15302-5913190-1	Ghawali	938	ı		938	938	1	1	938	
ljaz Hussain Tahir Chak Malka Wala, PO Qadirabad Karimwah, Vehari	imwah, Vehari.	ljaz Hussain Tahir 36603-2788639-5	Ahmad Yar	926			926	926			926	
Muhammad Arshad Munir Gulgust Colony, Multan		Muhammad Arshad Munir 36502-3768116-7	Muhammad Munir	11,920	4,988	88	16,996			501	501	
Arshad Masih Mohallah Rasoolpura, Mailsi		Arshad Masih 36602-6831987-9	Munshi Masih	572			572	225			572	
Zaheer Ahmed Village Shahmeer Rahoo, Talka Saeed Abad, Dist Mattari.	d Abad, District	Zaheer Ahmed 41301-6676925-3	Muhammed Dawood	661			661	661			661	
Muhammad Jamil Block 5-A, PWD, H. No. 15, Street No. 17, Sector Islamabad	. 17, Sector G-9,	Muhammad Jamil 61101-4573281-3	Muhammad Habb	658			658	658			658	
Mir Muhammed		Mir Muhammed 42201-8952626-7	Ghulam Hyder	092			260	092			092	
Ghulam Murtaza H. No.12, Street No. 49-A, Ittehad Colony, Tajpura Road, Ghaziabad, Lahore.	ony, Tajpura	Ghulam Murtaza 35201-5875266-1	Muhammed Boota	610			610	610			610	
Raqeef Khan House No. H-37, Staff Colony, Mirpur AK	AK	Raqeef Khan 81302-1703271-1	Abdul Rasheed	929			929	929			929	
Ziarat Gul Police Hospital Cantt, Police Lines.		Ziarat Gul 17301-1355176-7	Azeem Khan	526			526	526			526	
Zahoor Ahmed Chagar Matti Peshawar		Zahoor Ahmed 17301-5161490-7	Sher Muhammed	655			655	929			655	
Raja Muhammed Saleem Street No. 02, Muhalla Model Town Bhalwal, Distri Sargodha.	ıalwal, District	Raja Muhammed Saleem 38401-7113926-3	Muhammad Ameen	510		4	514	510		4	514	
Muhammed Hanif Village Mari, P.O Mando Dero, Taluka Rohri, Distr Sukkur.	Rohri, District	Muhammed Hanif 45502-2866977-3	Muhammed Dawood Shaikh	586			586	586	'		586	
Ghulam Abbas Village Ali Muhammed Mangrio, Talka Bhirya City, Lakha Road, District Nausharo Feroz.	Bhirya City,	Ghulam Abbas 45301-0588939-7	Allah Yar Awan	824			824	824	'		824	
				l	Ì		l	l	l	l	l	

Rs. In 000	Total	(9+10+11)			10,891	2,536	969	2,871	10,202	48,463	40,313	2,470	666,443
Rs.	L L				¥		0		7				Ш
	Other	financial	relief/	waiver provided		232	40			3,985	4,451		515,722
	Interest/	Mark-up	written off		2,672	2,304	556		526	35,481	6,147	366	48,052
	Principal	written-off			8,219			2,871	9,676	8,997	29,715	2,104	102,669
		ig of year		Total	23,662	2,536	296	4,093	33,684	131,063	92,686	4,607	2,271,031
		at beginnir		Others	2,672	232	40		1,043	3,817	2,657		490,975
		Outstanding liabilities at beginning of year	٠	Interest/ mark-up		2,304	556		206	33,986	7,814	366	408,409
		Outstandi		Principal	20,990	1		4,093	32,135	93,260	84,215	4,241	1,371,647
			Fathers/Husband's name		Khan Muhammad Zahid	Adil	Amirsultan Giz	Sysan	Tagi	Vasiliy	Nazim	Zhambyl	
		Name of Individuals/	Partners/	Directors (with CNIC No.)	Khan Galina Sargeevna AN 1919566	Aygun Bahramova AZE 01935360	Mirzayeva Bahar AZE 09174034	Suleev Karim Sysanovich 018148989	Elham Guseinov 031613611	Ushmugina Tumara 017761969	Surucu Deniz Nazim U 03891469	Turkebayeva Saule Zhambulova 007129435	
			Name & Address of the borrower		IE Khan Galina Sargeevna, 50-Pushkina Street, Novapakrovka village, Bishkek	Aygun Adil Bahramova (grocery store on Agha Neymatulla Street, Baku)	Mirzayeva Bahar Amirsultan Giz (car repair shop on Sharifzade Street, Yasamal district)	Suleyev Karim. Kazakhstan Almaty sity, Zhandosov Street, 29G, apt. 17	LLP "LD" Kazakhstan Almaty, st. Choibalsana, d. No. 10b	LLP "Canvista" Almaty, Alatau district, mkr. Kurylyshy, st. Arshaly, 58 G	LLP Troy Tech, Michurina street # 2, Temirtau city, Karaganda region, Kazakhstan	Turkebayeva Saule. Almaty region, Zhamyl district, s. Uzynagash, st. Moldagulova, house 57	
						70		72	73	74	75	92	1

# Annexure 'II' as referred to in notes 2.1 and 11.7 of the Bank's Consolidated Financial Statements

#### **ISLAMIC BANKING BUSINESS**

The bank is operating 188 (2022: 188) Islamic banking branches and 150 (2022: 50) Islamic banking windows as at December 31, 2023.

400570		2023	2022
ASSETS	Note	(Rupees	in '000)
Cash and balances with treasury banks Balances with other banks Investments Islamic financing and related assets - net Fixed assets Right of use assets (ROUA) Other assets Total Assets	1 2	10,248,305 43,076 51,544,718 73,125,189 70,902 640,166 4,488,184 140,160,540	6,096,555 13,766 53,920,119 46,380,996 87,489 508,977 2,294,054 109,301,956
LIABILITIES			
Bills payable Deposits and other accounts Due to Head Office Lease liability against right of use assets Other liabilities	3	477,959 113,801,806 12,960,028 811,291 2,249,195 130,300,279	1,210,608 93,591,714 4,005,715 721,152 1,490,182
NET ASSETS		9,860,261	8,282,585
REPRESENTED BY Islamic Banking Fund Surplus / (Deficit) on revaluation of assets Unappropriated / unremitted profit	5	6,731,000 (400,216) 3,529,477 9,860,261	5,561,000 424,444 2,297,141 8,282,585
CONTINGENCIES AND COMMITMENTS	6		

The profit and loss account of the Bank's Islamic banking branches for the year ended December 31, 2023 is as follows:

		2023	2022
	Note	(Rupees	in '000)
Profit / return earned Profit / return expensed	7 8	21,584,554 (13,764,527)	12,661,168 (7,600,260)
Net Profit / return		7,820,027	5,060,908
Other income Fee and Commission Income Foreign Exchange Income Other Income Total other income		317,707 61,765 50 379,522	317,961 155,195 2,025 475,181
Total Income		8,199,549	5,536,089
Other expenses Operating expenses Other charges		(3,496,250)	(3,050,827) (374)
Total other expenses		(3,496,470)	(3,051,201)
Profit before provisions Provisions and write offs - net Profit before taxation Taxation Profit after taxation		4,703,079 (1,173,602) 3,529,477 - 3,529,477	2,484,888 (187,747) 2,297,141 
TONE AREA LANGUOT		3,329,477	۷,۷۶۱,۱4۱

Strategic Overview

#### 1 Investments by segments:

Federal Government Securities: -Ijarah Sukuks

Non Government Debt Securities

-Listed

-Unlisted

**Total Investments** 

	20	)23			20	22	
Cost / Amortised cost	Provision for diminution	Surplus / (Deficit)	Carrying Value	Cost / Amortised cost	Provision for diminution	Surplus / (Deficit)	Carrying Value
			(Rupees	in '000)			
34,601,068		(726,606)	33,874,462	33,648,948	-	(339,589)	33,309,359
7,800,000	-	287,176	8,087,176	8,200,000	-	303,132	8,503,132
9,674,673	(130,807)	39,214	9,583,080	11,777,533	(130,807)	460,901	12,107,628
17,474,673	(130,807)	326,390	17,670,256	19,977,533	(130,807)	764,033	20,610,760
52,075,741	(130,807)	(400,216)	51,544,718	53,626,481	(130,807)	424,444	53,920,119

2.1

2.2

#### 2 Islamic financing and related assets

Ijarah Murabaha

Running Musharaka

Diminishing Musharaka

Other Islamic Modes (Wakala tul Istismar)

Advance for Murabaha

Advance for Diminishing Musharaka

Advance for Istisna

Inventories against Istisna

Gross Islamic financing and related assets

Less: provision against Islamic financings

- Specific
- General

Islamic financing and related assets - net of provision

	2023	2022
Note	(Rupees	in '000)

13,749	38,208
3,291,932	1,713,901
30,500,000	-
19,357,928	22,062,256
705,500	-
8,500,000	8,500,000
-	2,127,000
113,086	100,894
8,850,972	9,396,236
3,342,628	3,097,800
74,675,795	47,036,295
(913,875)	(654,980)
(636,731)	(319)
(1,550,606)	(655,299)
73,125,189	46,380,996

#### 2.1 ljarah

2023						
Cost				Dook Value oo		
At January 01, 2023	Additions / (deletions)	As at December 31, 2023	At January 01, 2023	Charge/ Adjustment for the year	As at December 31, 2023	Book Value as at December 31, 2023
(Rupees in '000)						

Plant & Machinery

Vehicles

Total

				,			
	63,474	-	59,828	50,820		47,449	12,379
	-	(3,646)	-	-	(3,371)	-	
	168,680	-	6,000	143,126	1,065	4,630	1,370
	-	(162,680)	-	-	(139,561)	-	
Ī	232,154	-	65,828	193,946	1,065	52,079	13,749
		(166,326)			(142,932)		
-							

	2022						
	Cost			Accu	Book Value as		
	As at January 01, 2022	Additions / (deletions)	As at December 31, 2022	As at January 01, 2022	Charge/ Adjustment for the year	As at December 31, 2022	at December 31, 2022
			(R	upees in '000)-			
Plant & Machinery	245,257	(101 702)	63,474	207,075	25,228	50,820	12,654
Vehicles	209.727	(181,783)	168.680	152.834	(181,483) 28,725	143.126	25,554
7 01110100	200,727	(41,047)	100,000	102,001	(38,433)	1 10,120	20,001
Total	454,984	-	232,154	359,909	53,953	193,946	38,208
		(222,830)			(219,916)		

Leadership Insight

#### Future ljarah payments receivable

	2023				2022			
	Not later than 1 year	Later than 1 year & less than 5 years		Total	Not later than 1 year	Later than 1 year & less than 5 years	Over five years	Total
				(Rupees	in '000)			
ljarah rental receivables	1,460			1,460	36,438	9,802	-	46,240

			2023	2022
		Note	(Rupees	in '000)
2.2	Murabaha			
	Murabaha financing	2.2.1	3,291,932	1,713,901
	Advances for Murabaha		-	2,127,000
			3,291,932	3,840,901
2.2.1	Murabaha receivable - gross	2.2.2	3,409,195	1,868,953
	Less: Deferred murabaha income	2.2.4	31,040	73,359
	Less: Profit receivable shown in other assets		86,223	81,693
	Murabaha financings		3,291,932	1,713,901
2.2.2	The movement in Murabaha financing during the year is as follows:			
	Opening balance		1,868,953	982,249
	Sales during the year		11,165,657	12,721,419
	Adjusted during the year		9,625,415	11,834,715
	Closing balance		3,409,195	1,868,953

3

# Annexure 'II' as referred to in notes 2.1 and 11.7 of the Bank's CONSOLIDATED FINANCIAL STATEMENTS

Strategic Overview

		2023	2022
		(Rupees	in '000)
2.2.3	Murabaha sale price	11,165,657	12,721,419
	Murabaha purchase price	10,750,858	12,234,017
		414,799	487,402
2.2.4	Deferred murabaha income		
	Opening balance	73,359	25,980
	Arising during the year	402,591	487,539
	Less: Recognised during the year	(444,910)	(440,160)
	Closing balance	31,040	73,359

Deposits	2023			2022		
Note	In Local Currency	In Foreign currencies	Total	In Local Currency '000)	In Foreign currencies	Total
Customers			` '	,		
Current deposits	23,153,680	185,921	23,339,601	20,491,314	167,871	20,659,185
Savings deposits	56,721,533	-	56,721,533	41,254,385	-	41,254,385
Term deposits	16,261,024	-	16,261,024	15,137,438	-	15,137,438
	96,136,237	185,921	96,322,158	76,883,137	167,871	77,051,008
Financial Institutions						
Current deposits	1,879,123	-	1,879,123	354,951	-	354,951
Savings deposits	15,071,912	-	15,071,912	14,114,989	-	14,114,989
Term deposits	528,613	-	528,613	2,070,766	-	2,070,766
	17,479,648	-	17,479,648	16,540,706	-	16,540,706
3.2	113,615,885	185,921	113,801,806	93,423,843	167,871	93,591,714

2023	2022
(Runees	in '000)

#### 3.1 Composition of deposits

- Individuals
- Government / Public Sector Entities
- Banking Companies
- Non-Banking Financial Institutions
- Private Sector

E4 444 474	45 004 705
54,111,171	45,084,725
23,779,916	23,311,046
2,338,737	773,228
15,140,911	15,767,478
18,431,071	8,655,237
113,801,806	93,591,714
	·

3.2 This includes deposits eligible to be covered under insurance arrangements amounting to Rs. 55,033 million (2022: Rs. 47,134 million).

# Annexure 'II' as referred to in notes 2.1 and 11.7 of the Bank's Consolidated Financial Statements

			2023	2022
		Note	(Rupees	in '000)
4	Charity Fund			
	Opening Balance		203	64
	Additions during the period			
	Received from customers on account of delayed payment		9,067	286
	Profit on charity saving account		99	3
	Payments / utilization during the norice		9,369	353
	Payments / utilization during the period  Education		1,500	
	Health		1,500	_
	Others		-	150
		4.1	3,000	150
	Closing Balance		6,369	203
4.1	Charity paid during the year are as follows			
	Indus Hospital & Health Network		1,500	-
	The Citizen Foundation		1,500	-
	Prime Minister Flood Relief Fund		-	150
	Total		3,000	150
5	Islamic Banking Business Unappropriated/ Unremitted Profit		2 207 444	1 500 000
	Opening Balance Add: Islamic Banking profit for the year		2,297,141 3,529,477	1,502,668 2,297,141
	Less: Transferred / Remitted to Head Office		(2,297,141)	(1,502,668)
	Closing Balance		3,529,477	2,297,141
6	Contingencies & commitment			
	Guarantees		-	-
	Commitments Other continuent liabilities		-	-
	Other contingent liabilities		-	
7	Profit / Return Earned of Financing, Investments and Placement			
	Profit earned on: Financing		12,351,676	5,712,166
	Investments		9,231,359	6,730,485
	Placements		1,519	1,235
	Others (Bai Muajjal)		-	217,282
			21,584,554	12,661,168

# Annexure 'II' as referred to in notes 2.1 and 11.7 of the Bank's CONSOLIDATED FINANCIAL STATEMENTS

2023	2022
(Rupees	in '000)
9,901,324	5,589,067
79,419	79,103
3 783 784	1 932 090

7,600,260

#### **Profit on Deposits and other Dues Expensed**

Deposits and other accounts Amortisation of lease liability against - ROUA Others (General Account)

#### 9 **Pool Management**

NBP-AIBG has managed following pools for profit and loss distribution.

Strategic Overview

#### a) General depositor pool

The General pool consists of all other remunerative deposits. NBP Aitemaad (the Mudarib) accept deposits on the basis of Mudaraba from depositors (Rabbulmaal). The net return on the pool is arrived at after deduction of direct costs from the gross return earned on the pool. The entire net return after paying equity share to Mudarib is considered as distributable profit of the pool.

#### b) Special depositor pools (Total 213 during the period and 47 as at Dec 31, 2023)

Special pool(s) are created where the customers desire to invest in high yield assets. These pool(s) rates are higher than the general pool depending on the assets. In case of loss in special pool, the loss will be borne by the special pool members. The net return on the pool is arrived at after deduction of direct costs from the gross return earned on the pool. From the net return, and after allocation of share of profit to commingled equity, profit is paid to the Mudarib in the ratio of the Mudarib's equity in the pool to the total pool. The balance represents the distributable profit.

#### c) Equity pool

Equity pools include AIBG's fund and current account deposits. The equity pool may have constructive liquidation every month and risk associated with assets of pool includes operational, market, equity, return and Shariah.

#### Key features and risk & reward characteristics

Deposits are accepted from customers on the basis of Qard (current accounts) and Mudarabah (Saving and term deposits). No profit or loss is passed on to current account depositors.

For deposits accepted on Mudarabah basis from depositors (Rab ul Maal) the Bank acts as Manager (Mudarib) and invests the funds in the Shariah Compliant modes of financings. Rab ul Maal share is distributed among depositors according to weightages declared for a month before start of the period.

In case of loss in a pool during the profit calculation period, the loss is distributed among the depositors (remunerative) according to their ratio of investment.

For all pools, the Mudarib's share is deducted from the distributable profit to calculate the profit to be allocated to depositors. The allocation of the profit to various deposit categories is determined by the amount invested in that category relative to the total pool, as well as by the weightage assigned to the various deposit categories.

2022

# Annexure 'II' as referred to in notes 2.1 and 11.7 of the Bank's CONSOLIDATED FINANCIAL STATEMENTS

The assets, liabilities, equities, income and expenses are segregated for each of the pool. No pool investment is intermingled with each other. The risk associated with each pool is thus equally distributed among the pools.

Avenues/sectors of economy/business where Modaraba based deposits have been deployed.

	2023	2022
Sector	(Percentage)	
Fertilizer	0.00%	1.48%
Textile	3.34%	4.25%
Fuel & energy	24.72%	34.07%
Leasing/Modarbas	0.02%	0.03%
Sugar	6.12%	7.80%
Cement	3.81%	6.10%
Gas	0.15%	0.35%
Financial	1.57%	1.94%
Federal Government	27.29%	32.95%
Real Estate	2.45%	3.10%
Agriculture	0.24%	0.30%
Commodity Operations	23.66%	0.00%
Others	6.62%	7.64%
Total	100%	100%

#### Parameters for profit allocation and charging expenses

Profit of the pools has been distributed between Mudarib and Rab-ul-Mall by using preagreed profit sharing ratios. The share of Rab-ul-Mall's profit has been distributed among different customers using the various weightages assigned to the different categories of the pool.

No provision against any non performing asset of the pool is passed on to the pool except on the actual loss / write off of such non performing asset. Administrative expense are borne by mudarib and not charged to Mudaraba pool.

Mudarib Share	31-Dec-23 Rupees in '000
Gross Distributable Income	17,033,942
Mudarib (Bank) share of profit before Hiba	5,216,246
Mudarib Share in percentage	31%
Hiba from Mudarib Share  Mudarib (Bank) share of profit before Hiba  Hiba from bank's share to depositors	5,216,246 1,779,501
Hiba from bank's share to depositors in percentage	34%

#### **Profit rates**

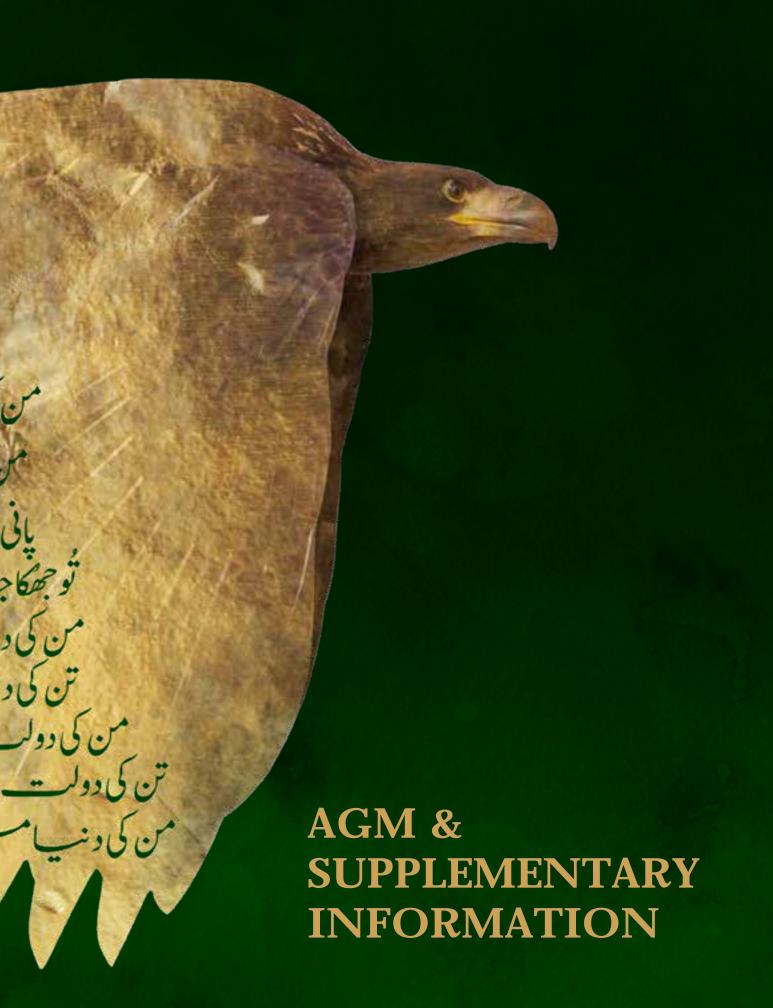
During the year ended Dec 31, 2023 the average profit rate earned by NBP Islamic Banking Group is 19.03% and the profit distributed to the depositors is 14.31%.

# **PACRA**

A1+ Short-Term AAA Long-Term

# VIS A-1+ Short-Term AAA Long-Term

من کی دنسیاامن کی دنسیاسوزوم تی در زخب وشوق تن کی دنسیا! تن کی دنسیا شود و سودا، مسکر و فن من کی دولت ہاتھ آئی ہے تو پھے رحبائی تہیں تن کی دولت چھاؤں ہے، آتا ہے دَهن حِباتا ہے وَهن الادنسامسين في كاراج ا کا دنیا ہے۔ یہ دیکھے میں نے سننے وہرہمن یانی کر گئی مجھ کو قلت در کی سیہ بات ا کے ایکے اسے من تب ران تن ميايمن کی دنسياسوز و مستي، حبذب و شوق نسيا! تن کې د نسيا سُو د وسو دا، مسکر و فن ے ہاتھ آلی ہے تو پھے رِ حبالی تہیں چھاؤں ہے، آتاہے وَهن حباتاہے وَهن المسين في كاراج استر تكي كاراج



## NOTICE FOR 75<sup>™</sup> ANNUAL GENERAL MEETING

Notice is hereby given that 75<sup>th</sup> Annual General Meeting ("AGM") of National Bank of Pakistan (the "Bank") will be held on **Thursday, March 28, 2024 at 04:00 P.M. (PKT)** at Mövenpick Hotel, Club Road, Karachi and through electronic means.

The following business will be transacted in the Meeting:

#### **Ordinary Business:**

- 1. To confirm the minutes of the Extraordinary General Meeting (EOGM) of Shareholders held on July 25, 2023, physically and through electronic means.
- 2. To receive, consider and adopt the annual audited unconsolidated and consolidated financial statements of National Bank of Pakistan and its subsidiaries for the year ended December 31, 2023, together with the Directors' Report, Auditors' Report and Chairman's Review Report thereon.
- 3. To appoint auditors for the year ending December 31, 2024, and fix their remuneration. The Board of Directors has recommended the re-appointment of Messrs. PwC A.F. Ferguson & Co., Chartered Accountants at a fee of PKR 35.825 million including some statutory certification and Messrs. BDO Ebrahim & Co., Chartered Accountants at a fee of PKR 30.440 million including some statutory certification, to be auditors of the Bank for the year ending December 31, 2024

#### **Special Business:**

- 4. To approve the renewal with amendments in the Board's Remuneration Policy.
- To approve transmission of Annual Audited Accounts of the Bank to the members via QR enabled code and web link.
- 6. To authorize Mr. Rehmat Ali Hasnie, President / CEO, NBP, to sign the necessary legal/regulatory documents pertaining to the closure of NBP-Bishkek Branch, Kyrgyz Republic, NBP-Baku Branch, Azerbaijan and Subsidiary bank Almaty on behalf of the shareholders of National Bank of Pakistan.
- 7. To transact any other business with permission of the Chairman.

Karachi

Dated: March 07, 2024

By Order of the Board Sd/-S.M. Ali Zamin Secretary (Board)

#### **NOTES:**

The Share Transfer Books of the Bank shall remain closed from March 22, 2024 to March 28, 2024 (both days inclusive). Transfers received at Messrs. CDC Share Registrar Services Limited, CDC House 99-B, Block "B", SMCHS, Main Shahrah-e-Faisal, Karachi – 74400, the Bank's Share Registrar and Transfer Agent, at the close of business on March 21, 2024 will be treated in time to attend the meeting.

#### PARTICIPATION IN ANNUAL GENERAL MEETING:

The Annual General Meeting is being conducted as per guidelines circulated by SECP. The following arrangements have been made by the Bank to facilitate the maximum participation of shareholders in the AGM through video link facility, either in-person or through appointed proxies:

#### a) Attending Meeting through Electronic Means

In order to attend the AGM through electronic facility, the members are requested to get themselves registered with CDC Share Registrar Services Limited upto March 27, 2024 till 05:00 P.M. at cdcsr@cdcsrsl.com or WhatsApp No. 0321-8200864 and they are requested to provide the information as per the below format:

S. #	Company Name	Folio Number / CDC Account #	Name of the Shareholder	CNIC #	Cell#	E-mail Address
	NBP					

The details of electronic facility will be sent to the members at the email address provided by them. The login facility will be opened at 3:30 P.M. on March 28, 2024 enabling the participants to join the proceedings after identification and verification process before joining the meeting, which will start at 4:00 P.M. (sharp).

#### b) Attending Meeting Physically

Arrangements for physical gathering of shareholders have been made at Mövenpick Hotel, Club Road, Karachi.

#### c) Attending Meeting through Proxies

- i) All members, entitled to attend and vote at the Annual General Meeting, are entitled to appoint another member in writing as their proxy to attend and vote on their behalf. A legal entity, being a member, may appoint any person, regardless of whether they are a member or not, as proxy.
- ii) The proxy instrument must be complete in all respects and in order to be effective should be deposited at Office of the Registrar or Office of the Secretary Board, 2nd floor, NBP Head Office, I.I. Chundrigar Road, Karachi not later than 48 hours before the time of holding the meeting.
- iii) For attending the meeting through electronic means (Zoom), proxy form shall be submitted along with proxy holders' email address and mobile number.
- iv) If any member appoints more than one proxy for any one meeting and more than one instrument of the proxy are deposited with the Registrar/Bank, all such instruments of proxy shall be rendered invalid.

#### d) Guidelines for Appointing Proxies:

- i) In case of individuals, the account holder or sub-account holder and/or the person whose securities are in group account and their registration details are uploaded as per the regulations shall submit the proxy form as per the requirements mentioned below:
  - The proxy form shall be witnessed by two persons whose names, addresses and CNIC numbers must be mentioned on the form.

b) Attested copy of CNIC or the Passport of the beneficial owner(s) and of the proxy shall be furnished with the proxy form.

Leadership Insight

ii) In case of a legal entity, the original or duly authenticated Board of Directors' resolution or power of attorney with specimen signature of the nominee shall be produced (unless it has been provided earlier) along with proxy form to Messrs. CDC Share Registrar Services Limited or to the Office of Secretary Board, 2nd floor, NBP Head Office, I.I Chundrigar Road, Karachi.

(Proxy Form is available on NBP website www.nbp.com.pk)

 Members are requested to immediately notify any change in their address to the Bank's Registrar/Shares Transfer Agent i.e., Messrs. CDC Share Registrar Services Limited.

#### PROCEDURE FOR VOTING FOR SPECIAL AGENDA ITEMS

It is hereby notified that according to the Companies (Postal Ballot) Regulations, 2018 and its amendments notified vide SRO 2192(I)/2022 dated December 05, 2022 members will be allowed to exercise their right to vote for the special business in the Annual General Meeting (AGM), in accordance with the conditions mentioned in the aforesaid regulation, the Bank shall provide its members with the following options for voting:

#### **E-Voting Procedure**

- a) The Bank's Share Registrar in accordance with the Companies (Postal Ballot) Regulations, 2018 will send complete information to the members, including but not limited to, web address, login detail, password, date of casting e-vote and other necessary details through email; and security code through SMS on their registered email and mobile number available in the members' register.
- b) Identity of the member intending to cast vote through e-voting shall be authenticated through electronic signature or authentication for login.
- c) Individual interested to cast his/her vote through e-voting, availability of his/her CNIC, mobile number and email address and in case of a corporate entity NTN in company's record is mandatory.
- d) It is mandatory for all CDS account holders to update their records with their participants and physical shareholders with Bank's Share Registrar i.e., CDCSRSL before book closure date.
- e) Voting lines for Special Agenda items will be opened for the Shareholders from March 25, 2024 at 09:00 a.m. till March 27, 2024 at 5:00 p.m.

#### **Postal Ballot**

The Shareholders shall ensure duly-filled and signed ballot paper along with copy of CNIC, in case of individual and in case of body corporate, acceptable identification documents i.e., the Original or duly authenticated Board of Directors' resolution / power of attorney along with valid copies of CNIC of authorized signatories etc. should reach through post to the Chairman, National Bank of Pakistan, Head Office Building, 2nd floor, I. I. Chundrigar Road, Karachi or by email at agm@nbp.com.pk by March 27, 2024 till 5:00 p.m. i.e., before the day of poll.

#### **Vote Casting In-Person or Through Proxy**

Polling booth will be established at the place of physical gathering of the AGM for voting.

#### SPECIAL NOTES TO THE SHAREHOLDERS

#### CONVERSION OF PHYSICAL SHARES INTO BOOK-ENTRY FORM:

The SECP through its letter No. CSD/ED/Misc./2016-639-640 dated March 26, 2021 has advised listed companies to adhere to the provision of Section-72 of the Companies Act, 2017 (the "Act") requiring all the existing companies to replace shares issued by them in physical form with shares into Book-Entry form in a manner as may be specified and from the date notified by the SECP but not exceeding four (04) years from the date of promulgation of the Act. Considering the aforesaid directive, NBP has also published a request on October 28, 2021 to ensure compliance with the Act and advised to open Investor Account directly with the Central Depository Company of Pakistan Limited ("CDC") or CDC-Sub-Account with any TREC Holder registered with Pakistan Stock Exchange Limited (PSX) to place their physical shares into Book-Entry form. It will not only ensure the compliance of relevant rules and regulations but will also speed up the process of disbursement of entitlement to the respective shareholders.

Financial Statements

#### 2. **AVAILABILITY OF AUDITED FINANCIAL STATEMENTS ON BANK'S WEBSITE:**

The Bank has placed the Audited Annual Financial Statements for the year ended December 31, 2023 along with Auditors' Report, Directors' Report and Chairman's Review Report thereon on its website: www.nbp.com.pk

#### STATEMENT OF MATERIAL FACTS

This Statement sets out material facts concerning the special business given in agenda items No. 4, 5 & 6 of the Notice, to be transacted in the 75<sup>th</sup> AGM of NBP's shareholders to be held on March 28, 2024.

#### Agenda Item No. 4:

Financial Performance

#### To approve the renewal with amendments in the Board Remuneration Policy

The Board Remuneration Policy was initially approved by shareholders in the Extraordinary General Meeting on July 27, 2020. Subsequent amendments were approved in the 74th Annual General Meeting of NBP held on March 30, 2023. The Board of Directors has reviewed and updated the Remuneration Policy to align with the State Bank of Pakistan's Corporate Governance Regulatory Framework ("CGRF"). The Policy adjustments aim to enhance alignment with industry standards and best practices. Despite the update, there is no major change in the remuneration structure for the directors.

#### SUMMARY OF KEY CHANGES IN THE BOARD REMUNERATION POLICY

S. No.	Existing	New	Rationale
1	Clauses 6.1, 7, 8.1 & 9	8.1 & 9 Clauses 6.1, 7, 8.1 & 9	
	Reference is of 71 <sup>st</sup> AGM held on May 12, 2020 and EOGM held on May 15, 2017.	Change with reference to the 74 <sup>th</sup> AGM held on March 30, 2023.	Updation of relevant clause based on shareholders' approval.
	Clause 8.2	Clause 8.2	
2	Silent on insurance coverage.	Travel and health insurance coverage during international travel for official purpose and/or attending Board/ Board Committee meetings.	Insurance coverage is required for life & health of Directors during international travel.
3	Clause 11 Reference to SBP's BPRD Circular No. 03/2019. Approval of Shareholders on pre or post-fact basis.	Clause 11 Reference to SBP's BPRD Circular No. 05/2021 (CGRF). Approval of shareholders on pre-fact basis only.	CGRF has superseded the previous circular.  Due to SBP's CGRF Clause 2(i) of G-14

The Board has recommended the following resolutions to the Shareholders for approval:

"RESOLVED THAT the Board Remuneration Policy is hereby renewed/amended as per the summary of key changes in the Board Remuneration Policy presented and that the updated Policy, be and is hereby adopted."

Disclosure: In terms of Section 134(3) of The Companies Act, 2017, all Directors and Chairman, except the President, are interested in this special resolution.

#### Agenda Item No. 5:

To approve transmission of Annual Audited Accounts of the Bank to the members via QR enabled code and web link

The Securities and Exchange Commission of Pakistan, in its Notification S.R.O. 389 (I)/2023 dated March 21, 2023, recognizing technological advancements and the obsolescence of older technology, has permitted listed companies to circulate the annual audited financial statements to their members using QR enabled code and weblink, instead of the traditional circulation via CD/DVD/USB. This is subject to the approval of shareholders obtained during a general meeting. The Bank will send the Notice of Annual General Meeting to members following the Act and will adhere to other instructions of SECP outlined in the aforementioned notification, including:

- (a) to transmit via email annual audited financial statements to shareholders who have provided to the Bank their email addresses; and
- (b) to provide within one week, free of cost hard copy of annual audited financial statements with relevant documents to shareholder(s), in case the Bank receives request of a shareholder on the standard request form available on the Bank's website.

The shareholders are requested to pass the following resolutions:

"RESOLVED THAT the Bank shall circulate annual audited financial statements to its members through QR enabled code and weblink and shall discontinue circulation of annual financial statements through CD/DVD/USB, be and is hereby approved".

"FURTHER RESOLVED THAT the Bank shall ensure at all times the requirements given in Securities and Exchange Commission Notification S.R.O. 389 (I)/2023 dated March 21, 2023 and all other applicable laws in connection with the transmission of Notice of Annual General Meeting and circulation of Annual Report to the members of the Bank are duly complied with, be and is hereby approved."

Disclosure: In terms of Section 134(3) of The Companies Act, 2017, no Director/Chairman/President is directly or indirectly interested in the special resolutions.

#### Agenda Item No. 6:

To authorize Mr. Rehmat Ali Hasnie, President / CEO, NBP, to sign the necessary legal/regulatory documents pertaining to the closure of NBP Bishkek Branch, Kyrgyz Republic NBP Baku Branch, Azerbaijan and subsidiary bank - Almaty on behalf of the shareholders of National Bank of Pakistan

NBP shareholders in their 72<sup>nd</sup> Meeting held on March 29, 2021 had accorded their approval for closure of operations at all Central Asian locations and had also empowered Mr. Arif Usmani, the then President / CEO NBP to sign all necessary legal / regulatory documents on behalf of NBP Shareholders. Mr. Arif Usmani after completing his tenure has left the Bank. In order to comply with the local regulatory requirements, we, request the Shareholders of the National Bank of Pakistan, to delegate the powers to Mr. Rehmat Ali Hasnie, incumbent President / CEO, to sign all documents including the decisions on behalf of shareholders required for closure of the operations at the Kyrgyz Republic, Azerbaijan and Kazakhstan, as previously delegated to the then President Mr. Arif Usmani. The Board has recommended the following resolution to the Shareholders for approval:

"RESOLVED THAT Mr. Rehmat Ali Hasnie, President / CEO NBP, Head Office, Karachi be and is hereby authorized to sign all the necessary legal/regulatory documents on behalf of Shareholders of National Bank of Pakistan in order to complete the necessary formalities for closure of operations in overseas branches/subsidiaries, be and is hereby approved."

Disclosure: In terms of Section 134(3) of The Companies Act, 2017, no Director/Chairman, except the President, is directly or indirectly interested in the special resolution.

# شيئر بوللرز سے درخواست كى جاتى بىك دورورى ديل قرار دادوں كى منظورى دين:

" به قرار پایا ہے کہ بینک ہے مبران کو کیو آرفعال کوڈ اورویب انگ کے ڈریعے سالاندآ ڈٹ شدہ الیاتی گوشوارے ارسال کرے گااوری ڈی اُڈی وی ڈی اُ بھالیس بی کے ڈریعے سالاند مالیاتی گوشواروں کی ترسیل بندکردےگا ،اوراس کی منظوری دی جاتی ہے"۔

Strategic Overview

" مزید قرار پایا ہے کہ بینک سیکی و ٹیز اینڈ ایجیجیج کیشن اوٹینکیشن 389.S.R.O (1) 2023/مورند 21 ماری 2023 میں دیے گئے شوا بلا کو بینک کے ممبران کوسالاند اجلاس عام کے نوٹس کی ترسیل اور سالاندر پورٹ کی سرکولیشن کے سلط میں تمام کا تال اطلاق قوانین کی قبیل کی جائے گی ، اور اس کی منظوری دی جاتی ہے"۔

اھلان دستبرداری: کمپنیزا یک 2017 کے بیشن 134 (3) کے مطابق ،کوئی بھی ڈائز یکٹر/ چیئز شن/صدرخصوصی قراردادوں بش براوراست یا بالواسط و کچی چیش رکھتا ہے ایجیٹرا آئٹ فمبر 6:

میشن بینک آف پاکتان کشیئر مولڈرز کی جانب سے جناب رحت علی صدرای ای اوکو NBP بلکیک برا کی جمہوریہ کرفز، NBP پاکوبرا کی مآذر ہا نیجان اور ذیلی بینک الماتی کی جندش کے حوالے سے ضروری قانونی اریکے لیٹری دستاویزات پر دستخط کرنے کا افتصار دینا

این پی پی کشیئر بولڈرز نے سوری 29 ماری 2021 کو ہونے والے اپنے 72 ویں اجلاس میں تمام وسطی ایشیائی مقامات پرآپریشٹر بند کرنے کے لیے اپنی رضامندی وی تھی اوراس وقت کے صدرای ای اورائی این اورائی این اورائی ویا تھا۔ جناب عارف حثانی نے اپنی ہوائڈرز کی جانب سے تمام ضروری قانونی اریکو لیٹری وشاویزات پر دینخط کرنے کا افتیار تک ویا تھا۔ جناب عارف حثانی نے اپنی ہدت ملازمت پوری کرنے کے پر بینک چھوڑ و یا ہے۔ انبذا مقالی ریکو لیٹری تقاضوں کی تھیل کرنے کے لیے ، ہم پیھٹل بینک آف پاکستان کے ثیم ہولڈرز سے گزارش کرتے ہیں کہ وہ افتیارات موجودہ صدرای ای او جناب رحت میلی کی تفویش کریں ، تا کہ وہ تمام وستاویزات پر وہنخط کریں جن می شیئر ہولڈرز کی جانب سے کرفز جمہوری آفر رہا تجان اور تا از قستان میں آپریشز بندکرنے کے فیطے شامل جی ، مجبوری آفر رہا تجان اور تا ان تعان کے مصدر جناب عارف میٹانی کومونیا کیا تھا۔

بورڈ نے منظوری کے لیے شیئر ہولڈرز کودرج ذیل قراردادی سفارش کی ہے:

" قرار پایا کہ جناب رحت علی حتی ،صدر/ی ای او ،این بی بی، میڈ آف، کرا بی کو بیشنل مینک آف پاکستان کے ثیمتر بولڈرز کی جانب سے بیرون ملک برا ٹیج ل/ ماتحت اواروں میں آپریشنز کی بندش کیلئے تمام ضروری قانونی / ریگولیٹری دستاویزات پردسخط کرنے کا اختیار دیا گیا ہے اوراس کی منظوری دی جاتی ہے۔"

املان دستېرداري: کمپنيز ايک 2017 کے سيکشن 134 (3) کے مطابق ،صدر کے علاوہ کوئي مجي ۋائر يکٹرا چيئر مين خصوصي قرار داريس براہ راست يا بالواسط د کچيي نيس رکھتا ہے۔

# ايجذاآتم نمبر4:

# بورؤى معاوضه ياليسى بن تراميم كرساته تجديدى منظورى

پورڈ کی معاوضہ پالیسی کوابتدائی طور پر 27 جولائی 2020 کو منعقد ہونے والے فیر سمبولی اجلاس عام میں شیئر ہولڈرزنے منقوری وی تھی۔ 30 ماری 2023 کو ہونے والے این ٹی ٹی کے چوہتر ویں سالانہ اجلاس عام میں بعداز ال ترامیم کی منظوری وی گئی۔ بورڈ آفڈائز یکٹرزنے معاوضہ پالیسی کا جائز ولیا اور اسٹیٹ ویٹک آف پاکستان کے کارپوریٹ گورنش ریگو کیٹری فریم ورک ("CGRF") کے ساتھ ہم آ بنگ کرنے کے لیے اپ ڈیٹ کیا۔ پالیسی ایڈ جسٹنٹ کا مقصد صنعت کے معیار اور پہترین طریقوں کے ساتھ ہم آ بنگی بڑھانا ہے۔ اپ ڈیٹ کے باوجووڈ ائز کیٹرز کے لیے معاوضے کے شریکر میں کوئی خاص تبدیلی ٹیٹ ہوئی ہے۔

# بورو كى معاوضه ياليسى بيس اجم تبديليون كاخلاصه:

نبرش/	625.90	نئ	ريل,
1	شق 7،6.1، 1.8اور9 بحواله 12 مئ 2020 كومنعشده 71ويس سالانها جلاس عام اور 15 مئ 2017 كومنعشده فيرمعمولي اجلاس عام -	ش 7،6.1، 8.1 اور 9 30 مارچ 2023 كومنعقده 74 ديس مالاندا جلاس عام كے حوالے سے تبديلي -	شیر بولڈرز کی منظوری کے تحت منعلقہ ش کواپ ڈیٹ کرنا۔
2	شت2.8 انشورنس کورت کی پرخاموثی _	ش 2.8 سرکاری مقصدا درا یا بورڈ / بورڈ کمیٹی کے اجلاسوں بٹی شرکت کے لیے بین الاقوائی سفر کے دوران شریع ل اور بیلتھ انشورش کورت کے۔	مین الاقوامی سنر کے دوران ڈائز یکٹرز کی زندگی ادر صحت کے لیے انشورنس کورن ضرور کی ہے۔
3	شق 11 بحالہ اسٹیٹ دینک آف پاکستان کے BPRD سرکلرنمبر 2019/03۔ قبل ادر بعداز حقائق کی بنیاد پرشیئر بولڈرز کی منظوری۔	شق11 بحوالہ اسٹیٹ بینک آف پاکستان کے BPRD سرکلرنبر 05/2019 (ی بی آرابیف) صرف قبل از حقائق کی بنیاد پرشیئر ہولڈرز کی منظوری۔	ی ٹی آرائیف نے گزشتہ مرکار کی جگہ لے لیہ- اسٹیٹ دینک آف پاکتان کی G-14 کی CGRF شق2(i) کی دجہ ہے۔

بورڈ نے منظوری کے لیے شیئر ہولڈرز کودرج ذیل قراردادوں کی سفارش ویش کی ہے۔

" قرار پایا کہ بورڈ ک معاوضہ پالیسی میں تجدید کر ترمیم کی گئی ہاور بورڈ ک معاوضہ پالیسی میں چیش کردواہم تبدیلیوں کے ظامے کے مطابق اپ کی منظوری دی جاتی ہے۔" اعلان دستبرواری : کمپنیزا کیک 2017 کے کیشن 134 (3) کے مطابق صدر کے علاوہ تمام ڈائر کیشرزاور چیئز مین اس خصوصی قرار داد بیس دکھی رکھتے ہیں۔

# ايجندُ التَّمُ مُبرِ5:

# كيوة رفعال كوذا ورويب لنك كذريع مبران كوبينك كمالا ندآذث شده الى گوشواروں كى ترسل كى متقورى دينا

سیکنے رشیز اینڈ ایمینے کمیشن آف پاکستان نے اپنے ٹوٹینگیش 389.S.R.O (1) 2023/مورند 21 ماری 2023، میں ٹیکنالو می میں جدت اور پرانی ٹیکنالو می کے خاتے کے آسلیم کرتے ہوئے السفتہ کمینیوں کو اجازت دی گئی ہے کہ وہ اپنے ممبران کو کا ڈی وی ڈی کی اوالیس بی کے دواتی ترسیل کے طریقتہ کا استعمال کرتے ہوئے ترسیل کے دوران حاصل کردہ شیئر ہولڈرز کی منظوری سے شروط ہے۔ ویک ممبران کو سالا نیا جلاس عام کا ٹوٹس ہیسے گا اور خدکورہ نوٹیش میں بیان کردوالیس ای کی کی کی دیگر کہ بدایات برشل کرے گئیش میں بیان کردوالیس ای کی کی کی دیگر کہ بدایات برشل کرے گا بھول:

(الف)ائ مل كذريع سالاندا وشده مالياتي موشوار عشير مولدرز كوارسال كرنا جنبول في بينك كوابناا ي ميل ايدريس فراتهم كيا مواور

(ب)ایک ہفتے کے اندرشیئر ہولڈرز کومتعلقہ دستاویزات کے ساتھ سالا نیآ ڈٹ شدہ مالیاتی گوشوارے کی بارڈ کا پی مفت فراہم کرنا ہوگی ، نیز وینک کی ویب سائٹ پر دستیاب درخواست فارم پرشیئر ہولڈر کی درخواست موصول ہوتی ہے۔

## اليشرانك دوننك كاطريقه كار:

- الف) کمپنیز (پوٹل بیلٹ) ریگولیشتز ، 2018 کے مطابق بینک کاشیئر رجسٹرارممبرز کوٹکس معلومات بیسیے گا ،بشول کیکن ان تک محدود نہیں ، دیب ایڈریس ، لاگ ان کی تفصیل ، پاس ورڈ ، ای دوٹ ڈالنے کی تاریخ ،اور دیگر ضروری تفسیلات شامل ہیں اور ممبران کے رجسٹر میں دستیاب ان کے رجسٹر ڈای ٹیل اور موبائل نمبر پرایس ایم ایس کے ذریعہ سیکیورٹی کوڈ بیسے گا۔
  - ب) اليكثرانك دونتگ كي ذريع ووث ۋالنے كااراد وركھنے والے مبران كي شاخت اليكثرانك دستخط يالاگ ان كي ذريع تصديق كي جائے گي۔
- ج) الكيشرانك دونتگ ك ذريع اپنادوث والے يين ولچي ركھ والے افراد كا اپنے CNIC ، مو باكل نمبر، اوراى ميل ايد رئيس اوركى كار پوريث ادارے كى صورت مين كي كريكارو مين NTN كى دستيا بي لازى ہے۔
- د) تمام کی ڈی ایس اکاؤنٹ ہولڈرز کے لئے لازمی ہے کہ وہ اپنے شرکاء کے ساتھ اپنے ریکارڈ زکواور فزیکل شیئر ہولڈرز بینک کے شیئر رجسٹرار لینی CDCSRL کے پاس ریکارڈ بک بند ہونے کی تاریخ سے پہلے اپ ڈیٹ کریں۔
  - و) خصوصی ایجنڈ ا آنمٹر کے لئے دوئنگ لائنزشیئر ہولڈرز کے لئے 25 مارچ 2024 میج 9:00 بجے سے 27 مارچ 2024 شام 5:00 بج تک کھولی جا تھی گی۔

# يوشل بيك

انفرادی اور کارپوریٹ باؤی کی صورت بمی شیئر ہولڈرز اس بات کونٹین بنائی کہ درست طریقے ہے بھرے ہوئے اور پیخفاشدہ بیکٹ بیچر کے ساتھ قاتل تبول CNIC کی ایک کا پی مستعد دستاویزات بینی بورڈ آف ڈائز کیٹرز کی قرار داد کر پاور آف اٹارنی کی دستیانی قیمن بنائیں۔ مجاز دستخطاکنندگان کے CNIC وغیرہ کو بھی بذریعہ ڈاک چیئز مین بیشنل بینک آف پاکستان ، ہیڈآفس بلڈنگ، دوسری منزل ، آئی آئی چندر گھرروڈ ، کراچی یا بذریعہ ای میل agm@nbp.com.pk پرشام 5:00 ہیج تک پہنچادیں۔ بولنگ کے دن سے پہلے بعنی 27 مارچ 2024 شام 5:00 ہیک ۔

ذاتی طور پریاپراکسی کے ذریعے دوٹ کا شنگ:

سالاندا جلاس عام میں ووٹ ڈالنے کی غرض سے پولنگ بوتھ قائم کیا جائے گا۔

حصص بانتگان کے لئے خصوصی اوش:

# 1\_ كانٹرى فارم يى فزيكل شيئرزى ۋيازث/تبديلى:

سیکیورٹیز اینڈ انچینے کمیشن آف یا کتان نے اپنے خوانمبر 640-639-630/Misc./2016 مورند 26 مارچ 2021 کے ذریعے اساڈ کمپنیوں کو ہدایت دی ہے کہ وہ کمپنیز ایک ، 2017 کے بیشن 77 پر گل کریں جو کہ تمام موجودہ کمپنیوں سے مطالبہ کرتا ہے کہ وہ اپنے جاری کر دہ فزیکل تصنص کو بک انٹری فارم میں اس طریقے سے تبدیل کریں جیسا کہ بیان کیا گیا ہے اور ("SECP") کی طرف سے مطالع کیا گیا ہے ایک کے نفاذ کردہ تاریخ کے مطابق ہو لیکن چارسال سے زیادہ فئیں ہوئی چاہئے۔ ذکورہ ہدایت پر خور کرتے ہوئے ، این ٹی ٹی نے ایک کے قاضوں کی قبیل کو قبیل کے قبیل کو تباہد کردہ تاریخ کے انسان کو بیان کیا گیا ہے اور مشورہ و یا ہے کہ وہ است سینئرل ڈیا زئری کمپنی آف یا کتان المیائد (CDC) کے ساتھ ایک سرمایدگاری اکا وَت کھول کیس۔ پاکستان اسٹاک ایکچیخ کمپیٹر کے ساتھ رجسٹر ڈیسس سے کی کے ساتھ ایک وکھوٹو ٹا بنائے گا بلکہ شیم ہولڈرز کے متعلقہ تو اعداد ضوابط کی تعیل کو محفوظ بنائے گا بلکہ شیم ہولڈرز کے استحقاق کی تقسیم کے مل کو بھی تیز کرے گا۔

# 2 مينك كى ويب سائث يرآؤث شده مالياتى كوشواروں كى دستيالى:

31 دیمبر 2023 کوئتم ہونے والے سال کے آ ڈٹ شدہ سالانہ مالیاتی گوشواروں کے ساتھ آ ڈیٹرز رپورٹ ، ڈائز کیٹرز رپورٹ اور چیئز بین کی جائزہ رپورٹ اپنی ویب سائٹ www.nbp.com.pk پراپ لوڈ کردی گئی ہیں۔

# مادى حقائق كابيان

یہ بیان 28 ماری 2024 کو ہونے والے پیشنل بینک آف پاکستان کے شیئر ہولڈرز کے چھر ویں سالا شاجلاس عام بین مل بی لانے کے لیے ٹوٹس کے ایجیٹر ایسٹو نمبر 4،5اور 6 میں دی گئی خصوصی کارروائی ہے متعلق ادی حقائق طے کرتا ہے۔

اى مىل ايدريس	موباكل فبر	قوى شاختى كارونبر	شيئر جولار كانام	فوايرنبر/ CDC اکاؤنٹ نبر	<sup>سم</sup> پنۍ کا نام	نبرثار
					ايوني	

الیکٹرانک ہوات کی تنصیات ممبران کی طرف سے فراہم کردہ ای میل ایڈریس پر فراہم کردی جائیں گی۔مور ند 28 مارچ 2024 کولاگ ان سولت ووپہر 03:30 ہے کھول دی جائے گی تا کیشر کا ماجلاس شروع ہونے کے مقررہ وقت شام 04:00 ہے سے پہلے پہچان اور تصدیق کے مل سے کزر کراجلاس میں شریک ہو تکیس۔

ب) اجلاس مين ذاتي طور يرشركت:

مووین یک ہوٹل،کلب روڈ ، کراچی میں شیئر ہولڈرز کے لئے رو برواجتاع کے انظامات کئے گئے ہیں۔

ب) پراکسیر کے دریع اجلال ش شرکت کرنا:

- ۔ متمام مبران جو کہ سالا ندا جلاس عام میں شرکت اور ووٹ ڈالنے کے اہل ہیں کسی بھی دوسرے مبرکوتھ یری طور پر پراکسی مقرر کر سکتے ہیں۔ایک قانونی اوارہ رکن ہونے کے ناطے کسی بھی فر دکوقطی نظر، خواہ وہ ممبر ہو پانہیں، پراکسی کے طور پر تقرری کرسکتا ہے۔
- ا۔ پرائسی انسٹر دمنٹ ہر لحاظ کے ممل ہونا ضروری ہے ادر مؤثر ہونے کے لئے اجلاس کے انعقاد سے 48 تھنے قبل شیئر رجسٹرار پاسکریٹری بورڈ کے دفتر ، دوسری منزل، NBP میڈر آفس، آئی آئی چندر گیرروڈ، کراچی پرجع کروانا ہوگا۔
  - اا۔ الکٹرانک سہات (زمم) کے ذریعے میٹنگ میں ٹرکت کے لئے پرائسی ہولڈرز کاای میل ایڈریس اورموبائل نمبر پرائسی فارم میں ہونالازی ہے۔
- ۱۷۔ اگر کوئی ممبر کسی ایک میٹنگ کے لئے ایک سے زیادہ ممبرز کو پراکسی مقرر کرتا ہے یا کسی پراکسی کے ایک سے زیادہ انسٹر ومنٹس رجسٹرار/ بینک کے پاس جمع کروائے جاتے بال آو براکسی کے ایسے تمام انسٹر ومنٹس کو فلط قرار دیا جائے گا۔
  - ت) شيئر مولدرزكو يراكسي كي تقرري كے لئے درج ذيل بدايات يرهل كرنا موكا:
- ا) انفرادی صورت میں، اکا وَنٹ ہولڈریا ذیلی اکا وَنٹ ہولڈراور ایا وہخض جس کی سیکیو رشیز گروپ اکا وَنٹ میں ہیں اور ان کی رجسٹریشن کی تفصیلات قواعد وضوابط کے مطابق اپ لوڈ کی تمی ہیں مندرجہ ذیل تقاضوں کےمطابق پراکس فارم جمع کروائیں:
  - الف) پراکسی فارم دوافراد کے بطورگواہ وستخط کے ساتھ جمع کروایا جائے جن کے نام، بے اور کمپیوٹرائز وقومی شاختی کارونمبر فارم پرورج ہول۔
    - ب) قوی شاختی کارؤ کی تصدیق شده کا بی پایینیفیشل ما کتان اور پرانسی کے پاسپورٹ کی کا بی پرانسی فارم کے ساتھ ویش کی جائے گا۔
- ii) قانونی ادارے کی صورت میں نامز دفخص کے دستھ کے نمونے کے ساتھ اصل بابا ضابط تصدیق شدہ بورڈ آف ڈائز بکٹرزی قراردادیا یا درآف اٹارنی میسرزی ڈی ٹی شیئر رجسٹرار سروسز لمیٹٹریا سیکریٹری بورڈ کے دفتر ، دوسری منزل ، این بی بی جیڈ آفس ، آئی آئی چھر مگرروڈ ، کراچی میں پراکسی فارم کے ساتھ جمع کرانا ہوگا۔ (اگروہ پہلے فراہم ندکردیے گئے ہوں) -
  - (پراکسی قارم این بی بی کی دیب سائٹ www.nbp.com.pk پر بھی دستیاب ہے)۔
- ممبران ہے درخواست ہے کہ دوا پنے ہتے ہیں کسی بھی تبدیلی کی اطلاع فوری طور پر بینک کے دجسٹرار اُشیئر ز ٹرانسفرا یجنٹ بیعنی میسرزی ڈی ٹ شیئر رجسٹرارسروسز کمیٹنڈ کو وس۔

# البيثل ايجنزے كے لئے دوئنگ كالمريقة كار:

یہاں بیمطلع کیا جاتا ہے کہ پنیز (پوشل بیلٹ)ریگولیشنز ، 2018 اور اس کی ترامیم SRO 2192(I)/2022 مور ند 05 دسمبر 2022 کے ذریعے مطلع کیا گیا ہے کہ ممبران کوسالا نداجلاس عام (AGM) میں خصوصی کاروبار کے لیے دوٹ کاحق استعمال کرنے کی اجازت ہوگی۔ فدکورہ ضا بطح میں بیان کروہ شرا کط کے مطابق ، بینک اپنے اراکین کو دوئنگ کے لیے درج ذیل اختیارات فراہم کرےگا:

# نيشنل بينك آف پاكستان اطلاع برائے پچھتر واں سالا نہاجلاس عام

بذريعه بذا نوش اطلاع دى جاتى ب كنيشل مينك أف ياكتان كالميكتر والسالانها جلاس عام بروز جعرات مورخه 28 ماري 2024، پاكتان كے معيارى وقت كے مطابق شام 04:00 بجےمودین یک ہوٹل کلب روڈ ،کراچی میں ذاتی موجودگی اورالیکشرا نک ذرائع پرمنعقد ہوگا۔ اجلاس میں درج ذیل کارروائی عمل میں لائی جائے گی:

1\_ مورخہ 25 جولائی 2023 كوذاتى موجودگى اورالكيشرائك ذرائع سے منعقد ہونے والے شيئر ہولڈرز كے غير معمولى اجلاس عام كى كاروائى كي توثيق \_

Financial Statements

- 2۔ 31 دیمبر 2023 کوئتم ہونے والے سال کے لئے بیشنل بینک آف پاکستان کے سالان آڈٹ شدہ غیر مجموعی اور مجموعی مالی گوشوار وں اور اس کے ذکی اداروں کے مجتبع گوشوارے مع ڈائز یکفرزر بورٹ، آ ڈیٹرزر بورٹ کے ساتھ چیئز مین جائز ہر بورٹ کی وصولی ،ان پرغوراورمنظوری۔
- 3۔ 31 وسمبر 2024 كوئتم ہونے والے سال كے لئے آؤيٹرزكى تقررى اوران كے معاوضے طے كرنا۔ بورڈ آف ڈائز يكثرز نے ميسرز يي ڈبليوى اے ايف فرگون ايند كم يى ، چارٹرذ ا كا دَنْتُتُ كَوْ 35.825 ملين رويے بشمول بچوچا نو ني سرٹينيکيشن اورميسرز بي ڙي اوابرا تيم ايند کمپني ، چارٹر ڈا کا دَنْتُنس کو 35.826 ملين رويے بشمول بچوچا نو ني سرٹينيکيشن کي فيس ير 31 وتمبر 2024 كوئتم بونے والے سال كے ليے ويك كة وشرز كے طور ير دوبار واتعيناتى كى سفارش كى ہے۔

### خصوصي كاررواني:

- 4۔ بورڈ کی معاوضہ یالیسی بٹس ترامیم کے ساتھ تجدید کی منگوری۔
- 4- DR فعال کوڈاورویب نگ کے ذریعے میران کو بینک کے سالانہ آ ڈٹ شدہ پائی گوشواروں کی ترسیل کی منظوری دینا۔
- 6۔ تعیشن بینک آف یا کشان کے شیئر ہولڈرز کی جانب سے جناب رحت علی شنی ،صدر اس ای اواین ٹی لی کو NBP انتقابیک براٹج ، جمہور پیکرغوم NBP یا کو براٹج ، آفر رہا تیجان اور ذیلی ہینک الماتی کی بندش کےحوالے سے ضروری قانونی/ریگولیٹری دستاویزات پر دستھ کرنے کا اختیار دینا۔
  - 7۔ چیئر مین کی اجازت ہے کسی دیگر کاروباری معالمے پر کارروائی۔

بحكم بورة Sd/-سدفرعلى ضامن سیریزی(پورڈ)

Financial Performance

کرایی

مورند مارچ 2024،07

بینک کی شیئر ٹرانسفر کئے 20 مارچ 2024 سے 28مارچ 2024 تک (بشمول دونوں ایام) بندر ہیں گا۔ تاہم بینک کے رجسٹرار میسرزی ڈی می شیئر رجسٹرار سروسز لمينڈ، ي ذي ي بائرس 99\_ بي، بلاك بي سندهي مسلم كوآيرينو باؤسٽگ سوسائني (ايس ايم سي انتج ايس )، مين شارع فيصل، كراچي 74400 كومورند 21 مارچ 2024 تك كاروبارى اوقات فتم ہونے سے بہلے وصول ہونے والے ٹرانسفرز كواجلاس بين شركت كے سلسلے بين بروتت تصور كيا جائے گا۔

# سالانداجلاس عام مس شركت

سالا نداجلاس عام کا انعقاد سیکیو رشیز ایند ایجیجین کمیشن آف یا کستان (SECP) کے جاری کردہ رہنمااصولوں کےمطابق کمیا جارباہے اور سالا نداجلاس عام بی شیمتر ہولڈرز کی زیادہ سے زیادہ شرکت کیلیے ویڈ ہولنگ کی سہولت ، ذاتی موجود گی پر یامقرر کردہ پر اکسیز کے ذریعے شرکت کے انتظامات کئے گئے ہیں:

# الف) اجلال بين مذريعه أنيكثرا نك ذرائع شركت

سالا ندا جلاس عام میں الیکٹرا تک سہولت کے ذریعے شرکت کرنے والے ممبران سے درخواست کی جاتی ہے کہ مور ند 27 مارچ 2024 بوقت شام 05:00 بج تک CDC شيئررجسٹرارسروسزلمينڈ کي اي ميل cdcsr@cdcsrsl.com ياوائس ايپ نمبر 8200864-0321 پرخود کورجسٹرڈ کرواليس اوران سے التماس ہے کہ و مندرجہ ذیل فارمیث پر انفار میشن مہیا کریں:

# NATIONAL BANK OF PAKISTAN

# 75TH ANNUAL GENERAL MEETING

## FORM OF PROXY

Folio No or CDC participant Identity No
CDC Account No
I/We
of
being member(s) of the National Bank of Pakistan, holding shares no hereb
appoint of also
member of the National Bank of Pakistan (Folio No) or failing him/he
ofalso a member of National Bank of Pakistan (Folio
No) as my/our Proxy to attend the 75th Annual General Meeting of National
Bank of Pakistan, to be held at 04:00 P.M. (PKT) on Thursday, March 28, 2024, at Mövenpick Hotel, Clul Road, Karachi or through electronic means and at any adjournment thereof.
Proxyholder email address (for attending meeting through electronic means): and
mobile number
Signed this day of March, 2024.
Witnesses:  Affix Revenue Stamp of Five Rupees.
Name:
Address:
CNIC No
Name: Signature (Signature should agree with the
Address: specimen signature registered
CNIC No with the Bank)

#### NOTE:

#### Attending Meeting through Proxies:

- All members, entitled to attend and vote at the Annual General Meeting, are entitled to appoint another member in writing as their proxy to attend and vote on their behalf. A legal entity, being a member, may appoint any person, regardless of whether they are a member or not, as a proxy.
- The proxy instrument must be complete in all respects and in order to be effective should be deposited at Office of the Registrar or Office of the Secretary Board, 2<sup>nd</sup> Floor, NBP Head Office, I. I. Chundrigar Road, Karachi, not later than 48 hours before the time of holding the meeting.
- For attending the meeting through electronic means (Zoom), a proxy form shall be submitted along with the proxyholders' email address and mobile number.
- 4. If any member appoints more than one proxy for any meeting and more than one instrument of the proxy is deposited with the Registrar or the Bank, all such instruments of proxy shall be rendered invalid.

#### The shareholders will further have to follow the following guidelines for appointing proxies:

- In the case of individuals, the account holder or sub-account holder and/or the person whose securities are in group account and their registration details are uploaded as per the regulations shall submit the proxy form as per the requirements mentioned below:
  - a). The proxy form shall be witnessed by two persons whose names, addresses, and CNIC numbers shall be mentioned on the form.
  - b). An attested copy of CNIC or valid Passport of the beneficial owners and of the proxy shall be furnished with the proxy form.
- ii. In case of Government of Pakistan/State Bank of Pakistan/corporate entity, the original or duly authenticated Board of Directors' resolution or power of attorney with specimen signatures of the nominee shall be submitted along with the proxy form to Messrs. CDC Share Registrar Services Limited or to the Office of the Secretary Board, 2<sup>nd</sup> Floor, NBP Head Office, I.I. Chundrigar Road, Karachi.

# خبیشنل ببینک آف پاکستان پراکسی فارم برائے چھتر وال سالاندا جلاس عام

↑ <b>C</b> O i.e. ≈ 8 <b>C</b> O i y <b>C</b> ≥ 0.	, vo o
ى يارفيهات آئيد نشخى قبر	فايونبر ياى ذى
	ى دى يى اكالات نېر
	شرابم
	جن كا تعلق
کا کے رکن ہوتے ہوئے بذراجہ بندا کے گ	ے ہے بیٹنل بینک آف باکستان ہولڈیک شیئر زغبر
کارکن مجی ہے ا	
کار کن جی ہے کو میرے اروارے نما تھ ہے کے طور پر نامو و کرتا ہوں ا کرتے ہیں تا کہ وہ پیش بینک آف یا کستان کے	
بكرين جوكه بروز جعرات 28 ماريق 2024 كوشام 04:00 بج مووين يك جوكل كيب روز مكرا پي اورانيكشرا تك	75 ویں سالا ندا جلاس عام میں میرے اُ ہمارے پراکسی کے طور پرشرکت ڈرائع سے اوراس کے کسی بھی التوا و پر منعقد ہوگا۔
مواكل قبر	یراکسی کی ای میل ایڈریس (الکیٹراک ذرائع سے شرکت کے لئے )
عاري كو الأيما كيا: عاري كو الإيما كيا:	
	سكوابان:
Er ich	
يا في رو پ ڪ ر مي نيواسيم	
	شاقی کاروفبر
u <sup>p</sup> s	C.
و متخلط و نے گئے تھونے سے مطابقت رکھتے ہوں یا ویک میں رہنر ؤ ہوں	25
	ية
	انوث ا
	یرائمی کے ڈریعے اجلاس میں شرکت
ع حقدارین، کی دومر مے ممبر کو تو بی طور پراپ یا کی کے طور پر مقرد کرنے کے حقدارین، تا کہ دوم کرک کریں اور	
	دوٹ دیں۔ایک قانونی ادارو،ایک دکن ہونے کے ناظے کی جی گھ
ئے رہنر ار ک دفتر یا سیکر یفری بورڈ ک دفتر ، دوسری منزل ، این فی پی بیڈ آف، آئی چندر مگرروڈ ، کرا پی میں میشک	2- يرالني كى جزيات برلحاظ على بونا جائية اورموثر بون ك_
and the state of the state of	کانعقاد کے وقت ہے 48 تھنے پہلے تی کروانا ہوگا۔
را کسی بولڈرز کے ای میل ایڈ رئیس اور مو پاکل فہر کے ساتھ ایک پرا کسی قارم بھٹے کروانا لازمی ہے۔	
نا ہاور پراکی کا لیک سے زیادہ انسرومن دجراریا دیک کے پاس جع کرائے جاتے ہیں، آو پراکی کا ایساتمام	
	انسٹر ومنٹ کونلاقر اردیا جائے گا
i i	صص یافتگان کو پراکسیول کی تقرری کے لئے درج ذیل رہنمااصولول
وه فيض جس كى سيك رفية كروب اكا وحث بي إن اوران كى رجمز يش كاتصيات قواندوضوابط يمطابق اب اوذك	
	گئی ہیں ذیل میں بیان کردوخروریات کےمطابق پراکی قارم ہی گ
	الف) پراکسی فارم پر دوافراد گوای دیں گے جن کے نام، ہے او پر تام مدینة سرید کا تام میں اور مدافقات رہیں
ر پراکی کے پاسپورٹ کی کا پی پراکسی فارم کے ساتھ ویش کی جائے گی۔ کے میں مصریف فضور کے جندی کر ان ان ان ان ان مال مان در ان کر ان کی قرار ان ان ان	
، کی صورت میں ناحز دفخص کے دعندا کے امو نے کے ساتھ اصل پایا ضابط تقید این شدہ بورڈ آف ڈائز بکٹرز کی قرار دادیا بورڈ کے دفتر مدورہ برون ال مان میں ان میں آخر میں آئی آئی جندر گھر دوڑ کرائی کو رائمی فارم کے ساتھ رقع کر وانا موگ	ا تحومت پاکستان الشیث ویک آف پاکستان کار مجریت ادارے بادر آف بازر فی میسرزی وی کا ایشیئر جند اربر وربالدینذ باسکر مذی