

## NATIONAL BANK OF PAKISTAN

Annual Report 2023



## NATIONAL BANK JO PAKISTAN

#### Pakistaniat - Being Pakistani

In the pages of this year's Annual Report, we delve into the profound ethos of **Pakistaniat**,

which stands as a symbol of unity and strength.

Our creative cues draw inspiration from the timeless wisdom of Dr. Allama Muhammad Iqbal (RA). Such as the majestic Shaheen in Dr. Iqbal's poetry, symbolizing freedom and resilience, NBP has soared above challenges, embodying the spirit of progress and determination.

As we commemorate our 75th anniversary, we reflect on the enduring trust bestowed upon us by the people of Pakistan for over seven decades. Dr. Iqbal's teachings resonate deeply with our commitment to excellence, echoing his call for national progress through self-realization and unity.

Dr. Iqbal's vision of a dynamic and self-assured nation finds resonance in our bank's stellar performance and unwavering dedication to service. The way Dr. Iqbal envisioned the Shaheen as a symbol of individual and collective strength, we continue to empower the people of Pakistan to achieve their aspirations. Our journey mirrors Dr. Iqbal's vision of a progressive and prosperous Nation.

Through our commitment to innovation and inclusivity, we pursue to embody the essence of Pakistaniat in every endeavor we undertake thus continuing to be the beacon of Dr. Iqbal's philosophy by being the Nation's Bank.



# VISION

To be the Nation's leading bank enabling sustainable growth and inclusive development



# MISSION

We will achieve our vision by subscribing to the qualities captured by the word **IMAGINE** 

Corporate Governance



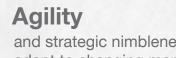
**Integrity** is the cornerstone of everything we do



### Market leadership

is what we aim across all our target sectors





and strategic nimbleness will help us adapt to changing market conditions



### **Good Governance**

and transparency



### Innovation

to provide for the customer needs of tomorrow





### **Nation-Building**

remains our priority





### Employee

engagement through a merit-based culture

StrategicOverviewFinancial StatementsAGM & Supplementary info.

ANNUAL REPORT 2023

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## OUR REPORTING SUITE

**Dear Readers,** Welcome to the 74th Annual Report of the National Bank of Pakistan ("NBP" or "the Bank"). This report comprehensively outlines the financial and non-financial performance of the Bank for the year ending December 31, 2023.

We hope you find the report informative and enjoyable.



#### **Strategy and Objective**

As a domestic systemically important bank ('D-SIB'), NBP holds a substantial role in influencing socioeconomic growth within the country. Our strategy is oriented towards transforming the institution into a future-ready, agile, and sustainable bank, concurrently upholding market leadership and fostering socioeconomic value creation for the broader society. The intricate details of our business model, including the impact of various capitals and their application in the value chain. This strategic approach, coupled with effective risk management and internal control measures, is geared towards achieving our short, medium, and long-term goals.

#### **Organisational Purpose**

Our corporate vision aspires to position us as the foremost Nation's bank, actively facilitating sustainable growth and inclusive development. Our commitment to realizing this vision is articulated through embracing the qualities represented in the acronym 'IMAGINE' (explained on Page # 4). Serving as guiding principles for all our endeavors, our vision and mission carefully guide every decision and action, all directed towards the overarching aim of "value creation".

#### **Targeted Readers**

This report is designed to meet the information needs of a diverse group of stakeholders, encompassing shareholders, employees, regulators, customers, governments, local communities, and others

#### **The Medium**

1. This Annual Report is released within three months from the date of approval of the Financial Statements. The comprehensive online version is also published simultaneously on the same date as the issue of this Annual Report at <a href="https://www.nbp.com.pk/">https://www.nbp.com.pk/</a>

#### InvestorInformation/Group-Standalone-Fin-Statements.aspx

- 2. The Report is distributed to shareholders in a digital format on a Compact Disk.
- A limited quantity of printed copies has been produced for shareholders who have made specific requests.

#### **Material Matters**

Material issues within our strategic framework are those that have a significant influence on our capacity to generate enterprise value across short, medium, and long-term horizons. These encompass factors within our operational landscape, including risks and opportunities arising from the operating environment, considerations from stakeholders, and an assessment of internal strengths and weaknesses.

#### **Suggestions and Queries**

We welcome inquiries, comments, and suggestions from our readers regarding this Annual Report. Please feel free to contact the office of the Chief Financial Officer with any feedback.

The Chief Financial Officer National Bank of Pakistan 2nd Floor, NBP Head Office Building, I.I. Chundrigar Road, Karachi Stakeholders may also contact our Investor Relations Office by email at: investor.relations@nbp.com.pk

| Reporting | Considerations |  |
|-----------|----------------|--|
|           |                |  |

|                                    | Financial Statements   |
|------------------------------------|--|
| Standards<br>and<br>Principles     | <ul> <li>The Banking Companies Ordinance, 1962</li> <li>The Companies Act, 2017</li> <li>The Listed Companies (Code of Corporate Governance) Regulations, 2019</li> <li>The Public Sector Companies (Corporate Governance) Rules, 2013</li> <li>International Financial Reporting Standards and Interpretations issued by the International Accounting Standards Board</li> <li>Islamic Financial Accounting Standards issued by the Institute of Chartered Accountants of Pakistan</li> <li>Other related directives issued by the SBP, SECP and PSX</li> </ul> |
| Internal<br>Assurance<br>Mechanism | Board Audit Committee     Robust framework of internal controls     Statement of Internal Control by the management     Shariah Board  |
| External<br>Assurance<br>Mechanism | <ul> <li>PwC A. F. Ferguson &amp; Co. Chartered Accountants</li> <li>BDO Ebrahim and Co. Chartered Accountants</li> </ul>  |

#### **Integrated Reporting**

The Bank's integrated thinking approach to strategy formulation has empowered it to proactively address emerging challenges in both internal and external operating landscapes. This Annual Report is organized to offer readers an integrated insight into the Bank's Organisational purpose and how this purpose guides its approach to value creation, governance, culture, strategy and objectives setting, and the realignment of activities with emerging external and internal influences. It also addresses material matters impacting its long-term sustainability.

#### **Integrated Outcomes Reporting**



#### 2023 Annual Report

NATIONAL BANK OF PAKISTAN

#### **Our Reporting Process and Boundary**

This report comprehensively covers both financial and non-financial information on both standalone and consolidated bases. The key contents of this report include:

- Governance & Stewardship
- Our Value Creation & Business Model
- Strategic and Operational Review by the Board, Chairman, and the CEO
- Material Risks and Opportunities

 Audited Standalone Financial Statements of the parent entity, along with the Auditors' Report
 Audited Consolidated Financial Statements of the Bank, its subsidiary companies, a joint venture, and associate companies (Group) as depicted in the Consolidated Financial Statements, along with the Auditors' Report Statement of Compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2019, and the Public Sector Companies (Corporate Governance) Rules, 2013

- Auditors' Review Report on the above Codes of Corporate Governance

The Board Audit Committee, in accordance with its mandate, reviewed and endorsed these audited Financial Statements to the Board for approval. Subsequently, the Board of Directors, during its meeting held on February 22, 2024 granted approval for the release of these audited Financial Statements. These financial statements are to be formally adopted by the Shareholders in the Annual General Meeting.

#### **Governance and Culture**

Our robust corporate governance culture places paramount importance on transparency, accountability, and the tenets of good governance to safeguard the interests of stakeholders. A comprehensive explanation of our governance structure is available in the Corporate Governance section on Page # 76.

#### Other Information

We also have a presence on digital platforms:

- https://www.facebook.com/NBPTheNationsBank
- https://www.instagram.com/nationalbankofpakistan/
- https://www.youtube.com/channel/UCcl-feuO5V4sCclm0xigzVg
- https://www.linkedin.com/company/national-bank-of-pakistan/
- https://twitter.com/TheNBPak

#### Narrative Report and Corporate Governance

- Listing Requirements of the Pakistan Stock Exchange
- The Listed Companies (Code of Corporate Governance) Regulations, 2019
- The Public Sector Companies (Corporate Governance) Rules, 2013
- Integrated Reporting Framework
- Guidelines for Presentation of Annual Reports Issued by the Institute of the Chartered Accountants of Pakistan and Institute of Cost and Management Accountants of Pakistan
- Robust governance framework which embeds regulations and best practices Code of Conduct for employees and other governance related policies of the Bank
- Reporting to the relevant BoD Committee and Board of Directors.
- PwC A. F. Ferguson & Co. Chartered Accountants
- BDO Ebrahim and Co. Chartered Accountants

## ORGANISATIONAL OVERVIEW

Ng 1.

ي بونگاه مسين شو خي تو د لبه کي کي ا فقدا بحكاد سم فيصسك ولكا بوں مے بھے کوام پر کی خسد اے نوم پر کی مع بي الوسك اوركاف ركاك الم حسبان كياجو كداہودہ قیصہ کی کت ہے الملك المسير المسي المسير المسيرم مسير المسيرم مسير المسير المسير المسير المسير المسير مسير ا مبن تسير المشين قعسد سلطانى ككنب بر اخبداك تقبحة شيدب ممتام سرك آگاه فبجكاج بسطف سيرك أكسك من شيداب تن خودی مسیں کم ہے خسہ انی تلا کش کر عف انساں مريث ول کم درويش بے گھیم سے لچے چھ میں بے تشہرے لیے اب صلاح کار کی راہ میں يلايانى كركن بمحاكو تلبندري في السباب

## ABOUT NBP

### The Nation's Bank

**Established on November 9, 1949,** under the National Bank of Pakistan Ordinance, 1949, is a prominent entity listed on the Pakistan Stock Exchange. Headquartered in Karachi, it is actively involved in the provision of comprehensive commercial banking and related services both domestically and internationally.

Functioning as a conduit for treasury transactions on behalf of the Government of Pakistan, acting as an agent to the State Bank of Pakistan, the Bank oversees a network of 1508 domestic branches in Pakistan and 18 overseas branches, including the Export Processing Zone branch in Karachi. With an expansive local and international outreach facilitated by branches, ATMs, subsidiaries, representative offices, agency tie-ups, and correspondent banking relationships, the Bank holds a significant position in the financial landscape. Boasting a total asset base of PKR 6.7 trillion (USD 23.6 billion), constituting approximately 14% of the total industry assets, the Bank has earned the distinction of being recognized as a "Domestic Systemically Important Bank" by the State Bank of Pakistan.

Aligned with its vision of fostering sustainable growth and inclusive development, the Bank exhibits a robust diversification across key business segments, encompassing retail, commercial, corporate & investment, Islamic, treasury, and international operations. Its international footprint extends across South & Central Asia, the Middle East, Western Europe, and North America. As of December 31, 2023, the domestic current and savings account (CASA) ratio stands at an impressive 79%.

### 7 Decades of Service to the Nation

Following the independence of Pakistan in 1947, the nation inherited a financial system marked by considerable fragility. A pressing need emerged for the establishment of a commercial bank characterized by a truly national ethos, one equipped to effectively navigate the country through the uncertainties prevalent at that time. Since its inception, the Bank has remained steadfast in its overarching purpose and mission - that of fortifying the financial well-being of the nation and providing resilience during periods of uncertainty, a commitment enduring through the historical then, the dynamic now, and the perpetual always. With a dedicated workforce exceeding 15,000 employees, the Bank diligently caters to a substantial clientele of 9million+ customers. This commitment is actualised through an expansive local and international network, comprising branches, agency arrangements, and strategically positioned business promotion offices across Europe, America, Central Asia, Far and Middle Eastern countries. Additionally, the Bank has cultivated meaningful correspondent banking relationships, further solidifying its global financial footprint. Beyond being merely a financial institution, the Bank stands as a stalwart companion in the nation's financial trajectory, consistently providing support and strength throughout the changing times of Then, Now, and Always.

## Strong Capitalisation and Risk Profile

Possessing a substantial net asset value of PKR 382.8 billion, the National Bank of Pakistan (NBP) stands as the most capitalised bank in the country. In accordance with the State Bank of Pakistan's (SBP) guidelines, all locally incorporated banks are required to maintain a minimum paid-up capital (net of losses) of PKR 10 billion. NBP's paidup capital for the year ending December 31, 2023, surpassed this requirement, standing at PKR 21.27 billion (unchanged from 2022), showcasing a comfortable margin above the SBP stipulations. As part of its regulatory compliance, the bank adheres to the minimum capital ratios set forth by the Basel framework, periodically advised by the SBP. Designated as a Domestic Systemically Important Bank (D-SIB) by the SBP, NBP is subject to a total capital adequacy requirement of 14%, including a mandated capital conservation buffer of 2.5%. Demonstrating robust financial health, NBP boasts a Common Equity Tier 1 (CET-1) ratio of 19.16% (up from 16.30% in 2022) and an overall Capital Adequacy Ratio (CAR) of 25.47% at the close of 2023 indicating full compliance with the elevated regulatory standards. The bank's leverage ratio concluded 2023 at 3.12% (compared to 3.08% in 2022), further emphasizing its sound financial standing. In terms of liquidity and net stable funding, NBP exceeds regulatory requirements, with ratios of 176% (2022: 147%) and 259% (2022:251%), respectively, against a regulatory baseline of 100% for each. Notably, NBP is rated AAA/A1+ with a stable outlook by both VIS Credit Rating Agency and PACRA Credit Rating Agency, the highest credit rating awarded to any bank in Pakistan. This underscores the bank's conservative risk appetite, robust funding foundation, secure liquidity position, strong domestic franchise, and consistently stable performance.

### **Diversified Coverage**

The Bank has achieved a commendable level of diversification across its primary business segments. In addition to geographical diversification, the institution has successfully diversified its operations across various other dimensions, including customer profiles, products and services portfolios, funding structures, maturity profiles, economic sectors, and sources of income.

## Significant Changes in Organisation

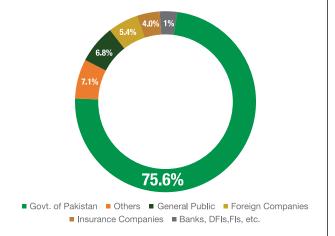
There are no significant changes from prior years with respect to Ownership and Business Model of the Bank.

### **Group Structure**

The Bank extends its influence into both financial and nonfinancial sectors through its subsidiary companies. Notably, these subsidiaries encompass an Asset Management Company, an Exchange Company, and a Securities Brokerage House. Despite the diversified portfolio of subsidiary operations, it is noteworthy that the parent entity, i.e., the Bank itself, remains the predominant contributor to the Group's assets and profits.

#### **Ownership Structure**

There are 2, 127, 513, 026 issued & outstanding ordinary shares of the Bank, of which the Federal Government through the State Bank of Pakistan holds 75.2%, Ministries/Public Sector Companies 0.4%. Other major shareholders include Foreign Companies (5.4%), the general public (6.8%), insurance companies (4.0%), others (7.1%) and Banks, DFIs, FIs, etc., (1.1%). (Details Page # 131)



### Shareholding in Group Companies

Besides the subsidiary companies mentioned below, the Bank also has significant shareholding in several associated companies and a UK-based joint venture i.e. the United National Bank Ltd "UNBL", which was formed in 2001 through the merger of the UK branches, National Bank of Pakistan and United Bank Limited. NBP holds 45% shares in UNBL. The principal business of UNBL is to provide retail banking products through its branch network in major cities in the UK; wholesale banking treasury and money transmission services, and finance facilities to businesses of all sizes. Further details of associated companies are provided in Note 10.2.2 to the Standalone Financial Statements.

## NATIONAL BANK OF PAKISTAN

### **Subsidiaries**



### NBP Fund Management Ltd.

### **54%**

It is one of the leading asset management companies of Pakistan, managing over 200 Billion of investors' savings in various investment solutions.

The Company has been awarded the highest achievable investment management rating of AM1.

### Taurus Securities Ltd.

### **58.3%**

It is an unlisted Public Limited Company in operation since January, 1994. Its activities encompass the following areas: • Equity brokerage

- Financial and economic research
- In terms of market share, Taurus is ranked high among the top tier equity brokers in Pakistan.

### **National Bank**

Modaraba Management Company Ltd.

### 100%

National Bank Modaraba Management Company Limited manages the First National Bank Modaraba which was established in December 2003. The company is under winding-up.

### NBP Exchange Company Ltd.

### 100%

NBP Exchange is the first bank-owned company to start a currency exchange business in the country. The Company is operating with a network of 20 branches to deal in foreign currency exchange.

## CJSC Subsidiary Bank of NBP in Kazakhstan.

100%

The company was formed in the year 2001. It was providing commercial banking services in Kazakhstan. The Bank has decided to close this subsidiary company which is in the process of closure.

Leadership Insight

Corporate Governance

# CORPORATE Information



### Name of the Company

National Bank of Pakistan



### Legal Form

A listed Public Limited Company established in Pakistan on November 9, 1949 under the National Bank of Pakistan Ordinance, 1949



### **Board of Directors**

Mr. Ashraf Mahmood Wathra, Chairman Mr. Rehmat Ali Hasnie, President/CEO Mr. Ali Syed, Director Mr. Nasim Ahmad, Director Mr. Farid Malik, Director Mr. Ahsan Ali Chughtai, Director Mr. Amjad Mahmood, Director



### **Board Committees**

Board Audit Committee Board Risk & Compliance Committee Board HR & Remuneration Committee Board Technology & Digitalisation Committee Board Inclusive Development Committee NY Governance Council (Sub-Committee of BRCC)



### **Company Secretary**

Mr. Syed Muhammad Ali Zamin



### Legal Advisor

Khalid Anwar & Co.Advocates & Legal Advisors



### Accounting Year End

December 31



### Auditors of 2023

A.F. Ferguson & Co. Chartered Accountants BDO Ebrahim & Co. Chartered Accountants



#### **Registrar and Share Registration Office:**

CDC Share Registrar Services Limited, CDC House, 99-B, Block-B, S.M.C.H.S., Main Shahrah-e-Faisal, Karachi, Pakistan



### Registered and Head office:

NBP Building I.I. Chundrigar Road, Karachi, Pakistan



Phone: 92-21-99220100 (30 lines), Phone: 92-21-99062000 (60 lines), Phone: Banking: 111-627-627



UAN: 111-111- 500



### Website:

www.nbp.com.pk STOCK EXCHANGE LISTING Pakistan Stock Exchange Symbol - "NBP"



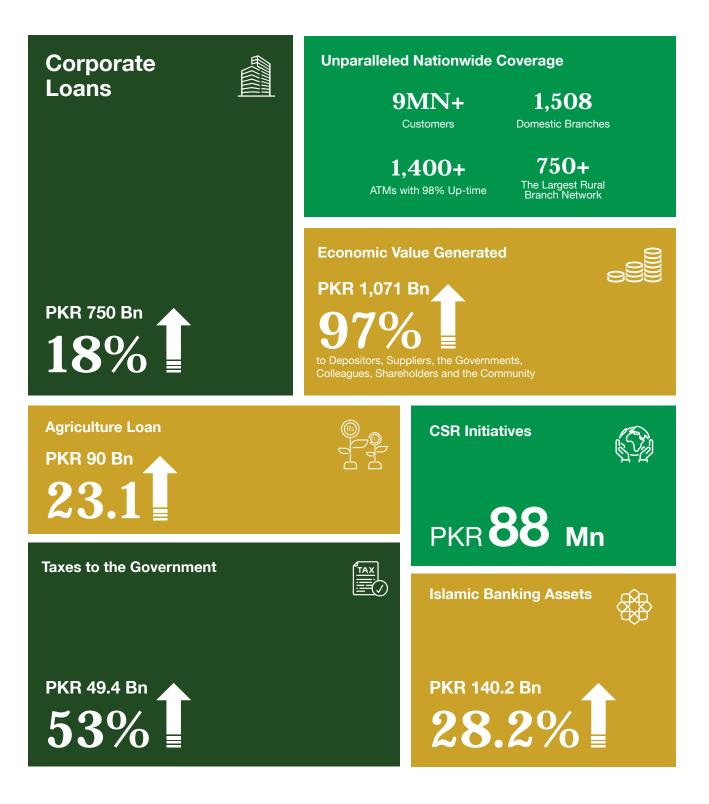
and integrity across the organisation. The Bank's governance structure is set out below:

| REGULATORS        |            |                    | Secretary<br>Board of<br>Directors   | ><br> |                  | NBP – NY Governance Council<br>(Sub-Committee of BRCC) | Addressing concerns and<br>ensuring compliance with all<br>applicable laws and<br>regulatory instructions of the<br>respective host jurisdictions.                     |                 | HR Committee for<br>Management                               |   |                     |         |                                    | tics,<br>eting Legal<br>d Division<br>nication  | Support  |
|-------------------|------------|--------------------|--|-------|------------------|--|--|-----------------|--|---|---------------------|---------|------------------------------------|---|----------|
| REGU              | ¢          |                    | uining to<br>ng-term   |       |                  | 8P – NY Gove<br>Sub-Commi                              | Addressing (<br>nsuring com<br>applicable<br>egulatory inst<br>espective ho:   |                 |  |   |                     |         |                                    | Logistics,<br>Marketing<br>and<br>Communication |          |
| 1                 |            |                    | es perta   |       |                  | Z  |  |                 | proval   |   |                     |         |                                    | Operations                                      |          |
| <>                |            |                    | The Board of Directors serves as the custodian of the Bank's corporate governance and is empowered to delegate authority and responsibilities pertaining to<br>specific functions to any committee or committees as it thinks fit. The Board determines the strategic objectives and policies of the Bank to deliver long-term<br>value by providing overall strategic direction within a framework of reward incentives and controls. |       |                  | Board Technology &<br>Digitalisation Committee         | Review and assess all the<br>Technological advancements<br>& digital initiatives and<br>recommend related policies<br>to the board.                                    |                 | Expense Approval<br>Committee                                |   |                     |         |                                    | HR<br>Management                                | Control  |
|                   |            |                    | authority and<br>Id policies of t<br>and controls.   |       |                  | Board Tec<br>Digitalisatio                             | Review and a<br>rechnological<br>& digital ini<br>recommend ro<br>to the   |                 | Compliance<br>Committee<br>of Management                     |   |                     |         |                                    | Information<br>Technology                       |          |
|                   |            |                    | to delegate<br>ojectives an<br>incentives  |       |                  | ittee  |  |                 | Comp<br>Comr<br>of Mana                                      |   |                     |         |                                    | Financial<br>Control                            | BSS      |
|                   |            |                    | empowered<br>e strategic ok<br>rk of reward  |       |                  | Board Inclusive<br>Development Committee               | Review and recommend<br>development finance strategy<br>and relevant policies for the<br>bank in the sectors related to<br>low-cost housing, SME,<br>agriculture, etc. |                 | ement<br>tee for<br>seas<br>is Credit                        |   |                     |         | GROUPS                             | Compliance                                      | Business |
| LDERS             | >          | IRECTORS           | ance and is<br>termines the<br>a framewo   | >     | MITTEES          | Boa<br>Developr  | Review a<br>developme<br>and releva<br>bank in the<br>low-cos<br>agri  | ſ / CEO         | Management<br>Committee for<br>Overseas<br>Operations Credit | > | HIP TEAM            | >       | <b>SUPPORT</b>                     | Risk<br>Management                              |          |
| SHAREHOLDERS      | <b>«</b>   | BOARD OF DIRECTORS | i as the custodian of the Bank's corporate governance and is empowered to delegate authority and mittee or committees as it thinks fit. The Board determines the strategic objectives and policies of value by providing overall strategic direction within a framework of reward incentives and controls.   | ¢     | BOARD COMMITTEES | &<br>mmittee   | view the<br>ss and<br>cies and<br>cies for<br>oard on<br>the HR.   | PRESIDENT / CEO | Management Credit<br>Committee                               | ¢ | THE LEADERSHIP TEAM | <i></i> | BUSINESS, CONTROL & SUPPORT GROUPS | Internal Audit Risk<br>& Inspection Management  |          |
|                   |            | BO                 | Bank's corp<br>it thinks fit. <sup>-</sup><br>all strategic d  |       | BC               | Board HR &<br>muneration Committee                     | Determine and review the<br>human resources and<br>remuneration policies and<br>recommend policies for<br>approval by the board on<br>Matters related to the HR.       |                 | Managem<br>Comr  |   | ТН                  |         | <b>JSINESS, C</b>                  | Special<br>Assets<br>Management                 |          |
|                   |            |                    | todian of the ommittees as oviding overa   |       |                  | Remu   |  |                 | Asset and Liability<br>Committee                             |   |                     |         | Bl                                 | Aitemaad<br>Islamic<br>Banking                  |          |
|                   |            |                    | s as the cus<br>mmittee or co<br>value by pro  |       |                  | Risk &<br>Committee                                    | s faced by th<br>scommend<br>< manageme<br>the board.  |                 | Asset an<br>Com  |   |                     |         |                                    | Digital<br>Banking                              |          |
|                   |            |                    | The Board of Directors serves as the custodian of<br>specific functions to any committee or committees<br>value by providing or  |       |                  | Board Risk &<br>Compliance Committee                   | Assess all risks faced by the<br>bank and recommend<br>Appropriate risk management<br>policies to the board.   |                 | Enterprise Risk<br>Committee                                 |   |                     |         |                                    | Treasury &<br>Capital<br>Markets                |          |
| RS <>             |            |                    | Board of Di<br>cific function  |       |                  |  |  |                 | Enterr   |   |                     |         |                                    | Inclusive<br>Development                        |          |
| EXTERNAL AUDITORS | <b>≪</b> · |                    | The<br>spe   |       |                  | Board Audit<br>Committee                               | General oversight of<br>financial reporting, internal<br>controls and functions<br>relating to internal and<br>external audit.   |                 | Executive<br>Committee                                       |   |                     |         |                                    | Corporate &<br>Investment<br>Banking            |          |
| EXTERNA           |            |                    |  | ·>    |                  | Bo<br>Cc   | Genera<br>financial r<br>controls<br>relating<br>exte  |                 | EX   |   |                     |         |                                    | Retail<br>Banking                               |          |

# HIGHLIGHTS 2023



# OUR NATIONAL IMPACT



# 7 DECADES For the Nation

## 1950 » 1960 » 1970 » 1980 » 1990 » 2000

Assets 120 Advances 49 Deposits 56 Assets 1,253 Advances 664 Deposits 885 Assets 5,374 Advances 2,148 Deposits 3,343 Assets 32,380 Advances 11,803 Deposits 21.384

Assets 135,074 Advances 47,025 Deposits 87.900 Assets 371,636 Advances 140,318 Deposits 316,493



- » During the 1950s, the Bank undertook the expansion of the branch network.
- » The first overseas branch was established in Jeddah, Saudi Arabia (1950), a branch in London (1953) and another branch in Baghdad (1957).
- The Bank took Government Treasury Operations and established currency chests at various locations. It managed currency chests or sub-chests at 57 of its offices. Deposits which constituted 3.1 percent of total deposits of all Pakistani banks in 1949 had risen to 38 percent by 1952.
- » In the 1960s, NBP Started the School Scheme to popularise the banking and savings habit. This scheme was offered to industrial workers and school & college students.
- » Operative in 1,189 schools, deposits raised to PKR 2.9 million. By 1969, NBP's "worker scheme" raised the total deposits by factory workers into PKR 2.84 million and the number of accounts opened had touched 8,767.
- » During this period, there was growth in the branch network both at home and abroad.
- » The 1970s witnessed the nationalisation of Pakistani commercial banks operating in the country.
- » In 1972, the National Bank of Pakistan evolved the Supervised Agricultural Credit Program, and introduced a new methodology of viable credit for small farmers available at their doorstep.
- » On January 1, 1974 National Bank of Pakistan along with 13 other scheduled Pakistani banks was nationalised.

- » In the 1980s, the Government announced a three-year plan for the implementation of an Islamic Economic System.
- » NBP introduced a separate and comprehensive procedure for banking under this system from branch level to the Head Office.
- » Consolidation and reorganisation resulted in closure of 286 branches from 1,646 branches (1979) to 1,360 branches (1989).
- » Overseas expansion continued with the opening of a representative office in Beijing (1981) and in Seoul, South Korea (1985); the latter was converted into a branch in 1987.
- » The Bank increased its authorised and paid-up capital twice during the 80s, gaining a much broader and stronger equity base.

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After independence in 1947, Pakistan inherited a very weak financial system architecture. There was an emergency need to have a commercial bank, "truly National in character" and capable enough to navigate the country through the then uncertain times. This created your Bank, the National Bank of Pakistan. Your Bank's purpose and mission has been to support the financial well-being of the Nation, and to provide strength in uncertain times - Then, Now and Always.

2021

### **2010** »

 Assets
 1,037,750

 Advances
 477,507

 Deposits
 832,152

Assets 3,008,527 Advances 983,255 Deposits 2,418,966

2020

Assets 3,846,684 Advances 1,113,392 Deposits 3,019,155 Assets 5,240,425 Advances 1,230,522 Deposits 2,666,184

2022

Assets 6,652,707 Advances 1,398,077 Deposits 3,674,359

<u>» 2023</u>



- » The 1990s was a decade of new financial reforms and initiatives.
- » The Bank became a SWIFT member in 1998. The facility provides modern technology to Bank customers for prompt and convenient cash transactions and remittances round the clock.
- » In 1999, the Bank celebrated its Golden Jubilee. By the close of the decade, its market share had reached around 22% and it remained the largest financial institution in the country.
- » The decade witnessed a restructuring programme, where loss making branches were closed or merged. Number of Regions were reduced to 29.
- » National Bank of Pakistan went public with IPO of 23.2% shares and listing at all domestic stock exchanges (2001).
- » In 2002, the Bank signed an agreement with Western Union.
- » The Bank's wholly owned Exchange Company commenced operations in February 2003.
- » NBP gained market recognition and received over 30 international awards

- » PKR 30.4 Bn as Profit After tax in 2022. The Bank achieved PKR 5 Trillion Milestone in Assets and became the largest bank in the country.
- » PKR 28 Bn as Profit After tax in 2021. Achieved PKR 3 Trillion Milestone in Deposits.
- » In 2020, the Bank recorded profit after-tax of PKR 30.6 billion i.e. the highest ever profit in its history.
- » In 2019, NBP became "PKR three trillion" Bank by closing its balance sheet at PKR 3,124 billion.
- » NBP was Awarded Agriculture Bank of the Year Award 2020.
- » In 2017, the Bank posted after-tax profit of PKR 23.03 billion. NBP became the 'Two Trillion Rupee' Bank.
- » Reaching the 71st year of this great institution, we refreshed our Vision to become the nation's leading Bank enabling Sustainable Growth and Inclusive Development.
- » NBP made it to the Guinness Book of World Records by installing the World's Highest ATM at Pak-China border.
- » Won Bank of the Year Award 2015.
- » The bank deployed Core Banking Application in 2015.
- » In 2013, with the growing popularity of Islamic Banking, NBP successfully launched its brand 'Aitemaad' to offer the true spirit of Islamic Finance.

# A LEGACY OF Recognition

- Best Emerging Market Bank from Pakistan for **2006** named by Global Finance

- Best Return on Capital for **2007** amongst all Banks in Asia by The Banker

- Bank of the Year awarded by The Banker.
- Best Foreign Exchange Bank 2008 awarded by Global Finance
- The only Pakistani Bank listed in the top **500** banks of the world by The Banker.
- Set a Guinness World Record for planting **532,887** mangrove saplings in a single day
- Bank of the Year for 2010 awarded by The Banker.
- Runner-up of Corporate Finance House (Fixed Income) Award for the Year **2010** presented by CFA Society Pakistan
- President of Pakistan Trophy awarded by FPCCI in 2010
- Prime Minister of Pakistan Trophy awarded by LCCI in 2010
- 2nd Global Human Resource Excellence Award **2011** administered by Global Media Links in collaboration with Better Pakistan
- Transaction of the Year Award for 2011 presented by Islamic Finance News
- Transaction of the Year **2011** awarded by CFA Society of Pakistan for the private placement and offer for sale of Engro Foods Limited
- Bank of the Year 2011 awarded by The Banker
- Top Corporate Finance House (Fixed Income) for 2011 awarded by the CFA Society Pakistan
- The Best Earning Markets Bank 2011 awarded by Global Finance Magazine

2012 • 2013

- Bank of the Year awarded by The Banker.
- 3rd Global Human Resource Excellence Award **2012** administered by Global Media Links in collaboration with Better Pakistan
- Listed in Top 1000 Banks of the World for the Year 2012 by The Banker
- Domestic Retail Bank of the Year, Pakistan **2013** awarded by Asian Banking & Finance Magazine, owned by Charlton Media Group, Singapore
- Listed in top 1000 banks of the world for the year 2013 by The Banker
- 1st Achievement Award Gold Medal on Banking and Financial Services presented by FPCCI

| 2014             | <ul> <li>- 2nd FPCCI Achievement Award for 2014 – Banking &amp; Financial Services</li> <li>- 37th FPCCI Award 2014 – Corporate Social Responsibility</li> </ul>   |
|------------------|--|
| <b>2015</b>      | <ul> <li>Bank of the Year 2015 awarded by The Banker</li> <li>1-Link Certificate of Achievement 2015 awarded by Top Three Issuing Banks</li> <li>3rd FPCCI Achievement Award 2015 presented by Banking &amp; Financial Services</li> <li>FPCCI Gold Medal Award 2015</li> </ul>  |
| 2017             | <ul> <li>Set a Guinness World Record for installing the World's Highest ATM</li> <li>Pakistan Domestic Project Finance Bank of the Year <b>2017</b> - by Asian Banking &amp; Finance Magazine</li> <li>Trade Deal of the Year awarded by Trade Finance Program</li> </ul>  |
| 2018<br>•        | <ul> <li>Asian Development Bank Annual Trade Finance Award for 2018</li> <li>Gold Medal from FPCCI for Best Performance in Banking &amp; Finance Sector</li> <li>Consumer Finance Product of the Year awarded by Asian Banking &amp; Finance</li> <li>Rural Bank of the Year awarded by Asian Banking &amp; Finance</li> </ul>   |
| 2019             | - Best Bank for Agriculture 2019 - Pakistan Banking Awards<br>- IJ Global Asia Pacific Award 2019 - Onshore Wind Deal  |
| 2020<br>•        | <ul> <li>Asia Pacific Award for Onshore Wind Deal - by IJ Global Project Finance &amp; Infrastructure Journal</li> <li>Corporate Client Initiative of the Year - by Asian Banking &amp; Finance</li> <li>Best Bank for Agriculture Award - by Pakistan Banking Awards</li> <li>Innovative Deal of the Year - by Asian Banking &amp; Finance</li> <li>Best Corporate &amp; Investment Banking Services - by The FPCCI</li> <li>Best Trade Finance Provider in Pakistan - by Global Finance Magazine</li> <li>Best Presented Annual Report Award Runner-up - by South Asian Federation of Accountants</li> <li>Best Corporate Finance House of the Year Runner-up - by CFA Society Pakistan</li> </ul>   |
| <b>2021</b><br>* | <ul> <li>Corporate &amp; Investment Bank of The Year 2021 – Asian Banking &amp; Finance</li> <li>Debt Deal of the Year 2021 – Asian Banking &amp; Finance</li> <li>Best Project Infrastructure Deal of the Year 2021 – Asian Banking &amp; Finance</li> <li>Best Corporate Sukuk 2021 - The Asset Triple A Islamic Finance</li> <li>Best Trade Finance Bank in Pakistan 2021</li> <li>The Asian Banker Power Deal of the Year 2021</li> <li>The Assets Triple A Infrastructure Awards</li> <li>Best Corporate &amp; Investment Bank in Pakistan 2021</li> <li>The Asiamoney Best Bank 2021 Global Finance Magazine</li> <li>Transaction of the Year 2021-CFA Pakistan</li> <li>Best Bank for Agriculture Institute of Bankers Pakistan</li> <li>Best Presented Annual Report Award - SAFA</li> </ul> |
| 2022             | <ul> <li>Best Presented Annual Report Award - South Asian Federation of Accountants (SAFA)</li> <li>Best Corporate &amp; Sustainability Report Award (Merit List) - The Institute of Chartered<br/>Accountant of Pakistan (ICAP) and The Institute of Cost and Management Accountants of<br/>Pakistan (ICMAP)</li> </ul>   |
| 2023             | <ul> <li>Best Presented Annual Report Award - South Asian Federation of Accountants (SAFA)</li> <li>Best Corporate &amp; Sustainability Report Award (Merit List) - The Institute of Chartered Accountant of<br/>Pakistan (ICAP) and The Institute of Cost and Management Accountants of Pakistan (ICMAP).</li> <li>DIE Development Inclusion &amp; Equality Awards.</li> <li>NBP grabs five CSR Awards in the categories of Public Health / Safety Initiative, Women's Empowerment<br/>Corporate Community Partnerships, Education/ Scholarship Program and Green Environmental<br/>Stewardship.</li> </ul>   |

## KEY EVENTS

### **NBP inaugurates Branch for PWD**

In line with SBP's vision to transform banks' branches into disability-friendly branches for Persons with Disability (PWD); NBP has inaugurated its first branch having state-of-the-art facilities for PWD on Shaheed e Millat Road



#### **Empowering NBP's Digital Future**

NBP Digital team met with President Mr. Rehmat Ali Hasnie under the leadership of acting CDO Mr. Sohail Malik to discuss future digital strategies and transformation to enhance customer experiences and streamline services.



### **NBP Celebrates!**

President and the Senior Management celebrated NBP's Financial results for the half-year ended June 30, 2023



**NBP Banca Sales Convention 2023** 

The awareness ceremony for the NBP Banch Assurance Sales Convention was held on Friday 10th November 2023 in Karachi.



**NBP Annual Corporate Briefing 2023** 

At NBP Annual Corporate Briefing 2023, we showcased financial strength and customer-centered strategies, emphasizing innovation and risk management



### **President Visits NOWPDP**

Mr. Rehmat Ali Hasnie, President visited the Head Office of the Network of Organisations



#### NBP & CAA Signs Employee Banking Agreement

Under the aforementioned arrangement, NBP will facilitate employees of CAA



### **Enhancing Leadership Skills & Grooming**

With a view to develop NBP executives for future needs of the bank and their professional growth and Leadership Skills, JNMDC, L&DD, Karachi, organized a training on "Enhancing Leadership Skills - Managers Becoming Leaders."



## Pilot Launch Digital Account Opening Ceremony

On Monday 9th Oct 2023, the Digital Banking Group NBP showcased Digital Account Opening in a ceremony held at NBP Head Office for initiation under the Pilot phase.



### **NBP Annual General Meeting 2023**

At NBP AGM 2023, we talked about keeping our finances strong and making customers happy, focusing on new ideas and innovations



# FINANCIAL CALENDAR

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## 2023

| Annual Corporate Briefing   |   |
|---|---|
| 74 <sup>th</sup> Annual General Meeting                               |   |
| 1 <sup>st</sup> Quarterly Financial Statements Approved by the BoD    |   |
| Half-Yearly Financial Statements Approved by the BoD 29th August 2023 |   |
| 3 <sup>rd</sup> Quarterly Financial Statements Approved by the BoD    |   |
| Annual Financial Statements 2023 Approved by the BoD                  | ŀ |

## 2022 -

| Annual Corporate Briefing                              | _ 08 <sup>th</sup> March 2022  |
|--|--------------------------------|
| 74 <sup>th</sup> Annual General Meeting                | 30 <sup>th</sup> March, 2022   |
| 1st Quarterly Financial Statements Approved by the BoD | _ 28 <sup>th</sup> April, 2022 |
| Half-Yearly Financial Statements Approved by the BoD   | 17 <sup>th</sup> August 2022   |
| 3rd Quarterly Financial Statements Approved by the BoD | 28 <sup>th</sup> October, 2022 |
| Annual Financial Statements 2023 Approved by the BoD   | 28th February 2023             |

| Annual Corporate Briefing  | _ 24 <sup>th</sup> February 2021 |
|--|----------------------------------|
| 72 <sup>nd</sup> Annual General Meeting                            | 29 <sup>th</sup> March 2021      |
| 1 <sup>st</sup> Quarterly Financial Statements Approved by the BoD | 28 <sup>th</sup> April 2021      |
| Half-Yearly Financial Statements Approved by the BoD               | 26 <sup>th</sup> August 2021     |
| 3 <sup>rd</sup> Quarterly Financial Statements Approved by the BoD | _ 27 <sup>th</sup> October 2021  |
| Analyst's Briefing on 3rd Quarterly Financial Statements           | _01 <sup>st</sup> November 2021  |
| Annual Financial Statements 2021 Approved by the BoD               | 8 <sup>th</sup> March 2022       |







# LEADERSHIP INSIGHTS

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# BOARD OF DIRECTORS

## MR. ASHRAF MAHMOOD WATHRA Chairman

#### Board Committee Membership

BHRRC | BIDC

Mr. Ashraf Mahmood Wathra served as Governor, State Bank of Pakistan (SBP) from 29th April, 2014 till 2017. Prior to this, he was working as Acting Governor since 31st January, 2014.

He represented Pakistan in several international forums and served on the Board of Governors of the International Monetary Fund (IMF), Asian Clearing Union (ACU) and ECO Trade and Development Bank. He was also the council member of Islamic Financial Stability Board. Since 1st July, 2015, Governor Wathra was the co-chair of the Financial Stability Board - Regional Consultative Group for Asia (FSB-RCG Asia), Basel, based at Switzerland.

He held important positions within Pakistan including the member of Monetary and Fiscal Policies Coordination Board, National Financial Inclusion Strategy (NFIS) Council, National Executive Committee on Anti-Money Laundering (AML), Chair of the Board of Institute of Bankers in Pakistan (IBP), NFIS Steering Committee, and Agricultural Credit Advisory Committee (ACAC).

His association with SBP started when he assumed charge of the office of Deputy Governor, on 11th March, 2013.

Prior to joining SBP, he has been associated with various international and national banks and worked in various regulatory regimes at leadership positions; including Singapore, Hong Kong, Australia, Bangladesh, Sri Lanka etc. He also served as a member of Board of Directors of Habib Finance International Hong Kong, Habib Finance Australia and as First Vice Chairman of Himalayan Bank Nepal for several years.

He started his career with Grindlays Bank Plc in 1978 after completing his Masters in Business Administration.

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### MR. REHMAT ALI HASNIE President

Board Committee Membership

BRCC | BTDC | BIDC | NYGC

Mr. Hasnie is President of National Bank of Pakistan since August 2023. He has over 27 years of work experience in the financial sector including stints in economic research, capital markets, investment banking, treasury and credit markets at various institutions in Pakistan. He is a financial market professional with a MA in Development Banking from the American University (USA). He has been with NBP since 2010 and has been the Group Chief of the Inclusive Development Group (IDG) since 2019. IDG is NBP's most recent and ambitious initiative to position the Bank as an institution focused on priority sectors' financing (i.e. SME and Agriculture lending) to enable sustainable growth and inclusive development in the country. Prior to this, Mr. Hasnie was heading Investment Banking at NBP for many years.

He is presently chairing the Board of Pakistan Mortgage Refinance Company as a nominee of NBP - a position he has filled for the past 7 years. Further, he has also Chaired the Board of First Credit & Investment Bank Limited as well as First National Bank Modaraba as NBP's nominee director. The other companies in which Mr. Hasnie has also had stints as a nominee Director of NBP are Pakistan Mercantile Exchange Limited, Agritech Ltd and Fauji Akbar Portia, Marine Terminals Ltd.

He is also a member of the Executive Committee of the Pakistan Banks' Association as well as the Member of the Council of The Institute of Bankers of Pakistan.

### MR. FARID MALIK, CFA Director

#### Board Committee Membership

BAC | BHRRC | BTDC

Mr. Farid Malik has over 28 years of diversified experience and has worked on a number of infrastructure development, project finance, corporate finance, capital markets regulatory administrative and operational assignments both in Pakistan and abroad. He is a CFA charter-holder and a graduate of the London School of Economics.

Mr. Malik has served as the Chief Executive Officer/ Managing Director of LSE Financial Services Limited (formerly Lahore Stock Exchange Limited) and has also worked with Tomen Power (Singapore) Pte. Limited and the Securities and Exchange Commission of Pakistan. During his various assignments, he has had extensive exposure to green-field project based equity investments, limited recourse debt financing facilities, cross border project financing facilities including export credit agencies and multilateral lending agencies financing facilities, risk allocation & management techniques including hedging through derivative instruments, due diligence methodologies, portfolio management, equity and fixed income valuations, financial analysis, asset securitization and capital market operations and regulations.

He is currently on the Board of National Bank of Pakistan and Fauji Akbar Portia Marine Terminals Limited and has also served on the Board of Central Depository Company of Pakistan Limited and National Clearing Company of Pakistan Limited. He is a Certified Director from Pakistan Institute of Corporate Governance.

Mr. Malik has also previously served on the Boards of the Privatization Commission, the Gujranwala Electric Power Company Limited and the Pakistan Credit Rating Agency Limited. He has also attended a large number of international and local management courses, seminars and workshops conducted by world renowned providers.

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### MR. ALI SYED Director

#### Board Committee Membership

BAC | BHRRC | BRCC | BTDC

Scion of a highly respected family of Lahore, Punjab, Ali Syed's ancestry can be traced to Pirkot in the district of Jhang. Born on 2nd December 1956, Ali did his Masters in Economics from the Government College Lahore and then went on to receive Masters Degree in Business Administration from the George Washington University, Washington D.C.

Ali started his illustrious career in Marketing and Finance from U.S.A. and worked with some of the best-known companies such as The Time Life U.S.A., General Development Corporation and Tandy Corporation. Back home, he founded and managed successfully Amil (Pvt.) Ltd and Simzain International.

He is presently heading Alltrac (Pvt.) Ltd as Chief Executive Officer and is also the CEO of a solar energy company namely IDC (Pvt.) Ltd. He is currently on the Board of National Bank of Pakistan and is Chairman of National Insurance Company Limited (NICL). He has remained on the Board of Directors of many companies including Pak-Arab Refinery (PARCO), Port Qasim Authority (PQA) and Pakistan National Shipping Corporation (PNSC). He has made significant contributions as a director in important committees viz., Audit & Finance, Human Resource Committee, Technology & Digitalization, Strategy and Risk-Management along with Technical and Projects Evaluation Committee.

Ali Syed is widely travelled and specializes in successful negotiating skills. Ali is happily married with two children

ANNUAL REPORT 2023

### MR. AMJAD MAHMOOD Director

#### Board Committee Membership

BAC | BTDC | BIDC

Mr. Amjad Mahmood is currently having charge of Additional Finance Secretary (IF/INV/IGF) with 32 years of diversified work experience in Civil Services of Pakistan. He has served in various executive positions during his service.

He has served as Advisor to the Board of Directors of the Asian Development Bank (ADB). He has vast experience in dealing with matters relating to the Securities and Exchange Commission of Pakistan (SECP), State Bank of Pakistan (SBP), National Bank of Pakistan (NBP), House Building Finance Company Limited (HBFCL), National Security Printing Corporation (NSPC) and other Financial Institutions/ Regulators/Organisations.

He holds a Master's degree in Administration & Management from the Institute for Development Policy and Management, Manchester University, UK. He also holds Master's degree in English Language and Literature and International Affairs.

Mr. Amjad's areas of expertise include Public Financial Management & Public Administration. He has proven capacity to work in a challenging atmosphere with diversified stakeholders and against strict timelines.

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### MR. NASIM AHMAD Director

#### Board Committee Membership

BAC | BRCC | BIDC | NYGC

Mr. Nasim Ahmad possesses a vast experience in Asset Management, Commercial Lending and Investment Banking at senior management levels internationally. He initiated issuance of sovereign bonds for the Islamic Republic of Pakistan – coordinated with debt syndication team at Deutsche Bank for making presentations to Ministry of Finance in 2014-2015 and participated in annual reviews of asset management in various countries including Switzerland, UAE, Singapore, Thailand, Hong Kong, Macao and South Africa.

He holds a degree in Development Financing from McGill University, Canada, Law degree from Pakistan and Fellow Institute of Bankers, London, UK.

### MR. AHSAN ALI CHUGHTAI Director

#### Board Committee Membership

BAC | BRCC | NYGC

Senior Banker/Financial Sector/Public Policy and Development/ Investment and Planning/ PPP Specialist.

Key Skills: Financial sector, Infrastructure structuring, development, implementation.

Over 42 years of banking and consulting experience with international and domestic banks, Provincial Government and its agencies, Multilateral Agencies and other foreign donor agencies.



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# CHAIRMAN'S Review

### **Dear Valued Stakeholders,**

I am delighted to present my 2nd Annual Review Report as the Chairman of the Board. This year marks the completion of the Bank's 75 years since its establishment as the Nation's Bank in 1949. Over the decades, the Bank has grown to become Pakistan's largest bank, establishing a rich legacy of serving the nation.

#### **Operating Environment**

In my last year's report, I highlighted the inevitable macroeconomic challenges ahead. In the intervening year, the global economy has experienced volatility, influenced by geo-political tensions, restrictive monetary policies, inflationary pressures, and protective trade policies of certain countries. The free flow of goods, including energy sources, around the world can no longer be taken for granted. The overall projections anticipate а deceleration in average growth for the year 2024 with a modest upturn expected in 2025.

In Pakistan, the economic landscape mirrors global challenges, featuring high inflation, sluggish growth and diminished forex reserves. The GDP which recorded 5.8% and 6.1% growth in FY2021 and FY2022 sharply contracted to 0.3% in FY2023 primarily due to floods, political uncertainties and challenging external conditions. Although domestic demand remained subdued in 1H2024, recent months have seen a gradual alleviation of financial pressures, moderating inflation, stabilizing exchange rates and a more accommodating stance on imports, providing momentum to the economy with recovery in agriculture, LSM and the services sectors. GDP is now estimated to grow by 2.1% for FY2024Q1.



### **Building a Resilient NBP**

A relentless and consistent implementation of the Bank's strategy continues to yield positive outcomes. The Board and the executive teams are making steady progress in building a stronger and stable Bank focusing on a robust compliance and risk culture. This has enabled the bank to grow securely and provide valuable support to customers amidst a challenging economic landscape.

The Board is well aware of the prevailing political chaos, economic difficulties and resultantly stressful impact on the financial sector. Acknowledging the significant interdependency in our operating environment, stakeholders well-being and sustainability of the Bank, the Board has proactively endeavoured to address critical challenges through well-thought-out strategies. An astute and proactive approach to risk management is crucial in an unstable

operating environment. The Board ensures the resilience of the Bank through optimum readiness to combat emerging risks by providing an efficient governance and responsive risk management framework.

NBP Board has opted to retain the entire profits for FY2023 to provide an adequate buffer against adverse outcome of the "Pensions" case. We believe this is a prudent measure to overcome any potential stress on our capital adequacy and to retain capacity for continuing future growth and create value for our shareholders in the longer term.

The Board has remained mindful of addressing the legacy issues that stubbornly persist and remain a crucial challenge for the Bank. Nevertheless, we have achieved significant progress in the key areas of Compliance, Risk Management, Loan Book quality and the all important Human Capital.

### **Strong Financial Delivery**

I am pleased to report that we closed FY2023 achieving an extraordinary growth for NBP, record operating results and a deeper entrenchment in the market and the Country's banking arena. We ended the year with strong financial and operational performance, navigating our way through stormy turbulence with prudent and forward looking strategies which included in strengthening the Bank's balance sheet through a significant provisioning this year of PKR 14.5 Bn.

The Bank has reported record pre-tax profits of PKR 101.2 Bn and after tax profits PKR 51.8 Bn for FY2023; growth of 61.4% and 70.5% respectively over last year; gross interest income at PKR 1,024.7 Bn increase of 103.6% and a marked growth of 78.8% in CASA deposits; Total deposits at PKR 3,674 Bn are up by 37.8% over the last year. More so, a healthy increase was achieved in earning assets and in the Loan Book.

I must acknowledge and appreciate that our performance in FY2023 is the outcome of dedicated and tireless efforts of our entire management team.

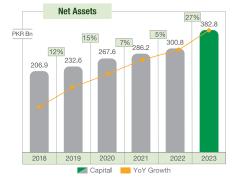
Stakeholders will also appreciate significant improvements in key financial indicators such as increase in net assets and value of each NBP share. At year end 2023, NBP value per share is PKR 179.91, Tier 1 Capital Ratio stood at 19.16% and Total Capital Adequacy Ratio at 25.47%. This reflects strong buffers in terms of capital adequacy vis a vis statutory minimum ratios of 10% Tier 1 and 14% capital adequacy. Bank's liquidity and net stable funding ratios are robust at 176% and 259% respectively against requirement of 100%.

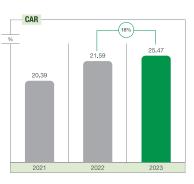
### **Strengthening Compliance Culture**

The Board has remained focused on promoting best corporate governance practices adopting sound and vigorous policy framework that instil a culture of compliance, accountability and reward throughout the Bank. This attempts to address historical legacy issues that continuously require unwavering focus on enhancing technology footprint and internal controls as well as upgrading skill set of our human capital. New talent has been inducted at both senior and middle management positions and wholesome plans were approved for technological upgrades.

Moving forward we are restructuring, closing and consolidating our overseas operations which have remained inefficient largely due to inadequate bilateral trade volumes, huge compliance risk and lack of business opportunities from our target market customers. The Board maintains a vigilant oversight on compliance and risk matters in the Bank's domestic and overseas operations.







Leadership Insight

### **Public Sector Entities**

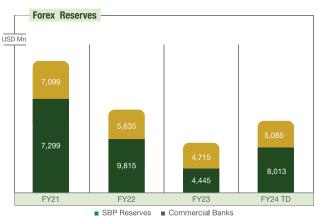
Over the years the Bank has extended large financing facilities to certain public-sector entities. However, several of these entities have not performed satisfactorily in their debt servicing obligations thereby inflicting a significant drag on the Bank's income and resources. Recoveries achieved in public sector debt has also remained far below expectations however, the Bank is vigorously in pursuit to at least recover the mark up in a short span of time.

### **Looking Ahead**

As we navigate our way around these challenging times we remain confident in the Bank's resilience to overcome the threats in anticipation of an ongoing macroeconomic stress being experienced. We are optimistic that the newly elected government will maintain continuity and consistency in measures necessary for the country's economic rejuvenation. As the Nation's Bank, NBP remains committed to supporting all stakeholders towards achieving economic stability, development and financial inclusivity.

Our digital banking team is well positioned to compete in the market place with digital offering to Bank's extensive customer base. The Bank is committing sufficient resources in supporting this innovative business which has immense growth potential in the domestic market.

The Board, the CEO and the Management have steered well through the turbulent times in recent past, however we are conscious that much work lies ahead. The volatile operating environment is likely to have



adverse consequences for households and corporate customers alike, we will work hard to support our customers and clients through these difficult times. Going forward our focus includes strengthening the Agriculture, SME and Exports sectors, enhancing capacity of local farmers and manufacturers and thereby contributing in meeting key macroeconomic targets.

Furthermore, the Board places priority on integrating social and environmental consciousness into the Bank's overall business strategy. Strengthening the Risk Management framework, advancement in our Technology Platform and proactively addressing governance anomalies in HR will prominently feature among our key priorities for the Bank.

We seek continued support from the Government of Pakistan and advocate for early appointments to complete the NBP Board which will further strengthen the Bank's governance and oversight.

### Appreciation

I would like to thank my Board colleagues for their immense contribution during the year. Their continuing support and wisdom and tireless efforts are valuable for the Bank and all its stakeholders.

I am also grateful to the Government of Pakistan, State Bank of Pakistan and other Regulators including the Regulators in the global markets for their continuing guidance and support. We assure you of our continued committment to achieve higher standards of strong governance and operational discipline in our Bank to measure up to their expectations.

I thank all our 9+ Million customers and business partners for their continued loyalty and support.

I appreciate the efforts and contribution of all our staff toward the enduring success of the Bank. The Bank shall be fair equitable and transparent in its dealings with the staff and this shall continue to be based on the principle of loyalty and meritocracy.

Ashraf Mahmood Wathra

Chairman February 22, 2024 Karachi.



# NAVIGATING SUCCESS: Insights from the CEO

### **Dear Valued Stakeholders,**

I am delighted to present this Annual Review as the Bank enters its 75 years of service to the Nation and playing its role in Pakistan's economy. Over the past seven and a half decades, the Bank has played a pivotal role in the country's financial landscape from our humble beginnings in 1949 to becoming Pakistan's largest Domestically Systematically Important Bank, our journey has been marked by growth, and adaptability but without wavering on our responsibility to our customers and stakeholders. The Bank takes pride in a tradition of service and standing by our customers, not just in good times, but more importantly, in bad times. In doing so, we play an integral role in the economic development of the country.

تمنا دردِدِل کے ہو، توکر خدمت فقیروں کے نہیں مِلْبَا یہ گوہر بادشاہوں کے خزینوں میں

Our commitment to enhancing national financial inclusion as well as access to finance, and contributing to Pakistan's economic development, is a true reflection of our focus on serving the country's people of all income groups as reflected in the above couplet of Allama Mohammad Iqbal. Our success is inextricably intertwined with the fortunes of Pakistan and its people; therefore, our financial success and profitability should be viewed as a consequence of what the Bank does and not as the raison d'etre of why the Bank exists.

Addressing you for the second time is both an honour and a pleasure. It comes with great responsibility of guiding NBP through the complexities of our dynamic landscape. In this message, I am excited to offer insights about our operating environment, highlight the strategic strides we made in 2023, into our financial performance, and outline the strategic growth initiatives we plan to embark upon



in 2024 and beyond within the context of "Serving the Nation" – NATIONAL BANK Jet PAKISTAN.

#### **Economic Background and Outlook**

FY24, macroeconomic indicators have shown some stabilisation, raising the GDP growth to over 2.1%. Pakistan's performance under IMF programs has boosted market confidence, and forex reserves stand increased at \$13.2 Billion. Despite positive trends and revenue growth, fiscal challenges persist that demand continued vigilance and prudent financial management. In general, the banking sector has remained resilient and benefited from the high-interest rate environment. With higher profits, healthy growth was achieved in assets and deposits, although asset concentration in government papers is a natural consequence of the prevailing macroeconomic environment. Moving from incurred to expected credit loss model

under IFRS 9 may lead to a one-time impact on banks' equity, no significant impact on capital adequacy ratios is expected. With a newly elected government on the horizon, adherence to sound macro policies and structural reforms is anticipated to continue so as to ensure sustainable growth and systemic stability.

### **Navigating the Challenges**

As we review the financial performance of the past year, we take pride in the resilience displayed by your Bank in navigating a challenging economic landscape. Our prudent financial management, innovative solutions, and the dedication of our talented team, which enabled the delivery of value to our stakeholders without compromising on our ability to continue to serve the Nation, and maintain a stable and strong Bank. This has created strong value for our customers, shareholders, employees, and the wider economy in 2023. Throughout the year, we supported our customers in meeting their financial needs, as well as provided attractive returns on deposit schemes, and extended an additional PKR 193 Billion of loans in the economy.

#### Highest Value Generating Bank in the Country

This year, the Bank generated total revenues of PKR 1,065.3 Bn. This makes NBP not just the highest, but also the only bank in Pakistan having generated revenues of over PKR 1 Trillion in 2023. This achievement was fuelled by a 40% growth in earning assets, coupled with higher interest income, of PKR 1,024.7 Bn, i.e., a remarkable 103% up YoY. Additionally, there was a 10.7% growth in its non-fund income stream that clocked in at PKR 40.6 Bn. As part of our prudent risk management strategy, a provisioning of PKR 14.4 Bn was allocated to buttress the Bank's capital base. The Bank now holds specific provisions of PKR 203.6 Bn, reflecting an impressive coverage ratio of 93%. Furthermore, general provisions of PKR 30 Bn are also held to absorb unforeseen shocks. Despite our proactive approach to provisioning, the Bank reported its highest-ever pre-tax profit at PKR 101.3 Bn - 61.4% up YoY, and an after-tax profit of PKR 51.9 Bn, marking a remarkable 70.5% up YoY.

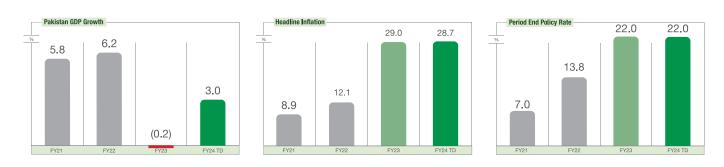
The Bank achieved yet another significant milestone, surpassing PKR 6.5 Trillion in its balance sheet, growing by 27% to reach PKR 6,652.7 Bn. This solidifies NBP as Pakistan's largest Bank in total assets. In summary, NBP stands not only as Pakistan's largest bank in terms of total assets, but also the highest capitalised bank with net assets of PKR 382.8 Bn, depicting a 43% capital growth since 2020. Despite significant economic and geopolitical uncertainties, evolving regulatory landscape, and the potential contingencies, the Bank's financial soundness indicators stand stronger than last year with a total CAR at 25.48%, Liquidity Coverage at 147%, Net Stable Funding at 251%. The Bank maintained highest credit rating of AAA/A1+ for both long term and short term.

#### Contribution to Financial Inclusion & National Priorities

Over the decades, NBP has steadfastly deepened its role in driving the country's economic dynamics by promoting ventures that create economic value, promote capital flows, create employment opportunities, have a positive environmental impact and improve self-reliance in priority sectors. Having welcomed over 500K new customers this year, NBP now serves a community of around 9 million customers, affirming its position as a critical financial intermediary (the largest "Domestically Systematically Important Bank" as per the State Bank of Pakistan) managing deposits totalling PKR 3.7 trillion for over seven Million depositors, as well as loans amounting to PKR 1.6 Trillion extended to more than 500K Million borrowers.

This year we acted as strategic partners with the Government of Pakistan in enabling various large projects of strategic nature aimed at creating jobs and efficiency in the economy. A few to mention include the privatisation of the Heavy Electrical Complex, enabling the import of 100K laptops for distribution to youth under the Prime Minister's initiatives, and a PKR 27 Bn financing for an infrastructure project in Thar.

With a fresh disbursement of PKR 36 Bn this year, our 'Advance Salary' product is catering to the financial needs of over 265K families nationwide. This singular product for individuals has reached an outstanding amount of PKR 91 Bn, making it the single largest consumer finance product in the country's banking sector. Additionally, we serve 165K farming families through agriculture loans with an outstanding amount of PKR 90 Bn at the end of 2023. Furthermore, we play a pivotal role as one of the primary fund providers (PKR 750 Bn) to large corporations, supporting, not only their contribution to the GDP but also the



efforts to generate employment in the country. In line with our ESG ambitions, we launched Roshan-Ghar solar financing scheme to enable households to install solar panels on their residences. To promote financial inclusion, NBP opened over 10K Asaan Accounts in 2023 to assist the Government of Sindh in facilitating in rehabilitation of the unbanked flood affectees of Sindh floods. Additionally, the Bank opened 140K bank accounts for women this year, increasing the female accounts by around 25% (i.e., from 792K accounts to 990K accounts). The Bank also extended loans to women and this area showed a growth in borrower accounts by around 19% from 31K to 37K in 2023. Concurrently, disbursements to female borrowers rose over 47% from PKR 11.5 Bn to PKR 17.0 Bn. This progress is a testament to our dedication to fostering inclusivity and supporting the idea of economic empowerment of women promoting financial inclusion in Pakistan. The Bank continues to work on introducing new products that will cater to various markets within the broader national economic landscape.

Our unwavering commitment to stakeholder concerns is reflected in our proactive engagement through platforms like the Pakistan Citizen Portal and the e-Kacheri sessions which are open to stakeholders calling the President-NBP directly. In this regard, over 6,100 complaints were handled through these channels and appropriately addressed. These channels which enable direct handling of customer issues is unique to public sector entities and differentiates us from the other private sector banks in the system.

### **Integrating Sustainability**

Notably, the Bank received accolades for its CSR initiatives, particularly in the areas of women empowerment, education, health, and support for differently-abled individuals for which the Bank was recognised with various awards in 2023. Given the climatic risks in Pakistan (as evident by the recent floods), the Bank is further strengthening its processes to comply with the ESRM Implementation Manual (launched by the SBP) and the UN SDGs. NBP endorses the objectives of the ESRM for reporting on environmental and social-related measures of the banks. This year we supported various projects and events for multiple causes with PKR 88 Mn in initiatives for which a detailed report is given elsewhere in this Annual Report. Moving forward, we have clear plans to adopt Global Reporting Initiatives for sustainability reporting.

### Islamic Banking Expansion

Islamic banking is truly synonymous with 'sustainable banking', and as such the Bank remains committed to overall growth of Shariah Compliant Banking in Pakistan, including the expansion of its own "Aitemaad" banking. NBP's Islamic Banking total assets/balance sheet footing grew 28% YoY, reaching PKR 140 Bn from PKR 109 Bn in 2022. The Bank expanded its Islamic Banking Windows 'IBW' network from 50 to 150, with up to 250 IBWs and conversion of 50 conventional branches into Islamic Banking planned for 2024. The growth of Islamic Banking within NBP will continue, ensuring considerable outreach to NBP's customers, and substantial rise in the contribution to the assets, liabilities and profitability of the Bank over the next few years.

### **Our Transformation Journey**

We continued to strengthen our key areas such as Risk, Compliance & Controls, Information Technology, HR, and Digital Banking, aligning ourselves with latest international best practices. This commitment is upheld without compromising on our fundamental principles of promoting financial inclusion, enhancing access to finance, and serving as a key driver of Pakistan's economic development.

Our focus on enhancing the Bank's risk & credit architecture is bolstering the strength of the Bank's balance sheet, which is a vital element of sustainable value creation for our stakeholders. We maintain a steadfast commitment to the industry-best practices for compliance with all regulatory frameworks, including AML/CFT practices, safeguarding the interest of its stakeholders. As part of our strategy to de-risk and scale back our sub-optimal international footprint, we are strategically closing down some of our overseas operations. Our focus remains on reviewing all locations on the basis of profitability, sustainability, and potential market prospects as a basis to decide on exit or stay. We have strengthened our risk & compliance checks to ensure adherence to all applicable laws, rules, regulations, and codes, reflecting our commitment to good governance, not just in Pakistan, but also in all our international locations.

We are constantly investing in technology upgradation to position as a digitally competitive, agile, and secure bank driven by data and innovation. The upgrade of our core banking application will continue through 2024, alongside the strengthening of our cybersecurity posture. In addition to the continued onboarding of qualified human resources in these areas, substantial investment in hardware and software

| Profit After       | CAR            | Agriculture      | CSR              | Female   |
|--------------------|----------------|------------------|------------------|----------|
| Tax                |                | Loans            | Initiatives      | Accounts |
| PKR <b>51.8 Bn</b> | <b>25.47</b> % | PKR <b>90 Bn</b> | PKR <b>88 Bn</b> | 990K 25% |

will continue in 2024. Our revamped Mobile Banking application caters to an ever-growing customer base where reliance on the conveniences it offers in executing everyday financial transactions, is evident by a phenomenal near 100% rise in the number of transactions conducted in 2023, as compared to 2022. The Bank remains dedicated to enhancing the customer experience for its diverse customer base.

We are continuously working to enrich our human capital. This is being achieved through providing colleagues with the skills and capabilities to fulfil their potential and build a high-performance culture, which includes offering reskilling programs to build skills in software and data engineering, supporting future talent through our early career programs, and developing a new approach to performance management. This year, our staff received 36,500+ trainings (2022:26,905), of which 2,475 were in Islamic Banking. Effective steps were taken to promote diversity in line with the 'Banking on Equality Policy' of the SBP. This year, 22% of total hirings were women, and 1.1% of the total workforce are individuals with disabilities. The Bank will continue in its efforts to improve the gender-mix in its workforce as well as encouraging employment of persons with disabilities. NBP has once again demonstrated its commitment to diversity, equity, and inclusion (DEI) by securing an impressive seven awards at the prestigious Global Diversity, Equity & Inclusion Benchmarks Awards 2024.

#### Standing with the Nation

While the financial and operational goals outlined above are critical to our success, they represent only part of the picture. Our commitment and deep roots across the country have shaped our vision, aiming at enabling sustainable growth & inclusive development for the nation. As part of this resolve, we aspire of NBP to not just be a larger version of other domestic commercial banks, but to serve as a vehicle that delivers and supports the national priorities aligning with Pakistan's developmental goals and national prosperity. As part of this commitment, Agri, SME, Retail and women entrepreneurs remain priority target markets, recognising that access to finance is crucial for robust economic recovery in the country. These goals are pursued with the perspective that a strong & resilient balance sheet, delivering sustainable performance, will not be compromised. We are cognisant of the challenges prevailing in our operating environment, and believe that the effective measures being taken by the Government of Pakistan and the State Bank of Pakistan, will lead to stability and sustainability for the economy.

### 2024 and Beyond

As we celebrate the 75th anniversary of the Nation's Bank, it stands not merely as a milestone but a testament to our enduring commitment to Pakistan. With gratitude for the past and enthusiasm for the future, we eagerly anticipate the next chapter in our shared history. Building upon the strong foundations set out

earlier, I am optimistic about the Bank's future journey. Our future ambitions are anchored in a commitment to continued excellence, embracing change, and staying at the forefront of the financial industry. We aspire as NBP to be known for operational efficiency, strong product delivery, customer service and robust liquidity, and high-quality management of its capital and risk. These goals aim to create an even stronger Bank capable of fulfilling its obligations to its stakeholders. Over the next three years, we aim to leverage our investments in technology to create a Bank that not only earns trusts, but also delivers quality service to all its stakeholders. Our five major business lines will offer a comprehensive product suite for every Pakistani, achieve high returns while proactively integrating the ESG factors across our business verticals. We will persevere in driving operational efficiency across the Bank by simplifying decision-making, streamlining our workforce, upgrading legacy systems and accelerating the pace of digital delivery. This approach will bring greater transparency and efficiency in our operations, while we consistently manage the bank in a risk-prudent manner to avoid unnecessary credit costs and operational losses, instilling greater confidence in our shareholders and investors.

### Acknowledgment

As we celebrate our Diamond Jubilee, I extend my gratitude to our 15,000 team members who have been integral to our success and strategic delivery in 2023. Their hard work, enthusiasm, and dedication have set the stage for the future course outlined above. 2024 will be a crucial year for NBP and I am confident in our colleagues' capabilities and commitment to exceed stakeholders' expectations.

یقیس افراد کا سَرمای تعمیر ملت ہے یہی قوقے ہے جو صورتے گرِ تقدر ملت ہے

I extend my heartfelt thanks to the Board of Directors for their contribution and support during 2023. I would also like to thank the Ministry of Finance, and the State Bank of Pakistan for their continuous guidance. The continued trust and support of our customers has been crucial to the Bank's success, and for this, the NBP team is ever grateful.

Thank you,

**Rehmat Ali Hasnie** President/CEO February 22, 2024

# DIRECTORS' REPORT To the members

### Dear Stakeholders,

The Board of Directors are pleased to present the Annual Report of National Bank of Pakistan "NBP" "the Bank", together with the audited financial statements for the year ended December 31, 2023 and the independent Auditors' Report thereon. Proper books of account have been maintained and these financial statements fairly present the Bank's state of affairs, the result of its operations, cash flows and changes in equity during the year.

### **Operating Context**

Globally, economic growth has been volatile over recent quarters. In part, the slowing trend for global growth mirror the impacts of tightening in monetary policy and restrictive lending strategies aimed at fighting inflation. While the supply-side pressures triggered by COVID-19 have gradually eased, cross-border trade activity remains fragile, inflation remains above the central bank targets in most regions and economic conditions remain challenging for developing economies and the adverse prone countries. Going forward, with signs of inflation moderating faster than expected could lead to easing of financial conditions and broadly balancing the risks to global growth. The slowing inflation trend in advanced economies has increased the likelihood that most major central banks have either reached the end of their tightening cycle or are near the peak. The World Bank has recently projected Global growth at 3.1% in 2024 and 3.2% in 2025, with the 2024 forecast 0.2% age point higher than October 2023 projections (though below the 2000-2019 historical average) on account of greater than expected resilience in several large economies and developing economies.

### Pakistan Economy

Pakistan economy in first half of FY24, macroeconomic conditions have gradually improved, leading to a revival in overall economic activity compared to the challenging FY23. This persistent uptick has resulted in improved GDP growth of above 2.1% in the first half of FY24, with expectations for continued growth in the second half and thereafter. In 2023, the authorities

took challenging steps to bring the fuel, electricity and natural gas prices closer to costs. It is appropriate that the SBP maintains a tight stance to ensure that inflation returns to more moderate levels. Inflation levels seem to have peaked. Keeping in view the latest round of energy tariff hikes, the central bank has projected inflation range to 23%-25%. Assuming sustained sound macro policy and structural reforms implementation, inflation is expected to return to the SBP target and growth continue to strengthen over the medium term.

Pakistan's performance under the IMF programme and other bilateral arrangements is providing market confidence and exchange rate stability following significant shocks in FY2022-23. Pakistan's total liquid foreign exchange reserves increased to \$ 13.2 Billion on January 29, 2024, with SBP's reserves stood at \$ 8.2 Billion and Commercial banks' reserves remained at \$ 5.0 Billion, while the exchange rate has been broadly stable. The current account deficit is expected to rise to around 1.5% of GDP in FY24 as the recovery takes hold. On the fiscal front, despite encouraging revenue performance, the expenditure side remains under pressure attributed to higher mark-up spend. However, government measures to control non-mark up spending is helping in improving the primary surplus. The overall fiscal deficit has been widened by 2.3% of GDP, while the primary surplus improved by 1.7% of GDP during Jul-Dec FY24. A surge of 46% was observed in revenue collection, fuelled by above 100% increase in non-tax collection while a 30% rise in tax revenues. Although the high markup payments challenge continued, austerity measures are being implemented to ensure sustainable fiscal accounts by the end of FY24.

Pakistan Stock Exchange. KSE-100 Index that surged more than 60% in 2023, making it the best performer among the Asian frontier markets. 2023 emerged as the year of turnaround for the Pakistan Stock Exchange (PSX) as the KSE-100 hit new peaks and emerged as the best-performing asset class in the country, delivering a return of nearly 55% in the 12-month period (in rupee terms). The KSE-100 Index signed off 2023 at 62,451.04, an increase of 22,031 points or nearly 55% in calendar year 2023. With clarity on political front and the new elected government being set up soon, business confidence and the investment climate are expected to gradually improve.

#### Performance of the Banking Sector

Favourable economic tailwinds, high interest rate environment, and improving economic outlook has helped the banking industry achieve robust growth in profitability during 2023, including growth in assets and deposits. However, this came with a concentration in government bonds that make up 42% of total banking assets. That said, overall credit quality is improving and the widely expected monetary policy easing in 2024 will support non-performing loans on their downward trend. Loan growth is set to accelerate owing to a brighter outlook for GDP growth, inflation and interest rates. The central bank has maintained policy rate at 22% since July 2023. The market expects that policy rate will be considerably cut by end-2024, which will reduce the cost of debt and increase corporate appetite for credit-financed growth.

As per the SBP directives, IFRS 9 stands implemented effective January 01, 2024. This may lead to, (i) a onetime provision on existing financial assets, routed through equity and (ii) recurring credit cost calculated in relation to asset book quality, and reclassification of certain investments. However, no major impact is expected on capital adequacy ratios of the banks, in line with the SBP implementation instructions.

#### **Strong Financial Delivery in 2023**

Despite the continued challenging environment, the Bank has delivered strong financial results for the year ended December 31, 2023. For the year under review, NBP has recorded after-tax profit of PKR 51.8 Bn.

In the backdrop of higher average policy rates coupled with a major volumetric growth in interest bearing assets, the Bank generated a gross mark-up/interest income of PKR 1,024.7 Bn which is more than double the PKR 503.3 Bn of prior year. Likewise, interest/mark-up expense amounted to PKR 855.9 Bn, of which PKR 365.1 Bn or 43% was paid to the depositors. Consequently, net interest/mark-up income "NII" closed at PKR 168.7 Bn which is 44.4% higher, YoY. Despite a challenging trade business environment during the year, the Bank achieved 10.7% growth in its non-mark-up / interest "NFI" earning stream that closed at PKR 40.6 Bn i.e., PKR 3.9 Bn up against PKR 36.7 Bn of the preceding year.

Accordingly, total revenue of the Bank closed 36.4% high YoY at PKR 209.3 Bn (2022: PKR 153.5 Bn).

Operating expenses for the year amounted to PKR 93.3 Bn depicting a YoY increase 19.5%. HR costs that constitute around 60.4% of the total operating expenses, amounted to PKR 56.4 Bn i.e., 15.5% up against PKR 48.8 Bn in 2022. The increase of PKR 7.57 Bn in mainly due to an increase of PKR 3.56 Bn on account of charge for defined benefit plan.

The Bank invests appropriate funds in the uplift and maintenance of its business premises, providing a secure & healthy work environment to its workforce and customers. This year we spent a sum of PKR 1.5 Bn on repair and maintenance of our business Overall premises. property-related expenses amounted to PKR 12.2 Bn, which is 13.7% more than the prior year. Since Information Technology is pivotal for the Bank to achieve its strategic goals, we continue to invest in upgrading our core banking application, systems, and applications architecture. In 2023, we spent PKR 2.8 Bn on software maintenance and PKR 0.9 Bn on network enhancement. In line with our prudent strategy to buttress the Bank's balance sheet against possible stress, PKR 14.5 Bn provisions have been taken, of which PKR 13.4 Bn are against advances (mostly being provisions in view of the credit risks associated with certain sectoral pressures which are becoming evident) and PKR 0.5 Bn against investments. Consequently, profit before tax amounted to PKR 101.3 Bn which is 61.4% higher that PKR 62.7 Bn of the corresponding year.

With effective tax rate at 48.8% (2022: 51.5%), tax charge for the year amounted to PKR 49.4 Bn. Consequently, the Bank's after-tax profit closed at PKR 51.8 Bn which is 70.5% higher than PKR 30.4 Bn of previous year.

#### **Appropriation of Profit**

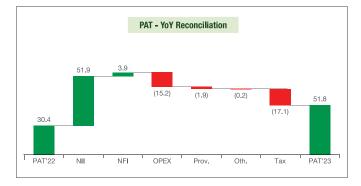
The Board is fully aware and conscious of the impact of high inflation on our shareholders, many of whom look forward to receiving dividends. We assure our shareholders that our dividend pay-out decisions purely reflect the economic environment, regulatory guidelines and financial soundness of the Bank. A stronger balance sheet and capital position mean your Bank is well placed to deliver better and sustainable results over the long-term. The Board deliberated at length whether or not cash dividend should be recommended. However, the likely impact of the pension case and other contingencies, still remains a cause of concern for the Board. Accordingly, it is considered prudent to retain the profits for the time being and once the

### Profitability (PKR 'Bn)

| No.  | Koviltowa           | 2023  | 2022  | Better / (Worse) |         |
|------|---------------------|-------|-------|------------------|---------|
| INO. | Key Items           |       |       | Amount           | %       |
| 1    | Net Interest Income | 168.7 | 116.8 | 51.9             | 44.4% 🔺 |
| 2    | Non-Fund Income     | 40.6  | 36.7  | 3.9              | 10.7% 🔺 |
| 3    | Total Income        | 209.3 | 153.5 | 55.8             | 36.4% 🔺 |
| 4    | Operating Exp.      | 93.3  | 78.1  | (15.2)           | 19.5% 🔺 |
| 5    | Pre-Prov. Profit    | 115.7 | 75.3  | 40.4             | 53.6% 🔺 |
| 6    | Provision Charge    | 14.5  | 12.6  | (1.9)            | 14.8% 🔺 |
| 7    | Pre-tax profit      | 101.3 | 62.7  | 38.5             | 61.4% 🔺 |
| 8    | Тах                 | 49.4  | 32.3  | (17.1)           | 52.9% 🔺 |
| 9    | After-tax profit    | 51.8  | 30.4  | 21.4             | 70.5% 🔺 |
| 10   | EPS (Rs.)           | 24.37 | 14.29 | 10.07            | 70.5% 🔺 |

position becomes clearer, the Bank may consider declaration of dividend at a later stage. Thus, the Board does not recommend any dividend for the year 2023. Profit for the year ended December 31, 2023 after carry forward of accumulated profit of 2022 is proposed to be appropriated as follows:

|   | (PKR 'Mn) |
|---|-----------|
| Profit after tax for the year ended     | 51,840.5  |
| December 31, 2023                       |           |
| Unappropriated profit brought forward   | 172,511.7 |
| Other comprehensive income - net of tax | (595.3)   |
| Transfer from surplus on revaluation of | 181.5     |
| fixed assets-net of tax                 |           |
|   |           |
| Profit available for appropriations     | 223,938.4 |
| Appropriation:                          |           |
| Transfer to Statutory Reserve           | (5,184.0) |
| Un-appropriated profit carried forward  | 218,754.4 |



### Balance Sheet Growth

The Bank's end of year total assets closed at PKR 6,652.7 Bn which is a massive 26.9% increase from PKR 5,240.4 Bn at the end of 2022. Capital & reserve closed at PKR 382.8 Bn i.e. PKR 81.9 Bn or 27.2% up from PKR 300.8 Bn on December 31, 2022. Gross loans & advances of the Bank stood at PKR 1,631.7 Bn depicting a healthy YoY increase of 13.4% or PKR 193.1 Bn; whereas, net advances stood at PKR 1,398.1 Bn. Growth in advances was achieved in most of our products including corporate, commodity, agriculture and Islamic. Consequently, the advances-to-deposits ratio stood at 44.4% at the end of 2023. Non-performing loans recorded a surge of 7.6% and amounted to PKR 220.8 Bn (2022: PKR 205.3 Bn). With PKR 203.6 Bn of specific provisions held, NPL coverage ratio stood high at 92.2%. The Bank's investments (at cost) amounted to PKR 4,393.9 Bn (2022: PKR 3,509.0 Bn) with a carrying value of PKR 4,403.4 Bn (2022:PKR 3,477.4 Bn). Pursuant to an effective yield/interest rate risk and liquidity management strategy, the Bank is maintaining a diversified investment portfolio across zero risk weighted GoP instruments, high dividend yielding equities and other interest-bearing financial assets with interest sensitive maturity pattern.

In the prevailing interest rate scenario and rate expectations, our investment book predominantly has a shorter-term maturity profile with 93% on the investments held under available-for-sale category. As of December 31, 2023, total deposits with the Bank amounted to PKR 3,674.4 Bn as compared to PKR 2,666.2 Bn at the end of 2022. Major share of the Bank's funding comes from sticky customer deposits that contribute 86.2% of the total deposits. With current deposits amounting to PKR 1,970.5 Bn or 53.6% of the total deposits, the Bank maintains a strong liquidity profile. The Bank maintained its CASA ratio high at 78.8%. Detailed coverage of the financial performance and other Organisational development is also given elsewhere in this Annual Report. The Bank has enough resources to meet all its financial obligations and hasn't defaulted in payment of any debt or other financial obligation.

|     |                              |         |         | (PKR 'Bn) |
|-----|------------------------------|---------|---------|-----------|
| No. | Key Items                    | 2023    | 2022    | Growth    |
| 1   | Investments – Net            | 4,403.4 | 3,477.4 | 26.6%     |
| 2   | Advances (net)               | 1,398.1 | 1,230.5 | 13.6%     |
| 3   | Total Assets                 | 6,652.7 | 5,240.4 | 26.9%     |
| 4   | Deposits                     | 3,674.4 | 2,666.2 | 37.8%     |
| 5   | Borrowings                   | 2,177.7 | 1,940.5 | 12.2%     |
| 6   | Net Assets                   | 382.8   | 300.8   | 27.2%     |
| 7   | Break-up Value Per Share     | 179.9   | 141.4   | 27.2%     |
| 8   | Islamic Banking Total Assets | 140.2   | 109.3   | 28.2%     |

#### **Islamic Banking**

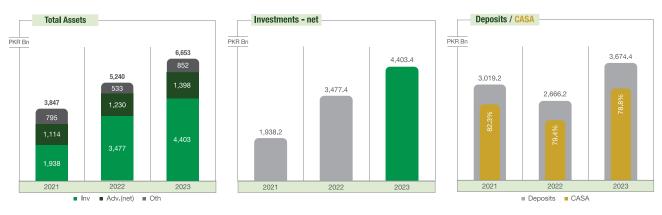
The Islamic banking business is one of the fastest growing segments within the Bank. NBP Aitemaad's total assets increased to PKR 140.2 Bn at the end 2023 from PKR 109.3 Bn at the end 2022 recording significant growth of 28.2% YoY. Whereas, total earning assets recorded a 24.3% YoY growth reaching PKR 125.4 Bn compared to PKR 101.0 Bn at end 2022. NBP Aitemaad offers the entire spectrum of banking products, from large-ticket corporate deals to retail deposits and consumer finance. NBP Aitemaad closed deposit at PKR 113.8 Bn at the end 2023, compared to PKR 93.6 Bn depicting a 22% YoY growth, while CASA growth was 27% YoY. At end of 2023, total deposit customers stood at 250K, showing a YoY increase of 12%. In line with our strategy for promoting Islamic banking, we expanded Islamic banking windows network from 50 to 150 during the year and are committed to further extended up to 250 by the end of 2024. With total operating income of PKR 8.2 Bn (48% up YoY), Islamic banking operations posted pre-tax profit of PKR 3.53 Bn, depicting a massive 53.6% growth YoY. In light of the judgement of the Federal Shariah Court, NBP Aitemaad has initiated the plan for conversion of conventional products in a Shariah compliant way.

#### Material changes subsequent to The Balance Sheet Date

No material event has occurred subsequent to the Balance Sheet date that requires adjustments to the enclosed financial statements.

#### **Principal Activities**

Principal activities of NBP during the year remained same as in prior year and included general banking services, credit, ATM and debit cards facilities, investment banking advisory, treasury and capital markets, housing and general finance, transaction banking, cash management, digital banking, international trade & remittances, etc. The Bank's subsidiaries offer financial services to their customers including currency exchange, modaraba, fund management and securities brokerage services.



ANNUAL REPORT 2023 -

### Governance & Stewardship by the Board

Throughout the year, the Board remained focused on delivering its role of stewardship by providing effective leadership and strategic insight. A detailed overview of functioning of the Board is given in the Corporate Governance section of this Report. Also, a statement has been separately made regarding Compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2019, and the Public Sector Companies (Corporate Governance) Rules, 2013. For better corporate governance, the Board has formed committees, currently including:

- i. Board Audit Committee
- ii. Board Risk & Compliance Committee
- **iii.** Board HR & Remunerations Committee
- iv. Board Technology & Digitalisation Committee
- **v.** Board Inclusive Development Committee
- vi. NBP-NY Governance Council (Sub Committee of BRCC)

The Board committees function as per their respective Terms of Reference (ToRs) approved by the Board. A brief description of the functions of each committee, is given in the Corporate Governance section of this Report.

### **Changes in the Board of Directors**

Following changes took place in the Board of Directors During 2023:

- 1. The Federal Government vide Notification No. F.1 (11) Bkg-III/2017-90 dated January 18, 2023, appointed Mr. Ashraf Mahmood Wathra as Chairman of the Board, Mr. Amjad Mahmood as Non-Executive Director, Mr. Ali Syed and Mr. Nasim Ahmad as Independent Directors on the Board.
- **2.** Mr. Asif Jooma completed his three years' term of appointment as a director and retired on March 08, 2023.
- **3.** Mr. Farid Malik, completed his three years tenure as Director on July 26, 2023 and was reelected as Director by the private shareholders through the election in the Extraordinary General Meeting held on July 25, 2023.
- 4. The Federal Government, vide notification No. F.1(9) Bkg-III/2022 dated August 07, 2023 appointed Mr. Rehmat Ali Hasnie as the President/ CEO of the Bank for a period of three years.

Also please refer to the Statement of Compliance with the Public Sector Companies (Corporate Governance) Rules, 2013, and the Listed Companies (Code of Corporate Governance) Regulations, 2019 included in this Annual Report.

### Meeting of the BoD and BoD Committees held during 2023

Details of the meetings of the Board and the Board Committees held during the year are stated elsewhere in this Annual Report.

#### **Contingency Regarding the Pension Case**

Status of the law suit is disclosed in detail in Note 25.3.4.1 to the Annual Financial Statements for the year ended December 31, 2023. And based on an independent actuarial firm's assessment, overall pension liability in case of an adverse final judgement will amount to PKR 98.7 Bn. Further, in the event of an adverse judgement, the potential annual recurring cost for the year 2024 onward will be around PKR 13.5 Bn. Based on the opinion of legal counsel, no provision for any additional pension liability has been made in these annual financial statements for the above-mentioned amount as the Bank is confident for a favourable outcome in the matter.

### Explanation with regards to emphasis of matter in the Auditors' Report

The external auditors, in their report to the shareholders, have included emphasis of matter by drawing attention to Note 25.3.4.1 to the financial statements which explains the contingency in relation to litigation by retired employees of the Bank. As opined by its legal counsels, the Bank has reasonably strong legal grounds to convince the Honourable Supreme Court of Pakistan for a judgement in this matter. Therefore, pending the decision on the review petitions, the financial impact of the subject case has not been included in the financial statements for the year ended December 31, 2023.

#### **Capital Adequacy & Strength**

The Bank has achieved significant improvements in financial soundness indictors during 2023. While Common Equity Tier 1 Capital (CET1) ratio stood at 19.16% (2022:16.30%), the Total Capital Ratio stood at 25.47% (2022: 21.59%). The Bank's Leverage ratio was 3.12% at the end of 2023 (2022: 3.08%). The Bank's liquidity coverage and net stable funding ratios also improved to 176% (2022: 147%) and 259% (2022: 251%) respectively against their regulatory requirement of 100%.

#### **Credit Ratings**

NBP is rated as 'AAA' by both the recognised credit rating agencies in Pakistan. In June 2023, M/s VIS Credit Rating Company re-affirmed the Bank's standalone credit rating as "AAA", the highest credit rating awarded by the company for a bank in Pakistan. Similarly, M/s PACRA Credit Rating Company also assigned the Bank long-term entity rating as 'AAA' (Triple AAA) and short-term credit rating as 'A1+' (A-one Plus).

#### **Remuneration to the Directors**

The shareholders of the Bank, in their general meeting held on July 27, 2020, approved a remuneration policy for the non-executive/independent directors for attending meetings of the Board and Board Committees. This Policy is compliant with applicable laws including the Banks' (Nationalisation) Act 1974, NBP's bye-laws, and instructions of the State Bank of Pakistan. In terms of this Policy, the Board shall, from time to time, determine and recommend such level of remuneration for approval by the shareholders, for attending meetings of the Board or meetings of the Committees thereof, as may be within the limits for such remuneration as prescribed by the SBP from time to time and determined to be an adequate measure of remuneration for the performance of relevant duties by such members. In terms of this Policy, the Board shall also ensure that such remuneration is not determined in a manner that may undermine the independence of the Board or Committee members. The detail of compensation paid to the Directors in 2023 is given in Note 41.2 to the unconsolidated financial statements.

### Impact of the Government Policies on the Bank Performance

Certain policies of the Government, while these create challenges as well as opportunities for the Bank, have a considerable impact on its performance. Key relevant policies include, e.g., mandatory participation in subsidised lending schemes, deposit protection premium, commission/ fee income on government treasury business, and implementation of the treasury single account. Also, the Bank is a major lender to certain public sector companies which have been unable to meet their debt obligations to the Bank in a timely manner or in some cases are unable to service their debt at all. This causes a significant drag on the Bank's income. However, the Bank remains committed to fulfilling its role as a national institution and supporting the government and its initiatives in a manner that it also delivers profitability to its other shareholders.

#### Major Developments During the Year

During the year, significant progress was made in the area of business & product development, credit mobilisation to agriculture as per SBP guidelines enhancing market outreach, promotion of Islamic banking, strengthening IT systems & infrastructure, and human capital management, etc. Such development initiatives and their outcomes are discussed under respective sections elsewhere in this Annual Report.

#### Principal Risks & Uncertainties Facing the Bank

By the very nature of its business model, the Bank is exposed to certain principal risks. As part of its oversight, the Board ensures that adequate risk management policies and frameworks are in place to recognise and mitigate significant risks to which the Bank is or may be exposed to, and that adequate resources have been deployed to mitigate such risks. A detailed indication of the principal risks and uncertainties as well as the future prospects is discussed in Note 47 to the financial statements.

#### **Governance & Risk**

The Bank remains committed to ensure compliance with all the applicable laws, rules, regulations, and codes in the spirit of good governance, and recognises the need to continually improve its compliance & control capacity within its domestic as well as overseas footprint. Significant funds have been invested in acquiring new technological platforms for effective internal controls, anti-money laundering, KYC, data accuracy & authenticity and generating quality MIS for efficient decision making.

### Compliance & Risk Matters in the New York Branch

With close oversight from the Board of Directors and Head Office Senior Management, the New York Branch completed remedial actions pursuant to the public enforcement actions issued by the New York State Department of Financial Services and the Federal Reserve Bank. Head Office and the Board will continue to maintain close oversight of the Branch, which has made significant progress in enhancing its compliance program. The actions implemented by the Branch and their associated validation by Internal Audit continue to remain subject to review by its regulators.

### **Closure of Foreign Operations**

As of December 31, 2023, after completing all the closure formalities required by SBP and other regulatory bodies, international operations at Representative Offices in Toronto (Canada) and Tashkent (Uzbekistan), Jalalabad Branch (Afghanistan), Sylhet (Bangladesh), Ashgabat branch (Turkmenistan) and Dushanbe Subsidiary Bank (Tajikistan) have been closed. Additionally, the licenses of Almaty (Kazakhstan) and Baku (Azerbaijan) have already been cancelled and both are now under closure process along with Bishkek (Kyrgyzstan) and Chittagong Branch (Bangladesh) which are also currently under closure process. Further, closure of the Paris branch which has been initiated after obtaining regulatory approvals.

### Impact of the Bank's Business on the Environment

The Bank acknowledges the importance of environmental considerations in its operations. Although the Bank's core activities do not exert a direct influence on the environment, we have proactively embraced Green Banking initiatives aligned with the SBP's Green Banking Guidelines. This commitment aims to facilitate financing that fosters the transformation of our economy into a resource-efficient and climate-resilient one. The integration of social, economic, and environmental considerations into our business strategy and decision-making processes underscores our dedication to a holistic approach.

Following the guidelines provided in the Environmental & Social Risk Management Implementation Manual by the State Bank of Pakistan, both the Board and Management are resolute in establishing an Environmental and Social Management System. A detailed overview of the Bank's CSR initiatives & activities throughout the year is provided separately in this report, highlighting our commitment to the society.

### **Appointment of Auditors**

The existing auditors of the Bank Messrs BDO Ebrahim & Co. Chartered Accountants and Messrs PwC A. F. Ferguson & Co. Chartered Accountants will be retiring this year. Both the auditors being eligible and have offered themselves for reappointment as external auditors of the Bank for the year ending December 31, 2024. The Board is pleased to endorse the recommendation of the Board Audit Committee for re-appointment of M/s PwC A. F. Ferguson & Co. Chartered Accountants, and re-appointment of M/s BDO Ebrahim & Co. Chartered Accountants to be the auditors of the Bank for the year ending December 31, 2024.

#### **Contribution in SBP-led Initiatives**

In pursuit of its vision to enable inclusive development, NBP has been actively supporting the Government and SBP-lead initiatives for increasing financial inclusion and has extended financings under various refinance schemes and initiatives.

#### Endorsement

The following information has been provided elsewhere in this Annual Report. The Board is pleased to endorse the same:

- 1. The Management Statement of Internal Controls
- 2. Risk Management Overview
- 3. Report on Corporate Social Responsibility Initiatives
- 4. Pattern of Shareholding
- 5. Credit Rating and Awards.

### **Future Outlook**

The outlook for the Bank's financial performance and outcomes is closely linked to the levels of economy in the country. Your Bank will continue to play its due role in supporting a robust economic recovery in the country, while also maintaining a strong & resilient balance sheet to sustainably create value for its shareholders. The Bank's business strategy will remain focused on financing and supporting underserved sectors including SME, Microfinance, Agriculture finance and the Government initiated subsidised schemes as well as Islamic financing. **Acknowledgement & Appreciation** 

The Board expresses gratitude for the ongoing commitment and dedication exhibited by our

employees, in ensuring the uninterrupted provision of banking services to the Nation. We extend

acknowledgment to the Government of Pakistan, the State Bank of Pakistan, the SECP, and other

regulatory bodies for their unwavering support,

which has been instrumental in enabling the Bank to realize its full potential and actively contribute

to the socio-economic development of Pakistan.

In addition, we extend our appreciation to our current team members and express gratitude

to the retiring director, Mr. Asif Jooma, for their collective contributions. Their efforts have played a pivotal role in fortifying the Bank, making it resilient and instrumental in fostering

inclusive growth opportunities for the Nation.

For and on behalf of the Board of Directors

مشقبل

بینک کی مالی کار کر دگی اور شائج کالقط نظر ملک میں اقتصادی سطول سے کمرا تعلق ر کھتا ہے۔ مینک اپنے شیئر بولڈرز کے لیے پائید ارقد رپید اکر نے کے لیے ایک مضبوط اور کپکد ار بیکن شیٹ کو بر قرار رکھنے کے ساتھ ساتھ ملک میں ایک مضبوط معاثی بحالی میں اپنا کر دار ادا کر تاریح گا۔ مینک کی کاروباری حکمت علی SME مائیکہ و فنانس، ایکر لیکچر فنانس اور حکومت کی جانب سے شروع کی گئی سرنڈ کی والی اسیکموں کے ساتھ ساتھ املامک فنانسگ سمیت منیز محفوظ شعبوں کی مالی امانت اور معاونت پر مرکوزر ہے گی۔

اعتراف وتحسين

بورڈ قوم کو بیکنگ خدمات کی بلا تعطل فراہمی کو لیتینی بنانے کے لیے چارے طاز مین کے جاری عزم اور گن کا تحکر بیداداکر تاہے۔ ہم عکومت پاکتان، اسٹیٹ بینک آف پاکتان، ایس ای ی پی، اور دیگر ریگو لیٹر کی ادارول کوان کی عظیر منزلزل حمایت کے لیے خراج تحمین پیش کرتے ہیں جنوں نے بینک کواس قابل بنانے میں اہم کر دار اداکا کی ہے کہ وہ اپنی محمل صلاحیتوں کا ادراک کر کیے اور پاکتان کی ساجی واقتدادی ترقی میں فعال کر دار اداکا کر سے

اس کے علاوہ، ہما پنی موجودہ ٹیم کے اراکین کو خراج تحسین پیش کرتے ہیں اور ریٹائر یونے والے ڈائر میٹر جناب آصف جمعہ کے اجتماعی تعاون کے لیے ان کا شکر یہ ادا کرتے ہیں۔ ان کی کو سیٹ ٹوں نے بینک کو منبوط بنانے، اسے لچکد اربنانے اور قوم کے لیے جامع ترقی کے مواقع کو فروغ دینے میں ایم کر دار اداکایا ہے۔

بورڈ آف ڈائریکٹر زکے لیے اور اس کی جانب سے



Ali Syed

Director

ر حمت علی حسنی صدراوری ای او

کراچی مور نہ:22فروری 2024

Rehmat Ali Hasnie President & CEO

Karachi Dated: February 22, 2024

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آب و پواسے متعلق لچکد ارمیں تبریل کرنے کوفر دوغ دیتا ہے۔ یماری کار وباری حکمت علی اور فیصلہ سازی کے عل میں سماجی،اقتصادی اور ماحولیاتی تحفظات کا انسمام ایک جامع فقطہ نظر کے لیے چاری مکن کو داختے کر تاہے۔

اسٹیٹ بینک آف پاکتان کی جانب سے ماحولیاتی اور ساجی ر سک سینجنٹ امیلی سینٹیش مینول میں فراہم کر دور ینا خطوط پر عمل کرتے ہوئے، بورڈ اور انتظامیہ دونوں ماحولیاتی اور ساجی انتظام کے نظام کے قیام کے لیے پر عزم ہیں۔ بینک کے CSR اقد امات اور سال بھر کی سر گر میول کا تفسیلی جائزہ اس ر پورٹ میں الگ سے فراہم کیا گیا ہے، بو معاشر سے کے ساتھ بحادی والبتگی کو اجا گر کر تاہے۔

## آڈیٹرز کی تقرری

بینک کے موجودہ آڈیٹر زیسر زبی ڈی اوابر انیم اینڈ کمپنی چارٹر ڈاکاؤ نٹنٹس اور میسر زبی ڈیڈیوی اے ایف فرگو سن اینڈ کمپنی چارٹر ڈاکاؤ نٹنٹس اس سال ریٹائر یوجائیں گے۔ دونوں آڈیٹر ز ابل ہیں اور انہوں نے اپنے آپ کو 31 دسمبر 2024 تک ختم یونے والے سال کے لیے بینک کے بیرونی آڈیٹر ز کے طور پر دوبارہ تقرری کے لیے پیش کش کی ہے۔ ورڈ 31 دسمبر 2024 کو ختم یونے والے سال کے لیے بینک کے آڈیٹر ز کے لیے بورڈ آڈٹ کمیٹی کی میسر ز پی ڈیلیوی اے ایف فرگو سن اینڈ کمپنی چارٹر ڈاکاؤ نٹنٹس کی دوبارہ تقرری اور میسر زبی ڈی او ابراہیم اینڈ کمپنی چارٹر ڈاکاؤ نٹنٹس کی دوبارہ تقرری اور میسر زبی ڈی او کر تاہے۔

اسٹیٹ بنک کی زیر قیادت اقد امات میں شراکت

جامع ترقی کوفعال کرنے کے اپنے وژن کے تعاقب میں بینک مالی شمولیت کوبڑ ھانے کے لیے حکومت اور اسٹیٹ بنک کی قیادت کے اقد امات کی فعال طور پر حمایت کر رہاہے اور مختلف ری فنانس اسلیمول اور اقد امات کے تحت مالی امانت میں تو سیح کی ہے۔

### توثيق

اس سالانہ رپورٹ میں درج ذیل معلومات فراہم کی گئی ہیں۔ بور ڈاس کی توثیق کرنے پر خوش محبوس کر تاہے۔

- اند رونی کنٹر ول کا انتظامی بیان
  - د سک مینجمنٹ کا جائزہ
- ۱۱۱. کار پوریٹ ساجی ذمہ داری کے اقد امات پر رپورٹ
  - IV. شيئر يولدُنگ كانمونه
  - V. كريڈٹ ريٹنگ اور ايوار ڈز به

### Leadership Insight

Corporate Governance

ہے۔مالیاتی گوثواروں کے نوٹ 47 میں بنیادی خطرات اور عنیر لیتین صور تحال کے ساتھ ساتھ متقبل کے امکانات کے تغییلی اشارے پر تبادلہ خیال کیا گیا ہے۔

بینک اچھی گور منٹ کے جذبے کے تحت تمام قابل اطلاق قوانین، قواعد، حنوالط اور ضابطوں کی لغمیل کو لیتنی بنانے کے لیے پر عزم ہے، اور اند رون ملک اور بیرون ملک اپنی تعمیل اور کنٹر ول کی صلاحیت کو مسلسل بہتر بنانے کی صرورت کو تسلیم کر تاہے۔ مؤثر اند رونی کنٹر ول، اینٹی منی لائڈ رنگ، KYC، ڈیٹا کی در ستگی اور صد اقت اور موثر فیصلہ سازی کے لیے معیاری MIS میا کرنے کے لیے ضنے تکنیکی پلیٹ فار مزکے حصول میں ایم فنڈ زلگائے گئے ہیں۔

نیویارک برانچ میں تعمیل اور ر سک کے معاملات

بورڈ آف ڈائر یکٹر زاور بیڈ آف سنٹر سینجنٹ کی قریبی تکرانی کے ساتھ، نیویار ک برانچ نے نیویار ک اسٹیٹ ڈیپار ٹمنٹ آف فنانشل سرو سزاور فیڈرل ریز رو بینک کی طرف سے جاری کردہ پبلک انفور سمنٹ کارر وائیوں کے مطابق اصلاحی کارر وائیاں ممکل کیں۔ بیڈ آف اور بورڈ برانچ کی قریبی تکرانی جاری رکھیں گے، جس نے اپنے تعمیل پرو گرام کوبڑھانے میں ایم پیش رفت کی ہے۔ برانچ کے ذریعے نافذ کیے گئے اقد امات اور اند رونی آڈٹ کے ذریعے ان کی متحلقہ توثیق اس کے ریگولیٹر زکے جائز ہے کے تالیع رہتی ہے۔

# عنیر ملکی آپریشنز کی بند ش

31 دسمبر 2023 تک، اسٹیٹ بینک اور دیگر ریکولیٹر کی اداروں کی طرف سے مطوبہ تام بند ش کی رسمی کارر واینوں کو مکل کر نے کے بعد، فور نٹو (کینیڈ ا)ور تاشند (از بکتان)، جلال آباد برانچ (افغانتان)، سلسٹ (بنگلہ دیش)، اشک آباد (تر کمانتان) کہ انچ میں غائنہ دوفاتر میں مین الاقوامی آپریشنز اور دوشنہ (تا جکتان) کے ذیلی مینک کوبند کر دیا گیاہے مزید بر آل، الماتی (تاز قتان) ور باکو ( آذربا یُجان) کے لائسن پہلے پی منوخ کیے جاچکے ہیں اور دونوں اب بنگا یک (کر غربتان) ور چاکانگ برانچ (بنگلہ دیش) فی الحال بند یونے کے عل میں ہیں۔ مزید میں کہ پر س برانچ کی بند ش، جو ریگو لیٹری منظوری حاصل کرنے کے بعد متر ورغ کی گئی ہے۔

### مادلیات پر بینک کے کاروبار کااثر

بینک اپنے کامول میں ماتولیاتی تحفظات کی اہمیت کو تسلیم کر تاہے۔ اگر چہ بینک کی بنیادی سر گر میاں ماتول پر براہ راست اثر نہیں ڈالتی ہیں، لیکن بینک نے اسٹیٹ بنک کے گرین بینکنگ گائیڈ لائنز کے ساتھ منسلک گرین بینکنگ کے اقد امات کو فعال طور پر قبول کیاہے۔ اس عزم کامقصد فناننگ کی سہولت فراہم کر ناہے جو چاری معیشت کو و سائل کے لحاظ سے موٹر اور Financial Performance

ایک 1974، بینک کے صنحنی قوانین، اور اسٹیٹ بینک آف پاکتان کی پد ایات شال ہیں۔ اس پالیسی کے لحاظ سے، بورڈ، و قنافہ قنا، حصص یا فیکان کی منظوری کے لیے، بورڈ کے اجلاسوں یا اس کی کمیٹیوں کے اجلاسوں میں شرکت کے لیے معاوضے کی اس سطح کا تعین اور سفارش کر بے کا، جو کد اس طرح کے معاوضے کی حدود کے اندر ہو سکتا ہے۔ جیسا کد اسٹیٹ بینک کی طرف سے و قنافہ قذائبتو یز کیا جاتا ہے اور ایے اراکین کے متعلقہ فرائض کی انجام دیمی کے لیے معاوضے کا ایک مناسب بیمانہ ہونے کا عزم کیا جاتا ہے۔ اس پالیسی کے لحاظ سے، بورڈ یا تمیٹی کے اراکین کی بنائے گا کد ایسے معاوضے کا تعین اس انداز میں مذکریا جائے جس سے بورڈ یا تمیٹی کے اراکین کی آزاد کی کو اختال ہو۔ 2023 میں ڈائر میٹر ز کو ادا کیے گئے معاوضے کی تفسیل نوٹ 2.14 میں میٹر منتختہ مالیاتی کو شواروں میں دی گئی ہے۔

## بینک کی کار کر دگی پر حکومتی پالیسیوں کااثر

کومت کی بعض پالییاں، اسٹیٹ بنک کے لیے چیلیوں اور مواقع پید اکرتی بیں، اس کی کار کر دگی پر کافی اثر ڈالتی بیں۔ مثال کے طور پر کلیدی متعلقہ پالییوں میں شامل ہیں، سبنڈی والے قرضے کی اسیموں میں لاز می شرکت، ڈپازٹ پر وشیکشن پر کمیم، سر کاری خزانے کے کاروبار پر کمیش افیس کی آمدنی، اور ٹریژری خلک اکاؤنٹ کانفاذ۔ نیز، سینک پیلک سیکٹر کی بعض کمپنیوں کے لیے ایک بڑا اقرض دہندہ ہے ہو میں اپنے قرضے کی ادائیگی کرنے سے بروقت پورا کرنے میں ناکام رہی بین یا بعض صور توں میں اپنے قرضے کی ادائیگی کرنے سے ادارے کے طور پر اپنے کہ دار کو پورا کرنے اور حکومت اور اس کے اقد امات کی اس انداز میں حیات کرنے کے لیے پر عزم ہے کہ وہ اپنے دو سرے شیئر یولڈرز کو بھی منافع فرا ہے کہ رے۔

### سال کے دوران اہم پیشر فت

سال کے دوران، کاروبار اور مصنوعات کی ترقی کے شعبے میں غایاں پیش رفت ہوئی، اسٹیٹ بینک کے ریخاخطوط کے مطابق زراعت کے لیے کریڈٹ موبلائزیش، مار کیٹ آؤٹ ریچی، اسلامی بینکاری کافروغ، آئی ٹی سٹمزاور الفراسٹر کچر کو مضبوط بنانا، اور ہیو من کیپیٹل سیجمنٹ وعنیرہ، ایسے ترقیاتی اقد امات اور ان کے خائج میں جن کا اس سالا نہ رپورٹ میں متعلقہ حصول کے تحت ذکر ہے۔

### بینک کودر پیش بنیادی خطرات اور عنیر لیتین صور تحال

اپنے کاروباری ماڈل کی نوعیت کے مطابق ، بینک کو لیعض بذیادی خطرات کا سامناہے۔ اس کی تحرانی کے حصے کے طور پر ، بورڈا س بات کو لیتنی بنا تاہے کہ خطر ے کے انتظام کی مناسب پالیمیاں اور فریم ورک ان اہم خطرات کو پیچانے اور کم کر نے کے لیے موبود ہیں جن کا بینک کو سامناہے یا یو سکتاہے۔ اور یہ کہ اس طرح کے خطرات کو کم کر نے کے لیے مناسب و سائل کو تعینات کیا گیا ANNUAL REPORT 2023 ذ مدداری کی رقم 7.89 بلین روپے ہوگی۔ مزید بر آل کی منفی حتمی فیصلے کی صورت میں، سال 2024 کے بعد محکنہ سالانہ اعادی لاکت 13.5 بلین روپے کے لگ بھگ ہوگی۔ قانونی مشیر کی رائے کی بنیاد پر، مذکورہ بالار قم کے لیے ان سالانہ مالیاتی گونواروں میں کی اضافی پنشن کی ذمہ داری کا کوئی بند ویت نہیں کیا گیا ہے کیو کھ بینک اس معاطے میں ساز گار نتائج کے لیے پر اعتماد ہے۔

Financial Statements

## آڈیٹرز کی رپورٹ میں معاملے پر زور دینے کے حوالے سے وضاحت

بیرونی آڈیٹرز نے شیئر بولڈرز کواپنی رپورٹ میں نوٹ 1.4.2 کی طرف توجہ دلاتے یوئے مالیاتی گو شواروں کی طرف قوجہ دلائی ہے جو بینک کے ریٹائر ڈملاز مین کی طرف سے قانونی چارہ بوئی کے سلسے میں میٹکامی صور تحال کی وضاحت کرتی ہے۔ جیسا کہ اس کے قانونی مشیروں کی رائے ہے، بینک کے پاس اس معاملے میں سپر یم کورٹ آف پاکتان کو، فیصلہ مانے کے لیے درکار معتول طور پر مضوط قانونی بنیادیں ہیں۔ لہٰذا، نظر ثانی کی در خواستوں پر فیصلہ تک، موضوع کے کیس کے مالی اثرات کو 31د سمبر 2023 کو ختم ہونے والے مال کے مالیاتی گو شواروں میں شامل نہیں کیا گیا ہے۔

### سرمائے کی مناسبیت اور طاقت

بینک نے 2023 کے دوران مالیاتی در تگی کے اشاریوں میں غایاں بہتر کی حاصل کی ہے۔ جبکہ کامن ایکو ٹی ٹائر 1 کیپٹل (CET1) کا تناسب( 30%:2022) %10.16، کل کیپٹل کا تناسب ( 30%:2022) %20.19، بینک کالیورین کا تناسب 2023 کے آخر میں %21.2 تحا( 30%:2022) بینک کی لیکویڈیٹی کورینج اور خالص سختم فنڈنگ کا تناسب بھی %176، (%2021:202) اور %259 (%2021:202) تک ان کی %100 ریگولیٹر کی صرورت کے مقابلے میں بہتر ہوا۔

### كريڈ ٹ ريٹنگ

پاکتان میں دونوں تسلیم شدہ کریڈٹ ریٹنگ ایجنسیوں کے ذریعہ بینک کو 'AAA' کادرجہ دیا گیا ہے۔ جون 2023 میں، میسر ز VIS کریڈٹ ریٹنگ کمپنی نے بینک کی اسٹیڈ الون کریڈٹ ریٹنگ کی "AAA" کی حیثیت سے دوبارہ تصدیق کی، جو پاکتان میں کسی بینک کے لیے کمپنی کی طرف سے دمی جانے والی سب سے زیادہ کریڈٹ ریٹنگ ہے۔ ای طرح میسر زیکر اکریڈٹ ریٹنگ کمپنی نے بھی بینک کو طویل مدتی بیتی کی درجہ بند کی بطور 'AAA (ٹریل AAA)ور مختصر مدت کے کریڈٹ ریٹنگ کو (One Plus)' +11 نے طور پر تنوایش کیا ہے۔

### ڈائریکٹر زکومعاوضہ

بینک کے شیئر بولڈرز نے 27 جولائی 2020 کو منعقد ہا پنی جنرل میٹنگ میں بورڈاور بورڈ کمیٹیول کے اجلاسوں میں شرکت کے لیے نان ایگزیکٹو/ آزاد ڈائریکٹر زکے لیے معاوضے کی پالیسی کی منظوری دی۔ بیپالیسی قابل اطلاق قوانین کے مطابق ہے جس میں بینکس( نیشنلائزیش)

Corporate Governance

بورڈ آف ڈائر یکٹر زمیں تبدیلیاں 2023 کے دوران بورڈ آف ڈائریگر زمیں درج ذیل تبدیلیاں یوئیں : 1. وغاقی حکومت نے نوئینگیژن 90-111/2017 Bkg (11) ۲. ۲ مور نه 18 جنوری 2023 کے ذریعے، جناب اشرف شمود و تحر اکو بورڈ کا چیئر مین، جناب امجد شمود کو نان ایگزیکڈیو ڈائریکٹر مقرر کیا، جناب علی سید اور جناب نیم احمد بطور آزاد ڈائریکٹر بورڈ میں شال ہیں ۔ 2. جناب آصف جمعہ نے بطور ڈائریکٹر تقرری کی اپنی تین سال کی مدت پوری کی اور 80 مارچ 2023 کو ریٹائر یوئے ہے 19 در 25 بولائی 2023 کو منعقدہ خیر معمول جنرل میڈنگ میں پر ایڈویٹ شیئر پولڈرز کے 20 در جناب ڈائریکٹر متخبہ بح معول جنرل میڈنگ میں پر ایڈویٹ شیئر پولڈرز کے 20 دولاق حکومت نے نوئیکیش نمبر 2023 کو مین میں پر ایڈویٹ شیئر پولڈرز کے 21 مور ڈائریکٹر متخبہ ہوئے ہوئی 2023 کو منعقدہ خیر معمول جنرل میڈنگ میں پر ایڈویٹ شیئر پولڈرز کے 23 دولان کی 2023 کو منعقدہ خیر معمول جنرل میڈنگ میں پر ایڈویٹ شیئر پولڈرز کے 23 دولان کو میٹو کی کی

اس کے علاوہ براہ کرم اس سالانہ رپورٹ میں شامل پبلک سیکٹر کمپنیز (کارپوریٹ گورننس) رولز، 2013، اور لسٹڈ کمپنیز (کوڈ آف کارپوریٹ گورننس) ریگولیشنز، 2019 کے ساتھ کعمیل کا بیان دیکھیں ۔

2023 کے دوران بورڈ آف ڈائریکٹر ز2023اور بورڈ آف ڈائریکٹر زکی کمیٹیوں کے اجلاس

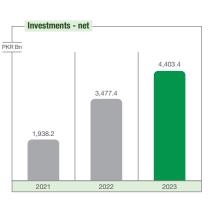
سال کے دوران منعقد ہونے والے بور ڈاور بور ڈکمیٹیوں کے اجلاسوں کی تنصیلات اس سالانہ رپورٹ میں بیان کی گئی میں ۔

پنین کیس سے متعلق صور تحال

صد ر/CEO مقرر کیا۔

قانونی مقد مہ کی حیثیت 31 دسمبر 2023 کو ختم ہونے والے سال کے سالانہ مالیاتی گونٹواروں کے نوب 25.3.4.1 میں تضییل سے ظاہر کی گئی ہے۔اور ایک آزاد ایکچوریل فرم کی تشخیص کی بنیاد پر، کسی منٹی حتمی فیصلے کی صورت میں مجموعی پنشن کی





ہیلنس شیٹ کی تاریخ کے بعد کی اہم تبدیلیاں

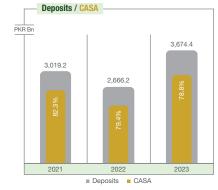
Leadership Insight

سال کے دوران بینک کی بنیادی سر گر میاں پیچلے سال کی طرح ہیں رییں اور ان میں عام بیکنگ خدمات، کریڈٹ، ATM اور ڈیپٹ کارڈ کی سوایات، سرمایہ کاری بیکنگ ایڈ وائزر کی، ٹریژ رکی اور کیپیٹل مار کیٹس، ہاؤسنگ اور جنرل فنانس، ٹر انزیکشن بیکنگ، کیش مینجزن، ڈیپیٹل بیکنگ بین الاقوامی تجارت اور تر سیلات زر وعذرہ ۔ بینک کے ذیلی ادارے اپنے صاد فین کو کرنی ایسی کیپٹیے، مضاربہ، فنڈ مینجنٹ اور سیکیور ٹیز بر و کریج کی خدمات سمیت مالیاتی خدمات میش کرتے ہیں۔

### بور ڈکی طرف سے گور ننس اور ذمہ داری

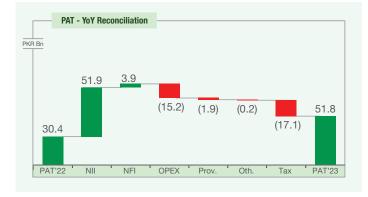
پورے سال کے دوران، بورڈ نے موثر قیادت اور اسٹر خیجک بسیر ت فراہم کرتے ہوئے ذمہ داری کے اپنے کر دار کو انجام دینے پر قوجہ مر کو زر کھی۔ بورڈ کے کام کاح کا تغییلی جائزہ اس رپورٹ کے کارپوریٹ گور ننس سیکٹن میں دیا گیا ہے۔ اس کے علاوہ، لسٹڈ کمپنیوں (کوڈ آف کارپوریٹ گور ننس) کے ضوابط، 2019، اور پبلک سیکٹر کمپنیز (کارپوریٹ گور ننس) رولز، 2013 کی تعمیل کے بارے میں الگ سے ایک بیان دیا گیا ہے۔ بہتر کارپوریٹ گور ننس کے لیے، بورڈ نے کمیٹیاں سنگیل دی میں، جن میں فی الحال شامل ہیں

1. بورڈ آڈٹ کیمٹی 2. بورڈ ریک ایڈ تمپیلانٹ کیمٹی 3. بورڈ انگوز یو ڈویلیٹر میںٹی 4. بورڈ انگوز یو ڈویلیمنٹ کیمٹی 5. بورڈ انگوز یو ڈویلیمنٹ کیمٹی 10.6 - نیو یارک گور نینس کو نسل (سب کیمٹی برائے بورڈ ر سک ایڈ تحمیلائنس کیمٹی) بورڈ کیمٹیاں بورڈ کی طرف سے منظور شدہ اپنے متعلقہ ٹر مز آف رلیزنس (ٹی او آرز) کے مطابق کام کرتی ہیں۔ ہر کیمٹی کے کامول کی مختصر تفصیل اس ر پورٹ کے کار پوریٹ



### NATIONAL BANK OF PAKISTAN

نیٹ ورک کو 50سے 150 تک بڑھادیا ہے اور 2024 کے آخر تک اسے مزید 250 تک بڑھانے کے لیے پر عزم ہے۔ 8.2 ملین روپے کی کل آپرینڈی آمدنی کے ساتھ ( سالانہ 48 فیصد اضافہ) ملاقی بیکنگ آپریشنز نے 3.53 ملین روپے کا قبل از ٹیکس منافع حاصل کیا، ہو کہ سالانہ % 53.6 کی زبر دست نمو کو ظاہر کر تاہے۔ وفاقی شرعی مدالت کے فیصلے کی روشنی میں، BPAitemaad نے روایتی مصنوعات کو شرعی لحاظ سے تبدیل کر نے کا منصوبہ شروع کیا ہے۔



## منافع كااختصاص

بورڈشیئر ،ولڈرز پر اعلی افراط زر کے اثرات سے پوری طرح باخبر اور باخبر ہے، جن میں سے بہت سے منافع حاصل کر نے کے منتظر میں۔ ہم اپنے شیئر ،ولڈرز کو لیقین دلاتے ہیں کہ عارے ڈیویڈ نڈ کی ادائیگی کے فیصلے خالعتاً معاثی ما تول، ریکولیئر کی ریخا خطوط اور بینک کے مالی اشخکام کی عکامی کرتے ہیں۔ ایک مضبوط بیکنس شیٹ اور کیپنٹل پوزیشن کا مطلب ہے کہ آپ کا بینک طویل مدت میں بہتر اور پائید ار نتائج فراہم کرنے کے لیے اچھی طرح سے تیار ہے۔

بورڈ نے تغییلی جائزہ لیا کہ آیا فقد منافع کی سفارش کی جانی چانے یا نہیں۔ تاہم، پنٹن کیس اور دیکر ہنگا کی حالات کے محکنہ اثرات، بورڈ کے لیے اب بھی تنویش کا باعث بنے ہوئے میں۔ اس کے مطابق، وقتی طور پر منافع کو بر قرار رکھنا دانش مند کی سمجھا جاتا ہے اور پوزیش واضح ہونے کے بعد بینک بعد کے مرحلے میں ڈیویڈ نڈ کے اعلان پر خور کر سکتا ہے۔ اس طرح، بورڈ سال 2023 کے لیے کہی ڈیویڈ نڈ کی سفارش نہیں کر تاہے۔ 2022 کے جمع شدہ منافع کو آگے بڑھانے کے بعد 311 دسمبر 2023 کو ختم ہونے والے سال کے لیے منافع کو درج ذیل انداز سے محتص کر نے کی تبویز کر تاہے

|   | (ملين روپے) |
|---|-------------|
| 31 دسمبر 2023 کو ختم ہونے والے سال کے لیے بعد از ٹیکس منافع | 51,840.5    |
| عنیر تصرف شدہ آ گے لایا جانے والامنافع                      | 172,511.7   |
| دیگر جامع آمد نی ۔ بعد از شیک                               | (595.3)     |
| جامد ا ثاثوں کی نظر ثانی شِدہ قدر کی وجہ سے                 |             |
| ذ خائر سے منتقلی–بعد از نئیس                                | 181.5       |
| تسرف کے لیے دستیاب منافع                                    | 223,938.4   |
| تصرف:   |             |
| قانونى ذخائر ميں منتقلي                                     | (5,184.0)   |
| ینیر تسرف شد د منافع (کیری فارور ڈ ):                       | 218,754.4   |

ANNUAL REPORT 2023 -

بینک کے مجموعی قرضے اور ایڈ والنز 1,631.7 بین روپے رہے ہو کیہ %1.81 یا 1.101 بین روپ کے مستحظم سالانہ اضافہ کو ظاہر کر تاہے۔ جبکہ خالص ایڈ والنز 1,398.1 بین روپ کے مستحظم سالانہ اضافہ کو ظاہر کر تاہے۔ جبکہ خالص ایڈ والنر زراعت اور املاقی میں پیثر فت یوئی۔ یتبتاً یڈ والن کو ڈپازٹ کا تناسب 2023 کے آخر میں 4.44 فیصد (%2,540 کاریا۔ عند فعال قرضوں میں 6.7 فیصد کا اضافہ ریکار ڈکیا گیا اور ان کی رقم 2018 ملین روپ (2022 ، 2053 بلین روپ ) یو گئی۔ 6.202 ملین روپ مخصوص پر وویژ نز کے ساتھ NPL کور بیکک تناسب %2.29 پر بند رہا۔

بینک کی سرمایہ کاری (قیمت پر)9.8,393 بلین روپے (2022:0.9,4,393 بلین روپے) رہی جس کی مالیت 4,403.4 بلین روپے (2022:4,777 بلین روپے) تھی۔ ایک مؤثر پید ادار ابود کی شرح کے خطرے اور لیکویڈ بٹی میٹجنٹ کی حکمت علی کے مطابق، بینک زیر ور سک کے حال GOP آلات، زیادہ منافع بخش ایکویڈیز اور دیگر بود بر داشت کرنے والے مالیاتی اثاثول پر بود کے حساس میچورٹی پیڈ ن کے ساتھ متوع سرمایہ کاری کا پورٹ فولیو بر قرار رکھے ہوئے ہے۔ شرح بود کے موجودہ منظر نامے اور شرح کی تو قعات میں، بیاری سرمایہ کاری کی کتاب بنیادی طور پر ایک مختر مدتی میچورٹی پر وفائل رکھتی ہے جس میں 39 فیصد سرمایہ کاری د ستیاب بر ائے فروخت کے زمرے میں آتی ہے۔

31 دسمبر 2023 تک بینک کے پاس کل ڈپازٹس 4.43,674 بین روپے تھے جو 2022 کے آخرمیں 2.666 جلین روپے تھے۔ بینک کی فنڈنگ کابڑا حصہ سکل کٹر ڈپازٹس سے آتا ہے جو کل ڈپازٹس کے 86.2% حصہ بنتے ہیں۔ کرنٹ ڈپازٹس 1.970.5 کے ساتھ، بینک ایک مفبوط نیکویڈ پٹی پر وفائل کوبر قرار رکھتا ہے۔ بینک نے اپنے CASA تناسب کو 78.8 فیصد پر بر قرار رکھا۔ مالی کار کر دگی اور دیگر تنظیمی ترقی کی تفسیل کو دیج بھی اس سالاند رپورٹ میں دی گئی ہے۔ بینک کے پاس اپنی تام مالی ذمہ داریوں کی لور آئی بھی ڈیفالٹ نہیں کیا ہے۔

ايلامي بينكنك

اللامی بیکنگ کاکار وبار بینک کے اندر نیزی سے ترقی کرنے والے شعبوں میں سے ایک ہے۔ NBP Aitemaad کے کل اثاثہ 2023 کے آخر میں 2.021 بین روپے ہو گئے جو 2022 کے آخر میں 10.90 بین روپے سے بڑھ کر %2.82 سالانہ کی غایال نمور یکارڈ کر رہے ہیں۔ جبکہ ،کل کمانے والے اثاثوں نے 2022 کے آخر میں 101.0 بین روپے کے مقابلے 2.251 بین روپے تک %2.30 کا اضافہ ریکارڈ کیا۔ NBP Aitemaad بڑے نگٹ والے کار پورٹ مودوں میں کر ایک مصنوعات کا پورا سیکٹرم میش کر تاہے، جبکہ ABP Aitemaad نے 2023 کے آخر میں 13.80 بین روپے پر ڈپازٹ محفوظ کے، ہو سالانہ 6.20 بین روپے کے مقابلے میں %22 ترقی کو ظاہر کر تاہے، جبکہ CASA کی نمو %27 سالانہ تھی۔ 2023 کے اختتام پر ، کل ڈپازٹ صار فین 2000 تھے، ہو کہ %12 سالانہ تھی۔ 2023 کے اختتام پر ، کل ڈپازٹ مار فین 250,000 تھے، ہو کہ %12 کا سالانہ اضافہ ظاہر کر تاہے۔ اسلامی بینکنگ ونڈ وز فروغ کے لیے اپنی حکمت علی کے مطابق بینک نے سال کے دوران اسلامی بینک کو فڈ وز سال کے لیے آپریڈنگ اور دیگر اخراجات 3.39 بلین تھے جو کہ سالانہ %1.95 اضافہ کو ظہر کر تاج یہ انسانی و سائل پر اخراجات ہو کل آپریڈنگ اخراجات کا تقریباً 4.04 فیصد بنتے ہیں، کی رقم 4.64 بلین روپے ہے یعنی 2022 کے 48.8 بلین روپے کے متابلے میں 5.55 فیصد زیادہ ہے۔ 6.7 بلین روپے کا اضافہ بنیادی طور پر 3.56 بلین روپے کے متعین فائدہ کے مصوبہ کے اکاؤنٹ پر اضافہ کی وجہ ہوا۔

بینک اپنے کاروباری احاطے کی بہتری اور دیکھ بھال میں مناسب فنڈ زلگا تاہے،اپنی افرادی قوّت اور صارفین کو کام کاایک محفوظ اور صحت مند ما حول فراہم کر تاہے۔ اس سال بینک نے اپنے کاروباری اُحاطے کی مرمت اور دیکھ بھال پر 1.5 بلین روپے خرچ کے۔ مجموعی طور پر جائداد سے متعلق اخراجات 12.2 بلین رو لے تھے، ہو پخصلے سال کے مقابلے میں %7.13زبادہ ہے۔ چونکہ انفار میش ٹیکنالوحی اپنے اسٹریٹجک اہداف کے حصول کے لیے بینک کے لیے اہم ہے، اس لیے بینک اپنی بنیادی بینک اییلی کیژن، سٹمز،اور ایپلی کیشز کے فن تعمیر کواٹ گریڈ کرنے میں سرمابہ کاری کرتا رہتاہے۔ 2023میں، بینک نے 2.8 بلین روپے سافٹ ویئر کی دیکھ بھال پر اور 9.9 بلین روپے نیٹ ورک کوبڑ ھانے پر خرچ کیا۔ نگلنہ تناؤ کے خلاف بینک کی ہیکنس شیٹ کو دبانے کے لیے بنک کی دانشمند اند حکمت علی کے مطابق، 5. 14 ملین روپے تعرف کے گئے ہیں،جن میں ہے 13.4 ملین روپے امڈ وانسز کے لیے (زیادہ تر نعض ثعبوں کے دباؤ سے منسلک کریڈٹ کے خطرات کے پیش نظر واضح ہور ہے ہیں )ور 5. 0 بلین روپے سرمایہ کاری کے بارے میں تصرفات ہیں۔ نیچناً، ٹیکس سے پہلے کامنافع 101.3 بلین روپے رہاجو کہ پچھلے سال کے 62.7 بلین روپے سے 61.4 زیادہ ب۔ 48.8% موثر ٹیکس کی شرح (%2022:51.5) کے ساتھ اس سال کے لے ٹیکس جارج 49.4 بلین روپے بے نیچتاً بینک کابعد از ٹیکس منافع 51.8 بلین روپے پر بند یواجو پچھلے سال کے 4.30 بلین روپے سے %70.5 پادہ ہے۔

بىلىنى شي<sup>ي</sup> كى بەتىرى

سال کے آخر میں بینک کے کل اثاثہ 7.26,652 بلین روپے پر بند یوئے جو کہ 2022 کے آخر کے 4.04,6 بلین روپے سے %2.69 کا خایا ل اضافہ ظاہر کرتے ہیں۔ سرمایہ اور ریز رو 2022 کے آخر کے 8.008 بلین روپے کے مقابلے میں 81.9 بلین روپے یعنی %2.72 کے اضافے کے ساتھ 31 دسمبر 2023 کو 882.8 بلین روپے رہے۔

| (1       |       | 1  |
|----------|-------|----|
| $( \leq$ | رب رو | 1) |
| - eg     |       |    |

| * *   |         |         |                       |      |
|-------|---------|---------|-----------------------|------|
| بهترى | 2022    | 2023    | <u>فايال جزد</u>      | تمير |
| 26.6% | 3,477.4 | 4,403.4 | سرمایه کاری – نیٹ     | 1    |
| 13.6% | 1,230.5 | 1,398.1 | ايدُ وانسز-نيٺ        | 2    |
| 26.9% | 5,240.4 | 6,652.7 | كل اثاث               | 3    |
| 37.8% | 2,666.2 | 3,674.4 | ۇپا <sup>ر ئى</sup>   | 4    |
| 12.2% | 1,940.5 | 2,177.7 | قرضه جات              | 5    |
| 27.2% | 300.8   | 382.8   | نیٹ اٹا ٹے            | 6    |
| 27.2% | 141.4   | 179.9   | بريك اپ ماليت في حصه  | 7    |
| 28.2% | 109.3   | 140.2   | كل اسلامى بيكارى اثاث | 8    |

بینکنگ شعبه کی کار کر دگی

سازگار اقتصادی ماحول، بند شرح مود کاماحول، اور معاشی نقطہ نظر کو بہتر بنانے سے بینکنگ انڈ سٹری کو 2023 کے دوران منافع میں مضوط ترقی حاصل کرنے میں مد د ملی ہے، جس میں اثاثوں اور ڈپازٹس میں اضافہ بھی شامل ہے۔

تاہم، ایساسر کاری بانڈ زمیں ار پنکاز کی بد ولت یوا ہو کل بیکنگ ا ثاثوں کا %42 بنتا ہے۔ اس کے مطابق مجموعی طور پر کریڈ ٹ کا معیار بہتر یور پاہے اور 2024 میں وسیع پیمانے پر مالیاتی پالیسی میں متوقع نرمی عنہ رفعال قرضوں کوان کے گرنے کے رجمان کے وقت سارا دے گی۔ جی ڈی پی کی نمو، افراط زر اور شرح ہود کے لیے رو شن نقط نظر کی وجہ سے قرض کی نمو میں تیزی آئے گی۔ سینٹرل بینک نے بولائی 2023 سے پلیسی ریٹ کو %22 پر بر قرار رکھاہے۔مارکیٹ کو توقع ہے کہ پالیسی ریٹ 2024 کے آخر تک کافی حد تک کم یو جائے گا، جس سے قرض کی لاکت میں کمی آئے گی اور کریڈ کے ذریعے مالیاتی نمو کے لیے کار پوریٹ سیکٹر کی طلب بڑھے گی۔

اسٹیٹ بینک کی ہدایات کے مطابق 01 ہنوری 2024 سے IFRS9 نافذ شدہ ہے۔ اس کے نیتج میں (i)و ہودہ مالیاتی اثاثوں پر ایو ٹی کے ذریعہ ایک بار پر وویژن کی فراہی،اور (ii) اثاثوں کی کتاب کے معیار کے سلطے میں شار کی جانے والی اعادی کر یڈٹ لاگت، بعض سرمایہ کاری کی دوبارہ در جہندی یو سکتی ہے۔ تاہم اسٹیٹ بینک کی ہدایات کے مطابق، مینکو ل کے سرمائے کی مناسبیت کے نتاسب پر کسی بڑے اثر کی قوقع نہیں ہے۔

### 2023 مایں مضبوط مالیاتی کار کردگی

مسلس چیلنجنگ ماحول کے باوجود ، بینک نے 31 دسمبر 2023 کو ختم ہونے والے سال کے لیے مضوط مالیاتی بتائج پیش کیے ہیں۔ زیر جائزہ سال کے لیے ، بینک نے 51.8 جلین روپے کابعد از نیکس منافع ریکارڈ کیا ہے۔

| (لچ) | منافع(اربرر |
|------|-------------|
|      |             |

| بترى((ہرى)     |        | 2022  | 2023  | باليانى كاركردكى    |
|----------------|--------|-------|-------|---------------------|
| ▲ 44.4%        | 51.9   | 116.8 | 168.7 | نالص مودی آمدنی     |
| <b>1</b> 0.7%  | 3.9    | 36.7  | 40.6  | سیرفند ڈ آمدنی      |
| <b>36.4</b> %  | 55.8   | 153.5 | 209.3 | کل آمدنی            |
| ▲ 19.5%        | (15.2) | 78.1  | 93.3  | انظامی اخراجات      |
| ▲ 53.6%        | 40.4   | 75.3  | 115.7 | قبل از تسرف منافع   |
| <b>1</b> 4.8%  | (1.9)  | 12.6  | 14.5  | تهرقات              |
| <b>61.4</b> %  | 38.5   | 62.7  | 101.3 | قبل از نیکس منافع   |
| ▲ 52.9%        | (17.1) | 32.3  | 49.4  | <sup>ي</sup> کس     |
| <b>A</b> 70.5% | 21.4   | 30.4  | 51.8  | بعداز نیکس منافع    |
| ▲ 70.5%        | 10.07  | 14.29 | 24.37 | فی صفص آمدنی (روپے) |

بند تراوسط پالیمی کی شرحوں کے ساتھ ساتھ مود کے حال اثاثوں میں بلحاظ تھم بڑی نمو کے پس منظر میں بینک نے 7.1024 بلین روپ کی تجموعی مودی آمدنی پیدا کی جو پچلے سال کے 3.503 بلین روپ سے دگنی سے زیادہ ہے۔ ای طرح، مود امارک اپ اخر اچات ایک گئے۔ نیچنا، خالص مود امارک اپ آمدنی 7.581 بلین روپ یا 36% جمع کند گان کوادا سے 4.44 زیادہ ہے۔ سال کے دوران ایک چیلیجنگ تجارتی کاروباری ماحول کے باو جود بینک نے اپنے نان مارک اپ /مود "NFI" کی آمدنی میں 7.00 اضافہ حاصل کیا جو پچلے سال کے 7.57 بلین روپ کے مقال جو 3.5 بلین روپ کے اضافہ حاصل کیا جو پچلے روپ رہیں۔ اس طرح بینک کاکل ریو نیو سال 2022 کے 5.55 بلین روپ کے اضاف سے 4.04 بین مقال بلیس 36.76 کے اضاف سے 3.090 بلین روپ ریا۔

ڈائریکٹر زکی شیئر ہولڈرز کور پورے

الفرادي مالياتي گونژارے

محترم شيئر يولدرز

ہم بورڈ آف ڈائریکٹر زکی جانب سے، 31 دسمبر 2023 کو ختم ہونے والی مدت کے لئے بینک کی سالانہ رپورٹ 31 دسمبر 2023 کے آڈٹ شدہ مالیاتی گو نوارے اور اس پر خود محتار آڈیٹر ز کی رپورٹ آپ کے سامنے پیش کرنے میں نوش محموس کر رہے ہیں۔ اکاؤ نٹس کی مناسب کتابیں بر قرار رکھی گئی ہیں اور بیمالیاتی گو نوارے بینک کی حالت، اس کے آپریشنز کا یتجہ، کمیش فلواور سال کے دوران ایکو یٹی میں آنے والی تبدیلیال منصفانہ طور پر پیش کرتے ہیں۔

### آپریشنز کا تناظر

عالمی سطح پر، حالیہ سہ مادی میں معاشی ترقی حزومی طور پر عنیر مستحکم ار بی ہے۔ کچہ حد تک، عالمی نمو میں سیست رومی کار تجان مالیاتی پالیسی میں سخت ہونے اور منگانی سے نبرد آزما ہونے کے مقصد کے ساتھ قرض دینے کی محد ود حکمت علیوں کے اثرات کی عکامی کر تاہے۔ جبکہ 19–COVID کی وجہ سے فراہمی کادباؤ آہتہ آہتہ کم ہواہے، سرحد پار تجارتی سر گر می نازک ہے، زیادہ ترعالہ قول میں افراط زر مرکزی بینک کے اید اف سے او پر ہے اور ترقی پذیر یہ میشتوں اور منفی ترقی کے شکار مما لک کے لیے معاشی حالات چیل خبینگ رہے۔ ترقی یافتہ میشتوں میں افراط زر کے رتجان میں اضافہ ہواہے۔

آگے بڑ ضتے ہوئے، تو قع سے زیادہ تیزی سے افراط زرمیں اعتدال کے آثار مالی حالات میں نرمی اور عالمی نمو کے خطرات کو وضح پیمانے پر متوازن کرنے کاباعث بن سکتے ہیں۔ ترقی یافتہ معیشتوں میں مہتکائی کے سب ست رجمان کی بد ولت اس حقیقت کو فروغ ملا ہے کہ زیادہ تر بڑ سے مرکزی بینک یا تواپنے سخت دور کے اختتام کو پہنچ چکے ہیں یا عروج کے قریب ہیں۔ ورلڈ بینک نے حال پی میں 2024 میں عالمی شرح نمو 1.1 فیصد اور 2025 میں 3.2 فیصد رینے کا اندازہ لگایا ہے، 2024 کی میش گوئی کے ساتھ ، کئی بڑی معیشتوں اور ترقی پذیر معیشتوں میں توقع سے زیادہ لچک کی وجہ سے شرح نمو اکتوبر 2023 کے تختیوں سے 2.0 فیصد زیادہ (2019–2000 کی تاریخ) او سط سے کم ) ہے۔

پاکتان کی معیث: مالی سال 2024 کے پہلے نصف حصے میں، معاثی حالات میں بتد رینج بہتر کی آئی ہے جس کی وجہ سے متعکل مالی سال 2023 کے مقاطبے میں مجموعی معاثی سر گر میوں میں دوبارہ اس مستل اضافے کے نیتج میں مالی سال 2024 کے پہلے نصف حصے میں جی ڈکی پی میں نمو 1.2 فیصد سے او پر کی بہتر کی آئی ہے، جس میں دو سر سے نصف حصے میں اور اس کے بعد مسلسل ترقی کی تو قعات میں۔ 2023 میں، حکام نے ایند هن، بجل اور قدرتی گیس کی قیمتوں کو اخراجات کے قریب لانے کے لیے متعکل اقدامات کیے۔ یہ مناسب ہے کہ ایس بی پی اس بات کو لیتنی بنانے کے لیے خت موقف بر قرار رکھے کہ

افراط زر زیادہ معتدل طح پر واپس آجائے ایسالگتاہے کہ افراط زر کی بند طح پر پہنچ توانائی کے ٹیرف میں اضافے کے تازہ ترین دور کو مد نظر رکھتے ہوئے، مرکز کی بینک نے 23% سے 25% کی حد کی پیش بند کی کی ہے۔ <sup>مس</sup>قل مضبوط میکر و پالیسی اور ساختی اصلاحات کے مشتم ہونے کی توقع کی جاریں ہے ہے۔

آئی ایم ایف پر و گر ام اور دیگر دو طرفه انظامات کے تحت پاکتان کی کار کر دگی مالی سال 22-22-2020 میں غایاں جسطوں کے بعد مار کیٹ میں اعتماد اور شرح مبادلہ میں اعتمام فراہم کر رہی ہے ۔ پاکتان کے کل مائع زر مبادلہ کے ذخائر 29 جنوری 2404 کو بڑھ کر 13.2 بلین ڈالر پو گئے، ایس بی پی کے ذخائر 2.8 بلین ڈالر اور تجارتی بینکوں کے ذخائر میں کر نے اکاؤنٹ خسارہ بڑھ کر جی ڈبی پی کے ذخائر 2.1 فیصد تک پہنچنے کی توقع ہے میں کر نے اکاؤنٹ خسارہ بڑھ کر جی ڈبی پی کے تقریباً 2.1 فیصد تک پہنچنے کی توقع ہے اپ کے زیادہ اخراجات کی وجہ سے، اخراجات کی طرف دباؤ میں رہتا ہے۔ تاہم، عذر مودی اخراجات کو کنٹر ول کر نے کے حکومتی اقد امات بنیادی سر پل کو بہتر بتاتے ہے تاہم، عذر مودی میں ۔ مجموعی مالیاتی خسارہ جر کو بی ڈبی ای مراف دباؤ میں رہتا ہے۔ تاہم، عذر مودی اخراجات کو کنٹر ول کر نے کے حکومتی اقد امات بنیادی سر پل کو بہتر بتاتے ہے مائی مال معر ملی سال 2024 کے دوران بنیادی سر پل جی ڈبی پی کے 7.1 فیصد سے بہتر ہوا ہے م ملی سال 2024 کے دوران بنیادی سر پل جی ڈبی پی کے 7.1 فیصد سے بہتر ہوا ہے م دائد اضافے سے ہوا جب کہ نیک محصولات میں 30 فیصد اضافہ ہوا ہوا ہوا کی کہ وصول اخرابات کی دول پی میں اخرابات کی میں میں این کا ای تیں ہے ایک بڑھ کیا ہے، جب کہ جو لائی تاد سمبر معصولات کی وصولی میں 46 فیصد کا اضافہ دیکے آئی کہ میان نے گئی ہو وہ میں 10 فیصد کو بر دائد اضافے سے ہوا جب کہ نیکس محصولات میں 30 فی پی کے 7.1 فیصد سے بہتر ہوا ہے ۔ دائد اضافے میں 24 فیصد کا ضافہ دیکھ آئی ہو کہ مان میں 24 پی او مادی آئی مادک اپ

پاکتان اسٹاک ایکنچینج کر اچی اسٹاک ایکنچینج 100 انڈیکس نے،2023 میں ایشا کی نمایاں منڈیوں میں بہتی بن کار کر دگی کامظاہرہ کرتے ہوئے، 60 فیصد سے زیادہ اضافہ کیا۔ 2023 پاکتان اسٹاک ایکنچینج (PSX) کے لیے تبدیلی کے سال کے طور پر اجمر اکیونکہ کر اچی ا سٹاک ایکنچینج 100 انڈیکس نے ٹی بندیوں کو چوالیا اور ملک میں بہترین کار کر دگی کا مظاہرہ کرنے والی اثاثہ کلاس کے طور پر اجمر ا، جس نے 12 ماہ کی مدت میں (روپ کے کے لاط سے) تقریباً %55 کی بحالی کی ۔ کر اچی اسٹاک ایکنچینج 100 انڈیکس کیدیڈر سال 2023 میں سای محاذ پر واضح ہونے اور نئی منتخب حکومت کے جلد قائم ہونے کے ساتھ، کاروباری اعتاد اور سرماید کاری کے ماحول میں بتدریج بہتری کی توقع ہے۔

# PROFILE OF Shariah Board

Mufti Ehsan Waquar

Chairman Shariah Board

Mufti Ehsan has a diversified cross-functional management experience in Islamic Finance, Business Management and Operations, Project Management and Administration for more than two decades. He has hands-on experience of people and projects management, with a rich experience of working with board of directors and senior management of banks, regulators, auditors and legal counsels.

Alhamdulillah, he exclusively serves the Islamic Financial Industry with institutions like World Bank-IFC, National Bank of Pakistan, ABL, Soneri Bank, NAFA, Askari General Insurance Company Takaful Window (AGICO), Emirates Global Islamic Bank, Al Baraka Bank Pakistan, UBL, Yasaar Ltd.-UAE & UK, Minhaj Advisory-UAE, Arif Habib for more than a decade now. He also serves as Member Shariah Advisory Committee (SAC) at Security Exchange Commission of Pakistan (SECP). He has structured several Sukuk including the largest Sukuk in Pakistan; a hundred billion Sukuk for Neelum Jhelum Hydro Power, Fatima Fertilizer, Fauji Fertilizer, Sitara Energy, Sitara Peroxide and IBL.

He also served as member of the Technical Committee for Developing Accounting & Auditing Standards for Islamic Financial Institution at Institute of Chartered Accountants of Pakistan (ICAP). As member of SAF at State Bank of Pakistan (SBP), he worked actively with SBP in matters pertaining to Islamic Banks including Tawarruq, Commodity Murabahah, Treasury, Trade Finance, Agricultural Financing Products and drafting of Shariah Standard on Shirkat-ul-Milk usually used for Housing Finance. At ESAAC (Ehsan Shariah Advisors and Consultants Private Limited), where he is the Chief Executive Officer and has the privilege to work on a project of World Bank-IFC for developing Islamic Re-Mortgage Finance. He has also worked with SECP team on Takaful Rules 2012 with its insurance division.

He possesses a unique combination of religious and contemporary education that is very relevant to Islamic Banking. He has strong communication skills combined with knowledge of several languages. He graduated and accomplished Masters in Business Administration (MBA) with specialisation in Finance and Masters in Economics (MA) from IoBM and Karachi University respectively. He also completed traditional Islamic studies and graduated as a Mufti, achieving Masters in Islamic Studies (MA) and specialising in Islamic Jurisprudence (PGD-Mufti) from a leading Islamic School in Pakistan, Jamia-Tur-Rasheed. He has also accomplished Bachelors in Law and Legislation (LLB). This unique blend of educational combination gives him an edge upon many others to understand, correlate and align modern day banking practices with Shariah principles. Beside this, he conducts courses and sessions on Islamic Banking, Capital Markets, Derivatives, Takaful and Risk Management in renowned Business schools like CBM, IBA and KUBS.

### Dr. Mufti Khalil Aazami

Shariah Board Member

Dr. Aazami graduated from Jamia Darul Uloom, Karachi. He obtained Shahadat-ul-Aalamia (Masters in Arabic and Islamic Studies) and Al-T'akhas-usfil-Iftaa' (Specialisation in Islamic Jurisprudence and Fatwa) from Jamia Darul Uloom, Karachi and holds a Doctorate degree in 'Islamic Jurisprudence' from Karachi University. He is also serving as a Chairman Shariah Board of Bank-Alfalah, Member Shariah Board of Faisal Bank and Shariah Advisor of Alfalah Insurance Window Takaful.

Dr. Aazami has 24 years of research experience related to Islamic Finance and other Shariah related subjects. He is an author of numerous publications. He is also an experienced lecturer and trainer in the field of Islamic Finance, Economics, Fiqh, Islamic Financial Laws and General Islamic Science. He is involved as Faculty member, – Jamia Darul Uloom, Karachi since 1999 and has been associated with the Centre for Islamic Economics, Karachi, National Institute of Banking and Finance – SBP and Sheikh Zaid Islamic Research Centre – University of Karachi.

### Mufti Muhammad Imran

Resident Shariah Board Member

Mufti Muhammad Imran, working with NBP since May 2016, is a qualified Shariah Scholar and experienced Islamic banker with knowledge of Islamic banking & finance. His educational qualification includes Takhas-us-fil-Fiqh, MIBF & PGD (Islamic Banking & Finance) and M.A (Islamic Studies) and he has been associated with different Research, Fatawa and Educational Institutions since 2003 and has over 13 years of banking, Islamic Banking Trainings, Shariah Compliance, review & product development experience. His research includes:

- Qard & Dain me Farq Al Taeyseer fee Hukm-e-Al Tasweer
- Ahkam-ul-Zakah
- Asshya-e-sittah
- Shoroot-e-Ayemmah Khamsah
- Shoroot-e-Ayemmah Sittah
- Preference Shares A Shariah Compliant Malaysian Model

### Mufti Sajjad Ashraf Usmani

Shariah Board Member

Mufti Sajjad Usmani is a qualified CSAA (Certified Shariah Advisor & Auditor) from AAOIFI (Accounting and Auditing Organisation for Islamic Financial Institutions, Bahrain), Takhas-us-Fil-Ifta (Specialization in Islamic Jurisprudence and Fatwa) and Dars-e-Nizami/ Shahadat-ul-Aalamia from Jamia Dar-ul-Uloom, Karachi and a certified anatomist of Sukuk, Islamic Banking & Finance. He is a seasoned professional with over 14 & 10 years of working experience from writing Fatawa to serving as a Shariah Advisor of the leading financial institutions of Pakistan respectively.

He has blend experience of providing Shariah consultancy to three (3) Takaful Companies as Shariah Advisor since 2015 and also served as Shariah Advisor of the Tier 2 Mudarabah Sukuk issued by Meezan Bank Limited.

He also has 8 years' working experience with leading Auditing firms like A.F.F (PWC) & Deloitte Pakistan, as a Shariah Consultant & Head of Shariah Audit and has supervised various Shariah Audits of renowned Islamic Banks, Takaful Companies and Sukuks under the audit firm's umbrella. He knows the practical problems being faced by the Islamic Financial Institution.

HeisateacherofHadithandFiqh(IslamicJurisprudence) at Jamia Dar-ul-Uloom, Karachi besides teaching in various leading Islamic educational institutions like IBA CEIF & Center for Islamic Economics since 2011.

### Mufti Muhammad Ahmed Khan

Shariah Board Member

Mufti Muhammad Ahmad is a qualified CSAA (Certified Shariah Advisor & Auditor) from AAOIFI (Accounting and Auditing Organisation for Islamic Financial Institutions, Bahrain), Takhas-us-fil-Fiqh il Muamalat Almaliyyah (Specialization in Islamic Commercial Jurisprudence and Fatwa) from Jamia Tur Rasheed, Dars-e-Nizami/Shahadat-ul-Aalamia from Wifaq ul Madaris Alarabia and Masters in Economics from University of Karachi. He also holds a Ph. D in Islamic Banking and Finance from Karachi University.

He has more than seven years' of experience working in the Islamic Banking Industry and has contributed extensively by actively participating Shariah deliberations on multiples issues. He has about ten years' of experience in Teaching, research and giving Fatawa. He has written about three hundred fatawas regarding ibadat, trade, banking, finance, inheritance, marriage, divorce etc. He has also conducted in-depth research of several practical issues in Islamic Banking from Shariah aspect. He has a vast experience conducting Islamic Banking of Trainings.

He also teaches Islamic Jurisprudence and Islamic creed at Alburhan Institute Islamabad.

# SHARIAH BOARD'S Annual Report NBP Aitemaad - 2023

### بسم الله الرحمن الرحيم

الحمدلله رب العالمين والصلاة والسلام على سيدالانبياء والمرسلين وعلى أله وصحبه اجمعين اما بعد

The Board of Directors (BoD) of National Bank of Pakistan (NBP) have entrusted the Shariah Board (SB) with the task to assess the overall Shariah compliance level and environment within NBP Aitemaad Islamic Banking. The objective of the report is to present a view about the overall Shariah compliance level and environment within NBP Aitemaad Islamic Banking.

In our role as the Shariah Board, we have assessed the overall Shariah compliance level and environment within the NBP Aitemaad Islamic Banking as of December 31, 2023.

### **Shariah Board Opinion**

While BoD and Executive Management are solely responsible to ensure that the operations of NBP –Aitemaad Islamic Banking are conducted in a manner that comply with Shariah principles at all times, we are required to submit a report on the overall Shariah compliance environment of NBP – Aitemaad Islamic Banking.

To form our opinion as expressed in this report, the Shariah Compliance Department of the bank carried out reviews, on test check basis, of each class of transactions, the relevant documentation and process flows. Further, we have also reviewed the reports of the internal Shariah audit and external Shariah audit. Based on above, we are of the view that:

## 1. Compliance with Directives issued by Shariah Board

NBP Aitemaad's overall environment, products, and agreements comply with the Shariah directives issued by Shariah Board.

### 2. Compliance with Shariah related regulatory directives issued by State Bank of Pakistan (SBP)

The management ensures zero tolerance for instances of Shariah non-compliance in accordance with SBP directives. To underscore this commitment, NBP Aitemaad has incorporated a dedicated Shariah Non-Compliance key performance indicator within the staff appraisal system.

### 3. Shariah Compliance Mechanism

Alhamdulillah, NBP-Aitemaad Islamic Banking already had a comprehensive Shariah Compliance Policy and extensive checklist for Shariah compliance review of the transactions in line with Shariah principles.

This year, the SCD has revisited the mechanism and refined the policy and manual based on the past experiences and feedback of SCD's field functionaries.

### 4. Mechanism ensuring prohibited Income to Charity Account

NBP-Aitemaad Islamic Banking has a welldefined charity policy and charity manual approved by NBP Shariah Board and BoD. Shariah Compliance review and Internal Shariah Audit specifically covered financing transactions, while also extending to other revenue generating sources, such as investments and treasury transactions.

During the Shariah Review of financing portfolio, no transaction was classified for charity.

While, during the year, Rupees Nine Million, sixty-six thousand, six hundred fifty (9,066,650) was collected on account of late payments and deposited in the Charity Account.

| Charity Fund – 2023  | Rupees in '000 |
|--|----------------|
| Opening Balance  | 202.51         |
| Received from customers on account of delayed payment (2023) | 9,066.65       |
| Profit Paid During the year on<br>Charity Accounts           | 99.36          |
| Payments/utilization during the period                       | 3000           |
| Closing Balance  | 6,368.52       |

### 5. Profit and Loss Distribution and Pool Management

NBP Aitemaad Islamic Banking Pool Management Wing is staffed with adequate human resource ensuring compliance with the SBP and Shariah Board guidelines. The SCD undertakes a monthly review of profit and loss calculation prior to distribution among depositors, complimented by an annual Shariah compliance review of pool management. Further, Internal Shariah audit wing conducts a Shariah Audit of pool management on quarterly basis. These multiple layers of control have significantly reinforced the process of profit & loss distribution and overall pool management.

### 6. Staff and Customer understanding of Islamic Banking and Finance

The Bank has arranged Ninety-One (91) in house training sessions on different topics of Islamic Banking's basic concepts, products and services, and customer services where One Thousand Two Hundred and Thirty-Three (1,233) staff (including IBB staff and conventional staff designated to IBW) were trained during the year.

For addressing public queries related to Shariah and Islamic Banking, the Bank is managing an "ask Shariah" portal i.e. **askshariah@nbp.com.pk.** The Portal serves as a platform for staffs' on job training and guidance on their day-to-day operations and awareness of customer in the field of Islamic Banking.

### 7. Promotion and Awareness of Islamic Banking and Finance and other activities

SCD, in coordination with AIBG operations and marketing has initiated Islamic Banking awareness sessions for the promotion of Islamic Banking for general public. In this regard, total seven (7) awareness sessions were organized all over the country.

Apart from customer awareness sessions, SCD has also started giving guest lectures on Islamic Banking and Finance in different Universities and Madaris.

### **Other Awareness Activities:**

Ramadan Awareness Sessions: SCD organised online Ramadan awareness sessions covering various topics related to Ramadan for both employees and customers. Distinguished speakers from the esteemed Shariah Board members contributed to these sessions. This initiative received a promising number of views across various social media platforms, reflecting its positive impact and engagement.

In addition, the Shariah Compliance Department (SCD), in collaboration with the Aitemaad Islamic Banking Group (AIBG), organised thought-provoking webinars for all NBP staff. These sessions centered on ethical banking practices, drawing insights from the Quran and Hadith, with the objective of enhancing ethical banking practices within the bank.

### 8. Provision of adequate resources to Shariah Compliance Department (SCD)

SCD, in order to operate with reasonable head counts, has initiated requisition request for staff hiring. As part of this, one Shariah Scholar has joined SCD during the year. Additionally, the hiring process for two more SCD staff is currently underway. SCD shall anticipate the requirement of staff in the department for future windows operations and conversions, and shall inform the management with the same.

### 9. Other Developments

#### i. Shariah Compliance Review (SCR) of Islamic Banking Branches and Departments

The Shariah Compliance Department has conducted review of 28 deposit branches, 46 Islamic Banking Windows (IBW), treasury transactions, pool management and financing portfolio, on sample basis, during the calendar year. SCD has also reviewed the different marketing campaigns to ensure strict adherence with Shariah Board guidelines.

#### ii. Branch Network & Expansion

Alhamdulillah! The branch network of NBP Aitemaad stands at 188 dedicated Islamic banking branches and 150 Islamic Banking Windows (IBW). NBP has initiated the process to convert 50 conventional branches into Islamic and to open new 100 IBWs for the year 2024.

#### iii. Product Development

Alhamdulillah! NBP Aitemaad has a diversified range of products as it offers Seventeen (17) Deposit products, Nine (09) Financing products including Running Musharakah which was launched during the year with PKR 30 Billion disbursement. The Bank remains committed to provide 24/7 banking services for various market segments.

#### iv. Asset Review

The overall earning assets of NBP Aitemaad have increased by 25% amounting PKR 126.3 Billion in comparison with PKR 101.1 Billion of previous year. Total Financing has reached at PKR 74.6 Billion with an increase of 58.8% maintaining NBP Aitemaad's Finance to Deposit Ratio rounded to 65%. Total Investments including Bai Muajjal stood at PKR 51.7 Billion in comparison with PKR 54.1 Billion preceding year with a decrease of 4.3%.

### v. Liability Review

Aitemaad total deposits have increased by 21.6% to PKR 113.8 Billion in comparison with PKR 93.6 Billion last year.

#### vi. Shariah Board Meetings

SB has conducted four (04) meetings during the year. Major SB approvals are summarized as below;

- Shariah Compliance Policy and Manual
- Aitmaad Hamsafar Auto Finance Policy and Manual (version 3.0)
- Marketing Manual
- Deposit Products Manual Revision
- Prime Minister's Youth Business and Agriculture Finance Scheme (PMYBAF) – Manual
- Profit Subsidy and Risk Sharing Scheme for Farm Mechanization (PSRSSFM) – Manual
- Conversion Plan of NBP branches 2024
- IBWs Expansion Plan 2024
- ISAW Annual Plan 2024 and SCD Annual Plan 2023
- Standard Legal Documents of Financing
   Products
- Standard Security Documents
- Conventional Products Mapping with Islamic Modes
- Revision of SCR & ISAW Checklist of IBWs
- Alternate for Takaful Waiver
- Corrective Actions on SCD, ISAW & External Shariah Audit Reports
- Comments on Shariah Standards submitted to SBP

### Recommendations

We recommend the Bank on the following matters:

- The Bank has automated the liability side of the Core Banking whereas the asset side will be automated with CBA upgrade. This process needs to be prioritised in the execution.
- 2. Bank has implemented Shariah Compliant Staff Financing Policy (Housing Module) with limited features, we recommend to implement all remaining modules, along with Staff Auto Finance

### والله سبحانه وتعالى اعلم ربنا لا تؤاخذنا ان نسينا او اخطانا «ربنا ولا تحمل علينا اصرا كما حملته على الذين من قبلنا «ربنا ولا تحملنا ما لا طاقة لنابه « واعف عنا وقنه واغفرلنا وقنه وارحمنا وقنه انت مولنا فانصرنا على القوم الكفرين

May Almighty ALLAH grant us guidance to steadfastly adhere to Shariah principles in day-to-day operations, to absolve our mistakes and shortcomings, and may His blessings lead to the success of Islamic banking in Pakistan. Ameen.

MUFTI MUHAMMAD AHMED KHAN Member Shariah Board MUFTI MUHAMMAD SAJJAD USMANI Member Shariah Board

MUFTI MUHAMMAD IMRAN Resident Shariah Board Member DR. MUFTI KHALIL AHMAD AAZAMI Member Shariah Board

#### MUFTI EHSAN WAQUAR AHMAD Member Shariah Board

والله سبحانه وتعالى اعلم ربنا لا تؤاخذنا ان نسينا او اخطانا «ربنا ولا تحمل علينا اصرا كما حملته على الذين من قبلنا «ربنا ولا تحملنا ما لا طاقة لنابه « واعف عنا وقفه واغفرلنا وقفه وارحمنا وقفه انت مولنا فانصرنا على القوم الكفرين

> ہم اللہٰ تعالی کے حضور دماگو ہیں کہ وہ روز مرہ امور میں بیس رۂانی اور ثابت قد می عطافرمانے تاکہ ہم خطاؤں اور کو تاہیوں سے پچ سکیں اور یہ کہ اللہٰ تعالی کے فضل سے اسلامی بیچاری پاکتان میں مزید متحکم ہو۔ آمین



مفتی **محد سجاد عثمانی** ممبر شریعه بورڈ این یی پی اعتماد

مفتی **محد عمران** ریزیڈنٹ شریعہ بورڈ محمبر این بی بی اعتماد

ڈاکٹر مفتی خلی**ل احد ا**عظمی ممبر شریعہ بورڈ این بی یی اعتماد

مفتى احسان وقار احمد چیرمین شریعہ بورڈ این بی یی اعتماد

### iii\_مصنوعات سازى (پرادُك دُيويليمن<sup>ي</sup>)

الحد للذلاین بی پی اعتاد کے پاس مختلف انواع کی مصنوعات موجودییں، جیسا کدید 17 ڈپازٹ اور 9 سرماید کاری کی مصنوعات فراہم کررہا ہے، کبھول رنتگ مشار کہ کے جو 30 مبلین روپے کی تمویل سے ای سال متعارف کر اٹی گئی ہے۔ مبینک اپنے قابل قد رصار فین کے لیے 24/7 بیکنگ خدمات فراہم کرنے کے لیے پر عزم ہے۔

### iv۔ سرمایہ کاری کاجائزہ

این بی پی اعتاد کے کمانے والے مجموعی اثاث گذشتہ سال کے مقابلے میں %25 کی شرح سے اضافے کے بعد تقریبا 3.124 بلین روپے تک پہنچ چکے ہیں ہو پیچلے سال 101.1 بلین روپے تھے لو ٹل فناننگ %38.8 کے اضافے کے ساتھ تقریبا 74.6 بلین روپے تک پیچ چکی ہے جس کی وجہ سے اعتاد املامک بیکنگ گروپ کافنانس / ڈپازٹ کا تناسب تقریبا %65 پو گیا ہے۔ اس سال %3.4 کی شرح سے کمی کے ساتھ سرمایہ کاری کا تجم بشمول بیچ مؤجل تقریبا 71.7 بلین روپے رہا ہو کہ پیچلے سال 5.4 بلین روپے تھا۔

### 10 - کھانہ جات (ڈپازٹس) کاجائزہ

این بی پی اعتاد کاڈپازٹ اس سال تقریبا 113.8 بلین روپے رہاجو پچھلے سال کے 93.6 بلین روپے کے مقابلے میں %21.6 کی شرح سے اضافہ ہے۔

### 11۔ شریعہ بورڈ کے اجتماعات (میٹنگز)

اس سال نثریعہ بورڈ کی کل(4)مینٹکز منعقد ہو ئیں۔ ان میں اہم منظور شدہ امور درج ذیل ہیں:

### سفارشات

1۔ بینک نے پول مینجنٹ سسٹم کے ڈپازٹ والے حصے کو ممکن طور پر خود کار بنادیا گیا ہے تاہم تمویلی و سرمایہ کاری والاحضہ محکور بینکنگ "(CBA) میں بہتری کے ساتھ خود کار بنایا جائے گا۔ اس عمل کو ترجیحی بنیادوں پر ممکن کرنے کی ضرورت ہے۔

2۔ بینک نے اسلامی اسٹاف فائناننگ پالیسی محدود خصوصیات (باوسنگ فائنانس) کے ساتھ نافذ کی ہے۔ ہم یہ سفارش کرتے ہیں کہ لقیہ تام خصوصیات کا بھی نفاذ کیا جائے بمع اسٹاف آلو فنانس۔ سے متعلق مختلف موضوعات پر مشتمل آن لائن ر مضان آگاہی سیشنز منعقد کیے۔ شریعہ بورڈ کے معزز ممبران نے ان نشستول میں اپنا حصہ ڈالا۔ یہ اقدام مختلف سوشل میڈیا پلیٹ فار مز پر اچھی خاصی تعداد میں دیکھا گیا، جو اس کے مثبت اثرات اور متبولیت کو ظاہر کر تا ہے۔

علاوہ ازیں، شریعہ تحمیلاننس ڈپار ٹمنٹ (ایس می ڈمی)نے اعتماد اللامک بیکنگ کر وپ (AIBG) کے ساتھ مل کر میشن بینک آف پاکتان (NBP) کے تمام علد کے لئے فکر انگیز ویپینارز منعقد کئے۔ ان سیشنز کابنیادی موضوع قر آن اور حدیث کی رو شی میں بیکنگ نظام کے لئے اخلاقیات کی جانب رہنمانی کے ساتھ ساتھ، علے کو ان کی اخلاقی، شرعی اور قانونی ذمہ داری کی اگاری فراہیم کر ناتھا تاکہ عملہ ان اخلاقیات پر عمل پیرا ہو۔

# 8۔ شریعہ تحمیلائنس ڈپار ٹمنٹ میں مناسب افرادی و سائل

شریعہ کمپلائنس ڈپار ٹمنٹ ،امور کو بہتر انداز میں مناسب افرادی قوت کے ساتھ اپنی خدمات سرانجام دینے کے لیے، نئے افراد کی تعیناتی کے لیے در خواست کر چکا ہے، اس سلسلے میں، اس سال ایک شریعہ اسکالر کی ایس می ڈکی میں تعیناتی بھی یو چکی ہے۔ مزید دو اسٹاف تعیناتی کے مرسلے میں بیں۔ شریعہ کمپلائنس ڈپار ٹمنٹ مستنبل میں و نڈوز آپریشنز اور براخچز کی تبدیلی کے لیے مزید عملہ کی صرورت کا اندازہ لگا کر انتظامیہ کو آگاہ کر بے گا۔

### 9\_ دیگرامور

i\_اىلامك بىيىنىڭ برانچزاور دْپار ئىنىڭ كاشرى جائزە

شریعہ تحمیلائنس ڈپار ٹمنٹ نے دوران سال اعتماد اسلامک بینکنگ کی 28 ڈپازٹ براخچز اور 16املامک بینکنگ ونڈ وز کاجائزہ لیاہے۔ اس کے ساتھ اعتماد ٹریژری، پول میٹجنٹ اور فناننگ پورٹ فولیو کا بھی نمونے کی بنیاد پر شرعی جائزہ لیا گیا۔ شریعہ تحمیلائنس ڈپار ٹمنٹ نے مختلف تشہیری مہموں اور سر گر میوں کا بھی جائزہ لیا تاکہ شریعہ بورڈ کی ہدایات کی پاسد ارکی کو لیتینی بنایا جائے۔

### ii۔ برانچ نیٹ ورک اور توسیع

الحمد للذ<sup>4</sup>این بی پی اعتاد اسلامک بیکنگ کابرانچ نیٹ ورک 188 <sup>منت</sup>قل اسلامک بیکنگ برانچز اور 150و نڈوز تک پیچ کیا ہے۔ این بی پی نے سال 2024 کے لیے 50 کنونش برانچز کو اسلامی بیکنگ میں منتقل کرنے اور 100 اسلامی بیکنگ و نڈوز کھولنے کی طرف پیش رفت شروع کر دی ہے۔



5۔ نفع اور نقصان کی تقتیم اور پول مینجمنٹ

اعتاد اللامک بیکنگ کے پاس پول مینجنٹ کا با قاعدہ ونگ، مناسب علمے کے ساتھ موجود ہے، جواسٹیٹ بینک اور شریعہ بورڈ کی جانب سے جاری کی گئی ہد ایات کی پاسد اری کو ایتینی بنا تا ہے شریعہ کم پلائنس ڈپار ٹمنٹ پول میں یہ مند کے سالانہ جائز ہے کے علاوہ نقع و نتصان کے حساب کا کھاتھ داروں میں تقتیم سے قبل ماہانہ بنیادوں پر جائزہ لیتا رہا ہے۔ ای طرح انٹرنل شریعہ آڈٹ ونگ نے سہ ماہی بنیادوں پر پول مینجنٹ کا شریعہ آڈٹ بھی کیا ہے۔ یہ تام طرق ہائے النساط پول مینجنٹ اور نفع کی تقتیم کار کے نظام میں بہتر کی کاباعث بنے ہیں۔

Leadership Insight

### 6۔ علے اور صارفین کی تربیت وآگا یی برائے اسلامی ہیچاری اور سرمایہ کاری

بینک نے اسلامی بینکاری کے بنیادی تصورات، مصنوعات ( پر اڈکٹس ) اور کٹمر سر و سز سے متعلق اکیانو ے(91 ) اِن بِاوَس ٹر نینگ سیٹن منعقد کیے جن میں دوارنِ سال ایک ہزار دو سو تینتیں ( 1233) ملاز مین (بثمول اسلامی بینکاری بر انچوں کے ملاز مین اور اسلامی بینکاری و نڈوز کے ملاز مین )کو تربیت دی گئی۔

بینک کے علم اور صار فین کے موالات کا ہواب دینے کے لیے ایک پورٹل "ASKSHARIAH"askshariah@nbp.com.pk کے نام سے موجود ہے۔ یہ پلیٹ فارم نہ صرف بینک کے علد کو اپنے روز مرہ کے کاموں میں شرعی ریفائی فرایم کر تا ہے، بلکہ یہ علمے اور صار فین کے لیے اسلامی بینکاری کی آگا یک کا ذریعہ بھی ہے۔

## 7۔ ایلامی بینکاری کی آگاہی اور فروغ اور دیگر سر گرمیاں

شرایعہ محمیلا تنس ڈپار ٹمنٹ نے اعتماد اسلامک بینکنگ گروپ کے آپریشن اور مارکٹیکنگ ڈپار ٹمنٹ کے اشتراک سے اسلامی بینکاری کے فروغ کے لیے عوام الناس میں اسلامی بینکاری کے آگا<sub>ن</sub>ی پر و گراموں کا آغاز کیا ہے۔ اس سلسلے میں پورے ملک میں سات (07)آگا<sub>ن</sub>ی پر و گراموں کا انعتاد کیا گیا۔

ان آگا یی پر و گرامول کے علاوہ ، شریعہ تحمیلاننس ڈپار ٹمنٹ نے مختلف یو نیور سٹیز اور مدارس میں بھی اسلامی مینکاری اور فنانس پر گیسٹ لیکچرز کا آغاز کیا ہے ۔

### دیگر آگاہی سر گرمیاں:

ر مضان آگا ہی سیشز:ایس ی ڈی نے بینک کے ملاز مین اور صار فین کے لئے ر مضان



بسم الله الرحمن الرحيم الحمدلله رب العالمين والصلاة والسلام على سيدالانبياء والمرسلين وعلى أله وصحبه اجمعين اما بعد

کے سالانہ جائزہ کار کر دگی کے نظام (staffappraisal system) میں خاص طور پر شرعی امور میں عدم تیام (ZeroTolerance) کو بطور کے پی آئی (KPI) شال کیا گیا ہے۔ **3۔ شریعہ کی تعمیل (تمیلائنس) کا طریقہ کار** 

اٹھدللڈ این بی پی اعتاد کے پاس ایک جامع اور مکل شریعہ تمہیلائنس پالیسی اور معاملات کی شرعی حوالے سے جانچ پڑ تال کے لیے مکمل اور جامع چیک لسٹ موجود ہے۔

اس سال شریعہ کمپلائنس ڈپار ٹمنٹ نے مانٹی کے تجربات اور ڈپار ٹمنٹ کے فیلڈ میں کام کرنے والے علمے کی آراء کومد نظر رکھتے ہوئے اپنے طریقہ کار کااز سر نوجائزہ لیااور پالیسی اور مینول کو مزید پہمتر بنایا۔

### 4\_ ممنوع آمدن اور چیرٹی (صدقہ) اکاؤنٹ کا انظامی طریقہ کار

این بی پی اعتماد املامک بینکنگ میں ایک واضح اور جامع چیرٹی پالیسی اور چیرٹی مینول موجود ہے ہو شریعہ بورڈ اور بورڈ آف ڈائریکٹر زے منظور شدہ ہے۔ تمویلی معاملات کا شریعہ کمپلائنس ریویو اور انٹرنل شریعہ آڈٹ بھی انجام دیا گیاہے ۔ مزید بر آل، آمدنی کے تمام دو سرے ذرائع بیسے سرمایہ کاری اور ٹریژری کے معاملات کا جائزہ بھی لیا گیا۔ سرمایہ کاری کے شرعی جائز ہے کے دوران کی بھی معاملے کی ( ناجائز یونے کی وجہ سے ) چیرٹی کے لیے نشان دیبی نہیں کی گئی۔

جبکہ دورانِ سال تاخیر سے ادائیگی کی مدمین نوے لاکھ، 66 ہزار، چھ مو پچا س (9,066,650) روپے چیرٹی وصول کئے گئے میں اور چیرٹی اکاؤنٹ میں جمع بھی کر دئے گئے میں ۔ چیرٹی اکاونٹ کی تنسیلات درج ذیل میں:

| رقم'000 ميں | چیرٹی فنڈ – 2023   |
|-------------|--|
| 202.51      | ابتدائى ليينس  |
| 9,066.65    | دوران سال تاخیر سے ادائیگی کی بناء<br>پر وصول کی جانے والی رقم |
| 99.36       | چہر بڑی اکاونٹ پر سال کے دوران<br>ادا کیا کیا منافع            |
| 3000        | دوران سال چیرٹی کی مد میں کی<br>جانے والی ادائیکیاں            |
| 6,368.52    | اختتامی بیکنس  |

این بی پی کے بورڈ آف ڈائریکٹر زکی طرف سے شریعہ بورڈ پر اعتماد اور بھر وسہ کرتے ہوئے اینمیں بید ذمہ داری سو پی گئی کہ وہ این بی پی اسلامی میں یکاری کے ماحول اور شرعی احکام کی لعمیل (شریعہ کمپلائنس) کے سلسے میں تکرانی کریں۔ اس رپورٹ کامتصد میہ ہے کہ این بی پی اعتماد میں شرعی احکام کی تعمیل کے لحاظ سے عمومی صور تحال کے بارے میں شریعہ بورڈ کا نقطہ نظر میٹیں کیا جائے۔

ہم بحیثیت شریعہ بورڈ 31د سمبر 2023 تک بینک میں شرعی احکام کی تعمیل کے لحاظ سے عمومی صورتحال کاجائزہ لے جگے ہیں، جس کاخلاصہ درج دیل ہے۔

### شريعہ بورڈ کی رائے

بورڈ آف ڈائریکٹر زاور اعلی انتظامیہ کی حتمی ذمہ داری ہے کہ وہ اس بات کو کیتینی بنائیں کہ این بی پی اعتماد کے بتلہ امور تمکل طور پر شرعی اصولوں کے مطابق انحام پارے میں، جبکہ چارے (شریعہ بورڈ) کے ذمہ این بی پی اعتماد کی شرعی احکام کی تعمیل (تمیلائنس) کے حوالے سے صور تحال کا ایک ممکل تیزیہ (رپورٹ) پیش کر ناہے۔

ر پورٹ میں ذکر کر دہ رائے قائم کرنے کے لیے بینک کے شریعہ کمیلائنس ڈپار ٹمنٹ نے این بی پی اعتاد میں انجام دیے جانے والے ہرقسم کے معاہدات،ان سے متعلق د ساویز ات اور طریقہ کارمیں سے چند بطور نمونے کے منتخب کئے اور ان کانٹسیلی جائزہ لیا۔ مزید بیہ کہ ہم نے انٹرنل لایکسٹرنل شریعہ آڈٹ کی رپورٹس کا بھی جائزہ لیا، جس کی بنیاد پر چاری رائے بیہ ہے:

1\_ یشریعہ بورڈ کی جانب سے جاری کر دہ احکامات پر بینک کی تعمیل (تمپلائنس)

این بی پی اعتاد کی مجموعی صورت حال، مصنوعات، معاہد ات اور معاملات شریعہ بورڈ کی جانب سے جاری کر دہ احکامات کے مطابق ہیں۔

2۔ اسٹیٹ بینک کی جانب سے شرعی امور سے متعلق جاری کر دہ احکامات پر بینک کی تعمیل (تمپلائنس)

اسٹیٹ بینک کی ہدایات کی رو ثنی میں مینجنٹ اس بات کی یقین دہانی کراتی ہے کہ عنیر شرعی امور پر کمی قسم کا تسامح نہ بر تاجائے۔اس حوالے سے این بی پی اعتماد میں ملازمین

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# EXECUTIVE MANAGEMENT

TAUQEER MAZHAR SEVP/ Group Chief, Retail Banking Group



Tauqeer Mazhar has more than 30 years of banking experience in Corporate, Retail and Consumer Banking. His previous employer was UBL in which he was Group Head Branch Banking. Tauqeer is an MBA from LUMS and started his career with Citibank in 1990 as Management Associate and has worked in different senior level roles at Citibank Pakistan, Saudi Arabia, USA and UAE. He then moved to ABN AMRO Bank, Kazakhstan as head of Retail/Consumer bank. Later joined KazInvest Bank in the same role. He has successfully launched retail/consumer bank twice with full menu of products. His last assignment prior to joining UBL was Head of Branch Operations for HBL, and prior to that as Chief Representative Punjab for HBL.

FOUAD FARRUKH SEVP, Group Chief, Aitemaad Islamic Banking Group



Twenty-Seven years experienced Banker with Retail, Corporate, Risk, and Islamic Banking in leadership roles. Experience is divided in twenty years in Pakistan and six years in the Middle East. Recognized and rewarded for building marketleading profitable, sustainable businesses. Prior to joining National Bank, led Retail and Islamic Banking expansion for Faysal Bank Limited for over 8 years and Country Head for HBL Bahrain, and Risk Head for Gulf Region of HBL.





Mr. Shahid brings in diversified professional experience with an illustrious career spanning over 30 years. For the past 12 years, Mr. Shahid has been working at senior positions at large commercial & investment banks DFIs. During his assignments in the recent past, he has developed and turned around various core banking functions of Corporate and Remedial. As Group Head CIBG, he is spearheading one of the largest corporate asset portfolios of the country. Mr. Shahid is also the Chairman Board of Directors at Agritech Limited. He holds an MBA degree and has also completed the Director's Training Program from LUMS.





Ismail has twenty-nine years experience as treasury professional. In his current position, as the Group Chief Treasury & Capital Markets Group, he manages interest rate, foreign exchange and liquidity risks of the bank. Ismail is an IBA graduate and joined NBP Treasury in 2004 and has a proven track record of successfully managing treasury. Prior to joining NBP he worked with Faysal bank Treasury as well. He is well experienced in setting up and managing Treasury business and brings in-depth knowledge of Money Market, Foreign Exchange, Capital Markets, Derivatives and Structured Products.

FAISAL AHMED TOPRA SEVP/Group Head, Consumer Assets



Mr. Ahmed did his MBA from USA and M.Phil from SZABIST with Gold medal. He joined the Bank in 1996 as OG-I. In the past 28 years, he has delivered in diversified roles in credit, product development, corporate finance, HR and strategic planning, to reach the SEVP level. He has been a member and chairman of various executive level committees. Presently, he is managing the Bank's consumer assets portfolio and institutional sales for both assets and liabilities. Ahmed is known for his passion for learning and accepting new challenges. He also represented the Bank as a nominee Director on the Boards of First Credit Investment Bank Limited and Pakistan Mercantile Exchange Company.

RIAZ HUSSAIN SEVP/ Group Chief, International Financial Institutions & Remittances Group



Riaz has a diverse experience stretching 32 years with 25 years in the banking – encompassing areas as diverse as Credit, Retail, Investment Banking, Audit, Strategic Initiatives, Business Development, Risk Management, International Banking and Regulatory Remediation. He has rich experience of working at several large banks in Pakistan and in the international markets. He has been managing strategic affairs for overseas network and has also played an integral role in executing the strategy for NBP's overseas network. Riaz is a Certified Public Accountant from Texas, USA and has done MBA from University of Houston, Texas, United States.

HAROON ZAMIR KHAN SEVP, Group Chief, Risk Management Group



Haroon has worked in banking and finance in Pakistan, Singapore, Britain, and the Middle East. During his career he has worked in corporate relationship management, leveraged finance, venture capital, banking operations, and risk management in American, European, Pakistani, and Japanese Organisations. Prior to NBP, Haroon has served as Chief Risk Officer of two other Pakistani banks. Haroon has degrees in business and finance from Punjab University, Lahore University of Management Sciences, Cambridge University, and London Business School.

KARIM AKRAM KHAN SEVP, Group Chief, Logistics, Communication and Marketing Group



Karim joined the Bank in 1995 and has held senior positions during his career spanning over 30 years. He moved to Bank of America in 1997, and rejoined NBP in the year 2000 as Vice President to head Business Monitoring & Financial Control of the Bank's International franchise. During his career at NBP, he led establishment of Corporate Banking network, headed Corporate Credit Division, and worked in Credit Management Group. He has also served as Director-Financial Crimes & Investigation at National Accountability Bureau where he was recognized for rendering his distinguished services. After repatriation to NBP, he was associated with Asset Recovery as Executive Vice President, and subsequently assigned the responsibility to lead Logistics, Communication & Marketing Group.

NAUSHABA SHAHZAD EVP and Group Head (A), Inclusive Development Group



Naushaba has a diversified banking career that spans over 33 years with expertise in Corporate, Commercial & SME Lending as well as Trade Finance & Risk Management in prominent leadership positions. Currently she is heading Inclusive Development Group and directs her efforts towards strategic lending in Priority Sectors including Agriculture, MFI & SMEs, alongside growth of Bank's Commercial Portfolio. She actively serves as a member on various Management Committees. Before joining NBP, she served as President / CEO (A) of First Women Bank for two years. She holds MSc (Gold Medalist) from Punjab University Lahore and MBA from IBA Karachi with exceptional distinction. Furthermore, she also represents NBP on the board of Pakistan Agricultural Storage & Services Corporation Ltd.

ABDUL WAHID SETHI SEVP/Chief Financial Officer



Abdul Wahid Sethi is currently serving as SEVP/Chief Financial Officer. Mr. Sethi has a rich & diversified experience of 25 plus years working at senior positions. He is a fellow member of the ICAP and holds an MBA Finance Degree from Imperial College Lahore. He has also served the Bank as SEVP/Chief Internal Auditor of the Bank. Prior to joining NBP in 2009, he worked at senior positions with various reputed Organisations. Mr. Sethi is a great advocate of Organisational capacity building and promoting young professional talent in the Bank.





Imran has 26 years of banking experience working for leading banks in Pakistan in the field of Operations, Banking Services Inspections and Project Implementation. He joined NBP from HBL, where he was holding the position of Head Branch Operations to ensure Regulatory Compliance and handle Technology Projects for Operations. Prior to joining HBL, he was associated with Allied Bank where he held the position of Chief of Operations, Banking Services. Imran has an M.Sc. from University of Peshawar and MBA from University of Sindh. Imran has also worked for SBP as Assistant Director. In his previous stint with NBP, he was associated as Head of PMO.



Amin, the Bank's CTO, brings more than 30 years of IT experience in Financial Services. Prior to joining NBP, Amin has held a variety of technology roles at various large Banks. With expertise in IT Strategy, Technology & Digital Transformation and Disaster Recovery, he has a track record of developing high performance teams and strategically utilising technology to deliver complex IT solutions in a globally interconnected and culturally diverse environment. Amin serves on various leadership forums at NBP including various management committees. Amin holds a B.S. from Cornell University in the USA and a Master's in Applied Finance from Macquarie University, Australia.

#### Leadership Insight

Corporate Governance

OSMAN MALIK EVP/Group Head, Special Assets Management Group



Osman has a rich and diversified banking experience of over 30 years working with leading banks in Pakistan and the Middle East. After his MBA from LUMS, he started his career with Citibank in 1993. He has held variety of senior positions at different banks across Pakistan and the Middle East. He brings vast experience ranging across Corporate, Commercial, Retail and Remedial portfolio as well as Cash management and Risk management. Before joining NBP as Senior Credit Officer, he was associated with HBL-Dubai as Head of Remedial Corporate Bank. With his broad experience and acumen, he is leading the Special Assets Management Group (SAMG) as Group Head.

MUHAMMAD ABDUL MOEED EVP/Group Head (A), Compliance Group



Moeed has more than 26 years of experience in the banking industry at various levels. He started his career with State Bank of Pakistan and has also worked for HBL, United Bank Limited, Bank Alfalah and National Accountability Bureau in the field of Regulatory Examinations, AML/CFT, Business Transformation, Compliance Reviews & Advisories, Investigation of Financial Crimes. He had also represented Banking sector during FATF onsite assessment of Pakistan in 2023. He joined NBP from HBL where he was working as Head of AML. He holds a Master Degree in Statistics from University of Karachi & Post Graduate Diploma (PGD) in Business Administration from IBA, Karachi. UMER ANWAR SEVP/Group Chief, Internal Audit & Inspection Group



Umer possesses over two decades of experience in strategic financial leadership, internal auditing, risk management, and operational oversight within the banking sector. He is a Fellow Member of the Institute of Chartered Accountants of Pakistan. His career is marked by significant roles at Pakistan leading financial institutions such as Habib Bank Limited, MCB Bank Limited, Bank Alfalah Limited, and UBL Bank Limited. His expertise encompasses a broad spectrum of banking operations, from risk management and compliance to internal audit functions.





After completing his MBA in 1982, Zamin started his career with PICIC, a Development Finance Institution and holds vast experience in Project Financing, Research and Advertisement/ Public Relations. Before joining NBP, he served as EVP/Company Secretary of PICIC for eleven years. Since his appointment at NBP, he has successfully been leading the regulatory and listed compliance front, facilitating the corporate governance practices and advising the Bank in areas of corporate matters. He is a Certified Director from Pakistan Institute of Corporate Governance, Fellow of Institute of Corporate Secretaries of Pakistan and Diploma Associate of Institute of Bankers, Pakistan.

MEHNAZ SALAR EVP & Divisional Head, Legal Division



Mehnaz Salar has qualified as a Barrister at law from Lincoln's Inn and has been working as a banking lawyer for several years. Prior to joining NBP, she has headed up legal departments in various banks such as Citibank NA, Standard Chartered Bank, Dubai Islamic Bank, Samba Bank and Meezan Bank.

SOHAIL MALIK EVP/Chief Digital Officer (A), Digital Banking Group



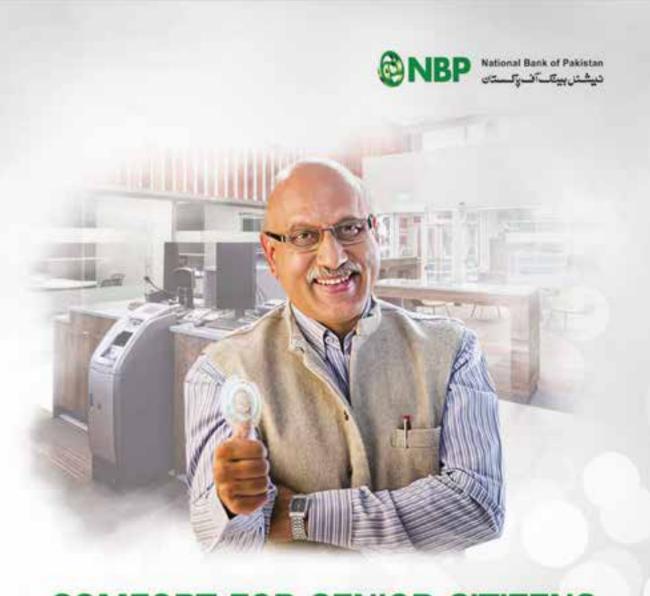
Sohail brings over two and a half decades of expertise in digital banking & telecom industries to his current role. Before assuming this pivotal position, he served as the Chief Digital and Financial Inclusion Officer at HBL Microfinance Bank. Before that he was Head Digital at FINCA Bank and the Head Branchless Banking at MCB Bank. His diverse experience extends beyond the finance sector, with notable roles in renowned telecom companies such as PTCL, Wateen, DV Com & PTA.





Asim is currently heading the HR function at NBP and has a rich banking and HR experience comprising of over two decades. Earlier in his career he was associated with Retail Business with Union and Standard Chartered Bank. Diversifying his career, Asim started his HR journey from SCB and later on headed the Learning & Development function at NIB Bank. Since then, he has been in various leadership roles in HR, contributing towards several key HR initiatives including but not limited to transformation, diversity, inclusion and change management. Asim holds an MBA degree and is a certified trainer. He likes to mentor young professionals as a career counsellor. **Financial Performance** 

Strategic Overview



# with NBP Digital Pension Solutions



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## ORGANISATIONAL Overview

#### **Principal Activities of The Bank**

Throughout the year, NBP continued it's core operations, year on year. These encompass a wide range of services such as general banking, Islamic banking, corporate banking, credit provision. ATM and debit card facilities, investment banking, advisory services, treasury and capital market operations, housing and general finance, transaction banking, cash management, digital banking, international trade and remittances. Additionally, the bank's subsidiaries provided services including banking, currency exchange, fund management and securities exchange.

#### **Our Product Universe**

We take a proactive approach to understanding our customers and their banking needs, which we broadly

categorize into four main areas. Our wide range of products and services is designed to meet all types of financial needs, both credit and non-credit, across our diverse customer base. Individuals can benefit from various products, such as secure savings accounts, financing options for government employees based on their salaries, mortgage finance to begin home ownership, and convenient home remittance services for receiving funds from family abroad.

For businesses, NBP offers support in launching startups, financing growth, managing payments securely and efficiently, expanding internationally, effectively managing financial risks, and facilitating transactions with numerous business partners worldwide through our branches and representative offices.

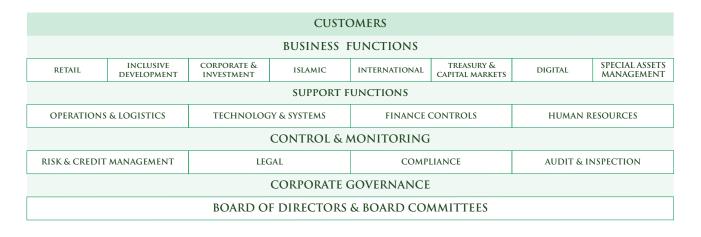
|  | Individuals                 | SMEs                                      | Corporates                         | Financial<br>Institutions              |  |  |  |  |
|--|-----------------------------|---|------------------------------------|--|--|--|--|--|
|  |                             | Curre                                     | Current and Saving Deposit Account |  |  |  |  |  |
| Cash Management,                       |                             | Access to Global Trade & Exchange Markets |                                    |  |  |  |  |  |
| Deposits,<br>Online Banking,           |                             | Global Home Remittance                    |                                    |  |  |  |  |  |
| Debit Cards                            |                             |   | Bancassurance                      |  |  |  |  |  |
|  | Debit Card & Online Banking |   |                                    |  |  |  |  |  |
|  | Locker & Safe Deposits      |   |                                    |  |  |  |  |  |
|  | Housing & Car Finance       | SME Financing                             |                                    |  |  |  |  |  |
| Financing Personal<br>& Business Needs | Agri. Loans                 | Commercial Business Loans                 |                                    |  |  |  |  |  |
| a Dusiness Neeus                       | Advance Salary              | Working Capital & Project Finance         |                                    |  |  |  |  |  |
|  | Gold Loans                  | Trade Finance                             |                                    |  |  |  |  |  |
|  |                             |   |                                    | Capital Markets                        |  |  |  |  |
| Financial &                            |                             | Syndicate Finance & Capital Advisory      |                                    |  |  |  |  |  |
| Business Support                       |                             | Forex Trade                               | , Fixed Income, Exchange I         | Rate Hedging, Foreign Bill Discounting |  |  |  |  |
|  | Finance under G2P & P2G     |   | Merger & Ac                        | quisition, Balance Sheet Restructuring |  |  |  |  |

#### **Our Aspirations**

Our ambitions stem from our broad market reach, robust capital foundation, resilient balance sheet, loyal customer base, and a motivational team. We hold a substantial portion of government and public sector business. Notably, we are the sole bank in Pakistan to hold a 'AAA' rating from both of the country's recognized credit rating agencies. Our goal is to become the Nation's Bank, catering to the diverse needs of all sectors of the economy, including the rapidly expanding SME sector; Islamic banking, global remittances and cash management.

#### **Our Priorities**

We are confident of our aspirations and solid foundations, which will steer us through the challenges faced by the banking industry and we will efficiently achieve our core objectives and priorities. As the Bank is moving forward through restoring its fundamental strengths, we have defined interconnected and mutually composite strategies for the years ahead. Our priorities are synchronized with our strategy for capitalizing other opportunities offered by the market and set a solid path for us to deliver our strategy towards capitalizing the value addition opportunities offered by the market.



#### **Our Operating Structure**

The Bank has established a versatile and customer centric delivery system to offer financial services to Individuals, small and medium enterprises (SMEs), as well as large corporate and public sector clients. We have dedicated business units for each category of clients. Additionally, centralised functions at the Head Office level support these business units in the seamless execution of their operations. Our Head Office control functions play a supervisory and governance role by setting policies and overseeing their implementations. The business functions the primarily tasked with developing business plans and strategies for their specific areas of operation, ensuring alignment with the overall business strategy of the bank. Each business group is responsible for defining and delivering the customer proposition and oversees end-to-end customer processes and product. Support and control functions, on the other hand, formulate strategies the to assist business functions in achieving their objectives. Control functions leverage their expertise to develop and implement policy frameworks that guide the activities of the business groups.

Gilgit

28

Baltistan

#### COVERAGE ACROSS THE NATION **KPK** 248

#### The Widest Coverage Across the Nation

The bank has an extensive branch network that spans across the entire country, reaching even the most remote rural areas where other banks are absent. Our business operates through a diverse and integrated structure, offering banking and non-banking financial services through domestic and international branches, subsidiaries, and partners.

Recent trends like urbanization, a growing middle class, advancements in technology, and increased local and global business connections are fueling the expansion of both our

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traditional and Islamic banking services. Additionally, the bank has established an international presence with branches and subsidiaries in regions including the Far East, Middle East, South Asia, Central Asia, Europe, and North America.

► AJK 105 Islamabad 39 Punjab 726 I Balochistan - - -Sindh 276

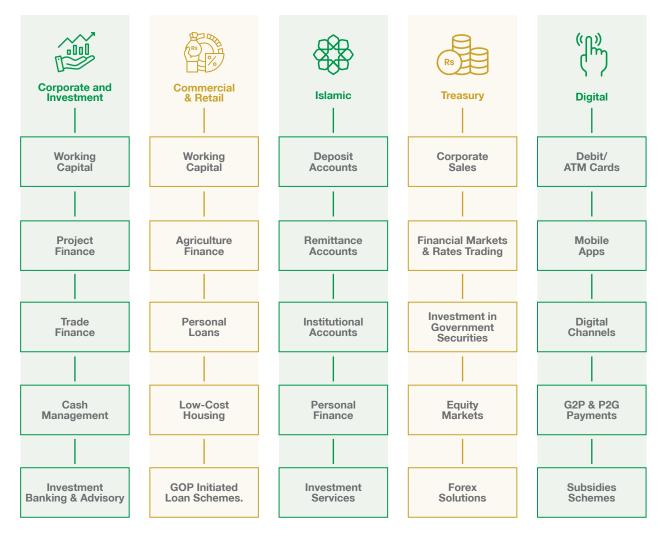
#### **Geographical Presence**

We consider it a privilege to contribute significantly to the country's economy. Along with this privilege comes a profound responsibility to the communities we serve nationwide.

| Region     | Br. | Region         | Br. | Region          | Br. | Region     | Br. | Region  | Br. |
|------------|-----|----------------|-----|-----------------|-----|------------|-----|---------|-----|
| Abottabad  | 31  | Gwadar         | 27  | Larkana         | 42  | Quetta     | 33  | Vehari  | 32  |
| Bahawalpur | 35  | Hyderabad      | 42  | Mansehra        | 28  | Rawalakot  | 29  | Islamic | 188 |
| Bannu      | 43  | Islamabad      | 36  | Mardan          | 42  | Sahiwal    | 45  |         |     |
| Corporate  | 6   | Jhang          | 31  | Mianwali        | 28  | Sargodha   | 38  |         |     |
| D.G. Khan  | 40  | Jhelum         | 39  | Mirpur AK       | 47  | Sheikhpura | 34  |         |     |
| Faisalabad | 105 | Karachi South  | 35  | Mirpur Khas     | 38  | Sialkot    | 31  |         |     |
| Gilgit     | 27  | Karachi West   | 42  | Multan          | 36  | Sibi       | 45  |         |     |
| Gujranwala | 30  | Lahore Central | 33  | Muzaffarabad AK | 20  | Sukkur     | 21  |         |     |
| Gujrat     | 41  | Lahore East    | 35  | Peshawar        | 41  | Swat       | 43  |         |     |

| Province         | Br. | Category        | Br.   |
|------------------|-----|-----------------|-------|
| Punjab           | 726 | Conventional    | 1,320 |
| Sindh            | 276 | Corporate       | 6     |
| КРК              | 248 | Islamic         | 188   |
| Balochistan      | 86  | Islamic Windows | 150   |
| Gilgit Baltistan | 28  | Overseas        | 18    |
| AJK              | 105 | L               |       |
| Islamabad        | 39  |                 |       |

## PRODUCTS & SERVICES





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CORPORATE GOVERNANCE

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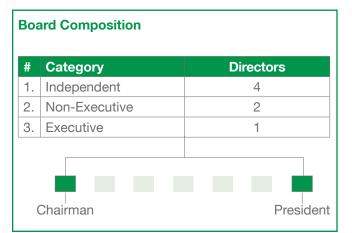
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## CORPORATE Governance

Ensuing our organisational purpose to 'be the Nation's leading bank enabling sustainable growth and inclusive development', our philosophy of Corporate Governance is to ensure a balanced & sustainable delivery of value for each class of the Bank's stakeholders. As an integral part of the country's financial eco-system, we are cognizant of our duties as a corporate citizen to act in a manner that benefits the Nation at large.

Accordingly, our approach to corporate governance enables an integrated thinking and decision making that balances the achievement of our strategic priorities over time and reconciles the interests of the Bank, its stakeholders and society in creating and protecting sustainable shared value in the short, medium and long term. In compliance of the Codes of Corporate Governance and other applicable Laws & Regulations, our efforts and strategy have been focused upon strengthening the Bank's governance, its balance sheet and building a talented team of professionals.





| No. | Name                       | Status    | Board   | BAC    | BHRCC | BRCC   | BTDC  | BIDC  | NBP-<br>NYGC |
|-----|----------------------------|-----------|---------|--------|-------|--------|-------|-------|--------------|
| 1.  | Mr. Ashraf Mahmood Wathra* | Chairman  | 8 14/14 |        | 8/8   |        |       | 8 2/2 |              |
| 2.  | Mr. Rehmat Ali Hasnie      | President | 15/15   |        |       | 10/11  | 5/5   | 2/2   | 8 9/9        |
| 3.  | Mr. Farid Malik            | Director  | 13/15   | 8/9    | 10/10 | 1/1    | 8 4/5 |       |              |
| 4.  | Mr. Ahsan Ali Chughtai     | Director  | 15/15   | ⊗11/11 | 2/2   | 811/11 |       |       | 9/9          |
| 5.  | Mr. Amjad Mahmood*         | Director  | 13/14   | 10/10  |       | 3/3    | 5/5   | 2/2   |              |
| 6.  | Mr. Ali Syed*              | Director  | 14/14   | 10/10  | 8/8   | 10/10  | 4/4   |       |              |
| 7.  | Mr. Nasim Ahmad*           | Director  | 13/13   | 9/9    |       | 4/4    | 1/1   | 2/2   | 6/6          |
| 8.  | Mr. Asif Jooma**           | Director  | 4/4     | 2/2    | 2/2   | 1/1    |       |       |              |

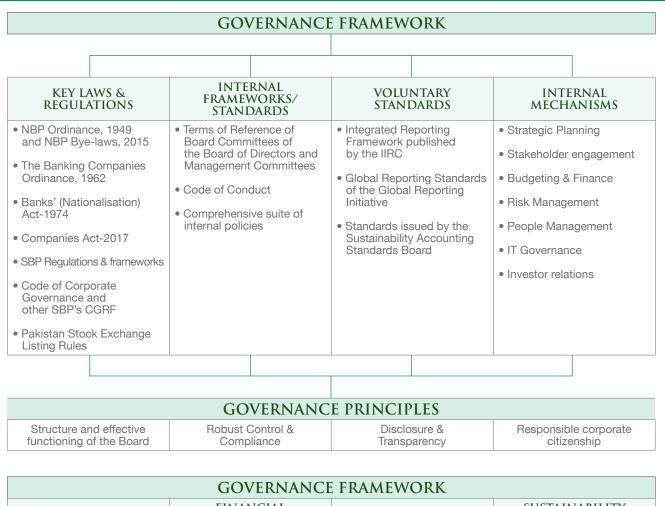
#### **Directors' Membership and Participation**



\*Appointed on January 18, 2023 \*\*Retired on March 08, 2023

#### **Our Governance Framework**

Our governance framework is embedded in all the Bank's operations and is designed to provide clear direction for responsive decisionmaking and support responsible behaviour. This framework enables the Bank understand the emerging opportunities and risks, be agile to adopt new operating models, launch new product & services and effectively allocate its resources in a challenging & uncertain economic environment to deliver and protect sustainable shared value.



|   | GOVERNANCE FRAMEWORK   |                        |       |  |           |   |                |  |  |
|---|--|------------------------|-------|--|-----------|---|----------------|--|--|
| REGULATIONS   |  | FINANCIAL<br>Governanc |       |  |           | NABILITY<br>RNANCE                      |                |  |  |
| <ul> <li>Board Structure</li> <li>Rotation</li> <li>Committee charters</li> <li>Policies</li> <li>Board evaluation</li> <li>Culture &amp; ethics</li> </ul> | tructure• Budgeting and<br>financial control• Capital allocation• Capital allocation• Performance management• Taxation |                        | ement | <ul> <li>Risk management</li> <li>Internal Controls</li> <li>Internal Audit</li> <li>Compliance</li> </ul> |           | • Environmen<br>Managemer<br>(Under App | nt System      |  |  |
|   |  |                        |       |  |           |   |                |  |  |
|   | OUTCOMES AND VALUE CREATION THROUGH GOVERNANCE   |                        |       |  |           |   |                |  |  |
| Providers of Funds Shar   | reholders  | Employees              | Gove  | rnment   | Suppliers | Society                                 | Value Retained |  |  |
|   |  |                        |       |  |           |   |                |  |  |

#### Matters Reserved for the Board

The Board of Directors exercises its powers with responsibility, diligence and after due deliberations in compliance with the requirements of applicable laws including the National Bank of Pakistan Ordinance-1949, the Banking Companies Ordiance-1962, the Bank's (Nationalisation) Act-1974, the Companies Act 2017, the Listed Companies (Code of Corporate Governance) 2019, the Public Sector Companies (Corporate Governance) Rules, 2013, and the Bye-laws of the Bank as approved by the Federal Government in 2015. Moreover, the regulations put in place by the State Bank of Pakistan, the Ministry of Finance, Pakistan Stock Exchange Limited, the State Bank of Pakistan, and the Securities and Exchange Commission of Pakistan also form an integral part of our corporate governance. There are a number of areas where the Board has delegated powers and responsibilities to its Committees and to the management. At a broader level, general direction and superintendence of the affairs of the Bank and the overall policy making in respect of its operations, are vested in the Board. The Board exercises its powers and discharge its duties in accordance with sound banking principles and prudent banking practices and shall ensure compliance with the regulatory requirements. Without prejudice to the powers conferred to the Board as stated above, the Board is generally responsible to:

- Ensure that the Bank's strategies and policies are aligned with its Vision and Mission towards achieving its strategic goals;
- Establish effective credit & risk management and internal controls framework;
- Approve and periodically review strategic business plans, budget, investments in major projects and new ventures, related party transactions and donations, etc.;
- Review of management letter issued by the external auditors; and approval of the Banks's financial statements including dividend payout and appointment of external auditors;
- Consider significant issues, placed by the CEO, for the information, consideration and decisions of the Board and its Committees;
- Consider the matters recommended by the Board Committees and review of internal audit reports;

- Maintain a complete record of the Bank's significant policies along with their respective dates of approval or amendment;
- Establish performance evaluation criteria for the employees of the Bank and mechanism for addressing integrity and ethical issues;
- Appointment/removal, determination of remuneration and renewal of contracts, terms and conditions of key management positions;
- Consider absorption or regularisation of employees, appointed or recruited under contract with the Bank and on third party contracts, under the terms of service as determined by the Board, including but not limited to their remuneration, transfer or posting, evaluation criteria, promotions, end service benefits, etc.

#### **Role of the Chairman**

The Chairman serves as a leader and driving agent of the Board of Directors, monitoring and managing its activities, and aligning the Board's goals and decisions with that of the Management of the Bank. While is Chairman isn't involved day to day operations of the Bank, he is generally responsible to ensure:

- the effective functioning of the Board and its Committees in line with regulatory requirements;
- that all matters relevant to the governance of the Bank are placed on the agenda of Board meetings;
- that all the directors are enabled and encouraged to fully participate in the deliberations and decisions of the Board;
- that minutes of the meeting truly reflect what transpired during the meeting and dissent of Directors, if any, is properly recorded in the minutes; and
- lead the Board and ensure its effective functioning and continuous development.

#### **Committees of the Board**

The Board establishes its Committees to streamline the discharge of its responsibilities. For each Board Committee, the Board adopts formal Terms of Reference (ToRs) setting out the matters relevant to the composition, roles, functions, responsibilities and administration of such Committees. During the year, the Board had established the following Committees:

- 1. Board Audit Committee
- 2. Board Human Resource & Remuneration Committee
- 3. Board Inclusive Development Committee
- 4. Board Technology & Digitalisation Committee
- 5. Board Risk & Compliance Committee
- 6. NBP-NY Governance Council (Sub-Committee of BRCC)

The Board Committees' ToRs are reviewed periodically, or on need basis. It is intended that each Board Committee has a Non-Executive Director as Chairman of the Committee. As a matter of principle, Committee Members have access to the appropriate external and professional advice needed to assist the Committee in fulfilling its role.

| Name                      | Status   | Category                  |
|---------------------------|----------|---------------------------|
| Mr. Ahsan Ali<br>Chughtai | Chairman | Independent Director      |
| Mr. Nasim<br>Ahmad        | Member   | Independent Director      |
| Mr. Ali Syed              | Member   | Independent Director      |
| Mr. Amjad<br>Mahmood      | Member   | Non-Executive<br>Director |
| Mr. Farid Malik           | Director | Non-Executive<br>Director |

#### **Board Audit Committee**

#### Key Functions of the Committee

The Committee has oversight responsibilities relating to the effectiveness of the Bank's internal & external audit functions, and integrity of the Bank's financial statements. It oversees the system of internal controls, safeguarding of Bank's assets against associated risks, compliance with the applicable legal and regulatory requirements, corporate governance and facilitating the Board in establishing a clear & observable 'tone at the top' for strong and effective system of internal controls based on and supported by sound ethical practices, control culture, comprehensive policies, procedures, processes and technological systems. It also oversees compliance with the Bank's Code of Conduct.

#### **Board HR & Remuneration Committee**

| Name                            | Status   | Category                           |
|---------------------------------|----------|------------------------------------|
| Mr. Ashraf<br>Mahmood<br>Wathra | Chairman | Chairman /<br>Independent Director |
| Mr. Farid Malik                 | Member   | Independent Director               |
| Mr. Ali Syed                    | Member   | Independent Director               |

#### Key Functions of the Committee

The Committee is responsible for the review and recommendation of human resource policies for Board approval and advising the Board on matters concerning senior executive recruitment, appointments, and disciplinary actions. Additionally, it recommends remuneration packages for Bank staff, oversees industrial relations, and evaluates Organisational restructuring when necessary. It also provides guidance on training policies and diversity & inclusion strategies, reviews succession planning & key performance indicators and any other functions in line with the applicable laws and regulations.

#### **Board Inclusive Development Committee**

| Name                            | Status   | Category                  |
|---------------------------------|----------|---------------------------|
| Mr. Ashraf<br>Mahmood<br>Wathra | Chairman | Independent<br>Director   |
| Mr. Amjad<br>Mahmood            | Member   | Non-Executive<br>Director |
| Mr. Nasim<br>Ahmad              | Member   | Independent<br>Director   |
| Mr. Rehmat Ali<br>Hasnie        | Member   | Executive<br>Director     |

#### Key Functions of the Committee

The Committee is responsible for advising and reporting to the Board on the status of inclusive development activities and initiatives within the Bank. This involves reviewing the Bank's progress across various sectors such as low-cost housing, SME, agriculture, financial inclusion and women's empowerment. Additionally, it monitors progress on these initiatives, suggesting policy changes to facilitate growth in underserved segments. Ensuring adequate resources and capacity for implementing inclusive development mandates, aligning CSR strategy, and collaboration with governmental bodies for subsidised financings and low-cost housing initiatives.

#### **Board Risk & Compliance Committee**

| Name                      | Status   | Category                |
|---------------------------|----------|-------------------------|
| Mr. Ahsan Ali<br>Chughtai | Chairman | Independent<br>Director |
| Mr. Ali Syed              | Member   | Independent<br>Director |
| Mr. Nasim<br>Ahmad        | Member   | Independent<br>Director |
| Mr. Rehmat Ali<br>Hasnie  | Member   | Executive<br>Director   |

#### Key Functions of the Committee

The Committee encompasses a comprehensive approach to both Risk Management and Compliance. With regards to Risk Management, it guides the development and review of Risk Management Policies, oversees the adequacy of risk management systems & controls, and monitors the Bank's Risk Appetite and associated limits. Additionally, it evaluates risk management strategies, ensures alignment with the Bank's overall strategy, and assesses the performance of the Risk Management function in the Bank. On the Compliance front, the Committee shapes the Compliance Risk Management framework and policies, oversees their implementation, and fosters a culture of compliance within the Bank. It oversees addressing compliance concerns related to overseas branches. conducts regular reviews of compliance-related risk factors and reports, and monitors the implementation of regulatory requirements and due-diligence milestones.

#### Board Technology and Digitalization Committee (BTDC)

| Name                     | Status   | Category                  |
|--------------------------|----------|---------------------------|
| Mr. Farid Malik          | Chairman | Non-Executive<br>Director |
| Mr. Amjad<br>Mahmood     | Member   | Non-Executive<br>Director |
| Mr. Ali Syed             | Member   | Independent<br>Director   |
| Mr. Rehmat Ali<br>Hasnie | Member   | Executive<br>Director     |

#### Key Functions of the Committee

The Committee is tasked with advising and updating the Board on technology activities and digital initiatives within the Bank. It reviews the overall business needs and available resources to meet these needs, recommending IT and digital strategies and policies to the Board. Ensuring that technology resources are up-to-date and meeting requirements, including hardware, software, middleware, and security. The Committee also oversees risk management strategies to achieve resilience against wide-scale disruptions, such as Cyberattacks, and monitors technology policies and plans like IT & Digital Strategy and Cybersecurity Implementation Plan. It receives updates from management-level committee (Technology & Digital Steering Committee) on approved technology-related projects, reviews business continuity arrangements including disaster recovery and backup, and ensures that technology procurement aligns with the approved IT strategy.

#### NBP- NY Governance Council (Sub Committee of BRCC)

| Name                      | Status   | Category                |
|---------------------------|----------|-------------------------|
| Mr. Rehmat Ali<br>Hasnie  | Chairman | Executive<br>Director   |
| Mr. Ahsan Ali<br>Chughtai | Member   | Independent<br>Director |
| Mr. Nasim<br>Ahmad        | Member   | Independent<br>Director |

### Performance Evaluation of The Board of Directors

The Board of Directors is keen to ensure the effectiveness of its performance which is evaluated periodically. In terms of the SBP Guidelines on Performance Evaluation of the Board of Directors, vide corporate governance regulatory framework, the Board has put in place a formal mechanism for performance evaluation of the overall Board and its Committees.

#### **Directors' Remuneration Policy**

The shareholders of the Bank, in their general meeting held on July 27, 2020, had approved a Board Remuneration Policy for the non-executive/ independent directors for attending meetings of the Board and Board Committees. This Policy is compliant with applicable laws including the Banks' (Nationalisation) Act 1974, NBP's Bye-laws, and instructions of the State Bank of Pakistan. In terms of this Policy, the Board shall, from time to time, determine and recommend such level of remuneration for approval by the shareholders, for attending meetings of the Board or meetings of the Committees thereof, as may be within the limits for such remuneration as prescribed by the SBP from time to time and determined to be an adequate measure of remuneration for the performance of relevant

duties by such members. In terms of this Policy, the Board shall also ensure that such remuneration is not determined in a manner that may undermine the independence of the Board or Committee members. The detail of compensation paid to the Directors in 2023 is given in financial statements.

#### **Ethics and Compliance**

The Bank's comprehensive code of conduct ensures that high standards of ethical behavior are embedded in all aspects of business conduct, decision-making and compliance of laws and regulations. It is mandatory for members of the Board and employees to read, acknowledge, and abide by the Code of Conduct, on joining and throughout their tenure. The Code of Conduct is regularly updated in line with changes in applicable laws and regulations. Grievances arising due to any unethical practices are promptly identified and redressed to mitigate any occurrence in future.

#### Matters Delegated to the Management

The Board of Directors approves the strategic plan/ objectives and takes the overall responsibility of overseeing its implementation. The Board performs its duties by giving guidelines to the Management, setting performance targets and monitoring their achievements. The Management is primarily responsible for implementing the strategies as approved by the Board of Directors in effectively conducting the operations of the Bank. Tactical and operational matters are delegated to the Management. Further, under the direction and oversight of the President & CEO of the Bank, the Senior Management carries out and manages the Bank's activities in a manner consistent with the strategic plan, business goals, risk appetite and ensuring compliance with policies approved by the Board of Directors.

### Roles and Responsibilities of the President/CEO

The Chief Executive Officer at Bank plays a critical and significant role, and is entrusted with numerous responsibilities, subject to the control and supervision of the Board of Directors. The Chief Executive has the authority over and responsibility for the management of the affairs of the Bank subject to the overall control and direction of the Board. The Chief Executive and other officers of the Bank shall act in accordance with the policies, criteria and guidelines determined by the Board. The Chief Executive and other officers of the Bank shall exercise their powers and discharge duties in accordance with sound banking principles and prudent banking practices and shall ensure compliance with the instructions and directions that may be issued by the Board and the State Bank from time to time. Role of the President/CEO also includes:

- To serve as the link between the Board and Senior Management for execution of Board driven vision and strategies;
- To comply with and ensure bank-wise implementation of and compliance with all policies, procedures and manuals approved by the Board of Directors, and any directives given by the Board of Directors or Board Committee(s);
- To prepare plans for growth and expansion of the Bank's operations, and submit the same for consideration and approval of the Board of Directors;
- To deal with, represent, and act on behalf of the Bank before the State Bank of Pakistan, Securities and Exchange Commission of Pakistan, federal and provincial ministries, government departments, local bodies, corporations, courts, stock exchanges, and any other competent authority;
- To ensure that the culture and values of the Bank are upheld at all times, the Board receives timely, accurate and complete information, shareholders' interests are protected in compliance with laws and regulations, meetings are duly recorded, productive participation of board members, and effective resolution of issues.

#### Management Committees

The Bank has several management committees for the purpose of strategic planning and decision-making under the Chairmanship of the CEO. The Board of Directors has approved the Committees and their TORs. The role of these Committees is to ensure that the activities of the Bank reflect its vision, purpose and aims. They establish the fundamental values, ethical principles and strategic direction in which the Bank operates. These Committees meet regularly and their decisions are communicated to the Board frequently.

- 1. Executive Committee
- 2. Enterprise Risk Management Committee
- 3. Expense Approving Committee
- 4. Publication Committee
- 5. Management Credit Committee
- 6. Management Committee on Overseas Operations
- 7. Assets & Liability Committee
- 8. Equity Investment Committee
- 9. Disciplinary Cases Committee
- 10. Technology and Digitalisation Steering Committee
- 11. Compliance Committee of Management

### Shares held by Directors, CEO, their Spouses and Minor Children

Shares held by Directors, the Chief Executive Officer, their spouses and minor children have been disclosed in the "Pattern of Shareholding" section.

#### **Director's Training**

Trainings are arranged to acquaint Directors with the latest developments and trends in the areas of governance, management and leadership. These trainings are aimed at increasing directors' familiarity with the Bank and financial services industry, equipping them with sufficient information and resources to facilitate informed decision-making.

#### **Director's Orientation**

Directors' Orientation refers to the process of helping new Directors contribute fully, and as early as possible in their tenure, to the governing work of the Board. The objective of the orientation is to enable the Directors to:

- Understand their roles, responsibilities and time commitment to governance work around the Board and Committees.
- Be aware of the current goals, opportunities and challenges facing the Organisation.
- Be aware of who the organisation's main stakeholders are, including clients, partners, public, as well as the staff.
- Develop an understanding of how their own background, knowledge, experience and skills will contribute to the current work of the Board, and the goals of the organisation.
- Appreciate the background, knowledge, experience and skills of other Directors.
- Gain knowledge of how the Board meetings are run, decisions are made, and what formal governing policies and practices exist; and
- Understand how the Board functions similarly or differently from other boards they have served on, or are serving on.

#### **Appointment of Directors**

Pursuant to the provisions of the Banks' (Nationalisation), Act, 1974 (XIX of 1974), the Directors of the Bank shall be appointed by the Federal Government for a period of three years. Appointment of Directors has been mentioned in the Statement of Compliance with Code of Corporate Governance.

#### Whistle Blowing/Speak-up Policy

Under Code of Conduct of the Bank, all employees are required to behave with integrity and honesty in their dealing and any suspected violation of law, regulation or ethical standard must be reported to the appropriate level of authority in the Bank. The Whistle Blow policy encompasses the process of submitting concerns and complaints, directed towards the Bank, by independent third parties, for the sake of ensuring transparency in Bank's affairs and wherever they found any impropriety in conducting the business of the Bank. The objective of the policy is to encourage Bank employees and all other stake holders to raise concerns in good faith, having identified or discovered any financial malpractices hitting bank profitability or wrong doing which may affect Banks reputation. Whistle-Blowing covers reporting of incidents of misconduct, involving or affecting an Organisation, to enable the Organisation to take appropriate action. It is a window to obtain feedback on issues bordering on both corporate governance, as well as reputational risk.

#### Who Can Speak-Up/Blow the Whistle?

Any individual, institution and an employee of the Bank and its subsidiaries (irrespective of employment type) from Bank's local as well global operations, who has observed a reportable misconduct, shall report his / her concerns to the designated officials within the Bank. The Board of Directors and the Board Risk & Compliance Committee (BRCC) give assurance that employees, stakeholders, or any member of the public can raise legitimate concerns, without fear of reprisals, provided they are made in good faith. All staff should ensure that they take steps to disclose any wrongdoings or malpractices of which they become aware as nonaction / concealment will be deemed as complicity.

#### **Protection to a Whistle-Blower**

By setting up the necessary procedures safeguarding confidentiality and offering anonymity, the interests of the whistle-blower are protected from possible harassment or victimization by those accused of misconduct. Any person who makes a disclosure or raises a concern under this Policy will be protected if the person:

- Discloses the information in good faith.
- Believes it to be substantially true.
- Does not act maliciously or make false allegations, and
- Does not seek any personal or financial gain.

#### **Investor Information and Engagement**

Being a listed Public Limited Company, NBP is determined to discharge its obligation of providing material information about its financial position & performance, its group companies, management, operations as well as its future prospects. At NBP, investor engagement is conducted through the Company Secretary office as well as by an Investor Relations 'IR' team within the finance function. The IR team ensures that all material developments are communicated to investors and analysts via statutory announcements through the stock exchange and holding analyst briefing. Such information is also made readily available on the Bank's website. In addition, in-person discussions are also arranged with foreign analysts and shareholders as and when required. The idea behind the Bank's investor engagement through these briefings is to give the right perspective of the business affairs of the Bank to the investors (both existing and potential) which help them in making their investment decisions. Our Company Secretary office strives for timely dissemination of material information e.g. financial statements, to shareholders. The Bank has put into place comprehensive guidelines to address their grievances for the Investors and Shareholders in compliance with the regulatory requirements:

- For all shares related matters, shareholders are requested to contact the Bank's Shares Registrar with contact details available on the Bank's corporate website.
- In order to facilitate the shareholders who, intend to register a complaint, the contact details of the focal person of Shares Department are given on the Bank's corporate website for this purpose.
- In addition, if Shareholders' grievances are not resolved by the Shares Registrar of the Bank, they may escalate their complaints to the Company Secretary of the Bank.
- If a complaint still remains unaddressed, the same can be forwarded to Securities and Exchange Commission of Pakistan (SECP); using the link of SECP website which is available on the Bank's corporate website.
- Furthermore, queries with respect to financial position & performance results of the Bank can be directed to 'Investor Relations' team, which is headed by Chief Financial Officer, at the email address investor.relations@nbp.com.pk (which is also available on corporate website as well).

#### **Annual Corporate Briefing**

The Bank held its annual corporate briefing on March 10, 2023. CEO of the Bank jointly with the CFO presented a detailed analysis of Bank's performance along with future outlook; session was followed by Q&A session.

### Social and Environmental Responsibility Policy

With a Vision to be the Nation's leading bank enabling sustainable growth and inclusive development, we have embedded the consideration of social, economic and environmental impacts into our business strategy. We take our responsibilities to the society and the environment seriously, and we commit to being transparent and accountable for our impacts. In line with the Environmental & Social Risk Management Implementation Manual issued by the State Bank of Pakistan, our Board and Senior Management are committed to develop an Environmental and Social Management System to understand, monitor and manage its social, environmental and economic impact to enable it to contribute to society's wider goal of sustainable development.

#### Steps to Encourage Minority Shareholders Participation

The Bank encourages minority shareholders to participate in the AGM as well as the analyst briefing sessions, the date of which are announced through the stock exchange. These events provide an open forum for a two-way engagement with our stakeholders, particularly the minority shareholders. Participation of the minority shareholders to these events is encouraged through:

- Notice of General Meetings is published at least 21 days before the meeting in newspapers having nationwide circulation. Moreover, the notice is also circulated from the forum of Pakistan Stock Exchange.
- The Bank timely updates its website with respect to all notices of general meetings.
- Annual Report of the Bank is sent to each member of the Bank before Annual General Meeting
- During AGM, Analyst Briefing a detailed briefing on the Bank's performance and strategies is given to the shareholders.
- The shareholders are encouraged to raise queries and give suggestions relating to the Bank's operations.

#### Issues Related to Last AGM

General queries and clarifications sought by shareholders regarding the agenda points, dividend payment, financial & operational performance of the Bank were addressed to their satisfaction. Apart from the said queries, no significant issue or concern was raised.

#### **Meetings of the Board**

The Board held 15 meetings during the year. Notices / agendas of the meetings were circulated in advance, in a timely manner. Decisions made during the meetings were clearly stated in the minutes of these meetings maintained by the Company Secretary, duly circulated to all directors for endorsement and were approved in the subsequent Board meetings. All Board meetings held during the year surpassed the minimum quorum requirements of attendance as prescribed by the applicable regulations and were also attended by the Chief Financial Officer and the Company Secretary, as required.

#### **Board Meetings held outside Pakistan**

Despite provisions by SECP and the Bank's overseas operations, all Board meetings were held inside Pakistan at the Bank's Head Office and through Zoom.

#### **Internal Audit**

The Board appoints the Chief Internal Auditor, who functionally reports to the Board Audit Committee and administratively to the President/CEO; whereas performance appraisal of the CIA is carried out by the Audit Committee. The Board ensures that the Chief Internal Auditor is suitably qualified, experienced and conversant with the Bank's policies and procedures; and the Internal Audit team comprises of experts of relevant disciplines in order to cover all major heads of accounts maintained by the Bank. The Chief Internal Auditor function continuously monitors implementation of the policies and effectiveness of the internal controls framework approved by the Board.

#### Capital expenditures planned for next year:

The Bank has budgeted capital expenditure for the next year. This would primarily be invested in increasing our Core Banking Application and other Technology Platform upgrade, operational outreach, safeguarding our existing infrastructure / relationships from growing threats on cyber security front along with normal replacements to ensure smooth operations.

#### **Disclosures beyond BCR Criteria**

Over the recent years, there have been significant developments in the corporate reporting domain, particularly in relation to the amount of details included in the entities' annual reports, as well as the importance ascribed by users to the information beyond the audited financial statements and the auditor's report thereon. There has been an evolution in the manner in which entities disseminate and communicate information to their stakeholders as users attach increasingly greater importance to supplementary information and look for better ways to inform their analysis and confirm understanding of more complex areas in the financial statements. Considering this emerging necessity, the Bank strives to go beyond the realm of essential reporting requirements in order to disclose all relevant information that facilitates the stakeholders in understanding various aspects of the Bank's operational and financial performance. Following is the list disclosures that have been made in addition to the BCR criteria:

- President/CEO Review
- Key interest bearing Assets and Liabilities
- Quarterly Performance Analysis
- Six Years' Financial Performance 2018-2023
- Four Years' summary of operating expenses
- Six Years' summary of markup and nonmarkup income
- Statement on Internal Controls
- Groups' Performance Reviews
- Detail of Management Committees & Other Senior Management
- Investor Awareness through Jama Punji Initiative by the Securities & Exchange Commission of Pakistan.

### Performance of Prime Minister's Delivery Unit

- NBP's PMDU Team handles two dashboards i.e. Pakistan Citizen Portal and the product specific Prime Minister's Youth & Agriculture Loan Scheme (PMYP & ALS).
- As of December 31, 2023, 27,534 complaints were received on President NBP's PCP Portal out of which 27,477 stand addressed. Besides, 24,074 complaints were received on Prime Minister's Youth & Agriculture Loan Scheme Portal out of which 24,072 were addressed.

- On President NBP's PCP Portal, 66.79% complainants posted their feedback out of which 46.4% have shown their satisfaction to the response posted by the PMDU Team.
- In line with Prime Minister's Office instructions, President NBP conducts 2 hours' e-Kachehri sessions every month wherein general public notifies their complaints regarding the Bank through telephone calls. The session is telecasted live on facebook.
- The e-Kachehri events were publicized on the Bank's social media channels including Facebook, Instagram, Twitter & LinkedIn and also on Bank's website. During 2023, 08 e-Kachehri sessions were conducted as per the given SOPs of PM's Office, wherein, approx. 300 calls were taken.

#### **Managing Conflicts of Interest**

The Directors manage their personal, financial and business affairs in a manner that ensures avoidance of any conflict of interest. At an individual level, members of the Board declare conflicts of interest situations and withdraw from taking part in deliberations on/ exercising influence over matters where conflict or the appearance of conflict of interest arises. The actions are appropriately minuted for future reference. In addition, the affiliations and transactions of Directors' are regularly reviewed to ensure that there are no conflicts or relationships that might impair Directors independence. One of the key duties that Directors owe to the Bank is the duty to avoid conflicts of interest. This includes not placing one's self in a position where the Director's personal interest could possibly conflict with their duty to the Bank.

#### **Related Party Transactions**

The Bank may enter into transactions with its related parties in its daily operations to meet its business objectives, while doing so we recognize the need to maintain transparency and to fulfill our obligations towards all our stakeholders, including the shareholders, regulators, employees, etc. The Bank follows the philosophy that there must not be any conflict of interest or non-disclosure of such transactions. In this connection, the Bank has a formal documented Related Party Transactions Policy, approved by the Board of Directors. This policy governs 'transactions between the Bank and its related parties', and aims to ensure that the Bank meets its obligations under the applicable legal and regulatory requirements, and applicable Financial Reporting Standards. Transactions with related parties arising in the normal course of business are carried out on an unbiased, arm's length basis. Pursuant to the regulatory requirements, all related party transactions are placed before the Board Audit Committee every quarter, for review and recommendation to the Board of Directors. The same are then placed before the full Board for consideration and approval by the Board as per the Audit Committee's recommendations. All members of the Board are required to disclose their interests held in their individual capacity.

Details of all related party transactions both affecting balance sheet and profit & lose account have been adequately disclosed under note 45 of the unconsolidated and note 46 of the consolidated financial statements along with transactions with government related parties.

#### Adoption and Statement of Adherence with the International Integrated Reporting Framework

An integrated report aims to provide insight about the resources available to an entity collectively referred to as "the CAPITAL" and categorised as financial, manufactured, intellectual, human, social and relationship, and natural capital. An Integrated Report also seeks to explain how the Organisation interacts with the external environment and the CAPITALS to create, preserve or erode value over the short, medium and long term. It also supports integrated thinking, decision-making and actions that focus on the creation of value over the short, medium and long term.

Integrated framework is still a voluntary practice in its early stages. As of August 2022, the International Accounting Standards Board 'IASSB' and the International Sustainability Standards Board 'ISSB' actively encouraged the continued adoption and use of the Integrated Reporting Framework and the Integrated Thinking Principles underpinning it. NBP, being a Systemically Important Bank and one of the largest commercial banks in the country, plays a critical role in financial ecosystem of the country. By virtue of its role as 'Banker to the Nation', NBP has an impact far beyond the financial bottom line. In line with the increasing industry practice and recommendations of IASB and ISSB, the Bank has started reporting as per the Integrated Reporting Framework to present a holistic & integrated overview of its philosophy to create value for its stakeholders over the short, medium and long term. We will continue to improve the information produced to make it more comprehendible, while taking into account the opinion of stakeholders reading this report.

#### **COMPLAINT MANAGEMENT AT NBP**

Complaint Management Wing under umbrella of President Secretariat, is responsible for managing and resolving customer complaints. The Bank acknowledge complaints through channels like Call Centre, Web Portal, Mobile Application Email, Fax, Branch, Complaint Box and External Agencies like SBP & BMP. Also send responses on complaints through automated system via SMS and email (where available).

The bank conducts follow ups, escalates, and aims towards closure of all customer complaints within the specified turnaround times, performs root cause analyses periodically to identify opportunities for improvement to ensure that each customer grievance is handled fairly with utmost focus and urgency. For this purpose, a post resolution activity, Service Quality Council exists to foresee customer issues and advise fixes that could result into satisfied customers. This committee comprises of senior executives. The committee examined the complaints data, trends and peaks to identify gaps and areas of improvement besides bringing more operational efficiency and improving the quality of customer services.

The Bank is committed to continue investment in people, resources and technology to support complaint handling functions. NBP enhanced its Complaint Management System (CMS) in 2023 and created awareness among customers about complaint lodgment channels through SMS. Further the Bank encouraged its customers to approach external dispute resolution forum like Banking Mohatsib Pakistan, if their grievances are not resolved up to their satisfaction.

#### we ensure the following:

- Customers are treated fairly,
- Customers are informed about the complaints handling mechanism,
- Complaints are resolved within the shortest time possible,
- Complaint handling mechanism is visible and accessible for all customers through our website, banking helpline, ATM Screens and notices placed at prominent places at branches.
- Complaint's handling is comprehensive, well integrated and handled with impartiality and transparency

Year 2023 ended on a good note where customer grievances were resolved efficiently and effectively by meeting the expectations of the customers. A decline of 1.2% complaints was observed from previous year despite the fact that increase in number of customer transactions through ATMs and Digitals Channels.

#### Key highlights of year 2023 are as under:

- The Bank received a total of 167,721 complaints,
- Effectively maintain a complaint resolution rate of 99.15%,
- Improvement in average responding time from 5.5(2022) to 3.97 working days, in 2023.

## STATEMENT OF Compliance

Statement of Compliance with the Public Sector Companies (Corporate Governance) Rules, 2013 and Listed Companies (Code of Corporate Governance) Regulations, 2019

Name of Bank: Name of the line Ministry: For the year ended: National Bank of Pakistan Ministry of Finance December 31, 2023

- I. This statement is being presented to comply with the Public Sector Companies (Corporate Governance) Rules, 2013 (the Rules) and Listed Companies (Code of Corporate Governance) Regulations, 2019 (the Regulations) (both herein referred to as 'Codes') issued for the purpose of establishing a framework of good governance, whereby a public sector bank is managed in compliance with the best practices of public sector governance. In case where there is inconsistency with the Regulations, the provisions of the Rules shall prevail and in case of any conflict between the Codes and the Banks (Nationalisation) Act, 1974, the provisions of the Banks (Nationalisation) Act, 1974, hereit and thereit
- **II.** The Bank has complied with the provisions of the Rules in the following manner:

|       |  |  |  | _        | Y                     | Ν   |
|-------|--|--|--|----------|-----------------------|-----|
| S.No. |  | Provision of the Rules   |  | Rule No. | Tick the relevant box |     |
| 1.    | The independent directors  | meet the criteria of independence, as def  | ined under the Rules.                            | 2(d)     |                       |     |
| 2.    | The Board has the requisite p<br>2023, the Board includes :  | percentage of independent directors. As at   | 3(2)   |          |                       |     |
|       | Category   | Names  | Date of<br>Appointment                           |          |                       |     |
|       | Independent Directors  | <ul> <li>Mr. Ashraf Mahmood Wathra</li> <li>Mr. Ahsan Ali Chughtai</li> <li>Mr. Ali Syed</li> <li>Mr. Nasim Ahmad</li> </ul>                                   | 18-1-2023<br>21-6-2021<br>18-1-2023<br>18-1-2023 |          |                       |     |
|       | Executive Directors  | - Mr. Rehmat Ali Hasnie<br>CEO/President   | 07-08-2023                                       |          |                       |     |
|       | Non-Executive Directors  | - Mr. Farid Malik<br>- Mr. Amjad Mahmood   | 27-8-2023<br>18-1-2023                           |          |                       |     |
| 3.    | A casual vacancy occurring o   | on the board was filled up by the directors  | within ninety days.                              | 3(4)     |                       |     |
| 4.    |  | rs have confirmed that none of them is serving as a director on more than five<br>or companies and listed companies simultaneously, except their subsidiaries. |  |          |                       |     |
| 5.    | The appointing authorities have applied the fit and proper criteria given in the Annexure in making nominations of the persons for election as Board members under the provisions of the Ordinance.  |  |  |          |                       |     |
| 6.    | The Chairman of the Board is   | working separately from the Chief Execu  | tive of the Bank.                                | 4(1)     |                       |     |
| 7.    |  | ted from amongst the independent Director<br>een appointed by the Government.  | ors, except where the                            | 4(4)     |                       |     |
| 8.    | The Board has evaluated the candidates for the position of the Chief Executive on the basi of the fit and proper criteria as well as the guidelines specified by the Commission. (Not applicable where the Chief Executive has been nominated by the Government) |  |  |          | N                     | //A |
| 9.    | corporate values are in pla<br>b) The Board has ensured th   | "Code of Conduct" to ensure that profess<br>ace.<br>hat appropriate steps have been taken to o<br>g with its supporting policies and procedu                   | disseminate it                                   | 5(4)     |                       |     |
|       | c) The Board has set in place  | g with its supporting policies and proceed.<br>Bank's website www.nbp.com.pk.<br>e adequate system and controls for the id<br>ising from unethical practices.  |  |          |                       |     |

| 10. | The Board has established a system of sound inte<br>the fundamental principles of probity and propriet<br>relationship with the stakeholders, in the manner p                                      | y; objectivity   | , integrity and honesty; and  | 5(5)             | $\checkmark$           |  |
|-----|--|--|-------------------------------|------------------|------------------------|--|
| 11. | The Board has developed and enforced an appro<br>down circumstance considerations when a perso<br>potential conflict of interests, and the procedure for   | n may be de  | eemed to have actual or       | 5(5)<br>(b)(ii)  | $\checkmark$           |  |
| 12. | The Board has developed and implemented a pollor perceived corruption in the Bank.   | icy on anti-c  | corruption to minimize actual | 5(5)<br>(b)(vi)  | $\checkmark$           |  |
| 13. | <ul> <li>a) The Board has ensured equality of opportunity procedures for making appointments and for of service.</li> <li>b) A committee has been formed to investigate of the service.</li> </ul> | determining  | terms and conditions          | 5(5)<br>(c)(ii)  | √<br>√                 |  |
|     | Conduct.   |  | off the Bank's Code of        |                  | Ŷ                      |  |
| 14. | The Board has ensured compliance with the law a<br>and procedures relating to public procurement, te<br>technical standards, when dealing with suppliers<br>PPRA Rules.                            | nder regulat   | tions, and purchasing and     | 5(5)<br>(c)(iii) | $\checkmark$           |  |
| 15. | The Board has developed a vision or mission state  | ement, corp  | orate strategy of the Bank.   | 5(6)             |                        |  |
| 16. | The Board has developed significant policies of the particulars of the significant policies together with amended has been maintained.   |  |                               | 5(7)             | $\checkmark$           |  |
| 17. | The Board has quantified the outlay of any action<br>goods sold by the Bank as a public service obliga<br>appropriate compensation to the Government for   | tion, and ha   | as submitted its request for  | 5(8)             |                        |  |
| 18. | The Board has ensured compliance with policy di Government.  | rections req   | uirements received from the   | 5(11)            | $\checkmark$           |  |
| 19. |  | ) The Board has met at least four times during the year.                                     |                               |                  |                        |  |
|     | <ul> <li>b) Written notices of the Board meetings, along v<br/>Chairman, were circulated at least seven days</li> <li>c) The minutes of the meetings were appropriate</li> </ul>                   | before the r   | meetings.                     | 6(2)             | $\sqrt[n]{}$           |  |
|     | ,  | with agenda duly approved by the<br>rs before the meetings.<br>tely recorded and circulated. | 6(3)                          |                  |                        |  |
| 20. | The Board has monitored and assessed the performance basis and held them accountable for accomplishing indicators set for this purpose.  |  |                               | 8(2)             | $\checkmark$           |  |
| 21. | The Board has reviewed and approved the related<br>recommendations of the Audit Committee. A part<br>with the related parties during the year has been r   | y-wise recor   |                               | 9                | $\checkmark$           |  |
| 22. | a) The Board has approved the profit and loss are of first, second and third quarter of the year as  | well as the  | financial year end.           | 10               | √                      |  |
|     | <ul><li>b) The Board has ensured that half yearly account external auditors.</li><li>c) The Board has placed the annual financial state</li></ul>  |  |                               |                  | ۷<br>                  |  |
| 23. | All the Board members underwent an orientation   |  |                               | 11               | ۰<br>۷                 |  |
| 20. | them of the material developments and information  |  |                               |                  | · ·                    |  |
| 24. | <ul> <li>a) The Board has formed the requisite committies</li> <li>b) The committees were provided with written authority and composition.</li> </ul>  |  |                               | 12               | $\sqrt[n]{\sqrt{1-1}}$ |  |
|     | c) The minutes of the meetings of the committ<br>members.  |  | ·                             |                  | 1                      |  |
|     | d) The committees were chaired by the following  | Ű  | cutive directors:             |                  | √                      |  |
|     | Committees   | No. of<br>Members  | Name of Chairman              |                  |                        |  |
|     | Board Audit Committee  | 05   | Mr. Ahsan Ali Chughtai        |                  |                        |  |
|     | Board HR & Remuneration Committee  | 03   | Mr. Ashraf Mahmood Wathra     |                  |                        |  |
|     | Board Risk & Compliance Committee  | 04   | Mr. Ahsan Ali Chughtai        |                  |                        |  |
|     | Board Technology & Digitalization Committee  | 04   | Mr. Farid Malik               |                  |                        |  |
|     | Board Inclusive Development Committee  | 04   | Mr. Ashraf Mahmood Wathra     |                  |                        |  |
|     | NBP-NY Governance Council<br>(Sub-Committee of BRCC)   | 03   | The President                 |                  |                        |  |
| 25. | The Board has approved appointment of Chief<br>and Chief Internal Auditor, with their remunerative<br>employment, and as per their prescribed qualifi  | on and term  |                               | 13               | $\checkmark$           |  |

| 26. | The Chief Financial Officer and the Company Secretary have requisite qualification prescribed in the Rules.  |                                |                                 | 14           | $\checkmark$ |  |
|-----|--|--------------------------------|---------------------------------|--------------|--------------|--|
| 27. | The Bank has adopted International Financial Reporting Standards notified by the Commission in terms of sub- section (1) of section 225 of the Act.  |                                |                                 |              |              |  |
| 28. | The Directors' Report for this year has been prepared in compliance with the requirements of the Act and the Rules and fully describes the salient matters required to be disclosed.   |                                |                                 |              | √            |  |
| 29. | The directors, CEO and executives, or their relatives, are not, directly, or indirectly, concerned or interested in any contract or arrangement entered into by or on behalf of the Bank except those disclosed in pattern of shareholding to the Bank.  |                                |                                 | 18           | √            |  |
| 30. | <ul> <li>a) A formal and transparent procedure for fixing the remuneration packages of individual directors has been set in place and no director is involved in deciding his own remuneration.</li> <li>b) The Annual Report of the Bank contains criteria and details of remuneration of each director.</li> </ul>   |                                |                                 |              | √<br>√       |  |
| 31. | The financial statements of the Bank were duly endorsed by the Chief Executive and Chief Financial officer, before approval of the Board.  |                                |                                 | 20           | $\checkmark$ |  |
| 32. |  |                                | 21 (1)<br>and<br>21(2)          | √            |              |  |
|     | Name of Banker   | Category                       | Professional<br>Background      |              |              |  |
|     | Mr. Ahsan Ali Chughtai   | Independent Director           | Senior Banker                   |              |              |  |
|     | Mr. Farid Malik  | Non-Executive Director         | Business Executive              |              |              |  |
|     | Mr. Amjad Mahmood  | Non – Executive Director       | Additional Finance<br>Secretary |              |              |  |
|     | Mr. Ali Syed   | Independent Director           | Business Executive              |              |              |  |
|     | Mr. Nasim Ahmad  | Independent Director           | Senior Banker                   |              |              |  |
| 33. | <ul> <li>a) The Chief Financial Officer, the Chief Internal Auditor, and a representative of the external auditors attended all meetings of the Audit Committee at which issues relating to accounts and audit were discussed.</li> <li>b) The Audit Committee met the external auditors, at least once a year, without the presence of the Chief Financial Officer, the Chief Internal Auditor and other executives.</li> <li>c) The Audit Committee met the Chief Internal Auditor and other members of the internal audit function, at least once a year, without the presence of Chief Financial Officer and the external auditors.</li> </ul> |                                | 21(3)                           | $\checkmark$ |              |  |
| 34. | <ul> <li>a) The Board has set up an effective internal audit function, which has an audit charter, duly approved by the Audit Committee.</li> <li>b) The Chief Internal Auditor has requisite qualification and experience prescribed in the Rules.</li> <li>c) The internal audit reports have been provided to the external auditors for their review.</li> </ul>  |                                |                                 | 22           | √<br>√<br>√  |  |
| 35. | The external auditors of the Bank have confirmed that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on Code of Ethics as applicable in Pakistan.  |                                |                                 |              | 1            |  |
| 36. |  | that they have observed applic | able guidelines issued by       | 23(5)        | $\checkmark$ |  |

- III. Certain additional disclosures, required under the Listed Companies (Code of Corporate Governance) Regulations, 2019 (The Regulations)
  - 1. The total number of directors are as follows: a. Male: 07
    - b. Female: Nil
  - 2. All the powers of the Board have been duly exercised and decisions on relevant matters have been taken by the Board/ Shareholders as empowered by the relevant provisions of the Companies Act, 2017 as well as these Regulations.
  - 3. The Board have a formal policy and transparent procedures for remuneration of directors in accordance with the Act and these Regulations.
  - 4. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose. The Board has complied with the requirements of Act and the Regulations with respect to frequency, recording and circulating minutes of the meeting of the Board.
  - 5. The Board has formed committees comprising of members given below:

#### a) Board Audit Committee (BAC):

| S. No | Name of Director       | Status   |
|-------|------------------------|----------|
| 1     | Mr. Ahsan Ali Chughtai | Chairman |
| 2     | Mr. Farid Malik        | Member   |
| 3     | Mr. Amjad Mahmood      | Member   |
| 4     | Mr. Ali Syed           | Member   |
| 5     | Mr. Nasim Ahmad        | Member   |

b) Board HR & Remuneration Committee (BHRRC):

| S. No | Name of Director          | Status   |
|-------|---------------------------|----------|
| 1     | Mr. Ashraf Mahmood Wathra | Chairman |
| 2     | Mr. Farid Malik           | Member   |
| 3     | Mr. Ali Syed              | Member   |

c) Board Risk & Compliance Committee (BRCC):

| S. No | Name of Director       | Status   |
|-------|------------------------|----------|
| 1     | Mr. Ahsan Ali Chughtai | Chairman |
| 2     | Mr. Ali Syed           | Member   |
| 3     | Mr. Nasim Ahmad        | Member   |
| 4     | The President          | Member   |

d) Board Technology & Digitalisation Committee (BTDC):

| S. No             | Name of Director  | Status   |
|-------------------|-------------------|----------|
| 1 Mr. Farid Malik |                   | Chairman |
| 2                 | Mr. Amjad Mahmood | Member   |
| 3                 | Mr. Ali Syed      | Member   |
| 4                 | The President     | Member   |

#### e) Board Inclusive Development Committee (BIDC):

| S. No | Name of Director          | Status   |
|-------|---------------------------|----------|
| 1     | Mr. Ashraf Mahmood Wathra | Chairman |
| 2     | Mr. Amjad Mahmood         | Member   |
| 3     | Mr. Nasim Ahmad           | Member   |
| 4     | The President             | Member   |

#### f) NBP-NY Governance Council (Sub-Committee of BRCC):

| S. No                    | Name of Director | Status   |
|--------------------------|------------------|----------|
| 1                        | The President    | Chairman |
| 2 Mr. Ahsan Ali Chughtai |                  | Member   |
| 3                        | Mr. Nasim Ahmad  | Member   |

### 5. The frequency of Meetings (Quarterly/half yearly/yearly) of the Committees were as per following:

| S. No | Name of Committees                                 | No. of Meetings held<br>during the year |
|-------|--|---|
| а     | Board Audit Committee (BAC)                        | 11                                      |
| b     | Board HR & Remuneration Committee (BHRRC)          | 10                                      |
| С     | Board Risk & Compliance Committee (BRCC)           | 11                                      |
| d     | Board Technology & Digitalization Committee (BTDC) | 05                                      |
| е     | Board Inclusive Development Committee (BIDC)       | 02                                      |
| f     | NBP-NY Governance Council (Sub-Committee of BRCC)  | 09                                      |

- 6. The Board has set up an effective internal audit function for both local and overseas operations. With regards to NBP-USA, Internal audit function of the Bank is outsourced to an independent professional firm. In addition, audit function in Germany is also outsourced. Both these audit firms are considered suitably qualified, experienced and conversant with the policies and procedures of the Bank and all applicable laws and regulations.
- 7. Chief financial officer and chief executive officer duly endorsed the financial statements before approval of the Board.
- 8. The statutory auditors of the Bank have confirmed that they have been given a satisfactory rating under the Quality Control Review program of the Institute of Chartered Accountants

of Pakistan and registered with Audit Oversight Board of Pakistan, that they and all their partners are in compliance with International Federation of Accountants (IFAC) guidelines on Code of Ethics as adopted by the Institute of Chartered Accountants of Pakistan and that they and the partners of the firm involved in the audit are not a close relative (spouse, parent, dependent and non-dependent children) of the chief executive officer, chief financial officer, head of internal audit, company secretary or directors of the Bank;

- 9. The Statutory Auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Act, these Regulations or any other regulatory requirement and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 10. We confirm that all requirements of regulations 3, 6, 7, 8, 27, 32, 33 and 36 of the Regulations have been complied with except for the following non-compliance:

i) As per regulation 7, it is mandatory that the Board shall have at least one female director when it is reconstituted after the expiry of its current term. No female director was appointed on the Board after retirement of Ms. Sadaffe Abid, whose tenure ended on April 16, 2022.

### EXPLANATION FOR NON-COMPLIANCE WITH THE PUBLIC SECTOR COMPANIES (CORPORATE GOVERNANCE) RULES, 2013

We confirm that all other material requirements envisaged in the Rules have been complied with except for the following, toward which reasonable progress is being made by the Bank to seek compliance by the end of next Financial Year:

| S.<br>No | Rule/Sub<br>Rule No | Reasons for Non-Compliance   | Future course of action   |
|----------|---------------------|--|---|
| 1        | 8(1)                | The performance evaluation of the members of the<br>Board including the Chairman and the Chief Executive is<br>required to be undertaken annually by the Government<br>for which, the Government is required to enter into<br>performance contract with each member of the Board<br>at the time of his appointment. Hence the compliance to<br>this provision is primarily attributable to the Government. | The Bank is conducting Board Evaluation<br>in line with Regulation G-13 of Corporate<br>Governance Regulatory Framework (CGRF)<br>of SBP. However, a letter has been sent to the<br>Federal Government, communicating the said<br>non-compliance and seeking action thereupon<br>on part of the Federal Government. |

**REHMAT ALI HASNIE** CEO / President

ASHRAF MAHMOOD WATHRA Chairman

## REVIEW REPORT TO The Members

A.F. Ferguson & Co. Chartered Accountants State Life Building No. 1-C I.I Chundrigar Road P.O. Box 4716 Karachi – 74000 BDO Ebrahim & Co. Chartered Accountants 2nd Floor, Block-C Lakson Square Building No.1, Sarwar Shaheed Road, Karachi – 74200

#### **INDEPENDENT AUDITORS' REVIEW REPORT**

#### Review report to the Members on the Statements of Compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2019 and Public Sector Companies (Corporate Governance) Rules, 2013

We have reviewed the enclosed Statement of Compliance with the best practices contained in the Listed Companies (Code of Corporate Governance) Regulations, 2019 (the Regulations), Public Sector Companies (Corporate Governance) Rules, 2013 (the Rules) (both herein referred to as 'Codes') and Bank (Nationalisation) Act, 1974 prepared by the Board of Directors of National Bank of Pakistan (the Bank) for the year ended December 31, 2023 to comply with the requirements of regulation 36 of the Regulations and the provisions of the Rules.

The responsibility for compliance with the Codes is that of the Board of Directors of the Bank. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Bank's compliance with the provisions of the Codes and report if it does not and to highlight any non-compliance with the requirements of the Codes. A review is limited primarily to inquiries of the Bank's personnel and review of various documents prepared by the Bank to comply with the Codes.

As a part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Bank's corporate governance procedures and risks.

The Codes require the Bank to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval its related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arms' length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the 'Statement of Compliance' does not appropriately reflect the Bank's compliance, in all material respects, with the best practices contained in the Codes as applicable to the Bank for the year ended December 31, 2023.

Further, we highlight below instances of non-compliance with the requirements of the Codes as reflected in the paragraph reference where these are stated in the Statement of Compliance:

| S. No | Reference    | Description  |
|-------|--------------|--|
| i     | Regulation 7 | It is mandatory that the Board shall have at least one female director. However, there was no female director holding the office of Directors during the current year.   |
| ii    | Rule 8(1)    | The performance evaluation of members of the Board including the Chairman and the Chief Executive shall be undertaken annually by the Government. However, no performance evaluation was undertaken of the above stated personnel. |

A. F. Ferguson & Co. Chartered Accountants Karachi Dated: March 4, 2024 UDIN: CR202310068PnOHTeDr0 BBDO Ebrahim & Co. Chartered Accountants Karachi Dated: March 4, 2024 UDIN: CR202310067bteiZ5Cjp

### STATEMENT OF Internal control

#### **Reporting of Internal Control System**

The Bank's management has established and is managing a system of internal controls, approved by the Board of Directors, to achieve effective and efficient operations, while complying with applicable laws and regulations and preserving the reliability of financial reporting. This internal control system comprises of various interrelated components to gauge the overall control environment. These components include the availability of well-documented policies and procedures and their compliance, risk assessment, identification of risks and mitigating controls, technology breaches, information leakages, governance and management reporting.

The management and the employees at all levels within the Bank are required to perform their duties as per defined guidelines. The internal control system also requires effective and efficient external and internal reporting, maintenance of proper records and processes, operational loss database, compliance with applicable laws and regulations, and internal policies with respect to the conduct of business. The Bank remains cognisant of its responsibility to continuously improve and strengthen its system of internal control on an ongoing basis.

The Bank has completed the implementation of roadmap regarding Internal Control Over Financial Reporting ("ICFR") and the Long Form report on the assessment of the Bank's ICFR for the year 2022 was issued by the statutory auditor in compliance with the SBP directive.

The Bank's internal control system has been designed to manage rather than eliminate risk of failure to achieve objectives under a changing environment. There are inherent limitations in the effectiveness of any system, including the possibility of human error or system failure, circumvention and overriding of control. Accordingly, even an effective internal control system can only provide reasonable assurance with respect to achievement of program objectives.

#### **Evaluation of Internal Controls**

Besides the monitoring of the implementation of internal control system at the management level, the Bank has an independent Internal Audit function namely the Audit & Inspection Group with three Area Audit & Inspection Offices that conduct audits of Branches, Regions, and Groups at the Head Office on an on-going basis to evaluate the efficiency and effectiveness of internal control system. In addition, an Internal Control function is established under Operations Group for testing & monitoring key controls across operations. Adequate compliance systems and processes are available to evaluate and assess the adequacy of customers' onboarding, sanctions screening and transactions monitoring.

For the year 2023, the management continues its efforts to strengthen the internal control system of the Bank. The observations made by the external/internal auditors and regulators in their respective audits/inspections are reviewed and measures are being taken by the management (by respective groups and tracking at management level forums), Board Sub-Committees, and Board of Directors for rectification of such observations and their non-recurrence.

Based on the results achieved from review of controls by management during the year along with, Compliance Group, Internal Control Group within Operations, Internal Control over Financial Reporting by Financial Control Group and Internal Audit performed by Audit & Inspection Group, the management considers that the Bank's existing internal control system needs further improvement. This is an ongoing process and management would continuously be evaluating the efficacy of its in-built controls to enhance and further strengthen the overall internal control system of the Bank. Based on the above, the Board of Directors has endorsed the management's evaluation of internal controls including ICFR in the Director's report.

Haroon Zamir Khan Chief Risk Officer Abdul Wahid Sethi Chief Financial Officer Muhammad Abdul Moeed Chief Compliance Officer (A) Imran Farooqui Group Chief Operations Umer Anwer Chief Internal Auditor

## OUR ETHICS & Code of conduct

It is an obligation on employees of the Bank to be responsible, honest, trustworthy, conscientious and dedicated to the highest standards of ethical business practices. Our Code of Conduct reflects our commitment to meet the expectations of our stakeholders and sets the fundamental principles and rules relating to our ethics, conduct and compliance to ensure integrity. We are committed to conducting our business with honesty and integrity, and expect all our employees to maintain high standards in accordance with this Code that forms an integral part of the terms of employment of all employees.



#### **Purpose of Code**

The Code of Conduct (the "Code") is to define the commitment that the Bank expects of its employees to know in clear terms what acts, conducts and practices are considered ethical and clearly describe the appropriate behaviour that all employees are required to adopt in order to safeguard the reputation enjoyed by the Bank and its subsidiaries, both in Pakistan and abroad. It also describes, where considered necessary, the omissions that would be against the Code.

#### Financial Performance

Strategic Overview

#### Application of Code

It is an obligation on us all to be responsible, honest, trustworthy, conscientious and dedicated to the highest standards of ethical business practices. Our internally developed Code of Conduct "Code" provides guidance on expected behaviour and explains the effect of decisions that are taken and describes the principles that must be followed. The Code applies to all employees of the Bank and its subsidiaries. It applies equally to interns, consultants, agents and service providers who are engaged/retained by the Bank. A copy of the code is provided to all concerned, so that they know the applicable provisions and undertake to follow these in the course of their employment and/or business relationship with the Bank. The rules set out in this Code are to be applied at all times and in all places when carrying out Bank duties, be they of a professional or social nature.

#### **Compliance with this Code**

If an employee fails to comply with this Code or applicable laws, rules or regulations (including the rules and regulations of the SBP) he or she will be subject to disciplinary measures, including (with respect to employees) discharge from the Bank. Violations of this Code may also constitute violations of law and may result in civil or criminal penalties for such person, and such person's supervisors. The competent authority will determine, or designate appropriate persons to determine appropriate actions to be taken in the event of a violation of this Code. In determining what action is appropriate in a particular case, the competent authority or its designee will consider the following aspect. If appropriate, the relevant external authority would be notified.

#### **Basic Principles of our Code**

- Act with Honesty and Integrity
   All our decisions and actions shall continue to be, and
   seen to be, driven by the utmost level of honesty,
   integrity and fairness by executing right things in a right
   way.
- **Comply with the Law** We shall continue to comply in letter and spirit with laws, rules and regulations of Pakistan and the countries where we have established our business.
- **Treat all with Respect** We shall always extend maximum respect, kindness and fairness to all our customers, colleagues, applicants for employment, vendors and counterparties.
- Conflict of Interest The sole trigger of all our decisions and actions shall be to contribute towards success of the Bank. We manage our personal, financial and business affairs in a manner

to contribute towards success of the Bank. We manage our personal, financial and business affairs in a manner that ensures avoidance, or even appearance of any conflict of interest.

Respect the Organisation

We respect our organisation through adherence to its by-laws, rules, policies and procedures; and by remaining committed to safeguarding Assets, Reputation and Relations of the Bank.

#### Non-Discrimination

NBP will not tolerate discrimination in any form, or any dishonest, unethical or inappropriate behaviour. The Bank's policy is to ensure a harmonious environment with equal employment opportunity for all, regardless of age, gender, race, religion, colour, national origin and marital status and that client and prospective clients are not discriminated against on a prohibited basis.

Safeguard the Confidentiality of Information

We shall continue to appreciate and honor the trust bestowed upon us by our customers and counterparts in regard to their personal and business information that we possess. Financial Statements

Limited Use of Confidential Information While recognizing the need for a constant flow of information for the smooth operation of the Bank, we will not disclose confidential information pertaining to our clients' affairs to our fellow workers within NBP unless they have a clear business need to know the information for the performance of their duties.

#### Avoid Conflicts of Interest

As part of our employment responsibilities we act in a way that contributes to the financial success of the Bank, enhances its reputation and fosters its client relationships. This requires us to look after our own private financial interests in such a way that we do not profit improperly from our position with NBP.

#### Use of NBP's Computer Systems

Utilisation of NBP's computer systems provides an employee access to confidential client information based on the business/support function(s) being performed. Employees are granted access to the various computer systems to perform their job duties. Each employee is expected to protect the access granted to him or her and to keep any associated passwords confidential at all times.

#### External Communications

Only designated Senior Management Officials liaison through Corporate Communications Division are responsible for NBP's relationship and communication with the press and the general public.

- Sincerity with NBP/Management and Others
  When we have knowledge of any questionable or
  possible illegal act or occurrence involving or affecting
  NBP, we have an obligation to report the act or
  occurrence using means made available by the
  Bank for such purpose.
- Self-Dealing

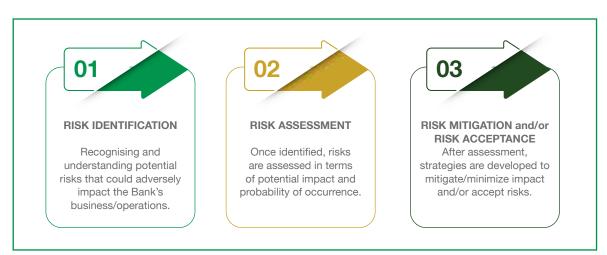
We are not in any way to represent or exercise any authority on NBP's behalf, grant direct or indirect credit accommodations or make credit recommendations, or act in the capacity of an account officer with respect to any type of transaction for ourselves, or members of our immediate family

- Respect the Policies of the Organisation
   We are required to be aware of all policies and processes which apply to us as employees of NBP. These policies and processes are issued by the authorised officials of NBP, and modifications may be enforced from time to time.
- Demonstrate Discipline and Decency
   NBP expects us all to demonstrate discipline in terms of timeliness, punctuality and dress code. We should devote our full attention and energy to official duties during working hours. Employees are required to attend at work as required and not to be absent from duty without authorisation.
- Acceptance of Gifts from Suppliers or Clients
   NBP employees are prohibited from giving, seeking or
   accepting gifts for oneself or any other person anything
   of value beyond PKR 5,000/- (including services,
   discounts or entertainment) from clients, suppliers or
   anyone else in return for any business or service from,
   or confidential information about NBP.
- Borrowing Money from Vendors or Clients
  We are not allowed to borrow money from, or lend
  money to any of NBP's vendors or clients. This is
  strictly prohibited.

## RISK MANAGEMENT Framework

Risk Management Group (RMG) operates as a cohesive and integrated function overseen by the Chief Risk Officer (CRO). It consists of the Credit Risk Management Group (CRMG), Retail & Program Lending Group (R&PLG), and Enterprise Risk Management Group (ERMG). Additionally, the group also incorporates divisions such as the Information Security Division (ISD) and Credit Administration Division (CAD). RMG functions as an independent group reporting directly to the President with dotted line reporting to the Board.

RMG endeavors to cover all risks that the Bank may be exposed to through:



A key objective of our approach to risk management is a robust framework backed by a strong risk culture. This entails systematic identification and escalation of risks while concurrently supporting sustainable business growth through judicious risk-reward decisions. The overarching objective of our risk management strategy is to empower management to identify and assess risks, respond with effective mitigation tools, and continually monitor the effectiveness of risk response measures. This approach ensures a proactive and adaptive attitude towards risk contributing to the overall success and sustainability of the organisation.

#### **Understanding Risk and its Impact**

The risks encountered by the Bank are primarily categorised into Credit Risk, Market & Liquidity Risk, Operational Risk, Information Security Risk, Strategic Risk, Reputational Risk and other risks that hold significant implications for the Bank's capital. This classification provides a comprehensive overview of the diverse challenges and uncertainties that the Bank navigates, allowing for targeted and effective risk management strategies to safeguard its earnings and capital.

#### **Understanding Drivers of Risks**

| BUSINESS<br>ENVIRONMENT   | MARKET ANALYSIS:   | INDUSTRY ANALYSIS:  |
|---|--|---|
| ANALYSIS:<br>Assessing the economic,<br>political, and regulatory<br>landscape to identify<br>factors that may impact<br>the Bank's operations. | Understanding market<br>conditions, interest<br>rate movements, and<br>currency fluctuations,<br>etc., that may affect the<br>Bank's financial position. | Examining factors<br>specific to the<br>banking industry,<br>such as competition,<br>technological changes,<br>and market trends. |

#### **Understanding Types of Risks**

The systematic classification and categorisation of different types of risks provides a structured framework for identifying, assessing, and managing various risks. It also helps in organising the complex landscape of risks into distinct categories, making it easier for banks to understand, measure and mitigate potential risks.

| Credit Risk                    | <ul> <li>Default Risk: The risk that a borrower fails to meet its financial obligations.</li> <li>Concentration Risk: The risk associated with having a significant exposure to a single borrower, economic group, industry or geographic region.</li> <li>Counterparty Risk: The risk of losses due to default of a counterparty in financial transactions.</li> </ul>                                   |
|--------------------------------|---|
| Market Risk                    | <ul> <li>Interest Rate Risk: The risk of losses due to changes in interest rates.</li> <li>Foreign Exchange Risk: The risk of losses due to fluctuations in exchange rates.</li> <li>Commodity Price Risk: The risk associated with changes in commodity prices affecting the value of assets or liabilities.</li> </ul>  |
| Operational<br>Risk            | <ul> <li>Internal Risk: Risks related to activities by employees or internal parties.</li> <li>External Risk: Risks related to activities by external parties.</li> <li>Technology Risk: The risk of disruptions or losses due to inadequate or failing technology systems.</li> <li>Legal and Regulatory Risk: Risks arising from non-compliance with legal contracts, laws, and regulations.</li> </ul> |
| Liquidity<br>Risk              | <ul> <li>Funding Liquidity Risk: The risk that a bank may be unable to meet its short-term funding requirements.</li> <li>Market Risk: The risk of being unable to buy or sell assets in the market without significant price impact.</li> </ul>  |
| Reputational<br>Risk           | <ul> <li>Customer Relations Risk: Risks arising from dissatisfaction or disputes with customers.</li> <li>Stakeholder Perception Risk: Risks associated with how the Bank is perceived by investors, regulators and the public.</li> </ul>  |
| Strategic<br>Risk              | <ul> <li>Business Model Risk: Risks associated with the Bank's chosen business strategies and models.</li> <li>Competitive Risk: Risks arising from changes in the competitive landscape.</li> </ul>  |
| Compliance<br>Risk             | • The risk of failing to comply with laws, regulations and industry standards.  |
| Environmental<br>& Social Risk | <ul> <li>Environmental Risk: Risks associated with the impact of the Bank's activities on the environment.</li> <li>Social Risk: Risks related to the Bank's social responsibility and impact on society.</li> </ul>  |
| Model Risk                     | Risk associated with the use of models for decision-making, including inaccuracies or limitations in the models.  |

#### Understanding Impact of Risks

#### **Quantitative Impact Assessment:**

Employing quantitative models to measure the potential financial impact of various risks on the bank's capital and earnings.

#### **Scenario Analysis:**

Evaluating the impact of specific scenarios or events on the Bank's financial health.

#### Sensitivity Analysis:

Assessing how changes in key variables (interest rates, exchange rates, etc.) may affect the Bank's performance.

#### **Stress Testing:**

Subjecting the Bank's position to extreme scenarios to evaluate its resilience under adverse conditions.

#### **Risk Mitigation and Controls**

Implementing measures to mitigate identified risks, including setting risk limits, developing risk policies and procedures, and establishing control mechanisms. Regularly monitoring and updating risk mitigation strategies based on changes in the risk environment.

#### **Communication and Reporting**

Regularly communicating risk information to the board, senior management and relevant stakeholders.

Providing clear and concise reports on the Bank's risk profile, risk exposure, and the effectiveness of risk mitigation measures.

By thoroughly understanding the drivers, types, and impact of risks, the Bank can make informed decisions, set appropriate risk appetites and implement effective risk management strategies to protect its financial stability and reputation. This understanding is crucial for the proper functioning of the risk governance and oversight structure.

#### Risk Governance and Oversight Structure

The Board assumes the responsibility of providing diligent oversight in the implementation of riskrelated policies, frameworks and procedural manuals to proactively mitigate the potential for substantial financial losses or diminished shareholder value within the Bank. Consequently, the Board is committed to establishing and maintaining comprehensive policies and frameworks that identify and address all significant or material risks inherent to the Bank. This commitment extends to ensuring that the necessary human resources, Organisational culture, practices and systems are in place to effectively manage and mitigate such risks. The following are key risk-related committees at both the board and management levels, established to facilitate robust implementation and oversight of risk management practices.

#### **Board Risk & Compliance Committee**

The Board Risk and Compliance Committee (BRCC) serves as the pinnacle of risk oversight, acting on behalf of the Board to conduct risk management activities. As the paramount policymaking and supervisory entity for all risk categories confronted by the Bank, including credit, market, liquidity, operational and other risks with potential material impact on the Bank's performance, BRCC plays a pivotal role. Its primary function involves enhancing the risk culture within the institution through rigorous evaluations of diverse risk policies, procedural manuals and Management Information Systems (MIS).

#### **Enterprise Risk Committee**

The Enterprise Risk Committee (ERC) functions as a senior management committee, featuring representation from pertinent business and support units. This committee assumes responsibility for overseeing the implementation of the risk management framework, adopting an integrated and enterprisewide perspective. Its key areas of focus include the formulation of risk strategy, the development of policies and procedures, evaluation of risk management tools, Management Information Systems (MIS) reporting and the escalation of significant matters to the Board Risk and Compliance Committee (BRCC).

Moreover, other relevant committees, such as Asset Liability Committee (ALCO) and Management Credit committee (MCC) etc. are responsible to ensure the formulation and implementation of a comprehensive risk management framework.

#### **Management Credit Committee**

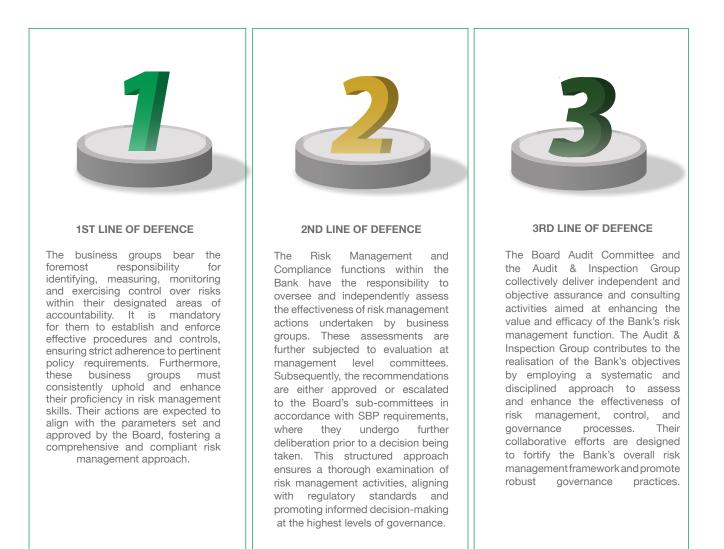
The Management Credit Committee (MCC) operates as a senior management committee with a primary mandate of assessing and reviewing credit exposures, counterparty/borrower limits, and credit policies and procedures. These responsibilities align with the guidelines outlined in the Credit Approval Authority Booklet (CAAB) and the Credit Policy Manual. The authority for these functions is delegated by the Board Risk & Compliance Committee/Board of Directors. Notably, the Chief Risk Officer (CRO) and Chief Credit Officer (CCO) serve as integral members of the committee, ensuring a robust participation of risk considerations in the decision-making process.

#### **Asset Liability Committee**

The Asset and Liability Management Committee (ALCO) holds the responsibility for overseeing and managing the composition and pricing of both assets and liabilities of the Bank. This includes off-balance sheet items, with the overarching goal of achieving outcomes that align with liquidity, capital adequacy, growth, profitability and predefined risk appetite/tolerance objectives. ALCO plays a critical role in ensuring a strategic balance within the Bank's financial structure, harmonizing various elements to achieve optimal results across key operational areas.

#### **Risk Management Framework Implementation**

The implementation of the risk management framework at the Bank follows a 'Three Lines of Defence' model. This model delineates distinct lines of responsibility and accountability across the organisation, ensuring effective, independent oversight and assurance that activities occur as intended within the risk management framework. The three lines of defence in this model typically include:



#### **Clear Responsibilities and Accountabilities**

Each line of defence has well-defined roles and responsibilities, ensuring clarity in the execution of risk management activities.

#### Independent Oversight

Independence is maintained between the first, second, and third lines of defence to enhance objectivity and impartial evaluation of risk management practices.

#### Assurance of Activities

The model ensures that activities are conducted as intended under the risk management framework, providing assurance to stakeholders.

#### **Continuous Improvement**

The model supports continuous improvement by allowing for feedback and adjustments to risk management processes based on the insights provided by each line of defence.

The Risk Management Group (RMG) defines its mission as the maximisation of stakeholders' value through sustainable growth, which is realised by informed risk decision-making and superior risk and capital management. This is reinforced by fostering a consistent risk-focused culture throughout the Bank. Aligned with our approach to risk management, the Board has endorsed several policy documents that establish the parameters essential for achieving effective risk management. These policies serve as the foundation for maintaining a robust risk management framework within the organisation.

#### **Risk Management Approach**

The Bank adopts the Basel framework as a fundamental element of NBP's risk management framework and guides its capital and liquidity strategies. This approach underscores the Bank's dedication to upholding a robust capital, funding and liquidity position, in accordance with its ongoing commitment to maintaining the strength of its balance sheet. By aligning with the Basel framework, the Bank seeks to enhance the effectiveness of its risk management practices and fortify its financial resilience.

Bank's risk management objectives are to:

#### Identify and Assess Significant Risks

Systematically identify and assess risks that could have a substantial impact on the Bank's operations, ensuring a comprehensive understanding of potential threats.

#### Timely Response and Risk Appetite Formulation

Provide a prompt and well-considered response to identified risks by formulating the Bank's risk appetite. This involves establishing clear parameters and thresholds for risk-taking in alignment with Organisational objectives.

#### Equip the Bank with an Appropriate Risk Management Architecture for Effective Risk Management

Implement tools and models that form a robust architectural framework, facilitating effective risk management across the Organisation. This includes deploying sophisticated systems to identify, measure and mitigate risks.

#### Analyse the Overall Risk Profile

Conduct comprehensive analyses of the Bank's overall risk profile, taking into account various risk factors and their interplay. This involves assessing the collective impact of risks on the Bank's financial health.

#### • Keep Track of Emerging Risks

Stay vigilant to emerging risks by actively monitoring the external environment and industry trends. Actively engage in the identification, assessment, and mitigation of potential risks that may arise in the future.

#### Perform an Active Role in Risk Mitigation

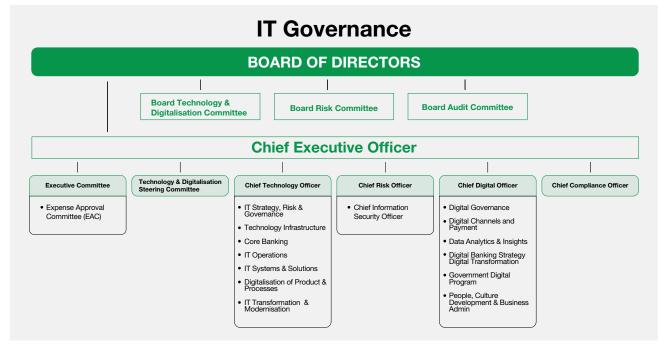
Play an active role in mitigating risks by implementing proactive measures, such as developing and enhancing risk mitigation strategies, ensuring that the Bank is resilient in the face of potential challenges.

#### Managing Information Security Risk

Information security risk is managed through a well established information security policy and risk management/cybersecurity frameworks that cover IS Risk Management, IS Program Management, IS Security Operations & Threat Management, Network & Infrastructure Security, Application & Database Security, and IS Governance & Compliance.

By addressing these objectives, the Bank has established a comprehensive and dynamic risk management approach, ensuring a proactive stance towards risks, promoting strategic alignment, and safeguarding the institution's overall stability and success.

## IT GOVERNANCE & Cyber-security



In today's dynamic digital economy, the importance of IT Governance and Management cannot be overstated. It ensures that investments in IT, both current and future, are in line with the Organisation's business objectives and risk tolerance. Consequently, the banking sector's IT landscape is also rapidly evolving, necessitating a focus on:

- Maximising the business value derived from IT investments
- Achieving operational excellence through reliable, scalable and maintainable technology solutions
- Managing IT-related risks within acceptable thresholds
- Ensuring accurate and relevant data is available for data-driven strategic decisionmaking
- Ensuring compliance with an evolving regulatory and legal environment
- Maximising cost efficiency in IT services and technology.

This strategic shift underscores the importance of integrating IT strategies with broader Organisational objectives, ensuring alignment and agility in

an evolving technological environment. IT Governance of the Bank comprises monitoring by:

#### **NBP Board of Directors:**

The NBP board oversees business conduct and supervises management, committed to upholding the highest standards of corporate governance. Responsibilities include ensuring integrity and compliance with laws and regulations. The CEO and senior management execute operations according to approved plans and policies, presenting significant matters to the Board or its Committees for consideration. Sub-committees monitor and control various areas of the Bank. The Board's Technology & Digitalisation Committee oversees IT network and security projects to address the legal and regulatory implications of cyber risks.

#### Board Technology & Digitalisation Committee (BTDC):

The NBP Board has set up a dedicated sub-committee tasked with supervising technology operations and digital ventures within the bank. This Committee advises management on IT risk strategies to enhance resilience and response capabilities, particularly in addressing cyber incidents and wide-scale disruptions. Recognising the heightened significance of technology-related risks, the BTDC prioritises enhancing governance and fostering collaboration with senior executives to effectively manage risks and maintain a robust IT risk profile. The Committee ensures consistent updates on IT network enhancements, security measures, and all ongoing IT projects.

#### **Chief Executive Officer (CEO):**

The NBP CEO supervises corporate functions across all businesses and subsidiaries, providing reports on bank activities to the board and relevant committees as requested by their respective chairs. The CEO holds the primary responsibility for managing the bank's operations and affairs, offering leadership and vision to enhance profitability and shareholder value while ensuring adherence to corporate policies established by the board.

#### Chief Technology Officer (CTO):

The Information Technology Group, led by the Chief Technology Officer (CTO), serves as the backbone of the Bank, delivering round-the-clock support for connectivity, servers, applications, and network and security infrastructure. The NBP CTO oversees crucial IT capability decisions to enhance management, ensure compliance, and maximise value from technology resources. Central to the CTO's role is establishing robust IT governance, which involves understanding the impact of IT decisions on business value.

#### IT Strategy, Risk & Governance (IT SRG):

An exclusive IT Governance domain is defined under the supervision of the CTO by the name of IT Strategy, Risk & Governance Division that is specifically responsible to prepare, review and implement ITrelated policies, incident response, and controlling planning for IT governance. The division is managing technology programs and operations and proposes strategic IT initiatives to ensure that IT operates within budget while meeting targets. The Division has also established policies and procedures for implementing controls in each area of ITG. Additionally, IT Network Security assessment was also conducted to further improve the cybersecurity posture of the Bank.

Concerning continuous learning and development, IT SRG implements a program that endeavours to educate all employees by organizing awareness and training sessions on Cyber Security. Key training topics such as Zero-Trust Architecture, Software Defined Networks, Service Oriented Architecture, Cybersecurity fundamentals, Project Management, Security Analyst, and others are delivered to ITG employees to ensure they remain up-to-date with the latest trends and technologies. Furthermore, ITG employees are encouraged and assisted in obtaining relevant Specialised certifications to ensure they remain current enabling them to effectively assess, respond to, and often anticipate developments in a rapidly changing landscape. The ongoing strategy of recruiting new talent with specific IT skills helps bridge any gaps in expertise and capabilities, while resource augmentation remains a continuous process at the Bank.

#### **Chief Information Security Officer (CISO):**

CISO is responsible to ensure that cybersecurity procedures and policies are communicated to the management. Also, CISO has to ensure that the management enforces compliance with Information Security and related policies. In the case of security breaches, the CISO is responsible for reviewing the incidents and assessing the impact of the incident to give recommendations on how to avoid such vulnerabilities in the future.

#### **Chief Digital Officer (CDO):**

The Chief Digital Officer is responsible for overseeing the Bank's adoption of digital technologies, transforming business strategy via the use of technology and data, and evangelising how people, processes, and technology can achieve the digital vision. The CDO is largely accountable for transforming the overall business model and introducing a digital dimension to the Bank's operations. CDO is vigorously embracing the newest digital technologies, such as cloud computing, data analytics, etc., and has established a dedicated division to enhance transparency, reporting, and governance in the digital domain. CDO is working on NBP's long-term strategy, which includes the deployment of robotic process automation, Albased decision making in lending-based business and cross-selling, and the implementation of block chain technology for the expansion of digital banking footprints in NBP. To meet NBP's long-term, midterm, and short-term ambitions, the CDO keeps Ex Com and BTDC updated of the latest digital domain developments and projects on a regular basis.

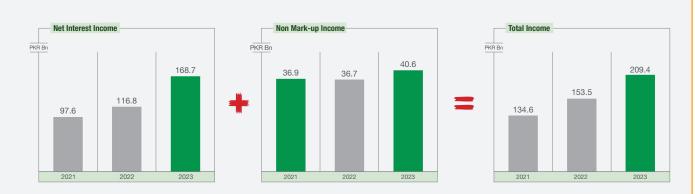
#### **Digital Governance:**

Under the leadership of the CDO, the Digital Governance domain is pursuing and executing the process governance for horizontal policies to implement internal controls, ensure compliance with all internal and regulatory mandates, and ensure that all processes & procedures are flawless for instant audit. The Digital Governance Division is responsible for the execution of all digital banking-related policies, regulatory requirements, SOPs, and SLAs.



# FINANCIAL PERFORMANCE

# FINANCIAL OVERVIEW



During 2023, average policy rate remained at 20.69% compared to 13.2% of last year. This translates into increase in average policy rate by 751bps. The Bank earned a gross mark-up/ interest income of PKR 1,024.6 Bn 103.6% YoY). Net interest-bearing assets during the period averaged at PKR 5,320.2 Bn (+36.84%) YoY) . Interest-bearing investment portfolio averaged 48% up at PKR 3,904.4 Bn (Dec '22 : PKR 2,631.7 Bn) and generated interest/ mark-up income of PKR 774.0 Bn (122.2% YoY), making 75.5% of the total mark-up income. Average loans and advances (net) increased by 15.9% to PKR 1,306.8 Bn (2022: PKR 1,145.5 Bn) and generated mark-up/interest income of PKR 221.8 Bn, which compared to PKR 141.4 Bn levels of 2022, is higher by 56.9%. Average interest-bearing liabilities increased by 36.1% to PKR 5,267.8 Bn . Therefore, the Bank's cost of funds also increased to PKR 855.9 Bn (121.5% YoY), of which PKR 365.1 Bn (Dec '22: PKR 209.6Bn) was on account of profit to the depositors. The Bank's cost of deposits increased by 445bps to close at 12.3% for 2023 (2022: 8.0%). Overall, the Bank's net mark-up/ interest income closed at PKR 168.7 Bn, which is 44.4% higher against PKR 116.8 Bn earned during the prior year.

Despite a generally lower economic activity during the year, the Bank achieved 10.7% growth in its non-fund income stream by generating a non-mark-up income of PKR 40.6 Bn (2022:PKR 36.7 Bn.) Non-markup income constitutes 19.4% of the total income (Dec '22: 23.9%). Suppressed international trade volumes, decreased the foreign exchange income by 4.2% YoY to PKR 7.1 Bn (Dec '22: PKR 7.4 Bn). Branch banking operations continued generating healthy fees & commission income that closed at PKR 22.0 Bn (4.2% YoY). Dividend income increased by 1.0% to PKR 5.2 Bn as companies resorted to paying dividends. These gains were further supported by higher gain on securities that amounted to PKR 4.4 Bn (Dec '22: PKR 1.1 Bn). Accordingly, the non-markup/interest income of the Bank totalled PKR 40.6 Bn, as against PKR 36.7 Bn of the last year.

Net interest income and Non-interest income collectively generate PKR 209.4 Bn during the year.

Operating expenses for the year closed at PKR 93.6 Bn against PKR 78.2 Bn for the year 2022. HR compensation that accounts for 60.2% of the total operating expenses amounted to PKR 56.4 Bn compared to PKR 48.8 Bn for the year 2022. Resultantly, the Bank's operating Cost to Income ratio stood at 44.7%, against 50.9% for the prior year.

The Bank invests appropriate funds in the uplift and maintenance of its business premises, providing a secure & healthy work environment to its workforce and customers. This year we spent a sum of PKR 1.5 Bn on repair and maintenance of our business premises. Overall property-related expenses amounted to PKR 12.2 Bn, which is 13.7% more than the prior year. Since Information Technology is pivotal for the Bank to achieve its strategic goals, the Bank continues to invest in upgrading its IT infrastructure, systems, and applications architecture. In 2023, we spent PKR 2.8 Bn on software maintenance and PKR 0.9 Bn on Network enhancement.

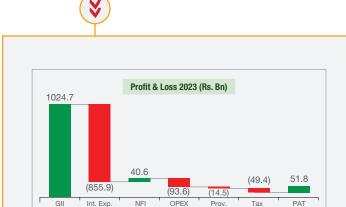




Pre-tax profit for the year amounted to PKR 101.3 Bn i.e. 61.4% higher YoY against PKR 62.7 Bn of 2022. Tax charge amounted to PKR 49.4 Bn, translating into an effective tax rate of 48.8% (2022: 51.5%).

Profit after-tax for the year 2023 closed at PKR 51.84 Bn i.e. 70.5% above the PKR 30.4 Bn in 2022. This translates into Earnings Per Share of Rs. 24.37 as compared to Rs. 14.29 in the corresponding year. Significant growth is achieved in profit before provisions, partially offset by higher provisions charge and higher tax. Net assets increased by PKR 81.9 Bn to PKR 382.8 Bn.





Our performance remained strong as we continued to create growth opportunities for the Nation through uninterrupted delivery of services to our customers. Financial results for the year 2023 reflect our resilience to challenging environment amidst high inflation and interest rates that has created difficulties for some of our customers.



Significant growth is achieved in profitability, partially off-set by higher Opex.

ANNUAL REPORT 2023 -

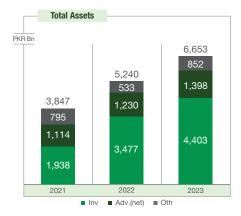
Leadership Insight

Corporate Governance

## BALANCE SHEET STRENGTH

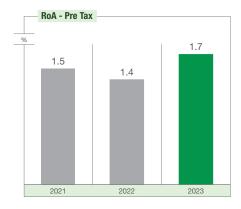
Balance sheet strength is critical to the Bank's ability to serve its customers, drive core business outcomes and deliver strong & sustainable returns for the stakeholders. Our capital, liquidity and funding metrics have strengthened further during FY'23. The strength of our balance sheet means the Bank is well-positioned to support its customers and the Pakistani economy through challenging and uncertain times.

### Assets



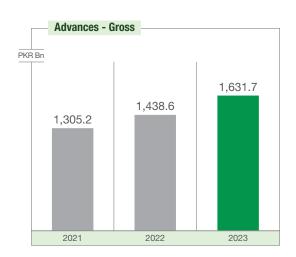
As of December 31, 2023, total assets of the Bank amounted to PKR 6,652.70 Bn, which is 26.9% more from PKR 5,240.4 Bn at the end of 2022. The Bank has managed its overall assetliability mix by generating stable funds and deploying the same into earning avenues offering positive yield.

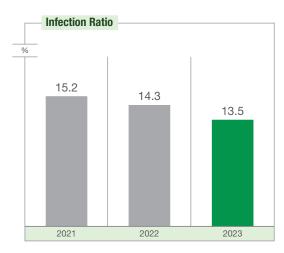




### Loans and Advances

At Dec-2023, gross loans & advances of the Bank amounted to PKR 1,631.7 Bn depicting a 13.4% prudent increase from the year end 2022 levels. The loan book is diversified over 30+ sectors. Private and Public sector constitute 60.5% (2022: 65.3%) and 39.5% (2022: 34.7%), respectively. With PKR 210.4 Bn, Individuals make 12.9% of the loan book whereas Power makes 11.8% share and PKR 191.9 Bn in outstanding loans, followed by 10.6% of the Textile sector where the exposure increased by 4.64% YoY to reach PKR 172.8 Bn. Oil & Gas also recorded 74.6% growth to reach PKR 311.9 Bn from PKR 178.7Bn in 2022. In line with the Bank's refreshed vision of inclusive development, healthy growth was also achieved in Commodity and Agriculture & Allied sectors. These 4 major sectors make almost 56.1% of the total loan book with PKR 902.5 Bn in outstanding.





With PKR 220.8 Bn of NPLs at end of 2023, net loans & advances amounted to PKR 1,398 Bn i.e. 13.6% up from PKR 1,230.5 Bn level at end 2022. Given the focused decline in deposits and a prudent growth in advances, the Bank's Advances-to-Deposits Ratio (gross) declined from 54.0% at the end of Dec'22 to 44.4% at end Dec'23. Business groups that contributed towards YoY growth in advances include C&IBG (+PKR 112.4Bn), IDG (+PKR 29.9 Bn), RBG (+PKR 14.3 Bn), and AIBG (+PKR 27.6 Bn), etc

#### Investments

At the end of 2023, the Bank's investments (at cost) amounted to PKR 4,393.9 Bn (YE'22: PKR 3,509 Bn), making over two-third of the Bank's balance sheet. Given the limited quality loan-growth opportunities, and a constant growth in the customer deposits, excess liquidity with the Bank is placed in shorter term GoP securities to capitalize on price volatility in the hiking policy rate environment. The PKR 884.9 Bn or 25.2% increase in investments (at cost) mostly came in T-Bills that increased by PKR 97.4 Bn from PKR 880.5 Bn at the YE'22 to PKR 977.9 Bn at end Dec'23. PIBs increased by PKR 744.7 Bn from PKR 2,409.5 Bn at the YE'22 to PKR 3,154.2 Bn at end Dec'23. As the market opportunity offered decent spread, investments were funded through deposit mobilization as well as leveraging

PKR 51.7 Bn of investment in listed companies is a diversified portfolio in 30+ sectors with highest concentration in commercial banks (19.3%), followed by Oil & Gas downstream (11.0%), Cement (7.1%) Power (5.6%), and Oil & Gas upstream (5.7%).

#### **Deposits**

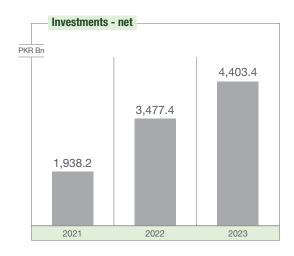
The Bank has established an unparalleled outreach to a wide range of core depositors throughout the country. As the Bank enjoys depositors' utmost trust, most of our deposits are 'stable funds' coming from core customers. During the year, the Bank followed a focused strategy to optimize its deposits to deliver higher PAT to its stakeholders. Deposits increased by PKR 1,008.2 Bn and amounted to PKR 3,674.4 Bn, which is 37.8% higher than PKR 2,666.2 Bn, at the end of year 2022. Customers' deposits as of Dec'23 amounted to PKR 3,166.6 Bn, representing 86.2% of the total deposits. Total current deposits (including FI's) stood at PKR 1,970.5 Bn, depicting a 50.4% increase YoY. Also, the saving deposits increased by 14.5% to PKR 924.3 Bn, as compared to PKR 807.4 Bn a year back. The bank's CASA deposits decreased slightly from 79.4% in December 2022 to 78.8% as of December 31, 2023.

#### **Funding & Liquidity**

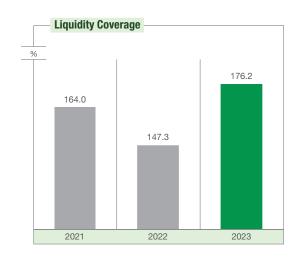
The Bank's liquidity and funding profile are sound as the vast bulk of assets are funded by a large and stable customer deposit base which continued to grow strongly.

The majority of the Bank's funding comes from core customer deposits that contribute 86.2% (PKR 3,166.6 Bn) of the Bank's total deposits. Compared to Dec 31, 2022 level, customer deposits have increased by PKR 549.7Bn or 21.0%. FI deposits, increased during the period under review by PKR 458.4Bn and closed at PKR 507.8 Bn (Dec'22: PKR 49.4Bn).

The Bank's liquidity coverage ratio stood at 176%, and the Net Stable Funding Ratio stood at 259%, well above the statutory requirement of 100%.





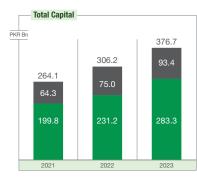


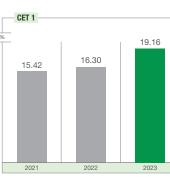
## CAPITAL STRENGTH AND ADEQUACY

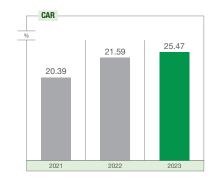
The Bank has been identified by the SBP as Domestic Systemically Important Bank 'DSIB'. Therefore, the Bank is required to maintain minimum CET-1 at 10% and Total CAR at 14%.

During 2023, the Bank's Eligible Tier 1 capital increased by PKR 52.1 Bn or 22.5% from PKR 231.2Bn at YE'22 to PKR 283.3Bn at the end of 2023. Likewise, Eligible Tier 2 capital also increased by PKR 18.4Bn or 24.5% to close at PKR 93.4Bn at year end 2023. Tier 2 capital eligible component increased corresponding to increase in total Tier 1 capital. Whereas total RWAs increased moderately by PKR 60.4Bn or 4.3% from PKR 1,418.5Bn at YE'22 to PKR 1,478.9Bn at end Dec'23. Accordingly, Total Capital Adequacy Ratio (CAR) improved to 25.47% (2022: 21.59%). with Tier-1 capital adequacy ratio at 19.16% (2022: 16.30%). Leverage ratio of 3.0% was introduced in response to the Basel III accord as a regulatory minimum. At the year-end 2023, the Bank's leverage ratio was at 3.12% (2022: 3.08%).

Financial soundness indicators of the Bank have improved significantly in recent years and have resulted in the Bank being in a much stronger position. Retaining the profit has added to the Shareholders' wealth through higher book value per share, which has increased 27.2% from PKR 141.4 per share at the end of 2022 to PKR 179.9 per share at the end of December 2023. Key financial soundness indicators of our Bank are as follows.







PKR "Bn"

| Capital soundness at December 31,2023 |        |          |             |  |  |  |  |  |  |  |
|---------------------------------------|--------|----------|-------------|--|--|--|--|--|--|--|
| Capital                               | Actual | Required | Buffer(bps) |  |  |  |  |  |  |  |
| CET1                                  | 19.16% | 10%      | 916         |  |  |  |  |  |  |  |
| CAR                                   | 25.47% | 14%      | 1,147       |  |  |  |  |  |  |  |
| Leverage                              | 3.12%  | 3%       | 12          |  |  |  |  |  |  |  |

| Movement in RWAs(PKR Bn) |                               |         |        |        |  |  |  |  |  |  |  |
|--------------------------|-------------------------------|---------|--------|--------|--|--|--|--|--|--|--|
| RWA Type                 | RWA Type Dec'23 Dec'22 Change |         |        |        |  |  |  |  |  |  |  |
| Credit                   | 1,053.1                       | 1,066.2 | (13.1) | (1.2)% |  |  |  |  |  |  |  |
| Market                   | 121.3                         | 93.6    | 27.7   | 29.6%  |  |  |  |  |  |  |  |
| Operational              | 304.5                         | 258.7   | 45.8   | 17.7%  |  |  |  |  |  |  |  |
| Total RWAs               | 1,478.9                       | 1,418.5 | 60.4   | 4.3%   |  |  |  |  |  |  |  |

## CAPITAL ADEQUACY

| Financial performance                    | 2023   | 2022   | 2021   | 2020   | 2019   | 2018   |
|--|--------|--------|--------|--------|--------|--------|
| Total Eligible Tier-1 Capital            | 283    | 231    | 200    | 173    | 143    | 125    |
| Eligible Tier-2 Capital                  | 93     | 75     | 64     | 55     | 40     | 44     |
| Total Eligible Capital (Tier-1 + Tier-2) | 377    | 306    | 264    | 228    | 183    | 169    |
| Risk Weighted Assets                     |        |        |        |        |        |        |
| Credit Risk                              | 1,053  | 1,066  | 984    | 858    | 914    | 796    |
| Market Risk                              | 121    | 94     | 82     | 88     | 92     | 81     |
| Operational Risk                         | 305    | 259    | 229    | 207    | 174    | 155    |
| Total Risk Weighted Assets               | 1,479  | 1,418  | 1,295  | 1,153  | 1,179  | 1,032  |
| Capital Adequacy Ratio                   |        |        |        |        |        |        |
| Total Eligible Capital                   | 377    | 306    | 264    | 228    | 183    | 169    |
| Total Risk Weighted Assets               | 1,479  | 1,418  | 1,295  | 1,153  | 1,179  | 1,032  |
| Capital Adequacy Ratio                   | 25.47% | 21.59% | 20.39% | 19.78% | 15.48% | 16.35% |

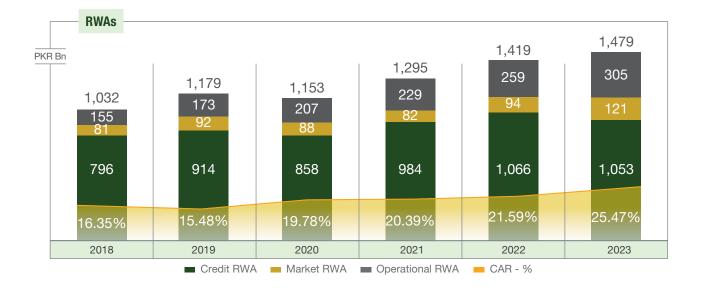
- NATIONAL BANK OF PAKISTAN

## MINIMUM CAPITAL REQUIREMENT

| Minimum Capital Requirement (PKR Bn)        | 2023    | 2022   |
|---|---------|--------|
| Paid-up capital                             | 21.3    | 21.3   |
| Capital Adequacy Ratio                      |         |        |
| Eligible Common Tier-1 (CET-1) Capital      | 283.3   | 231.2  |
| Eligible Additional Tier 1 (ADT 1) Capital  | -       | -      |
| Total Eligible Tier 1 Capital               | 283.3   | 231.2  |
| Eligible Tier-2 Capital                     | 93.4    | 75.0   |
| Total Eligible Capital (Tier-1 + Tier-2)    | 376.7   | 306.2  |
|   |         |        |
| Risk Weighted Assets                        |         |        |
| Credit Risk                                 | 1,053.1 | 1066.2 |
| Market Risk                                 | 1,21.3  | 93.6   |
| Operational Risk                            | 304.5   | 258.7  |
| Total Risk Weighted Assets                  | 1478.9  | 1418.5 |
|   |         |        |
| Common Equity Tier 1 Capital Adequacy Ratio | 19.16%  | 16.30% |
| Tier 1 Capital Adequacy Ratio               | 19.16%  | 16.30% |
| Total Capital Adequacy Ratio                | 25.47%  | 21.59% |

The full disclosure on the Capital Adequacy, Leverage Ratio and Liquidity Requirements as per SBP instructions issued from time to time, is available on NBP's website. The link to the full disclosure is available at https://www.nbp.com.pk/blsd/

| Shareholders' Value           | 2023  | 2022  | 2021  |
|-------------------------------|-------|-------|-------|
| Net Asset (PKR Bn)            | 382.8 | 300.8 | 286.2 |
| Break-up Value per Share(Rs.) | 179.9 | 141.4 | 134.5 |



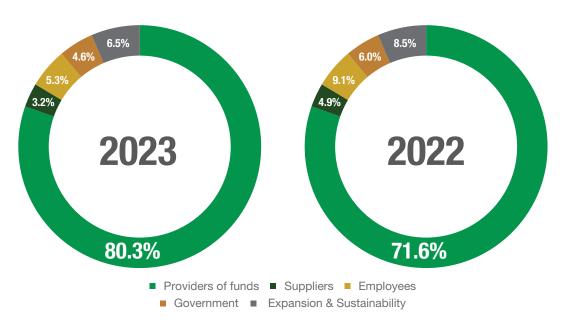
# PKR 1,065 BN TO OUR STAKEHOLDERS

## VALUE CREATION AND DISTRIBUTION

PKR "Bn"

| Economic Value Generated             | 2023    | %    | 2022  | %    |
|--------------------------------------|---------|------|-------|------|
| Mark-up / Interest Income Earned     | 1,024.7 | 96%  | 503.3 | 93%  |
| Non Mark-up / Interest Income Earned | 40.6    | 4%   | 36.7  | 7%   |
| Total Value Generated                | 1,065.3 | 100% | 540.0 | 100% |

| Economic Value Distribution   | 2023    | %     | 2022  | %     |
|---|---------|-------|-------|-------|
| Providers of Funds: Profit / Mark-up on Deposits, borrowings, etc.          | 855.9   | 80.3% | 386.5 | 71.6% |
| Suppliers: Payments made for the provision of utilities, goods and services | 34.0    | 3.2%  | 26.4  | 4.9%  |
| Employees: Salaries, superannuation contributions and incentives            | 56.6    | 5.3%  | 48.9  | 9.1%  |
| Society: Donations & CSR  | 0.05    | 0.0%  | 0.1   | 0.02% |
| Government: Income Tax  | 49.4    | 4.6%  | 32.3  | 6.0%  |
| Others:   | 0.3     | 0.0%  | 0.07  | 0.0%  |
| Expansion & Sustainability:   |         |       |       |       |
| Depreciation / Amortization   | 2.7     | 0.3%  | 2.7   | 0.5%  |
| Provision against non-performing assets                                     | 14.5    | 1.4%  | 12.6  | 2.3%  |
| Value Retained  | 51.8    | 4.9%  | 30.4  | 5.6%  |
| Total Economic Value Distributed  | 1,065.3 | 100%  | 540.0 | 100%  |



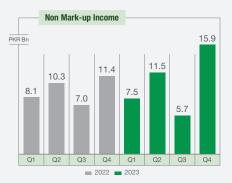
## QUARTERLY PERFORMANCE



Net interest income 'NII' for Q1 '23 amounted to PKR 32.5 Bn depicting a drop by 10.3% as compared to Q4 '22 reflecting the seasonal positive impact usually observed in Q4 of the year. For the Q2 '23, NII amounted to PKR 40.6Bn, i.e. 24.9% up as compared to the previous quarter and 48.73% as compared to quarter 2 of 2022. This is mainly due to increase in policy rate i.e. 20.69%. NII for the Q3 '23 amounted to PKR 47.4 Bn with an increase of 16.7% as compared to the previous quarter and show an increase of 72.5% as compared to the corresponding quarter of last year. Net interest income for the Q4 '23 amounting to PKR 48.2 Bn, i.e. 1.67% more as compared to the previous quarter. However, this was 33.0% higher than the corresponding quarter last year.

#### Non Interest / Mark-up Income

Non-interest income for the Q1 '23 amounted to PKR 7.5'Bn, reflecting 34% decrease, as compared to the previous quarter due to less deposits during the quarter. Non-interest income for the Q2 '23 amounted to PKR 11.5'Bn i.e. 53.7% up as compared to Q1'23 mainly due to increased deposits and increased by 12.4% than the corresponding quarter last year. Non-interest income for the Q3 '23 amounted to PKR 5.7'Bn i.e. 50.7% down as compared to the previous quarter. Non-interest income for the 4th quarter amounted to PKR 15.9 Bn which is 179.8% up as compared to the previous quarter and 40.0% as compared to the corresponding quarter last year, which is mainly due to an increase in dividend and foreign exchange income.





#### **Operating Expenses**

Due to inflationary pressure and geo-political tensions resulting in an increase in commodity prices particularly of oil & gas and food which ultimately had an adverse impact on operating expenses of Bank. Operating expenses of Q1'23 amounted to PKR 21.2'Bn, reflecting 10% decrease, as compared to the previous quarter. For the Q2 '23, operating expenses amounted to PKR 22.93'Bn which is 8.4% higher, as compared to Q1'23 and 20.14% higher against the Q2'22. Operating expenses for the Q3'23 decreased to PKR 21.3'Bn, slightly lower by 6.9% as compared to the previous quarter. For the 4th quarter operating expenses amounting to PKR 28.2 Bn showing an increase of 32.1% as compared to Q3'23 due to creation of certain provisions.

Profit after tax for the Q1 '23 amounted to PKR 10.7'Bn as compared to a profit of PKR 11.25'Bn in Q4 '22 reflecting 5% decrease as compared to previous quarter. In Q2 '23, profit after tax is increased by 43.5% and closed at PKR 15.3'Bn as against PKR 10.7'Bn in the previous quarter due to increase in super tax rate from 4% to 10% and prior year charge pertaining to ADR related tax amounting to PKR 14.2 Bn. Profit after-tax for the Q3 '23 amounted to PKR 12.1'Bn, 21% down as compared to the previous quarter. For the Q4 '23 profit after-tax amounted to PKR 13.7 Bn, i.e., 13% up as compared to the previous quarter.



## QUARTERLY DATA - 2023 VS 2022

PKR "Mn"

|  |           | 20        | 23        |           |           | 20        | 22        |           |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
|  | Q4        | Q3        | Q2        | Q1        | Q4        | Q3        | Q2        | Q1        |
| Financial Position                                 |           |           |           |           |           |           |           |           |
| Cash and balances with treasury<br>and other banks | 294,993   | 301,202   | 337,542   | 254,592   | 229,911   | 220,822   | 262,915   | 241,010   |
| Balances with other banks                          | 42,325    | 12,395    | 25,476    | 34,429    | 18,594    | 21,053    | 15,957    | 18,733    |
| Lending to financial institutions                  | 192,430   | 567,584   | 135,025   | 479,050   | 31,272    | 102,251   | 184,977   | 125,133   |
| Investments - net                                  | 4,403,364 | 4,150,759 | 4,099,258 | 3,741,390 | 3,477,354 | 3,356,574 | 3,250,620 | 1,997,334 |
| Advances - net                                     | 1,398,077 | 1,295,340 | 1,298,998 | 1,231,517 | 1,230,522 | 1,213,960 | 1,170,225 | 1,188,226 |
| Operating Fixed assets                             | 56,974    | 56,849    | 57,153    | 57,312    | 57,106    | 53,442    | 53,632    | 54,066    |
| Intangible Assets                                  | 1,510     | 1,561     | 1,367     | 1,426     | 1,389     | 1,212     | 889       | 485       |
| Deferred tax assets - net                          | -         | 21,926    | 30,054    | 34,471    | 22,299    | 3,033     | 3,873     | 1,154     |
| Right of use assets                                | 6,934     | 7,103     | 6,634     | 6,784     | 6,708     | 7,006     | 6,510     | 6,543     |
| Other assets                                       | 256,100   | 224,421   | 220,256   | 214,655   | 165,269   | 188,612   | 170,238   | 108,238   |
| Total Assets                                       | 6,652,707 | 6,639,139 | 6,211,763 | 6,055,626 | 5,240,425 | 5,167,965 | 5,119,835 | 3,740,921 |
|  |           |           |           |           |           |           |           |           |
| Bills payable                                      | 68,000    | 11,227    | 20,093    | 7,907     | 55,268    | 14,325    | 30,883    | 19,035    |
| Borrowings   | 2,177,743 | 2,610,387 | 2,102,404 | 2,503,004 | 1,940,486 | 1,578,495 | 1,315,601 | 607,680   |
| Deposits and other accounts                        | 3,674,359 | 3,344,976 | 3,451,689 | 2,976,228 | 2,666,184 | 3,010,776 | 3,198,626 | 2,634,546 |
| Lease Liability against right-of-use assets        | 8,265     | 8,355     | 7,967     | 9,059     | 8,268     | 8,610     | 8,109     | 7,966     |
| Deferred tax liabilities                           | 720       | -         | -         | -         | -         | -         | -         | -         |
| Other liabilities                                  | 340,864   | 319,361   | 306,009   | 254,478   | 269,371   | 253,857   | 273,639   | 173,345   |
| Total Liabilities                                  | 6,269,952 | 6,294,306 | 5,888,162 | 5,750,676 | 4,939,577 | 4,866,063 | 4,826,857 | 3,442,571 |
|  |           |           |           |           |           |           |           |           |
| Net Assets (Represented<br>as below)               | 382,756   | 344,834   | 323,600   | 304,949   | 300,848   | 301,902   | 292,978   | 298,350   |
| Share capital                                      | 21,275    | 21,275    | 21,275    | 21,275    | 21,275    | 21,275    | 21,275    | 21,275    |
| Reserves   | 79,071    | 77,763    | 76,690    | 74,169    | 64,144    | 62,792    | 58,466    | 54,665    |
| Surplus on revaluation of assets                   | 63,655    | 37,904    | 29,733    | 27,611    | 42,917    | 53,984    | 55,747    | 65,921    |
| Unappropriated Profit                              | 218,754   | 207,892   | 195,902   | 181,894   | 172,512   | 163,851   | 157,490   | 156,489   |
|  | 382,756   | 344,834   | 323,600   | 304,949   | 300,848   | 301,902   | 292,978   | 298,350   |
|  |           |           |           |           |           |           |           |           |

|  |         | 202     | 23      |         | 2022    |         |         |        |
|--|---------|---------|---------|---------|---------|---------|---------|--------|
|  | Q4      | Q3      | Q2      | Q1      | Q4      | Q3      | Q2      | Q1     |
| Financial Performance                  |         |         |         |         |         |         |         |        |
| Mark-up / return / interest earned     | 295,973 | 296,353 | 239,941 | 192,392 | 171,115 | 152,805 | 100,186 | 79,204 |
| Mark-up / return / interest expensed   | 247,775 | 248,948 | 199,318 | 159,869 | 134,877 | 125,322 | 72,873  | 53,412 |
| Net mark-up / Interest income          | 48,197  | 47,405  | 40,623  | 32,523  | 36,238  | 27,484  | 27,313  | 25,791 |
| Non interest income                    | 15,899  | 5,682   | 11,526  | 7,500   | 11,356  | 6,976   | 10,259  | 8,093  |
| Operating Expenses                     | 28,194  | 21,342  | 22,934  | 21,161  | 23,399  | 18,929  | 19,090  | 16,755 |
| Profit before provisions               | 35,903  | 31,744  | 29,214  | 18,861  | 24,196  | 15,531  | 18,481  | 17,130 |
| Reversal/Provisions and write offs-net | 5,245   | 8,813   | (272)   | 684     | 9,801   | 1,065   | 665     | 1,069  |
| Extra Ordinary Item                    | -       |         | -       | -       | -       | -       | -       | -      |
| Pre-tax profit                         | 30,659  | 22,931  | 29,487  | 18,177  | 14,394  | 14,465  | 17,817  | 16,061 |
| Taxation                               | 16,968  | 10,803  | 14,153  | 7,488   | 3,148   | 7,442   | 15,514  | 6,223  |
| After-tax profit                       | 13,690  | 12,128  | 15,333  | 10,689  | 11,247  | 7,023   | 2,303   | 9,837  |

## KEY 6 YEARS' PERFORMANCE RATIOS

|    |   | SIZE FACTORS<br>Total Assets  | Rs. Mn | 2023<br>6,652,707 | 2022<br>5,240,425 | 2021<br>3,846,684 | 2020<br>3,008,527 | 2019<br>3,124,389 | 2018<br>2,798,566 |
|----|---|---|--------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|    |   | Capital & Reserves  | "      | 382,756           | 300,848           | 286,203           | 267,559           | 232,614           | 206,869           |
|    |   | Deposits  | 55     | 3,674,359         | 2,666,184         | 3,019,155         | 2,418,966         | 2,198,049         | 2,011,385         |
|    |   | Profit after Tax  | "      | 51,840            | 30,410            | 28,008            | 30,559            | 15,810            | 20,015            |
|    |   | Profit before Tax   |        | 101,253           | 62,737            | 52,860            | 46,224            | 28,003            | 29,683            |
|    |   | ASSET QUALITY   |        |                   |                   |                   |                   |                   |                   |
|    |   | Assets to Equity  | Times  | 20.85             | 20.32             | 17.35             | 15.52             | 19.24             | 19.05             |
|    |   | Total Assets Growth Rate  | %      | 26.95             | 36.23             | 27.86             | -3.71             | 11.64             | 11.70             |
| 5  |   | NPLs To Total Assets  | 56     | 3.32              | 3.92              | 5.15              | 5.69              | 4.76              | 4.77              |
|    |   | Investment to Deposit Ratio   | 55     | 119.84            | 130.42            | 64.20             | 60.50             | 65.95             | 63.85             |
| 0  |   | Investment to Total Assets  | 66     | 66.19             | 66.36             | 50.39             | 48.64             | 46.39             | 45.89             |
| 1  |   | Infection Ratio - NPLs/ Gross Advances                                      | 55     | 13.53             | 14.27             | 15.17             | 14.77             | 12.92             | 12.59             |
| 2  |   | Earning Assets to Total Assets Ratio  |        | 95.17             | 95.18             | 95.76             | 85.54             | 92.76             | 92.06             |
| 3  |   | NPL Coverage - Total provision/ NPLs  | "      | 92.19             | 92.89             | 96.89             | 103.11            | 96.25             | 100.08            |
| 4  |   | NPL Coverage - (specific provision / NPLs)                                  | "      | 92.19             | 92.89             | 90.59             | 89.99             | 90.20             | 94.68             |
| )  |   | CAPITAL ADEQUACY  |        |                   |                   |                   |                   |                   |                   |
| 5  |   | Tier-I Capital  | Rs. Mn | 283,307           | 231,191           | 199,752           | 172,896           | 142,716           | 124,818           |
| 6  |   | Total Eligible Capital  | 66     | 376,704           | 306,227           | 264,095           | 228,120           | 182,532           | 168,658           |
| 7  |   | Risk Weighted Assets - RWA  | 66     | 1,478,868         | 1,418,477         | 1,295,116         | 1,153,101         | 1,178,941         | 1,031,677         |
| 8  |   | RWA to total assets   | %      | 22.23             | 27.07             | 33.67             | 38.33             | 37.73             | 36.86             |
| 9  |   | Tier-I Ratio  | %      | 19.16             | 16.30             | 15.42             | 14.99             | 12.11             | 12.10             |
| 20 | · | Capital Adequacy Ratio  | %      | 25.47             | 21.59             | 20.39             | 19.78             | 15.48             | 16.35             |
| )  |   | INVESTMENT / MARKET RATIOS  |        |                   |                   |                   |                   |                   |                   |
| 1  | • | Earning per Share and Diluted EPS   | Rs.    | 24.37             | 14.29             | 13.16             | 14.36             | 7.43              | 9.41              |
| 22 | • | Price Earning Ratio   | Times  | 1.33              | 2.42              | 2.62              | 2.99              | 5.83              | 4.47              |
| 3  | · | Price to book value ratio   | Times  | 0.18              | 0.24              | 0.26              | 0.34              | 0.40              | 0.43              |
| 4  | ÷ | Market Value per Share  | Rs.    | 32.11             | 23.59             | 34.52             | 42.96             | 43.30             | 42.03             |
| 5  | · | Breakup value per share   |        |                   |                   |                   |                   |                   |                   |
|    |   | - without surplus on revaluation of fixed assets                            |        | 157.63            | 118.97            | 114.89            | 105.79            | 89.55             | 77.63             |
|    |   | - with surplus on revaluation of fixed assets & investments                 |        | 179.91            | 141.41            | 134.52            | 125.76            | 109.34            | 97.23             |
|    |   | LIQUIDITY   |        |                   |                   |                   |                   |                   |                   |
| 6  |   | Gross Advances to Deposits Ratio  | %      | 44.41             | 53.96             | 43.23             | 47.95             | 52.38             | 52.67             |
| 27 |   | Net Advances to Deposits Ratio  | 55     | 38.05             | 46.15             | 36.88             | 40.65             | 45.87             | 46.04             |
| 8  | · | Net Loans To Total Assets   |        | 21.02             | 23.48             | 28.94             | 32.68             | 32.27             | 33.09             |
| 9  | • | Net Loans To Total Deposits (Deposits & Borrowings)                         | 55     | 23.89             | 26.71             | 33.41             | 38.45             | 37.76             | 38.52             |
| 0  | • | Cash Reserve Ratio  |        | 176.23            | 147.25            | 164.00            | 180.02            | 147.57            | 169.44            |
| 1  | • | Net Stable Funding Ratio  |        | 259.43            | 251.02            | 278.11            | 256.27            | 233.19            | 320.82            |
| 2  | • | CASA  | bă.    | 78.78             | 79.43             | 82.28             | 83.83             | 81.80             | 81.49             |
| 0  | • | PROFITABILITY   | %      | 1.70              | 1.00              | 1.54              | 1.51              | 0.95              | 1.12              |
| 3  | • | Return on Average Assets - Pre Tax  |        |                   | 1.38              |                   | 1.51              |                   |                   |
|    | • | Return on Average Equity - Pre Tax (Excl. Surplus on Rev.)                  | 55     | 35.09<br>1.95     | 26.16             | 25.44<br>2.18     | 25.95             | 18.11<br>1.43     | 21.78             |
| 15 | · | Operating Profit To Average Assets<br>Total Income To Average Assets        |        | 3.52              | 1.66<br>3.38      | 3.93              | 2.51<br>4.57      | 1.43<br>3.65      | 1.55<br>3.65      |
| 16 | • | •   | 56     |                   |                   |                   |                   |                   |                   |
| 8  | • | Non-Interest Income To Total Income<br>Operating Expenses To Average Assets |        | 19.40<br>1.57     | 23.90<br>1.72     | 27.45<br>1.75     | 25.73<br>2.06     | 33.48<br>2.22     | 37.40<br>2.11     |
|    | • |   | "      | 1.57              | 1.72              | 1.75              | 40.06             | 33.73             | 2.11              |
| 9  | • | Loan Loss Provisioning Expense to Operating Profit Profit before tax ratio  | 56     | 9.88              |                   | 22.80             |                   | 33.73<br>11.69    | 19.79             |
| 1  | • | Cost to income ratio  |        | 9.88<br>44.72     | 12.46<br>50.92    | 44.59             | 17.93<br>45.01    | 60.91             | 57.71             |
| ì  | • | Cost to income ratio DuPont Analysis  |        | 44.72             | 00.92             | 44.09             | 40.01             | 00.91             | 57.71             |
| 2  |   | Net Operating Margin  | %      | 24.76             | 19.81             | 20.81             | 21.79             | 14.62             | 20.65             |
| 3  |   | Asset Utilization   |        | 3.52              | 3.38              | 3.93              | 4.57              | 3.65              | 3.65              |
| 4  | ÷ | Return on Assets - After Tax  |        | 0.87              | 0.67              | 0.82              | 1.00              | 0.53              | 0.75              |
| 5  | ÷ | Return on Equity - After Tax  | 56     | 17.97             | 12.68             | 13.48             | 17.16             | 10.22             | 14.69             |
| ,  |   | Per Branch  |        |                   | 12100             | 10110             |                   | - OILL            | 1.1.55            |
| 3  |   | Gross Advances  | Rs. Mn | 1,082             | 951               | 863               | 756               | 752               | 695               |
| 7  | ÷ | Deposits  | 8      | 2,437             | 1,763             | 1,995             | 1,576             | 1,437             | 1,319             |
| 8  | ÷ | Profit before Tax (PBT)   | 56     | 67.14             | 41.49             | 34.94             | 30.11             | 18.30             | 19.46             |
| 9  | ÷ | Profit after Tax (PAT)  | 56     | 34.38             | 20.11             | 18.51             | 19.91             | 10.33             | 13.12             |
| 0  |   | No. of branches   | Number | 1,508             | 1,512             | 1,513             | 1,535             | 1,530             | 1,525             |
| ·  |   | No. of employees  | u u    | 14,962            | 15,112            | 15,409            | 15,109            | 15,188            | 15,738            |
| 1  |   | · · · · · · · · · · · · · · · · · · ·                                       |        |                   |                   | ,                 | , ,               | ,                 | , ,               |
| 51 |   | RATES   |        |                   |                   |                   |                   |                   |                   |

ANNUAL REPORT 2023 —

## 6 YEARS' SUMMARY (UNCONSOLIDATED)

PKR "Mn"

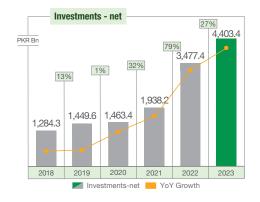
| Financial Position                          | 2023      | 2022      | 2021      | 2020      | 2019      | 2018      |
|---|-----------|-----------|-----------|-----------|-----------|-----------|
| Asset                                       |           |           |           |           |           |           |
| Cash and balances with treasury banks       | 294,993   | 229,911   | 278,747   | 249,260   | 292,513   | 247,518   |
| Balances with other banks                   | 42,325    | 18,594    | 17,667    | 14,227    | 13,221    | 12,202    |
| Lending to financial institutions           | 192,430   | 31,272    | 335,467   | 126,805   | 134,780   | 106,392   |
| Investments - net                           | 4,403,364 | 3,477,354 | 1,938,171 | 1,463,398 | 1,449,555 | 1,284,319 |
| Advances - net                              | 1,398,077 | 1,230,522 | 1,113,392 | 983,255   | 1,008,139 | 926,007   |
| Operating Fixed assets                      | 58,484    | 58,495    | 54,754    | 54,717    | 54,679    | 54,106    |
| Deferred tax assets - net                   | -         | 22,299    | 1,626     | -         | -         | -         |
| Right of use assets                         | 6,934     | 6,708     | 6,605     | 6,670     | 7,221     | -         |
| Other assets                                | 256,100   | 165,269   | 100,255   | 110,196   | 164,281   | 168,022   |
| Total assets                                | 6,652,707 | 5,240,425 | 3,846,684 | 3,008,527 | 3,124,389 | 2,798,566 |
|   |           |           |           |           |           |           |
| LIABILITES                                  |           |           |           |           |           |           |
| Bills payable                               | 68,000    | 55,268    | 21,848    | 16,795    | 19,867    | 9,944     |
| Borrowings                                  | 2,177,743 | 1,940,486 | 312,925   | 138,539   | 471,757   | 392,739   |
| Deposits and other accounts                 | 3,674,359 | 2,666,184 | 3,019,155 | 2,418,966 | 2,198,049 | 2,011,385 |
| Lease liability against right of use assets | 8,265     | 8,268     | 7,894     | 7,534     | 7,640     | -         |
| Deferred tax liabilities                    | 720       | -         | -         | 2,978     | 10,916    | 6,985     |
| Other liabilities                           | 340,864   | 269,371   | 198,660   | 156,156   | 183,545   | 170,644   |
| Total Liabilities                           | 6,269,952 | 4,939,577 | 3,560,482 | 2,740,968 | 2,891,775 | 2,591,698 |
| Net Assets (Represented by as below)        | 382,756   | 300,848   | 286,203   | 267,559   | 232,614   | 206,869   |
|   |           |           |           |           |           |           |
| Share capital                               | 21,275    | 21,275    | 21,275    | 21,275    | 21,275    | 21,275    |
| Reserves                                    | 79,071    | 64,144    | 60,371    | 56,563    | 52,309    | 53,274    |
| Surplus on revaluation of assets            | 63,655    | 42,917    | 64,482    | 73,699    | 70,244    | 59,986    |
| Unappropriated Profit                       | 218,754   | 172,512   | 140,074   | 116,021   | 88,786    | 72,333    |
|   | 382,756   | 300,848   | 286,203   | 267,559   | 232,614   | 206,869   |

| Financial Performance                       | 2023      | 2022    | 2021    | 2020    | 2019    | 2018    |
|---|-----------|---------|---------|---------|---------|---------|
| Mark-up / return / interest earned          | 1,024,658 | 503,310 | 231,883 | 257,811 | 239,477 | 149,969 |
| Markup / Return / Interest expensed         | 855,910   | 386,484 | 134,265 | 153,656 | 167,570 | 89,302  |
| Net Mark-up / Interest Income               | 168,748   | 116,827 | 97,618  | 104,155 | 71,907  | 60,666  |
| Fee & commission income and Exchange Income | 29,171    | 28,602  | 24,314  | 22,327  | 25,170  | 27,017  |
| Capital gain & Dividend income              | 9,642     | 6,345   | 10,783  | 9,787   | 5,262   | 6,545   |
| Other income                                | 1,793     | 1,737   | 1,844   | 3,963   | 5,768   | 2,687   |
| Total non-mark-up / interest income         | 40,606    | 36,684  | 36,942  | 36,077  | 36,199  | 36,249  |
| Total income                                | 209,354   | 153,510 | 134,559 | 140,232 | 108,107 | 96,915  |
| Non-Markup / Interest Expenses              | 93,632    | 78,173  | 60,004  | 63,112  | 65,853  | 55,931  |
| Profit before provisions                    | 115,722   | 75,338  | 74,556  | 77,120  | 42,254  | 40,984  |
| Provisions and write offs - net             | 14,469    | 12,601  | 11,916  | 30,896  | 14,250  | 11,300  |
| Extra Ordinary Item                         | -         | -       | 9,779   | -       | -       | -       |
| Profit before taxation                      | 101,253   | 62,737  | 52,860  | 46,224  | 28,003  | 29,683  |
| Taxation                                    | 49,413    | 32,327  | 24,852  | 15,665  | 12,194  | 9,668   |
| Profit after taxation                       | 51,840    | 30,410  | 28,008  | 30,559  | 15,810  | 20,015  |

## 6 YEARS' HORIZONTAL ANALYSIS (BALANCE SHEET)

|   | 2023      | YoY     | 2022      | YoY   | 2021      | YoY   | 2020      | YoY   | 2019      | YoY  | 2018      | YoY   |
|---|-----------|---------|-----------|-------|-----------|-------|-----------|-------|-----------|------|-----------|-------|
| ASSETS                                      | Mn        | %       | Mn        | %     | Mn        | %     | Mn        | %     | Mn        | %    | Mn        | %     |
| Cash and balances with treasury banks       | 294,993   | 28%     | 229,911   | -18%  | 278,747   | 12%   | 249,260   | -15%  | 292,513   | 18%  | 247,518   | 55%   |
| Balances with other banks                   | 42,325    | 128%    | 18,594    | 5%    | 17,667    | 24%   | 14,227    | 8%    | 13,221    | 8%   | 12,202    | -54%  |
| Lending to financial institutions           | 192,430   | 515%    | 31,272    | -91%  | 335,467   | 165%  | 126,805   | -6%   | 134,780   | 27%  | 106,392   | 295%  |
| Investments - net                           | 4,403,364 | 27%     | 3,477,354 | 79%   | 1,938,171 | 32%   | 1,463,398 | 1%    | 1,449,555 | 13%  | 1,284,319 | -1%   |
| Advances - net                              | 1,398,077 | 14%     | 1,230,522 | 11%   | 1,113,392 | 13%   | 983,255   | -2%   | 1,008,139 | 9%   | 926,007   | 25%   |
| Operating Fixed assets                      | 58,484    | (0.02%) | 58,495    | 7%    | 54,754    | 0%    | 54,717    | 0%    | 54,679    | 1%   | 54,106    | 65%   |
| Deferred tax assets - net                   | -         | (100%)  | 22,299    | 1272% | 1,626     | 0%    | -         | 0%    | -         | 0%   | -         | -100% |
| Right of use assets                         | 6,934     | 3%      | 6,708     | 2%    | 6,605     | -1%   | 6,670     | -8%   | 7,221     | 100% | -         | 0%    |
| Other assets                                | 256,100   | 55%     | 165,269   | 65%   | 100,255   | -9%   | 110,196   | -33%  | 164,281   | -2%  | 168,022   | -22%  |
| Total assets                                | 6,652,707 | 26.9%   | 5,240,425 | 36.2% | 3,846,684 | 27.9% | 3,008,527 | -3.7% | 3,124,389 | 12%  | 2,798,566 | 12%   |
|   |           |         |           |       |           |       |           |       |           |      |           |       |
| LIABILITES                                  |           |         |           |       |           | `     |           |       |           |      |           |       |
| Bills payable                               | 68,000    | 23%     | 55,268    | 153%  | 21,848    | 30%   | 16,795    | -15%  | 19,867    | 100% | 9,944     | -25%  |
| Borrowings                                  | 2,177,743 | 12%     | 1,940,486 | 520%  | 312,925   | 126%  | 138,539   | -71%  | 471,757   | 20%  | 392,739   | 9%    |
| Deposits and other accounts                 | 3,674,359 | 38%     | 2,666,184 | -12%  | 3,019,155 | 25%   | 2,418,966 | 10%   | 2,198,049 | 9%   | 2,011,385 | 16%   |
| Lease liability against right of use assets | 8,265     | 0%      | 8,268     | 5%    | 7,894     | 5%    | 7,534     | 0%    | 7,640     | 100% | -         | 0%    |
| Deferred tax liabilities                    | 720       | 0%      | -         | 0%    | -         | -100% | 2,978     | -73%  | 10,916    | 56%  | 6,985     | 100%  |
| Other liabilities                           | 340,864   | 27%     | 269,371   | 36%   | 198,660   | 27%   | 156,156   | -15%  | 183,545   | 8%   | 170,644   | -26%  |
| Total Liabilities                           | 6,269,952 | 27%     | 4,939,577 | 39%   | 3,560,482 | 30%   | 2,740,968 | -5%   | 2,891,775 | 12%  | 2,591,698 | 11%   |
| NET ASSETS                                  | 382,756   | 27%     | 300,848   | 5%    | 286,203   | 7%    | 267,559   | 15%   | 232,614   | 12%  | 206,869   | 18%   |
|   |           |         |           |       |           |       |           |       |           |      |           |       |
| Share capital                               | 21,275    | 0%      | 21,275    | 0%    | 21,275    | 0%    | 21,275    | 0%    | 21,275    | 0%   | 21,275    | 0%    |
| Reserves                                    | 79,071    | 23%     | 64,144    | 6%    | 60,371    | 7%    | 56,563    | 8%    | 52,309    | -2%  | 53,274    | 6%    |
| Surplus on revaluation of assets            | 63,655    | 48%     | 42,917    | -33%  | 64,482    | -13%  | 73,699    | 5%    | 70,244    | 17%  | 59,986    | 21%   |
| Unappropriated profit                       | 218,754   | 27%     | 172,512   | 23%   | 140,074   | 21%   | 116,021   | 31%   | 88,786    | 23%  | 72,333    | 34%   |
|   | 382,756   | 27%     | 300,848   | 5%    | 286,203   | 7%    | 267,559   | 15%   | 232,614   | 12%  | 206,869   | 18%   |



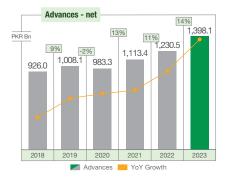


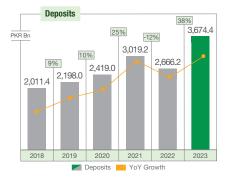
Over the past 6 years, the Bank's asset base has increased manifold depicting 18.91% CAGR. The PKR 6.65 trillion of total assets represents approximately 15.40% of the total industry. In recent years, the Bank has achieved coherent growth in assets-mix efficiently managing its assets-liability maturity profile. The highest 26.9% YoY increase in the asset base has been observed in 2023. This significant increase in 2023 is due to investments that stood at PKR 4,403.36 bn, which is PKR 926.0 bn or 27% up from PKR 3,477.4 bn at the end of 2022. This was in line with the Bank's prudent strategy of liquidity & funding management.

Investments continue to take a major share of the total asset base. 27% YoY growth in 2023 is due to Bank has diversified investment portfolio and earns a higher yield on investments. This translates into 27.94% CAGR over the past six years.

## 6 YEARS' VERTICAL ANALYSIS (BALANCE SHEET)

|   | 2023      | 3    | 2022      | 2    | 202       | 1      | 202       | 0      | 2019      | )     | 2018      | ;    |
|---|-----------|------|-----------|------|-----------|--------|-----------|--------|-----------|-------|-----------|------|
| ASSETS                                      | Mn        | %    | Mn        | %    | Mn        | %      | Mn        | %      | Mn        | %     | Mn        | %    |
| Cash and balances with treasury banks       | 294,993   | 4%   | 229,911   | 4%   | 278,747   | 7%     | 249,260   | 8%     | 292,513   | 9.4%  | 247,518   | 9%   |
| Balances with other banks                   | 42,325    | 1%   | 18,594    | 0%   | 17,667    | 0.46%  | 14,227    | 0.47%  | 13,221    | 0.4%  | 12,202    | 0%   |
| Lending to financial<br>institutions        | 192,430   | 3%   | 31,272    | 1%   | 335,467   | 9%     | 126,805   | 4%     | 134,780   | 4.3%  | 106,392   | 4%   |
| Investments - net                           | 4,403,364 | 66%  | 3,477,354 | 66%  | 1,938,171 | 50.39% | 1,463,398 | 48.64% | 1,449,555 | 46.4% | 1,284,319 | 46%  |
| Advances - net                              | 1,398,077 | 21%  | 1,230,522 | 23%  | 1,113,392 | 29%    | 983,255   | 33%    | 1,008,139 | 32.3% | 926,007   | 33%  |
| Operating Fixed assets                      | 58,484    | 1%   | 58,495    | 1%   | 54,754    | 1%     | 54,717    | 2%     | 54,679    | 1.8%  | 54,106    | 2%   |
| Deferred tax assets - net                   | -         | 0%   | 22,299    | 0%   | 1,626     | 0%     | -         | 0%     | -         | 0.0%  | -         | 0%   |
| Right of use assets                         | 6,934     | 0%   | 6,708     | 0%   | 6,605     | 0.17%  | 6,670     | 0%     | 7,221     | 0.2%  | -         | 0%   |
| Other assets                                | 256,100   | 4%   | 165,269   | 3%   | 100,255   | 3%     | 110,196   | 4%     | 164,281   | 5.3%  | 168,022   | 6%   |
| Total assets                                | 6,652,707 | 100% | 5,240,425 | 100% | 3,846,684 | 100%   | 3,008,527 | 100%   | 3,124,389 | 100%  | 2,798,566 | 100% |
|   |           |      |           |      |           |        |           |        |           |       |           |      |
| LIABILITES                                  |           |      |           |      |           |        |           |        |           |       |           |      |
| Bills payable                               | 68,000    | 1%   | 55,268    | 1%   | 21,848    | 1%     | 16,795    | 1%     | 19,867    | 1%    | 9,944     | 0%   |
| Borrowings                                  | 2,177,743 | 35%  | 1,940,486 | 39%  | 312,925   | 9%     | 138,539   | 5%     | 471,757   | 16%   | 392,739   | 15%  |
| Deposits and other accounts                 | 3,674,359 | 59%  | 2,666,184 | 54%  | 3,019,155 | 85%    | 2,418,966 | 88%    | 2,198,049 | 76%   | 2,011,385 | 78%  |
| Lease liability against right of use assets | 8,265     | 0%   | 8,268     | 0%   | 7,894     | 0%     | 7,534     | 0%     | 7,640     | 0%    | -         | 0%   |
| Deferred tax liabilities                    | 720       | 0%   | -         | 0%   | -         | 0%     | 2,978     | 0%     | 10,916    | 0%    | 6,985     | 0%   |
| Other liabilities                           | 340,864   | 5%   | 269,371   | 5%   | 198,660   | 6%     | 156,156   | 6%     | 183,545   | 6%    | 170,644   | 7%   |
| Total Liabilities                           | 6,269,952 | 100% | 4,939,577 | 100% | 3,560,482 | 100%   | 2,740,968 | 100%   | 2,891,775 | 100%  | 2,591,698 | 100% |
| NET ASSETS                                  | 382,756   | 6%   | 300,848   | 6%   | 286,203   | 7%     | 267,559   | 9%     | 232,614   | 7%    | 206,869   | 7%   |
|   |           |      |           |      |           |        |           |        |           |       |           |      |
| Share capital                               | 21,275    | 0%   | 21,275    | 0%   | 21,275    | 1%     | 21,275    | 1%     | 21,275    | 1%    | 21,275    | 1%   |
| Reserves                                    | 79,071    | 1%   | 64,144    | 1%   | 60,371    | 2%     | 56,563    | 2%     | 52,309    | 2%    | 53,274    | 2%   |
| Surplus on revaluation of assets            | 63,655    | 1%   | 42,917    | 1%   | 64,482    | 2%     | 73,699    | 2%     | 70,244    | 2%    | 59,986    | 2%   |
| Unappropriated profit                       | 218,754   | 3%   | 172,512   | 3%   | 140,074   | 4%     | 116,021   | 4%     | 88,786    | 3%    | 72,333    | 3%   |
| Equity                                      | 382,756   | 6%   | 300,848   | 6%   | 286,203   | 7%     | 267,559   | 9%     | 232,614   | 7%    | 206,869   | 7%   |



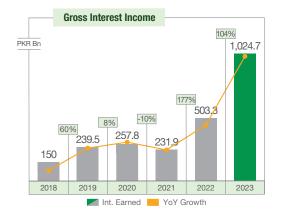


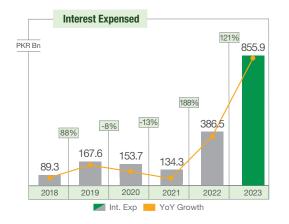
Steady growth in advances over the last six years from PKR 926.00 billion in 2018 to PKR 1,398.07 billion in 2023 with a CAGR of 8.59%. An increase of 13.62% YoY in 2023 is observed due to higher demand in borrowing as the economy is recovering from the impact that covid had in recent years. Historically, the advances of the Bank have posted modest growth during 2018 and have sharply increased in 2023.

Deposits remain the primary source of funding for the Bank. In line with the total asset base, deposits of the Bank have also increased significantly over the last six years' growing from PKR 2,011.38 billion in 2018 to PKR 3,674.36 billion in 2023. This translates into a massive 82.68% growth with a CAGR of 12.81%. Smooth growth was observed throughout these years, with the highest YoY increase of 37.81% being reported in2023. Deposits accounted for 55% of our total assets as of the end of December 2023. Despite the short-term maturity profile of its deposit base, it has historically proved to be sticky and a stable funding source.

## 6 YEARS' HORIZONTAL ANALYSIS (P&L)

|   |           |       |         |       | 0001    |      |         |       | 0010    |       | 00/0    |      |
|---|-----------|-------|---------|-------|---------|------|---------|-------|---------|-------|---------|------|
|   | 2023      | YoY   | 2022    | YoY   | 2021    | YoY  | 2020    | YoY   | 2019    | YoY   | 2018    | YoY  |
| PROFITABILITY   | Mn        | %     | Mn      | %     | Mn      | %    | Mn      | %     | Mn      | %     | Mn      | %    |
| Markup / Return /<br>Interest earned                    | 1,024,658 | 104%  | 503,310 | 117%  | 231,883 | -10% | 257,811 | 8%    | 239,477 | 60%   | 149,969 | 22%  |
| Markup / Return /<br>Interest expensed                  | 855,910   | 121%  | 386,484 | 188%  | 134,265 | -13% | 153,656 | -8%   | 167,570 | 88%   | 89,302  | 30%  |
| Net Markup / Interest<br>Income                         | 168,748   | 44%   | 116,827 | 20%   | 97,618  | -6%  | 104,155 | 45%   | 71,907  | 19%   | 60,666  | 12%  |
| Fee, commission and exchange Income                     | 29,171    | 2%    | 28,602  | 18%   | 24,314  | 9%   | 22,327  | -11%  | 25,170  | -7%   | 27,017  | 42%  |
| Capital gains & dividend<br>Income                      | 9,642     | 52%   | 6,345   | -41%  | 10,783  | 10%  | 9,787   | 86%   | 5,262   | -20%  | 6,545   | -36% |
| Other Income  | 1,793     | 3%    | 1,737   | -6%   | 1,844   | -53% | 3,963   | -31%  | 5,768   | 115%  | 2,687   | 54%  |
| Non Interest Income                                     | 40,606    | 10.7% | 36,684  | -0.7% | 36,942  | 2.4% | 36,077  | -0.3% | 36,199  | -0.1% | 36,249  | 17%  |
| Total income  | 209,354   | 36%   | 153,510 | 14%   | 134,559 | -4%  | 140,232 | 30%   | 108,107 | 12%   | 96,915  | 14%  |
| Operating expenses<br>(Non Mark-Up Interest<br>Expense) | 93,632    | 20%   | 78,173  | 30%   | 60,004  | -5%  | 63,112  | -4%   | 65,853  | 18%   | 55,931  | 15%  |
| Profit before provisions                                | 115,722   | 54%   | 75,338  | 1%    | 74,556  | -3%  | 77,120  | 83%   | 42,254  | 3%    | 40,984  | 11%  |
| Provisions  | 14,469    | 15%   | 12,601  | 6%    | 11,916  | -61% | 30,896  | 117%  | 14,250  | 26%   | 11,300  | 848% |
| Extra Ordinary Item                                     | -         | -     | -       | -     | 9,779   | -    | -       | -     | -       | -     | -       | -    |
| Pre-tax profit  | 101,253   | 61%   | 62,737  | 19%   | 52,860  | 14%  | 46,224  | 65%   | 28,003  | -6%   | 29,683  | -17% |
| Taxation  | 49,413    | 53%   | 32,327  | 30%   | 24,852  | 59%  | 15,665  | 28%   | 12,194  | 26%   | 9,668   | -23% |
| After-tax profit  | 51,840    | 70%   | 30,410  | 9%    | 28,008  | -8%  | 30,559  | 93%   | 15,810  | -21%  | 20,015  | -13% |



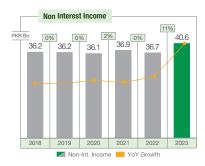


In the backdrop of higher average policy rates coupled with a major volumetric growth in interest bearing assets, the Bank generated a gross mark-up/interest income of PKR 1,024.6 Bn which is more than double the PKR 503.3 Bn of prior year. Gross mark-up / interest earned has posted compounded average increase of 47% over the span of the last six years. While growth was low during the initial two years, a sharp increase was achieved in the year 2019,2020 and 2022 on the back of increasing discount rate and volumetric growth in earning assets. Corresponding to the shift in asset mix on the back of higher liquidity placed into investments, contribution from income on investments has increased constantly over the years.

The increase in mark-up expense reflects the impact of volumetric growth in deposits and borrowings coupled with the impact of revision in profit rates in line with the policy rate increase from time to time. Responding to the increasing discount rate, the Bank has been particularly active in mobilizing low-cost CASA deposits. Satisfactory results have been delivered in this regard by both conventional as well as Islamic banking operations. During the year 2023, the average policy rate remained at 20.69% compared to 13.20% of last year. This translates into an average increase in the policy rate by 751bps. As a consequent of that, the Bank recorded an increase in cost of funds of 445bps to 12.4% for 2023 (2022: 8.0%).

## 6 YEARS' VERTICAL ANALYSIS (P&L)

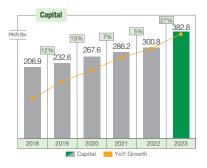
|   | 0000      |      | 2022    |      |         |      | 0000    |      | 0010    |      | 0010    |      |
|---|-----------|------|---------|------|---------|------|---------|------|---------|------|---------|------|
|   | 2023      |      | 2022    | 2    | 2021    |      | 2020    | )    | 2019    | )    | 2018    |      |
| Financial Performance                           | Mn        | %    | Mn      | %    | Mn      | %    | Mn      | %    | Mn      | %    | Mn      | %    |
| Markup / Return / Non Interest<br>Income Earned |           |      |         |      |         |      |         |      |         |      |         |      |
| Markup / Return /<br>Interest earned            | 1,024,658 | 96%  | 503,310 | 93%  | 231,883 | 86%  | 257,811 | 88%  | 239,477 | 87%  | 149,969 | 81%  |
| Fee & commission income and<br>Exchange Income  | 29,171    | 3%   | 28,602  | 5%   | 24,314  | 9%   | 22,327  | 8%   | 25,170  | 9%   | 27,017  | 15%  |
| Capital gains & dividend income                 | 9,642     | 1%   | 6,345   | 1%   | 10,783  | 4%   | 9,787   | 3%   | 5,262   | 2%   | 6,545   | 4%   |
| Other income                                    | 1,793     | 0%   | 1,737   | 0%   | 1,844   | 1%   | 3,963   | 1%   | 5,768   | 2%   | 2,687   | 1%   |
| Total Income                                    | 1,065,264 | 100% | 539,994 | 100% | 268,824 | 100% | 293,888 | 100% | 275,677 | 100% | 186,218 | 100% |
|   |           |      |         |      |         |      |         |      |         |      |         |      |
| Markup / Return / Non Interest<br>Expense       |           |      |         |      |         |      |         |      |         |      |         |      |
| Markup / Return / Interest expensed             | 855,910   | 80%  | 386,484 | 72%  | 134,265 | 50%  | 153,656 | 52%  | 167,570 | 61%  | 89,302  | 48%  |
| Operating expenses and other<br>charges         | 93,632    | 9%   | 78,173  | 14%  | 60,004  | 22%  | 63,112  | 21%  | 65,853  | 24%  | 55,931  | 30%  |
| Provisions                                      | 14,469    | 1%   | 12,601  | 2%   | 11,916  | 4%   | 30,896  | 11%  | 14,250  | 5%   | 11,300  | 6%   |
| Extra ordinary item                             | -         | -    | -       | -    | 9,779   | 4%   | -       | -    | -       | -    | -       | -    |
| Taxation  | 49,413    | 5%   | 32,327  | 6%   | 24,852  | 9%   | 15,665  | 5%   | 12,194  | 4%   | 9,668   | 5%   |
| Total Expense - As a % of<br>Total Income       | 1,013,424 | 95%  | 509,584 | 94%  | 240,816 | 90%  | 263,329 | 90%  | 259,867 | 94%  | 166,203 | 89%  |
| After-tax profit                                | 51,840    | 5%   | 30,410  | 6%   | 28,008  | 10%  | 30,559  | 10%  | 15,810  | 6%   | 20,015  | 11%  |
| Total   | 1,065,264 | 100% | 539,994 | 100% | 268,824 | 100% | 293,888 | 100% | 275,677 | 100% | 186,218 | 100% |



OPEX 9456 596 93.6 78.2 78.2 55.9 65.9 63.1 60.0 78.2 78.

YoY Increase

OPEX



The Bank's Non-mark-up / interest income "NFI" has remained satisfactory for most of the years. During these years, NFI has maintained a trend of contributing approximately one-third of the Bank's total income, on the back of bullish performance of the stock market, and higher dividend payout by companies during 2023, NFI for 2023 11% higher than 2022.

Total operating expenses in 2023 amounted to PKR 93.6 Bn against PKR 78.2 Bn for the year 2022. The operating expenses increased by 19.7%. Over the period increase was observed from 2017 to 2019 followed by a drop in 2020 and also in 2021. This drop was due to reversal of certain HR related unutilized provisions that were no more required. In 2023 a 19.7% YoY growth depicts the impact of both i.e. the reversals in prior year as well as inflationary pressure in the rising utility and fuel prices.

Reflecting our prudent capital management strategy, net assets of the Bank have also posted healthy increase on the back of higher profitability and profit retention in the recent years. Net assets, that amounted to PKR 206.9 Bn in 2018, have increased to PKR 382.8 Bn at the end of December 2023. This translates into a 13% CAGR over the past six years.

## 6 YEARS' SUMMARY (CONSOLIDATED FINANCIALS)

PKR "Mn"

|   | 2023      | 2022      | 2021      | 2020      | 2019      | 2018      |
|---|-----------|-----------|-----------|-----------|-----------|-----------|
| Cash and balances with treasury banks               | 295,455   | 230,226   | 278,869   | 249,970   | 293,198   | 247,917   |
| Balances with other banks                           | 43,005    | 19,623    | 19,211    | 15,015    | 13,598    | 13,050    |
| Lending to financial institutions                   | 192,430   | 31,272    | 335,467   | 126,805   | 134,780   | 106,392   |
| Investments - net                                   | 4,414,174 | 3,482,936 | 1,942,741 | 1,466,405 | 1,452,799 | 1,284,975 |
| Advances - net                                      | 1,398,073 | 1,230,669 | 1,113,314 | 983,871   | 1,008,399 | 926,340   |
| Operating Fixed assets                              | 59,663    | 59,706    | 56,005    | 56,109    | 55,990    | 55,196    |
| Deferred tax assets - net                           | -         | 22,406    | 1,903     | -         | -         | -         |
| Right of use assets                                 | 7,336     | 7,186     | 7,091     | 7,017     | 7,447     | -         |
| Other assets  | 258,738   | 167,741   | 102,434   | 112,018   | 166,148   | 170,018   |
| Total Assets  | 6,668,874 | 5,251,766 | 3,857,035 | 3,017,210 | 3,132,360 | 2,803,886 |
| Bills payable                                       | 68,000    | 55,268    | 21,848    | 16,795    | 19,867    | 9,944     |
| Borrowings  | 2,177,743 | 1,940,486 | 312,925   | 138,539   | 471,757   | 392,739   |
| Deposits and other accounts                         | 3,673,110 | 2,665,273 | 3,018,148 | 2,418,928 | 2,197,985 | 2,011,313 |
| Liabilities against assets subject to Finance Lease | 208       | 121       | 134       | 197       | 194       | 121       |
| Lease liability against right of use assets         | 8,683     | 8,761     | 8,361     | 7,869     | 7,831     | -         |
| Deferred tax liabilities                            | 843       | -         | -         | 2,933     | 10,869    | 6,946     |
| Other liabilities                                   | 342,873   | 271,556   | 200,596   | 157,545   | 184,633   | 171,762   |
| Total Liabilities                                   | 6,271,460 | 4,941,466 | 3,562,012 | 2,742,808 | 2,893,138 | 2,592,825 |
| Net Assets (Represented by as below)                |           |           |           |           |           |           |
| Share capital                                       | 21,275    | 21,275    | 21,275    | 21,275    | 21,275    | 21,275    |
| Reserves  | 85,079    | 67,489    | 62,427    | 57,591    | 53,261    | 53,443    |
| Surplus on revaluation of assets                    | 64,232    | 42,274    | 64,995    | 73,988    | 70,359    | 59,262    |
| Unappropriated Profit                               | 225,694   | 178,190   | 145,313   | 120,632   | 93,466    | 76,240    |
| Sub Total   | 396,280   | 309,227   | 294,010   | 273,486   | 238,360   | 210,220   |
| Non-controlling interest                            | 1,134     | 1,073     | 1,013     | 916       | 863       | 842       |
| Total   | 397,414   | 310,300   | 295,023   | 274,402   | 239,223   | 211,061   |

#### PKR "Mn"

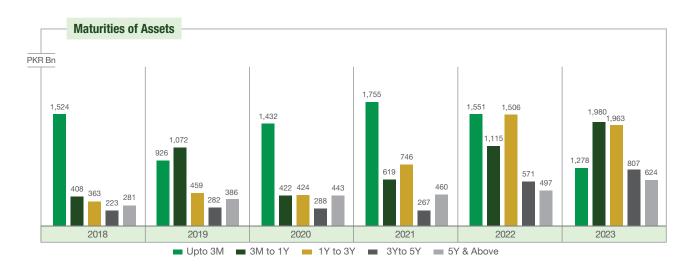
|  | 2023      | 2022    | 2021    | 2020    | 2019    | 2018    |
|--|-----------|---------|---------|---------|---------|---------|
| Mark-up / return / interest earned                       | 1,025,135 | 503,576 | 232,052 | 258,031 | 239,710 | 150,178 |
| Mark-up / return / interest expensed                     | 855,780   | 386,474 | 134,285 | 153,652 | 167,556 | 89,287  |
| Net mark-up / Interest income                            | 169,354   | 117,102 | 97,767  | 104,379 | 72,154  | 60,891  |
| Fee & commission income and Exchange income              | 31,878    | 30,840  | 26,054  | 23,823  | 26,737  | 28,924  |
| Capital gain & Dividend income                           | 9,626     | 6,193   | 10,718  | 9,748   | 5,265   | 6,445   |
| Share of profit / (loss) from joint venture - net of tax | 1,226     | 545     | 218     | (219)   | (96)    | (334)   |
| Share of profit / (loss) from associates - net of tax    | 245       | (95)    | 23      | 43      | 37      | (35)    |
| Other income   | 1,797     | 1,790   | 1,856   | 3,965   | 5,817   | 2,675   |
| Total non-markup / interest income                       | 44,772    | 39,273  | 38,869  | 37,360  | 37,760  | 37,674  |
| Total income   | 214,126   | 156,375 | 136,636 | 141,739 | 109,914 | 98,566  |
| Operating Expenses                                       | 95,445    | 79,661  | 61,406  | 64,443  | 67,379  | 57,480  |
| Profit before provisions                                 | 118,681   | 76,714  | 75,230  | 77,297  | 42,535  | 41,085  |
| Provisions   | 15,382    | 13,116  | 11,659  | 30,912  | 13,557  | 11,205  |
| Extraordinary item                                       | -         | -       | (9,779) | -       | -       | -       |
| Pre-tax profit   | 103,299   | 63,597  | 53,792  | 46,385  | 28,978  | 29,880  |
| Taxation   | 49,978    | 32,648  | 25,032  | 15,798  | 12,331  | 9,844   |
| After-tax profit   | 53,321    | 30,949  | 28,760  | 30,586  | 16,647  | 20,035  |

ANNUAL REPORT 2023 -

## 6 YEARS' - MATURITIES OF ASSETS & LIABILITIES

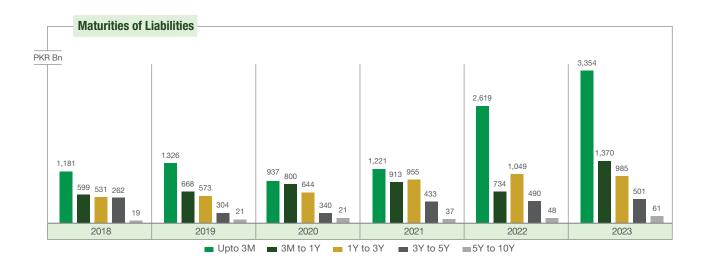
#### Maturity of Assets

At the year end 2023, the Bank's total assets stood at PKR 6,652.7 Bn, increasing at a CAGR of 18.91% over the past six-years based on expected maturities. While 15.7% of the Bank's assets are expected to mature within a period of one month, another 2.4% are expected to mature over the next two months i.e. a total of 2.2% to mature within a period of 3 months. The remaining 79.7% of the assets have a maturity period of beyond 3 months.



#### Maturity of Liabilities

At the year end 2023, the Bank's total liabilities stood at PKR 6,270.0 Bn, increasing at a CAGR of 19.3% over the past six-years based on expected maturities. While 86.3% of the Bank's liabilities are expected to mature within a period of one month, another 1.8% are expected to mature over the next two months i.e. a total of 1.7% to mature within a period of 3 months. The remaining 10.2% of the liabilities have a maturity period of beyond 3 months. Thus, efficiently managing the liquidity risk, the Bank maintains a positive maturity gap between the average maturity of its assets and liabilities.

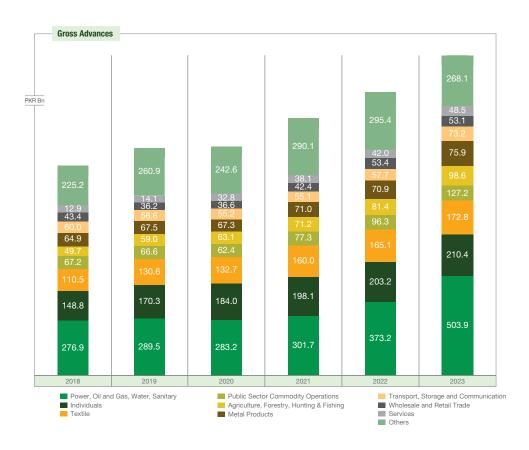


## SECTORAL CONCENTRATION

| Sector                                   | G         | iross advance | S      | Continger | ncies and Con | mitments |
|--|-----------|---------------|--------|-----------|---------------|----------|
|  | 2023      | (%Share)      | (%YoY) | 2023      | (%Share)      | (%YoY)   |
| Power, Oil & Gas, Water, Sanitary        | 503,862   | 30.9%         | 35.0%  | 110,257   | 4.0%          | -13.6%   |
| Individuals                              | 210,381   | 12.9%         | 3.5%   | 228       | 0.0%          | -27.9%   |
| Textile                                  | 172,773   | 10.6%         | 4.6%   | 15,710    | 0.6%          | 0.0%     |
| Public Sector Commodity Operations       | 127,237   | 7.8%          | 32.1%  | 3,437     | 0.1%          | 1622.7%  |
| Agriculture, Forestry, Hunting & Fishing | 98,624    | 6.0%          | 21.1%  | 218       | 0.0%          | -56.8%   |
| Metal Products                           | 75,902    | 4.7%          | 7.1%   | 23,670    | 0.9%          | 8.3%     |
| Transport, Storage and Communication     | 73,231    | 4.5%          | 27.0%  | 55,560    | 2.0%          | -52.8%   |
| Wholesale and Retail Trade               | 53,130    | 3.3%          | -0.4%  | 3,106     | 0.1%          | 106.1%   |
| Services                                 | 48,455    | 3.0%          | 15.4%  | 1,512,041 | 55.3%         | -1.3%    |
| Others                                   | 268,091   | 16.4%         | -9.2%  | 1,011,573 | 37.0%         | 5.5%     |
|  | 1,631,686 | 100%          | 13.4%  | 2,735,801 | 100%          | -1.5%    |

#### **Gross Advances**

Gross advances of the Bank grew steadily over the last six years at a CAGR of 9.0%, closing at PKR 1,631.7 Bn at year end 2023.Whereas 11.9%, 13.1% and 10.7% of the Bank's gross advances pertain to Power, Individuals and Textile that primarily drive Pakistan's economy, Over the past six years, and more particularly in the recent years, significant growth in advances to Textile, Financial and Oil and Gas sectors is witnessed given an increasing demand following the Government's relief package for various sector.

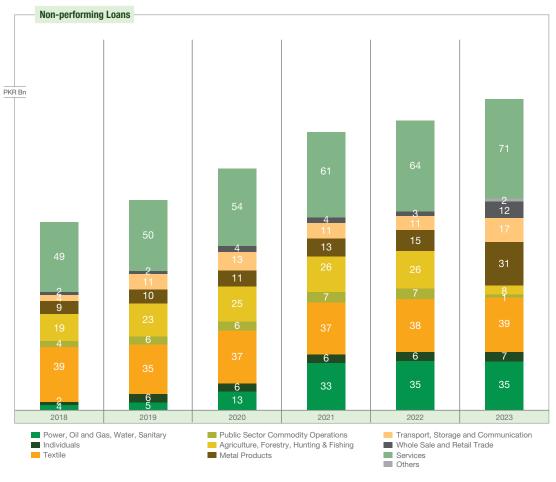


## SECTORAL CONCENTRATION

| Sector                                   | Non     | -Performing L | oans   | Specific Provisions Held |          |        |  |  |
|--|---------|---------------|--------|--------------------------|----------|--------|--|--|
|  | 2023    | (%Share)      | (%YoY) | 2023                     | (%Share) | (%YoY) |  |  |
| Power, Oil & Gas, Water, Sanitary        | 34,501  | 15.6%         | -0.8%  | 32,033                   | 15.7%    | -0.9%  |  |  |
| Individuals                              | 6,901   | 3.1%          | 6.7%   | 4,319                    | 2.1%     | -0.7%  |  |  |
| Textile                                  | 38,746  | 17.5%         | 2.4%   | 38,591                   | 19.0%    | 6.0%   |  |  |
| Public Sector Commodity Operations       | 719     | 0.3%          | 868.9% | 235                      | 0.1%     | 217.2% |  |  |
| Agriculture, Forestry, Hunting & Fishing | 7,982   | 3.6%          | 8.4%   | 5,859                    | 2.9%     | 2.5%   |  |  |
| Metal Products                           | 30,959  | 14.0%         | 16.9%  | 30,872                   | 15.2%    | 16.6%  |  |  |
| Transport, Storage and Communication     | 17,135  | 7.8%          | 15.6%  | 15,080                   | 7.4%     | 20.2%  |  |  |
| Wholesale and Retail Trade               | 11,827  | 5.4%          | 10.4%  | 11,631                   | 5.7%     | 9.6%   |  |  |
| Services                                 | 2,260   | 1.0%          | -27.2% | 1,571                    | 0.8%     | -13.3% |  |  |
| Others                                   | 69,796  | 31.6%         | 9.6%   | 63,380                   | 31.1%    | 4.9%   |  |  |
|  | 220,826 | 100%          | 7.6%   | 203,571                  | 100%     | 6.7%   |  |  |

#### Non-performing Loans

At year end of 2023, Bank's non-performing loans stood at PKR 220.8 Bn, demonstrating a 7.6% YoY deterioration. However, despite same increase in total NPL, the infection ratio has reduced from 14.27% in 2022 to 13.53% in 2023. NPL's that grew at a CAGR of 10.6% over the period under review, are more concentrated in the Oil, Gas, Sugar, Textile and Metal Products sectors. However, recently the NPL ratio has shown slight improvement as it changed from 12.6% in 2018 to 13.5% at the end 2023. Furthermore, the coverage ratio has improved from 92.9% (2022) to 92.2% at the year end of 2023.

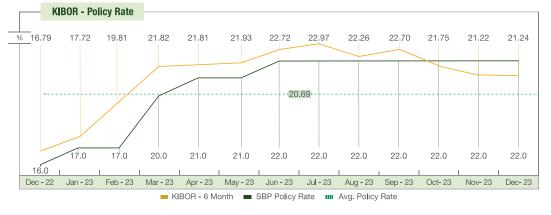


## MATURITIES OF ASSETS AND LIABILITIES

|   |           |                  |                               | 2023                 |                      |                      |                 |
|---|-----------|------------------|-------------------------------|----------------------|----------------------|----------------------|-----------------|
| Financial Position  | Total     | Upto 3<br>Months | Over 3<br>months<br>to 1 year | Over 1 to<br>2 years | Over 2 to<br>3 years | Over 3 to<br>5 Years | Over 5<br>Years |
|   |           |                  | (F                            | Rupees in Mr         | ı)                   |                      |                 |
| Assets  |           |                  |                               |                      |                      |                      |                 |
| Cash and balances with treasury banks                     | 294,993   | 191,157          | 103,836                       | -                    | -                    | -                    | -               |
| Balances with other banks                                 | 42,325    | 40,895           | 1,430                         | -                    | -                    | -                    | -               |
| Lending to financial institutions                         | 192,430   | 192,430          | -                             | -                    | -                    | -                    | -               |
| Investments   | 4,403,364 | 46,060           | 1,631,054                     | 1,304,643            | 489,322              | 649,752              | 282,532         |
| Advances  | 1,398,077 | 611,405          | 208,423                       | 74,813               | 65,862               | 153,261              | 284,313         |
| Fixed assets  | 56,974    | -                | 709                           | 2,333                | 709                  | 1,242                | 51,981          |
| Intangible assets   | 1,510     | -                | 503                           | 503                  | 503                  | -                    | -               |
| Right of Use Assets                                       | 6,934     | 3                | 169                           | 459                  | 1,022                | 1,371                | 3,911           |
| Deferred tax assets                                       | -         | -                | -                             | -                    | -                    | -                    | -               |
| Other assets  | 256,100   | 196,437          | 33,884                        | 22,370               | 757                  | 1,136                | 1,515           |
|   | 6,652,707 | 1,278,387        | 1,980,009                     | 1,405,120            | 558,176              | 806,763              | 624,252         |
| Liabilities   |           |                  |                               |                      |                      |                      |                 |
| Bills payable   | 68,000    | 43,971           | 16,020                        | 8,010                | -                    | -                    | -               |
| Borrowings  | 2,177,743 | 2,127,655        | 8,351                         | 1,073                | 1,066                | 6,559                | 33,039          |
| Deposits and other accounts                               | 3,674,359 | 968,573          | 1,296,929                     | 473,941              | 461,875              | 470,263              | 2,778           |
| Liabilities against assets subject to right of use assets | 8,265     | 6                | 192                           | 596                  | 1,095                | 1,760                | 4,616           |
| Deferred tax liabilities                                  | 720       | -                | -                             | -                    | -                    | 720                  | -               |
| Other liabilities   | 340,864   | 213,608          | 48,167                        | 26,231               | 10,936               | 21,216               | 20,707          |
|   | 6,269,952 | 3,353,812        | 1,369,658                     | 509,851              | 474,973              | 500,516              | 61,140          |
| Net Assets  | 382,756   | (2,075,425)      | 610,351                       | 895,269              | 83,203               | 306,246              | 563,112         |

### KEY INTEREST BEARING ASSETS AND LIABILITIES

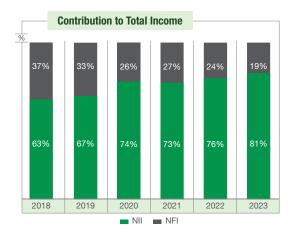
|                              |             | 2023                            |          | 2022        |                                 |          |  |  |  |
|------------------------------|-------------|---------------------------------|----------|-------------|---------------------------------|----------|--|--|--|
| Financial Performance        | Avg. Volume | Effective<br>Interest Rate<br>% | Interest | Avg. Volume | Effective<br>Interest Rate<br>% | Interest |  |  |  |
| Interest Earning Assets      |             |                                 |          |             |                                 |          |  |  |  |
| Placements                   | 145615.4    | 20%                             | 28885.2  | 109.7       | 12.4%                           | 13.6     |  |  |  |
| Advances (net)               | 1306.8      | 17.0%                           | 221.8    | 1169.4      | 7.6%                            | 141.4    |  |  |  |
| Investments                  | 3904.4      | 19.8%                           | 774.0    | 2631.7      | 13.2%                           | 348.3    |  |  |  |
| Interest Bearing Liabilities |             |                                 |          |             |                                 |          |  |  |  |
| Deposits                     | 2956.8      | 12.3%                           | 365.1    | 2655.3      | 7.9%                            | 209.6    |  |  |  |
| Borrowings                   | 2302.8      | 20.7%                           | 475.7    | 1208.4      | 13.7%                           | 166.0    |  |  |  |

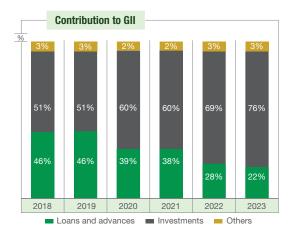


## MARKUP & NON MARKUP INCOME

PKR "Mn"

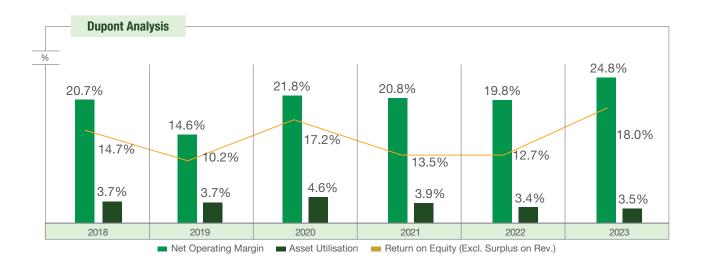
| MARK-UP EARNED  | 2023      | 2022    | 2021    | 2020    | 2019    | 2018    |
|---|-----------|---------|---------|---------|---------|---------|
|   |           |         |         |         |         |         |
| Loans and advances  | 221,787   | 141,365 | 87,347  | 99,781  | 109,646 | 69,359  |
| Investments   | 773,985   | 348,305 | 139,115 | 154,041 | 122,337 | 76,288  |
| Lending to FIs  | 27,619    | 12,815  | 3,957   | 2,374   | 5,367   | 3,593   |
| Balances with other banks   | 1,266     | 825     | 1,464   | 1,616   | 2,128   | 729     |
| Total   | 1,024,658 | 503,310 | 231,883 | 257,811 | 239,477 | 149,969 |
|   |           |         |         |         |         |         |
| MARK-UP EXPENSED  |           |         |         |         |         |         |
| Deposits  | 365,117   | 209,598 | 87,838  | 103,380 | 110,075 | 61,704  |
| Borrowings  | 6,989     | 5,117   | 6,839   | 6,930   | 6,982   | 2,942   |
| Cost of foreign currency swaps against foreign currency deposits / borrowings | 14,294    | 10,026  | 8,018   | 9,175   | 9,157   | 6,075   |
| Finance charge on lease liability against right of use assets                 | 811       | 849     | 775     | 754     | 719     | -       |
| Securities sold under repurchase agreements                                   | 468,699   | 160,895 | 30,795  | 33,417  | 40,637  | 18,581  |
| Total   | 855,910   | 386,484 | 134,265 | 153,656 | 167,570 | 89,302  |
|   |           |         |         |         |         |         |
| NON MARK-UP / INTEREST INCOME   |           |         |         |         |         |         |
| Fee and commission income   | 22,032    | 21,152  | 17,804  | 18,254  | 19,125  | 17,526  |
| Dividend income   | 5,258     | 5,207   | 4,595   | 1,901   | 3,150   | 2,613   |
| Foreign exchange income   | 7,139     | 7,450   | 6,511   | 4,073   | 6,045   | 9,490   |
| Gain on securities - net  | 4,384     | 1,138   | 6,188   | 7,886   | 2,112   | 3,932   |
| Other income  | 1,793     | 1,737   | 1,844   | 3,963   | 5,768   | 2,687   |
| Total   | 40,606    | 36,684  | 36,942  | 36,077  | 36,199  | 36,249  |





## DUPONT ANALYSIS

| Indicator                                | Formula                   |                  | Unit  | 2023  | 2022  | 2021  | 2020 | 2019 | 2018 |
|--|---------------------------|------------------|-------|-------|-------|-------|------|------|------|
| Net Operating Margin                     | PAT / Total Income        | А                | %     | 24.76 | 19.81 | 20.8  | 21.8 | 14.6 | 20.7 |
| Asset Utilisation                        | Total Income / Avg Assets | В                | %     | 3.52  | 3.38  | 3.93  | 4.6  | 3.7  | 3.7  |
| Return on Assets                         | PAT / Avg Assets          | $C = A \times B$ | %     | 0.87  | 0.67  | 0.82  | 1.0  | 0.5  | 0.8  |
| Leverage Ratio / Equity Multiplier       | Avg Assets / Avg Equity   | D                | Times | 20.61 | 18.95 | 16.50 | 17.2 | 19.2 | 19.5 |
| Return on Equity (Excl. Surplus on Rev.) | PAT/Avg Equity            | E = C x D        | %     | 17.97 | 12.68 | 13.48 | 17.2 | 10.2 | 14.7 |

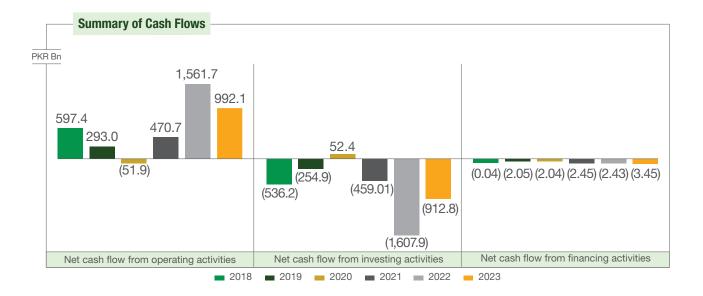


- Net operating margins of the Bank increased from 19.8% to 24.8%. Increase in the net operating margin is mainly pertains to the SBP policy rate which increase the total income.
- Asset Utilisation in term of Total Income increased to 3.5% in 2023 from 3.4% in 2022. This was mainly due to increase in policy rate by SBP which decreased the cost of deposits.
- Return on Equity during 2020 2023 remained in the range of 17.2% 18.0%. The ROE for year 2023 remained at 18.0%.

PKR "Mn"

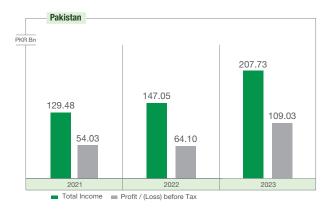
## SUMMARY OF CASH FLOWS

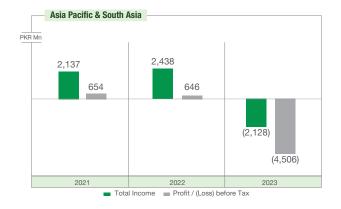
| Classification                                  | 2023      | 2022        | 2021      | 2020     | 2019      | 2018      |
|---|-----------|-------------|-----------|----------|-----------|-----------|
| Cash Flow from Operating Activities             | 992,103   | 1,561,683   | 470,702   | (51,870) | 293,000   | 597,385   |
| Cash Flow from Investing Activities             | (912,791) | (1,607,937) | (459,106) | 52,401   | (254,952) | (536,224) |
| Cash Flow from Financing Activities             | (3,454)   | (2,428)     | (2,454)   | (2,042)  | (2,046)   | (40)      |
| Cash & Cash equivalent at Beginning of the Year | 222,704   | 271,386     | 262,243   | 263,754  | 227,753   | 166,631   |
| Cash & Cash equivalent at the End of the Year   | 298,562   | 222,704     | 271,386   | 262,243  | 263,754   | 227,753   |

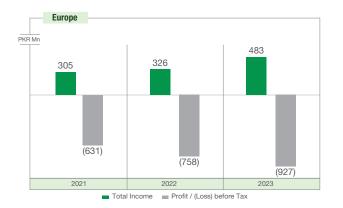


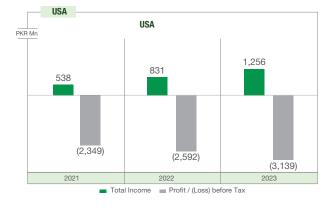
Cash Flow from Operating Activities mainly represent the core activity of the Bank i.e. mobilization of deposits. Since 2018, deposits of the Bank have shown a CAGR of 12.8%. During year 2023, there was net inflow of PKR 992.1 billion from Operating Activities. The major outflow under investing activities was on account of net investments in available-for-sale securities and investment made in held-to-maturity securities. During the year 2023, outflows of PKR 3.45 billion under financing activities were observed against payment of lease obligation.

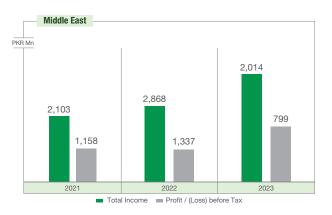
## GRAPHICAL SEGMENT



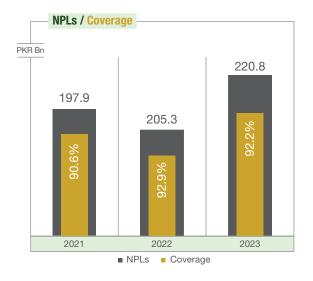








## ASSETS QUALITY AND PROVISIONS



NON-PERFORMING LOANS

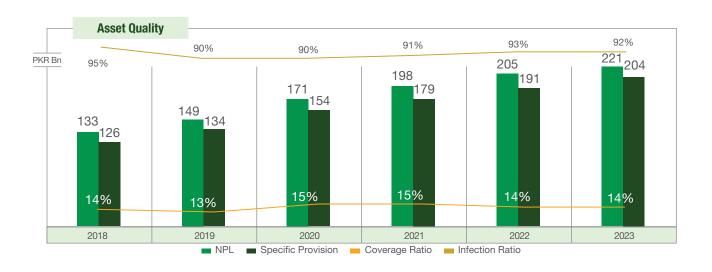
There is an increase in domestic NPLs by PKR 4.4 Bn (2.9% YoY). However, NPLs in FCY denominated loans recorded an increase of PKR 11.1 Bn mainly due to exchange impact. We prudently measure impairments in the assets portfolio and maintain robust levels of provisions. Provisions charge for 2023 amounted to PKR 14.7 Bn of which PKR 13.4 Bn was against impairment in loans, and PKR 0.5 Bn against diminution in value of investments.

Specific provisions held against NPLs stood at PKR 203.6 Bn (Dec'22: PKR 190.7 Bn) whereas general provisions stood at PKR 30 Bn (Dec'22: PKR 17.3 Bn) and NPL coverage against total NPL is 90.5%. Since IFRS 9 stands implemented effective January 01, 2024, therefore prudently some general provisions under the expected credit loss methodology have been kept over and above as required under prudential regulations.

#### PKR "Mn"

| Category-wise | 20      | 23          | 2022    |             |
|---------------|---------|-------------|---------|-------------|
| Category-wise | NPL     | Spec. Prov. | NPL     | Spec. Prov. |
| OAEM          | 2,156   | 60          | 1,781   | 73          |
| Substandard   | 6,421   | 1,560       | 5,888   | 1,440       |
| Doubtful      | 11,844  | 6,180       | 9,165   | 4,811       |
| Loss          | 200,404 | 195,770     | 188,473 | 184,387     |
| Total         | 220,825 | 203,570     | 205,307 | 190,711     |

#### Non-performing loans

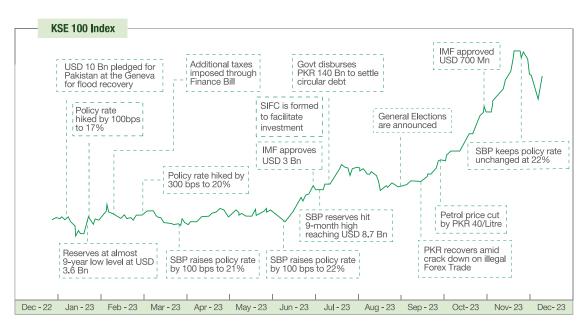


### SHARE PRICE

| NBP Share               | Mar'23     | Jun'23     | Sep'23      | Dec'23      |
|-------------------------|------------|------------|-------------|-------------|
| High                    | 26.49      | 21.65      | 27.40       | 38.50       |
| Low                     | 21.00      | 18.31      | 19.90       | 22.60       |
| Closing                 | 21.32      | 19.48      | 23.02       | 32.11       |
| Average Volume          | 305,797    | 617,737    | 1,840,056   | 3,248,921   |
| Total Volume            | 19,571,000 | 35,211,000 | 114,083,500 | 204,682,000 |
| Closing Market Cap (Mn) | 45,359     | 41,444     | 48,975      | 68,314      |

| NBP Share                  | Dec'23 | 10% Increase | 10% Decrease |
|----------------------------|--------|--------------|--------------|
| No. of Shares Closing (Mn) | 2,128  | 2,128        | 2,128        |
| Closing Share Price (Rs.)  | 32.11  | 35.32        | 28.90        |
| Market Capitalisation (Mn) | 68,314 | 75,146       | 61,483       |





## SHARE PRICE SENSITIVITY

| Market Capitalisation as of December 31, 2023     |        |
|---|--------|
| Capitalisation due to movement in share price by: |        |
| +10.0%  | 75,145 |
| - 10.0%   | 61,483 |

The following major factors have varying impact on financial performance of the Bank and market valuation of its shares

| Factor                                   | Impact  |
|--|---|
| Policy Rate                              | In the prevailing hyperinflationary environment, the State Bank of Pakistan has maintained a rising policy rate policy and the market expectations are that the policy rate will remain high in the short to near term. Any volatility in the interest rates will impact revenue and profitability of the Bank.   |
| Capital and money markets                | The Bank's investments amount to PKR 4,403 Bn, which mainly consist of high-yielding low-maturity, low-risk Government Securities. Trends in the money & capital markets have a direct impact on the Bank's financial performance.  |
| Minimum Rate<br>of Return on<br>Deposits | An expected downward revision in rate of profit payable to providers of funds generally leads to reduction in costs of funds and improvement in net interest margins earned by the Bank. Such revision can positively impact the earnings and correspondingly the share price of the scrip.   |
| Exchange<br>fluctuations                 | The Bank is a major enabler of the country's international trade. In this process, the Bank remains exposed to significant foreign currency exchange rates. Hence, the currency fluctuation also affects the Banking business.  |
| Inflation                                | Inflationary trends inflict an indirect impact on earnings of the Bank through its corresponding incremental impact on the policy rate. Higher policy rates usually lead investments into high yielding but low-risk Government papers, thus resulting in increased interest income. This, in turn, will have a positive impact on overall profitability and the share price. |
| Political Stability                      | Political stability is a prerequisite for economic growth and resilience for the Organisation as the same reduces the uncertainty and urges investors to mobilise economic activity through injecting their funds in investment avenues. Political stability will stimulate trade & business activity resultantly higher earnings for the Bank and its shareholders.          |
| Natural Calamities                       | Natural calamities are outside the control of the Bank such as natural disasters, floods and pandemics might negatively disrupt the operations of the Bank and ultimately might affect share price of the Bank.   |

## PATTERN OF SHAREHOLDING

As of 31st December

| Categories of Shareholders   | Shareholders | Shares Held   | Percentage |
|--|--------------|---------------|------------|
|  |              |               |            |
| Government Holding   |              |               |            |
| M/S. FEDERAL GOVERNMENT OF PAKISTAN  | 1            | 6,238,919     | 0.29       |
| M/S. PAKISTAN ATOMIC ENERGY COMMISSION                                       | 1            | 679,424       | 0.03       |
| FINANCE DIVISION, MINISTRY OF FINANCE, GOVT. OF PAKISTAN                     | 1            | 1,656,788     | 0.08       |
| State Bank of Pakistan   |              |               |            |
| M/S. STATE BANK OF PAKISTAN  | 1            | 1,599,845,728 | 75.20      |
|  |              |               |            |
| Directors, Chief Executive Officer, their spouse(s) and minor children       |              |               |            |
| REHMAT ALI HASNIE  | 1            | 949           | 0.00       |
| FARID MALIK  | 1            | 1,000         | 0.00       |
| Associated Companies, undertakings and related parties                       | 1            | 70,000        | 0.00       |
| NIT and ICP  | 1            | 463,078       | 0.02       |
| Banks Development Financial Institutions, Non-Banking Financial Institutions | 8            | 17,696,447    | 0.83       |
| Insurance Companies  | 5            | 17,627,322    | 0.83       |
| Modarabas and Mutual Funds   | 15           | 14,919,442    | 0.70       |
| Public Sector Companies and Corporation                                      | 5            | 113,385,860   | 5.33       |
| General Public   |              |               |            |
| a. Local   | 9,858        | 136,806,540   | 6.43       |
| b. Foreign   | 89           | 1,096,324     | 0.05       |
| Foreign Companies  | 15           | 148,170,409   | 6.96       |
| Others   | 153          | 68,854,796    | 3.24       |
| Totals   | 10,156       | 2,127,513,026 | 100.00     |

| Share holders holding 10% or more   | Shares Held   | Percentage |
|---|---------------|------------|
| M/S. STATE BANK OF PAKISTAN*  | 1,599,845,728 | 75.20      |
| * The Pakistan Sovereign Wealth Fund Act, 2023 became effective during the current period. Under<br>the said Act, the SBPs shareholding in the Bank stands transferred to the Pakistan Sovereign Wealth<br>Fund (PSWF). |               |            |

## CONSUMER & RETAIL BANKING

Our Retail & Consumer Banking is there to serve our customers every day and for all their financial needs – whether they're looking to save for future, require financing, buying their first home, saving for the future or investing for the next generation. We are serving our customers through one of the largest branch networks and the fastest digital and mobile banking experience.

#### **Deposits Mobilisation**

On the Liabilities front , 2023 was definitely a year to write home about for our retail banking group. We offer a comprehensive deposit product suite to our customers. This year we achieved over 41% YoY growth as compared to industry growth rate of around 22%. The PKR 860 Billion growth was achieved despite an attrition of over Rs 130 Billion related to TSA transfers. Our average CA and average CASA deposits grew by 8% each during the Year 2023.

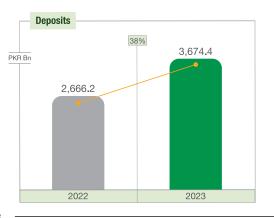
| Deposit                  | 2022    | 2023    | Growth |
|--------------------------|---------|---------|--------|
| Absolute Current account | 403.7   | 1,063.0 | 163%   |
| Average Current account  | 573.2   | 616.7   | 8%     |
| Average CASA             | 1,797.1 | 1,949.2 | 8%     |
| Total Deposit            | 2,089.4 | 2,950.3 | 41%    |

Promoting financial inclusion in the country, we offered new savings deposit products to attract individual CASA NTBs, especially in segments e.g, women, and high networth individuals.

| NTB Performance | 2022 | 2023 | Variance |
|-----------------|------|------|----------|
| NTBs Opened     | 351K | 425K | 21%      |
| NTB-Women ACs   | 96K  | 140K | 46%      |

This focus on organic growth helped us reduce concentration on government sector deposits from 31% of total deposits in 2022 to 23% in 2023. PKR Billions

| Segment    | 2022    | Share | 2023    | Share |
|------------|---------|-------|---------|-------|
| Fed. Govt. | 645.3   | 31%   | 690.8   | 23%   |
| Others     | 1,444.1 | 69%   | 2,142.7 | 77%   |
| Total      | 2,089.4 | 100%  | 2,950.3 | 100%  |



#### **Debit Card Activation**

Fresh debit card activations by RBG customers have grown by around 575K in 2023 i.e. a growth of approx. 118% over last year.



#### NBP Izafi Munafa Account

We introduced NBP Izafi Munafa Savings Account in April 2023 to offer the high net-worth individuals attractive profit rates with monthly profit payout. The product offers a tierbased profit rate structure to reward balance maintenance and is also packed with other value-added features e.g., waiver of locker fee.

We procured around 25K NTB accounts nationwide with a portfolio balance of approx. PKR 45 Billion within a span of just 9 months since its launch i.e. April to December 2023. The non - KLI regions (regions other Karachi, Lahore Islamabad) have contributed for around 75% of the total Izafi Munafa portfolio whereas their contribution in overall bank deposits is under 50%.



#### **Promoting inclusivity**

We opened over 10K Asaan accounts in 2023 through Bulk Account opening of flood affectees of Sindh, to support the provincial government in facilitating the unbanked flood affectees of Sindh. With 140k NTB female accounts during 2023, female active accounts portfolio stands increased by

Financial Statements

around 25% from 792K accounts in 2022 to 990K accounts at end 2023.

As part of our strategy to convert the entire bank into Islamic mode of banking in line with the Federal Shariah court directives, our Retail Banking Group has opened 50 new Islamic banking windows, taking the total to 150. Their Islamic deposit portfolio grew by over 5 times during 2023 i.e. from Rs 1.3 Billion to Rs 6.5 Billion.

#### **Consumer Assets - Advances**

Cognizant of the overall economic environment in the country, Consumer Assets at RBG adopted a somewhat selective growth strategy, thereby focusing consumer advances that are secured and collateralized.

#### **Empowering Salaried Individuals**

NBP Advance Salary stands as a beacon of financial support for salaried individuals mostly in the public sector. This personal loan facility serves over 265K families, with total outstanding of PKR 90 billion. Disbursements increasing by 30%, amounting to approximately Rs. 36 billion.



#### **Financing Against Gold**

To support the rural economy, we offer financing against gold for both Agriculture and Consumer sector. In 2023, our Retail Baking disbursed a total of PKR 78.8 Billion to more than 166K borrowers. This depicts a 26% YoY growth in our portfolio and is a testament to our commitment to supporting rural economy. The State Bank of Pakistan has honored NBP with an "Exceptional" rating, acknowledging our significant contributions to the agricultural sector. This accolade was based on a comprehensive scoring model, developed by the Agricultural Credit Advisory Committee.

#### **Empowering Female Borrowers**

During 2023, the number of female borrower accounts surged from 30,664 to 36,525, reflecting an increase of 20%. Concurrently, disbursements to female borrowers

escalated from PKR 11.5 Billion to PKR 17.0 Billion. This progress is a testament to our dedication to fostering inclusivity and supporting the economic empowerment of women.

#### **Housing Finance**

Our Housing Finance Division offers products secured by mortgage of properties that include Low-Cost Housing Scheme (LCHS), Saibaan Housing Finance, Roshan Ghar – Solar Finance and Secured Running Finance (SRF) Mortgage. HFD this year launched two new products i.e. Roshan Ghar (Solar Finance) to align with green energy drive of GoP and SBP, and Secured Running Finance (SRF) against Mortgage. In addition to this, development of Loan Origination System (LOS) for Solar and Home Finance also took place in 2023.

#### **Retail Sales Initiative**

Our Retail banking launched strategic initiatives this year to build a strong & robust sales team of 150 RMs to establish a robust sales and business oriented culture in the bank and to increase the customer base by introducing new to bank accounts across the network.

This plan aims to:

- Extend outreach of the bank beyond the branch with feet on street.
- Develop a more customer-centric approach being ambassadors of NBP and its products.
- Act as extended arms of the Branch for new business solicitation and ensure more efficient communication between the bank and the customer.

The Retail Sales team is focused towards generating lowcost NTB-CASA accounts, reducing the reliance on highcost and big-ticket accounts as well as on government deposits. Moreover, the team is also actively engaged in cross-selling the Retail asset products, debit card and mobile application activations.

In a short span of around one year, the team has delivered an astounding achievement by building a portfolio of low cost CASA accounts with a volume of Rs 36Bn, contributing around 9% of the Retail deposits growth, as well as around 22K loans in the Retail asset portfolio with a contribution in total Retail assets disbursements of almost 6%.

#### **Institutional Sales**

Our Institutional Sales Division has taken a number of initiatives in the arena of Employee Banking arrangements by providing customizable financial solutions to institutions through complimentary services on Bank's liability products and concessions on Bank's asset products to attract salary accounts and address the financial needs of employees of our institutional clients. During 2023, ISD efficiently created robust footprints in the trajectory of "Employee Banking" arrangements.

## CORPORATE & INVESTMENT BANKING

The Corporate & Investment Banking handles one of the largest corporate portfolios amongst all peer banks in Pakistan and constitutes major advances and trade finance portfolio of the NBP. With its presence in all major cities of Pakistan, CIBG is well-positioned to cater to the banking & financial needs of all its local corporate customers, multinationals, and government entities by offering a wide spectrum of financial products & services ranging from working capital solutions to structured trade finance, medium to long term Demand Finance for growth & maintenance capex, advisory to syndication, supply chain to receivable financing and cash management to deposit mobilisation and custodial services. CIBG remains abreast with the varying business dynamics and remains pro-active for a well-informed decision making that will not only help clients navigate out of the crises but will also foster the broader vision of the bank.

Carrying NBP's vision of 'Enabling Sustainable Growth and Development', the product and solution offerings are suitably structured considering a client's risk profile, appetite, and specific needs. CIBG's role has been pivotal in development of Pakistan's industrial infrastructure. CIBG offers integrated supply chain solutions to the corporate houses with One Bank approach. Our well diversified loan portfolio comprises of Power, Textile, Telecoms, Fertilizer, Consumer Goods, Cement, Sugar, Construction, Real Estate, Steel, and many other important segments of our national economy. With a focus on client satisfaction through efficient relationship management, CIBG endeavors to be the leading partner for businesses and help in growth of country's economy. CIBG supports the cause of national economy and offers customized and integrated solutions to the diverse and varying business needs of our select names with a key focus on revival of stressed names in our portfolio in a rapidly changing business service to its clientele:

#### **Regional Corporate Centres**

To serve our clients better and to broaden the business base of our outreach, our highly experienced Regional Corporate Centre (RCC) relationship management teams are located close to our clients in Pakistan's six major cities namely Karachi, Lahore, Islamabad, Rawalpindi, Faisalabad and Multan. These RCCs provide on-theground coverage to our clients to meet their wide ranging, multifaceted, and constantly changing financial needs.

#### **GOP & Specialised Agencies Division**

GOP & Specialised Agencies Division (GOPSA) within CIBG covers all priority Government of Pakistan (GoP) relationships within NBP from a single window. It provides dedicated & personalised banking services to all Government Ministries/Departments and Specialised Agencies of Government of Pakistan. The basic intent of this Specialised Division is to improvise and strengthen our Business with the major stakeholders (Government of Pakistan and Specialised Agencies) and put a face to manage these valuable/sensitive yet critical relationships. Since inception, GOPSA Division has provided superior service and best practices from a single point of contact / One Stop Shop (OSS).

#### Trade Finance Division

For providing dedicated centralised services to corporate clients, a Specialised Trade Finance Division has been working within CIBG with a team of experienced trade professionals for efficient handing of all trade related transactions for our clients. For leveraging the global trade finance network and our correspondent banking arrangements, NBP's Trade Finance team supports exporters and importers by securing and financing their international trade transactions.

#### **Investment Banking Division**

CIBG's Investment Banking Division specializes in Capital Markets, Project Finance, Advisory Services, Corporate Finance, Syndication, Agency, Trustee Services, Escrow Services, Mergers, Acquisitions, Divestitures, & Bond Underwriting. Over the years NBP has successfully exhibited its proven capability to act as a lead arranger and underwriter for a variety of corporate & capital market transactions. It is also caters to the needs of real estate sector of Pakistan.

#### **Cash Management Division**

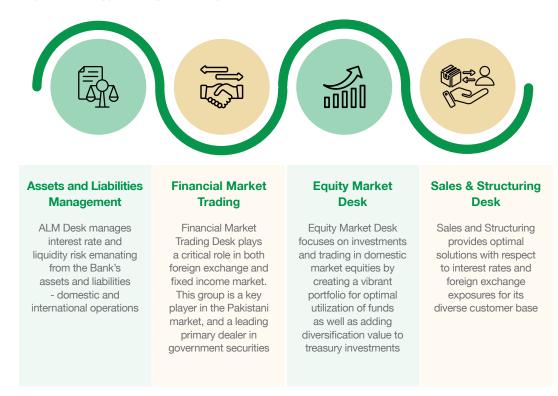
NBP, through its Cash Management Division provides customized solutions to our clients to improve their overall cash management efficiency and day-to-day business needs through transactional partnership with our customers to bridge their fund flow gap.

#### Major transactions executed by CIBG:

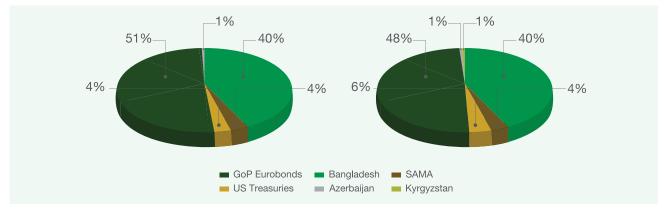
- Facilitated the Privatization Commission of Pakistan in the successful closure of the privatization process of Heavy Electrical Complex (HEC), a 3,000 MVA / annum Power Transformer Manufacturing Facility in Hattar Industrial Estate, KPK Province, as Joint Financial Advisor by way of direct sale and transfer of controlling stake to the buyer M/s IMS Engineering (Pvt) Limited, for a transaction consideration value of PKR 2,162 million.
- Established LCs amounting to total USD 41.50 Million on behalf of Higher Education Commission (HEC) for import / purchase of 100,000 laptops under the project titled "Prime Minister Youth Laptop Scheme-HEC".
- Established import contracts worth over PKR 8,200 million wherein the said arrangement will facilitate WAPDA in procurement of equipment and machinery for its hydel projects which are vital for clean and low-cost power in the country.
- NBP, in its capacity as the sole-lead advisor, issued Stand-by Letters of Credit (SBLCs) for and on behalf
  of the Government of Sindh (GOS) in amount of approx. PKR 27,200 million for the purpose to secure the
  payment obligations of GOS towards its commitment in Nabisar Vajihar Water Works Project Limited an
  infrastructure project being set-up under the GOS Public Private Partnership scheme in Thar, Sindh. The
  project holds critical significance not only for the development of Thar Block-I coal mining but also for the
  sustainable development of the region.
- NBP acted as Mandated Lead Advisor & Arranger for arranging a multiple set of Syndicated Term Finance Facilities in total amount of approx. PKR 190,000 million for the purpose of payment of outstanding liabilities of DISCOs / Power Sector, through Central Power Purchasing Agency Guarantee Limited (CPPA-G). The facility was extended for a period of up to 5 years (inclusive of 2 years' grace period) and secured against GOP Guarantee. NBP participated with a total amount of PKR 36,778 million in the multiple Syndicated Term Finance Facilities arrangement for the purpose of payment of outstanding liabilities of DISCOs / Power Sector.

# TREASURY & CAPITAL Markets

The Treasury & Capital Markets Group serves as the central hub for overseeing the bank's liquidity, foreign exchange, and investment portfolios. Its primary objective is to efficiently deploy funds in alignment with the bank's strategic objectives, taking into consideration the global and domestic market dynamics. TCMG strategically monitors exchange rates, equity values, and interest rate fluctuations, ensuring a proactive approach to navigating market trends. In addition, TCMG caters to a diverse clientele for their foreign exchange and fixed-income requirements, supplementing the overall product suite of the bank.



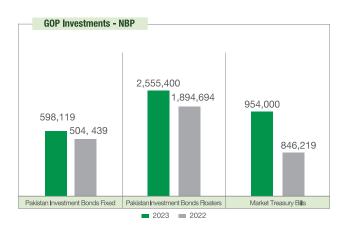
NBP Treasury & Capital Markets Group functions on four key components – Financial Market Trading (FMT), ALM, Sales & Structuring (SS), and Equity Markets (EMD). ALM is tasked with managing interest rate and liquidity risks stemming from the Bank's assets and liabilities, covering both domestic and international operations. This unit embraces a flexible approach, adapting to shifts in the market environment to ensure resilient performance. FMT plays a crucial role in both foreign exchange and fixed income markets, solidifying its position as a significant player in the Pakistani market and a leading primary dealer in government securities. SS provides optimal solutions for interest rates and foreign exchange exposures catering to a diverse customer base. EMD focuses on investments and trading in domestic market equities, crafting a dynamic portfolio for efficient fund utilization and enhancing diversification value in overall treasury investments.



Equity Market team has remained vigilant and focused actively seeking to capitalise on investment opportunities to enhance portfolio returns. The portfolio is well aligned to reap benefits in 2024.

Overall, TCMG demonstrated resilience by adjusting the composition of investment portfolio shifting towards floater investment to adapt and counterbalance shifting dynamics interest rate environment. Additionally, through prudent exchange rate risk management TCMG successfully met its exchange income goals and targets despite challenges posed by volatile exchange rate, declining trade volumes, scarce availability of FX liquidity and heightened political uncertainty, which were further compounded in terms of both longevity and intensity.

The fact that TCMG is persistently considered as a leading FX bank and rated as one of the top Primary Dealers for Government Securities bears testament to our expertise in providing FX and investment solutions to our diversified clientele. Furthermore, TCMG has made steady progress in strengthening controls and compliance environment by focusing on people, culture and systems.



|                         | 2023   | 2022   |
|-------------------------|--------|--------|
| FY GDP - IMF/World Bank | -0.2%  | 6.00%  |
| CY CPI Average          | 30.76% | 19.29% |
| CY Policy Rate          | 22.00% | 16.00% |
| CY USD/PKR              | 281.86 | 226.43 |
| CY KSE-100              | 62,451 | 40420  |
|                         |        |        |

| Particulars                             | 2023      | 2022      | YoY |
|---|-----------|-----------|-----|
| Pakistan Investment<br>Bonds - Fixed    | 598,119   | 504,439   | 19% |
| Pakistan Investment<br>Bonds - Floaters | 2,555,402 | 1,894,694 | 35% |
| Market Treasury Bills                   | 954,000   | 846,219   | 13% |
| Total Investments                       | 4,107,521 | 3,245,352 | 27% |

#### Key achievements for 2023:

- In the face of a challenging economic year characterised by rising commodity prices, which contributed to high inflation and prompted a shift in interest rate cycle with State Bank of Pakistan increasing Policy Rate from 16.00% to the current 22%, TCMG strategically adjusted its investment portfolio of domestic GoP investment mix with focused shift towards floater investments, aiming to mitigate adverse effects of interest rate hikes.
- TCMG registered hefty capital gains of over PKR 4.4 Bn along with substantial dividend income of PKR 5.2 Bn
- Overall exchange income surpassed budgeted targets with a marginal year-on-year increase despite 13% lower trade volumes.
- Commenced automation of various functions, including Investor Portfolio Securities products, and automation of ALM and FTP.
- To bolster its policy and procedural framework, TCMG has revised its governing procedural documents. This entails introduction of new manuals for Equity Market Division and Fixed Income Sales, alongside updates to its ALM and FX/Rates trading manuals.
- Recognition of NBP by State Bank of Pakistan as one of the top-performing primary dealers in the market attests to our proficiency in achieving Primary Dealer targets, distribution to non-bank clientele, engaging in active market making, and dynamically contributing to price discovery of fixed income securities. This acknowledgment underscores our commitment to meeting expectations and investment requirements of our diverse clientele.

# DIGITAL Banking

In its pursuit of becoming a trailblazing digital financial institution, NBP is harnessing proven state-of-the-art digital technologies to redefine the accessibility, convenience, and efficiency of banking services for both customers and the citizens of Pakistan.

As of 2023, our commitment to digital evolution is apparent through several key projects. The ongoing Digital Wallet and Contactless Payments initiative aligns with the forecasted growth in digital payment solutions. Simultaneously, our revamped Mobile Banking Application caters to the surging reliance on mobile platforms for banking interactions. These endeavors, coupled with our role as leaders in government payments and mandates, exemplify our dedication to seamless operations through NBP Payment Pro.

# 1. SEAMLESS. SMART. YOURS:

#### NBP Digital App, Transforming Banking into a Personalised Journey

With the successful reimagining of digital banking through the relaunch of the NBP Digital App, boasting a modern design and an enriched customer experience now available in Urdu, we are positioned to become the preferred app for customers. Our app goes beyond traditional banking, offering self-service features such as WHT tax certificates, and account maintenance certificates, theme customization, and enhanced personalisation. We envision covering all financial needs by introducing features like stock options, utility bill payments, fee payments, and more. NBP's strategic shift to a SaaS model ensures scalability, reflecting our commitment to providing innovative and scalable solutions. The recent launch of RAAST P2P, including QR code functionality, has propelled the mobile app to process over 140 million transactions, totaling around PKR 1 trillion in value. This milestone underscores our advancements in the digital landscape and reaffirms our commitment to delivering comprehensive financial solutions to our valued customers.

#### **Our Digital Evolution Continues**

In 2023, NBP experienced significant steps in its digital banking transformation, surpassing the early stages with remarkable success. The response from both staff and customers was nothing short of overwhelming, affirming the positive impact of the initial launch of basic digital banking features. Throughout the year, NBP continued to make substantial progress in its digital evolution, unveiling innovative solutions and services that echoed with its user base. The highlights of NBP's digital banking journey in 2023 showcase not only the ongoing commitment of the institution to technological advancement but also the sustained enthusiasm and engagement from both internal and external stakeholders. As NBP advances, it remains dedicated to delivering cutting-edge digital experiences, solidifying its position as a leader in the everevolving landscape of digital finance.



## 2. EMPOWERING CUSTOMERS, ELEVATING LIVES

# NBP Debit Card - Where Performance Meets Excellence in Every Transaction

Surpassing all expectations, our debit card has achieved an astounding annual transaction value exceeding PKR 1.1+ Trillion, signifying unparalleled trust and customer preference for NBP Digital. Notably honored by 1LINK as one of the Highest Issuers of PayPak cards in a quarter and by Golootlo with the Innovative Debit Card Partnership Award 2023. With an impressive capability of 156+ transactions per minute and a value of PKR 36k+ per second, our card is not just a symbol of innovation but a testament to our commitment to delivering cutting-edge solutions. Furthermore, by seamlessly integrating UPI contactless payments, we continue to lead in innovation, ensuring secure and convenient transactions.



# 3. ELEVATING ACCESS

# Introducing Advanced ATMs Nationwide, Redefining Convenience and Security:

Our existing ATMs fleet has effectively catered to our customers, enabling over 100 transactions per minute and disbursing approximately PKR 24,000 per second. Taking a proactive step to improve customer convenience, NBP has commenced upgrading its ATM fleet, beginning with the installation of over 190+ state-ofthe-art ATMs across the country next year. These next-gen terminals will be designed to elevate the banking experience for customers by incorporating advanced features for enhanced security. This strategic expansion emphasizes our unwavering commitment to providing accessible, secure, and innovative banking solutions in line with the evolving needs of our customers. Stay tuned for a future where NBP continues to lead in pioneering advancements for a more seamless and secure banking experience.



# **4.** GOVERNMENT INITIATIVES

# Pioneering Solutions for Inclusive and Efficient Governance:

NBP proudly leads transformative initiatives like Bulk Account Opening for Sindh Flood Effectees, Custom Solutions for BISP beneficiaries facilitating real-time account opening through API integration, Government Billing Collection, and Targeted Subsidy Platform. As we actively contribute to ongoing projects, we're gearing up for more mega-government endeavors in the future. In our commitment to continuous improvement, Reverse Bill Aggregation on 1-Bill, with the initial focus on BEOE was launched.

Moreover, NBP is enhancing its Bill Payment Services by enabling additional utility companies through the NADRA Billing Aggregator. This expansion aims to provide our customers with a comprehensive suite of services, reflecting our dedication to meeting diverse financial needs. These initiatives showcase our commitment to inclusivity, responsiveness, and effective resource allocation. These projects not only represent a step towards a more equitable society but also align with our core values of progress, empowerment, and social responsibility.



# 5. Empowering tomorrow

#### Seamless Digital Onboarding Framework

We are thrilled to unveil our Digital Account Opening services, aligning seamlessly with the State Bank of Pakistan's Customers' Digital Onboarding Framework. This marks a significant leap in banking convenience, offering a quick, secure, and swift process for NBP customers to open accounts digitally. With a commitment to technological innovation, we are paving the way for a future where banking is not only accessible but also redefined by efficiency and security.



# FINANCIAL STREAMLINING VIA DIGITALIZATION

#### **Driving Efficiency & Optimization**

Through our several strategic and innovative digital initiatives and process optimization projects, we have successfully saved around PKR 400+ Million, showcasing our commitment to modernization and efficiency. This substantial cost-saving initiative not only reflects our dedication to innovation but also positions us as pioneers in delivering cost-effective and advanced solutions.

# 7. REDEFINING CUSTOMER EXPERIENCE

#### **Through Multi-Channel Engagement**

Soaring to new heights of customer satisfaction, we are delighted to introduce a new range of services through multiple channels. From easily tracking Complaint Status to the seamless convenience of Card Blocking, Cheque-book and Instrument Management, our commitment to providing a superior customer experience is unwavering. Additionally, initiatives like Dormancy Removal and Enhanced IVR Customer Care further exemplify our dedication to meeting and exceeding customer expectations. Under the umbrella of Integrated Contact Center services, we are gearing up to provide personalized assistance for account inquiries, transaction support, and product information from all digital channels. By embracing a multi-channel approach, we aim to ensure that our customers have access to a diverse array of services, making their interactions with us efficient, responsive, and ultimately satisfying.





#### **Beyond the Horizon 2023**

## Empowering Tomorrow: Leading the Digital Revolution in Banking Excellence

Looking beyond the horizon, our digital banking roadmap is marked by a strategic vision, responding to industry trends and the evolving needs of our customers.

Initiatives like USSD, SMS & WhatsApp banking are set to make banking more accessible and convenient, nurturing financial inclusivity via mobile devices. The introduction of a digital wallet will redefine customer transactions, providing a secure and user-friendly platform. Launching a new advanced Loan Origination System (LOS) will revolutionise and streamline lending processes, ensuring enhanced efficiency and a customer-centric experience.

Dedicated to elevating customer service, Integrated Contact Centers will redefine interactions, offering a unified and efficient support system. Venturing into E-commerce will expand our service horizon, providing customers with a comprehensive digital banking experience. The Acquiring Business initiative aims to fortify our presence in merchant services, facilitating seamless transactions for businesses.

The establishment of a Digital Lab exemplifies our commitment to continuous innovation, serving as a hub for ideation and experimentation in the digital space.

Lastly, the onboarding MasterCard Scheme will contribute to expanding our payment ecosystem, ensuring wider acceptance of our financial products.

Complemented by our enhanced mobile banking application, shaped by extensive customer feedback and market research, these initiatives collectively propel us into the future. They are designed to ensure our sustained relevance in a cashless economy and solidify our leadership in government payments. Notably, the seamless operations of NBP PaymentPro for corporate transactions underscore our commitment to operational excellence. These strategic pursuits reflect our dedication to customer-centric innovation, industry foresight, and operational excellence. By embracing these transformative projects, we are not only poised to meet but exceed the evolving expectations of our customers, positioning ourselves as leaders in the dynamic landscape of digital finance.

#### **Power by Digitisation**

#### Driven by Digital, Enabling Tomorrow:

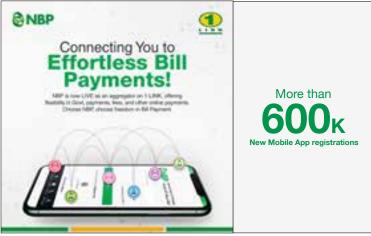
Envisioning NBP as a one-stop financial hub, we aim to fulfill all customer needs through all channels such as Internet Banking (IB), Mobile Banking (MB), Cards, ATMs, and other digital channels. Our goal is to provide a comprehensive, integrated suite of services for a seamless and superior banking experience.

#### **DBG Objective**

DBG aims to spearhead a transformative agenda focused on revolutionising bank's approach to business and customer interactions. Our objective is to comprehensively revamp and digitise both internal bank operations and customer-facing services. This includes prioritising Financial Inclusion, cultivating a robust Digital Ecosystem, and enhancing the overall Customer Experience. DBG strives to integrate innovative technologies, optimize workflows, and create a robust and integrated digital infrastructure.

#### **Statistics**





# NBP AITEMAAD ISLAMIC Banking group

Alhamdulillah, NBP Aitemaad Islamic Banking Group posted pre-tax profit of Rs. 3.53 Billion for the year ended December 31, 2023 as compared to Rs. 2.30 Billion during the previous year and observing 54% YOY growth. NBP Aitemaad earned net spread Rs. 7.82 Billion as compare to year 2022 Rs. 5.06 Billion and recorded 55% YOY growth, while total operating income was Rs. 8.20 billion during the year under review which is 48% higher than previous year Rs. 5.54 billion. This improvement was due to volume growth (YOY) in average deposit and earning assets along with high policy rate environment. Despite the high inflationary pressure, operating expenses increased by 15% to Rs. 3.50 billion versus last year Rs. 3.05 Billion.

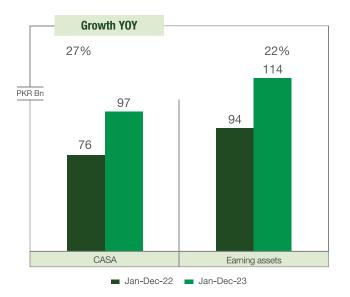
NBP Aitemaad closed deposits at Rs. 113.80 Billion for the year ended December-2023 as compared to last year Rs. 93.59 Billion having 22% YOY growth, while CASA growth has been 27% YOY. Total deposit customers stood at 249,939 at end of 2023 with increase of 26,313 (12%).

NBP Aitemaad increased its gross financing portfolio by Rs. 27.64 Billion to close the year end at Rs 74.67 Billion as compared to Rs. 47.04 Billion at the end of December-2022, exhibiting a YOY growth of 59%. NBP Aitemaad managed to recover monthly installments from Hascol, 100% provided for in Dec-21. Unprecedented policy/KIBOR rate, challenging, tough and uncertain macroeconomic environment during the year also impacted selective financing portfolio of Islamic Banking business. By adopting prudent and conservative approach, reasonable subjective provisioning has been created to absorb further adverse situation in this portfolio. The financing portfolio comprises corporate customers, located in Karachi, Lahore, Islamabad and Multan. Strategy is to continue booking top tier corporate customers, albeit cautiously.

NBP Aitemaad's gross investment decreased to Rs. 51.67 billion in December-2023 from Rs. 54.01 Billion in December-2022 due to repayments during the year. Overall earning assets increased to Rs. 126 Billion in December-2023 from Rs. 101 Billion in December-2022, depicting 25% YOY growth.

Alhamdulillah in 2023, NBP Aitemaad Islamic Banking has introduced a new financing product 'Running Musharakah' for corporate / commercial



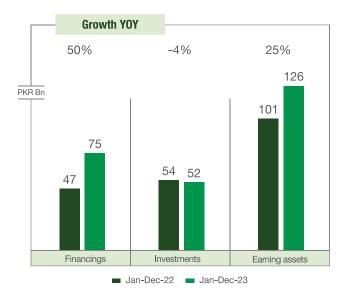


customers and also upgraded its deposit products scheme and digital banking features in view of the market trend.

NBP Aitemaad has also expanded its Islamic Banking Windows (IBWs) network from 50 to 150 IBWs during the year and committed to further extended upto 250 IBWs and Conversion of 50 Conventional Branches into Islamic Banking by the end of 2024. Furthermore, NBP Aitemaad has initiated the plan for conversion of conventional products in a Shariah compliant way and upgrading the Core Banking Application (CBA) with the compatibility of Islamic Banking products and services.

A bit decrease in Home Remittance transactions, stood at 288,525 for the year as compared to last year 322,690 due to economic slowdown and uncertainty on rupees-dollar parity. Cards Activation increased to 79,035 as of December-2023 from 54,692 in 2022, 45% up YOY. Further, NBP Aitemaad activated 23,036 digital banking during the year and closed at 42,300, 220% up YOY.

NBP Aitemaad's total assets/balance sheet footing increased to Rs. 140.16 billion in December-2023 from Rs. 109.30 billion in December-2022 recording significant growth of 28% during the year under review.



# HUMAN RESOURCE Management

## Workforce Diversity

NBP has demonstrated a strong commitment to workforce diversity by implementing various initiatives. The Bank introduced exclusive female batches in IT and Operations departments, contributing to a notable increase in female representation. The successful onboarding of 122 female staff in 2023, which is 22% of total hirings, reflects the bank's dedication to achieving Diversity, Equity and Inclusion goals.



## **Inclusive Hiring Practices**

NBP has taken decisive steps in inclusive employment practices, employing 167 individuals with disabilities, representing 1.1% of its workforce. The institution's partnerships with Organisations like NOWPDP, ConnectHear, and Purple Tuesday highlight its commitment to creating an inclusive hiring environment. NBP's recruitment policy tailored for people with disabilities and sensitization programs contribute to a more equitable hiring process.





## Internship Programs and Continuous Improvement:

NBP's Specialised internship program accommodating 12 PWD interns across Pakistan showcases its commitment to fostering inclusivity from the early stages of career development. Insightful feedback sessions with colleagues with disabilities underline the Bank's dedication to continuous improvement and creating an optimal work environment.

#### **Recognition and Awards**

NBP's commitment to DEI has garnered significant recognition, notably at the Global Diversity, Equity, and Inclusion Benchmarks Awards 2023, where the institution excelled across seven categories. This external recognition highlights the effectiveness of NBP's initiatives and its leadership in promoting diversity and inclusion.



# NBP's Collaborative Commitment, Empowering Financial Inclusion through Partnerships

National Bank of Pakistan (NBP) partners with NGOs like Purple Tuesday, NOWPDP, and ConnectHear to promote financial inclusion for persons with disabilities. These partnerships aim to create accessible banking services, employment opportunities, and inclusive financial programs tailored to the needs of individuals with disabilities. They strive to foster an inclusive society by breaking down barriers and providing equal opportunities for all.

#### Exploring Excellence: Insightful Industrial Visits for Collaboration and Improvement

The purpose of industrial visits by the OE (Organisational Effectiveness) division team to Organisations like NOWPDP, ConnectHear, Purple Tuesday and KVTC (Karachi Vocational Training Centre) is to foster collaboration, learn best practices, and explore opportunities for partnerships or improvement in operational processes. These visits aim to gain insights into different industries, exchange knowledge, understand operational methodologies, and potentially implement innovative strategies within their own operations to enhance efficiency and effectiveness.

#### NBP's Commitment to Equality: Equal Pay and Inclusive Career Development Initiatives

NBP ensures equal opportunities across age, gender, ethnicity, and culture. Career opportunities are extended through batch and lateral hiring, with a notable 22% of females hired in the year 2023. Equal pay opportunities are provided, and there is no gender-based disparity in pay scales. Our promotion policy, approved by the board, ensures a fair process without discrimination. Every eligible employee has an equal opportunity during the promotion process.



#### **Induction Programs**

The Banks conducted induction programs across various segments, welcoming diverse talents such as Account Opening Officers, General Banking Officers, Agri Field Officers, AML Analysts, CA Trainees, and Senior/IT Officers. Particularly noteworthy were the Specialised training programs focusing on leadership, compliance, recovery tools, business continuity, agrilending risks, and digital banking.

#### **Empowering an Inclusive Workforce**

With a commitment to diversity and inclusivity, the Learning & Development Division led initiatives that left a lasting impact. A total of 9520 staff members, both male and female, and 850 women champions underwent Gender Sensitivity Training.



#### eLearning Programs: Nurturing Knowledge in Sustainable Banking

The development of eLearning programs on AML/CFT/CPF Regulations, Gender Sensitisation, Insider Training, Operational Risk Management, and Green Banking demonstrated our commitment to staying abreast of evolving standards and fostering sustainability in banking practices.

#### National Financial Literacy Program (NFLP) - II Empowering Communities

The division, through NFLP-II, not only met but exceeded its targets, conducting 294 classroom sessions and 58 street theatres. With a strong focus on inclusivity, 52% of the 12,174 participants trained were females. The success extended beyond training, with a remarkable 78% increase in accounts opened, contributing to financial empowerment at the grassroots level.



#### **Employee Relations Division**

In adherence to the Environmental, Social, and Governance (ESG) standards, the Employee Relations Division has pursued strategic objectives aimed at promoting a culture of transparency, efficiency, and ethical conduct within the organisation.

#### **Nurturing a Disciplined Workforce**

The division successfully conducted comprehensive training sessions for HR officers, investigators, and enquiry officers, focusing on the Employee Discipline Policy (EDP) and Disciplinary Process. These sessions, spanning Karachi, Hyderabad, Multan, Peshawar, Islamabad, and Gilgit Baltistan, reached over 200 employees. This initiative not only strengthened internal compliance but also contributed to the professional development of our workforce.

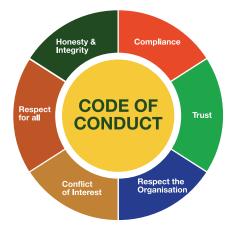
#### **Quick Complaints Resolution**

A relentless focus on constant and vigorous follow-ups has led to a notable reduction in the turnaround time (TAT) for complaints resolution, decreasing from 7 days to an impressive 4.4 days in 2023. This achievement underscores our commitment to prompt and fair resolution, promoting a positive work environment

#### **Fostering Ethical Practices**

Ethical Conduct Officers (ECOs) play a multifaceted role in conducting fact-finding reports, investigations, and mystery shopping of branches. Regular Virtual meetings are held to enhance their performance and clarify their roles, ensuring ethical conduct is at the forefront of our Organisational values.

By prioritizing employee well-being, ethical practices, and efficient processes, the Employee Relations Division continues to contribute significantly to the bank's commitment to ESG standards. These initiatives not only strengthen internal governance but also underscore our dedication to creating a workplace that prioritizes transparency, fairness, and sustainability.



#### **Training Programs**

NBP's Human Resources team has implemented tailor-made Diversity and Inclusion (D&I) training programs, addressing both technical and soft skills. The presence of 300 women's champions actively propagating D&I awareness is a standout feature, surpassing set targets and contributing significantly to employee development. Specialised behavioral training and comprehensive D&I coverage within customized programs further reinforce the Bank's commitment to fostering an inclusive workplace culture.





#### **Employee Well-Being and Engagement**

The bank's commitment to employee well-being is evident through initiatives like health and well-being sessions and virtual engagement programs. Events such as 'PINKtober,' Diabetic, and Cardiac Arrest Awareness Programs demonstrate a holistic approach to employee health. NBP Celebrated International Day of Sign language & Virtual engagement initiatives tailored for employees with disabilities which ensured active participation, creating an inclusive atmosphere. NBP also celebrated International Women's Day to recognize and acknowledge the achievements of our female employees. In addition to the celebrations for International Women's Day, National Bank of Pakistan also celebrated events for the festivals of Holi and Navroz. In line with our DEI efforts, we also celebrated National Working Women day. Our aim is to promote inclusivity and create a sense of community among our colleagues.

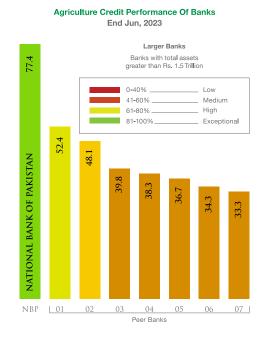
# INCLUSIVE Development

In its pursuit of achieving financial inclusion, IDG played a pivotal role in initiating a thorough realignment process within NBP to ensure efficient business operations and sustainable growth. The focus was on re-evaluating strategies to enhance the provision of superior services, particularly in agriculture, commercial and small & medium enterprises. The objective is to be able to address the financial needs of customers within these Sectors and offer deposit and lending products that are aligned with their requirements, ultimately aiming to boost business in these key segments as well as "access to finance".

#### **Agriculture Finance**

IDG implemented an extensive strategy to expand its interaction with potential borrowers. This multifaceted approach involved proactive marketing, seizing business opportunities and advocating for financial inclusion for farmers through awareness Sessions, conducting Field Visits, engaging in Meetings with Government Bodies and participating in Agricultural Melas. These initiatives were carried out independently as well as in collaboration with the SBP and resulted in extensive agri-focused marketing activities enabling NBP to attain top position in SBP Agricultural Credit Performance Ranking for the fiscal year ending June 2023, a remarkable ascent from the 8th position in the previous year. Other notable achievements included organizing the Regional Agricultural

Coord Committee (RACC) meeting in AJK as Champion Bank to enhance agricultural financing in underserved areas in Collaboration with SBP ( which has appointed Champion Banks for various underserve areas of the country ). An MoU was also signed with Food Security & Agriculture Center of Excellence (FACE) to elevate farming communities, fortify food security and contribute to the overall economic advancement of Pakistan.





Governor KPK, Ghulam Ali Khan, visited the National Bank of Pakistan (NBP) stall during the International Livestock, Agriculture, and Fisheries Expo-2023 on October 4th to 5th, 2023, at Ring Road Peshawar.



Ms. Naushaba Shahzad, Group Head (A) IDG and Mr. Hasan Akram, Chief Operating Officer, Food Security & Agriculture Center of Excellence signed (MoU) at Islamabad.

#### Financial Performance

## **Commercial & SME Division**

In an effort to enhance economic empowerment, IDG has introduced a Specialised financial product called the "NBP Women Finance Scheme." This initiative comes with the support of SBP refinance cum Credit Guarantee facility, specifically designed to encourage women entrepreneurship. As part of this undertaking, awareness sessions were organized in partnership with Women Chambers of Commerce in major cities such as Karachi, Lahore and Islamabad.

## Lending to Microfinance Institutions

NBP has maintained its position of being a market leader in commercial banks as far as lending to microfinance institutions is concerned. The Bank believes that wholesale lending to the microfinance lenders is a CRE component of its own obligation towards improving access to finance and enabling financial inclusion in the country. Not only has the bank positioned itself as a key finance provider to the microfinance sector but also posted a YOY growth in this portfolio by 21%. During the year, we expanded the canvas by adding investments in TFCs, Tier-I and Tier-II of Microfinance Banks to strengthen their equity base and remain SBP CAR compliant.

## **Contribution towards Government Lending Schemes**

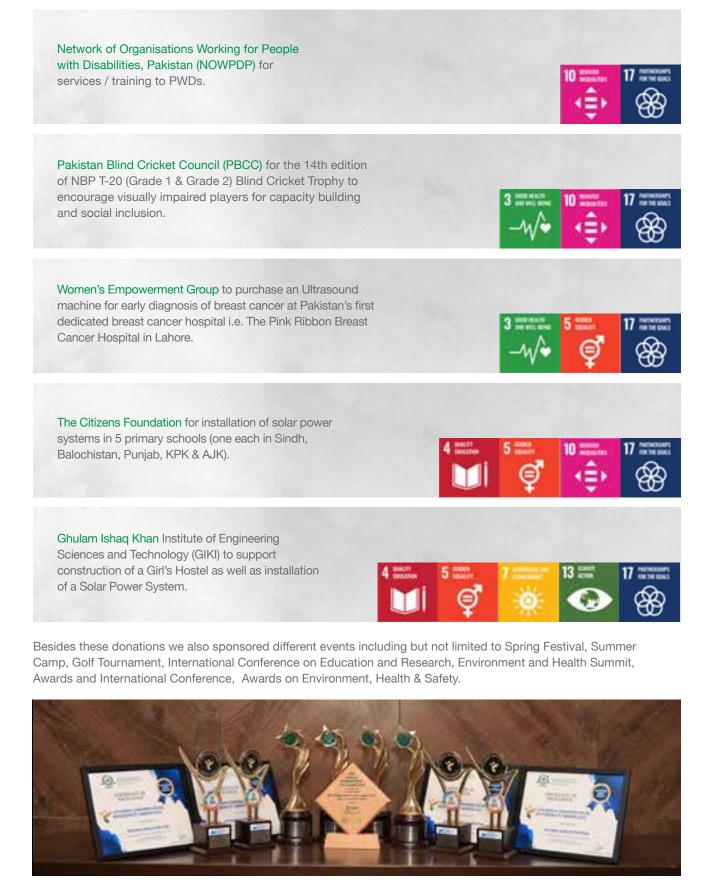
Over 15,000 applications were processed under the Prime Minister's Youth Business and Agri Loans Scheme, disbursing more than Rs. 2 billion. This achievement successfully met the limits assigned by the State Bank of Pakistan for Tier 2 and 3 Loans. Another scheme – the Farm Mechanization Scheme announced under the Kissan Package was also successfully implemented and launched. This system-based structured lending scheme is in line with IDG's initiative to automate the processing of Agri Loans.





## **Corporate Social Responsibility & Sustainable Development**

During 2023, NBP provided Donations to support the causes related to different UN SDGs to the following organisation:



# ESG CONSIDERATIONS

#### **Commencement of Operations of Green Banking Working Group**

In the course of the year, the Board of Directors approved the Green Banking Policy. In adherence to the Policy directives, two Bank-level Working Groups have been established, comprising Senior Executives from various Groups. The principal responsibility of these Working Groups is to supervise the development of strategies, suggest administrative procedures and institute accountability mechanisms within the pertinent Groups to ensure the efficient execution of the Green Banking Policy. These strategies and procedures are explicitly directed towards three key areas: Environmental Risk Management, Green Business Facilitation and Own Impact Reduction, as delineated in the Green Banking Policy.

#### **Green Financing**

The Bank has extended green financing facilities to Corporate, Investment, Islamic, Commercial / SME, Agri and Consumer clients. This initiative encompasses Wind Power, Hydro, and Solar-Powered projects under the SBP Renewable Energy Finance Scheme in addition to conventional bank financing options.

NBP has also issued Sukuk Facility (Islamic Bonds) and TFCs to Hydro Power Projects through its Aitemaad Islamic Banking and Investment Banking counters.





#### **NBP Roshan Ghar**

The Bank has developed a Solar Financing Product Program under the name "NBP Roshan Ghar," targeting the salaried class, business persons and self-employed professionals. To enhance energy efficiency, the Bank has implemented various measures such as replacing traditional bulbs with energy savings LED lights across Branches, Regions and the Head Office. As part of a trial initiative, sensor lights have been introduced at the Head Office. Additionally, the Bank has replaced conventional air conditioners with inverter-type units, resulting in a significant improvement in energy efficiency.

The successful installation of 495 solar-powered ATMs /Branches nationwide is a testament to the Bank's commitment to sustainable practices.



#### **Internal Capacity Building**

The Green Banking Wing, in collaboration with the Learning & Development Division, has launched an e-Learning Awareness Module on Green Banking. Participation in this training module is now mandatory for all employees. Aligning with the Environmental & Social Risk Management Implementation Manual issued by the State Bank of Pakistan, both the Board and Management are dedicated to establishing an Environmental and Social Management System. This System aims to comprehend, monitor and manage the Bank's social, environmental and economic impact, allowing it to contribute to the broader societal objective of sustainable development.



# CSR ACTIVITIES AND ACHIEVEMENTS

#### 1. Inclusion of Differently Abled Persons

To promote inclusion of differently abled persons, NBP supported Network of Organisations Working for People with Disabilities Pakistan (NOWPDP) for the services provided in their Center of Excellence for Financial Inclusion (CEFI). This package included Training of Persons with Disabilities (PWDs), Certification Audit of NBP Branches, Employee Sensitization, Account Opening & Financial Literacy Training and Branding.

NBP has been sponsoring Pakistan Blind Cricket Council (PBCC) cricket tournaments for the last thirteen years as a part of its diversity and inclusivity initiative for differently abled persons. This year as well, the Bank was Title Sponsor for the 14th edition of NBP T-20 (Grade 1 & Grade 2) Blind Cricket Trophy that was held in Islamabad and Faisalabad respectively. Teams from 16 cities participated in this tournament. Players from different ethnic backgrounds came together on a platform that encouraged their development, capacity building and social inclusion in normal society.

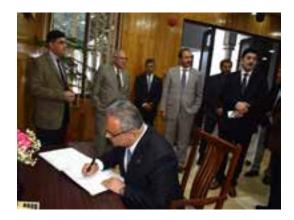




## 2. Environment

Our operations in this sector focus on investing in energy-savings and renewable energy projects to save valuable resources and manage potential environmental risks. This approach guided us in selection of several Sustainable Development Goals (SDGs) where our projects are in line with Affordable and clean energy (SDG 7) and Climate change (SDG 13).

The initiative included support to Ghulam Ishaq Khan Institute of Engineering Sciences and Technology (GIKI) for the installation of a solar power system at the University situated in Topi, KPK to promote Go Green initiative.



NBP also supported installation of 5 solar power systems in Primary School Units (1 each in Sindh, Baluchistan, Punjab, KPK & AJK) of The Citizens Foundation (TCF). The primary objective of this project was to reduce dependence on conventional power supply. TCF schools in less privileged areas are facing extreme power shortages which severely hampers education provision to an already marginalized community. The impetus is the need to mitigate the adverse effects of lack of electricity on the quality of education and student learning outcomes.



## 3. Women Empowerment

CSR can empower women in a multitude of ways from encouraging them to seek education to standing on their own feet and becoming revenue generating citizens. Our CSR policy also has been hailed as a new means to address gender inequality, particularly by facilitating women's empowerment. This involves empowering our women through granting them tools, opportunities and autonomy to overcome barriers and play a vital role in society.

The initiative in this regard included support to Ghulam Ishaq Khan Institute of Engineering Sciences and Technology (GIKI) in the construction of a Girls Hostel. The Hostel is named after NBP to facilitate young women from remote areas to embark on a journey of STEM education. Ghulam Ishaq institute estimated to construct 185 rooms to accommodate 335 girls in Female hostel At present, 90 rooms are constructed, which accommodate 180 girls



We also supported the Women's Chamber of Commerce, Dera Ghazi Khan in successfully arranging this Spring Festival targeted at providing opportunities for women of far flung areas to access financial services and participate in economic activities.



HABIBMETRO

## 4. Health

NBP has donated an Ultrasound Machine for the patients at Pakistan's First Dedicated Breast Cancer Hospital, The Pink Ribbon Breast Cancer Hospital located in Lahore, for early diagnosis of breast cancer.

NBP also collaborated with Aga Khan University & Hospital in raising funds for Congenital Heart Disease (CHD) surgeries by sponsoring their Annual Golf Tournament. CHD is a heart abnormality present at birth. Over 60,000 infants in Pakistan are born with CHD each year and over 60% are unable to survive beyond their first few years because of inadequate diagnostic and treatment facilities in our country.

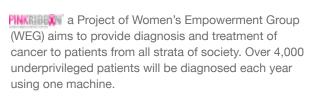
## 5. Education

NBP also sponsored a Summer Camp for students of SST Public School, Rashidabad, Tando Allahyar. The objective of this camp was to provide an enriching and enjoyable experience to students during their summer break, allowing them to explore new interests, develop lifelong skills and foster camaraderie among their peers.

Support was extended to the Aga Khan University -Institute for Educational Development for organizing an International Conference to address "Technology, Pedagogy and Society: Critical Appreciation of the Present and Prospects for the Future" for the promotion of education and research in Pakistan. More than 500 participants from around the globe including policymakers, EdTech leaders, researchers, educators, practitioners, students and innovators attended.

## **Awards & Recognition**

NBP's CSR initiatives have been recognized and the Bank has received several Awards in the categories of Education & Scholarships, Differently Abled Persons, Public Health & Safety Programs, Women Welfare, Empowerment & Development, Community Affairs, Crisis / Disaster Assistance and Partnership of the year.













## CELEBRATING CSR EXCELLENCE AWARDS

NBP Grabs five CSR Awards at the 13<sup>th</sup> Corporate Social Responsibility Summit & Awards. NBP received awards in the categories of Public Health / Safety Initiative, Women's Empowerment, Corporate Community Partnerships, Education / Scholarships Programs and Green Environment Stewardship.



STRATEGIC OVERVIEW

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# VALUE CHAIN & Operating Model

Our vision is to be "the nation's leading bank". We prioritize strategic planning to address emerging challenges and achieve balanced growth. Each year, we refine our strategic planning processes, drawing insights from past experiences and adapting to macro trends. Financial planning, corporate governance, and risk management serve as the guiding principles for our business operations.

Over the past seven decades, our business model has evolved, reflecting our commitment to the nation and resilience in challenging environments. Our objective is to create and deliver value, promoting inclusive development and growth for all stakeholders. We aim to collaborate with stakeholders to enhance their prosperity while addressing economic, social, and environmental priorities.

Engaging with stakeholders helps us gain insights into their needs and maintain equitable relationships. Our strategies and key performance indicators (KPIs) are developed considering available resources and inputs. We have designed a customer-centric business strategy, offering tailored financial solutions to individuals, small and medium enterprises, large corporations, and public sector entities. Each customer segment is supported by a dedicated business unit responsible for aligning strategies with the overarching goals of the bank.

| <b>Our Competencies:</b> |  |
|--------------------------|--|
|--------------------------|--|

Governance, Risk Management, IT Infrastructure & System, Human and Social Capital, Cross Function Support.

|  |  | Primary and Sup | oport Activities for V   | alue Creation         |                               |
|--|--|-----------------|--------------------------|-----------------------|-------------------------------|
|  |  | Funding         | Investment               | Services              | ]                             |
|  | Upstream<br>Financial Inputs,<br>Environment,<br>Suppliers, etc. | Deposits        | Leading & Credits        | Account<br>Management | Downstream                    |
|  |  | Securitization  | Securities               | Trustee               | Utilization & benefits of our |
|  |  | Borrowings      | Financial Products       | Advisory              | products & services           |
|  |  | Equity Capital  | Corporate<br>Investments | M&A                   |                               |

#### Customer (Individuals, Organisations, Governments)

#### **Creating Value for Our Stakeholders:**

As the nation's bank, we strive to contribute more to society beyond just meeting our financial targets. Our longterm success hinges on serving our customers well and creating value for society through our products, services, and facilities. At NBP, we create value through our business model, where we use various resources or "CAPITALS" through our business activities to produce outcomes that benefit society over time.

Our inputs come from various sources, including financial, manufactured, human, intellectual, customer, social, and natural capitals. Financial institutions like ours typically earn lower returns on assets compared to corporations in other sectors, which may usually earn between 15% to 20%. To make returns more appealing to our shareholders, we employ a strategy called gearing. This allows us to expand our business by mobilizing funds through deposits

and borrowings and investing them in income-generating assets, leveraging our shareholders' equity. Currently, our bank operates at a 20.6 times equity multiplier.

Our business and value creation model revolves around two core functions: financial intermediation and maturity transformation. Financial intermediation involves acting as a bridge between different customers, such as depositors and borrowers, importers and exporters, and remitters and beneficiaries, by providing both fund-based and non-fund-based financial solutions. Maturity transformation, on the other hand, involves borrowing money short-term and investing or lending it out at a risk premium.

These two functions are the main drivers of value creation and increasing the bank's financial capital through key income streams: fund-based mark-up/interest income and non-fund-based fee and commission income. Fund-based income, like net interest margin, compensates the bank for the credit and interest rate risks it takes. Our net interest income is the difference between the interest earned on loans and the interest paid on deposits and borrowings. Additionally, the bank earns non-fund-based income through fees and commissions for services provided. This year, 81% of our total revenue came from interest income, while the remaining 19% was generated through capital gains, dividend income, foreign exchange dealings, and other sources. Both categories of income contribute to bolstering the bank's financial capital.

#### **Integrated Business Model:**

The bank's comprehensive business model is depicted in accordance with the Integrated Reporting Framework, showcasing how the bank's various capitals interact within this framework.

#### **Inputs for Capital**

The bank relies on several key inputs for its operations, including financial, intellectual, human, manufactured, natural, social, and relationship capital. These resources set the organisation apart from others because of their unique strengths and capabilities. The organisation heavily relies on these capitals to create value and deliver results for its stakeholders. They are essential for the strength and adaptability of the business model.

| Stakeholders        | The bank's stakeholders are grouped into several major categories, including shareholders, customers, regulators, rating agencies, suppliers, employees, & the communities where we conduct business.   |
|---------------------|---|
| Operating Context   | For details on the external environment affecting the Bank, please refer to the Outlook section of this Annual Report.  |
| Business Activities | <ul> <li>We continuously adjust our business model to respond to external changes, capital dynamics, &amp; evolving business activities, resulting in improved outputs and outcomes.</li> <li>Our unique selling points include our range of products, targeted market segmentation, diverse delivery channels, strategic marketing initiatives, and state-of-the-art technology, all aimed at enhancing services for customers and stakeholders.</li> <li>Our focus is on achieving long-term success through refining processes, investing in employee training, strengthening relationships, and innovating products.</li> </ul> |

| Outputs  | The products and services offered by the bank to its customers represent the outcomes of our business model. Please refer to the following pages in this section of the Annual Report for details on our products and services.   |
|----------|---|
| Outcomes | The internal outcomes, such as employee morale, Organisational reputation, revenue, and cash flows, as well as external outcomes like customer's satisfaction, tax payments, brand loyalty, and social and environmental effects, are integral components of our business model. These outcomes result from the exceptional services and products provided by the bank. We prioritize enhancing our services and operational standards to generate positive outcomes. |



Key Drivers of **Our Business** Model

#### The Macro Environment

Adjusting To And Managing Through The Challenging Operating Environment

## **OUR CAPITALS**

PROCESS

# INPUTS

#### FINANCIAL CAPITAL

Our strong capital base, as well as diversified sources of deposits and funding from investors and clients that are used to support our clients, including the extension of credit and facilitating payments and transactions.

#### Equity

PKR 383 Bn (2022: PKR 301 Bn) Deposits PKR 3,674 Bn (2022: PKR 2,666 Bn)

Advance PKR 1,632 Bn (2022: PKR 1,439 Bn)

#### MANUFACTURED CAPITAL

Our business structure and operational processes, including our fixed assets such as property and equipment, digital assets, including digital products and information technology systems that provide the framework and mechanics of how we do business and create value.

- 1500+ Branches (750+ rural branches) - 1400+ ATMs
- 1400+ AIMs
   IT systems and Digital Touchpoints which are being modernized as part of our technology journey
   PKR 2 Bn invested in our technology
- platform

# OUR VISION

#### Aligned to the Bank Strategy



#### Activities

- Lending to individuals, SMEs,
- corporates and Governments
- Source funding from customers and fund providers
- Transactional banking trade services
- Group operations
- Invest in diversified portfolios
- Fund and forex management
- Advisory services

#### **HUMAN CAPITAL** Our culture and our people, our

collective knowledge, skills and experience to enable innovative and competitive solutions for our clients and value for all stakeholders

- Strong Corporate Governance - An experienced and diverse
- executive team. ~15,000 motivated employees who
- embrace a culture that is: » client-driven and people-centred; » innovative and competitive; and
- » strong in compliance and governance

## QØ

SOCIAL AND **RELATIONSHIP CAPITAL** Stakeholder relationships, including the

communities in which we operate, as we recognize the role that banks play in building a strong and thriving society as well as a financial ecosystem.

- 9 million+ customers
- Embracing sustainable-development financing to meet the SDGs as well as responsible ESG practices
- One of country's largest footprint - Good relationships with our
- stakeholders

NATIONAL BANK OF PAKISTAN

## reputation and franchise value, research and development capabilities, innovation, capacity, knowledge and expertise, as well as strategic partnerships. Leading Bank of Pakistan

INTELLECTUAL CAPITAL

Our intangible assets, including brand,

-(¶)

A leader across various products and segments, including renewable energy finance, corporate and commercial lending, small business services, digital and asset management

## NATURAL CAPITAL

The direct use and impact on natural resources in our operations, including energy, water and climate, and our influence through our business activities.

- We impact the natural environment directly in our operations and indirectly through Green Banking and renewable-energy financing.

#### **Digital Transformation**

Accelerating the shift from physical products, services and channels to digital and client-centred solutions.

#### Transformation of Society

Increasing focus on delivering on our purpose and the SDGs.

#### Competency Rollout

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**....** 

Transforming and enabling our human capital for the future.

#### THAT CREATE VALUE

#### FOR OUR STAKEHOLDERS

To be the Nation's leading Bank Enabling Sustainable Growth and Inclusive Development



#### Delivered Through Business Clusters

- Retail and Consumer
- Corporate and Investment
- Treasury and Capital Markets
- Inclusive Development
- Islamic Banking
- Overseas Franchises



#### **Shareholders**

Delivering attractive and sustainable shareholder returns on a foundation of strong balance sheet. - Net Assets Growth by **PKR 72 Bn** 

- PBT of PKR 101 Bn
- PAT of PKR 52 Bn
- EPS of 24.37
- CAR 25.47%

#### Customers

Supporting financial goals for our customers

- and clients with suitable products and services.
- Profit/Mark-up on deposits, borrowings, PKR 856 Bn
- PKR 1.6 Trillion of Loans
- PKR 3.7 Trillion of Deposits
- Sustainable Financing

#### Employees

- Helping our ~15000 colleagues and their families
- PKR 56 Bn as Remuneration
- Retirement Benefits
- Career Development
- Training & Development PKR 109 Mn
- Conducive Workplace

#### **Suppliers**

- Payments made for the provision of goods and services **PKR 34 Bn**
- Fair Dealings
- Preferred local suppliers from the communities where we operate
- Equal business opportunities
- Timely payments to suppliers in average 7 working days

#### Community

- Providing support to our communities,
- and access to social and environmental financing to address societal needs.
- Through **CSR initiatives** and Investment in Health and Education
- PKR 88 Mn



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# MARKET POSITIONING AND Competitive landscape

The Bank follows a holistic approach in determining its growth strategy, culminating in the formulation of a Strategic Business Plan. In the process of strategic planning we assess our marketing positioning and the competitive landscape by identifying the issues which could have a material impact on the ability of the Bank to achieve its strategic priorities. Issues material to our strategy are identified through a robust process that includes content gathering from internal and external sources, followed by detailed analysis and curation of the information, and then prioritization.

The Bank's strategy aims to leverage its competitive advantages to transform the Bank into a future-fit, competitive organisation which is able to respond to the challenges posed by the rapidly changing competitive landscape and operating environment.

#### **Our Market Positioning & Competitive Advantage**

- Market leader in assets, deposits, loans and advances
- Unparalleled nationwide customer penetration and market outreach
- Trust and confidence created by being a State-owned bank
- Commitment to objectives of the State for the Nation's prosperity
- Commitment to social and environmental sustainability

#### **Market Positioning**



#### **Critical Factors and Our Responses**

Critical trends in the operating landscape as discussed in the PESTEL (please refer to Page # 169) have direct implications on the Bank's strategy and performance as they present both opportunities and risks to its value creation. Key implications and the Bank's response to each are summarized below:

# SWOT ANALYSIS



#### **STRENGTHS**

- Leading Bank in terms of Balance Sheet Size and Profitability
- Unparalleled customer outreach with largest rural coverage
- "National Bank of Pakistan" with 7+ decades of longevity
- Sovereign ownership & Support, Strong Capital Base, 'AAA' credit rating



#### WEAKNESSES

- High portfolio infection rate
- Technology infrastructure, data issues and limited offering of digital banking products
- Limited Capitalisation on cross-sell potential
- Litigation related to HR issues
- Control & compliance challenges in overseas operations
- Risks arising from PESTEL Factors



#### **OPPORTUNITIES**

- Growth potential in SME and unserved markets
- Growth potential in
   Islamic Banking
- Leverage position as Government's payment bank
- Emerging trends in consumer behavior with growing market for digital/ branchless banking
- Leveraging retail and corporate relationships for cross-sell initiatives

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#### THREATS

- Contingencies related to pending legal cases
- Unexpected increase/ fluctuations in exchange/policy rates
- Rising compliance and operating cost
- Concentration in government deposits, business and securities
- Technology, Infrastructure investments by the competitors
- Escalating Competitive Landscape

# MATERIAL Considerations

Being a Commercial bank with an agenda to play a National role aligned with objectives of the State, material matters and considerations in the process of our strategy making are usually different from those of other commercial banks in the Country. The emerging trends in product delivery and the mounting financial headwinds in the prevailing economic environment have resulted into newer challenges, trends and developments with multiple influences on our operations prompting the Bank to pursue a multi-layered strategy for meeting varying expectations of its stakeholders in a balanced & sustainable manner.

In these challenging times, the Bank helps its customers by offering affordable banking & financial products, while fulfilling genuine needs of its employees and safeguarding the shareholders' value and ensuring compliance to taxonomies of sustainable banking.

Amid certain contingencies that may have major impact on our capital base, the Bank's resilience was second to none. Being agile to the emerging trends in technology, stakeholders' preferences and the call for playing an extended role for National economic stability, the Bank responded well to the exterior environment.

In setting its asset growth and risk strategies, the Bank also remains vigilant on emerging global trends & disruptions that influence our performance and sustainability. In a time of financial crises, rising policy rates and volatile exchange rate environment, we remain particularly watchful of our maintaining financial cushions, liquidity and capital buffers by embarking on farsighted provisioning.



#### **Our Approach to managing Material Matters**

The Bank regularly identifies the topics material to its strategic planning. This entails allocating the required resources to each business and control group based on the significance of each material matter towards achieving the strategic imperatives. Delivery of material topics is measured against predefined and budgeted targets that are approved by the Board and communicated to each strategic unit at beginning of the year. Effective set of policies and procedures have been put in place to guide our people on how to execute their activities in a responsible and ethical manner in managing the material topics. Adherence to the policies & controls to accomplish the objectives of material topics is ensured through periodic internal and external assurance and verifications, findings of which are reported to the Board and/ or the relevant Management Committees for information and corrective action, where necessary.

#### Significant Factors and NBP's Response

| Factor                  | Brief Description  | Significant change from last year  | NBP's Response   |
|-------------------------|--|--|--|
| Polictical              | Political conditions & volatility<br>can significantly affect Bank's<br>business and its profitability. A<br>major political unrest would<br>cast an adverse impact on<br>functioning of the Bank.   | 1. Change of Government  | The Bank is watchful of prevailing political<br>situation in the country including the<br>changes being introduced in the monetary,<br>fiscal & economic policies.   |
| Economic                | Economic conditions of the<br>country have a significant<br>impact on our business. Higher<br>interest costs, high inflation and<br>low economic growth impact<br>Organisation's performance.  | <ol> <li>Lower GDP Growth</li> <li>Devaluation of PKR</li> <li>Increase in average Policy Rate</li> <li>Increasing Inflation</li> <li>Reduced PSDP budget by<br/>the Govt.</li> <li>Lower Forex Reserves</li> </ol>  | The Bank maintains well diversified deposits<br>and advances portfolio with no single sector<br>having a major impact or control. However,<br>an overall persistent decline in economic<br>conditions may pose adverse effect on the<br>Bank's financial position & performance.   |
| Social                  | The Bank has to operate<br>as a socially responsible<br>corporate citizen and has to<br>play its role for socio-economic<br>development of the under-<br>privileged members of the<br>society throughout the Country.  | 1. CSR, ESRM and ESG related<br>guidelines included in the Code of<br>Corporate Governance and SBP<br>divertive.   | The Bank effectively partakes in social<br>activities for betterment of the society,<br>particularly for the under-privileged<br>communities. For this purpose, the Bank<br>particularly contributes towards financial<br>inclusion, education, health, sports and skill<br>development.   |
| Technological           | Technology has opened up new<br>markets, new products, new<br>services and efficient delivery<br>channels for the banking industry<br>and the banking system is slowly<br>shifting from the traditional<br>banking towards IT based<br>relationship banking. | <ol> <li>Mobile/ Internet Banking became<br/>more common</li> <li>Data Security became more critical</li> <li>Increasing competition from Telecoms</li> </ol>  | We deployed multiple software and IT<br>Infrastructure Projects to improve our<br>operations, service quality and to ensure<br>security of our IT systems. A major<br>development includes the upgrade of our<br>Core Banking Application.   |
| Legal and<br>Regulatory | The Bank operates in a<br>challenging legal & regulatory<br>environment. Any major changes<br>in regulatory frameworks laid by<br>the SBP, SECP, Government, etc.<br>may impact our business.  | <ol> <li>Federal Shariat Court<br/>Judgement to transition<br/>the Bank into Islamic mode<br/>of Financing</li> <li>Finance Act-2022</li> <li>Enhanced Regulatory<br/>Supervision</li> <li>Implementation of IFRS 9</li> <li>Increased Capital<br/>Requirements for D-SIBs</li> <li>Enhanced Regulatory<br/>oversight in international<br/>operations</li> </ol> | The Bank complies with all the laws &<br>regulations enacted by the SBP, SECP,<br>Government and other governing bodies.<br>Our Compliance, Risk, Audit and Legal<br>functions are equipped with adequate<br>resources to keep the Bank compliant<br>with all the regulatory requirements in both<br>domestic and overseas operations. |
| Environmental           | Banks can play an important role<br>for the protection of environment<br>and transforming the economy<br>into a resource-efficient and<br>climate-resilient one.   | <ol> <li>Sustainable development</li> <li>Green Banking initiatives<br/>by SBP</li> <li>Environmental and Social<br/>Risk Management System<br/>introduced by SBP</li> </ol>   | The Bank has put in place efficient<br>strategies to play its due role for<br>environmental protection. Such initiatives<br>include large scale plantation campaigns,<br>solar powered ATMs and premises lighting,<br>etc. Title page of this Annual Report is in<br>line with Bank's initiatives for environmental<br>protection.     |

We pay close attention to the environment in which we operate, scanning the horizon for risks and opportunities, and adapting our strategies accordingly. We also monitor trends in the behavior of our customers and clients so we can effectively meet their evolving needs.

|   | Possible Implications  | Bank's Response  |
|---|--|--|
| Bargaining powers of customers<br>and suppliers | The retail/transactional level customers/<br>suppliers usually enjoy relatively higher<br>bargaining power to switch to other<br>competitors due to the low switching costs<br>involved. Although such customers are<br>primary source of funding to the Bank, their<br>bargaining power is considered 'low' as they<br>individually have a minimal impact on the<br>Bank's bottom line. The bargaining power<br>of larger groups (e.g. moving away of the<br>deposits by Government entities to Treasury<br>Single Account) and corporate customer is<br>comparatively greater as their moving away<br>may have sizeable impact on funding and<br>revenues of the Bank. | <ul> <li>NBP follows a cohesive strategy to strengthen its business relations with the providers of funds as well as with the suppliers:</li> <li>1. Identifying alternative sources of funding/ supplies</li> <li>2. Establishing cordial business relations and treating our suppliers as business partners to create a win-win situation.</li> <li>3. Optimizing the concentration risk</li> </ul>  |
| Intensity of competitive rivalry                | Pakistan's banking industry comprises<br>of commercial banks, DFIs, microfinance<br>institutions, Fintech, etc. is quite competitive<br>as the banks have focused on developing<br>a wide range of products to enhance their<br>market share. Product differentiation and<br>the low switching costs give the customers<br>freedom to easily move from one bank to<br>other. Digital Bank's recent development in<br>delivery of services by Fintech through digital<br>channels has further intensified rivalry in the<br>banking industry.   | <ul> <li>NBP has initiated following measures with a view to consolidating and further improving its market share:</li> <li>1. by distinguishing itself in the marketplace primarily on the basis of its longevity, experience and brand image;</li> <li>2. by distinguishing itself in the marketplace primarily on the basis of its longevity, experience and brand image;</li> <li>3. offering low-cost banking solutions for customer retention and loyalty</li> <li>4. leading the G2P payment initiatives</li> </ul> |
| Potential New Entrant<br>into the Industry      | Entry of new rivals may have an impact<br>on the Bank's business and profitability<br>in the long run. However, heavy minimum<br>capital requirements and time taking<br>licensing process to setup a bank serve as<br>strong entry barrier for new entrants. The<br>central bank has recently been following<br>accommodative policy allowing entry of<br>microfinance & digital banks that are posing<br>a challenge in the retail segment with focus<br>on transactional services through digital<br>solutions.   | <ol> <li>NBP is responding to such threats by</li> <li>Adopting more customer-centric business<br/>strategies and improving service quality<br/>and convenience for retaining customer<br/>loyalty;</li> <li>Substantially investing into and enhancing<br/>its digital banking platforms for improving<br/>customer convenience;</li> <li>Launching new products and services that<br/>cater to a diversified customer base; and</li> <li>Increasing its Islamic banking product<br/>suite and outreach.</li> </ol>       |

# STRATEGIC Objectives

Our objectives in the short-term, medium-term and long-term are reviewed and aligned every year by the Management and approved by the Bank's Board of Directors. Broadly, strategic objectives of the Bank are categorized as follows:

# SHORT-TERM

# MEDIUM-TERM

• Strengthening the capital adequacy, control and compliance,

- Rationalizing the international franchise,
- Improving service quality and customer experience,
- Increasing digital banking footprint;

Our aim is to smartly grow our market presence, ensuring we expand our core business in a strategic manner. This involves investing in and upgrading the infrastructure, including IT systems, and nurturing the workforce. By doing this, we're laying the groundwork for sustainable growth and boosting our competitiveness in the market. LONG-TERM

Expanding on the steps we've made in the short and medium term, our bank is committed to realising its long-term goal: to emerge as the foremost financial institution of the Nation. We aim to be a catalyst for sustainable growth and inclusive development, actively contributing to the economic prosperity of our country and the well-being of its people.

Pillars of our corporate strategy are cohesive and complementary, with benefits from improvements in one reinforcing progress across the others. For example, digitising operations and products leads to improved customer experience which in return creates diversified income streams. This makes our Bank more resilient, risk efficient and cost effective.

| Strengthening   | Supporting   | Powered by Digitalising   | Inclusive  | Strengthen  | Prudent Resource  |
|---|--|---|--|---|---|
| our capital   | Customers  |   | Bank   | Our Culture   | Allocation  |
| Strengthening our<br>financial soundness<br>through actions like<br>increasing equity,<br>managing RWAs,<br>and improving<br>profitability. This<br>boosts our stability,<br>resilience, and<br>growth potential,<br>building confidence<br>among stakeholders. | Putting our<br>customers at<br>the core of the<br>strategic decisions<br>we make in<br>pursuit of our<br>vision to enable<br>sustainable growth<br>and inclusive<br>development. | Making our<br>business<br>operations more<br>efficient and<br>technologically<br>advanced to<br>enable our<br>customers and<br>clients to engage<br>with us in the way<br>they want to. | Diversifying our<br>organisation<br>by business,<br>geography and<br>income type to<br>be more resilient<br>to economic<br>headwinds and<br>future trends. | Improving our<br>service quality<br>and corporate<br>image of the<br>Bank to make<br>it the best<br>choice for our<br>customers and<br>colleagues | Ensuring<br>efficient resource<br>allocation<br>for generating<br>sustainable and<br>long-term<br>returns for each<br>class of our<br>stakeholders.<br>development. |

# **2024 Strategic Priorities**

Overall, our strategic priorities for 2024 remain unchanged i.e. to enable sustainable growth and inclusive development in the country. In pursuit of our goals, we set our business strategy with frequent developments relating to technology, stakeholder preferences, increasing unorthodox competition, greater regulations, etc.

The word DELIGHTED became an acronym for a vast majority of our institutional challenges which are: Data, Enterprise Risk, Legal, International Franchise, Governance, Human Resources, Technology, Expense Management and Digitalisation Strategies adopted to achieve desired results in the identified priority areas include: Inclusive **Risk Management** Information Operational Digital **Development** and Controls Technology Banking Efficiency Deliver on the Revision in credit I.T. remains high New products to We will streamline the National Agenda policies, manuals be launched and on our agenda. Bank's systems and Focused approach Necessary measures and processes new variants and processes to achieve towards agriculture, to align the same are being adopted enablement to be operational efficiency. and SME segment with the Industry synchronized with Also, improvement to ensure seamless to capitalize on the and International system upgradation, the existing channels in service quality government initiated Best Practices. integration and to move ahead. through automation optimise technology and introducing the lending programmes. Effective marketing landscape to enable of digital products to concept of branch innovation and arrest counter traffic service ladder. Soon and promote financial achieve operational we are launching excellence. inclusion. a new theme of promotional campaigns for customers and colleagues.

# KEY PERFORMANCE INDICATORS

| Strategic<br>Objectives                                  | Achievement<br>Area  | Achievement Indicator   | Achievement Area                                   |
|--|--|---|--|
| Prudent Balance<br>Sheet Growth                          | <ol> <li>Capital</li> <li>Risk Weighted<br/>Assets</li> <li>Deposits<br/>Mobilisation</li> </ol> | As of December 31, 2023, the Bank achieved PKR 6.7<br>TRILLION milestone in its balance sheet that grew by 26.9% to<br>reach PKR 6,652.7 Bn from PKR 5,240.4 Bn at the end of 2022.<br>Total deposits with the Bank amounted to PKR 3,674.4 Bn in<br>line with our focused strategy to deliver a higher after-tax profit<br>to our shareholders. Major share of the Bank's funding comes<br>from sticky customer deposits that contribute <b>98.1%</b> of the total<br>deposits. The Bank maintained its CASA ratio high at 78.8%.<br>Gross loans & advances stood at PKR 1,631.7 Bn<br>depicting an increase of 13.4% YoY. Whereas, net<br>advances stood at PKR 1,398.1 Bn i.e. 13.6% up YoY.<br>Risk prudent growth in advances was achieved in most<br>of our products including corporate, commodity and<br>Islamic. The Bank's advances-to-deposits ratio has<br>declined to 44.1% from 54.0% at the end of 2023. | This will remain critically relevant<br>in future. |
| Sustained<br>Profitability                               | Highest ever<br>revenue in the<br>history of the<br>Bank   | For the year 2023, the Bank earned total revenue of PKR 209.4 Bn. This is 36.4% higher against PKR 153.5 Bn earned for corresponding year. Profit before-tax for the year amounted to PKR 101.3 Bn. There is a rise of PKR 38.5 Bn or 61.4% compared to prior year's profit before-tax of PKR 62.7 Bn.  | This will remain critically relevant in future.    |
| Capital Adequacy<br>& Strength                           | CAR  | The Bank's eligible Tier-I capital has increased from PKR 231.2 Bn as at December 31, 2022 to PKR 283.3 Bn as of December 31, 2023. Also, our eligible Tier-II capital increased by PKR 18.4 Bn <b>due to increase in surplus on revaluation of fixed assets</b> . Capital Adequacy Ratio as at December 31, 2023 stood at 25.47% (2022: 21.59%) with Tier-1 capital adequacy ratio at 19.16% (2022: 16.30%).   | This will remain critically relevant<br>in future. |
| Business<br>Development<br>& Operational<br>Efficiencies | <ol> <li>Launch of<br/>new products</li> <li>Deployment of<br/>IT systems</li> </ol>             | We have upgraded our risk & credit architecture to<br>enhance resilience. Progress was also made in addressing<br>various legacy issues in the area of operations, risk and<br>compliance. We have started the upgradation of our Core<br>Banking Application. This all will streamline the operating<br>efficiencies, greater regulatory compliance, as well as<br>improving the customer service quality and product/service<br>deployment  | This will remain critically relevant<br>in future. |

# RESOURCE Allocation

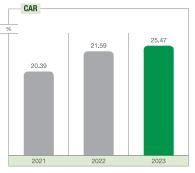
In pursuit of our commitment to enhancing stakeholders' value and serving the Nation, we have deployed adequate resources to ensure efficient strategy execution. Our resources fall under 6 major categories, each one is briefly discussed below:

#### **Financial Capital**

The Bank's policy is to maintain a strong capital base so as to maintain investors, creditors and market confidence and to sustain development of the business. Adequacy of the Bank's financial capital is monitored using, inter alia, the rules and ratios established by the SBP. The Bank has devised effective stress testing scenarios to assess the strength of its financial capital under the Internal Capital Adequacy and Assessment Process. Other tools deployed include prudent capital allocation, balancing risk-weighted assets, efficient maturity profiling interest bearing assets & liabilities, etc.

# Key Objectives of Our Capital Management & Adequacy Strategy include:

- Regulatory Compliance
- Meeting internal capital targets which are more stringent than the regulatory requirements
- Maintaining optimum Risk Weighted Assets for profit maximization
- Achieving Corporate Sustainability
- Securing the highest credit rating for the Bank.





At end 2023, the total Risk Weighted Assets under Credit Risk and Market Risk amounted to PKR 1053 Bn (2022: PKR 1,066 Bn) and PKR 121 Bn (2022: PKR 94 Bn), respectively. Whereas, RWA under Operation Risk amounted to PKR 305 Bn (2022: PKR 259 Bn). Overall, the RWAs were increased by 4.3% YoY to PKR 1,479 Bn.

Moreover, NBP is the only Bank in Pakistan with credit rating of 'AAA' by both the approved credit rating agencies in Pakistan. In June 2024, M/s JCR-VIS Credit Rating Company again reaffirmed the Bank's standalone rating of "AAA", one of the highest credit ratings accorded by the company for any bank in Pakistan. PACRA has also assigned a long-term entity rating of 'AAA' (Triple AAA) and short-term rating of 'A1+' (A-One Plus). This strong credit rating capacitates the Bank to access additional capital in case a requirement arises.

For further details on Capital Adequacy, please refer to Note 46 to the Financial Statements.

#### Manufactured Capital

The Banks' financial capital comprises of the funds injected by the equity shareholders and it helps the Bank in acquiring, developing and maintaining other types of capitals to perpetuate its business. Financial capital also acts as a burner to absorb unanticipated losses and serves as a regulatory restraint on imprudent asset growth. Therefore, the regulators have prescribed minimum capital requirements, both in terms of quality and quantity.

The Bank is maintaining an optimal balance between owned and rented business premises. Further, the Bank is also mindful of the requirement to maintain a healthy work environment within the Bank premises and is continuously investing for modernization of the business premises. We have started a plan to standardise our workplace ambiance and quality.

Total value of our manufactured capital stood at PKR 57.0 Bn (2022: PKR 57.1 Bn) at the end of 2023. For further details, please refer to Note 12 to the Financial Statements.

#### **Human Capital**

We consider our human capital as the Bank's most important asset. The Bank's most important asset is its human capital. At 31 December 2023 the Bank had 14,962 (2022 : 15,112) people as its full-time employees. In addition, the Bank also engages 1,722 (2022 : 1,218) outsourced personnel of services companies for delivering certain non-critical functions.

#### **Social and Relationship Capital**

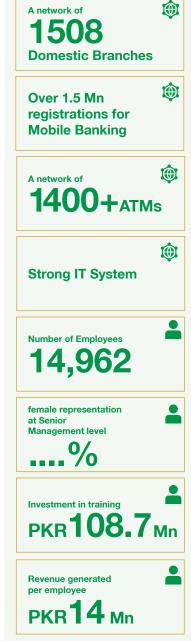
We strongly believe the Bank's viability greatly depends on its sustainable relationship with each stakeholder group, e.g. customers, suppliers and business partners, and the wider community, are built on mutual trust, loyalty, and shared values. We also invest into and contribute towards the growth of our communities through various charity and support activities, particularly in the areas of Education, Healthcare, Environment, Sports and Promotion of Culture. During the year 2023, the Bank invested considerable amounts into CSR initiatives.

#### **Intellectual Capital**

Intellectual Capital, being an intangible asset, has zero value on the Bank's balance sheet but positively impacts the performance and success of the Bank. Our intellectual capital includes the brand synonymous values and conduct, human capital knowledge and skills, systems and processes, software and corporate governance. Over the period, the Bank has strengthened and enriched its Intellectual Capital through continued measures including deployment of I.T. of Credit, Compliance, Investment, Human Resource Management and Risk Management, etc.

#### **Natural Capital**

This includes natural resources like soil, earth, water and oil, etc. The Bank has put in place policy guidelines for economical consumption of materials, water and energy in a sustainable manner which also helps the Bank in improving its cost-to-income ratio. As another measure, we have made it mandatory that only energy-efficient lights, e.g., LED's are installed at all our premises. In line with directives of the State Bank of Pakistan, the Bank is developing credit policies to promote Green Banking in Pakistan.



# LISTENING TO Our stakeholders

The Board and the Management engage directly and indirectly with stakeholders to build an understanding of the impact of the Bank's operations on key stakeholders, This engagement, both directly and through regular communiques ensures the Board and the Management is well-versed on key issues of our stakeholders and their legitimate requirements. These are considered in strategic decision making by allocating adequate resources and inputs to meet stakeholders' requirements. In doing so, we follow a balanced approach by allocating required CAPITALS to ensure sustained growth and value creation.

| Stakeholder Relevance |   |   |   |  |  |   |  |
|-----------------------|---|---|---|--|--|---|--|
| Stakeholders          | Customers   | Employees   | Regulators  | Investors  | Businesses   | Societies   |  |
| Relevance             | They are the<br>center of<br>everything<br>the Bank<br>does and the<br>key enablers<br>for the Bank<br>to operate as<br>a Sustainable<br>Organisation | They act<br>as the<br>intermediary<br>between the<br>Bank and the<br>customers<br>and other<br>stakeholders | They are<br>critical to us<br>as the Bank<br>operates<br>in a highly<br>regulated<br>Environment<br>and is a<br>Domestic<br>systemically<br>Important<br>Bank | They provide<br>the Bank with<br>necessary<br>funding<br>to help<br>the Bank<br>maintain<br>minimum<br>regulatory<br>capital and<br>financial<br>soundness | They are<br>enablers for<br>the Bank in<br>smoothly<br>executing its<br>operations<br>through<br>delivery<br>of goods,<br>services and<br>systems. | As a<br>responsible<br>corporate<br>citizen it is<br>our inherent<br>duty to<br>contribute<br>towards<br>wellbeing of<br>the societies<br>where we<br>operate |  |
| Priority              | High •  |   |   | High to  | Moderate •-  |   |  |
| Frequency             | Proactively Engaged   |   | Keep<br>Satisfied   | Keep Ir  | lformed  |   |  |

## Regulators

#### Why they are important to us

They develop policies that are crucial for our sustainability and keep us on a right path to create and deliver value for all our stakeholder in a balanced way.

#### How we engage and what are they telling us?

We engage with our Regulators through one-on-one meetings, various modes and forums. In the increasingly challenging operating environment, our regulators want:

- Effective corporate Governance
- Enhance Risk Management
- Compliance with all regulatory requirements
- Sustainable business practices.
- Stability of the financial system
- Migration to Islamic Banking

#### How well we responded

- Remained compliant with regulatory requirements in all territories of our operations.
- Timely submission of applicable statutory returns and material information
- Responding various queries / information solicited by the regulators.
- Timely payment of taxes and government dues.



### Customers and Clients

#### Why they are important to us

Engaging with our customers and clients helps us in:

- Maintaining customer loyalty and our market position
- Devising better solution for our customers' financial requirements
- Integrating achievement of strategic objectives

#### How we engage and what are their expectations

We engage with our customers in a wide variety of ways, including running regular meetings, analysing customer complaints, holding Khullli-kachehri, drawing on the market data and insights and personal customer interactions.



- In the high interest rate environment and inflationary cost pressures, they want affordable lending.
- Our customers are looking for better and all-inclusive digital offerings
- They want their data and deposits to be safe
- Grievance handling mechanism
- Financial education and literacy

#### How well we responded

We strengthened Complaint Management System to facilitate the customer proficiently. Service Quality Committee exists to foresee customer issues and advise fixes that could result into satisfied customers. Robust Service Quality and Complaint Management Function are in place. Complaint resolution rate improved to 99.1%, and our ATM uptime has improved to 98% Our Digital App and Internet Banking services are more efficient.



In the challenging time, we are offering convenient loans to all the sectors in the economy, with particular focus on SME, Agriculture and Retail.

of Advances to Customers





PKR



PKR

of Deposits

### 👬 Our Colleagues

### Why they are important to us

Our people are Integral to deliver the strategic goal of serving the Nation for inclusive development & sustainable growth.

### How we engage

We have an established engagement programme through dedicated HR business partners and Career Ambassadors. They provide us with insight that keeps us attuned to the different perspectives of our colleagues and respond accordingly.



In the challenging economic environment amidst inflationary pressures:

- As colleagues embrace challenging working conditions, they require healthy work conditions and health safety arrangements
- Our colleagues told us that with rising costs, they needed financial support
- Our colleagues wanted support to be able to develop their own careers

#### How well we responded

We brought forward healthy pay increase, awarding 15,000+ colleagues a considerable ad hoc allowance. Our Competency Framework has been rolled out for grade SVP and above to identify employee strengths and development needs and align these to the Bank's Development Needs Analysis This framework shall be linked to Learning & Development, Talent Management and various other functions of HRMG. We supported colleagues with their next career move within the Bank, helping to retain our diverse and inclusive workforce and mitigate redundancies.









### Investors

#### Why they are important to us

Engaging with our shareholders, particularly the minority shareholders, and other market participants helps us in understanding their priorities and drive balanced outcomes.

#### How we engage and what are they telling us

We continue to benefit from engagement with the shareholders, investors, rating agencies and the analysts. In 2023, we were able to interact more frequently, enabling deeper engagement with such stakeholders. Key takeaways from our dialogue have been:

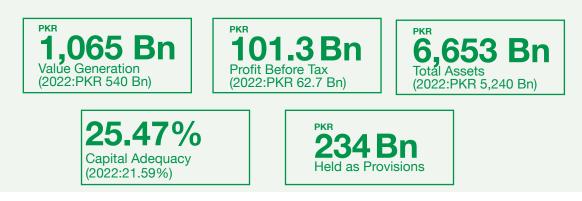


- Dividend payout
- Continued financial performance of the bank and resilience to a challenging economic environment
- Return to the shareholders
- · Financial soundness and resilience to ensure safety of investors' value
- Risk management and governance

#### How well we responded

- We communicated details of our financial performance with greater insights.
- We delivered strong growth to shareholder's value through higher retained earnings of PKR 218.8 Bn and PKR 14.7 Bn set aside as provision to strengthen our Balance Sheet.
- Shareholders' Net Assets increased to PKR 382.8 Bn with break-up value per share increasing to PKR 180.
- Engagement with the analysts, credit rating agencies and financial journalist for building trust and gaining greater market visibility for the Bank.
- We continued to enhance transparency in our disclosures. Our efforts were recognised through NBP achieving the 3rd consecutive Certificate of Merit Award under the Best Corporate Report Awards.

#### **Strategic Performance**



Leadership Insight

11 7 1

11 2 7

### 🛓 Suppliers

#### Why they are important to us

For smooth running of its business operations and uninterrupted delivery of services to its customers, the Bank's supply chain comprises of large number of vendors, through whom it procures IT equipment, stationery and other materials as well as service providers who provide a variety of services required for the smooth continuity of operations.

#### How we engage and what are they telling us

They provide us with insight that keeps us attuned to the different perspectives of our colleagues and respond accordingly. In the challenging economic environment amidst inflationary pressures:

- They want long-term work relationship
- Adherence to contractual terms and conditions
- Prompt payments
- Transparency & confidentiality

#### How well we responded

- Adhered to procurement regulations while maintaining good business relationships with the service providers
- Improving turnaround time for payments
- Fair & transparent dealing

### Societies

#### Why they are important to us

They are important to us for delivering our corporate social responsibilities. This helps us in obtaining inputs from communities which are necessary for smooth running of our operations.

#### How we engage and what are they telling us

In 2023, we engaged with a wide range of Organisations, including non-governmental Organisations (NGOs) and others where appropriate. We also participated in various sustainability forums.

#### How we engage and what are they telling us

- Support for communities facing hardships
- Wanting to see continued progress related to social and environmental governance
- An increased focus on nature and biodiversity

#### How we responded

We have worked to promote diversity, equity and inclusion. In support of the communities in which we operate, through our CSR programme we have reached thousands of individuals to help them in the area of e.g. health, education, safe water & sanitation, gender equality and women empowerment. A detailed report on CSR initiatives is given on Page No .....









مستاج دار کلام خطیب مستاج دار کولام خطیب مستاج کوق سے بے نصیب ب ال السلحا منطق سے شلجھا ہُوا لُغَت کے بھی دوں مسیں اُلحج اُہوا وہ صُونی کہ کانگ مت جن مت حق مسیں مسر د محتب مسيل يكت، حميت مسيس فسسر د مح<u>م کے خبالات مسیں کھو</u> گیا يل الكرمت امات ميں كھو گپ بحجی عشق کی آگے ،اند ھیے رہے سالیان تعین، را کھ کاڈ ھیے رہے وہی حب گر دسش مسیں لاس اقسیا بی ای عشق کے پَرلگا کر اُڑا مری جناک جگنوب کراڑا جرد کوعت لامی سے آزاد کر

# FINANCIAL STATEMENTS (UNCONSOLIDATED)



A.F. Ferguson & Co. Chartered Accountants State Life Building No. 1-C I.I Chundrigar Road P.O. Box 4716 Karachi - 74000 **BDO Ebrahim & Co.** Chartered Accountants 2nd Floor, Block-C Lakson Square Building No.1, Sarwar Shaheed Road, Karachi - 74200

# INDEPENDENT AUDITORS' REPORT

### To the members of National Bank of Pakistan Report on the Audit of the Unconsolidated Financial Statements

#### Opinion

We have audited the annexed unconsolidated financial statements of **National Bank of Pakistan** (the Bank), which comprise the unconsolidated statement of financial position as at December 31, 2023, and the unconsolidated profit and loss account, the unconsolidated statement of comprehensive income, the unconsolidated statement of changes in equity and the unconsolidated cash flow statement for the year then ended, along with unaudited certified returns received from the branches except for 100 branches which have been audited by us and notes to the unconsolidated financial statements, including material accounting policy information and other explanatory information and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the unconsolidated statement of financial position, unconsolidated profit and loss account, the unconsolidated statement of comprehensive income, unconsolidated statement of changes in equity and unconsolidated cash flow statement together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan, and, give the information required by the Banking Companies Ordinance, 1962 and the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Bank's affairs as at December 31, 2023 and of the profit and other comprehensive income, the changes in equity and its cash flows for the year then ended.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Unconsolidated Financial Statements* section of our report. We are independent of the Bank in accordance with the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants* as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Emphasis of Matter**

We draw attention to note 25.3.4.1 to the unconsolidated financial statements which explains the contingency in relation to the pension obligation of the Bank. The Bank, based on the opinion of its legal counsel, is confident about a favorable outcome on this matter and hence, no provision has been made in these unconsolidated financial statements. Our opinion is not modified in respect of this matter.

#### **Key Audit Matter**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the unconsolidated financial statements of the current period. These matters were addressed in the context of our audit of the unconsolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

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#### **A.F. Ferguson & Co.** Chartered Accountants

**BDO Ebrahim & Co.** Chartered Accountants

Following are the Key Audit Matters:

| S.No. | Key Audit Matter   | How the matter was addressed in our audit  |
|-------|--|--|
| 1     | <b>Provision against advances</b><br>(Refer notes 5.6 and 11.4 to the unconsolidated financial statements)   |  |
|       | The Bank makes provision against<br>advances extended in Pakistan on a time-<br>based criteria that involves ensuring that all<br>non-performing advances are classified in<br>accordance with the ageing criteria specified<br>in the Prudential Regulations (PRs) issued<br>by the State Bank of Pakistan (SBP).<br>In addition to the above time-based criteria,<br>the PRs require a subjective evaluation of<br>the credit worthiness of borrowers to<br>determine the classification of advances.<br>The PRs also require the creation of general<br>provision for certain categories of advances.<br>Provision against advances of overseas<br>locations is made as per the requirements of<br>the respective regulatory regimes.<br>The Bank has recognized a net provision<br>against advances amounting to Rs. 13,387<br>million in the unconsolidated profit and loss<br>account in the current year. As at December<br>31, 2023, the Bank holds a provision of Rs<br>233,609 million against advances. This<br>includes a general provision against the<br>underperforming portfolio on a prudent<br>basis.<br>The determination of provision against<br>advances based on the above criteria<br>remains a significant area of judgement and<br>estimation. Because of the significance of<br>the impact of these judgements /<br>estimations and the materiality of advances<br>relative to the overall unconsolidated<br>financial statements of the Bank, we<br>considered the area of provision against<br>advances as a key audit matter. | <ul> <li>Our audit procedures to verify provision against domestic advances included, amongst others, the following:</li> <li>Obtained an understanding of the management process to record provision and ensure that it is consistent with the requirements of PRs;</li> <li>Evaluated the design and tested the operating effectiveness of the relevant controls established by the Bank to identify loss events and for determining the extent of provisioning required against non-performing advances.</li> <li>The testing of controls included testing of:</li> <li>controls over correct classification of non-performing advances on time-based criteria;</li> <li>controls over accurate computation and recording of provision; and</li> <li>controls over the governance and approval process related to provision, including continuous reassessment by the management.</li> <li>We selected a sample of loan accounts and performed the following substantive procedures to evaluate the appropriateness of specific and general provision:</li> <li>Checked credit documentation, repayments of loan / mark-up instalments, tested classification of non-performing advances based on the number of days overdue;</li> <li>Evaluated the management's assessment for classification of a customer's loan facilities as performing or non-performing based on review of repayment pattern, inspection of credit documentation and discussions with the management;</li> <li>In case of restructured loans, we reviewed the detailed documentation of restructuring including approvals, legal opinions, terms of restructuring, payment records and any other relevant documents to ensure that restructuring was made in accordance with the PRs;</li> <li>We also reviewed minutes of the meeting of credit, risky and compliance and audit committees to identify risky exposures; and</li> </ul> |

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| S.No. | Key Audit Matter | How the matter was addressed in our audit  |
|-------|------------------|--|
|       |                  | <ul> <li>We had discussions with management to challenge<br/>assumptions and judgements used in performing<br/>portfolio review and recording provisions.</li> </ul>   |
|       |                  | We issued instructions to auditors of those overseas<br>branches which were selected for audit, highlighting<br>'Provision against advances' as a significant risk. The<br>auditors of those branches performed audit procedures to<br>check compliance with regulatory requirements and<br>reported the results thereof to us. We, as auditors of the<br>Bank, evaluated the work performed by the component<br>auditors and the results thereof. |

# Information Other than the Unconsolidated and Consolidated Financial Statements and Auditors' Reports Thereon

Management is responsible for the other information. The other information comprises the information included in the Annual Report, but does not include the unconsolidated and consolidated financial statements and our auditor's reports thereon.

Our opinion on the unconsolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the unconsolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the unconsolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of Management and the Board of Directors for the Unconsolidated Financial Statements

Management is responsible for the preparation and fair presentation of the unconsolidated financial statements in accordance with accounting and reporting standards as applicable in Pakistan, the requirements of Banking Companies Ordinance, 1962 and the Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of unconsolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the unconsolidated financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

The Board of directors is responsible for overseeing the Bank's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Unconsolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the unconsolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with

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ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these unconsolidated financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the unconsolidated financial statements, whether due to fraud
  or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient
  and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from
  fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions,
  misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the unconsolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the unconsolidated financial statements, including the disclosures, and whether the unconsolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide to the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the unconsolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### **Report on Other Legal and Regulatory Requirements**

- 1. Based on our audit, we further report that in our opinion:
  - a) proper books of account have been kept by the Bank as required by the Companies Act, 2017 (XIX of 2017) and the returns referred above from the branches have been found adequate for the purpose of our audit;

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Chartered Accountants

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- b) the unconsolidated statement of financial position, the unconsolidated profit and loss account, the unconsolidated statement of comprehensive income, the unconsolidated statement of changes in equity and the unconsolidated cash flow statement together with the notes thereon have been drawn up in conformity with the Banking Companies Ordinance, 1962 and the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;
- c) investments made, expenditure incurred and guarantees extended during the year were in accordance with the objects and powers of the Bank and the transactions of the Bank which have come to our notice have been within the powers of the Bank; and
- d) zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Bank and deposited in the Central Zakat Fund established under section 7 of that Ordinance.
- 2. We confirm that for the purpose of our audit we have covered more than sixty per cent of the total loans and advances of the Bank.

#### **Other Matter**

The unconsolidated financial statements of the Bank as at and for the year ended December 31, 2022 were audited by Yousuf Adil, Chartered Accountants and A. F. Ferguson & Co. Chartered Accountants who had expressed an unmodified opinion on those statements vide their report dated March 6, 2023.

The engagement partners on the audit resulting in this independent auditor's report are Zulfikar Ali Causer and Shahbaz Akbar on behalf of BDO Ebrahim & Co. Chartered Accountants and A. F. Ferguson & Co. Chartered Accountants respectively.

A. F. Ferguson & Co. **Chartered Accountants** Karachi Dated: March 4, 2024 UDIN: AR202310068Sh8ilRkBX

#### **BDO Ebrahim & Co. Chartered Accountants** Karachi Dated: March 4, 2024 UDIN: AR202310067IA6UFpqha

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# UNCONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at December 31, 2023

| 2022       | 2023        |   |      | 2023          | 2022          |
|------------|-------------|---|------|---------------|---------------|
| (US Dolla  | rs in '000) |   | Note | (Rupees       | in '000)      |
|            |             | ASSETS  |      |               |               |
| 815,690    | 1,046,590   | Cash and balances with treasury banks             | 7    | 294,992,570   | 229,910,949   |
| 65,968     | 150,163     | Balances with other banks                         | 8    | 42,325,051    | 18,593,800    |
| 110,950    | 682,715     | Lendings to financial institutions                | 9    | 192,430,437   | 31,272,467    |
| 12,337,136 | 15,622,483  | Investments                                       | 10   | 4,403,364,043 | 3,477,353,874 |
| 4,365,709  | 4,960,169   | Advances  | 11   | 1,398,076,820 | 1,230,521,804 |
| 202,603    | 202,137     | Fixed assets                                      | 12   | 56,974,417    | 57,105,842    |
| 4,928      | 5,357       | Intangible assets                                 | 13   | 1,510,061     | 1,388,947     |
| 23,800     | 24,602      | Right of use assets                               | 14   | 6,934,471     | 6,708,404     |
| 79,115     | -           | Deferred tax assets                               | 15   | -             | 22,299,403    |
| 586,352    | 908,603     | Other assets                                      | 16   | 256,099,568   | 165,269,056   |
| 18,592,251 | 23,602,819  |   |      | 6,652,707,438 | 5,240,424,546 |
|            |             | LIABILITIES                                       |      |               |               |
| 196,083    | 241,256     | Bills payable                                     | 17   | 68,000,448    | 55,268,019    |
| 6,884,556  | 7,726,310   | Borrowings  | 18   | 2,177,743,194 | 1,940,485,787 |
| 9,459,227  | 13,036,083  | Deposits and other accounts                       | 19   | 3,674,359,379 | 2,666,184,360 |
| -          | -           | Liabilities against assets subject to finance lea | se   | -             | -             |
| -          | -           | Subordinated debt                                 |      | -             | -             |
| 29,333     | 29,322      | Lease liabilities against right of use assets     | 20   | 8,264,782     | 8,267,949     |
| -          | 2,555       | Deferred tax liabilities                          | 15   | 720,183       | -             |
| 955,687    | 1,209,333   | Other liabilities                                 | 21   | 340,863,859   | 269,370,672   |
| 17,524,886 | 22,244,859  |   |      | 6,269,951,845 | 4,939,576,787 |
| 1,067,365  | 1,357,960   | NET ASSETS  |      | 382,755,593   | 300,847,759   |
|            |             | REPRESENTED BY                                    |      |               |               |
| 75,481     | 75,481      | Share capital                                     | 22   | 21,275,131    | 21,275,131    |
| 227,574    | 280,534     | Reserves  | 23   | 79,071,471    | 64,144,050    |
| 152,263    | 225,837     | Surplus on revaluation of assets                  | 24   | 63,654,593    | 42,916,902    |
| 612,047    | 776,108     | Unappropriated profit                             |      | 218,754,398   | 172,511,676   |
| 1,067,365  | 1,357,960   |   |      | 382,755,593   | 300,847,759   |
|            |             | CONTINGENCIES AND COMMITMENTS                     | 25   |               |               |

The annexed notes 1 to 49 and annexures I and II form an integral part of these unconsolidated financial statements.

Ashraf Mahmood Wathra Chairman Rehmat Ali Hasnie President & CEO Abdul Wahid Sethi Chief Financial Officer Ahsan Ali Chughtai Director

### UNCONSOLIDATED PROFIT AND LOSS ACCOUNT

For the year ended December 31, 2023

| 2022           | 2023      |                                      |      | 2023          | 2022        |
|----------------|-----------|--------------------------------------|------|---------------|-------------|
| (US Dollars in |           |                                      | Note | (Rupees       |             |
| 1,785,670      | 3,635,334 | Mark-up / return / interest earned   | 26   | 1,024,657,648 | 503,310,285 |
| 1,371,187      | 3,036,642 | Mark-up / return / interest expensed | 27   | 855,910,064   | 386,483,771 |
| 414,483        | 598,692   | Net mark-up / interest income        |      | 168,747,584   | 116,826,514 |
|                |           | NON MARK-UP / INTEREST INCOME        |      |               |             |
| 75,045         | 78,167    | Fee and commission income            | 28   | 22,032,182    | 21,152,110  |
| 18,473         | 18,653    | Dividend income                      |      | 5,257,652     | 5,206,811   |
| 26,430         | 25,328    | Foreign exchange income              |      | 7,139,106     | 7,449,563   |
|                | -         | Income / (loss) from derivatives     |      | -             | -           |
| 4,037          | 15,554    | Gain on securities - net             | 29   | 4,384,060     | 1,137,947   |
| 6,164          | 6,363     | Other income                         | 30   | 1,793,465     | 1,737,445   |
| 130,149        | 144,065   | Total non-mark-up / interest income  |      | 40,606,465    | 36,683,876  |
| 544,632        | 742,757   | Total income                         |      | 209,354,049   | 153,510,390 |
|                |           | NON MARK-UP / INTEREST EXPENSES      |      |               |             |
| 277,087        | 331,177   | Operating expenses                   | 31   | 93,345,714    | 78,099,994  |
| 258            | 1,014     | Other charges                        | 32   | 285,940       | 72,626      |
| 277,345        | 332,191   | Total non-markup / interest expenses |      | 93,631,654    | 78,172,620  |
| 267,287        | 410,566   | Profit before provisions             |      | 115,722,395   | 75,337,770  |
| 44,705         | 51,335    | Provisions and write offs - net      | 33   | 14,469,305    | 12,600,607  |
| 222,582        | 359,231   | PROFIT BEFORE TAXATION               |      | 101,253,090   | 62,737,163  |
| 114,691        | 175,309   | Taxation                             | 34   | 49,412,628    | 32,326,863  |
| 107,891        | 183,922   | PROFIT AFTER TAXATION                |      | 51,840,462    | 30,410,300  |
| (US Dollar     | ·s)       |                                      |      | (Rup          | ees)        |
| 0.05           | 0.09      | Basic earnings per share             | 35   | 24.37         | 14.29       |
| 0.05           | 0.09      | Diluted earnings per share           | 36   | 24.37         | 14.29       |

The annexed notes 1 to 49 and annexures I and II form an integral part of these unconsolidated financial statements.

Ashraf Mahmood Wathra Chairman Rehmat Ali Hasnie President & CEO Abdul Wahid Sethi Chief Financial Officer Ahsan Ali Chughtai Director

### UNCONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended December 31, 2023

| 2022                 | 2023              |   | 2023                     | 2022                         |
|----------------------|-------------------|---|--------------------------|------------------------------|
|                      | rs in '000)       |   |                          | in '000)                     |
| 107,891              | 183,922           | Profit after taxation for the year  | 51,840,462               | 30,410,300                   |
|                      |                   | Other comprehensive income / (loss)   |                          |                              |
|                      |                   | Items that may be reclassified to profit and loss account in subsequent periods:      |                          |                              |
| 30,908               | 34,568            | Effect of translation of net investments in foreign branches                          | 9,743,375                | 8,711,721                    |
| (85,652)<br>(54,744) | 74,999<br>109,567 | Movement in surplus / (deficit) on revaluation of investments - net of tax            | 21,139,170<br>30,882,545 | (24,141,899)<br>(15,430,178) |
|                      |                   | Items that will not be reclassified to profit and loss account in subsequent periods: |                          |                              |
| (11,102)             | (2,112)           | Remeasurement loss on defined benefit obligations - net of tax                        | (595,239)                | (3,129,095)                  |
| 10,953               | (1,483)           | Movement in (deficit) / surplus on revaluation of fixed assets - net of tax           | (418,066)                | 3,087,269                    |
| (1,110)              | 703               | Movement in surplus / (deficit) on revaluation of non-<br>banking assets - net of tax | 198,132                  | (312,906)                    |
| (1,259)              | (2,892)           |   | (815,173)                | (354,732)                    |
| 51,888               | 290,597           | Total comprehensive income  | 81,907,834               | 14,625,390                   |

The annexed notes 1 to 49 and annexures I and II form an integral part of these unconsolidated financial statements.

Ashraf Mahmood Wathra Chairman Rehmat Ali Hasnie President & CEO Abdul Wahid Sethi Chief Financial Officer Ahsan Ali Chughtai Director

Ali Syed Director

Ahsan Ali Chughtai Director

Abdul Wahid Sethi Chief Financial Officer

Rehmat Ali Hasnie President & CEO

Ashraf Mahmood Wathra Chairman

### UNCONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended December 31, 2023

|   |                  |  |                      | Reserves          | rves                            |                               |                   | Sur          | Surplus / (deficit) on revaluation of assets | ) on<br>sets |                          |              |
|---|------------------|--|----------------------|-------------------|---------------------------------|-------------------------------|-------------------|--------------|--|--------------|--------------------------|--------------|
|   | Share<br>capital | Exchange<br>translation                                | Statutory<br>reserve | Merger<br>reserve | General<br>Ioan Ioss<br>reserve | Revenue<br>general<br>reserve | Total             | Investments  | Fixed / Non-<br>Banking<br>Assets            | Total        | Unappropriated<br>profit | Total        |
|   |                  |  |                      |                   |                                 | (Rupees                       | -(Rupees in '000) |              |  |              |                          |              |
| Balances as at January 01, 2022                                 | 21,275,131       | 12,577,854   | 38,928,501           | 343,802           | 8,000,000                       | 521,338                       | 60,371,495        | 19,888,217   | 44,593,905                                   | 64,482,122   | 140,073,817              | 286,202,565  |
| Total Comprehensive income for the year ended December 31, 2022 |                  |  |                      |                   |                                 |                               |                   |              |  |              |                          |              |
| Profit after taxation for the year ended                        |                  |  |                      |                   |                                 |                               |                   | '            |  | •            | 30,410,300               | 30,410,300   |
| December 31, 2022<br>Other commehensive income - net of tax     |                  | 8 711 721  |                      |                   |                                 |                               | 8 711 721         | (24 141 899) | 2 774 363                                    | (21.367.536) | (3 129 095)              | (15 784 910) |
| Total Comprehensive Income                                      |                  | 8,711,721  |                      |                   |                                 |                               | 8,711,721         | (24,141,899) | 2,774,363                                    | (21,367,536) | 27,281,205               | 14,625,390   |
| Transfer to statutory reserve                                   |                  | 1  | 3,041,030            |                   |                                 |                               | 3,041,030         |              | 1  |              | (3,041,030)              | 1            |
| Transfer from surplus on revaluation of                         |                  |  |                      |                   |                                 |                               |                   |              |  |              |                          |              |
| assets to unappropriated profit - net of tax                    |                  |  | '                    | ,                 | ,                               | ,                             |                   |              | (197,684)                                    | (197,684)    | 197,684                  |              |
| Transfer to unappropriated profit                               |                  |  |                      |                   | (8,000,000)                     |                               | (8,000,000)       |              |  |              | 8,000,000                |              |
| Adjustment of merger reserve                                    |                  | ,  | '                    | 19,804            | ·                               | ,                             | 19,804            | ·            |  |              | ·                        | 19,804       |
| Transactions with owners, recorded directly in equity           |                  |  |                      |                   |                                 |                               |                   |              |  |              |                          |              |
| Cash dividend paid (Rs. Nil per share)                          |                  |  |                      |                   |                                 |                               |                   |              |  |              |                          | '            |
| Balance as at December 31, 2022                                 | 21,275,131       | 21,289,575   | 41,969,531           | 363,606           |                                 | 521,338                       | 64,144,050        | (4,253,682)  | 47,170,584                                   | 42,916,902   | 172,511,676              | 300,847,759  |
| Total Comprehensive income for the year ended December 31, 2023 |                  |  |                      |                   |                                 |                               |                   |              |  |              |                          |              |
| Profit after taxation for the year ended<br>December 31, 2023   |                  |  | •                    |                   |                                 | •                             | •                 |              |  |              | 51,840,462               | 51,840,462   |
| Other comprehensive income - net of tax                         |                  | 9,743,375  |                      |                   |                                 |                               | 9,743,375         | 21,139,170   | (219,934)                                    | 20,919,236   | (595,239)                | 30,067,372   |
| Total Comprehensive Income                                      |                  | 9,743,375  |                      |                   |                                 |                               | 9,743,375         | 21,139,170   | (219,934)                                    | 20,919,236   | 51,245,223               | 81,907,834   |
| Transfer to statutory reserve                                   | •                | •  | 5,184,046            | •                 | •                               | •                             | 5,184,046         |              | •  | •            | (5,184,046)              | •            |
| Transfer from surplus on revaluation of                         |                  |  |                      |                   |                                 |                               |                   |              |  | 1141 4041    | 111 101                  |              |
| assets to unappropriated profit - net of tax                    | •                |  |                      |                   |                                 |                               |                   |              | (181,545)                                    | (181,545)    | 181,545                  | • •          |
| Transactions with owners, recorded<br>directly in equity        |                  |  |                      |                   |                                 |                               |                   |              |  |              |                          |              |
| Cash dividend paid (Rs. Nil per share)                          |                  | •  | •                    | •                 | •                               | •                             | •                 | •            |  | •            | •                        |              |
| Balance as at December 31, 2023                                 | 21,275,131       | 31,032,950   | 47,153,577           | 363,606           | •                               | 521,338                       | 79,071,471        | 16,885,488   | 46,769,105                                   | 63,654,593   | 218,754,398              | 382,755,593  |
| The annexed notes 1 to 49 and annexures I and II form an integ  |                  | ral part of these unconsolidated financial statements. | onsolidated fir      | iancial statem    | ients.                          |                               |                   |              |  |              |                          |              |
|   |                  |  |                      |                   |                                 |                               |                   |              |  |              |                          |              |

- NATIONAL BANK OF PAKISTAN

### UNCONSOLIDATED CASH FLOW STATEMENT

For the year ended December 31, 2023

| 2022                 | 2023                 |   |      | 2023                        | 2022                            |
|----------------------|----------------------|---|------|-----------------------------|---------------------------------|
| (US Dolla            | rs in '000)          |   | Note | (Rupees                     | in '000)                        |
| ,                    | ,                    |   |      |                             | ,                               |
| 222,582              | 250 224              | CASH FLOW FROM OPERATING ACTIVITIES<br>Profit before taxation                           |      | 404 252 000                 | 62,737,163                      |
| (18,473)             | 359,231<br>(18,653)  | Less: Dividend income   |      | 101,253,090<br>(5,257,652)  | (5,206,811)                     |
| 204,109              | 340,578              | Less. Dividend income   |      | 95,995,438                  | 57,530,352                      |
| 204,103              | 540,570              | Adjustments:  |      | 33,333,430                  | 57,550,552                      |
| 15,865               | 15,818               | Depreciation  |      | 4,458,607                   | 4,471,704                       |
| 1,146                | 983                  | Amortization  |      | 277,042                     | 323,149                         |
| 44,705               | 51,335               | Provision and write-offs  | 33   | 14,469,305                  | 12,600,607                      |
| (152)                | -                    | Gain on disposal of subsidiary and branch   |      | -                           | (42,933)                        |
| (16)                 | (888)                | Gain on sale of fixed assets  |      | (250,247)                   | (4,441)                         |
| 3,238                | 3,111                | Finance charges on leased assets  |      | 876,989                     | 912,754                         |
|                      |                      | Unrealized loss on revaluation of investments   |      |                             |                                 |
| 2,173                | 117                  | classified as held-for-trading  |      | 33,066                      | 612,481                         |
| 29,640               | 42,286               | Charge for defined benefit plans - net  |      | 11,918,752                  | 8,354,267                       |
| 96,599               | 112,762              |   |      | 31,783,514                  | 27,227,588                      |
| 300,708              | 453,340              | (Increase) / decrease in operating assets   |      | 127,778,952                 | 84,757,940                      |
| 1 004 701            | (574.705)            |   |      | (404 457 070)               | 000 104 000                     |
| 1,004,731            | (571,765)            | Lendings to financial institutions  |      | (161,157,970)               | 283,194,208                     |
| 124,961<br>(474,121) | 147,279<br>(685,599) | Held-for-trading securities<br>Advances   |      | 41,512,120<br>(193,243,387) | 35,221,594<br>(133,636,179)     |
| (238,448)            | (285,899)            | Other assets (excluding advance taxation)   |      | (80,583,830)                | (67,209,195)                    |
| 417,123              | (1,395,984)          | Other assets (excluding advance taxation)   |      | (393,473,067)               | 117,570,428                     |
| 417,120              | (1,000,004)          | Increase / (decrease) in operating liabilities  |      | (333,473,007)               | 117,570,420                     |
| 118,568              | 45,173               | Bills payable   |      | 12,732,429                  | 33,419,749                      |
| 5,846,108            | 795,792              | Borrowings from financial institutions  |      | 224,302,435                 | 1,647,788,025                   |
| (1,252,288)          | 3,576,856            | Deposits and other accounts   |      | 1,008,175,019               | (352,970,685)                   |
| 242,112              | 249,691              | Other liabilities   |      | 70,378,196                  | 68,241,777                      |
| 4,954,500            | 4,667,512            |   |      | 1,315,588,079               | 1,396,478,866                   |
|                      |                      |   |      |                             |                                 |
| (118,814)            | (192,002)            |   |      | (54,117,686)                | (33,488,980)                    |
| (12,897)             | (13,033)             |   |      | (3,673,558)                 | (3,635,107)                     |
| 5,540,620            | 3,519,833            | Net cash flow generated from operating activities                                       |      | 992,102,720                 | 1,561,683,147                   |
|                      |                      |   |      |                             |                                 |
| (5,441,692)          | (3,939,654)          | CASH FLOW FROM INVESTING ACTIVITIES<br>Net investments in available-for-sale securities |      | (1,110,433,644)             | (1,533,799,090)                 |
| (309,614)            | 652,960              | Net investments in held-to-maturity securities  |      | 184,043,825                 | (1,333,799,090)<br>(87,267,953) |
| 18,473               | 18,653               | Dividends received  |      | 5,257,652                   | 5,206,811                       |
| (9,349)              | (9,600)              | Investments in fixed assets and intangibles   |      | (2,705,991)                 | (2,635,099)                     |
| 198                  | 1,597                | Proceeds from sale of fixed assets  |      | 449,996                     | 55,915                          |
| 33,566               | 37,597               | Effect of translation of net investment in foreign branches                             |      | 10,597,218                  | 9,461,011                       |
| 6,726                | -                    | Proceed from closure of subsidiary and branch   |      | -                           | 1,041,531                       |
| (5,701,692)          | (3,238,447)          | Net cash flow used in investing activities  |      | (912,790,944)               | (1,607,936,874)                 |
|                      |                      |   |      |                             |                                 |
|                      |                      | CASH FLOW FROM FINANCING ACTIVITIES   |      |                             |                                 |
| (8,615)              | (12,227)             | Payments of lease obligations   |      | (3,446,309)                 | (2,428,160)                     |
| (1)                  | (27)                 |   |      | (7,567)                     | (146)                           |
| (8,616)              | (12,254)             | Net cash flow used in financing activities  | 37.1 | (3,453,876)                 | (2,428,306)                     |
| (169,688)            | 269,132              | Increase / (Decrease) in cash and cash equivalents                                      |      | 75,857,900                  | (48,682,033)                    |
| 957,366              | 785,646              | Cash and cash equivalents at beginning of the year                                      |      | 221,442,758                 | 269,843,949                     |
| 5,472                | 4,476                | Effect of exchange rate changes on cash and cash equivalents                            |      | 1,261,569                   | 1,542,411                       |
| 962,838              | 790,122              | Cash and each aguivalants at and of the year  | 27   | 222,704,327                 | 271,386,360                     |
| 793,150              | 1,059,254            | Cash and cash equivalents at end of the year  | 37   | 298,562,227                 | 222,704,327                     |

The annexed notes 1 to 49 and annexures I and II form an integral part of these unconsolidated financial statements.

Ashraf Mahmood Wathra Chairman Rehmat Ali Hasnie President & CEO Abdul Wahid Sethi Chief Financial Officer Ahsan Ali Chughtai Director

For the year ended December 31, 2023

#### 1. STATUS AND NATURE OF BUSINESS

National Bank of Pakistan (the Bank) was incorporated in Pakistan under the National Bank of Pakistan Ordinance, 1949 and is listed on the Pakistan Stock Exchange (PSX). Its registered and head office is situated at I.I. Chundrigar Road, Karachi. The Federal Government and Pakistan Sovereign Wealth Fund (PSWF) holds 75.60% (2022: Federal Government and SBP 75.60%) shares of the Bank. The Bank is engaged in providing commercial banking and related services in Pakistan and overseas. The Bank also handles treasury transactions for the Government of Pakistan (GoP) as an agent to the SBP. The Bank operates 1,508 (2022: 1,512) branches in Pakistan including 188 (2022: 188) Islamic Banking branches and 18 (2022: 18) overseas branches (including the Export Processing Zone branch, Karachi). The Bank also provides services in respect of Endowment Fund for students loan scheme and IPS accounts.

#### 2. BASIS OF PRESENTATION

2.1 In accordance with the directives of the Federal Government of Pakistan regarding the shifting of the banking system to Islamic modes, the SBP has issued various circulars from time to time. Permissible forms of trade related mode of financing include purchase of goods by banks from their customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchases and sales arising under these arrangements are not reflected in these unconsolidated financial statements as such but are restricted to the amount of facility actually utilized and the appropriate portion of mark-up thereon.

Key financial figures of the Islamic banking branches of the Bank have been disclosed in annexure II to these unconsolidated financial statements.

- **2.2** These are the unconsolidated financial statements of the Bank in which the investments in subsidiaries, associates and joint ventures are stated at cost and have not been accounted for on the basis of reported results and net assets of the investees which are done in the consolidated financial statements.
- **2.3** The US Dollar amounts shown on the statement of financial position, profit and loss account, statement of comprehensive income and cash flow statement are stated as additional information solely for the convenience of readers. For the purpose of conversion to US Dollars, the rate of Rs. 281.8607 to 1 US Dollar has been used for 2023 and 2022 as it was the prevalent rate as on December 31, 2023.

#### 3. STATEMENT OF COMPLIANCE

- **3.1** These unconsolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:
  - International Financial Reporting Standards (IFRS), issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017;
  - Islamic Financial Accounting Standards (IFAS), issued by the Institute of Chartered Accountants of Pakistan as notified under the Companies Act, 2017;
  - Provisions of and directives issued under the Banking Companies Ordinance, 1962 and the Companies Act, 2017; and
  - Directives issued by the State Bank of Pakistan (SBP) and the Securities and Exchange Commission of Pakistan (SECP).

Where the requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017, or the directives issued by the SBP and the SECP differ with the requirements of IFRS or IFAS, the requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017 and the said directives shall prevail.

For the year ended December 31, 2023

- **3.2** SBP has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and IAS 40, 'Investment Property' for Banking Companies through BSD Circular Letter No. 10 dated August 26, 2002. Moreover, SBP vide BPRD circular no. 4, dated February 25, 2015, has deferred the applicability of Islamic Financial Accounting Standards (IFAS) 3, Profit and Loss Sharing on Deposits. Further, according to the notification of SECP dated April 28, 2008, the IFRS 7 "Financial Instruments: Disclosures" has not been made applicable for banks. Accordingly, the requirements of these standards have not been considered in the preparation of these unconsolidated financial statements. However, investments have been classified and valued in accordance with the requirements of various circulars issued by the SBP.
- **3.3** The SECP vide SRO 56 (1) / 2016 dated January 28, 2016, has notified that the requirements of IFRS 10 (Consolidated Financial Statements) and section 228 of the Companies Act, 2017 will not be applicable with respect to the investment in mutual funds established under trust structure.

#### 3.4 Application of new and revised International Financial Reporting Standards (IFRSs)

# 3.4.1 Standards, interpretations of and amendments to the published accounting and reporting standards that are effective in the current year:

There are certain new and amended standards, interpretations and amendments that are mandatory for the Bank's accounting periods beginning on January 1, 2023 but are considered not to be relevant or do not have any significant effect on the Bank's operations and are therefore not detailed in these unconsolidated financial statements.

# 3.4.2 Standards, interpretations of and amendments to the published accounting and reporting standards that are not yet effective:

The following revised standards, amendments and interpretations with respect to the accounting and reporting standards would be effective from the dates mentioned below against the respective standards, amendments or interpretations:

| St | andards, interpretations or amendments                        | Effective from accounting<br>period beginning on or after |
|----|---|---|
| -  | IFRS 9 - 'Financial instruments'                              | January 01, 2024  |
| -  | IAS 21 - 'Lack of exchangeability' (amendments)               | January 01, 2025  |
| -  | IAS 1 - 'Non current liabilities with covenants' (amendments) | January 01, 2024  |
| -  | IFRS 16 - 'Sale and leaseback' (amendments)                   | January 01, 2024  |

- **3.4.3** The SBP vide its BPRD Circular No. 02 of 2023 dated February 9, 2023 has specified the new reporting format for financial statements of Banking Companies. The new format has revised the disclosure requirements and will become applicable for the financial statements of the Bank for the quarter ending March 31, 2023. However, SBP vide its BPRD circular No. 07 of 2023 has deferred the applicability from January 01, 2023 to January 01, 2024.
- **3.4.4** Other than the aforesaid standards, interpretations and amendments, the International Accounting Standards Board (IASB) has also issued the following standards which have not been adopted locally by the Securities and Exchange Commission of Pakistan:
  - IFRS 1 First Time Adoption of International Financial Reporting Standards
  - IFRS 17 Insurance Contracts

For the year ended December 31, 2023

**3.4.5** The management anticipates that these new standards, interpretations and amendments will be adopted in the Bank's unconsolidated financial statements as and when they are applicable and adoption of these new standards, interpretations and amendments, may have no material impact on these unconsolidated financial statements of the Bank in the period of initial application.

#### 3.4.6 IFRS 9 Financial Instruments:

As directed by SBP via BPRD Circular no 07 of 2023, IFRS 9 Financial Instruments is effective for periods beginning on or after 1 January 2024 for banks having asset base of more than Rs. 500 billion as at 31 December 2022. SBP via same circular has finalized the instructions on IFRS 9 (Application Instructions) for ensuring smooth and consistent implementation of the standard in the banks.

During the 2023, the management of the Bank has performed an impact assessment of IFRS 9 taking into account the SBP's IFRS 9 application instructions. The assessment is based on available information and may be subject to changes arising from further reasonable and supportable information being made available to the Bank at the time of finalizing the impact for initial application of IFRS 9. In addition, the Bank will implement changes in classification of certain financial instruments. These changes and impacts are discussed below:

An overview of the IFRS 9 requirements that are expected to have significant impact are discussed below along with the additional requirements introduced by the SBP:

#### Governance, ownership and responsibilities

The Bank has adopted a governance framework requiring the Risk, Finance, Operations, Internal Audit and IT functions to effectively work together to ensure input from all business lines. IFRS 9 requires robust credit risk models that can predict Probability of Default (PD), Loss Given Default (LGD) and Exposure at Default (EAD).

Risk Management Division has develop Models/ methodologies for PD, LGD and Credit Conversion Factor (CCF). These models shall be validated on annual basis considering the following aspects:

- Quantitative Validation: Expected credit loss (ECL) model design validation, data quality validation and benchmarking with external best practices.
- Quantitative Validation: Calibration testing which ensures the accuracy of the observed PDs.

Finance Group will ensure preparation of disclosures and incorporation of the impacts on the financial statements of the Bank. The function shall identify, prepare and extract the data required for the risk parameters modelling and ECL calculations. Finance Group shall ensure that all disclosures as required by the accounting standard and the SBP formats and guidelines are made.

The risk management division will perform the back testing of ECL at least on yearly basis and will be responsible for the independent validation of the risk parameters / risk models; including PD, LGD and CCF etc., that are used to compute the ECL which would be carried out as per the policy.

Internal Audit will carry out periodic review of IFRS 9 methodology and impacts calculated by the Management.

#### **Classification and measurement**

The classification and measurement of financial assets will depend on how these are managed (the entity's business model) and their contractual cash flow characteristics. Financial assets that do not meet the SPPI criteria are measured at FVTPL regardless of the business model in which they are held. The Bank's s business model in which financial assets are held will determine whether the financial assets are measured at amortised cost, fair value through other comprehensive income ('FVOCI') or fair value through profit or loss ('FVPL'). The classification of equity instruments is generally measured as Fair Value through Profit & Loss (FVTPL) unless the Bank elects for Fair Value through Other Comprehensive Income (FVTOCI) at initial recognition. The Bank has analyzed the impact of initial application of IFRS 9 on its financial assets as follows:

For the year ended December 31, 2023

#### **Equity Securities**

The Bank expects to continue measuring at fair value all financial assets currently held at fair value.

For certain listed equity securities currently classified as available-for-sale (AFS) with gains and losses recorded in OCI, the Bank will apply the option to classify them as FVOCI. Therefore, the application of IFRS 9 will not have an impact on initial adoption. However, in accordance with the requirements of the standard, gains and losses recognized in OCI will not be recycled through the profit and loss account on derecognition of these securities.

The remaining listed equity securities will be measured at FVTPL. The AFS reserve related to those securities is currently part of Surplus on Revaluation of Assets and will be reclassified to retained earnings hence, there will be no impact on overall equity.

Unquoted equity securities are required to be measured at fair value under IFRS 9. However, the SBP has allowed banks to carry these investments under the current Prudential Regulations, i.e. at the lower of cost and break-up value, till accounting periods beginning on or after January 1, 2024.

#### Debt securities and Loans and advances

Debt securities currently classified as AFS and those passes SPPI test, are expected to be measured at fair value through OCI under IFRS 9 as the Bank's business model is to hold the assets to collect contractual cash flows, but also to sell those investment. Debt securities currently classified as HTM and those passes SPPI test are expected to be measured at amortized costs under IFRS 9 as the Group business model is to hold the assets to collect contractual cash flows.

Cashflows of certain debt instruments classified in AFS or / and HTM categories, do not expect to give risk to cash flows representing solely payments of principal and interest and accordingly, these would be measured at fair value through profit and loss.

#### Impairment

The impairment requirements apply to financial assets measured at amortised cost and FVOCI (other than equity instruments), lease receivables, and certain loan commitments and financial guarantee contracts. At initial recognition, an impairment allowance (or provision in the case of commitments and guarantees) is required for expected credit losses ('ECL') resulting from default events that are possible within the next 12 months ('12-month ECL'). In the event of a significant increase in credit risk, an allowance (or provision) is required for ECL resulting from all possible default events over the expected life of the financial instrument ('lifetime ECL'). Financial assets where 12-month ECL is recognised are in 'stage 1'; financial assets that are considered to have experienced a significant increase in credit risk are in 'stage 2'; and financial assets for which there is objective evidence of impairment, so are considered to be in default or otherwise credit impaired, are in 'stage 3'.

The assessment of credit risk and the estimation of ECL are required to be unbiased and probability-weighted, and should incorporate all available information which is relevant to the assessment including information about past events, current conditions and reasonable and supportable forecasts of economic conditions at the reporting date. In addition, the estimation of ECL should take into account the time value of money.

Based on the requirement of IFRS 9 and SBP's IFRS 9 application instructions, the Bank has performed an ECL assessment taking into account the key elements such as assessment of SCIR, Probability of Default, Loss Given Default and Exposure at Default. These elements are described below:

- PD: The probability that a counterparty will default, calibrated over the 12 months from the reporting date (stage 1) or over the lifetime of the product (stage 2) and incorporating forward looking information.

For the year ended December 31, 2023

- LGD: An estimate of the loss incurred on a facility upon default by a customer. LGD is calculated as the difference between contractual cash flows due and those that the Bank expects to receive, including from the liquidation of any form of collateral. It is expressed as a percentage of the exposure outstanding on the date of classification of an obligor.
- EAD: The expected balance sheet exposure at the time of default, incorporating expectations on drawdowns, amortisation, pre-payments and forward-looking information where relevant.

For the purpose of calculation of ECL, the Bank has used 5 years data till 31 December 2022 and going forward, one more year's data shall be included until the Bank has at least 10 years data. For calculating ECL, the Bank shall classify its financial assets under three following categories:

- a) Stage 1: Performing Assets: Financial assets where there has not been a SICR since initial recognition, the Bank shall recognize an allowance based on the 12-month ECL.
- b) Stage 2: Under-Performing Assets: For financial assets where there has been a SICR since initial recognition, but which are not credit impaired, the Bank shall recognize an allowance based on lifetime ECL for all exposures categorized in this stage based on the actual maturity profile.
- c) Stage 3: Non-Performing Assets: For financial assets which have objective evidence of impairment at the reporting date, the Bank shall recognize ECL on these financial assets using the higher off approach, which means that lifetime ECL computed under IFRS 9 is compared with regulatory provision required as per Prudential regulations.

As required by the Application Instructions, financial assets may be reclassified out of stage 3 if they meet the requirements of Prudential Regulations (PR) issued by SBP. Financial assets in stage 2 may be reclassified to stage 1 if the conditions that led to a SICR no longer apply.

#### Significant increase in credit risk (SICR)

A SICR is assessed in the context of an increase in the risk of a default occurring over the life of the financial instrument when compared to that expected at the time of initial recognition. It is not assessed in the context of an increase in the ECL. The Bank uses a number of qualitative and quantitative measures in assessing SICR. Quantitative measures relate to deterioration of Obligor Risk Ratings (ORR) or where principal and / or interest payments are 60 days or more past due. Qualitative factors include unavailability of financial information and pending litigations.

Based on the level of increase in credit risk, the Bank shall calculate 12 month ECL for assets which did not have a SICR i.e., Stage 1 or a lifetime expected loss for the life of the asset (for assets which demonstrated a SICR) i.e., Stage 2.

At every reporting date, the Bank shall assess whether there has been a SICR since the initial recognition of the asset. If there is a SICR, the asset must be assigned to the appropriate stage of credit impairment (Stage 2 or 3).

Under the SBP's instructions, credit exposure (in local currency) guaranteed by the Government and Government Securities are exempted from the application of ECL Framework. Moreover, until implementation of IFRS 9 has stabilized, Stage 1 and stage 2 provisions would be made as per IFRS 9 ECL and stage 3 provision would be made considering higher of IFRS 9 ECL or provision computed under existing PRs' requirements.

#### **Presentation and disclosure**

IFRS 9 also introduces expanded disclosure requirements and changes in presentation which will be incorporated as per the SBP's revised format.

For the year ended December 31, 2023

#### Loan / financing related fee

Loan origination / commitment fees that are regarded as compensation to the lender for an ongoing involvement with the acquisition of a financial instrument would be recognized over the life of the related loan. However, if the commitment expires without the lender making the loan, the fee would be recognised as revenue as earned.

#### Impact of adoption of IFRS 9

The actual impact of adopting IFRS 9 on the Bank's financial statements in the year 2024 may not be accurately estimated because it will be dependent on the financial instruments that the Bank would hold during 2024 and economic conditions at that time as well as accounting elections and judgements that it will make in future. Nevertheless, the Bank has performed a preliminary assessment of the potential impact of adoption of IFRS 9 based on its statement of financial position as at December 31, 2023.

#### **Classification and measurement**

Based on the bank's assessment, the IFRS 9 requirements are expected to have the following impact on the classification and measurement of its financial assets and financial liabilities:

- 1. Debt instruments amounting to Rs 15,987 million have been reclassified from Available for Sale to Fair Value through Profit or Loss.
- 2. Equity instruments amounting to Rs 28,507 million have been reclassified from Available for Sale to Fair Value through Profit or Loss.

#### Impairment

The total estimated adjustment (net of tax) of the adoption of IFRS 9 on the opening balance of the Bank's equity at January 01, 2024 is a decrease of approximately Rs 8,177 million, representing;

- a decrease of Rs 13,808 million in equity due to increase in ECL.
- an increase of Rs 5,631 million in equity resulting from reclassification of investments as mentioned above.

#### Impact on regulatory capital

The implementation of IFRS 9 is expected to result in reduced regulatory capital of the Bank, which is likely to reduce their lending capacity and ability to support their clients. In order to mitigate the impact of expected credit loss (ECL) models on capital, SBP has determined that it may be appropriate for the Financial Institutions (FIs) to follow a transitional arrangement for the impact on regulatory capital from the application of ECL accounting. Annexure B of the 'Application Instructions' issued by SBP vide BPRD Circular No.3 of 2022 dated July 05, 2022, have detailed the transitional arrangement.

The transitional arrangement must apply only to provisions for stage 1 and 2 financial assets. The transitional arrangement must only adjust CET1 capital. Where there is a reduction in CET1 capital due to new provisions, net of tax effect, upon adoption of an ECL accounting model, the decline in CET1 capital (the "transitional adjustment amount") must be partially included (i.e. added back) to CET1 capital over the "transition period" of five years.

The impact of adoption of IFRS 9 on the capital ratios of the Bank are as follows:

|  | As per adopted<br>IFRS 9 | As per current<br>ARS |
|--|--------------------------|-----------------------|
| Common Equity Tier 1 Capital Adequacy ratio                              | 19.04%                   | 19.16%                |
| Tier 1 Capital Adequacy Ratio  | 19.04%                   | 19.16%                |
| Total Capital Adequacy Ratio   | 25.31%                   | 25.47%                |
| CET1 available to meet buffers (as a percentage of risk weighted assets) | 9.04%                    | 9.16%                 |

For the year ended December 31, 2023

#### 4. BASIS OF MEASUREMENT

These unconsolidated financial statements have been prepared under the historical cost convention except for revaluation of land and buildings and non-banking assets acquired in satisfaction of claims which are stated at revalued amount and certain investments and derivative financial instruments that are carried at fair value. In addition, obligations in respect of defined benefit plan are carried at the present values.

#### 5. MATERIAL ACCOUNTING POLICIES

The accounting policy adopted in preparation of these unconsolidated financial statements are consistent with those of the previous financial year.

#### 5.1 Cash and cash equivalents

Cash and cash equivalents include cash and balances with treasury banks, balances with other banks and call money lendings, less call borrowings and overdrawn nostro accounts.

#### 5.2 Investments

Investments other than those categorised as held-for-trading are initially recognised at fair value which includes transaction costs associated with the investments. Investments classified as held-for-trading are initially recognised at fair value, and transaction costs are expensed in the profit and loss account.

All regular way purchases / sales of investments are recognised on the trade date, i.e., the date the Bank commits to purchase / sell the investments. Regular way purchases or sales of investments require delivery of securities within the time frame generally established by regulation or convention in the market place.

The Bank has classified its investment portfolio, except for investments in subsidiaries, associates and joint ventures into 'held-for-trading', 'held-to-maturity' and 'available-for-sale' as follows:

- Held-for-trading These are securities which are acquired with the intention to trade by taking advantage of short-term market / interest rate movements and are to be sold within ninety (90) days. These are carried at market value, with the related unrealised gain / (loss) on revaluation being taken to profit and loss account.
- Held-to-maturity These are securities with fixed or determinable payments and fixed maturity that are held with the intention and ability to hold to maturity. These are carried at amortised cost.
- Available-for-sale These are investments that do not fall under the held-for-trading or held-to-maturity categories. These are carried at market value except in case of unquoted securities where market value is not available, which are carried at cost less provision for diminution in value, if any. Surplus / (deficit) on revaluation is taken to 'surplus / (deficit) on revaluation of assets' account shown in equity. Provision for diminution in value of investments in respect of unquoted shares is calculated with reference to break-up value of the same. On derecognition or impairment in quoted available-for-sale investments, the cumulative gain or loss previously reported as 'surplus / (deficit) on revaluation of assets' in equity is included in the profit and loss account for the year.
- Provision for diminution in value of investments in unquoted debt securities is calculated as per the SBP's Prudential Regulations.
- Held-for-trading and quoted available-for-sale securities are marked to market with reference to ready quotes on Reuters page or MUFAP (PKRV / PKISRV / PKFRV) or the Stock Exchanges, as the case may be.
- Investments in subsidiaries, associates and joint venture companies are stated at cost. Provision is made for impairment in value, if any.

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#### 5.3 Repurchase and resale agreements

Securities sold with a simultaneous commitment to repurchase at a specified future date (repos) continue to be recognised in the statement of financial position and are measured in accordance with accounting policies for investment securities. The counterparty liability for amounts received under these agreements is included in borrowings. The difference between sale and repurchase price is treated as mark-up / return / interest expense and accrued over the life of the repo agreement using effective yield method.

Securities purchased with a corresponding commitment to resell at a specified future date (reverse repos) are not recognised in the statement of financial position, as the Bank does not obtain control over the securities. Amounts paid under these agreements are included in lendings to financial institutions. The difference between purchase and resale price is treated as mark-up / return / interest income and accrued over the life of the reverse repo agreement using effective yield method.

#### 5.4 Derivative financial instruments

Derivative financial instruments are initially recognised at fair value on the dates on which the derivative contracts are entered into and are subsequently re-measured at fair value using appropriate valuation techniques. All derivative financial instruments are carried as assets when fair value is positive and liabilities when fair value is negative. Any change in the fair value of derivative instruments during the year is taken to the profit and loss account.

#### 5.5 Financial instruments

All financial assets and financial liabilities are recognised at the time when the Bank becomes a party to the contractual provisions of the instrument. A financial asset is derecognised where (a) the rights to receive cash flows from the asset have expired; or (b) the Bank has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (i) the Bank has transferred substantially all the risks and rewards of the asset, or (ii) the Bank has neither transferred nor retained substantially all the risk and rewards of the asset, but has transferred control of the asset. A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. Any gain or loss on derecognition of the financial assets and financial liabilities is taken to profit and loss account.

#### 5.6 Advances

Advances are stated net of specific and general provisions. Provisions are made in accordance with the requirements of Prudential Regulations issued by the SBP and charged to the profit and loss account. These regulations prescribe a time based criteria (as supplemented by subjective evaluation of advances by the banks) for classification of non-performing loans and advances and computing provision there against. Such regulations also require the Bank to maintain general provision against consumer and Small and Medium Enterprises (SME) advances at specified percentage of such portfolio. General provision for loan losses of overseas branches is made as per the requirements of the respective central banks. Advances are written off where there are no realistic prospects of recovery. The amounts so written off are a book entry and does not necessarily prejudice the Bank's right of recovery against the customers. The Bank determines write-offs in accordance with the criteria as prescribed by SBP vide BPRD circular no. 06 dated June 05, 2007.

#### 5.6.1 Islamic financing and related assets

Under Murabaha financing, funds disbursed for the purchase of goods are recorded as advance against Murabaha finance and the financing is recorded at the deferred sale price. Goods purchased but remaining unsold at the statement of financial position date are recorded as inventories.

For the year ended December 31, 2023

Assets given on Ijarah are stated at cost less accumulated depreciation and accumulated impairment losses, if any. Ijarah assets are depreciated on a reducing balance basis over the term of the Ijarah after taking into account the estimated residual value. Impairment of Ijarah assets is recognised in line with the Prudential Regulations or upon the occurrence of an impairment event which indicates that the carrying value of the Ijarah asset may exceed its recoverable amount.

In Running Musharakah, the Bank and the customer enter into a Musharakah agreement where the Bank agrees to finance the operating activities of the customer's business and share in the profit or loss in proportion to an agreed ratio at an agreed frequency.

Under Diminishing Musharakah financing, the Bank creates joint ownership with the customer over the tangible assets to fulfill capital expenditure / project requirements. The Bank receives periodic payments from the customer against the gradual transfer of its share of ownership to the customer.

In Istisna transactions, the Bank finances the cost of goods manufactured by the customer. Once the goods are manufactured, these are sold by the customer as an agent of the Bank to recover the cost plus the agreed profit.

Under Tijarah, the Bank purchases the finished goods from the customer against payment, takes possession and appoint customer as an agent to sell these goods to ultimate buyer on deferred payment basis. Profit is recognized on accrual basis over the period of transaction.

Wakalah is an agency contract in which Bank provides funds to the customer who invests it in a Shariah compliant manner.

In Musawamah financing, the Bank purchases the goods and after taking the possession, sells them to the customer either in spot or credit transaction, without disclosing the cost.

#### 5.7 Fixed assets and depreciation

#### 5.7.1 Property and equipment

#### 5.7.1.1 Owned assets

Property and equipment, except land and buildings, are stated at cost less accumulated depreciation and accumulated impairment losses, if any. Land is stated at revalued amount. Buildings are stated at revalued amount less accumulated depreciation and impairment, if any. The cost and the accumulated depreciation of property and equipment of foreign branches include exchange differences arising on currency translation at the year-end rates. Depreciation is charged to profit and loss account applying the straight line method except buildings, which are depreciated on diminishing balance method at the rates stated in note 12.2. Depreciation on addition is charged from the month in which the assets are available for use and no depreciation is charged in the month the assets are disposed off.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Bank and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the profit and loss account during the period in which they are incurred.

Assets are derecognised when disposed off or when no future economic benefits are expected from its use or disposal. Gains and losses on disposal of property and equipment are included in profit and loss account.

The assets' residual values and useful lives are reviewed annually, and adjusted if appropriate, at statement of financial position date.

For the year ended December 31, 2023

Land and buildings' valuations are carried out by professionally qualified valuers with sufficient regularity to ensure that their carrying amounts do not differ materially from their fair value.

- Any revaluation increase arising on the revaluation of such assets is recognised in the statement of comprehensive income and accumulated in equity, except to the extent that it reverses a revaluation decrease for the same asset previously recognised in profit and loss account, in which case the increase is credited to profit and loss account to the extent of the decrease previously expensed. A decrease in the carrying amount arising on the revaluation of such assets is recognised in profit and loss account to the extent that it exceeds the balance, if any, held in "Surplus on Revaluation of Fixed Assets" relating to a previous revaluation of that asset.
- Depreciation on assets which are revalued is determined with reference to the value assigned to such assets on revaluation and depreciation charge for the year is taken to the profit and loss account.
- An amount equal to incremental depreciation for the year net of associated deferred tax is transferred from "Surplus on Revaluation of Fixed Assets" to unappropriated profit through statement of changes in equity to record realization of surplus to the extent of the incremental depreciation charge for the year.
- On the subsequent sale or retirement of a revalued asset, the attributable revaluation surplus remaining in the revaluation reserve is transferred directly to unappropriated profit.

#### 5.7.2 Capital work-in-progress

Capital work-in-progress is stated at cost less accumulated impairment losses, if any. These are transferred to specific assets as and when assets are available for use.

#### 5.7.3 Impairment

The carrying values of fixed assets are reviewed for impairment when events or changes in circumstances indicate that the carrying values may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amounts, fixed assets are written down to their recoverable amounts.

The resulting impairment loss is taken to profit and loss account except for impairment loss on revalued assets which is adjusted against the related revaluation surplus to the extent that the impairment loss does not exceed the surplus on revaluation of assets. Where impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised recoverable amount but limited to the extent of the amount which would have been determined had there been no impairment. Reversal of impairment loss is recognised as income in profit and loss account.

#### 5.8 Lease liability and right-of-use assets

The lease liabilities are initially measured at the present value of lease payments that includes:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable;
- variable lease payment that are based on an index or a rate as at the commencement date;
- amounts expected to be payable by the lessee under residual value guarantees, if any;
- the exercise price of a purchase option if the lessee is reasonably certain to exercise that option; and
- payments of penalties for terminating the lease, if the lease term reflects the lessee exercising that option.

The lease payments are to be discounted using the incremental borrowing rate being the rate that the Bank would have to pay to borrow the funds necessary to obtain an asset of similar value in a similar economic environment with similar terms and conditions.

For the year ended December 31, 2023

On initial recognition, right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability;
- any lease payments made at or before the commencement date less any lease incentives received;
- any initial direct costs incurred; and
- an estimate of restoration costs.

The Bank leases various offices / branches for the purpose of its operational activities. Rental contracts are typically made for fixed periods of 3 to 10 years. Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants, but leased assets may not be used as security for borrowing purposes.

#### 5.9 Intangible assets

Intangible assets are stated at cost less accumulated amortisation and accumulated impairment losses, if any. The cost and the accumulated amortisation of intangible assets of foreign branches include exchange differences arising on currency translation at the year-end rates. Amortisation is charged to profit and loss account applying the straight-line method at the rates stated in note 13. Amortisation on addition is charged from the month in which the assets are available for use and no amortisation is charged in the month the intangible assets are disposed off. The estimated useful life and amortisation method are reviewed at the end of each annual reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

#### 5.10 Non-banking assets acquired in satisfaction of claims

In accordance with the requirements of the 'Regulations for Debt Property Swap' (the regulations) issued by SBP vide its BPRD Circular No. 1 of 2016, dated January 1, 2016, the non-banking assets acquired in satisfaction of claims are carried at revalued amounts less accumulated depreciation. These assets are revalued by professionally qualified valuers with sufficient regularity to ensure that their net carrying value does not differ materially from their fair value. A surplus arising on revaluation is credited to the 'surplus on revaluation of assets' account and any deficit arising on revaluation is taken to the profit and loss account directly. Legal fees, transfer costs and direct costs of acquiring title to property is charged to profit and loss account and not capitalized. Depreciation on non-banking assets acquired in satisfaction of claims is charged to the profit and loss account on the same basis as depreciation charged on the Bank's owned fixed assets.

#### 5.11 Deposits and their cost

Deposits are recorded at the fair value of proceeds received.

Deposit costs are recognised as an expense in the period in which these are incurred using effective yield method.

#### 5.12 Taxation

#### 5.12.1 Current

Provision of current taxation is based on taxable income for the year determined in accordance with the prevailing laws of taxation on income earned for local as well as foreign operations, as applicable to the respective jurisdictions. The charge for the current tax also includes adjustments wherever considered necessary relating to prior years, arising from assessments framed during the year.

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#### 5.12.2 Deferred

Deferred tax is provided on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax assets are recognised for all deductible temporary differences and unused tax losses, to the extent that it is probable that taxable profits will be available against which the deductible temporary differences and unused tax losses can be utilized. Deferred tax is not recognised on differences relating to investment in subsidiaries and branches to the extent the deductible temporary difference probably will not reverse in the foreseeable future.

The carrying amount of deferred tax assets are reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit or deductible temporary differences will be available to allow all or part of the deferred income tax asset to be utilized.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to gain / loss recognised on surplus on revaluation of assets is charged / credited to such account.

#### 5.13 Employee benefits

#### 5.13.1 Defined benefit plans

The Bank operates an approved funded pension scheme, an un-funded post retirement medical benefits scheme and an un-funded benevolent scheme for its eligible employees. The Bank also operates an un-funded gratuity scheme for its eligible contractual employees. An actuarial valuation of all defined benefit schemes is conducted every year. The valuation uses the Projected Unit Credit method. Remeasurements of the net defined benefit liability / assets which comprise actuarial gains and losses, return on plan assets (excluding interest) and the effect of asset ceiling (if any, excluding interest) are recognised immediately in other comprehensive income. Past-service costs are recognised immediately in profit and loss account when the plan amendment occurs.

#### 5.13.2 Other employee benefits

#### Employees' compensated absences

The Bank also makes provision in the financial statements for its liability towards compensated absences. This liability is estimated on the basis of actuarial advice under the Projected Unit Credit method.

#### 5.14 Revenue recognition

Income on loans and advances and debt security investments are recognised on a time proportion basis that takes into account effective yield on the asset. In case of advances and investments classified under the Prudential Regulations, interest / mark-up is recognised on receipt basis.

Interest / mark-up on rescheduled / restructured advances and investments is recognized in accordance with the Prudential Regulations issued by SBP.

Fee, brokerage and commission income other than commission on letter of credit and guarantees is recognised upon performance of services.

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Commission on letters of credit and guarantees is recognized on time proportion basis.

Dividend income on equity investments and mutual funds is recognised when right to receive is established.

Premium or discount on debt securities classified as held-for-trading, available-for-sale and held-to-maturity securities is amortised using the effective interest method and taken to profit and loss account.

Gains and losses on disposal of investments and fixed assets are dealt with through the profit and loss account in the year in which they arise.

Income from lease financing is accounted for using the financing method. Under this method, the unearned lease income (defined as the sum of total lease rentals and estimated residual value less the cost of the leased assets) is deferred and taken to income over the term of the lease so as to produce a constant periodic rate of return on the outstanding net investment in the lease. Gains or losses on termination of lease contracts are recognised through the profit and loss account when these are realised. Unrealised lease income and other fees on classified leases are recognised on a receipt basis.

#### 5.15 Net investment in finance lease

Leases where the bank transfers substantially all the risk and rewards incidental to ownership of the assets to the lessee are classified as finance leases. Net investment in finance lease is recognised at an amount equal to the aggregate of present value of minimum lease payment including any guaranteed residual value and excluding unearned finance income, write-offs and provision for doubtful lease finances, if any.

#### 5.16 Foreign currencies translation

The Bank's financial statements are presented in Pak Rupees (Rs.) which is the Bank's functional and presentation currency.

Foreign currency transactions are converted into Rupees applying the exchange rate at the date of the respective transactions. Monetary assets and liabilities in foreign currencies and assets / liabilities of foreign branches are translated into Rupees at the rates of exchange prevailing at the statement of financial position date. Forward foreign exchange contracts are valued at the rates applicable to their respective maturities. All gains or losses on dealing in foreign currencies are taken to the profit and loss account.

Profit and loss account balances of foreign branches are translated at average exchange rate prevailing during the year. Gains and losses on translation are included in the profit and loss account except gains / losses arising on translation of net assets of foreign branches, which is credited to the statement of comprehensive income.

Statement of financial position balances of foreign branches are translated at exchange rate prevailing at statement of financial position date. Gains and losses on translation are included in the profit and loss account except gains / losses arising on translation of net assets of foreign branches, which is credited to the statement of comprehensive income.

Commitments for outstanding forward foreign exchange contracts are disclosed in these unconsolidated financial statements at committed amounts. Contingent liabilities / commitments for letters of credit and letters of guarantee denominated in foreign currencies are expressed in Rupee terms at the rates of exchange prevailing at the statement of financial position date.

#### 5.17 **Provision for off balance sheet obligations**

Provision for guarantees, claims and other off balance sheet obligations is made when the Bank has legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of amount can be made. Charge to profit and loss account is stated net of expected recoveries.

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#### 5.18 Off setting

Financial assets and financial liabilities are only set off and the net amount is reported in the unconsolidated financial statements when there is a legally enforceable right to set off and the Bank intends either to settle on a net basis, or to realise the assets and to settle the liabilities simultaneously.

#### 5.19 Fiduciary assets

Assets held in a fiduciary capacity are not treated as assets of the Bank in the statement of financial position.

#### 5.20 Dividend and other appropriations

Dividend and other appropriation to reserves, except appropriations which are required by the law, are recognised in the Bank's unconsolidated financial statements in the year in which these are approved.

#### 5.21 Earnings per share

The Bank presents basic and diluted earnings per share (EPS) for its shareholders. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Bank by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, if any. There were no dilutive potential ordinary shares in issue at December 31, 2023.

#### 5.22 Bai Muajjal

Bai Muajjal transactions represent sales of Sukuks on a deferred payment basis and are shown in lendings to financial institutions except for transactions undertaken directly with the Government of Pakistan which are disclosed as investments.

The difference between the deferred payment amount receivable and the carrying value at the time of sale is accrued and recorded as income over the life of the transaction.

#### 5.23 Acceptances

Acceptances comprise undertakings by the Bank to pay bill of exchange drawn on customers. Acceptances are recognised as financial liability in the statement of financial position with a contractual right of reimbursement from the customer as a financial asset. Therefore, commitments in respect of acceptances have been accounted for as on balance sheet financial assets and financial liabilities.

#### 5.24 Segment reporting

A segment is a distinguishable component of the Bank that is subject to risks and rewards that are different from those of other segments. A business segment is one that is engaged either in providing certain products or services, where as a geographical segment is one engaged in providing certain products or services within a particular economic environment. Segment information is presented as per the Bank's functional and management reporting structure.

#### **Business segments**

The Bank's primary segment reporting is based on the following business segments:

- I. Retail Banking Group includes retail lending and deposits, banking services, cards and branchless banking.
- II. **Inclusive Development Group** consists of loans to individuals, agriculture, SME, commodity and commercial customers.

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- III. Corporate and Investment Banking Group offers a wide range of financial services to medium and large sized public and private sector entities. These services include, providing and arranging tenured financing, corporate advisory, underwriting, cash management, trade products, corporate finance products and customer services.
- IV. **Treasury** includes fixed income, equity, foreign exchange, credit, funding, own position securities, lendings and borrowings and derivatives for hedging and market making.
- V. International Financial Institution and Remittance Group includes the results of all international branches, correspondent banking business and global remittances. This represents Bank's operations in 13 countries including Pakistan and 18 branches including one branch in export processing zone in Pakistan.
- VI. **Aitemaad and Islamic Banking Group** provides shariah compliant services to customers including loans, deposits and other transactions.
- VII. **Head Office / Others** includes the head office related activities and other functions which cannot be classified in any of the above segments.

#### **Geographical segments**

The Bank is managed along the following geographic lines for monitoring and reporting purposes:

- I. Pakistan (including branch in Export Processing Zone)
- II. Asia Pacific (including South Asia)
- III. Europe
- IV. United States of America
- V. Middle East

#### 5.25 Accounting estimates and judgments

The preparation of the unconsolidated financial statements in conformity with the approved accounting and reporting standards as applicable in Pakistan requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Bank's accounting polices. The estimates, judgments and associated assumptions used in the preparation of the unconsolidated financial statements are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The key areas of estimates and judgments in relation to these unconsolidated financial statements are as follows:

#### a) Provision against non-performing loans and advances

The Bank reviews its loan portfolio to assess amount of non-performing loans and determine provision required there against on a quarterly basis. While assessing this requirement, various factors including the past dues, delinquency in the account, financial position and future business / financial plan of the borrower, value of collateral held and requirements of Prudential Regulations are considered. The Bank also considers the effect of Forced Sale Value (FSV) of collaterals in determining the amount of provision, however, no benefit of FSV of collateral has been taken during the year in determining provisioning amount.

General provision for loan losses of overseas branches is made as per the requirements of the respective central banks.

The amount of general provision against domestic consumer and SME advances is determined in accordance with the relevant Prudential Regulations and SBP directives.

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In addition, the Bank has also made general provision in respect of its corporate portfolio on prudent basis. This general provision is in addition to the requirements of Prudential Regulations.

#### b) Fair value of derivatives

The fair values of derivatives which are not quoted in active markets are determined by using valuation techniques. The valuation techniques take into account the relevant interest and exchange rates over the term of the contract.

#### c) Impairment of available-for-sale investments

The Bank considers that available-for-sale equity investments and mutual funds are impaired when there has been a significant or prolonged decline in the fair value below its cost except for investments where relaxation has been allowed by SBP. This determination of what is significant or prolonged requires judgment. In addition, impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance.

Further the Bank has developed internal criteria according to which a decline of 30% in the market value of any scrip below its cost shall constitute as a significant decline and where market value remains below the cost for a period of one year shall constitute as a prolonged decline.

Provisions for impairment in value of debentures, term finance certificates and sukuk bonds are made as per the requirements of the Prudential Regulations issued by the SBP.

#### d) Held-to-maturity investments

The Bank follows the guidance provided in the SBP circulars on classifying non-derivative financial assets with fixed or determinable payments and fixed maturity as held-to-maturity. In making this judgment, the Bank evaluates its intention and ability to hold such investments till maturity.

#### e) Income taxes

In making the estimates for current and deferred taxes, the management looks at the income tax law and the decisions of appellate authorities on certain issues in the past. There are certain matters where the Bank's view differs with the view taken by the income tax department and such amounts are shown as contingent liabilities.

#### f) Fixed assets, Non-Banking asset and intangible assets, revaluation, depreciation and amortisation

In making estimates of the depreciation / amortisation method, the management uses the method which reflects the pattern in which economic benefits are expected to be consumed by the Bank. The method applied is reviewed at each financial year end and if there is a change in the expected pattern of consumption of the future economic benefits embodied in the assets, the method is changed to reflect the change in pattern.

The Bank also revalues its properties on a periodic basis. Such revaluations are carried out by independent valuer and involves estimates / assumptions and various market factors and conditions.

#### g) Employees' benefit plans

The liabilities for employees' benefits plans are determined using actuarial valuations. The actuarial valuations involve assumptions about discount rates, expected rates of return on assets, future salary increases, future inflation rates and future pension increases as disclosed in note 39. Due to the long term nature of these plans, such estimates are subject to significant uncertainty.

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#### h) Provision against contingencies

Provision against contingencies is determined based on the management judgement regarding the probability of future outflows of resources embodying economic benefits to settle an obligation arising from past events.

#### i) Lease liability against right of use assets

The Bank applies judgement to determine the lease term for some lease contracts in which it is a lessee that include renewal options. The assessment of whether the Bank is reasonably certain to exercise such options impacts the lease term, which significantly affects the amount of lease liabilities and right-of-use assets recognized.

Moreover, management exercises judgement in establishing the discount rate for new leases, utilizing the incremental borrowing rate as a benchmark.

#### 6. CLOSURE OF FOREIGN SUBSIDIARIES AND OPERATIONS

In line with SBP Governance Framework 2018, the Board of Directors (BoD) in its 302nd meeting held on January 20 & 21, 2020 has accorded the approval of International Strategy. As per approved Strategy, the BoD allowed closure of few locations which have already been closed in prior years except Azerbaijan (Baku), Kyrgyzstan (Bishkek) and Kazakhstan (Almaty) are still in the process of closure. The Board of Directors in its 316th meeting held on January 06 & 11, 2021 has accorded its approval to scale down Bangladesh operations.

SBP also directed to close bank's operations in Paris Branch. On the basis of these directives, the BoD in its 327th meeting held on January 17, 2022 accorded their approval.

Closure process at Central Asian locations have been delayed due to non-settlement of NPLs portfolio. Operations at the following locations are under the process of closure. Tentative closure dates are also mentioned there against.

| S.No | Name of International Locations                   | Tentative Date of Closure |
|------|---|---------------------------|
| 1    | CJSC Subsidiary Bank of NBP in Almaty, Kazakhstan | 31.03.2024                |
| 2    | Bishkek Branch, Kyrgyzstan                        | 31.03.2024                |
| 3    | Baku Branch, Azerbaijan                           | 31.03.2024                |
| 4    | Paris Branch, France                              | 31.03.2024                |

|  |   | As                   | at December 31, 20      | 23                |           |
|--|---|----------------------|-------------------------|-------------------|-----------|
| Particulars                            | CJSC Subsidiary<br>Bank of NBP in<br>Almaty<br>(Kazakhstan) | Baku<br>(Azerbaijan) | Bishkek<br>(Kyrgyzstan) | Paris<br>(France) | Total     |
|  | (Subsidiary)  |                      | (Branc                  | hes)              |           |
|  |   | (F                   | lupees in '000)         |                   |           |
| Cost of investment - net of impairment | 1,003,778   | -                    | -                       | -                 | 1,003,778 |
| Total Assets                           | -   | 1,461,215            | 2,873,265               | 1,560,155         | 5,894,635 |
| Total Liabilities                      | -   | 51,793               | 18,665                  | 123,477           | 193,935   |
| Profit / (Loss) for the year           | -   | (15,134)             | 234,426                 | (642,483)         | (423,191) |

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|    |                                       |      | 2023        | 2022        |
|----|---------------------------------------|------|-------------|-------------|
|    |                                       | Note | (Rupees     | in '000)    |
| 7. | CASH AND BALANCES WITH TREASURY BANKS |      |             |             |
|    | In hand:                              |      |             |             |
|    | Local currency                        |      | 62,369,227  | 52,704,335  |
|    | Foreign currencies                    |      | 9,651,086   | 7,192,805   |
|    |                                       |      | 72,020,313  | 59,897,140  |
|    | With State Bank of Pakistan in:       |      |             |             |
|    | Local currency current accounts       | 7.1  | 125,791,892 | 106,909,308 |
|    | Foreign currency current accounts     | 7.2  | 21,661,443  | 15,661,453  |
|    | Foreign currency deposit accounts     | 7.2  | 43,265,618  | 15,623,732  |
|    | Foreign currency collection accounts  |      | 1,498,122   | 1,135,059   |
|    |                                       |      | 192,217,075 | 139,329,552 |
|    | With other central banks in:          |      |             |             |
|    | Foreign currency current accounts     | 7.3  | 25,964,016  | 26,631,693  |
|    | Foreign currency deposit accounts     | 7.3  | 4,163,614   | 3,725,602   |
|    |                                       |      | 30,127,630  | 30,357,295  |
|    |                                       |      |             |             |
|    | Prize bonds                           |      | 627,552     | 326,962     |
|    |                                       |      |             |             |
|    |                                       |      | 294,992,570 | 229,910,949 |

- **7.1** This includes statutory liquidity reserves maintained with the SBP under Section 22 of the Banking Companies Ordinance, 1962.
- **7.2** These represent mandatory reserves maintained in respect of foreign currency deposits under FE-25 scheme, as prescribed by the SBP.
- **7.3** These balances pertain to the foreign branches and are held with central banks of respective countries. These include balances to meet the statutory and regulatory requirements in respect of liquidity and capital requirements of respective countries. The deposit accounts carry interest at the rate of 0% to 5.5% per annum (2022: 0% to 4.5% per annum).

|    |   | Note | 2023<br>(Rupees                       | 2022<br>in '000)                      |
|----|---|------|---------------------------------------|---------------------------------------|
| 8. | BALANCES WITH OTHER BANKS                                       |      |                                       |                                       |
|    | In Pakistan:<br>In deposit accounts                             | 8.1  | <u>15,285</u><br>15,285               | <u> </u>                              |
|    | Outside Pakistan:<br>In current accounts<br>In deposit accounts | 8.2  | 33,508,579<br>8,801,187<br>42,309,766 | 12,391,006<br>6,189,028<br>18,580,034 |
|    |   |      | 42,325,051                            | 18,593,800                            |

9.

# NOTES TO AND FORMING PART OF THE UNCONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2023

- 8.1 These include various deposits with banks and carry interest at the rates ranging from 6.00% to 12.70% per annum (2022: 3.5% to 9.5% per annum).
- **8.2** These include various deposits with correspondent banks outside Pakistan and carry interest at the rates ranging from 1.50% to 7.10% per annum (2022: 0% to 4% per annum).

| LENDINGS TO FINANCIAL INSTITUTIONS   | Note                           | 2023<br>(Rupees i                                     | 2022<br>in '000)                             |
|--|--------------------------------|---|--|
| Call / clean money lendings<br>Repurchase agreement lendings (Reverse repo)<br>Letters of placement                      | 9.1<br>9.2 & 9.6<br>9.3<br>9.4 | 9,723<br>192,420,714<br><u>174,150</u><br>192,604,587 | 9,723<br>31,262,744<br>174,150<br>31,446,617 |
| Less: provision held against lendings to financial institutions<br>Lendings to financial institutions - net of provision | 9.5 & 9.7                      | (174,150)<br>192,430,437                              | (174,150)<br>31,272,467                      |

- **9.1** This includes zero rate lending to a financial institution amounting to Rs. 9.7 million (2022: Rs. 9.7 million) which is guaranteed by the SBP.
- **9.2** These carry mark-up at rates ranging from 21.00% to 22.95% per annum (2022: 16% to 16.5% per annum) with maturities ranging from January 2, 2024 to January 5, 2024.
- **9.3** These are overdue placements and full provision has been made against these placements as at December 31, 2023.

|     |  | 2023             | 2022       |
|-----|--|------------------|------------|
|     |  | (Rupees in '000) |            |
| 9.4 | Particulars of lending                                     |                  |            |
|     | In local currency  | 192,604,587      | 31,446,617 |
|     | In foreign currencies                                      | -                | -          |
|     |  | 192,604,587      | 31,446,617 |
| 9.5 | Movement in provision held against lendings is as follows: |                  |            |
|     | Opening balance  | 174,150          | 174,150    |
|     | Reversal for the year                                      | -                |            |
|     | Closing balance  | 174,150          | 174,150    |

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# NOTES TO AND FORMING PART OF THE UNCONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2023

#### 9.6 Securities held as collateral against lendings to financial institutions

|                           |                 | 2023                        |             |                 | 2022                        |            |
|---------------------------|-----------------|-----------------------------|-------------|-----------------|-----------------------------|------------|
|                           | Held by<br>Bank | Further given as collateral | Total       | Held by<br>Bank | Further given as collateral | Total      |
|                           |                 |                             | (Rupees i   | n '000)         |                             |            |
| Market Treasury Bills     | 9,485,867       |                             | 9,485,867   | 18,699,589      | -                           | 18,699,589 |
| Pakistan Investment Bonds | 182,934,847     | -                           | 182,934,847 | 12,563,155      | -                           | 12,563,155 |
| Total                     | 192,420,714     | -                           | 192,420,714 | 31,262,744      | -                           | 31,262,744 |

**9.6.1** Market value of the securities under repurchase agreement lendings amounts to Rs. 192,518 million (2022: Rs. 31,027 million).

#### 9.7 Category of classification

|          | 202        | 23        | 202        | 22        |
|----------|------------|-----------|------------|-----------|
|          | Classified | Provision | Classified | Provision |
|          | lending    | held      | lending    | held      |
| Domestic |            | (Rupees   | in '000)   |           |
| Loss     | 174,150    | 174,150   | 174,150    | 174,150   |
| Total    | 174,150    | 174,150   | 174,150    | 174,150   |

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For the year ended December 31, 2023

| 10.1 | Investments by type:   |                             | 20                             | 2023                      |                          |                             | 20                             | 2022                      |                          |
|------|--|-----------------------------|--------------------------------|---------------------------|--------------------------|-----------------------------|--------------------------------|---------------------------|--------------------------|
|      |  | Cost /<br>amortised<br>cost | Provision<br>for<br>diminution | Surplus /<br>(deficit)    | Carrying<br>value        | Cost /<br>amortised<br>cost | Provision<br>for<br>diminution | Surplus /<br>(deficit)    | Carrying<br>value        |
|      | Note<br>Held-for-trading securities  |                             |                                |                           | (Rupee                   | (Rupees in '000)            |                                |                           |                          |
|      | Federal Government Securities  |                             |                                |                           |                          |                             |                                | L<br>C<br>C               |                          |
|      | Market treasury bills<br>Pakistan investment bonds   | 23,341,720<br>14,665,019    |                                | 7,673 (37,878)            | 23,349,393<br>14,627,141 | 22,269,343<br>61,942,656    |                                | (2,665)<br>(1,031,197)    | 22,266,678<br>60,911,459 |
|      | Ijarah Sukuk Bonds   | 5,038,531                   | •                              | (3,521)                   | 5,035,010                |                             |                                | •                         |                          |
|      | Ordinary Shares<br>Listed Companies  | 79,317                      |                                | (1,213)                   | 78,104                   | 424,708                     |                                | (20,939)                  | 403,769                  |
|      | Available-for-sale securities  | 43,124,587                  |                                | (34,939)                  | 43,089,648               | 84,636,707                  |                                | (1,054,801)               | 83,581,906               |
|      | Federal Government Securities<br>Pakistan investment bonds   | 2,926,410,213               |                                | (25,322,781)              | 2,901,087,432            | 1,972,276,787               |                                | (27,509,276)              | 1,944,767,511            |
|      | Market treasury bills  | 954,585,428                 |                                | 2,228,157                 | 956,813,585              | 828,851,708                 |                                | (2,354,400)               | 826,497,308              |
|      | ljarah sukuks<br>Foreign currency debt securities  | 30,424,484<br>40,907,401    |                                | (330,520)<br>(10,174,093) | 30,093,964<br>30,733,308 | 20,518,238<br>33,045,353    |                                | (339,589)<br>(18,622,514) | 20,178,649<br>14,422,839 |
|      | Ordinary Shares<br>Listed Companies 10.12 / 10.13  | 51,691,556                  | (11,638,688)                   | 22,284,263                | 62,337,131               | 41,601,347                  | (10,159,936)                   | 4,813,864                 | 36,255,275               |
|      | Unlisted Companies   | 2,107,198                   | (448,951)                      |                           | 1,658,247                | 1,882,198                   | (427,951)                      | ı                         | 1,454,247                |
|      | Preference Shares  |                             |                                |                           |                          |                             |                                |                           |                          |
|      | Listed<br>Unlisted   | 1,448,472<br>558,284        | (566,446)<br>(558,284)         | 161,771<br>-              | 1,043,797<br>-           | 1,448,472<br>558,284        | (566,446)<br>(279,284)         | 209,451                   | 1,091,477<br>279,000     |
|      | Non-Government Debt Securities<br>Term Finance Certificates /<br>Musharaka / Bonds / Debentures and<br>Sukuk Bonds | 53,137,456                  | (5,857,566)                    | 355,100                   | 47,634,990               | 52,125,171                  | (5,990,161)                    | 1,047,326                 | 47,182,336               |

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INVESTMENTS

|  |            |                                | 2023                           | 23                     |                                |   | 2022                           | 22                     |   |
|--|------------|--------------------------------|--------------------------------|------------------------|--------------------------------|---|--------------------------------|------------------------|---|
|  |            | Cost /<br>amortised<br>cost    | Provision<br>for<br>diminution | Surplus /<br>(deficit) | Carrying<br>value              | Cost /<br>amortised<br>cost             | Provision<br>for<br>diminution | Surplus /<br>(deficit) | Carrying<br>value                       |
|  | Note       |                                |                                |                        | (Rupee                         | (Rupees in '000)                        |                                |                        |   |
| Mutual Fund Units  |            | 2,219,646                      | (41,167)                       | 1,726,825              | 3,905,304                      | 2,219,646                               | (41,167)                       | 941,952                | 3,120,431                               |
| Foreign Securities<br>Equity securities - Listed<br>Foreign Government debt securities                             | 10.6       | 463,294<br>3,385,022           |                                | 42,171,551<br>8,528    | 42,634,845<br>3,393,550        | 463,294<br>1,914,312                    |                                | 34,380,951<br>(30,359) | 34,844,245<br>1,883,953                 |
|  |            | 4,067,338,454                  | (19,111,102)                   | 33,108,801             | 4,081,336,153                  | 2,956,904,810                           | (17,464,945)                   | (7,462,594)            | 2,931,977,271                           |
| Held-to-maturity securities  | 10.5.1     |                                |                                |                        |                                |   |                                |                        |   |
| Federal Government Securities<br>Pakistan investment bonds<br>Market treasury bills<br>Ilarah sukuks               |            | 213,116,482<br>-<br>14.087,500 |                                |                        | 213,116,482<br>-<br>14.087,500 | 375,236,903<br>29,376,461<br>13.130.709 |                                |                        | 375,236,903<br>29,376,461<br>13.130,709 |
| Foreign currency debt securities   |            | 4,288,988                      |                                |                        | 4,288,988                      | 2,992,408                               | I                              | ı                      | 2,992,408                               |
| Non-Government Debt Securities<br>Term Finance Certificates /<br>Musharaka / Bonds / Debentures and<br>Sukuk Bonds |            | 404,585                        | (404,585)                      |                        |                                | 404,585                                 | (404,585)                      |                        |   |
| Foreign Securities<br>Foreign Government debt securities<br>Non-Government Debt Securities                         |            | 41,295,981<br>1,083            |                                |                        | 41,295,981<br>1,083            | 36,096,507<br>871                       |                                |                        | 36,096,507<br>871                       |
|  |            | 273,194,619                    | (404,585)                      |                        | 272,790,034                    | 457,238,444                             | (404,585)                      |                        | 456,833,859                             |
| Associates 10  | 10.8/10.14 | 4,926,048                      | (2,755,128)                    |                        | 2,170,920                      | 4,926,048                               | (3,942,498)                    |                        | 983,550                                 |
| Joint Venture  | 10.11      | 2,362,433                      |                                | •                      | 2,362,433                      | 2,362,433                               | ı                              | ı                      | 2,362,433                               |
| Subsidiaries   | 10.2.4     | 2,952,967                      | (1,338,112)                    | •                      | 1,614,855                      | 2,952,967                               | (1,338,112)                    | ı                      | 1,614,855                               |
| Total investments  |            | 4,393,899,108                  | (23,608,927)                   | 33,073,862             | 4,403,364,043                  | 3,509,021,409                           | (23,150,140)                   | (8,517,395)            | 3,477,353,874                           |

For the year ended December 31, 2023

NOTES TO AND FORMING PART OF THE UNCONSOLIDATED FINANCIAL STATEMENTS

| Investments by segments:                      |               |                             | 20                             | 2023                   |                   |                             | 20                             | 2022                   |                   |
|---|---------------|-----------------------------|--------------------------------|------------------------|-------------------|-----------------------------|--------------------------------|------------------------|-------------------|
|   |               | Cost /<br>amortised<br>cost | Provision<br>for<br>diminution | Surplus /<br>(deficit) | Carrying<br>value | Cost /<br>amortised<br>cost | Provision<br>for<br>diminution | Surplus /<br>(deficit) | Carrying<br>value |
| Federal Government Securities                 | Note          |                             |                                |                        | Rupee             | (Rupees in '000)            |                                |                        |                   |
| Market Treasury Bills                         |               | 977,927,148                 |                                | 2,235,830              | 980,162,978       | 880,497,512                 | •                              | (2,357,065)            | 878,140,447       |
| Pakistan Investment Bonds                     |               | 3,154,191,714               |                                | (25,360,659)           | 3,128,831,055     | 2,409,456,346               |                                | (28,540,473)           | 2,380,915,873     |
| Ijarah Sukuks                                 |               | 49,550,515                  |                                | (334,041)              | 49,216,474        | 33,648,947                  |                                | (339,589)              | 33,309,358        |
| Foreign currency debt securities              |               | 45,196,389                  |                                | (10,174,093)           | 35,022,296        | 36,037,761                  |                                | (18,622,514)           | 17,415,247        |
| Shares  |               | 4,226,865,766               |                                | (33,632,963)           | 4,193,232,803     | 3,359,640,566               | 1                              | (49,859,641)           | 3,309,780,925     |
| Companies                                     | 10.12 / 10.13 | 51,770,873                  | (11,638,688)                   | 22,283,050             | 62,415,235        | 42,026,055                  | (10,159,936)                   | 4,792,925              | 36,659,044        |
| Unlisted Companies                            |               | 2,107,198                   | (448,951)                      |                        | 1,658,247         | 1,882,198                   | (427,951)                      |                        | 1,454,247         |
|   |               | 53,878,071                  | (12,087,639)                   | 22,283,050             | 64,073,482        | 43,908,253                  | (10,587,887)                   | 4,792,925              | 38,113,291        |
| Non Government Debt Securities                |               |                             |                                |                        |                   |                             |                                |                        |                   |
| Listed  |               | 14,263,085                  | (127,305)                      | 301,710                | 14,437,490        | 14,940,897                  | (130,026)                      | 335,083                | 15,145,954        |
| Unlisted                                      |               | 39,278,956                  | (6,134,846)                    | 53,390                 | 33,197,500        | 37,588,859                  | (6,264,720)                    | 712,243                | 32,036,382        |
|   |               | 53,542,041                  | (6,262,151)                    | 355,100                | 47,634,990        | 52,529,756                  | (6,394,746)                    | 1,047,326              | 47,182,336        |
| Foreign Securities                            |               |                             |                                |                        |                   |                             |                                |                        |                   |
| Foreign Government debt securities            |               | 44,681,003                  | •                              | 8,528                  | 44,689,531        | 38,010,819                  | ı                              | (30,359)               | 37,980,460        |
| Equity securities - Listed                    | 10.6          | 463,294                     |                                | 42,171,551             | 42,634,845        | 463,294                     |                                | 34,380,951             | 34,844,245        |
| Non-Government Debt Securities                |               | 1,083                       | ·                              | ·                      | 1,083             | 871                         |                                |                        | 871               |
|   |               | 45,145,380                  |                                | 42,180,079             | 87,325,459        | 38,474,984                  |                                | 34,350,592             | 72,825,576        |
|   |               |                             |                                |                        |                   |                             |                                | FLF 0000               |                   |
| Listed Companies<br>Unlisted Companies        |               | 1,440,472<br>558,284        | (558,284)<br>(558,284)         | -                      | 1,043,737         | 1,446,472<br>558,284        | (279,284)<br>(279,284)         | - c4,802               | 279,000           |
| Mutual Fund Units                             |               | 2,219,646                   | (41,167)                       | 1,726,825              | 3,905,304         | 2,219,646                   | (41,167)                       | 941,952                | 3,120,431         |
| Associates                                    | 10.9          |                             |                                |                        |                   |                             |                                |                        |                   |
| - Listed                                      |               |                             |                                |                        |                   |                             |                                |                        |                   |
| First Credit and Investment Bank Limited 10.1 | nited 10.14   | 157,431                     | (30,428)                       | •                      | 127,003           | 157,431                     | (47,429)                       |                        | 110,002           |
| Land Mark Spinning Mills Limited              |               | 39,710                      | (39,710)                       | •                      | •                 | 39,710                      | (39,710)                       | ,                      |                   |
| S.G. Allied Business Limited                  |               | 218,535                     | (218,535)                      | •                      | •                 | 218,535                     | (218,535)                      |                        | ·                 |
| Nina Industries Limited                       |               | 49,060                      | (49,060)                       | •                      |                   | 49,060                      | (49,060)                       |                        | ı                 |
| NBP Stock Fund                                |               | 600,000                     |                                | •                      | 600,000           | 600,000                     | (191,856)                      |                        | 408,144           |
| Agritech Limited                              | 10.7          | 3,665,605                   | (2,221,688)                    | •                      | 1,443,917         | 3,665,605                   | (3,200,201)                    | •                      | 465,404           |
|   | 10.8          | 4,730,341                   | (2,559,421)                    | •                      | 2,170,920         | 4,730,341                   | (3,746,791)                    |                        | 983,550           |

|        |   |   | 20                             | 2023                   |                   |                             | 20                             | 2022                   |                   |
|--------|---|---|--------------------------------|------------------------|-------------------|-----------------------------|--------------------------------|------------------------|-------------------|
|        |   | Cost /<br>amortised<br>cost                     | Provision<br>for<br>diminution | Surplus /<br>(deficit) | Carrying<br>value | Cost /<br>amortised<br>cost | Provision<br>for<br>diminution | Surplus /<br>(deficit) | Carrying<br>value |
|        | Note  |   |                                |                        | (Rupee            | (Rupees in '000)            |                                |                        |                   |
|        | - Unlisted  |   |                                |                        |                   |                             |                                |                        |                   |
|        | Pakistan Emerging Venture Limited                   | 50,563  | (50,563)                       | •                      | •                 | 50,563                      | (50,563)                       | •                      | 1                 |
|        | National Fructose Company Limited                   | 6,500   | (6,500)                        |                        |                   | 6,500                       | (6, 500)                       |                        | I                 |
|        | Dadabhoy Energy Supply Company Limited              | 32,105  | (32,105)                       |                        |                   | 32,105                      | (32,105)                       |                        | ı                 |
|        | Pakistan Mercantile Exchange Limited                | 106,539   | (106,539)                      |                        |                   | 106,539                     | (106,539)                      | ı                      |                   |
|        | 10.10   | 195,707   | (195,707)                      | ].                     |                   | 195,707                     | (195,707)                      |                        |                   |
|        |   | 4,926,048                                       | (2,755,128)                    | •                      | 2,170,920         | 4,926,048                   | (3,942,498)                    |                        | 983,550           |
|        | Joint Venture<br>United National Bank Limited 10.11 | 2,362,433                                       |                                |                        | 2,362,433         | 2,362,433                   |                                |                        | 2,362,433         |
|        | Subsidiaries  |   |                                |                        |                   |                             |                                |                        |                   |
|        | CJSC Subsidiary Bank of NBP in Kazakhstan           | 2,185,644                                       | (1,181,867)                    | •                      | 1,003,777         | 2,185,644                   | (1,181,867)                    |                        | 1,003,777         |
|        | NBP Exchange Company Limited                        | 300,000   |                                | •                      | 300,000           | 300,000                     |                                | ı                      | 300,000           |
|        | NBP Modaraba Management Company Limited             | 105,000   | (105,000)                      |                        |                   | 105,000                     | (105,000)                      |                        | ı                 |
|        | Taurus Securities Limited                           | 24,725  |                                |                        | 24,725            | 24,725                      |                                |                        | 24,725            |
|        | Cast-N-Link Products Limited                        | 1,245   | (1,245)                        | •                      |                   | 1,245                       | (1,245)                        | ,                      | I                 |
|        | NBP Funds Management Limited                        | 336,353   | (50,000)                       | •                      | 286,353           | 336,353                     | (50,000)                       |                        | 286,353           |
|        |   | 2,952,967                                       | (1,338,112)                    | •                      | 1,614,855         | 2,952,967                   | (1,338,112)                    | ·                      | 1,614,855         |
|        | Total investments                                   | 4,393,899,108                                   | (23,608,927)                   | 33,073,862             | 4,403,364,043     | 3,509,021,409               | (23,150,140)                   | (8,517,395)            | 3,477,353,874     |
|        |   |   |                                |                        |                   |                             |                                |                        |                   |
| 10.2.1 | 10.2.1 Investments given as collateral              |   |                                |                        |                   |                             | 2023                           | g                      | 2022              |
|        | The book value of investments given as              | as collateral against borrowings is as follows: | nst borrowing                  | ts is as follo         | WS:               |                             |                                | (Rupees in '000)       | (000              |
|        | Pakistan Investment Bonds                           | >   | )                              |                        |                   |                             | 2,047,337,847                  |                        | 1,136,497,472     |
|        | Market Treasury Bills                               |   |                                |                        |                   |                             | 17,1:                          | 17,134,259             | 689,709,291       |
|        |   |   |                                |                        |                   |                             | 2,064,472,106                  |                        | 1,826,206,763     |
|        |   |   |                                |                        |                   |                             |                                |                        |                   |

For the year ended December 31, 2023

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For the year ended December 31, 2023

| 1022   | Associates  |                      |                             |                             |  |                         |             |                  |                                   |   |
|--------|---|----------------------|-----------------------------|-----------------------------|--|-------------------------|-------------|------------------|-----------------------------------|---|
|        |   | Number of<br>shares  | Percentage<br>of<br>holding | Country of<br>incorporation | Based on the<br>financial<br>statements<br>as at | Assets                  | Liabilities | Revenue          | Profit / (loss)<br>after taxation | Total<br>comprehensive<br>income / (loss) |
|        |   |                      |                             |                             | ſ  |                         |             | (Rupees in '000) | (000, u                           |   |
|        | Listed  |                      |                             |                             |  |                         |             |                  |                                   |   |
|        | First Credit and Investment<br>Bank Limited   | 20,000,000           | 30.77                       | Pakistan                    | June 30, 2023                                    | 1,851,310               | 1,127,397   | 279,322          | 12,994                            | 8,750                                     |
|        | National Fibres Limited*  | 17,030,231           | 20.19                       | Pakistan                    | N/A  |                         |             |                  | ,                                 |   |
|        | Land Mark Spinning Mills Limited  | 3,970,859            | 32.79                       | Pakistan                    | June 30, 2023                                    | 131,498                 | 254,116     |                  | (12,327)                          | (12,327)                                  |
|        | SG Allied Businesses Limited  | 3,754,900            | 25.03                       | Pakistan                    | June 30, 2022                                    | 1,233,803               | 552,420     | 14,247           | (10,794)                          | (9,407)                                   |
|        | Nina Industries Limited   | 4,906,000            | 20.27                       | Pakistan                    | N/A  |                         |             |                  |                                   |   |
|        | Agritech Limited  | 106,014,565          | 27.01                       | Pakistan                    | December 31, 2022                                | 81,470,499              | 69,486,319  | 17,296,183       | (2,953,326)                       | 8,228,387                                 |
|        | NBP Stock Fund  | 31,347,444           | 4.236                       | Pakistan                    | June 30, 2023                                    | 10,286,565              | 120,651     | 240,054          | (333,261)                         | (333,261)                                 |
|        | Unlisted  |                      |                             |                             |  |                         |             |                  |                                   |   |
|        | Pakistan Emerging Venture Limited   | 12,500,000           | 33.33                       | Pakistan                    | June 30, 2022                                    | 478                     | 404         | 56               | (385)                             | (385)                                     |
|        | National Fructose Company Limited   | 1,300,000            | 39.5                        | Pakistan                    | N/A  |                         |             |                  |                                   |   |
|        | Venture Capital Fund Management*  | 33,333               | 33.33                       | Pakistan                    | N/A  |                         |             |                  | ,                                 |   |
|        | Kamal Enterprises Limited*  | 11,000               | 20.37                       | Pakistan                    | N/A  |                         |             |                  | ,                                 |   |
|        | Mehran Industries Limited*  | 37,500               | 32.05                       | Pakistan                    | N/A  |                         |             |                  | ,                                 |   |
|        | Tharparkar Sugar Mills Limited*   | 2,500,000            | 21.52                       | Pakistan                    | N/A  |                         |             |                  | ,                                 |   |
|        | Youth Investment Promotion Society*   | 644,508              | 25                          | Pakistan                    | N/A  |                         |             |                  | '                                 |   |
|        | Dadabhoy Energy Supply<br>Company Limited   | 9,900,000            | 23.11                       | Pakistan                    | N/A  |                         |             |                  |                                   |   |
|        | K-Agricole Limited*   | 5,000                | 20                          | Pakistan                    | N/A  | ,                       | ,           |                  | ,                                 |   |
|        | New Pak Limited*  | 200,000              | 20                          | Pakistan                    | N/A  | ı                       | ı           | ı                | '                                 |   |
|        | Pakistan Mercantile Exchange Limited  | 10,653,860           | 33.98                       | Pakistan                    | June 30, 2023                                    | 4,769,315               | 4,463,439   | 676,898          | 199,485                           | 199,485                                   |
|        | Prudential Fund Management Limited*   | 150,000              | 20                          | Pakistan                    | N/A  | '                       |             |                  |                                   |   |
|        | *Nil figure represent shares which have been acquired under different arrangements without any cost | acquired under diffe | srent arrangemei            | nts without any $\alpha$    | ost  |                         |             |                  |                                   |   |
| 10.2.3 | Joint Venture   |                      |                             |                             |  |                         |             |                  |                                   |   |
|        | United National Bank Limited  | 20,250,000           | 45                          | United<br>Kingdom           | December 31, 2022                                | 219,715,668 199,381,061 | 199,381,061 | 6,133,623        | 1,148,072                         | (1,110,841)                               |

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|        |  | Number of<br>shares      | Percentage<br>of<br>holding | Country of<br>incorporation | Based on the<br>financial<br>statements<br>as at | Assets               | Liabilities        | Revenue           | Profit / (loss)<br>after taxation                | Total<br>comprehensive<br>income / (loss)        |
|--------|--|--------------------------|-----------------------------|-----------------------------|--|----------------------|--------------------|-------------------|--|--|
| 10.2.4 | Subsidiaries   |                          |                             |                             |  |                      |                    | (Rupees in '000)  | in '000)   |  |
|        | CJSC Subsidiary Bank of<br>NBP in Kazakhstan   | 8,650                    | 100                         |                             | Kazakhstan December 31, 2022                     | 2,169,879            | 9,777              | 189,054           | 115,896  | 345,555  |
|        | NBP Exchange Company Limited<br>NBP Modaraba Management<br>Company Limited                     | 99,999,999<br>10,500,000 | 100                         | Pakistan<br>Pakistan        | December 31, 2022<br>December 31, 2022           | 2,042,908<br>110,915 | 239,785<br>101,277 | 873,450<br>12,121 | 439,481<br>3,452                                 | 439,481<br>3,452                                 |
|        | Taurus Securities Limited  | 7,875,002<br>1 245 000   | 58.32<br>76.51              | Pakistan                    | December 31, 2022<br>N/A*                        | 1,302,004<br>-       | 1,001,412<br>-     | 124,947<br>-      | (8,294)  | (13,206)<br>-                                    |
|        | NA: Not available  | 13,499,996               | 54                          | Pakistan                    | June 30, 2023                                    | 3,238,750            | 1,933,438          | 1,867,827         | 408,333  | 407,586  |
|        |  |                          |                             |                             |  |                      |                    |                   | 2023   | 2022   |
| 10.3   | Provision for diminution in value  | alue of inve             | of investments              |                             |  |                      |                    |                   | (Rupees in '000)                                 | (000,  |
|        | Opening balance  |                          |                             |                             |  |                      |                    |                   | 23,150,140                                       | 18,486,879                                       |
|        | Charge / (reversals)<br>Charge for the year<br>Reversals for the year<br>Reversal on disposals |                          |                             |                             |  |                      |                    |                   | 2,157,756<br>(1,319,964)<br>(379,005)<br>458.787 | 4,662,589<br>(670,409)<br>(179,661)<br>3.812.519 |
|        | Transfers - net<br>Closing balance   |                          |                             |                             |  |                      |                    |                   | - 23,608,927                                     | 850,742<br>23,150,140                            |
| 10.3.1 | Particulars of provision against debt securities   | st debt secu             | urities                     |                             |  |                      |                    |                   |  |  |
|        | Category of classification   |                          |                             |                             |  | NPI                  | 2023<br>Provision  | sion              | 2022<br>NPI                                      | 2<br>Provision                                   |
|        | Domestic   |                          |                             |                             |  |                      |                    | (Kupees In '000)  | (000   |  |

For the year ended December 31, 2023

6,394,746

6,525,731 6,525,731

6,262,151 6,262,151

6,262,151 6,262,151

6,394,746

Loss **Total** 

For the year ended December 31, 2023

| 2023    | 2022     |
|---------|----------|
| (Rupees | in '000) |

#### 10.4 Quality of available for sale securities

Details regarding quality of available for sale securities (AFS) are as follows:

#### Federal government securities - government guaranteed

| Shares  |                        |
|---|------------------------|
| Listed companies sector - wise  |                        |
|   |                        |
| Automobile Assembler 2,442,432  | 1,775,528              |
| Automobile Parts and Accessories 1,067,760  | 1,115,685              |
| Cable and Electrical Goods 418,994  | 384,069                |
| Cement 3,672,159  | 4,249,593              |
| Chemical <b>711,682</b>   | 627,704                |
| Commercial Banks 9,982,145  | 6,575,004              |
| Engineering 2,149,015   | 1,422,047              |
| Fertilizer 3,518,165  | 2,985,056              |
| Food and Personal Care 1,606,665  | 1,208,649              |
| Glass and Ceramics 64,314   | 64,314                 |
| Insurance 1,642,671   | 1,642,671              |
| Investment Banks / Investment companies / Securities companies 508,688                                | 508,688                |
| Leasing Companies 12,594  | 12,594                 |
| Leather and Tanneries 45,731  | 214,868                |
| Oil and Gas Exploration Companies     2,952,721       Oil and Gas Exploration Companies     5,702,000 | 2,686,730              |
| Oil and Gas Marketing Companies     5,707,820       Denser and Deard     670,751                      | 5,719,991              |
| Paper and Board 670,751 Pharmaceuticals 2,708,507   | 718,972                |
| Pharmaceuticals2,708,507Power Generation and Distribution2,893,502                                    | 1,000,104<br>3,046,397 |
| Real Estate Investment Trust304,025   | 305,972                |
| Refinery 756,817  | 756,715                |
| Sugar and Allied Industries 259,483   | 259,483                |
| Synthetic and Rayon 15,499  | 15,499                 |
| Technology and Communication 2,408,109  | 1,040,079              |
| Textile Composite 2,736,219   | 1,918,908              |
| Textile Spinning 655,195  | 655,195                |
| Transport 245,937   | 236,225                |
| Tobacco 695,241   | -                      |
| Miscellaneous 838,715   | 454,607                |
| Cost 51,691,556   | 41,601,347             |

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|   | 20      | )23              | 20       | 22               |
|---|---------|------------------|----------|------------------|
| Unlisted companies entity - wise                    | Cost    | Breakup<br>value | Cost     | Breakup<br>value |
|   |         | (Rupees          | in '000) |                  |
| Digri Sugar Mills Limited                           | 4,063   | 135,585          | 4,063    | 135,585          |
| Gelcaps Pakistan Limited                            | 4,665   | 2,961            | 4,665    | 2,961            |
| Pakistan Agriculture Storage Service Corporation    | 5,500   | 3,551,928        | 5,500    | 3,551,928        |
| Al Ameen Textile                                    | 328     | N/A              | 328      | N/A              |
| Professional Management Modaraba (Formerly Al Zamin | 4 000   | 2 4 2 4          | 1 000    | 0.10/            |
| Modarba Management (Private) Limited)               | 1,000   | 2,134            | 1,000    | 2,134            |
| AMZ Venture Limited Class A                         | 123     | N/A              | 123      | N/A              |
| Arabian Sea Country Club                            | 6,500   | (7,664)          | 6,500    | (7,66            |
| Atlas Power Limited                                 | 375,000 | 1,286,500        | 375,000  | 1,282,85         |
| Attock Textile Mills Limited                        | 200     | N/A              | 200      | N//              |
| Pakistan Mortgage Refinance Company Limited         | 600,000 | 2,156,685        | 600,000  | 1,510,05         |
| F.T.C. Management Company Private Limited           | 250     | 43,779           | 250      | 42,75            |
| Fauji Akbar Portia Marines Terminal Limited         | 321,076 | 609,635          | 321,076  | 593,18           |
| Fauji Oil Terminals and Distribution Limited        | 10,886  | 183,168          | 10,886   | 130,68           |
| First Women Bank Limited                            | 21,100  | 46,319           | 21,100   | 79,73            |
| Fortune Securities Limited                          | 5,000   | 6,702            | 5,000    | 8,80             |
| Frontier Textile Mills Limited                      | 500     | 272              | 500      | 27               |
| Gulistan Power Generation Limited                   | 2,200   | 8,096            | 2,200    | 8,09             |
| Hazara Woolen Mills Limited                         | 200     | N/A              | 200      | N/               |
| ndustrial Development Bank of Pakistan              | 107     | N/A              | 107      | N/               |
| nter Asia Leasing Company Limited                   | 500     | N/A              | 500      | N/               |
| SE Towers REIT Management Company Limited           | 30,346  | 62,264           | 30,346   | 52,98            |
| Junaid Cotton Mills Limited                         | 327     | N/A              | 327      | N/               |
| Kaisar Arts and Krafts Limited                      | 8,395   | N/A              | 8,395    | N/               |
| Kaytex Mills Limited                                | 3,778   | N/A              | 3,778    | N/               |
| Khushhali Microfinance Bank Limited                 | 225,000 | 178,700          | -        | -                |
| Mian Mohammad Sugar Mills Limited                   | 15      | N/A              | 15       | N/               |
| Muslim Ghee Mills Limited                           | 1,810   | N/A              | 1,810    | N/               |
| Myfip Video Industries Limited                      | 5,373   | N/A              | 5,373    | N/               |
| National Asset Leasing Corporation Limited          | 14      | N/A              | 14       | N/               |
| National Construction Limited                       | 250     | 597              | 250      | 59               |
| National Institution of Facilitation Technology     | 1,526   | 55,574           | 1,526    | 64,68            |
| National Investment Trust Limited                   | 100     | 700,276          | 100      | 910,23           |
| National Woolen Mills Limited                       | 183     | N/A              | 183      | N/               |
| Natover Lease and Refinance                         | 2,602   | N/A              | 2,602    | N/               |
| Nowshehra Engineering Works Limited                 | 41      | N/A              | 41       | N/               |
| Pakistan Export Finance Guarantee Agency Limited    | 11,529  | 1,152            | 11,529   | 1,15             |
| Pakistan Paper Corporation Limited                  | 373     | N/A              | 373      | N/.              |
| Pakistan Telephone Cables                           | 143     | N/A              | 143      | N/               |
| Pakistan Textile City                               | 100,000 | 12,410           | 100,000  | 12,41            |
| Pakistan Tourism Development Corporation            | 100,000 | 138              | 100,000  | 13               |
| People Steel Mills Limited                          | 3,276   | N/A              | 3,276    | N/A              |

For the year ended December 31, 2023

|  | 20        | 23               | 20        | 22               |
|--|-----------|------------------|-----------|------------------|
|  | Cost      | Breakup<br>value | Cost      | Breakup<br>value |
|  |           | (Rupees          | in '000)  |                  |
| Qadri Textile Mills Limited                      | 500       | N/A              | 500       | N/A              |
| Rehman Cotton Mills Limited                      | 16,955    | 107,895          | 16,955    | 107,895          |
| Refrigerator Manufacturing Company Limited       | 4,589     | N/A              | 4,589     | N/A              |
| Rousch Power Pakistan Limited                    | 132,888   | 1,430,921        | 132,888   | 1,089,730        |
| Ruby Rice and General Mills Limited              | 750       | N/A              | 750       | N/A              |
| Sahrish Textile Mills                            | 21        | N/A              | 21        | N/A              |
| Shoaib Capital                                   | 272       | 544              | 272       | 544              |
| SME Bank Limited                                 | 26,950    | (139,326)        | 26,950    | (318)            |
| South Asia Regional Fund                         | 287       | N/A              | 287       | N/A              |
| Star Salica Industries Limited                   | 267       | N/A              | 267       | N/A              |
| Syed Match Industries                            | 2         | N/A              | 2         | N/A              |
| Union Insurance Company of Pakistan              | 4         | N/A              | 4         | N/A              |
| Unity Modaraba                                   | 28        | N/A              | 28        | N/A              |
| Zafar Textiles Mills Limited                     | 257       | N/A              | 257       | N/A              |
| Zulsham Engineering Works Limited                | 330       | N/A              | 330       | N/A              |
| Information System Associates Limited            | 1,719     | N/A              | 1,719     | N/A              |
| 1 Link (Pvt) Limited                             | 50,000    | 428,290          | 50,000    | 428,290          |
| Pakistan Corporate Restructuring Company Limited | 96,000    | N/A              | 96,000    | N/A              |
| Pakvitae (Private) Limited                       | 21,000    |                  | 21,000    | N/A              |
|  | 2,107,198 |                  | 1,882,198 |                  |
|  |           |                  |           |                  |

N/A: Not available

|                                 | 2023       | 2022       |
|---------------------------------|------------|------------|
| Non Covernment Dabt Cooverities | (Rupees    | in '000)   |
| Non Government Debt Securities  |            |            |
| Listed                          |            |            |
| - AA+, AA, AA-                  | 7,510,782  | 8,010,870  |
| - A+, A, A-                     | 625,000    | 800,000    |
| - Unrated                       | 6,127,303  | 6,130,027  |
| Cost                            | 14,263,085 | 14,940,897 |
|                                 |            |            |
| Unlisted                        |            |            |
| - AAA , AAA+                    | 18,395,305 | 18,927,154 |
| - AA+, AA, AA-                  | 4,693,580  | 5,151,626  |
| - A+, A, A-                     | 1,838,372  | 2,147,091  |
| - BBB+, BBB, BBB-               | 299,760    | 299,760    |
| - Unrated                       | 13,647,354 | 10,658,643 |
| Cost                            | 38,874,371 | 37,184,274 |

For the year ended December 31, 2023

|      | Foreign Securities                         |                       |        |                 |             |
|------|--|-----------------------|--------|-----------------|-------------|
|      |  | 2023                  | }      | 20              | 022         |
|      | Foreign Government Debt Securities         | Cost                  | Rating | Cost            | Rating      |
|      |  | (Rupees in '000)      |        | (Rupees in '000 | )           |
|      | USA  | 3,385,022             | AA+    | 1,914,312       | AA+         |
|      |  |                       |        | 2023            | 2022        |
|      |  |                       |        | (Rupees         | in '000)    |
| 10.5 | Particulars relating to Held to Maturity   | securities are as fol | lows:  |                 |             |
|      | Federal Government Securities - Government | rnment guaranteed     |        |                 |             |
|      | Market Treasury Bills                      |                       |        | -               | 29,376,461  |
|      | Pakistan Investment Bonds                  |                       |        | 213,116,482     | 375,236,903 |
|      | ljarah sukuks                              |                       |        | 14,087,500      | 13,130,709  |
|      | Foreign currency debt securities           |                       |        | 4,288,988       | 2,992,408   |
|      | Cost                                       |                       |        | 231,492,970     | 420,736,481 |
|      | Non Government Debt Securities             |                       |        |                 |             |
|      | Unlisted                                   |                       |        |                 |             |
|      | - Unrated                                  |                       |        | 404,585         | 404,585     |
|      | Cost                                       |                       |        | 404,585         | 404,585     |
|      |  |                       |        |                 |             |

#### **Foreign Securities**

| Foreign Securities                 | 2023             | }      | 2022             |        |  |
|------------------------------------|------------------|--------|------------------|--------|--|
|                                    | Cost             | Rating | Cost             | Rating |  |
|                                    | (Rupees in '000) |        | (Rupees in '000) |        |  |
| Foreign Government Debt Securities |                  |        |                  |        |  |
| Azerbaijan                         | 1,028,843        | BB+    | 826,514          | BB+    |  |
| Bangladesh                         | 35,789,601       | BB-    | 31,087,653       | BB-    |  |
| Kyrgyzstan                         | 274,586          | B3     | 814,349          | B3     |  |
| Kingdom of Saudi Arabia            | 4,202,951        | A+     | 3,367,991        | A+     |  |
|                                    | 41,295,981       |        | 36,096,507       |        |  |
|                                    |                  |        |                  |        |  |

#### **Non Government Debt Securities**

#### Listed

| - Unrated - Cost | 1,083 |
|------------------|-------|
|------------------|-------|

**10.5.1** The market value of securities classified as held-to-maturity as at December 31, 2023 amounted to Rs. 251,842 million (2022: Rs. 435,745 million).

871

2022

2023

-----(Rupees in '000)------

For the year ended December 31, 2023

10.6 Investment in shares of a bank incorporated outside Pakistan - Bank Al-Jazira

The Bank holds 30,333,333 (2022: 30,333,333) shares in Bank Al-Jazira (BAJ) incorporated in the Kingdom of Saudi Arabia, representing 3.7% (2022: 3.7%) holding in total equity of BAJ. The investment has been marked to market using closing price as quoted on the Saudi Stock Exchange in accordance with SBP concurrence vide letter No. BSD/SU-13/331/685/2006 dated February 17, 2006. BAJ's Viability Rating is bb+ with short term and long term Issuer Default Rating (IDR) at F2 and A- respectively by Fitch Rating Agency.

- **10.7** Out of 106,014,565 shares, 94,273,510 shares of Agritech Limited were acquired from Azgard Nine Limited as part of multiple agreements including the Master Restructuring Agreement (MRA). These shares were acquired at an agreed price of Rs. 35 per share.
- **10.8** Aggregate market value of investment in associates (quoted) on the basis of quoted prices amounts to Rs. 2,979 million (2022: Rs. 1,742 million).
- **10.9** Associates with zero carrying amount represent the investments acquired from former National Development Finance Corporation (NDFC) which have negative equity or whose operations were closed at the time of amalgamation.
- **10.10** The details of break-up value based on latest available financial statements of unlisted investments in associates are as follows:

|  | Year / Period<br>ended | Break-up value<br>Rupees in '000 |
|--|------------------------|----------------------------------|
| Pakistan Emerging Venture Limited      | June 30, 2022          | 25                               |
| Mehran Industries Limited              | June 30, 2001          | 5,681                            |
| Tharparkar Sugar Mills Limited         | September 30, 2001     | (83,140)                         |
| Prudential Fund Management             | June 30, 2007          | (2,482)                          |
| Dadabhoy Energy Supply Company Limited | June 30, 2007          | 103,952                          |
| Pakistan Mercantile Exchange Limited   | June 30, 2023          | 103,931                          |

#### 10.11 Investments in joint venture

| United National Bank Limited (UNBL) |         |           |           |
|-------------------------------------|---------|-----------|-----------|
| (Incorporated in United Kingdom)    | 10.11.1 | 2,362,433 | 2,362,433 |

- **10.11.1** Under a joint venture agreement, the Bank holds 20.25 million ordinary shares (45%) and United Bank Limited (UBL) holds 23.25 million ordinary shares (55%) in UNBL. In addition to ordinary shares, four preference shares categories as "A", "B", "C" and "D" have been issued and allotted. The "B" and "D" category shares are held by the Bank and category "A" and "C" are held by UBL. Dividends payable on "A" and "B" shares are related to the ability of the venture to utilize tax losses that have been surrendered to it on transfer of business from the Bank or UBL as appropriate. Dividends payable on "C" and "D" shares are related to loans transferred to the venture by the Bank or UBL that have been written-off or provided for at the point of transfer and the ability of the venture to realize in excess of such loan value.
- **10.12** The investments also include shares acquired under tri-partite consent agreement dated June 29, 2011. These strategic investments comprise of the shares of Pakistan State Oil (38,055,247 shares), shares of Sui Northern Gas Pipeline Limited (18,805,318 shares) and shares of Pakistan Engineering Company (135,242 shares). The cost of these shares amounts to Rs. 4,603 million and market value as at December 31, 2023 amounts to Rs. 8,186 million. These shares have been frozen by the Government of Pakistan for sale in the equity market due to their proposed privatization and can not be sold without concurrence of privatization commission.

2023

-----(Rupees in '000)------

Note

2022

For the year ended December 31, 2023

- 10.13 The investments also include 31,665,000 shares of Pakistan Reinsurance Company Limited. The cost of these shares amounts to Rs. 220 million and market value as at December 31, 2023 amounts to Rs. 244 million. These shares can not be sold without concurrence of privatization commission.
- The investments also include 20,000,000 shares of First Credit and Investment Bank. The cost of these shares 10.14 amounts to Rs. 157 million and market value as at December 31, 2023 amounts to Rs. 127 million. These shares can not be disinvested without prior consultation with Ministry of Finance.

#### 11. **ADVANCES**

|  |      | Performing    |               | Non Per     | forming     | Total         |               |
|--|------|---------------|---------------|-------------|-------------|---------------|---------------|
|  |      | 2023          | 2022          | 2023        | 2022        | 2023          | 2022          |
|  | Note |               |               | (Rupees i   | n '000)     |               |               |
| Loans, cash credits, running finances, etc |      | 1,325,183,535 | 1,168,258,464 | 205,630,719 | 190,545,941 | 1,530,814,254 | 1,358,804,405 |
| Islamic financing and related assets       |      | 73,125,444    | 46,381,315    | 1,550,351   | 654,980     | 74,675,795    | 47,036,295    |
| Net investment in finance lease            | 11.1 | 16,207        | 35,384        |             | -           | 16,207        | 35,384        |
| Bills discounted and purchased             |      | 12,534,791    | 18,598,616    | 13,644,646  | 14,106,504  | 26,179,437    | 32,705,120    |
| Advances - gross                           | 11.2 | 1,410,859,977 | 1,233,273,779 | 220,825,716 | 205,307,425 | 1,631,685,693 | 1,438,581,204 |
| Provision against advances                 |      |               |               |             |             |               |               |
| - Specific                                 |      | -             | -             | 203,570,752 | 190,710,861 | 203,570,752   | 190,710,861   |
| - General                                  |      | 30,038,121    | 17,348,539    |             | -           | 30,038,121    | 17,348,539    |
|  | 11.4 | 30,038,121    | 17,348,539    | 203,570,752 | 190,710,861 | 233,608,873   | 208,059,400   |
| Advances - net of provision                |      | 1,380,821,856 | 1,215,925,240 | 17,254,964  | 14,596,564  | 1,398,076,820 | 1,230,521,804 |

#### 11.1 Net investment in finance lease

|   | 2023                          |   |                    | 2022            |                               |   |                    |                 |
|---|-------------------------------|---|--------------------|-----------------|-------------------------------|---|--------------------|-----------------|
|   | Not<br>later than<br>one year | Later than<br>one and<br>upto five<br>years | Over five<br>years | Total           | Not<br>later than<br>one year | Later than<br>one and<br>upto five<br>years | Over five<br>years | Total           |
|   |                               |   |                    | (Rupees i       | n '000)                       |   |                    |                 |
| Lease rentals receivable<br>Residual value    | 2,304<br>14,064               | -   | -                  | 2,304<br>14,064 | 1,312<br>34,237               | -   | -                  | 1,312<br>34,237 |
| Minimum lease payments                        | 16,368                        | -   | -                  | 16,368          | 35,549                        | -   | -                  | 35,549          |
| Less: Financial charges<br>for future periods | 161                           | -   | -                  | 161             | 165                           | -   | -                  | 165             |
| Present value of minimum<br>lease payments    | 16,207                        | -   | -                  | 16,207          | 35,384                        | -   | -                  | 35,384          |

The leases executed are for a term of 1 to 5 years. Security deposit is generally obtained upto 10% of the cost of leased assets at the time of disbursement. The Bank requires the lessee to insure the leased assets in favor of the Bank. Additional surcharge is charged on delayed rentals. The average return implicit ranges from 10.19% to 14.85% (2022: 10.19% to 14.85%) per annum.

For the year ended December 31, 2023

|      |                                 | 2023          | 2022          |
|------|---------------------------------|---------------|---------------|
|      |                                 | (Rupees       | in '000)      |
| 11.2 | Particulars of advances (Gross) |               |               |
|      |                                 |               |               |
|      | In local currency               | 1,334,480,999 | 1,264,352,705 |
|      | In foreign currencies           | 297,204,695   | 174,228,499   |
|      |                                 | 1,631,685,694 | 1,438,581,204 |

**11.3** Advances include Rs. 220,826 million (2022: 205,307 million) which have been placed under non-performing status as detailed below:

| Non         Non         Non         Performing         Non         Performing         Provision         Performing         Provision         Performing         Provision           Domestic  |                                   | 20          | 2023        |             | 22          |
|---|-----------------------------------|-------------|-------------|-------------|-------------|
| Loans         Loans           Domestic         CRupees in '000)   |                                   | Non         |             | Non         |             |
| Domestic  | Category of Classification        | Performing  | Provision   | Performing  | Provision   |
| Other Assets Especially Mentioned         2,156,275         60,035         1,780,995         73,114           Substandard         6,421,005         1,560,252         5,888,114         1,439,916           Doubtful         11,443,314         5,980,028         8,834,066         4,645,364           Loss         136,013,278         133,633,669         135,077,580         132,802,811           Overseas         156,033,872         141,233,984         151,580,755         138,961,205           Overdue by:         Upto 90 days         -         -         -           91 to 180 days         -         -         -         -           181 to 365 days         400,925         200,463         331,133         165,566           365 days         64,390,919         62,136,305         53,325,537         51,584,090           64,791,844         62,336,768         53,726,670         51,749,656  |                                   | Loans       |             | Loans       |             |
| Substandard       6,421,005       1,560,252       5,888,114       1,439,916         Doubtful       11,443,314       5,980,028       8,834,066       4,645,364         Loss       136,013,278       133,633,669       135,077,580       132,802,811         Overseas       156,033,872       141,233,984       151,580,755       138,961,205         Overseas       151,580,755       138,961,205       138,961,205         Overdue by:       Upto 90 days       -       -       -         91 to 180 days       -       -       -       -         181 to 365 days       400,925       200,463       331,133       165,566         365 days       64,791,844       62,336,768       53,726,670       51,749,656   | Domestic                          |             | (Rupees     | in '000)    |             |
| Doubtful       11,443,314       5,980,028       8,834,066       4,645,364         Loss       136,013,278       133,633,669       135,077,580       132,802,811         156,033,872       141,233,984       151,580,755       138,961,205         Overseas       156,033,872       141,233,984       151,580,755       138,961,205         Not past due but impaired       -       -       -       -         Overdue by:       -       -       -       -         181 to 365 days       400,925       200,463       331,133       165,566         365 days       64,791,844       62,336,768       53,726,670       51,749,656  | Other Assets Especially Mentioned | 2,156,275   | 60,035      | 1,780,995   | 73,114      |
| Loss       136,013,278       133,633,669       135,077,580       132,802,811         Ib6,033,872       141,233,984       151,580,755       138,961,205         Overseas       Ib6,033,872       141,233,984       151,580,755       138,961,205         Not past due but impaired       Ib6,033,872       Ib6,033,872       Ib6,033,872       Ib6,033,872       Ib6,033,984       Ib5,580,755       Ib6,033,961,205         Overseas       Ib6,033,872       Ib6,033,872       Ib6,033,872       Ib6,033,984       Ib5,058,755       Ib6,051,100         Overseas       Ib6,033,872       Ib1,233,984       Ib5,0580,755       Ib6,051,205         Overdue by:       Ibf,090 days       Ib6,010       Ib6,010       Ib6,010       Ib6,010       Ib6,010       Ib6,010       Ib6,010       Ib6,010       Ib6,01,205       Ib6,010       Ib6,01,205       Ib6,010       Ib6,010 <th< th=""><th>Substandard</th><th>6,421,005</th><th>1,560,252</th><th>5,888,114</th><th>1,439,916</th></th<>   | Substandard                       | 6,421,005   | 1,560,252   | 5,888,114   | 1,439,916   |
| Overseas         156,033,872         141,233,984         151,580,755         138,961,205           Not past due but impaired         -  | Doubtful                          | 11,443,314  | 5,980,028   | 8,834,066   | 4,645,364   |
| Overseas         Not past due but impaired           Overdue by:         -           Upto 90 days         -           91 to 180 days         -           181 to 365 days         400,925           365 days         64,390,919           64,791,844         62,336,768  | Loss                              | 136,013,278 | 133,633,669 | 135,077,580 | 132,802,811 |
| Not past due but impaired       -       -         Overdue by:       -       -       -         Upto 90 days       -       -       -         91 to 180 days       -       -       -         181 to 365 days       400,925       200,463       331,133       165,566         365 days       64,390,919       62,136,305       53,395,537       51,584,090         64,791,844       62,336,768       53,726,670       51,749,656  |                                   | 156,033,872 | 141,233,984 | 151,580,755 | 138,961,205 |
| Overdue by:       Image: Constraint of the state of the | Overseas                          |             |             |             |             |
| Upto 90 days       - <t< td=""><th>Not past due but impaired</th><td></td><td></td><td></td><td></td></t<>  | Not past due but impaired         |             |             |             |             |
| 91 to 180 days       -       -       -         181 to 365 days       400,925       200,463       331,133       165,566         365 days       64,390,919       62,136,305       53,395,537       51,584,090         64,791,844       62,336,768       53,726,670       51,749,656   | Overdue by:                       |             |             |             |             |
| 181 to 365 days       400,925       200,463       331,133       165,566         365 days       64,390,919       62,136,305       53,395,537       51,584,090         64,791,844       62,336,768       53,726,670       51,749,656  | Upto 90 days                      | -           | -           | -           | -           |
| 365 days       64,390,919       62,136,305       53,395,537       51,584,090         64,791,844       62,336,768       53,726,670       51,749,656  | 91 to 180 days                    | -           | -           | -           | -           |
| <b>64,791,844 62,336,768</b> 53,726,670 51,749,656  | 181 to 365 days                   | 400,925     | 200,463     | 331,133     | 165,566     |
|   | 365 days                          | 64,390,919  | 62,136,305  | 53,395,537  | 51,584,090  |
| Z20,825,716         203,570,752         205,307,425         190,710,861   |                                   | 64,791,844  | 62,336,768  | 53,726,670  | 51,749,656  |
|   | Total                             | 220,825,716 | 203,570,752 | 205,307,425 | 190,710,861 |

#### 11.4 Particulars of provision against advances

|                          |          |             | 2023        |             | 2022        |             |             |  |
|--------------------------|----------|-------------|-------------|-------------|-------------|-------------|-------------|--|
|                          |          | Specific    | General     | Total       | Specific    | General     | Total       |  |
|                          | Note     |             |             | (Rupees     | in '000)    |             |             |  |
|                          |          |             |             |             |             |             |             |  |
| Opening balance          |          | 190,710,861 | 17,348,539  | 208,059,400 | 179,311,722 | 12,472,591  | 191,784,313 |  |
| Exchange adjustments     |          | 12,156,348  | 153,606     | 12,309,954  | 8,339,198   | 107,952     | 8,447,150   |  |
| Charge for the year      |          | 8,127,265   | 14,854,298  | 22,981,563  | 5,227,343   | 9,553,101   | 14,780,444  |  |
| Reversals                |          | (8,063,994) | (1,530,934) | (9,594,928) | (4,963,631) | (1,757,105) | (6,720,736) |  |
|                          |          | 63,271      | 13,323,364  | 13,386,635  | 263,712     | 7,795,996   | 8,059,708   |  |
| Amounts written off      | 11.5.2   | (102,509)   | -           | (102,509)   | (175,513)   | -           | (175,513)   |  |
| Amounts charged off-     |          |             |             |             |             |             |             |  |
| agriculture financing    | 11.4.1.3 | (44,607)    | -           | (44,607)    | (56,258)    | -           | (56,258)    |  |
| Transfer from general to |          |             |             |             |             |             |             |  |
| specific provision       |          | 787,388     | (787,388)   | -           | 3,028,000   | (3,028,000) | -           |  |
| Closing balance          |          | 203,570,752 | 30,038,121  | 233,608,873 | 190,710,861 | 17,348,539  | 208,059,400 |  |

For the year ended December 31, 2023

#### 11.4.1 Particulars of provision against advances

|                       | 2023        |                  |             |             |            |             |
|-----------------------|-------------|------------------|-------------|-------------|------------|-------------|
|                       | Specific    | General          | Total       | Specific    | General    | Total       |
|                       |             | (Rupees in '000) |             |             |            |             |
|                       |             |                  |             |             |            |             |
| In local currency     | 141,233,984 | 29,767,923       | 171,001,907 | 138,961,205 | 16,741,242 | 155,702,447 |
| In foreign currencies | 62,336,768  | 270,198          | 62,606,966  | 51,749,656  | 607,297    | 52,356,953  |
|                       | 203,570,752 | 30,038,121       | 233,608,873 | 190,710,861 | 17,348,539 | 208,059,400 |

11.4.1.1 General provision includes provision amounting to Rs. 4,987 million (2022: Rs. 5,211 million) against consumer & SME finance portfolio as required by the Prudential Regulations issued by the SBP. General provision also includes Rs. 270 million (2022: Rs. 607 million) pertaining to overseas advances to meet the requirements of regulatory authorities of the respective countries in which the Bank operates.

Keeping in view the portfolio assessment and the estimated impact of adoption of IFRS 9, the Bank has also maintained a general provision of Rs. 24,781 million (2022: Rs. 11,530 million) against underperforming portfolio on prudent basis, in view of prevailing economic conditions. This general provision is in addition to the requirements of Prudential Regulations.

- **11.4.1.2** The SBP has allowed specific relaxation to the Bank for non-classification of overdue loans of certain Public Sector Entities (PSEs) which are guaranteed by Government of Pakistan as non-performing loans up till December 31, 2023. No provision is required against these loans; however, mark-up is being suspended as required by the Prudential Regulations.
- **11.4.1.3** These represent non-performing advances for agriculture finance which have been classified as loss and fully provided for more than 3 years. These non-performing advances have been charged off by extinguishing them against the provision held in accordance with Prudential Regulations for Agriculture Financing issued by the SBP. This charge off does not, in any way, prejudice the Bank's right of recovery from these customers.

|        |                                     |        | 2023    | 2022     |
|--------|-------------------------------------|--------|---------|----------|
| 11.5   | Particulars of write-offs           | Note   | (Rupees | in '000) |
|        |                                     |        |         |          |
| 11.5.1 | Against provisions                  | 11.5.2 | 102,509 | 169,175  |
| 11.5.2 | Write-offs of Rs. 500,000 and above |        |         |          |
|        | - Domestic                          |        | 41,087  | 128,797  |
|        | - Overseas                          |        | 8,219   | -        |
|        |                                     | 11.6   | 49,306  | 128,797  |
|        | Write-offs of below Rs. 500,000     |        | 53,203  | 40,378   |
|        | Total Write offs                    |        | 102,509 | 169,175  |
|        | Total Reversals                     |        | -       | 6,338    |

#### 11.6 Details of loan write-off of Rs. 500,000/- and above

In terms of sub-section (3) of Section 33A of the Banking Companies Ordinance,1962, the statement in respect of written-off loans or any other financial relief of rupees five hundred thousand or above allowed to a person(s) during the year ended December 31, 2023 is given in Annexure-I to the unconsolidated financial statements (except where such disclosure is restricted by overseas regulatory authorities).

**11.7** Information related to islamic financing and related assets is given in note 2 of Annexure II and is an integral part of these unconsolidated financial statements.

| Freehold Leasehold land |
|-------------------------|
|                         |
|                         |
| 21,472,756 21,087,923   |
| 21,472,756 21,087,923   |
|                         |
| 21,472,756 21,087,923   |
|                         |
|                         |
|                         |
|                         |
|                         |
|                         |
| 21,472,756 21,087,923   |
| 21,472,756 21,087,923   |
|                         |
| 21,472,756 21,087,923   |
|                         |
|                         |

|         |  | Freehold<br>land            | Leasehold<br>land             | Building on<br>freehold<br>land | <u> </u> |
|---------|--|-----------------------------|-------------------------------|---------------------------------|----------|
| 4       | ∆t .lanuarv 1_2022   |                             |                               |                                 |          |
| . 0     | Cost / Revalued amount   | 20,370,445                  | 19,465,743                    | 6,524,947                       |          |
| A       | Accumulated depreciation   | 1                           | I                             | (1,522,702)                     | $\sim$   |
| Z       | Net book value   | 20,370,445                  | 19,465,743                    | 5,002,245                       |          |
| ~       | Year ended December 2022   |                             |                               |                                 |          |
| 0       | Opening net book value   | 20,370,445                  | 19,465,743                    | 5,002,245                       |          |
| A       | Additions  | 1                           | I                             | 192,827                         |          |
| 2       | Movement in surplus on assets revalued   | 1.110.306                   | 1 622 180                     | 791.946                         |          |
|         | Disposals  |                             |                               |                                 |          |
|         | Depreciation charge  | I                           | ı                             | (262,282)                       |          |
|         | Depreciation adjustment - disposal   | I                           | I                             | I                               |          |
| ш       | Exchange rate adjustments  | I                           | I                             | I                               |          |
| 0       | Other adjustments / transfers  | (7,995)                     | ı                             | (44,223)                        |          |
| 0       | Closing net book value   | 21,472,756                  | 21,087,923                    | 5,680,513                       |          |
| 4       | At December 31, 2022   |                             |                               |                                 |          |
| 0       | Cost / Revalued amount   | 21,472,756                  | 21,087,923                    | 7,465,497                       |          |
| A       | Accumulated depreciation   |                             | ı                             | (1,784,985)                     | $\neg$   |
| Z       | Net book value   | 21,472,756                  | 21,087,923                    | 5,680,512                       |          |
| Ľ       | Rate of depreciation (percentage)  | ĪŻ                          | ĨZ                            | 5% on<br>book value             |          |
| 2.2.1 F | Revaluation of Properties  |                             |                               |                                 |          |
| F := F  | The properties of the Bank have been revalued by the independent profess<br>independent professional valuer, RBS Associates (Private) Limited (PBA regis<br>The trial survius against revaluation of fived assets as at December 31, 2023, 5 | revalued by<br>ssociates (P | r the indepe<br>rivate) Limit | ed (PBA reg                     | gió "    |

| the year                                | ended De                                 | ecembe     | er 3      | 1. 2                   | 02          | 3       |         |          |            |            | Л            | NC.        |                |  |
|---|--|------------|-----------|------------------------|-------------|---------|---------|----------|------------|------------|--------------|------------|----------------|--|
|   |  |            |           | , _                    | -           | -       |         |          |            |            |              |            |                |  |
| Total                                   | 73,018,109<br>(20,316,894)<br>52.701.215 | 52,701,215 | 1,967,566 | 3,691,785<br>(207,175) | (2,266,987) | 155,701 | (1,118) | (15,232) | 56,025,755 | 78,453,935 | (22,428,180) | 56,025,755 |                |  |
| under<br>finance<br>lease -<br>vehicles | 165,253<br>(165,252)<br>1                | ~          | '         |                        | I           | I       | ı       | 1        | -          | 165,253    | (165,252)    | 1          | 20% on<br>cost |  |
| Vehicles                                | 1,963,459<br>(1,093,597)<br>869.862      | 869,862    | 235,796   | -<br>(173,354)         | (309,890)   | 125,172 | 2,644   | 1        | 750,230    | 2,028,545  | (1,278,315)  | 750,230    | 20% on<br>cost |  |

(7,952)(516,449) 7,899 3,611

(7, 205)

(18,664)

167,353

(356,687) 7,205

(626,948)

(194,731)

15,425

3,651

(11,024)

(20.925) 4,175,896

1,091,343 311,633

442,834

1,557,454

3,901,288 333,935

258,220

635,155

# 5

sional valuer as at December 31, 2022. The revaluation was carried out by an stered valuer) on the basis of professional assessment of present market values. The total surplus against revaluation of fixed assets as at December 31, 2023, amounts to Rs. 47,396 million. Had there been no revaluation, the carrying amount 2022 2023 of the revalued assets at December 31, 2023, would have been as follows:

| Freehold land<br>Leasehold land<br>Building on freehold lan<br>Building on leasehold la |
|---|
| l lar<br>on<br>on   |

and

# Carrying amount of temporarily idle property of the Bank 12.2.2

Se

| 12.2.3 | The cost of fully depreciated assets still in us |
|--------|--|
|        | Furniture and fixtures                           |
|        | Electrical and office equipment                  |
|        | Computer and peripheral equipment                |
|        | Vehicles   |

(7.014.159)

947,996

344,367

1,566,074

4,175,896

(1,424,821)

7,962,155

5,230,143 (4,885,776)

7,440,946 (5.874.872)

5,600,717

57,911 947,996

344,367

1.566,073

20% - 50%

ПО

33.33% cost

20% on cost

book value

5% on

on cost

7,596,952 (6,505,609) 1,091,343

4,979,128

6,820,804

5,131,378

--(Rupees in '000)--

(4,536,294) 442.834

(5, 263, 350)

1,230,090)

1,557,454

3.901.288

equipment Electrical,

office

peripheral

and fixture

and

Furniture

3 uilding on

leasehold

land

Computer

2022

equipment

For the

Assets held

For the year ended December 31, 2023

#### 12.3 Details of disposals of fixed assets to related parties

The particulars of disposal of fixed assets to related parties (Employees / Ex-Employees) are given below:

| Particulars of property and<br>equipment | Original<br>cost | Book<br>Value | Sale<br>Proceed | Gain /<br>(loss) on | Mode of disposal   | Particulars of<br>purchaser | Buyers name               |
|--|------------------|---------------|-----------------|---------------------|--------------------|-----------------------------|---------------------------|
| equipment                                | 0031             | Value         | 1100000         | disposal            |                    | purchaser                   |                           |
|  | <u> </u>         | (Rupee        | s in '000)      |                     |                    |                             | 1                         |
| Vehicles                                 | 1,824            | 152           | 365             | 213                 | As per Entitlement | Employee                    | Mr.Riaz Mahmood           |
| Vehicles                                 | 1,824            | 334           | 365             | 31                  | As per Entitlement | Employee                    | Mr.Mobashir Nabi          |
| Vehicles                                 | 1,824            | 152           | 365             | 213                 | As per Entitlement | Employee                    | Ms.Nadia Ahmer            |
| Vehicles                                 | 2,029            | 203           | 203             | -                   | As per Entitlement | Employee                    | Mr.Jalil Ahmed Tariq      |
| Vehicles                                 | 2,229            | 706           | 706             | -                   | As per Entitlement | Ex-Employee                 | Mr.Javed Haider           |
| Vehicles                                 | 2,695            | 1,752         | 1,752           | -                   | As per Entitlement | Ex-Employee                 | Mr.Sohail Akhtar Arbab    |
| Vehicles                                 | 2,623            | 1,792         | 1,792           | -                   | As per Entitlement | Employee                    | Mr.Saeed Ahmed Shah       |
| Vehicles                                 | 8,908            | 5,048         | 5,048           | -                   | As per Entitlement | Employee                    | Mr.Rehmat Ali Hasnie      |
| Vehicles                                 | 1,824            | 30            | 182             | 152                 | As per Entitlement | Ex-Employee                 | Mr.Naveed Sultan          |
| Vehicles                                 | 2,623            | 1,749         | 1,749           | -                   | As per Entitlement | Employee                    | Mr. Manzoor Ahmed         |
| Vehicles                                 | 2,675            | 1,516         | 1,516           | -                   | As per Entitlement | Employee                    | Mr.Muhammad Zaman Khan    |
| Vehicles                                 | 2,380            | 793           | 793             | -                   | As per Entitlement | Employee                    | Mr.Abdul Majid Sheikh     |
| Vehicles                                 | 2,723            | 1,452         | 1,452           | -                   | As per Entitlement | Employee                    | Mr.Noor UI Islam          |
| Vehicles                                 | 2,525            | 800           | 800             | -                   | As per Entitlement | Employee                    | Mr.Abdul Jamal Tariq      |
| Vehicles                                 | 2,723            | 1,498         | 1,498           | -                   | As per Entitlement | Employee                    | Mr.Mumtaz Ahmed Faroog    |
| Vehicles                                 | 2,723            | 1,271         | 1,271           | -                   | As per Entitlement | Employee                    | Mr.Nasir Khan             |
| Vehicles                                 | 2,525            | 842           | 842             | -                   | As per Entitlement | Employee                    | Mr.Mubashir Ahmed         |
| Vehicles                                 | 2,775            | 1,711         | 1,711           | -                   | As per Entitlement | Employee                    | Mr.Moeen-Ud-Din           |
| Volitoroo                                | 49,452           | 21,801        | 22,410          | 609                 |                    | Employee                    |                           |
|  |                  | 1             |                 |                     |                    |                             |                           |
| Computer and peripheral equipment        | 101              | -             | 10              | 10                  | As per Entitlement | Employee                    | Mr.Javed Ashraf           |
| Computer and peripheral equipment        | 100              | -             | 10              | 10                  | As per Entitlement | Employee                    | Mr.Agha Abdul Hakeem      |
| Computer and peripheral equipment        | 115              | -             | 12              | 12                  | As per Entitlement | Employee                    | Ms.Hina Saleem            |
| Computer and peripheral equipment        | 111              | -             | 11              | 11                  | As per Entitlement | Employee                    | Mr.Khalid Ahmed           |
| Computer and peripheral equipment        | 122              | -             | 12              | 12                  | As per Entitlement | Employee                    | Mr.Zeeshan Siddiqui       |
| Computer and peripheral equipment        | 127              | -             | 13              | 13                  | As per Entitlement | Employee                    | Mr.Azmat Zuberi           |
| Computer and peripheral equipment        | 64               | -             | 6               | 6                   | As per Entitlement | Employee                    | Mr.Muhammad Adeel Khan    |
| Computer and peripheral equipment        | 112              | -             | 11              | 11                  | As per Entitlement | Employee                    | Mr.Murshid Ali Khan       |
| Computer and peripheral equipment        | 268              | -             | 27              | 27                  | As per Entitlement | Employee                    | Mr.Amin Manji             |
| Computer and peripheral equipment        | 121              | -             | 12              | 12                  | As per Entitlement | Employee                    | Mr.Vinod Kumar            |
| Computer and peripheral equipment        | 127              | -             | 13              | 13                  | As per Entitlement | Employee                    | Mr.Maqsood Ahmed Siddiqui |
| Computer and peripheral equipment        | 126              | -             | 13              | 13                  | As per Entitlement | Employee                    | Mr.Raheel Iqbal           |
| Computer and peripheral equipment        | 109              | -             | 11              | 11                  | As per Entitlement | Employee                    | Ms.Sana Aslam             |
| Computer and peripheral equipment        | 99               | -             | 10              | 10                  | As per Entitlement | Employee                    | Mr.Aijaz Hyder Shaikh     |
| Computer and peripheral equipment        | 64               | -             | 6               | 6                   | As per Entitlement | Employee                    | Mr.Sabghatullah Shaikh    |
| Computer and peripheral equipment        | 224              | -             | 22              | 22                  | As per Entitlement | Employee                    | Mr.Abdul Wahid Sethi      |
| Computer and peripheral equipment        | 127              | -             | 13              | 13                  | As per Entitlement | Employee                    | Mr.Amer Nasrullah         |
| Computer and peripheral equipment        | 118              | -             | 12              | 12                  | As per Entitlement | Employee                    | Mr.Hamid Hassan           |
| Computer and peripheral equipment        | 118              | -             | 12              | 12                  | As per Entitlement | Employee                    | Mr.Umair Asghar Khan      |
| Computer and peripheral equipment        | 140              | -             | 14              | 14                  | As per Entitlement | Employee                    | Mr.Asif Khan              |
| Computer and peripheral equipment        | 124              | -             | 12              | 12                  | As per Entitlement | Employee                    | Mr.Waqee Siddiqui         |
| Computer and peripheral equipment        | 125              | -             | 13              | 13                  | As per Entitlement | Employee                    | Mr.Wajahat Aziz Qureshi   |
| Computer and peripheral equipment        | 122              | -             | 12              | 12                  | As per Entitlement | Employee                    | Mr.Tahir Abbas            |
| Computer and peripheral equipment        | 122              | -             | 12              | 12                  | As per Entitlement | Employee                    | Mr.Ehtisham Rashid        |
| Computer and peripheral equipment        | 128              | -             | 13              | 13                  | As per Entitlement | Employee                    | Mr.Abdul Waheed Sabir     |
| Computer and peripheral equipment        | 121              | -             | 12              | 12                  | As per Entitlement | Employee                    | Ms.Sapna                  |
| Computer and peripheral equipment        | 120              | -             | 12              | 12                  | As per Entitlement | Employee                    | Mr.Faisal Khan            |
| Computer and peripheral equipment        | 112              | -             | 11              | 11                  | As per Entitlement | Employee                    | Ms.Ramsha Areeb           |
| Computer and peripheral equipment        | 118              | -             | 12              | 12                  | As per Entitlement | Employee                    | Mr.Zubair Ahmed           |
| Computer and peripheral equipment        | 128              | -             | 13              | 13                  | As per Entitlement | Employee                    | Ms.Amber Salim            |
| Computer and peripheral equipment        | 134              | -             | 13              | 13                  | As per Entitlement | Employee                    | Mr.Shoaib Qaisarani       |
| Computer and peripheral equipment        | 113              | -             | 11              | 11                  | As per Entitlement | Employee                    | Ms.Fouzia Nawaz Baloch    |
| Computer and peripheral equipment        |                  |               |                 |                     | -                  |                             |                           |
| Computer and peripheral equipment        | 120              | -             | 12              | 12                  | As per Entitlement | Employee                    | Mr.Arif                   |

# NOTES TO AND FORMING PART OF THE UNCONSOLIDATED FINANCIAL STATEMENTS For the year ended December 31, 2023

| Particulars of property and equipment                                | Original<br>cost | Book<br>Value | Sale<br>Proceed | Gain /<br>(loss) on<br>disposal | Mode of disposal                         | Particulars of<br>purchaser | Buyers name                                       |
|--|------------------|---------------|-----------------|---------------------------------|--|-----------------------------|---|
|  |                  | (Rupee        | s in '000)      |                                 |  |                             |   |
| omputer and peripheral equipment                                     | 118              | -             | 12              | 12                              | As per Entitlement                       | Employee                    | Mr.Amir Khan                                      |
| omputer and peripheral equipment                                     | 121              | -             | 12              | 12                              | As per Entitlement                       | Employee                    | Mr.Khurram Jafri                                  |
| omputer and peripheral equipment                                     | 159              | -             | 16              | 16                              | As per Entitlement                       | Employee                    | Mr.Sufyan Islam                                   |
| omputer and peripheral equipment                                     | 112              | -             | 11              | 11                              | As per Entitlement                       | Employee                    | Mr.Muhammad Ahmer                                 |
| omputer and peripheral equipment                                     | 99               | -             | 10              | 10                              | As per Entitlement                       | Employee                    | Mr.Rehmat Ali Hasnie                              |
| omputer and peripheral equipment                                     | 192              | -             | 19              | 19                              | As per Entitlement                       | Employee                    | Mr.Rehmat Ali Hasnie                              |
| omputer and peripheral equipment                                     | 145              | -             | -               | -                               | As per Entitlement                       | Employee                    | Mr.Rehmat Ali Hasnie                              |
| omputer and peripheral equipment                                     | 140              | -             | -               | -                               | As per Entitlement                       | Employee                    | Mr.Rehmat Ali Hasnie                              |
| omputer and peripheral equipment                                     | 227              | -             | 23              | 23                              | As per Entitlement                       | Ex-Employee                 | Ms.Asma Shaikh                                    |
| omputer and peripheral equipment                                     | 128              | -             | 13              | 13                              | As per Entitlement                       | Employee                    | Mr. Syed Arshad Ali                               |
| omputer and peripheral equipment                                     | 96               | -             | 10              | 10                              | As per Entitlement                       | Ex-Employee                 | Mr. Syed Jamal Baquar                             |
| omputer and peripheral equipment                                     | 102              | -             | 10              | 10                              | As per Entitlement                       | Ex-Employee                 | Ms.Saima Abdul Rashid                             |
| omputer and peripheral equipment                                     | 64               | -             | 6               | 6                               | As per Entitlement                       | Ex-Employee                 | Mr.S Shoaib Ur Rehman                             |
| omputer and peripheral equipment                                     | 99               | -             | 10              | 10                              | As per Entitlement                       | Ex-Employee                 | Mr.Muhammad Mubashir Ahmed                        |
| omputer and peripheral equipment                                     | 96               | -             | 10              | 10                              | As per Entitlement                       | Ex-Employee                 | Mr.Mumtaz A Farooq                                |
| omputer and peripheral equipment                                     | 100              | -             | 10              | 10                              | As per Entitlement                       | Ex-Employee                 | Mr.Muhammad Farukh Ghauri                         |
| omputer and peripheral equipment                                     | 191              | -             | -               | -                               | As per Entitlement                       | Ex-Employee                 | Mr.Umair Wasti                                    |
| omputer and peripheral equipment                                     | 131              | -             | 13              | 13                              | As per Entitlement                       | Ex-Employee                 | Mr.Muhammad Fuad Mohsin                           |
| omputer and peripheral equipment                                     | 193              | -             | -               | -                               | As per Entitlement                       | Ex-Employee                 | Mr.Nauman Riaz                                    |
| -  | 6,708            | -             | 604             | 604                             |  |                             |   |
| -  |                  |               |                 |                                 |  |                             |   |
| lectrical & Office equipments  | 135              | -             | -               | -                               | As per Entitlement                       | Employee                    | Mr.Rehmat Ali Hasnie                              |
| lectrical & Office equipments  | 148              | -             | -               | -                               | As per Entitlement                       | Employee                    | Mr.Rehmat Ali Hasnie                              |
| lectrical & Office equipments  | 230              | -             | -               | -                               | As per Entitlement                       | Employee                    | Mr.Rehmat Ali Hasnie                              |
| lectrical & Office equipments  | 331              | -             | -               | -                               | As per Entitlement                       | Ex-Employee                 | Ms.Asma Shaikh                                    |
| lectrical & Office equipments  | 306              | -             | -               | -                               | As per Entitlement                       | Ex-Employee                 | Mr.Nauman Riaz                                    |
| lectrical & Office equipments  | 50               | -             | -               | -                               | As per Entitlement                       | Ex-Employee                 | Ms.Saima Abdul Rashid                             |
| lectrical & Office equipments  | 114              | -             | -               | -                               | As per Entitlement                       | Ex-Employee                 | Mr.Jamal Baqaur                                   |
| lectrical & Office equipments  | 288              | -             | -               | -                               | As per Entitlement                       | Ex-Employee                 | Mr.Jamal Baqaur                                   |
| lectrical & Office equipments  | 70               | -             | -               | -                               | As per Entitlement                       | Ex-Employee                 | Mr.Ali Mansoor                                    |
| lectrical & Office equipments  | 265              | -             | -               | -                               | As per Entitlement                       | Ex-Employee                 | Mr.Umair Wasti                                    |
| lectrical & Office equipments  | 40               | -             | -               | -                               | As per Entitlement                       | Ex-Employee                 | Mr. Muhammad Fuad Mohsin                          |
| lectrical & Office equipments  | 42               | -             | -               | -                               | As per Entitlement                       | Ex-Employee                 | Mr.Muhammad Fuad Mohsin                           |
| lectrical & Office equipments  | 800              | 573           | 573             | -                               | As per Entitlement                       | Ex-Employee                 | Mr.Jamal Baqaur                                   |
| lectrical & Office equipments  | 800              | -             | -               | -                               | As per Entitlement                       | Employee                    | Mr.Rehmat Ali Hasnie                              |
| lectrical & Office equipments  | 800              | 427           | 427             | -                               | As per Entitlement                       | Ex-Employee                 | Mr.Ali Mansoor                                    |
| -  | 4,419            | 1,000         | 1,000           | -                               |  |                             |   |
| -  |                  |               |                 |                                 | As a set Estition of                     | E. Employee                 | Ma Nava a d Oulfan                                |
| urniture and fixture   | 225              | 37            | 37              | -                               | As per Entitlement                       | Ex-Employee                 | Mr.Naveed Sultan                                  |
| urniture and fixture   | 160              | 15            | 15              | -                               | As per Entitlement                       | Ex-Employee                 |   |
| urniture and fixture   | 330              | 19            | 19              | -                               | As per Entitlement                       | Ex-Employee                 | Mr.Javed Haider<br>Mr.Manzoor Hussain Niza        |
| urniture and fixture   | 160              | 18            | 18              | -                               | As per Entitlement                       | Ex-Employee                 |   |
| urniture and fixture<br>urniture and fixture                         | 160<br>160       | 33            | 33              | -                               | As per Entitlement                       | Ex-Employee                 | Mr.Syed Amjad Hussain Bukhari<br>Ms.Sumbul Akhter |
|  | 160              | 45            | 45              | -                               | As per Entitlement                       | Ex-Employee                 | Ms.Samreen Zehra                                  |
| urniture and fixture<br>urniture and fixture                         | 160<br>160       | 51            | 51              | -                               | As per Entitlement                       | Ex-Employee                 | Ms.Samreen Zenra<br>Mr.Ahmed Kashif Khan          |
| urniture and fixture   | 160<br>160       | 1             | 1<br>53         | -                               | As per Entitlement                       | Ex-Employee                 | Mr.Muhammad Akbar                                 |
| urniture and fixture   |                  | 53<br>16      |                 |                                 | As per Entitlement<br>As per Entitlement | Ex-Employee                 | Mr.Rafiq Ahmed                                    |
|  | 160              | 16            | 16              | -                               |  | Ex-Employee                 | Mr.Asghar Hameed                                  |
| urniture and fixture   | 160<br>160       | 41            | 41              | -                               | As per Entitlement                       | Ex-Employee<br>Ex-Employee  | Mr.Muhammad Najeeb Hassan                         |
| urniture and fixture   | 160<br>160       | 60<br>40      | 60<br>40        | -                               | As per Entitlement                       |                             | Mr.Muhammad Akram Khan                            |
| urniture and fixture   | 160              | 49            | 49              | -                               | As per Entitlement                       | Ex-Employee                 | Mr.Muhammad Yousuf Raza                           |
| urniture and fixture   | 190              | 48            | 48              | -                               | As per Entitlement                       | Ex-Employee                 |   |
| urniture and fixture   | 190              | 18            | 18              | -                               | As per Entitlement                       | Ex-Employee                 | Mr. Syed Taha Tanveer Ali                         |
| urniture and fixture   | 160              | 63            | 63              | -                               | As per Entitlement                       | Ex-Employee                 | Mr.Late Amjad                                     |
| 1.6.1  | 160              | 1             | 1               | -                               | As per Entitlement                       | Ex-Employee                 | Mr.Aftab Azeem                                    |
| urniture and fixture   | 160              |               |                 |                                 | A E                                      |                             |   |
| urniture and fixture<br>urniture and fixture<br>urniture and fixture | 225<br>160       | 62<br>144     | 62<br>144       | -                               | As per Entitlement<br>As per Entitlement | Ex-Employee<br>Ex-Employee  | Mr.Saeed Ahmed Shah<br>Mr.Naeem Hassan            |

For the year ended December 31, 2023

| Particulars of property and equipment | Original<br>cost | Book<br>Value | Sale<br>Proceed | Gain /<br>(loss) on<br>disposal | Mode of disposal   | Particulars of<br>purchaser | Buyers name                     |  |
|---------------------------------------|------------------|---------------|-----------------|---------------------------------|--------------------|-----------------------------|---------------------------------|--|
|                                       |                  | (Rupee        | s in '000)      |                                 |                    |                             | ·                               |  |
| Furniture and fixture                 | 200              | 107           | 107             | -                               | As per Entitlement | Ex-Employee                 | Mr.Imtiaz Ahmed Shaikh          |  |
| Furniture and fixture                 | 190              | 63            | 63              | -                               | As per Entitlement | Ex-Employee                 | Mr.Amanullah                    |  |
| Furniture and fixture                 | 160              | 5             | 5               | -                               | As per Entitlement | Ex-Employee                 | Mr.Aamir Rizwan                 |  |
| Furniture and fixture                 | 160              | 44            | 44              | -                               | As per Entitlement | Ex-Employee                 | Mr.Shahadat Hussain             |  |
| Furniture and fixture                 | 50               | -             | -               | -                               | As per Entitlement | Ex-Employee                 | Mr.Masihullah                   |  |
| Furniture and fixture                 | 190              | 38            | 38              | -                               | As per Entitlement | Ex-Employee                 | Mr.Arshad Rizwan                |  |
| Furniture and fixture                 | 335              | 89            | 89              | -                               | As per Entitlement | Ex-Employee                 | Mr.Dr.Jalil Ahmad Tariq         |  |
| Furniture and fixture                 | 160              | 44            | 44              | -                               | As per Entitlement | Ex-Employee                 | Mr.Sakhi Jan Khattak            |  |
| Furniture and fixture                 | 190              | 22            | 22              | -                               | As per Entitlement | Ex-Employee                 | Mr.Mansoor Ahmad                |  |
| Furniture and fixture                 | 160              | 43            | 43              | -                               | As per Entitlement | Ex-Employee                 | Mr.Abdul Hafeez Sehto           |  |
| Furniture and fixture                 | 190              | 93            | 93              | -                               | As per Entitlement | Ex-Employee                 | Mr.Muhammad Ayub                |  |
| Furniture and fixture                 | 160              | 32            | 32              | -                               | As per Entitlement | Ex-Employee                 | Mr.Tariq Majeed Malkana         |  |
| Furniture and fixture                 | 160              | 27            | 27              | -                               | As per Entitlement | Ex-Employee                 | Mr.Muhammad Sharif              |  |
| Furniture and fixture                 | 160              | 51            | 51              | -                               | As per Entitlement | Ex-Employee                 | Mr.Mir Faiz Hussain Talpur      |  |
| Furniture and fixture                 | 160              | 29            | 29              | -                               | As per Entitlement | Ex-Employee                 | Mr.Sobho Zardari                |  |
| Furniture and fixture                 | 200              | 28            | 28              | -                               | As per Entitlement | Ex-Employee                 | Mr.Muhammad Farrukh Ghauri      |  |
| Furniture and fixture                 | 160              | 20            | 20              | -                               | As per Entitlement | Ex-Employee                 | Mr.Muhammad Shoaib              |  |
| Furniture and fixture                 | 160              | 52            | 52              | -                               | As per Entitlement | Ex-Employee                 | Mr.Saleh Muhammad Baloch        |  |
| Furniture and fixture                 | 160              | 52            | 52              | -                               | As per Entitlement | Ex-Employee                 | Mr. Syed Wajid Ali              |  |
| Furniture and fixture                 | 335              | 104           | 104             | -                               | As per Entitlement | Ex-Employee                 | Mr.Muhammad Zaman Khan          |  |
| Furniture and fixture                 | 160              | 47            | 47              | -                               | As per Entitlement | Ex-Employee                 | Mr.Amjad Masood                 |  |
| Furniture and fixture                 | 200              | 58            | 58              | -                               | As per Entitlement | Ex-Employee                 | Mr.Abdul Majid Sheikh           |  |
| Furniture and fixture                 | 200              | 63            | 63              | -                               | As per Entitlement | Ex-Employee                 | Mr.Noor UI Islam                |  |
| Furniture and fixture                 | 175              | -             | -               | -                               | As per Entitlement | Ex-Employee                 | Mr.Abdul Jamal Tariq Hassan     |  |
| Furniture and fixture                 | 200              | 53            | 53              | -                               | As per Entitlement | Ex-Employee                 | Mr.Muhammad Mumtaz Ahmed Farooq |  |
| Furniture and fixture                 | 160              | 25            | 25              | -                               | As per Entitlement | Ex-Employee                 | Mr.Ishrat Bokhari               |  |
| Furniture and fixture                 | 160              | 39            | 39              | -                               | As per Entitlement | Ex-Employee                 | Mr.Mansoor Ahmed                |  |
| Furniture and fixture                 | 190              | 33            | 33              | -                               | As per Entitlement | Ex-Employee                 | Mr.Ashraf Ali Abbasi            |  |
| Furniture and fixture                 | 200              | 27            | 27              | -                               | As per Entitlement | Ex-Employee                 | Mr.Nasir Khan                   |  |
| Furniture and fixture                 | 175              | 6             | 6               | -                               | As per Entitlement | Ex-Employee                 | Mr.Rao Naeem Ahmed              |  |
| Furniture and fixture                 | 160              | 11            | 11              | -                               | As per Entitlement | Ex-Employee                 | Mr.Gohar Abbas                  |  |
| Furniture and fixture                 | 190              | 41            | 41              | -                               | As per Entitlement | Ex-Employee                 | Mr.Muhamamd Nabi                |  |
| Furniture and fixture                 | 160              | 45            | 45              | -                               | As per Entitlement | Ex-Employee                 | Mr.Zafar Irshad                 |  |
| Furniture and fixture                 | 200              | 45            | 45              | -                               | As per Entitlement | Ex-Employee                 | Mr.Shamim UI Hassan Waheed      |  |
| Furniture and fixture                 | 160              | 43            | 43              | -                               | As per Entitlement | Ex-Employee                 | Mr.Muhammad Yousaf              |  |
| Furniture and fixture                 | 200              | 55            | 55              | -                               | As per Entitlement | Ex-Employee                 | Mr.Manzoor Ahmad                |  |
| Furniture and fixture                 | 160              | 32            | 32              | -                               | As per Entitlement | Ex-Employee                 | Mr.Arshad Ali                   |  |
|                                       | 10.290           | 2.467         | 2.467           |                                 |                    |                             |                                 |  |
|                                       | 10,290           | ۲,407         | ۲,407           | -                               |                    |                             |                                 |  |

| 70.000 | 05.000 | 00.404 | 4 040 |
|--------|--------|--------|-------|
| 70,869 | 25,268 | 26,481 | 1,213 |

#### 13. **INTANGIBLE ASSETS**

Capital work-in-progress Intangible assets

|      | 2023      | 2022      |
|------|-----------|-----------|
| Note | (Rupees   | in '000)  |
|      |           |           |
|      | 441,922   | 841,289   |
| 13.1 | 1,068,139 | 547,658   |
|      | 1,510,061 | 1,388,947 |

| 13.1 | Intangible assets   | Core Banking<br>Application | Computer<br>software<br>(Rupees in '000) | Total                    |
|------|---|-----------------------------|--|--------------------------|
|      | At January 1, 2023  |                             | (Rupees in ood)                          |                          |
|      | Cost<br>Accumulated amortisation and impairment           | 2,913,952<br>(2,913,952)    | 2,046,931<br>(1,499,273)                 | 4,960,883<br>(4,413,225) |
|      | Net book value  | -                           | 547,658                                  | 547,658                  |
|      |   |                             |  |                          |
|      | Year ended December 2023<br>Opening net book value        | -                           | 547,658                                  | 547,658                  |
|      | Additions:<br>- through acquisitions / purchase           | _                           | 679,533                                  | 679,533                  |
|      | Adjustments - addition                                    | -                           | 29,212                                   | 29,212                   |
|      | Amortisation charge                                       | -                           | (277,042)                                | (277,042)                |
|      | Exchange rate adjustments                                 | -                           | 88,778                                   | 88,778                   |
|      | Closing net book value                                    | -                           | 1,068,139                                | 1,068,139                |
|      | At December 31, 2023                                      |                             |  |                          |
|      | Cost  | 2,913,952                   | 2,844,454                                | 5,758,406                |
|      | Accumulated amortisation and impairment<br>Net book value | (2,913,952)                 | (1,776,315)<br>1.068.139                 | (4,690,267)<br>1,068,139 |
|      | Net book value  | -                           | ,,                                       | 1,000,139                |
|      | Rate of amortisation (percentage)                         | 33.33 % on<br>cost          | 33.33 % on<br>cost                       |                          |
|      | Useful life   | 2 1/00/20                   | 2 1/00/00                                |                          |
|      | Oseiul lite   | 3 years                     | 3 years                                  |                          |
|      | At January 1, 2022  |                             |  |                          |
|      | Cost  | 2,913,952                   | 1,678,915                                | 4,592,867                |
|      | Accumulated amortisation and impairment                   | (2,913,952)                 | (1,176,124)                              | (4,090,076)              |
|      | Net book value  | -                           | 502,791                                  | 502,791                  |
|      | Year ended December 2022                                  |                             |  |                          |
|      | Opening net book value                                    | -                           | 502,791                                  | 502,791                  |
|      | Additions:  |                             |  |                          |
|      | - through acquisitions / purchase                         | -                           | 296,497                                  | 296,497                  |
|      | Adjustments - additions<br>Amortisation charge            | -                           | 28,750<br>(323,149)                      | 28,750<br>(323,149)      |
|      | Exchange rate adjustments                                 | -                           | 42,769                                   | 42,769                   |
|      | Closing net book value                                    | -                           | 547,658                                  | 547,658                  |
|      | ·   |                             |  |                          |
|      | At December 31, 2022                                      |                             |  |                          |
|      | Cost  | 2,913,952                   | 2,046,931                                | 4,960,883                |
|      | Accumulated amortisation and impairment<br>Net book value | (2,913,952)                 | (1,499,273)                              | (4,413,225)              |
|      | IVEL DOUK VAIUE   | -                           | 547,658                                  | 547,658                  |
|      | Rate of amortisation (percentage)                         | 33.33 % on<br>cost          | 33.33 % on<br>cost                       |                          |
|      |   | 0031                        |  |                          |
|      | Useful life   | 3 years                     | 3 years                                  |                          |

For the year ended December 31, 2023

|      |   | 2023      | 2022      |
|------|---|-----------|-----------|
|      |   | (Rupees   | in '000)  |
| 13.2 | The cost of fully amortised intangible assets that are still in use |           |           |
|      |   |           |           |
|      | Core Banking Application  | 2,913,952 | 2,913,952 |
|      | Computer software   | 916,177   | 821,389   |
|      |   | 3,830,129 | 3,735,341 |
|      |   |           |           |
| 14.  | RIGHT OF USE ASSETS   |           |           |
|      |   |           |           |
|      | Opening balance   | 6,708,404 | 6,605,400 |
|      | Additions during the year   | 2,239,854 | 2,244,669 |
|      | Less: Derecognition during the year                                 | 22,813    | 6,618     |
|      | Less: Depreciation charged for the year                             | 1,990,974 | 2,135,047 |
|      | Closing balance   | 6,934,471 | 6,708,404 |
|      |   |           |           |

#### 15. DEFERRED TAX ASSETS/ (DEFERRED TAX LIABILITIES)

| At January 01,<br>2023 | Recognised in<br>profit and loss<br>account | Recognised in<br>other<br>comprehensive<br>income | At December 31,<br>2023 |  |  |
|------------------------|---|---|-------------------------|--|--|
| (Rupees in '000)       |   |   |                         |  |  |

Deductible temporary differences on

#### - Tax losses carried forward

- Post retirement employee benefits
- Provision for diminution in the value of investments
- Provision against loans and advances
- Provision against off-balance sheet obligations
- Fixed assets
- Other provisions
- Right of use assets

Taxable temporary differences on

- Surplus on revaluation of fixed assets
- Surplus on revaluation of investments
- Surplus on revaluation of non-banking assets
- Exchange translation reserve

| 10,705     | -           | -         | 10,705     |
|------------|-------------|-----------|------------|
| 7,352,695  | -           | (490,685) | 6,862,010  |
| 236,751    | -           |           | 236,751    |
| 12,925,197 | (2,781,685) |           | 10,143,512 |
| 115,222    | -           |           | 115,222    |
| 1,506,288  | 154,893     |           | 1,661,181  |
| 105,416    | -           |           | 105,416    |
| 670,604    | (18,752)    |           | 651,852    |
| 22.922.878 | (2,645,544) | (490,685) | 19,786,649 |

| (3,061,347) | 174,426     | (435,908)    | (3,322,829)  |
|-------------|-------------|--------------|--------------|
| 3,208,913   | -           | (19,432,225) | (16,223,312) |
| (21,752)    | -           | (85,096)     | (106,848)    |
| (749,289)   | -           | (104,554)    | (853,843)    |
| (623,475)   | 174,426     | (20,057,783) | (20,506,832) |
| 22,299,403  | (2,471,118) | (20,548,468) | (720,183)    |

|  | At January 01,<br>2022 | Recognised in profit and loss account | Recognised in<br>other<br>comprehensive<br>income | At December 31,<br>2022 |
|--|------------------------|---------------------------------------|---|-------------------------|
| Deductible Temporary Differences on                    |                        | (Rupees                               | sin 000)  |                         |
| - Tax losses carried forward                           | 10,705                 | -                                     |   | 10,705                  |
| - Post retirement employee benefits                    | 4,992,150              |                                       | 2,360,545   | 7,352,695               |
| - Provision for diminution in the value of investments | 236,751                | -                                     | -   | 236,751                 |
| - Provision against loan and advances                  | 10,457,938             | 2,467,259                             | -   | 12,925,197              |
| - Provision against off-balance sheet obligations      | 115,222                | -                                     | -   | 115,222                 |
| - Fixed assets   | 1,190,369              | 315,919                               | -   | 1,506,288               |
| - Other provisions                                     | 105,416                | -                                     | -   | 105,416                 |
| - Right of use assets                                  | 502,538                | 168,066                               | -   | 670,604                 |
|  | 17,611,089             | 2,951,244                             | 2,360,545   | 22,922,878              |
| Taxable Temporary Differences on                       |                        |                                       |   |                         |
| - Surplus on revaluation of fixed assets               | (2,537,701)            | 149,127                               | (672,773)   | (3,061,347)             |
| - Surplus on revaluation of investments                | (12,715,420)           | -                                     | 15,924,333  | 3,208,913               |
| - Surplus on revaluation of non-banking assets         | (52,732)               | -                                     | 30,980  | (21,752)                |
| - Exchange translation reserve                         | (679,589)              | -                                     | (69,700)  | (749,289)               |
|  | (15,985,442)           | 149,127                               | 15,212,840  | (623,475)               |
|  | 1,625,647              | 3,100,371                             | 17,573,385  | 22,299,403              |

|  |      | 2023        | 2022        |
|--|------|-------------|-------------|
| 16. OTHER ASSETS   | Note | (Rupees     | in '000)    |
| 16. OTHER ASSETS   |      |             |             |
| Income / return / mark-up accrued in local currency - net of provision   |      | 185,622,776 | 99,433,212  |
| Income / return / mark-up accrued in foreign currency - net of provision   |      | 4,442,554   | 3,866,901   |
| Advances, deposits, advance rent and other prepayments<br>Advance taxation (payments less provisions) and Income tax | 16.1 | 2,848,659   | 2,987,346   |
| refunds receivable   | 16.6 | 920,050     | 10,952,064  |
| Compensation for delayed tax refunds   |      | 22,129,925  | 20,809,580  |
| Non-banking assets acquired in satisfaction of claims  | 16.4 | 1,169,898   | 1,179,943   |
| Assets acquired from Corporate and Industrial Restructuring  |      |             |             |
| Corporation (CIRC)   |      | 208,423     | 208,423     |
| Acceptances  |      | 8,100,364   | 20,644,122  |
| Commission receivable on Government treasury transactions  |      | 5,182,665   | 5,253,389   |
| Stationery and stamps on hand  |      | 472,575     | 437,900     |
| Barter trade balances  |      | 195,399     | 195,399     |
| Receivable on account of Government transactions   | 16.2 | 323,172     | 323,172     |
| Receivable from Government under VHS scheme  | 16.3 | 418,834     | 418,834     |
| Receivable against sale of shares  |      | 31,276      | 156,755     |
| Receivable from SBP  |      | 24,698,013  | -           |
| Others   |      | 9,027,170   | 8,126,059   |
|  |      | 265,791,753 | 174,993,099 |
| Less: Provision held against other assets  | 16.5 | 12,495,413  | 12,244,043  |
| Other assets (net of provision)  |      | 253,296,340 | 162,749,056 |
| Surplus on revaluation of non-banking assets acquired in   |      |             |             |
| satisfaction of claims   | 24   | 2,803,228   | 2,520,000   |
| Other assets - total   |      | 256,099,568 | 165,269,056 |

For the year ended December 31, 2023

- **16.1** This includes Rs. 1,400 million (2022: Rs. 1,400 million) advance against Pre-IPO placement of Term Finance Certificates and REIT Fund.
- **16.2** This represents amount receivable from GoP on account of encashment of various instruments handled by the Bank for GoP as an agent of the SBP. Due to uncertainty about its recoverability, full amount has been provided for.
- **16.3** This represents payments made under the Voluntary Handshake Scheme (VHS), recoverable from GoP. Due to uncertainty about its recoverability, full amount has been provided for.

| 2023             | 2022      |  |  |  |
|------------------|-----------|--|--|--|
| (Rupees in '000) |           |  |  |  |
| 3,973,126        | 3,699,943 |  |  |  |

**16.4** Market value of Non-banking assets acquired in satisfaction of claims

An independent valuation of the Bank's non-banking assets was performed by an independent professional valuer to determine the fair value of the assets as at December 31, 2023. The valuation was carried out by K.G. Traders (Pvt) Ltd. (PBA registered valuer) on the basis of an assessment of present market values.

|        |   | 2023       | 2022       |
|--------|---|------------|------------|
|        |   | (Rupees    | in '000)   |
| 16.4.1 | Non-banking assets acquired in satisfaction of claims       |            |            |
|        | Opening balance   | 3,699,943  | 4,059,546  |
|        | Surplus / (Deficit)   | 283,228    | (343,886)  |
|        | Depreciation  | (10,045)   | (15,717)   |
|        | Closing balance   | 3,973,126  | 3,699,943  |
| 16.5   | Provision held against other assets                         |            |            |
|        | Income / mark-up accrued in local currency                  | 152,607    | 152,607    |
|        | Advances, deposits, advance rent and other prepayments      | 800,000    | 800,000    |
|        | Stationery and stamps on hand                               | 96,542     | 96,542     |
|        | Barter trade balances                                       | 195,399    | 195,399    |
|        | Receivable on account of Government transactions            | 323,172    | 323,172    |
|        | Receivable from Government under VHS scheme                 | 418,834    | 418,834    |
|        | Protested bills   | 4,377,337  | 4,297,516  |
|        | Ex-MBL / NDFC   | 760,941    | 760,875    |
|        | Assets acquired from Corporate and Industrial Restructuring |            |            |
|        | Corporation asset (CIRC)                                    | 208,423    | 208,423    |
|        | Others  | 5,162,158  | 4,990,675  |
|        |   | 12,495,413 | 12,244,043 |
| 16.5.1 | Movement in provision held against other assets             |            |            |
|        | Opening balance   | 12,244,043 | 11,700,956 |
|        | Charge for the year   | 239,045    | 562,955    |
|        | Other movement  | 57,519     | -          |
|        | Adjustment against provision                                | (45,194)   | (19,868)   |
|        | Closing balance   | 12,495,413 | 12,244,043 |
|        |   |            |            |

**16.6** During the year, the Bank has adjusted an amount of Rs. 9,099 million (2022: Rs. 7,475 million) against its advance tax liability and demand of previous tax year against income tax refunds receivables. Further, refunds amounting to Rs. 10,650 million (2022: 5,404 million) were also determined.

|      |   |       | 2023          | 2022          |
|------|---|-------|---------------|---------------|
|      |   | Note  | (Rupees       | in '000)      |
| 17.  | BILLS PAYABLE   |       |               |               |
|      |   |       |               |               |
|      | In Pakistan   |       | 67,822,126    | 54,969,587    |
|      | Outside Pakistan  |       | 178,322       | 298,432       |
|      |   |       | 68,000,448    | 55,268,019    |
|      |   |       |               |               |
| 18.  | BORROWINGS  |       |               |               |
|      | Secured   |       |               |               |
|      | Borrowings from State Bank of Pakistan                        |       |               |               |
|      | Under Export Refinance Scheme                                 | 18.2  | 29,815,400    | 37,142,580    |
|      | Financing Scheme for Renewable Energy                         | 18.3  | 1,289,488     | 1,019,611     |
|      | Refinance Facility for Modernization of SMEs                  | 18.4  | 95,111        | 43,824        |
|      | Financing Facility for storage of Agriculture Produce (FFSAP) | 18.5  | 599,548       | 667,327       |
|      | Under Long Term Financing Facility (LTFF)                     | 18.6  | 17,197,820    | 20,254,808    |
|      | Refinance Scheme for Payment of Wages and Salaries            | 18.7  | -             | 35,950        |
|      | Temporary Economic Refinance Facility                         | 18.8  | 22,827,889    | 24,126,421    |
|      | Refinance and Credit Guarantee Scheme for                     |       |               |               |
|      | Women Entrepreneurs (RCWE)                                    | 18.9  | 29,220        | -             |
|      | Refinance Facility for Combating Covid-19                     | 18.10 | 45,352        | 66,159        |
|      | Export Refinance scheme for Bill Discounting                  | 18.11 | 2,606,143     | 1,075,204     |
|      |   |       | 74,505,971    | 84,431,884    |
|      | Repurchase agreement borrowings                               | 18.12 | 2,064,472,106 | 1,826,206,763 |
|      | Bai Muajjal   | 18.13 | -             | 4,036,995     |
|      | Total secured   |       | 2,138,978,077 | 1,914,675,642 |
|      |   |       |               |               |
|      | Unsecured   |       |               |               |
|      | Call borrowing  | 18.12 | 19,434,142    | 25,810,145    |
|      | Overdrawn nostro accounts                                     |       | 19,330,975    | -             |
|      | Total unsecured   |       | 38,765,117    | 25,810,145    |
|      |   |       | 2,177,743,194 | 1,940,485,787 |
| 10 1 | Particulars of borrowings with respect to surrongies          |       |               |               |
| 18.1 | Particulars of borrowings with respect to currencies          |       |               |               |
|      | In local currency   |       | 2,140,248,077 | 1,923,848,931 |
|      | In foreign currencies   |       | 37,495,117    | 16,636,856    |
|      |   |       | 2,177,743,194 | 1,940,485,787 |

**<sup>18.2</sup>** The Bank has entered into an agreement with the SBP for extending export finance to customers. As per the terms of the agreement, the Bank has granted the SBP the right to recover the outstanding amounts from the Bank at the date of maturity of the finances by directly debiting the Bank's current account maintained with the SBP. These borrowings are repayable within 180 days. These carry mark-up at rates ranging from 13.00% to 19.00% (2022: 3.00% to 13.00%) per annum.

- **18.3** These borrowings have been obtained from the SBP for providing financing facilities to address challenges of energy shortage and climate change through promotion of renewable energy. These borrowings shall be repayable for a maximum period of twelve (12) years. These carry mark-up at rates ranging from 2.00% to 3.00% (2022: 2.00% to 3.00%) per annum.
- **18.4** These borrowings have been obtained from the SBP under a scheme to finance modernization of Small and Medium Enterprises by providing financing facilities for setting up of new units, purchase of new plant and machinery for Balancing, Modernization and Replacement (BMR) of existing units and financing for import / local purchase of new generators upto a maximum capacity of 500 KVA. These borrowings shall be repayable for a maximum period of ten years and carry mark-up at rates upto 2.00% (2022: 2.00%) per annum.
- **18.5** These borrowings have been obtained from the SBP for providing financing facilities to develop the agricultural produce marketing and enhance storage capacity, to encourage Private Sector to establish Silos, Warehouses and Cold Storages. These borrowings shall be repayable for a maximum period of ten years. These carry mark-up at rates ranging from 2.5% to 3.5% (2022: 2.5% to 3.5%) per annum.
- **18.6** These borrowings have been obtained from the SBP for providing financing facilities to exporters for adoption of new technologies and modernization of their plant and machinery. These borrowings shall be repayable for a maximum period of ten years. These carry mark-up at rates ranging from 4.0% to 19.0% (2022: 2.00% to 4.00%) per annum.
- 18.7 These borrowings have been obtained from the SBP with a view to support businesses to continue payment of wages and salaries to their workers and employees in the aftermath of corona virus (COVID-19) outbreak. These borrowings are repayable for a maximum period of 2.5 years. These carry mark-up at rates ranging from Nil (2022: 1.00% to 2.00%) per annum.
- **18.8** These borrowings have been obtained from the SBP under a scheme to provide concessionary refinance for setting up new industrial units in the backdrop of challenges faced by the industries during the pandemic. These borrowings are repayable for a maximum period of 10 years. These carry mark-up at a rate of 1.0% (2022: 3.00%) per annum.
- **18.9** These borrowings have been obtained from the SBP for improving access to finance for the women entrepreneurs, a refinance cum credit guarantee scheme is being launched for the women borrowers across the country. Under the scheme, refinancing will be provided by State Bank of Pakistan at 0% to participating financial institutions for onward lending to women entrepreneurs across the country at a mark-up rate of upto 5% per annum.
- 18.10 These borrowings have been obtained from the SBP with a view to provide long term local currency finance for imported and locally manufactured medical equipment to be used for combating COVID 19. The facility will be available to all the Hospitals and Medical Centres duly registered with respective provincial / federal agencies / commissions and engaged in controlling & eradication of COVID 19. These borrowings are repayable for a maximum period of 5 years. These carry mark-up at rates at 0.00% (2022: 0.00%) per annum.
- **18.11** These borrowings have been obtained from the SBP for providing export bill discounting facilities to customers. These carry mark-up at rates ranging from 1.00% to 2.00% per annum (2022: 0.00% to 2.00% per annum) and are due to mature latest by May 7, 2024.
- **18.12** Mark-up / interest rates and other terms are as follows:
  - Repurchase agreement borrowings carry mark-up ranging from 21.75% to 23% per annum (2022: 15.2% to 17% per annum) having maturity on January 2, 2024 to January 19, 2024.
  - Call borrowings carry interest ranging from 5.50% to 21.80% per annum (2022: 3% to 16.5% per annum).
- **18.13** Bai Muajjal borrowings carry mark-up rate of 0% per annum (2022: 16.42%).

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- **18.14** Borrowings from the SBP under export oriented projects refinance schemes of the SBP are secured by the Bank's cash and security balances held by the SBP.
- **18.15** Pakistan Investment Bonds and Market Treasury Bills having maturity of 2 10 Years and 3 12 Months respectively, are pledged as security under borrowing having carrying amount of Rs. 2,064,472 million (2022: Rs. 1,826,206 million).

#### 19. DEPOSITS AND OTHER ACCOUNTS

|                        |               | 2023        |               |               | 2022        |               |
|------------------------|---------------|-------------|---------------|---------------|-------------|---------------|
|                        | In local      | In foreign  | Total         | In local      | In foreign  | Total         |
|                        | currency      | currencies  |               | currency      | currencies  |               |
| Customers              |               |             | (Rupees       | in '000)      |             |               |
| Current deposits -     |               |             |               |               |             |               |
| remunerative           | 692,443,686   | -           | 692,443,686   | 733,037,562   | -           | 733,037,562   |
| Current deposits -     |               |             |               |               |             |               |
| non-remunerative       | 656,289,463   | 161,079,615 | 817,369,078   | 408,169,670   | 159,575,493 | 567,745,163   |
| Savings deposits       | 766,301,047   | 134,394,831 | 900,695,878   | 681,287,543   | 108,029,851 | 789,317,394   |
| Term deposits          | 509,997,709   | 232,985,846 | 742,983,555   | 400,618,865   | 116,541,863 | 517,160,728   |
| Others                 | 13,082,003    | 7,182       | 13,089,185    | 9,563,715     | 7,855       | 9,571,570     |
|                        | 2,638,113,908 | 528,467,474 | 3,166,581,382 | 2,232,677,355 | 384,155,062 | 2,616,832,417 |
|                        |               |             |               |               |             |               |
| Financial Institutions |               |             |               |               |             |               |
| Current deposits       | 459,284,217   | 1,386,759   | 460,670,976   | 5,964,408     | 3,479,121   | 9,443,529     |
| Savings deposits       | 18,946,277    | 4,644,674   | 23,590,951    | 15,190,328    | 2,924,782   | 18,115,110    |
| Term deposits          | 13,569,258    | 3,636,495   | 17,205,753    | 10,472,787    | 6,442,283   | 16,915,070    |
| Others                 | 6,310,317     | -           | 6,310,317     | 4,878,234     | -           | 4,878,234     |
|                        | 498,110,069   | 9,667,928   | 507,777,997   | 36,505,757    | 12,846,186  | 49,351,943    |
|                        |               |             |               |               |             |               |
| 19.3                   | 3,136,223,977 | 538,135,402 | 3,674,359,379 | 2,269,183,112 | 397,001,248 | 2,666,184,360 |

| 2023    | 2022     |
|---------|----------|
| (Rupees | in '000) |

#### 19.1 Composition of deposits

| Individuals                         | 1,220,898,183 | 990,051,893   |
|-------------------------------------|---------------|---------------|
| Government (Federal and Provincial) | 1,255,786,576 | 1,101,408,344 |
| Public Sector Entities              | 385,531,338   | 244,103,310   |
| Banking companies                   | 472,952,639   | 20,352,976    |
| Non-Banking Financial Institutions  | 34,825,358    | 28,998,967    |
| Private sector                      | 304,365,285   | 281,268,870   |
|                                     | 3,674,359,379 | 2,666,184,360 |

- **19.2** Foreign currencies deposits include deposit of foreign branches amounting to Rs. 99,316 million (2022: Rs. 75,917 million).
- **19.3** This includes deposits eligible to be covered under insurance arrangements amounting to Rs. 1,013,777 million (2022: Rs. 870,538 million) including islamic branches.

|     |  |      | 2023                   | 2022                   |
|-----|--|------|------------------------|------------------------|
| 00  |  | Note | (Rupees                | in '000)               |
| 20. | LEASE LIABILITIES AGAINST RIGHT OF USE ASSETS                                  |      |                        |                        |
|     | Lease liabilities included in the statement of financial position              |      |                        |                        |
|     | As at December 31  |      | 8,264,782              | 8,267,949              |
|     |  |      | -                      |                        |
|     | Of which are:  |      | 4 00= 400              | 1 500 040              |
|     | Current lease liability<br>Non-current lease liability                         |      | 1,687,498<br>6,577,284 | 1,590,849<br>6,677,100 |
|     | Non-current lease liability  |      | 8,264,782              | 8,267,949              |
|     |  |      | 0,101,101              | 0,207,010              |
|     | Maturity analysis - contractual undiscounted cash flows                        |      |                        |                        |
|     | Less than one year   |      | 2,457,041              | 2,356,198              |
|     | One to five years  |      | 6,711,336              | 6,557,449              |
|     | More than five years<br>Total undiscounted lease liabilities as at December 31 |      | 3,122,714              | 7,967,022              |
|     | Total undiscounted lease liabilities as at December 31                         |      | 12,291,091             | 16,880,669             |
| 21. | OTHER LIABILITIES  |      |                        |                        |
| 21. | OTHER LIADILITIES  |      |                        |                        |
|     | Mark-up / Return / Interest payable in local currency                          |      | 194,548,283            | 126,228,969            |
|     | Mark-up / Return / Interest payable in foreign currency                        |      | 2,611,281              | 655,802                |
|     | Unearned commission and income on bills discounted                             |      | 101,350                | 252,539                |
|     | Accrued expenses   |      | 13,684,726             | 13,865,133             |
|     | Advance payments   |      | 346,109                | 350,895                |
|     | Acceptances  |      | 8,100,364              | 20,644,122             |
|     | Unclaimed dividends  |      | 174,284                | 181,851                |
|     | Mark to market loss on forward foreign exchange contracts                      |      | 6,676,880              | 125,371                |
|     | Unrealised loss on put option  |      | -                      | -                      |
|     | Branch adjustment account  |      | 1,659,214              | 1,916,850              |
|     | Payable to defined benefit plan:   |      |                        |                        |
|     | Pension fund   | 39.4 | 22,944,893             | 23,063,894             |
|     | Post retirement medical benefits   | 39.4 | 34,833,112             | 29,176,898             |
|     | Benevolent scheme  | 39.4 | 1,613,699              | 1,697,838              |
|     | Gratuity scheme  | 39.4 | 4,575,660              | 3,767,858              |
|     | Compensated absences   | 39.4 | 9,632,176              | 8,734,235              |
|     | Provision against off-balance sheet obligations                                |      | 627,494                | 627,494                |
|     | Provision against contingencies  | 21.1 | 4,698,118              | 4,170,799              |
|     | Staff welfare fund   |      | 371,257                | 371,257                |
|     | Liabilities relating to barter trade agreements                                |      | 4,321,484<br>735,663   | 3,629,389              |
|     | Payable to brokers<br>PIBs shortselling  |      | 10,241,337             | 350,446<br>11,043,029  |
|     | Others   |      | 18,366,475             | 18,516,003             |
|     | Outers   |      | 340,863,859            | 269,370,672            |
|     |  |      | 0-10,000,000           | 200,010,012            |

For the year ended December 31, 2023

| 21.1 | Provision against contingencies                             | Note   | 2023<br>(Rupees                 | 2022<br>in '000)                |
|------|---|--------|---------------------------------|---------------------------------|
|      | Opening balance<br>Charge during the year<br>Other movement |        | 4,170,799<br>384,838<br>142,481 | 3,805,376<br>165,423<br>200,000 |
|      | Closing balance   | 21.1.1 | 4,698,118                       | 4,170,799                       |

21.1.1 This represents provision made on account of regulatory violations and reported instances of financial improprieties for which investigations are in progress.

#### 22. SHARE CAPITAL

#### 22.1 **Authorized capital**

22.2

22.4

| 2023<br>(Number o  | 2022<br>of shares) |                                | <b>2023</b><br>(Rupees i | <b>2022</b><br>n '000) |
|--------------------|--------------------|--------------------------------|--------------------------|------------------------|
| 2,500,000,000      | 2,500,000,000      | Ordinary shares of Rs. 10 each | 25,000,000               | 25,000,000             |
| Issued, subscri    | bed and paid up    |                                |                          |                        |
| 2023               | 2022               |                                | 2023                     | 2022                   |
| (Number of shares) |                    |                                | (Rupees i                | n '000)                |
| 140,388,000        | 140,388,000        | Fully paid in cash             | 1,403,880                | 1,403,880              |
| 1,987,125,026      | 1,987,125,026      | Issued as bonus shares         | 19,871,251               | 19,871,251             |
| 2,127,513,026      | 2,127,513,026      |                                | 21,275,131               | 21,275,131             |

The Federal Government and Pakistan Sovereign Wealth Fund (PSWF) holds 75.60% (2022: Federal Government and SBP 75.60%) shares of the Bank.

22.3 The Pakistan Sovereign Wealth Fund Act, 2023 became effective during the current period. Under the said Act, the SBP's shareholding in the Bank stands transferred to the Pakistan Sovereign Wealth Fund (PSWF).

|   | 2023      | 2022      |
|---|-----------|-----------|
|   | (Number o | f shares) |
| Shares of the Bank held by subsidiary and associate                     |           |           |
| Following shares were held by the associate of the Bank as of year end: |           |           |
| First Credit & Investment Bank Limited                                  | 70,000    | 70 000    |

70,000

#### RESERVES 23.

#### 23.1 **Exchange translation reserve**

First Credit & Investment Bank Limited

This comprises all foreign currency differences arising from the translation of the financial statements of foreign operations.

70,000

For the year ended December 31, 2023

#### 23.2 Statutory reserve

Every bank incorporated in Pakistan is required to transfer 20% of their profits to a statutory reserve until the reserve equals share capital, thereafter 10% of the profits of the Bank are to be transferred to this reserve.

#### 23.3 Merger reserve

As per the Scheme of Amalgamation, all the assets, liabilities and obligations of NBP Leasing Limited were merged with, transferred to, vested in and assumed by the Bank as at the effective date July 31, 2017. The reserve represents the excess of net assets transferred to the Bank over its investment in NBP Leasing Limited.

|      |  |      | 2023         | 2022        |
|------|--|------|--------------|-------------|
| 24.  | SURPLUS ON REVALUATION OF ASSETS                               | Note | (Rupees      | in '000)    |
|      | Surplus / (deficit) on revaluation of:                         |      |              |             |
|      | - Available for sale securities                                | 10.1 | 33,108,801   | (7,462,594) |
|      | - Fixed assets   | 24.1 | 47,395,553   | 47,733,682  |
|      | - Non-banking assets acquired in satisfaction of claims        | 24.2 | 2,803,228    | 2,520,000   |
|      | Deferred tax on (surplus) / deficit on revaluation of:         |      | 83,307,582   | 42,791,088  |
|      | - Available for sale securities                                |      | (16,223,312) | 3,208,913   |
|      | - Fixed assets   | 24.1 | (3,322,829)  | (3,061,347) |
|      | - Non-banking assets acquired in satisfaction of claims        | 24.2 | (106,848)    | (21,752)    |
|      |  |      | (19,652,989) | 125,814     |
|      |  |      | 63,654,593   | 42,916,902  |
| 24.1 | Surplus on revaluation of fixed assets                         |      |              |             |
|      | Surplus on revaluation of fixed assets as at January 1         |      | 47,733,682   | 44,320,452  |
|      | Recognised during the year                                     |      | 17,842       | 3,691,784   |
|      | Transferred to unappropriated profit in respect of incremental |      |              |             |
|      | depreciation charged during the year - net of deferred tax     |      | (181,545)    | (197,684)   |
|      | Adjustment   |      | -            | 68,260      |
|      | Related deferred tax liability on incremental                  |      |              |             |
|      | depreciation charged during the year                           |      | (174,426)    | (149,130)   |
|      | Surplus on revaluation of fixed assets as at December 31       |      | 47,395,553   | 47,733,682  |
|      | Less: related deferred tax liability on:                       |      |              |             |
|      | - revaluation as at January 1                                  |      | (3,061,347)  | (2,537,701) |
|      | - revaluation recognised during the year                       |      | (8,743)      | (412,499)   |
|      | - Rate adjustment  |      | (427,165)    | (260,277)   |
|      | - incremental depreciation charged during the year             |      | 174,426      | 149,130     |
|      |  |      | (3,322,829)  | (3,061,347) |
|      |  |      | 44,072,724   | 44,672,335  |

For the year ended December 31, 2023

|        |   |        | 2023          | 2022          |
|--------|---|--------|---------------|---------------|
|        |   | Note   | (Rupees       | in '000)      |
| 24.2   | Surplus on revaluation of non-banking assets acquired in satisfaction of claims |        |               |               |
|        | Surplus on revaluation as at January 1  |        | 2,520,000     | 2,863,886     |
|        | (Deficit) / surplus recognised during the year                                  |        | 283,228       | (343,886)     |
|        | Surplus on revaluation as at December 31  |        | 2,803,228     | 2,520,000     |
|        | Less: related deferred tax liability on:  |        |               |               |
|        | - revaluation as at January 1   |        | (21,752)      | (52,732)      |
|        | <ul> <li>revaluation recognised during the year</li> </ul>                      |        | (82,060)      | 42,022        |
|        | - Rate adjustment   |        | (3,036)       | (11,042)      |
|        |   |        | (106,848)     | (21,752)      |
|        |   |        | 2,696,380     | 2,498,248     |
| 25.    | CONTINGENCIES AND COMMITMENTS   |        |               |               |
|        | Guarantees  | 25.1   | 346,487,980   | 377,561,372   |
|        | Commitments   | 25.2   | 2,362,684,359 | 2,373,285,184 |
|        | Other contingent liabilities  | 25.3   | 26,628,229    | 26,619,691    |
|        |   |        | 2,735,800,568 | 2,777,466,247 |
|        |   |        |               |               |
| 25.1   | Guarantees  |        |               |               |
|        | Financial guarantees  |        | 227,063,459   | 287,741,990   |
|        | Performance guarantees  |        | 119,424,521   | 89,819,382    |
|        |   |        | 346,487,980   | 377,561,372   |
| 25.2   | Commitments   |        |               |               |
|        | Documentary credits and short-term trade-related transactions                   |        |               |               |
|        | - letters of credit   |        | 1,633,847,479 | 1,696,635,726 |
|        | Commitments in respect of:  |        |               |               |
|        | - forward foreign exchange contracts  | 25.2.1 | 655,935,358   | 570,881,591   |
|        | - forward government securities transactions                                    | 25.2.2 | 27,318,929    | 54,568,834    |
|        | - forward lending   | 25.2.3 | 44,432,555    | 50,363,949    |
|        | Commitments for acquisition of:   |        |               |               |
|        | - operating fixed assets  |        | 1,129,442     | 798,234       |
|        |   |        |               |               |
|        | Other commitments   | 25.2.4 | 20,596        | 36,850        |
|        |   |        | 2,362,684,359 | 2,373,285,184 |
| 25.2.1 | Commitments in respect of forward foreign exchange contract                     | s      |               |               |
|        | Purchase  |        | 412,870,783   | 368,380,755   |
|        | Sale  |        | 243,064,575   | 202,500,836   |
|        |   |        | 655,935,358   | 570,881,591   |
|        |   |        |               |               |

Commitments for outstanding forward foreign exchange contracts are disclosed in these unconsolidated financial statements at contracted rates. Commitments denominated in foreign currencies are expressed in rupee terms at the rates of exchange prevailing at the statement of financial position date.

For the year ended December 31, 2023

| 2023    | 2022     |
|---------|----------|
| (Rupees | in '000) |

#### 25.2.2 Commitments in respect of forward government securities transactions

| Purchase | 11,493,136 | 10,988,627 |
|----------|------------|------------|
| Sale     | 15,825,793 | 43,580,207 |
|          | 27,318,929 | 54,568,834 |

Commitments for outstanding forward government securities transactions are disclosed in these unconsolidated financial statements at contracted rates.

| 2023    | 2022     |
|---------|----------|
| (Rupees | in '000) |

50.363.949

44.432.555

#### 25.2.3 Commitments in respect of forward lending

Undrawn formal standby facilities, credit lines and other commitments to lend

These represent commitments that are irrevocable because they cannot be withdrawn at the discretion of the bank without the risk of incurring significant penalty or expense.

|        |  | 2023       | 2022       |
|--------|--|------------|------------|
|        |  | (Rupees    | in '000)   |
| 25.2.4 | Other commitments                                      |            |            |
|        |  |            |            |
|        | Professional services to be received                   | 20,596     | 36,850     |
|        |  |            |            |
| 25.3   | Other contingent liabilities                           |            |            |
| 05.0.4 | Oleine environt the Device est estimated and establish |            | 00.010.001 |
| 25.3.1 | Claims against the Bank not acknowledged as debt       | 26,628,229 | 26,619,691 |

**25.3.2** Claims against the Bank not acknowledged as debts includes claims relating to former Mehran Bank Limited amounting to Rs. 1,597 million (2022: Rs. 1,597 million).

#### 25.3.3 Taxation

- The return of income for tax year 2023 has been filed which is treated to be deemed assessment order.
- Taxation Officer, following the instructions / directions of the learned CIRA, has passed the appeal effect orders for tax years 2019, 2020 and 2022 wherein the tax liability / (refund) has been assessed at (Rs. 1,852) million, Rs. 1,997 million and (Rs. 8,774) million respectively.
- Honourable ATIR has passed appellate orders for tax year 2006 and 2007 against monitoring orders and held that the proceedings are time barred. However, the orders of the DCIR remanded back to the assessing officer with the instruction to proceed further if any information is already available with the tax department.
- Honourable ATIR has passed appellate order for tax year 2016 against monitoring order and remanded back the issues to the assessing officer for reverification of the facts following the instructions of ATIR.
- The aggregate effect of contingencies as on December 31, 2023, including amount of Rs. 1,912 million (December 31, 2022: Rs. 1,912 million) in respect of indirect tax issues, amounts to Rs. 34,730 million

For the year ended December 31, 2023

(December 31, 2022: Rs. 27,159 million). No provision has been made against these contingencies, based on the opinion of tax consultant of the Bank, who expect favorable outcome upon decisions of pending appeals.

#### 25.3.4 Contingencies in respect of employees benefits and related matters

The following are the details of the contingencies arising out of the various legal cases pending adjudication in respect of employees' benefits and related matters. The Bank considers that except for Pensionary benefits note 25.3.4.1, the financial impact of other matters is impracticable to determine with sufficient reliability.

#### 25.3.4.1 Pensionary benefits to retired employees

In 1977 the Federal Government vide letter No. 17 (9) 17 XI / 77 dated November 30, 1977, addressed to the Pakistan Banking Council, directed that all executives / officers of all the nationalized banks would be paid pension as calculated at 70% of average emoluments upon completion of 30 years of qualifying service of employees and where qualifying service was less than 30 years but not less than 10 years, proportionate reduction in percentage was to be made. This pension scheme was made applicable with effect from May 01, 1977.

In the year 1997, the Banks Nationalization Act, 1974 ("BNA, 1974") was substantially amended whereby the Pakistan Banking Council was abolished and the Board of Directors of the nationalized banks were empowered / mandated respectively to determine personnel policies with the President of the Bank deciding the remuneration and benefits of the employees in accordance with policies determined by the Board. In the year 1999, by virtue of the said amendments in BNA, the Board of Directors of the Bank approved the Revised Pay Structure for the officers / executives of the Bank with effect from January 01, 1999 vide Circular No. 37/1999, whereby the basic salary was increased by 110 % to 140% and besides giving multifarious benefits to its employees, formula for monthly gross pension was revised. However, the amount of gross pension on the basis of existing Basic Pay and existing formula was protected.

A number of Bank's employees, after attaining the age of superannuation filed Writ Petitions before the Lahore High Court and the Peshawar High Court, praying for re-calculation of their pensionary benefits and increases in accordance with the Bank Circular No. 228 (C) dated December 26, 1977 and furthermore, for allowing the increases in their pension as per the increases allowed by the Federal Government to its employees. This litigation started in the year 2010 and 2011.

The Peshawar High Court, in terms of judgment dated June 03, 2014, dismissed the petition while observing that the petition was hit by laches and that the petitioners could not claim the benefits granted to the similarly placed employees of other institutions who were governed through different Statutes and Service Rules.

The Lahore High Court vide its judgement dated January 15, 2016, allowed the Writ Petitions on the same matter and the Bank was directed to release the pensionary benefits of the petitioners. The said order was assailed by the Bank by filing Intra Court Appeals in January 2016 which were dismissed by the Lahore High Court, Lahore, through its judgement dated January 16, 2017. The Bank assailed the said judgement by filing appeals in the Supreme Court of Pakistan.

The Honorable Supreme Court of Pakistan after hearing the arguments of both parties, vide its judgement dated September 25, 2017 upheld the decision of the Division Bench of the Lahore High Court on the contention of increase in Bank's employees' pension, thereby instructing the Bank to give pension benefits to its employees in the light of Head Office Instruction Circular No. 228 (C) of 1977. Under this Circular, the pension of employees was to be calculated at 70% of average emoluments upon completion of minimum qualifying service requirement, besides requiring the Bank to follow subsequent revisions in pension scheme and rates granted by the Federal Government to civil servants from time to time as well.

For the year ended December 31, 2023

The Bank as well as Federal Government filed review petitions against the aforesaid judgment of the Honorable Supreme Court of Pakistan and also made an application for constitution of larger bench of the Supreme Court to hear the review petition, which was reportedly accepted by the Chief Justice. However on March 18, 2019, the matter came up for hearing before a three member Bench instead of a larger bench. As advised by our legal counsels, the Bank considers that due to conflicting decision of the other bench of the Supreme Court in a case which, in all material facts and circumstances, is identical to the Bank's case and various other legal infirmities in the judgement as highlighted by the Bank in its Review Petition, the Bank has a reasonably strong case on legal grounds to convince the Supreme Court for review of its decision. The Review Petition is ongoing and is expected to be listed for hearing soon.

A related matter has also been appealed in the Supreme Court where the petitioners have asked for increases in pension in accordance with government increases in Pension for Government employees which is pending adjudication and a favorable outcome is expected.

In case the above matters are decided unfavorably, the Bank estimates based on the actuarial advice that the financial impact arising from the additional liability would be approximately Rs. 98,700 million excluding any penal interest / profit payment (if any) due to delayed payment Pension expense for the current year and onward will also increase by Rs. 13,500 million due to this decision. Based on the opinion of legal counsel, no provision has been made in these unconsolidated financial statements for the above-mentioned amount as the Bank is confident about the favorable outcome of the matter.

# 25.3.4.2 Regularizing the temporary hires / workers deployed by service provider companies under outsourcing arrangements

The Bank outsourced certain non-core jobs to various service provider companies after entering into contracts with them. The resources deployed by the service provider companies were their employees and the said companies have had sole administrative control over these resources. Some of these resources filed writ petitions before the High Courts and National Industrial Relations Commission (NIRC) seeking to be absorbed by the Bank in its regular service based on grounds that they were in fact employees of the Bank. Presently, there are 6 cases on appeal pending at the Supreme Court where these have been clubbed to be heard as one. The Chief Justice of Pakistan has constituted a larger bench comprising of five Judges being headed by himself for adjudication. The case is ongoing and is presently adjourned for a date to be fixed. A favorable outcome of this case is expected.

#### 25.3.4.3 Litigation related to management trainee program

Treatment of Non-MTOs (regular employees) at Par with the MTOs (also appointed in regular cadres) - Litigation arising out of order dated September 21, 2016 passed by the Supreme Court in our CA No.1644/2013 out of our CPLA No. 805/2013 filed against order dated March 13, 2013 of the Division Bench of Sindh High Court, Sukkur in CP No. D-417/2010 (the "Decision").

Mr. Ashfaq Ali and three (3) others filed a CP No. D-417/2010 before the Sindh High Court, Bench at Sukkur while praying to treat them equally in respect of remunerations with other employees (MTOs) having same grade, nature of job and qualification.

The Honorable Division Bench at Sukkur, vide order dated March 13, 2013 directed the Bank to ensure equal treatment to the petitioners with similarly placed employees without any discrimination.

Certain employees filed petitions in the Honorable High Court of Peshawar who also gave its decision in favor of the petitioners. Review petition filed in the Honorable Supreme Court of Pakistan by the Bank was also dismissed.

For the year ended December 31, 2023

Last year, the Bank entered into out of court settlements which have successfully been executed with many Non-MTO employees ('petitioners') and accordingly compromise agreements ('the agreement'), offering waiver of loans, increase in basic salaries and provision of other allowances, were signed with those petitioners who have withdrawn their cases against the Bank. Simultaneously the Bank continues to make payments to claimants as per any court orders from time to time.

#### 25.4 Foreign exchange repatriation case

While adjudicating Foreign Exchange repatriation cases of exporter namely: M/S Fateh Textile Mills Limited, the Foreign Exchange Adjudicating Court of the State Bank of Pakistan has also adjudicated penalty of Rs. 1,020 million, arbitrarily on the Bank. The Bank has filed appeals before the Appellate Board and Constitutional Petitions in the Honorable High Court of Sindh against the said judgments. The Honorable High Court has granted relief to the Bank by way of interim orders

As advised by our counsel, NBP has also filed a Constitutional Petition challenging the constitution of the Appellate Board by the Commission and has obtained restraining order on the ground that the Appellate Board constituted by the Commission lacks legal merit in the light of Supreme Court ruling. Our counsel, Mr. Rashid Anwar, Advocate has concluded his arguments in respect of the Foreign Exchange Regulation Appellate Board constitution. However, another petition filed by another company whereby challenging the constitutionality of the Competition Act was also tagged with the petitions filed by the banks.

Based on merits of the appeals management is confident that these appeals shall be decided in favor of the Bank and therefore, no provision has been made against the impugned penalty.

#### 25.5 Compliance and risk matters relating to anti-money laundering at the New York Branch

With close oversight from the Board of Directors and Head Office Senior Management, the New York Branch completed remedial actions pursuant to the public enforcement actions issued by the New York State Department of Financial Services and the Federal Reserve Bank. Head Office and the Board will continue to maintain close oversight of the Branch, which has made significant progress in enhancing its compliance program. The actions implemented by the Branch and their associated validation by Internal Audit continue to remain subject to review by its regulators.

|    |   | 2023          | 2022        |
|----|---|---------------|-------------|
|    |   | (Rupees       | in '000)    |
| 26 | MARK-UP / RETURN / INTEREST EARNED  |               |             |
|    |   |               |             |
|    | On:   |               |             |
|    | a) Loans and advances   | 221,787,037   | 141,365,310 |
|    | b) Investments  | 773,985,390   | 348,305,015 |
|    | c) Lendings to financial institutions   | 27,619,480    | 12,815,152  |
|    | d) Balances with banks  | 1,265,741     | 824,808     |
|    |   | 1,024,657,648 | 503,310,285 |
|    |   |               |             |
| 27 | MARK-UP / RETURN / INTEREST EXPENSED  |               |             |
|    |   |               |             |
|    | Deposits  | 365,117,330   | 209,597,640 |
|    | Borrowings  | 6,988,812     | 5,116,553   |
|    | Cost of foreign currency swaps against foreign currency deposits / borrowings | 14,293,880    | 10,026,057  |
|    | Finance charge on lease liability against right of use assets                 | 810,696       | 848,592     |
|    | Securities sold under repurchase agreements                                   | 468,699,346   | 160,894,929 |
|    |   | 855,910,064   | 386,483,771 |

For the year ended December 31, 2023

|      |  |      | 2023       | 2022        |
|------|--|------|------------|-------------|
|      |  | Note | (Rupees    | in '000)    |
| 28   | FEE AND COMMISSION INCOME                            |      |            |             |
|      | Branch banking customer fees                         |      | 1,836,285  | 1,644,009   |
|      | Consumer finance related fees                        |      | 537,528    | 525,249     |
|      | Card related fees (debit cards)                      |      | 3,018,522  | 2,372,961   |
|      | Credit related fees                                  |      | 355,727    | 399,736     |
|      | Investment banking fees                              |      | 479,928    | 767,814     |
|      | Commission on trade                                  |      | 2,431,771  | 2,120,399   |
|      | Commission on guarantees                             |      | 815,499    | 742,496     |
|      | Commission on cash management                        |      | 98,999     | 53,907      |
|      | Commission on remittances including home remittances |      | 1,813,156  | 1,618,971   |
|      | Commission on bancassurance                          |      | 227,995    | 308,736     |
|      | Commission on government transactions                |      | 10,319,641 | 10,506,945  |
|      | Others   |      | 97,131     | 90,887      |
|      |  |      | 22,032,182 | 21,152,110  |
|      |  |      |            |             |
| 29   | GAIN ON SECURITIES - NET                             |      |            |             |
|      | Realised   | 29.1 | 4,417,126  | 1,750,428   |
|      | Unrealised - held for trading                        | 10.1 | (34,939)   | (1,054,801) |
|      | Unrealised - Shortselling                            |      | 1,873      | 442,320     |
|      | C C  |      | 4,384,060  | 1,137,947   |
|      |  |      |            |             |
| 29.1 | Realised gain on                                     |      |            |             |
|      | Federal Government securities                        |      | 1,289,150  | 121,098     |
|      | Shares   |      | 3,171,618  | 1,629,252   |
|      | Foreign securities                                   |      | (43,642)   | 78          |
|      |  |      | 4,417,126  | 1,750,428   |
| 30   | OTHER INCOME   |      |            |             |
|      | Rent on property                                     |      | 74,695     | 34,946      |
|      | Gain on sale of fixed assets - net                   |      | 250,247    | 4,441       |
|      | Postal, SWIFT and other charges recovered / reversed |      | 131,783    | 48,716      |
|      | Compensation for delayed delivery of vehicles        |      | 1,009      | -           |
|      | Compensation for delayed tax refunds                 | 30.1 | 1,320,345  | 1,588,150   |
|      | Gain on derecognition on right of use assets         |      |            | 1,690       |
|      | Tender money   |      | 2,307      | 576         |
|      | Commission on IPS non-competative bids               |      | _,         | 5,599       |
|      | Gain on closure of subsidiary and branch             |      | -          | 42,933      |
|      | Others   |      | 13,079     | 10,394      |
|      |  |      | 1,793,465  | 1,737,445   |
|      |  |      |            |             |

**30.1** This represents compensation for delayed refunds determined under Section 171 of Income Tax Ordinance 2001.

For the year ended December 31, 2023

|    |   |      | 2023                         | 2022                         |
|----|---|------|------------------------------|------------------------------|
| 31 |   | Note | (Rupees                      | in '000)                     |
| 31 | OPERATING EXPENSES                                    |      |                              |                              |
|    | Total compensation expenses                           | 31.1 | 56,391,759                   | 48,824,703                   |
|    | Property expenses                                     |      |                              |                              |
|    | Rent and taxes  |      | 1,241,018                    | 1,132,695                    |
|    | Insurance   | 31.2 | 59,269                       | 63,756                       |
|    | Utilities cost  |      | 2,871,400                    | 2,149,280                    |
|    | Security (including guards)                           |      | 4,043,661                    | 3,558,476                    |
|    | Repair and maintenance (including janitorial charges) |      | 1,463,325                    | 1,140,487                    |
|    | Depreciation  |      | 496,438                      | 457,013                      |
|    | Depreciation on non banking assets                    |      | 10,045                       | 15,717                       |
|    | Depreciation on Ijarah assets<br>Depreciation on ROUA |      | 1,065<br>1,990,974           | 53,953<br>2,135,047          |
|    | Depreciation of ROOA                                  |      | 12,177,195                   | 10,706,424                   |
|    | Information technology expenses                       |      | 12,111,100                   | 10,700,121                   |
|    |   |      |                              |                              |
|    | Software maintenance                                  |      | 2,803,333                    | 1,953,761                    |
|    | Hardware maintenance                                  |      | 137,903                      | 121,056                      |
|    | Depreciation  |      | 579,394                      | 356,687                      |
|    | Amortisation  |      | 277,042                      | 323,149                      |
|    | Network charges<br>IT Manage Services                 |      | 892,901<br>2,611,550         | 763,928<br>1,576,444         |
|    | TT Manage Services                                    |      | 7,302,123                    | 5,095,025                    |
|    |   |      | 1,002,120                    | 0,000,020                    |
|    | Other operating expenses                              |      |                              |                              |
|    | Directors' fees and allowances                        |      | 88,232                       | 25,772                       |
|    | Fees and allowances to Shariah Board                  |      | 17,123                       | 16,368                       |
|    | Legal and professional charges                        |      | 2,154,647                    | 1,195,338                    |
|    | Outsourced services costs                             | 31.3 | 931,924                      | 702,378                      |
|    | Travelling and conveyance                             |      | 1,896,767                    | 1,273,937                    |
|    | NIFT clearing charges                                 |      | 255,128                      | 218,640                      |
|    | Depreciation<br>Training and development              |      | 1,380,691<br>108,655         | 1,453,287<br>52,574          |
|    | Postage and courier charges                           |      | 409,561                      | 306,326                      |
|    | Communication   |      | 1,211,017                    | 526,610                      |
|    | Stationery and printing                               |      | 2,083,204                    | 1,350,561                    |
|    | Marketing, advertisement and publicity                |      | 1,153,625                    | 931,103                      |
|    | Donations   | 31.4 | 45,104                       | 107,076                      |
|    | Auditors' remuneration                                | 31.5 | 360,590                      | 242,409                      |
|    | Fixed assets / Non-banking asset deficit              |      | -                            | 141,403                      |
|    | Financial charges on leased assets                    |      | 66,293                       | 64,162                       |
|    | Entertainment   |      | 335,999                      | 267,998                      |
|    | Clearing charges, verification and licence fee        |      | 565,390                      | 524,546                      |
|    | Brokerage   |      | 158,589                      | 110,825                      |
|    | Insurance general                                     |      | 742,120                      | 564,873                      |
|    | Vehicle expenses                                      |      | 257,265                      | 278,756                      |
|    | Deposit premium expense                               |      | 1,392,861                    | 1,813,582                    |
|    | Repairs and maintenance general<br>Others             |      | 1,374,253                    | 932,677                      |
|    | Ulleis  |      | <u>485,599</u><br>17,474,637 | <u>372,641</u><br>13,473,842 |
|    | Grand Total   |      | 93,345,714                   | 78,099,994                   |
|    |   |      | 00,010,111                   | . 0,000,00 +                 |

# NOTES TO AND FORMING PART OF THE UNCONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2023

|      |  | 2023       | 2022       |
|------|--|------------|------------|
|      |  | (Rupees    | in '000)   |
| 31.1 | Total compensation expense                           |            |            |
|      | Managerial Remuneration                              |            |            |
|      | i) Fixed   | 16,303,729 | 15,479,326 |
|      | ii) Variable   |            | ,          |
|      | of which;  |            |            |
|      | a) Cash Bonus / Awards etc.                          | 5,479,182  | 5,129,786  |
|      | Charge for defined benefit plan                      | 11,918,752 | 8,354,267  |
|      | Rent & house maintenance                             | 6,283,545  | 5,825,886  |
|      | Utilities  | 2,667,271  | 2,112,571  |
|      | Medical  | 4,602,916  | 3,871,937  |
|      | Conveyance   | 4,250,732  | 3,743,225  |
|      | Club Membership & Subscription                       | 93,718     | 140,451    |
|      | Education Allowance                                  | 1,818,799  | 1,443,112  |
|      | Insurance  | 462,205    | 472,023    |
|      | Honorarium to Staff and Staff Welfare                | 445,175    | 262,284    |
|      | Overtime   | 45,892     | 45,255     |
|      | Special Duty Allowance                               | 3,621      | 2,408      |
|      | Washing Allowance                                    | 14,208     | 15,044     |
|      | Key Allowance  | 70,501     | 71,914     |
|      | Unattractive Area Allowance                          | 68,690     | 61,969     |
|      | Leave Encashment                                     | 12,021     | 12,967     |
|      | Teaching Allowance                                   | 10,864     | 10,590     |
|      | Incentive on CASA deposits mobilization              | 35,378     | 23,739     |
|      | Meal Allowance                                       | 246,262    | 249,065    |
|      | Staff Incentive                                      | 8,421      | -          |
|      | Liveries   | 19         | 62         |
|      | Inflationary Allowance                               | 648,818    | 840,224    |
|      | Saturday Allowances                                  | 162,405    | 149,162    |
|      | Severe Winter Allowance                              | 54,480     | 54,659     |
|      | Hill Allowance                                       | 34,530     | 35,176     |
|      | ATM Cash Replenish Allowance                         | 20,593     | 14,977     |
|      | PhD Allowance  | 10,098     | 10,441     |
|      | Other retirement benefits for international branches | 132,036    | 85,969     |
|      | Reimbursement of visa fees etc                       | -          | 13,620     |
|      | Recruiting expenses                                  | -          | 7,732      |
|      | Others   | 486,898    | 284,862    |
|      |  | 56,391,759 | 48,824,703 |
|      |  | 56,391,759 | 48,824,703 |

31.2 This includes Rs. 3.422 million (2022: Rs.3.422 million) insurance premium against directors' liability insurance.

For the year ended December 31, 2023

31.3 Total cost for the year included in other operating expenses relating to outsourced activities is Rs. 931.9 million (2022: Rs. 702.4 million). Out of this cost, Rs. 919.4 million (2022: Rs. 693.2 million) pertains to the payment to companies incorporated in Pakistan and Rs. 12.5 million (2022: Rs. 9.1 million) pertains to payment to companies incorporated outside Pakistan. Total Cost of outsourced activities for the year given to related parties is Rs. Nil (2022: Rs. Nil). Outsourcing shall have the same meaning as specified in Annexure-I of BPRD Circular No. 06 of 2017. The material outsourcing arrangements along with their nature of services are as follows:

| Name of Company                   | Nature of Services     | 2023    | 2022     |
|-----------------------------------|------------------------|---------|----------|
|                                   |                        | (Rupees | in '000) |
| HTECH Solutions (Private) Limited | Call center management | 122,541 | 81,962   |
|                                   |                        | 122,541 | 81,962   |

During the year, outsourcing services were hired in respect of sales, call centre services, IT support, data entry, protocol services, collection services, janitorial & cleaning services and lift operator and engineering services.

|      |   | 2023    | 2022     |
|------|---|---------|----------|
| 31.4 | Donations include following amounts:  | (Rupees | in '000) |
|      | Description   |         |          |
|      | Family Educational Services Foundation (FESF)                                   | -       | 17,000   |
|      | Sanjan Nagar Public Education Trust (SNPET)                                     | -       | 10,000   |
|      | Layton Rahmatullah Benevolent Trust (LRBT)                                      | -       | 5,000    |
|      | Thardeep Microfinance Foundation (TMF)  | -       | 6,000    |
|      | Rural Community Development Programs (RCDP)                                     |         | 4,000    |
|      | Prime Minister's Flood Relief Fund 2022   | -       | 50,000   |
|      | Namal Education Foundation (NEF)  | -       | 5,197    |
|      | Ghulam Ishaq Khan Institute of Engineering Sciences and Technology              | 26,549  | 9,879    |
|      | The Citizen Foundation (TCF)  | 7,255   | -        |
|      | Network of Organizations Working for People with Disabilities Pakistan (NOWPDP) | 5,000   | -        |
|      | Women Empowerment Group (WEG)   | 6,300   | -        |
|      | Total   | 45,104  | 107,076  |

**31.4.1** None of the Directors, Sponsor shareholders and Key Management Personnel or their spouse have an interest in the Donee.

|      |  | A. F. Ferguson<br>& Co. | BDO Ebrahim<br>& Co. | Total<br>2023 | Total<br>2022 |
|------|--|-------------------------|----------------------|---------------|---------------|
| 31.5 | Auditors' remuneration   |                         | (Rupees i            | n '000)       |               |
|      | Audit fee  | 9,152                   | 7,471                | 16,623        | 14,942        |
|      | Review of interim financial statements   | 3,202                   | 2,614                | 5,816         | 5,228         |
|      | Fee for audit of domestic branches   | 7,438                   | 6,072                | 13,510        | 12,144        |
|      |  | 19,792                  | 16,157               | 35,949        | 32,314        |
|      | Special certifications   | 1,391                   | 1,136                | 2,527         | 2,272         |
|      |  | 21,183                  | 17,293               | 38,476        | 34,586        |
|      | Other special certifications and sundry advisory   | 77,209                  | 4,662                | 81,871        | 20,739        |
|      | Sales Tax  | 10,581                  | 2,341                | 12,922        | 6,124         |
|      | Out-of-pocket expenses   | 4,500                   | 4,500                | 9,000         | 9,000         |
|      |  | 113,473                 | 28,796               | 142,269       | 70,449        |
|      | Fee for audit of overseas branches including<br>advisory services and out-of-pocket expenses | -                       | -                    | 218,321       | 171,960       |
|      |  | 113,473                 | 28,796               | 360,590       | 242,409       |

For the year ended December 31, 2023

|      |   |        | 2023                   | 2022                 |
|------|---|--------|------------------------|----------------------|
| 32   | OTHER CHARGES   | Note   | (Rupees                | in '000)             |
|      | Penalties imposed by State Bank of Pakistan<br>Penalties imposed by other regulatory bodies |        | 270,073                | 72,347               |
|      | (Central bank of international branches)  |        | 15,867                 | 279                  |
|      |   |        | 285,940                | 72,626               |
| 33   | PROVISIONS AND WRITE OFFS - NET   |        |                        |                      |
|      | Provision for diminution in value of investments  | 10.3   | 458,787                | 3,812,519            |
|      | Provision against loans and advances  | 11.4   | 13,386,635             | 8,059,708            |
|      | Provision against other assets  | 16.5.1 | 239,045                | 562,955              |
|      | Provision against contingencies   | 21.1   | 384,838                | 165,423              |
|      |   |        | 14,469,305             | 12,600,607           |
| 34   | TAXATION  |        |                        |                      |
|      | Current   |        |                        |                      |
|      | For the year  | 34.1   | 53,264,509             | 31,599,204           |
|      | Prior years   |        | (6,322,999)            | 3,828,030            |
|      |   |        | 46,941,510             | 35,427,234           |
|      | Deferred  |        |                        |                      |
|      | For the year  |        | (5,602,109)            | (3,100,371)          |
|      | Prior years   |        | 8,073,227<br>2,471,118 | (3,100,371)          |
|      |   |        |                        |                      |
|      |   |        | 49,412,628             | 32,326,863           |
| 34.1 | Current taxation includes Rs.Nil (2022: Rs. Nil) of overseas bran                           | nches. |                        |                      |
| 34.2 | Relationship between tax expense and accounting profit                                      |        |                        |                      |
|      | Accounting profit before tax  |        | 101,253,090            | 62,737,163           |
|      | Income tax at statutory rate @ 39% (2022: 39%)  |        | 39,488,705             | 24,467,494           |
|      | Super tax at statutory rate @ 10% (2022: 10%)   |        | 10,125,309             | 6,273,716            |
|      | Increase / (decrease) in taxes resulting from:  |        | 140 444                | 05 507               |
|      | Inadmissible items<br>Prior year taxation   |        | 140,111<br>1,750,228   | 35,587<br>3,828,030  |
|      | Impact of change in tax rate  |        | (1,716,671)            | (2,075,075)          |
|      | Reduced rate on SME / Housing   |        | -                      | (2,073,073) (87,432) |
|      | Others  |        | (375,054)              | (115,457)            |
|      | Tax charge for current and prior years  |        | 49,412,628             | 32,326,863           |

**34.3** During the year, in relation to Section 99D of the Income Tax Ordinance, 2001, FBR has issued SRO to impose an additional windfall tax @ 40% on foreign exchange income of the banks for the accounting years 2021 and 2022. The Bank along with other banks has challenged the law and filed a petition in Sindh High Court. Based on strong grounds, stay order has also been issued to banks. However, the Bank has, as an abundant caution, recorded a prior year charge of Rs. 1,750 million in these unconsolidated financial statements. Similar cases have also been filed by other banks in Islamabad & Lahore High Courts wherein stay orders have been granted. The FBR has challenged the stay orders granted by Sindh, Islamabad and Lahore High Courts in Supreme Court of Pakistan.

For the year ended December 31, 2023

|      |   | 2023  | 2022   |
|------|---|---|--|
| 35   | BASIC EARNINGS PER SHARE  |   |  |
|      | Profit for the year (Rupees in 000's)   | 51,840,462  | 30,410,300   |
|      | Weighted average number of ordinary shares (Number in 000's)  | 2,127,513   | 2,127,513  |
|      | Basic earnings per share (Rupees)   | 24.37   | 14.29  |
| 36   | DILUTED EARNINGS PER SHARE  |   |  |
|      | Profit for the year (Rupees in 000's)   | 51,840,462  | 30,410,300   |
|      | Weighted average number of ordinary shares (adjusted  | 51,040,402  | 30,410,300   |
|      | for the effects of all dilutive potential ordinary shares) (Number in 000's)  | 2,127,513   | 2,127,513  |
|      | Diluted earnings per share (Rupees)   | 24.37   | 14.29  |
|      |   | 2023  | 2022   |
| 37   | CASH AND CASH EQUIVALENTS   | (Rupees i   | n '000)  |
|      | Cash and balances with treasury banks7Balances with other banks8Call / clean money lendings9Call borrowings18Overdrawn nostro accounts18                | 294,992,570<br>42,325,051<br>9,723<br>(19,434,142)<br>(19,330,975)<br>298,562,227 | 229,910,949<br>18,593,800<br>9,723<br>(25,810,145)<br>-<br>222,704,327 |
| 37.1 | Reconciliation of movements of liabilities to cash flow used in financing ac  |   |  |
|      |   | Lease<br>Obligation   | Unclaimed<br>Dividend<br>n '000)                                       |
|      | Balance as at January 1, 2023   | 8,267,949   | 181,851  |
|      | Changes from financing cashflows<br>Payment of lease obligation / dividend<br>Total charges from financing activities                                   | (3,446,309)<br>(3,446,309)  | (7,567)<br>(7,567)   |
|      | Other charges<br>Renewed lease during the year<br>Interest unwinding<br>Foreign exchange gain<br>Total other charges<br>Balance as at December 31, 2023 | 2,239,854<br>810,696<br>392,592<br>3,443,142<br>8,264,782                         | -<br>-<br>-<br>174,284   |
|      |   | Lease<br>Obligation   | Unclaimed<br>Dividend  |
|      | Balance as at January 1, 2022   | 7,893,960   | 181,997  |
|      | Changes from financing cashflows<br>Payment of lease obligation / dividend<br>Total charges from financing activities                                   | (2,428,160)<br>(2,428,160)  | (146)<br>(146)   |
|      | Other charges<br>Renewed lease during the year<br>Interest unwinding<br>Foreign exchange loss<br>Total other charges<br>Balance as at December 31, 2022 | 2,244,669<br>848,592<br>(291,112)<br>2,802,149<br>8,267,949                       | -<br>-<br>-<br>-<br>181,851  |

For the year ended December 31, 2023

|    |  | 2023           | 2022            |
|----|--|----------------|-----------------|
|    |  | (Num           | ibers)          |
| 38 | STAFF STRENGTH                                   |                |                 |
|    | Permanent<br>On Bank contract                    | 9,542<br>5,420 | 10,018<br>5,094 |
|    | Bank's own staff strength at the end of the year | 14,962         | 15,112          |

**38.1** In addition to the above, 1,722 (2022: 1,218) employees of outsourcing services companies were assigned to the Bank as at the end of the year to perform services other than guarding and janitorial services. Out of these, 1,708 employees are working domestically (2022: 1,211) and 14 (2022: 7) abroad respectively.

### 39 DEFINED BENEFIT PLAN

### 39.1 General description

General description of the type of defined benefit plan and accounting policy for remeasurements of the net defined liability / asset is disclosed in note 5.13 to the unconsolidated financial statements.

### 39.2 Number of employees under the scheme

The number of employees covered under the following defined benefit schemes are:

|                              | 2023  | 2022   |
|------------------------------|-------|--------|
|                              | (Numl | bers)  |
| nsion fund                   | 9,542 | 10,018 |
| st retirement medical scheme | 9,542 | 10,018 |
| nevolent scheme              | 9,542 | 10,018 |
| ity scheme                   | 5,185 | 4,855  |
| bensated absences            | 9,542 | 10,018 |

## 39.3 Principal actuarial assumptions

The actuarial valuations were carried out as at December 31, 2023 using the following significant assumptions:

|  | 2023              | 2022              |
|--|-------------------|-------------------|
|  | (Per ar           | nnum)             |
| Discount rate                                | 15.50%            | 14.50%            |
| Expected rate of return on plan assets       | 15.50%            | 14.50%            |
| Expected rate of salary increase             | 15.50%            | 14.50%            |
| Expected rate of increase in pension         | 80% for next one  | 53% for next one  |
|  | year, 11% onwards | year, 10% onwards |
| Expected rate of increase in medical benefit | 15.50%            | 14.50%            |

For the year ended December 31, 2023

|        |  |  |   | 2023   |   |  |   |   |   | 2022  |   |  |  |
|--------|--|--|---|--|---|--|---|---|---|---|---|--|--|
|        |  | Pension fund   | Post retirement<br>medical<br>scheme  | Benevolent<br>scheme   | Gratuity C.   | Compensated<br>absences  | Total   | Pension fund  | Post retirement<br>medical<br>scheme  | Benevolent<br>scheme  | Gratuity<br>scheme  | Compensated<br>absences  | Total  |
| 39.4   | Reconciliation of (receivable from) / payable to defined benefit plans   |  |   |  |   |  | (Rupees in '000)  | (000.   |   |   |   |  |  |
|        | Present value of obligations<br>Fair value of plan assets<br>Payable   | 103,591,193<br>(80,646,300)<br>22,944,893  | 34,833,112<br>-<br>34,833,112   | 1,613,699<br>-<br>1,613,699  | 4,575,660<br>-<br>4,575,660   | 9,632,176 154,245,840<br>- (80,646,300)<br>9,632,176 73,599,540  | 154,245,840<br>(80,646,300)<br>73,599,540   | 89,128,297<br>(66,064,403)<br>23,063,894  | 29,176,898<br>-<br>29,176,898   | 1,697,838<br>-<br>1,697,838   | 3,767,858<br>-<br>3,767,858   | 8,734,235 -<br>-<br>8,734,235  | 8,734,235 132,505,126<br>- (66,064,403)<br><u>8,734,235 66,440,723</u>   |
| 39.5   | Movement in defined benefit obligations  |  |   |  |   |  |   |   |   |   |   |  |  |
|        | Obligations at the beginning of the year<br>Current service cost<br>Past Service due to early refinement gratuity<br>Adjustment against contingency Reserve<br>Interest cost<br>Benefits paid by the Bank<br>Re-measurement (gain) / loss - Profit and loss<br>Re-measurement loss (gain) - OCI<br>Oblications at the end of the year              | 89,128,297<br>1,082,972<br>28,590<br>137,070<br>158,428<br>12,665,122<br>(3,565,262)<br>3,955,976<br>3,955,976 | 29,176,898<br>771,209<br>14,663<br>34,152<br>4,137,561<br>(1,283,994)<br>(1,283,994)<br>1,982,623<br>34,833,172 | 1,697,838<br>42,912<br>503<br>503<br>332<br>232,065<br>(194,781)<br>(165,170)<br>1,613,699 | 3,767,858<br>543,697<br>136,889<br>-<br>536,448<br>(136,429)<br>(136,429)<br>(272,803)<br>4,575,660 | 8,734,235 132,505,126<br>12,352 2,453,142<br>613,761 794,406<br>- 137,070<br>19,326 2,12,238<br>1,247,384 18,818,509<br>(263,173) (5,443,539<br>(731,709) (731,709)<br>(731,709) (731,709) (731,709)<br>(731,709) (731,709) (731,709)<br>(731,709) (73 | 132,505,126<br>2,453,142<br>794,406<br>137,070<br>212,238<br>18,818,580<br>(5,443,639)<br>(5,443,639)<br>(5,443,639)<br>(5,443,639)<br>(5,443,639)<br>(5,500,539)<br>(5,500,538)<br>(731,709) | 79,608,695<br>1,034,974<br>1,119,100<br>240,914<br>9,162,030<br>(3,267,938)<br>(3,267,938)<br>1,230,522<br>89,128,297 | 24,516,717<br>856,635<br>441,385<br>52,731<br>52,731<br>2,808,493<br>(1,229,299)<br>(1,229,299)<br>1,730,236<br>2,176,898 | 1,778,825<br>63,621<br>63,621<br>-<br>328<br>196,854<br>(206,937)<br>(134,853)<br>1,697,838 | 3,168,258<br>473,120<br>-<br>364,696<br>(128,928)<br>(109,288)<br>3,767,858 | 9,952,554<br>11,299<br>31,837<br>1,149,972<br>(331,125)<br>(2,080,302<br>8,734,235 | 119,025,049<br>2,439,649<br>1,560,485<br>325,810<br>13,662,045<br>(5,164,227)<br>(2,080,302)<br>2,716,617<br>132,505,126 |
| 39.6   | Movement in fair value of plan assets  |  |   |  |   |  |   |   |   |   |   |  |  |
|        | Fair value at the beginning of the year<br>Interest income on plan assets<br>Contribution by the Bank - net<br>Benefits paid on behalf of fund<br>Actuarial loss on Assets<br>Fair value at the end of the year  | 66,064,403<br>9,552,737<br>1,403,168<br>(3,565,262)<br>1,795,181<br>5,396,073<br>80,646,300                    |   |  |   |  | 66,064,403<br>9,552,737<br>1,403,168<br>(3,565,262)<br>1,356,262)<br>1,356,262)<br>1,356,073<br>80,646,300  | 61,773,750<br>7,247,610<br>1,345,187<br>(3,267,938)<br>1,738,818<br>(2,773,024)<br>66,064,403                         |   |   |   |  | 61,773,750<br>7,247,610<br>1,345,187<br>(3,267,938)<br>1,738,818<br>(2,773,024)<br>66,064,403                            |
|        | Movement in (receivable) / payable under defined benefits scheme<br>Opening balance<br>Charge / (reversal) for the year<br>Past Service due to early retirement gratuity<br>Adjustment aginst contingercy Reserve<br>Contribution by the bank - net<br>Re-measurement loss / (gain) recognised in OCI during the year<br>Benefits paid by the Bank | 23,063,894<br>4,361,017<br>- 158,428<br>(1,440,097)<br>(1,795,181)<br>22,944,893                               | 29,176,898<br>4,908,770<br>14,663<br>34,152<br>1,982,623<br>(1,283,994)<br>34,833,112                           | 1,697,838<br>274,977<br>503<br>332<br>(165,170)<br>(194,781)<br>1,613,699                  | 3,767,858<br>1,080,145<br>136,889<br>(272,803)<br>(136,429)<br>4,575,660                            | 8,734,235<br>528,027<br>613,761<br>19,326<br>19,326<br>-<br>-<br>-<br><u>-</u><br>-<br>-<br><u>-</u><br>-<br>-<br>-<br>-<br>-<br>563,173)  | 66,440,723<br>11,152,936<br>765,816<br>212,238<br>(1,403,168)<br>104,553<br>(3,673,558)<br>73,599,540   | 17,834,945<br>2,949,394<br>1,119,100<br>240,914<br>(1,345,187)<br>4,003,546<br>(1,738,818)<br>23,063,894              | 24,516,717<br>3,665,128<br>441,385<br>52,731<br>1,730,236<br>(1,229,299)<br>29,176,898                                    | 1,778,825<br>260,475<br>-<br>328<br>(134,853)<br>(206,937)<br>1,697,838                     | 3,168,258<br>837,816<br>-<br>-<br>(109,288)<br>(128,928)<br>3,767,858       | 9,952,554<br>(919,031)<br>31,837<br>31,837<br>-<br>(331,125)<br>8,734,235          | 57,251,299<br>6,793,782<br>1,560,485<br>325,810<br>(1,345,187)<br>5,489,641<br>(3,635,107)<br>66,440,723                 |
| 39.7   | Charge for defined benefit plans   |  |   |  |   |  |   |   |   |   |   |  |  |
| 39.7.1 | Cost recognised in profit and loss   |  |   |  |   |  |   |   |   |   |   |  |  |
|        | Current service cost<br>Past Service due to early retirement gratuity<br>Other payments<br>Actuarial loss / (gain) recognized - Profit and Loss<br>Net interest on defined benefit asset / liability   | 1,082,972<br>28,590<br>137,070<br>3,112,385<br>4,361,017   | 771,209<br>14,663<br>-<br>4,137,561<br>4,923,433  | 42,912<br>503<br>-<br>232,065<br>275,480   | 543,697<br>136,889<br>-<br>536,448<br>1,217,034   | 12,352<br>613,761<br>(731,709)<br>1,247,384<br>1,141,788   | 2,453,142<br>794,406<br>137,070<br>(731,709)<br>9,265,843<br>11,918,752   | 1,034,974<br>1,119,100<br>-<br>1,914,420<br>4,068,494   | 856,635<br>441,385<br>-<br>2,808,493<br>4,106,513   | 63,621<br>-<br>-<br>196,854<br>-<br>260,475   | 473,120<br>-<br>-<br>364,696<br>837,816                                     | 11,299<br>-<br>(2,080,302)<br>1,149,972<br>(919,031)                               | 2,439,649<br>1,560,485<br>-<br>(2,080,302)<br>6,434,435<br>8,354,267   |
| 39.7.2 | Re-measurements recognised in OCI during the year  |  |   |  |   |  |   |   |   |   |   |  |  |
|        | Loss / (gain) on obligation<br>- Financial assumptions<br>- Experience adjustment<br>Return on plan assets over interest income<br>Total re-measurements recognised in OCI   | 6,789,410<br>(2,833,434)<br>(5,396,073)<br>(1,440,097)   | 1,411,977<br>570,646<br>-<br>1,982,623  | (82,933)<br>(82,237)<br>   | (19,843)<br>(252,960)<br>-<br>(272,803)   |  | 8,098,611<br>(2,597,985)<br>(5,396,073)<br>104,553  | 4,049,273<br>(2,818,751)<br>2,773,024<br>4,003,546  | 1,259,537<br>470,699<br>-<br>1,730,236  | (278,861)<br>144,008<br>-<br>(134,853)  | 45,522<br>(154,810)<br>   |  | 5,075,471<br>(2,358,854)<br>2,773,024<br>5,489,641   |

For the year ended December 31, 2023

|      |  | 2023<br>(Rupees                    | 2022<br>in '000)                   |
|------|--|------------------------------------|------------------------------------|
| 39.8 | Components of plan assets - Pension fund                           |                                    |                                    |
|      | Cash and cash equivalents - net<br>Government securities<br>Shares | 430,000<br>63,789,305<br>7,509,967 | 284,476<br>53,824,866<br>5,565,760 |
|      | Non-Government debt securities                                     | 100,000                            | 100,000                            |
|      | Mutual funds   | 8,817,027                          | 6,289,301                          |
|      |  | 80,646,299                         | 66,064,403                         |

**39.8.1** The Funds primarily invests in government securities which do not carry any significant credit risk. These are subject to interest rate risk based on market movements. Investment in term finance certificates are subject to credit risk and interest rate risks, while equity securities are subject to price risk. These risks are regularly monitored by Administrators of the Pension fund.

### 39.9 Sensitivity analysis

The increase / (decrease) in the present value of defined benefit obligations as a result of change in each assumption is summarised as below:

| -  | 2023   |  |  |  |                         |  |  |  |
|--|--|--|--|--|-------------------------|--|--|--|
| -  | Pension<br>fund  | Post<br>retirement<br>medical<br>scheme  | Benevolent<br>scheme<br>(Rupees in                         | scheme   | Compensated<br>absences | Total  |  |  |
| <ul> <li>1% increase in discount rate</li> <li>1% decrease in discount rate</li> <li>1% increase in expected rate of salary increase</li> <li>1% decrease in expected rate of salary increase</li> <li>1% increase in expected rate of pension increase</li> <li>1% decrease in expected rate of pension increase</li> <li>1% decrease in expected rate of medical benefit increase</li> <li>1% decrease in expected rate of medical benefit increase</li> </ul> | (9,103,581)<br>10,830,235<br>3,739,334<br>(3,400,875)<br>7,240,026<br>(6,280,959)<br>- | (3,717,246)<br>4,539,943<br>1,112,624<br>(1,008,614)<br>1,558,832<br>(1,356,049)<br>1,648,940<br>(1,401,261) | (77,359)<br>85,479<br>2,138<br>(2,385)<br>-<br>-<br>-<br>- | (467,512)<br>542,519<br>559,557<br>(489,081)<br>-<br>-<br>-<br>- | 699,037<br>736,133      | (13,984,554)<br>16,697,213<br>6,149,786<br>(5,562,850)<br>8,798,858<br>(7,637,008)<br>1,648,940<br>(1,401,261) |  |  |
| Expected contributions to be paid to the fund in the ne  | ext financial ye   | ar   |  |  |                         | 1,682,347  |  |  |
| Expected charge for the next financial year  |  |  |  |  |                         | 13,774,701   |  |  |

39.10

39.11

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### 39.12 Maturity profile

The weighted average duration of the obligation

|                                | Years |
|--------------------------------|-------|
| Pension fund                   | 9.50  |
| Post retirement medical scheme | 11.87 |
| Benevolent scheme              | 5.05  |
| Gratuity scheme                | 11.04 |
| Compensated absences           | 6.84  |

### 39.13 Funding Policy

Pension Fund - Bank's current assets and its percentage is given below;

| Current Assets                  | Amount<br>Rupees in '000 | Percentage |
|---------------------------------|--------------------------|------------|
| Cash and cash equivalents - net | 430,000                  | 0.5%       |
| Government securities           | 63,789,305               | 79.1%      |
| Shares                          | 7,509,967                | 9.3%       |
| Non-Government debt securities  | 100,000                  | 0.1%       |
| Mutual funds                    | 8,817,027                | 10.9%      |
|                                 | 80,646,299               | 100%       |

Bank will continue to invest with the same percentage in the asset categories mentioned but increase the assets gradually so that there is no deficit in the pension fund.

**39.14** Significant risks associated with the staff retirement benefit schemes are as follows:

| 0                                 |  |
|-----------------------------------|--|
| Asset volatility                  | The risk arises when the future earnings are lower than expectation. This risk is measured at a plan level over the obligation period of the current population. The company assets are either invested in fixed securities or cash.   |
| Changes in bond yields            | The risk arises when the actual return on plan assets is lower than expectation.   |
| Inflation risk                    | The most common type of retirement benefit is one where the benefit is<br>linked with last drawn salary. The risk arises when the actual increases are<br>higher than expectation and impacts the liability accordingly.   |
| Life expectancy / Withdrawal rate | The risk arises when the actual lifetime of retirees is longer than<br>expectation. This risk is measured at the plan level over the entire retiree<br>population. The risk of actual withdrawals varying with the actuarial<br>assumptions can impose a risk to the benefit obligation. The movement of<br>the liability can go either way. |
| Investment Risk                   | The risk arises when the actual performance of the investments is lower than expectation and thus creating a shortfall in the funding objectives.  |

### 40. DEFINED CONTRIBUTION PLAN

### **Provident Fund**

The NBP employees Provident Fund was created under National Bank of Pakistan Employees Provident Fund Rules on April 01, 1950, under the Provident Fund Act, 1925. The Rules have been superseded by revised NBP Employees' Provident Fund Rules which came into force on January 01, 1958.

As per rules, the Officers, Executives and Clerical and Non Clerical staff in regular cadre make monthly contribution of 10% and 12.5% of their basic salary respectively towards the fund and the bank has to pay interest on balances of member's provident fund half yearly.

This scheme covers 9,313 employees (2022: 9,737 employees).

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## 41. COMPENSATION OF DIRECTORS AND KEY MANAGEMENT PERSONNEL

### 41.1 Total Compensation Expense

|                                 |          | 2023               |                  |                      |                         |                              |  |  |
|---------------------------------|----------|--------------------|------------------|----------------------|-------------------------|------------------------------|--|--|
|                                 | Dire     | ctors              | Members          | President /          | Key                     | Other Material               |  |  |
| ltems                           | Chairman | Non-<br>Executives | Shariah<br>Board | CEO<br>(Note 41.1.1) | Management<br>Personnel | Risk Takers /<br>Controllers |  |  |
|                                 |          |                    | (Rupee           | es in '000)          |                         |                              |  |  |
| Fees and Allowances etc.        | 11,786   | 76,446             | 11,370           | -                    | -                       | -                            |  |  |
| Managerial Remuneration         |          |                    |                  |                      |                         |                              |  |  |
| i) Fixed                        | -        | -                  | 1,972            | 9,405                | 193,791                 | 1,062,350                    |  |  |
| ii) Total Variable              | -        | -                  | -                | -                    | -                       | -                            |  |  |
| of which                        | -        | -                  | -                | -                    | -                       | -                            |  |  |
| a) Cash Bonus / Awards          | -        | -                  | 809              | -                    | 156,328                 | 549,076                      |  |  |
| Charge for defined benefit plan | -        | -                  | 594              | 6,915                | 68,901                  | 503,701                      |  |  |
| Rent & house maintenance        | -        | -                  | 1,085            | 6,001                | 106,585                 | 533,924                      |  |  |
| Utilities                       | -        | -                  | 394              | 2,182                | 38,697                  | 189,209                      |  |  |
| Medical                         | -        | -                  | 325              | 1,800                | 32,471                  | 210,759                      |  |  |
| Conveyance                      | -        | -                  | 444              | 1,501                | 37,840                  | 283,510                      |  |  |
| Others*                         | -        | -                  | 130              | 35,136               | 14,090                  | 221,535                      |  |  |
| Total                           | 11,786   | 76,446             | 17,123           | 62,940               | 648,703                 | 3,554,064                    |  |  |
| Number of Persons               | 1        | **6                | 5                | 1                    | 29                      | 287                          |  |  |

- **41.1.1** This represents amount of compensation paid to President in the capacity of Acting President uptill August 6, 2023 as per entitlement of SEVP / Group Chief and also included payment of Gratuity as end service benefit (Rs. 33.416 million included in Others). Upon receipt of Federal Government Notification # F.1 (9) BKG-III/2022-1119 dated August 7, 2023, of his appointment as President / CEO of the Bank, the payment of salary as per entitlement of SEVP / Group Chief was discontinued and Board of Directors in its 352nd meeting dated September 20, 2023, approved adjustable monthly advance equivalent to the salary and benefits of former President till approval of his compensation package from the shareholders and an amount of Rs. 22.963 million has been paid from August 07, 2023 till December 31, 2023 to the President which will be adjusted from his salary on approval.
  - \* The President and certain executives are also provided with Bank's cars, household equipment, mobile phones and membership of clubs.
  - \*\* Mr. Asif Jooma retired on March 08, 2023.
- **41.1.2** The total amount of deferred bonus as at December 31, 2023 for the Key Management Personnel and other Material Risk Takers (MRT) / Material Risk Controllers (MRC) is Rs. 233.6 million (2022: Rs. 149.7 million). The deferred bonus is held in a trust fund.

Performance bonus is accounted for on payment basis

|   | 2022     |                    |                  |                    |                         |                              |
|---|----------|--------------------|------------------|--------------------|-------------------------|------------------------------|
|   | Dire     | ctors              | Members          |                    | Key                     | Other Material               |
| Items   | Chairman | Non-<br>Executives | Shariah<br>Board | President /<br>CEO | Management<br>Personnel | Risk Takers /<br>Controllers |
|   |          |                    | (Rupee           | s in '000)         |                         |                              |
| Fees and Allowances etc.<br>Managerial Remuneration | 2,705    | 23,067             | 11,370           | -                  | -                       | -                            |
| i) Fixed  | -        | -                  | 1,793            | 28,756             | 231,791                 | 646,468                      |
| ii) Total Variable<br>of which                      | -        | -                  | -                | -                  | -                       | -                            |
| a) Cash Bonus / Awards                              | -        | -                  | 727              | -                  | 156,019                 | 368,960                      |
| Charge for defined benefit plan                     | -        | -                  | 450              | 6,945              | 40,039                  | 223,238                      |
| Rent & house maintenance                            | -        | -                  | 986              | 5,038              | 106,721                 | 353,830                      |
| Utilities   | -        | -                  | 305              | 1,557              | 32,986                  | 105,025                      |
| Medical   | -        | -                  | 224              | 1,145              | 25,334                  | 111,110                      |
| Conveyance  | -        | -                  | 408              | -                  | 29,957                  | 145,145                      |
| Others  | -        | -                  | 105              | 31,151             | 16,351                  | 140,572                      |
| Total   | 2,705    | 23,067             | 16,368           | 74,592             | 639,198                 | 2,094,348                    |
| Number of Persons                                   | 1        | 6                  | 5                | 2                  | 23                      | 179                          |

# NOTES TO AND FORMING PART OF THE UNCONSOLIDATED FINANCIAL STATEMENTS For the year ended December 31, 2023

### 41.2 Remuneration paid to Directors for participation in Board and Committee Meetings

|      |                           |                       |                          | 2023                                       |   |   |  |              |                      |
|------|---------------------------|-----------------------|--------------------------|--|---|---|--|--------------|----------------------|
|      |                           |                       |                          |  |   | and Allowance   |  |              |                      |
|      |                           |                       |                          |  | F                                       | For Board Com   | mittees  |              |                      |
| SNo. | Name of Director          | For Board<br>Meetings | Board Audit<br>Committee | Board Risk &<br>Compliance<br>Committee ** | Board HR &<br>Remuneration<br>Committee | Board<br>Technology<br>&<br>Digitalization<br>Committee | Board<br>Inclusive<br>Development<br>Committee | Allowances * | Total Amount<br>Paid |
|      |                           |                       |                          |  |   |   |  |              |                      |
| 1    | Mr. Ashraf Mahmood Wathra | 6,720                 | -                        | -  | 3,840                                   | -   | 960  | 266          | 11,786               |
| 2    | Mr. Farid Malik           | 3,950                 | 2,950                    | 150  | 3,000                                   | 1,350   | -  | 2,171        | 13,571               |
| 3    | Mr. Ahsan Ali Chughtai    | 4,750                 | 3,900                    | 7,000                                      | 300                                     | -   | -  | 579          | 16,529               |
| 4    | Mr. Amjad Mahmood         | 4,200                 | 3,750                    | 1,200                                      | -                                       | 1,750   | 550  | 105          | 11,555               |
| 5    | Mr. Ali Syed              | 4,600                 | 3,750                    | 3,750                                      | 2,700                                   | 1,600   | -  | -            | 16,400               |
| 6    | Mr. Nasim Ahmad           | 4,450                 | 3,600                    | 4,000                                      | -                                       | 150   | 550  | 4,291        | 17,041               |
| 7    | Mr. Asif Jooma***         | 600                   | 300                      | 150  | 300                                     | -   | -  | -            | 1,350                |
|      | Total Amount Paid         | 29,270                | 18,250                   | 16,250                                     | 10,140                                  | 4,850   | 2,060  | 7,412        | 88,232               |

\* Allowances include accommodation and travel expenses.

\*\* Amount includes NBP - NY Governance Council (Sub-Committee of BRCC).

\*\*\* Retired on March 08, 2023.

|      |                             |                       |                          | 2022                                       |   |   |  |              |                      |  |  |
|------|-----------------------------|-----------------------|--------------------------|--|---|---|--|--------------|----------------------|--|--|
|      |                             |                       |                          |  | Meeting Fees                            | and Allowance   | s Paid   |              |                      |  |  |
|      |                             |                       |                          |  |   | For Board Com   | mittees  |              |                      |  |  |
| SNo. | Name of Director            | For Board<br>Meetings | Board Audit<br>Committee | Board Risk &<br>Compliance<br>Committee ** | Board HR &<br>Remuneration<br>Committee | Board<br>Technology<br>&<br>Digitalization<br>Committee | Board<br>Inclusive<br>Development<br>Committee | Allowances * | Total Amount<br>Paid |  |  |
|      |                             |                       | (Rs. in '000)            |  |   |   |  |              |                      |  |  |
| 1    | Mr. Zubyr Soomro *          | 900                   | -                        | -  | 150                                     | -   | 300  | 1,355        | 2,705                |  |  |
| 2    | Mr. Farid Malik             | 2,250                 | 750                      | 450  | 750                                     | 600   | 300  | 1,158        | 6,258                |  |  |
| 3    | Mr. Tawfiq Asghar Hussain * | 900                   | 450                      | *** 600                                    | -                                       | -   | -  | -            | 1,950                |  |  |
| 4    | Mr. Imam Bukhsh Baloch *    | 900                   | 450                      | 450  | -                                       | -   | -  | 47           | 1,847                |  |  |
| 5    | Ms. Sadaffe Abid *          | 900                   | -                        | -  | -                                       | 150   | 450  | 292          | 1,792                |  |  |
| 6    | Mr. Asif Jooma              | 2,250                 | 1,200                    | 450  | 750                                     | -   | 600  | -            | 5,250                |  |  |
| 7    | Mr. Ahsan Ali Chughtai      | 2,250                 | 750                      | 900  | 600                                     | 450   | 450  | 570          | 5,970                |  |  |
|      | Total Amount Paid           | 10,350                | 3,600                    | 2,850                                      | 2,250                                   | 1,200   | 2,100  | 3,422        | 25,772               |  |  |

\* Retired on April 16, 2022.

 $^{\star\star}\,$  Allowances include accommodation and travel expenses.

\*\*\* Amount includes NBP - NY Governance Council (Sub-Committee of BRCC).

# 41.3 Remuneration paid to Shariah Board Members

|                                   |                   | 2023     |              |        |          | 2022     |              |        |  |  |
|-----------------------------------|-------------------|----------|--------------|--------|----------|----------|--------------|--------|--|--|
| Items                             | Chairman          | Resident | Non-Resident | Total  | Chairman | Resident | Non-Resident | Total  |  |  |
|                                   | Chairman          | Member   | Member(s)    | Total  | Chairman | Member   | Member(s)    | TUIAI  |  |  |
|                                   | (Rupees. in '000) |          |              |        |          |          |              |        |  |  |
| Retainer Fee & Fixed Remuneration | 4,050             | 5,753    | 7,320        | 17,123 | 4,050    | 4,998    | 7,320        | 16,368 |  |  |
| Total Amount Paid                 | 4,050             | 5,753    | 7,320        | 17,123 | 4,050    | 4,998    | 7,320        | 16,368 |  |  |
| Total Number of Persons           | 1                 | 1        | 3            | 5      | 1        | 1        | 3            | 5      |  |  |

For the year ended December 31, 2023

### 42. FAIR VALUE MEASUREMENTS

The fair value of quoted securities other than those classified as held to maturity, is based on quoted market price. Quoted instruments classified as held to maturity are carried at cost. The fair value of unquoted equity securities, other than investments in associates and subsidiaries, is determined on the basis of the break-up value of these investments as per their latest available audited financial statements.

The fair value of unquoted debt securities, fixed-term loans, other assets, other liabilities, fixed-term deposits and borrowings cannot be calculated with sufficient reliability due to the absence of a current and active market for these assets and liabilities and reliable data regarding market rates for similar instruments.

### 42.1 Fair value of financial assets

The Bank measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the assets or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: Fair value measurements using input for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

The table below analyses financial instruments measured at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

|  |                |            | 2023            |         |               |
|--|----------------|------------|-----------------|---------|---------------|
|  | Carrying Value | Level 1    | Level 2         | Level 3 | Total         |
| On balance sheet financial instruments<br>Financial assets - measured at fair value                                |                | (I         | Rupees in '000) |         |               |
| Investments<br>Federal Government Securities   |                |            |                 |         |               |
| Market Treasury Bills  | 980,162,978    |            | 980,162,978     |         | 980,162,978   |
| Pakistan Investment Bonds  | 2,915,714,573  |            | 2,915,714,573   | -       | 2,915,714,573 |
| ljarah Sukuks  | 35,128,974     |            | 35,128,974      |         | 35,128,974    |
| Foreign currency debt securities   | 30,733,308     |            | 30,733,308      | -       | 30,733,308    |
| Ordinary Shares<br>Listed Companies  | 62,415,235     | 62,415,235 |                 |         | 62,415,235    |
| Preference Shares<br>Listed  | 1,043,797      | 1,043,797  |                 |         | 1,043,797     |
| Non-Government Debt Securities<br>Term Finance Certificates /<br>Musharaka / Bonds / Debentures and<br>Sukuk Bonds | 47,634,990     | 14,437,490 | 33,197,500      |         | 47,634,990    |

For the year ended December 31, 2023

|   |                |             | 2023            |         |               |
|---|----------------|-------------|-----------------|---------|---------------|
|   | Carrying Value | Level 1     | Level 2         | Level 3 | Total         |
|   |                | (           | Rupees in '000) |         |               |
| Mutual Fund Units   | 3,905,304      |             | 3,905,304       | -       | 3,905,304     |
| Foreign Securities  |                |             |                 |         |               |
| Equity securities - Listed  | 42,634,845     | 42,634,845  | -               | -       | 42,634,845    |
| Foreign Government debt securities                                  | 3,393,550      | -           | 3,393,550       | -       | 3,393,550     |
|   | 4,122,767,554  | 120,531,367 | 4,002,236,187   | -       | 4,122,767,554 |
| Financial assets - disclosed but not measured<br>at fair value      |                |             |                 |         |               |
| Investments<br>Federal Government Securities                        |                |             |                 |         |               |
| Pakistan Investment Bonds   | 213,116,482    | -           | 193,881,462     | -       | 193,881,462   |
| ljarah Sukuks   | 14,087,500     |             | 12,419,631      |         | 12,419,631    |
| Foreign currency debt securities                                    | 4,288,988      | -           | 4,243,611       | -       | 4,243,611     |
| Foreign Securities  |                |             |                 |         |               |
| Foreign Government debt securities                                  | 41,295,981     |             | 41,295,994      | -       | 41,295,994    |
| Non-Government Debt Securities                                      | 1,083          | -           | 1,083           | -       | 1,083         |
|   | 272,790,034    | -           | 251,841,781     | •       | 251,841,781   |
|   | 4,395,557,588  | 120,531,367 | 4,254,077,968   |         | 4,374,609,335 |
| Off-balance sheet financial instruments -<br>measured at fair value |                |             |                 |         |               |
| Foreign exchange contracts purchase and sale                        | 655,935,358    |             | (6,676,880)     |         | (6,676,880)   |
| Forward government securities transactions                          | 27,318,929     |             | 3,357           |         | 3,357         |
|   |                |             | 0000            |         |               |
|   | Carrying Value | Level 1     | 2022<br>Level 2 | Level 3 | Total         |
|   |                |             | Rupees in '000) |         |               |
| On balance sheet financial instruments                              |                |             |                 |         |               |
| Financial assets - measured at fair value                           |                |             |                 |         |               |
| Investments   |                |             |                 |         |               |
| Federal Government Securities                                       |                |             |                 |         |               |
| Market Treasury Bills   | 848,763,986    | -           | 848,763,986     | -       | 848,763,986   |
| Pakistan Investment Bonds   | 2,005,678,970  | -           | 2,005,678,970   | -       | 2,005,678,970 |
| ljarah Sukuks   | 20,178,649     | -           | 20,178,649      | -       | 20,178,649    |
| Foreign currency debt securities                                    | 14,422,839     | -           | 14,422,839      | -       | 14,422,839    |

For the year ended December 31, 2023

| Carrying Value                          | Level 1<br>(F<br>36,659,044   | Level 2<br>Rupees in '000)  | Level 3  | Total   |
|---|---|---|--|---|
| 36,659,044                              | ·   | Rupees in '000)   |  |   |
| 36,659,044                              | 36,659,044  |   |  |   |
|   |   | -   | -  | 36,659,044  |
| 1.091.477                               | 1.091.477   | -   | -  | 1,091,477   |
| .,                                      | .,,   |   |  | .,  |
| 47,182,336                              | 15,145,954  | 32,036,382  | -  | 47,182,336  |
| 3,120,431                               | -   | 3,120,431   | -  | 3,120,431   |
| 34,844,245<br>1,883,953<br>,013,825,930 | 34,844,245<br>-<br>87,740,720   | -<br>1,883,953<br>2,926,085,210   | -  | 34,844,245<br>1,883,953<br>3,013,825,930  |
|   |   |   |  |   |
| 29,376,461                              | -   | 29,137,260  | -  | 29,137,260  |
| 375,236,903                             | -   | 355,231,276   | -  | 355,231,276   |
| 13,130,709                              |   | 12,383,300  | -  | 12,383,300  |
| 2,992,408                               | -   | 1,665,559   | -  | 1,665,559   |
|   |   |   |  |   |
| 36,096,507                              | -   | 37,327,167  | -  | 37,327,167  |
| 871                                     | -   | 871   | -  | 871   |
|   | -   |   | -  | 435,745,433   |
| ,470,659,789                            | 87,740,720  | 3,361,830,643   | -  | 3,449,571,363   |
|   |   |   |  |   |
| 570,881,591                             |   | (125,371)   |  | (125,371)   |
| 54,568,834                              |   | (14,626)  |  | (14,626)  |
|   | 3,120,431<br>34,844,245<br>1,883,953<br>,013,825,930<br>29,376,461<br>375,236,903<br>13,130,709<br>2,992,408<br>36,096,507<br>871<br>456,833,859<br>,470,659,789<br>570,881,591 | 1,091,477       1,091,477         47,182,336       15,145,954         3,120,431       -         34,844,245       34,844,245         1,883,953       -         30,013,825,930       87,740,720         29,376,461       -         375,236,903       -         13,130,709       -         2,992,408       -         36,096,507       -         871       -         456,833,859       -         3,470,659,789       87,740,720 | 1,091,477       1,091,477       -         47,182,336       15,145,954       32,036,382         3,120,431       -       3,120,431         34,844,245       34,844,245       -         1,883,953       -       1,883,953         3,013,825,930       87,740,720       2,926,085,210         29,376,461       -       29,137,260         375,236,903       -       355,231,276         13,130,709       12,383,300       2,992,408         2,992,408       -       1,665,559         36,096,507       -       37,327,167         871       -       871         456,833,859       -       435,745,433         3,470,659,789       87,740,720       3,361,830,643 | 1,091,477       1,091,477       -       -         47,182,336       15,145,954       32,036,382       -         3,120,431       -       3,120,431       -         34,844,245       34,844,245       -       -         1,883,953       -       1,883,953       -         29,376,461       -       29,137,260       -         375,236,903       -       355,231,276       -         13,130,709       12,383,300       -       -         2,992,408       -       1,665,559       -         36,096,507       -       37,327,167       -         871       -       871       -         456,833,859       -       435,745,433       -         3,470,659,789       87,740,720       3,361,830,643       -         570,881,591       -       (125,371)       - |

For the year ended December 31, 2023

| Valuation techniques used in determination of fair valuation of financial instruments within level 2 and |  |
|--|--|
| level 3  |  |

| Item   | Valuation approach and input used  |
|--|--|
| Federal Government securities  | The fair value of Federal Government securities is determined using the prices / rates available on Mutual Funds Association of Pakistan (MUFAP) / Reuter page.  |
| Non-Government debt securities   | The fair value of non-government debt securities is determined using the prices / rates from MUFAP / Pakistan Stock Exchange.  |
| Mutual Fund units  | The fair values of investments in mutual fund units are determined based on their net asset values as published on MUFAP.  |
| Ordinary Shares  | The fair value of Ordinary shares is determined using the prices from Pakistan Stock Exchange.   |
| Foreign Securities   | The fair value of foreign securities is determined using the prices from Reuter page.  |
| Forward foreign exchange contracts and<br>Forward Government securities transactions | The fair values of forward foreign exchange contracts and forward Government securities transactions are determined using forward pricing calculations.  |
| Fixed assets and non-banking assets acquired in satisfaction of claims               | Land, buildings and non-banking assets acquired in<br>satisfaction of claims are revalued on a periodic basis using<br>professional valuers. The valuation is based on their<br>assessment of the market value of the assets. The effect of<br>changes in the unobservable inputs used in the valuations<br>cannot be determined with certainty. Accordingly, a qualitative<br>disclosure of sensitivity has not been presented in these |

# 42.2 Fair value of non-financial assets

Information about the fair value hierarchy of Bank's non-financial assets as at the end of the reporting period are as follows:

unconsolidated financial statements.

|   |                |         | 2023            |            |            |
|---|----------------|---------|-----------------|------------|------------|
|   | Carrying Value | Level 1 | Level 2         | Level 3    | Total      |
|   |                | (       | Rupees in '000) |            |            |
| Land & building (fixed assets)                        | 51,981,445     | -       | -               | 51,981,445 | 51,981,445 |
| Non-banking assets acquired in satisfaction of claims | 3,973,126      | -       | -               | 3,973,126  | 3,973,126  |
|   | 55,954,571     | -       | -               | 55,954,571 | 55,954,571 |
|   |                |         | 2022            |            |            |
|   | Carrying Value | Level 1 | Level 2         | Level 3    | Total      |
|   |                | (       | Rupees in '000) |            |            |
| Land & building (fixed assets)                        | 52,417,088     | -       | -               | 52,417,088 | 52,417,088 |
| Non-banking assets acquired in satisfaction of claims | 3,699,943      | -       | -               | 3,699,943  | 3,699,943  |
|   | 56,117,031     | -       | -               | 56,117,031 | 56,117,031 |

**42.3** Certain categories of fixed assets (land and buildings) and non-banking assets acquired in satisfactions of claims are carried at revalued amounts (level 3 measurement) determined by professional valuers based on their assessment of the market values.

# Segment Details with respect to Business Activities 43.1

|              | Panéinananian and ananain                                       |
|--------------|---|
| 3,151,443,24 | Total equity and liabilities                                    |
|              | Equity  |
| 3,151,443,24 | Total liabilities   |
| 201,702,45   | Others  |
| 2,343,140,12 | Depusits and other accounts<br>Net inter segment borrowing      |
|              | Borrowings  |
| 3,151,443,24 | Total assets  |
| 45,196,98    | Others  |
| 231,756,86   | Advances - net  |
| (8,543,69    | Provision against advances                                      |
| 4,151,92     | - non-performing  |
| 236,148,62   | Advances - performing   |
| 2,848,709,03 | Net inter segment lenging<br>Lendings to financial institutions |
|              | Investments   |
| 25,780,33    | Cash and Bank balances  |
|              | Statement of financial position                                 |
| 118,888,40   | Profit / (loss) before tax                                      |
| (392,54      | Provisions charge / (reversal)                                  |
| 36,682,75    | Total expenses  |
|              | Inter segment expense allocation                                |
| 36,682,75    | Segment direct expenses   |
| 155,178,61   | Total income  |
| 16,879,80    | Non mark-up / return / interest income                          |
| 426,952,71   | Inter segment revenue - net                                     |
| (288,653,90  | Net mark-up / return / profit                                   |
|              | Profit and loss account   |
|              |   |
|              |   |
| Group        |   |
| TAUCH INVA   |   |

|                | Eliminations                                      | -                | - 168,747,584 |               | - 40,606,465 | - 209,354,049 | - 56,321,837 | - 37,309,817 | - 93,631,654 | - 14,469,305 | - 101,253,090 | - 337,317,621 | - 4,403,364,043 | (3,154,480,145) -    | - 192,430,437 | - 1,410,859,977 | - 220,825,716 | - (233,608,873) | - 1,398,076,820 | - 321,518,517 | (3,154,480,145) 6,652,707,438 | - 2,177,743,194 | - 3,674,359,379 | (3,154,480,145) -    | - 417,849,272 | (3,154,480,145) 6,269,951,845 | - 382,755,593 | (3,154,480,145) 6,652,707,438 | • |
|----------------|---|------------------|---------------|---------------|--------------|---------------|--------------|--------------|--------------|--------------|---------------|---------------|-----------------|----------------------|---------------|-----------------|---------------|-----------------|-----------------|---------------|-------------------------------|-----------------|-----------------|----------------------|---------------|-------------------------------|---------------|-------------------------------|---|
|                | Sub total Elin                                    | -                | 168,747,584   |               | 40,606,465   | 209,354,049   | 56,321,837   | 37,309,817   | 93,631,654   | 14,469,305   | 101,253,090   | 337,317,621   | 4,403,364,043   | 3,154,480,145 (3,154 | 192,430,437   | 1,410,859,977   | 220,825,716   | (233,608,873)   | 1,398,076,820   | 321,518,517   | 9,807,187,583 (3,154          | 2,177,743,194   | 3,674,359,379   | 3,154,480,145 (3,154 | 417,849,272   | 9,424,431,990 (3,154          | 382,755,593   | 9,807,187,583 (3,154          |   |
|                | Others  |                  | (1,394,559)   | 30,164,980    | 1,440,885    | 30,211,306    | 454,803      | 37,309,817   | 37,764,620   | (2,449,366)  | (5,103,948)   |               | 3,786,856       | 305,771,087          |               | 49,633,363      | 100,260,911   | (105,160,147)   | 44,734,127      | 103,831,659   | 458,123,729                   |                 | 1,361,774       |                      | 107,115,161   | 108,476,935                   | 349,646,794   | 458,123,729                   |   |
| Aitemaad and   | Islamic Banking<br>Group                          |                  | 11,604,875    | (3,783,783)   | 379,522      | 8,200,614     | 3,497,535    |              | 3,497,535    | 1,173,602    | 3,529,477     | 10,291,381    | 51,544,718      |                      |               | 73,125,444      | 1,550,350     | (1,550,875)     | 73,124,919      | 5,155,676     | 140,116,694                   |                 | 113,801,806     | 23,220,236           | 3,494,868     | 140,516,910                   | (400,216)     | 140,116,694                   |   |
| International, | r Inancial<br>Institution and<br>Remittance Group | (Rupees in '000) | 676,660       |               | 948,566      | 1,625,226     | 10,080,124   |              | 10,080,124   | (682,121)    | (7,772,777)   | 45,582,613    | 79,712,923      |                      |               | 69,139,462      | 64,791,844    | (62,606,767)    | 71,324,539      | 8,304,683     | 204,924,758                   | 18,164,142      | 99,315,779      | 90,971,376           | 6,639,026     | 215,090,323                   | (10,165,565)  | 204,924,758                   |   |
|                | Treasury  |                  | 372,043,914   | (394,040,795) | 15,013,398   | (6,983,483)   | 489,431      |              | 489,431      | 1,778,752    | (9,251,666)   | 253,026,662   | 4,238,437,789   |                      | 192,430,437   |                 | •             | •               |                 | 117,135,121   | 4,801,030,009                 | 2,085,073,081   |                 | 2,620,973,252        | 51,337,805    | 4,757,384,138                 | 43,645,871    | 4,801,030,009                 |   |
| Corporate and  | Investment<br>Banking Group                       |                  | 30,024,021    | (14,722,482)  | 5,475,249    | 20,776,788    | 1,353,645    |              | 1,353,645    | 13,619,854   | 5,803,289     | 309,620       | 29,881,757      |                      |               | 719,724,952     | 25,215,003    | (34,670,159)    | 710,269,796     | 37,794,142    | 778,255,315                   | 69,334,637      | 510,139,226     | 169,394,086          | 29,358,657    | 778,226,606                   | 28,709        | 778,255,315                   |   |
| Inclusive      | Development<br>Group                              |                  | 44,446,578    | (44,570,637)  | 469,040      | 344,981       | 3,763,540    |              | 3,763,540    | 1,421,129    | (4,839,688)   | 2,327,011     |                 |                      |               | 263,088,116     | 24,855,686    | (21,077,228)    | 266,866,574     | 4,100,249     | 273,293,834                   | 5,171,334       |                 | 249,921,195          | 18,201,305    | 273,293,834                   |               | 273,293,834                   |   |
|                | Group   |                  | (288,653,905) | 426,952,717   | 16,879,805   | 155,178,617   | 36,682,759   |              | 36,682,759   | (392,545)    | 118,888,403   | 25,780,334    |                 | 2,848,709,058        |               | 236,148,640     | 4,151,922     | (8,543,697)     | 231,756,865     | 45,196,987    | 3,151,443,244                 |                 | 2,949,740,794   |                      | 201,702,450   | 3,151,443,244                 |               | 3,151,443,244                 |   |

NOTES TO AND FORMING PART OF THE UNCONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2023

| Development<br>Group    |                         | 25,161,999                    | (25,749,912)                | 491,382                                | (96,531)     | 3,410,975               |                                  | 3,410,975      | 1,823,824                      | (5,331,330)                |                                 | 8,471,928              |             |                           |                                    | 236,174,990           | 21,853,219       | (19,791,641)               | 238,236,568    | 3,619,415  | 250,327,911   | 6,032,537  |                             | 227,691,242                 | 16,604,132  | 250,327,911       |        |
|-------------------------|-------------------------|-------------------------------|-----------------------------|--|--------------|-------------------------|----------------------------------|----------------|--------------------------------|----------------------------|---------------------------------|------------------------|-------------|---------------------------|------------------------------------|-----------------------|------------------|----------------------------|----------------|------------|---------------|------------|-----------------------------|-----------------------------|-------------|-------------------|--------|
| Retail Banking<br>Group |                         | (162,183,572)                 | 242,679,059                 | 16,238,007                             | 96,733,494   | 34,945,405              |                                  | 34,945,405     | 39,252                         | 61,748,837                 |                                 | 76,022,158             |             | 1,913,764,601             |                                    | 221,901,091           | 4,107,960        | (8,972,018)                | 217,037,033    | 31,988,215 | 2,238,812,007 |            | 2,089,383,447               |                             | 149,428,560 | 2,238,812,007     |        |
|                         | Profit and loss account | Net mark-up / return / profit | Inter segment revenue - net | Non mark-up / return / interest income | Total income | Segment direct expenses | Inter segment expense allocation | Total expenses | Provisions charge / (reversal) | Profit / (loss) before tax | Statement of financial position | Cash and Bank balances | Investments | Net inter segment lending | Lendings to financial institutions | Advances - performing | - non-performing | Provision against Advances | Advances - net | Others     | Total assets  | Borrowings | Deposits and other accounts | Net inter segment borrowing | Others      | Total liabilities | Equity |

36,683,876 53,510,390 51,134,045 27,038,575 248,504,749 3,477,353,874 78,172,620 116,826,514 12,600,607 62,737,163 (2,075,742,831 78,172,620 12,600,607 2,075,742,831 36,683,876 53,510,390 51,134,045 27,038,575 62,737,163 248,504,749 3,477,353,874 116,826,514 (406, 360)1,407,613 406,513 687,716 2,610,375 27,038,575 27,445,088 (2,735,915) 61,978,230 25,396,889 24,395,636 187,806 7,046,951 (1,932,090) 475,181 5,590,042 3,105,252 3,105,252 2,296,984 53,920,119 6,110,320 -(Rupees in '000)-

6,462,737 7,675,997

10,620,568

8,803,191

355,659

1,234,244

1.816.805

11,741,832

4.513.056

4,645,932

205,604,613

36,956,951

(206,725,877)

32,666,816)

(1,366,464)

153,204

1,066,055 6,198,854

5,642,750 ,926,197

7,675,997

355,659

1,234,244

# NOTES TO AND FORMING PART OF THE UNCONSOLIDATED FINANCIAL STATEMENTS

31,272,467

31,272,467 1,233,273,779 205,307,425 (208,059,400) 1,230,521,804 252,771,652 7,316,167,377

51,477,911

46,381,315

68,916,285

608,422,187 24,119,377

31,272,467

55,396,579

41,420,355

116,207,653 3,338,860,011

272,335 26,566,790 **Financial Statements** 

205,307,425 (208,059,400) 1,230,521,804 252,771,652 5,240,424,546

,233,273,779

For the year ended December 31, 2023

| STATENAEN |
|-----------|

332,906,640

(2,075,742,831)

2,075,742,831

332,906,640

81,038,625

2,666,184,360

837,707

93,591,714 11,863,855 3,373,890 108,829,459

75,916,594

16,636,856

1,839,417,048

78,399,346

96,687,516

1,581,730,692

57,769,526

106,454,898

2,896,990 92,137,956 (18,632,621)

44,395,276

35,169,167

3,465,543,016

677,792,937

21,178,677

283,293

1,940,485,787

4,939,576,787 300,847,759

(2,075,742,831)

7,015,319,618

81,876,332

300,847,759

297,593,966

424,444

1,940,485,787 2,666,184,360

(2,075,742,831)

49,140,026

46,380,995

70,286,002

.

609,441,180

(23, 100, 384)

165,741,667 379,470,298

2,842,469 09,253,903

6,402,399

381,562

41.795.925

73,505,335

3,486,721,693

678,076,230

103,183,105)

100,845,220

654,979 (655,299)

53,726,670 (52,356,953) AGM & Supplementary info.

5,240,424,546

(2,075,742,831)

7,316,167,377

379,470,298

109,253,903

173,505,335

3,486,721,693

678,076,230

250,327,911

2,238,812,007

Fotal equity and liabilities

2,777,466,247

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2,777,466,247

33,241,948

.

28,425,095

625,450,425

1,907,266,393

83,082,386

.

Contingencies and commitments

Total

Eliminations

Sub total

Head Office / Others

Islamic Banking

Institution and

Treasury

Investment **Banking Group** 

Corporate &

Inclusive

Retail Banking

Remittance

Group

Aitemaad &

International,

Financial

2022

For the year ended December 31, 2023

### 43.2 Segment details with respect to geographical locations

|  |               |   | 20          | )23                         |             |               |
|--|---------------|---|-------------|-----------------------------|-------------|---------------|
|  | Pakistan      | Asia Pacific<br>(including<br>South Asia) | Europe      | United States<br>of America | Middle East | Total         |
|  |               |   | (Rupees i   | n '000)                     |             |               |
| Profit and loss account                |               |   |             |                             |             |               |
| Net mark-up / return / profit          | 168,070,924   | (2,358,459)                               | 130,022     | 1,055,688                   | 1,849,409   | 168,747,584   |
| Inter segment revenue - net            | -             | -   | -           | -                           | -           | -             |
| Non mark-up / return / interest income | 39,657,899    | 230,877                                   | 353,114     | 200,284                     | 164,291     | 40,606,465    |
| Total income                           | 207,728,823   | (2,127,582)                               | 483,136     | 1,255,972                   | 2,013,700   | 209,354,049   |
| Segment direct expenses                | 46,241,714    | 2,526,822                                 | 1,409,334   | 4,394,781                   | 1,749,186   | 56,321,837    |
| Inter segment expense allocation       | 37,309,817    | -   | -           | -                           | -           | 37,309,817    |
| Total expenses                         | 83,551,531    | 2,526,822                                 | 1,409,334   | 4,394,781                   | 1,749,186   | 93,631,654    |
| Provisions                             | 15,151,429    | (148,451)                                 | 539         | -                           | (534,212)   | 14,469,305    |
| Profit / (loss) before tax             | 109,025,863   | (4,505,953)                               | (926,737)   | (3,138,809)                 | 798,726     | 101,253,090   |
|  |               |   |             |                             |             |               |
| Statement of financial position        |               |   |             |                             |             |               |
| Cash and Bank balances                 | 291,735,008   | 24,736,961                                | 10,517,717  | 8,252,155                   | 2,075,780   | 337,317,621   |
| Investments                            | 4,323,651,120 | 43,999,021                                | -           | 5,301,911                   | 30,411,991  | 4,403,364,043 |
| Net inter segment lendings             | 90,971,180    | -   |             | -                           | -           | 90,971,180    |
| Lendings to financial institutions     | 192,430,437   | -   | -           | -                           | -           | 192,430,437   |
| Advances - performing                  | 1,341,720,515 | 43,244,999                                | 3           | 32                          | 25,894,428  | 1,410,859,977 |
| - non-performing                       | 156,033,871   | 53,001,981                                | 2,045,768   | -                           | 9,744,096   | 220,825,716   |
| Provision against advances             | (171,001,908) | (52,862,087)                              | (2,045,768) | (15,437)                    | (7,683,673) | (233,608,873) |
| Advances - net                         | 1,326,752,478 | 43,384,893                                | 3           | (15,405)                    | 27,954,851  | 1,398,076,820 |
| Others                                 | 313,258,791   | 4,669,880                                 | 130,707     | 1,726,464                   | 1,732,675   | 321,518,517   |
| Total assets                           | 6,538,799,014 | 116,790,755                               | 10,648,427  | 15,265,125                  | 62,175,297  | 6,743,678,618 |
|  |               |   |             |                             |             |               |
| Borrowings                             | 2,159,579,052 | 8,299,024                                 |             | -                           | 9,865,118   | 2,177,743,194 |
| Deposits and other accounts            | 3,575,043,600 | 46,442,386                                | 4,705,117   | 7,801,287                   | 40,366,989  | 3,674,359,379 |
| Net inter segment borrowing            | -             | 64,906,376                                | 5,733,903   | 6,298,940                   | 14,031,961  | 90,971,180    |
| Others                                 | 411,255,209   | 1,442,636                                 | 209,407     | 1,821,640                   | 3,120,380   | 417,849,272   |
| Total liabilities                      | 6,145,877,861 | 121,090,422                               | 10,648,427  | 15,921,867                  | 67,384,448  | 6,360,923,025 |
| Equity                                 | 392,921,153   | (4,299,667)                               | =           | (656,742)                   | (5,209,151) | 382,755,593   |
| Total equity and liabilities           | 6,538,799,014 | 116,790,755                               | 10,648,427  | 15,265,125                  | 62,175,297  | 6,743,678,618 |
|  |               |   |             |                             |             |               |
| Contingencies and commitments          | 2,710,698,390 | 12,116,117                                | 808,936     | 430,156                     | 11,746,969  | 2,735,800,568 |

For the year ended December 31, 2023

|  |               |              | 20           | 22          |              |               |
|--|---------------|--------------|--------------|-------------|--------------|---------------|
|  |               | Asia Pacific |              | United      |              |               |
|  | Pakistan      | (including   | Europe       | States of   | Middle East  | Total         |
|  |               | South Asia)  |              | America     |              |               |
|  |               |              | (Rupees i    | n '000)     |              |               |
| Profit and loss account                |               |              |              |             |              |               |
| Net mark-up / return / profit          | 112,180,582   | 1,674,206    | 44,424       | 508,358     | 2,418,944    | 116,826,514   |
| Inter segment revenue - net            | -             | -            | -            | -           | -            | -             |
| Non mark-up / return / interest income |               | 763,554      | 281,607      | 322,301     | 449,343      | 36,683,876    |
| Total Income                           | 147,047,653   | 2,437,760    | 326,031      | 830,659     | 2,868,287    | 153,510,390   |
| Segment direct expenses                | 43,458,049    | 1,920,697    | 1,083,965    | 3,420,453   | 1,250,882    | 51,134,046    |
| Inter segment expense allocation       | 27,038,574    | -            | -            | -           | -            | 27,038,574    |
| Total expenses                         | 70,496,623    | 1,920,697    | 1,083,965    | 3,420,453   | 1,250,882    | 78,172,620    |
| Provisions                             | 12,447,402    | (129,353)    | (306)        | 2,562       | 280,302      | 12,600,607    |
| Profit / (loss) before tax             | 64,103,628    | 646,416      | (757,628)    | (2,592,356) | 1,337,103    | 62,737,163    |
|  |               |              |              |             |              |               |
| Statement of financial position        | 007 004 004   | 10 770 054   | 10 504 404   | 0 444 004   | 0.074.000    | 040 504 740   |
| Cash and bank balances                 | 207,084,394   | 16,776,954   | 12,524,181   | 9,444,994   | 2,674,226    | 248,504,749   |
| Investments                            | 3,421,957,295 | 35,919,928   | -            | 2,759,589   | 16,717,062   | 3,477,353,874 |
| Net inter segment lendings             | 96,707,768    | -            | -            | -           | -            | 96,707,768    |
| Lendings to financial institutions     | 31,272,467    | -            | -            | -           | -            | 31,272,467    |
| Advances - performing                  | 1,194,699,235 | 5,207,650    | 420          | 561,473     | 32,805,001   | 1,233,273,779 |
| - non-performing                       | 121,239,014   | 74,638,826   | 1,584,372    | -           | 7,845,213    | 205,307,425   |
| Provision against Advances             | (155,702,446) | (44,181,403) | (1,584,372)  | (12,401)    | (6,578,778)  | (208,059,400) |
| Advances - net                         | 1,160,235,803 | 35,665,073   | 420          | 549,072     | 34,071,436   | 1,230,521,804 |
| Others                                 | 246,369,252   | 3,817,915    | 178,130      | 251,227     | 2,155,128    | 252,771,652   |
| Total assets                           | 5,163,626,979 | 92,179,870   | 12,702,731   | 13,004,882  | 55,617,852   | 5,337,132,314 |
| Borrowings                             | 1,923,848,931 | 1,928,779    | -            | -           | 14,708,077   | 1,940,485,787 |
| Deposits and other accounts            | 2,590,267,766 | 35,927,275   | 7,941,305    | 5,574,521   | 26,473,493   | 2,666,184,360 |
| Net inter segment borrowing            |               | 59,264,939   | 4,503,018    | 8,442,185   | 24,497,626   | 96,707,768    |
| Others                                 | 330,009,650   | 964,792      | 258,408      | 667,328     | 1,006,462    | 332,906,640   |
| Total liabilities                      | 4,844,126,347 | 98,085,785   | 12,702,731   | 14,684,034  | 66,685,658   | 5,036,284,555 |
| Equity                                 | 319,500,632   | (5,905,915)  | -            | (1,679,152) | (11,067,806) | 300,847,759   |
| Total equity and liabilities           | 5,163,626,979 | 92,179,870   | - 12,702,731 | 13,004,882  | 55,617,852   | 5,337,132,314 |
|  |               |              |              |             |              |               |
| Contingencies and commitments          | 2,749,041,154 | 9,797,537    | 1,803,538    | 6,737,008   | 10,087,010   | 2,777,466,247 |

### 44. TRUST ACTIVITIES

### 44.1 Endowment Fund

Students Loan Scheme was launched by Government of Pakistan in collaboration with major commercial banks with a view to extend financial help by way of mark-up free loan to the meritorious students without sufficient resources for pursuing scientific technical and professional education within Pakistan.

The Scheme is being administered by a high powered committee headed by the Deputy Governor, State Bank of Pakistan and the Presidents of NBP, HBL, UBL, MCB, ABL and the Deputy Secretary, Ministry of Finance as member and Senior Director of IH&SME Finance Department (Infrastructure, Housing & SME Finance Department) as a secretary of the Committee. The State Bank of Pakistan has assigned National Bank of Pakistan to operate the scheme.

The Committee in its meeting held on August 7, 2001 approved creation of Endowment Fund initially at an amount of Rs. 500 million, Rs. 396 million were transferred from the old Qarz-e-Hasna (Defunct) Fund, Rs. 50 million contributed by the Government of Pakistan and Rs. 54 million were contributed by participating banks (HBL, NBP and UBL 25% each, MCB 17.5% and ABL 7.5%).

The amount of the Endowment Funds in investments stands at Rs. 936.8 million as at December 31, 2023 (2022: Rs. 875.2 million).

For the year ended December 31, 2023

44.2 The Bank undertakes Trustee and other fiduciary activities that result in the holding or placing of assets on behalf of individuals and other organisations. These are not assets of the Bank and, therefore, are not included as such in these unconsolidated financial statements. Assets held under trust are shown in the table below:

|                             |                        |                          | ecember 31, 202                                     |                                   | 1             |  |  |  |  |
|-----------------------------|------------------------|--------------------------|---|-----------------------------------|---------------|--|--|--|--|
| Category                    | No. of IPS<br>Accounts | Market<br>Treasury Bills | es Held (Face Value<br>Pakistan<br>Investment Bonds | e)<br>Government<br>Ijarah Sukuks | Total         |  |  |  |  |
| (Rupees in '000)            |                        |                          |   |                                   |               |  |  |  |  |
| Assets Management Companies | 48                     | -                        | -   | -                                 | -             |  |  |  |  |
| Charitable institutions     | 6                      | -                        | -   | -                                 | -             |  |  |  |  |
| Companies                   | 42                     | 203,783,170              | 59,782,300  | 24,417,400                        | 287,982,870   |  |  |  |  |
| Employee Funds              | 47                     | 55,528,855               | 429,482,600   | -                                 | 485,011,455   |  |  |  |  |
| Individuals                 | 2,317                  | 3,008,590                | 63,200  | -                                 | 3,071,790     |  |  |  |  |
| Insurance Companies         | 8                      | 49,300,000               | 172,939,300   | -                                 | 222,239,300   |  |  |  |  |
| Others                      | 97                     | 164,055,135              | 544,853,930   |                                   | 708,909,065   |  |  |  |  |
| Total                       | 2,565                  | 475,675,750              | 1,207,121,330                                       | 24,417,400                        | 1,707,214,480 |  |  |  |  |

|                             |                        | As at D                  | ecember 31, 202              | 2                           |       |
|-----------------------------|------------------------|--------------------------|------------------------------|-----------------------------|-------|
|                             |                        | Securiti                 |                              |                             |       |
| Category                    | No. of IPS<br>Accounts | Market<br>Treasury Bills | Pakistan<br>Investment Bonds | Government<br>Ijarah Sukuks | Total |
|                             |                        |                          | (Rupees i                    | n '000)                     |       |
| Assets Management companies | 48                     | -                        | -                            | -                           | -     |
| Charitable institutions     | 6                      | -                        | -                            | -                           | -     |

| Charitable institutions | 6     | -           | -           | -          | -             |
|-------------------------|-------|-------------|-------------|------------|---------------|
| Companies               | 33    | 111,150,080 | 53,771,500  | 27,417,400 | 192,338,980   |
| Employee Funds          | 42    | 76,006,000  | 67,408,800  | -          | 143,414,800   |
| Individuals             | 1,680 | 723,040     | 63,000      | -          | 786,040       |
| Insurance Companies     | 8     | 28,850,000  | 160,826,800 | -          | 189,676,800   |
| Others                  | 79    | 198,320,900 | 672,294,130 | -          | 870,615,030   |
| Total                   | 1,896 | 415,050,020 | 954,364,230 | 27,417,400 | 1,396,831,650 |

# 45. RELATED PARTY TRANSACTIONS

The Bank has related party transactions with its subsidiaries, associates, joint ventures, employee benefit plans and its directors and Key Management Personnel. The details of investment in subsidiaries, joint venture and associated undertaking and their provisions are stated in note 10 of the unconsolidated financial statements of the Bank.

The Bank enters into transactions with related parties in the ordinary course of business and on substantially the same terms as for comparable transactions with person of similar standing. Contributions to and accruals in respect of staff retirement benefits and other benefit plans are made in accordance with the actuarial valuations / terms of the contribution plan. Remuneration to the executives / officers is determined in accordance with the terms of their appointment.

Details of transactions with related parties during the year, other than those which have been disclosed elsewhere in these unconsolidated financial statements are as follows:

# NOTES TO AND FORMING PART OF THE UNCONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2023

|  |           |                                |                         | ł         |                  | Ī                                | -   | and the second                      | ŀ                     |                             |         | F                              |                         |             |             |                              | _                                  | Pension    |                   |                             |
|--|-----------|--------------------------------|-------------------------|-----------|------------------|----------------------------------|---|-------------------------------------|-----------------------|-----------------------------|---------|--------------------------------|-------------------------|-------------|-------------|------------------------------|------------------------------------|------------|-------------------|-----------------------------|
|  | Directors | Key<br>management<br>personnel | Subsidiaries Associates |           | Joint<br>venture | Pension P<br>fund<br>(current) d | Pension P.<br>fund<br>(fixed (h<br>deposit) | Pension<br>fund<br>(N.I.D.A<br>A/c) | Provident<br>fund     | Other<br>related<br>parties | actors  | Key<br>management<br>personnel | Subsidiaries Associates |             | yenture (   | Pension<br>fund<br>(current) | Pension<br>fund (fixed<br>deposit) |            | Provident<br>fund | Other<br>related<br>parties |
| Balances with other banks                                |           |                                |                         |           |                  |                                  |   |                                     | I)                    | -(Rupees in '000)           | (000    |                                |                         |             |             |                              |                                    |            |                   |                             |
| In current accounts                                      | •         |                                |                         |           | 425,938          |                                  | •   |                                     |                       | •                           |         |                                |                         |             | 395,137     |                              |                                    |            |                   |                             |
| Invaetmante  |           |                                |                         |           | 425,938          |                                  |   |                                     |                       |                             |         | •                              | •                       |             | 395,137     |                              | •                                  |            |                   |                             |
| Opening balance  |           |                                |                         |           |                  |                                  |   |                                     |                       | 6,512,634                   |         |                                |                         |             |             |                              |                                    |            |                   | 4,465,809                   |
| Investment made during the year                          | •         |                                |                         |           |                  |                                  |   |                                     |                       | 100                         |         |                                |                         |             |             |                              |                                    |            |                   | 2,046,825                   |
| investment revenueu / uisposeu<br>off during the year    |           |                                |                         |           |                  |                                  |   |                                     |                       | (120,144)                   |         |                                |                         |             |             |                              |                                    |            |                   |                             |
| Transfer in / (out) - net                                |           |                                |                         |           | •                | •                                | •   |                                     | •                     | (1,150,536)                 |         | •                              |                         |             |             |                              |                                    |            |                   | 1                           |
| Closing balance  |           |                                |                         |           |                  | •                                |   |                                     |                       | 4,921,177                   |         |                                |                         |             |             |                              |                                    |            |                   | 6,512,634                   |
| Provision for diminution in value<br>of investments      |           |                                | •                       |           | •                | •                                | •   |                                     |                       | 164,975                     |         | •                              |                         |             |             |                              |                                    |            |                   | 461,354                     |
| Advances   |           | F 02 000                       | 630 200                 | 000 300 0 |                  |                                  |   |                                     |                       | 0 00E 70E                   |         | 002 276                        | 100 505                 | 001 100 0   |             |                              |                                    |            |                   | 7 470                       |
| Upening palance<br>Addition during the vear              |           | 24.777                         | 764,000                 | -         |                  |                                  |   |                                     |                       |                             |         | 34C, 147<br>86, 147            | -000'074                |             |             |                              |                                    |            |                   | 2.229.175                   |
| Repaid during the year                                   |           | (58,217)                       | (674,000)               | (124,767) |                  |                                  |   |                                     |                       | (520,649)                   |         | (52,240)                       | (199,502)               | (268,942)   |             |                              |                                    |            |                   | (1,435,378)                 |
| Transfer in / (out) - net                                |           | (40,506)                       |                         | •         |                  |                                  |   |                                     |                       | (1,565,146)                 |         | (41,765)                       | •                       |             |             |                              |                                    |            |                   | 650,516                     |
| Closing balance  |           | 265,788                        | 317,063                 | 2,540,453 |                  | •                                |   |                                     |                       |                             |         | 339,734                        | 227,063                 | 2,665,220   |             |                              |                                    |            |                   | 2,085,795                   |
| Provision held against advances                          |           |                                | 217,063                 | 2,540,453 |                  |                                  |   |                                     |                       |                             |         |                                | 217,063                 | 2,665,220   |             |                              |                                    |            |                   |                             |
| Other Assets   |           |                                | 49E 0E0                 | 110 CFC 1 |                  |                                  |   |                                     |                       |                             |         |                                | 00 200                  | 734 747 4   |             |                              |                                    |            |                   |                             |
| Interest / mark-up accrued<br>Comission paid in advance  |           |                                | 100,000                 | 1,010,044 | -<br>35,846      |                                  |   |                                     |                       |                             |         |                                | ZUC,20                  | 101,111,107 |             |                              |                                    |            |                   |                             |
| Rent recievable  |           |                                | 73,280                  |           |                  |                                  |   |                                     |                       | •                           |         |                                | 73,280                  |             |             |                              |                                    |            |                   |                             |
|  |           |                                | 208,330                 | 1,313,344 | 35,846           |                                  |   |                                     |                       |                             |         | •                              | 155,782                 | 1,717,167   |             |                              |                                    |            |                   |                             |
| Provision against other assets                           |           |                                | 73,280                  |           |                  |                                  |   |                                     |                       |                             |         |                                | 73,280                  |             |             |                              |                                    |            |                   |                             |
| Borrowings<br>Opening balance                            |           |                                |                         |           | 52,245           |                                  |   |                                     |                       |                             |         |                                |                         |             | 35,741      |                              |                                    |            |                   |                             |
| Borrowings during the year                               |           |                                |                         |           | 493,964          |                                  |   |                                     |                       | •                           |         |                                |                         |             | 16,504      |                              |                                    |            |                   |                             |
| Settled during the year<br>Closing balance               |           | .   .                          | .   .                   | .   .     |                  | .   .                            | .   .                                       | .   .                               | .   .                 | •                           | .   .   | .   .                          |                         |             | -<br>E0 045 |                              | .   .                              |            | .   .             | .   .                       |
| Deposits and other accounts                              |           |                                |                         |           |                  |                                  |   |                                     |                       |                             |         |                                |                         |             |             |                              |                                    |            |                   |                             |
| Opening balance  |           | 98,488                         | 911,103                 | 3,000     |                  | 27,222                           |   |                                     |                       | 515,559                     | 1,760   | 131,454                        | 1,007,337               |             |             |                              | 10,100,000                         |            |                   | 43,336,142                  |
| Received during the year                                 | 11,733    | 991,165                        | 455,593                 | 145,790   | _                | 62,751,350                       |   | 3,883,069                           | 5,369,545 123,529,442 | 123,529,442                 | -       | 885,658                        | 14,507                  | 3,000       | -           | 41,951,279                   | 41,951,279 - 8,370,003             |            | 5,025,151         | 5,647,309<br>/= ccn cn4/    |
| wuururawu uurung une year<br>* Transfer in / (out) - net |           | (20,678)                       | -                       | (nnn'c)   | 1,821            |                                  | · ·   |                                     | ) (070'£00'C          | 3,518,458                   | (1,746) | (034,021)<br>(23,803)          | (110,741)<br>-          |             |             |                              | o)/nnn'nni'r                       |            |                   | (2,798,288)<br>42,798,288)  |
| Closing balance  | 3,630     | 72,801                         | 1,249,465               | 145,790   | 371              | 100                              |   | 378,978 1:                          | 13,563,087            | 9,245,132                   |         | 98,488                         | 911,103                 | 3,000       |             | 27,222                       |                                    | 257,252 13 | 13,263,170        | 515,559                     |
| Other Liabilities<br>Interest / mark-up payable          |           |                                | 86,088<br>E 067         | 5,892     |                  |                                  |   |                                     |                       |                             |         |                                | 29,537                  |             |             |                              |                                    |            |                   |                             |
| DIONEI aye payanie                                       |           | .   .                          | 91.155                  | 5.892     | .   .            | .   .                            | .   .                                       | .   .                               | .   .                 |                             | .   .   |                                | 30.676                  | .   .       | .   .       |                              | .   .                              |            |                   | .   .                       |
| Pantinaanitaa and Panutinaata                            |           |                                |                         |           |                  |                                  |   |                                     |                       |                             |         |                                |                         |             |             |                              |                                    |            |                   |                             |
| contingencies and commitments                            |           |                                |                         |           | ſ                |                                  |   |                                     |                       |                             |         |                                |                         |             |             |                              |                                    |            |                   |                             |

For the year ended December 31, 2023

|   |                        |                                |                         | 2003             | ~                 |                   |                   |                             |                    |                                  |                   | 2002                | 6  |              |                             | Γ                        |
|---|------------------------|--------------------------------|-------------------------|------------------|-------------------|-------------------|-------------------|-----------------------------|--------------------|----------------------------------|-------------------|---------------------|--|--------------|-----------------------------|--------------------------|
|   |                        |                                |                         | 7/17             | ~                 |                   |                   | Τ                           |                    |                                  |                   | 707                 | -  |              |                             | Ι                        |
|   | Directors              | Key<br>management<br>personnel | Subsidiaries Associates | Associates       | Joint<br>venture  | Pension<br>fund   | Provident<br>fund | Other<br>related<br>parties | Directors          | Key manage-<br>ment<br>personnel | Subsidiaries      | Associates J        | Subsidiaries Associates Joint venture Pension fund | Pension fund | Provident (                 | Other related<br>parties |
| Income  |                        |                                |                         |                  |                   |                   |                   | -(Rupees in '000)           | (000,              |                                  |                   |                     |  |              |                             |                          |
| Mark-up / return / interest earned  | •                      | •                              | 1,928                   | •                | •                 | •                 | •                 | 422,679                     | •                  |                                  | 2,483             | 3,384               | ~  |              |                             | 457,362                  |
| Dividend income   | •                      |                                | 186,300                 |                  |                   | •                 |                   | 144,720                     | •                  |                                  | 64,260            | '                   | 114,405  |              |                             | 86,114                   |
| Rent income / Lighting & Power and Bank charges   | •                      |                                | 21,399                  | 6,077            |                   |                   |                   | 21,027                      |                    |                                  | 13,903            | 5,533               |  |              |                             |                          |
| Expense   |                        |                                |                         |                  |                   |                   |                   |                             |                    |                                  |                   |                     |  |              |                             |                          |
| Mark-up / return / interest paid  | 292                    | 7,496                          | 162,076                 | 108,007          | 31,505            | 150,743           | 150,743 1,844,455 | 297,705                     | •                  | 4,846                            | 37,931            |                     | 20,556   | 477,113      | 477,113 1,787,633 1,683,174 | 1,683,174                |
| Finance charges paid on lease assets to subsidiary  | •                      | •                              |                         | •                | •                 | •                 |                   | •                           | •                  |                                  |                   |                     |  |              |                             |                          |
| Expenses paid to company in which Director of the bank is interested  |                        |                                |                         |                  |                   |                   |                   |                             |                    |                                  |                   |                     |  |              |                             |                          |
| as CEO and director   | •                      | •                              | •                       |                  | •                 |                   |                   | 598,462                     | •                  |                                  |                   |                     |  |              |                             | 79,487                   |
| Remuneration to key management executives including charge for  |                        |                                |                         |                  |                   |                   |                   |                             |                    |                                  |                   |                     |  |              |                             |                          |
| defined benefit plan  |                        | 711,643                        |                         |                  | •                 |                   |                   |                             | •                  | 713,790                          |                   |                     |  |              |                             |                          |
| Contribution for other corporate & social responsibility paid to  |                        |                                |                         |                  |                   |                   |                   |                             |                    |                                  |                   |                     |  |              |                             |                          |
| company inwhich Directors of the bank is interested as director   | •                      | •                              |                         |                  |                   | •                 |                   | •                           | •                  |                                  |                   |                     |  |              |                             | 5,000                    |
| Commission paid to subsidiaries   | •                      |                                | 11,182                  |                  | •                 | •                 |                   | •                           | •                  | •                                | 5,535             |                     |  |              |                             |                          |
| Directors fee & other allowances  | 88,232                 |                                |                         |                  |                   |                   |                   |                             | 25,772             |                                  |                   |                     |  |              |                             |                          |
| Post Retirement Benefit paid to Director cum Ex-employee  | •                      |                                | •                       | •                |                   | •                 |                   | •                           |                    |                                  |                   |                     |  |              |                             | 522                      |
| Transactions with Government-related entities   | tities                 |                                |                         |                  |                   |                   |                   |                             |                    |                                  |                   |                     |  |              |                             |                          |
| The Federal Government and Pakistan Sovereign Wealth Fund (PSWF) holds 75.60% (2022: Federal Government and SBP 75.60%) shares of the Bank and therefore entities which are owned and / or controlled by the Federal Government, or where the Federal Government may exercise significant influence, are related parties of the Bank. | 'ereign \<br>r control | Nealth<br>led by               | Fund (F<br>the Fec      | oSWF)<br>leral G | holds 7<br>overnm | '5.60%<br>ent, or | (2022:<br>where   | Federa<br>the Feo           | l Gover<br>deral G | nment a                          | and SB<br>ent may | P 75.60<br>/ exerci | )%) sha<br>ise sign                                | ificant      | the Bar<br>Influenc         | ik and<br>e, are         |
| The Bank in the ordinary course of business enters into transaction with Government-related entities. Such transactions include lending to, deposits from and provision of other banking service to Government-related entities.  | s enters<br>ment-re    | into tri<br>lated el           | ansacti<br>ntities.     | on with          | Goverr            | iment-r           | elated            | entities                    | . Such             | transact                         | ions inc          | clude le            | inding to  | o, depc      | sits fro                    | m and                    |
| -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-   |                        |                                |                         |                  |                   |                   |                   |                             |                    |                                  |                   | 1                   |  |              |                             |                          |

# 45.1

million) for the year ended December 31, 2023. As at the statement of financial position date the loans and advances, deposits and contingencies relating to Government-related entities amounted to Rs. 602,707 million (2022: 593,486 million), Rs. 1,622,331 million (2022: 1,403,331 million) and Rs.1,780,517 million (2022: 1,714,807 million), respectively and income earned on advances and investment and profit paid on deposits amounted to Rs. 77,719 million (2022: 40,225 million) and Rs. 184,042 million (2022: 199,052 million) respectively. The Bank also earned commission on handling treasury transactions on behalf of the Government of Pakistan amounting to Rs. 10,320 million (2022: 10,507

For the year ended December 31, 2023

### 46. CAPITAL ADEQUACY, LEVERAGE RATIO & LIQUIDITY REQUIREMENTS

The Bank's objectives when managing capital, which is a broader concept than the 'equity' on the face of the statement of financial position, are:

- to comply with the capital requirements set by the regulators of the banking markets where the Bank operates;
- to safeguard the Bank's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- to maintain a strong capital base to support the development of its business.

The SBP has issued instructions for Basel-III Implementation vide BPRD Circular No. 06 of 2013 dated August 15, 2013. These instructions were effective from December 31, 2013 in a phased manner with full implementation intended by December 31, 2019.

Basel-III instructions comprise the following three capital standards:

### i. Minimum Capital Requirement (MCR):

The MCR standard sets the nominal amount of capital banks / DFIs are required to hold. Currently, the MCR for banks and DFIs is Rs. 10 billion as prescribed by SBP.

### ii. Capital Adequacy Ratio (CAR):

The Capital Adequacy Ratio (CAR) assesses the capital requirement based on the risks faced by the banks/ DFIs. The banks/ DFIs are required to comply with the minimum requirements as specified by the SBP on standalone as well as consolidated basis. Currently the required CAR for banks is 11.50% (plus 2.50% for NBP as D-SIB requirement).

### iii. Leverage Ratio:

Tier-1 Leverage Ratio of 3% is introduced in response to Basel III Accord as the third capital standard. Bank level disclosure of the leverage ratio and its components has started from December 31, 2015. However, SBP vide its letter No. BPRD/BA&CPD/638/436708/2023 dated March 7, 2023 has reduced the minimum requirement to 2.5% up till March 2024 which was 3% as per BPRD circular No.6 dated August 15, 2013. The bank has a leverage ratio of 3.12% in the year ended December 31, 2023, (2022: 3.08%) and Tier-1 capital of Rs.283,307 Millions (2022: 231,191).

The SBP's regulatory capital as managed by the Bank is analysed into following tiers:

### 1. Tier 1 Capital (going-concern capital)

- Common Equity Tier 1
- Additional Tier 1
- Tier I capital, which comprises highest quality capital element and includes fully paid up capital, balance in share premium account, reserve for issue of bonus shares, general reserves and un-appropriated profits (net of accumulated losses, if any).

### 2. Tier 2 Capital (gone-concern capital)

- Tier II capital, which includes general reserve for loan losses, revaluation reserve, exchange translation reserve and subordinated debt.

Basel III capital rules require bank to make certain deductions from the capital before arriving at the Capital Adequacy Ratio (CAR).

Risk weighted assets are measured according to the nature and reflect an estimate of credit, market and other risks associated with each asset and counterparty, taking into account any eligible collateral or guarantees. A similar treatment is adopted for off-balance sheet exposures, with some adjustments to reflect more contingent nature of potential losses.

For the year ended December 31, 2023

The Bank's policy is to maintain strong capital base so as to maintain, investor, creditor and market confidence and to sustain future development of the business. The adequacy of the Bank's capital is monitored using, among other measures, the rules and ratios established by the SBP. The ratios compare the amount of eligible capital with the total of risk-weighted assets. The Bank monitors and reports its capital ratio under the SBP rules, which ultimately determines the regulatory capital, required to be maintained by Banks and DFIs.

The paid-up capital of the Bank for the year ended December 31, 2023 stood at Rs. 21,275 million (2022: Rs. 21,275 million) and is in compliance with the SBP requirement for the said year. In addition the Bank has maintained minimum Capital Adequacy Ratio (CAR) of 25.47% (2022: 21.59%).

There have been no material changes in the Bank's management of capital during the year.

|   | 2023  | 2022  |
|---|---|---|
|   | (Rupees                                       | in '000)                                      |
| Minimum Capital Requirement (MCR):  |   |   |
| Paid-up capital (net of losses)   | 21,275,131                                    | 21,275,131                                    |
| Capital Adequacy Ratio (CAR):   |   |   |
| Eligible Common Equity Tier 1 (CET 1) Capital<br>Eligible Additional Tier 1 (ADT 1) Capital<br>Total Eligible Tier 1 Capital<br>Eligible Tier 2 Capital | 283,307,166<br>-<br>283,307,166<br>93,397,166 | 231,190,928<br>-<br>231,190,928<br>75,036,139 |
| Total Eligible Capital (Tier 1 + Tier 2)  | 376,704,332                                   | 306,227,067                                   |
| Risk Weighted Assets (RWAs):<br>Credit Risk<br>Market Risk<br>Operational Risk  | 1,053,109,530<br>121,288,939<br>304,450,738   | 1,066,232,569<br>93,557,759<br>258,686,736    |
| Total   | 1,478,849,207                                 | 1,418,477,063                                 |
| Common Equity Tier 1 Capital Adequacy ratio   | 19.16%  | 16.30%  |
| Tier 1 Capital Adequacy Ratio   | 19.16%  | 16.30%  |
| Total Capital Adequacy Ratio  | 25.47%  | 21.59%  |
| Leverage Ratio (LR):  |   |   |
| Eligible Tier-1 Capital<br>Total Exposures<br>Leverage Ratio  | 283,307,166<br>9,074,435,344<br>3.12%         | 231,190,928<br>7,502,352,873<br>3.08%         |
| Leverage Hallo  | 5.1270  | 0.0078  |
| Liquidity Coverage Ratio (LCR):   |   |   |
| Total High Quality Liquid Assets  | 1,618,093,446                                 | 1,418,328,644                                 |
| Total Net Cash Outflow<br>Liquidity Coverage Ratio  | 918,191,522<br>176%                           | 963,197,902                                   |
|   |   |   |
| Net Stable Funding Ratio (NSFR):  |   |   |
| Total Available Stable Funding  | 3,357,537,770                                 | 2,684,457,394                                 |
| Total Required Stable Funding   | 1,298,306,326                                 | 1,069,401,835                                 |
| Net Stable Funding Ratio  | 259%  | 251%  |

For the year ended December 31, 2023

**46.1** The full disclosure on the Capital Adequacy, Leverage Ratio and Liquidity Requirements as per SBP instructions issued from time to time, is available on NBP's website. The link to the full disclosure is available at https://www.nbp.com.pk/blsd/

### 47. RISK MANAGEMENT

Risk management is about understanding and managing the potential for volatility of earnings, loss of access to reliable deposits and funding and depletion of capital arising from the business activities, whilst pursuing its strategic objectives. The Bank has in place a well-defined risk management strategy/ policy with clear objectives and deliverables through multi-pronged risk management processes.

The Bank applies the Basel framework as a cornerstone of the NBP's risk management framework and capital strategy. The Bank maintains a strong capital, funding and liquidity position in line with its on-going commitment to maintain balance sheet strength. The strength of risk profile management of the Bank stands at the following pillars:

- Identification and assessment of significant material risks.
- Overseeing and managing the risk profile of the Bank within the context of the risk appetite.
- Optimize risk/ return decisions by aligning them to business objective of achieving sustainable optimum growth.

In order to support Risk Management Group (RMG's) activities, a strong data management mechanism is also in place to collect and consolidate exposure wise information for various risk related analysis and reviews. The mechanism also helps in identification of e-CIB related information, periodic reviews, generation of reports and highlighting inconsistencies and errors, and issuing instructions to the relevant data entry points for rectification.

Bank is cognizant of importance of Environmental & Social Risk Management (E&SRM). During the period under review the Bank established a specialised ESG Function placed within the Enterprise Risk Management Group (EMRG) to oversee Environment & Social Risks (E&S). Going forward, the E&S Wing manage bank's E&S risk in accordance with the regulatory requirements.

In addition, Information Security Division (ISD) became an integral part of Risk Management Group to confronting the emerging risks arises due to the introduction and use of IT based systems.

### 47.1 Risk Governance Structure

Risk Management Group (RMG) operates as an independent group, i.e. separate from approvals and direct involvement in day-to-day activities. RMG reports directly to the President with a dotted line reporting to the Board Risk Committee (BRC). The group is responsible to perform the functions pertaining to development and oversight of the risk framework, methodologies and other functions assigned from time to time in line with local/ international best practices and under the supervision of SBP's regulations/ guidelines.

The Bank's Board is responsible to ensure active oversight over implementation of policies and frameworks so as to prevent any significant financial loss or reductions in shareholder value that may be suffered by the Bank. Therefore, it is the responsibility of the Board to ensure that policies and frameworks are in place to recognize all significant/ material risks to which the Bank is/ may be exposed and that the required human resource, culture, practices and systems are adequate to address such risks. The Board and its relevant committee, i.e. BRC and the senior management along with its relevant committees i.e. Credit Committee, Executive Risk Management Committee (ERMC), ALCO etc. are responsible to ensure formulation and implementation of risk management framework.

For the year ended December 31, 2023

### 47.2 Risk Management Framework

The Bank implements risk management framework through a 'Three Lines of Defence' model which defines clear responsibilities and accountabilities for various offices and ensures effective & independent oversight and also that the activities take place as intended. Risk Management Group together with Compliance Group acts as second line of defense and performs integrated function of oversight and independently challenges the effectiveness of risk management actions taken by business groups, who are the first line of defense. The risk management is further strengthened by the third line of defense, where Board Audit & Compliance Committee and Audit & Inspection Group add value through independent and objective assurance in improving risk management functions of the Bank.

Following paragraphs introduce Bank's exposures to material risks associated with its business activities and explain overall strategies and processes to manage those risks:

### 47.2.1 Credit Risk

Credit risk is a significant concern for banks due to the inherent nature of their core operations. With the continuous global economic crises, ongoing digitalization, and recent technological advancements, credit risk management has gained increased attention. By adopting a proactive approach and effectively managing their exposure to credit risk, banks not only ensure the sustainability and profitability of their own operations but also contribute to the stability of the overall financial system and efficient allocation of capital. Credit risk refers to the likelihood of incurring financial losses when a borrower fails to repay a loan, leading to disruptions in cash flow and higher costs for debt collection. NBP's lending activities constitute a major source of credit risk for the Bank, as it engages in various financial activities such as providing loans and advances, committing to lend, assuming contingent liabilities such as letter of credit and guarantees, and engaging in other on and off-balance sheet transactions. Under the supervision of the Board and President, the Bank has a dedicated setup headed by the Chief Risk Officer, who ensures the efficiency of credit risk assessment, measurement, review, and reporting frameworks.

Smart lending decisions can empower people and businesses to boost the bank's profitability and strategically guarding against the risks of extending credit. The effective implementation of structured assessment models, comprehensive pre-disbursement evaluation tools, and post-disbursement review systems has allowed NBP to successfully manage credit risk and mitigate losses within acceptable tolerance levels. Our risk management approach is rooted in a strategic goal to maintain a robust framework, proactively identify and address risks, and facilitate sustainable business growth. The bank has in place a Risk Appetite Framework and a Credit Risk Concentration Management Framework to set limits on credit risk exposure in relation to obligors, economic groups, and industry segments.

Risk Management function consistently conducts ongoing assessments of the credit portfolio. This involves utilizing portfolio reports and dashboards to discern borrowers and sectors that may be susceptible to the impact of changes in the local and global business and economic environment. The bank is actively monitoring delinquency in accounts, financial position of counterparties, prevailing economic situation and other pertinent information. The bank's credit review mechanism and approval process are meticulously defined and overseen by senior management. Analyzing counterparties across diverse asset classes, constitutions, and economic groups involves employing well-established rating models and scorecards, thereby enhancing decision-making processes.

The bank has actively undertaken the implementation of the IFRS 9 standard, presently in the parallel-run phase. This standard introduces a novel model for financial assets, mandating the recognition of impairment charges through the 'Expected Credit Loss' approach, departing from the existing 'Incurred Credit Loss' approach.

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Retail & Program Lending Group, manages the risk side of products governed on a program basis. It caters to products covered under RBG, IDG and AIBG businesses. Group has been organized on a Credit Cycle approach that adapts an end to end credit view. It is engaged in areas of Policy & Portfolio Management, MIS & Analytics, Credit Approvals, Collection & Recovery, Quality Assurance, etc. In addition, it works closely with other areas including Operational Risk, IT, Finance, HR, etc. Head of Group reports to CRO of the bank and is a voting member of Management Credit Committee & Enterprise Risk Committee

Credit Administration (CAD) is pivotal in overseeing the post-approval credit procedures, besides encompasses the establishment of fitting loan terms in accordance with sanctions and adherence to regulatory standards. CAD assumes a crucial role in post-approval credit management, actively contributing to portfolio expansion and granting individuals and businesses access to essential funds. Recent heightened managerial focus has further refined the efficiency of credit administration functions, emphasizing diligent monitoring and risk mitigation to sustain a robust and healthy portfolio.

Moreover, CAD is actively working to establish an improved mechanism encompassing advanced collateral management functions, control over limit functions, and effective vendor management. This initiative aims to address business requirements with a concentrated focus on CAD functions. Once the system is implemented, it is anticipated to significantly bolster the Bank's position within its peer group, reinforcing its overall strength.

Presently, the Basel Standardized Approach is employed within the Basel Framework to compute the capital charge for credit risk-weighted assets, utilizing a straightforward method for credit risk mitigation. Furthermore, stress testing for credit risk is also conducted to assess the potential impacts of scenarios outlined by the regulator.

Particulars of the bank's significant on-balance sheet and off-balance sheet credit risk in various sectors are analyzed as follows:

### 47.2.1.1 Lendings to financial institutions

### Credit risk by public / private sector

|                     | Gross I     | endings    | Non-performi | ing lendings | Provisio | n held  |
|---------------------|-------------|------------|--------------|--------------|----------|---------|
|                     | 2023        | 2022       | 2023         | 2022         | 2023     | 2022    |
|                     |             |            | (Rupees in   | '000)        |          |         |
| Public / Government | 85,000,000  | -          | -            | -            | -        | -       |
| Private             | 107,604,587 | 31,446,617 | 174,150      | 174,150      | 174,150  | 174,150 |
|                     | 192,604,587 | 31,446,617 | 174,150      | 174,150      | 174,150  | 174,150 |

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### 47.2.1.2 Investment in debt securities

| Credit risk by industry sector            | Gross inves | stments    | Non-performing            | j investments   | Provisior | held      |
|---|-------------|------------|---------------------------|-----------------|-----------|-----------|
|   | 2023        | 2022       | <b>2023</b><br>(Rupees ir | 2022<br>1 '000) | 2023      | 2022      |
| Cement                                    | 245,168     | 357,668    | 20,168                    | 20,168          | 20,168    | 20,168    |
| Chemical                                  | 326,742     | 326,742    | 326,742                   | 326,742         | 326,742   | 326,742   |
| Construction                              | 2,630,239   | 2,962,405  | 1,633,739                 | 1,633,739       | 1,633,739 | 1,633,739 |
| Engineering                               | 4,842       | 4,842      | 4,842                     | 4,842           | 4,842     | 4,842     |
| Fertilizer                                | 1,152,560   | 1,330,815  | 1,152,563                 | 1,330,815       | 1,152,559 | 1,199,830 |
| Sugar                                     | 640,719     | 655,219    | 640,719                   | 655,219         | 640,719   | 655,219   |
| Textile                                   | 725,810     | 936,767    | 582,953                   | 651,053         | 582,953   | 651,053   |
| Financial                                 | 15,119,874  | 14,920,842 | 501,012                   | 501,012         | 501,012   | 501,012   |
| Electronics and electrical appliances     | 1,308,738   | 1,308,738  | 1,308,738                 | 1,308,738       | 1,308,738 | 1,308,738 |
| Glass and Ceramics                        | 11,361      | 11,361     | 11,361                    | 11,361          | 11,361    | 11,361    |
| Leather and Tenneries                     | 5,288       | 5,288      | 5,288                     | 5,288           | 5,288     | 5,288     |
| Food and Personal Care Products           | 11,184      | 11,184     | 11,184                    | 11,184          | 11,184    | 11,184    |
| Pharmaceuticals                           | 2,413       | 2,413      | 2,413                     | 2,413           | 2,413     | 2,413     |
| Technology and Communication              | 8,348       | 11,072     | 8,348                     | 11,072          | 8,348     | 11,072    |
| Vanaspati and Allied Industries           | 4,238       | 4,238      | 4,238                     | 4,238           | 4,238     | 4,238     |
| Oil and Gas Marketing                     | 687         | 687        | 687                       | 687             | 687       | 687       |
| Cable and Electrical Goods                | 4,509       | 4,509      | 4,509                     | 4,509           | 4,509     | 4,509     |
| Automobile Parts and Accessories          | 1,185       | 1,185      | 1,185                     | 1,185           | 1,185     | 1,185     |
| Power (electricity), Gas, Water, Sanitary | 29,925,996  | 27,692,257 | -                         | -               | -         | -         |
| Tobacco                                   | 144         | 144        | 144                       | 144             | 144       | 144       |
| Paper and Board                           | 10,794      | 10,794     | 10,794                    | 10,794          | 10,794    | 10,794    |
| Jute                                      | 7,081       | 7,081      | 7,081                     | 7,081           | 7,081     | 7,081     |
| Metal Products                            | 590,000     | 375,000    | -                         | -               | -         | -         |
| Services                                  | 780,515     | 823,877    | -                         |                 | -         | -         |
| Telecom                                   | -           | 300,000    | -                         | -               | -         | -         |
| Miscelleneous                             | 23,606      | 464,628    | 23,443                    | 23,447          | 23,447    | 23,447    |
|   | 53,542,041  | 52,529,756 | 6,262,151                 | 6,525,731       | 6,262,151 | 6,394,746 |

| Credit risk by public / private sector | Gross inves              | stments                  | Non-performing            | investments            | Provision              | held                   |
|--|--------------------------|--------------------------|---------------------------|------------------------|------------------------|------------------------|
|  | 2023                     | 2022                     | <b>2023</b><br>(Rupees in | 2022<br>'000)          | 2023                   | 2022                   |
| Public / Government                    | 26,694,858               | 23,536,119               | 18,862                    | 18,862                 | 18,862                 | 18,862                 |
| Private                                | 26,847,183<br>53,542,041 | 28,993,637<br>52,529,756 | 6,243,289<br>6,262,151    | 6,506,869<br>6,525,731 | 6,243,289<br>6,262,151 | 6,375,884<br>6,394,746 |

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# 47.2.1.3 Advances

| Credit risk by industry sector            | Gross a       | dvances       | Non-perform               | ing advances    | Provisior   | n held      |
|---|---------------|---------------|---------------------------|-----------------|-------------|-------------|
|   | 2023          | 2022          | <b>2023</b><br>(Rupees ir | 2022<br>1 '000) | 2023        | 2022        |
| Agriculture, Forestry, Hunting & Fishing  | 98,624,179    | 81,429,406    | 7,981,816                 | 7,362,301       | 5,858,554   | 5,713,024   |
| Mining & Quarrying                        | 4,953,424     | 3,164,044     | 205,554                   | 184,765         | 205,554     | 184,765     |
| Textile                                   | 172,772,809   | 165,106,735   | 38,746,011                | 37,829,886      | 38,590,888  | 36,395,069  |
| Chemical & Pharmaceuticals                | 8,726,797     | 7,461,927     | 5,608,202                 | 4,439,102       | 4,858,290   | 4,394,734   |
| Cement                                    | 29,429,909    | 35,175,010    | 6,286,205                 | 5,768,647       | 4,306,468   | 3,786,389   |
| Sugar                                     | 35,723,868    | 39,101,616    | 15,237,588                | 15,300,589      | 15,237,588  | 15,300,589  |
| Footwear and Leather garments             | 2,548,291     | 2,534,796     | 1,305,280                 | 1,168,627       | 1,271,149   | 1,079,224   |
| Automobile & Transportation Equipment     | 8,926,304     | 10,875,288    | 962,288                   | 921,095         | 954,395     | 905,813     |
| Electronics & Electrical Appliances       | 10,503,866    | 10,782,697    | 4,778,714                 | 2,379,854       | 3,688,323   | 2,377,270   |
| Construction                              | 23,638,052    | 24,955,900    | 10,057,457                | 9,447,671       | 9,936,191   | 9,441,049   |
| Oil & Gas                                 | 311,928,714   | 178,706,498   | 19,618,900                | 19,619,278      | 19,323,280  | 19,339,190  |
| Power (electricity), Gas, Water, Sanitary | 191,933,546   | 194,522,795   | 14,882,572                | 15,156,096      | 12,709,678  | 12,981,169  |
| Wholesale and Retail Trade                | 53,130,430    | 53,368,839    | 11,827,052                | 10,713,337      | 11,630,991  | 10,608,043  |
| Transport, Storage and Communication      | 73,230,722    | 57,659,125    | 17,134,803                | 14,820,738      | 15,080,210  | 12,548,074  |
| Financial                                 | 2,874,807     | 14,915,038    | 340,098                   | 321,443         | 324,146     | 313,343     |
| Services                                  | 48,455,066    | 42,006,765    | 2,260,499                 | 3,104,232       | 1,571,278   | 1,812,521   |
| Individuals                               | 210,381,015   | 203,234,728   | 6,900,504                 | 6,468,807       | 4,318,671   | 4,350,012   |
| Fertilizer                                | 5,496,940     | 9,096,871     | 2,730,894                 | 2,861,321       | 2,690,260   | 2,822,795   |
| Metal Products                            | 75,901,770    | 70,882,534    | 30,959,009                | 26,476,676      | 30,871,562  | 26,473,372  |
| Telecommunication                         | 32,954,455    | 30,839,889    | 1,312,494                 | 1,180,028       | 1,104,242   | 1,180,028   |
| Public Sector Commodity Operations        | 127,236,872   | 96,305,380    | 718,876                   | 74,198          | 235,368     | 74,198      |
| Rice Trading & Processing                 | 44,913,336    | 35,552,848    | 4,541,062                 | 4,546,743       | 4,361,754   | 4,432,434   |
| Food and Tobacco                          | 22,581,792    | 20,536,106    | 9,386,521                 | 7,108,250       | 7,954,097   | 6,745,426   |
| Glass and Ceramics                        | 7,089,518     | 6,626,264     | 271,493                   | 274,739         | 271,493     | 274,739     |
| Paper & Board                             | 3,939,798     | 3,063,869     | 576,412                   | 1,177,882       | 565,726     | 1,168,683   |
| Engineering                               | 8,845,740     | 29,549,358    | 1,508,928                 | 1,637,447       | 1,370,855   | 1,482,884   |
| Plastic Products                          | 3,865,916     | 3,305,648     | 1,735,045                 | 1,507,205       | 1,396,225   | 1,157,387   |
| Media                                     | 664,016       | 916,067       | 151,334                   | 151,334         | 151,334     | 151,334     |
| Flour Mills                               | 4,409,585     | 2,429,206     | 555,705                   | 602,291         | 525,782     | 570,451     |
| Sports Goods                              | 1,457,410     | 140,062       | 34,794                    | 14,688          | 34,794      | 14,688      |
| Surgical equipments                       | 981,604       | 790,887       | 13,159                    | 13,200          | 13,159      | 9,430       |
| Others                                    | 3,565,142     | 3,545,008     | 2,196,447                 | 2,674,955       | 2,158,447   | 2,622,734   |
|   | 1,631,685,693 | 1,438,581,204 | 220,825,716               | 205,307,425     | 203,570,752 | 190,710,861 |

| Credit risk by public / private sector | Gross a       | dvances       | Non-perform               | ing advances    | Provisior   | n held      |
|--|---------------|---------------|---------------------------|-----------------|-------------|-------------|
|  | 2023          | 2022          | <b>2023</b><br>(Rupees ir | 2022<br>1 '000) | 2023        | 2022        |
| Public / Government                    | 644,878,073   | 498,932,567   | 982,500                   | 484,437         | 498,992     | 484,437     |
| Private                                | 986,807,620   | 939,648,637   | 219,843,216               | 204,822,988     | 203,071,760 | 190,226,424 |
|  | 1,631,685,693 | 1,438,581,204 | 220,825,716               | 205,307,425     | 203,570,752 | 190,710,861 |

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| 47.2.1.4 | Contingencies and Commitments              | 2023              | 2022                    |
|----------|--|-------------------|-------------------------|
|          | Credit risk by industry sector             | (Rupees           | in '000)                |
|          | Agriculture, Forestry, Hunting and Fishing | 218,136           | 504,418                 |
|          | Mining and Quarrying                       | 73,466            | 426,948                 |
|          | Textile                                    | 15,709,777        | 15,852,803              |
|          | Chemical and Pharmaceuticals               | 8,405,999         | 3,774,815               |
|          | Cement                                     | 5,949,829         | 3,402,417               |
|          | Sugar                                      | 5,303             | 93,200                  |
|          | Footwear and Leather garments              | 51,827            | 6,262                   |
|          | Automobile and Transportation Equipment    | 2,423,164         | 2,712,927               |
|          | Electronics and Electrical Appliances      | 3,509,467         | 2,433,354               |
|          | Construction                               | 10,408,498        | 9,005,223               |
|          | Oil & Gas                                  | 59,322,425        | 67,938,534              |
|          | Power (electricity), Water, Sanitary       | 50,934,421        | 59,726,777              |
|          | Wholesale and Retail Trade                 | 3,105,839         | 1,507,306               |
|          | Transport, Storage and Communication       | 55,560,127        | 117,805,517             |
|          | Financial                                  | 856,711,238       | 836,176,841             |
|          | Services                                   | 1,512,041,370     | 1,532,587,528           |
|          | Individuals                                | 228,227           | 316,559                 |
|          | Fertilizer                                 | 4,832,942         | 3,272,384               |
|          | Metal Products                             | 23,669,700        | 21,853,185              |
|          | Telecommunication                          | 32,082,348        | 25,204,570              |
|          | Public Sector Commodity Operations         | 3,437,431         | 199,543                 |
|          | Rice processing and Trading                | 358,732           | 459,325                 |
|          | Food and Tobacco                           | 2,082,149         | 460,902                 |
|          | Glass and Ceramics                         | 502,829           | 977,165                 |
|          | Paper and Board                            | 2,100,963         | 560,047                 |
|          | Engineering<br>Plastic Products            | 81,202,951        | 68,544,006              |
|          |  | 246,351           | 159,060                 |
|          | Sports Goods                               | 6,229<br>86 235   | 26,713                  |
|          | Surgical equipments<br>Others              | 86,235<br>532,595 | 47,143                  |
|          | Others                                     | 2,735,800,568     | 1,430,774 2,777,466,247 |
|          |  | 2,735,600,508     | 2,111,400,241           |

\* Contingent liabilities for the purpose of this note are presented at cost and includes direct credit substitutes, transaction related contingent liabilities and trade related contingent liabilities.

|  | 2023          | 2022          |
|--|---------------|---------------|
| Credit risk by public / private sector | ·····(Rupees  | in '000)      |
| Public / Government                    | 1,708,517,452 | 1,775,401,082 |
| Private                                | 1,027,283,116 | 1,002,065,165 |
|  | 2,735,800,568 | 2,777,466,247 |

# 47.2.1.5 Concentration of Advances

The bank's top ten (10) exposures on the basis of total (funded and non-funded exposures) aggregated to Rs. 1,959,515 million (2022: Rs. 1,851,158 million) are as following:

|                | 2023          | 2022          |
|----------------|---------------|---------------|
|                | (Rupees       | in '000)      |
| Funded         | 441,093,207   | 306,636,922   |
| Non Funded     | 1,518,421,637 | 1,544,521,600 |
| Total Exposure | 1,959,514,844 | 1,851,158,522 |

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The sanctioned limits against these top 10 exposures aggregated to Rs. 2,045,103 million (2022: Rs. 1,899,110 million).

For the purpose of this note, exposure means outstanding funded facilities and utilised non-funded facilities as at the reporting date.

### 47.2.1.6 Advances - Province / Region-wise Disbursement & Utilization

|                                  |                 |             |             | 2023                  |             |             |                                   |
|----------------------------------|-----------------|-------------|-------------|-----------------------|-------------|-------------|-----------------------------------|
|                                  |                 |             |             | Utiliza               | tion        |             |                                   |
| Province / Region                | Disbursements - | Punjab      | Sindh       | KPK including<br>FATA | Balochistan | Islamabad   | AJK including<br>Gilgit-Baltistan |
|                                  |                 |             | (Rι         | upees in '000)        |             |             |                                   |
| Punjab                           | 488,630,825     | 487,273,108 | 111,328     | 1,246,389             | -           | -           | -                                 |
| Sindh                            | 623,940,498     | -           | 622,376,734 | 1,176,470             | -           | 387,294     |                                   |
| KPK including FATA               | 10,821,813      | -           | -           | 10,821,813            |             | -           |                                   |
| Balochistan                      | 3,714,956       | -           | -           | -                     | 3,714,956   | -           |                                   |
| Islamabad                        | 118,306,922     | -           | -           | -                     |             | 118,306,922 |                                   |
| AJK including Gilgit - Baltistan | 3,763,094       | -           | -           | -                     | -           | -           | 3,763,094                         |
| Total                            | 1,249,178,108   | 487,273,108 | 622,488,062 | 13,244,672            | 3,714,956   | 118,694,216 | 3,763,094                         |

|                                |               |             |             | 2022                  |             |             |                                   |
|--------------------------------|---------------|-------------|-------------|-----------------------|-------------|-------------|-----------------------------------|
|                                |               |             |             | Utiliza               | ition       |             |                                   |
| Province / Region              | Disbursements | Punjab      | Sindh       | KPK including<br>FATA | Balochistan | Islamabad   | AJK including<br>Gilgit-Baltistan |
|                                |               |             | (R          | upees in '000)        |             |             |                                   |
| Punjab                         | 422,286,297   | 421,433,044 | 853,253     | -                     | -           | -           | -                                 |
| Sindh                          | 491,891,760   | 826,000     | 489,953,056 | -                     | 500,000     | 612,705     | -                                 |
| KPK including FATA             | 11,459,625    | -           | -           | 11,459,625            | -           | -           | -                                 |
| Balochistan                    | 4,073,074     | -           | -           | -                     | 4,073,074   | -           | -                                 |
| Islamabad                      | 129,737,810   | -           | -           | -                     | -           | 129,737,810 | -                                 |
| AJK including Gilgit-Baltistan | 7,244,799     | -           | -           | -                     | -           | -           | 7,244,799                         |
| Total                          | 1,066,693,365 | 422,259,044 | 490,806,309 | 11,459,625            | 4,573,074   | 130,350,515 | 7,244,799                         |

### 47.2.2 Market Risk

Market Risk is the value of on and off-balance sheet positions of a financial institution that will be adversely affected by movements in market factors such as interest rates, foreign exchange rates, equity prices, credit spreads and/ or commodity prices resulting in a loss to earnings and capital.

The Bank's market risk is managed through Market & Liquidity Risk Management Policy and Manual approved by the Board. Bank has in-place market risk limits to maintain risk emanating from such market drivers within the Bank's risk appetite. Under the developed Value-at-Risk (VaR) models and policy framework, VaR limits are being monitored.

Standardized Approach is used to calculate capital charge for market risk as per Basel framework. Stress testing for interest rate, equity prices, and exchange rates risks activities is carried out regularly to estimate the impact on the capital of the Bank and maintain the Bank's capital at appropriate level.

In addition to the regulatory requirements, Bank has devised proprietary market risk stress testing scenarios which are performed on periodic basis to assess the impact on capital of the Bank for Internal Capital Adequacy and Assessment Process (ICAAP). Limits/ zones and Management Action Triggers and Management Action Plans corresponding to Liquidity Ratios, Balance Sheet Duration Gap, Government Securities' PVBP and Duration have also been developed.

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|                                       |               | 2023         |               |               | 2022         |               |
|---------------------------------------|---------------|--------------|---------------|---------------|--------------|---------------|
|                                       | Banking book  | Trading book | Total         | Banking book  | Trading book | Total         |
|                                       |               |              | (Rupees i     | n '000)       |              |               |
| Cash and balances with treasury banks | 294,992,570   | -            | 294,992,570   | 229,910,949   | -            | 229,910,949   |
| Balances with other banks             | 42,325,051    | -            | 42,325,051    | 18,593,800    | -            | 18,593,800    |
| Lendings to financial institutions    | 192,430,437   | -            | 192,430,437   | 31,272,467    | -            | 31,272,467    |
| Investments                           | 4,360,274,395 | 43,089,648   | 4,403,364,043 | 3,393,771,968 | 83,581,906   | 3,477,353,874 |
| Advances                              | 1,398,076,820 | -            | 1,398,076,820 | 1,230,521,804 | -            | 1,230,521,804 |
| Fixed assets                          | 56,974,417    | -            | 56,974,417    | 57,105,842    | -            | 57,105,842    |
| Intangible assets                     | 1,510,061     | -            | 1,510,061     | 1,388,947     | -            | 1,388,947     |
| Right of use assets                   | 6,934,471     | -            | 6,934,471     | 6,708,404     | -            | 6,708,404     |
| Deferred tax asset                    | -             | -            | -             | 22,299,403    | -            | 22,299,403    |
| Other assets                          | 256,099,568   | -            | 256,099,568   | 165,269,056   | -            | 165,269,056   |
|                                       | 6,609,617,790 | 43,089,648   | 6,652,707,438 | 5,156,842,640 | 83,581,906   | 5,240,424,546 |

# 47.2.2.1 Statement of Financial position split by trading and banking books

### 47.2.2.2 Foreign Exchange Risk

Foreign exchange and translation risk arises from the impact of currency movements on the value of the Bank's cash flows, profits and losses, and assets and liabilities as a result of participation in global financial markets and international operations.

In order to manage currency risk exposure the Bank enters into ready, spot, forward and swaps transactions with the SBP and in the interbank market, financial institutions and corporates. The Bank's foreign exchange exposure comprises of forward contracts, purchases of foreign bills, foreign currency cash in hand, balances with Banks abroad, foreign placements with the SBP and foreign currency assets and liabilities. Foreign Exchange exposure is managed within the statutory limits, as fixed by the SBP. Appropriate segregation of duties exists between the front, middle and back office functions.

|                      |             | 20          | 23            |             |                 | 20          | )22         |              |
|----------------------|-------------|-------------|---------------|-------------|-----------------|-------------|-------------|--------------|
|                      | Foreign     | Foreign     | Off-balance   | Net foreign | Foreign         | Foreign     | Off-balance | Net foreign  |
|                      | currency    | currency    | sheet items   | currency    | currency assets | currency    | sheet items | currency     |
|                      | assets      | liabilities | Sileet itemis | exposure    | currency assets | liabilities | Sheet items | exposure     |
|                      |             |             |               | (Rupees i   | n '000)         |             |             |              |
|                      |             |             |               |             |                 |             |             |              |
| United States Dollar | 407,071,417 | 526,851,269 | 149,166,105   | 29,386,253  | 211,299,303     | 370,932,974 | 141,296,815 | (18,336,856) |
| Great Britain Pound  | 4,560,991   | 8,045,545   | 8,217,517     | 4,732,962   | 3,721,821       | 7,473,268   | 5,377,060   | 1,625,613    |
| Japanese Yen         | 5,270,516   | 1,265,119   | 2,990         | 4,008,387   | 4,506,162       | 1,566,256   | 109,675     | 3,049,581    |
| Euro                 | 11,881,678  | 14,678,082  | 5,639,911     | 2,843,507   | 11,856,401      | 22,030,243  | 14,029,417  | 3,855,575    |
| Other currencies     | 122,811,374 | 63,651,435  | 6,779,686     | 65,939,626  | 83,196,326      | 17,305,795  | 5,066,952   | 70,957,483   |
|                      | 551,595,977 | 614,491,450 | 169,806,209   | 106,910,735 | 314,580,013     | 419,308,536 | 165,879,919 | 61,151,396   |

|   | 202       | 3         | 202     | 2       |
|---|-----------|-----------|---------|---------|
|   | Banking   | Trading   | Banking | Trading |
|   | book      | book      | book    | book    |
| Impact of 1% change in foreign exchange rates                                   |           | (Rupees i | n '000) |         |
| <ul> <li>Profit and loss account</li> <li>Other comprehensive income</li> </ul> | -         | 39,378    | -       | 261,830 |
|   | 1,069,107 | -         | 611,514 | -       |

For the year ended December 31, 2023

### 47.2.2.3 Equity position Risk

Stock trading activities also raise risk which occurs resulting in negative fluctuations of daily stock prices specifically in those stocks which are held by the Bank, hence, deplete capital. The Bank's equity position is managed through limits imposed by regulator for both, overall investment and exposure in single scrip. Moreover, internal limits are set to possibly manage overall earnings in the form of placing of stop loss, VaR limits and/ or through diversification within the structure of overall equity position portfolio.

|   | 2023             | 3       | 2022      |         |  |
|---|------------------|---------|-----------|---------|--|
|   | Banking          | Trading | Banking   | Trading |  |
|   | book             | book    | book      | book    |  |
|   | (Rupees in '000) |         |           |         |  |
| Impact of 5% change in equity prices on |                  |         |           |         |  |
| - Profit and loss account               | -                | 3.966   | -         | 20.188  |  |
| - Other comprehensive income            | 3,912,948        | -       | 2,577,256 | -       |  |

### 47.2.2.4 Yield / Interest Rate Risk in the Banking Book (IRRBB)-Basel II Specific

Interest rate risk arises due to adverse movements in yield curve that is being monitored by ALCO with an objective to possibly limiting the potential adverse impact on the profitability of the Bank, which may result due to volatility of market interest rates and any mismatch or gaps in the amount of financial assets and financial liabilities in different maturity time bands. Bank assumes that the sources of IRR are based on following sub-risks.

- Re-pricing risk; arising from changes to the overall level of interest rates and inherent mismatches in the repricing term of banking book items.
- Yield curve risk; arising from a change in the relative level of interest rates for different tenors and changes in the slope or shape of the yield curve.
- Basis risk; arising from differences between the actual and expected interest margins on Banking book items over the implied cost of funds of those items.

|   | 202        | 3       | 2022       | 2       |
|---|------------|---------|------------|---------|
|   | Banking    | Trading | Banking    | Trading |
|   | book       | book    | book       | book    |
| Impact of 1% change in interest rates on  |            | (Rupees | in '000)   |         |
| <ul> <li>Profit and loss account</li> <li>Other comprehensive income</li> </ul> | -          | 402,100 | -          | 758,615 |
|   | 20,443,787 | -       | 17,740,339 | -       |

For the year ended December 31, 2023

|   |  |   |                                       |                | Expose                    | Exposed to Yield / Interest risk | est risk       |                |                 |             | 1                              |
|---|--|---|---------------------------------------|----------------|---------------------------|----------------------------------|----------------|----------------|-----------------|-------------|--------------------------------|
|   | Yield /                                |   | 0ver 1                                | Over 3         | Over 6                    | 0ver 1                           | Over 2         | Over 3         | Over 5          |             | Non-Interest                   |
|   | Interest                               | Upto 1                                    | to 3                                  | to 6           | Months to 1               | to 2                             | to 3           | to 5           | to 10           | Above       | bearing mancial<br>instrumonts |
|   | rate Total                             | Month                                     | Months                                | Months         | Year                      | Years                            | Years          | Years          | Years           | 10 Years    |                                |
| On-balance sheet financial instruments  |  |   |                                       |                | (Rup                      | -(Rupees in '000)-               |                |                |                 |             |                                |
| Assets  |  |   |                                       |                |                           |                                  |                |                |                 |             |                                |
| Cash and balances with treasury banks   | 4.0% 294,992,570                       | 47,429,232                                |                                       |                | •                         |                                  |                |                |                 | •           | 247,563,338                    |
|   | 10.7% 42,325,051                       |   | 3,376,854                             | 671,770        | 758,450                   |                                  |                |                |                 | •           | 33,508,579                     |
| tions   |  | ÷   |                                       | . •            | •                         |                                  |                |                |                 |             | 9,723                          |
|   | 19.8% 4,403,364,043                    | -   | 1,016,852,727                         | 405,941,151    | 1,046,346,810             | 125,302,736                      | 213,257,677    | 161,244,939    | 97,933,065      | 4,827,262   | 117,806,849                    |
|   | 14.9% 1,398,076,820                    |   | 400,820,608                           | 197,797,103    | 64,383,783                | 23,471,767                       | 41,855,723     | 44,435,433     | 58,092,119      | 60,544,803  | 108,003,089                    |
| Other assets 0  | 0.0% 226,424,116                       |   | •                                     |                |                           |                                  |                | •              |                 |             | 226,424,116                    |
| cial the second s | 6,557,613,037                          | 1,856,382,563 1,421,050,189               | 1,421,050,189                         | 604,410,024    | 1,111,489,043 148,774,503 | 148,774,503                      | 255,113,400    | 205,680,372    | 156,025,184     | 65,372,065  | 733,315,694                    |
|   | L                                      |   |                                       |                |                           |                                  |                |                |                 |             | 00000                          |
| Bulls payable 0<br>Borrowings 21  | 0.0% 68,000,448<br>20.7% 2,177,743,194 | -<br>2,087,823,897                        | -<br>39,830,834                       | -<br>7,640,293 | -<br>710,905              | -<br>1,073,314                   | -<br>1,066,201 | -<br>6,558,534 | -<br>33,017,995 | -<br>21,221 | 68,000,448<br>-                |
| Deposits and other accounts   | 12.3% 3,674,359,379                    | 1,755,991,811                             | 164,972,176                           | 205,025,317    | 211,301,760               | 20,390,959                       | 8,319,597      | 16,710,676     | 2,777,796       | •           | 1,288,869,287                  |
|   |  | •   | •                                     | •              | •                         | •                                | •              | •              | •               | •           |                                |
| Lease liability against right of use assets   | 9.8% 8,264,782                         | 972                                       | 4,534                                 | 31,018         | 160,978                   | 596,179                          | 1,095,456      | 1,759,513      | 4,127,708       | 488,424     |                                |
| Other liabilities   | - 338,025,095                          |   | •                                     | •              | •                         | •                                |                | •              |                 | •           | 338,025,095                    |
|   | 6,266,392,898                          | 3,843,816,680                             | 204,807,544                           | 212,696,628    | 212,173,643               | 22,060,452                       | 10,481,254     | 25,028,723     | 39,923,499      | 509,645     | 1,694,894,830                  |
| On-balance sheet gap  | 291,220,139                            | 291,220,139 (1,987,434,117) 1,216,242,645 | 1,216,242,645                         | 391,713,396    | 899,315,400 126,714,051   | 126,714,051                      | 244,632,146    | 180,651,649    | 116,101,685     | 64,862,420  | (961,579,136)                  |
| Off-balance sheet financial instruments   |  |   |                                       |                |                           |                                  |                |                |                 |             |                                |
| Documentary credits and short-term trade-related transactions   | 1.633.847.479                          |   |                                       |                |                           |                                  |                |                |                 |             | 1.633.847.479                  |
| Commitments in respect of:  | •                                      |   |                                       |                |                           |                                  |                |                |                 |             | •<br>•                         |
| - Forward foreign exchange contracts  | 169 806 209                            | 60 702 960                                | 87 931 586                            | 21 171 663     |                           |                                  |                |                |                 |             |                                |
|   |  |   | 000,100,10                            | 200,111,12     |                           |                                  |                |                |                 |             |                                |
| <ul> <li>Forward government securities transactions</li> </ul>  | (4,332,657)                            |   |                                       |                | (658)                     | •                                | •              | (2,908,182)    | (1, 423, 817)   | •           |                                |
| - Forward lending   | 44,432,555                             |   | •                                     | •              | •                         |                                  | •              | •              |                 | •           | 44,432,555                     |
| Commitments for acquisition of:   |  |   |                                       |                |                           |                                  |                |                |                 |             |                                |
| - fixed assets  | 1,129,442                              |   |                                       |                | •                         |                                  |                | •              |                 | •           | 1,129,442                      |
| - other commitments   |  |   |                                       |                |                           |                                  |                |                |                 |             |                                |
| Off-balance sheet gap   | 1,844,883,028                          | 60,702,960                                | 87,931,586                            | 21,171,663     | (658)                     | •                                | •              | (2,908,182)    | (1,423,817)     |             | 1,679,409,476                  |
| Total Vield / Interect Risk Sensitivity Gan   |  | (1 926 731 157) 1 304 174 231             | 1 304 174 231                         | 412 885 059    | 899 314 742 126 714 051   | 126 714 051                      | 244 632 146    | 177 743 467    | 114 677 868     | 64 862 420  | 717 830 340                    |
|   |  | 1   | · · · · · · · · · · · · · · · · · · · |                |                           |                                  |                |                |                 |             |                                |

47.2.2.5 Mismatch of Interest Rate Sensitive Assets and Liabilities

For the year ended December 31, 2023

|  |           |   |   |                           |                  |                         | 2022                             |             |                 |                 |                 |                           |
|--|-----------|---|---|---------------------------|------------------|-------------------------|----------------------------------|-------------|-----------------|-----------------|-----------------|---------------------------|
|  | Effective | I                                       |   |                           |                  | Expos                   | Exposed to Yield / Interest risk | st risk     |                 |                 |                 | Man interest              |
|  | Yield /   | l                                       |   | Over 1                    | Over 3           | Over 6                  | Over 1                           | Over 2      | Over 3          | Over 5          |                 | hearing financial         |
|  | Interest  |   | Upto 1                                      | to 3                      | to 6             | Months to 1             | to 2                             | to 3        | to 5            | to 10           | Above           | instruments               |
|  | rate      | Total                                   | Month                                       | Months                    | Months           | Year                    | Years                            | Years       | Years           | Years           | 10 Y ears       |                           |
| On-balance sheet financial instruments                         |           |   |   |                           |                  | (Ru                     | (Rupees in '000)                 | (           |                 |                 |                 |                           |
| Assets   |           |   |   |                           |                  |                         |                                  |             |                 |                 |                 |                           |
| Cash and balances with treasury banks                          | 1.6%      | 229,910,949                             | 19,349,334                                  |                           |                  |                         |                                  |             |                 |                 |                 | 210,561,615               |
| Balances with other banks                                      | 5.5%      | 18,593,800                              | 3,235,004                                   | 1,613,059                 | 556,760          | 797,970                 |                                  |             |                 |                 |                 | 12,391,007                |
| Lendings to financial institutions                             | 16.2%     | 31,272,467                              | 31,262,744                                  |                           |                  |                         |                                  |             |                 |                 |                 | 9,723                     |
| Investments  | 13.2%     | 13.2% 3,477,353,874                     |   | 1,495,013,190             | 544,869,800      | 198,775,210 121,415,872 | 121,415,872                      | 114,581,645 | 175,991,374     | 115,774,778     | 7,150,694       | 82,430,225                |
| Advances<br>Other assets                                       | 0.0%      | 10.4% 1,230,521,804<br>0.0% 126.996.148 | 324,286,274                                 | 280,091,474               | 1/3,/44,248<br>- | 165,864,406<br>-        | 25,/30,493                       | 43,725,218  | 66,856,032<br>- | 53,927,228<br>- | 31,850,855<br>- | 64,445,576<br>126.996.148 |
|  |           | 5,114,649,042                           | 999,484,442                                 | 999,484,442 1,776,717,723 | 719,170,808      | 365,437,586 147,146,365 | 147,146,365                      | 158,306,863 | 242,847,406     | 169,702,006     | 39,001,549      | 496,834,294               |
| Liabilities  | I         |   |   |                           |                  |                         |                                  |             |                 |                 |                 |                           |
| Bills payable  | 0.0%      | 55,268,019                              |   |                           |                  |                         |                                  |             |                 |                 |                 | 55,268,019                |
| Borrowings   | 15.8%     | 15.8% 1,940,485,787                     | 1,386,993,999                               | 481,134,339               | 24,758,723       | 4,359,766               | 3,941,769                        | 4,278,460   | 12,396,285      | 22,578,300      | 44,146          |                           |
| Deposits and other accounts                                    | 7.9%      | 2,666,184,360                           | 1,693,194,904                               | 56,331,841                | 143,645,001      | 62,752,364              | 87,857,931                       | 21,560,944  | 14,583,213      | 1,997,543       |                 | 584,260,619               |
| Lease liability against right of use assets                    | 10.4%     | 8,267,949                               | 50  | 21,308                    | 60,618           | 179,606                 | 416,971                          | 1,016,832   | 1,904,041       | 2,978,296       | 1,690,227       |                           |
| Other liabilities  | 0.0%      | 266,726,818                             |   |                           |                  |                         |                                  |             |                 |                 |                 | 266,726,818               |
|  | 7         | 4,936,932,933                           | 3,080,188,953                               | 537,487,488               | 168,464,342      | 67,291,736              | 92,216,671                       | 26,856,236  | 28,883,539      | 27,554,139      | 1,734,373       | 906,255,456               |
| On-balance sheet gap   |           | 177,716,109 (                           | (2,080,704,511)                             | 1,239,230,235             | 550,706,466      | 298,145,850             | 54,929,695                       | 131,450,627 | 213,963,867     | 142,147,867     | 37,267,176      | (409,421,163)             |
| Off-balance sheet financial instruments                        |           |   |   |                           |                  |                         |                                  |             |                 |                 |                 |                           |
| Documentary credits and short-term trade-related transactions  | ·         | 1,696,635,726                           |   |                           |                  |                         |                                  |             |                 |                 |                 | 1,696,635,726             |
| Commitments in respect of:                                     |           |   |   |                           |                  |                         |                                  |             |                 |                 |                 |                           |
| <ul> <li>forward foreign exchange contracts</li> </ul>         |           | 165,879,918                             | 78,713,612                                  | 62,008,252                | 25,158,054       |                         |                                  |             |                 |                 |                 |                           |
| <ul> <li>forward government securities transactions</li> </ul> |           | (32,591,580)                            | (32,591,580)                                |                           |                  | •                       |                                  |             |                 |                 |                 |                           |
| - Forward lending  |           | 50,363,949                              |   |                           |                  |                         |                                  |             |                 |                 |                 | 50,363,949                |
| commuments for acquisition of:<br>- fixed assets               |           | 798.234                                 |   |                           |                  |                         |                                  |             |                 |                 |                 | 798.234                   |
| - other commitments  |           |   |   |                           |                  |                         |                                  |             |                 |                 |                 |                           |
| Off-balance sheet gap  | 1.1       | 1,881,086,247                           | 46,122,032                                  | 62,008,252                | 25,158,054       | ·                       |                                  |             |                 |                 |                 | 1,747,797,909             |
| Total Yield / Interest Risk Sensitivity Gap                    |           | <u>)</u>                                | (2,034,582,479) 1,301,238,487               | 1,301,238,487             | 575,864,520      | 298,145,850             | 54,929,695                       | 131,450,627 | 213,963,867     | 142,147,867     | 37,267,176      | 1,338,376,746             |
| Cumulative Yield / Interest Risk Sensitivity Gap               |           |   | (2,034,582,479) (733,343,992) (157,479,473) | (733,343,992)             | (157,479,473)    | 140,666,377 195,596,073 | 195,596,073                      | 327,046,700 | 541,010,567     | 683,158,434     | 720,425,610     | 720,425,610 2,058,802,356 |

For the year ended December 31, 2023

| 47.2.2.6 Reconciliation of Financial Assets & Liab                        | ilities with Total Assets & Liabilities | 2023<br>(Rupees | 2022<br>in '000) |
|---|---|-----------------|------------------|
| Total Financial Assets as per note 47<br>Add: Non-Financial Assets        | .2.2.5                                  | 6,557,613,037   | 5,114,649,042    |
| Fixed Assets  |   | 56,974,417      | 57 105 940       |
|   |   | · · ·           | 57,105,842       |
| Intangible Assets   |   | 1,510,061       | 1,388,947        |
| Right of Use Assets   |   | 6,934,471       | 6,708,404        |
| Deferred Tax Assets   |   | -               | 22,299,403       |
| Other Assets  |   | 29,675,452      | 38,272,908       |
|   |   | 95,094,401      | 125,775,504      |
| Total assets as per statement of final                                    | ncial position                          | 6,652,707,438   | 5,240,424,546    |
| Total Financial Liabilities as per note<br>Add: Non-Financial Liabilities | 47.2.2.5                                | 6,266,392,898   | 4,936,932,933    |
| Deferred Tax Liabilities  |   | 720,183         |                  |
| Other Liabilities   |   | 2,838,764       | 2,643,854        |
| Total liabilities as per statement of find                                | nancial position                        | 6,269,951,845   | 4,939,576,787    |

## 47.2.3 Operational Risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. This definition includes legal risk but excludes strategic and reputational risks. For effective implementation, bank has comprehensive Operational Risk Management (ORM) Framework and procedure documents. These documents provide guidance for setting up operational risk strategy of the Bank, selection and adoption of risk and loss measurement tools, reporting, and establishment of operational risk management processes.

Operational risks are a core component of doing business arising from the day-to-day operational activities of the Bank including launching of new products and services by the bank. Bank realizes that operational risks cannot be fully mitigated, it therefore, determines an appropriate balance between accepting potential losses and incurring costs of mitigation.

Further, the Bank has adopted an Operational Risk Management Policy Framework and Operational Risk Appetite are approved by the Board in-line with Basel framework and Bank's policy, respectively. Furthermore, Bank has rolled-out Operational Loss Data Collection Mechanism whereby field functionaries and Groups/Divisions at head office are responsible to report operational losses under their jurisdictions on immediate basis. Operational loss events are reviewed and appropriate corrective measures are taken on an ongoing basis. Risk Evaluation exercise is carried out for new products, processes and systems as per the ORM procedures document of the bank.

The Bank also conducts root cause analysis of major Operational Risk Incidents covering key control lapses and accordingly suggests recommendations & mitigations. As per Basel regulatory framework, the Bank calculates capital charge for its operational risk using Basic Indicator Approach. This approach is considered most suitable in view of the business model of the bank which relies on an extensive network of branches to offer banking services to its customers.

Moreover, the Bank closely monitored overall bank's operational environment and undertook required actions to ensure the safety and security of Bank staff, assets and maintenance of service to its customers. The Bank continued to take measures to ensure maintenance of their service levels and resolved customer complaints to meet the expectations of its stakeholders.

## NOTES TO AND FORMING PART OF THE UNCONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2023

The Bank's operations stayed highly resilient and the Bank deployed all necessary measures for the health and safety of its employees to prevent them from any unwarranted situation.

#### 47.2.4 Information Security Risk

Cyber Security is one of our top priority risks. Considering extensive customer base and increasing digital footprint, mechanism has been devised for up scaling of technology infrastructure and related channels from information security standpoint. Further, due to evolving cyber threat landscape, the Bank has taken appropriate actions to monitor and respond to cybersecurity risks and adopted a heightened state of cybersecurity. We are living in the highly technology dependent environment, where most of the business functions are performed with information technology for storing, processing and sharing of information. The information "assets" that are being used to store, process and transmit the information, face various types of threats. If threats get materialized and are able to exploit the vulnerabilities (weaknesses) present in these information assets, the confidentiality, integrity and availability of information get compromised. In order to mitigate the risks, certain controls and countermeasures need to be assessed and implemented. The Bank has devised a governance mechanism to manage related risks through development of Policies & Frameworks, and deployed security tools to ensure adequate implementation of internal controls and monitoring of security threats within technology infrastructure.

As first line of defense, the Business groups have primary responsibility for identifying, measuring, and controlling the risks within their areas of accountability. Our staff of Information Security Division (ISD) is second line of defense against any cyber risks. Therefore, the Bank regularly assesses the information security controls and undertakes employees' awareness and trainings. The Bank works with its key technology partners to ensure that potentially vulnerable systems are identified and appropriate fixes & controls are implemented to secure the systems. The Bank is actively communicating with its customers on interacting with the Bank in a secure manner through its full suite of channels including online and digital banking.

Over the span of last two years, the Bank has taken various initiatives to uplift the cyber security controls. The management is cognizant of the fact that cyber security is a top priority risk and the Bank is taking appropriate steps to monitor and respond to it. The Information Security Division (ISD) has been reorganized in 2022 with introduction of new technical roles of IS Security Operations & Threat Management, Network & Infrastructure Security, and Application & Database Security; in addition to the management roles of IS Governance & Compliance, IS Program Management, and IS Risk Management. The unit (ISD) works under the supervision of Chief Information Security Officer (CISO). Numerous steps have been taken by the Bank to identify cyber security weaknesses of systems & infrastructure. Several controls are in place including but not limited to 24/7 SOC, 2FA authentication of VPN connections, Kaspersky EPP and KATA XDR, IBM QRadar SIEM upgrade, Guardium for Database security, Resilient for IR playbooks etc. in line with the action plan outlined in the Bank's cyber security management framework. In addition to these, numerous other initiatives and projects are in line for further enhancement of bank's cyber security for years 2024 and 2025.

#### 47.2.5 Enterprise-wide Risk

In addition to the above mentioned risks, the Bank has a structure to identify other Pillar II material risks on periodic basis. The source of these reports includes, but not limited to, the Internal Capital Adequacy and Assessment Process (ICAAP), which takes into account risks over and above those which directly occur as a result of daily business and operations of the Bank. These risks include Concentration Risk, Interest Rate Risk in Banking Book (IRRBB), Increase in NPL Categories, Reputational Risk, Strategic Risk, etc.

Moreover, all those brewing risks that are material and arise within the Bank or due to inherent behavior of country's market and economic conditions, whether in isolation or in combination are addressed under the Bank-wide Recovery Plan. These risks are monitored on certain frequency and mitigating actions are taken as and when deemed necessary.

## NOTES TO AND FORMING PART OF THE UNCONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2023

Bank's Stress-testing framework, comprises of tools, to deliver a timely assessment of the resilience of the Bank's capital under stressed conditions to the senior management. It ranges from simple sensitivity analysis to sophisticated stress testing methods to capture the abnormal movement of market and economic indicators and to translate such scenarios into projections of Bank's profitability, liquidity and capital planning.

This framework paves the way to a quantitative, forward-looking assessment of capital adequacy (movement/ level of Capital Adequacy Ratio (CAR) of the Bank) to provide an indication of how much capital might be needed to absorb any expected and any unforeseen losses. It helps in identifying potential vulnerabilities within the Bank and assessing solvency by applying plausible/ past adverse scenarios under extreme conditions.

#### 47.2.6 Liquidity Risk

Liquidity risk is the risk of loss to a bank arising from its inability to meet obligations as they fall due or to fund assets, without incurring unacceptable costs or losses. More simply, liquidity risk is the possibility that a bank will be unable to meet its financial commitment to a customer, creditor, or investor when due, in a timely and cost-effective manner.

To mitigate this risk, Bank has arranged diversified funding sources, manages specific assets with liquidity in mind and monitors liquidity on daily basis. In addition, the Bank maintains statutory deposits with central Banks inside and outside Pakistan. The purpose of liquidity management is to ensure that there are sufficient cash flows to meet all of the Bank's liabilities when due, under both normal and stressed conditions without incurring unacceptable losses, as well as to capitalize on opportunities for business expansion and profitability. This includes the Bank's ability to meet deposit withdrawals either on demand or at contractual maturity, to repay borrowings as they mature and to make new loans and investments, as opportunities arise.

Asset and Liability Committee (ALCO) is responsible for ensuring that the Bank has adequate liquidity and monitors liquidity gaps, to execute this responsibility. Mandatory as well as optional stress testing and ratio based liquidity assessments are performed to proactively identify and manage liquidity position, needs/ requirements. Bank has various limits/ ratios, triggers and management actions in place to monitor and mitigate liquidity risk. The Bank calculates and monitors, on regular basis, Basel-III Liquidity standards (includes LCR, NSFR and LMTs), liquidity ratios as per SBP parameters besides other internal liquidity measures.

2023

|  | Total         | Upto 1 Day                | Over 1 to 7<br>days     | Over 7 to 14<br>days | Over 7 to 14 Over 14 days<br>days to 1 Month | Over 1 to 2<br>Months | Over 2 to 3<br>Months               | Over 3 to 6<br>Months    | Over 6 to 9<br>Months | Over 9<br>months to 1<br>year  | Over 1 to 2<br>years | Over 2 to 3<br>years    | Over 3 to 5<br>Years | Over 5<br>Years |
|--|---------------|---------------------------|-------------------------|----------------------|--|-----------------------|-------------------------------------|--------------------------|-----------------------|--|----------------------|-------------------------|----------------------|-----------------|
|  |               |                           |                         |                      |  |                       | kupees III 'UUU'                    | (nr                      |                       |  |                      |                         |                      |                 |
| Assets   |               |                           |                         |                      |  |                       |                                     |                          |                       |  |                      |                         |                      |                 |
| Cash and balances with treasury banks                        | 294,992,570   | 291,655,620               | 931,810                 |                      | 2,405,140                                    | •                     | •                                   | •                        |                       | •  |                      |                         |                      | •               |
| Balances with other banks                                    | 42,325,051    | 33,523,864                | •                       | 65,010               | 3,929,103                                    | 3,376,854             | •                                   | 671,770                  | 758,450               |  |                      |                         |                      |                 |
| Lending to financial institutions                            | 192,430,437   | 9,723                     | 192,420,714             |                      |  |                       | •                                   | •                        |                       |  |                      | •                       | •                    |                 |
| Investments  | 4,403,364,043 | 3,948,387                 | 63,237                  | 4,454,974            | 491,810                                      | 642,639               | 36,458,908                          | 46,232,793               | 575,275,570           | 1,009,545,853  | 1,304,643,492        | 489,322,140 649,752,188 |                      | 282,532,052     |
| Advances   | 1,398,076,820 | 308,653,867               | 12,914,449              | 29,826,563           | 81,084,497                                   | 104,759,660           | 56,183,865 127,744,876              | 127,744,876              | 57,342,172            | 41,316,814   | 74,813,740           | 65,861,729              | 153,261,454          | 284,313,134     |
| Fixed assets   | 56,974,417    | •                         | •                       |                      |  |                       | •                                   | •                        |                       | 709,153  | 2,332,578            | 709,154                 | 1,242,084            | 51,981,448      |
| Intangible assets  | 1,510,061     | •                         | •                       |                      |  |                       | •                                   | •                        |                       | 503,354  | 503,354              | 503,353                 |                      |                 |
| Right of Use Assets  | 6,934,471     | •                         | •                       |                      | 274  | 1,017                 | 2,112                               | 26,771                   | 67,685                | 74,683   | 458,539              | 1,022,070               | 1,370,768            | 3,910,552       |
| Deferred tax assets  | •             | •                         | •                       |                      |  |                       | •                                   | •                        |                       |  |                      |                         |                      |                 |
| Other assets   | 256,099,568   | 76,936,551                | •                       |                      |  | 53,035,357            | 53,434,573                          | 33,961,677               | 6,476,723             | 6,476,723  | 22,369,643           | 757,405                 | 1,136,107            | 1,514,809       |
|  | 6,652,707,438 | 714,728,012               | 714,728,012 206,330,210 | 34,346,547           | 87,910,824                                   | 161,815,527           | 146,079,458                         | 208,637,887              | 639,920,600           | 87,910,824 161,815,527 146,079,458 208,637,887 639,220,500 1,058,626,580 1,405,121,346 558,175,851 806,762,601 624,251,995 | 1,405,121,346        | 558,175,851             | 806,762,601          | 524,251,995     |
| Liabilities  |               |                           |                         |                      |  |                       |                                     |                          |                       |  |                      |                         |                      |                 |
| Bills payable  | 68,000,448    | 68,000,448                | •                       |                      | •  | •                     | •                                   | •                        | •                     | •  | •                    | •                       | •                    |                 |
| Borrowings   | 2,177,743,194 | 19,330,975                | 515,918,633             | 688,152,390          | 864,421,899                                  | 9,640,838             | 30,189,996                          | 7,640,293                | 620,036               | 90,869   | 1,073,314            | 1,066,201               | 6,558,534            | 33,039,216      |
| Deposits and other accounts                                  | 3,674,359,379 | 2,921,419,139             | 34,960,358              | 16,717,829           | 74,090,370                                   | 93,681,799            | 70,148,129                          | 207,889,752              | 153,452,035           | 53,798,779   | 20,389,267           | 8,323,449               | 16,710,676           | 2,777,797       |
| Liabilities against assets subject<br>to right of use assets | 8,264,782     | 609                       |                         |                      | 363  | 1,697                 | 2,837                               | 31,018                   | 76,618                | 84,360   | 596,179              | 1,095,456               | 1,759,513            | 4,616,132       |
| Deferred tax liabilities                                     | 720,183       |                           |                         |                      |  |                       |                                     |                          |                       |  |                      |                         | 720,183              |                 |
| Other liabilities  | 340,863,859   | 204,718,140               | 1,347,596               | 1,141,953            | 1,066,834                                    | 6,560,557             | 6,145,977                           | 36,083,856               | 2,354,662             | 2,354,662  | 26,230,647           | 10,936,240              | 21,215,571           | 20,707,164      |
|  | 6,269,951,845 | 3,213,469,311 552,226,587 | 552,226,587             | 706,012,172          | 939,579,466 109,884,891                      | 109,884,891           | 106,486,939 251,644,919 156,503,351 | 251,644,919              | 156,503,351           | 56,328,670   | 48,289,407           | 21,421,346              | 46,964,477           | 61,140,309      |
| Net assets   | 382,755,593   | (2,498,741,299)           | (345,896,377)           | (671,665,625)        | (851,668,642)                                | 51,930,636            | 39,592,519                          | (43,007,032) 483,417,249 |                       | 1,002,297,910  | 1,356,831,939        | 536,754,505             | 759,798,124          | 563,111,686     |
| Share capital  | 21.275.131    |                           |                         |                      |  |                       |                                     |                          |                       |  |                      |                         |                      |                 |
|  |               |                           |                         |                      |  |                       |                                     |                          |                       |  |                      |                         |                      |                 |
| Keserves   | 79,071,471    |                           |                         |                      |  |                       |                                     |                          |                       |  |                      |                         |                      |                 |
| Unappropriated profit  | 218,754,398   |                           |                         |                      |  |                       |                                     |                          |                       |  |                      |                         |                      |                 |
| Surplus on revaluation of assets                             | 63,654,593    |                           |                         |                      |  |                       |                                     |                          |                       |  |                      |                         |                      |                 |
|  | 382,755,593   |                           |                         |                      |  |                       |                                     |                          |                       |  |                      |                         |                      |                 |
|  |               |                           |                         |                      |  |                       |                                     |                          |                       |  |                      |                         |                      |                 |

NOTES TO AND FORMING PART OF THE UNCONSOLIDATED FINANCIAL STATEMENTS

**Financial Statements** 

Strategic Overview

For the year ended December 31, 2023

### NOTES TO AND FORMING PART OF THE UNCONSOLIDATED FINANCIAL STATEMENTS For the year ended December 31, 2023

52,417,085 3,684,462 1.376.342 498, 341, 625 22,622,447 1,997,542 4,668,523 18,801,860 48,090,372 450,251,253 Over 5 257,219,533 183,644,203 Years 458,210,559 19,220,510 48,104,049 Over 2 to 3 Over 3 to 5 1,550,294 1.032,256 609,581,619 12,396,285 561,477,570 1,305,721 22,299,403 14,583,213 1.904.041 125,183,386 Years 4,278,460 9,893,832 1,016,832 64,102,093 844.718 688,171 823,787,445 21,567,400 756,921,831 767,649 462,983 36,756,524 787,030,921 years 24,159,069 116,374,282 70,627,513 3,941,769 87,856,473 586,239,858 599.374.146 374,173 702,614,140 Over 1 to 2 1,847,737 462,982 29,927,589 416,971 years Over 6 to 9 Over 9 months 24,009.704 61,478,106 1.555.796 2,099,748 2,106,131 177.535.218 767,650 462,982 9,694,451 109,374 217,864,899 74,851 241,874,603 . . year to J 66,796,248 1,555,796 2,260,017 2,106,131 47,552,435 797,970 104,470 70,232 398,517,150 467,771,634 43.116.055 420,219,199 Months . . . Over 3 to 6 28,281,344 196,707,645 18.014.774 358, 166, 624 24,758,723 60,618 161,458,979 556,760 221,684,778 117,851,616 58,696 43,606,960 Months . . Over 2 to 3 11,393,698 19,816,294 148,532,685 20,960,861 (90,346,606) 281,914,444 946,890 406.585.250 35,453,086 462,802,131 443 379,212,219 180,887,687 Months 611 . Rupees in . . 11,407,909 Over 1 to 2 666,169 66,304,945 288,865,613 332,601,654 35,181,791 20,865 186.814.863 35,063,581 16,055 Months . . Over 7 to 14 Over 14 days 31,684 3,740,930 41,934,580 48,190,007 89,432,643 475,809,616 50 (517,083,986) to 1 Month 1,383,223 1.131.200 74 565,273,993 . 6,202,665 (5,293,699) 16,024,235 15,104,734 10.535 21.317.934 53,880 2,084,677 13,107,471 778,207 . days Over 1 to 7 13,465 (893,508,785) 2,036,159 3.022.008 4,058,283 40,498,987 29,194,099 934,007,772 898,000 30,484,537 904,800,208 . . days 181,510 1,659,376,288) 12,404,772 5,642,931 395,617,066 40,601,665 9,723 681,905,883 55,268,019 2,143,888,138 141,944,504 2,341,282,171 227,629,726 . Day Upto , 55,268,019 172,511,676 229,910,949 18,593,800 ,230,521,804 57,105,842 1,388,947 6,708,404 22,299,403 ,940,485,787 ,666,184,360 8,267,949 269,370,672 .939.576.787 300,847,759 64,144,050 300,847,759 31,272,467 3,477,353,874 65,269,056 5,240,424,546 21,275,131 42,916,902 Total Cash and balances with treasury banks -iabilities against assets subject Surplus on revaluation of assets -ending to financial institutions Deposits and other accounts Balances with other banks to right of use assets Jnappropriated profit Deferred tax assets Right of Use Assets ntangible assets Other liabilities Fixed assets Share capital Other assets Bills payable Borrowings nvestments Net assets Advances -iabilities Reserves Assets

- NATIONAL BANK OF PAKISTAN

2022

2023

| NBP ANNUAI | L REPORT | 2023 - |
|------------|----------|--------|
|------------|----------|--------|

|   | Total         | Upto 1 Month    | Over 1 to 3<br>Months | Over 3 to 6<br>Months | Over 6 Months<br>to 1 Year | Over 1 to 2<br>Years      | Over 2 to 3<br>Years | Over 3 to 5<br>Years | Over 5 to 10<br>Years | Above 10<br>Years |
|---|---------------|-----------------|-----------------------|-----------------------|----------------------------|---------------------------|----------------------|----------------------|-----------------------|-------------------|
|   |               |                 |                       |                       | (Rupees in '000)           | (                         |                      |                      |                       |                   |
| Assets  |               |                 |                       |                       |                            |                           |                      |                      |                       |                   |
| Cash and balances with treasury banks                     | 294,992,570   | 186,697,470     | 4,459,436             | 51,917,832            | 51,917,832                 |                           |                      |                      | •                     |                   |
| Balances with other banks                                 | 42,325,051    | 37,517,977      | 3,376,854             | 671,770               | 758,450                    |                           |                      |                      |                       |                   |
| Lending to financial institutions                         | 192,430,437   | 192,430,437     |                       |                       |                            |                           |                      |                      |                       |                   |
| Investments   | 4,403,364,043 | 8,958,408       | 37,101,548            | 46,232,793            | 1,584,821,422              | 1,304,643,492             | 489,322,140          | 649,752,188          | 273,727,499           | 8,804,553         |
| Advances  | 1,398,076,820 | 353,457,485     | 257,947,258           | 117,692,500           | 90,730,630                 | 74,812,630                | 65,861,729           | 153,261,454          | 208,090,803           | 76,222,331        |
| Fixed assets  | 56,974,417    | •               | •                     |                       | 709,154                    | 2,332,578                 | 709,154              | 1,242,084            |                       | 51,981,447        |
| Intangible assets   | 1,510,061     | •               |                       |                       | 503,354                    | 503,354                   | 503,353              |                      |                       |                   |
| Right of Use Assets                                       | 6,934,471     | 275             | 3,128                 | 26,771                | 142,368                    | 458,539                   | 1,022,070            | 1,370,768            | 3,475,902             | 434,650           |
| Deferred tax assets                                       | •             |                 |                       |                       |                            |                           |                      |                      |                       |                   |
| Other assets  | 256,099,568   | 173,126,273     | 23,310,926            | 20,930,958            | 12,953,447                 | 22,369,643                | 757,405              | 1,136,107            | 1,514,809             |                   |
|   | 6,652,707,438 | 952,188,325     | 326,199,150           | 237,472,624           | 1,742,536,657              | 1,405,120,236 558,175,851 |                      | 806,762,601          | 486,809,013           | 137,442,981       |
| Liabilities   |               |                 |                       |                       |                            |                           |                      |                      |                       |                   |
| Bills payable   | 68,000,448    | 43,326,759      | 644,310               | 8,009,793             | 8,009,793                  | 8,009,793                 |                      |                      |                       |                   |
| Borrowings  | 2,177,743,194 | 2,087,823,897   | 39,830,834            | 7,640,293             | 710,905                    | 1,073,314                 | 1,066,201            | 6,558,534            | 33,017,995            | 21,221            |
| Deposits and other accounts                               | 3,674,359,379 | 756,498,447     | 212,075,045           | 641,470,099           | 655,458,958                | 473,941,147               | 461,875,330          | 470,262,556          | 2,777,797             |                   |
| Liabilities against assets subject to right of use assets | 8,264,782     | 972             | 4,534                 | 31,018                | 160,978                    | 596,179                   | 1,095,456            | 1,759,513            | 4,127,708             | 488,424           |
| Deferred tax liabilities                                  | 720,183       |                 |                       |                       |                            |                           |                      | 720,183              |                       |                   |
| Other liabilities   | 340,863,859   | 174,072,935     | 39,534,742            | 43,457,236            | 4,709,324                  | 26,230,647                | 10,936,240           | 21,215,571           | 10,353,582            | 10,353,582        |
|   | 6,269,951,845 | 3,061,723,010   | 292,089,465           | 700,608,439           | 669,049,958                | 509,851,080               | 474,973,227          | 500,516,357          | 50,277,082            | 10,863,227        |
| Net assets  | 382,755,593   | (2,109,534,685) | 34,109,685            | (463,135,815)         | 1,073,486,699              | 895,269,156               | 83,202,624           | 306,246,244          | 436,531,931           | 126,579,754       |
|   |               |                 |                       |                       |                            |                           |                      |                      |                       |                   |
| Share capital   | 21,275,131    |                 |                       |                       |                            |                           |                      |                      |                       |                   |
| Reserves  | 79,071,471    |                 |                       |                       |                            |                           |                      |                      |                       |                   |
| Unappropriated profit                                     | 218,754,398   |                 |                       |                       |                            |                           |                      |                      |                       |                   |
| Surplus/(Deficit) on revaluation of assets                | 63,654,593    |                 |                       |                       |                            |                           |                      |                      |                       |                   |
|   | 382,755,593   |                 |                       |                       |                            |                           |                      |                      |                       |                   |

NOTES TO AND FORMING PART OF THE UNCONSOLIDATED FINANCIAL STATEMENTS For the year ended December 31, 2023

## NOTES TO AND FORMING PART OF THE UNCONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2023

|   |               |                 |                       |                       | 2022                       |                      |                      |                      |                       |                   |
|---|---------------|-----------------|-----------------------|-----------------------|----------------------------|----------------------|----------------------|----------------------|-----------------------|-------------------|
|   | Total         | Upto 1 Month    | Over 1 to 3<br>Months | Over 3 to 6<br>Months | Over 6 Months<br>to 1 Year | Over 1 to 2<br>Years | Over 2 to 3<br>Years | Over 3 to 5<br>Years | Over 5 to 10<br>Years | Above 10<br>Years |
|   |               |                 |                       |                       | (Rupees in '000)           |                      |                      |                      |                       |                   |
| Assets  |               |                 |                       |                       |                            |                      |                      |                      |                       |                   |
| Cash and balances with treasury banks                     | 229,910,949   | 151,412,679     | 3,232,446             | 36,991,996            | 36,991,996                 | 1,281,832            |                      |                      |                       |                   |
| Balances with other banks                                 | 18,593,800    | 15,626,010      | 1,613,060             | 556,760               | 797,970                    |                      |                      |                      |                       |                   |
| Lending to financial institutions                         | 31,272,467    | 31,272,467      |                       |                       |                            |                      |                      |                      |                       |                   |
| Investments   | 3,477,353,874 | 25,935,822      | 646,326,512           | 220,062,209           | 574,235,660                | 593,544,604          | 741,081,570          | 419,894,119          | 245,443,901           | 10,829,477        |
| Advances  | 1,230,521,804 | 386,088,982     | 171,501,123           | 110,076,664           | 119,302,841                | 70,627,513           | 64,097,093           | 125,183,386          | 119,244,206           | 64,399,996        |
| Fixed assets  | 57,105,842    |                 |                       |                       | 767,650                    | 1,847,737            | 767,650              | 1,305,721            |                       | 52,417,084        |
| Intangible assets   | 1,388,947     |                 |                       |                       | 462,982                    | 462,982              | 462,983              |                      |                       |                   |
| Right of Use Assets                                       | 6,708,404     | 74              | 16,666                | 58,696                | 179,321                    | 374,173              | 844,718              | 1,550,294            | 2,488,455             | 1,196,007         |
| Deferred tax assets                                       | 22,299,403    |                 |                       |                       |                            |                      |                      | 22,299,403           |                       |                   |
| Other assets  | 165,269,056   | 92,127,955      | 25,970,588            | 11,034,563            | 3,111,593                  | 29,927,589           | 688,171              | 1,032,256            | 1,376,341             |                   |
|   | 5,240,424,546 | 702,463,989     | 848,660,395           | 378,780,888           | 735,850,013                | 698,066,430          | 807,942,185          | 571,265,179          | 368,552,903           | 128,842,564       |
| Liabilities   |               |                 |                       |                       |                            |                      |                      |                      |                       |                   |
| Bills payable   | 55,268,019    | 29,855,579      | 1,335,761             | 863,023               | 11,606,828                 | 11,606,828           |                      |                      |                       |                   |
| Borrowings  | 1,940,485,787 | 1,386,993,998   | 481,134,339           | 24,758,723            | 4,359,766                  | 3,941,769            | 4,278,460            | 12,396,285           | 22,578,300            | 44,147            |
| Deposits and other accounts                               | 2,666,184,360 | 435,347,090     | 123,011,308           | 157,260,028           | 498,836,184                | 529,764,847          | 463,475,774          | 456,491,587          | 1,997,542             |                   |
| Liabilities against assets subject to right of use assets | 8,267,949     | 50              | 21,308                | 60,618                | 179,606                    | 416,971              | 1,016,832            | 1,904,041            | 2,978,296             | 1,690,227         |
| Other liabilities   | 269,370,672   | 121,891,913     | 39,167,193            | 32,024,033            | 4,212,262                  | 24,159,069           | 9,893,832            | 19,220,510           | 9,400,930             | 9,400,930         |
|   | 4,939,576,787 | 1,974,088,630   | 644,669,909           | 214,966,425           | 519,194,646                | 569,889,484          | 478,664,898          | 490,012,423          | 36,955,068            | 11,135,304        |
| Net assets  | 300,847,759   | (1,271,624,641) | 203,990,486           | 163,814,463           | 216,655,367                | 128,176,946          | 329,277,287          | 81,252,756           | 331,597,835           | 117,707,260       |
| Share capital   | 21,275,131    |                 |                       |                       |                            |                      |                      |                      |                       |                   |
| Reserves  | 64,144,050    |                 |                       |                       |                            |                      |                      |                      |                       |                   |
| Unappropriated profit                                     | 172,511,676   |                 |                       |                       |                            |                      |                      |                      |                       |                   |
| Surplus/(Deficit) on revaluation of assets                | 42,916,902    |                 |                       |                       |                            |                      |                      |                      |                       |                   |
|   | 300,847,759   |                 |                       |                       |                            |                      |                      |                      |                       |                   |
|   |               |                 |                       |                       |                            |                      |                      |                      |                       |                   |

## NOTES TO AND FORMING PART OF THE UNCONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2023

#### 47.2.7 Derivative Risk

A derivative is a contract that derives its value from the performance of an underlying asset which can be an index, interest rate, commodity price, security price, FX rate etc. Derivatives include forwards, futures, swaps, options etc. In Pakistan, futures and forwards are most commonly traded derivatives.

Currently, the Bank is not an active participant in the Pakistan derivatives market as it does not hold an Authorized Derivative Dealer (ADD) license to perform derivative transactions. Once acquired, the Bank will carry out transactions that are permitted under the Financial Derivatives Business Regulations issued by SBP, which may include Interest rate swaps, forward rate agreements, foreign currency options, etc.

Moreover, the Bank may also offer other over the counter derivative products to satisfy customer requirements, specific approval of which will be sought from the SBP on a transaction by transaction basis.

#### 48. GENERAL

- **48.1** Comparative information has been re-classified, re-arranged or additionally incorporated in these unconsolidated financial statements, wherever necessary, to facilitate comparison and better presentation. No significant reclassifications have been made during the current year.
- **48.2** Figures have been rounded off to the nearest thousand rupees.

#### 49. DATE OF AUTHORISATION FOR ISSUE

The unconsolidated financial statements were authorised for issue on February 22, 2024 by the Board of Directors of the Bank.

Ashraf Mahmood Wathra Chairman Rehmat Ali Hasnie President & CEO Abdul Wahid Sethi Chief Financial Officer Ahsan Ali Chughtai Director

| S. No. | Name & Address of the borrower                          | Name of Individuals/<br>Partners/                              | Fathers/Husband's name        | Outstandi | ng liabilitie        | Outstanding liabilities at beginning of year | ng of year | Principal<br>written-off | Interest/<br>Mark-up<br>written off | Other<br>financial<br>relief / | Total<br>(9+10+11) |
|--------|---|--|-------------------------------|-----------|----------------------|--|------------|--------------------------|-------------------------------------|--------------------------------|--------------------|
|        |   | Directors (with CNIC No.)                                      |                               | Principal | Interest/<br>mark-up | Others                                       | Total      |                          |                                     | waiver<br>provided             |                    |
| -      | 2   | 3  | 4                             | 5         | 9                    | 7  | 8          | 6                        | 10                                  | 11                             | 12                 |
| -      | Harum Textile Mills Ltd.                                | Ch.Naeem Gulzar  | Gulzar Muhammad               | 295,572   | 44,776               | 285,583                                      | 625,931    |                          |                                     | 285,531                        | 285,531            |
|        | 98 B, New Muslim Town, Lahore                           | 35202-3020481-3<br>Ch.Mazhar Shakeel Bhatti<br>34603-6324577-0 | Anayatullah Bhatti            |           |                      |  |            |                          |                                     |                                |                    |
|        |   | Mrs.Shakeela Naeem   | Naeem Gulzar                  |           |                      |  |            |                          |                                     |                                |                    |
|        |   | 002/02-020000-0<br>Mr.Gul Riaz Bhatti<br>01600 000110 1        | Anayatullah Bhatti            |           |                      |  |            |                          |                                     |                                |                    |
|        |   | 35202-2601110-1<br>Mrs.Rehana Abbas<br>35202-2463452-8         | Ghulam Abbas                  |           |                      |  |            |                          |                                     |                                |                    |
|        |   | Mrs.Seerat Zainat Bhatti                                       | Mushtaq Haq Nawaz             |           |                      |  |            |                          |                                     |                                |                    |
|        |   | Mr.Waheed Akhtar<br>34501-2837420-9                            | Muhammad Iqbal Tahir          |           |                      |  |            |                          |                                     |                                |                    |
| 5      | Adii Textile Mills Ltd.<br>156 N, Model Town<br>I ahore | Adil Mehmood<br>35202-2700320-3                                | Mehmood Saqiq                 | 147,301   | 52,845               |  | 200,146    |                          |                                     | 16,936                         | 16,936             |
|        |   | Nusrat Azhar<br>35202-5065994-6                                | M. Mustafa                    |           |                      |  |            |                          |                                     |                                |                    |
|        |   | Zulfiqar Haider<br>35404-1585958-7                             | Allah Ditta                   |           |                      |  |            |                          |                                     |                                |                    |
|        |   | Saqib Maqsood<br>35200-1497387-5                               | Maqsood Ahmad                 |           |                      |  |            |                          |                                     |                                |                    |
|        |   | Shahid Qureshi<br>35200-1504083-7                              | Ghulam Muhammad<br>Qureshi    |           |                      |  |            |                          |                                     |                                |                    |
| с      | Eden Housing Ltd.<br>Eden Tower<br>M.3. 82-E/I          | Muhammad Amjad<br>35202-7697311-7                              | Ch.Ghulam Hussain             | 352,393   | 160,634              | 152,596                                      | 665,623    |                          |                                     | 86,800                         | 86,800             |
|        | Main Boulevard Gulberg III<br>Lahore                    | Anjum Amjad<br>35202-2228505-4                                 | Muhammad Amjad                |           |                      |  |            |                          |                                     |                                |                    |
|        |   | Syed Mussarat Hussain<br>Naqvi<br>35202-5668485-1              | Syed Najam ul Hassan<br>Naqvi |           |                      |  |            |                          |                                     |                                |                    |
| 4      | M/s. Tharparkar Sugar Mills Limited (TSML)              | Syed Imtiaz Ali Shah<br>44103-2975179-7                        | Ghulam Haider Shah            | 225,538   | 91,461               | ı  | 316,999    |                          |                                     | 91,461                         | 91,461             |
|        |   | Syed Irfan Ali Shah<br>44103-4745570-5                         | Ghulam Haider Shah            |           |                      |  |            |                          |                                     |                                |                    |
|        |   | Syed Irshad Ali Shah   | Mohammad Ali Shah             |           |                      |  |            |                          |                                     |                                |                    |

## Annexure 'I' as referred to in note 11.6 of the Bank's Unconsolidated Financial Statements

| S. No. | Name & Address of the borrower   | Name of Individuals/<br>Partners/                         | Fathers/Husband's name         | Outstandir | ng liabilities       | Outstanding liabilities at beginning of year | g of year | Principal<br>written-off | Interest/<br>Mark-up<br>written off | Other<br>financial<br>relief / | Total<br>(9+10+11) |
|--------|--|---|--------------------------------|------------|----------------------|--|-----------|--------------------------|-------------------------------------|--------------------------------|--------------------|
|        |  | Directors (with CNIC No.)                                 |                                | Principal  | Interest/<br>mark-up | Others                                       | Total     |                          |                                     | waiver<br>provided             |                    |
| ъ      | Master Rice Mill,<br>Near Ansar Sugar Mill,<br>Mover Bood Moti                                       | Kheeal Mal<br>41207-1069423-9                             | Warsi Mal                      | 47,170     | 2,411                | 36,777                                       | 86,358    |                          |                                     | 23,453                         | 23,453             |
|        | Muya nuau Mau  | Leela Ram<br>41207-2433189-9                              | Warsi Mal                      |            |                      |  |           |                          |                                     |                                |                    |
| 9      | M/s Clifton Industry<br>Shatab Ghara near Railway Crossing , Sialkot                                 | Hafiz Bilal tahir<br>34603-2111701-1                      | Tahir Mahmood                  | 8,918      |                      | 1,855  | 10,773    |                          |                                     | 573                            | 573                |
|        |  | Hassan Tahir<br>34603-7087782-1                           |                                |            |                      |  |           |                          |                                     |                                |                    |
| 7      | Mycai<br>Kosoky Road,Mohallah West,<br>Christian Colom, Hafizabad                                    | Mycal<br>34301-3642376-3                                  | Sharif Masih                   | 550        |                      | -  | 551       | 550                      |                                     | -                              | 551                |
| œ      | Mushtaq. Ahmad S/o Nawazish Ali<br>H.No.786, Ward # 8/17, Old Nankana Sahib, Distt:<br>Nankana Sahib | Mushtaq Ahmad<br>35402-1931411-7                          | Nawazish Ali                   | 701        |                      | 65   | 766       | 701                      |                                     | 65                             | 766                |
| 6      | M/s.Jawad and Co<br>Ghalla Mandi Gharbi,<br>Hafizzhad  | Syed Hassan Raza<br>34301-7868277-9                       | Syed Anwaar Hussain<br>Sherazi | 2,425      | 3,614                | 350  | 6,389     |                          |                                     | 857                            | 857                |
|        |  | Syed Shabbir Hussain Shah Bahawal Sher<br>34302-7851864-9 | Bahawal Sher                   |            |                      |  |           |                          |                                     |                                |                    |
| 10     | Khushal Khan<br>Goharabad PO Hattain Bala, Tehsil & Distt:<br>Hattain Bala, AJK                      | Khushal Khan<br>61101-1918367-1                           | Muhammad Sharif                | 561        |                      |  | 561       | 561                      | 1                                   | 1                              | 561                |
| ÷      | Zrauddin S/o Hakim Din<br>Harayyla Gujran PO Ghari Dopatta,<br>Muzaffarabad AJK                      | Ziauddin<br>82203-6730841-1                               | Hakim Din                      | 507        |                      |  | 507       | 507                      |                                     |                                | 507                |
| 12     | Raja Farooque Asghar<br>Ward No. 03. Mohallah Sundgali, Muzaffarabad.                                | Raja Farooque Asghar<br>82203-9900372-5                   | Raja Muhammed Asghar           | 1,060      |                      | 13   | 1,073     | 1,060                    |                                     | 13                             | 1,073              |
| 13     | Javeed Ahmed<br>Muhallah Bais Colon, Larkana   | Javeed Ahmed<br>43202-0825825-9                           | Muhammad Alam Khokhar          | 964        | ,                    |  | 964       | 964                      |                                     |                                | 964                |
| 14     | Nagar Ali<br>Village Wandh Saboo, Kartio Taluka Ratdero,<br>Distt: Larkana                           | Nagar Ali<br>43205-7523677-1                              | Allah Rakhio Mangnejo          | 587        |                      |  | 587       | 587                      |                                     |                                | 587                |
| 15     | Ghulam Hussain<br>Muhallah Hassan Pur Taluka Ratodero,<br>Distt: Larkana                             | Ghulam Hussain<br>43205-4716171-7                         | Muhammad Siddique Bhutto       | 641        |                      |  | 641       | 641                      | 1                                   |                                | 641                |
| 16     | Sharafuddin Jatoi<br>Airport Road Muhalla Allahabad,<br>Distt: Larkana                               | Sharafuddin Jatoi<br>43203-4239556-5                      | Abdul Qadir Jatoi              | 968        |                      |  | 968       | 968                      |                                     |                                | 968                |
| 17     | Ghulam Ali<br>Village Baradi Sario, PO Bagi, Distt: Larkana  | Ghulam Ali<br>43201-3788893-1                             | Abdul Rahim Channo             | 748        |                      |  | 748       | 748                      |                                     |                                | 748                |
| 18     | Syed Fazal Shah<br>Madrsa Mohalla Khandhkot Taluka Kandhkot Distt<br>Kashmotre                       | Syed Fazal Shah<br>43103-3985114-5                        | Syed Muhammad Ismail<br>Shah   | 1,029      |                      |  | 1,029     | 1,029                    | 1                                   |                                | 1,029              |
| 19     | Late Abdul Rasheed<br>Bhatti Muhalla, Old Saddar, Tehsil Garhi Yasin Distt:<br>Shikarpur             | Late Abdul Rasheed<br>43304-7949750-9                     | Khan Muhammad                  | 813        |                      |  | 813       | 813                      |                                     |                                | 813                |
| 20     | Muhammad Adam<br>New Colony Ward No.01, Taluka Johi  | Muhammad Adam<br>41202-2400875-3                          | Muhammad Khan Babar            | 762        |                      |  | 762       | 762                      |                                     |                                | 762                |
| 21     | Nazir Hussain<br>Wadi Wahni. P.O Dokri Khaitwah. Taluka Dokri  | Nazir Hussain<br>43201-3205633-7                          | Gul Muhammad Soomro            | 567        |                      |  | 567       | 567                      |                                     |                                | 567                |

## Annexure 'I' as referred to in note 11.6 of the Bank's UNCONSOLIDATED FINANCIAL STATEMENTS

## Annexure 'I' as referred to in note 11.6 of the Bank's Unconsolidated Financial Statements

|  |  | Name of Individuals/                                     |                          | Outstandir | ng liabilities | Outstanding liabilities at beginning of vear | ng of vear | Principal<br>written-off | Interest/<br>Mark-up | Other<br>financial | Total<br>(9+10+11) |
|--|--|--|--------------------------|------------|----------------|--|------------|--------------------------|----------------------|--------------------|--------------------|
| ~ ~ _ / _ /                                  | Name & Address of the borrower   | Directors (with CNIC No.)                                | Fathers/Husband's name   | Principal  | Interest/      | Others                                       | Total      |                          | written off          | relief /<br>waiver |                    |
|  | Munawar Ali<br>Mukallo Naccosi Dodok Talulo & Distri Ladono  | Munawar Ali  | Sijawal Khan Joyo        | 501        | mark-up        |  | 501        | 501                      |                      | 5                  | 501                |
|  | Mutrialia 1voorarii Dadaali, Taluha & Distr. Larharia<br>Late Muhammad Ali<br>Viillane Bukhshon Mardeii Tal: Garhi Yasin | +3201-30202/ 2-3<br>Late Muhammad Ali<br>43301-8249271-3 | Amir Bux                 | 618        |                |  | 618        | 618                      |                      |                    | 618                |
|  | Irshad Ahmed<br>Muhalla New Nazar City. Distt: Larkana   | Irshad Ahmed<br>43203-1357034-5                          | Muhammad Hassan Dayo     | 903        |                |  | 903        | 903                      |                      |                    | 903                |
|  | Mubarak Ali<br>Muhallah Buhal Khan Buoti: Vilage Metho Dero  | Mubarak Ali<br>43203-2836628-5                           | Makan Khan Bugti         | 1,004      |                |  | 1,004      | 1,004                    |                      |                    | 1,004              |
|  | Amir Bux<br>Haii Larif Shah Sindh Wah Boad. Shikamur   | Amir Bux<br>43304-9699653-3                              | Hussain Bux              | 867        |                |  | 867        | 867                      |                      |                    | 867                |
|  | Late Abdul Hameed<br>Village Hajana. Distt: Shikarour  | Late Abdul Hameed<br>43304-0595038-1                     | Fateh Ali Hajano         | 568        |                |  | 568        | 568                      |                      |                    | 568                |
|  | Nazakat Ali<br>RO Bangar Muhalla Radhan Station Taluka Mehar   | Nazakat Ali<br>41205-6653333-5                           | Faqir Muhammad Khaskheli | 852        |                |  | 852        | 852                      |                      |                    | 852                |
| 0 /  | QudratUllah<br>Village Haji Abdul Karim Jagirani   | QudratUllah<br>43103-5595015-9                           | Abdul Kareem             | 611        |                |  | 611        | 611                      |                      |                    | 611                |
|  | Ghulam Akbar<br>Street sanch PO Ratodero Taluka Ratodero Distt<br>Larkana  | Ghulam Akbar<br>43205-8762110-1                          | Khawand Dino             | 959        |                |  | 959        | 959                      |                      |                    | 959                |
|  | Bhag Chand<br>Muhalla Maaraj Ramchand Haveli PO ratodero Distt<br>Larkana  | Bhag Chand<br>43205-3665745-9                            | Heera Nand               | 695        |                |  | 695        | 695                      |                      |                    | 695                |
| - 0  | Qurban Ali<br>Village Karani talka Dokri   | Qurban Ali<br>43201-7182377-1                            | Muhammed Ishaque Soomro  | 517        | 1              |  | 517        | 517                      | 1                    |                    | 517                |
| ~ 07   | Ali Hyder<br>Shaikh Muhalla, Nasirabad   | Ali Hyder<br>43207-6130872-5                             | Muhammed Khan            | 732        |                |  | 732        | 732                      |                      |                    | 732                |
|  | Ghulam Sarwar<br>Bus Stand Muhalla, Lakhi  | Ghulam Sarwar<br>43303-9814115-7                         | Piyaro                   | 740        |                |  | 740        | 740                      |                      |                    | 740                |
| <u>                                     </u> | Ghulam Rasool<br>Village Haii Dhani Bux, Mashori, P.O. Noushoro Feroz  | Ghulam Rasool<br>45304-8942645-9                         | Punhoo Khan              | 636        |                |  | 636        | 636                      |                      |                    | 636                |
| < > 0  | Ali Asghar Utho<br>Village Muhammad Khan Utho Taluka Qazi Ahmed<br>Distti: Shaheed Benazir Abad                          | Ali Asghar Utho<br>45402-0926307-5                       | Muhammad Umar            | 572        |                |  | 572        | 572                      |                      |                    | 572                |
| < ± <  | Muhammad Umer<br>H.NO 27-28 Mohalla Fateh Town, Eid Gah Road,<br>Mirpurkhas  | Muhammad Umer<br>44103-4920760-3                         | AllaUddin                | 514        |                |  | 514        | 514                      |                      |                    | 514                |
|  | Musheer Ahmad<br>Kikri, PO Bahadurpur, Tehsil Sadiqabad,<br>Distt: Rahimyar Khan   | Musheer Ahmad<br>31304-0683164-7                         | Wali Dad                 | 523        |                |  | 523        | 523                      |                      |                    | 523                |
|  | Rafaqat Masih S/o Saeed Masih<br>Street # 3, Abu Al Hasan Colony,<br>Rahim Yar Khan                                      | Rafaqat Masih<br>31303-7078874-9                         | Saeed Masih              | 504        |                |  | 504        | 504                      |                      |                    | 504                |
|  | Shabbir Ahmad Nadeem<br>Taj Garh,Tehsil & Disst Rahimyarkhan   | Shabbir Ahmad Nadeem<br>31303-2370563-3                  | Fakhar Uddin             | 562        | 1              | 0  | 564        | 562                      | 1                    | 0                  | 564                |
| 2 1 10                                       | Muhammad Abdul Mujtaba<br>H. No. 03, Muhalla Pir Manan, Uchsharif. District<br>Bahawalpur.                               | Muhammad Abdul Mujtaba<br>31201-0313186-7                | Muhammed Abdullah        | 1,032      |                |  | 1,032      | 1,032                    |                      |                    | 1,032              |
| ~ -  | Muhammad Tariq<br>H#533/D Mohalla Munshian Bannu   | Muhammad Tariq<br>11101-0631524-1                        | Nabi Bakhsh              | 587        | 1              |  | 587        | 587                      |                      |                    | 587                |
| 0, 1   | Said Nawaz Khan<br>Akhundan Landidak, P.O Miryan, Bannu  | Said Nawaz Khan<br>11101-5954241-3                       | Sher Daraz Khan          | 599        |                | ,  | 599        | 599                      |                      |                    | 599                |
| 220  | Nasir Mehmood<br>Mangoke P/o Same Tehsil Nowshera Virkan District<br>Guiranwala  | Nasir Mehmood<br>34103-4394533-1                         | Ameer Din                | 820        |                |  | 820        | 820                      |                      | I                  | 820                |

#### Rs. In 000 Total (9+10+11) 962 528 833 545 532 517 938 572 658 760 610 676 526 655 514 586 824 586 657 817 661 651 501 4 817 Other financial provided 501 relief / waiver Interest/ Mark-up rritten off . written-off 962 586 517 926 572 658 610 676 526 510 586 Principal 528 833 545 532 938 661 760 655 824 651 657 676 962 586 528 833 545 532 517 938 926 16,996 572 658 760 610 526 655 514 586 824 651 657 2,717 661 Dutstanding liabilities at beginning of year Total 4 180 88 Others . . . 2,148 4,988 Interest/ mark-up 1,920 586 389 528 833 545 532 517 938 926 572 658 260 610 676 526 655 510 586 824 962 651 657 661 Principal Muhammed Dawood Shaikh Fathers/Husband's name Manzoor Hussain Bhatti Muhammad Manzoor Muhammed Dawood Muhammad Ameen Muhammad Boota **Muhammed Boota** Muhammad Munir Muhammad Habb Sher Muhammed Muhammed Bux Abdul Rasheed Allah Yar Awan Muhammad Ali Ghulam Hyder Munshi Masih Azeem Khan Ahmed Shah Ahmad Yar Ali Hassan Aziz **Aian Gul** Alamgir Ghawali Abdul , Partners/ Directors (with CNIC No.) **Wuhammad Arshad Munir** Raja Muhammed Saleem Name of Individuals/ qbal **Muhammad Jahangir** Muhammad Hussain Muhammad Akram 34101-9711636-5 **Muhammad Zahid** Haq Nawaz 36302-3736785-5 Atta Ullah Shah 15602-0464193-5 Muhammed Hanif 45502-2866977-3 Ghulam Abbas 45301-0588939-7 35301-7560230-7 5601-0131249-5 ljaz Hussain Tahir 36603-2788639-5 Rashid Ali Aziz 36302-0401118-9 36302-0418840-1 36302-4255478-1 36502-3768116-7 36602-6831987-9 41301-6676925-3 Muhammad Jamil 61101-4573281-3 81302-1703271-1 17301-1355176-7 38401-7113926-3 35301-1903769-7 15302-5913190-1 42201-8952626-7 17301-5161490-7 156023911465-3 Ghulam Murtaza 35201-5875266-1 **Wir Muhammed** Zaheer Ahmed Zahoor Ahmed Arshad Masih Rageef Khan Viaz Hussain (Deceased), Aslam Zeb <sup>=</sup>azal IIIahi Ziarat Gul -iagat Ali Colony Block 5-A, PWD, H. No. 15, Street No. 17, Sector G-9. /illage Shahmeer Rahoo, Talka Saeed Abad, District Chak Malka Wala, PO Qadirabad Karimwah, Vehari /illage Mari, P.O Mando Dero, Taluka Rohri, District Street No. 02, Muhalla Model Town Bhalwal, District Resident of Muhallah Chitor Saidu Sharif Dist Swat 3/0 1-SP Wasaywala PO Same Tehsil Deepalpur Resident of Muhallah Saidan Tindo Dag Dist Swat H. No.12, Street No. 49-A, Ittehad Colony, Tajpura 3/O 1-SP Wasaywala PO Same Tehsil Deepalpur Village Ali Muhammed Mangrio, Talka Bhirya City, Lakha Road, District Nausharo Feroz. Haq Nawaz Chak KikarWala, PO Khas, Jhok Vaince, Multan Vear Railway Colony, Piran Ghaib, P/O Wapda H. NO 889/10 Mohalla Tibi Sher Khan, Multan St: 06 Barkat Colony PO Climax Gujranwala Vame & Address of the borrower amragara, NaviKali, PO Sarian Bala Dir I louse No. H-37, Staff Colony, Mirpur AK M/S Sahiwal Trading Coporatrion Citizen Market Chowk Dera Adda Multan Resident of Bara Drushkhela Dist Swat 'olice Hospital Cantt, Police Lines Aohallah Rasoolpura, Mailsi Muhammad Arshad Munir Road, Ghaziabad, Lahore Raja Muhammed Saleem Bulgust Colony, Multan Chagar Matti Peshawar Muhammad Jahangir Muhammad Hussain Muhammad Akram jaz Hussain Tahir Muhammed Hanif Muhammad Jamil Ghulam Murtaza Atta Ullah Shah Zaheer Ahmed **Mir Muhammed** Ghulam Abbas Rashid Ali Aziz Zahoor Ahmed Arshad Masih Raqeef Khan Niaz Hussain Aslam Zeb azal Illahi Ziarat Gul slamabad sargodha. -iagat Ali Sukkur. S. No. 45 46 4 \$ 49 50 52 53 54 55 56 58 59 8 23 63 4 65 99 67 89 51 61

## Annexure 'I' as referred to in note 11.6 of the Bank's Unconsolidated Financial Statements

# Annexure 'I' as referred to in note 11.6 of the Bank's Unconsolidated Financial Statements

| Rs. In 000<br>Total<br>(9+10+11)             |                           | 10,891   | 2,536   | 596  | 562.124         |
|--|---------------------------|--|---|--|-----------------|
| ÷  | waiver<br>provided        |  | 232   | 40   | 507.286         |
| Interest/<br>Mark-up<br>written off          |                           | 2,672  | 2,304   | 556  | 5.532           |
| Principal<br>written-off                     |                           | 8,219  |   | 1  | 49.306          |
| ng of year                                   | Total                     | 23,662   | 2,536   | 596  | 1.999.897       |
| s at beginni                                 | Others                    | 2,672  | 232   | 40   | 365.737 480.458 |
| Outstanding liabilities at beginning of year | Interest/<br>mark-up      | 1  | 2,304   | 556  |                 |
| Outstand                                     | Principal                 | 20,990   |   | ı  | 1.153.703       |
| Fathers/Husband's name                       |                           | Khan Muhammad Zahid  | Adil  | Amirsultan Giz   |                 |
| Name of Individuals/<br>Partners/            | Directors (with CNIC No.) | Khan Galina Sargeevna<br>AN 1919566  | Aygun Bahramova<br>AZE 01935360   | Mirzayeva Bahar<br>AZE 09174034  |                 |
| Name & Address of the borrower               |                           | IE Khan Galina Sargeevna, 50-Pushkina Street,<br>Novapakrovka village, Bishkek | Aygun Adil Bahramova (grocery store on Agha<br>Neymatulla Street, Baku) | Mirzayeva Bahar Amirsultan Giz (car repair shop on<br>Sharifzade Street, Yasamal district) |                 |
| S. No.                                       |                           | 69   | 02  | 71   |                 |

# Annexure 'II' as referred to in notes 2.1 and 11.7 of the Bank's Unconsolidated Financial Statements

#### **ISLAMIC BANKING BUSINESS**

The bank is operating 188 (2022: 188) Islamic banking branches and 150 (2022: 50) Islamic banking windows as at December 31, 2023.

|   |        | 2023   | 2022  |
|---|--------|--|---|
| ASSETS  | Note   | (Rupees  | in '000)  |
| Cash and balances with treasury banks<br>Balances with other banks<br>Investments<br>Islamic financing and related assets - net<br>Fixed assets<br>Right of use assets (ROUA)<br>Other assets | 1<br>2 | 10,248,305<br>43,076<br>51,544,718<br>73,125,189<br>70,902<br>640,166<br>4,488,184 | 6,096,555<br>13,766<br>53,920,119<br>46,380,996<br>87,489<br>508,977<br>2,294,054 |
| Total Assets  |        | 140,160,540  | 109,301,956   |
| LIABILITIES   |        |  |   |
| Bills payable<br>Deposits and other accounts<br>Due to Head Office<br>Lease liability against right of use assets<br>Other liabilities  | 3      | 477,959<br>113,801,806<br>12,960,028<br>811,291<br>2,249,195<br>130,300,279        | 1,210,608<br>93,591,714<br>4,005,715<br>721,152<br>1,490,182<br>101,019,371       |
| NET ASSETS  |        | 9,860,261  | 8,282,585   |
| REPRESENTED BY<br>Islamic Banking Fund<br>Surplus / (Deficit) on revaluation of assets<br>Unappropriated / unremitted profit  | 5      | 6,731,000<br>(400,216)<br>3,529,477<br>9,860,261                                   | 5,561,000<br>424,444<br>2,297,141<br>8,282,585                                    |
| CONTINGENCIES AND COMMITMENTS   | 6      |  |   |

The profit and loss account of the Bank's Islamic banking branches for the year ended December 31, 2023 is as follows:

|                                 |      | 2023         | 2022        |
|---------------------------------|------|--------------|-------------|
|                                 | Note | (Rupees      | in '000)    |
| Profit / return earned          | 7    | 21,584,554   | 12,661,168  |
| Profit / return expensed        | 8    | (13,764,527) | (7,600,260) |
| Net Profit / return             |      | 7,820,027    | 5,060,908   |
| Other income                    |      |              |             |
| Fee and Commission Income       |      | 317,707      | 317,961     |
| Foreign Exchange Income         |      | 61,765       | 155,195     |
| Other Income                    |      | 50           | 2,025       |
| Total other income              |      | 379,522      | 475,181     |
| Total Income                    |      | 8,199,549    | 5,536,089   |
| Other expenses                  |      |              |             |
| Operating expenses              |      | (3,496,250)  | (3,050,827) |
| Other charges                   |      | (220)        | (374)       |
| Total other expenses            |      | (3,496,470)  | (3,051,201) |
|                                 |      |              |             |
| Profit before provisions        |      | 4,703,079    | 2,484,888   |
| Provisions and write offs - net |      | (1,173,602)  | (187,747)   |
| Profit before taxation          |      | 3,529,477    | 2,297,141   |
| Taxation                        |      | -            | -           |
| Profit after taxation           |      | 3,529,477    | 2,297,141   |
|                                 |      |              |             |

## Annexure 'II' as referred to in notes 2.1 and 11.7 of the Bank's Unconsolidated Financial Statements

|   |                                     |                          | 20                       | 23                     |                   |                          | 202                      | 2                      |                   |
|---|-------------------------------------|--------------------------|--------------------------|------------------------|-------------------|--------------------------|--------------------------|------------------------|-------------------|
| 1 | Investments by segments:            | Cost /<br>Amortised cost | Provision for diminution | Surplus /<br>(Deficit) | Carrying<br>Value | Cost /<br>Amortised cost | Provision for diminution | Surplus /<br>(Deficit) | Carrying<br>Value |
|   |                                     |                          |                          |                        | (Rupees           | in '000)                 |                          |                        |                   |
|   | Federal Government Securities:      |                          |                          |                        |                   |                          |                          |                        |                   |
|   | -Ijarah Sukuks                      | 34,601,068               |                          | (726,606)              | 33,874,462        | 33,648,948               | -                        | (339,589)              | 33,309,359        |
|   | Non Government Debt Securities      |                          |                          |                        |                   |                          |                          |                        |                   |
|   | -Listed                             | 7,800,000                | -                        | 287,176                | 8,087,176         | 8,200,000                | -                        | 303,132                | 8,503,132         |
|   | -Unlisted                           | 9,674,673                | (130,807)                | 39,214                 | 9,583,080         | 11,777,533               | (130,807)                | 460,901                | 12,107,628        |
|   |                                     | 17,474,673               | (130,807)                | 326,390                | 17,670,256        | 19,977,533               | (130,807)                | 764,033                | 20,610,760        |
|   | Total Investments                   | 52,075,741               | (130,807)                | (400,216)              | 51,544,718        | 53,626,481               | (130,807)                | 424,444                | 53,920,119        |
|   |                                     |                          |                          |                        |                   |                          | 2023                     | 2                      | 022               |
| 2 | Islamic financing and related as    | ssets                    |                          |                        | N                 | ote                      | (Rupee                   | es in '000)-           |                   |
|   | Ijarah                              |                          |                          |                        | 2                 | 2.1                      | 13,749                   |                        | 38,208            |
|   | Murabaha                            |                          |                          |                        | 2                 | 2.2                      | 3,291,932                | ·                      | ,713,901          |
|   | Running Musharaka                   |                          |                          |                        |                   |                          | 30,500,000               |                        | -                 |
|   | Diminishing Musharaka               |                          |                          |                        |                   |                          | 19,357,928               | 22                     | 2,062,256         |
|   | Istisna                             |                          |                          |                        |                   |                          | 705,500                  |                        | -                 |
|   | Other Islamic Modes (Wakala tul     | lstismar)                |                          |                        |                   |                          | 8,500,000                | 8                      | 3,500,000         |
|   | Advance for Murabaha                |                          |                          |                        |                   |                          | -                        | 2                      | 2,127,000         |
|   | Advance for Diminishing Mushara     | aka                      |                          |                        |                   |                          | 113,086                  |                        | 100,894           |
|   | Advance for Istisna                 |                          |                          |                        |                   |                          | 8,850,972                | 9                      | 9,396,236         |
|   | Inventories against Istisna         |                          |                          |                        |                   |                          | 3,342,628                |                        | 3,097,800         |
|   | Gross Islamic financing and relate  | ed assets                |                          |                        |                   |                          | 74,675,795               | 47                     | 7,036,295         |
|   | Less: provision against Islamic fir | nancings                 |                          |                        |                   |                          |                          |                        |                   |
|   | - Specific                          |                          |                          |                        |                   |                          | (913,875                 |                        | (654,980)         |
|   | - General                           |                          |                          |                        |                   |                          | (636,731                 |                        | (319)             |
|   |                                     |                          |                          |                        |                   |                          | (1,550,606               | )                      | (655,299)         |
|   | Islamic financing and related ass   | ets - net of             | provision                |                        |                   |                          | 73,125,189               | 46                     | 6,380,996         |
|   |                                     |                          |                          |                        |                   |                          |                          |                        |                   |

#### 2.1 ljarah

|                   |                        |                            |                               | 2023                   |                                       |                               |                         |
|-------------------|------------------------|----------------------------|-------------------------------|------------------------|---------------------------------------|-------------------------------|-------------------------|
|                   |                        | Cost                       |                               |                        | Depreciation                          |                               | Book Value as           |
|                   | At January<br>01, 2023 | Additions /<br>(deletions) | As at<br>December 31,<br>2023 | At January<br>01, 2023 | Charge/<br>Adjustment<br>for the year | As at<br>December 31,<br>2023 | at December<br>31, 2023 |
|                   |                        |                            | (R                            | upees in '000)-        |                                       |                               |                         |
| Plant & Machinery | 63,474                 | -                          | 59,828                        | 50,820                 | -                                     | 47,449                        | 12,379                  |
|                   | -                      | (3,646)                    | -                             | -                      | (3,371)                               | -                             |                         |
| Vehicles          | 168,680                | -                          | 6,000                         | 143,126                | 1,065                                 | 4,630                         | 1,370                   |
|                   | -                      | (162,680)                  | -                             | -                      | (139,561)                             | -                             |                         |
| Total             | 232,154                | -                          | 65,828                        | 193,946                | 1,065                                 | 52,079                        | 13,749                  |
|                   |                        | (166,326)                  |                               |                        | (142,932)                             |                               |                         |

# Annexure 'II' as referred to in notes 2.1 and 11.7 of the Bank's Unconsolidated Financial Statements

|                   |                           | 2022                       |                               |                           |                                       |                            |  |  |
|-------------------|---------------------------|----------------------------|-------------------------------|---------------------------|---------------------------------------|----------------------------|--|--|
|                   |                           | Cost                       |                               | Accı                      | Accumulated Depreciation              |                            |  |  |
|                   | As at January<br>01, 2022 | Additions /<br>(deletions) | As at<br>December 31,<br>2022 | As at January<br>01, 2022 | Charge/<br>Adjustment for<br>the year | As at December<br>31, 2022 | Book Value as<br>at December<br>31, 2022 |  |
|                   |                           |                            | (R                            | upees in '000)-           |                                       |                            |  |  |
| Plant & Machinery | 245,257                   | -<br>(181,783)             | 63,474                        | 207,075                   | 25,228<br>(181,483)                   | 50,820                     | 12,654                                   |  |
| Vehicles          | 209,727                   | (41,047)                   | 168,680                       | 152,834                   | 28,725<br>(38,433)                    | 143,126                    | 25,554                                   |  |
| Total             | 454,984                   | (222,830)                  | 232,154                       | 359,909                   | 53,953<br>(219,916)                   | 193,946                    | 38,208                                   |  |

#### Future ljarah payments receivable

|       |   |                          |   | 2023            |         |                          | 20  | )22                                 |                                     |
|-------|---|--------------------------|---|-----------------|---------|--------------------------|---|-------------------------------------|-------------------------------------|
|       |   | Not later than<br>1 year | Later than 1<br>year & less<br>than 5 years | Over five years | Total   | Not later than 1<br>year | Later than 1<br>year & less<br>than 5 years | Over five years                     | Total                               |
|       |   |                          |   |                 | (Rupees | in '000)                 |   |                                     |                                     |
|       | ljarah rental receivables   | 1,460                    |   |                 | 1,460   | 36,438                   | 9,802                                       | -                                   | 46,240                              |
|       |   |                          |   |                 |         | Note -                   | <b>2023</b><br>(R                           | upees in '000                       | 2022<br>))                          |
| 2.2   | <b>Murabaha</b><br>Murabaha financing<br>Advances for Murab   | aha                      |   |                 |         | 2.2.1                    | 3,291                                       | -                                   | 1,713,901<br>2,127,000<br>3,840,901 |
|       |   |                          |   |                 |         | :                        |   |                                     |                                     |
| 2.2.1 | 2.2.1Murabaha receivable - gross2.2.2Less: Deferred murabaha income2.2.4Less: Profit receivable shown in other assets2.2.4                      |                          |   |                 |         |                          |   | ,195<br>,040<br>,223                | 1,868,953<br>73,359<br>81,693       |
|       | Murabaha financing  | S                        |   |                 |         |                          | 3,291                                       | ,932                                | 1,713,901                           |
| 2.2.2 | 2.2.2 The movement in Murabaha financing during the year is as follows:<br>Opening balance<br>Sales during the year<br>Adjusted during the year |                          |   |                 |         | 1,868<br>11,165<br>9,625 | ,657  | 982,249<br>12,721,419<br>11,834,715 |                                     |
|       | Closing balance   |                          |   |                 |         | :                        | 3,409                                       | ,195                                | 1,868,953                           |

## Annexure 'II' as referred to in notes 2.1 and 11.7 of the Bank's UNCONSOLIDATED FINANCIAL STATEMENTS

|       |  | 2023                           | 2022                           |
|-------|--|--------------------------------|--------------------------------|
|       |  | (Rupees                        | in '000)                       |
| 2.2.3 | Murabaha sale price<br>Murabaha purchase price   | 11,165,657<br>10,750,858       | 12,721,419<br>12,234,017       |
|       |  | 414,799                        | 487,402                        |
| 2.2.4 | Deferred murabaha income<br>Opening balance<br>Arising during the year<br>Less: Recognised during the year | 73,359<br>402,591<br>(444,910) | 25,980<br>487,539<br>(440,160) |
|       | Closing balance  | 31,040                         | 73,359                         |

#### Deposits 3

| Deposits               |                      | 2023                     |             |                      | 2022                     |            |
|------------------------|----------------------|--------------------------|-------------|----------------------|--------------------------|------------|
|                        | In Local<br>Currency | In Foreign<br>currencies | Total       | In Local<br>Currency | In Foreign<br>currencies | Total      |
| Note                   |                      |                          | (Rupees in  | '000)                |                          |            |
| Customers              |                      |                          |             |                      |                          |            |
| Current deposits       | 23,153,680           | 185,921                  | 23,339,601  | 20,491,314           | 167,871                  | 20,659,185 |
| Savings deposits       | 56,721,533           | -                        | 56,721,533  | 41,254,385           | -                        | 41,254,385 |
| Term deposits          | 16,261,024           | -                        | 16,261,024  | 15,137,438           | -                        | 15,137,438 |
|                        | 96,136,237           | 185,921                  | 96,322,158  | 76,883,137           | 167,871                  | 77,051,008 |
| Financial Institutions |                      |                          |             |                      |                          |            |
| Current deposits       | 1,879,123            | -                        | 1,879,123   | 354,951              | -                        | 354,951    |
| Savings deposits       | 15,071,912           | -                        | 15,071,912  | 14,114,989           | -                        | 14,114,989 |
| Term deposits          | 528,613              | -                        | 528,613     | 2,070,766            | -                        | 2,070,766  |
|                        | 17,479,648           | -                        | 17,479,648  | 16,540,706           | -                        | 16,540,706 |
| 3.2                    | 113,615,885          | 185,921                  | 113,801,806 | 93,423,843           | 167,871                  | 93,591,714 |

|     |  | 2023  | 2022<br>in '000)                                 |
|-----|--|---|--|
| 3.1 | Composition of deposits<br>- Individuals   | 54,111,171  | 45.084.725                                       |
|     | <ul> <li>Government / Public Sector Entities</li> <li>Banking Companies</li> <li>Non-Banking Financial Institutions</li> <li>Private Sector</li> </ul> | 23,779,916<br>2,338,737<br>15,140,911<br>18,431,071 | 23,311,046<br>773,228<br>15,767,478<br>8,655,237 |
|     |  | 113,801,806   | 93,591,714                                       |

3.2 This includes deposits eligible to be covered under insurance arrangements amounting to Rs. 55,033 million (2022: Rs. 47,134 million).

# Annexure 'II' as referred to in notes 2.1 and 11.7 of the Bank's Unconsolidated Financial Statements

|     |  |      | 2023           | 2022        |
|-----|--|------|----------------|-------------|
|     |  | Note | (Rupees        | in '000)    |
| 4   | Charity Fund   |      |                |             |
|     | Opening Balance  |      | 203            | 64          |
|     | Additions during the period<br>Received from customers on account of delayed payment<br>Profit on charity saving account |      | 9,067<br>99    | 286<br>3    |
|     | Tone of onany oarning account  |      | 9,369          | 353         |
|     | <b>Payments / utilization during the period</b><br>Education<br>Health   |      | 1,500<br>1,500 | -           |
|     | Others   | 4.1  | - 3,000        | 150<br>150  |
|     | Closing Balance  |      | 6,369          | 203         |
| 4.1 | Charity paid during the year are as follows  |      |                |             |
|     | Indus Hospital & Health Network  |      | 1,500          | -           |
|     | The Citizen Foundation   |      | 1,500          | -           |
|     | Prime Minister Flood Relief Fund   |      | -              | 150         |
|     | Total  |      | 3,000          | 150         |
| 5   | Islamic Banking Business Unappropriated/ Unremitted Profit   |      |                |             |
|     | Opening Balance  |      | 2,297,141      | 1,502,668   |
|     | Add: Islamic Banking profit for the year   |      | 3,529,477      | 2,297,141   |
|     | Less: Transferred / Remitted to Head Office  |      | (2,297,141)    | (1,502,668) |
|     | Closing Balance  |      | 3,529,477      | 2,297,141   |
| 6   | Contingencies & commitment   |      |                |             |
|     | Guarantees   |      | -              | -           |
|     | Commitments  |      | -              | -           |
|     | Other contingent liabilities   |      | -              | -           |
|     |  |      | -              | -           |
| 7   | Profit / Return Earned of Financing, Investments and Placement<br>Profit earned on:                                      |      |                |             |
|     | Financing  |      | 12,351,676     | 5,712,166   |
|     | Investments  |      | 9,231,359      | 6,730,485   |
|     | Placements   |      | 1,519          | 1,235       |
|     | Others (Bai Muajjal)   |      | -              | 217,282     |
|     |  |      | 21,584,554     | 12,661,168  |

### Annexure 'II' as referred to in notes 2.1 and 11.7 of the Bank's Unconsolidated Financial Statements

|   |   | 2023<br>(Rupees                  | 2022<br>in '000)                 |
|---|---|----------------------------------|----------------------------------|
| 8 | Profit on Deposits and other Dues Expensed  |                                  |                                  |
|   | Deposits and other accounts<br>Amortisation of lease liability against - ROUA<br>Others (General Account) | 9,901,324<br>79,419<br>3,783,784 | 5,589,067<br>79,103<br>1,932,090 |
|   |   | 13,764,527                       | 7,600,260                        |

#### 9 Pool Management

NBP-AIBG has managed following pools for profit and loss distribution.

a) General depositor pool

The General pool consists of all other remunerative deposits. NBP Aitemaad (the Mudarib) accept deposits on the basis of Mudaraba from depositors (Rabbulmaal). The net return on the pool is arrived at after deduction of direct costs from the gross return earned on the pool. The entire net return after paying equity share to Mudarib is considered as distributable profit of the pool.

b) Special depositor pools (Total 213 during the period and 47 as at Dec 31, 2023)

Special pool(s) are created where the customers desire to invest in high yield assets. These pool(s) rates are higher than the general pool depending on the assets. In case of loss in special pool, the loss will be borne by the special pool members. The net return on the pool is arrived at after deduction of direct costs from the gross return earned on the pool. From the net return, and after allocation of share of profit to commingled equity, profit is paid to the Mudarib in the ratio of the Mudarib's equity in the pool to the total pool. The balance represents the distributable profit.

c) Equity pool

Equity pools include AIBG's fund and current account deposits. The equity pool may have constructive liquidation every month and risk associated with assets of pool includes operational, market, equity, return and Shariah.

#### Key features and risk & reward characteristics

Deposits are accepted from customers on the basis of Qard (current accounts) and Mudarabah (Saving and term deposits). No profit or loss is passed on to current account depositors.

For deposits accepted on Mudarabah basis from depositors (Rab ul Maal) the Bank acts as Manager (Mudarib) and invests the funds in the Shariah Compliant modes of financings. Rab ul Maal share is distributed among depositors according to weightages declared for a month before start of the period.

In case of loss in a pool during the profit calculation period, the loss is distributed among the depositors (remunerative) according to their ratio of investment.

For all pools, the Mudarib's share is deducted from the distributable profit to calculate the profit to be allocated to depositors. The allocation of the profit to various deposit categories is determined by the amount invested in that category relative to the total pool, as well as by the weightage assigned to the various deposit categories.

## Annexure 'II' as referred to in notes 2.1 and 11.7 of the Bank's Unconsolidated Financial Statements

The assets, liabilities, equities, income and expenses are segregated for each of the pool. No pool investment is intermingled with each other. The risk associated with each pool is thus equally distributed among the pools.

Avenues/sectors of economy/business where Modaraba based deposits have been deployed.

|                 | 2023    | 2022   |
|-----------------|---------|--------|
|                 | (Percer | ntage) |
|                 | 0.00%   | 1.48%  |
|                 | 3.34%   | 4.25%  |
| energy          | 24.72%  | 34.07% |
| ng/Modarbas     | 0.02%   | 0.03%  |
| r               | 6.12%   | 7.80%  |
|                 | 3.81%   | 6.10%  |
|                 | 0.15%   | 0.35%  |
|                 | 1.57%   | 1.94%  |
| Government      | 27.29%  | 32.95% |
| tate            | 2.45%   | 3.10%  |
| ture            | 0.24%   | 0.30%  |
| dity Operations | 23.66%  | 0.00%  |
|                 | 6.62%   | 7.64%  |
|                 | 100%    | 100%   |

#### Parameters for profit allocation and charging expenses

Profit of the pools has been distributed between Mudarib and Rab-ul-Mall by using preagreed profit sharing ratios. The share of Rab-ul-Mall's profit has been distributed among different customers using the various weightages assigned to the different categories of the pool.

No provision against any non performing asset of the pool is passed on to the pool except on the actual loss / write off of such non performing asset. Administrative expense are borne by mudarib and not charged to Mudaraba pool.

| Mudarib Share                                      | 31-Dec-23<br>Rupees in '000 |
|--|-----------------------------|
| Gross Distributable Income                         | 17,033,942                  |
| Mudarib (Bank) share of profit before Hiba         | 5,216,246                   |
| Mudarib Share in percentage                        | 31%                         |
| Hiba from Mudarib Share                            |                             |
| Mudarib (Bank) share of profit before Hiba         | 5,216,246                   |
| Hiba from bank's share to depositors               | 1,779,501                   |
| Hiba from bank's share to depositors in percentage | 34%                         |

#### **Profit rates**

During the year ended Dec 31, 2023 the average profit rate earned by NBP Islamic Banking Group is 19.03% and the profit distributed to the depositors is 14.31%.



FINANCIAL **STATEMENTS** (CONSOLIDATED)

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# DIRECTORS' REPORT TO THE SHAREHOLDERS CONSOLIDATED FINANCIAL STATEMENTS

#### **Dear Shareholders,**

On behalf of the Board of Directors, we are pleased to present the Directors' Review together with consolidated financial statement of National Bank of Pakistan "the Bank" and its group companies for the year ended December 31, 2023.

Consolidated after-tax profit for the year ended December 31, 2023 amounted to PKR 53.3 Bn, being 72.3% higher than PKR 30.9 Bn for the year ended December 31, 2022. During the year ended, the subsidiary companies contributed PKR 1.174 Bn (December 31, 2022: PKR 0.807 Bn) in Group profitability, whereas the associates contributed share of profit of PKR 0.245 Bn (December 31, 2022: Share of loss PKR 0.095 Bn). A share of profit of PKR 1.226 Bn (December 31, 2022: PKR 0.545 Bn) was however recorded on account of UNBL, a UK based Joint Venture in which NBP has 45% shareholding. Accordingly, consolidated EPS increased to PKR 24.96 for the year ended December 31, 2023 as compared to PKR 14.49 for the year ended December 31, 2022.

As of December 31, 2023, consolidated assets of the Bank amounted to PKR 6,668.9 Bn being PKR 1,417.1 Bn or 26.98% higher than PKR 5,251.8 Bn of December 31, 2022.

Profit for the year ended December 31, 2023 after carry forward of accumulated profit of 2022 is proposed to be appropriated as follows:

|  | (PKR 'Mn) |
|--|-----------|
| After-tax consolidated profit for the year ended December 31, 2023 | 53,321.4  |
| Unappropriated profit brought forward                              | 178,189.6 |
| Other comprehensive income - net of tax                            | (595.2)   |
| Non-controlling interest   | (219.8)   |
| Transfer from surplus on revaluation of fixed assets - net of tax  | 181.5     |
|  | 177,556.1 |
| Profit available for appropriations                                | 230,877.5 |
| Appropriation:   |           |
| Transfer to Statutory Reserve                                      | (5,184.0) |
| Un-appropriated profit carried forward                             | 225,693.5 |

For and on behalf of the Board of Directors

Rehmat Ali Hasnie President & CEO Ali Syed Director

Karachi Dated: February 22, 2024



مجموعی مالیاتی گوشوارے

محتر مخصص داران

ہم بورڈ آف ڈائر کیٹرز کی طرف سے 31 دسمبر 2023 کوختم ہونے والے سال کے لیے نیشنل بینک آف پاکستان اور اس کے ذیلی اداروں کے لیے ڈائر کیٹرز کا جائزہ اور آڈٹ شدہ جموعی مالیاتی گوشوارے پیش کرتے ہوئے خوشی محسوس کررہے ہیں۔

31 دسمبر 2023 کو بینک کے مجموعی اثاثوں کی مالیت 6,668.9 ملین روپے تھی جو کہ 31 دسمبر 2022 کے بینک کے مجموعی اثاثوں کی مالیت 5,251.8 ملین روپ سے %26.98 زیادہ ہے۔ 31 دسمبر 2023ءکو ختم ہونے والے سال کے لیے گروپ کے بعداد ٹیکس منافع کو 2022 کے جتمع شدہ منافع کے ساتھ آگے بڑھانے کے بعد تخصیص کے لیے تجویز مندرجہ ذیل ہے:

(ملين رو ير)

|   | (مين روپي)           |
|---|----------------------|
| 31 دسمبر 2023 کوختم ہونے والےسال کے لیے بعداز ٹیکس منافع              | 53,321.4             |
| غیرتصرف شدہ آ گےلایا جانے والامنافع                                   | 178,189.6            |
| ديگر جامع آمد نی۔بعداز ٹیکس   | (595.2)              |
| نان كنثرولنگ انٹرسٹ   | (219.8)              |
| جامدا ثانۇں كى نظر ثانى شدہ قدر كى وجہ سے ذخائر سے منتقلى-بعداز ئيكس  | 181.5                |
|   | 177,556.1            |
| تصرف کے لیےدستیاب منافع   | 230,877.5            |
| تصرف:   |                      |
| قانونی ذ خائر میں منتقلی  | (5,184.0)            |
| غیرتصرف شدہ منافع۔آگ بڑھانے کے لیے:                                   | 225,693.5            |
| بورڈ آف ڈائر یکٹرز کے لیےاورائلی جانب سے                              |                      |
| <b>رمت علی حتقی</b><br>صدر و سیالیااو<br>کراچی<br>تاریخ:22 فروری 2024 | علی سید<br>ڈائر یکٹر |

A.F. Ferguson & Co. Chartered Accountants State Life Building No. 1-C I.I Chundrigar Road P.O. Box 4716 Karachi - 74000 **BDO Ebrahim & Co.** Chartered Accountants 2nd Floor, Block-C Lakson Square Building No.1, Sarwar Shaheed Road, Karachi - 74200

## INDEPENDENT AUDITORS' REPORT

### To the members of National Bank of Pakistan Report on the Audit of the Consolidated Financial Statements

#### Opinion

We have audited the annexed consolidated financial statements of **National Bank of Pakistan and its subsidiaries (the Group)**, which comprise the consolidated statement of financial position as at December 31, 2023, and the consolidated profit and loss account, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated cash flow statement for the year then ended, and notes to the consolidated financial statements, including material accounting policy information and other explanatory information.

In our opinion, consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at December 31, 2023, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with the accounting and reporting standards as applicable in Pakistan.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants* as adopted by the Institute of Chartered Accountants of Pakistan (the Code), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Emphasis of Matter**

We draw attention to note 26.3.4.1 to the consolidated financial statements which explains the contingency in relation to the pension obligation of the Group. The Group, based on the opinion of its legal counsel, is confident about a favorable outcome on this matter and hence, no provision has been made in these consolidated financial statements. Our opinion is not modified in respect of this matter.

#### **Key Audit Matter**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

BDO Ebrahim & Co.

**Chartered Accountants** 

#### **A.F. Ferguson & Co.** Chartered Accountants

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Following are the Key Audit Matters:

| S.No. | Key Audit Matter  | How the matter was addressed in our audit  |
|-------|---|--|
| 1     | <b>Provision against advances</b><br>(Refer notes 5.8 and 11.4 to the consolidated financial statements)  |  |
|       | The Group makes provision against<br>advances extended in Pakistan on a time-<br>based criteria that involves ensuring that all<br>non-performing advances are classified in<br>accordance with the ageing criteria specified<br>in the Prudential Regulations (PRs) issued<br>by the State Bank of Pakistan (SBP).<br>In addition to the above time-based criteria,<br>the PRs require a subjective evaluation of<br>the credit worthiness of borrowers to<br>determine the classification of advances.<br>The PRs also require the creation of general<br>provision for certain categories of advances.<br>Provision against advances of overseas<br>locations is made as per the requirements of<br>the respective regulatory regimes.<br>The Group has recognized a net provision<br>against advances amounting to Rs. 13,321<br>million in the consolidated profit and loss<br>account in the current year. As at December<br>31, 2023, the Group holds a provision of Rs.<br>233,833 million against advances. This<br>includes a general provision against the<br>underperforming portfolio on a prudent<br>basis.<br>The determination of provision against<br>advances based on the above criteria<br>remains a significant area of judgement and<br>estimation. Because of the significance of<br>the impact of these judgements /<br>estimations and the materiality of advances<br>relative to the overall consolidated financial<br>statements of the Group, we considered the<br>area of provision against advances as a key<br>audit matter. | <ul> <li>Our audit procedures to verify provision against domestic advances included, amongst others, the following:</li> <li>Obtained an understanding of the management process to record provision and ensure that it is consistent with the requirements of PRs;</li> <li>Evaluated the design and tested the operating effectiveness of the relevant controls established by the Group to identify loss events and for determining the extent of provisioning required against non-performing advances.</li> <li>The testing of controls included testing of:</li> <li>controls over correct classification of non-performing advances on time-based criteria;</li> <li>controls over accurate computation and recording of provision; and</li> <li>controls over the governance and approval process related to provision, including continuous reassessment by the management.</li> <li>We selected a sample of loan accounts and performed the following substantive procedures to evaluate the appropriateness of specific and general provision:</li> <li>Checked credit documentation, repayments of loan / mark-up instalments, tested classification of non-performing advances based on the number of days overdue;</li> <li>Evaluated the management's assessment for classification of a customer's loan facilities as performing or non-performing based on review of repayment pattern, inspection of credit documentation and discussions with the management;</li> <li>In case of restructured loans, we reviewed the detailed documentation of restructuring including approvals, legal opinions, terms of restructuring to ensure that restructuring was made in accordance with the PRs;</li> <li>We also reviewed minutes of the meeting of credit, risk and compliance and audit committees to identify risky exposures; and</li> </ul> |

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#### **A.F. Ferguson & Co.** Chartered Accountants

**BDO Ebrahim & Co.** Chartered Accountants

| S.No. | Key Audit Matter | How the matter was addressed in our audit  |
|-------|------------------|--|
|       |                  | <ul> <li>We had discussions with management to challenge<br/>assumptions and judgements used in performing<br/>portfolio review and recording provisions.</li> </ul>   |
|       |                  | We issued instructions to auditors of those overseas<br>branches and a joint venture which were selected for audit,<br>highlighting 'Provision against advances' as a significant<br>risk. The auditors of those branches and joint venture<br>performed audit procedures to check compliance with<br>regulatory requirements and reported the results thereof to<br>us. We, as auditors of the Group, evaluated the work<br>performed by the component auditors and the results<br>thereof. |

## Information Other than the Consolidated and Unconsolidated Financial Statements and Auditors' Reports Thereon

Management is responsible for the other information. The other information comprises the information included in the Annual Report, but does not include the consolidated and unconsolidated financial statements and our auditor's reports thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of Management and the Board of Directors for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting and reporting standards as applicable in Pakistan, the requirements of Banking Companies Ordinance, 1962 and the Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Board of directors is responsible for overseeing the Group's financial reporting process.

#### **A.F. Ferguson & Co.** Chartered Accountants

**BDO Ebrahim & Co.** Chartered Accountants

#### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud
  or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient
  and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from
  fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions,
  misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the
  audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant
  doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are
  required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or,
  if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained
  up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue
  as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

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**A.F. Ferguson & Co.** Chartered Accountants **BDO Ebrahim & Co.** Chartered Accountants

#### **Other Matter**

The consolidated financial statements of the Group as at and for the year ended December 31, 2022 were audited by Yousuf Adil, Chartered Accountants and A. F. Ferguson & Co. Chartered Accountants who had expressed an unmodified opinion on those statements vide their report dated March 6, 2023.

The engagement partners on the audit resulting in this independent auditor's report are Zulfikar Ali Causer and Shahbaz Akbar on behalf of BDO Ebrahim & Co. Chartered Accountants and A. F. Ferguson & Co. Chartered Accountants respectively.

A. F. Ferguson & Co. Chartered Accountants Karachi Dated: March 4, 2024 UDIN: AR202310068261NTzJfD BDO Ebrahim & Co. Chartered Accountants Karachi Dated: March 4, 2024 UDIN: AR202310067MY4xgiOdm

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## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at December 31, 2023

| 2022       | 2023        |   |      | 2023          | 2022          |
|------------|-------------|---|------|---------------|---------------|
| (US Dolla  | rs in '000) |   | Note | (Rupees       | in '000)      |
|            |             | ASSETS  |      |               |               |
|            |             |   |      |               |               |
| 816,809    | 1,048,232   | Cash and balances with treasury banks                     | 7    | 295,455,482   | 230,226,311   |
| 69,620     | 152,574     | Balances with other banks                                 | 8    | 43,004,567    | 19,623,124    |
| 110,950    | 682,715     | Lendings to financial institutions                        | 9    | 192,430,437   | 31,272,467    |
| 12,356,940 | 15,660,836  | Investments   | 10   | 4,414,174,305 | 3,482,935,847 |
| 4,366,231  | 4,960,154   | Advances  | 11   | 1,398,072,669 | 1,230,669,118 |
| 204,372    | 203,920     | Fixed assets  | 12   | 57,477,067    | 57,604,343    |
| 7,455      | 7,757       | Intangible assets   | 13   | 2,186,294     | 2,101,322     |
| 25,495     | 26,027      | Right of use assets                                       | 14   | 7,335,901     | 7,186,067     |
| 79,494     | -           | Deferred tax assets                                       | 15   | -             | 22,406,230    |
| 595,120    | 917,962     | Other assets  | 16   | 258,737,303   | 167,741,065   |
| 18,632,486 | 23,660,177  |   |      | 6,668,874,025 | 5,251,765,894 |
|            |             |   |      |               |               |
|            |             |   |      |               |               |
|            |             | LIABILITIES   |      |               |               |
|            |             |   |      |               |               |
| 196,083    | 241,256     | Bills payable   | 17   | 68,000,448    | 55,268,019    |
| 6,884,556  | 7,726,310   | Borrowings  | 18   | 2,177,743,194 | 1,940,485,787 |
| 9,455,995  | 13,031,650  | Deposits and other accounts                               | 19   | 3,673,109,914 | 2,665,273,257 |
| 431        | 739         | Liabilities against assets subject to finance lease       | 20   | 208,268       | 121,453       |
| -          | -           | Subordinated debt   |      | -             | -             |
| 31,083     | 30,805      | Lease liabilities against right of use assets             | 21   | 8,682,732     | 8,761,015     |
| -          | 2,989       | Deferred tax liabilities                                  | 15   | 842,568       | -             |
| 963,440    | 1,216,462   | Other liabilities   | 22   | 342,872,862   | 271,556,131   |
| 17,531,588 | 22,250,211  |   |      | 6,271,459,986 | 4,941,465,662 |
| 1,100,898  | 1,409,966   | NET ASSETS  |      | 397,414,039   | 310,300,232   |
|            |             |   |      |               |               |
|            |             |   |      |               |               |
|            |             | REPRESENTED BY  |      |               |               |
|            |             |   |      |               |               |
| 75,481     | 75,481      | Share capital   | 23   | 21,275,131    | 21,275,131    |
| 239,440    | 301,847     | Reserves  | 24   | 85,078,819    | 67,488,847    |
| 149,980    | 227,887     | Surplus on revaluation of assets                          | 25   | 64,232,415    | 42,273,537    |
| 632,190    | 800,727     |   |      | 225,693,440   | 178,189,579   |
| 1,097,091  | 1,405,942   | Total Equity attributable to the equity holders of the Ba | nk   | 396,279,805   | 309,227,094   |
| 3,807      | 4,024       | Non-controlling interest                                  |      | 1,134,234     | 1,073,138     |
| 1,100,898  | 1,409,966   |   |      | 397,414,039   | 310,300,232   |
|            |             |   |      |               |               |
|            |             | CONTINGENCIES AND COMMITMENTS                             | 26   |               |               |

The annexed notes 1 to 50 and annexures I and II form an integral part of these unconsolidated financial statements.

Ashraf Mahmood Wathra Chairman Rehmat Ali Hasnie President & CEO Abdul Wahid Sethi Chief Financial Officer Ahsan Ali Chughtai Director

## CONSOLIDATED PROFIT AND LOSS ACCOUNT

For the year ended December 31, 2023

| 2022       | 2023       |   |      | 0000          | 2022                  |
|------------|------------|---|------|---------------|-----------------------|
| 2022       |            |   | Note | 2023          | 2022                  |
| (US Dollar | s in '000) |   | Note | (Rupees       | In '000)              |
| 1,786,613  | 3,637,026  | Mark-up / return / interest earned                    | 27   | 1,025,134,662 | 503,575,915           |
| 1,371,153  | 3,036,182  | Mark-up / return / interest expensed                  | 28   | 855,780,390   | 386,474,248           |
| 415,460    | 600,844    | Net mark-up / interest income                         |      | 169,354,272   | 117,101,667           |
|            |            |   |      |               |                       |
|            |            | NON MARK-UP / INTEREST INCOME                         |      |               |                       |
| 80,030     | 85,632     | Fee and commission income                             | 29   | 24,136,296    | 22,557,400            |
| 17,988     | 18,465     | Dividend income                                       |      | 5,204,557     | 5,070,140             |
| 29,384     | 27,468     | Foreign exchange income                               |      | 7,742,186     | 8,282,139             |
|            | -          | Income / (loss) from derivatives                      |      | -             | -                     |
| 3,985      | 15,686     | Gain on securities - net                              | 30   | 4,421,246     | 1,123,216             |
| 1,934      | 4,350      | Share of profit from joint venture - net of tax       | 10.4 | 1,226,065     | 545,161               |
| (337)      | 870        | Share of profit / (loss) from associates - net of tax | 10.4 | 245,202       | (95,084)              |
| 6,351      | 6,374      | Other income  | 31   | 1,796,449     | 1,790,098             |
| 139,335    | 158,845    | Total non-markup / interest income                    |      | 44,772,001    | 39,273,070            |
| 554,795    | 759,689    | Total income  |      | 214,126,273   | 156,374,737           |
|            |            |   |      |               |                       |
|            |            | NON MARK-UP / INTEREST EXPENSES                       |      |               |                       |
| 282,367    | 337,611    | Operating expenses                                    | 32   | 95,159,211    | 79,588,284            |
| 258        | 1,015      | Other charges   | 33   | 285,960       | 72,848                |
| 282,625    | 338,626    | Total non-markup / interest expenses                  |      | 95,445,171    | 79,661,132            |
| 272,170    | 421,063    | Profit before provisions                              |      | 118,681,102   | 76,713,605            |
| 46,535     | 54,574     | Provisions and write offs - net                       | 34   | 15,382,139    | 13,116,455            |
| 225,635    | 366,489    | PROFIT BEFORE TAXATION                                |      | 103,298,963   | 63,597,150            |
| 115 001    | 477 040    | Tourtion  | 05   | 40.077.500    | 00.040.100            |
| 115,831    | 177,313    | Taxation  | 35   | 49,977,566    | 32,648,139            |
| 109,804    | 189,176    | PROFIT AFTER TAXATION                                 |      | 53,321,397    | 30,949,011            |
|            |            |   |      |               |                       |
| 109,399    | 188,399    | Attributable to:<br>Equity holders of the Bank        |      | 53,101,601    | 30,834,587            |
| 406        | 780        | Non-controlling interest                              |      | 219,796       | 30,834,587<br>114,424 |
| 109,804    | 189,179    | Non-controlling interest                              |      | 53,321,397    | 30,949,011            |
| 100,004    | 103,173    |   |      | 55,521,551    | 00,040,011            |
| (US Dol    | lars)      |   |      | (Rup          | ees)                  |
| ·          |            |   |      |               | -                     |
| 0.05       | 0.09       | Basic earnings per share                              | 36   | 24.96         | 14.49                 |
|            |            |   |      |               |                       |
| 0.05       | 0.09       | Diluted earnings per share                            | 37   | 24.96         | 14.49                 |

The annexed notes 1 to 50 and annexures I and II form an integral part of these unconsolidated financial statements.

Ashraf Mahmood Wathra Chairman Rehmat Ali Hasnie President & CEO Abdul Wahid Sethi Chief Financial Officer Ahsan Ali Chughtai Director

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended December 31, 2023

| 0000               | 0000                |  | 0000            | 0000                |
|--------------------|---------------------|--|-----------------|---------------------|
| 2022<br>(US Dollar | 2023<br>rs in '000) |  | 2023<br>(Rupoos | 2022<br>in '000)    |
| (03 Dolla          | IS III 000)         |  | (nupees         | 11 000)             |
| 109,804            | 189,176             | Profit after taxation for the year   | 53,321,397      | 30,949,011          |
|                    |                     | Other comprehensive income / (loss)  |                 |                     |
|                    |                     | Items that may be reclassified to profit and loss account in subsequent periods:   |                 |                     |
| 35,551             | 44,014              | Effect of translation of net investments in foreign<br>branches, subsidiaries and joint venture<br>Movement in surplus / (deficit) on revaluation of | 12,405,926      | 10,020,548          |
| (89,784)           | 79,162              | investments - net of tax   | 22,312,569      | (25,306,566)        |
| (54,233)           | 123,176             |  | 34,718,495      | (15,286,018)        |
|                    |                     | Items that will not be reclassified to profit and loss account in subsequent periods:  |                 |                     |
| (11,102)           | (2,112)             | Remeasurement loss on defined benefit obligations - net of tax   | (595,239)       | (3,129,095)         |
| 10,983             | (1,314)             | Movement in (deficit) / surplus on revaluation of fixed<br>assets - net of tax<br>Movement in surplus / (deficit) on revaluation of non-             | (370,278)       | 3,095,713           |
| (1,110)            | 703                 | banking assets - net of tax  | 198,132         | (312,906)           |
| 53<br>(1,176)      | - (2,723)           | Share of remeasurement gain on defined benefit obligations of joint venture - net of tax   | - (767,385)     | 14,886<br>(331,402) |
| 54,395             | 309,629             | Total comprehensive income   | 87,272,507      | 15,331,591          |
|                    |                     | Total comprehensive income attributable to:  |                 |                     |
| 53,989             | 308,849             | Equity holders of the Bank   | 87,052,711      | 15,217,167          |
| 406                | 780                 | Non-controlling interest   | 219,796         | 114,424             |
| 54,395             | 309,629             |  | 87,272,507      | 15,331,591          |

The annexed notes 1 to 50 and annexures I and II form an integral part of these unconsolidated financial statements.

Ashraf Mahmood Wathra Chairman Abdul Wahid Sethi Chief Financial Officer Ahsan Ali Chughtai Director

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended December 31, 2023

|  |                    |                          |                                      |  |                               |  | 5-1-1 10                     |   | 1                              |                           |              |                                 |              |
|--|--------------------|--------------------------|--------------------------------------|--|-------------------------------|--|------------------------------|---|--------------------------------|---------------------------|--------------|---------------------------------|--------------|
|  | Share<br>capital   | Exchange<br>translation  | Statutory<br>reserve                 | General<br>General<br>Ioan Ioss<br>reserve | Revenue<br>general<br>reserve | Total  | aurprus / (uer               | aupus ( centor) on revenuation of assets<br>Fixed /<br>Investments Non-<br>Assets | Total                          | Unappropriated<br>profit  | Sub Total    | Non-<br>Controlling<br>Interest | Total        |
|  |                    |                          |                                      |  |                               | )  | (Rupees in '000)-            |   |                                |                           |              |                                 |              |
| Balances as at January 01, 2022<br>Total Comprehensive income for the year<br>ended December 31, 2022                        | 21,275,131         | 14,880,385               | 39,025,546                           | 8,000,000                                  | 521,338                       | 62,427,269                                   | 19,552,731                   | 45,442,249  | 64,994,980                     | 145,312,547               | 294,009,927  | 1,013,454                       | 295,023,381  |
| Profit after taxation for the year<br>ended December 31, 2022  |                    |                          |                                      | '  |                               |  |                              |   |                                | 30,834,587                | 30,834,587   | 114,424                         | 30,949,011   |
| Other comprehensive income -<br>net of tax<br>Trivel Computing Income  |                    | 10,020,548<br>10,020,548 |                                      |  |                               | 10,020,548<br>10,020,548                     | (25,306,566)<br>(25,306,566) | 2,782,807<br>2 782 807  | (22,523,759)<br>(22,523,759)   | (3,114,209)<br>27 720 378 | (15,617,420) | -                               | (15,617,420) |
| rotal Compremensive moorne<br>Transfer to statution reserve  |                    |                          | 3 041 030                            |  |                               | 3 041 030                                    |                              | 2,102,001   | (22,323,133)<br>-              | (3.041.030)               |              |                                 |              |
| Transfer from surplus on revaluation<br>of assets to unappropriated profit - net of tax<br>Transfer to unappropriated profit |                    |                          |                                      | -<br>(8,000,000)                           |                               | (8,000,000)                                  |                              | (197,684)<br>-  | (197,684)<br>-                 | 197,684<br>8,000,000      |              |                                 |              |
| Transactions with owners,<br>recorded directly in equity   |                    |                          |                                      |  |                               |  |                              |   |                                |                           |              |                                 |              |
| Cash dividend paid / profit distribution by subsidiaries   |                    |                          |                                      |  |                               |  |                              |   |                                |                           |              | (54,740)                        | (54,740)     |
| Balance as at December 31, 2022<br>Total Comprehensive income for the year<br>ended December 31, 2023                        | 21,275,131         | 24,900,933               | 42,066,576                           |  | 521,338                       | 67,488,847                                   | (5,753,835)                  | 48,027,372  | 42,273,537                     | 178,189,579               | 309,227,094  | 1,073,138                       | 310,300,232  |
| Profit after taxation for the year<br>ended December 31, 2023<br>Other comprehensive income -                                |                    |                          |                                      |  |                               |  | •                            |   |                                | 53,101,601                | 53,101,601   | 219,796                         | 53,321,397   |
| net of tax   |                    | 12,405,926               |                                      |  |                               | 12,405,926                                   | 22,312,569                   | (172,146)   | 22,140,423                     | (595,239)                 | 33,951,110   |                                 | 33,951,110   |
| l otal Comprenensive Income<br>Transfer to statutory reserve<br>Transfer from sumbus on revaluation                          |                    |                          | -<br>5,184,046                       |  |                               | 12,405,926<br>5,184,046                      |                              | (172,146)<br>-  | 22,140,423<br>-                | 52,506,362<br>(5,184,046) | -            | 219,796                         | 70¢,272,78   |
| of assets to unappropriated profit - net of tax  |                    |                          |                                      |  |                               |  |                              | (181,545)   | (181,545)                      | 181,545                   |              |                                 | •            |
| Transactions with owners,<br>recorded directly in equity   |                    |                          |                                      |  |                               |  |                              |   |                                |                           |              |                                 |              |
| Cash dividend paid / profit distribution<br>by subsidiaries  |                    |                          |                                      |  |                               |  |                              |   |                                |                           |              | (158,700)                       | (158,700)    |
| Balance as at December 31, 2023  | 21,275,131         | 37,306,859               | 47,250,622                           |  | 521,338                       | 85,078,819                                   | 16,558,734                   | 47,673,681  | 64,232,415                     | 225,693,440               | 396,279,805  | 1,134,234                       | 397,414,039  |
| The annexed hotes 1 to 50 and annexures I and II form an integral part of these unconsolidated financial statements.         | tegral part of the | se unconsolidateo        | d financial statem                   | ents.                                      |                               |  |                              |   |                                |                           |              |                                 |              |
|  |                    |                          |                                      |  |                               |  |                              |   |                                |                           | 4            | Ċ                               |              |
| Ashrat Mahmood Wathra<br>Chairman  |                    | <b>Henmat</b><br>Preside | Henmat All Hashie<br>President & CEO | <u>e</u>                                   | Abdu<br>Chief                 | Abdul Wanid Sethi<br>Chief Financial Officer | Sethi<br>Officer             | Ah  | Ansan All Chughtal<br>Director | nughtai<br>or             | 4 –          | All Syed<br>Director            |              |

## CONSOLIDATED CASH FLOW STATEMENT

For the year ended December 31, 2023

| 2022        | 2023          |   |      | 2023                           | 2022                            |
|-------------|---------------|---|------|--------------------------------|---------------------------------|
| (US Dolla   | rs in '000)   |   | Note | (Rupees i                      | n '000)                         |
|             |               | CASH FLOW FROM OPERATING ACTIVITIES   |      |                                |                                 |
| 225,635     | 366,489       | Profit before taxation  |      | 103,298,963                    | 63,597,150                      |
| (17,988)    | (18,465)      | Less: Dividend income   |      | (5,204,557)                    | (5,070,140)                     |
| 207,647     | 348,024       |   |      | 98,094,406                     | 58,527,010                      |
| ,           | ,             | Adjustments:  |      | ,                              | ,,                              |
| 16,992      | 16,926        | Depreciation  |      | 4,770,819                      | 4,789,320                       |
| 1,298       | 1,152         | Amortization  |      | 324,753                        | 365,818                         |
| 46,535      | 54,574        | Provision and write-offs  | 34   | 15,382,139                     | 13,116,455                      |
| (238)       | -             | Gain on disposal of subsidiary and branch   |      | -                              | (67,007)                        |
| (60)        | (796)         | Gain on sale of fixed assets - net  |      | (224,324)                      | (17,005)                        |
| 3,367       | 3,245         | Finance charges on leased assets  |      | 914,611                        | 949,086                         |
| 2,212       | 93            | Unrealized loss on revaluation of investments<br>classified as held-for-trading         |      | 26,152                         | 602 477                         |
| 29,896      | 42,571        | Charge for defined benefit plans - net  |      | 11,999,040                     | 623,477<br>8,426,536            |
| (1,934)     | (4,350)       | Share of profit from joint venture - net of tax   |      | (1,226,065)                    | (545,161)                       |
| 337         | (4,000)       | Share of (profit) / loss from associates - net of tax                                   |      | (245,202)                      | 95,084                          |
| 98,405      | 112,545       |   |      | 31,721,923                     | 27,736,603                      |
| 306,052     | 460,569       |   |      | 129,816,329                    | 86,263,613                      |
|             |               | (Increase) / Decrease in operating assets   |      |                                |                                 |
| 1,004,731   | (571,765)     | Lendings to financial institutions  |      | (161,157,970)                  | 283,194,208                     |
| 123,434     | 142,759       | Held-for-trading securities   |      | 40,238,071                     | 34,791,299                      |
| (474,789)   | (684,907)     | Advances  |      | (193,048,283)                  | (133,824,495)                   |
| (239,643)   | (291,090)     | Others assets (excluding advance taxation)  |      | (82,046,762)                   | (67,545,828)                    |
| 413,733     | (1,405,003)   | Increase / (Decrease) in concreting lichilities   |      | (396,014,944)                  | 116,615,184                     |
| 118,568     | 45,173        | Increase / (Decrease) in operating liabilities<br>Bills payable                         |      | 12,732,429                     | 33,419,749                      |
| 5,846,108   | 795,792       | Borrowings from financial institutions  |      | 224,302,435                    | 1,647,788,025                   |
| (1,251,946) | 3,575,655     | Deposits  |      | 1,007,836,657                  | (352,874,452)                   |
| 242,738     | 249,064       | Other liabilities   |      | 70,201,315                     | 68,418,362                      |
| 4,955,468   | 4,665,684     |   |      | 1,315,072,836                  | 1,396,751,684                   |
|             |               |   |      |                                |                                 |
| (119,879)   | (196,368)     | Income tax adjusted / paid  |      | (55,348,344)                   | (33,789,222)                    |
| (12,897)    | (13,033)      | Payments on account of staff retirement benefits  |      | (3,673,572)                    | (3,635,107)                     |
| 5,542,477   | 3,511,849     | Net cash flow generated from operating activities                                       |      | 989,852,305                    | 1,562,206,152                   |
|             |               |   |      |                                |                                 |
| (5,441,639) | (3,939,253)   | CASH FLOW FROM INVESTING ACTIVITIES<br>Net investments in available-for-sale securities |      | (1 110 220 697)                | (1,533,784,118)                 |
| (309,691)   | 653,067       | Net investments in held-to-maturity securities  |      | (1,110,320,687)<br>184,073,787 | (1,533,784,118)<br>(87,289,700) |
| 17,988      | 18,465        | Dividends received  |      | 5,204,557                      | 5,070,140                       |
| (9,779)     | (11,281)      | Investments in fixed assets and intangibles   |      | (3,179,760)                    | (2,756,355)                     |
| 350         | 1,628         | Proceeds from sale of fixed assets  |      | 458,886                        | 98,556                          |
| 35,551      | 46,619        | Effect of translation of net investment in foreign branches                             |      | 13,140,176                     | 10,020,548                      |
| 397         | -             | Proceed from closure of subsidiary and branch   |      | -                              | 111,822                         |
| (5,706,823) | (3,230,755)   | Net cash flow used in investing activities  |      | (910,623,041)                  | (1,608,529,107)                 |
|             |               |   |      |                                |                                 |
| (0.500)     | (40.000)      | CASH FLOW FROM FINANCING ACTIVITIES   |      | (0 500 400)                    | (0.000.000)                     |
| (9,509)     | (12,653)      | Payments of lease obligations<br>Dividend paid  |      | (3,566,480)                    | (2,680,093)                     |
| (1) (9,510) | (25) (12,678) | Net cash flow used in financing activities  | 38.1 | (7,142)<br>(3,573,622)         | (146)<br>(2,680,239)            |
|             |               | 5   |      |                                | ,                               |
| (173,856)   | 268,416       | Increase / (Decrease) in cash and cash equivalents                                      |      | 75,655,642                     | (49,003,194)                    |
| 957,366     | 785,646       | Cash and cash equivalents at beginning of the year                                      |      | 222,787,444                    | 271,509,796                     |
| 5,472       | 4,476         | Effect of exchange rate changes on cash and cash equivalents                            |      | 1,261,569                      | 1,542,411                       |
| 968,749     | 794,893       |   |      | 224,049,013                    | 273,052,207                     |
| 794,893     | 1,063,309     | Cash and cash equivalents at end of the year  | 38   | 299,704,655                    | 224,049,013                     |
|             |               | d annexures I and II form an integral part of thes                                      |      | a a lista da litra a si a l    | - 4 - 4 4                       |

The annexed notes 1 to 50 and annexures I and II form an integral part of these unconsolidated financial statements.

Ashraf Mahmood Wathra Chairman Rehmat Ali Hasnie President & CEO Abdul Wahid Sethi Chief Financial Officer Ahsan Ali Chughtai Director

## NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2023

#### 1. THE GROUP AND ITS OPERATIONS

#### **1.1** The "Group" consists of:

#### **Holding Company**

- National Bank of Pakistan (the Bank)

|   |   | Percentage Holding |        |
|---|---|--------------------|--------|
|   |   | 2023               | 2022   |
|   | Subsidiary Companies  | %                  | %      |
| - | CJSC Subsidiary Bank of NBP in Kazakhstan                   | 100.00             | 100.00 |
| - | NBP Exchange Company Limited, Pakistan                      | 100.00             | 100.00 |
| - | National Bank Modaraba Management Company Limited, Pakistan | 100.00             | 100.00 |
| - | First National Bank Modaraba, Pakistan                      | 30.00              | 30.00  |
| - | Taurus Securities Limited, Pakistan                         | 58.32              | 58.32  |
| - | NBP Fund Management Limited, Pakistan                       | 54.00              | 54.00  |
| - | Cast-N-Link Products Limited (Note 10.16.1)                 | 76.51              | 76.51  |

The subsidiary company of the Group, National Bank Modaraba Management Company Limited, Pakistan exercises control over First National Bank Modaraba, Pakistan as its management company and also has a direct economic interest in it. The Group has consolidated the financial statements of the modaraba as the ultimate holding company.

The Group is principally engaged in commercial banking, modaraba management, brokerage, leasing, foreign currency remittances, asset management, exchange transactions and investment advisory asset. Brief profile of the Holding Company and subsidiaries is as follows:

#### National Bank of Pakistan

National Bank of Pakistan (the Bank) was incorporated in Pakistan under the National Bank of Pakistan Ordinance, 1949 and is listed on the Pakistan Stock Exchange (PSX). Its registered and head office is situated at I.I. Chundrigar Road, Karachi. The Federal Government and Pakistan Sovereign Wealth Fund (PSWF) holds 75.60% (2022: Federal Government and SBP 75.60%) shares of the Bank. The Bank is engaged in providing commercial banking and related services in Pakistan and overseas. The Bank also handles treasury transactions for the Government of Pakistan (GoP) as an agent to the SBP. The Bank operates 1,508 (2022: 1,512) branches in Pakistan including 188 (2022: 188) Islamic Banking branches and 18 (2022: 18) overseas branches (including the Export Processing Zone branch, Karachi). The Bank also provides services in respect of Endowment Fund for students loan scheme and IPS accounts.

#### CJSC Subsidiary Bank of NBP in Kazakhstan

CJSC Subsidiary Bank of NBP in Kazakhstan (JSCK) is a joint-stock bank, which was incorporated in the Republic of Kazakhstan in 2001. CJSC conducts its business under license number 252 dated December 27, 2007 (initial license was dated December 14, 2001) and is engaged in providing commercial banking services. The registered office of JSCK is located at 105, Dostyk Ave, 050051, Almaty.

#### NBP Exchange Company Limited, Pakistan

NBP Exchange Company Limited (NBPECL) is a public unlisted company, incorporated in Pakistan on September 24, 2002 under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). NBPECL

### NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2023

obtained license for commencement of operations from State Bank of Pakistan (SBP) on November 25, 2002 and commencement of business certificate on December 26, 2003 from the Securities and Exchange Commission of Pakistan (SECP). The registered office of NBPECL is situated at Shaheen Complex, M.R. Kiryani Road, Karachi. NBPECL is engaged in foreign currency remittances and exchange transactions. NBPECL has 22 branches (2022: 20 branches) and 1 booth (2022: 1).

#### National Bank Modaraba Management Company Limited, Pakistan

National Bank Modaraba Management Company Limited (NBMMCL) is a public unlisted company, incorporated in Pakistan on August 6, 1992 under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). The purpose of the NBMMCL is to float and manage modaraba funds. NBMMCL at present is managing First National Bank Modaraba. Its registered office is situated at Ground Floor, National Bank of Pakistan, Regional Headquarters Building, 26-Mc Lagon Road, Lahore.

#### First National Bank Modarba, Pakistan

First National Bank Modaraba (the Modaraba) is a multi-purpose, perpetual and multi-dimensional Modaraba formed under the Modaraba Companies and Modaraba (Floatation and Control) Ordinance, 1980 and Rules framed thereunder. The Modaraba is managed by National Bank Modaraba Management Company Limited (a wholly owned subsidiary of National Bank of Pakistan), incorporated in Pakistan under the repealed Companies Ordinance, 1984 (now Companies Act, 2017) and registered with the Registrar of Modaraba Companies. The registered office of the Modaraba is situated at Ground Floor, National Bank of Pakistan, Regional Headquarters Building, 26-Mc Lagon Road, Lahore. The Modaraba is listed at Pakistan Stock Exchange Limited. It commenced its operations on December 04, 2003 and is currently engaged in various Islamic modes of financing and operations including ijarah, musharaka and murabaha arrangements.

#### Taurus Securities Limited, Pakistan

Taurus Securities Limited (TSL) is a public unquoted company, incorporated in Pakistan on June 27, 1993 under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). The registered office of TSL is situated at 6th Floor, Progressive Plaza, Beaumont Road, Civil Lines, Karachi. It is engaged in the business of stock brokerage, investment counselling, and fund placements. TSL holds a Trading Right Entitlement (TRE) Certificate from Pakistan Stock Exchange Limited.

#### NBP Fund Management Limited, Pakistan

NBP Fund Management Limited, Pakistan - NBP Funds, was incorporated in Pakistan as public limited company on August 24, 2005 under the repealed Companies Ordinance, 1984 (now Companies Act, 2017) and obtained certificate for commencement of business on December 19, 2005. The main sponsors of NBP Funds are National Bank of Pakistan and Baltoro Growth Fund. Baltoro Growth Fund has acquired shareholding of NBP Funds which was previously held by Alexandra Fund Management Private Limited on October 08, 2018. NBP Funds is mainly involved in the business of asset management and investment advisory services. NBP Funds has been issued license by the Securities and Exchange Commission of Pakistan (SECP) to carry out business of asset management services and investment advisory services as a Non-Banking Finance Company (NBFC) under section 282C of the repealed Companies Ordinance, 1984 (now Companies Act, 2017) and under the Non-Banking Finance Companies and Notified Entities Regulations, 2008. The principal / registered office of the company is situated at 7th Floor, Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton, Karachi.

## NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2023

As at December 31, 2023 NBP Funds is managing the following funds and discretionary portfolio:

|  | Type of Fund  |
|--|---------------|
| - NBP Government Securities Liquid Fund                      | Open end Fund |
| - NBP Mahana Amdani Fund                                     | Open end Fund |
| - NBP Financial Sector Income Fund                           | Open end Fund |
| - NBP Money Market Fund                                      | Open end Fund |
| <ul> <li>NBP Government Securities Savings Fund</li> </ul>   | Open end Fund |
| - NBP Income Opportunity Fund                                | Open end Fund |
| - NBP Islamic Money Market Fund                              | Open end Fund |
| - NBP Islamic Daily Dividend Fund                            | Open end Fund |
| - NBP Riba Free Savings Fund                                 | Open end Fund |
| - NBP Islamic Mahana Amdani Fund                             | Open end Fund |
| - NBP Savings Fund   | Open end Fund |
| - NBP Islamic Savings Fund                                   | Open end Fund |
| - NBP Balanced Fund  | Open end Fund |
| - NBP Islamic Sarmaya Izafa Fund                             | Open end Fund |
| - NBP Pension Fund   | Open end Fund |
| - NBP Islamic Pension Fund                                   | Open end Fund |
| - NBP Stock Fund   | Open end Fund |
| - NBP Islamic Stock Fund                                     | Open end Fund |
| - NBP Sarmaya Izafa Fund                                     | Open end Fund |
| - NBP Islamic Energy Fund                                    | Open end Fund |
| - NBP Financial Sector Fund                                  | Open end Fund |
| - NBP Islamic Income Fund                                    | Open end Fund |
| <ul> <li>NBP Pakistan Growth Exchange Traded Fund</li> </ul> | Open end Fund |
| - NBP Government Securities Fund - I                         | Open end Fund |
| - NBP Income Fund Of Fund                                    | Open end Fund |
| - NBP Mustahkam Fund   | Open end Fund |
| - NBP Islamic Mustahkam Fund                                 | Open end Fund |
| - NBP Gokp Pension Fund                                      | Open end Fund |
| - NBP Gokp Islamic Pension Fund                              | Open end Fund |

#### 1.2 Basis of consolidation

- The consolidated financial statements include the financial statements of the Bank (Holding Company) and its subsidiary companies together "the Group".
- Subsidiary companies are fully consolidated from the date on which more than 50% of voting rights are transferred to the Group or power to control the company is established and excluded from consolidation from the date of disposal or when the control is lost.
- The assets, liabilities, income and expenses of subsidiary companies have been consolidated on a line by line basis.
- Income and expenses of subsidiaries acquired during the year are included in the consolidated statement of the comprehensive income from the effective date of acquisition.
- Non-Controlling interest / (minority interest) in equity of the subsidiary companies are measured at fair value for all the subsidiaries acquired from period beginning on or after January 1, 2010 whereas minority interest of previously acquired subsidiaries are measured at the proportionate net assets of subsidiary companies attributable to interest which is not owned by holding company.
- Material intra-group balances and transactions have been eliminated.

For the year ended December 31, 2023

## 2. BASIS OF PRESENTATION

2.1 In accordance with the directives of the Federal Government of Pakistan regarding the shifting of banking system to Islamic modes, the SBP has issued various circulars from time to time. Permissible forms of trade related mode of financing includes purchase of goods by banks from their customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchases and sales arising under these arrangements are not reflected in these consolidated financial statements as such but are restricted to the amount of facility actually utilized and the appropriate portion of mark-up thereon.

Key financial figures of the Islamic banking branches of the Bank have been disclosed in note annexure-II to these consolidated financial statements.

**2.2** The US Dollar amounts shown on the statement of financial position, profit and loss account, statement of comprehensive income and cash flow statement are stated as additional information solely for the convenience of readers. For the purpose of conversion to US Dollars, the rate of Rs. 281.8607 to 1 US Dollar has been used for 2023 and 2022 as it was the prevalent rate as on December 31, 2023.

## 3. STATEMENT OF COMPLIANCE

- **3.1** These consolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:
  - International Financial Reporting Standards (IFRS), issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017;
  - Islamic Financial Accounting Standards (IFAS), issued by the Institute of Chartered Accountants of Pakistan as notified under the Companies Act, 2017;
  - Provisions of and directives issued under the Banking Companies Ordinance, 1962 and the Companies Act, 2017; and
  - Directive issued by the State Bank of Pakistan (SBP) and the Securities and Exchange Commission of Pakistan (SECP);

Where the requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017, or the directives issued by the SBP and the SECP differ with the requirements of IFRS or IFAS, the requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017 and the said directives shall prevail.

- **3.2** SBP has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and IAS 40, 'Investment Property' for Banking Companies through BSD Circular Letter No. 10 dated August 26, 2002. Moreover, SBP vide BPRD circular no. 4, dated February 25, 2015, has deferred the applicability of Islamic Financial Accounting Standards (IFAS) 3, Profit and Loss Sharing on Deposits. Further, according to the notification of SECP dated April 28, 2008, the IFRS 7 "Financial Instruments: Disclosures" has not been made applicable for banks. Accordingly, the requirements of these standards have not been considered in the preparation of these consolidated financial statements. However, investments have been classified and valued in accordance with the requirements of various circulars issued by the SBP.
- **3.3** The SECP vide SRO 56 (1) / 2016 dated January 28, 2016, has notified that the requirements of IFRS 10 (Consolidated Financial Statements) and section 228 of the Companies Act, 2017 will not be applicable with respect to the investment in mutual funds established under trust structure.

For the year ended December 31, 2023

## 3.4 Application of new and revised International Financial Reporting Standards (IFRSs)

# 3.4.1 Standards, interpretations of and amendments to the published accounting and reporting standards that are effective in the current year:

There are certain new and amended standards, interpretations and amendments that are mandatory for the Bank's accounting periods beginning on January 1, 2023 but are considered not to be relevant or do not have any significant effect on the Bank's operations and are therefore not detailed in these consolidated financial statements.

# 3.4.2 Standards, interpretations of and amendments to the published accounting and reporting standards that are not yet effective:

The following revised standards, amendments and interpretations with respect to the accounting and reporting standards would be effective from the dates mentioned below against the respective standards, amendments or interpretations:

| Sta | andards, interpretations or amendments                        | Effective from accounting period beginning on or after |
|-----|---|--|
| -   | IFRS 9 - 'Financial instruments'                              | January 01, 2024                                       |
| -   | IAS 21 - 'Lack of exchangeability' (amendments)               | January 01, 2025                                       |
| -   | IAS 1 - 'Non current liabilities with covenants' (amendments) | January 01, 2024                                       |
| -   | IFRS 16 - 'Sale and leaseback' (amendments)                   | January 01, 2024                                       |

- **3.4.3** The SBP vide its BPRD Circular No. 02 of 2023 dated February 09, 2023 has specified the new reporting format for financial statements of Banking Companies. The new format has revised the disclosure requirements and will become applicable for the financial statements of the Bank for the quarter ending March 31, 2023. However, SBP vide its BPRD circular No. 07 of 2023 has deferred the applicability from January 01, 2023 to January 01, 2024.
- **3.4.4** Other than the aforesaid standards, interpretations and amendments, the International Accounting Standards Board (IASB) has also issued the following standards which have not been adopted locally by the Securities and Exchange Commission of Pakistan:
  - IFRS 1 First Time Adoption of International Financial Reporting Standards
  - IFRS 17 Insurance Contracts
- **3.4.5** The management anticipates that these new standards, interpretations and amendments will be adopted in the Group's consolidated financial statements as and when they are applicable and adoption of these new standards, interpretations and amendments, may have no material impact on these consolidated financial statements of the Group in the period of initial application.

## 3.4.6 IFRS 9 Financial Instruments:

As directed by SBP via BPRD Circular no 07 of 2023, IFRS 9 Financial Instruments is effective for periods beginning on or after January 01 2024 for banks having asset base of more than Rs. 500 billion as at December 31 2022. SBP via same circular has finalized the instructions on IFRS 9 (Application Instructions) for ensuring smooth and consistent implementation of the standard in the banks.

During 2023, the management of the Bank has performed an impact assessment of IFRS 9 taking into account the SBP's IFRS 9 application instructions. The assessment is based on available information and may be subject to changes arising from further reasonable and supportable information being made available to the Bank at the time of finalizing the impact for initial application of IFRS 9. In addition, the Bank will implement changes in classification of certain financial instruments. These changes and impacts are discussed below:

For the year ended December 31, 2023

An overview of the IFRS 9 requirements that are expected to have significant impact are discussed below along with the additional requirements introduced by the SBP:

## Governance, ownership and responsibilities

The Bank has adopted a governance framework requiring the Risk, Finance, Operations, Internal Audit and IT functions to effectively work together to ensure input from all business lines. IFRS 9 requires robust credit risk models that can predict Probability of Default (PD), Loss Given Default (LGD) and Exposure at Default (EAD).

Risk Management Division has developed Models / methodologies for PD, LGD and Credit Conversion Factor (CCF). These models shall be validated on annual basis considering the following aspects:

- Quantitative Validation: Expected credit loss (ECL) model design validation, data quality validation and benchmarking with external best practices.
- Quantitative Validation: Calibration testing which ensures the accuracy of the observed PDs.

Finance Group will ensure preparation of disclosures and incorporation of the impacts on the financial statements of the Bank. The function shall identify, prepare and extract the data required for the risk parameters modelling and ECL calculations. Finance Division shall ensure that all disclosures as required by the accounting standard and the SBP formats and guidelines are made.

The risk management division will perform the back testing of ECL at least on yearly basis and will be responsible for the independent validation of the risk parameters / risk models; including PD, LGD and CCF etc., that are used to compute the ECL which would be carried out as per the policy.

Internal Audit will carry out periodic review of IFRS 9 methodology and impacts calculated by the Management.

#### **Classification and measurement**

The classification and measurement of financial assets will depend on how these are managed (the entity's business model) and their contractual cash flow characteristics. Financial assets that do not meet the SPPI criteria are measured at FVTPL regardless of the business model in which they are held. The Bank's business model in which financial assets are held will determine whether the financial assets are measured at amortised cost, fair value through other comprehensive income ('FVOCI') or fair value through profit or loss ('FVPL'). The classification of equity instruments is generally measured as Fair Value through Profit & Loss (FVTPL) unless the Bank elects for Fair Value through Other Comprehensive Income (FVTOCI) at initial recognition. The Bank has analyzed the impact of initial application of IFRS 9 on its financial assets as follows:

#### **Equity Securities**

The Bank expects to continue measuring at fair value all financial assets currently held at fair value.

For certain listed equity securities currently classified as available-for-sale (AFS) with gains and losses recorded in OCI, the Bank will apply the option to classify them as FVOCI. Therefore, the application of IFRS 9 will not have an impact on initial adoption. However, in accordance with the requirements of the standard, gains and losses recognized in OCI will not be recycled through the profit and loss account on derecognition of these securities.

The remaining listed equity securities will be measured at FVTPL. The AFS reserve related to those securities is currently part of Surplus on Revaluation of Assets and will be reclassified to retained earnings hence, there will be no impact on overall equity.

For the year ended December 31, 2023

Unquoted equity securities are required to be measured at fair value under IFRS 9. However, the SBP has allowed banks to carry these investments under the current Prudential Regulations, i.e. at the lower of cost and break-up value, till accounting periods beginning on or after January 01, 2024.

## Debt securities and Loans and advances

Debt securities currently classified as AFS and those passes SPPI test, are expected to be measured at fair value through OCI under IFRS 9 as the Bank's business model is to hold the assets to collect contractual cash flows, but also to sell those investment. Debt securities currently classified as HTM and those passes SPPI test are expected to be measured at amortized costs under IFRS 9 as the Group business model is to hold the assets to collect contractual cash flows.

Cashflows of certain debt instruments classified in AFS or / and HTM categories, do not expect to give risk to cash flows representing solely payments of principal and interest and accordingly, these would be measured at fair value through profit and loss.

## Impairment

The impairment requirements apply to financial assets measured at amortised cost and FVOCI (other than equity instruments), lease receivables, and certain loan commitments and financial guarantee contracts. At initial recognition, an impairment allowance (or provision in the case of commitments and guarantees) is required for expected credit losses ('ECL') resulting from default events that are possible within the next 12 months ('12-month ECL'). In the event of a significant increase in credit risk, an allowance (or provision) is required for ECL resulting from all possible default events over the expected life of the financial instrument ('lifetime ECL'). Financial assets where 12-month ECL is recognised are in 'stage 1'; financial assets that are considered to have experienced a significant increase in credit risk are in 'stage 2'; and financial assets for which there is objective evidence of impairment, so are considered to be in default or otherwise credit impaired, are in 'stage 3'.

The assessment of credit risk and the estimation of ECL are required to be unbiased and probability-weighted, and should incorporate all available information which is relevant to the assessment including information about past events, current conditions and reasonable and supportable forecasts of economic conditions at the reporting date. In addition, the estimation of ECL should take into account the time value of money.

Based on the requirement of IFRS 9 and SBP's IFRS 9 application instructions, the Bank has performed an ECL assessment taking into account the key elements such as assessment of SCIR, Probability of Default, Loss Given Default and Exposure at Default. These elements are described below:

- PD: The probability that a counterparty will default, calibrated over the 12 months from the reporting date (stage 1) or over the lifetime of the product (stage 2) and incorporating forward looking information.
- LGD: An estimate of the loss incurred on a facility upon default by a customer. LGD is calculated as the difference between contractual cash flows due and those that the Bank expects to receive, including from the liquidation of any form of collateral. It is expressed as a percentage of the exposure outstanding on the date of classification of an obligor.
- EAD: the expected balance sheet exposure at the time of default, incorporating expectations on drawdowns, amortisation, pre-payments and forward-looking information where relevant.

For the purpose of calculation of ECL, the Bank has used 5 years data till December 31 2023 and going forward, one more year's data shall be included until the Bank has at least 10 years data. For calculating ECL, the Bank shall classify its financial assets under three following categories:

For the year ended December 31, 2023

- a) Stage 1: Performing Assets: Financial assets where there has not been a SICR since initial recognition, the Bank shall recognize an allowance based on the 12-month ECL.
- b) Stage 2: Under-Performing Assets: For financial assets where there has been a SICR since initial recognition, but which are not credit impaired, the Bank shall recognize an allowance based on lifetime ECL for all exposures categorized in this stage based on the actual maturity profile.
- c) Stage 3: Non-Performing Assets: For financial assets which have objective evidence of impairment at the reporting date, the Bank shall recognize ECL on these financial assets using the higher off approach, which means that lifetime ECL computed under IFRS 9 is compared with regulatory provision required as per Prudential regulations

As required by the Application Instructions, financial assets may be reclassified out of stage 3 if they meet the requirements of Prudential Regulations (PR) issued by SBP. Financial assets in stage 2 may be reclassified to stage 1 if the conditions that led to a SICR no longer apply.

## Significant increase in credit risk (SICR)

A SICR is assessed in the context of an increase in the risk of a default occurring over the life of the financial instrument when compared to that expected at the time of initial recognition. It is not assessed in the context of an increase in the ECL. The Bank uses a number of qualitative and quantitative measures in assessing SICR. Quantitative measures relate to deterioration of Obligor Risk Ratings (ORR) or where principal and / or interest payments are 60 days or more past due. Qualitative factors include unavailability of financial information and pending litigations.

Based on the level of increase in credit risk, the Bank shall calculate 12 month ECL for assets which did not have a SICR i.e., Stage 1 or a lifetime expected loss for the life of the asset (for assets which demonstrated a SICR) i.e., Stage 2.

At every reporting date, the Bank shall assess whether there has been a SICR since the initial recognition of the asset. If there is a SICR, the asset must be assigned to the appropriate stage of credit impairment (Stage 2 or 3).

Under the SBP's instructions, credit exposure (in local currency) guaranteed by the Government and Government Securities are exempted from the application of ECL Framework. Moreover, until implementation of IFRS 9 has stabilized, Stage 1 and stage 2 provisions would be made as per IFRS 9 ECL and stage 3 provision would be made considering higher of IFRS 9 ECL or provision computed under existing PRs' requirements.

#### Presentation and disclosure

IFRS 9 also introduces expanded disclosure requirements and changes in presentation which will be incorporated as per the SBP's revised format.

#### Loan / financing related fee

Loan origination / commitment fees that are regarded as compensation to the lender for an ongoing involvement with the acquisition of a financial instrument would be recognized over the life of the related loan. However, if the commitment expires without the lender making the loan, the fee would be recognised as revenue as earned.

#### Impact of adoption of IFRS 9

The actual impact of adopting IFRS 9 on the Bank's financial statements in the year 2024 may not be accurately estimated because it will be dependent on the financial instruments that the Bank would hold during 2024 and economic conditions at that time as well as accounting elections and judgements that it will make in future. Nevertheless, the Bank has performed a preliminary assessment of the potential impact of adoption of IFRS 9 based on its statement of financial position as at December 31, 2023.

For the year ended December 31, 2023

## **Classification and measurement**

Based on the bank's assessment, the IFRS 9 requirements are expected to have the following impact on the classification and measurement of its financial assets and financial liabilities:

- 1. Debt instruments amounting to Rs. 15,987 million have been reclassified from Available for Sale to Fair Value through Profit or Loss.
- 2. Equity instruments amounting to Rs. 28,507 million have been reclassified from Available for Sale to Fair Value through Profit or Loss.

## Impairment

The total estimated adjustment (net of tax) of the adoption of IFRS 9 on the opening balance of the Bank's equity at January 01, 2024 is a decrease of approximately Rs. 8,177 million, representing;

- a decrease of Rs. 13,808 million in equity due to increase in ECL.
- an increase of Rs. 5,631 million in equity resulting from reclassification of investments as mentioned above.

## Impact on regulatory capital

The implementation of IFRS 9 is expected to result in reduced regulatory capital of the Bank, which is likely to reduce their lending capacity and ability to support their clients. In order to mitigate the impact of expected credit loss (ECL) models on capital, SBP has determined that it may be appropriate for the Financial Institutions (FIs) to follow a transitional arrangement for the impact on regulatory capital from the application of ECL accounting. Annexure B of the 'Application Instructions' issued by SBP vide BPRD Circular No.3 of 2022 dated July 05, 2022, have detailed the transitional arrangement.

The transitional arrangement must apply only to provisions for stage 1 and 2 financial assets. The transitional arrangement must only adjust CET1 capital. Where there is a reduction in CET1 capital due to new provisions, net of tax effect, upon adoption of an ECL accounting model, the decline in CET1 capital (the "transitional adjustment amount") must be partially included (i.e. added back) to CET1 capital over the "transition period" of five years.

The impact of adoption of IFRS 9 on the capital ratios of the Group are as follows:

|  | As per adopted<br>IFRS 9 | As per current<br>ARS |
|--|--------------------------|-----------------------|
| Common Equity Tier 1 Capital Adequacy ratio                              | 19.17%                   | 19.39%                |
| Tier 1 Capital Adequacy Ratio  | 19.17%                   | 19.39%                |
| Total Capital Adequacy Ratio   | 25.49%                   | 25.80%                |
| CET1 available to meet buffers (as a percentage of risk weighted assets) | 10.17%                   | 10.39%                |

## 4. BASIS OF MEASUREMENT

These consolidated financial statements have been prepared under the historical cost convention except for revaluation of land and buildings and non-banking assets acquired in satisfaction of claims which are stated at revalued amount and certain investments and derivative financial instruments that are carried at fair value. In addition, obligations in respect of defined benefit plan are carried at the present values.

For the year ended December 31, 2023

## 5. MATERIAL ACCOUNTING POLICIES

The accounting policy adopted in preparation of these consolidated financial statements are consistent with those of the previous financial year.

## 5.1 Business Combination

Acquisitions of businesses are accounted for using the acquisition method. The consideration transferred in a business combination is measured at fair value, which is calculated as the sum of the acquisition-date fair values of the assets transferred by the Group, liabilities incurred by the Group to the former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. Acquisition-related costs are recognised in profit and loss account as incurred.

At the acquisition date, the identifiable assets acquired and the liabilities assumed are recognised at their fair value.

Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any noncontrolling interests in the acquiree, and the fair value of the acquirer's previously held equity interest in the acquiree (if any) over the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed. If, after reassessment, net of the acquisition-date amounts of the identifiable assets acquired and liabilities assumed exceeds the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree and the fair value of the acquirer's previously held interest in the acquiree (if any), the excess is recognised immediately in profit and loss account as a bargain purchase gain.

Non-controlling interests that are present ownership interests and entitle their holders to a proportionate share of the Group's net assets in the event of liquidation is measured at fair value at the date of the acquisition.

When a business combination is achieved in stages, the Group's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date (i.e. the date when the Group obtains control) and the resulting gain or loss, if any, is recognised in profit and loss account.

## 5.2 Goodwill

Goodwill arising on an acquisition of a business is carried at cost as established at the date of acquisition of the subsidiary company.

For the purposes of impairment testing, goodwill is allocated to each of the Group's cash-generating units (or entities of cash-generating units) that is expected to benefit from the synergies of the combination.

A cash-generating unit to which goodwill has been allocated is tested for impairment annually, or more frequently when there is indication that the unit may be impaired. If the recoverable amount of the cash-generating unit is less than its carrying amount, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit on a pro-rata basis based on the carrying amount of each asset in the unit. Any impairment loss for goodwill is recognised directly in profit and loss account. An impairment loss recognised for goodwill is not reversed in subsequent periods.

On disposal of the relevant cash-generating unit, the attributable amount of goodwill is included in the determination of the profit or loss on disposal.

## 5.3 Cash and cash equivalents

Cash and cash equivalents include cash and balances with treasury banks, balances with other banks and call money lendings, less call borrowings and overdrawn nostro accounts.

For the year ended December 31, 2023

## 5.4 Investments

Investments other than those categorised as held-for-trading are initially recognised at fair value which includes transactions costs associated with the investments. Investments classified as held-for-trading are initially recognised at fair value, and transaction costs are expensed in the profit and loss account.

All regular way purchases / sales of investments are recognised on the trade date, i.e., the date the Group commits to purchase / sell the investments. Regular way purchases or sales of investments require delivery of securities within the time frame generally established by regulation or convention in the market place.

The Group has classified its investment portfolio, except for investments in subsidiaries, associates and joint ventures into 'held-for-trading', 'held-to-maturity' and 'available-for-sale' as follows:

- Held-for-trading These are securities which are acquired with the intention to trade by taking advantage of short-term market / interest rate movements and are to be sold within ninety (90) days. These are carried at market value, with the related unrealized gain / (loss) on revaluation being taken to profit and loss account.
- Held-to-maturity These are securities with fixed or determinable payments and fixed maturity that are held with the intention and ability to hold to maturity. These are carried at amortised cost.
- Available-for-sale These are investments that do not fall under the held-for-trading or held-to-maturity categories. These are carried at market value except in case of unquoted securities where market value is not available, which are carried at cost less provision for diminution in value, if any. Surplus / (deficit) on revaluation is taken to 'surplus / (deficit) on revaluation of assets' account shown in equity. Provision for diminution in value of investments in respect of unquoted shares is calculated with reference to break-up value of the same. On derecognition or impairment in quoted available-for-sale investments, the cumulative gain or loss previously reported as 'surplus / (deficit) on revaluation of assets' in equity is included in the profit and loss account for the year.
- Provision for diminution in value of investments in unquoted debt securities is calculated as per the SBP's Prudential Regulations.

Held-for-trading and quoted available-for-sale securities are marked to market with reference to ready quotes on Reuters page or MUFAP (PKRV / PKISRV / PKFRV) or the Stock Exchanges, as the case may be.

Associates – Associates are all entities over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in associates are accounted for under the equity method of accounting. However, in case where associates are considered as fully impaired and financial statements are not available, these investments are stated at cost less provision.

Under the equity method, the Group's share of its associates' post-acquisition profits or losses is recognized in the consolidated profit and loss account, its share of post-acquisition movements in reserves is recognized in reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognize further losses, unless it has incurred obligations or made payments on behalf of the associate.

Joint venture - The Group has interests in joint venture which is jointly controlled entity. A joint venture is contractual arrangement whereby two or more parties undertake in economic activity that is subject to a joint control and includes a jointly controlled entity that involves the establishment of separate entity in which each venturer has an interest. The Group accounts for its interest in joint venture using the equity method of accounting.

For the year ended December 31, 2023

The carrying values of investments are reviewed for impairment when indications exist that the carrying value may exceed the estimated recoverable amount. Provision is made for impairment in value, if any.

## 5.5 Repurchase and resale agreements

Securities sold with a simultaneous commitment to repurchase at a specified future date (repos) continue to be recognised in the statement of financial position and are measured in accordance with accounting policies for investment securities. The counterparty liability for amounts received under these agreements is included in borrowings. The difference between sale and repurchase price is treated as mark-up / return / interest expense and accrued over the life of the repo agreement using effective yield method.

Securities purchased with a corresponding commitment to resell at a specified future date (reverse repos) are not recognised in the statement of financial position, as the Group does not obtain control over the securities. Amounts paid under these agreements are included in lendings to financial institutions. The difference between purchase and resale price is treated as mark-up / return / interest income and accrued over the life of the reverse repo agreement using effective yield method.

## 5.6 Derivative financial instruments

Derivative financial instruments are initially recognised at fair value on the dates on which the derivative contracts are entered into and are subsequently re-measured at fair value using appropriate valuation techniques. All derivative financial instruments are carried as assets when fair value is positive and liabilities when fair value is negative. Any change in the fair value of derivative instruments during the year is taken to the profit and loss account.

#### 5.7 Financial instruments

All financial assets and financial liabilities are recognized at the time when the Group becomes a party to the contractual provisions of the instrument. A financial asset is derecognised where (a) the rights to receive cash flows from the asset have expired; or (b) the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (i) the Group has transferred substantially all the risks and rewards of the asset, or (ii) the Group has neither transferred nor retained substantially all the risk and rewards of the asset, but has transferred control of the asset. A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. Any gain or loss on derecognition of the financial assets and financial liabilities is taken to profit and loss account.

## 5.8 Advances

Advances are stated net of specific and general provisions. Provisions are made in accordance with the requirements of Prudential Regulations issued by the SBP and charged to the profit and loss account. These regulations prescribe a time based criteria (as supplemented by subjective evaluation of advances by the Group) for classification of non-performing loans and advances and computing provision there against. Such regulations also require the Group to maintain general provision against consumer and Small and Medium Enterprises (SME) advances at specified percentage of such portfolio. General provision for loan losses of overseas branches is made as per the requirements of the respective central banks. Advances are written off where there are no realistic prospects of recovery. The amounts so written off is a book entry and does not necessarily prejudice the Group's right of recovery against the customers. The Group determines write-offs in accordance with the criteria as prescribed by SBP vide BPRD circular no. 06 dated June 05, 2007.

## 5.8.1 Islamic financing and related assets

Under Murabaha financing, funds disbursed for the purchase of goods are recorded as advance against Murabaha finance and the financing is recorded at the deferred sale price. Goods purchased but remaining unsold at the statement of financial position date are recorded as inventories.

For the year ended December 31, 2023

Assets given on Ijarah are stated at cost less accumulated depreciation and accumulated impairment losses, if any. Ijarah assets are depreciated on a reducing balance basis over the term of the Ijarah after taking into account the estimated residual value. Impairment of Ijarah assets is recognized in line with the Prudential Regulations or upon the occurrence of an impairment event which indicates that the carrying value of the Ijarah asset may exceed its recoverable amount.

In Running Musharakah, the Group and the customer enter a Musharakah agreement where the Group agrees to finance the operating activities of the customer's business and share in the profit or loss in proportion to an agreed ratio at an agreed frequency.

Under Diminishing Musharakah financing, the Group creates joint ownership with the customer over the tangible assets to fulfill capital expenditure / project requirements. The Group receives periodic payments from the customer against the gradual transfer of its share of ownership to the customer.

In Istisna transactions, the Group finances the cost of goods manufactured by the customer. Once the goods are manufactured, these are sold by the customer as an agent of the Group to recover the cost plus the agreed profit.

Under Tijarah, the Group purchases the finished goods from the customer against payment, takes possession and appoint customer as an agent to sell these goods to ultimate buyer on deferred payment basis. Profit is recognized on accrual basis over the period of transaction.

Wakalah is an agency contract in which Group provides funds to the customer who invests it in a Shariah compliant manner.

In Musawamah financing, the Group purchases the goods and after taking the possession, sells them to the customer either in spot or credit transaction, without disclosing the cost.

#### 5.9 Fixed assets and depreciation

#### 5.9.1 Property and equipment

#### 5.9.1.1 Owned assets

Property and equipment except land and buildings are stated at cost less accumulated depreciation and accumulated impairment losses, if any. Land is stated at revalued amount. Buildings are stated at revalued amount less accumulated depreciation and impairment, if any. The cost and the accumulated depreciation of property and equipment of foreign branches include exchange differences arising on currency translation at the year-end rates. Depreciation is charged to profit and loss account applying the straight line method except buildings, which are depreciated on diminishing balance method at the rates stated in note 12.2. Depreciation on additions is charged from the month in which the assets are available for use and no depreciation is charged for the month the assets are disposed off.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the profit and loss account during the period in which they are incurred.

Assets are derecognised when disposed off or when no future economic benefits are expected from its use or disposal. Gains and losses on disposal of property and equipment are included in profit and loss account.

The assets' residual values and useful lives are reviewed annually, and adjusted if appropriate, at statement of financial position date.

For the year ended December 31, 2023

Land and buildings' valuations are carried out by professionally qualified valuers with sufficient regularity to ensure that their carrying amounts do not differ materially from their fair value.

- Any revaluation increase arising on the revaluation of such assets is recognised in the statement of comprehensive income and accumulated in equity, except to the extent that it reverses a revaluation decrease for the same asset previously recognised in profit and loss account, in which case the increase is credited to profit and loss account to the extent of the decrease previously expensed. A decrease in the carrying amount arising on the revaluation of such assets is recognised in profit and loss account to the extent that it exceeds the balance, if any, held in "Surplus on Revaluation of Fixed Assets" relating to a previous revaluation of that asset.
- Depreciation on assets which are revalued is determined with reference to the value assigned to such assets on revaluation and depreciation charge for the year is taken to the profit and loss account.
- An amount equal to incremental depreciation for the year net of associated deferred tax is transferred from "Surplus on Revaluation of Fixed Assets account" to unappropriated profit through statement of changes in equity to record realization of surplus to the extent of the incremental depreciation charge for the year.
- On the subsequent sale or retirement of a revalued asset, the attributable revaluation surplus remaining in the revaluation reserve is transferred directly to unappropriated profit.

## 5.9.1.2 Leased assets (as lessee)

Assets subject to finance lease are accounted for by recording the asset and the related liability. These are recorded at lower of fair value and the present value of minimum lease payments at the inception of lease and subsequently stated net of accumulated depreciation. Depreciation is charged on the straight line basis at rates disclosed in note 12.2. Financial charges are allocated over the period of lease term so as to provide a constant periodic rate of financial charge on the outstanding liability.

#### 5.9.1.3 Ijarah (as lessor)

Assets leased out under 'Ijarah' are stated at cost less accumulated depreciation and accumulated impairment losses, if any. Assets under Ijarah are depreciated over the period of lease term. However, in the event the asset is expected to be available for re-Ijarah, depreciation is charged over the economic life of the asset using straight line basis.

Ijarah income is recognised on a straight line basis over the period of Ijarah contract.

## 5.9.2 Capital work-in-progress

Capital work-in-progress is stated at cost less accumulated impairment losses, if any. These are transferred to specific assets as and when assets are available for use.

## 5.9.3 Impairment

The carrying values of fixed assets are reviewed for impairment when events or changes in circumstances indicate that the carrying values may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amounts, fixed assets are written down to their recoverable amounts.

The resulting impairment loss is taken to profit and loss account except for impairment loss on revalued assets which is adjusted against the related revaluation surplus to the extent that the impairment loss does not exceed the surplus on revaluation of assets. Where impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised recoverable amount but limited to the extent of the amount which would have been determined had there been no impairment. Reversal of impairment loss is recognized as income in profit and loss account.

For the year ended December 31, 2023

## 5.10 Lease liability and right-of-use assets

The lease liabilities are initially measured at the present value of lease payments that includes:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable;
- variable lease payment that are based on an index or a rate as at the commencement date;
- amounts expected to be payable by the lessee under residual value guarantees, if any;
- the exercise price of a purchase option if the lessee is reasonably certain to exercise that option; and
- payments of penalties for terminating the lease, if the lease term reflects the lessee exercising that option.

The lease payments are to be discounted using the incremental borrowing rate being the rate that the Group would have to pay to borrow the funds necessary to obtain an asset of similar value in a similar economic environment with similar terms and conditions.

On initial recognition Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability;
- any lease payments made at or before the commencement date less any lease incentives received;
- any initial direct costs incurred; and
- an estimate of restoration costs.

The Group leases various offices / branches for the purpose of its operational activities. Rental contracts are typically made for fixed periods of 3 to 10 years. Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants, but leased assets may not be used as security for borrowing purposes.

## 5.11 Intangible assets

Intangible assets are stated at cost less accumulated amortisation and accumulated impairment losses, if any. The cost and the accumulated amortisation of intangible assets of foreign branches include exchange differences arising on currency translation at the year-end rates. Amortisation is charged to profit and loss account applying the straight-line method at the rates stated in note 13. Amortisation on addition is charged from the month in which the assets are available for use and no amortisation is charged in the month the intangible assets are disposed off. The estimated useful life and amortisation method are reviewed at the end of each annual reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

Intangible assets with indefinite useful life are carried at cost less impairment losses, if any.

## 5.12 Non-banking assets acquired in satisfaction of claims

In accordance with the requirements of the 'Regulations for Debt Property Swap' (the regulations) issued by SBP vide its BPRD Circular No. 1 of 2016, dated January 1, 2016, the non-banking assets acquired in satisfaction of claims are carried at revalued amounts less accumulated depreciation. These assets are revalued by professionally qualified valuers with sufficient regularity to ensure that their net carrying value does not differ materially from their fair value. A surplus arising on revaluation is credited to the 'surplus on revaluation of assets' account and any deficit arising on revaluation is taken to the profit and loss account directly. Legal fees, transfer costs and direct costs of acquiring title to property is charged to profit and loss account and not capitalized. Depreciation on non-banking assets acquired in satisfaction of claims is charged to the profit and loss account on the same basis as depreciation charged on the Group's owned fixed assets.

For the year ended December 31, 2023

#### 5.13 Deposits and their cost

Deposits are recorded at the fair value of proceeds received.

Deposit costs are recognised as an expense in the period in which these are incurred using effective yield method.

#### 5.14 Taxation

#### 5.14.1 Current

Provision of current taxation is based on taxable income for the year determined in accordance with the prevailing laws of taxation on income earned for local as well as foreign operations, as applicable to the respective jurisdictions. The charge for the current tax also includes adjustments wherever considered necessary relating to prior years, arising from assessments framed during the year.

## 5.14.2 Deferred

Deferred tax is provided on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax assets are recognised for all deductible temporary differences and unused tax losses, to the extent that it is probable that taxable profits will be available against which the deductible temporary differences and unused tax losses can be utilised. Deferred tax is not recognised on differences relating to investment in subsidiaries, branches and associates and interest in joint arrangments to the extent the deductible temporary difference probably will not reverse in the foreseeable future.

The carrying amount of deferred tax assets are reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit or deductable temporary differences will be available to allow all or part of the deferred tax asset to be utilised.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to gain / loss recognized on surplus on revaluation of assets is charged / credited to such account.

## 5.15 Employee benefits

#### 5.15.1 Defined benefit plans

The Bank operates an approved funded pension scheme, an un-funded post retirement medical benefits scheme and an un-funded benevolent scheme for its eligible employees. The Group also operates an un-funded gratuity scheme for its eligible contractual employees. An actuarial valuation of all defined benefit schemes is conducted every year. The valuation uses the Projected Unit Credit method. Remeasurements of the net defined benefit liability / assets which comprise actuarial gains and losses, return on plan assets (excluding interest) and the effect of asset ceiling (if any, excluding interest) are recognized immediately in other comprehensive income. Past-service costs are recognized immediately in profit and loss account when the plan amendment occurs.

## 5.15.2 Other employee benefits

#### Employees' compensated absences

The Group also makes provision in the financial statements for its liability towards compensated absences. This liability is estimated on the basis of actuarial advice under the Projected Unit Credit method.

For the year ended December 31, 2023

## 5.15.3 Retirement and other benefit obligations

## In respect of CJSC Subsidiary Bank of NBP in Kazakhstan (CJSC)

The CJSC withholds amounts of pension contributions from employee salaries and pays them to state pension fund. The requirements of the Kazakhstan's legislation state pension system provides for the calculation of current payments by the employer as a percentage of current total payments to staff. This expense is charged in the period the related salaries are earned. Upon retirement all retirement benefit payments are made by pension funds selected by employees.

## 5.16 Revenue recognition

Income on loans and advances and debt security investments are recognized on a time proportion basis that takes into account effective yield on the asset. In case of advances and investments classified under the Prudential Regulations, interest / mark-up is recognized on receipt basis.

Interest / mark-up on rescheduled / restructured advances and investments is recognized in accordance with the Prudential Regulations of SBP.

Fee, brokerage and commission income other than commission on letter of credit and guarantees and remuneration for trustee services are recognized upon performance of services.

Commission on letters of credit and guarantees is recognized on time proportion basis.

Dividend income on equity investments and mutual funds is recognized when right to receive is established.

Premium or discount on debt securities classified as held-for-trading, available-for-sale and held-to-maturity securities is amortised using the effective interest method and taken to profit and loss account.

Gains and losses on disposal of investments and fixed assets are dealt with through the profit and loss account in the year in which they arise.

Income from lease financing is accounted for using the financing method. Under this method, the unearned lease income (defined as the sum of total lease rentals and estimated residual value less the cost of the leased assets) is deferred and taken to income over the term of the lease so as to produce a constant periodic rate of return on the outstanding net investment in the lease. Gains or losses on termination of lease contracts are recognized through the profit and loss account when these are realized. Unrealized lease income and other fees on classified leases are recognized on a receipt basis.

## 5.17 Net investment in finance lease

Leases where the group transfers substantially all the risk and rewards incidental to ownership of the assets to the lessee are classified as finance leases. Net investment in finance lease is recognised at an amount equal to the aggregate of present value of minimum lease payment including any guaranteed residual value and excluding unearned finance income, write-offs and provision for doubtful lease finances, if any.

#### 5.18 Foreign currencies translation

The Group's financial statements are presented in Pak Rupees (Rs.) which is the Group's functional and presentation currency.

Foreign currency transactions are converted into Rupees applying the exchange rate at the date of the respective transactions. Monetary assets and liabilities in foreign currencies and assets / liabilities of foreign branches are translated into Rupees at the rates of exchange prevailing at the statement of financial position date. Forward foreign exchange contracts are valued at the rates applicable to their respective maturities. All gains or losses on dealing in foreign currencies are taken to the profit and loss account.

For the year ended December 31, 2023

Profit and loss account balances of foreign branches and subsidiaries are translated at average exchange rate prevailing during the year. Gains and losses on translation are included in the profit and loss account except gains / losses arising on translation of net assets of foreign branches and subsidiaries, which are credited to the statement of comprehensive income.

Statement of financial position balances of foreign branches and subsidiaries are translated at exchange rate prevailing at statement of financial position date. Gains and losses on translation are included in the profit and loss account except gains / losses arising on translation of net assets of foreign branches and subsidiaries, which is credited to the statement of comprehensive income.

Commitments for outstanding forward foreign exchange contracts are disclosed in these consolidated financial statements at committed amounts. Contingent liabilities / commitments for letters of credit and letters of guarantee denominated in foreign currencies are expressed in Rupee terms at the rates of exchange prevailing at the statement of financial position date.

#### 5.19 Provision for off balance sheet obligations

Provision for guarantees, claims and other off balance sheet obligations is made when the Group has legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of amount can be made. Charge to profit and loss account is stated net of expected recoveries.

## 5.20 Off setting

Financial assets and financial liabilities are only set off and the net amount is reported in the consolidated financial statements when there is a legally enforceable right to set off and the Group intends either to settle on a net basis, or to realize the assets and to settle the liabilities simultaneously.

## 5.21 Fiduciary assets

Assets held in a fiduciary capacity are not treated as assets of the Group in the statement of financial position.

## 5.22 Dividend and other appropriations

Dividend and other appropriation to reserves, except appropriations which are required by the law, are recognised in the Group's financial statements in the year in which these are approved.

## 5.23 Earnings per share

The Group presents basic and diluted earnings per share (EPS) for its shareholders. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Group by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, if any. There were no dilutive potential ordinary shares in issue at December 31, 2023.

## 5.24 Bai Muajjal

Bai Muajjal transactions represent sales of Sukuks on a deferred payment basis and are shown in lendings to financial institutions except for transactions undertaken directly with the Government of Pakistan which are disclosed as investments.

The difference between the deferred payment amount receivable and the carrying value at the time of sale is accrued and recorded as income over the life of the transaction.

For the year ended December 31, 2023

## 5.25 Acceptances

Acceptances comprise undertakings by the Bank to pay bill of exchange drawn on customers. Acceptances are recognised as financial liability in the statement of financial position with a contractual right of reimbursement from the customer as a financial asset. Therefore, commitments in respect of acceptances have been accounted for as on balance sheet financial assets and financial liabilities.

## 5.26 Segment reporting

A segment is a distinguishable component of the Group that is subject to risks and rewards that are different from those of other segments. A business segment is one that is engaged either in providing certain products or services, where as a geographical segment is one engaged in providing certain products or services within a particular economic environment. Segment information is presented as per the Group's functional and management reporting structure.

## **Business segments**

The Group's primary segment reporting is based on the following business segments:

- I. Retail Banking Group includes retail lending and deposits, banking services, cards and branchless banking.
- II. **Inclusive Development Group** consists of loans to individuals, agriculture, SME, commodity and commercial customers.
- III. Corporate and Investment Banking Group offers a wide range of financial services to medium and large sized public and private sector entities. These services include, providing and arranging tenured financing, corporate advisory, underwriting, cash management, trade products, corporate finance products and customer services.
- IV. **Treasury** includes fixed income, equity, foreign exchange, credit, funding, own position securities, lendings and borrowings and derivatives for hedging and market making.
- V. International Financial Institution and Remittance Group includes the results of all international branches, correspondent banking business and global remittances. This represents Group's operations in 13 countries including Pakistan and 18 branches including one branch in export processing zone in Pakistan.
- VI. Aitemaad and Islamic Banking Group provides shariah compliant services to customers including loans, deposits and other transactions.
- VII. Head Office / Others includes the head office related activities and other functions which cannot be classified in any of the above segments.

#### **Geographical segments**

The Group is managed along the following geographic lines for monitoring and reporting purposes:

- I. Pakistan (including branch in Export Processing Zone)
- II. Asia Pacific (including South Asia)
- III. Europe
- IV. United States of America
- V. Middle East

For the year ended December 31, 2023

## 5.27 Accounting estimates and judgments

The preparation of the consolidated financial statements in conformity with approved accounting and reporting standards as applicable in Pakistan requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group's accounting polices. The estimates, judgments and associated assumptions used in the preparation of these consolidated financial statements are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The key areas of estimates and judgments in relation to these consolidated financial statements are as follows:

## a) Provision against non-performing loans and advances

The Group reviews its loan portfolio to assess amount of non-performing loans and determine provision required there against on a quarterly basis. While assessing this requirement, various factors including the past dues, delinquency in the account, financial position and future business / financial plan of the borrower, value of collateral held and requirements of Prudential Regulations are considered. The Group also considers the effect of Forced Sale Value (FSV) of collaterals in determining the amount of provision, however, no benefit of FSV of collateral has been taken during the year in determining provisioning amount.

General provision for loan losses of overseas branches is made as per the requirements of the respective central banks.

The amount of general provision against domestic consumer and SME advances is determined in accordance with the relevant Prudential Regulations and SBP directives.

In addition, the Group has also made general provision in respect of its corporate portfolio on prudent basis. This general provision is in addition to the requirements of Prudential Regulations.

## b) Fair value of derivatives

The fair values of derivatives which are not quoted in active markets are determined by using valuation techniques. The valuation techniques take into account the relevant interest and exchange rates over the term of the contract.

#### c) Impairment of available-for-sale investments

The Group considers that available-for-sale equity investments and mutual funds are impaired when there has been a significant or prolonged decline in the fair value below its cost except for investments where relaxation has been allowed by SBP. This determination of what is significant or prolonged requires judgment. In addition, impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance.

Further the Group has developed internal criteria according to which a decline of 30% in the market value of any scrip below its cost shall constitute as a significant decline and where market value remains below the cost for a period of one year shall constitute as a prolonged decline."

#### d) Held-to-maturity investments

The Group follows the guidance provided in the SBP circulars on classifying non-derivative financial assets with fixed or determinable payments and fixed maturity as held-to-maturity. In making this judgment, the Group evaluates its intention and ability to hold such investments till maturity.

#### e) Income taxes

In making the estimates for current and deferred taxes, the management looks at the income tax law and

For the year ended December 31, 2023

the decisions of appellate authorities on certain issues in the past. There are certain matters where the Group's view differs with the view taken by the income tax department and such amounts are shown as contingent liability.

## f) Fixed asset and intangible assets, revaluation, depreciation and amortization

In making estimates of the depreciation / amortization method, the management uses method which reflects the pattern in which economic benefits are expected to be consumed by the Group. The method applied is reviewed at each financial year end and if there is a change in the expected pattern of consumption of the future economic benefits embodied in the assets, the method is changed to reflect the change in pattern.

The Group also revalues its properties on a periodic basis. Such revaluations are carried out by independent valuer and involves estimates / assumptions and various market factors and conditions.

## g) Employees' benefit plans

The liabilities for employees' benefits plans are determined using actuarial valuations. The actuarial valuations involve assumptions about discount rates, expected rates of return on assets, future salary increases, future inflation rates and future pension increases as disclosed in note 40. Due to the long term nature of these plans, such estimates are subject to significant uncertainty.

## h) Provision against contingencies

Provision against contingencies is determined based on the management judgement regarding the probability of future outflows of resources embodying economic benefits to settle an obligation arising from past events.

## i) Determination of control over investees

The Group's management applies its judgement to determine whether the control exists over the investee entities.

## 6. CLOSURE OF FOREIGN SUBSIDIARIES AND OPERATIONS

In line with SBP Governance Framework 2018, the Board of Directors (BoD) in its 302nd meeting held on January 20 & 21, 2020 has accorded the approval of International Strategy. As per approved Strategy, the BoD allowed closure of few locations which have already been closed in prior years except Azerbaijan (Baku), Kyrgyzstan (Bishkek) and Kazakhstan (Almaty) are still in the process of closure. The Board of Directors in its 316th meeting held on January 06 & 11, 2021 has accorded its approval to scale down Bangladesh operations.

SBP also directed to close bank's operations in Paris Branch. On the basis of these directives, the BoD in its 327th meeting held on January 17, 2022 accorded their approval.

Closure process at Central Asian locations have been delayed due to non-settlement of NPLs portfolio. Operations at the following locations are under the process of closure. Tentative closure dates are also mentioned there against.

| S.No | Name of International Locations                   | Tentative Date of Closure |
|------|---|---------------------------|
| 1    | CJSC Subsidiary Bank of NBP in Almaty, Kazakhstan | 31.03.2024                |
| 2    | Bishkek Branch, Kyrgyzstan                        | 31.03.2024                |
| 3    | Baku Branch, Azerbaijan                           | 31.03.2024                |
| 4    | Paris Branch, France                              | 31.03.2024                |

7.

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

|  |  | As                   | at December 31,         | 2023   |   |
|--|--|----------------------|-------------------------|--|---|
| Particulars  | CJSC<br>Subsidiary<br>Bank of NBP<br>in Almaty<br>(Kazakhstan)<br>(Subsidiary) | Baku<br>(Azerbaijan) | Bishkek<br>(Kyrgyzstan) | Paris<br>(France)  | Total   |
|  | (Oubsidiary)   |                      | (Br                     | anches)  |   |
|  |  | (                    | (Rupees in '000)-       |  |   |
| Total Assets   | 3,009,954  | 1,461,215            | 2,873,265               | 1,560,155  | 8,904,589   |
| Total Liabilities  | 2,604  | 51,793               | 18,665                  | 123,477  | 196,538   |
| Profit / (Loss) for the year   | 271,965  | (15,134)             | 234,426                 | (642,483)  | (151,226  |
|  |  |                      |                         | 2023   | 2022  |
| CASH AND BALANCES W  |  | DANKS                | Note                    | (Rupees ii   | -   |
| CASH AND BALANCES W  | IIII IIILASOITI  | DANKS                |                         |  |   |
| In hand:   |  |                      |                         |  |   |
| Local currency   |  |                      | [                       | 62,622,218   | 52,750,99   |
| Foreign currency   |  |                      | L                       | 9,747,256  | 7,436,91  |
|  |  |                      |                         | 72,369,474   | 60,187,90   |
| With State Bank of Pakistan  | in:  |                      |                         | 72,369,474   | 60,187,90   |
|  |  |                      | 7.1                     |  |   |
| Local currency current according for the currency current according to the currency current according to the current acco | ounts  |                      | 7.2                     | 125,905,643<br>21,661,443  | 106,933,90<br>15,661,45   |
| Local currency current accor<br>Foreign currency current ac<br>Foreign currency deposit ac   | ounts<br>ccounts<br>ccounts  |                      |                         | 125,905,643<br>21,661,443<br>43,265,618  | 106,933,90<br>15,661,45<br>15,623,73  |
| Local currency current according for the currency current according currency current according to the current according t | ounts<br>ccounts<br>ccounts  |                      | 7.2                     | 125,905,643<br>21,661,443  | 60,187,90<br>106,933,90<br>15,661,45<br>15,623,73<br>1,135,05<br>139,354,15             |
| Local currency current accor<br>Foreign currency current ac<br>Foreign currency deposit ac   | ounts<br>ccounts<br>ccounts  |                      | 7.2                     | 125,905,643<br>21,661,443<br>43,265,618<br>1,498,122   | 106,933,90<br>15,661,45<br>15,623,73<br>1,135,05  |
| Local currency current according for the second currency current according currency current according currency deposit according currency collection for the second currency collection second currency current second currency current second current se | ounts<br>ccounts<br>ccounts<br>accounts  |                      | 7.2                     | 125,905,643<br>21,661,443<br>43,265,618<br>1,498,122   | 106,933,90<br>15,661,45<br>15,623,73<br>1,135,05  |
| Local currency current accor<br>Foreign currency current ac<br>Foreign currency deposit a<br>Foreign currency collection<br>With other central banks in:   | ounts<br>ccounts<br>accounts<br>accounts                                       |                      | 7.2<br>7.2              | 125,905,643<br>21,661,443<br>43,265,618<br>1,498,122<br>192,330,826<br>25,964,016<br>4,163,614 | 106,933,90<br>15,661,45<br>15,623,73<br>1,135,05<br>139,354,15<br>26,631,69<br>3,725,60 |
| Local currency current accor<br>Foreign currency current ac<br>Foreign currency deposit a<br>Foreign currency collection<br>With other central banks in:<br>Foreign currency current ac  | ounts<br>ccounts<br>accounts<br>accounts                                       |                      | 7.2<br>7.2<br>7.3       | 125,905,643<br>21,661,443<br>43,265,618<br>1,498,122<br>192,330,826<br>25,964,016              | 106,933,90<br>15,661,45<br>15,623,73<br>1,135,05<br>139,354,15<br>26,631,69<br>3,725,60 |
| Local currency current accor<br>Foreign currency current ac<br>Foreign currency deposit a<br>Foreign currency collection<br>With other central banks in:<br>Foreign currency current ac  | ounts<br>ccounts<br>accounts<br>accounts                                       |                      | 7.2<br>7.2<br>7.3       | 125,905,643<br>21,661,443<br>43,265,618<br>1,498,122<br>192,330,826<br>25,964,016<br>4,163,614 | 106,933,90<br>15,661,45<br>15,623,73<br>1,135,05<br>139,354,15<br>26,631,69             |

- **7.1** This includes statutory liquidity reserves maintained with the SBP under Section 22 of the Banking Companies Ordinance, 1962.
- **7.2** These represent mandatory reserves maintained in respect of foreign currency deposits under FE-25 scheme, as prescribed by the SBP.
- **7.3** These balances pertain to the foreign branches and are held with central banks of respective countries. These include balances to meet the statutory and regulatory requirements in respect of liquidity and capital requirements of respective countries. The deposit accounts carry interest at the rate of 0% to 5.5% per annum (2022: 0% to 4.5% per annum).

For the year ended December 31, 2023

| 8. | BALANCES WITH OTHER BANKS                                       | Note | 2023<br>(Rupees                       | 2022<br>in '000)                      |
|----|---|------|---------------------------------------|---------------------------------------|
|    | In Pakistan:<br>In current account<br>In deposit accounts       | 8.1  | 298,108<br>388,221<br>686,329         | 537,182<br>501,303<br>1,038,485       |
|    | Outside Pakistan:<br>In current accounts<br>In deposit accounts | 8.2  | 33,517,051<br>8,801,187<br>42,318,238 | 12,395,611<br>6,189,028<br>18,584,639 |
|    |   |      | 43,004,567                            | 19,623,124                            |

- **8.1** These include various deposits with banks and carry interest at the rates ranging from 6.00% to 12.70% per annum (2022: 3.5% to 9.5% per annum).
- **8.2** These include various deposits with correspondent banks outside Pakistan and carry interest at the rates ranging from 1.50% to 7.10% per annum (2022: 0% to 4% per annum).

| LENDINGS TO FINANCIAL INSTITUTIONS   | Note -                         | 2023<br>(Rupees                                | 2022<br>in '000)                             |
|--|--------------------------------|--|--|
| Call / clean money lendings<br>Repurchase agreement lendings (Reverse Repo)<br>Letters of placement                      | 9.1<br>9.2 & 9.6<br>9.3<br>9.4 | 9,723<br>192,420,714<br>174,150<br>192,604,587 | 9,723<br>31,262,744<br>174,150<br>31,446,617 |
| Less: provision held against lendings to financial institutions<br>Lendings to financial institutions - net of provision | 9.5 & 9.7                      | (174,150)<br>192,430,437                       | (174,150)<br>31,272,467                      |

- **9.1** This includes zero rate lending to a financial institution amounting to Rs. 9.7 million (2022: Rs. 9.7 million) which is guaranteed by the SBP.
- **9.2** These carry mark-up at rates ranging from 21.00% to 22.95% per annum (2022: 16% to 16.5% per annum) with maturities ranging from January 02, 2024 to January 05, 2024.
- **9.3** These are overdue placements and full provision has been made against these placements as at December 31, 2023.

9.

For the year ended December 31, 2023

|     |  | 2023             | 2022       |
|-----|--|------------------|------------|
| 9.4 | Particulars of lending                                     | (Rupees          | in '000)   |
|     | In local currency<br>In foriegn currencies                 | 192,604,587<br>- | 31,446,617 |
|     |  | 192,604,587      | 31,446,617 |
| 9.5 | Movement in provision held against lendings is as follows: |                  |            |
|     | Opening balance<br>Reversal for the year                   | 174,150          | 174,150    |
|     | Closing balance  | -<br>174,150     | 174,150    |

## 9.6 Securities held as collateral against lendings to financial institutions

|                  | 2023                        |           |                  | 2022                        |       |
|------------------|-----------------------------|-----------|------------------|-----------------------------|-------|
| Held by<br>Group | Further given as collateral | Total     | Held by<br>Group | Further given as collateral | Total |
|                  |                             | (Rupees i | n '000)          |                             |       |

| Market Treasury Bills     | 9,485,867   |   | 9,485,867   | 18,699,589 | - | 18,699,589 |
|---------------------------|-------------|---|-------------|------------|---|------------|
| Pakistan Investment Bonds | 182,934,847 |   | 182,934,847 | 12,563,155 | - | 12,563,155 |
| Total                     | 192,420,714 | - | 192,420,714 | 31,262,744 | - | 31,262,744 |

**9.6.1** Market value of the securities under repurchase agreement lendings amounts to Rs. 192,518 million (2022: Rs. 31,027 million).

## 9.7 Category of classification

| 20         | )23       | 2          | 022       |
|------------|-----------|------------|-----------|
| Classified | Provision | Classified | Provision |
| Lending    | held      | Lending    | held      |

------(Rupees in '000)------

## Domestic

| Loss  | 174,150 | 174,150 | 174,150 | 174,150 |
|-------|---------|---------|---------|---------|
| Total | 174,150 | 174,150 | 174,150 | 174,150 |

For the year ended December 31, 2023

| 101 | meaning of the  |               |  |                                |  |  |  |                                |  |  |
|-----|---|---------------|--|--------------------------------|--|--|--|--------------------------------|--|--|
|     |   |               |  | 20                             | 2023   |  |  | 20                             | 2022   |  |
|     |   |               | Cost /<br>Amortised<br>Cost                              | Provision<br>for<br>diminution | Surplus /<br>(Deficit)                                 | Carrying<br>Value  | Cost /<br>Amortised<br>Cost                              | Provision<br>for<br>diminution | Surplus /<br>(Deficit)                                   | Carrying<br>Value  |
|     | Held-for-trading securities   | Note          |  |                                |  | (Rupees in '000)   | l  |                                |  |  |
|     | Federal Government Securities<br>Market Treasury Bills<br>Pakistan Investment Bonds<br>Ijarah Sukuk Bonds                                     |               | 23,341,720<br>14,665,019<br>5,038,531                    |                                | 7,673<br>(37,878)<br>(3,521)                           | 23,349,393<br>14,627,141<br>5,035,010                    | 22,269,343<br>61,942,656                                 |                                | (2,665)<br>(1,031,197)<br>-                              | 22,266,678<br>60,911,459<br>-                            |
|     | Ordinary Shares<br>Listed Companies   |               | 79,317   |                                | (1,213)  | 78,104   | 424,708  |                                | (20,939)   | 403,769  |
|     | Mutual Fund Units   |               | 972,916  | •                              | 6,914  | 979,830  | 623,941  |                                | (10,996)   | 612,945  |
|     | Foreign Securities<br>Foreign Government debt securities<br>Available-for-sale securities   | ities         | 2,696,887<br>46,794,390                                  |                                | (28,025)   | 2,696,887<br>46,766,365                                  | 1,771,813  |                                | - (1,065,797)  | 1,771,813<br>85,966,664                                  |
|     | Federal Government Securities<br>Market Treasury Bills<br>Pakistan Investment Bonds<br>Ijarah Sukuk Bonds<br>Foreign currency debt securities |               | 954,585,428<br>2,926,410,213<br>30,424,484<br>40,907,401 |                                | 2,228,157<br>(25,322,781)<br>(330,520)<br>(10,174,093) | 956,813,585<br>2,901,087,432<br>30,093,964<br>30,733,308 | 828,957,708<br>1,972,276,787<br>20,518,238<br>33,045,353 |                                | (2,354,400)<br>(27,509,276)<br>(339,589)<br>(18,622,514) | 826,603,308<br>1,944,767,511<br>20,178,649<br>14,422,839 |
|     | Ordinary Shares<br>Listed Companies<br>Unlisted Companies   | 10.13 & 10.14 | 51,696,434<br>2,107,463                                  | (11,638,688)<br>(448,951)      | 22,294,743<br>-  | 62,352,489<br>1,658,512                                  | 41,606,225<br>1,882,463                                  | (10,159,936)<br>(427,951)      | 4,821,267<br>-   | 36,267,556<br>1,454,512                                  |
|     | Preference Shares<br>Listed<br>Unlisted   |               | 1,448,472<br>558,284                                     | (566,446)<br>(558,284)         | 161,771<br>-   | 1,043,797<br>-   | 1,448,472<br>558,284                                     | (287,446)<br>(558,284)         | 209,451<br>-   | 1,370,477<br>-   |
|     | Non-Government Debt Securities<br>Term Finance Certificates /<br>Musharaka / Bonds / Debentures and<br>Sukuk Bonds                            | s and         | 53,152,317   | (5,857,566)                    | 355,100  | 47,649,851   | 52,146,989   | (5,990,161)                    | 1,047,326  | 47,204,154   |

10.

INVESTMENTS Investments by type:

|  |        |                             | 5                              | 2023                   |                         |                             | 5                              | 2022                   |                         |
|--|--------|-----------------------------|--------------------------------|------------------------|-------------------------|-----------------------------|--------------------------------|------------------------|-------------------------|
|  |        | Cost /<br>Amortised<br>Cost | Provision<br>for<br>diminution | Surplus /<br>(Deficit) | Carrying<br>Value       | Cost /<br>Amortised<br>Cost | Provision<br>for<br>diminution | Surplus /<br>(Deficit) | Carrying<br>Value       |
| ~  | Note . |                             |                                |                        | (Rupee                  | -(Rupees in '000)           |                                |                        |                         |
| Mutual Fund Units  |        | 2,219,646                   | (41,167)                       | 1,726,825              | 3,905,304               | 2,219,646                   | (41,167)                       | 941,952                | 3,120,431               |
| Foreign Securities<br>Foreign Government debt securities<br>Equity securities - Listed                             | 10.7   | 3,385,022<br>463,294        |                                | 8,528<br>42,171,551    | 3,393,550<br>42,634,845 | 1,914,312<br>463,294        |                                | (30,359)<br>34,380,951 | 1,883,953<br>34,844,245 |
| Held-to-maturity securities 10.  | 0.6.1  | 4,067,358,458               | (19,111,102)                   | 33,119,281             | 4,081,366,637           | 2,957,037,771               | (17,464,945)                   | (7,455,191)            | 2,932,117,635           |
| Federal Government Securities<br>Market Treasury Bills   |        | 161 108                     |                                | .                      | 161 108                 | 29 519 190                  |                                |                        | 29.519.190              |
| Pakistan Investment Bonds  |        | 213,116,482                 |                                | •                      | 213,116,482             | 375,285,244                 | ı                              |                        | 375,285,244             |
| ljarah Sukuk Bonds   |        | 14,087,500                  | •                              |                        | 14,087,500              | 13,130,709                  |                                |                        | 13,130,709              |
| Foreign currency debt securities   |        | 4,288,988                   |                                |                        | 4,288,988               | 2,992,408                   |                                | ı                      | 2,992,408               |
| Non-Government Debt Securities<br>Term Finance Certificates /<br>Musharaka / Bonds / Debentures and<br>Sukuk Bonds |        | 404,585                     | (404,585)                      |                        |                         | 404,585                     | (404,585)                      | ı                      | ,                       |
| Foreign Securities<br>Foreign Government debt securities   |        | 41,295,981                  |                                |                        | 41,295,981              | 36,096,507                  | 1                              | ,                      | 36,096,507              |
| Non-Government Debt Securities   |        | 1,083                       |                                |                        | 1,083                   | 871                         |                                |                        | 871                     |
|  |        | 273,355,727                 | (404,585)                      |                        | 272,951,142             | 457,429,514                 | (404,585)                      | ı                      | 457,024,929             |
| Associates 10.9/10.10 /1   | /10.15 | 1,364,062                   | (533,442)                      |                        | 830,620                 | 1,127,609                   | (742,298)                      | ı                      | 385,311                 |
| Joint Venture  | 10.12  | 12,259,541                  |                                |                        | 12,259,541              | 7,441,308                   | ,                              | ı                      | 7,441,308               |
| Subsidiaries 10  | 10.16  | 1,245                       | (1,245)                        |                        |                         | 1,245                       | (1,245)                        |                        | ·                       |
| Total Investments  |        | 4,401,133,423               | (20,050,374)                   | 33,091,256             | 4,414,174,305           | 3,510,069,908               | (18,613,073)                   | (8,520,989)            | 3,482,935,847           |

| 10.2 | Investments by segments.  |  |  | 20  | 2023   |   |   | 20  | 2022   |   |
|------|---|--|--|---|--|---|---|---|--|---|
| 1    |   | Cost /<br>Amortised<br>cost  | t/<br>ised   | Provision<br>for<br>diminution                | Surplus /<br>(Deficit)   | Carrying<br>Value   | Cost /<br>Amortised<br>cost   | Provision<br>for<br>diminution                | Surplus /<br>(Deficit)   | Carrying<br>Value   |
|      | Note<br>Federal Government Securities:  | e  |  |   |  | (Rupee  | (Rupees in '000)  |   |  |   |
|      | Market Treasury Bills<br>Pakistan Investment Bonds<br>Ijarah Sukuks<br>Foreign currency debt securities                                       | 978,088,256<br>3,154,191,714<br>49,550,515<br>45,196,389<br>45,196,389<br>45,196,389 | 78,088,256<br>54,191,714<br>49,550,515<br>45,196,389<br>27,026,874 |   | 2,235,830<br>(25,360,659)<br>(334,041)<br>(10,174,093)<br>(33,632,963) | 980,324,086<br>3,128,831,055<br>49,216,474<br>35,022,296<br>4,193,393,911 | 880,746,241<br>2,409,504,687<br>33,648,947<br>36,037,761<br>3,359,937,636 |   | (2,357,065)<br>(28,540,473)<br>(339,589)<br>(18,622,514)<br>(49,859,641) | 878,389,176<br>2,380,964,214<br>33,309,358<br>17,415,247<br>3,310,077,995 |
|      | Listed Companies 10.13 & 10.14<br>Unlisted Companies Non-Covernment Deht Securities   | 21 21  | 51,775,751<br>2,107,463<br>53,883,214                              | (11,638,688)<br>(448,951)<br>(12,087,639)     | 22,293,530<br>-<br>22,293,530  | 62,430,593<br>1,658,512<br>64,089,105                                     | 42,030,933<br>1,882,463<br>43,913,396                                     | (10,159,936)<br>(427,951)<br>(10,587,887)     | 4,800,328<br>-<br>4,800,328  | 36,671,325<br>1,454,512<br>38,125,837                                     |
|      | Listed<br>Unlisted<br>Foreign Securities  | 14,27<br>39,27<br>53,55  | 14,277,946<br>39,278,956<br>53,556,902                             | (130,027)<br>(6,132,124)<br>(6,262,151)       | (357,143)<br>712,243<br>355,100  | 13,790,776<br>33,859,075<br>47,649,851                                    | 14,962,715<br>37,588,859<br>52,551,574                                    | (130,027)<br>(6,264,719)<br>(6,394,746)       | 335,083<br>712,243<br>1,047,326  | 15,167,771<br>32,036,383<br>47,204,154                                    |
|      | Government securities<br>Foreign Government debt securities<br>Equity securities - Listed<br>Non-Government Debt Securities                   | 47 <sub>.</sub>  | 47,377,890<br>463,294<br>1,083<br>47,842,267                       |   | 8,528<br>42,171,551<br>-<br>42,180,079                                 | 47,386,418<br>42,634,845<br>1,083<br>90,022,346                           | 39,782,632<br>463,294<br>871<br>40,246,797                                |   | (30,359)<br>34,380,951<br>-<br>34,350,592                                | 39,752,273<br>34,844,245<br>871<br>74,597,389                             |
|      | Preference shares<br>Listed<br>Unlisted   | 1,44<br>55   | 1,448,472<br>558,284   | (566,446)<br>(558,284)                        | 161,771<br>-   | 1,043,797<br>-  | 1,448,472<br>558,284  | (287,446)<br>(558,284)                        | 209,451<br>-   | 1,370,477<br>-  |
|      | Investments in mutual funds<br>Associates 10.10   |  | 3,192,562  | (41,167)                                      | 1,733,739  | 4,885,134   | 2,843,587   | (41,167)                                      | 930,956  | 3,733,376   |
|      | - Listed  |  |  |   |  |   |   |   |  |   |
|      | First Credit and Investment Bank Limited 10.15<br>Land Mark Spinning Mills Limited<br>SG Allied Businesses Limited<br>Nina Industries Limited |  | 208,917<br>39,710<br>218,534<br>49.060                             | (30,429)<br>(39,710)<br>(218,534)<br>(49,060) |  | 178,488<br>-<br>-   | 210,771<br>39,710<br>218,534<br>49,060                                    | (47,429)<br>(39,710)<br>(218,534)<br>(49.060) |  | 163,342<br>-<br>-   |
|      | Agritech Limited 10.8 NBP Stock Fund  | 9  |  |   |  | -<br>652,132  | 413,825   | (191,856)                                     |  | -<br>221,969  |
|      | 10.9  |  | 1,168,353  | (337,733)                                     | •  | 830,620   | 931,900   | (546, 589)                                    |  | 385,311   |

| Cost /<br>Amortised<br>cost     Provision<br>for<br>diminution     Surplus /<br>(Deficit)     Carrying<br>Value     Cost /<br>Amortised<br>cost     Provision       Note     Amortised<br>diminution     for<br>(Deficit)     Value     Cost /<br>Amortised     Provision       Note     Cost     diminution     (Deficit)     Value     cost       Iminution     Cost     (Gininution)     (Deficit)     Value     cost       Iminution     Cost     (Gininution)     (Gininution)     (Doficit)     Cost       Iminution     Sol,565     (Gininution)     (Gininution)     (Gininution)     (Gininution)       Iminution     Sol,565     (Gininution)     (Gininution)     (Gininution)     (Gininution)       Imitud     Sol,565     (Gininution)     (Gininution)     (Gininution)     (Gininution)       Imitud     Sol,565     (Gi  | Provision Surplus /<br>for (Deficit) | Carrying<br>Value |
|--|--------------------------------------|-------------------|
| Note         50,565         (50,565)         -         50,565         50,565         -         50,565         -         50,565         -         -         50,565         -         -         50,565         -         -         50,565         -         -         50,565         -         -         50,565         -         -         50,565         -         -         50,565         -         -         -         50,565         -         -         -         50,565         -         -         -         50,565         -         -         -         -         50,565         -  |                                      |                   |
| merging Venture Limited       50,565       (50,565)       -       50,565       50,565         uctose Company Limited       6,500       (6,500)       -       -       50,565       6,500         sests Insurance Company Limited       -       -       -       32,105       - <td></td> <td></td>   |                                      |                   |
| 50,565         (50,565)         -         50,565         50,565         -         50,565         -         50,565         -         50,565         -         -         50,565         -         -         50,565         -         -         50,565         -         -         50,565         -         -         50,565         -         -         50,565         -         -         51,00         -         -         6,500         -         -         51,05         -         -         -         51,05         -<  |                                      |                   |
| 6,500         (6,500)         -         -         6,500         6,500           1         -         -         -         -         -         6,500           32,105         (32,105)         -         -         -         32,105           106,539         (106,539)         -         -         106,539         (106,539)           11         195,709         (195,709)         -         -         195,709         (105,709)  | (50,565) -                           |                   |
| 1         -         -         -         32,105         (32,105)         -         32,105 | (6,500) -                            | ı                 |
| 32,105         (32,105)         -         32,105         -         32,105         -         32,105         -         32,105         -         32,105         -         32,105         -         -         32,105         -         -         32,105         -         -         32,105         -         -         32,105         -         -         32,105         -         -         32,105         -         -         106,539         -         -         106,539         -         -         106,539         -         -         105,709         (         -         195,709         (         -         195,709         (         -         105,709         (         -         105,709         (         -         105,709         (         -         105,709         (         -         105,709         (         -         105,709         (         -         105,709         (         -         105,709         (         -         105,709         (         -         105,709         (         -         105,709         (         -         105,709         (         -         105,709         (         -         105,709         (         -         105,709         (         -  |                                      | '                 |
| 106,539         (106,539)         -         106,539         -         106,539         -           10.11         195,709         (195,709)         -         -         195,709         -           1,364,062         (533,442)         -         830,620         1,127,609         -  |                                      | '                 |
| 195,709         (195,709)         -         195,709         0           1,364,062         (533,442)         -         830,620         1,127,609         0  | (106,539) -                          | '                 |
| (533,442) - 830,620 1,127,609  | (195,709) -                          |                   |
|  | (742,298) -                          | 385,311           |
| Joint Venture  |                                      |                   |
| United National Bank Limited 10.12 12,259,541 - 12,259,541 7,441,308   |                                      | 7,441,308         |
| Subsidiaries   |                                      |                   |
| Cast-N-Link Products Limited 10.16 1,245 (1,245) 1,245   | - (1,245)                            |                   |
| Total Investments 4,401,133,423 (20,050,374) 33,091,256 4,414,174,305 3,510,069,908 (18,6  | (18,613,073) (8,520,988)             | ) 3,482,935,847   |

# 10.2

The book value of investments given as collateral against borrowings is as follows: Pakistan Investment Bonds Market Treasury Bills

1,136,497,472 689,709,291 1,826,206,763

2,047,337,847 17,134,259 2,064,472,106

## NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS For the year ended December 31, 2023

|        |   | Number of<br>shares    | Percentage of<br>holding                      | Country of<br>Incorporation | Based on the<br>financial<br>statements<br>as at | Assets         | Liabilities    | Revenue          | Profit / (loss)<br>after taxation | Total<br>comprehensive<br>income /<br>(loss) |
|--------|---|------------------------|---|-----------------------------|--|----------------|----------------|------------------|-----------------------------------|--|
| 10.2.2 | Associates  |                        |   |                             |  |                | )              | (Rupees in '000) | (0                                |  |
|        | Listed  |                        |   |                             |  |                |                |                  |                                   |  |
|        | First Credit and Investment Bank Limited                                    | 20,000,000             | 30.77   | Pakistan                    | June 30, 2023                                    | 1,851,310      | 1,127,397      | 279,322          | 12,994                            | 8,750  |
|        | National Fibres Limited*  | 17,030,231             | 20.19   |                             | N/A  | 1              | 1              |                  | 1                                 | 1  |
|        | Land Mark Spinning Mills Limited  | 3,970,859              | 32.79<br>25.02                                | -                           | June 30, 2023                                    | 131,498        | 254,116        | -                | (12,327)                          | (12,327)                                     |
|        | SG Allied Businesses Limited<br>Nina Industries Limited                     | 3,754,900<br>4.906.000 | 20.05<br>20.27                                | Pakistan J                  | June 30, 2022<br>N/A                             | 1,233,8U3<br>- |                | 14,247           | (10,794)<br>-                     | (9,4U7)<br>-                                 |
|        | Agritech Limited  | 106,014,565            | 27.01   | Pakistan                    | December   | 81,470,499     | 69,486,319     | 17,296,183       | (2,953,326)                       | 8,228,387                                    |
|        | NBP Stock Fund  | 31,347,444             | 4.24  | Pakistan                    | 31, 2022<br>June 30, 2023                        | 10,286,565     | 120,651        | 240,054          | (333,261)                         | (333,261)                                    |
|        | Unlisted  |                        |   |                             |  |                |                |                  |                                   |  |
|        | Pakistan Emerging Venture Limited   | 12,500,000             | 33.33   |                             | June 30, 2022                                    | 478            | 404            | 56               | (385)                             | (385)  |
|        | National Fructose CompanyLimited  | 1,300,000              | 39.50   | Pakistan                    | N/A  |                |                |                  |                                   |  |
|        | Venture Capital FundManagement*   | 33,333                 | 33.33   | Pakistan                    | N/A  |                |                |                  |                                   |  |
|        | Kamal Enterprises Limited *   | 11,000                 | 20.37   | Pakistan                    | N/A  |                |                |                  |                                   |  |
|        | Mehran Industries Limited*  | 37,500                 | 32.05   | Pakistan                    | N/A  |                |                |                  |                                   |  |
|        | Tharparkar Sugar Mills Limited*   | 2,500,000              | 21.52   | Pakistan                    | N/A  |                |                |                  |                                   |  |
|        | Youth Investment Promotion Society*   | 644,508                | 25.00   | Pakistan                    | N/A  | ,              |                | '                | '                                 |  |
|        | Dadabhoy Energy SupplyCompany Limited                                       | 9,900,000              | 23.11   | Pakistan                    | N/A  |                |                |                  |                                   |  |
|        | K-Agricole Limited *  | 5,000                  | 20.00   | Pakistan                    | N/A  | ,              |                | ı                | ı                                 |  |
|        | New Pak Limited*  | 200,000                | 20.00   |                             | N/A  |                |                |                  |                                   |  |
|        | Pakistan Mercantile Exchange Limited<br>Prudential Fund Management Limited* | 10,653,860<br>150,000  | 33.98<br>20.00                                | Pakistan<br>Pakistan        | June 30, 2023<br>N/A                             | 4,769,315<br>- | 4,463,439<br>- | 676,898<br>-     | 199,485<br>-                      | 199,485<br>-                                 |
|        | *Nil figure represent shares which have been acquired                       | d under different arra | under different arrangements without any cost | any cost                    |  |                |                |                  |                                   |  |
| 10.2.3 | Joint Venture   |                        |   |                             |  |                |                |                  |                                   |  |
|        | United National Bank Limited  | 20,250,000             | 45.00   | United                      | December   | 219,715,668    | 199,381,061    | 6,133,623        | 1,148,072                         | (1,110,841)                                  |
|        |   |                        |   | Kingdom                     | 31, 2022   |                |                |                  |                                   |  |
| 10.2.4 | Subsidiaries  |                        |   |                             |  |                |                |                  |                                   |  |
|        | Cast-N-Link Products Limited  | 1,245,000              | 76.51   | Pakistan                    | N/A  |                |                | ·                | ·                                 |  |
|        | N/A: Not available  |                        |   |                             |  |                |                |                  |                                   |  |
|        |   |                        |   |                             |  |                |                |                  |                                   |  |

|        |   |           |          |          |          |   |                       | 202                       | 3                         | 20                      | 22         |
|--------|---|-----------|----------|----------|----------|---|-----------------------|---------------------------|---------------------------|-------------------------|------------|
| 10.3   | Provision for diminution in                 | value of  | invoct   | monte    |          |   |                       | (                         | (Rupees i                 | n '000)                 |            |
| 10.5   | Opening balance                             | value of  | mvest    | ments    |          |   |                       | 18.61                     | 3,073                     | 13.3                    | 386,051    |
|        |   |           |          |          |          |   |                       | 10,01                     | 0,010                     | 10,0                    |            |
|        | Charge / (reversals)<br>Charge for the year |           |          |          |          |   | . г                   | 3.13                      | 6,270                     | 5.2                     | 226,348    |
|        | Reversals for the year                      |           |          |          |          |   |                       |                           | 9,964)                    |                         | 670,409)   |
|        | Reversal on disposals                       |           |          |          |          |   |                       |                           | 9,005)                    |                         | 179,661)   |
|        |   |           |          |          |          |   |                       | 1,43                      | 7,301                     | 4,3                     | 376,278    |
|        | Transfers - net                             |           |          |          |          |   | _                     |                           | -                         |                         | 350,744    |
|        | Closing Balance                             |           |          |          |          |   | _                     | 20,05                     | 0,374                     | 18,6                    | 613,073    |
| 10.3.1 | Particulars of provision ag                 | ainst del | ht secu  | rities   |          |   | 2023                  |                           |                           | 2022                    |            |
| 10.5.1 | Category of classification                  | amstuc    | or 300u  | inic3    |          | NP                                      |                       | ovision                   | NP                        |                         | rovision   |
|        | Domestic                                    |           |          |          |          |   |                       |                           |                           |                         |            |
|        |   |           |          |          |          |   |                       |                           |                           |                         |            |
|        | Loss<br>Total                               |           |          |          |          | 6,262,1                                 |                       | 262,151                   | 6,525                     |                         | 394,746    |
|        | Total                                       |           |          |          |          | 6,262,1                                 | 51 0,2                | 262,151                   | 6,525                     | ,731 0,                 | 394,746    |
| 10.4   | Movement Schedule for Asso                  | ciates ar | nd Joint | Venture  |          |   |                       |                           |                           |                         |            |
|        |   |           |          |          |          |   |                       |                           |                           |                         |            |
|        |   |           |          |          |          |   | 023                   |                           |                           |                         |            |
|        |   | Opening   | Addition | Disposal | Dividend | Share of<br>profit / (loss)             | Exchange transalation | Surplus /<br>(deficit) on | Surplus /<br>(deficit) on | Share of<br>other       | Closing    |
|        |   | balance   | Addition | Disposai | paid     | for the year -<br>net of tax            | reserve               | revaluation<br>properties | revaluation<br>securities | comprehensive<br>income | balance    |
|        |   |           |          |          |          |   | - i= (000)            |                           |                           | linconne                |            |
|        | Joint Venture                               |           |          |          |          | (Kupee                                  | s in '000)            |                           |                           |                         |            |
|        |   |           |          |          |          |   |                       |                           |                           |                         |            |
|        | United National Bank Limited                | 7,441,308 | •        |          |          | 1,226,065                               | 2,365,301             | 47,791                    | 1,179,076                 | -                       | 12,259,541 |
|        |   | 7,441,308 |          |          |          | 1,226,065                               | 2,365,301             | 47,791                    | 1,179,076                 |                         | 12,259,541 |
|        | Associates                                  | 1 1000    |          |          |          | , | 1                     |                           | 1 . 1 .                   |                         | , , .      |
|        | Unlisted                                    |           |          |          |          |   |                       |                           |                           |                         |            |
|        | Pakistan Emerging Venture Limited           | 50,565    |          | -        |          |   | -                     |                           |                           |                         | 50,565     |
|        | National Fructose Company Limited           | 6,500     |          | -        |          |   | -                     |                           |                           |                         | 6,500      |
|        | Dadabhoy Energy Supply Company Limited      | 32,105    | -        | -        | -        |   | -                     |                           |                           | -                       | 32,105     |
|        | Pakistan Mercantile Exchange Limited        | 106,539   | •        | -        |          |   | -                     | -                         |                           |                         | 106,539    |
|        | Listed                                      |           |          |          |          |   |                       |                           |                           |                         |            |
|        | First Credit and Investment Bank Limited    | 210,771   |          |          |          | 6,895                                   | -                     | -                         | (8,749)                   | -                       | 208,917    |
|        | Land Mark Spining Mills Limited             | 39,710    | -        | -        | -        | -                                       | -                     | -                         |                           | -                       | 39,710     |
|        | SG Allied Business Limited                  | 218,534   | -        | -        | -        |   | -                     |                           |                           |                         | 218,534    |
|        | Nina Industries Limited                     | 49,060    |          | -        | -        |   | -                     |                           |                           |                         | 49,060     |
|        |   |           |          |          |          |   |                       |                           |                           |                         |            |
|        | Agritech Limited                            | /12 925   |          |          |          | 220 207                                 |                       |                           |                           |                         | 652 122    |
|        | Agritech Limited<br>NBP Stock Fund          | 413,825   |          |          |          | 238,307                                 |                       |                           |                           |                         | 652,132    |

|   |                    |          |          |                  | 2   | 2022                                |  |  |  |                    |
|---|--------------------|----------|----------|------------------|---|-------------------------------------|--|--|--|--------------------|
|   | Opening<br>balance | Addition | Disposal | Dividend<br>paid | Share of<br>profit / (loss)<br>for the year -<br>net of tax | Exchange<br>transalation<br>reserve | Surplus /<br>(deficit) on<br>revaluation<br>properties | Surplus /<br>(deficit) on<br>revaluation<br>securities | Share of<br>other<br>comprehensive<br>income | Closing<br>balance |
|   |                    |          |          |                  | (Rupee  | es in '000)                         |  |  |  |                    |
|   |                    |          |          |                  |   |                                     |  |  |  |                    |
| Joint Venture                             |                    |          |          |                  |   |                                     |  |  |  |                    |
| United National Bank Limited              | 7,140,903          |          |          | (114,40          | 545,161 (15)  | 999,833                             | 8,444  | (1,153,514)  | 14,886                                       | 7,441,308          |
|   | 7,140,903          | -        | -        | (114,40          | 5) 545,161  | 999,833                             | 8,444  | (1,153,514)  | 14,886                                       | 7,441,308          |
| Associates                                |                    |          |          |                  |   |                                     |  |  |  |                    |
| Unlisted                                  |                    |          |          |                  |   |                                     |  |  |  |                    |
| Pakistan Emerging Venture Limited         | 50,565             | -        | -        | -                | -   | -                                   | -  | -  | -  | 50,565             |
| National Fructose Company Limited         | 6,500              | -        | -        | -                | -   | -                                   | -  | -  | -  | 6,500              |
| National Assets Insurance Company Limited | 44,815             | -        | (44,815) | ) -              | -   | -                                   | -  | -  | -  | -                  |
| Dadabhoy Energy Supply Company Limited    | 32,105             | -        | -        | -                | -   | -                                   | -  | -  | -  | 32,105             |
| Pakistan Mercantile Exchange Limited      | 106,539            | -        | -        | -                | -   | -                                   | -  | -  | -  | 106,539            |
| Listed                                    |                    |          |          |                  |   |                                     |  |  |  |                    |
| First Credit and Investment Bank Limited  | 211,537            | -        | -        | -                | 3,492   | -                                   | -  | (4,258)  | -  | 210,771            |
| Land Mark Spining Mills Limited           | 39,710             | -        | -        | -                | -   | -                                   | -  | -  | -  | 39,710             |
| SG Allied Business Limited                | 218,534            | -        | -        | -                | -   | -                                   | -  | -  | -  | 218,534            |
| Nina Industries Limited                   | 49,060             | -        | -        | -                | -   | -                                   | -  | -  | -  | 49,060             |
| Agritech Limited                          | -                  | -        | -        | -                | -   | -                                   | -  | -  | -  | -                  |
| NBP Stock Fund                            | 512,401            | -        | -        | -                | (98,576   | i) -                                | -  | -  | -  | 413,825            |
|   | 1,271,766          | -        | (44,815) | ) -              | (95,084   | .) -                                | -  | (4,258)  | -  | 1,127,609          |

|      |  | 2023          | 2022          |
|------|--|---------------|---------------|
|      |  | (Rupees       | in '000)      |
| 10.5 | Quality of available for sale securities                                   |               |               |
|      | Details regarding quality of available for sale securities are as follows: |               |               |
|      | Federal government securities - government guaranteed                      |               |               |
|      | Market Treasury Bills  | 954,585,428   | 828,957,708   |
|      | Pakistan Investment Bonds  | 2,926,410,213 | 1,972,276,787 |
|      | Ijarah Sukuks  | 30,424,484    | 20,518,238    |
|      | Foreign currency debt securities   | 40,907,401    | 33,045,353    |
|      | Cost   | 3,952,327,526 | 2,854,798,086 |
|      | Shares   |               |               |
|      | Shares   |               |               |
|      | Listed companies sector-wise   |               |               |
|      | Automobile Assembler   | 2,442,432     | 1,775,528     |
|      | Automobile Parts and Accessories   | 1,067,760     | 1,115,685     |
|      | Cable and Electrical Goods   | 418,994       | 384,069       |
|      | Cement   | 3,672,159     | 4,249,593     |
|      | Chemical   | 711,682       | 627,704       |
|      | Commercial Banks   | 9,982,145     | 6,575,004     |
|      | Engineering  | 2,149,015     | 1,422,047     |
|      | Fertilizer   | 3,518,165     | 2,985,056     |
|      | Food and Personal Care   | 1,606,665     | 1,208,649     |
|      | Glass and Ceramics   | 64,314        | 64,314        |
|      | Insurance  | 1,642,671     | 1,642,671     |
|      | Investment Banks / Investment companies / Securities companies             | 513,566       | 513,566       |
|      | Leasing Companies  | 12,594        | 12,594        |
|      | Leather and Tanneries  | 45,731        | 214,868       |
|      | Oil and Gas Exploration Companies  | 2,952,721     | 2,686,730     |
|      | Oil and Gas Marketing Companies  | 5,707,820     | 5,719,991     |
|      | Paper and Board  | 670,751       | 718,972       |
|      | Pharmaceuticals  | 2,708,507     | 1,000,104     |
|      | Power Generation and Distribution  | 2,893,502     | 3,046,397     |
|      | Real Estate Investment Trust   | 304,025       | 305,972       |
|      | Refinery   | 756,817       | 756,715       |
|      | Sugar and Allied Industries  | 259,483       | 259,483       |
|      | Synthetic and Rayon  | 15,499        | 15,499        |
|      | Technology and Communication   | 2,408,109     | 1,040,079     |
|      | Textile Composite  | 2,736,219     | 1,918,908     |
|      | Textile Spinning   | 655,195       | 655,195       |
|      | Transport  | 245,937       | 236,225       |
|      | Tobacco  | 695,241       | -             |
|      | Miscellaneous  | 838,715       | 454,606       |
|      | Cost   | 51,696,434    | 41,606,225    |

For the year ended December 31, 2023

|  | 20            | 23            | 202           | 22            |
|--|---------------|---------------|---------------|---------------|
| Unlisted companies entity - wise   | Cost          | Breakup value | Cost          | Breakup value |
|  |               | (Rupees       | in '000)      |               |
| Digri Sugar Mills Limited  | 4,063         | 135,585       | 4,063         | 135,585       |
| Gelcaps Pakistan Limited   | 4,665         | 2,961         | 4,665         | 2,961         |
| Pakistan Agriculture Storage Service Corporation                                       | 5,500         | 3,551,928     | 5,500         | 3,551,928     |
| Al Ameen Textile   | 327           | N/A           | 327           | N/A           |
| Professional Management Modaraba (Formerly Al  |               |               |               |               |
| Zamin Modarba Management (Private) Limited   | 1,000         | 2,134         | 1,000         | 2,134         |
| AMZ Venture Limited Class A  | 121           | N/A           | 121           | N/A           |
| Arabian Sea Country Club   | 6,500         | (7,664)       | 6,500         | (7,664)       |
| Atlas Power Limited  | 375,000       | 1,286,500     | 375,000       | 1,282,850     |
| Attock Textile Mills Limited   | 200           | N/A           | 200           | N/A           |
| Pakistan Mortgage Refinance Company Limited  | 600,000       | 2,156,685     | 600,000       | 1,510,050     |
| F.T.C. Management Company Private Limited  | 250           | 43,779        | 250           | 42,759        |
| Fauji Akbar Portia Marines Terminal Limited  | 321,076       | 609,635       | 321,076       | 593,184       |
| Fauji Oil Terminals and Distribution Limited   | 10,886        | 183,168       | 10,886        | 130,687       |
| First Women Bank Limited<br>Fortune Securities Limited                                 | 21,100        | 46,319        | 21,100        | 79,733        |
|  | 5,000         | 6,702<br>272  | 5,000         | 8,804<br>272  |
| Frontier Textile Mills Limited<br>Gulistan Power Generation Limited                    | 500           | 8,096         | 500<br>2,200  | 8,096         |
| Hazara Woolen Mills Limited  | 2,200<br>200  | 8,090<br>N/A  | 2,200         | 8,090<br>N/A  |
| Industrial Development Bank of Pakistan  | 107           | N/A           | 107           | N/A           |
| Inter Asia Leasing Company Limited   | 500           | N/A           | 500           | N/A           |
| ISE Towers REIT Management Company Limited   | 30,346        | 62,264        | 30,346        | 52,988        |
| Junaid Cotton Mills Limited  | 327           | N/A           | 327           | N/A           |
| Kaisar Arts and Krafts Limited   | 8,395         | N/A           | 8,395         | N/A           |
| Kaytex Mills Limited   | 3,778         | N/A           | 3,778         | N/A           |
| Khushhali Microfinance Bank Limited  | 225,265       | 178,700       | -             | -             |
| Mian Mohammad Sugar Mills Limited  | 15            | N/A           | 15            | N/A           |
| Muslim Ghee Mills Limited  | 1,810         | N/A           | 1,810         | N/A           |
| Myfip Video Industries Limited   | 5,373         | N/A           | 5,373         | N/A           |
| Mutual Fund Association of Pakistan  | -             | N/A           | 265           | N/A           |
| National Asset Leasing Corporation Limited   | 14            | N/A           | 14            | N/A           |
| National Construction Limited  | 250           | 597           | 250           | 597           |
| National Institution of Facilitation Technology (Private) Limited                      | 1,526         | 55,574        | 1,526         | 64,687        |
| National Investment Trust Limited  | 100           | 700,276       | 100           | 910,231       |
| National Woolen Mills Limited  | 183           | N/A           | 183           | N/A           |
| Natover Lease and Refinance  | 2,602         | N/A           | 2,602         | N/A           |
| Nowshehra Engineering Works Limited  | 41            | N/A           | 41            | N/A           |
| Pakistan Export Finance Guarantee Agency Limited<br>Pakistan Paper Corporation Limited | 11,529<br>373 | 1,152<br>N/A  | 11,529<br>373 | 1,152<br>N/A  |
| Pakistan Telephone Cables  | 143           | N/A<br>N/A    | 143           | N/A<br>N/A    |
| Pakistan Textile City  | 100,000       | 12,410        | 100,000       | 12,410        |
| Pakistan Tourism Development Corporation   | 100,000       | 138           | 100,000       | 138           |
| People Steel Mills Limited   | 3,276         | N/A           | 3,276         | N/A           |
| Qadri Textile Mills Limited  | 500           | N/A           | 500           | N/A           |
| Rehman Cotton Mills Limited  | 16,958        | 107,895       | 16,958        | 107,895       |
| Refrigerator Manufacturing Company Limited   | 4,589         | N/A           | 4,589         | N/A           |
| Rousch Power Pakistan Limited  | 132,888       | 1,430,921     | 132,888       | 1,089,730     |
| Ruby Rice and General Mills Limited  | 750           | N/A           | 750           | N/A           |
| Sahrish Textile Mills  | 21            | N/A           | 21            | N/A           |
|  |               |               |               |               |
|  |               |               |               |               |

N/A: Not available

For the year ended December 31, 2023

|  | 20        | )23           | 20        | 22            |
|--|-----------|---------------|-----------|---------------|
| Unlisted companies entity - wise                 | Cost      | Breakup value | Cost      | Breakup value |
|  |           | (Rupees       | in '000)  |               |
| Shoaib Capital                                   | 272       | 544           | 272       | 544           |
| SME Bank Limited                                 | 26,950    | (139,326)     | 26,950    | (318)         |
| South Asia Regional Fund                         | 287       | N/A           | 287       | N/A           |
| Star Salica Industries Limited                   | 267       | N/A           | 267       | N/A           |
| Syed Match Industries                            | 2         | N/A           | 2         | N/A           |
| Union Insurance Company of Pakistan              | 4         | N/A           | 4         | N/A           |
| Unity Modaraba                                   | 28        | N/A           | 28        | N/A           |
| Zafar Textiles Mills Limited                     | 257       | N/A           | 257       | N/A           |
| Zulsham Engineering Works Limited                | 330       | N/A           | 330       | N/A           |
| Information System Associates Limited            | 1,719     | N/A           | 1,719     | N/A           |
| 1 Link (Pvt) Limited                             | 50,000    | 428,290       | 50,000    | 428,290       |
| Pakistan Corporate Restructuring Company Limited | 96,000    | N/A           | 96,000    | N/A           |
| Pakvitae (Private) Limited                       | 21,000    | -             | 21,000    | N/A           |
|  | 2,109,486 | -             | 1,884,485 | <u> </u>      |
| N/A: Not available                               |           |               |           |               |

| 2023    | 2022     |
|---------|----------|
| (Rupees | in '000) |

## **Non Government Debt Securities**

| Listed            |            |            |
|-------------------|------------|------------|
| - AAA             | 14,861     | 21,818     |
| - AA+, AA, AA-    | 7,510,782  | 8,010,870  |
| - A+, A, A-       | 625,000    | 800,000    |
| - Unrated         | 6,127,303  | 6,130,027  |
| Cost              | 14,277,946 | 14,962,715 |
| Unlisted          |            |            |
| - AAA             | 18,395,305 | 18,927,154 |
| - AA+, AA, AA-    | 4,693,580  | 5,151,626  |
| - A+, A, A-       | 1,838,372  | 2,147,091  |
| - BBB+, BBB, BBB- | 299,760    | 299,760    |
| - Unrated         | 13,647,354 | 10,658,643 |
| Cost              | 38,874,371 | 37,184,274 |

## **Foreign Securities**

|                       | 2023             |        | 2022             |        |
|-----------------------|------------------|--------|------------------|--------|
| Government Securities | Cost             | Rating | Cost             | Rating |
|                       | (Rupees in '000) |        | (Rupees in '000) |        |
| USA                   | 3,385,022        | AA+    | 1,914,312        | AA+    |

For the year ended December 31, 2023

- Unrated - Cost

|      |  |   | _                      |   |   |
|------|--|---|------------------------|---|---|
|      |  |   |                        | 2023  | 2022  |
|      |  |   | -                      | (Rupees i   | n '000)   |
| 10.6 | Particulars relating to Held to Maturity secur   | ities are as follows:   |                        |   |   |
|      | Federal Government Securities - Governmer  | nt guaranteed   |                        |   |   |
|      | Market Treasury Bills<br>Pakistan Investment Bonds<br>Ijarah Sukuks<br>Foreign currency debt securities<br><b>Cost</b> |   | -                      | 161,108<br>213,116,482<br>14,087,500<br>4,288,988<br>231,654,078          | 29,519,190<br>375,285,244<br>13,130,709<br>2,992,408<br>420,927,551 |
|      | Non Government Debt securities   |   |                        |   |   |
|      | Unlisted<br>- Unrated<br>Cost  |   | -                      | 404,585<br>404,585  | 404,585<br>404,585  |
|      | Foreign Securities   | 2023  | 3                      | 2   | 2022  |
|      |  | Cost  | Rating                 |   | Rating  |
|      | Government Securities  | (Rupees in '000)  |                        | (Rupees in '00  | 00)   |
|      | Azerbaijan<br>Bangladesh<br>Kyrgyzstan<br>Kingdom of Saudi Arabia  | 1,028,843<br>35,789,601<br>274,586<br>4,202,951<br>41,295,981 | BB+<br>BB-<br>B3<br>A+ | 826,514<br>31,087,653<br>814,349<br><u>3,367,991</u><br><u>36,096,507</u> | BB-<br>B3   |
|      | Non Government Debt Securities<br>Listed   |   | Note                   | 2023<br>(Rupees in  | 2022<br>n '000)   |
|      |  |   |                        |   |   |

- **10.6.1** The market value of securities classified as held-to-maturity as at December 31, 2023 amounted to Rs. 252,003 million (2022: Rs. 435,936 million)
- **10.7** Investment in shares of a bank incorporated outside Pakistan Bank Al-Jazira

The Bank holds 30,333,333 (2022: 30,333,333) shares in Bank Al-Jazira (BAJ) incorporated in the Kingdom of Saudi Arabia, representing 3.7% (2022: 3.7%) holding in total equity of BAJ. The investment has been marked to market using closing price as quoted on the Saudi Stock Exchange in accordance with SBP concurrence vide letter No. BSD/SU-13/331/685/2006 dated February 17, 2006. BAJ's Viability Rating is bb+ with short term and long term Issuer Default Rating (IDR) at F2 and A- respectively by Fitch Rating Agency.

**10.8** Out of 106,014,565 shares, 94,273,510 shares of Agritech Limited were acquired from Azgard Nine Limited as part of multiple agreements including the Master Restructuring Agreement (MRA). These shares were acquired at an agreed price of Rs. 35 per share.

1,083

871

- **10.9** Aggregate market value of investment in associates (quoted) on the basis of quoted prices amounts to Rs. 2,979 million (2022: Rs. 1,742 million).
- **10.10** Associates with zero carrying amount, represent the investments acquired from former National Development Finance Corporation (NDFC) which have negative equity or whose operations were closed at the time of amalgamation.
- **10.11** The details of break-up value based on latest available financial statements of unlisted investments in associates are as follows:

|       |  | Year / Period ended      | Break-up<br>value<br>Rupees in '000 |
|-------|--|--------------------------|-------------------------------------|
|       | Pakistan Emerging Venture Limited      | June 30, 2022            | 25                                  |
|       | Mehran Industries Limited              | June 30, 2001            | 5,681                               |
|       | Tharparkar Sugar Mills Limited         | September 30, 2001       | (83,140)                            |
|       | Prudential Fund Management             | June 30, 2007            | (2,482)                             |
|       | Dadabhoy Energy Supply Company Limited | June 30, 2007            | 103,952                             |
|       | Pakistan Mercantile Exchange Limited   | June 30, 2023            | 103,931                             |
|       |  | 2023                     | 2022                                |
| 10.12 | Investment in joint venture            | Note(Rupe                | ees in '000)                        |
|       | United National Bank Limited (UNBL)    |                          |                                     |
|       | (Incorporated in United Kingdom)       | 10.12.1 <b>12,259,54</b> | 1 7,441,308                         |

- **10.12.1** Under a joint venture agreement, the Bank holds 20.25 million ordinary shares (45%) and United Bank Limited (UBL) holds 23.25 million ordinary shares (55%) in UNBL. In addition to ordinary shares, four preference shares categories as "A", "B", "C" and "D" have been issued and allotted. The "B" and "D" category shares are held by the Bank and category "A" and "C" are held by UBL. Dividends payable on "A" and "B" shares are related to the ability of the venture to utilize tax losses that have been surrendered to it on transfer of business from the Bank or UBL as appropriate. Dividends payable on "C" and "D" shares are related to loans transferred to the venture by the Bank or UBL that have been written-off or provided for at the point of transfer and the ability of the venture to realize in excess of such loan value.
- 10.13 The investments also include shares acquired under tri-partite consent agreement dated June 29, 2011. These strategic investments comprise of the shares of Pakistan State Oil (38,055,247 shares), shares of Sui Northern Gas Pipeline Limited (18,805,318 shares) and shares of Pakistan Engineering Company (135,242 shares). The cost of these shares amounts to Rs. 4,603 million and market value as at December 31, 2023 amounts to Rs. 8,186 million. These shares have been frozen by the Government of Pakistan for sale in the equity market due to their proposed privatization and can not be sold without concurrence of privatization commission.
- **10.14** The investments also include 31,665,000 shares of Pakistan Reinsurance. The cost of these shares amounts to Rs. 220 million and market value as at December 31, 2023 amounts to Rs. 244 million. These shares can not be sold without concurrence of privatization commission.
- **10.15** The investment also include 20,000,000 shares of First Credit and Investment Bank. The cost of these shares amounts to Rs. 157 million and market value as at December 31, 2023 amounts to Rs. 127 million. These shares can not be disinvested without prior consultation with Ministry of Finance.

For the year ended December 31, 2023

|       |  | 2023             | 2022             |
|-------|--|------------------|------------------|
| 10.16 | Investments in subsidiaries  | (Rupees          | in '000)         |
|       | Cast-N-Link Products Limited<br>Less: provision for diminution in value of investments | 1,245<br>(1,245) | 1,245<br>(1,245) |
|       |  | -                | -                |

**10.16.1** The financial statements of Cast-N-Link Products Limited (CNL) are not available since the year 1997. Accordingly, the management of the Group had applied to the Securities and Exchange Commission of Pakistan (SECP) for the exemption from the requirements of section 228 of the Companies Act, 2017 (the Act) in respect of consolidating its subsidiary CNL. The SECP, vide its letter EMD/233/627/2002-103 dated November 18, 2019, has not acceded the Bank's request from the exemption from consolidation of CNL in its consolidated financial statements for the year ended December 31, 2019 and further directed to comply with the requirement of section 228 of the Act. However the Bank, based on the fact that investment of the Group in CNL is not material and comprise of 0.000024% of the total assets of the Bank and the investment have been fully provided for, has not consolidated the financial statements of CNL.

## 11. ADVANCES

| ADVANCES                                    |      | Performing    |               | Non Per     | Non Performing |               | tal           |
|---|------|---------------|---------------|-------------|----------------|---------------|---------------|
|   |      | 2023          | 2022          | 2023        | 2022           | 2023          | 2022          |
|   | Note |               |               | (Rupee      | s in '000)     |               |               |
| Loans, cash credits, running finances, etc. |      | 1,325,108,441 | 1,168,292,452 | 205,901,344 | 190,934,209    | 1,531,009,785 | 1,359,226,661 |
| Islamic financing and related assets        |      | 73,125,444    | 46,381,315    | 1,550,351   | 654,980        | 74,675,795    | 47,036,295    |
| Net Investment in finance lease             | 11.1 | 16,207        | 35,384        | 24,096      | 28,944         | 40,303        | 64,328        |
| Bills discounted and purchased              |      | 12,534,791    | 18,598,616    | 13,644,646  | 14,106,504     | 26,179,437    | 32,705,120    |
| Advances - gross                            | 11.2 | 1,410,784,883 | 1,233,307,767 | 221,120,437 | 205,724,637    | 1,631,905,320 | 1,439,032,404 |
| Provision against advances                  |      |               |               |             |                |               |               |
| - Specific                                  |      | -             | -             | 203,794,530 | 191,014,747    | 203,794,530   | 191,014,747   |
| - General                                   |      | 30,038,121    | 17,348,539    | -           | -              | 30,038,121    | 17,348,539    |
|   | 11.4 | 30,038,121    | 17,348,539    | 203,794,530 | 191,014,747    | 233,832,651   | 208,363,286   |
| Advances - net of provision                 |      | 1,380,746,762 | 1,215,959,228 | 17,325,907  | 14,709,890     | 1,398,072,669 | 1,230,669,118 |

## 11.1 Net Investment in Finance Lease

|   | 2023   |   |                               | 2022  |                    |       |   |        |
|---|--|---|-------------------------------|---|--------------------|-------|---|--------|
|   | Not         Later than<br>one and         Over five<br>years         Total           Iater than<br>one year         upto five<br>years         years         Total |   | Not<br>later than<br>one year | Later than<br>one and<br>upto five<br>years | Over five<br>years | Total |   |        |
|   |  |   |                               | (Rupees i                                   | n '000)            |       |   |        |
| Lease rentals receivable                      | 48,296   | - | -                             | 48,296                                      | 52,152             | -     | - | 52,152 |
| Residual value                                | 16,332   | - | -                             | 16,332                                      | 36,505             | -     | - | 36,505 |
| Minimum lease payments                        | 64,628   | - | -                             | 64,628                                      | 88,657             | -     | - | 88,657 |
| Less: Financial charges<br>for future periods | 24,325   |   | -                             | 24,325                                      | 24,329             | -     | - | 24,329 |
| Present value of minimum<br>lease payments    | 40,303   |   | -                             | 40,303                                      | 64,328             | -     | - | 64,328 |

The leases executed are for a term of 1 to 5 years. Security deposit is generally obtained upto 10% of the cost of leased assets at the time of disbursement. The Bank requires the lessee to insure the leased assets in favor of the Group. Additional surcharge is charged on delayed rentals. The average return implicit ranges from 10.19% to 14.85% (2022: 10.19% to 14.85%) per annum.

For the year ended December 31, 2023

|      |                                 | 2023          | 2022          |
|------|---------------------------------|---------------|---------------|
|      |                                 | ·(Rupees      | in '000)      |
| 11.2 | Particulars of advances (Gross) |               |               |
|      | In local currency               | 1,334,446,843 | 1,264,480,814 |
|      | In foreign currencies           | 297,458,477   | 174,551,590   |
|      |                                 | 1,631,905,320 | 1,439,032,404 |

**11.3** Advances include Rs. 221,120 million (2022: 205,725 million) which have been placed under non-performing status as detailed below.

|                                   | 20                         | 23          | 2022                       |             |  |
|-----------------------------------|----------------------------|-------------|----------------------------|-------------|--|
| Category of Classification        | Non<br>Performing<br>Loans | Provision   | Non<br>Performing<br>Loans | Provision   |  |
| Domestic                          |                            | (Rupees     | in '000)                   |             |  |
| Other Assets Especially Mentioned | 2,156,275                  | 60,035      | 1,789,957                  | 73,114      |  |
| Substandard                       | 6,421,005                  | 1,560,252   | 5,888,114                  | 1,439,917   |  |
| Doubtful                          | 11,443,314                 | 5,980,028   | 8,883,354                  | 4,648,305   |  |
| Loss                              | 136,054,217                | 133,629,152 | 135,113,451                | 132,837,538 |  |
|                                   | 156,074,811                | 141,229,467 | 151,674,876                | 138,998,874 |  |
| Overseas                          |                            |             |                            |             |  |
| Not past due but impaired         | -                          | -           | -                          | -           |  |
| Overdue by:                       |                            |             |                            |             |  |
| Upto 90 days                      | -                          | -           | -                          | -           |  |
| 91 to 180 days                    | -                          | -           | -                          | -           |  |
| 181 to 365 days                   | 400,925                    | 200,463     | 331,133                    | 165,567     |  |
| 365 days                          | 64,644,701                 | 62,364,600  | 53,718,628                 | 51,850,306  |  |
|                                   | 65,045,626                 | 62,565,063  | 54,049,761                 | 52,015,873  |  |
| Total                             | 221,120,437                | 203,794,530 | 205,724,637                | 191,014,747 |  |

## 11.4 Particulars of provision against advances

|                                   |          | 2023        |             |             | 2022        |             |             |  |
|-----------------------------------|----------|-------------|-------------|-------------|-------------|-------------|-------------|--|
|                                   |          | Specific    | General     | Total       | Specific    | General     | Total       |  |
|                                   | Note     |             |             | (Rupees     | in '000)    |             |             |  |
| Opening balance                   |          | 191,014,747 | 17,348,539  | 208,363,286 | 179,654,610 | 12,472,591  | 192,127,201 |  |
| Exchange adjustments              |          | 12,178,389  | 153,606     | 12,331,995  | 8,349,754   | 107,952     | 8,457,706   |  |
| Charge for the year               |          | 8,127,428   | 14,854,298  | 22,981,726  | 5,227,345   | 9,553,101   | 14,780,446  |  |
| Reversals                         |          | (8,129,837) | (1,530,934) | (9,660,771) | (5,011,542) | (1,757,105) | (6,768,647) |  |
|                                   |          | (2,409)     | 13,323,364  | 13,320,955  | 215,803     | 7,795,996   | 8,011,799   |  |
| Other movement                    |          | 16,894      | -           | 16,894      | -           | -           | -           |  |
| Amounts written off               | 11.5.2   | (155,872)   | -           | (155,872)   | (177,162)   | -           | (177,162)   |  |
| Amounts charged off-agriculture   |          |             |             |             |             |             |             |  |
| financing                         | 11.4.1.3 | (44,607)    | -           | (44,607)    | (56,258)    | -           | (56,258)    |  |
| Transfer from general to specific |          |             |             |             |             |             |             |  |
| provision                         |          | 787,388     | (787,388)   | -           | 3,028,000   | (3,028,000) | -           |  |
| Closing balance                   |          | 203,794,530 | 30,038,121  | 233,832,651 | 191,014,747 | 17,348,539  | 208,363,286 |  |

For the year ended December 31, 2023

## 11.4.1 Particulars of provision against advances

|                       | 2023        |               |             |             |            |             |
|-----------------------|-------------|---------------|-------------|-------------|------------|-------------|
|                       | Specific    | General Total |             | Specific    | General    | Total       |
|                       |             |               | (Rupees i   | in '000)    |            |             |
|                       |             |               |             |             |            |             |
| In local currency     | 141,229,466 | 29,767,923    | 170,997,389 | 138,998,874 | 16,741,242 | 155,740,116 |
| In foreign currencies | 62,565,064  | 270,198       | 62,835,262  | 52,015,873  | 607,297    | 52,623,170  |
|                       | 203,794,530 | 30,038,121    | 233,832,651 | 191,014,747 | 17,348,539 | 208,363,286 |

**11.4.1.1** General provision includes provision amounting to Rs. 4,987 million (2022: Rs. 5,211) against consumer & SME finance portfolio as required by the Prudential Regulations issued by the SBP. General provision also includes Rs. 270 million (2022: Rs. 607 million) pertaining to overseas advances to meet the requirements of regulatory authorities of the respective countries in which the Group operates.

Keeping in view the portfolio assessment and the estimated impact of adoption of IFRS 9, the Bank has also maintained a general provision of Rs. 24,781 million (2022: Rs. 11,530 million) against underperforming portfolio on prudent basis, in view of prevailing economic conditions. This general provision is in addition to the requirements of Prudential Regulations.

- **11.4.1.2** The SBP has allowed specific relaxation to the Bank for non-classification of overdue loans of certain Public Sector Entities (PSEs) which are guaranteed by Government of Pakistan as non-performing loans up till December 31, 2023. No provision is required against these loans; however, mark-up is being suspended as required by the Prudential Regulations.
- **11.4.1.3** These represent non-performing advances for agriculture finance which have been classified as loss and fully provided for more than 3 years. These non-performing advances have been charged off by extinguishing them against the provision held in accordance with Prudential Regulations for Agriculture Financing issued by the SBP. This charge off does not, in any way, prejudice the Group's right of recovery from these customers.

|        |                                     |        | 2023    | 2022     |
|--------|-------------------------------------|--------|---------|----------|
|        |                                     | Note   | (Rupees | in '000) |
| 11.5   | Particulars of write-offs           |        |         |          |
| 11.5.1 | Against provisions                  | 11.5.2 | 155,872 | 170,824  |
| 11.5.2 | Write-offs of Rs. 500,000 and above |        |         |          |
|        | - Domestic                          |        | 41,087  | 128,797  |
|        | - Overseas                          |        | 61,582  | 1,649    |
|        |                                     | 11.6   | 102,669 | 130,446  |
|        | Write-offs of below Rs. 500,000     |        | 53,203  | 40,378   |
|        | Total Write offs                    |        | 155,872 | 170,824  |
|        | Total Reversals                     |        | -       | 6,338    |

## 11.6 Details of loan write-off of Rs. 500,000/- and above

In terms of sub-section (3) of Section 33A of the Banking Companies Ordinance, 1962, the statement in respect of written-off loans or any other financial relief of rupees five hundred thousand or above allowed to a person(s) during the year ended December 31, 2023 is given in Annexure-I to the consolidated financial statements (except where such disclosure is restricted by overseas regulatory authorities).

**11.7** Information related to islamic financing and related assets is given in note 2 of Annexure II and is an integral part of these consolidated financial statements.

| <b>2022</b><br>000)<br>1,086,001<br>56,518,342<br>57,604,343<br>1,010,529<br>10,825<br>64,647<br>1,086,001   | Total   | 79,755,901<br>(23,237,559)<br>56,518,342   | 56,518,342<br>2,335,404<br>18,121<br>(399,713)<br>(2,594,483)<br>165,150<br>111,822<br>(322,955)<br>6,145<br>6,145<br>55,837,833   | 81,498,580<br>(25,660,747)<br>55,837,833  |
|--|---|--|--|---|
| 2023 2023 2022<br>(Rupees in '000)<br>,639,234 1,086<br>,837,833 56,518<br>56,518 57,604<br>10,727 1010<br>10,727 1010<br>58,733 62,008                                    | Assets<br>held<br>under<br>Jjarah -<br>Vehicle            | 14,367 79<br>(1,163) (2:<br>13,204 56  | 13,204 56<br>2<br>2<br>- 13,204 56   | 14,367 81<br>(1,163) (22<br>13,204 55<br>20% on<br>book value   |
| 2023<br>2023<br>1,639,234<br>55,837,234<br>57,477,067<br>1,569,774<br>10,727<br>10,727<br>10,723<br>1,639,234  | Assets Assets held<br>under<br>Ijarah - I                 | 9,627 273,248<br>(4,339) (253,524)<br>5,288 19,724   | 19,724<br>   | 9,627 273,248<br>(5,300) (253,524)<br>4,327 19,724<br>25% to<br>25% to<br>25% to<br>cost cost b                                   |
| 2<br>2<br>1<br>1   | Assets<br>held<br>under<br>finance<br>lease -<br>Office   | 9,627<br>(4,339) (<br>5,288  | 5,288<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-  |   |
| Note<br>12:1<br>12:2   | Assets<br>held<br>under<br>finance<br>lease -<br>Vehicles | 467,099<br>(294,782)<br>172,317  | <ul> <li>'59,659 172,317</li> <li>'57,412 158,766</li> <li>77 -</li> <li>(55,180) (116,375)</li> <li>(25,670) (65,670)</li> <li>33,015 92,004</li> <li>1,670 -</li> <li>1,670 -</li> <li>(29,290)</li> <li>- 7,430</li> <li>'00,983 219,182</li> </ul>   | 480,200<br>(261,018)<br>219,182<br>20% on<br>cost   |
|  | Vehicles  | 2,064,610 467,099<br>(1,304,951) (294,782)<br>759,659 172,317                              | 759,659<br>287,412<br>77<br>(55,180)<br>(325,670)<br>33,015<br>1,670<br>-<br>-   | 2,298,589 480,200<br>(1,597,606) (261,018)<br>700,983 219,182<br>20% on 20% on cost   |
|  | 2023<br>Electrical,<br>office<br>equipment                | 7 @ 4  | 999,114<br>507,162<br>202<br>(10,737)<br>(553,356)<br>9,185<br>9,683<br>-  | 8,566,862<br>(7,606,291) (<br>960,571<br>20%-50%<br>on cost   |
|  | 2<br>Computer<br>and<br>peripheral<br>equipment           | (Rupees in '000)<br>5,465,672 8,060,55<br>(5,066,624) (7,061,43<br>399,048 999,11          | 399,048<br>484,586<br>-<br>(9,101)<br>(611,348)<br>8,849<br>32,783<br>-<br>(489)<br>304,328  | 5,973,940<br>(5,669,612) (<br>304,328<br>33.33%<br>on cost  |
|  | Furniture and fixture                                     | 7,754,929<br>(6,030,316) (<br>1,724,613  | 1,724,613<br>730,955<br>-<br>(30,190)<br>(539,884)<br>18,347<br>13,383<br>(293,665)<br>(115)<br>(115)<br>1,623,444   | 8,175,412<br>(6,551,968) (<br>1,623,444<br>1,623,444<br>20% on<br>cost  |
|  | Building<br>on<br>Leasehold                               | 5,618,029<br>(1,434,403) (<br>4,183,626  | 4,183,626<br>101,275<br>17,842<br>(178,130)<br>(202,648)<br>3,750<br>54,303<br>54,303<br>54,303<br>54,303<br>54,303  | 5,613,319<br>(1,633,301) (<br>3,980,018<br>5% on<br>book value  |
|  | Building<br>on<br>Freehold I                              |  | 5,681,069<br>65,247<br>-<br>-<br>(294,946)<br>-<br>-<br>-<br>-<br>-<br>-   | 7,532,335<br>(2,080,964) (<br>5,451,371<br>5% on<br>book value  |
|  | Leasehold<br>land   | 21,087,923<br>- (21,087,923  | 21,087,923<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-  |   |
| ű  | Freehold<br>land  | 21,472,757 21,087,923 7,467,088<br>- (1,786,019)<br>21,472,757 21,087,923 5,681,069        | 21,472,757<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-   | 21,472,757 21,087,923<br><br>21,472,757 21,087,923<br>Nil Nil   |
| FIXED ASSETS<br>Capital work-in-progress<br>Property and equipment<br><b>Capital work-in-progress</b><br>Civil works<br>Equipment<br>Advances to suppliers and contractors |   | At January 1, 2023<br>Cost / revalued amount<br>Accumulated depreciation<br>Net book value | Year ended December 2023<br>Opening net book value<br>Additions<br>Movement in surplus on assets revalued<br>Disposals<br>Depreciation charge<br>Depreciation adjustment - disposal<br>Exchange rate adjustment - disposal<br>Exchange rate adjustment - disposal<br>Copher adjustments / transfers - cost<br>Other adjustments / transfers - depreciation<br>Closing net book value | At December 31, 2023<br>Cost / revalued amount<br>Accumulated depreciation<br>Net book value<br>Rate of depreciation (percentage) |
| 12.1   | 7.7   |  |  |   |

|                  |  |   |   |   |   |  | 2(   | 2022  |   |   |   |  |  |   |
|------------------|--|---|---|---|---|--|--|---|---|---|---|--|--|---|
|                  |  | Free hold<br>land   | Lease hold<br>land  | Building on<br>Free hold<br>land  | Building on<br>Lease hold<br>land   | Furniture<br>and fixture   | Computer<br>and<br>peripheral<br>equipment   | Electrical,<br>office<br>equipment  | Vehicles  | Assets<br>held<br>under<br>finance<br>lease -<br>Vehicles               | Assets<br>held<br>under<br>finance<br>lease -<br>Office M | Assets<br>held<br>under<br>Ijarah -<br>Machinery   | Assets<br>held<br>under<br>Ijarah -<br>Vehicle | Total   |
|                  | At January 1, 2022<br>Cost / revalued amount<br>Accumulated depreciation<br>Net book value   | 20,370,446 19,465,743<br>20,370,446 19,465,743<br>20,370,446 19,465,743 | 19,465,743<br>-<br>19,465,743   | 6,526,538<br>(1,523,658)<br>5,002,880   | 5,146,223<br>(1,239,456)<br>3,906,767   | 7,123,227<br>(5,392,205)<br>1,731,022  | (Rupees in '000)<br>5,184,275 7,687,50<br>(4,690,269) (6,550,566<br>494,006 1,136,93 | n '000)<br>7,687,505<br>(6,550,566)<br>1,136,939                                      | 2,015,331<br>(1,127,562) (<br>887,769   | 454,953<br>(284,744)<br>170,209   |   | ( i )  | 14,367<br>(1,159) (<br>13,208                  | 74,190,329<br>(20,985,338)<br>53,204,991  |
|                  | Year ended December 2022<br>Opening net book value<br>Additions<br>Movement in surplus on assets revalued<br>Disposals<br>Depreciation charge<br>Depreciation adjustment - disposal<br>Exchange rate adjustments<br>Other adjustments / transfers - cost<br>Other adjustments / transfers - depreciation<br>Closing net book value   | 20,370,446 19,465,743<br>1,110,306 1,622,180<br>                        | 19,465,743<br>1,622,180<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 5,002,880<br>192,827<br>791,946<br>(262,362)<br>(44,223)<br>(44,223)<br>5,681,069 | 3,906,767<br>3,37,325<br>167,325<br>167,325<br>(61)<br>(196,858)<br>61<br>(11,024)<br>(21,787)<br>850<br>850<br>850 | (1,731,022<br>648,311<br>-<br>(19,998)<br>(654,965)<br>16,566<br>3,652<br>(263)<br>(263)<br>288<br>(263) | 494,006<br>299,428<br>-<br>(16,493)<br>16,021<br>16,021<br>1,216<br>399,048          | 1,136,939<br>325,542<br>(11,336)<br>(525,724)<br>11,063<br>3,611<br>55,230<br>999,114 | 887,769<br>235,871<br>235,871<br>(186,098)<br>(315,499)<br>135,560<br>2,644<br>(3138)<br>2,550<br>759,659 | 170,209<br>93,001<br>-<br>(80,855)<br>(64,057)<br>54,019<br>-<br>-<br>- | 6,250<br><br>- (962)<br><br>5,288                         | 19,752<br>-<br>-<br>(28)<br>-<br>81,154<br>(81,154)<br>19,724  | 13,208<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 53,204,991<br>2,132,305<br>3,2132,305<br>(314,841)<br>(314,841)<br>(2,413,051)<br>233,290<br>(1,117)<br>57,440<br>(1,117)<br>56,518,342 |
|                  | At December 31, 2022<br>Cost / revalued amount<br>Accumulated depreciation<br>Net book value   | 21,472,757<br>_<br>21,472,757   | 21,087,923<br>-<br>21,087,923   | 7,467,088<br>(1,786,019)<br>5,681,069   | 5,618,029<br>(1,434,403)<br>4,183,626   | 7,754,929<br>(6,030,316)<br>1,724,613  | 5,465,672<br>(5,066,624)<br>399,048  | 8,060,552<br>(7,061,438)<br>999,114   | 2,064,610 467,099<br>(1,304,951) (294,782)<br>759,659 172,317   | 467,099<br>(294,782)<br>172,317   | 9,627 2<br>(4,339) (2<br>5,288                            | 273,248<br>(253,524)<br>19,724   | 14,367<br>(1,163) (<br>13,204                  | 79,755,901<br>(23,237,559)<br>56,518,342  |
| 12.2.1           | Rate of depreciation (percentage)<br><b>Revaluation of Properties</b>  | ĪZ  | ĪZ  | 5% on<br>book value   | 5% on<br>book value   | 20% on<br>cost   | 33.33% on<br>cost  | 20%-50%<br>on cost  | 20% on<br>cost  | 20% on<br>cost  | 10% on<br>cost  | 25% to<br>33% on<br>cost   | 20% on<br>book<br>value                        |   |
|                  | The properties of the Bank have been revalued by the independent professional valuer as at December 31, 2022. The revaluation was carried out by an independent professional valuer, RBS Associates (Private) Limited (PBA registered valuer) on the basis of professional assessment of present market values. The total surplus against revaluation of fixed assets as at December 31, 2023, amounts to Rs. 47,396 million. Had there been no revaluation, the carrying amount of the revalued assets at December 31, 2023, would have been as follows: 2023 | <i>r</i> alued by<br>ociates (P<br>assets a<br>3, would I               | the inde<br>rivate) Lin<br>s at Dece<br>ave beer  | pendent<br>mited (PB<br>mber 31,<br>1 as follow                                   | profession<br>A register<br>2023, amo   | ial valuer<br>ed valuer)<br>ounts to R   | as at De<br>on the b<br>s. 47,396  | cember (<br>asis of p<br>million. H   | 11, 2022.<br>ofessiona<br>ad there  | The rev<br>al assess<br>been no   | /aluation<br>sment of<br>revaluat                         | on was ca<br>of presen<br>ation, the<br>2023   | arried c<br>it marke<br>carryin                | out by an<br>ket values.<br>ng amount<br><b>2022</b>  |
|                  | Freehold land<br>Leasehold land<br>Building on freehold land<br>Building on leasehold land   |   |   |   |   |  |  |   |   |   | 1,1<br>8<br>2,0<br>5,1                                    | (Rupees in '000)           1,132,637         1,132,637           890,025         890,025           1,076,598         1,013,440           2,006,052         1,909,929           5,105,312         4,946,033 | oin '000' ni °                                 | 000)<br>1,132,637<br>890,025<br>1,013,440<br>1,909,929<br>4,946,031   |
| 12.2.2<br>12.2.3 | Carrying amount of temporarily idle property of the Bank<br>The cost of fully depreciated assets still in use<br>Furniture and fixtures<br>Electrical and office equipment<br>Computer and peripheral equipment<br>Vehicles  | of the Ba<br>se   | 손   |   |   |  |  |   |   |   | 5,5<br>2,2<br>3,5<br>10,8                                 | 5,583,785<br>2,261,860<br>3,658,267<br>3,515,860<br>1,435,407<br>10,871,394  |  | 5,319,961<br>2,152,106<br>3,278,441<br>3,282,996<br>1,333,988<br>1,0047,531   |

### NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS For the year ended December 31, 2023

#### 12.3 Details of disposals of fixed assets to related parties

The particulars of disposal of fixed assets to related parties (Employees / Ex-Employees) are given below:

| Particulars of property and equipment                                  | Original<br>cost | Book<br>Value   | Sale<br>Proceed | Gain /<br>(loss) on<br>disposal | Mode of disposal                         | Particulars of<br>purchaser | Buyers name                                   |
|--|------------------|-----------------|-----------------|---------------------------------|--|-----------------------------|---|
|  |                  | (Rupee          | s in '000)      |                                 |  |                             |   |
| Vehicles   | 1,824            | 152             | 365             | 213                             | As per Entitlement                       | Employee                    | Mr.Riaz Mahmood                               |
| Vehicles   | 1,824            | 334             | 365             | 31                              | As per Entitlement                       | Employee                    | Mr.Mobashir Nabi                              |
| Vehicles   | 1,824            | 152             | 365             | 213                             | As per Entitlement                       | Employee                    | Ms.Nadia Ahmer                                |
| Vehicles   | 2,029            | 203             | 203             | -                               | As per Entitlement                       | Employee                    | Mr.Jalil Ahmed Tariq                          |
| Vehicles   | 2,229            | 706             | 706             | -                               | As per Entitlement                       | Ex-Employee                 | Mr.Javed Haider                               |
| Vehicles   | 2,695            | 1,752           | 1,752           | -                               | As per Entitlement                       | Ex-Employee                 | Mr.Sohail Akhtar Arbab                        |
| Vehicles   | 2,623            | 1,792           | 1,792           | -                               | As per Entitlement                       | Employee                    | Mr.Saeed Ahmed Shah                           |
| Vehicles   | 8,908            | 5,048           | 5,048           | -                               | As per Entitlement                       | Employee                    | Mr.Rehmat Ali Hasnie                          |
| Vehicles   | 1,824            | 30              | 182             |                                 | As per Entitlement                       | Ex-Employee                 | Mr.Naveed Sultan                              |
| Vehicles   | 2,623            | 1,749           | 1,749           | -                               | As per Entitlement                       | Employee                    | Mr. Manzoor Ahmed                             |
| Vehicles   | 2,675            | 1,516           | 1,516           | -                               | As per Entitlement                       | Employee                    | Mr.Muhammad Zaman Khan                        |
| Vehicles   | 2,380            | 793             | 793             | -                               | As per Entitlement                       | Employee                    | Mr.Abdul Majid Sheikh                         |
| Vehicles   | 2,723            | 1,452           | 1,452           | -                               | As per Entitlement                       | Employee                    | Mr.Noor UI Islam                              |
| Vehicles   | 2,525            | 800             | 800             | -                               | As per Entitlement                       | Employee                    | Mr.Abdul Jamal Tariq                          |
| Vehicles   | 2,723            | 1,498           | 1,498           | -                               | As per Entitlement                       | Employee                    | Mr.Mumtaz Ahmed Farooq                        |
| Vehicles   | 2,723            | 1,271           | 1,271           | -                               | As per Entitlement                       | Employee                    | Mr.Nasir Khan                                 |
| Vehicles   | 2,525            | 842             | 842             | -                               | As per Entitlement                       | Employee                    | Mr.Mubashir Ahmed                             |
| Vehicles   | 2,775 49,452     | 1,711<br>21,801 | 1,711 22.410    | - 609                           | As per Entitlement                       | Employee                    | Mr.Moeen-Ud-Din                               |
|  | 49,432           | 21,001          | 22,410          | 609                             |  |                             |   |
| Computer and peripheral equipment                                      | 101              | -               | 10              | 10                              | As per Entitlement                       | Employee                    | Mr.Javed Ashraf                               |
| Computer and peripheral equipment                                      | 100              | -               | 10              | 10                              |  | Employee                    | Mr.Agha Abdul Hakeem                          |
| Computer and peripheral equipment                                      | 115              | -               | 12              |                                 | As per Entitlement                       | Employee                    | Ms.Hina Saleem                                |
| Computer and peripheral equipment                                      | 111              | -               | 11              | 11                              | As per Entitlement                       | Employee                    | Mr.Khalid Ahmed                               |
| Computer and peripheral equipment                                      | 122              | -               | 12              |                                 | As per Entitlement                       | Employee                    | Mr.Zeeshan Siddiqui                           |
| Computer and peripheral equipment                                      | 127              | -               | 13              | 13                              |  | Employee                    | Mr.Azmat Zuberi                               |
| Computer and peripheral equipment                                      | 64               | -               | 6               | 6                               | As per Entitlement                       | Employee                    | Mr.Muhammad Adeel Khan                        |
| Computer and peripheral equipment                                      | 112              | -               | 11              | 11                              | As per Entitlement                       | Employee                    | Mr.Murshid Ali Khan                           |
| Computer and peripheral equipment                                      | 268              | -               | 27              | 27                              |  | Employee                    | Mr.Amin Manji                                 |
| Computer and peripheral equipment                                      | 121              | -               | 12              | 12                              | As per Entitlement                       | Employee                    | Mr.Vinod Kumar                                |
| Computer and peripheral equipment                                      | 127              | -               | 13              | 13                              | As per Entitlement                       | Employee                    | Mr.Maqsood Ahmed Siddiqui                     |
| Computer and peripheral equipment                                      | 126              | -               | 13              | 13                              | As per Entitlement                       | Employee                    | Mr.Raheel Iqbal                               |
| Computer and peripheral equipment                                      | 109              | -               | 11              | 11                              | As per Entitlement                       | Employee                    | Ms.Sana Aslam                                 |
| Computer and peripheral equipment                                      | 99               | -               | 10              | 10                              | As per Entitlement                       | Employee                    | Mr.Aijaz Hyder Shaikh                         |
| Computer and peripheral equipment                                      | 64               | -               | 6               | 6                               | As per Entitlement                       | Employee                    | Mr.Sabghatullah Shaikh                        |
| Computer and peripheral equipment                                      | 224              | -               | 22              | 22                              | As per Entitlement                       | Employee                    | Mr.Abdul Wahid Sethi                          |
| Computer and peripheral equipment                                      | 127              | -               | 13              | 13                              | As per Entitlement                       | Employee                    | Mr.Amer Nasrullah                             |
| Computer and peripheral equipment                                      | 118              | -               | 12              |                                 | As per Entitlement                       | Employee                    | Mr.Hamid Hassan                               |
| Computer and peripheral equipment                                      | 118              | -               | 12              |                                 | As per Entitlement                       | Employee                    | Mr.Umair Asghar Khan                          |
| Computer and peripheral equipment                                      | 140              | -               | 14              |                                 | As per Entitlement                       | Employee                    | Mr.Asif Khan                                  |
| Computer and peripheral equipment                                      | 124              | -               | 12              |                                 | As per Entitlement                       | Employee                    | Mr.Waqee Siddiqui                             |
| Computer and peripheral equipment                                      | 125              | -               | 13              | 13                              |  | Employee                    | Mr.Wajahat Aziz Qureshi                       |
| Computer and peripheral equipment                                      | 122              | -               | 12              |                                 | As per Entitlement                       | Employee                    | Mr.Tahir Abbas                                |
| Computer and peripheral equipment                                      | 122              | -               | 12              |                                 | As per Entitlement                       | Employee                    | Mr.Ehtisham Rashid                            |
| Computer and peripheral equipment                                      | 128              | -               | 13              |                                 | As per Entitlement                       | Employee                    | Mr.Abdul Waheed Sabir                         |
| Computer and peripheral equipment                                      | 121              | -               | 12              |                                 | As per Entitlement                       | Employee                    | Ms.Sapna                                      |
| Computer and peripheral equipment                                      | 120              | -               | 12              |                                 | As per Entitlement                       | Employee                    | Mr.Faisal Khan                                |
| Computer and peripheral equipment                                      | 112              | -               | 11<br>12        |                                 | As per Entitlement                       | Employee                    | Ms.Ramsha Areeb                               |
| Computer and peripheral equipment                                      | 118              | -               | 12              |                                 | As per Entitlement                       | Employee                    | Mr.Zubair Ahmed                               |
| Computer and peripheral equipment                                      | 128              | -               | 13<br>13        |                                 | As per Entitlement<br>As per Entitlement | Employee                    | Ms.Amber Salim                                |
| Computer and peripheral equipment                                      | 134<br>113       | -               | 13<br>11        |                                 |  | Employee                    | Mr.Shoaib Qaisarani<br>Ms Fouzia Nawaz Balach |
| Computer and peripheral equipment<br>Computer and peripheral equipment | 113<br>120       | -               | 11<br>12        | 11                              | As per Entitlement                       | Employee                    | Ms.Fouzia Nawaz Baloch                        |
| Computer and peripheral equipment                                      | 120              | -               | 12              | 12                              |  | Employee                    | Mr.Arif<br>Mr.Nauman Ahmod                    |
| Computer and peripheral equipment                                      | 115              | -               | 12              | 11                              | As per Entitlement                       | Employee                    | Mr.Nauman Ahmed                               |
| Computer and peripheral equipment                                      | 121              | -               | 12              |                                 | As per Entitlement<br>As per Entitlement | Employee<br>Employee        | Mr.Amir Khan<br>Mr.Khurram Jafri              |
| Computer and peripheral equipment                                      | 121              | -               | 12              | 12                              |  | Employee                    | Mr.Khurram Jafri<br>Mr.Sufyan Islam           |
| Computer and peripheral equipment                                      | 112              | -               | 10              | 10                              |  | Employee                    | Mr.Muhammad Ahmer                             |
| Computer and peripheral equipment                                      | 99               | -               | 10              | 10                              | As per Entitlement                       | Employee                    | Mr.Rehmat Ali Hasnie                          |
| Computer and peripheral equipment                                      | 192              | -               | 10              | 10                              | As per Entitlement                       | Employee                    | Mr.Rehmat Ali Hasnie                          |
| eenpator and peripheral equiphilent                                    | 102              | _               | 13              | 13                              | As per Entitlement                       | Employee                    |   |

|  |                  |               |                 | Gain /                |  |                                     |  |
|--|------------------|---------------|-----------------|-----------------------|--|-------------------------------------|--|
| Particulars of property and<br>equipment                               | Original<br>cost | Book<br>Value | Sale<br>Proceed | (loss) on<br>disposal | Mode of disposal                         | Particulars of<br>purchaser         | Buyers name                                      |
|  |                  | (Rupee        | s in '000)      |                       |  |                                     |  |
| Computer and peripheral equipment                                      | 140              | (114,000      | -               |                       | As per Entitlement                       | Employee                            | Mr.Rehmat Ali Hasnie                             |
| Computer and peripheral equipment                                      | 227              | -             | 23              | - 23                  | As per Entitlement                       | Ex-Employee                         | Ms.Asma Shaikh                                   |
| Computer and peripheral equipment                                      | 128              | -             | 13              | 13                    |  | Employee                            | Mr.Syed Arshad Ali                               |
| Computer and peripheral equipment                                      | 96               | -             | 10              | 10                    |  | Ex-Employee                         | Mr.Syed Jamal Baquar                             |
| Computer and peripheral equipment                                      | 102              | -             | 10              | 10                    | As per Entitlement                       | Ex-Employee                         | Ms.Saima Abdul Rashid                            |
| Computer and peripheral equipment                                      | 64               | -             | 6               | 6                     | As per Entitlement                       | Ex-Employee                         | Mr.S Shoaib Ur Rehman                            |
| Computer and peripheral equipment                                      | 99               | -             | 10              | 10                    |  | Ex-Employee                         | Mr.Muhammad Mubashir Ahmed                       |
| Computer and peripheral equipment                                      | 96               | -             | 10              | 10                    |  | Ex-Employee                         | Mr.Mumtaz A Farooq                               |
| Computer and peripheral equipment                                      | 100              | -             | 10              | 10                    | As per Entitlement                       | Ex-Employee                         | Mr.Muhammad Farukh Ghauri                        |
| Computer and peripheral equipment                                      | 191              | -             | -               | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Umair Wasti                                   |
| Computer and peripheral equipment<br>Computer and peripheral equipment | 131<br>193       | -             | 13              | - 13                  | As per Entitlement<br>As per Entitlement | Ex-Employee<br>Ex-Employee          | Mr.Muhammad Fuad Mohsin<br>Mr.Nauman Riaz        |
| Computer and peripheral equipment                                      | 6,708            | -             | - 604           | 604                   |  | сх-спрюуее                          | IVII.Nduitidii Nidz                              |
| Electrical & Office equipments   | 135              | -             | -               | -                     | As per Entitlement                       | Employee                            | Mr.Rehmat Ali Hasnie                             |
| Electrical & Office equipments   | 148              | -             | -               | -                     | As per Entitlement                       | Employee                            | Mr.Rehmat Ali Hasnie                             |
| Electrical & Office equipments   | 230              | -             | -               | -                     | As per Entitlement                       | Employee                            | Mr.Rehmat Ali Hasnie                             |
| Electrical & Office equipments   | 331              | -             | -               | -                     | As per Entitlement                       | Ex-Employee                         | Ms.Asma Shaikh                                   |
| Electrical & Office equipments   | 306              | -             | -               | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Nauman Riaz                                   |
| Electrical & Office equipments   | 50               | -             | -               | -                     | As per Entitlement                       | Ex-Employee                         | Ms.Saima Abdul Rashid                            |
| Electrical & Office equipments   | 114              | -             | -               | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Jamal Baqaur                                  |
| Electrical & Office equipments   | 288              | -             | -               | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Jamal Baqaur                                  |
| Electrical & Office equipments   | 70               | -             | -               | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Ali Mansoor                                   |
| Electrical & Office equipments   | 265              | -             | -               | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Umair Wasti                                   |
| Electrical & Office equipments<br>Electrical & Office equipments       | 40<br>42         | -             | -               | -                     | As per Entitlement<br>As per Entitlement | Ex-Employee<br>Ex-Employee          | Mr. Muhammad Fuad Mohsin                         |
| Electrical & Office equipments   | 800              | 573           | 573             | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Muhammad Fuad Mohsin<br>Mr.Jamal Bagaur       |
| Electrical & Office equipments   | 800              | -             | -               | -                     | As per Entitlement                       | Employee                            | Mr.Rehmat Ali Hasnie                             |
| Electrical & Office equipments   | 800              | 427           | 427             | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Ali Mansoor                                   |
|  | 4,419            | 1,000         | 1,000           | -                     |  | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |  |
| Furniture and fixture  | 225              | 37            | 37              | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Naveed Sultan                                 |
| Furniture and fixture  | 160              | 15            | 15              | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Muhammad Yahya                                |
| Furniture and fixture  | 330              | 19            | 19              | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Javed Haider                                  |
| Furniture and fixture  | 160              | 18            | 18              | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Manzoor Hussain Niza                          |
| Furniture and fixture  | 160              | 33            | 33              | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Syed Amjad Hussain Bukhari                    |
| Furniture and fixture<br>Furniture and fixture                         | 160<br>160       | 45<br>51      | 45<br>51        | -                     | As per Entitlement<br>As per Entitlement | Ex-Employee                         | Ms.Sumbul Akhter<br>Ms.Samreen Zehra             |
| Furniture and fixture  | 160              | 1             | 1               | -                     | As per Entitlement                       | Ex-Employee<br>Ex-Employee          | Mr.Ahmed Kashif Khan                             |
| Furniture and fixture  | 160              | 53            | 53              | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Muhammad Akbar                                |
| Furniture and fixture  | 160              | 16            | 16              | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Rafig Ahmed                                   |
| Furniture and fixture  | 160              | 41            | 41              | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Asghar Hameed                                 |
| Furniture and fixture  | 160              | 60            | 60              | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Muhammad Najeeb Hassan                        |
| Furniture and fixture  | 160              | 49            | 49              | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Muhammad Akram Khan                           |
| Furniture and fixture  | 190              | 48            | 48              | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Muhammad Yousuf Raza                          |
| Furniture and fixture  | 190              | 18            | 18              | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Syed Taha Tanveer Ali                         |
| Furniture and fixture  | 160              | 63            | 63              | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Late Amjad                                    |
| Furniture and fixture  | 160              | 1             | 1               | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Aftab Azeem                                   |
| Furniture and fixture  | 225<br>160       | 62<br>144     | 62<br>144       | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Saeed Ahmed Shah                              |
| Furniture and fixture<br>Furniture and fixture                         | 160<br>200       | 144<br>127    | 144<br>127      | -                     | As per Entitlement<br>As per Entitlement | Ex-Employee<br>Ex-Employee          | Mr.Naeem Hassan<br>Mr.Syed Murtaza Shah          |
| Furniture and fixture  | 200              | 127           | 127             | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Imtiaz Ahmed Shaikh                           |
| Furniture and fixture  | 190              | 63            | 63              | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Amanullah                                     |
| Furniture and fixture  | 160              | 5             | 5               | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Aamir Rizwan                                  |
| Furniture and fixture  | 160              | 44            | 44              | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Shahadat Hussain                              |
| Furniture and fixture  | 50               | -             | -               | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Masihullah                                    |
| Furniture and fixture  | 190              | 38            | 38              | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Arshad Rizwan                                 |
| Furniture and fixture  | 335              | 89            | 89              | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Dr.Jalil Ahmad Tariq                          |
| Furniture and fixture  | 160              | 44            | 44              | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Sakhi Jan Khattak                             |
| Furniture and fixture  | 190              | 22            | 22              | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Mansoor Ahmad                                 |
| Furniture and fixture  | 160              | 43            | 43              | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Abdul Hafeez Sehto                            |
| Furniture and fixture  | 190              | 93            | 93              | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Muhammad Ayub                                 |
| Furniture and fixture  | 160              | 32            | 32              | -                     | As per Entitlement                       | Ex-Employee                         | Mr.Tariq Majeed Malkana                          |
| Furniture and fixture<br>Furniture and fixture                         | 160<br>160       | 27<br>51      | 27<br>51        | -                     | As per Entitlement<br>As per Entitlement | Ex-Employee<br>Ex-Employee          | Mr.Muhammad Sharif<br>Mr.Mir Faiz Hussain Talpur |
| Furniture and fixture  | 160              | 29            | 29              | -                     | As per Entitlement                       | Ex-Employee<br>Ex-Employee          | Mr.Sobho Zardari                                 |
|  | 100              | ムゴ            | 23              | -                     | A POL ENUMERIC                           | EX Employee                         |  |

For the year ended December 31, 2023

| Particulars of property and equipment | Original<br>cost | Book<br>Value | Sale<br>Proceed    | Gain /<br>(loss) on<br>disposal | Mode of disposal   | Particulars of purchaser | Buyers name                     |
|---------------------------------------|------------------|---------------|--------------------|---------------------------------|--------------------|--------------------------|---------------------------------|
|                                       |                  | (Rupee        | s in '000 <u>)</u> |                                 |                    |                          |                                 |
| Furniture and fixture                 | 200              | 28            | 28                 | -                               | As per Entitlement | Ex-Employee              | Mr.Muhammad Farrukh Ghauri      |
| Furniture and fixture                 | 160              | 20            | 20                 | -                               | As per Entitlement | Ex-Employee              | Mr.Muhammad Shoaib              |
| Furniture and fixture                 | 160              | 52            | 52                 | -                               | As per Entitlement | Ex-Employee              | Mr.Saleh Muhammad Baloch        |
| Furniture and fixture                 | 160              | 52            | 52                 | -                               | As per Entitlement | Ex-Employee              | Mr.Syed Wajid Ali               |
| Furniture and fixture                 | 335              | 104           | 104                | -                               | As per Entitlement | Ex-Employee              | Mr.Muhammad Zaman Khan          |
| Furniture and fixture                 | 160              | 47            | 47                 | -                               | As per Entitlement | Ex-Employee              | Mr.Amjad Masood                 |
| Furniture and fixture                 | 200              | 58            | 58                 | -                               | As per Entitlement | Ex-Employee              | Mr.Abdul Majid Sheikh           |
| Furniture and fixture                 | 200              | 63            | 63                 | -                               | As per Entitlement | Ex-Employee              | Mr.Noor UI Islam                |
| Furniture and fixture                 | 175              | -             | -                  | -                               | As per Entitlement | Ex-Employee              | Mr.Abdul Jamal Tariq Hassan     |
| Furniture and fixture                 | 200              | 53            | 53                 | -                               | As per Entitlement | Ex-Employee              | Mr.Muhammad Mumtaz Ahmed Farooq |
| Furniture and fixture                 | 160              | 25            | 25                 | -                               | As per Entitlement | Ex-Employee              | Mr.Ishrat Bokhari               |
| Furniture and fixture                 | 160              | 39            | 39                 | -                               | As per Entitlement | Ex-Employee              | Mr.Mansoor Ahmed                |
| Furniture and fixture                 | 190              | 33            | 33                 | -                               | As per Entitlement | Ex-Employee              | Mr.Ashraf Ali Abbasi            |
| Furniture and fixture                 | 200              | 27            | 27                 | -                               | As per Entitlement | Ex-Employee              | Mr.Nasir Khan                   |
| Furniture and fixture                 | 175              | 6             | 6                  | -                               | As per Entitlement | Ex-Employee              | Mr.Rao Naeem Ahmed              |
| Furniture and fixture                 | 160              | 11            | 11                 | -                               | As per Entitlement | Ex-Employee              | Mr.Gohar Abbas                  |
| Furniture and fixture                 | 190              | 41            | 41                 | -                               | As per Entitlement | Ex-Employee              | Mr.Muhamamd Nabi                |
| Furniture and fixture                 | 160              | 45            | 45                 | -                               | As per Entitlement | Ex-Employee              | Mr.Zafar Irshad                 |
| Furniture and fixture                 | 200              | 45            | 45                 | -                               | As per Entitlement | Ex-Employee              | Mr.Shamim UI Hassan Waheed      |
| Furniture and fixture                 | 160              | 43            | 43                 | -                               | As per Entitlement | Ex-Employee              | Mr.Muhammad Yousaf              |
| Furniture and fixture                 | 200              | 55            | 55                 | -                               | As per Entitlement | Ex-Employee              | Mr.Manzoor Ahmad                |
| Furniture and fixture                 | 160              | 32            | 32                 | -                               | As per Entitlement | Ex-Employee              | Mr.Arshad Ali                   |
|                                       | 10,290           | 2,467         | 2,467              | -                               | -                  |                          |                                 |
|                                       | 70,869           | 25,268        | 26,481             | 1,213                           | -                  |                          |                                 |

#### 13. INTANGIBLE ASSETS

13.1

Capital work-in-progress Intangible assets

|      | 2023      | 2022      |
|------|-----------|-----------|
| Note | (Rupees   | in '000)  |
|      | 470,540   | 869,907   |
| 13.1 | 1,715,754 | 1,231,415 |
|      | 2,186,294 | 2,101,322 |

|   |                             |                      | 2023               |  |             |
|---|-----------------------------|----------------------|--------------------|--|-------------|
| Intangible assets                                   | Core Banking<br>Application | Computer<br>software | Website            | Goodwill on<br>NBP Fund<br>Acquisition | Total       |
| At January 1, 2023                                  |                             | (                    | Rupees in '000)-   |  |             |
| Cost  | 2,913,952                   | 2,296,410            | 1,041              | 655,146                                | 5,866,549   |
| Accumulated amortisation and impairment             | (2,913,952)                 | (1,627,548)          | (1,041)            | (92,593)                               | (4,635,134) |
| Net book value                                      | -                           | 668,862              |                    | 562,553                                | 1,231,415   |
| Year ended December 2023                            |                             |                      |                    |  |             |
| Opening net book value                              | -                           | 668,862              | -                  | 562,553                                | 1,231,415   |
| Additions:  |                             |                      |                    |  |             |
| <ul> <li>developed internally</li> </ul>            | -                           | 30,000               | -                  | -                                      | 30,000      |
| <ul> <li>through acquisitions / purchase</li> </ul> | -                           | 690,490              | -                  | -                                      | 690,490     |
| Adjustments - addition                              | -                           | (789)                |                    |  | (789        |
| Amortisation charge                                 | -                           | (324,753)            | -                  | -                                      | (324,753    |
| Exchange rate adjustments                           | -                           | 88,778               | -                  | -                                      | 88,778      |
| Other adjustments - amortisation                    | -                           | 613                  | -                  | -                                      | 613         |
| Closing net book value                              | -                           | 1,153,201            | -                  | 562,553                                | 1,715,754   |
| At December 31, 2023                                |                             |                      |                    |  |             |
| Cost  | 2,913,952                   | 3,104,889            | 1,041              | 655,146                                | 6,675,028   |
| Accumulated amortisation and impairment             | (2,913,952)                 | (1,951,688)          | (1,041)            | (92,593)                               | (4,959,274  |
| Net book value                                      | -                           | 1,153,201            | -                  | 562,553                                | 1,715,754   |
| Rate of amortisation (percentage)                   | 33.33 % on<br>cost          | 33.33 % on<br>cost   | 33.33 % on<br>cost | Nil                                    |             |
| Useful life   | 3 years                     | 3 years              | 3 years            |  |             |

For the year ended December 31, 2023

| At January 1, 2022         Acquisition         software         Acquisition           Cost         2,913,952         1,870,623         1,041         655,146         5,4           Accumulated amortisation and impairment         (2,913,952)         (1,261,730)         (1,041)         (92,593)         (4,2           Net book value         -         608,893         -         562,553         1,7           Year ended December 2022         -         -         608,893         -         562,553         1,7           Opening net book value         -         608,893         -         562,553         1,7           Additions:         -         -         608,893         -         562,553         1,7           - directly purchased         -         57,315         -         -         2           - directly purchased         -         28,750         -         -         2           Disposals         -         -         -         -         -         -           Amortisation charge         -         (365,818)         -         -         -         -           Cosing net book value         -         -         -         -         -         -         -         <  |       |            | 2022                | 2          |             |          |
|---|-------|------------|---------------------|------------|-------------|----------|
| At January 1, 2022       2,913,952       1,870,623       1,041       655,146       5,4         Accumulated amortisation and impairment       2,913,952       1,870,623       1,041       655,146       5,4         Net book value       -       608,893       -       562,553       1,7         Year ended December 2022       Opening net book value       -       608,893       -       562,553       1,7         Additions:       -       608,893       -       562,553       1,7         - directly purchased       -       57,315       -       -         - directly purchased       -       296,952       -       -       22         Adjustments - addition       -       28,750       -       -       22         Disposals       -       -       (365,818)       -       -       (365,818)       -       -       (365,818)       - <th>~</th> <th></th> <th>vvepsi</th> <th>ite NBP F</th> <th>und To</th> <th>tal</th>  | ~     |            | vvepsi              | ite NBP F  | und To      | tal      |
| Cost         2,913,952         1,870,623         1,041         655,146         5,4           Accumulated amortisation and impairment         .         <  |       |            | (Rupees in          | '000)      |             |          |
| Accumulated amortisation and impairment<br>Net book value       (2,913,952)       (1,261,730)       (1,041)       (92,593)       (4,2)         Year ended December 2022       -       -       608,893       -       562,553       1,7         Opening net book value       -       608,893       -       562,553       1,7         Additions:       -       608,893       -       562,553       1,7         - directly purchased       -       57,315       -       -         - directly purchased       -       296,952       -       -       2         Adjustments - addition       -       28,750       -       -       2         Disposals       -       -       -       -       -       -       -       2         Amortisation charge       -       (365,818)       - <td>152 1</td> <td>2 913 95</td> <td>2 913 952 1 870 623</td> <td>1 041 65</td> <td>5 1 4 6 5 4</td> <td>40,762</td>                                     | 152 1 | 2 913 95   | 2 913 952 1 870 623 | 1 041 65   | 5 1 4 6 5 4 | 40,762   |
| Year ended December 2022           Opening net book value         -         608,893         -         562,553         1,1           Additions:         -         608,893         -         562,553         1,2           - directly purchased         -         296,952         -         -         22           Adjustments - addition         -         28,750         -         -         22           Disposals         -         -         -         -         23           Amortisation charge         -         (365,818)         -         -         -           Exchange rate adjustments         -         42,770         -         -         -           Other adjustments - cost         -         -         -         -         -         -           Closing net book value         -         668,862         -         562,553         1,2           At December 31, 2022         -         -         -         -         -         -           Cost         2,913,952         2,296,410         1,041         655,146         5,8         5,4         5,93         (4,4   |       |            |                     | /          | -, -, -,    | 69,316)  |
| Opening net book value       -       608,893       -       562,553       1,1         Additions:       -       57,315       -       -       -         - directly purchased       -       296,952       -       -       -       2         Adjustments - addition       -       28,750       -       -       -       2         Disposals       -       -       -       -       -       -       2         Amortisation charge       -       (365,818)       -   | -     |            |                     | - 56       |             | 71,446   |
| Additions:       -       57,315       -       -         - directly purchased       -       296,952       -       -       22         Adjustments - addition       -       28,750       -       -       22         Disposals       -       28,750       -       -       22         Amortisation charge       -       (365,818)       -       -       (365,818)         Exchange rate adjustments       -       42,770       -       -       -         Other adjustments - cost       -       -       -       -       -       -         Other adjustments - amortization       -   |       |            | per 2022            |            |             |          |
| - directly purchased       -       296,952       -       -       22         Adjustments - addition       -       28,750       -       -       28         Disposals       -       28,750       -       -       -       28         Amortisation charge       -       (365,818)       -  | -     | -          | lue - 608,893       | - 56       | 2,553 1,1   | 71,446   |
| Adjustments - addition       -       28,750       -       -         Disposals       -       -       -       -         Amortisation charge       -       (365,818)       -       -       (365,818)         Exchange rate adjustments       -       42,770       -       -       (365,818)       -       -       (365,818)       -       -       (365,818)       -       -       (365,818)       -       -       (365,818)       -       -       (365,818)       -       -       (365,818)       -       -       (365,818)       -       -       (365,818)       -       -       (365,818)       -       -       (365,818)       -       -       (365,916)       -       -       (365,916)       -  | -     | -          | ally - 57,315       | -          | -           | 57,315   |
| Disposals         -   | -     | -          | d - 296,952         | -          | - 2         | 96,952   |
| Amortisation charge       -       (365,818)       -       -       (365,818)         Exchange rate adjustments       -       42,770       -       -       -       (365,818)         Other adjustments - cost       -       42,770       -  | -     | -          | n - 28,750          | -          | -           | 28,750   |
| Exchange rate adjustments       -       42,770       -       -         Other adjustments - cost       -       -       -       -         Other adjustments - amortization       -       -       -       -         Closing net book value       -       668,862       -       562,553       1,2         At December 31, 2022       -       -       655,146       5,8         Cost       2,913,952       2,296,410       1,041       655,146       5,8         Accumulated amortisation and impairment       (2,913,952)       (1,627,548)       (1,041)       (92,593)       (4,6   | -     | -          | -                   | -          | -           | -        |
| Other adjustments - cost         -         -           Other adjustments - amortization         -         -           Closing net book value         -         668,862         -         562,553         1,2           At December 31, 2022         -         668,952         2,296,410         1,041         655,146         5,8           Cost         2,913,952         2,296,410         1,041         655,146         5,8           Accumulated amortisation and impairment         (2,913,952)         (1,627,548)         (1,041)         (92,593)         (4,6  | -     | -          |                     | -          | (           | 65,818)  |
| Other adjustments - amortization         -         -           Closing net book value         -         668,862         -         562,553         1,2           At December 31, 2022         Cost         2,913,952         2,296,410         1,041         655,146         5,8           Accumulated amortisation and impairment         (2,913,952)         (1,627,548)         (1,041)         (92,593)         (4,64)   | -     | -          |                     | -          | -           | 42,770   |
| Closing net book value         -         668,862         -         562,553         1,2           At December 31, 2022         Cost         2,913,952         2,296,410         1,041         655,146         5,5           Accumulated amortisation and impairment         (2,913,952)         (1,627,548)         (1,041)         (92,593)         (4,6  | -     | -          |                     | -          |             | -        |
| At December 31, 2022           Cost         2,913,952         2,296,410         1,041         655,146         5,5           Accumulated amortisation and impairment         (2,913,952)         (1,627,548)         (1,041)         (92,593)         (4,6   | -     | n <u>-</u> |                     | - 56       | 2.553 1.2   | - 31,415 |
| Cost         2,913,952         2,296,410         1,041         655,146         5,6           Accumulated amortisation and impairment         (2,913,952)         (1,627,548)         (1,041)         (92,593)         (4,627,548)   |       |            |                     |            | , ,         |          |
| Accumulated amortisation and impairment         (2,913,952)         (1,627,548)         (1,041)         (92,593)         (4,6   | 150 0 | 2 012 05   |                     | 1 0 / 1 65 | 51/6 59     | 66,549   |
|   |       |            |                     | ,          | , ,         | 35,134)  |
|   | -     | -          |                     | 1 1        | ,, ()-      | 31,415   |
| Rate of amortisation (percentage)         33.33 % on         33.33 % on         33.33 % on         Nil           Useful life         cost         cost |       | -,         | (1                  |            | Nil         |          |
| 3 years 3 years 3 years   | rs    | 3 years    | 3 years 3 years 3   | years      |             |          |

**13.2** For the purpose of impairment testing of goodwill, management has considered discounted cash flow method using cost of equity of 21% and terminal growth of 3.0% considering five years cash flows. Further, discount for lack of marketability is also considered at the rate of 21%. Other key assumption used in the method are management fees, growth rates on asset under management keeping in view of industry growth, expenses based on the historic growth trends, short term investment with the assumption of reinvestment and discount rate which is based on risk free rate, sector beta and market equity risk premium.

For the past 5 years, the company has provided sustainable profitability. As a result, the recoverable amount exceeds the carrying value as at December 31, 2023, therefore, management did not identify any impairment.

| 13.3 | The cost of fully amortised intangible assets that are still in use. | 2023        | 2022<br>in '000) |
|------|--|-------------|------------------|
|      | Core Banking Application   | 2,913,952   | 2,913,952        |
|      | Computer software  | 927,410     | 873,310          |
|      | Website  | 1.041       | 1,041            |
| 14.  | RIGHT OF USE ASSETS  | 3,842,403   | 3,788,303        |
|      | Opening balance  | 7,186,067   | 7,090,980        |
|      | Additions during the year  | 2,374,880   | 2,421,546        |
|      | Derecognition during the year  | (59,820)    | (19,860)         |
|      | Depreciation charged for the year                                    | (2,165,226) | (2,306,599)      |
|      | <b>Closing balance</b>   | 7,335,901   | 7,186,067        |

For the year ended December 31, 2023

### 15. DEFERRED TAX ASSETS / (DEFERRED TAX LIABILITIES)

|                     | 202   | 23  |                         |
|---------------------|---|---|-------------------------|
| At January 01, 2023 | Recognised in<br>profit and loss<br>account | Recgonised in<br>other<br>comprehensive<br>income | At December 31,<br>2023 |

-----(Rupees in '000)------

10,705 - 10,705

#### Deductible temporary differences on

- Tax losses carried forward
- Post retirement employee benefits
- Provision for diminution in the value of investments
- Provision against loans and advances
- Provision against off-balance sheet obligations
- Fixed assets
- Other provisions
- Right of use assets

#### Taxable temporary differences on

- Surplus on revaluation of fixed assets

- Excess of accounting book value of leased assets over lease liabilities
- Surplus on revaluation of investments
- Surplus on revaluation of non-banking assets
- Exchange translation reserve

|   | 10,705      | -           | -            | 10,705       |
|---|-------------|-------------|--------------|--------------|
|   | 7,467,549   | 41,331      | (506,410)    | 7,002,470    |
|   | 236,751     | -           | -            | 236,751      |
|   | 12,925,197  | (2,781,685) | -            | 10,143,512   |
|   | 115,222     | -           | -            | 115,222      |
|   | 1,395,724   | 154,893     | -            | 1,550,617    |
|   | 107,841     | (9,052)     | -            | 98,789       |
|   | 670,604     | (18,752)    | -            | 651,852      |
| ĺ | 22,929,593  | (2,613,265) | (506,410)    | 19,809,918   |
|   |             |             |              |              |
|   | (2,968,387) | 180,464     | (433,606)    | (3,221,529)  |
|   |             |             |              |              |
|   | (7,890)     | 11,551      | 12,377       | 16,038       |
|   | 3,208,916   | -           | (19,432,227) | (16,223,311) |
|   | (21,752)    | -           | (85,096)     | (106,848)    |
|   | (734,250)   | -           | (382,586)    | (1,116,836)  |
| Į | (523,363)   | 192,015     | (20,321,138) | (20,652,486) |
| ļ | 22,406,230  | (2,421,250) | (20,827,548) | (842,568)    |
| 2 |             |             |              |              |

2022

| At January 01, 2022 Recognised in profit<br>and loss account | Recgonised in other comprehensive income | At December 31,<br>2023 |
|--|--|-------------------------|
|--|--|-------------------------|

------(Rupees in '000)------

| Deductible temporary differences | on |  |
|----------------------------------|----|--|
|----------------------------------|----|--|

- Tax losses carried forward
- Post retirement employee benefits
- Provision for diminution in the value of investments
- Provision against loans and advances
- Provision against off-balance sheet obligations
- Fixed assets
- Other provision
- Right of use assets

Taxable temporary differences on

- Surplus on revaluation of fixed assets
- Excess of accounting book value of leased assets over lease liabilities
- Surplus on revaluation of investments
- Surplus on revaluation of non-banking assets
- Exchange translation reserve

| 10,705       | -         | -          | 10,705      |
|--------------|-----------|------------|-------------|
| 5,072,768    | 34,236    | 2,360,545  | 7,467,549   |
| 236,751      | -         | -          | 236,751     |
| 10,457,938   | 2,467,259 | -          | 12,925,197  |
| 115,222      | -         | -          | 115,222     |
| 1,079,805    | 315,919   | -          | 1,395,724   |
| 107,841      | -         | -          | 107,841     |
| 502,538      | 168,066   | -          | 670,604     |
| 17,583,568   | 2,985,480 | 2,360,545  | 22,929,593  |
|              |           |            |             |
| (2,446,324)  | 149,134   | (671,197)  | (2,968,387) |
|              |           |            |             |
| 796          | (8,655)   | (31)       | (7,890)     |
| (12,715,501) | 82        | 15,924,335 | 3,208,916   |
| (52,732)     | -         | 30,980     | (21,752)    |
| (466,996)    | -         | (267,254)  | (734,250)   |
| (15,680,757) | 140,561   | 15,016,833 | (523,363)   |
| 1,902,811    | 3,126,041 | 17,377,378 | 22,406,230  |

|                    |  |      | 2023        | 2022        |
|--------------------|--|------|-------------|-------------|
|                    |  | Note | (Rupees     | in '000)    |
| 16. O <sup>-</sup> | THER ASSETS  |      |             |             |
| Inc                | come / return / mark-up accrued in local currency - net of provision           |      | 185,624,656 | 99,446,324  |
| Inc                | come / return / mark-up accrued in foreign currency - net of provision         |      | 4,531,523   | 4,012,820   |
| Ac                 | dvances, deposits, advance rent and other prepayments                          | 16.1 | 3,045,383   | 3,176,299   |
| Ad                 | lvance taxation (payments less provisions) and Income tax refunds receivable   | 16.6 | 1,133,524   | 11,063,715  |
| Co                 | ompensation for delayed tax refunds  |      | 22,129,925  | 20,809,580  |
| No                 | on-banking assets acquired in satisfaction of claims                           | 16.4 | 1,169,898   | 1,179,943   |
| As                 | sets acquired from Corporate and Industrial Restructuring Corporation (CIRC)   |      | 208,423     | 208,423     |
| Ac                 | cceptances   |      | 8,100,364   | 20,644,122  |
| Co                 | ommission receivable on Government treasury transactions                       |      | 5,182,665   | 5,253,389   |
| St                 | ationery and stamps on hand  |      | 472,575     | 437,900     |
| Ba                 | arter trade balances   |      | 195,399     | 195,399     |
| Re                 | eceivable on account of Government transactions                                | 16.2 | 323,172     | 323,172     |
| Re                 | eceivable from Government under VHS scheme                                     | 16.3 | 418,834     | 418,834     |
| Re                 | eceivable against sale / purchase of shares                                    |      | 234,079     | 823,140     |
| Re                 | eceivable from SBP   |      | 24,698,013  | -           |
| Re                 | eceivable from Pakistan Stock Exchange   |      | 292,822     | 173,941     |
| Re                 | eceivable from mutual funds  |      | 1,238,517   | 985,894     |
| Re                 | eceivable from Customers   |      | 377,044     | -           |
| Ot                 | thers  |      | 9,052,672   | 8,312,213   |
|                    |  |      |             |             |
|                    |  |      | 268,429,488 | 177,465,108 |
| Le                 | ess: Provision held against other assets                                       | 16.5 | 12,495,413  | 12,244,043  |
| Ot                 | ther assets (net of provision)   |      | 255,934,075 | 165,221,065 |
|                    | Irplus on revaluation of non-banking assets acquired in satisfaction of claims |      | 2,803,228   | 2,520,000   |
|                    | · · · ·  |      |             |             |
| Ot                 | ther assets - total  |      | 258,737,303 | 167,741,065 |

- **16.1** This includes Rs. 1,400 million (2022: Rs. 1,400 million) advance against Pre-IPO placement of Term Finance Certificates and REIT Fund.
- **16.2** This represents amount receivable from GoP on account of encashment of various instruments handled by the Group for GoP as an agent of the SBP. Due to uncertainty about its recoverability, full amount has been provided for.
- **16.3** This represents payments made under the Voluntary Handshake Scheme (VHS), recoverable from GoP. Due to uncertainty about its recoverability, full amount has been provided for.

For the year ended December 31, 2023

| 2023 2022 |           |  |
|-----------|-----------|--|
| (Rupees   | in '000)  |  |
| 3,973,126 | 3,699,943 |  |

#### 16.4 Market value of Non-banking assets acquired in satisfaction of claims

An independent valuation of the Bank's non-banking assets was performed by an independent professional valuer to determine the fair value of the assets as at December 31, 2023. The valuation was carried out by K.G. Traders (Pvt) Limited (PBA registered valuer) on the basis of an assessment of present market values.

|        |  | 2023       | 2022       |
|--------|--|------------|------------|
|        |  | (Rupees    | in '000)   |
| 16.4.1 | Non-banking assets acquired in satisfaction of claims                                |            |            |
|        |  |            |            |
|        | Opening balance  | 3,699,943  | 4,059,546  |
|        | (Deficit) / surplus  | 283,228    | (343,886)  |
|        | Depreciation   | (10,045)   | (15,717)   |
|        | Closing Balance  | 3,973,126  | 3,699,943  |
|        |  |            |            |
|        |  |            |            |
| 16.5   | Provision held against other assets  |            |            |
|        | Income / mark-up accrued in local currency   | 152,607    | 152,607    |
|        | Advances, deposits, advance rent and other prepayments                               | 800,000    | 800,000    |
|        | Stationery and stamps on hand  | 96,542     | 96,542     |
|        | Barter trade balances  | 195,399    | 195,399    |
|        | Receivable on account of Government transactions                                     | 323,172    | 323,172    |
|        | Receivable from Government under VHS scheme  | 418,834    | 418,834    |
|        | Protested bills  | 4,377,337  | 4,297,516  |
|        | Ex-MBL / NDFC  | 760,941    | 760,875    |
|        | Assets acquired from Corporate and Industrial Restructuring Corporation asset (CIRC) | 208,423    | 208,423    |
|        | Others   | 5,162,158  | 4,990,675  |
|        |  | 12,495,413 | 12,244,043 |
| 16.5.1 | Movement in provision held against other assets                                      |            |            |
|        | Opening balance  | 12,244,043 | 11,709,318 |
|        | Charge for the year  | 239,045    | 562,955    |
|        | Other movement   | 57,519     | = = , = =  |
|        | Adjustment against provision   | (45,194)   | (28,230)   |
|        | Closing balance  | 12,495,413 | 12,244,043 |
|        |  |            |            |

16.6 During the year, the Bank has adjusted an amount of Rs. 9,099 million (2022: Rs. 7,475 million) against its advance tax liability and demand of previous tax year against income tax refunds receivables. Further, refunds amounting to Rs. 10,650 million (2022: 5,404 million) were also determined.

|                  | 2023       | 2022       |
|------------------|------------|------------|
|                  | (Rupees    | in '000)   |
| BILLS PAYABLE    |            |            |
| In Pakistan      | 67,822,126 | 54,969,587 |
| Outside Pakistan | 178,322    | 298,432    |
|                  | 68,000,448 | 55,268,019 |

17.

|      |  |            | 2023          | 2022          |
|------|--|------------|---------------|---------------|
|      |  | Note       | (Rupees       | in '000)      |
| 18.  | BORROWINGS   |            |               |               |
|      | Secured  |            |               |               |
|      | Borrowings from State Bank of Pakistan                           |            |               |               |
|      | Under Export Refinance Scheme                                    | 18.2       | 29,815,400    | 37,142,580    |
|      | Financing Scheme for Renewable Energy                            | 18.3       | 1,289,488     | 1,019,611     |
|      | Refinance Facility for Modernization of SMEs                     | 18.4       | 95,111        | 43,824        |
|      | Financing Facility for storage of Agriculture Produce (FFSAP)    | 18.5       | 599,548       | 667,327       |
|      | Under Long Term Financing Facility (LTFF)                        | 18.6       | 17,197,820    | 20,254,808    |
|      | Refinance Scheme for Payment of Wages and Salaries               | 18.7       | -             | 35,950        |
|      | Temporary Economic Refinance Facility                            | 18.8       | 22,827,889    | 24,126,421    |
|      | Refinance and Credit Guarantee Scheme for Women Entrepreneurs (F | RCWE) 18.9 | 29,220        | -             |
|      | Refinance Facility for Combating Covid-19                        | 18.10      | 45,352        | 66,159        |
|      | Export Refinance scheme for Bill Discounting                     | 18.11      | 2,606,143     | 1,075,204     |
|      |  |            | 74,505,971    | 84,431,884    |
|      | Repurchase agreement borrowings                                  | 18.12      | 2,064,472,106 | 1,826,206,763 |
|      | Bai Muajjal  | 18.13      | _,,,,         | 4,036,995     |
|      | Total secured  |            | 2,138,978,077 | 1,914,675,642 |
|      | Unsecured  |            |               |               |
|      | Call borrowings  | 18.12      | 19,434,142    | 25,810,145    |
|      | Overdrawn nostro accounts  | 10.12      | 19,330,975    | 25,610,145    |
|      | Total unsecured  |            | 38,765,117    | 25,810,145    |
|      | Total unsecured  |            | 2,177,743,194 |               |
|      |  |            | 2,177,743,194 | 1,940,485,787 |
| 18.1 | Particulars of borrowings with respect to currencies             |            |               |               |
|      | In local currency  |            | 2,140,248,077 | 1,923,848,931 |
|      | In foreign currencies  |            | 37,495,117    | 16,636,856    |
|      | -  |            | 2,177,743,194 | 1,940,485,787 |
|      |  |            |               |               |

- **18.2** The Bank has entered into an agreement with the SBP for extending export finance to customers. As per the terms of the agreement, the Bank has granted the SBP the right to recover the outstanding amounts from the Bank at the date of maturity of the finances by directly debiting the Bank's current account maintained with the SBP. These borrowings are repayable within 180 days. These carry mark-up at rates ranging from 13.00% to 19.00% (2022: 3.00% to 13.00%) per annum.
- **18.3** These borrowings have been obtained from the SBP for providing financing facilities to address challenges of energy shortage and climate change through promotion of renewable energy. These borrowings shall be repayable for a maximum period of twelve (12) years. These carry mark-up at rates ranging from 2.00% to 3.00% (2022: 2.00% to 3.00%) per annum.
- **18.4** These borrowings have been obtained from the SBP under a scheme to finance modernization of Small and Medium Enterprises by providing financing facilities for setting up of new units, purchase of new plant and machinery for Balancing, Modernization and Replacement (BMR) of existing units and financing for import / local purchase of new generators upto a maximum capacity of 500 KVA. These borrowings shall be repayable for a maximum period of ten years and carry mark-up at rates upto 2.00% (2022: 2.00%) per annum.

- **18.5** These borrowings have been obtained from the SBP for providing financing facilities to develop the agricultural produce marketing and enhance storage capacity, to encourage Private Sector to establish Silos, Warehouses and Cold Storages. These borrowings shall be repayable for a maximum period of ten years. These carry mark-up at rates ranging from 2.5% to 3.5% (2022: 2.5% to 3.5%) per annum.
- **18.6** These borrowings have been obtained from the SBP for providing financing facilities to exporters for adoption of new technologies and modernization of their plant and machinery. These borrowings shall be repayable for a maximum period of ten years. These carry mark-up at rates ranging from 4.0% to 19.0% (2022: 2.00% to 4.00%) per annum.
- 18.7 These borrowings have been obtained from the SBP with a view to support businesses to continue payment of wages and salaries to their workers and employees in the aftermath of corona virus (COVID-19) outbreak. These borrowings are repayable for a maximum period of 2.5 years. These carry mark-up at rates ranging from Nil (2022: 1.00% to 2.00%) per annum.
- **18.8** These borrowings have been obtained from the SBP under a scheme to provide concessionary refinance for setting up new industrial units in the backdrop of challenges faced by the industries during the pandemic. These borrowings are repayable for a maximum period of 10 years. These carry mark-up at a rate of 1.0% (2022: 3.00%) per annum.
- **18.9** These borrowings have been obtained from the SBP for improving access to finance for the women entrepreneurs, a refinance cum credit guarantee scheme is being launched for the women borrowers across the country. Under the scheme, refinancing will be provided by State Bank of Pakistan at 0% to participating financial institutions for onward lending to women entrepreneurs across the country at a mark-up rate of upto 5% per annum.
- 18.10 These borrowings have been obtained from the SBP with a view to provide long term local currency finance for imported and locally manufactured medical equipment to be used for combating COVID 19. The facility will be available to all the Hospitals and Medical Centres duly registered with respective provincial / federal agencies / commissions and engaged in controlling & eradication of COVID 19. These borrowings are repayable for a maximum period of 5 years. These carry mark-up at rates at 0.00% (2022: 0.00%) per annum.
- **18.11** These borrowings have been obtained from the SBP for providing export bill discounting facilities to customers. These carry mark-up at rates ranging from 1.00% to 2.00% per annum (2022: 0.00% to 2.00% per annum) and are due to mature latest by May 7, 2024.
- **18.12** Mark-up / interest rates and other terms are as follows:
  - Repurchase agreement borrowings carry mark-up ranging from 21.75% to 23% per annum (2022: 15.2% to 17% per annum) having maturity on January 2, 2024 to January 19, 2024.
  - Call borrowings carry interest ranging from 5.50% to 21.80% per annum (2022: 3% to 16.5% per annum).
- **18.13** Bai Muajjal borrowings carry mark-up rate of 0% per annum (2022: 16.42%).
- **18.14** Borrowings from the SBP under export oriented projects refinance schemes of the SBP are secured by the Bank's cash and security balances held by the SBP.
- **18.15** Pakistan Investment Bonds and Market Treasury Bills having maturity of 2 10 Years and 3 12 Months respectively, are pledged as security under borrowing having carrying amount of Rs. 2,064,472 million (2022: Rs. 1,826,206 million).

For the year ended December 31, 2023

### 19. DEPOSITS AND OTHER ACCOUNTS

|                                     |                      | 2023                     |               | 2022                 |                          |               |
|-------------------------------------|----------------------|--------------------------|---------------|----------------------|--------------------------|---------------|
|                                     | In Local<br>Currency | In Foreign<br>Currencies | Total         | In Local<br>Currency | In Foreign<br>Currencies | Total         |
| Note                                |                      |                          | (Rupees       | in '000)             |                          |               |
| Customers                           |                      |                          | · · ·         | ,                    |                          |               |
| Current deposits - remunerative     | 692,443,686          | -                        | 692,443,686   | 733,037,562          | -                        | 733,037,562   |
| Current deposits - non-remunerative | 656,289,463          | 161,079,615              | 817,369,078   | 408,169,670          | 159,575,493              | 567,745,163   |
| Savings deposits                    | 766,301,047          | 134,394,831              | 900,695,878   | 681,287,543          | 108,029,851              | 789,317,394   |
| Term deposits                       | 509,997,709          | 232,985,846              | 742,983,555   | 400,618,865          | 116,541,863              | 517,160,728   |
| Others                              | 13,082,003           | 7,182                    | 13,089,185    | 9,563,715            | 7,855                    | 9,571,570     |
|                                     | 2,638,113,908        | 528,467,474              | 3,166,581,382 | 2,232,677,355        | 384,155,062              | 2,616,832,417 |
| Financial Institutions              |                      |                          |               |                      |                          |               |
| Current deposits                    | 458,765,517          | 1,400,531                | 460,166,048   | 5,795,356            | 3,492,893                | 9,288,249     |
| Savings deposits                    | 18,946,277           | 4,644,674                | 23,590,951    | 15,190,328           | 2,924,782                | 18,115,110    |
| Term deposits                       | 12,824,721           | 3,636,495                | 16,461,216    | 9,716,964            | 6,442,283                | 16,159,247    |
| Others                              | 6,310,317            | -                        | 6,310,317     | 4,878,234            | -                        | 4,878,234     |
|                                     | 496,846,832          | 9,681,700                | 506,528,532   | 35,580,882           | 12,859,958               | 48,440,840    |
| 19.3                                | 3,134,960,740        | 538,149,174              | 3,673,109,914 | 2,268,258,237        | 397,015,020              | 2,665,273,257 |

|      |                                     | 2023          | 2022          |
|------|-------------------------------------|---------------|---------------|
|      | Note                                | (Rupees       | in '000)      |
| 19.1 | Composition of deposits             |               |               |
|      | Individuals                         | 1,220,898,183 | 990,051,893   |
|      | Government (Federal and Provincial) | 1,255,786,576 | 1,101,408,344 |
|      | Public Sector Entities              | 385,531,338   | 244,103,310   |
|      | Banking Companies                   | 472,952,639   | 20,352,975    |
|      | Non-Banking Financial Institutions  | 33,575,893    | 28,087,865    |
|      | Private Sector                      | 304,365,285   | 281,268,870   |
|      |                                     | 3,673,109,914 | 2,665,273,257 |

- **19.2** Foreign currencies deposits includes deposit of foreign branches amounting to Rs. 99,316 million (2022: Rs. 75,917 million).
- **19.3** This includes deposits eligible to be covered under insurance arrangements amounting to Rs. 1,013,777 million (2022: Rs. 870,538 million) including islamic branches.

### 20. LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE

|  |                              | 2023                                       |                       |   | 2022   |                       |
|--|------------------------------|--|-----------------------|---|--------|-----------------------|
|  | Minimum<br>lease<br>payments | Financial<br>charges for<br>future periods | Principal outstanding | Minimum Financial<br>lease charges for<br>payments future periods |        | Principal outstanding |
|  |                              |  | (Rupees ii            | י(000 ר   |        |                       |
| Not later than one year<br>Later than one year | 92,543                       | 28,302                                     | 64,241                | 55,683  | 10,935 | 44,748                |
| and upto five years                            | 168,280                      | 24,253                                     | 144,027               | 85,093  | 8,388  | 76,705                |
| Over five years                                | -                            | -  | -                     | -   | -      | -                     |
|  | 260,823                      | 52,555                                     | 208,268               | 140,776   | 19,323 | 121,453               |

For the year ended December 31, 2023

The Group has entered into lease agreements with various financial institutions for lease of vehicles. Lease rentals are payable in monthly installments. Financial charges included in lease rentals are determined on the basis of discount factors applied at the rate of 6M KIBOR + 1.5% per annum (2022: 6M KIBOR + 1.5% per annum). At the end of lease term, the Group has option to acquire the assets, subject to adjustment of security deposits.

|     |  |              | 2023                     | 2022                     |
|-----|--|--------------|--------------------------|--------------------------|
|     |  | Note         | (Rupees                  | in '000)                 |
| 21. | LEASE LIABILITIES AGAINST RIGHT OF USE ASSETS  |              |                          |                          |
|     | Less lightlitics included in the statement of financial position                       |              |                          |                          |
|     | Lease liabilities included in the statement of financial position<br>As at December 31 |              | 8,682,732                | 8,761,015                |
|     | As at December 51  |              | 0,002,732                | 0,701,015                |
|     | Of which are:  |              |                          |                          |
|     | Current lease liability  |              | 1,830,701                | 1,734,848                |
|     | Non-current lease liability  |              | 6,852,031                | 7,026,167                |
|     |  |              | 8,682,732                | 8,761,015                |
|     |  |              |                          |                          |
|     | Maturity analysis - contractual undiscounted cashflows                                 |              | 0.040.004                | 0 557 740                |
|     | Less than one year<br>One to five years  |              | 2,649,801                | 2,557,743<br>6,963,768   |
|     | More than five years   |              | 7,110,076<br>3,124,101   | 7,969,041                |
|     | Total undiscounted lease liabilities as at December 31,                                |              | 12,883,978               | 17,490,552               |
|     |  |              | 12,003,370               | 17,430,332               |
| 22. | OTHER LIABILITIES  |              |                          |                          |
|     | Mark-up / Return / Interest payable in local currency                                  |              | 194,680,604              | 126,228,969              |
|     | Mark-up / Return / Interest payable in foreign currency                                |              | 2,611,281                | 655,802                  |
|     | Unearned commission and income on bills discounted                                     |              | 124,131                  | 271,126                  |
|     | Accrued expenses   |              | 13,907,160               | 13,955,633               |
|     | Advance payments   |              | 387,084                  | 372,406                  |
|     | Acceptances  |              | 8,100,364                | 20,644,122               |
|     | Unclaimed dividends  |              | 174,709                  | 181,851                  |
|     | Mark to market loss on forward foreign exchange contracts                              |              | 6,676,880                | 125,371                  |
|     | Branch adjustment account  |              | 1,659,214                | 1,916,850                |
|     | Payable to defined benefit plan:   | 40.4         | 22.044.002               | 00.000.004               |
|     | Pension fund<br>Post retirement medical benefits                                       | 40.4<br>40.4 | 22,944,893<br>34,833,112 | 23,063,894<br>29,176,898 |
|     | Benevolent scheme  | 40.4         | 1,613,699                | 1,697,838                |
|     | Gratuity scheme  | 40.4         | 4,975,497                | 4,100,617                |
|     | Compensated absences   | 40.4         | 9,632,176                | 8,734,235                |
|     | Provision against off-balance sheet obligations  |              | 627,494                  | 627,494                  |
|     | Provision against contingencies  | 22.1         | 4,698,118                | 4,170,799                |
|     | Staff welfare fund   |              | 371,257                  | 371,257                  |
|     | Liabilities relating to barter trade agreements  |              | 4,321,484                | 3,629,389                |
|     | Payable to brokers   |              | 735,663                  | 350,446                  |
|     | Payable to customers   |              | 516,017                  | 940,854                  |
|     | PIBs shortselling  |              | 10,241,337               | 11,043,029               |
|     | Others   |              | 19,040,688               | 19,297,251               |
|     |  |              | 342,872,862              | 271,556,131              |

For the year ended December 31, 2023

| 22.1 | Provision against contingencies  | Note   | 2023<br>(Rupees                              | 2022<br>in '000)                             |
|------|--|--------|--|--|
|      | Opening balance<br>Charge during the year<br>Other movement<br>Closing balance | 22.1.1 | 4,170,799<br>384,838<br>142,481<br>4,698,118 | 3,805,376<br>165,423<br>200,000<br>4,170,799 |

22.1.1 This represents provision made on account of regulatory violations and reported instances of financial improprieties for which investigations are in progress.

#### 23. SHARE CAPITAL

#### 23.1 **Authorized Capital**

| 2023             | 2022           |                                | 2023       | 2022       |
|------------------|----------------|--------------------------------|------------|------------|
| (Number of       | f shares)      |                                | (Rupees i  | in '000)   |
| 2,500,000,000    | 2,500,000,000  | Ordinary shares of Rs. 10 each | 25,000,000 | 25,000,000 |
| Issued, subscrib | ed and paid up |                                |            |            |

### 23.2

| 2023          | 2022          |                        | 2023                  | 2022       |
|---------------|---------------|------------------------|-----------------------|------------|
| (Number       | of shares)    | Ordinary shares        | nary shares(Rupees in |            |
| 140,388,000   | 140,388,000   | Fully paid in cash     | 1,403,880             | 1,403,880  |
| 1,987,125,026 | 1,987,125,026 | Issued as bonus shares | 19,871,251            | 19,871,251 |
| 2,127,513,026 | 2,127,513,026 |                        | 21,275,131            | 21,275,131 |

The Federal Government and Pakistan Sovereign Wealth Fund (PSWF) holds 75.60% (2022: Federal Government and SBP 75.60%) shares of the Bank.

23.3 The Pakistan Sovereign Wealth Fund Act, 2023 became effective during the current period. Under the said Act, the SBP's shareholding in the Bank stands transferred to the Pakistan Sovereign Wealth Fund (PSWF).

#### 23.4 Shares of the Bank held by subsidiary and associate

Following shares were held by the associate of the Bank as of year end:

First Credit & Investment Bank Limited

#### 24. RESERVES

#### 24.1 Exchange translation reserve

This comprises all foreign currency differences arising from the translation of the financial statements of foreign operations.

2023

70,000

70,000

-----(Number of shares)------

2022

70,000

70,000

For the year ended December 31, 2023

### 24.2 Statutory reserve

Every bank incorporated in Pakistan is required to transfer 20% of their profits to a statutory reserve until the reserve equals share capital, thereafter 10% of the profits of the Bank are to be transferred to this reserve.

|      |  |        | 2023         | 2022        |
|------|--|--------|--------------|-------------|
|      |  | Note   | (Rupees      | in '000)    |
| 25.  | SURPLUS ON REVALUATION OF ASSETS   |        |              |             |
|      | Surplus / (deficit) on revaluation of:                                     |        |              |             |
|      | - Available for sale securities  | 10.1   | 33,119,281   | (7,455,191) |
|      | - Fixed Assets   | 25.1   | 48,300,131   | 48,590,472  |
|      | <ul> <li>Non-banking assets accquired in satisfaction of claims</li> </ul> | 25.2   | 2,803,228    | 2,520,000   |
|      | - On securities of associates and joint venture                            |        | (337,236)    | (1,507,560) |
|      |  |        | 83,885,404   | 42,147,721  |
|      | Deferred tax on surplus on revaluation of:                                 |        |              |             |
|      | - Available for sale securities  |        | (16,223,312) | 3,208,915   |
|      | - Fixed Assets   | 25.1   | (3,322,829)  | (3,061,347) |
|      | <ul> <li>Non-banking assets accquired in satisfaction of claims</li> </ul> | 25.2   | (106,848)    | (21,752)    |
|      |  |        | (19,652,989) | 125,816     |
|      |  |        | 64,232,415   | 42,273,537  |
| 25.1 | Surplus on revaluation of fixed assets                                     |        |              |             |
|      | Surplus on revaluation of fixed assets as at January 1                     |        | 47,733,682   | 44,320,452  |
|      | Recognised during the year   |        | 17,842       | 3,691,784   |
|      | Transferred to unappropriated profit in respect of incremental             |        |              |             |
|      | depreciation charged during the year - net of deferred tax                 |        | (181,545)    | (197,684)   |
|      | Adjustment   |        | -            | 68,260      |
|      | Related deferred tax liability on incremental                              |        |              |             |
|      | depreciation charged during the year                                       |        | (174,426)    | (149,130)   |
|      | Surplus on revaluation of fixed assets as at December 31                   |        | 47,395,553   | 47,733,682  |
|      | Less: related deferred tax liability on:                                   |        |              |             |
|      | - revaluation as at January 1  |        | (3,061,347)  | (2,537,701) |
|      | - revaluation recognised during the year                                   |        | (8,743)      | (412,499)   |
|      | - rate adjustment  |        | (427,165)    | (260,277)   |
|      | - incremental depreciation charged during the year                         |        | 174,426      | 149,130     |
|      |  |        | (3,322,829)  | (3,061,347) |
|      | Share of surplus on revaluation of fixed assets of associates and joint ve | enture | 904,578      | 856,790     |
|      |  |        | 44,977,302   | 45,529,125  |
|      |  |        |              |             |

For the year ended December 31, 2023

|        |   |                  | 2023          | 2022                     |
|--------|---|------------------|---------------|--------------------------|
|        |   | Note             | (Rupees       | in '000)                 |
| 25.2   | Surplus on revaluation of non-banking assets acquired in satisfaction of claims |                  |               |                          |
|        | Surplus on revaluation as at January 1  |                  | 2,520,000     | 2,863,886                |
|        | Surplus / (deficit) recognised during the year                                  |                  | 283,228       | (343,886)                |
|        | Surplus on revaluation as at December 31  |                  | 2,803,228     | 2,520,000                |
|        | Less: related deferred tax liability on:  |                  |               |                          |
|        | - revaluation as at January 1   |                  | (21,752)      | (52,732)                 |
|        | - revaluation recognised during the year  |                  | (82,060)      | 42,022                   |
|        | - Rate adjustment   |                  | (3,036)       | (11,042)                 |
|        |   |                  | (106,848)     | (21,752)                 |
|        |   |                  | 2,696,380     | 2,498,248                |
| 26.    | CONTINGENCIES AND COMMITMENTS   |                  |               |                          |
|        | Guarantees  | 26.1             | 346,487,980   | 377,561,372              |
|        | Commitments   | 26.2             | 2,362,684,359 | 2,373,285,184            |
|        | Other contingent liabilities  | 26.3             | 26,628,229    | 26,619,691               |
|        |   |                  | 2,735,800,568 | 2,777,466,247            |
| 26.1   | Guarantees:   |                  |               |                          |
|        | Financial guarantees  |                  | 227,063,459   | 287,741,990              |
|        | Performance guarantees  |                  | 119,424,521   | 89,819,382               |
|        |   |                  | 346,487,980   | 377,561,372              |
| 26.2   | Commitments:  |                  |               |                          |
|        | Documentary credits and short-term trade-related transactions                   |                  |               |                          |
|        | - letters of credit   |                  | 1,633,847,479 | 1,696,635,726            |
|        | Commitments in respect of:  |                  |               |                          |
|        | - forward foreign exchange contracts  | 26.2.1           | 655,935,358   | 570,881,591              |
|        | <ul> <li>forward government securities transactions</li> </ul>                  | 26.2.2<br>26.2.3 | 27,318,929    | 54,568,834<br>50,363,949 |
|        | - forward lending   | 20.2.3           | 44,432,555    | 50,565,949               |
|        | Commitments for acquisition of:   |                  | 4 400 440     | 700.004                  |
|        | - operating fixed assets  |                  | 1,129,442     | 798,234                  |
|        | Other commitments   | 26.2.4           | 20,596        | 36,850                   |
|        |   |                  | 2,362,684,359 | 2,373,285,184            |
| 26.2.1 | Commitments in respect of forward foreign exchange contracts                    | 6                |               |                          |
|        |   |                  |               |                          |
|        | Purchase  |                  | 412,870,783   | 368,380,755              |
|        | Sale  |                  | 243,064,575   | 202,500,836              |
|        |   |                  | 655,935,358   | 570,881,591              |

Commitments for outstanding forward foreign exchange contracts are disclosed in these consolidated financial statements at contracted rates. Commitments denominated in foreign currencies are expressed in rupee terms at the rates of exchange prevailing at the statement of financial position date.

### NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2023

|        |   | 2023               | 2022                |
|--------|---|--------------------|---------------------|
|        |   | (Rupees            | in '000)            |
| 26.2.2 | Commitments in respect of forward government securities transactions  |                    |                     |
|        | Purchase  | 11,493,136         | 10,988,627          |
|        | Sale  | 15,825,793         | 43,580,207          |
|        |   | 27,318,929         | 54,568,834          |
|        | Commitments for outstanding forward government securities transactions financial statements at contracted rates.                          | are disclosed in t | hese consolidated   |
|        |   | 2023               | 2022                |
|        |   | (Rupees            | in '000)            |
| 26.2.3 | Commitments in respect of forward lending   |                    |                     |
|        | Undrawn formal standby facilities, credit lines and other commitments to lend   | 44,432,555         | 50,363,949          |
|        | These represent commitments that are irrevocable because they cannot b bank without the risk of incurring significant penalty or expense. | e withdrawn at th  | e discretion of the |
|        |   | 2023               | 2022                |
|        |   | (Rupees            | in '000)            |
| 26.2.4 | Other commitments   |                    |                     |
|        | Professional services to be received  | 20,596             | 36,850              |
| 26.3   | Other contingent liabilities  |                    |                     |
| 26.3.1 | Claim against the Bank not acknowledged as debt   | 26,628,229         | 26,619,691          |

26.3.2 Claims against the Bank not acknowledged as debts includes claims relating to former Mehran Bank Limited amounting to Rs. 1,597 million (2022: Rs. 1,597 million).

#### 26.3.3 **Taxation**

- a) The return of income for tax year 2023 has been filed which is treated to be deemed assessment order.
- b) Taxation Officer, following the instructions / directions of the learned CIRA, has passed the appeal effect orders for tax years 2019, 2020 and 2022 wherein the tax liability / (refund) has been assessed at Rs. (1,852) million, Rs.1,997 million and Rs. (8,774) million.respectively
- c) Honourable ATIR has passed appellate orders for tax year 2006 and 2007 against monitoring orders and held that the proceedings are time barred. However, the orders of the DCIR remanded back to the assessing officer with the instruction to proceed further if any information is already available with the tax department.
- d) Honourable ATIR has passed appellate order for tax year 2016 against monitoring order and remanded back the issues to the assessing officer for reverification of the facts following the instructions of ATIR.
- e) The aggregate effect of contingencies as on December 31, 2023, including amount of Rs. 1,912 million (December 31, 2022: Rs. 1,912 million) in respect of indirect tax issues, amounts to Rs. 34,730 million (December 31, 2022: Rs. 27,159 million). No provision has been made against these contingencies, based on the opinion of tax consultant of the Bank, who expect favorable outcome upon decisions of pending appeals.

For the year ended December 31, 2023

#### 26.3.4 Contingencies in respect of employees benefits and related matters

The following are the details of the contingencies arising out of the various legal cases pending adjudication in respect of employees' benefits and related matters. The Bank considers that except for Pensionary benefits note 26.3.4.1, the financial impact of other matters is impracticable to determine with sufficient reliability.

#### 26.3.4.1 Pensionary benefits to retired employees

In 1977 the Federal Government vide letter No. 17 (9) 17 XI / 77 dated November 30, 1977, addressed to the Pakistan Banking Council, directed that all executives / officers of all the nationalized banks would be paid pension as calculated at 70% of average emoluments upon completion of 30 years of qualifying service of employees and where qualifying service was less than 30 years but not less than 10 years, proportionate reduction in percentage was to be made. This pension scheme was made applicable with effect from May 01, 1977.

In the year 1997, the Banks Nationalization Act, 1974 ("BNA, 1974") was substantially amended whereby the Pakistan Banking Council was abolished and the Board of Directors of the nationalized banks were empowered / mandated respectively to determine personnel policies with the President of the Bank deciding the remuneration and benefits of the employees in accordance with policies determined by the Board. In the year 1999, by virtue of the said amendments in BNA, the Board of Directors of the Bank approved the Revised Pay Structure for the officers / executives of the Bank with effect from January 01, 1999 vide Circular No. 37/1999, whereby the basic salary was increased by 110 % to 140% and besides giving multifarious benefits to its employees, formula for monthly gross pension was revised. However, the amount of gross pension on the basis of existing Basic Pay and existing formula was protected.

A number of Bank's employees, after attaining the age of superannuation filed Writ Petitions before the Lahore High Court and the Peshawar High Court, praying for re-calculation of their pensionary benefits and increases in accordance with the Bank Circular No. 228 (C) dated December 26, 1977 and furthermore, for allowing the increases in their pension as per the increases allowed by the Federal Government to its employees. This litigation started in the year 2010 and 2011.

The Peshawar High Court, in terms of judgment dated June 03, 2014, dismissed the petition while observing that the petition was hit by laches and that the petitioners could not claim the benefits granted to the similarly placed employees of other institutions who were governed through different Statutes and Service Rules.

The Lahore High Court vide its judgement dated January 15, 2016, allowed the Writ Petitions on the same matter and the Bank was directed to release the pensionary benefits of the petitioners. The said order was assailed by the Bank by filing Intra Court Appeals in January 2016 which were dismissed by the Lahore High Court, Lahore, through its judgement dated January 16, 2017. The Bank assailed the said judgement by filing appeals in the Supreme Court of Pakistan.

The Honorable Supreme Court of Pakistan after hearing the arguments of both parties, vide its judgement dated September 25, 2017 upheld the decision of the Division Bench of the Lahore High Court on the contention of increase in Bank's employees' pension, thereby instructing the Bank to give pension benefits to its employees in the light of Head Office Instruction Circular No. 228 (C) of 1977. Under this Circular, the pension of employees was to be calculated at 70% of average emoluments upon completion of minimum qualifying service requirement, besides requiring the Bank to follow subsequent revisions in pension scheme and rates granted by the Federal Government to civil servants from time to time as well.

The Bank as well as Federal Government filed review petitions against the aforesaid judgment of the Honorable Supreme Court of Pakistan and also made an application for constitution of larger bench of the Supreme Court to hear the review petition, which was reportedly accepted by the Chief Justice. However on March 18, 2019, the matter came up for hearing before a three member Bench instead of a larger bench. As advised by our legal counsels, the Bank considers that due to conflicting decision of the other bench of the Supreme Court in a case

For the year ended December 31, 2023

which, in all material facts and circumstances, is identical to the Bank's case and various other legal infirmities in the judgement as highlighted by the Bank in its Review Petition, the Bank has a reasonably strong case on legal grounds to convince the Supreme Court for review of its decision. The Review Petition is ongoing and is expected to be listed for hearing soon.

A related matter has also been appealed in the Supreme Court where the petitioners have asked for increases in pension in accordance with government increases in Pension for Government employees which is pending adjudication and a favorable outcome is expected.

In case the above matters are decided unfavorably, the Bank estimates based on the actuarial advice that the financial impact arising from the additional liability would be approximately Rs. 98,700 million excluding any penal interest / profit payment (if any) due to delayed payment Pension expense for the current year and onward will also increase by Rs.13,500 million due to this decision. Based on the opinion of legal counsel, no provision has been made in these consolidated financial statements for the above-mentioned amount as the Bank is confident about the favorable outcome of the matter.

# 26.3.4.2 Regularizing the temporary hires / workers deployed by Service provider companies under outsourcing arrangements

The Bank outsourced certain non-core jobs to various service provider companies after entering into contracts with them. The resources deployed by the service provider companies were their employees and the said companies have had sole administrative control over these resources. Some of these resources filed writ petitions before the High Courts and National Industrial Relations Commission (NIRC) seeking to be absorbed by the Bank in its regular service based on grounds that they were in fact employees of the Bank. Presently, there are 6 cases on appeal pending at the Supreme Court where these have been clubbed to be heard as one. The Chief Justice of Pakistan has constituted a larger bench comprising of five Judges being headed by himself for adjudication. The case is ongoing and is presently adjourned for a date to be fixed. A favorable outcome of this case is expected.

#### 26.3.4.3 Litigation related to management trainee program

Treatment of Non-MTOs (regular employees) at Par with the MTOs (also appointed in regular cadres) - Litigation arising out of order dated September 21, 2016 passed by the Supreme Court in our CA No.1644/2013 out of our CPLA No. 805/2013 filed against order dated March 13, 2013 of the Division Bench of Sindh High Court, Sukkur in CP No. D-417/2010 (the "Decision").

Mr. Ashfaq Ali and three (3) others filed a CP No. D-417/2010 before the Sindh High Court, Bench at Sukkur while praying to treat them equally in respect of remunerations with other employees (MTOs) having same grade, nature of job and qualification.

The Honorable Division Bench at Sukkur, vide order dated March 13, 2013, directed the Bank to ensure equal treatment to the petitioners with similarly placed employees without any discrimination.

Certain employees filed petitions in the Honorable High Court of Peshawar who also gave its decision in favor of the petitioners. Review petition filed in the Honorable Supreme Court of Pakistan by the Bank was also dismissed.

Last year, the Bank entered into out of court settlements which have successfully been executed with many Non-MTO employees ('petitioners') and accordingly compromise agreements ('the agreement'), offering waiver of loans, increase in basic salaries and provision of other allowances, were signed with those petitioners who have withdrawn their cases against the Bank. Simultaneously the Bank continues to make payments to claimants as per any court orders from time to time.

For the year ended December 31, 2023

#### 26.4 Foreign Exchange repatriation case

While adjudicating Foreign Exchange repatriation cases of exporter namely: M/S Fateh Textile Mills Limited, the Foreign Exchange Adjudicating Court of the State Bank of Pakistan has also adjudicated penalty of Rs. 1,020 million, arbitrarily on the Bank. The Bank has filed appeals before the Appellate Board and Constitutional Petitions in the Honorable High Court of Sindh against the said judgments. The Honorable High Court has granted relief to the Bank by way of interim orders

As advised by our counsel, NBP has also filed a Constitutional Petition challenging the constitution of the Appellate Board by the Commission and has obtained restraining order on the ground that the Appellate Board constituted by the Commission lacks legal merit in the light of Supreme Court ruling. Our counsel, Mr. Rashid Anwar, Advocate has concluded his arguments in respect of the Foreign Exchange Regulation Appellate Board constitution. However, another petition filed by another company whereby challenging the constitutionality of the Competition Act was also tagged with the petitions filed by the banks.

Based on merits of the appeals management is confident that these appeals shall be decided in favor of the Bank and therefore, no provision has been made against the impugned penalty.

#### 26.5 Compliance and risk matters relating to anti-money laundering at the New York Branch

**26.5.1** With close oversight from the Board of Directors and Head Office Senior Management, the New York Branch completed remedial actions pursuant to the public enforcement actions issued by the New York State Department of Financial Services and the Federal Reserve Bank. Head Office and the Board will continue to maintain close oversight of the Branch, which has made significant progress in enhancing its compliance program. The actions implemented by the Branch and their associated validation by Internal Audit continue to remain subject to review by its regulators.

|  | 2023                 | 2022        |
|--|----------------------|-------------|
|  | (Rupees              | in '000)    |
| 27. MARK-UP / RETURN / INTEREST EARNED                                       |                      |             |
|  |                      |             |
| On:<br>a) Loans and advances   | 221,750,632          | 141,345,000 |
| b) Investments   | 774,057,450          | 348,343,571 |
| c) Lendings to financial institutions  | 27,987,718           | 13,004,206  |
| d) Balances with banks   | 1,338,862            | 883,138     |
|  | 1,025,134,662        | 503,575,915 |
|  |                      |             |
| 28. MARK-UP / RETURN / INTEREST EXPENSED                                     |                      |             |
| Deposits   | 364,955,254          | 209,559,709 |
| Borrowings   | 6,988,812            | 5,116,553   |
| Cost of foreign currency swaps against foreign currency deposits / borrowing | js <b>14,293,880</b> | 10,026,057  |
| Finance charge on lease liability against right of use assets                | 843,098              | 877,000     |
| Securities sold under repurchase agreements                                  | 468,699,346          | 160,894,929 |
|  | 855,780,390          | 386,474,248 |

For the year ended December 31, 2023

|      |  |      | 2023        | 2022                              |
|------|--|------|-------------|-----------------------------------|
| 29.  | FEE AND COMMISSION INCOME                            | Note | (Rupees     | in '000)                          |
| 20.  |  |      |             |                                   |
|      | Branch banking customer fees                         |      | 1,836,285   | 1,644,009                         |
|      | Consumer finance related fees                        |      | 537,528     | 525,249                           |
|      | Card related fees (debit cards)                      |      | 3,018,522   | 2,372,961                         |
|      | Credit related fees                                  |      | 355,727     | 399,736                           |
|      | Investment banking fees                              |      | 479,928     | 767,814                           |
|      | Commission on trade                                  |      | 2,431,771   | 2,120,399                         |
|      | Commission on guarantees                             |      | 815,499     | 742,496                           |
|      | Commission on cash management                        |      | 98,999      | 53,907                            |
|      | Commission on remittances including home remittances |      | 1,851,419   | 1,648,416                         |
|      | Commission on bancassurance                          |      | 227,995     | 308,736                           |
|      | Commission on government transactions                |      | 10,319,641  | 10,506,945                        |
|      | Management Fee & Sale Load                           |      | 1,936,252   | 1,307,353                         |
|      | Brokerage Income                                     |      | 89,116      | 72,177                            |
|      | Others   |      | 137,614     | 87,202                            |
|      |  |      | 24,136,296  | 22,557,400                        |
|      |  |      | 24,100,200  | 22,007,100                        |
| 30.  | GAIN ON SECURITIES - NET                             |      |             |                                   |
|      |  |      |             |                                   |
|      | Realised   | 30.1 | 4,447,398   | 1,746,693                         |
|      | Unrealised - held for trading                        | 10.1 | (28,025)    | (1,065,797)                       |
|      | Unrealised - Shortselling                            |      | 1,873       | 442,320                           |
|      |  |      | 4,421,246   | 1,123,216                         |
|      |  |      |             | , , , , , , , , , , , , , , , , , |
|      |  |      |             |                                   |
| 00.4 |  |      |             |                                   |
| 30.1 | Realised gain on:                                    |      |             |                                   |
|      | Federal Government Securities                        |      | 1,289,150   | 121,098                           |
|      | Shares and mutual funds                              |      | 3,201,890   |                                   |
|      |  |      |             | 1,625,517                         |
|      | Foreign Securities                                   |      | (43,642)    | 78                                |
|      |  |      | 4,447,398   | 1,746,693                         |
| 31.  | OTHER INCOME   |      |             |                                   |
| 51.  | OTHER INCOME   |      |             |                                   |
|      | Rent on property                                     |      | 74,028      | 33,455                            |
|      | Gain on sale of fixed assets - net                   |      | 224,324     | 17,005                            |
|      | Postal, SWIFT and other charges recovered / reversed |      | 131,783     | 48,716                            |
|      | Compensation for delayed delivery of vehicles        |      | 1,009       |                                   |
|      | Compensation for delayed tax refunds                 | 31.1 | 1,320,345   | 1,588,150                         |
|      | Gain on derecognition on right of use assets         | 01.1 | 1,020,040   | 1,690                             |
|      | Tender money   |      | 2,307       | 576                               |
|      | Commission on IPS non-competative bids               |      | 2,507       | 5,599                             |
|      | Gain on closure of subsidiary and branch             |      |             | 67,007                            |
|      | Incentive on Home remittance                         |      | -<br>13,102 |                                   |
|      | Deferred Income on Sale of Fixed Asset               |      | 9,851       | -                                 |
|      | Others   |      | 19,700      | 27,900                            |
|      | Onoro  |      | 1,796,449   | 1,790,098                         |
|      |  |      | 1,730,443   | 1,730,030                         |

**31.1** This represents compensation for delayed refunds determined under Section 171 of Income Tax Ordinance 2001.

|     |  |      | 2023                   | 2022                         |
|-----|--|------|------------------------|------------------------------|
| 32. | OPERATING EXPENSES   | Note | (Rupees                | in '000)                     |
|     | Total compensation expenses  | 32.1 | 57,298,224             | 49,591,298                   |
|     | Property expense   |      |                        |                              |
|     | Rent and taxes   |      | 1,254,651              | 1,149,827                    |
|     | Insurance  | 32.2 | 62,440                 | 66,842                       |
|     | Utilities cost   |      | 2,902,890              | 2,176,886                    |
|     | Security (including guards)<br>Repair and maintenance (including janitorial charges) |      | 4,128,206<br>1,481,169 | 3,654,635<br>1,158,187       |
|     | Depreciation   |      | 497,594                | 458,220                      |
|     | Depreciation on non banking assets   |      | 10,045                 | 15,717                       |
|     | Depreciation on Ijarah assets  |      | 1,065                  | 53,953                       |
|     | Depreciation on ROUA   |      | 2,165,226              | 2,306,599                    |
|     |  |      | 12,503,286             | 11,040,866                   |
|     | Information technology expenses  |      |                        |                              |
|     | Software maintenance   |      | 2,810,861              | 1,958,366                    |
|     | Hardware maintenance   |      | 138,307                | 121,317                      |
|     | Depreciation   |      | 611,348                | 393,592                      |
|     | Amortisation   |      | 324,753                | 365,818                      |
|     | Network charges<br>IT Manage Services  |      | 892,901<br>2,611,550   | 763,928<br>1,576,444         |
|     | Ti Manage Services   |      | 7,389,720              | 5,179,465                    |
|     | Other operating expenses   |      |                        |                              |
|     | Directors' fees and allowances   |      | 88,232                 | 25,772                       |
|     | Directors' fees and allowances - subsidaries   |      | 25,870                 | 13,265                       |
|     | Fees and allowances to Shariah Board   |      | 17,423                 | 16,667                       |
|     | Legal and professional charges   |      | 2,185,861              | 1,215,057                    |
|     | Outsourced services costs  | 32.3 | 931,924                | 702,378                      |
|     | Travelling and conveyance  |      | 1,909,797              | 1,287,738                    |
|     | NIFT clearing charges  |      | 255,128                | 218,640                      |
|     | Depreciation<br>Training and development   |      | 1,485,541<br>112,140   | 1,561,239<br>55,923          |
|     | Postage and courier charges  |      | 417,253                | 314,401                      |
|     | Communication  |      | 1,265,355              | 580,056                      |
|     | Stationery and printing  |      | 2,095,876              | 1,359,965                    |
|     | Marketing, advertisement and publicity   |      | 1,159,337              | 936,407                      |
|     | Donations  | 32.4 | 45,104                 | 109,076                      |
|     | Auditors' remuneration   | 32.5 | 365,766                | 246,015                      |
|     | Fixed Assets / Non-banking asset deficit   |      | -                      | 141,403                      |
|     | Financial charges on leased assets<br>Entertainment                                  |      | 71,513<br>342,228      | 72,086<br>273,283            |
|     | Clearing charges, verification and licence fee                                       |      | 574,953                | 532,198                      |
|     | Subscription   |      | 509                    | 1,125                        |
|     | Brokerage  |      | 148,942                | 105,290                      |
|     | Insurance general  |      | 748,936                | 572,536                      |
|     | Vehicle expenses   |      | 257,265                | 278,756                      |
|     | Deposit premium expense  |      | 1,392,861              | 1,813,582                    |
|     | Repairs and maintenance general  |      | 1,388,748              | 945,805                      |
|     | Others   |      | 681,419<br>17,967,981  | <u>397,992</u><br>13,776,655 |
|     | Grand Total  |      | 95,159,211             | 79,588,284                   |
|     |  |      |                        | . 0,000,20 1                 |

For the year ended December 31, 2023

|      |  | 2023          | 2022          |
|------|--|---------------|---------------|
|      | Note   | (Rupees       | in '000)      |
| 32.1 | Total compensation expense                           |               |               |
|      | Managerial Remuneration                              |               |               |
|      | i) Fixed   | 16,773,229    | 15,919,747    |
|      | ii) Variable   |               |               |
|      | of which;  |               |               |
|      | a) Cash Bonus / Awards etc.                          | 5,596,227     | 5,158,442     |
|      | Charge for defined benefit plan                      | 11,918,752    | 8,354,267     |
|      | Charge for defined benefit plan - Subsidiaries       | 80,288        | 72,269        |
|      | Rent & house maintenance                             | 6,437,798     | 5,980,507     |
|      | Utilities  | 2,694,045     | 2,139,441     |
|      | Medical  | 4,618,445     | 3,885,392     |
|      | Conveyance   | 4,256,728     | 3,749,778     |
|      | Club Membership & Subscription                       | 93,718        | 140,451       |
|      | Education Allowance                                  | 1,818,799     | 1,443,112     |
|      | Insurance  | 480,752       | 485,749       |
|      | Honorarium to Staff and Staff Welfare                | 451,129       | 262,284       |
|      | Overtime   | 45,892        | 45,255        |
|      | Special Duty Allowance                               | 3,621         | 2,408         |
|      | Washing Allowance                                    | 14,208        | 15,044        |
|      | Key Allowance  | 70,501        | 71,914        |
|      | Unattractive Area Allowance                          | 68,690        | 61,969        |
|      | Leave Encashment                                     | 12,021        | 12,967        |
|      | Teaching Allowance                                   | 10,864        | 10,590        |
|      | Incentive on CASA deposits mobilization              | 35,378        | 23,739        |
|      | Meal Allowance                                       | 246,262       | 249,065       |
|      | Staff Incentive                                      | 8,421         | -             |
|      |  | 19<br>648,818 | 62<br>840,224 |
|      | Inflationary Allowance<br>Saturday Allowances        | 162,405       | 149,162       |
|      | Severe Winter Allowance                              | 54,480        | 54,659        |
|      | Hill Allowance                                       | 34,530        | 35,176        |
|      | ATM Cash Replenish Allowance                         | 20,593        | 14,977        |
|      | PhD Allowance  | 10,098        | 10,441        |
|      | Other retirement benefits for international branches | 132,036       | 85,969        |
|      | Reimbursement of visa fees etc                       | -             | 13,620        |
|      | Recruiting expenses                                  | -             | 7,732         |
|      | Others   | 499,477       | 294,886       |
|      |  | 57,298,224    | 49,591,298    |
|      |  | 57,298,224    | 49,591,298    |
|      |  |               |               |

For the year ended December 31, 2023

- 32.2 This includes Rs. 3.422 million (2022: Rs.3.422 million) insurance premium against directors' liability insurance.
- **32.3** Total cost for the year included in other operating expenses relating to outsourced activities is Rs. 931.9 million (2022: Rs. 702.4 million). Out of this cost, Rs. 919.4 million (2022: Rs. 693.2 million) pertains to the payment to companies incorporated in Pakistan and Rs. 12.5 million (2022: Rs. 9.1 million) pertains to payment to companies incorporated outside Pakistan. Total Cost of outsourced activities for the year given to related parties is Rs. Nil (2022: Rs. Nil). Outsourcing shall have the same meaning as specified in Annexure-I of BPRD Circular No. 06 of 2017. The material outsourcing arrangements along with their nature of services are as follows:

|                                   |                        | 2023    | 2022     |
|-----------------------------------|------------------------|---------|----------|
|                                   |                        | (Rupees | in '000) |
| Name of Company                   | Nature of Services     |         |          |
| HTECH Solutions (Private) Limited | Call center management | 122,541 | 81,962   |
|                                   |                        | 122,541 | 81,962   |

During the year, outsourcing services were hired in respect of sales, call centre services, IT support, data entry, protocol services, collection services, janitorial & cleaning services and lift operator and engineering services.

#### **32.4** Donations include following amounts:

|   | 2023    | 2022     |
|---|---------|----------|
| Description   | (Rupees | in '000) |
| Prime Minister's Flood Relief Fund 2022   |         | 52,000   |
| Family Educational Services Foundation (FESF)                                   | -       | 17,000   |
| Sanjan Nagar Public Education Trust (SNPET)                                     | -       | 10,000   |
| Layton Rahmatullah Benevolent Trust (LRBT)                                      | -       | 5,000    |
| Thardeep Microfinance Foundation (TMF)  | -       | 6,000    |
| Rural Community Development Programs (RCDP)                                     | -       | 4,000    |
| Namal Education Foundation (NEF)  | -       | 5,197    |
| Ghulam Ishaq Khan Institute of Engineering Sciences and Technology              | 26,549  | 9,879    |
| The Citizen Foundation (TCF)  | 7,255   | -        |
| Network of Organizations Working for People with Disabilities Pakistan (NOWPDP) | 5,000   | -        |
| Women Empowerment Group (WEG)   | 6,300   | -        |
| Total   | 45,104  | 109,076  |

**32.4.1** None of the Directors, Sponsor shareholders and Key Management Personnel or their spouse have an interest in the Donee.

For the year ended December 31, 2023

|      |   | A.F.<br>Ferguson<br>& Co. | BDO<br>Ebrahim<br>& Co. | Total<br>2023   | Total<br>2022   |
|------|---|---------------------------|-------------------------|-----------------|-----------------|
|      |   |                           | (Rupees i               | in '000)        |                 |
| 32.5 | Auditors' remuneration  |                           |                         |                 |                 |
|      | Audit fee   | 0.452                     | 7,471                   | 16 600          | 14.040          |
|      | Review of interim financial statements  | 9,152<br>3,202            | 2,614                   | 16,623<br>5,816 | 14,942<br>5,228 |
|      | Fee for audit of domestic branches  | 7,438                     | 6,072                   | 13,510          | 12,144          |
|      | ree for audit of domestic branches  | 19,792                    | 16,157                  | 35,949          | 32,314          |
|      | Special certifications  | 1,391                     | 1,136                   | 2,527           | 2,272           |
|      |   | 21,183                    | 17,293                  | 38,476          | 34,586          |
|      | Other special certifications and sundry advisory services                               | 77,209                    | 4,662                   | 81,871          | 20,739          |
|      | Sales Tax   | 10,581                    | 2,341                   | 12,923          | 6,124           |
|      | Out-of-pocket expenses  | 4,500                     | 4,500                   | 9,000           | 9,000           |
|      |   | 113,473                   | 28,796                  | 142,269         | 70,449          |
|      | Fee for audit of overseas branches including  |                           |                         |                 |                 |
|      | advisory services and out-of-pocket expenses<br>Fee for audit of subsidiaries including | -                         | -                       | 218,321         | 171,960         |
|      | out-of-pocket expenses  |                           | -                       | 5,176           | 3,606           |
|      |   | 113,473                   | 28,796                  | 365,766         | 246,015         |
|      |   |                           |                         |                 |                 |
|      |   |                           | 2023                    |                 | 2022            |
|      |   | Note                      | (Rı                     | pees in '000    | )               |
| 33.  | OTHER CHARGES   |                           |                         |                 |                 |
|      | Penalties imposed by State Bank of Pakistan   |                           | 270,0                   | 073             | 72,347          |
|      | Penalties imposed by other regulatory bodies (Central Bank of international b           | ranches)                  | 15,8                    | 367             | 279             |
|      | Penalties imposed by other regulatory bodies (Regulators of subsi                       | diaries)                  |                         | 20              | 222             |
|      |   |                           | 285,9                   | 960             | 72,848          |
|      |   |                           |                         |                 |                 |
| 34.  | PROVISIONS & WRITE OFFS - NET   |                           |                         |                 |                 |
|      | Provisions for diminution in value of investments                                       | 10.3                      | 1,437,3                 | 301             | 4,376,278       |
|      | Provisions against loans and advances   | 11.4                      | 13,320,9                |                 | 8,011,799       |
|      | Provision against other assets  | 16.5.1                    | 239,0                   | 045             | 562,955         |
|      | Provision against contingencies   | 22.1                      | 384,8                   |                 | 165,423         |
|      |   |                           | 15,382,1                | 139             | 13,116,455      |
| 35.  | TAXATION  |                           |                         |                 |                 |
|      | Current   |                           |                         |                 |                 |
|      | For the year  | 35.1                      | 53,879,3                | 315             | 31,946,150      |
|      | Defenses  |                           | 10 000 0                |                 | 0 000 000       |

| Deferred     |
|--------------|
| For the year |
| Prior years  |

Prior years

**35.1** Current taxation includes Rs. Nil (2022: Rs. Nil) of overseas branches.

3,828,030

35,774,180

(3,126,041)

(3,126,041)

32,648,139

(6,322,999)

47,556,316

(5,651,977)

8,073,227

2,421,250

49,977,566

For the year ended December 31, 2023

| 35.2 | Relationship between tax expense and accounting profit  | 2023<br>(Rupees                     | 2022<br>in '000)                    |
|------|---|-------------------------------------|-------------------------------------|
|      | Accounting profit before tax  | 103,298,963                         | 63,597,150                          |
|      | Income tax at statutory rate @ 39% (2022: 39%)<br>Super tax at statutory rate @ 10% (2022: 10%)<br>Increase / (decrease) in taxes resulting from: | 40,053,643<br>10,125,309            | 24,802,889<br>6,273,716             |
|      | Inadmissible items<br>Prior year taxation<br>Impact of change in tax rate   | 140,757<br>1,750,228<br>(1,716,671) | 35,587<br>3,828,030<br>(2,075,075)  |
|      | Reduced rate on SME / Housing<br>Others<br>Tax charge for current and prior years   | -<br>(375,700)<br>49,977,566        | (87,432)<br>(129,575)<br>32,648,139 |

**35.3** During the year, in relation to Section 99D of the Income Tax Ordinance, 2001, FBR has issued SRO to impose an additional windfall tax @ 40% on foreign exchange income of the banks for the accounting years 2021 and 2022. The Bank along with other banks has challenged the law and filed a petition in Sindh High Court. Based on strong grounds, stay order has also been issued to banks. However, the Bank has, as an abundant caution, recorded a prior year charge of Rs. 1,750 million in these consolidated financial statements. Similar cases have also been filed by other banks in Islamabad & Lahore High Courts wherein stay orders have been granted. The FBR has challenged the stay orders granted by Sindh, Islamabad and Lahore High Courts in Supreme Court of Pakistan.

|     |   |                         | 2023  | 2022   |
|-----|---|-------------------------|---|--|
|     |   | Note                    | (Rupees   | in '000)   |
| 36. | BASIC EARNINGS PER SHARE  |                         |   |  |
|     | Profit for the year (Rupees in 000's)   |                         | 53,101,601  | 30,834,587   |
|     | Weighted average number of ordinary shares (Number in 000's)  |                         | 2,127,513   | 2,127,513  |
|     | Basic earnings per share (Rupees)   |                         | 24.96   | 14.49  |
| 37. | DILUTED EARNINGS PER SHARE  |                         |   |  |
| 07. |   |                         |   |  |
|     | Profit for the year (Rupees in 000's)   |                         | 53,101,601  | 30,834,587   |
|     | Weighted average number of ordinary shares (adjusted for the effects of all dilutive potential ordinary shares) (Number in 000's)               |                         | 2,127,513   | 2,127,513  |
|     | Diluted earnings per share (Rupees)   |                         | 24.96   | 14.49  |
| 38. | CASH AND CASH EQUIVALENTS   |                         |   |  |
|     | Cash and balance with treasury banks<br>Balance with other banks<br>Call / clean money lendings<br>Call borrowings<br>Overdrawn nostro accounts | 7<br>8<br>9<br>18<br>18 | 295,455,482<br>43,004,567<br>9,723<br>(19,434,142)<br>(19,330,975)<br>299,704,655 | 230,226,311<br>19,623,124<br>9,723<br>(25,810,145)<br>-<br>224,049,013 |

For the year ended December 31, 2023

**38.1** Reconciliation of movements of liabilities to cash flow used in financing activities:

|   | 202                                | 23                               |
|---|------------------------------------|----------------------------------|
|   | Lease<br>Obligations<br>(Rupees in | Unclaimed<br>Dividend<br>n '000) |
| Balance as at January 1, 2023<br>Changes from financing cashflows | 8,882,468                          | 181,851                          |
| Payment of lease obligation / dividend                            | (3,566,480)                        | (7,142)                          |
| Total charges from financing activities                           | (3,566,480)                        | (7,142                           |
| Other charges   |                                    |                                  |
| Renewed lease during the year                                     | 2,350,439                          | -                                |
| Interest unwinding  | 831,981                            | -                                |
| Foreign exchange gain   | 392,592                            | -                                |
| Total other charges   | 3,575,012                          | -                                |
| Balance as at December 31, 2023                                   | 8,891,000                          | 174,709                          |
|   |                                    |                                  |
|   | 202                                |                                  |
|   | Lease<br>Obligations               | Unclaimed<br>Dividend            |
|   | (Rupees in                         |                                  |
| Balance as at January 1, 2022<br>Changes from financing cashflows | 8,494,353                          | 181,997                          |
| Payment of lease obligation / dividend                            | (2,680,093)                        | (146                             |
| Total charges from financing activities                           | (2,680,093)                        | (146                             |
| Other charges   |                                    |                                  |
| Renewed lease during the year                                     | 2,486,545                          | -                                |
| Increase in unclaimed dividend                                    | 872,775                            | -                                |
| Foreign exchange loss   | (291,112)                          | -                                |
| Total other charges   | 3,068,208                          | -                                |
| Balance as at December 31, 2022                                   | 8,882,468                          | 181,851                          |
|   | 2023                               | 2022                             |
|   | (Numb                              | -                                |
| STAFF STRENGTH  |                                    |                                  |
| Permanent   | 10,020                             | 10,580                           |
| Our a surface at  |                                    |                                  |

| On contract                           |  |
|---------------------------------------|--|
| Staff strength at the end of the year |  |

39.

5,380

15,960

5,673

15,693

For the year ended December 31, 2023

**39.1** In addition to the above, 1,722 (2022: 1,218) employees of outsourcing services companies were assigned to the Bank as at the end of the year to perform services other than guarding and janitorial services. Out of these, 1,708 employees are working domestically (2022: 1,211) and 14 (2022: 7) abroad respectively.

### 40. DEFINED BENEFIT PLAN

### 40.1 General description

General description of the type of defined benefit plan and accounting policy for remeasurements of the net defined liability / asset is disclosed in note 5.15 to the consolidated financial statements.

#### 40.2 Number of Employees under the scheme

The number of employees covered under the following defined benefit schemes are:

| 2023  | 2022   |
|-------|--------|
| (Num  | bers)  |
| 9,542 | 10,018 |
| 9,542 | 10,018 |
| 9,542 | 10,018 |
| 5,185 | 4,855  |
| 9,542 | 10,018 |

#### 40.3 Principal actuarial assumptions

The actuarial valuations were carried out as at December 31, 2023 using the following significant assumptions:

|   | 2023                                     | 2022                                     |
|---|--|--|
|   | (Per a                                   | nnum)                                    |
| Discount rate                               | 15.50%                                   | 14.50%                                   |
| Expected rate of return on plan assets      | 15.50%                                   | 14.50%                                   |
| xpected rate of salary increase             | 15.50%                                   | 14.50%                                   |
| xpected rate of increase in pension         | 80% for next<br>one year, 11%<br>onwards | 53% for next<br>one year, 10%<br>onwards |
| xpected rate of increase in medical benefit | 15.50%                                   | 14.50%                                   |

|      | 4  |   | 4   |   | 4  |  | 4 4   |  | 4   |  |
|------|--|---|---|---|--|--|---|--|---|--|
|      | 40.4   |   | 40.5  |   | 40.6   |  | 40.7<br>40.7.1  |  | 40.7.2  |  |
|      | Reconciliation of (receivable from) / payable to defined benefit plans | Present value of obligations<br>Fair value of plan assets<br>Holding Company<br>Subsidaries | Payable / (Receivable)<br>Movement in defined benefit obligations | Obligations at the beginning of the year<br>Current service cost<br>Past Service due to early retirement gratulity<br>Other payments<br>Adjustment against contigency reserve<br>Interest cost<br>Benefits paid by the Bank<br>Re-measurement loss / (gain) - Profit and Loss<br>Re-measurement loss / (gain) - OCI<br>Re-measurement loss / (gain) - OCI | Movement in fair value of plan assets<br>Fair value at the beginning of the year<br>Unterest income on plan assets<br>Contribution by the Bank - net<br>Benefits paid<br>Benefits paid on behalf of fund<br>Actuarial gain / (loss) on assets<br>Fair value at the end of the year | Movement in (receivable) / payable under defined benefits scheme<br>Opening balance<br>Charge / (reversal) for the year<br>Past Service due to early retirement gratuity<br>Adjustment against contigency Reserve<br>Contribution by the bank - net<br>Re-measurement loss / (gain) recognized in OCI during the year<br>Benefits paid on behalf of fund | 40.7 Charge for defined benefit plans 40.7.1 Cost recognised in profit and loss | Current service cost<br>Past Service due to early retirement gratuity<br>Other Payments<br>Actuarial loss / (gain) recognized - Profit and Loss<br>Net interest on defined benefit asset / liability | <ul> <li>40.7.2 Re-measurements recognised in OCI during the year<br/>Loss / (gain) on obligation</li> <li>Financial assumptions</li> <li>Experience adjustment<br/>Return on pla assets over interest income<br/>Total compact.</li> </ul> | I otal re-measurements recognised in UCI |
|      | Pension<br>fund  | 103,591,193<br>(80,646,300)<br>22,944,893<br>-  | 22,944,893  | 89,128,297<br>1,082,972<br>28,590<br>137,070<br>158,428<br>12,665,122<br>(3,565,262)<br>3,955,976<br>103,591,193  | 66,064,403<br>9,552,737<br>1,403,168<br>(3,565,262)<br>1,795,181<br>5,396,073<br>80,646,300  | 23,063,894<br>4,361,017<br>15, -<br>103,168<br>(1,400,097)<br>(1,795,168)<br>(1,795,181)<br>222,944,893  |   | 1,082,972<br>28,590<br>137,070<br>3,112,385<br>4,361,017   | 6,789,410<br>(2,833,434)<br>(5,396,073)   | (1,440,097)                              |
|      | Post<br>retirement<br>medical<br>scheme                                | 34,833,112<br>-<br>34,833,112   | 34,833,112  | 29,176,898<br>771,209<br>14,663<br>34,152<br>4,137,561<br>(1,283,994)<br>(1,283,994)<br>1,982,623<br>34,833,112   |  | 29,176,898<br>4,908,770<br>14,663<br>34,152<br>34,152<br>1,982,623<br>(1,283,994)<br>34,833,112  |   | 771,209<br>14,663<br>-<br>4,137,561<br>4,923,433   | 1,411,977<br>570,646<br>-   | 1,982,623                                |
| 2023 | Benevolent<br>scheme   | 1,613,699<br>-<br>1,613,699<br>-  | 1,613,699   | 1,697,838<br>42,972<br>503<br>503<br>503<br>503<br>503<br>503<br>503<br>505<br>(194,781)<br>(165,170)<br>1,613,699  |  | 1,697,838<br>274,977<br>503<br>332<br>(165,170)<br>(194,781)<br>1,613,699  |   | 42,912<br>503<br>-<br>232,065<br>275,480   | (82,933)<br>(82,237)<br>-   | (165,170)                                |
| 3    | Gratuity C<br>scheme   | 4,575,660<br>-<br>399,837   | 4,975,497   | 3,767,858<br>543,697<br>136,889<br>536,448<br>(136,429)<br>(272,803)<br>4,575,660   |  | 3,767,858<br>1,080,145<br>136,889<br>-<br>(272,803)<br>(136,429)<br>(136,429)  |   | 543,697<br>136,889<br>-<br>536,448<br>1,217,034  | (19,843)<br>(252,960)<br>-  | (272,803)                                |
|      | Gratuity Compensated<br>scheme absences                                |   | 9,632,176   | 8,734,235<br>12,352<br>613,761<br>19,326<br>1,247,384<br>(263,173)<br>(731,709)<br>(731,709)  |  | 8,734,235<br>528,027<br>613,761<br>19,326<br>-<br>-<br>(263,173)<br>9,632,176  |   | 12,352<br>613,761<br>-<br>(731,709)<br>1,247,384<br>1,141,788  |   |  |
|      | Total Pensi<br>(Rupees in '000)-                                       | 154,245,840<br>(80,646,300)<br>73,599,540<br>399,837  | 73,999,377  | 132,505,126<br>2,453,142<br>794,406<br>137,070<br>212,238<br>18,818,580<br>(5,443,639)<br>(731,709)<br>5,500,626<br>154,245,840   | 66,064,403<br>9,552,737<br>1,403,168<br>(3,565,262)<br>1,795,181<br>5,396,073<br>80,646,300  | 66,440,723<br>11,152,936<br>765,816<br>212,238<br>(1,403,168)<br>104,553<br>(3,673,558)<br>73,599,540  |   | 2,453,142<br>794,406<br>137,070<br>(731,709)<br>9,265,843<br>11,918,752  | 8,098,611<br>(2,597,985)<br>(5,396,073)   | 104,553                                  |
|      | on fund  | -   | 23,063,894  | 79,608,695<br>1,034,974<br>1,119,100<br>240,914<br>9,162,030<br>(3,267,938)<br>(3,267,938)<br>1,230,522<br>89,128,297   | 61,773,750<br>7,247,610<br>1,345,187<br>(3,267,938)<br>1,738,818<br>(2,773,024)<br>66,064,403  | 17,834,945<br>2,949,394<br>1,119,100<br>240,914<br>(1,345,187)<br>4,003,546<br>(1,738,818)<br>23,063,894   |   | 1,034,974<br>1,119,100<br>-<br>1,914,420<br>4,068,494  | 4,049,273<br>(2,818,751)<br>2,773,024   | 4,003,546                                |
|      | Post retirement<br>medical<br>scheme                                   | 29,176,898<br>-<br>29,176,898   | 29,176,898  | 24,516,717<br>856,655<br>441,385<br>52,731<br>2,808,493<br>(1,229,299)<br>1,730,236<br>1,730,236<br>29,176,988  |  | 24,516,717<br>3,665,128<br>441,385<br>52,731<br>1,730,236<br>(1,229,299)<br>29,176,898   |   | 856,635<br>441,385<br>-<br>2,808,493<br>4,106,513  | 1,259,537<br>470,699<br>  | 1,730,236                                |
| 2022 | Benevolent<br>scheme   | 1,697,838<br>-<br>1,697,838<br>-  | 1,697,838   | 1,778,825<br>63,621<br>3,621<br>328<br>196,854<br>(206,937)<br>(134,853)<br>1,697,838   |  | 1,778,825<br>260,475<br>-<br>328<br>(134,853)<br>(206,937)<br>1,697,838  |   | 63,621<br>-<br>-<br>196,854<br>260,475   | (278,861)<br>144,008<br>-   | (134,853)                                |
|      | Gratuity C<br>scheme   | 3,767,858<br>-<br>3,767,858<br>332,759  | 4,100,617   | 3,168,258<br>473,120<br>-<br>-<br>364,696<br>(128,928)<br>(109,288)<br><u>3,767,858</u>   |  | 3,168,258<br>837,816<br>-<br>(109,288)<br>(128,928)<br>3,767,858   |   | 473,120<br>-<br>364,696<br>837,816   | 45,522<br>(154,810)<br>-  | (109,288)                                |
|      | C  |   |   | $\sim$  |  |  |   | $\sim$   |   |  |

325,810 13,682,045 (5,164,227) (2,080,302) 2,716,617

734,235

31,837 31,837 1,149,972 (331,125) (2,080,302)

2,439,649 1,560,485

119,025,049

9,952,554 11,299

57,251,299 6,793,782

9,952,554 (919,031) 31,837

1,560,485 325,810 (1,345,187) 5,489,641 (3,635,107)

8

-(331,125)

2,439,649 1,560,485 (2,080,302)

11,299

6,434,435

(2,080,302) 1,149,972

5,075,471 (2,358,854) 2,773,024

## NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

7,247,610 1,345,187 (3,267,938) 1,738,818

(2.773.024)

31,773,750

For the year ended December 31, 2023

132,505,126 (66,064,403) 66,440,723 332,759 66,773,482

8,734,235 8,734,235 3.734.235

Total

Compensated absences

For the year ended December 31, 2023

|      |  | <b>2023</b><br>(Rupees   | 2022<br>in '000)   |
|------|--|--|--|
| 40.8 | Components of plan assets - Pension fund   |  |  |
|      | Cash and cash equivalents - net<br>Government securities<br>Shares<br>Non-Government debt securities<br>Mutual funds | 430,000<br>63,789,305<br>7,509,967<br>100,000<br>8,817,027<br>80,646,299 | 284,476<br>53,824,866<br>5,565,760<br>100,000<br><u>6,289,301</u><br><u>66,064,403</u> |

**40.8.1** The Funds primarily invests in government securities which do not carry any significant credit risk. These are subject to interest rate risk based on market movements. Investment in term finance certificates are subject to credit risk and interest rate risks, while equity securities are subject to price risk. These risks are regularly monitored by Administrators of the Pension fund.

### 40.9 Sensitivity analysis

The increase / (decrease) in the present value of defined benefit obligations as a result of change in each assumption is summarised as below:

|  |  |  | 202   | 23  |   |  |
|--|--|--|---|---|---|--|
|  | Pension<br>fund  | Post retirement medical scheme   | Benevolent<br>scheme  | Gratuity<br>fund  | Compensated absences  | Total  |
|  |  |  | (Rupees i   | n '000)   |   |  |
| <ul> <li>1% increase in discount rate</li> <li>1% decrease in discount rate</li> <li>1% increase in expected rate of salary increase</li> <li>1% decrease in expected rate of salary increase</li> <li>1% increase in expected rate of pension increase</li> <li>1% decrease in expected rate of pension increase</li> <li>1% increase in expected rate of medical benefit increase</li> <li>1% decrease in expected rate of medical benefit increase</li> </ul> | (9,103,581<br>10,830,235<br>3,739,334<br>(3,400,875<br>7,240,026<br>(6,280,959 | <ul> <li>4,539,943</li> <li>1,112,624</li> <li>(1,008,614)</li> <li>1,558,832</li> </ul> | (77,359)<br>85,479<br>2,138<br>(2,385)<br>-<br>-<br>-<br>-<br>- | (467,512)<br>542,519<br>559,557<br>(489,081)<br>-<br>-<br>-<br>-<br>- | (618,856)<br>699,037<br>736,133<br>(661,895)<br>-<br>-<br>-<br>-<br>- | (13,984,554)<br>16,697,213<br>6,149,786<br>(5,562,849)<br>8,798,858<br>(7,637,008)<br>1,648,940<br>(1,401,261) |

| 40.10 | Expected contributions to be paid to the fund in the next financial year | 1,682,347  |
|-------|--|------------|
| 40.11 | Expected charge for the next financial year                              | 13,774,701 |

### 40.12 Maturity profile

The weighted average duration of the obligation

| 9.50        |
|-------------|
|             |
| 11.85       |
| 5.05        |
| 11.04       |
| 6.84        |
| 5.0<br>11.0 |

For the year ended December 31, 2023

#### 40.13 Funding Policy

Pension Fund - Bank's current assets and its percentage is given below.

| Current Assets                  | Amount<br>(Rupees in '000) | Percentage |
|---------------------------------|----------------------------|------------|
| Cash and cash equivalents - net | 430,000                    | 0.5%       |
| Government Securities           | 63,789,305                 | 79.1%      |
| Shares                          | 7,509,967                  | 9.3%       |
| Non-Government Debt Securities  | 100,000                    | 0.1%       |
| PLS - Term Deposit Receipts     | -                          | 0.0%       |
| Mutual Funds                    | 8,817,027                  | 10.9%      |
|                                 | 80,646,299                 | 100.0%     |

Bank will continue to invest with the same percentage in the asset categories mentioned but increase the assets gradually so that there is no deficit in the pension fund.

**40.14** The significant risks associated with the staff retirement benefit schemes are as follows:

| Asset volatility                  | The risk arises when the future earnings are lower than expectation. This risk is measured at a plan level over the obligation period of the current population. The company assets are either invested in fixed securities or cash.   |
|-----------------------------------|--|
| Changes in bond yields            | The risk arises when the actual return on plan assets is lower than expectation.   |
| Inflation risk                    | The most common type of retirement benefit is one where the benefit is<br>linked with last drawn salary. The risk arises when the actual increases<br>are higher than expectation and impacts the liability accordingly.   |
| Life expectancy / Withdrawal rate | The risk arises when the actual lifetime of retirees is longer than<br>expectation. This risk is measured at the plan level over the entire retiree<br>population. The risk of actual withdrawals varying with the actuarial<br>assumptions can impose a risk to the benefit obligation. The movement<br>of the liability can go either way. |
| Investment Risk                   | The risk arises when the actual performance of the investments is lower than expectation and thus creating a shortfall in the funding objectives.  |

#### 41. DEFINED CONTRIBUTION PLAN

#### **Provident Fund**

The NBP employees Provident Fund was created under National Bank of Pakistan Employees Provident Fund Rules on April 01, 1950 under the Provident Fund Act, 1925. The Rules have been superseded by revised NBP Employees' Provident Fund Rules which came into force on January 01, 1958.

As per rules, the Officers, Executives and Clerical and Non Clerical staff in regular cadre make monthly contribution of 10% and 12.5% of their basic salary respectively towards the fund and the bank has to pay interest on balances of member's provident fund half yearly.

This scheme covers 9,313 employees (2022: 9,737 employees).

For the year ended December 31, 2023

### 42. COMPENSATION OF DIRECTORS AND KEY MANAGEMENT PERSONNEL

#### 42.1 Total Compensation Expense

|                                 | 2023     |                    |                  |                      |                         |                              |  |
|---------------------------------|----------|--------------------|------------------|----------------------|-------------------------|------------------------------|--|
|                                 | Direc    | ctors              | Members          | President /          | Key                     | Other Material               |  |
| Items                           | Chairman | Non-<br>Executives | Shariah<br>Board | CEO (note<br>42.1.1) | Management<br>Personnel | Risk Takers /<br>Controllers |  |
| L.                              |          |                    | (Rupee           | es in '000)          |                         |                              |  |
| Fees and Allowances etc.        | 11,786   | 76,446             | 11,370           | -                    | -                       | -                            |  |
| Managerial Remuneration         | -        | -                  | -                | -                    | -                       |                              |  |
| i) Fixed                        | -        | -                  | 1,972            | 9,405                | 193,791                 | 1,173,963                    |  |
| ii) Total Variable              | -        | -                  | -                | -                    | -                       | -                            |  |
| of which                        | -        | -                  | -                | -                    | -                       |                              |  |
| a) Cash Bonus / Awards          | -        | -                  | 809              | -                    | 156,328                 | 583,571                      |  |
| Charge for defined benefit plan | -        | -                  | 594              | 6,915                | 68,901                  | 505,291                      |  |
| Rent & house maintenance        | -        | -                  | 1,085            | 6,001                | 106,585                 | 548,915                      |  |
| Utilities                       | -        | -                  | 394              | 2,182                | 38,697                  | 192,204                      |  |
| Medical                         | -        | -                  | 325              | 1,800                | 32,471                  | 212,105                      |  |
| Conveyance                      | -        | -                  | 444              | 1,501                | 37,840                  | 284,696                      |  |
| Others *                        |          | -                  | 130              | 35,136               | 14,090                  | 223,445                      |  |
| Total                           | 11,786   | 76,446             | 17,123           | 62,940               | 648,703                 | 3,724,189                    |  |
| Number of Persons               | 1        | **6                | 5                | 1                    | 29                      | 293                          |  |

**42.1.1** This represents amount of compensation paid to President in the capacity of Acting President uptill August 6, 2023 as per entitlement of SEVP / Group Chief and also included payment of Gratuity as end service benefit (Rs. 33.416 million included in Others). Upon receipt of Federal Government Notification # F.1 (9) BKG-III/2022-1119 dated August 7, 2023, of his appointment as President / CEO of the Bank, the payment of salary as per entitlement of SEVP / Group Chief was discontinued and Board of Directors in its 352nd meeting dated September 20, 2023, approved adjustable monthly advance equivalent to the salary and benefits of former President till approval of his compensation package from the shareholders and an amount of Rs. 22.963 million has been paid from August 07, 2023 till December 31, 2023 to the President which will be adjusted from his salary on approval.

\* The President and certain executives are also provided with free use of Bank's cars, household equipment, mobile phones and free membership of clubs.

\*\* Mr. Asif Jooma retired on March 08, 2023.

**42.1.2** The total amount of deferred bonus as at December 31, 2023 for the Key Management Personnel and other Material Risk Takers (MRT) / Material Risk Controllers (MRC) is Rs. 233.6 million (2022: Rs. 149.7 million). The deferred bonus is held in a trust fund.

Performance bonus is accounted for on payment basis

|   | 2022     |                    |                  |                    |                         |                              |
|---|----------|--------------------|------------------|--------------------|-------------------------|------------------------------|
|   | Dire     | ctors              | Members          |                    | Key                     | Other Material               |
| Items   | Chairman | Non-<br>Executives | Shariah<br>Board | President /<br>CEO | Management<br>Personnel | Risk Takers /<br>Controllers |
|   |          |                    | (Rupee           | es in '000)        |                         |                              |
| Fees and Allowances etc.<br>Managerial Remuneration | 2,705    | 23,067             | 11,370           | -                  | -                       | -                            |
| i) Fixed<br>ii) Total Variable<br>of which          | -        | -                  | 1,793            | 28,756             | 231,791                 | 744,615                      |
| a) Cash Bonus / Awards                              | -        | -                  | 727              | -                  | 156,019                 | 388,106                      |
| Charge for defined benefit plan                     | -        | -                  | 450              | 6,945              | 40,039                  | 224,986                      |
| Rent & house maintenance                            | -        | -                  | 986              | 5,038              | 106,721                 | 367,150                      |
| Utilities   | -        | -                  | 305              | 1,557              | 32,986                  | 106,573                      |
| Medical   | -        | -                  | 224              | 1,145              | 25,334                  | 112,302                      |
| Conveyance  | -        | -                  | 408              | -                  | 29,957                  | 146,485                      |
| Others  | -        | -                  | 105              | 31,151             | 16,351                  | 141,917                      |
| Total   | 2,705    | 23,067             | 16,368           | 74,592             | 639,198                 | 2,232,134                    |
| Number of Persons                                   | 1        | 6                  | 5                | 2                  | 23                      | 185                          |

For the year ended December 31, 2023

#### 42.2 Remuneration paid to Directors for participation in Board and Committee Meetings

|      |                           | 1                     |                                  | 2023                                       |   |   |  |              |                     |  |  |
|------|---------------------------|-----------------------|----------------------------------|--|---|---|--|--------------|---------------------|--|--|
|      |                           |                       | Meeting Fees and Allowances Paid |  |   |   |  |              |                     |  |  |
|      |                           |                       |                                  |  | F                                       | or Board Com  | nittees  |              |                     |  |  |
| SNo. | Name of Director          | For Board<br>Meetings | Board Audit<br>Committee         | Board Risk &<br>Compliance<br>Committee ** | Board HR &<br>Remuneration<br>Committee | Board<br>Technology<br>&<br>Digitalization<br>Committee | Board<br>Inclusive<br>Development<br>Committee | Allowances * | Total Amoun<br>Paid |  |  |
|      |                           |                       |                                  |  | (Ru                                     | pees. in '000)  |  |              |                     |  |  |
| 1    | Mr. Ashraf Mahmood Wathra | 6,720                 | -                                | -  | 3,840                                   | -   | 960  | 266          | 11,78               |  |  |
| 2    | Mr. Farid Malik           | 3,950                 | 2,950                            | 150  | 3,000                                   | 1,350   | -  | 2,171        | 13,57 <sup>.</sup>  |  |  |
| 3    | Mr. Ahsan Ali Chughtai    | 4,750                 | 3,900                            | 7,000                                      | 300                                     | -   | -  | 579          | 16,529              |  |  |
| 4    | Mr. Amjad Mahmood         | 4,200                 | 3,750                            | 1,200                                      | -                                       | 1,750   | 550  | 105          | 11,55               |  |  |
| 5    | Mr. Ali Syed              | 4,600                 | 3,750                            | 3,750                                      | 2,700                                   | 1,600   | -  | -            | 16,400              |  |  |
| 6    | Mr. Nasim Ahmad           | 4,450                 | 3,600                            | 4,000                                      | -                                       | 150   | 550  | 4,291        | 17,04 <sup>-</sup>  |  |  |
| 7    | Mr. Asif Jooma***         | 600                   | 300                              | 150  | 300                                     | -   | -  | -            | 1,350               |  |  |
|      | Total Amount Paid         | 29,270                | 18,250                           | 16,250                                     | 10,140                                  | 4,850   | 2,060  | 7,412        | 88,23               |  |  |

\* Allowances include accommodation and travel expenses.

\*\* Amount includes NBP - NY Governance Council (Sub-Committee of BRCC).

\*\*\* Retired on March 08, 2023

|       |                             |                       |                          | 2022                                    |   |  |  |              |                   |
|-------|-----------------------------|-----------------------|--------------------------|---|---|--|--|--------------|-------------------|
|       |                             |                       |                          |   | Meeting Fees                            | and Allowances                                       | Paid   |              |                   |
|       |                             |                       |                          |   |   | For Board Com  | mittees  |              |                   |
| S.No. | Name of Director            | For Board<br>Meetings | Board Audit<br>Committee | Board Risk &<br>Compliance<br>Committee | Board HR &<br>Remuneration<br>Committee | Board<br>Technology &<br>Digitalization<br>Committee | Board<br>Inclusive<br>Development<br>Committee | Allowances** | Total Amount Paid |
|       |                             | (Rupees in '000)      |                          |   |   |  |  |              |                   |
| 1     | Mr. Zubyr Soomro *          | 900                   | -                        | -                                       | 150                                     | -  | 300  | 1,355        | 2,705             |
| 2     | Mr. Farid Malik             | 2,250                 | 750                      | 450                                     | 750                                     | 600  | 300  | 1,158        | 6,258             |
| 3     | Mr. Tawfiq Asghar Hussain * | 900                   | 450                      | 600                                     | -                                       | -  | -  | -            | 1,950             |
| 4     | Mr. Imam Bukhsh Baloch *    | 900                   | 450                      | 450                                     | -                                       | -  | -  | 47           | 1,847             |
| 5     | Ms. Sadaffe Abid *          | 900                   | -                        | -                                       | -                                       | 150  | 450  | 292          | 1,792             |
| 6     | Mr. Asif Jooma              | 2,250                 | 1,200                    | 450                                     | 750                                     | -  | 600  | -            | 5,250             |
| 7     | Mr. Ahsan Ali Chughtai      | 2,250                 | 750                      | 900                                     | 600                                     | 450  | 450  | 570          | 5,970             |
|       | Total Amount Paid           | 10,350                | 3,600                    | 2,850                                   | 2,250                                   | 1,200  | 2,100  | 3,422        | 25,772            |

\* Retired on April 16, 2022

\*\* Allowances include accommodation and travel expenses.

\*\*\* Amount includes NBP - NY Governance Council (Sub-Committee of BRCC).

#### 42.3 Remuneration paid to Shariah Board Members

|                                   |          | 2023               |                           |        |            | 2022               |                           |        |  |
|-----------------------------------|----------|--------------------|---------------------------|--------|------------|--------------------|---------------------------|--------|--|
| Items                             | Chairman | Resident<br>Member | Non-Resident<br>Member(s) | Total  | Chairman   | Resident<br>Member | Non-Resident<br>Member(s) | Total  |  |
|                                   |          |                    |                           | (Rupee | s in '000) |                    |                           |        |  |
| Retainer Fee & Fixed Remuneration | 4,050    | 5,753              | 7,320                     | 17,123 | 4,050      | 4,998              | 7,320                     | 16,368 |  |
| Total Amount Paid                 | 4,050    | 5,753              | 7,320                     | 17,123 | 4,050      | 4,998              | 7,320                     | 16,368 |  |
| Total Number of Persons           | 1        | 1                  | 3                         | 5      | 1          | 1                  | 3                         | 5      |  |

The above information does not include particulars of subsidiaries.

#### 43. FAIR VALUE MEASUREMENTS

The fair value of quoted securities other than those classified as held to maturity, is based on quoted market price. Quoted instruments classified as held to maturity are carried at cost. The fair value of unquoted equity securities, other than investments in associates and subsidiaries, is determined on the basis of the break-up value of these investments as per their latest available audited financial statements.

The fair value of unquoted debt securities, fixed-term loans, other assets, other liabilities, fixed-term deposits and borrowings cannot be calculated with sufficient reliability due to the absence of a current and active market for these assets and liabilities and reliable data regarding market rates for similar instruments.

For the year ended December 31, 2023

#### 43.1 Fair value of financial assets

The Group measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the assets or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: Fair value measurements using input for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

The table below analyses financial instruments measured at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

|   |   |                 | 2023  |         |   |
|---|---|-----------------|---|---------|---|
| On balance sheet financial instruments  | Carrying Value  | Level 1         | Level 2   | Level 3 | Total   |
| Financial assets - measured at fair value   |   | (               | Rupees in '000)   |         |   |
| Investments   |   |                 |   |         |   |
|   |   |                 |   |         |   |
| Federal Government Securities<br>Market Treasury Bills<br>Pakistan Investment Bonds<br>Ijarah Sukuks<br>Foreign currency debt securities  | 980,162,978<br>2,915,714,573<br>35,128,974<br>30,733,308        | -               | 980,162,978<br>2,915,714,573<br>35,128,974<br>30,733,308        | -       | 980,162,978<br>2,915,714,573<br>35,128,974<br>30,733,308        |
| Ordinary Shares<br>Listed Companies   | 62,430,593  | 62,430,593      | -   | -       | 62,430,593  |
| Preference Shares<br>Listed   | 1,043,797   | 1,043,797       | -   | -       | 1,043,797   |
| Non-Government Debt Securities<br>Term Finance Certificates /<br>Musharaka / Bonds / Debentures and<br>Sukuk Bonds  | 47,649,851  | 13,790,776      | 33,859,075  | -       | 47,649,851  |
| Investments in mutual funds   | 4,885,134   | -               | 4,885,134   | -       | 4,885,134   |
| Foreign Securities<br>Foreign Government debt securities<br>Equity securities - Listed  | 6,090,437<br>42,634,845   | -<br>42,634,845 | 6,090,437<br>-  | -       | 6,090,437<br>42,634,845   |
| Financial assets - disclosed but not measured<br>at fair value  | 4,126,474,490   | 119,900,011     | 4,006,574,479   | -       | 4,126,474,490   |
| Investments<br>Federal Government Securities<br>Market Treasury Bills<br>Pakistan Investment Bonds<br>Ijarah Sukuks<br>Foreign currency debt securities<br>Foreign Securities<br>Foreign Government debt securities | 161,108<br>213,116,482<br>14,087,500<br>4,288,988<br>41,295,981 |                 | 161,108<br>193,881,462<br>12,419,631<br>4,243,611<br>41,295,981 |         | 161,108<br>193,881,462<br>12,419,631<br>4,243,611<br>41,295,981 |
| Non-Government Debt Securities  | 1,083   |                 | 1,083   | -       | 1,083   |
|   | 272,951,142   | -               | 252,002,875   | -       | 252,002,875   |
|   | 4,399,425,632   | 119,900,011     | 4,258,577,354   | -       | 4,378,477,365   |
| Off-balance sheet financial instruments - measured<br>at fair value   |   |                 |   |         |   |
| Foreign exchange contracts purchase and sale  | 655,935,358   | -               | (6,676,880)   | -       | (6,676,880)   |
| Forward government securities transactions  | 27,318,929  |                 | 3,357   | -       | 3,357   |

| Carrying Value         Level 1         Level 2         Level 3         Total           On balance sheet financial instruments  |   |                |            | 2022            |         |               |  |
|--|---|----------------|------------|-----------------|---------|---------------|--|
| On balance sheet financial instruments         Financial assets - measured at fair value           Investments         Federal Government Securities         848,869,986         20,05,678,970         2,007,678,970         2,007,678,970         2,007,678,970         2,007,678,970         2,077,679         1,370,477         1,370,477         1,370,477         1,370,477         1,370,477         1,370,477         1,370,477         1,370,477         1,370,477         1,370,477         1,370,477         1,370,477         1,370,477         1,370,477         1,370,477         1,370,477         1,370,477         1,370,477             |   | Carrying Value | Level 1    | Level 2         | Level 3 | Total         |  |
| Investments         Federal Government Securities         848,869,966         848,869,966         848,869,966         848,869,966         848,869,966         848,869,966         848,869,966         848,869,966         848,869,966         848,869,966         848,869,966         848,869,966         848,869,966         848,869,966         848,869,966         960         960         920,578,970         92,005,678,970         92,005,678,970         92,005,678,970         92,005,678,970         92,005,678,970         92,005,678,970         92,005,678,970         92,005,678,970         92,005,678,970         92,005,678,970         92,005,678,970         92,0178,649         92,0178,649         92,0178,649         92,0178,649         92,0178,649         92,0178,649         92,0178,649         92,0178,649         92,0178,649         92,0178,649         92,0178,649         92,0178,649         92,0178,649         92,0178,649         92,0178,649         92,0178,649         92,0178,649         92,0178,649         93,047,077         94,04,021         94,04,021         94,04,021         94,04,021         94,043         94,043,053         94,072,04,154         15,167,771         32,036,033         94,72,04,154         15,167,771         32,036,633         94,72,04,154         15,167,771         32,036,633         94,224,154         3,045,57,66         3,655,766         3,655,766         3,655,766                       | On balance sheet financial instruments                        |                | ·(F        | Rupees in '000) |         |               |  |
| Federal Government Securities           Market Treasury Bills         848,869,986         -         848,869,986         -         848,869,986         -         848,869,986         -         848,869,986         -         848,869,986         -         848,869,986         -         2,005,678,970         -         3,66,71,325         -         -         3,671,325         -         -         3,66,71,325         -         1,370,477         -         1,370,477         -         1,370,477         -         1,370,477         -         1,370,477         -         1,370,477         -         3,65,766         -         3,65,766  | Financial assets - measured at fair value                     |                |            |                 |         |               |  |
| Federal Government Securities           Market Treasury Bills         848,869,986         -         848,869,986         -         848,869,986         -         848,869,986         -         848,869,986         -         848,869,986         -         848,869,986         -         2,005,678,970         -         3,66,71,325         -         -         3,671,325         -         -         3,66,71,325         -         1,370,477         -         1,370,477         -         1,370,477         -         1,370,477         -         1,370,477         -         1,370,477         -         3,65,766         -         3,65,766  | Investments   |                |            |                 |         |               |  |
| Pakistan Investment Bonds       2,005,678,970       -       2,005,678,970       -       2,005,678,970         Ijarah Sukuks       20,178,649       -       20,178,649       -       20,178,649         Foreign currency debt securities       14,422,839       -       14,422,839       -       14,422,839         Ordinary Shares       Listed Companies       36,671,325       -       -       36,671,325         Preference shares       1,370,477       1,370,477       -       -       1,370,477         Non-Government Debt Securities       -       -       -       1,370,477         Nusharaka / Bonds / Debentures and       -       3,733,376       -       3,733,376         Sukuk Bonds       47,204,154       15,167,771       32,036,383       -       47,204,154         Investments in mutual funds       3,733,376       -       3,655,766       -       3,655,766       -       3,655,766       -       3,016,629,787         Financial assets - disclosed but not measured at fair value       3,016,629,787       -<   |   |                |            |                 |         |               |  |
| Ijarah Sukuka       20,178,649       -       20,178,649       -       20,178,649         Foreign currency debt securities       14,422,839       -       14,422,839       -       14,422,839         Ordinary Shares       Listed Companies       36,671,325       36,671,325       -       -       36,671,325         Preference shares       1,370,477       1,370,477       -       -       1,370,477         Non-Government Debt Securities       1,370,477       1,370,477       -       -       1,370,477         Non-Government Securities       3,733,376       -       3,733,376       -       3,733,376         Foreign Securities       3,655,766       -       3,655,766       -       3,655,766       -       3,655,766       -       3,655,766       -       3,655,766       -       3,655,766       -       3,655,766       -       3,655,766       -       3,655,766       -       3,655,766       -       3,655,766       -       3,655,766       -       3,655,766       -       3,655,766       -       3,655,766       -       3,655,766       -       3,655,766       -       3,655,766       -       3,65,766       -       3,65,766       -       3,65,766       -       3,65,766 <td< td=""><td>Market Treasury Bills</td><td>848,869,986</td><td>-</td><td>848,869,986</td><td>-</td><td>848,869,986</td></td<>   | Market Treasury Bills   | 848,869,986    | -          | 848,869,986     | -       | 848,869,986   |  |
| Foreign currency debt securities       14,422,839       -       14,422,839       -       14,422,839         Ordinary Shares       Listed Companies       36,671,325       36,671,325       -       -       36,671,325         Preference shares       1,370,477       1,370,477       -       -       1,370,477         Non-Government Debt Securities       13,70,477       1,370,477       -       -       1,370,477         Non-Government Debt Securities       3,733,376       -       3,733,376       -       3,733,376       -       3,733,376         Investments in mutual funds       3,733,376       -       3,655,766       -       3,655,766       -       3,655,766       -       3,655,766       -       3,016,629,787         Foreign Securities       1,310,629,787       88,053,818       2,928,575,969       -       3,016,629,787         Financial assets - disclosed but not measured at fair value       11,422,833,000       12,383,300       12,383,300       12,383,300         Investments       29,279,989       -       29,279,989       1,665,59       1,665,59         Foreign Securities       13,130,709       -       12,383,300       12,383,300       12,383,300         Foreign Securities       2,992,49,88       1,665,5  | Pakistan Investment Bonds                                     | 2,005,678,970  | -          | 2,005,678,970   | -       | 2,005,678,970 |  |
| Ordinary Shares<br>Listed Companies         36,671,325         36,671,325         -         -         36,671,325           Preference shares<br>Listed         1,370,477         1,370,477         -         -         1,370,477           Non-Government Debt Securities<br>Term Finance Certificates /<br>Musharaka / Bonds / Debentures and<br>Sukuk Bonds         47,204,154         15,167,771         32,036,383         -         47,204,154           Investments in mutual funds         3,733,376         -         3,733,376         -         3,733,376           Foreign Government Securities<br>Equity securities - Listed         3,655,766         -         3,655,766         -         3,657,766           Foreign Government Securities<br>Federal Government Securities         3,016,629,787         88,053,818         2,928,575,969         -         3,016,629,787           Market Treasury Bills         29,519,190         -         29,279,989         29,279,989         29,279,989           Pakistan Investment Securities         3,016,629,787         355,279,617         355,279,617         355,279,617         355,279,617           Foreign Securities         2,992,408         -         1,665,559         -         1,665,559           Foreign Government Securities         36,096,507         -         -         -         -           N   | ljarah Sukuks   | 20,178,649     | -          | 20,178,649      | -       | 20,178,649    |  |
| Listed Companies         36,671,325         36,671,325         -         -         36,671,325           Preference shares<br>Listed         1,370,477         1,370,477         1,370,477         -         -         1,370,477           Non-Government Debt Securities<br>Term Finance Certificates /<br>Musharaka / Bonds / Debentures and<br>Sukuk Bonds         47,204,154         15,167,771         32,036,383         -         47,204,154           Investments in mutual funds         3,733,376         -         3,733,376         -         3,733,376           Foreign Securities<br>Equity securities - Listed         3,655,766         -         3,655,766         -         3,655,766           Foreign Government Securities<br>Federal Government Securities         3,016,629,787         88,053,818         2,928,575,969         -         3,016,629,787           Financial assets - disclosed but not measured<br>at fair value         29,219,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         1,665,559         -         1,665,559  | Foreign currency debt securities                              | 14,422,839     | -          | 14,422,839      | -       | 14,422,839    |  |
| Preference shares<br>Listed         1,370,477         1,370,477         -         -         1,370,477           Non-Government Debt Securities<br>Term Finance Certificates /<br>Musharaka / Bonds         Musharaka / Bonds         47,204,154         15,167,771         32,036,383         -         47,204,154           Investments in mutual funds         3,733,376         -         3,733,376         -         3,733,376           Foreign Securities<br>Foreign Government Securities<br>Equity securities - Listed         3,655,766         -         3,655,766         -         3,655,766           Equity securities - Listed         3,016,629,787         88,053,818         2,928,575,969         -         3,016,629,787           Financial assets - disclosed but not measured<br>at fair value         -         -         -         -         -         -         -         -         3,016,629,787           Fleateral Government Securities<br>Pederal Government Securities         29,519,190         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         <  | Ordinary Shares   |                |            |                 |         |               |  |
| Listed         1,370,477         1,370,477         -         1,370,477           Non-Government Debt Securities<br>Term Finance Certificates /<br>Musharaka / Bonds / Debentures and<br>Sukuk Bonds         47,204,154         15,167,771         32,036,383         -         47,204,154           Investments in mutual funds         3,733,376         -         3,733,376         -         3,733,376           Foreign Securities<br>Foreign Government Securities         3,655,766         -         3,655,766         -         3,655,766           Equity securities - Listed         34,844,245         -         34,844,245         -         34,844,245           Investments         -         54,844,245         -         3,016,629,787         88,053,818         2,928,575,969         -         3,016,629,787           Financial assets - disclosed but not measured at fair value         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989 <td< td=""><td>Listed Companies</td><td>36,671,325</td><td>36,671,325</td><td>-</td><td>-</td><td>36,671,325</td></td<> | Listed Companies  | 36,671,325     | 36,671,325 | -               | -       | 36,671,325    |  |
| Non-Government Debt Securities         Annum         Annum         Annum           Term Finance Certificates /<br>Musharaka / Bonds / Debentures and<br>Sukuk Bonds         47,204,154         15,167,771         32,036,383         -         47,204,154           Investments in mutual funds         3,733,376         -         3,733,376         -         3,733,376           Foreign Securities         3,655,766         -         3,655,766         -         3,655,766           Equity securities - Listed         34,844,245         34,844,245         -         34,844,245           3,016,629,787         88,053,818         2,928,575,969         -         3,016,629,787           Financial assets - disclosed but not measured at fair value         -         29,279,989         -         29,279,989           Investments         Federal Government Securities         375,285,244         -         355,279,617         355,279,617           Igarah Sukuks         13,130,709         -         12,383,300         -         12,383,300           Foreign Government Beourities         -         -         -         -           Foreign Government Securities         36,096,507         -         -         -           Foreign Government Debt Securities         36,096,507         -         -  | Preference shares   |                |            |                 |         |               |  |
| Term Finance Certificates /         Musharaka / Bonds / Debentures and         Sukuk Bonds       47,204,154       15,167,771       32,036,383       -       47,204,154         Investments in mutual funds       3,733,376       -       3,733,376       -       3,733,376         Foreign Securities       3,655,766       -       3,655,766       -       3,655,766         Equity securities - Listed       3,016,629,787       88,053,818       2,928,575,969       -       3,016,629,787         Financial assets - disclosed but not measured at fair value       Investment       Securities       -       3,016,629,787         Investments       Federal Government Securities       88,053,818       2,928,575,969       -       3,016,629,787         Investments       Federal Government Securities       29,519,190       -       29,279,989       -       29,279,989         Pakistan Investment Bonds       375,285,244       -       355,279,617       -       355,279,617         Ijarah Sukuks       13,130,709       -       12,383,300       -       12,383,300         Foreign Government Securities       2,992,408       1,665,559       -       -       -         Non-Government Securities       36,096,507       -       -       - <td>Listed</td> <td>1,370,477</td> <td>1,370,477</td> <td>-</td> <td>-</td> <td>1,370,477</td>   | Listed  | 1,370,477      | 1,370,477  | -               | -       | 1,370,477     |  |
| Musharaka / Bonds / Debentures and       47,204,154       15,167,771       32,036,383       -       47,204,154         Investments in mutual funds       3,733,376       -       3,733,376       -       3,733,376         Foreign Securities       3,655,766       -       3,655,766       -       3,655,766         Equity securities - Listed       34,844,245       34,844,245       -       34,844,245         3,016,629,787       88,053,818       2,928,575,969       -       3,016,629,787         Financial assets - disclosed but not measured at fair value       -       29,279,989       -       29,279,989         Prederal Government Securities       375,285,244       -       355,279,617       -       355,279,617         Market Treasury Bills       29,92,408       -       1,665,559       -       1,665,559         Foreign Securities       2,992,408       -       1,665,559       -       1,665,559         Foreign Securities       -       -       -       -       -       -         Foreign Government Securities       36,096,507       -       37,327,167       37,327,167       37,327,167         Non-Government Debt Securities       36,096,507       -       -       -       -       -  |   |                |            |                 |         |               |  |
| Sukuk Bonds         47,204,154         15,167,771         32,036,383         -         47,204,154           Investments in mutual funds         3,733,376         -         3,733,376         -         3,733,376           Foreign Securities<br>Foreign Government Securities - Listed         3,655,766         -         3,655,766         -         3,655,766           Equity securities - Listed         3,016,629,787         88,053,818         2,928,575,969         -         3,016,629,787           Financial assets - disclosed but not measured<br>at fair value         -         29,219,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         29,279,989         -         12,383,300         -         12,383,300         -         12,383,300         -         12,383,300         -         12,383,300         -         12,383,300         -         12,383,300   |   |                |            |                 |         |               |  |
| Investments in mutual funds         3,733,376         -         3,733,376         -         3,733,376           Foreign Securities         3,655,766         3,655,766         3,655,766         3,655,766         3,655,766         3,655,766           Equity securities - Listed         3,652,766         3,655,766         -         3,655,766         -         3,655,766           Equity securities - Listed         3,016,629,787         88,053,818         2,928,575,969         -         3,016,629,787           Financial assets - disclosed but not measured at fair value         29,519,190         -         29,279,989         -         12,383,300         -         12,383,300         -         12,383   |   |                |            |                 |         |               |  |
| Foreign Securities         3,655,766         -         3,655,776         3,016,629,787         No         No         Securities         2,9,279,989         -         2,9,279,989         -         2,9,279,989         -         2,9,279,989         -         2,9,279,989         -         2,9,279,989         -         2,9,279,989         -         2,9,279,989         -         2,9,279,989         -         2,9,279,989         2,9,279,989  | Sukuk Bonds   | 47,204,154     | 15,167,771 | 32,036,383      | -       | 47,204,154    |  |
| Foreign Government Securities         3,655,766         -         3,655,759         -         3,016,629,787         3,016,629,787         3,016,629,787         3,016,629,787         3,016,629,787         3,016,629,787         3,016,629,787         3,016,629,787         3,016,629,787         3,016,629,787         3,016,629,787         3,016,629,787         3,016,629,787         3,016,629,787         1,012,333,000         1,2,383,300         1,2,383,300         1,2,383,300         1,2,383,300         1,2,383,300 <td>Investments in mutual funds</td> <td>3,733,376</td> <td>-</td> <td>3,733,376</td> <td>-</td> <td>3,733,376</td>          | Investments in mutual funds                                   | 3,733,376      | -          | 3,733,376       | -       | 3,733,376     |  |
| Equity securities - Listed       34,844,245       -       -       34,844,245         3,016,629,787       88,053,818       2,928,575,969       -       3,016,629,787         Financial assets - disclosed but not measured at fair value       -       29,279,989       -       29,279,989         Investments       -       29,519,190       -       29,279,989       -       29,279,989         Pakistan Investment Bonds       375,285,244       -       355,279,617       355,279,617         Ijarah Sukuks       13,130,709       -       12,383,300       -       12,383,300         Foreign currency debt securities       36,096,507       -       -       -       -         Foreign Government Debt Securities       -       -       -       -       -       -         Foreign Government Debt Securities       -  | Foreign Securities  |                |            |                 |         |               |  |
| 3,016,629,787       88,053,818       2,928,575,969       -       3,016,629,787         Financial assets - disclosed but not measured at fair value         Investments         Federal Government Securities         Market Treasury Bills       29,519,190       -       29,279,989       -       29,279,989         Pakistan Investment Bonds       375,285,244       -       355,279,617       -       355,279,617         Ijarah Sukuks       13,130,709       -       12,383,300       -       12,383,300         Foreign currency debt securities       2,992,408       -       1,665,559       -       1,665,559         Foreign Government Securities         Proreign Government Securities       36,096,507       -       37,327,167       -       37,327,167         Non-Government Debt Securities       36,1096,507       -       3,364,512,472       -       3,452,566,290         Off-balance sheet financial instruments - measured at fair value       -       -       (125,371)       -       (125,371)  | •   | , ,            | -          | 3,655,766       | -       | 3,655,766     |  |
| Financial assets - disclosed but not measured at fair value         Investments         Federal Government Securities         Market Treasury Bills       29,519,190       -       29,279,989       -       29,279,989         Pakistan Investment Bonds       375,285,244       -       355,279,617       -       355,279,617         Ijarah Sukuks       13,130,709       -       12,383,300       -       12,383,300         Foreign currency debt securities       2,992,408       -       1,665,559       -       -         Foreign Securities       -       -       -       -       -         Foreign Government Securities       36,096,507       -       37,327,167       -       37,327,167         Non-Government Debt Securities       36,096,507       -       -       -       -       -         457,024,929       -       435,936,503       -       435,936,503       -       435,936,503         3,473,654,716       88,053,818       3,364,512,472       -       3,452,566,290       -         Off-balance sheet financial instruments - measured at fair value       -       (125,371)       -       (125,371)   | Equity securities - Listed                                    |                |            | - 2 928 575 969 | -       |               |  |
| Investments         Federal Government Securities         Market Treasury Bills       29,519,190       -       29,279,989       -       29,279,989         Pakistan Investment Bonds       375,285,244       -       355,279,617       -       355,279,617         Ijarah Sukuks       13,130,709       -       12,383,300       -       12,383,300         Foreign currency debt securities       2,992,408       -       1,665,559       -       1,665,559         Foreign Securities       -       -       -       -       -       -         Foreign Government Securities       36,096,507       -       37,327,167       -       37,327,167         Non-Government Debt Securities       36,096,507       -       37,327,167       -       871         457,024,929       -       435,936,503       -       435,936,503       -       435,936,503         3,473,654,716       88,053,818       3,364,512,472       -       3,452,566,290       -   |   | 0,010,020,707  | 00,000,010 | 2,020,070,000   |         | 0,010,020,707 |  |
| Federal Government Securities         Market Treasury Bills       29,519,190       -       29,279,989       -       29,279,989         Pakistan Investment Bonds       375,285,244       -       355,279,617       -       355,279,617         Ijarah Sukuks       13,130,709       -       12,383,300       -       12,383,300         Foreign currency debt securities       2,992,408       -       1,665,559       -       1,665,559         Foreign Government Securities       36,096,507       -       37,327,167       -       -         Foreign Government Debt Securities       36,096,507       -       37,327,167       -       871         Mon-Government Debt Securities       3457,024,929       -       435,936,503       -       435,936,503         Mon-Government Debt Securities       3,473,654,716       88,053,818       3,364,512,472       -       3,452,566,290         Off-balance sheet financial instruments - measured at fair value       - <td>at fair value</td> <td></td> <td></td> <td></td> <td></td> <td></td>  | at fair value   |                |            |                 |         |               |  |
| Market Treasury Bills       29,519,190       -       29,279,989       -       29,279,989         Pakistan Investment Bonds       375,285,244       -       355,279,617       -       355,279,617         Ijarah Sukuks       13,130,709       -       12,383,300       -       12,383,300         Foreign currency debt securities       2,992,408       -       1,665,559       -       1,665,559         Foreign Securities       -       -       -       -       -       -       -         Foreign Government Securities       36,096,507       -       37,327,167       -       37,327,167         Non-Government Debt Securities       871       -       871       -       871         457,024,929       -       435,936,503       -       3,452,566,290         Off-balance sheet financial instruments - measured at fair value       -       -       -       3,452,566,290         Foreign exchange contracts purchase and sale       570,881,591       -       (125,371)       -       (125,371)  |   |                |            |                 |         |               |  |
| Pakistan Investment Bonds       375,285,244       -       355,279,617       -       355,279,617         Ijarah Sukuks       13,130,709       -       12,383,300       -       12,383,300         Foreign currency debt securities       2,992,408       -       1,665,559       -       1,665,559         Foreign Securities       -       -       -       -       -       -       -         Foreign Government Securities       36,096,507       -       37,327,167       -       37,327,167         Non-Government Debt Securities       36,096,507       -       37,327,167       -       871         457,024,929       -       435,936,503       -       435,936,503       -       3,452,566,290         Off-balance sheet financial instruments - measured at fair value       -       -       -       -       3,452,566,290         Foreign exchange contracts purchase and sale       570,881,591       -       (125,371)       -       (125,371)   |   | 29 519 190     | -          | 29 279 989      | -       | 29 279 989    |  |
| Ijarah Sukuks       13,130,709       -       12,383,300       -       12,383,300         Foreign currency debt securities       2,992,408       -       1,665,559       -       1,665,559         Foreign Securities       -       -       -       -       -       -       -         Foreign Government Securities       36,096,507       -       37,327,167       -       37,327,167         Non-Government Debt Securities       871       -       871       -       871         457,024,929       -       435,936,503       -       435,936,503         3,473,654,716       88,053,818       3,364,512,472       -       3,452,566,290         Off-balance sheet financial instruments - measured at fair value       -       (125,371)       -       (125,371)   |   |                | -          |                 | -       |               |  |
| Foreign currency debt securities       2,992,408       -       1,665,559       -       1,665,559         Foreign Securities       - <th -<="" <="" td=""><td></td><td></td><td>-</td><td></td><td>-</td><td></td></th>   | <td></td> <td></td> <td>-</td> <td></td> <td>-</td> <td></td> |                |            | -               |         | -             |  |
| Foreign Government Securities         36,096,507         -         37,327,167         -         37,327,167           Non-Government Debt Securities         871         -         871         -         871         -         871           457,024,929         -         435,936,503         -         435,936,503         -         435,936,503         -         435,936,503         -         3,452,566,290           Off-balance sheet financial instruments - measured at fair value         S70,881,591         -         (125,371)         -         (125,371)   | ,   |                | -          |                 | -       |               |  |
| Foreign Government Securities         36,096,507         -         37,327,167         -         37,327,167           Non-Government Debt Securities         871         -         871         -         871         -         871           457,024,929         -         435,936,503         -         435,936,503         -         435,936,503         -         435,936,503         -         3,452,566,290           Off-balance sheet financial instruments - measured at fair value         S70,881,591         -         (125,371)         -         (125,371)   | Foreign Securities  | -              | -          | -               | -       | -             |  |
| 457,024,929       -       435,936,503       -       435,936,503         3,473,654,716       88,053,818       3,364,512,472       -       3,452,566,290         Off-balance sheet financial instruments - measured at fair value         Foreign exchange contracts purchase and sale         570,881,591       -       (125,371)       -       (125,371)   | -   | 36,096,507     | -          | 37,327,167      | -       | 37,327,167    |  |
| 3,473,654,716         88,053,818         3,364,512,472         -         3,452,566,290           Off-balance sheet financial instruments - measured at fair value         -  | Non-Government Debt Securities                                | 871            | -          | 871             | -       | 871           |  |
| Off-balance sheet financial instruments - measured at fair value         Foreign exchange contracts purchase and sale       570,881,591       - (125,371)       - (125,371)  |   | 457,024,929    | -          | 435,936,503     | -       | 435,936,503   |  |
| at fair value         Foreign exchange contracts purchase and sale       570,881,591       -       (125,371)       -       (125,371)   |   | 3,473,654,716  | 88,053,818 | 3,364,512,472   | -       | 3,452,566,290 |  |
|  |   |                |            |                 |         |               |  |
| Forward government securities transactions54,568,834 (14,626) (14,626)   | Foreign exchange contracts purchase and sale                  | 570,881,591    | -          | (125,371)       | -       | (125,371)     |  |
|  | Forward government securities transactions                    | 54,568,834     |            | (14,626)        |         | (14,626)      |  |

For the year ended December 31, 2023

| Item   | Valuation approach and input used  |  |  |  |  |
|--|--|--|--|--|--|
| Federal Government securities  | The fair value of Federal Government securities is determined using the prices / rates available on Mutual Funds Association of Pakistan (MUFAP) / Reuter page.  |  |  |  |  |
| Non-Government debt securities   | The fair value of non-government debt securities is determined using the prices / rates from MUFAP / Pakistan Stock Exchange.  |  |  |  |  |
| Mutual Fund units  | The fair values of investments in mutual fund units are determined based on their net asset values as published on MUFAP.  |  |  |  |  |
| Ordinary Shares  | The fair value of Ordinary shares is determined using th prices from Pakistan Stock Exchange.  |  |  |  |  |
| Foreign Securities   | The fair value of foreign securities is determined using the prices from Reuter page.  |  |  |  |  |
| Forward foreign exchange contracts and<br>Forward Government securities transactions | The fair values of forward foreign exchange contracts and forward Government securities transactions are determined using forward pricing calculations.  |  |  |  |  |
| Fixed assets and non-banking assets acquired in satisfaction of claims               | Land, buildings and non-banking assets acquired in<br>satisfaction of claims are revalued on a periodic basis<br>using professional valuers. The valuation is based on<br>their assessment of the market value of the assets. The<br>effect of changes in the unobservable inputs used in the<br>valuations cannot be determined with certainty.<br>Accordingly, a qualitative disclosure of sensitivity has not<br>been presented in these consolidated financial |  |  |  |  |

### 43.2 Fair value of non-financial assets

Information about the fair value hierarchy of Group's non-financial assets as at the end of the reporting period are as follows:

statements.

|                |   | 2023   |  |  |
|----------------|---|--|--|--|
| Carrying Value | Level 1   | Level 2  | Level 3  | Total  |
|                | (Rup  | bees in '000)-   |  |  |
| 51,992,069     | -   | -  | 51,992,069   | 51,992,069   |
| 3,973,126      | -   | -  | 3,973,126  | 3,973,126  |
| 55,965,195     | -   | -  | 55,965,195   | 55,965,195   |
|                |   | 2022   |  |  |
| Carrying Value | Level 1   | Level 2  | Level 3  | Total  |
|                | (Rup  | bees in '000)-   |  |  |
| 52,425,375     | -   | -  | 52,425,375   | 52,425,375   |
| 3,699,943      | -   | -  | 3,699,943  | 3,699,943  |
| 56,125,318     | -   | -  | 56,125,318   | 56,125,318   |
|                | <b>51,992,069</b><br><b>3,973,126</b><br><b>55,965,195</b><br>Carrying Value<br>52,425,375<br>3,699,943 | 51,992,069         -           3,973,126         -           55,965,195         -           Carrying Value         Level 1 | (Rupees in '000)-<br>51,992,069<br>3,973,126<br>55,965,195<br>2022<br>Carrying Value Level 1 Level 2<br> | Carrying Value         Level 1         Level 2         Level 3 |

**43.3** Certain categories of fixed assets (land and buildings) and non-banking assets acquired in satisfactions of claims are carried at revalued amounts (level 3 measurement) determined by professional valuers based on their assessment of the market values.

# 44.1 Segment Details with respect to Business Activities

2023

|   | Retail Banking<br>Group   | Inclusive<br>Development<br>Group | Corporate and<br>Investment<br>Banking Group | Treasury                    | International,<br>Financial<br>Institution and<br>Remittance Group | Aitemaad and<br>Islamic Banking<br>Group | Head Office /<br>Others   | Sub total                | Eliminations         | Total                        |
|---|---------------------------|-----------------------------------|--|-----------------------------|--|--|---------------------------|--------------------------|----------------------|------------------------------|
| Profit and loss account   |                           |                                   |  |                             | (Rupees in '000)   |  |                           |                          |                      |                              |
| Net mark-up / return / profit   | (288,653,905)             | 44,446,578                        | 30,024,021                                   | 372,043,914                 | 676,660  | 11,604,875                               | (787,871)                 | 169,354,272              |                      | 169,354,272                  |
| Inter segment revenue - net<br>Non mark-up / return / interest income | 426,952,717<br>16,879,805 | (44,570,637)<br>469.040           | (14,722,482)<br>5.475.249                    | (394,040,795)<br>14,827.098 | -<br>948,566   | (3,783,783)<br>379,522                   | 30,164,980<br>5.792.721   | -<br>44.772.001          |                      | -<br>44.772.001              |
| Total Income  | 155,178,617               | 344,981                           | 20,776,788                                   | (7,169,783)                 | 1,625,226  | 8,200,614                                | 35,169,830                | 214,126,273              |                      | 214,126,273                  |
| Segment direct expenses   | 36,682,759                | 3,763,540                         | 1,353,645                                    | 489,431                     | 10,080,124   | 3,497,535                                | 2,268,320                 | 58,135,354               |                      | 58,135,354                   |
| Inter segment expense allocation                                      |                           |                                   |  |                             |  |  | 37,309,817                | 37,309,817               |                      | 37,309,817                   |
| Total expenses<br>Provisions charge / (ravarsal)                      | 36,682,759<br>(302 545)   | 3,763,540<br>1 /21 120            | 1,353,645<br>13 610 854                      | 489,431                     | 10,080,124<br>(682 121)  | 3,497,535<br>1 173 602                   | 39,578,137<br>11 536 537) | 95,445,171<br>15 382 130 |                      | 95,445,171<br>15 382 130     |
| Profit / (loss) before tax  | 118,888,403               | (4,839,688)                       | 5,803,289                                    | (9,437,966)                 | (7,772,777)  | 3,529,477                                | (2,871,775)               | 103,298,963              |                      | 103,298,963                  |
| Statement of financial position<br>Cash and bank balances             | 24,530,869                | 2,327,011                         | 309,620                                      | 253,026,662                 | 45,582,613   | 10,291,381                               | 2,391,893                 | 338,460,049              |                      | 338,460,049                  |
| Investments   | •                         |                                   | 29,881,757                                   | 4,238,437,789               | 79,712,923   | 51,544,718                               | 14,597,118                | 4,414,174,305            |                      | 4,414,174,305                |
| Net inter segment lending   | 2,848,709,058             |                                   |  |                             |  |  | 305,771,087               | 3,154,480,145            | (3,154,480,145)      | -                            |
| Lendings to financial institutions                                    |                           |                                   |  | 192,430,437                 |  |  |                           | 192,430,437              |                      | 192,430,437                  |
| Advances - performing   | 236,148,640<br>4 154 022  | 263,088,116                       | 719,624,952<br>24 007 040                    |                             | 69,139,462<br>64 704 844   | 73,125,444<br>4 EEO 3EO                  | 49,658,269<br>400 772 605 | 1,410,784,883            |                      | 1,410,784,883                |
| Provision against Advances  | (8,543,697)               | (21,077,228)                      | (34,670,159)                                 |                             | (62,606,767)   | (1,550,875)                              | (105,383,925)             | (233,832,651)            |                      | (233,832,651)                |
| Advances - net  | 231,756,865               | 266,866,574                       | 709,952,733                                  |                             | 71,324,539   | 73,124,919                               | 45,047,039                | 1,398,072,669            |                      | 1,398,072,669                |
| Others  | 45,196,987                | 4,100,249                         | 37,794,142                                   | 117,135,121                 | 8,304,683  | 5,155,676                                | 108,049,708               | 325,736,565              |                      | 325,736,565                  |
| Total Assets  | 3,150,193,779             | 273,293,834                       | 777,938,252                                  | 4,801,030,009               | 204,924,758  | 140,116,694                              | 475,856,845               | 9,823,354,170            | (3,154,480,145)      | 6,668,874,025                |
| Borrowings  |                           | 5,171,334                         | 69,017,574                                   | 2,085,073,081               | 18,164,142   |  | 317,063                   | 2,177,743,194            |                      | 2,177,743,194                |
| Deposits & other accounts   | 2,948,491,330             |                                   | 510,139,226                                  |                             | 99,315,779   | 113,801,806                              | 1,361,773                 | 3,673,109,914            | •                    | 3,673,109,914                |
| Net inter segment borrowing   |                           | 249,921,195                       | 169,394,087                                  | 2,620,973,252               | 90,971,376   | 23,220,235                               |                           | 3,154,480,145            | (3,154,480,145)      | -                            |
| Uthers  | 201,702,449               | 18,201,305                        | 29,358,656<br>777 000 542                    | 51,337,805                  | 6,639,026  | 3,494,872                                | 109,872,765               | 420,606,878              | - 15 4 400 4 4EV     | 420,606,878<br>6 274 450 096 |
| Equity  | o, 100, 100, 10           |                                   | 28,709                                       | 43,645,871                  | (10,165,565)   | (400,219)                                | 364,305,244               | 397,414,040              | (0,104,400,140)<br>- | 0,211,403,900<br>397,414,039 |
| Total Equity & liabilities  | 3,150,193,779             | 273,293,834                       | 777,938,252                                  | 4,801,030,009               | 204,924,758  | 140,116,694                              | 475,856,845               | 9,823,354,170            | (3,154,480,145)      | 6,668,874,025                |
|   |                           | 00 950 770                        | 1 001 000 500                                | 010 202 202                 | 0E 400 470   |  | JJC 022 20                | 0 775 000 ECO            |                      | 0 77E 000 FC0                |
| contingencies & commitments   |                           | 90,330,773                        | 1,804,882,509                                | 121,000,842                 | 8/11/201.02  |  | 21,118,200                | 2, / 30,800,008          |                      | 2,735,800,208                |

# NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended December 31, 2023

For the year ended December 31, 2023

|   |                         |                                  |  |               | 2022   | 22                                       |                         |               |                 |               |
|---|-------------------------|----------------------------------|--|---------------|--|--|-------------------------|---------------|-----------------|---------------|
|   | Retail Banking<br>Group | Indusive<br>Development<br>Group | Corporate and<br>Investment<br>Banking Group | Treasury      | International,<br>Financial<br>Institution and<br>Remittance Group | Aitemaad and<br>Islamic Banking<br>Group | Head Office /<br>Others | Sub total     | Eliminations    | Total         |
| Drofit and loss account                                   |                         |                                  |  |               | (Rupees in '000)   | (000                                     |                         |               |                 |               |
| Net mark-up / return / profit                             | (162,183,572)           | 25,161,999                       | 36,956,951                                   | 205,604,613   | 4,645,932  | 7,046,951                                | (131,207)               | 117,101,667   |                 | 117,101,667   |
| Inter segment revenue - net                               | 242,679,059             | (25,749,912)                     | (32,666,816)                                 | (206,725,877) | •  | (1,932,090)                              | 24,395,636              | •             |                 | •             |
| Non mark-up / return / interest income                    | 16,238,007              | 491,382                          | 4,513,056                                    | 11,563,167    | 1,816,805  | 475,181                                  | 4,175,473               | 39,273,071    |                 | 39,273,070    |
| Total Income  | 96,733,494              | (96,531)                         | 8,803,191                                    | 10,441,903    | 6,462,737  | 5,590,042                                | 28,439,902              | 156,374,738   |                 | 156,374,737   |
| Segment direct expenses                                   | 34,945,405              | 3,410,975                        | 1,234,244                                    | 355,659       | 7,675,997  | 3,105,252                                | 1,895,026               | 52,622,558    |                 | 52,622,558    |
| Inter segment expense allocation                          |                         |                                  |  |               |  |  | 27,038,574              | 27,038,574    |                 | 27,038,574    |
| Total expenses  | 34,945,405              | 3,410,975                        | 1,234,244                                    | 355,659       | 7,675,997  | 3,105,252                                | 28,933,600              | 79,661,132    |                 | 79,661,132    |
| Provisions charge / (reversal)                            | 39,252                  | 1,823,824                        | 5,642,750                                    | 4,066,055     | 153,204  | 187,806                                  | 1,203,566               | 13,116,457    |                 | 13,116,455    |
| Profit / (loss) before tax                                | 61,748,837              | (5,331,330)                      | 1,926,197                                    | 6,020,189     | (1,366,464)  | 2,296,984                                | (1,697,264)             | 63,597,149    |                 | 63,597,150    |
| Statement of financial position<br>Cash and bank balances | 75,111,055              | 8,471,928                        | 272,335                                      | 116,207,653   | 41,420,355   | 6,110,320                                | 2,255,789               | 249,849,435   |                 | 249,849,435   |
| Investments   | I                       |                                  | 26,566,790                                   | 3,338,860,011 | 55,396,579   | 53,920,119                               | 8,192,348               | 3,482,935,847 |                 | 3,482,935,847 |
| Net inter segment lending                                 | 1,913,764,601           |                                  | •  | •             | •  |  | 161,978,230             | 2,075,742,831 | (2,075,742,831) | •             |
| Lendings to financial institutions                        |                         |                                  |  | 31,272,467    |  |  |                         | 31,272,467    |                 | 31,272,467    |
| Advances - performing                                     | 221,901,091             | 236,174,990                      | 608,412,187                                  |               | 68,916,285   | 46,381,315                               | 51,521,899              | 1,233,307,767 |                 | 1,233,307,767 |
| Advances - non-performing                                 | 4,107,960               | 21,853,219                       | 23,902,314                                   |               | 53,726,670   | 654,979                                  | 101,479,495             | 205,724,637   |                 | 205,724,637   |
| Provision against advances                                | (8,972,018)             | (19,791,641)                     | (23,100,384)                                 |               | (52,356,953)   | (655,299)                                | (103,486,991)           | (208,363,286) |                 | (208,363,286) |
| Advances - net  | 217,037,033             | 238,236,568                      | 609,214,117                                  |               | 70,286,002   | 46,380,995                               | 49,514,403              | 1,230,669,118 |                 | 1,230,669,118 |
| Others  | 31,988,215              | 3,619,414                        | 41,795,925                                   | 381,562       | 6,402,399  | 2,842,469                                | 170,009,042             | 257,039,026   |                 | 257,039,027   |
| Total Assets  | 2,237,900,904           | 250,327,910                      | 677,849,167                                  | 3,486,721,693 | 173,505,335  | 109,253,903                              | 391,949,812             | 7,327,508,724 | (2,075,742,831) | 5,251,765,894 |
| Borrowings  |                         | 6,032,537                        | 78,172,283                                   | 1,839,417,048 | 16,636,856   |  | 227,063                 | 1,940,485,787 |                 | 1,940,485,787 |
| Deposits & other accounts                                 | 2,088,472,344           |                                  | 406,454,898                                  |               | 75,916,594   | 93,591,714                               | 837,707                 | 2,665,273,257 |                 | 2,665,273,257 |
| Net inter segment borrowing                               |                         | 227,691,242                      | 157,769,526                                  | 1,581,730,692 | 96,687,516   | 11,863,855                               |                         | 2,075,742,831 | (2,075,742,831) |               |
| Others  | 149,428,560             | 16,604,131                       | 35,169,167                                   | 44,395,276    | 2,896,990  | 3,373,893                                | 83,838,601              | 335,706,618   | •               | 335,706,618   |
| Total liabilities   | 2,237,900,904           | 250,327,910                      | 677,565,874                                  | 3,465,543,016 | 192,137,956  | 108,829,462                              | 84,903,371              | 7,017,208,493 | (2,075,742,831) | 4,941,465,662 |
| Equity  |                         |                                  | 283,293                                      | 21,178,677    | (18,632,621)   | 424,441                                  | 307,046,441             | 310,300,231   | •               | 310,300,232   |
| Total Equity & liabilities                                | 2,237,900,904           | 250,327,910                      | 677,849,167                                  | 3,486,721,693 | 173,505,335  | 109,253,903                              | 391,949,812             | 7,327,508,724 | (2,075,742,831) | 5,251,765,894 |
|   |                         |                                  |  |               |  |  |                         |               |                 |               |
| Contingencies & Commitments                               |                         | 183,082,386                      | 1,907,266,393                                | 625,450,425   | 28,425,093   |  | 33,241,950              | 2,777,466,247 |                 | 2,777,466,247 |
|   |                         |                                  |  | >             |  |  | ****                    |               |                 |               |

|   |                              |   | 2023               | 5                           |                         |                           |
|---|------------------------------|---|--------------------|-----------------------------|-------------------------|---------------------------|
|   | Pakistan                     | Asia Pacific<br>(including<br>South Asia) | Europe             | United States<br>of America | Middle East             | Total                     |
| Profit and loss account                                     |                              |   | (Rupees in '000)-  |                             |                         |                           |
| Net mark-up / return/profit<br>Inter segment revenue - net  | 168,309,375<br>-             | (1,990,221)<br>-                          | 130,022<br>-       | 1,066,688<br>-              | 1,849,409<br>-          | 169,354,272               |
| Non mark-up / return / interest income<br>Total Income      | 43,797,918<br>212,107,293    | 256,393<br>(1,733,828)                    | 353,114<br>483,136 | 200,284<br>1,266,972        | 164,291<br>2,013,701    | 44,772,001<br>214,126,273 |
| Segment direct expenses<br>Inter segment expense allocation | 47,926,841<br>37,309,817     | 2,655,212<br>-                            | 1,409,334<br>-     | 4,394,781<br>-              | 1,749,187<br>-          | 58,135,354<br>37,309,817  |
| Total expenses<br>Provisions                                | 85,236,658<br>16,041,077     | 2,655,212<br>(155,051)                    | 1,409,334<br>539   | 4,394,781<br>-              | 1,749,187<br>(534,210)  | 95,445,171<br>15,382,139  |
| Profit / (loss) before tax                                  | 110,829,558                  | (4,233,988)                               | (926,737)          | (3,127,809)                 | 798,724                 | 103,298,963               |
| Statement of financial position                             |                              |   |                    |                             |                         |                           |
| Cash and bank balances                                      | 292,868,965                  | 24,745,433                                | 10,517,717         | 8,252,155                   | 2,075,780               | 338,460,049               |
| Investments   | 4,331,764,495                | 46,695,908                                | ,                  | 5,301,910                   | 30,411,991              | 4,414,174,305             |
| Net inter segment lendings                                  | 90,971,180                   |   |                    |                             |                         | 90,971,180                |
|   | 132,430,437                  |   | , <sup>(</sup>     | - ~                         |                         | 132,430,431               |
| Advances - performing<br>Advances - non-performing          | 1,341,043,420<br>156.074.810 | 43,244,339<br>53.255.763                  | 2.045.768          | - 32                        | 23,034,421<br>9.744.095 | 221.120.437               |
| Provision against advances                                  | (171,187,530)                | (52,900,243)                              | (2,045,768)        | (15,437)                    | (7,683,673)             | (233,832,651              |
| Advances - net  | 1,326,532,700                | 43,600,519                                | °,                 | (15,405)                    | 27,954,849              | 1,398,072,669             |
| Others  | 317,387,873                  | 4,758,849                                 | 130,708            | 1,726,463                   | 1,732,671               | 325,736,565               |
| Total Assets  | 6,551,955,650                | 119,800,709                               | 10,648,428         | 15,265,123                  | 62,175,291              | 6,759,845,205             |
| Borrowings  | 2,159,579,052                | 8,299,024                                 |                    |                             | 9,865,119               | 2,177,743,194             |
| Deposits & other accounts                                   | 3,573,794,135                | 46,442,386                                | 4,705,117          | 7,801,287                   | 40,366,989              | 3,673,109,914             |
| Net inter segment borrowing                                 | •                            | 64,906,375                                | 5,733,904          | 6,298,941                   | 14,031,960              | 90,971,180                |
| Others  | 413,887,822                  | 1,445,240                                 | 209,408            | 1,821,640                   | 3,120,382               | 419,764,310               |
| Total liabilities   | 6,147,261,010                | 121,093,026                               | 10,648,429         | 15,921,868                  | 67,384,450              | 6,361,588,598             |
| Equity  | 404,572,255                  | (1,292,319)                               |                    | (656,741)                   | (5,209,158)             | 397,414,039               |
| Total Equity & liabilities                                  | 6,551,955,650                | 119,800,709                               | 10,648,428         | 15,265,123                  | 62,175,291              | 6,759,845,205             |
| Contingencies & Commitments                                 | 2,710,698,390                | 12,116,117                                | 808,936            | 430,155                     | 11,746,970              | 2,735,800,568             |
|   |                              |   |                    |                             |                         |                           |

Financial Performance

For the year ended December 31, 2023

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Strategic Overview

**Financial Statements** 

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Segment details with respect to geographical locations

44.2

For the year ended December 31, 2023

|   |  |   | 2022  | 22  |   |  |
|---|--|---|---|---|---|--|
|   | Pakistan   | Asia Pacific<br>(including South<br>Asia)           | Europe  | United States<br>of America                         | Middle East   | Total  |
| Profit and loss account   |  |   |   |   |   |  |
| Net mark-up/return/profit<br>Inter segment revenue - net<br>Non mark-up / return / interest income<br>Total Income        | 112,263,338<br>-<br>37,455,935<br>149,719,273                      | 1,866,603<br>-<br>763,885<br>2,630,488              | 44,424<br>-<br>326,031                            | 508,358<br>-<br>830,659                             | 2,418,944<br>-<br>2,868,287<br>2,868,287            | 117,101,667<br>-<br>39,273,070<br>156,374,737                      |
| Segment direct expenses<br>Inter segment expense allocation<br>Total expenses<br>Provisions<br>Profit / (loss) before tax | 44,828,438<br>27,038,573<br>71,867,011<br>12,977,499<br>64,874,763 | 2,038,821<br>-<br>2,038,821<br>(143,602)<br>735,269 | 1,083,965<br>-<br>1,083,965<br>(306)<br>(757,628) | 3,420,453<br>-<br>3,420,453<br>2,564<br>(2,592,358) | 1,250,882<br>-<br>1,250,882<br>280,300<br>1,337,105 | 52,622,559<br>27,038,573<br>79,661,132<br>13,116,455<br>63,597,150 |
| Statement of financial position   |  |   |   |   |   |  |
|   |  |   |   |   |   |  |
| Cash and bank balances  | 208,424,475  | 16,781,559  | 12,524,181  | 9,444,994   | 2,674,226   | 249,849,435  |
| Investments   | 3,425,767,455  | 37,691,741  |   | 2,759,589   | 16,717,062  | 3,482,935,847  |
| Net inter segment lendings  | 96,707,768   |   |   |   |   | 96,707,768   |
| Lendings to financial institutions  | 31,272,467   |   |   |   | ı   | 31,272,467   |
| Advances - performing   | 1,194,733,223  | 5,207,650   | 420   | 561,473   | 32,805,001  | 1,233,307,767  |
| Advances - non-performing   | 121,333,135  | 74,961,917  | 1,584,372   | ı   | 7,845,213   | 205,724,637  |
| Provision against advances  | (155,930,253)  | (44,257,482)  | (1,584,372)                                       | (12,401)  | (6,578,778)   | (208,363,286)  |
| Advances - net  | 1,160,136,105  | 35,912,085  | 420   | 549,072   | 34,071,436  | 1,230,669,118  |
| Others  | 250,490,178  | 3,964,364   | 178,130   | 251,226   | 2,155,129   | 257,039,027  |
| Total Assets  | 5,172,798,448  | 94,349,749  | 12,702,731  | 13,004,881  | 55,617,853  | 5,348,473,662  |
| Borrowings  | 1,923,848,931  | 1,928,779   | ı   | ı   | 14,708,077  | 1,940,485,787  |
| Deposits & other accounts   | 2,589,356,663  | 35,927,275  | 7,941,305   | 5,574,521   | 26,473,493  | 2,665,273,257  |
| Net inter segment borrowing   |  | 59,264,940  | 4,503,017   | 8,442,184   | 24,497,627  | 96,707,768   |
| Others  | 332,799,850  | 974,569   | 258,409   | 667,328   | 1,006,462   | 335,706,618  |
| Total liabilities   | 4,846,005,444  | 98,095,563  | 12,702,731  | 14,684,033  | 66,685,659  | 5,038,173,430  |
| Equity  | 326,793,004  | (3,745,815)   |   | (1,679,152)   | (11,067,804)  | 310,300,232  |
| Total Equity & liabilities  | 5,172,798,448  | 94,349,749  | 12,702,731  | 13,004,881  | 55,617,853  | 5,348,473,662  |
|   |  |   |   |   |   |  |
| Contingencies & Commitments   | 2,749,041,154  | 9,797,537   | 1,803,538   | 6,737,008   | 10,087,010  | 2,777,466,247  |

For the year ended December 31, 2023

### 45. TRUST ACTIVITIES

### 45.1 Endowment Fund

Students Loan Scheme was launched by Government of Pakistan in collaboration with major commercial banks with a view to extend financial help by way of mark-up free loan to the meritorious students without sufficient resources for pursuing scientific technical and professional education within Pakistan.

The Scheme is being administered by a high powered committee headed by the Deputy Governor, State Bank of Pakistan and the Presidents of NBP, HBL, UBL, MCB, ABL and the Deputy Secretary, Ministry of Finance as member and Senior Director of IH&SME Finance Department (Infrastructure, Housing & SME Finance Department) as a secretary of the Committee. The State Bank of Pakistan has assigned National Bank of Pakistan to operate the scheme.

The Committee in its meeting held on August 7, 2001 approved creation of Endowment Fund initially at an amount of Rs. 500 million, Rs. 396 million were transferred from the old Qarz-e-Hasna (Defunct) Fund, Rs. 50 million contributed by the Government of Pakistan and Rs. 54 million were contributed by participating banks (HBL, NBP and UBL 25% each, MCB 17.5% and ABL 7.5%).

The amount of the Endowment Funds in investments stands at Rs. 936.8 million as at December 31, 2023 (2022: Rs. 875.2 million).

**45.2** The Bank undertakes Trustee and other fiduciary activities that result in the holding or placing of assets on behalf of individuals and other organisations. These are not assets of the Bank and, therefore, are not included as such in these consolidated financial statements. Assets held under trust are shown in the table below:

|                             |                        | As a                     | at December 31, 2               | 023                         |               |
|-----------------------------|------------------------|--------------------------|---------------------------------|-----------------------------|---------------|
|                             |                        | Secur                    | rities Held (Face \             | /alue)                      |               |
| Category                    | No. of IPS<br>Accounts | Market<br>Treasury Bills | Pakistan<br>Investment<br>Bonds | Government<br>Ijarah Sukuks | Total         |
|                             |                        |                          | (Rupees i                       | n '000)                     |               |
| Assets Management companies | 48                     | -                        | -                               | -                           | -             |
| Charitable institutions     | 6                      | -                        | -                               | -                           | -             |
| Companies                   | 42                     | 203,783,170              | 59,782,300                      | 24,417,400                  | 287,982,870   |
| Employee Funds              | 47                     | 55,528,855               | 429,482,600                     | -                           | 485,011,455   |
| Individuals                 | 2,317                  | 3,008,590                | 63,200                          | -                           | 3,071,790     |
| Insurance Companies         | 8                      | 49,300,000               | 172,939,300                     | -                           | 222,239,300   |
| Others                      | 97                     | 164,055,135              | 544,853,930                     | -                           | 708,909,065   |
| Total                       | 2,565                  | 475,675,750              | 1,207,121,330                   | 24,417,400                  | 1,707,214,480 |

|                             |                        | As                       | at December 31, 2               | 022                         |               |
|-----------------------------|------------------------|--------------------------|---------------------------------|-----------------------------|---------------|
|                             |                        | Secu                     | rities Held (Face V             | /alue)                      |               |
| Category                    | No. of IPS<br>Accounts | Market<br>Treasury Bills | Pakistan<br>Investment<br>Bonds | Government<br>Ijarah Sukuks | Total         |
|                             |                        |                          | (Rupees                         | in '000)                    |               |
| Assets Management companies | 48                     | -                        | -                               | -                           | -             |
| Charitable institutions     | 6                      | -                        | -                               | -                           | -             |
| Companies                   | 33                     | 111,150,080              | 53,771,500                      | 27,417,400                  | 192,338,980   |
| Employee Funds              | 42                     | 76,006,000               | 67,408,800                      | -                           | 143,414,800   |
| Individuals                 | 1,680                  | 723,040                  | 63,000                          | -                           | 786,040       |
| Insurance Companies         | 8                      | 28,850,000               | 160,826,800                     | -                           | 189,676,800   |
| Others                      | 79                     | 198,320,900              | 672,294,130                     | -                           | 870,615,030   |
| Total                       | 1,896                  | 415,050,020              | 954,364,230                     | 27,417,400                  | 1,396,831,650 |

### 46. RELATED PARTY TRANSACTIONS

The Group has related party transactions with its associates, joint ventures, employee benefit plans and its directors and Key Management Personnel. The details of investments in joint venture and associated undertakings and their provisions are stated in note 10 of the financial statements of the Group.

The Group enters into transactions with related parties in the ordinary course of business and on substantially the same terms as for comparable transactions with person of similar standing. Contributions to and accruals in respect of staff retirement benefits and other benefit plans are made in accordance with the actuarial valuations / terms of the contribution plan. Remuneration to the executives / officers is determined in accordance with the terms of their appointment.

Details of transactions with the related parties during the year, other than those which have been disclosed elsewhere in these consolidated financial statements, are as follows:

For the year ended December 31, 2023

|  |             |                                     |                  |                        | 2023                         |                                       |                                     |                         |   |           |                                     |                |                       | 2022                         |                                    |                                     |  |  |
|--|-------------|-------------------------------------|------------------|------------------------|------------------------------|---------------------------------------|-------------------------------------|-------------------------|---|-----------|-------------------------------------|----------------|-----------------------|------------------------------|------------------------------------|-------------------------------------|--|--|
|  | Directors   | Key<br>manage-<br>ment<br>personnel | Associates       | Joint<br>venture       | Pension<br>Fund<br>(Current) | Pension<br>Fund<br>(Fixed<br>Deposit) | Pension<br>Fund<br>(N.I.D.A<br>A/c) | Provident<br>Fund       | Provident Other related<br>Fund parties | Directors | Key<br>manage-<br>ment<br>personnel | Associates     | Joint<br>venture      | Pension<br>Fund<br>(Current) | Pension<br>Fund (Fixed<br>Deposit) | Pension<br>Fund<br>(N.I.D.A<br>A/c) | Provident C<br>Fund                      | Other related<br>parties               |
| Ralances with ather hanke  |             |                                     |                  |                        |                              |                                       |                                     | )                       | (Rupees in '000)-                       | (000,     |                                     |                |                       |                              |                                    |                                     |  |  |
| In current accounts  |             | •                                   |                  | 425,938                |                              |                                       | •                                   | •                       |   |           | ,                                   | ,              | 395,137               |                              |                                    |                                     |  |  |
|  | •           | •                                   | •                | 425,938                |                              | •                                     | •                                   | •                       |   |           | .                                   | .              | 395,137               | .                            | ,                                  | .                                   | .  |  |
| Investments<br>Opening balance   |             |                                     |                  |                        |                              |                                       |                                     |                         | 6,512,634                               |           |                                     |                | ,                     |                              |                                    |                                     |  | 4,465,809                              |
| Investment made during the year  |             |                                     |                  |                        |                              |                                       |                                     |                         | 100                                     |           |                                     |                |                       |                              |                                    |                                     |  | 2,046,825                              |
| Investment redeemed / disposed off<br>during the year                                  |             |                                     |                  |                        |                              |                                       |                                     |                         | (441,021)                               |           |                                     |                |                       |                              |                                    |                                     |  |  |
| Transfer in / (out) - net  |             |                                     |                  |                        |                              |                                       |                                     |                         | (1,150,536)                             |           |                                     |                |                       |                              |                                    |                                     |  | -                                      |
| Crossing unlattice<br>Provision for diminution in value of                             |             |                                     |                  |                        |                              |                                       |                                     |                         | 164,975                                 |           |                                     |                |                       |                              |                                    |                                     |  | 461,354                                |
| Investments  |             |                                     |                  |                        |                              |                                       |                                     |                         |   |           |                                     |                |                       |                              |                                    |                                     |  |  |
| Advances<br>Opening balance<br>Addition chrimer the vear                               |             | 339,734<br>24.777                   | 2,665,220<br>-   |                        |                              |                                       |                                     |                         | 2,085,795                               |           | 347,592<br>86 147                   | 2,934,162<br>- |                       |                              |                                    |                                     |  | 641,482<br>2 2 2 9 175                 |
| Repaid during the year<br>*Transfer in / (out) - net                                   |             | (58,217)<br>(40,506)                | (124,767)<br>-   |                        |                              |                                       | • •                                 |                         | (520,649)<br>(1,565,146)                |           | (52,240)<br>(41,765)                | (268,942)<br>- |                       |                              | ,                                  |                                     |  | (1,435,378)<br>(1,435,378)<br>(550,516 |
| Closing balance  | •           | 265,788                             | 2,540,453        |                        |                              | •                                     |                                     |                         |   |           | 339,734                             | 2,665,220      |                       |                              |                                    |                                     | .  | 2,085,795                              |
| Provision held against advances  |             |                                     | 2,540,453        |                        |                              |                                       |                                     |                         |   |           |                                     | 2,665,220      |                       |                              |                                    |                                     |  |  |
| Other Assets<br>Interest/mark-up accrued   |             |                                     | 1,313,344        | 3F 946                 |                              |                                       |                                     |                         |   |           |                                     | 1,717,167      |                       |                              |                                    |                                     |  |  |
|  |             |                                     | 1,313,344        | 35,846                 |                              |                                       |                                     |                         |   |           |                                     | 1,717,167      |                       |                              |                                    |                                     |  |  |
| Borrowings<br>Opening balance<br>Borrowings during the year<br>Settled during the year |             |                                     |                  | 52,245<br>493,964<br>- |                              |                                       |                                     |                         |   |           |                                     |                | 35,741<br>16,504<br>- |                              |                                    |                                     |  |  |
| Closing balance  |             |                                     |                  | 546,209                |                              | •                                     | •                                   | •                       |   | ,         | •                                   | •              | 52,245                | •                            |                                    | .                                   | •  | .                                      |
| Deposits and other accounts  |             |                                     |                  |                        |                              |                                       |                                     |                         |   |           |                                     |                |                       |                              |                                    |                                     |  |  |
| Opening balance<br>Received during the year  | -<br>11.733 | 98,488<br>991,165                   | 3,000<br>145.790 |                        | 27,222<br>62.751.350         |                                       | 257,252<br>3.883.069                | 13,263,170<br>5.369.545 | 515,559<br>123,529,442                  | 1,760     | 131,454<br>885,658                  | - 3 000        |                       | 86,264<br>41 951 279         | 10,100,000<br>-                    | 46,769 1<br>8.370.003               | 46,769 12,854,755 4<br>370.003 5.025.151 | 43,336,142<br>5647.309                 |
| Withdrawn during the year<br>* Transfer in (out) - net                                 | (8,103)     |                                     |                  | (1,450)<br>1 821       |                              |                                       | (3,761,343)                         | (5,069,628)             | (5,069,628) (118,318,327)<br>3 518 458  | (14)      |                                     |                |                       | (42,010,321) (10,100,000)    |                                    | (8,159,520) (                       |  | (5,669,604)<br>(427798.288)            |
| Closing balance  | 3,630       | 72,801                              | 145,790          | 371                    | 100                          |                                       | 378,978                             | 13,563,087              | 9,245,132                               |           |                                     | 3,000          |                       | 27,222                       |                                    | 257,252 1                           | 13,263,170                               | 515,559                                |
| Other Liabilities<br>Interest / mark-up payable  |             |                                     | 5,892            |                        |                              |                                       |                                     |                         |   |           |                                     |                |                       |                              |                                    |                                     |  |  |
|  |             |                                     | 5,892            |                        |                              |                                       |                                     |                         |   |           |                                     |                |                       | .                            |                                    | .                                   | .  | •                                      |
| Contingencis & Commitments   |             |                                     |                  |                        |                              |                                       |                                     |                         |   |           |                                     |                |                       |                              |                                    |                                     |  |  |
|  |             |                                     |                  |                        |                              |                                       |                                     |                         |   |           |                                     |                |                       |                              |                                    |                                     |  |  |

|   |           |                                     |            | 2023             | 23              |                   |                   |           |                                     |            | 2022             | 2               |                   |
|---|-----------|-------------------------------------|------------|------------------|-----------------|-------------------|-------------------|-----------|-------------------------------------|------------|------------------|-----------------|-------------------|
|   | Directors | Key<br>manage-<br>ment<br>personnel | Associates | Joint<br>venture | Pension<br>Fund | Provident<br>Fund | Funds /<br>Others | Directors | Key<br>manage-<br>ment<br>personnel | Associates | Joint<br>venture | Pension<br>Fund | Provident<br>Fund |
|   |           |                                     |            |                  |                 | J)                | (Rupees in '000)  | (000,     |                                     |            |                  |                 |                   |
| Income  |           |                                     |            |                  |                 |                   |                   |           |                                     |            |                  |                 |                   |
| Mark-up / return / interest   |           |                                     |            |                  |                 |                   |                   |           |                                     |            |                  |                 |                   |
| eamed   |           |                                     |            |                  |                 |                   | 422,679           |           |                                     | 3,384      | -                |                 |                   |
| Dividend income   |           | •                                   |            |                  |                 |                   | 144,720           |           |                                     |            | 114,405          |                 |                   |
| Rent income / Lighting & Power and Bank charges   |           |                                     | 6,077      |                  |                 |                   | 21,027            |           |                                     | 5,533      |                  |                 |                   |
| Expense   |           |                                     |            |                  |                 |                   |                   |           |                                     |            |                  |                 |                   |
| Mark-up / return / interest paid  | 292       | 7,496                               | 108,007    | 31,505           | 150,743         | 150,743 1,844,455 | 297,705           |           | 4,846                               |            | 20,556           | 477,113         | 1,787,633         |
| Expenses paid to company in which Director<br>of the bank is interested as CEO  |           |                                     |            |                  |                 |                   | 598,462           |           |                                     |            |                  |                 |                   |
| Remuneration to key management executives<br>including charge for defined benefit plan  |           | 711,643                             |            |                  |                 |                   |                   |           | 713,790                             |            |                  |                 |                   |
| Contribution for other corporate & social responsibility paid to<br>company inwhich Directors of the bank is interested as director |           |                                     |            |                  |                 |                   |                   |           |                                     |            |                  |                 |                   |
| Directors fee & other allowances  | 88,232    |                                     |            |                  |                 |                   | •                 | 25,772    |                                     |            |                  |                 |                   |
| Post Retirement Benefit paid to Director cum Ex-employee  |           |                                     |            |                  |                 |                   | •                 |           |                                     |            |                  |                 |                   |

# 46.1 Transactions with Government-related entities

The Federal Government and Pakistan Sovereign Wealth Fund (PSWF) holds 75.60% (2022: Federal Government and SBP 75.60%) shares of the Bank and herefore entities which are owned and / or controlled by the Federal Government, or where the Federal Government may exercise significant influence, are related parties of the Group. The Bank in the ordinary course of business enters into transaction with Government-related entities. Such transactions include lending to, deposits from and provision of other banking service to Government-related entities.

million) for the year ended December 31, 2023. As at the statement of financial position date the loans and advances, deposits and contingencies relating to Government-related entities amounted to Rs. 602,707 million (2022: 593,486 million), Rs. 1,622,331 million (2022: 1,403,331 million) and Rs.1,780,517 million (2022: 1,714,807 million), respectively and income earned on advances and investment and profit paid on deposits amounted to Rs. 77,719 million (2022: 40,225 million) and Rs. 184,042 million (2022: 199,052 million) respectively. The Bank also earned commission on handling treasury transactions on behalf of the Government of Pakistan amounting to Rs. 10,320 million (2022: 10,507

Funds / Others

For the year ended December 31, 2023

,683,174

86,114

57,362

NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

79,487

- 5,000

522

For the year ended December 31, 2023

### 47. CAPITAL ADEQUACY, LEVERAGE RATIO & LIQUIDITY REQUIREMENTS

The Group's objectives when managing capital, which is a broader concept than the 'equity' on the face of the statement of financial position, are:

- to comply with the capital requirements set by the regulators of the banking markets where the Group operates;
- to safeguard the Group's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- to maintain a strong capital base to support the development of its business.

The SBP has issued instructions for Basel-III Implementation vide BPRD Circular No. 06 of 2013 dated August 15, 2013. These instructions were effective from December 31, 2013 in a phased manner with full implementation intended by December 31, 2019.

Basel-III instructions comprise the following three capital standards:

### i. Minimum Capital Requirement (MCR):

The MCR standard sets the nominal amount of capital banks / DFIs are required to hold. Currently, the MCR for banks and DFIs is Rs. 10 billion as prescribed by SBP.

### ii. Capital Adequacy Ratio (CAR):

The Capital Adequacy Ratio (CAR) assesses the capital requirement based on the risks faced by the banks/ DFIs. The banks/ DFIs are required to comply with the minimum requirements as specified by the SBP on standalone as well as consolidated basis. Currently the required CAR for banks is 11.50% (plus 2.50% for NBP as D-SIB requirement).

### iii. Leverage Ratio:

Tier-1 Leverage Ratio of 3% is introduced in response to Basel III Accord as the third capital standard. Bank level disclosure of the leverage ratio and its components has started from December 31, 2015. However, SBP vide its letter No. BPRD/BA&CPD/638/436708/2023 dated March 7, 2023 has reduced the minimum requirement to 2.5% up till March 2024 which was 3% as per BPRD circular No.6 dated August 15, 2013. The bank has a leverage ratio of 3.23% in the year ended December 31, 2023, (2022: 3.15%) and Tier-1 capital of Rs.290,194 Millions (2022: 236,742 million)."

The SBP's regulatory capital as managed by the Group is analysed into following tiers:

### 1. Tier 1 Capital (going-concern capital)

- Common Equity Tier 1
- Additional Tier 1
- Tier I capital, which comprises highest quality capital element and includes fully paid up capital, balance in share premium account, reserve for issue of bonus shares, general reserves and un-appropriated profits (net of accumulated losses, if any).

### 2. Tier 2 Capital (gone-concern capital)

- Tier II capital, which includes general reserve for loan losses, revaluation reserve, exchange translation reserve and subordinated debt.

Basel III capital rules require bank to make certain deductions from the capital before arriving at the Capital Adequacy Ratio (CAR).

Risk weighted assets are measured according to the nature of the asset and reflect an estimate of credit, market and other risks associated with each asset and counterparty, after taking into account any eligible collateral or guarantees. A similar treatment is adopted for off-balance sheet exposures, with some adjustments to reflect more contingent nature of potential losses.

For the year ended December 31, 2023

The Group's policy is to maintain strong capital base so as to maintain, investor, creditor and market confidence, and to sustain future development of the business. The adequacy of the Bank's capital is monitored using, among other measures, the rules and ratios established by the SBP. The ratios compare the amount of eligible capital with the total of risk-weighted assets. The Bank monitors and reports its capital ratio under the SBP rules, which ultimately determine the regulatory capital, required to be maintained by Banks and DFIs.

The paid-up capital of the Bank for the year ended December 31, 2023 stood at Rs. 21,275 billion (2022 : Rs. 21,275 billion) and is in compliance with the SBP requirement for the said period. In addition the Group has maintained minimum Capital Adequacy Ratio (CAR) of 25.80% (2022: 22.02%)

There have been no material changes in the Group management of capital during the year.

|   | 2023   | 2022   |
|---|--|--|
|   | (Rupees  | in '000)   |
| Minimum Capital Requirement (MCR):  |  |  |
| Paid-up capital (net of losses)   | 21,275,131   | 21,275,131   |
| Capital Adequacy Ratio (CAR):   |  |  |
| Eligible Common Equity Tier 1 (CET 1) Capital<br>Eligible Additional Tier 1 (ADT 1) Capital<br>Total Eligible Tier 1 Capital<br>Eligible Tier 2 Capital<br>Total Eligible Capital (Tier 1 + Tier 2) | 290,194,013<br>-<br>290,194,013<br>95,972,355<br>386,166,368 | 236,742,118<br>-<br>236,742,118<br>78,089,129<br>314,831,247 |
| Risk Weighted Assets (RWAs):<br>Credit Risk<br>Market Risk<br>Operational Risk<br>Total   | 1,064,724,576<br>121,288,938<br>310,495,520<br>1,496,509,034 | 1,073,032,570<br>94,062,413<br>262,697,854<br>1,429,792,837  |
| Common Equity Tier 1 Capital Adequacy ratio<br>Tier 1 Capital Adequacy Ratio<br>Total Capital Adequacy Ratio  | <u>19.39%</u><br>19.39%<br>25.80%                            | 16.56%<br>16.56%<br>22.02%                                   |
| Leverage Ratio (LR):  |  |  |
| Tier-1 Capital<br>Total Exposures<br>Leverage Ratio   | 290,194,013<br>8,988,394,792<br>3.23%                        | 236,742,118<br>7,511,889,497<br>3.15%                        |
| Liquidity Coverage Ratio (LCR):   |  |  |
| Total High Quality Liquid Assets<br>Total Net Cash Outflow<br>Liquidity Coverage Ratio  | 1,618,093,446<br>918,191,522<br>176%                         | 1,418,328,644<br>963,197,902<br>147%                         |
| Net Stable Funding Ratio (NSFR):  |  |  |
| Total Available Stable Funding<br>Total Required Stable Funding<br>Net Stable Funding Ratio   | 3,357,537,770<br>1,298,306,326<br>259%                       | 2,684,457,394<br>1,069,401,835<br>251%                       |

For the year ended December 31, 2023

47.1 The full disclosure on the Capital Adequacy, Leverage Ratio and Liquidity Requirements as per SBP instructions issued from time to time, is available on NBP's website. The link to the full disclosure is available at https://www.nbp.com.pk/blsd/

### 48. RISK MANAGEMENT

Risk management is about understanding and managing the potential for volatility of earnings, loss of access to reliable deposits and funding and depletion of capital arising from the business activities, whilst pursuing its strategic objectives. The Group has in place a well-defined risk management strategy/ policy with clear objectives and deliverables through multi-pronged risk management processes.

The Group applies the Basel framework as a cornerstone of the NBP's risk management framework and capital strategy. The Bank maintains a strong capital, funding and liquidity position in line with its on-going commitment to maintain balance sheet strength. The strength of risk profile management of the Group stands at the following pillars:

- Identification and assessment of significant material risks;
- Overseeing and managing the risk profile of the Bank within the context of the risk appetite;
- Optimize risk/ return decisions by aligning them to business objective of achieving sustainable optimum growth.

In order to support Risk Management Group (RMG's) activities, a strong data management mechanism is also in place to collect and consolidate exposure wise information for various risk related analysis and reviews. The mechanism also helps in identification of e-CIB related information, periodic reviews, generation of reports and highlighting inconsistencies and errors, and issuing instructions to the relevant data entry points for rectification.

Group is cognizant of importance of Environmental & Social Risk Management (E&SRM). During the period under review the Bank established a specialised ESG Function placed within the Enterprise Risk Management Group (ERMG) to oversee Environment & Social Risks (E&S). Going forward, the E&S Wing manage bank's E&S risk in accordance with the regulatory requirements.

In addition, Information Security Division (ISD) became an integral part of Risk Management Group to confronting the emerging risks arise due to the introduction and use of IT based systems.

### 48.1 Risk Governance Structure

Risk Management Group (RMG) operates as an independent group, i.e. separate from approvals and direct involvement in day-to-day activities. RMG reports directly to the President with a dotted line reporting to the Board Risk Committee (BRC). The group is responsible to perform the functions pertaining to development and oversight of the risk framework, methodologies and other functions assigned from time to time in line with local/ international best practices and under the supervision of SBP's regulations/ guidelines.

The Bank's Board is responsible to ensure active oversight over implementation of policies and frameworks so as to prevent any significant financial loss or reductions in shareholder value that may be suffered by the Bank. Therefore, it is the responsibility of the Board to ensure that policies and frameworks are in place to recognize all significant/ material risks to which the Bank is/ may be exposed and that the required human resource, culture, practices and systems are adequate to address such risks. The Board and its relevant committee, i.e. BRC and the senior management along with its relevant committees i.e. Credit Committee, Executive Risk Management Committee (ERMC), ALCO etc. are responsible to ensure formulation and implementation of risk management framework.

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### 48.2 Risk Management Framework

The Group implements risk management framework through a 'Three Lines of Defence' model which defines clear responsibilities and accountabilities for various offices and ensures effective & independent oversight and also that the activities take place as intended. Risk Management Group together with Compliance Group acts as second line of defense and performs integrated function of oversight and independently challenges the effectiveness of risk management actions taken by business groups, who are the first line of defense. The risk management is further strengthened by the third line of defense, where Board Audit & Compliance Committee and Audit & Inspection Group add value through independent and objective assurance in improving risk management functions of the Group.

Following paragraphs introduce Group's exposures to material risks associated with its business activities and explain overall strategies and processes to manage those risks:

### 48.2.1 Credit Risk

Credit risk is a significant concern for banks due to the inherent nature of their core operations. With the continuous global economic crises, ongoing digitalization, and recent technological advancements, credit risk management has gained increased attention. By adopting a proactive approach and effectively managing their exposure to credit risk, banks not only ensure the sustainability and profitability of their own operations but also contribute to the stability of the overall financial system and efficient allocation of capital. Credit risk refers to the likelihood of incurring financial losses when a borrower fails to repay a loan, leading to disruptions in cash flow and higher costs for debt collection. NBP's lending activities constitute a major source of credit risk for the Bank, as it engages in various financial activities such as providing loans and advances, committing to lend, assuming contingent liabilities such as letter of credit and guarantees, and engaging in other on and off-balance sheet transactions. Under the supervision of the Board and the President, the Bank has a dedicated setup headed by the Chief Risk Officer, who ensures the efficiency of credit risk assessment, measurement, review, and reporting frameworks.

Smart lending decisions can empower people and businesses to boost the bank's profitability and strategically guarding against the risks of extending credit. The effective implementation of structured assessment models, comprehensive pre-disbursement evaluation tools, and post-disbursement review systems has allowed NBP to successfully manage credit risk and mitigate losses within acceptable tolerance levels. Our risk management approach is rooted in a strategic goal to maintain a robust framework, proactively identify and address risks, and facilitate sustainable business growth. The bank has in place a Risk Appetite Framework and a Credit Risk Concentration Management Framework to set limits on credit risk exposure in relation to obligors, economic groups, and industry segments.

Risk Management function consistently conducts ongoing assessments of the credit portfolio. This involves utilizing portfolio reports and dashboards to discern borrowers and sectors that may be susceptible to the impact of changes in the local and global business and economic environment. The bank is actively monitoring delinquency in accounts, financial position of counterparties, prevailing economic situation and other pertinent information. The bank's credit review mechanism and approval process are meticulously defined and overseen by senior management. Analyzing counterparties across diverse asset classes, constitutions, and economic groups involves employing well-established rating models and scorecards, thereby enhancing decision-making processes.

The bank has actively undertaken the implementation of the IFRS 9 standard, presently in the parallel-run phase. This standard introduces a novel model for financial assets, mandating the recognition of impairment charges through the 'Expected Credit Loss' approach, departing from the existing 'Incurred Credit Loss' approach.

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Retail & Program Lending Group, manages the risk side of products governed on a program basis. It caters to products covered under RBG, IDG and AIBG businesses. Group has been organized on a Credit Cycle approach that adapts an end to end credit view. It is engaged in areas of Policy & Portfolio Management, MIS & Analytics, Credit Approvals, Collection & Recovery, Quality Assurance, etc. In addition, it works closely with other areas including Operational Risk, IT, Finance, HR, etc. Head of Group reports to CRO of the bank and is a voting member of Management Credit Committee & Enterprise Risk Committee

Credit Administration (CAD) is pivotal in overseeing the post-approval credit procedures, besides encompasses the establishment of fitting loan terms in accordance with sanctions and adherence to regulatory standards. CAD assumes a crucial role in post-approval credit management, actively contributing to portfolio expansion and granting individuals and businesses access to essential funds. Recent heightened managerial focus has further refined the efficiency of credit administration functions, emphasizing diligent monitoring and risk mitigation to sustain a robust and healthy portfolio.

Moreover, CAD is actively working to establish an improved mechanism encompassing advanced collateral management functions, control over limit functions, and effective vendor management. This initiative aims to address business requirements with a concentrated focus on CAD functions. Once the system is implemented, it is anticipated to significantly bolster the Bank's position within its peer group, reinforcing its overall strength.

Presently, the Basel Standardized Approach is employed within the Basel Framework to compute the capital charge for credit risk-weighted assets, utilizing a straightforward method for credit risk mitigation. Furthermore, stress testing for credit risk is also conducted to assess the potential impacts of scenarios outlined by the regulator.

Particulars of the Group's significant on-balance sheet and off-balance sheet credit risk in various sectors are analysed as follows:

### 48.2.1.1 Lendings to financial institutions

| Credit risk by public / private sector | Gross le    | ndings     | Non-performir | ng lendings | Provisior | n held  |
|--|-------------|------------|---------------|-------------|-----------|---------|
|  | 2023        | 2022       | 2023          | 2022        | 2023      | 2022    |
|  |             |            | (Rupees in    | '000)       |           |         |
| Public/ Government                     | 85,000,000  | -          | -             | -           | -         | -       |
| Private                                | 107,604,587 | 31,446,617 | 174,150       | 174,150     | 174,150   | 174,150 |
|  | 192,604,587 | 31,446,617 | 174,150       | 174,150     | 174,150   | 174,150 |

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### 48.2.1.2 Investment in debt securities

| Credit risk by industry sector             | Gross inv  | estments   | Non-performir | ng investments | Provisio  | on held   |
|--|------------|------------|---------------|----------------|-----------|-----------|
|  | 2023       | 2022       | 2023          | 2022           | 2023      | 2022      |
|  |            |            | (Rupees ir    | า '000)        |           |           |
| Cement                                     | 245,168    | 357,668    | 20,168        | 20,168         | 20,168    | 20,168    |
| Chemical                                   | 326,742    | 326,742    | 326,742       | 326,742        | 326,742   | 326,742   |
| Construction                               | 2,630,239  | 2,962,405  | 1,633,739     | 1,633,739      | 1,633,739 | 1,633,739 |
| Engineering                                | 4,842      | 4,842      | 4,842         | 4,842          | 4,842     | 4,842     |
| Fertilizer                                 | 1,152,560  | 1,330,815  | 1,152,560     | 1,330,815      | 1,152,556 | 1,199,830 |
| Sugar                                      | 640,719    | 655,219    | 640,719       | 655,219        | 640,719   | 655,219   |
| Textile                                    | 725,810    | 936,767    | 582,953       | 651,053        | 582,953   | 651,053   |
| Financial                                  | 15,119,874 | 14,920,842 | 501,012       | 501,012        | 501,012   | 501,012   |
| Electronics and electrical appliances      | 1,308,738  | 1,308,738  | 1,308,738     | 1,308,738      | 1,308,738 | 1,308,738 |
| Glass and Ceramics                         | 11,361     | 11,361     | 11,361        | 11,361         | 11,361    | 11,361    |
| Leather and Tanneries                      | 5,288      | 5,288      | 5,288         | 5,288          | 5,288     | 5,288     |
| Food and Personal Care Products            | 11,184     | 11,184     | 11,184        | 11,184         | 11,184    | 11,184    |
| Pharmaceuticals                            | 2,413      | 2,413      | 2,413         | 2,413          | 2,413     | 2,413     |
| Technology and Communication               | 8,348      | 11,072     | 8,348         | 11,072         | 8,348     | 11,072    |
| Vanaspati and Allied Industries            | 4,238      | 4,238      | 4,238         | 4,238          | 4,238     | 4,238     |
| Oil and Gas Marketing                      | 687        | 687        | 687           | 687            | 687       | 687       |
| Cable and Electrical Goods                 | 4,509      | 4,509      | 4,509         | 4,509          | 4,509     | 4,509     |
| Automobile Parts and Accessories           | 1,185      | 1,185      | 1,185         | 1,185          | 1,185     | 1,185     |
| Power (electricity), Gas, Water & Sanitary | 29,940,857 | 27,714,075 |               |                | -         | -         |
| Tobacco                                    | 144        | 144        | 144           | 144            | 144       | 144       |
| Paper and Board                            | 10,794     | 10,794     | 10,794        | 10,794         | 10,794    | 10,794    |
| Jute                                       | 7,081      | 7,081      | 7,080         | 7,081          | 7,084     | 7,080     |
| Metal Products                             | 590,000    | 375,000    |               |                | -         | -         |
| Services                                   | 780,516    | 823,877    |               |                | -         | -         |
| Telecom                                    | -          | 300,000    | -             |                | -         | -         |
| Miscellaneous                              | 23,605     | 464,627    | 23,447        | 23,447         | 23,447    | 23,448    |
|  | 53,556,902 | 52,551,574 | 6,262,151     | 6,525,731      | 6,262,151 | 6,394,746 |

| Credit risk by public / private sector | Gross inv  | estments   | Non-performi | ng investments | Provisio  | on held   |
|--|------------|------------|--------------|----------------|-----------|-----------|
|  | 2023       | 2022       | 2023         | 2022           | 2023      | 2022      |
|  |            |            | (Rupees i    | n <b>'000)</b> |           |           |
| Public / Government                    | 26,694,858 | 23,556,270 | 18,862       | 18,862         | 18,862    | 18,862    |
| Private                                | 26,862,044 | 28,995,304 | 6,243,289    | 6,506,869      | 6,243,289 | 6,375,884 |
|  | 53,556,902 | 52,551,574 | 6,262,151    | 6,525,731      | 6,262,151 | 6,394,746 |

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### 48.2.1.3 Advances

| Credit risk by industry sector             | Gross advances |               | Non-performing advances |             | s Provis    | Provision held |  |
|--|----------------|---------------|-------------------------|-------------|-------------|----------------|--|
|  | 2023           | 2022          | 2023<br>(Rupees in      | 2022        | 2023        | 2022           |  |
| Agriculture, Forestry, Hunting & Fishing   | 98,624,179     | 80,495,011    | 7,981,816               | 7,362,301   | 5,858,554   | 5,713,024      |  |
| Mining & Quarrying                         | 4,953,424      | 3,164,044     | 205,554                 | 184,765     | 205,554     | 184,765        |  |
| Textile                                    | 172,963,205    | 165,340,123   | 38,936,407              | 38,063,274  | 38,798,431  | 36,586,116     |  |
| Chemical & Pharmaceuticals                 | 8,726,797      | 7,461,927     | 5,693,439               | 4,439,102   | 5,057,930   | 4,394,734      |  |
| Cement                                     | 29,429,909     | 35,175,010    | 6,286,205               | 5,768,647   | 4,306,468   | 3,786,389      |  |
| Sugar                                      | 35,757,518     | 39,138,958    | 15,271,238              | 15,337,931  | 15,248,595  | 15,331,156     |  |
| Footwear and Leather garments              | 2,548,291      | 2,534,796     | 1,305,280               | 1,168,627   | 1,271,149   | 1,079,224      |  |
| Automobile & Transportation Equipment      | 8,926,304      | 10,875,288    | 962,288                 | 921,095     | 954,395     | 905,813        |  |
| Electronics & Electrical Appliances        | 10,503,866     | 10,782,697    | 4,778,714               | 2,379,854   | 3,688,323   | 2,377,270      |  |
| Construction                               | 23,638,052     | 24,955,900    | 10,057,457              | 9,447,671   | 9,936,191   | 9,441,049      |  |
| Oil & Gas                                  | 311,928,714    | 178,706,498   | 19,934,588              | 19,619,278  | 19,481,124  | 19,339,190     |  |
| Power (electricity), Gas, Water & Sanitary | 191,933,546    | 194,522,795   | 14,882,572              | 15,156,096  | 12,709,678  | 12,981,169     |  |
| Wholesale and Retail Trade                 | 53,130,430     | 53,375,862    | 11,827,052              | 10,720,360  | 11,666,288  | 10,682,265     |  |
| Transport, Storage and Communication       | 73,254,000     | 57,689,946    | 17,158,081              | 14,851,559  | 15,100,201  | 12,575,382     |  |
| Financial                                  | 2,557,744      | 14,687,975    | 123,035                 | 104,380     | 107,083     | 96,280         |  |
| Services                                   | 48,600,716     | 42,121,726    | 2,406,149               | 3,219,193   | 1,584,931   | 1,826,174      |  |
| Individuals                                | 210,444,440    | 203,306,181   | 6,939,024               | 6,496,272   | 4,357,928   | 4,381,003      |  |
| Flour Mills                                | 4,463,504      | 2,552,518     | 609,624                 | 725,603     | 609,461     | 676,963        |  |
| Rice Trading & Processing                  | 44,913,336     | 35,552,848    | 4,541,062               | 4,546,743   | 4,361,754   | 4,432,434      |  |
| Food and Tobacco                           | 22,581,792     | 20,562,295    | 9,386,521               | 7,134,439   | 7,973,281   | 6,767,830      |  |
| Fertilizer                                 | 5,496,940      | 9,096,871     | 2,730,894               | 2,861,321   | 2,690,260   | 2,822,795      |  |
| Metal Products                             | 75,901,770     | 70,882,534    | 30,959,009              | 26,476,676  | 30,871,562  | 26,473,372     |  |
| Telecommunication                          | 32,954,455     | 30,839,889    | 1,312,494               | 1,180,028   | 1,104,242   | 1,180,028      |  |
| Public Sector Commodity Operations         | 127,236,872    | 96,305,380    | 718,876                 | 74,198      | 235,368     | 74,198         |  |
| Engineering                                | 8,845,740      | 29,549,358    | 1,508,928               | 1,637,447   | 1,370,855   | 1,482,884      |  |
| Glass and Ceramics                         | 7,089,518      | 6,626,264     | 271,493                 | 274,739     | 271,493     | 274,739        |  |
| Media                                      | 664,016        | 916,067       | 151,334                 | 151,334     | 151,334     | 151,334        |  |
| Paper & Board                              | 3,954,072      | 3,063,869     | 590,686                 | 1,177,882   | 570,300     | 1,168,683      |  |
| Plastic products                           | 3,865,916      | 3,305,648     | 1,735,045               | 1,507,205   | 1,396,225   | 1,157,387      |  |
| Sports goods                               | 1,457,410      | 140,062       | 34,794                  | 14,688      | 34,794      | 14,688         |  |
| Surgical equipments                        | 981,604        | 790,887       | 13,159                  | 13,200      | 13,159      | 9,430          |  |
| Others                                     | 3,577,240      | 4,513,177     | 1,807,619               | 2,708,729   | 1,807,619   | 2,646,979      |  |
|  | 1,631,905,320  | 1,439,032,404 | 221,120,437             | 205,724,637 | 203,794,530 | 191,014,747    |  |

| Credit risk by public / private sector | Gross advances |               | Non-perform | ing advance | s Provision held |             |
|--|----------------|---------------|-------------|-------------|------------------|-------------|
|  | 2023           | 2022          | 2023        | 2022        | 2023             | 2022        |
|  |                |               | (Rupees in  | '000)       |                  |             |
| Public / Government                    | 644,878,073    | 498,932,567   | 982,500     | 99,887      | 498,992          | 99,887      |
| Private                                | 987,027,247    | 940,099,837   | 220,137,937 | 205,624,750 | 203,295,538      | 191,914,860 |
|  | 1,631,905,320  | 1,439,032,404 | 221,120,437 | 205,724,637 | 203,794,530      | 192,014,747 |

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|          |  | 2023                     | 2022                   |
|----------|--|--------------------------|------------------------|
|          |  | (Rupees                  | in '000)               |
| 48.2.1.4 | Contingencies and Commitments  |                          |                        |
|          | Credit risk by industry sector   |                          |                        |
|          | Agriculture, Forestry, Hunting and Fishing                                       | 218,136                  | 504,418                |
|          | Mining and Quarrying   | 73,466                   | 426,948                |
|          | Textile  | 15,709,777               | 15,852,803             |
|          | Chemical and Pharmaceuticals   | 8,405,999                | 3,774,815              |
|          | Cement   | 5,949,829                | 3,402,417              |
|          | Sugar  | 5,303                    | 93,200                 |
|          | Footwear and Leather garments  | 51,827                   | 6,262                  |
|          | Automobile and Transportation Equipment<br>Electronics and Electrical Appliances | 2,423,164<br>3,509,467   | 2,712,927<br>2,433,354 |
|          | Construction   |                          | 9,005,223              |
|          | Oil & Gas  | 10,408,498<br>59,322,425 | 67,938,534             |
|          | Power (electricity), Water & Sanitary  | 50,934,421               | 59,726,777             |
|          | Wholesale and Retail Trade   | 3,105,839                | 1,507,306              |
|          | Transport, Storage and Communication   | 55,560,127               | 117,805,517            |
|          | Financial  | 856,711,238              | 836,176,841            |
|          | Services   | 1,512,041,370            | 1,532,587,528          |
|          | Individuals  | 228,227                  | 316,559                |
|          | Fertilizer   | 4,832,942                | 3,272,384              |
|          | Metal Products   | 23,669,700               | 21,853,185             |
|          | Telecommunication  | 32,082,348               | 25,204,570             |
|          | Public Sector Commodity Operations   | 3,437,431                | 199,543                |
|          | Rice processing and Trading  | 358,732                  | 459,325                |
|          | Food and Tobacco   | 2,082,149                | 460,902                |
|          | Glass and Ceramics   | 502,829                  | 977,165                |
|          | Paper and Board  | 2,100,963                | 560,047                |
|          | Engineering  | 81,202,951               | 68,544,006             |
|          | Plastic Products   | 246,351                  | 159,060                |
|          | Sports Goods   | 6,229                    | 26,713                 |
|          | Surgical equipments  | 86,235                   | 47,143                 |
|          | Others   | 532,595                  | 1,430,774              |
|          |  | 2,735,800,568            | 2,777,466,247          |

\* Contingent liabilities for the purpose of this note are presented at cost and includes direct credit substitutes, transaction related contingent liabilities and trade related contingent liabilities.

|                                       | 2023          | 2022          |
|---------------------------------------|---------------|---------------|
|                                       | (Rupees       | s in '000)    |
| redit risk by public / private sector |               |               |
| olic / Government                     | 1,708,517,452 | 1,775,401,082 |
| vate                                  | 1,027,283,116 | 1,002,065,165 |
|                                       | 2,735,800,568 | 2,777,466,247 |

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### 48.2.1.5 Concentration of Advances

The Bank's top ten (10) exposures on the basis of total (funded and non-funded exposures) aggregated to Rs. 1,959,515 million (2022: Rs. 1,851,158 million) are as following:

|                | 2023          | 2022          |
|----------------|---------------|---------------|
|                | (Rupees       | in '000)      |
|                |               |               |
| Founded        | 444 002 207   |               |
| Funded         | 441,093,207   | 306,636,922   |
| Non Funded     | 1,518,421,637 | 1,544,521,600 |
| Total Exposure | 1,959,514,844 | 1,851,158,522 |

The sanctioned limits against these top 10 exposures aggregated to Rs. 2,045,103 million (2022: Rs. 1,899,110 million).

For the purpose of this note, exposure means outstanding funded facilities and utilised non-funded facilities as at the reporting date.

### 48.2.1.6 Advances - Province / Region-wise Disbursement and Utilization

|                                |               |             |             | 2023           |             |             |                  |
|--------------------------------|---------------|-------------|-------------|----------------|-------------|-------------|------------------|
|                                |               |             |             | Utiliza        | ation       |             |                  |
| Province/Region                | Disbursements | Punjab      | Sindh       | KPK including  | Balochistan | Islamabad   | AJK including    |
|                                |               |             |             | FATA           |             |             | Gilgit-Baltistan |
|                                |               |             | (Rι         | ipees in '000) |             |             |                  |
| Punjab                         | 488,630,825   | 487,273,108 | 111,328     | 1,246,389      | -           |             | -                |
| Sindh                          | 623,940,498   | -           | 622,376,734 | 1,176,470      | -           | 387,294     | -                |
| KPK including FATA             | 10,821,813    | -           | -           | 10,821,813     | -           | -           | -                |
| Balochistan                    | 3,714,956     | -           | -           | -              | 3,714,956   | -           | -                |
| Islamabad                      | 118,306,922   | -           | -           | -              | -           | 118,306,922 | -                |
| AJK including Gilgit-Baltistan | 3,763,094     | -           | -           | -              | -           | -           | 3,763,094        |
| Total                          | 1,249,178,108 | 487,273,108 | 622,488,062 | 13,244,672     | 3,714,956   | 118,694,216 | 3,763,094        |

|                                |               |             |             | 2022                  |             |             |                                   |  |  |
|--------------------------------|---------------|-------------|-------------|-----------------------|-------------|-------------|-----------------------------------|--|--|
|                                | Utilization   |             |             |                       |             |             |                                   |  |  |
| Province/Region                | Disbursements | Punjab      | Sindh       | KPK including<br>FATA | Balochistan | Islamabad   | AJK including<br>Gilgit-Baltistan |  |  |
|                                |               |             | (Ru         | pees in '000)         |             |             |                                   |  |  |
| Punjab                         | 422,286,297   | 421,433,044 | 853,253     | -                     | -           | -           | -                                 |  |  |
| Sindh                          | 491,891,761   | 826,000     | 489,953,056 | -                     | 500,000     | 612,705     | -                                 |  |  |
| KPK including FATA             | 11,459,625    | -           | -           | 11,459,625            | -           | -           | -                                 |  |  |
| Balochistan                    | 4,073,074     | -           | -           | -                     | 4,073,074   | -           | -                                 |  |  |
| Islamabad                      | 129,737,810   | -           | -           | -                     | -           | 129,737,810 | -                                 |  |  |
| AJK including Gilgit-Baltistan | 7,244,799     | -           | -           | -                     | -           | -           | 7,244,799                         |  |  |
| Total                          | 1,066,693,366 | 422,259,044 | 490,806,309 | 11,459,625            | 4,573,074   | 130,350,515 | 7,244,799                         |  |  |

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### 48.2.2 Market Risk

Market Risk is the value of on and off-balance sheet positions of a financial institution that will be adversely affected by movements in market factors such as interest rates, foreign exchange rates, equity prices, credit spreads and / or commodity prices resulting in a loss to earnings and capital.

The Group's market risk is managed through Market & Liquidity Risk Management Policy and Manual approved by the Board. Bank has in-place market risk limits to maintain risk emanating from such market drivers within the Bank's risk appetite. Under the developed Value-at-Risk (VaR) models and policy framework, VaR limits are being monitored.

Standardized Approach is used to calculate capital charge for market risk as per Basel framework. Stress testing for interest rate, equity prices, and exchange rates risks activities is carried out regularly to estimate the impact on the capital of the Bank and maintain the Bank's capital at an appropriate level.

In addition to the regulatory requirements, Bank has devised proprietary market risk stress testing scenarios which are performed on periodic basis to assess the impact on capital of the Bank for Internal Capital Adequacy and Assessment Process (ICAAP). Limits/ zones and Management Action Triggers and Management Action Plans corresponding to Liquidity Ratios, Balance Sheet Duration Gap, Government Securities' PVBP and Duration have also been developed.

### 48.2.2.1 Statement of Financial position split by trading and banking books

|                                       |               | 2023         |               |               | 2022         |               |
|---------------------------------------|---------------|--------------|---------------|---------------|--------------|---------------|
|                                       | Banking book  | Trading book | Total         | Banking book  | Trading book | Total         |
|                                       |               |              | (Rupees ir    | יי '000)      |              |               |
| Cash and balances with treasury banks | 295,455,482   | -            | 295,455,482   | 230,226,311   | -            | 230,226,311   |
| Balances with other banks             | 43,004,567    | -            | 43,004,567    | 19,623,124    | -            | 19,623,124    |
| Lendings to financial institutions    | 192,430,437   | -            | 192,430,437   | 31,272,467    | -            | 31,272,467    |
| Investments                           | 4,367,407,940 | 46,766,365   | 4,414,174,305 | 3,396,969,183 | 85,966,664   | 3,482,935,847 |
| Advances                              | 1,398,072,669 | -            | 1,398,072,669 | 1,230,669,118 | -            | 1,230,669,118 |
| Fixed assets                          | 57,477,067    | -            | 57,477,067    | 57,604,343    | -            | 57,604,343    |
| Intangible assets                     | 2,186,294     | -            | 2,186,294     | 2,101,322     | -            | 2,101,322     |
| Right of use assets                   | 7,335,901     | -            | 7,335,901     | 7,186,067     | -            | 7,186,067     |
| Deferred tax asset                    | -             | -            | -             | 22,406,230    | -            | 22,406,230    |
| Other assets                          | 258,737,303   | -            | 258,737,303   | 167,741,065   | -            | 167,741,065   |
|                                       | 6,622,107,660 | 46,766,365   | 6,668,874,025 | 5,165,799,230 | 85,966,664   | 5,251,765,894 |

### 48.2.2.2 Foreign Exchange Risk

Foreign exchange and translation risk arises from the impact of currency movements on the value of the Bank's cash flows, profits and losses, and assets and liabilities as a result of participation in global financial markets and international operations.

In order to manage currency risk exposure the Bank enters into ready, spot, forward and swaps transactions with the SBP and in the interbank market, financial institutions and corporates. The Group's foreign exchange exposure comprises of forward contracts, purchases of foreign bills, foreign currency cash in hand, balances with Banks abroad, foreign placements with the SBP and foreign currency assets and liabilities. Foreign Exchange exposure is managed within the statutory limits, as fixed by the SBP. Appropriate segregation of duties exists between the front, middle and back office functions.

|                      | 2023                          |                                    |                         |                                     | 2022                          |                                    |                         |                                     |
|----------------------|-------------------------------|------------------------------------|-------------------------|-------------------------------------|-------------------------------|------------------------------------|-------------------------|-------------------------------------|
|                      | Foreign<br>Currency<br>Assets | Foreign<br>Currency<br>Liabilities | Off-balance sheet items | Net foreign<br>currency<br>exposure | Foreign<br>Currency<br>Assets | Foreign<br>Currency<br>Liabilities | Off-balance sheet items | Net foreign<br>currency<br>exposure |
|                      |                               |                                    |                         | (Rupees in                          | '000)                         |                                    |                         |                                     |
| United States Dollar | 407,253,916                   | 526,892,244                        | 149,166,105             | 29,527,777                          | 211,429,664                   | 370,954,485                        | 141,296,815             | (18,228,007)                        |
| Great Britain Pound  | 4,563,184                     | 8,045,545                          | 8,217,517               | 4,735,156                           | 3,736,408                     | 7,473,268                          | 5,377,060               | 1,640,200                           |
| Japanese Yen         | 5,270,740                     | 1,265,119                          | 2,990                   | 4,008,611                           | 4,521,164                     | 1,566,256                          | 109,675                 | 3,064,583                           |
| Euro                 | 11,886,019                    | 14,678,082                         | 5,639,911               | 2,847,848                           | 11,899,656                    | 22,030,243                         | 14,029,417              | 3,898,830                           |
| Other currencies     | 125,917,928                   | 63,654,039                         | 6,779,686               | 69,043,576                          | 85,538,450                    | 17,315,572                         | 5,066,952               | 73,289,829                          |
|                      | 554,891,788                   | 614,535,029                        | 169,806,209             | 110,162,967                         | 317,125,342                   | 419,339,824                        | 165,879,919             | 63,665,435                          |

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|   | 202            | 23           | 2022         |              |  |
|---|----------------|--------------|--------------|--------------|--|
|   | Banking book   | Trading book | Banking book | Trading book |  |
| Impact of 1% change in foreign exchange rates                                   |                | (Rupees i    | n '000)      |              |  |
| <ul> <li>Profit and loss account</li> <li>Other comprehensive income</li> </ul> | -<br>1,101,630 | 39,378<br>-  | -<br>636,654 | 261,830      |  |

### 48.2.2.3 Equity position Risk

Stock trading activities also raise risk which occurs resulting in negative fluctuations of daily stock prices specifically in those stocks which are held by the Bank, hence, deplete capital. The Bank's equity position is managed through limits imposed by regulator for both, overall investment and exposure in single scrip. Moreover, internal limits are set to possibly manage overall earnings in the form of placing of stop loss, VaR limits and/ or through diversification within the structure of overall equity position portfolio.

|                                      | 20           | 23           | 2022         |              |  |
|--------------------------------------|--------------|--------------|--------------|--------------|--|
|                                      | Banking book | Trading book | Banking book | Trading book |  |
|                                      |              | (Rupees in   | า '000)      |              |  |
| Impact of 5% change in equity prices |              |              |              |              |  |
| - Profit and loss account            | -            | 3,966        | -            | 20,188       |  |
| - Other comprehensive income         | 3,912,948    | -            | 2,577,256    | -            |  |

### 48.2.2.4 Yield / Interest Rate Risk in the Banking Book (IRRBB)-Basel II Specific

Interest rate risk specifically arises due to adverse movements in yield curve that is being monitored by ALCO with an objective to possibly limiting the potential adverse impact on the profitability of the Group, which may result due to volatility of market interest rates and any mismatch or gaps in the amount of financial assets and financial liabilities in different maturity time bands. Bank assumes that the sources of IRR are based on following sub-risks.

- Re-pricing risk; arising from changes to the overall level of interest rates and inherent mismatches in the repricing term of banking book items.
- Yield curve risk; arising from a change in the relative level of interest rates for different tenors and changes in the slope or shape of the yield curve.
- Basis risk; arising from differences between the actual and expected interest margins on Banking book items over the implied cost of funds of those items.

|   | 20                        | 23           | 2022            |              |  |
|---|---------------------------|--------------|-----------------|--------------|--|
|   | Banking book Trading book |              | Banking book    | Trading book |  |
| Impact of 1% change in interest rates on  |                           | (Rupees in   | n '000)         |              |  |
| <ul> <li>Profit and loss account</li> <li>Other comprehensive income</li> </ul> | -<br>20,443,787           | 402,100<br>- | -<br>17,740,339 | 758,615<br>- |  |

| Yield/<br>Interest<br>rate<br>ances with treasury banks<br>10.7% 2<br>10.7% 1,3<br>15.3% 1,3<br>15.3% 1,3<br>0.0% 2<br>6,6        |             | Upto 1<br>Month<br>47,892,144<br>4,688,914             | Over 1<br>to 3<br>Months      | Over 3<br>to 6<br>Months | Over 6<br>Months to 1   | Over 1<br>to 2   | Over 2<br>to 3  | Over 3<br>to 5  | Over 5<br>to 10<br>Years |                   | bearing                    |
|---|-------------|--|-------------------------------|--------------------------|-------------------------|------------------|-----------------|-----------------|--------------------------|-------------------|----------------------------|
| balances with treasury banks 4.0% 10.7% 11.0.7% 15.3% etc   |             | Jpro 1<br>Month<br>7,892,144<br>4,688,914<br>2,420,714 | to 3<br>Months                | Months                   |                         | 7 01             | V.0.1           | C 01            | Vears                    |                   |                            |
| ce sheet financial instruments<br>balances with treasury banks<br>with other banks<br>thancial institutions<br>ths<br>ets<br>0.0% |             | 7,892,144<br>4,688,914<br>2,420,714                    |                               |                          | Year                    | rears            | rears           | Years           |                          | Above<br>10 Years | instruments                |
| balances with treasury banks 4.0% with other banks 10.7% 16.7% 15.3% ts ets 0.0%  |             | 7,892,144<br>4,688,914<br>2,420,714                    |                               |                          | (Rup                    | (Rupees in '000) |                 |                 |                          |                   |                            |
| balances with treasury banks 4.0% with other banks 10.7% financial institutions 19.8% 15.3% ets 0.0%                              |             | 7,892,144<br>4,688,914<br>2,420,714                    |                               |                          |                         |                  |                 |                 |                          |                   |                            |
| with other banks 10.7% 19.8% tts 19.8% 15.3% ets 0.0%   |             | 4,688,914<br>2,420,714                                 |                               |                          |                         |                  |                 |                 |                          |                   | 247,563,338                |
| o financial institutions 19.8% 15.3% ets 0.0%   |             | 2,420,714  | 3,376,854                     | 671,770                  | 758,450                 | •                | •               |                 |                          | •                 | 33,508,579                 |
| 1ts 19.8% 15.3% 15.3% 0.0% 1  |             |  |                               | •                        |                         |                  | •               |                 |                          |                   | 9,723                      |
| 15.3% 0.0%  |             |  | 1,016,852,727                 | 406,102,259              | 1,046,953,641           | 125,302,736      | 219,655,801     | 161,244,939     | 97,933,065               | 4,827,262         | 117,806,849                |
|   |             | 398,482,253<br>1 154 262                               | 400,789,064<br>86.327         | 198,012,729<br>-         | 64,385,689<br>1 397 158 | 23,471,767<br>-  | 41,855,723<br>- | 44,435,433<br>- | 58,092,119<br>-          | 60,544,803<br>-   | 108,003,089<br>256 094 937 |
| l   |             |  | 1,421,104,972                 | 604,786,758              | 1,113,494,938           | 148,774,503      | 261,511,524     | 205,680,372     | 156,025,184              | 65,372,065        | 762,986,515                |
|   |             |  |                               |                          |                         |                  |                 |                 |                          |                   |                            |
| Bills payable 0.0% 68,000   |             |  |                               |                          | •                       |                  | •               |                 | •                        |                   | 68,000,448                 |
| Borrowings 20.7% 2,177,743,194  | _           | 2,087,923,897  | 39,730,834                    | 7,640,293                | 710,905                 | 1,073,314        | 1,066,201       | 6,558,534       | 33,017,995               | 21,221            |                            |
| Deposits and other accounts 12.5% 3,673,109,914   |             | 1,754,993,189  | 164,721,333                   | 205,025,317              | 211,301,760             | 20,390,959       | 8,319,597       | 16,710,676      | 2,777,796                |                   | 1,288,869,287              |
| Liabilities against assets subject to finance lease 25.5% 208   | 208,268     |  |                               |                          | 64,241                  |                  | 144,027         |                 |                          |                   | •                          |
| gainst right of use assets 9.9%   | 8,682,732   | 971  | 4,534                         | 31,018                   | 284,918                 | 596,179          | 1,380,043       | 1,768,936       | 4,127,708                | 488,424           | •                          |
| Other liabilities 0.0% 341,891,306  | _           | 591,709  | ·                             | •                        | 1,417,279               |                  | •               | •               |                          | •                 | 339,882,318                |
| 6,269,635,862   |             | 3,843,509,766  | 204,456,701                   | 212,696,628              | 213,779,103             | 22,060,452       | 10,909,868      | 25,038,146      | 39,923,499               | 509,645           | 1,696,752,053              |
| On-balance sheet gap  |             | (1,981,376,453) 1                                      | 1,216,648,271                 | 392,090,130              | 899,715,835             | 126,714,051      | 250,601,656     | 180,642,226     | 116,101,685              | 64,862,420        | (933,765,538)              |
| Off-balance sheet financial instruments   |             |  |                               |                          |                         |                  |                 |                 |                          |                   |                            |
| Documentary credits and short-term trade-related transactions 1,633,847,479   | 47,479      |  |                               |                          |                         |                  |                 |                 |                          |                   | 1,633,847,479              |
| Commitments in respect of:  |             |  |                               |                          |                         |                  |                 |                 |                          |                   |                            |
| - forward foreign exchange contracts 169,806,209  |             | 60,702,960   | 87,931,586                    | 21,171,663               |                         |                  |                 |                 |                          |                   |                            |
| nent securities transactions  | (4,332,657) |  |                               |                          | (658)                   |                  |                 | (2,908,182)     | (1,423,817)              |                   |                            |
|   | 44,432,555  |  |                               |                          |                         |                  |                 |                 |                          |                   | 44,432,555                 |
| tor acquisition of:   | 0110        |  |                               |                          |                         |                  |                 |                 |                          |                   | 011 001 1                  |
| - Ilxed assets<br>Other commitments   | 1,1 29,442  |  |                               |                          |                         |                  |                 |                 |                          |                   | 1,129,442                  |
| Off-balance sheet gap 1,844,883,028   |             | 60,702,960   | 87,931,586                    | 21,171,663               | (658)                   |                  | .               | (2,908,182)     | (1,423,817)              | .                 | 1,679,409,476              |
| Total Yield/Interest Risk Sensitivity Gap   | (1,92       | 0,673,493) 1   | (1,920,673,493) 1,304,579,857 | 413,261,793              | 899,715,177             | 126,714,051      | 250,601,656     | 177,734,044     | 114,677,869              | 64,862,420        | 745,643,938                |

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NOTES TO AND FORMING PART OF THE CONSOLIDATED FINANCIAL STATEMENTS

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|   |   |                            |                       |                             |                       | 2022                            |                 |                 |                 |                 |                           |
|---|---|----------------------------|-----------------------|-----------------------------|-----------------------|---------------------------------|-----------------|-----------------|-----------------|-----------------|---------------------------|
|   | Effective Total                         |                            |                       |                             | Exposed               | Exposed to Yield/ Interest risk | st risk         |                 |                 |                 | Non-interest              |
|   | Yield/                                  |                            | Over 1                | Over 3                      | Over 6                | Over 1                          | Over 2          | Over 3          | Over 5          |                 | bearing                   |
|   | Interest                                | Upto 1                     | to 3                  | to 6                        | Months to 1           | to 2                            | to 3            | to 5            | to 10           | Above           | financial                 |
|   | rate                                    | Month                      | Months                | Months                      | Year                  | Years                           | Years           | Years           | Years           | 10 Years        | instruments               |
| On-balance sheet financial instruments                        |   |                            |                       |                             | (Rup                  | (Rupees in '000)                |                 |                 |                 |                 |                           |
| Assets  |   |                            |                       |                             |                       |                                 |                 |                 |                 |                 |                           |
| Cash and balances with treasury banks                         | 1.6% 230,226,311                        | 1 19,664,696               |                       |                             |                       |                                 |                 |                 |                 |                 | 210,561,615               |
| Balances with other banks                                     | 5.5% 19,623,124                         |                            | 1,796,603             | 556,760                     | 797,970               |                                 |                 |                 |                 |                 | 12,391,006                |
| Lending to financial institutions                             |   |                            |                       |                             | . '                   |                                 |                 |                 |                 |                 | 9,723                     |
| Investments   | 13.2% 3,482,935,847                     | 7 623,770,208              | 1,495,119,190         | 545,060,870                 | 201,640,994           | 121,415,872                     | 114,581,645     | 175,991,374     | 115,774,778     | 7,150,694       | 82,430,222                |
| Advances<br>Other assets                                      | 10.4% 1,230,669,118<br>0.0% 128,133,163 | 8 324,139,397<br>3 961,390 | 280,098,870<br>49,943 | 173,991,260<br>86,973       | 165,871,653<br>38,709 | 25,742,864<br>-                 | 43,745,383<br>- | 66,856,032<br>- | 53,927,228<br>- | 31,850,855<br>- | 64,445,576<br>126,996,148 |
|   | 5                                       | 1,003                      | 1,777,064,606         | 719,6                       | 368,349,326           | 147,158,736                     | 158,327,028     | 242,847,407     | 169,702,005     | 39,001,549      | 496,834,290               |
| Liabilities   |   |                            |                       |                             |                       |                                 |                 |                 |                 |                 |                           |
| Bills payable   | 0.0% 55,268,019                         |                            |                       |                             |                       |                                 |                 |                 |                 |                 | 55,268,019                |
| Borrowings  | 15.8% 1,940,485,787                     | 7 1,386,993,998            | 481,134,339           | 24,758,723                  | 4,359,766             | 3,941,769                       | 4,278,460       | 12,396,285      | 22,578,300      | 44,147          |                           |
| Deposits and other accounts                                   | 7.9% 2,665,273,257                      | 7 1,692,284,015            | 56,331,627            | 143,645,001                 | 62,752,364            | 87,857,931                      | 21,560,944      | 14,583,213      | 1,997,543       |                 | 584,260,619               |
| Liabilities against assets subject to finance lease 16.1%     | 16.1% 121,453                           | 3 44,748                   |                       |                             |                       |                                 | 76,705          |                 |                 |                 |                           |
| Lease liability against right of use assets                   | 10.4% 8,761,015                         |                            | 21,308                | 60,618                      | 295,566               | 416,971                         | 1,376,016       | 1,921,963       | 2,978,296       | 1,690,227       |                           |
| Other liabilities   | 0.0% 267,719,271                        | _                          |                       |                             |                       |                                 |                 |                 |                 |                 | 266,726,818               |
|   | 4,937,628,802                           | 2 3,080,315,264            | 537,487,274           | 168,464,342                 | 67,407,696            | 92,216,671                      | 27,292,125      | 28,901,461      | 27,554,139      | 1,734,374       | 906,255,456               |
| On-balance sheet gap  | 185,231,228                             | 3 (2,076,436,045)          | 1,239,577,332         | 551,231,520                 | 300,941,630           | 54,942,065                      | 131,034,903     | 213,945,945     | 142,147,867     | 37,267,175      | (409,421,166)             |
| Off-balance sheet financial instruments                       |   |                            |                       |                             |                       |                                 |                 |                 |                 |                 |                           |
| Documentary credits and short-term trade-related transactions | ions 1,696,635,726                      |                            |                       |                             |                       |                                 |                 |                 |                 |                 | 1,696,635,726             |
| Commitments in respect of:                                    |   |                            |                       |                             |                       |                                 |                 |                 |                 |                 |                           |
| <ul> <li>forward foreign exchange contracts</li> </ul>        | 165,879,918                             |                            | 62,008,252            | 25,158,054                  |                       |                                 |                 |                 |                 |                 |                           |
| - forward government securities transactions                  | (32,591,580)                            | ) (32,591,580)             |                       |                             |                       |                                 |                 |                 |                 |                 | • • •                     |
| - Forward lending   | 50,363,949                              | -                          |                       |                             |                       |                                 |                 |                 |                 |                 | 50,363,949                |
| - fixed assets  | 798,234                                 |                            |                       |                             |                       |                                 |                 |                 |                 |                 | 798,234                   |
| Other commitments   |   |                            |                       |                             |                       |                                 |                 |                 |                 |                 | •                         |
| Off-balance sheet gap   | 1,881,086,247                           | 7 46,122,032               | 62,008,252            | 25,158,054                  |                       |                                 |                 |                 |                 |                 | 1,747,797,909             |
| Total Yield / Interest Risk Sensitivity Gap                   |   | (2,030,314,013)            | 1,301,585,584         | 576,389,575                 | 300,941,630           | 54,942,065                      | 131,034,903     | 213,945,945     | 142,147,867     | 37,267,175      | 1,338,376,744             |
| Cumulative Yield / Interest Risk Sensitivity Gap              | đ                                       | (2,030,314,013)            |                       | (728,728,429) (152,338,855) | 148,602,776           | 203,544,841                     | 334,579,744     | 548,525,689     | 690,673,556     | 727,940,731     | 2,066,317,474             |
| •   |   |                            |                       |                             |                       |                                 |                 |                 |                 |                 |                           |

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|  | 2023<br>(Rupees | 2022<br>in '000) |
|--|-----------------|------------------|
| 48.2.2.6 Reconciliation of Financial Assets and<br>Liabilities with Total Assets and Liabilities |                 |                  |
| Total Financial Assets as per note 48.2.2.5<br>Add: Non-Financial Assets                         | 6,601,870,144   | 5,122,860,030    |
| Fixed assets   | 57,477,067      | 57,604,343       |
| Intangible assets  | 2,186,294       | 2,101,322        |
| Right of Use Assets  | 7,335,901       | 7,186,067        |
| Deferred tax assets  | -               | 22,406,230       |
| Other assets   | 4,619           | 39,607,902       |
|  | 67,003,881      | 128,905,864      |
| Total assets as per statement of financial position  | 6,668,874,025   | 5,251,765,894    |
| Total Financial Liabilities as per note 48.2.2.5<br>Add: Non-Financial Liabilities               | 6,269,635,862   | 4,937,628,802    |
| Other liabilities  | 981,556         | 3,836,860        |
| Deferred tax liabilities   | 842,568         | -                |
| Total liabilities as per statement of financial position   | 6,271,459,986   | 4,941,465,662    |

### 48.2.3 Operational Risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. This definition includes legal risk but excludes strategic and reputational risks. For effective implementation, Group has comprehensive Operational Risk Management (ORM) Framework and procedure documents. These documents provide guidance for setting up operational risk strategy of the Bank, selection and adoption of risk and loss measurement tools, reporting, and establishment of operational risk management processes.

Operational risks are a core component of doing business arising from the day-to-day operational activities of the Group including launching of new products and services by the group. Group realizes that operational risks cannot be fully mitigated, it therefore, determines an appropriate balance between accepting potential losses and incurring costs of mitigation.

Further, the Group has adopted an Operational Risk Management Policy Framework and Operational Risk Appetite are approved by the Board in-line with Basel framework and Bank's policy, respectively. Furthermore, Group has rolled-out Operational Loss Data Collection Mechanism whereby field functionaries and Groups/Divisions at head office are responsible to report operational losses under their jurisdictions on immediate basis. Operational loss events are reviewed and appropriate corrective measures are taken on an ongoing basis. Risk Evaluation exercise is carried out for new products, processes and systems as per the ORM procedures document of the Group.

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The Group also conducts root cause analysis of major Operational Risk Incidents covering key control lapses and accordingly suggests recommendations & mitigations. As per Basel regulatory framework, the Group calculates capital charge for its operational risk using Basic Indicator Approach. This approach is considered most suitable in view of the business model of the group which relies on an extensive network of branches to offer banking services to its customers.

Moreover, the Group closely monitored overall bank's operational environment and undertook required actions to ensure the safety and security of Bank staff, assets and maintenance of service to its customers. The Group continued to take measures to ensure maintenance of their service levels and resolved customer complaints to meet the expectations of its stakeholders.

The Group operations stayed highly resilient and the Group deployed all necessary measures for the health and safety of its employees to prevent them from any unwarranted situation.

### 48.2.4 Information Security Risk

Cyber Security is one of our top priority risks. Considering extensive customer base and increasing digital footprint, mechanism has been devised for up scaling of technology infrastructure and related channels from information security standpoint. Further, due to evolving cyber threat landscape, the Group has taken appropriate actions to monitor and respond to cybersecurity risks and adopted a heightened state of cybersecurity. We are living in the highly technology dependent environment, where most of the business functions are performed with information technology for storing, processing and sharing of information. The information "assets" that are being used to store, process and transmit the information, face various types of threats. If threats get materialized and are able to exploit the vulnerabilities (weaknesses) present in these information assets, the confidentiality, integrity and availability of information get compromised. In order to mitigate the risks, certain controls and countermeasures need to be assessed and implemented. The Group has devised a governance mechanism to manage related risks through development of Policies & Frameworks, and deployed security tools to ensure adequate implementation of internal controls and monitoring of security threats within technology infrastructure.

As first line of defense, the Business groups have primary responsibility for identifying, measuring, and controlling the risks within their areas of accountability. Our staff of Information Security Division (ISD) is second line of defense against any cyber risks. Therefore, the Group regularly assesses the information security controls and undertakes employees' awareness and trainings. The Group works with its key technology partners to ensure that potentially vulnerable systems are identified and appropriate fixes & controls are implemented to secure the systems. The Group is actively communicating with its customers on interacting with the Group in a secure manner through its full suite of channels including online and digital Grouping.

Over the span of last two years, the Group has taken various initiatives to uplift the cyber security controls. The management is cognizant of the fact that cyber security is a top priority risk and the Group is taking appropriate steps to monitor and respond to it. The Information Security Division (ISD) has been reorganized in 2022 with introduction of new technical roles of IS Security Operations & Threat Management, Network & Infrastructure Security, and Application & Database Security; in addition to the management roles of IS Governance & Compliance, IS Program Management, and IS Risk Management. The unit (ISD) works under the supervision of Chief Information Security Officer (CISO). Numerous steps have been taken by the Group to identify cyber security weaknesses of systems & infrastructure. Several controls are in place including but not limited to 24/7 SOC, 2FA authentication of VPN connections, Kaspersky EPP and KATA XDR, IBM QRadar SIEM upgrade, Guardium for Database security, Resilient for IR playbooks etc. in line with the action plan outlined in the Group's cyber security management framework. In addition to these, numerous other initiatives and projects are in line for further enhancement of Group's cyber security for years 2024 and 2025.

For the year ended December 31, 2023

### 48.2.5 Enterprise-wide Risk

In addition to the above mentioned risks, the Group has a structure to identify other Pillar II material risks on periodic basis. The source of these reports includes, but not limited to, the Internal Capital Adequacy and Assessment Process (ICAAP), which takes into account risks over and above those which directly occur as a result of daily business and operations of the Group. These risks include Concentration Risk, Interest Rate Risk in Grouping Book (IRRBB), Increase in NPL Categories, Reputational Risk, Strategic Risk, etc.

Moreover, all those brewing risks that are material and arise within the Group or due to inherent behavior of country's market and economic conditions, whether in isolation or in combination are addressed under the Group-wide Recovery Plan. These risks are monitored on certain frequency and mitigating actions are taken as and when deemed necessary.

"Group's Stress-testing framework, comprises of tools, to deliver a timely assessment of the resilience of the Group's capital under stressed conditions to the senior management. It ranges from simple sensitivity analysis to sophisticated stress testing methods to capture the abnormal movement of market and economic indicators and to translate such scenarios into projections of Group's profitability, liquidity and capital planning.

This framework paves the way to a quantitative, forward-looking assessment of capital adequacy (movement/ level of Capital Adequacy Ratio (CAR) of the Group) to provide an indication of how much capital might be needed to absorb any expected and any unforeseen losses. It helps in identifying potential vulnerabilities within the Group and assessing solvency by applying plausible/ past adverse scenarios under extreme conditions."

### 48.2.6 Liquidity Risk

Liquidity risk is the risk of loss to a Group arising from its inability to meet obligations as they fall due or to fund assets, without incurring unacceptable costs or losses. More simply, liquidity risk is the possibility that a Group will be unable to meet its financial commitment to a customer, creditor, or investor when due, in a timely and cost-effective manner.

To mitigate this risk, Group has arranged diversified funding sources, manages specific assets with liquidity in mind and monitors liquidity on daily basis. In addition, the Group maintains statutory deposits with central Groups inside and outside Pakistan. The purpose of liquidity management is to ensure that there are sufficient cash flows to meet all of the Group's liabilities when due, under both normal and stressed conditions without incurring unacceptable losses, as well as to capitalize on opportunities for business expansion and profitability. This includes the Group's ability to meet deposit withdrawals either on demand or at contractual maturity, to repay borrowings as they mature and to make new loans and investments, as opportunities arise.

Asset and Liability Committee (ALCO) is responsible for ensuring that the Group has adequate liquidity and monitors liquidity gaps, to execute this responsibility. Mandatory as well as optional stress testing and ratio based liquidity assessments are performed to proactively identify and manage liquidity position & needs/ requirements. Group has various limits/ ratios, triggers and management actions in place to monitor and mitigate liquidity risk. The Group calculates and monitors, on regular basis, Basel-III Liquidity standards (includes LCR, NSFR and LMTs), liquidity ratios as per SBP parameters besides other internal liquidity measures.

For the year ended December 31, 2023

| Upon Day         Over 1 bor 1         Ver 2           272116447         31371466         1171144         3137170         31341730         31341730         31341730         31341730         31341730         31341730         31341730         31341730         31341730  |   |               |                 |                     |               |                         | 2           | 2023                  |                       |                       |                       |                      |                      |                         |                 |
|---|---|---------------|-----------------|---------------------|---------------|-------------------------|-------------|-----------------------|-----------------------|-----------------------|-----------------------|----------------------|----------------------|-------------------------|-----------------|
| International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>International<br>Interna |   | Total         | Upto 1 Day      | Over 1 to 7<br>days |               | Over 14 days to 1 month |             | Over 2 to 3<br>months | Over 3 to 6<br>months | Over 6 to 9<br>months | Over 9<br>months to 1 | Over 1 to 2<br>years | Over 2 to 3<br>years | Over 3 to 5<br>years    | Over 5<br>years |
| Increasing function for the base.         256,456,420         257,16,401         351,560         171,170         2,405,402         171,170         173,450         171,170         173,450         171,170         173,450         171,170         173,450         171,170         173,450         171,170         173,450         171,170         173,450         171,170         173,450         171,170         173,450         173,173         173,450  |   |               |                 |                     | -             |                         |             | 0, 4, 000410/         | 0                     |                       | year                  |                      |                      |                         |                 |
| Increary bank         2.2465,462         22.116,401         3.317,4166         2.317,416         2.405,401         2.322,500         4.417,720         2.404,404         2.332,401         2.334,501         2.334,501         2.334,501         2.344,512         2.342,413  |   |               |                 |                     |               |                         |             | (hupees III u         | (nn                   |                       |                       |                      |                      |                         |                 |
| Interactional functional functinal functional functional functional functional function   | Assets                                      |               |                 |                     |               |                         |             |                       |                       |                       |                       |                      |                      |                         |                 |
| Other tention         4,0,04,57         3,57,7,68         1,2,1,74         8,4,4,7,3         3,53,7,75         1,1,76         7,24         6,4,73         7,34         7,34         7,34         7,34         7,34         7,34         7,34         7,34         7,34         7,34         7,34         1,34         7,34         1,34,43         3,33,73         1,34,73         1,34,43         3,34         1,34         3,33,73         1,34         7,34         1,34,43         3,34         1,34  | Cash and balances with treasury banks       | 295,455,482   | 292,116,487     | 931,850             |               | 2,405,140               |             | •                     |                       | •                     | •                     |                      | •                    |                         |                 |
| Intervalue         Interva   | Balances with other banks                   | 43,004,567    | 33,574,696      | 121,714             | 188,428       | 3,937,730               |             | •                     | 671,770               | 758,450               | •                     | •                    | •                    | •                       | •               |
| 444.11         646.57         646.57         447.13         646.57         447.13         647.53         57.35.56         1009.54.662         17.417.13         74.417.34           1.339.77.66         304.87.72         1.25.44.443         23.86.66         144.66         144.66         144.66         144.66         144.61         56.83.65         17.417.64         74.136.72         74.137.20           5666         7.4756         7.28.44         1.01         2.112         2.63.93.6         17.417.73         2.33.56         17.417.23         2.34.77 <t< td=""><td>Lendings to financial institutions</td><td>192,430,437</td><td>9,723</td><td>192,420,714</td><td></td><td></td><td></td><td>•</td><td></td><td>•</td><td></td><td>•</td><td>•</td><td>•</td><td>•</td></t<>   | Lendings to financial institutions          | 192,430,437   | 9,723           | 192,420,714         |               |                         |             | •                     |                       | •                     |                       | •                    | •                    | •                       | •               |
| (130,07,260)         30,463,730         12,81,444         2,02,555         61,07,465         (4,066,11         5,130,551         7,34,172         7,316,73         7,316,73           57,477,067  | Investments                                 | 4,414,174,305 | 6,645,274       | 63,237              | 4,470,333     | 491,810                 |             | 43,725,986            | 46,393,901            | 575,275,570           | 1,009,545,853         | 1,304,643,492        |                      | 489,385,140 649,752,188 | 283,138,882     |
| 5         7   | Advances                                    | 1,398,072,669 | 308,463,728     | 12,814,449          | 29,826,563    | 81,107,496              |             | 56,183,865            | 127,960,502           | 57,342,172            | 41,318,720            | 74,813,740           | 65,861,729           | 153,261,454             | 284,313,134     |
| cels         2,16,24         · · · ·         · · ·         · · ·         · · · · ·         · · · ·         · · · ·         · · · ·         · · · · ·         · · · · ·         · · · · ·         · · · · ·         · · · · ·         · · · · · ·         · · · · ·         · · · · ·         · · · · ·         · · · · ·         · · · · · ·         · · · · · ·         · · · · · ·         · · · · · · ·         · · · · · ·         · · · · · · ·         · · · · · · · · · · ·         · · · · · · · · · · ·         · · · · · · · · · · · · · · ·         · · · · · · · · · · · · · · · · · · ·  | Fixed assets                                | 57,477,067    | •               | •                   |               | 33,181                  |             | 29,358                |                       | •                     | 764,175               | 2,332,578            | 709,154              | 1,574,446               | 52,034,175      |
| assets         1,33,501         · · · ·         · · · ·         · · ·         · · ·         · · ·         · · ·         · · ·         · · ·         · · ·         · · ·         · · ·         · · ·         · · · ·         · · · ·         · · · ·         · · · ·         · · · ·         · · · ·         · · · · ·         · · · ·         · · · · ·   | Intangible assets                           | 2,186,294     | •               | •                   |               |                         | 4,530       |                       |                       | •                     | 531,972               | 521,472              | 558,051              | 7,717                   | 562,552         |
| cseeds   <  | Right of use assets                         | 7,335,901     | •               |                     | •             | 274                     | 1,017       | 2,112                 | 26,771                | 67,685                | 191,032               | 502,464              | 1,042,021            | 1,591,972               | 3,910,553       |
| 1         286,737,300         7665561         689,457         3,337         (11,274)         5,4616,153         5,476,723         2,5396,1677         6,476,723         2,5396,607         5,476,723         2,5396,607         5,476,723         2,5396,607         5,476,723         2,5396,607         1,637,139         1,037,314           1         1         1         1         333,03         5         1         1         1         2,5376,604         1,033,314         1,014,132         1,014,132         1,014,132         1,014,132         1,014,132         1,014,132         1,014,132         1,014,132         1,014,132         1,014,132         1,014,132 <td< td=""><td>Deferred tax assets</td><td>•</td><td></td><td></td><td></td><td></td><td>•</td><td>•</td><td></td><td>•</td><td>•</td><td>•</td><td>•</td><td>•</td><td>•</td></td<>  | Deferred tax assets                         | •             |                 |                     |               |                         | •           | •                     |                       | •                     | •                     | •                    | •                    | •                       | •               |
| 666.074.05         71,445.52         206,921,421         34,94,661         87,968,357         163,826,341         153,375,942         109,446,271         630,000         1005,628,475         1406,410,301           010hr accounts         660,004,48         66,000,448         66,000,448         65,000,448         66,000,448         76,0036         76,400,303         70,103,314           010hr accounts         3673,109,314         73,710,914         73,710,914         73,010,914         73,710,914         73,0036         90,660         86,4273         70,333,217           ainta assets subjectio         206,208          91,00,370         95,617,793         70,144,173         201,793         70,144,173         201,703         80,8273         201,303,617         203,306,703         70,333,217           ainta assets subjectio         208,208  | Other assets                                | 258,737,303   | 76,635,621      | 569,457             | 9,337         | (17,274)                |             | 53,434,573            | 33,961,677            | 6,476,723             | 6,476,723             | 22,596,844           | 757,405              | 1,136,107               | 2,080,956       |
| Interaction   |   | 6,668,874,025 | 717,445,529     | 206,921,421         | 34,494,661    |                         | 163,826,241 | 153,375,894           | 209,014,621           | 639,920,600           | 1,058,828,475         | 1,405,410,590        | 558,313,500          | 807,323,884             | 626,040,252     |
| 0         0         0         -   | Liabilities                                 |               |                 |                     |               |                         |             |                       |                       |                       |                       |                      |                      |                         |                 |
| 1           | Bills payable                               | 68,000,448    | 68,000,448      |                     |               |                         |             |                       |                       | •                     | •                     | •                    | •                    | •                       | •               |
| 1 other accounts         3,673,109,914         2,920,420,517         34,709,515         16,717,829         74,090,370         93,681,799         70,148,129         207,889,752         153,452,035         53,798,779           ainst assets subjectio         208,268         -<  | Borrowings                                  | 2,177,743,194 | 19,330,975      |                     | 688,152,390   | 864,421,899             | 9,640,838   |                       | 7,640,293             | 620,036               | 90,869                | 1,073,314            | 1,066,201            | 6,558,534               | 33,039,216      |
| ainst assets subjectio         208 268         · · · ·         · · ·         · · ·         · · ·         · · ·         · · ·         · · · ·  | Deposits and other accounts                 | 3,673,109,914 | 2,920,420,517   | 34,709,515          | 16,717,829    | 74,090,370              |             | 70,148,129            | 207,889,752           | 153,452,035           | 53,798,779            | 20,389,267           | 8,323,449            | 16,710,676              | 2,777,797       |
| ase         208,268         ··         <  | Liabilities against assets subject to       |               |                 |                     |               |                         |             |                       |                       |                       |                       |                      |                      |                         |                 |
| y againstright of use assets         8.68.7.72         610         ·         363         1,697         2,837         31,018         7,618         200,709           iabilities         342,568         ·         558         ·         1046,977         6,50.557         6,149,853         36,083,356         3,771,941         2,41,529           es         342,872,865         204,685,508         1,911,066         1,141,953         1,046,977         6,50.557         6,149,853         36,083,356         5,771,941         2,431,529           es         321,474,039         (2,494,992,529) (345,618,351) (671,517) (851,601,252)         53,941,350         46,885,079         46,885,079         47,939,970         1,002,120,521         1,1           ed         21,275,131         85,078,191         (871,601,252)         53,941,350         46,885,079         46,885,079         46,885,079         1,002,120,521         1,1           ed         226,563,440         20,783         46,885,079         46,885,079         46,885,079         1,002,120,521         1,3           fed profit         22,5563,440         22,5563,440         23,440         24,530,529         1,002,120,521         1,3           fed profit         22,5563,440         23,413,550         46,885,079         46,86  | finance lease                               | 208,268       | •               |                     |               |                         |             |                       |                       | •                     | 64,241                | •                    | 144,027              |                         | •               |
| Itabilities         84,568         -         558         -         -         -         -         -         121,827           cs         34,275,862         204,685,508         1,911,066         1,141,953         1,046,977         6,560,557         6,149,855         3,771,941         2,431,529           cs         322,714,59,986         3,212,438,058         552,539,772         706,012,172         93,559,609         109,844,991         106,490,815         157,920,630         56,707,954           ds         3771,414,039         2,243,992,529)         (345,618,3551)         (671,517,511)         (851,601,252)         53,941,350         48,885,079         42,630,298)         481,999,970         1,002,120,521         1,3           led profit         21,275,131         85,078         53,941,350         48,885,079         42,630,298)         481,999,970         1,002,120,521         1,3           led profit         22,23,44         1,134,23         1,134,23         3,341,369         41,999,970         1,002,120,521         1,3           led profit         22,5563,440         1         16,490,815         53,941,350         42,630,298         481,999,970         1,002,120,521         1,3           led profit         22,23,440         1         1   | Lease liability against right of use assets | 8,682,732     | 610             |                     |               | 363                     | 1,697       | 2,837                 | 31,018                | 76,618                | 200,709               | 660,880              | 1,332,356            | 1,759,513               | 4,616,131       |
| es 342,872,862 204,685,508 1,911,066 1,141,953 1,046,977 6,560,557 6,149,853 36,083,356 3,771,941 2,431,529 (5,714,929) 2,714,929 157,920,530 56,707,954 2,523,772 706,012,172 39,559,609 109,884,891 106,490,815 251,644,919 157,920,530 56,707,954 26,707,9  | Deferred tax liabilities                    | 842,568       | •               | 558                 |               |                         | •           |                       |                       | •                     | 121,827               |                      | •                    | 720,183                 |                 |
| 6.271,459,966         3.212,438,058         552,539,772         706,012,172         393,556,609         106,490,815         251,644,919         157,920,630         56,707,954           397,414,039         (2,494,992,529)         (345,618,351)         (671,517,511)         (851,601,252)         53,941,350         46,885,079         42,650,298)         481,999,970         1,002,120,521         1,3           I         21,275,131         85,078         167,1517,113         (851,601,252)         53,941,350         46,885,079         42,650,298)         481,999,970         1,002,120,521         1,3           I         21,275,131         85,078         19         57,083         481,999,970         1,002,120,521         1,3           I         21,275,131         85,078         166,100,1522         53,941,350         46,885,079         42,650,298)         481,999,970         1,002,120,521         1,3           I         21,275,131         85,078         153,400         1,002,120,521         1,3  | Other liabilities                           | 342,872,862   | 204,685,508     | 1,911,066           | 1,141,953     | 1,046,977               | 6,560,557   | 6,149,853             |                       | 3,771,941             | 2,431,529             |                      | 10,936,240           | 21,215,571              | 20,707,164      |
| 397,414,039         [2,494,992,529]         [345,618,351]         [671,517,511]         [851,601,252]         53,941,350         48,085,079         (42,630,298)         481,999,970         1,002,120,521           It         21,275,131         21,275,131         161,671,252         53,941,350         42,630,298)         481,999,970         1,002,120,521           Ited profit         21,275,131         21,575         53,941,350         46,865,079         42,630,298)         481,999,970         1,002,120,521           Ited profit         22,555,32,440         225,553,440         225,553,440         225,553,440         225,532,415         41,34,234           Indiatriced         1,134,234         1,134,234         21,34,234         21,34,234         21,34,234  |   | 6,271,459,986 | 3,212,438,058   | 552,539,772         | 706,012,172   | 939,559,609             |             | 106,490,815           | 251,644,919           | 157,920,630           | 56,707,954            | 48,354,108           | 21,802,273           | 46,964,477              | 61,140,308      |
| tal<br>ated profit<br>revaluation of assets<br>ling interest  | Net assets                                  | 397,414,039   | (2,494,992,529) | (345,618,351)       | (671,517,511) | (851,601,252)           | 53,941,350  | 46,885,079            | (42,630,298)          | 481,999,970           | 1,002,120,521         | 1,357,056,482        | 536,511,227          | 760,359,407             | 564,899,944     |
| ated profit<br>revaluation of assets<br>ling interest   | Share capital                               | 21,275,131    |                 |                     |               |                         |             |                       |                       |                       |                       |                      |                      |                         |                 |
| of assets   | Reserves                                    | 85,078,819    |                 |                     |               |                         |             |                       |                       |                       |                       |                      |                      |                         |                 |
| of assets   | Unappropriated profit                       | 225,693,440   |                 |                     |               |                         |             |                       |                       |                       |                       |                      |                      |                         |                 |
|   | Surplus on revaluation of assets            | 64,232,415    |                 |                     |               |                         |             |                       |                       |                       |                       |                      |                      |                         |                 |
|   | Non-controlling interest                    | 1,134,234     |                 |                     |               |                         |             |                       |                       |                       |                       |                      |                      |                         |                 |
| 397,414,039   |   | 397,414,039   |                 |                     |               |                         |             |                       |                       |                       |                       |                      |                      |                         |                 |
|   |   |               |                 |                     |               |                         |             |                       |                       |                       |                       |                      |                      |                         |                 |

For the year ended December 31, 2023

|   |               |                 |                     |                      |                                     |                       | 2022   |                         |                       |                       |                      |                      |                        |              |
|---|---------------|-----------------|---------------------|----------------------|-------------------------------------|-----------------------|--|-------------------------|-----------------------|-----------------------|----------------------|----------------------|------------------------|--------------|
|   | Total         | Upto 1 Day      | Over 1 to 7<br>days | Over 7 to 14<br>days | Over 14 days to 1 month             | Over 1 to 2<br>months | Over 2 to 3<br>months                                      | Over 3 to 6<br>months   | Over 6 to 9<br>months | Over 9<br>months to 1 | Over 1 to 2<br>years | Over 2 to 3<br>years | Over 3 to 5 (<br>years | Over 5 years |
|   |               |                 |                     |                      |                                     |                       | (Rupees in '000)   | (0                      |                       | year                  |                      |                      |                        |              |
|   |               |                 |                     |                      |                                     |                       |  |                         |                       |                       |                      |                      |                        |              |
| Assets                                      |               |                 |                     |                      |                                     |                       |  |                         |                       |                       |                      |                      |                        |              |
| Cash and balances with treasury banks       | 230,226,311   | 227,945,076     | 898,012             |                      | 1,383,223                           |                       |  |                         |                       |                       |                      |                      |                        |              |
| Balances with other banks                   | 19,623,124    | 12,945,156      | 2,338,977           | 53,880               | 1,133,563                           | 666,168               | 1,130,647  | 556,760                 | 797,973               |                       |                      |                      |                        |              |
| Lendings to financial institutions          | 31,272,467    | 9,723           | 30,484,537          | 778,207              | ı                                   |                       |  |                         |                       |                       |                      |                      |                        | ,            |
| Investments                                 | 3,482,935,847 | 8,049,772       | 3,022,008           | 2,096,958            | 3,740,930                           | 186,920,863           | 406,585,250  | 221,875,848 398,517,150 | 398,517,150           | 178,815,656           | 599,374,146          | 756,921,831          | 458,210,559            | 258,804,877  |
| Advances                                    | 1,230,669,118 | 395,431,130     | 4,048,283           | 13,107,471           | 41,983,638                          | 66,324,712            | 19,836,459   | 117,851,616             | 67,043,260            | 61,485,353            | 70,627,513           | 64,102,093           | 125,183,386            | 183,644,203  |
| Fixed assets                                | 57,604,343    | 530             |                     |                      | 23,048                              | 9,879                 | 57,363   |                         |                       | 852,511               | 1,847,737            | 767,649              | 1,585,175              | 52,460,450   |
| Intangible assets                           | 2,101,322     |                 | ,                   |                      | ı                                   |                       | 6,000  |                         |                       | 486,981               | 463,480              | 535,691              | 46,617                 | 562,553      |
| Right of use assets                         | 7,186,067     |                 |                     |                      | 112,827                             | 16,055                | 611  | 343,735                 | 104,470               | 74,850                | 447,738              | 851,025              | 1,550,294              | 3,684,462    |
| Deferred tax assets                         | 22,406,230    |                 |                     |                      |                                     |                       |  |                         |                       | 105,876               | 947                  |                      | 22,299,407             |              |
| Other assets                                | 167,741,065   | 40,563,375      | 916,586             |                      | 880,374                             | 35,063,581            | 35,453,086   | 18,016,853              | 1,566,970             | 1,555,780             | 30,154,790           | 688,171              | 1,032,256              | 1,849,243    |
|   | 5,251,765,894 | 684,944,761     | 41,708,403          | 16,036,516           | 49,257,604                          | 289,001,258           | 49,257,604 289,001,258 463,069,417 358,644,812 468,029,823 | 358,644,812             | 468,029,823           | 243,377,007           | 702,916,351          | 823,866,460          | 609,907,694            | 501,005,788  |
| Liabilities                                 |               |                 |                     |                      |                                     |                       |  |                         |                       |                       |                      |                      |                        |              |
| Bills payable                               | 55,268,019    | 55,268,019      |                     |                      |                                     |                       |  |                         |                       |                       |                      |                      |                        |              |
| Borrowings                                  | 1,940,485,787 | 181,510         | 904,800,208         | 6,202,665            | 475,809,616 332,601,654             | 332,601,654           | 148,532,685  | 24,758,723              | 2,260,017             | 2,099,748             | 3,941,769            | 4,278,460            | 12,396,285             | 22,622,446   |
| Deposits and other accounts                 | 2,665,273,257 | 2,142,990,358   | 29,181,008          | 15,104,734           | 89,432,410                          | 35,181,791            | 20,960,861 143,606,960                                     | 143,606,960             | 43,116,055            | 19,694,451            | 87,856,473           | 21,567,400           | 14,583,213             | 1,997,542    |
| Liabilities against assets subject to       |               |                 |                     |                      |                                     |                       |  |                         |                       |                       |                      |                      |                        |              |
| finance lease                               | 121,453       | •               |                     |                      | 44,748                              |                       | 76,705   |                         |                       |                       |                      |                      |                        |              |
| Lease liability against right of use assets | 8,761,015     | •               |                     |                      | 109,248                             | 20,865                | 276,495  | 60,618                  | 70,232                | 109,374               | 506,865              | 1,034,754            | 1,904,041              | 4,668,524    |
| Other liabilities                           | 271,556,131   | 141,952,441     | 967,767             | 10,535               | 748,017                             | 11,484,263            | 11,395,636   | 28,281,345              | 2,106,131             | 2,165,097             | 24,159,069           | 9,893,832            | 19,220,510             | 19,171,488   |
|   | 4,941,465,662 | 2,340,392,329   | 934,948,982         | 21,317,934           | 566,144,039 379,288,573 181,242,382 | 379,288,573           |  | 196,707,646             | 47,552,435            | 24,068,671            | 116,464,176          | 36,774,446           | 48,104,050             | 48,460,000   |
| Net assets                                  | 310,300,232   | (1,655,447,568) | (893,240,579)       | (5,281,418)          | (516,886,435)                       | (90,287,315)          | 281,827,035  | 161,937,166             | 420,477,388           | 219,308,336           | 586,452,175          | 787,092,014          | 561,803,645            | 452,545,788  |
| Share capital                               | 21.275.131    |                 |                     |                      |                                     |                       |  |                         |                       |                       |                      |                      |                        |              |
| Reserves                                    | 67,488,847    |                 |                     |                      |                                     |                       |  |                         |                       |                       |                      |                      |                        |              |
| Unappropriated profit                       | 178,189,579   |                 |                     |                      |                                     |                       |  |                         |                       |                       |                      |                      |                        |              |
| Surplus/(Deficit) on revaluation of assets  | 42,273,537    |                 |                     |                      |                                     |                       |  |                         |                       |                       |                      |                      |                        |              |
| Non-controlling interest                    | 1,073,138     |                 |                     |                      |                                     |                       |  |                         |                       |                       |                      |                      |                        |              |
|   | 310,300,232   |                 |                     |                      |                                     |                       |  |                         |                       |                       |                      |                      |                        |              |

For the year ended December 31, 2023

434,650 21,221 488,424 10,353,582 126,579,763 8,804,551 76,222,331 51,981,458 137,442,990 10,863,227 Above 10 years Over 5 to 10 52,715 10,353,582 487,424,279 4,127,708 273,727,499 208,090,803 50,277,082 437.147.197 562,551 3,475,902 1.514,809 33,017,995 2,777,797 years Over 3 to 5 649,752,188 6,416 1,759,513 720,182 21,215,571 475,354,154 500,516,356 306,752,792 153,261,454 1,136,094 807.269.148 1,521,025 6,558,534 1,591,971 470,262,556 years 757,405 1,332,356 559,353 461,875,330 Over 2 to 3 495,657,264 762,583 1,042,021 1,066,201 144,027 10,936,240 89,286,201 65,861,729 564,640,355 years 521,472 502,464 1,073,314 660,880 26,230,647 509,915,781 1,304,643,492 1,405,409,480 8,009,793 473,941,147 895,493,699 74,812,630 2,332,578 22,596,844 Over 1 to 2 years (Rupees in '000). Over 6 months 764,175 531,972 258,717 8,009,793 122,386 758,450 585,589,361 1,745,550,260 710,905 277,327 14,997,217 655,458,958 64,241 5,206,986 670,850,596 51,917,832 90,732,536 1.074.699.664 to 1 year 26,771 31,018 (463,085,640) 671,770 46,232,793 237,688,250 7,640,293 43,622,687 Over 3 to 6 20,930,958 8,009,793 641,470,099 700,773,890 51,917,832 117,908,126 . months 291,835,770 3,128 4,534 257,892,715 62,533 4,530 23,399,862 644,310 39,531,890 34,479,697 4,459,436 3,376,854 37,116,409 211,824,202 Over 1 to 3 326,315,467 39,830,834 months (2,103,939,334) 972 12,650,748 353,290,345 277 173,404,114 957,133,796 43,326,759 2,087,823,897 755,499,825 174,421,677 3,061,073,130 187,160,382 38,197,493 Upto 1 Month 192,430,437 . . . 397,414,039 8,682,732 6.271.459.986 397,414,039 1,134,234 2,186,294 258,737,303 6,668,874,025 68,000,448 2,177,743,194 3,673,109,914 208,268 842,568 342,872,862 295,455,482 ,398,072,669 57,477,067 21,275,131 85,078,819 225,693,440 64,232,415 43,004,567 192,430,437 ,414,174,305 7,335,901 Total -iabilities against assets subject to finance lease Surplus/(Deficit) on revaluation of assets -ease liability against right of use assets Cash and balances with treasury banks -endings to financial institutions Deposits and other accounts Balances with other banks Von-controlling interes Deferred tax liabilities Unappropriated profit Right of use assets Deferred tax assets Intangible assets Other liabilities Share capital Fixed assets Other assets Bills payable nvestments Borrowings Vet assets Liabilities Advances Reserves Assets

48.2.6.2 Maturities of assets and liabilities - based on expected maturities of the assets and liabilities of the Group 418 Financial Performance

For the year ended December 31, 2023

|   |               |                             |                       |                       | 2022                       |                      |                      |                      |                       |                   |
|---|---------------|-----------------------------|-----------------------|-----------------------|----------------------------|----------------------|----------------------|----------------------|-----------------------|-------------------|
|   | Total         | Upto 1 Month                | Over 1 to 3<br>months | Over 3 to 6<br>months | Over 6 months<br>to 1 year | Over 1 to 2<br>years | Over 2 to 3<br>years | Over 3 to 5<br>years | Over 5 to 10<br>years | Above 10<br>years |
|   |               |                             |                       |                       | -(Rupees III 000)-         | (Nr                  |                      |                      |                       |                   |
| Assets  |               |                             |                       |                       |                            |                      |                      |                      |                       |                   |
| Cash and balances with treasury banks               | 230,226,311   | 151,728,041                 | 3,232,446             | 36,991,996            | 36,991,996                 | 1,281,832            |                      |                      |                       |                   |
| Balances with other banks                           | 19,623,124    | 16,655,335                  | 1,613,059             | 556,760               | 797,970                    |                      |                      |                      |                       |                   |
| Lendings to financial institutions                  | 31,272,467    | 31,272,467                  |                       |                       |                            |                      |                      |                      |                       |                   |
| Investments   | 3,482,935,847 | 28,354,943                  | 646,432,512           | 220,062,209           | 577,292,511                | 593,544,606          | 741,081,570          | 419,894,119          | 245,443,901           | 10,829,476        |
| Advances  | 1,230,669,118 | 385,942,104                 | 171,508,519           | 110,076,664           | 119,557,100                | 70,639,884           | 64,117,258           | 125,183,386          | 119,244,206           | 64,399,997        |
| Fixed assets  | 57,604,343    | 530                         | 120,291               |                       | 852,504                    | 1,847,745            | 804,023              | 1,518,801            | 43,365                | 52,417,084        |
| Intangible assets                                   | 2,101,322     |                             | 4,530                 |                       | 481,101                    | 462,982              | 518,547              | 71,609               | 562,553               |                   |
| Right of use assets                                 | 7,186,067     | 112,827                     | 16,666                | 343,735               | 179,321                    | 447,737              | 851,025              | 1,550,294            | 2,488,455             | 1,196,007         |
| Deferred tax assets                                 | 22,406,230    |                             |                       |                       | 105,873                    | 947                  |                      | 22,299,410           |                       |                   |
| Other assets  | 167,741,065   | 93,890,423                  | 25,970,589            | 11,036,642            | 3,146,181                  | 30,154,790           | 688,171              | 1,032,243            | 1,822,026             |                   |
|   | 5,251,765,894 | 707,956,670                 | 848,898,612           | 379,068,006           | 739,404,557                | 698,380,522          | 808,060,594          | 571,549,862          | 369,604,506           | 128,842,564       |
| Liabilities   |               |                             |                       |                       |                            |                      |                      |                      |                       |                   |
| Bills payable                                       | 55,268,019    | 29,855,579                  | 1,335,761             | 863,023               | 11,606,828                 | 11,606,828           |                      |                      |                       |                   |
| Borrowings  | 1,940,485,787 | 1,386,993,999               | 481,134,339           | 24,758,723            | 4,359,766                  | 3,941,769            | 4,278,460            | 12,396,285           | 22,578,300            | 44,147            |
| Deposits and other accounts                         | 2,665,273,257 | 434,435,986 123,011,308     | 123,011,308           | 157,260,028           | 498,836,184                | 529,764,847          | 463,475,774          | 456,491,587          | 1,997,542             |                   |
| Liabilities against assets subject to finance lease | 121,453       |                             |                       |                       | 44,748                     |                      | 76,705               |                      |                       |                   |
| Lease liability against right of use assets         | 8,761,015     | 50                          | 21,308                | 60,618                | 288,804                    | 506,865              | 1,310,806            | 1,904,041            | 2,978,296             | 1,690,227         |
| Other liabilities                                   | 271,556,131   | 122,974,968                 | 39,209,487            | 32,024,034            | 4,902,743                  | 24,159,069           | 9,893,832            | 19,220,510           | 9,400,930             | 9,770,558         |
|   | 4,941,465,662 | 1,974,260,582               | 644,712,202           | 214,966,425           | 520,039,073                | 569,979,379          | 479,035,577          | 490,012,424          | 36,955,068            | 11,504,932        |
| Net assets  | 310,300,232   | (1,266,303,912) 204,186,410 | 204,186,410           | 164,101,581           | 219,365,484                | 128,401,143          | 329,025,016          | 81,537,438           | 332,649,439           | 117,337,631       |
| Share capital                                       | 21,275,131    |                             |                       |                       |                            |                      |                      |                      |                       |                   |
| Reserves  | 67,488,847    |                             |                       |                       |                            |                      |                      |                      |                       |                   |
| Unappropriated profit                               | 178,189,579   |                             |                       |                       |                            |                      |                      |                      |                       |                   |
| Surplus/(Deficit) on revaluation of assets          | 42,273,537    |                             |                       |                       |                            |                      |                      |                      |                       |                   |
| Non-controlling interest                            | 1,073,138     |                             |                       |                       |                            |                      |                      |                      |                       |                   |
|   | 310,300,232   |                             |                       |                       |                            |                      |                      |                      |                       |                   |

Strategic Overview

For the year ended December 31, 2023

### 48.2.7 Derivative Risk

A derivative is a contract that derives its value from the performance of an underlying asset which can be an index, interest rate, commodity price, security price, FX rate etc. Derivatives include forwards, futures, swaps, options etc. In Pakistan, futures and forwards are most commonly traded derivatives.

Currently, the Bank is not an active participant in the Pakistan derivatives market as it does not hold an Authorized Derivative Dealer (ADD) license to perform derivative transactions. Once acquired, the Bank will carry out transactions that are permitted under the Financial Derivatives Business Regulations issued by SBP, which may include Interest rate swaps, forward rate agreements, foreign currency options, etc.

Moreover, the Bank may also offer other over the counter derivative products to satisfy customer requirements, specific approval of which will be sought from the SBP on a transaction by transaction basis.

### 49. GENERAL

- **49.1** Comparative information has been re-classified, re-arranged or additionally incorporated in these consolidated financial statements, wherever necessary, to facilitate comparison and better presentation. No significant reclassifications have been made during the current year.
- **49.2** Figures have been rounded off to the nearest thousand rupees.

### 50 DATE OF AUTHORISATION FOR ISSUE

These consolidated financial statements were authorised for issue on Februrary 22, 2024 by the Board of Directors of the Bank.

Ashraf Mahmood Wathra Chairman Rehmat Ali Hasnie President & CEO Abdul Wahid Sethi Chief Financial Officer Ahsan Ali Chughtai Director Ali Syed Director

| S<br>No | Name & Address of the borrower                  | Name of Individuals/<br>Partners/                              | Fathers/Husband's name        | Outstandi | ng liabilities       | Outstanding liabilities at beginning of year |         | Principal<br>written-off | Interest/<br>Mark-up<br>written off | Other<br>financial<br>relief / | Rs. In 000<br>Total<br>(9+10+11) |
|---------|---|--|-------------------------------|-----------|----------------------|--|---------|--------------------------|-------------------------------------|--------------------------------|----------------------------------|
|         |   | Directors (with CNIC No.)                                      |                               | Principal | Interest/<br>mark-up | Others                                       | Total   |                          |                                     | waiver<br>provided             |                                  |
| -       | 2   | 3  | 4                             | 5         | 9                    | 7  | 80      | 6                        | 10                                  | 11                             | 12                               |
| -       | Harum Textile Mills Ltd.                        | Ch.Naeem Gulzar  | Gulzar Muhammad               | 295,572   | 44,776               | 285,583                                      | 625,931 |                          | 1                                   | 285,531                        | 285,531                          |
|         | 30 D, NEW MUSHITI TUWIT, LATIOLE                | 53202-5020401-5<br>Ch.Mazhar Shakeel Bhatti<br>34603-6324577-9 | Anayatullah Bhatti            |           |                      |  |         |                          |                                     |                                |                                  |
|         |   | Mrs.Shakeela Naeem   | Naeem Gulzar                  |           |                      |  |         |                          |                                     |                                |                                  |
|         |   | 00202-02000-0<br>Mr.Gul Riaz Bhatti<br>01600 0001110 1         | Anayatullah Bhatti            |           |                      |  |         |                          |                                     |                                |                                  |
|         |   | 35202-3601110-1<br>Mrs.Rehana Abbas<br>35202-2463452-8         | Ghulam Abbas                  |           |                      |  |         |                          |                                     |                                |                                  |
|         |   | Mrs.Seerat Zainat Bhatti                                       | Mushtaq Haq Nawaz             |           |                      |  |         |                          |                                     |                                |                                  |
|         |   | Mr.Waheed Akhtar<br>34501-2837420-9                            | Muhammad Iqbal Tahir          |           |                      |  |         |                          |                                     |                                |                                  |
| ~       | Adii Textile Mills Ltd.<br>156 N, Model Town    | Adil Mehmood<br>35202-2700320-3                                | Mehmood Saqiq                 | 147,301   | 52,845               |  | 200,146 |                          |                                     | 16,936                         | 16,936                           |
|         | Laiole  | Nusrat Azhar<br>35202-5065994-6                                | M. Mustafa                    |           |                      |  |         |                          |                                     |                                |                                  |
|         |   | Zulfiqar Haider<br>35404-1585958-7                             | Allah Ditta                   |           |                      |  |         |                          |                                     |                                |                                  |
|         |   | Saqib Maqsood<br>35200-1497387-5                               | Maqsood Ahmad                 |           |                      |  |         |                          |                                     |                                |                                  |
|         |   | Shahid Qureshi<br>35200-1504083-7                              | Ghulam Muhammad<br>Qureshi    |           |                      |  |         |                          |                                     |                                |                                  |
| с       | Eden Housing Ltd.<br>Eden Tower<br>M 3 82 - E/I | Muhammad Amjad<br>35202-7697311-7                              | Ch.Ghulam Hussain             | 352,393   | 160,634              | 152,596                                      | 665,623 |                          |                                     | 86,800                         | 86,800                           |
|         | Main Boulevard Gulberg III<br>Lahore            | Anjum Amjad<br>35202-2228505-4                                 | Muhammad Amjad                |           |                      |  |         |                          |                                     |                                |                                  |
|         |   | Syed Mussarat Hussain<br>Naqvi<br>35202-5668485-1              | Syed Najam ul Hassan<br>Naqvi |           |                      |  |         |                          |                                     |                                |                                  |
| 4       | M/s. Tharparkar Sugar Mills Limited (TSML)      | Syed Imtiaz Ali Shah<br>44103-2975179-7                        | Ghulam Haider Shah            | 225,538   | 91,461               |  | 316,999 |                          |                                     | 91,461                         | 91,461                           |
|         |   | Syed Irfan Ali Shah<br>44103-4745570-5                         | Ghulam Haider Shah            |           |                      |  |         |                          |                                     |                                |                                  |
|         |   | Syed Irshad Ali Shah<br>42501-5421979-9                        | Mohammad Ali Shah             |           |                      |  |         |                          |                                     |                                |                                  |

# Annexure 'I' as referred to in note 11.6 of the Bank's Consolidated Financial Statements

### Rs. In 000 Total (9+10+11) 23,453 573 766 507 ,073 964 968 748 ,029 813 762 551 857 561 587 641 567 573 3 65 857 Other financial 23,453 provided relief / waiver . Interest/ Mark-up vritten off , . . ÷ . . . written-off 813 Principal 550 507 748 762 701 561 ,060 964 587 968 029 567 641 . . 86,358 10,773 6,389 813 551 766 561 507 ,073 964 968 748 029 762 567 587 641 Outstanding liabilities at beginning of year Total 65 3 36,777 ,855 350 Others , ÷ 3,614 Interest/ 2,411 mark-up . 8,918 2,425 47,170 550 507 748 813 762 701 561 ,060 964 587 641 968 567 Principal Muhammad Siddique Bhutto Muhammad Alam Khokhar Fathers/Husband's name Raja Muhammed Asghar Gul Muhammad Soomro Ismail Muhammad Khan Babar Allah Rakhio Mangnejo Syed Anwaar Hussain Sherazi Abdul Rahim Channo Syed Muhammad I Shah Muhammad Sharif Jatoi Khan Muhammad Fahir Mahmood Bahawal Sher Vawazish Ali Sharif Masih Abdul Qadir Warsi Mal Hakim Din Narsi Mal Syed Shabbir Hussain Shah Partners/ Directors (with CNIC No.) Name of Individuals/ Raja Farooque Asghar Late Abdul Rasheed 43304-7949750-9 41202-2400875-3 Nazir Hussain 43201-3205633-7 Syed Hassan Raza 34301-7868277-9 Sharafuddin Jatoi 43203-4239556-5 Ghulam Ali 43201-3788893-1 Syed Fazal Shah 43103-3985114-5 Mushtaq Ahmad 35402-1931411-7 Kheeal Mal 41207-1069423-9 41207-2433189-9 Hafiz Bilal tahir Hassan Tahir 34603-7087782-1 34302-7851864-9 Ghulam Hussain 43205-4716171-7 **Wuhammad Adam** Mycal 34301-3642376-3 32203-6730841-1 43202-0825825-9 34603-2111701-1 43205-7523677-1 61101-1918367-1 32203-9900372-5 Javeed Ahmed Khushal Khan -eela Ram Vagar Ali Ziauddin Late Abdul Rasheed Bhatti Muhalla, Old Saddar, Tehsil Garhi Yasin Distt: Christian Colony, Hafizabad Mushtaq Ahmad S/o Nawazish Ali H.No.786, Ward # 8/17, Old Nankana Sahib, Distt: Madrsa Mohalla Khandhkot Taluka Kandhkot Distt Nazir Hussain Wadi Wahni, P.O Dokri Khairwah, Taluka Dokri Ward No. 03. Mohallah Sundgali. Muzaffarabad Shatab Ghara near Railway Crossing, Sialkot /illage Wandh Saboo, Kartio Taluka Ratdero, Village Baradi Sario, PO Bagi, Distt: Larkana Syed Fazal Shah Name & Address of the borrower Goharabad PO Hattain Bala, Tehsil & Distt Muhallah Hassan Pur Taluka Ratodero, New Colony Ward No.01, Taluka Johi Harayyla Gujran PO Ghari Dopatta, Airport Road Muhalla Allahabad, Muhallah Bais Colon, Larkana Kosoky Road, Mohallah West Ziauddin S/o Hakim Din Raja Farooque Asghar Vear Ansar Sugar Mill, Moya Road Matli M/s.Jawad and Co Ghalla Mandi Gharbi, Hafizabad M/s Clifton Industry Auzaffarabad AJK lattain Bala, AJK Muhammad Adam Sharafuddin Jatoi Ghulam Hussain Master Rice Mill, Jankana Sahib laveed Ahmed Khushal Khan Distt: Larkana Distt: Larkana arkana **Bhulam Ali** ashmotre Nagar Ali likarpur Mycal istt: L S. No. ß 9 9 = ₽ <u>5</u> 4 12 9 ₽ 8 6 20 5 ω ი

# Annexure 'I' as referred to in note 11.6 of the Bank's Consolidated Financial Statements

# Annexure 'I' as referred to in note 11.6 of the Bank's Consolidated Financial Statements

| Other Total<br>financial (9+10+11)           | relief /<br>waiver<br>provided         | - 501   | - 618  | - 903  | - 1,004  | - 867   | - 568   | - 852  | - 611  | - 959   | - 695   | - 517                                    | - 732                                  | - 740                                     | - 636   | - 572  | - 514   | - 523  | - 504   | 2 564  | - 1,032  | - 587  | - 599   | - 008         |
|--|--|---|--|--|--|---|---|--|--|---|---|--|--|---|---|--|---|--|---|--|--|--|---|---------------|
|  | written off re<br>wa                   |   |  |  | ,  |   |   |  |  |   | 1   | ,  | ,                                      |   |   |  | 1   |  | 1   |  | 1  |  |   |               |
| Principal I<br>written-off N                 | ×                                      | 501   | 618  | 903  | 1,004  | 867   | 568   | 852  | 611  | 959   | 695   | 517                                      | 732                                    | 740                                       | 636   | 572  | 514   | 523  | 504   | 562  | 1,032  | 587  | 599   | 000           |
| ng of year                                   | Total                                  | 501   | 618  | 903  | 1,004  | 867   | 568   | 852  | 611  | 959   | 695   | 517                                      | 732                                    | 740                                       | 636   | 572  | 514   | 523  | 504   | 564  | 1,032  | 587  | 599   | 000           |
| Outstanding liabilities at beginning of year | Others                                 |   |  |  |  |   |   |  |  |   |   |  |  |   |   |  |   |  |   | 2  |  |  |   |               |
| ing liabilitie                               | Interest/<br>mark-up                   |   |  |  |  |   |   |  |  |   |   |  |  | •   |   |  |   | ,  |   |  |  |  |   |               |
| Outstand                                     | Principal                              | 501   | 618  | 903  | 1,004  | 867   | 568   | 852  | 611  | 959   | 695   | 517                                      | 732                                    | 740                                       | 636   | 572  | 514   | 523  | 504   | 562  | 1,032  | 587  | 599   | 000           |
| :  | Fathers/Husband's name                 | Sijawal Khan Joyo   | Amir Bux   | Muhammad Hassan Dayo                                   | Makan Khan Bugti   | Hussain Bux   | Fateh Ali Hajano                                      | Faqir Muhammad Khaskheli                                     | Abdul Kareem                                     | Khawand Dino  | Heera Nand  | Muhammed Ishaque Soomro                  | Muhammed Khan                          | Piyaro                                    | Punhoo Khan   | Muhammad Umar  | AllaUddin   | Wali Dad   | Saeed Masih   | Fakhar Uddin   | Muhammed Abdullah  | Nabi Bakhsh                                      | Sher Daraz Khan   | Amoor Din     |
| Name of Individuals/                         | Partners/<br>Directors (with CNIC No.) | Munawar Ali<br>43201-5820272-3                                | Late Muhammad Ali<br>43301-8249271-3                           | Irshad Ahmed<br>43203-1357034-5                        | Mubarak Ali<br>43203-2836628-5                               | Amir Bux<br>43304-9699653-3                           | Late Abdul Hameed<br>43304-0595038-1                  | Nazakat Ali<br>41205-6653333-5                               | QudratUllah<br>43103-5595015-9                   | Ghulam Akbar<br>43205-8762110-1   | Bhag Chand<br>43205-3665745-9   | Qurban Ali<br>43201-7182377-1            | Ali Hyder<br>43207-6130872-5           | Ghulam Sarwar<br>43303-9814115-7          | Ghulam Rasool<br>45304-8942645-9                                      | Ali Asghar Utho<br>45402-0926307-5   | Muhammad Umer<br>44103-4920760-3  | Musheer Ahmad<br>31304-0683164-7   | Rafaqat Masih<br>31303-7078874-9  | Shabbir Ahmad Nadeem<br>31303-2370563-3                      | Muhammad Abdul Mujtaba<br>31201-0313186-7  | Muhammad Tariq<br>11101-0631524-1                | Said Nawaz Khan<br>11101-5954241-3                      | Nocir Mohmood |
| :  | Name & Address of the borrower         | Munawar Ali<br>Muhalla Noorani Badah, Taluka & Distt: Larkana | Late Muhammad Ali<br>Village Bukhshoo Madeli, Tal: Garhi Yasin | Irshad Ahmed<br>Muhalla New Nazar Citv. Distt: Larkana | Mubarak Ali<br>Muhallah Ruhal Khan Bugti, Village Metho Dero | Amir Bux<br>Haii Latif Shah Sindh Wah Road. Shikarpur | Late Abdul Hameed<br>Village Haiana, Distt: Shikarpur | Nazakat Ali<br>RO Rangar Muhalla Radhan Station Taluka Mehar | QudratUllah<br>Village Haii Abdul Karim Jagirani | Ghulam Akbar<br>Street sanch PO Ratodero Taluka Ratodero Distt<br>Larkana | Bhag Chand<br>Muhaila Maaraj Ramchand Haveli PO ratodero Distt<br>Larkana | Qurban Ali<br>Village Karani talka Dokri | Ali Hyder<br>Shaikh Muhalla, Nasirabad | Ghulam Sarwar<br>Bus Stand Muhalla, Lakhi | Ghulam Rasool<br>Village Haii Dhani Bux, Mashori, P.O. Noushoro Feroz | Ali Asghar Utho<br>Village Muhammad Khan Utho Taluka Qazi Ahmed<br>Distt: Shaheed Benazir Abad | Muhammad Umer<br>H.NO 27-28 Mohalla Fateh Town, Eid Gah Road,<br>Mirpurkhas | Musheer Ahmad<br>Kikri, PO Bahadurpur, Tehsil Sadiqabad,<br>Distt: Rahimyar Khan | Rafaqat Masih S/o Saeed Masih<br>Street # 3, Abu Al Hasan Colony,<br>Rahim Yar Khan | Shabbir Ahmad Nadeem<br>Tai Garh,Tehsil & Disst Rahimyarkhan | Muhammad Abdul Mujtaba<br>H. No. 03, Muhalla Pir Manan, Uchsharif. District<br>Bahawalpur. | Muhammad Tariq<br>H#533/D Mohalla Munshian Bannu | Said Nawaz Khan<br>Akhundan Landidak, P.O Miryan, Bannu | Naeir Mahmood |
| :  | S. No.                                 | 52  | 23   | 24   | 25   | 26  | 27  | 28   | 29   | 30  | 31  | 32                                       | 33                                     | 34  | 35  | 9<br>S   | 37  | 800<br>800<br>800  | 68<br>8   | 40   | 41   | 42   | 43  | 4.4           |

| 45         Muhar           45         Muhar           46         Rashi           46         Rashi           47         Haq N           48         Niaz H           48         Niaz H           49         M/S S | Name & Address of the borrower   | Name of Individuals/<br>Partners/                      | Fathers/Husband's name | Outstandir | ng liabilities       | Outstanding liabilities at beginning of year | ופע of year | Principal<br>written-off | Interest/<br>Mark-up<br>written off | Other<br>financial<br>relief / | 10tal<br>(9+10+11) |
|---|--|--|------------------------|------------|----------------------|--|-------------|--------------------------|-------------------------------------|--------------------------------|--------------------|
|   |  | Directors (with CNIC No.)                              |                        | Principal  | Interest/<br>mark-up | Others                                       | Total       |                          |                                     | waiver<br>provided             |                    |
|   | Muhammad Akram<br>St: 06 Barkat Colony PO Climax Guiranwala  | Muhammad Akram<br>34101-9711636-5                      | Ali Hassan             | 962        |                      |  | 962         | 962                      |                                     |                                | 962                |
|   | Rashid Ali Aziz<br>Near Railway Colony, Piran Ghaib, P/O Wapda Colony,<br>Multan                         | Rashid Ali Aziz<br>36302-0401118-9                     | Abdul Aziz             | 651        |                      |  | 651         | 651                      | 1                                   |                                | 651                |
|   | Haq Nawaz<br>Chak KikarWala, PO Khas, Jhok Vaince, Multan  | Haq Nawaz<br>36302-3736785-5                           | Muhammed Bux           | 586        |                      |  | 586         | 586                      |                                     |                                | 586                |
|   | Niaz Hussain<br>H. NO 889/10 Mohalla Tibi Sher Khan Multan   | Niaz Hussain<br>36302-0418840-1                        | Manzoor Hussain Bhatti | 657        |                      | •  | 657         | 657                      |                                     |                                | 657                |
| Citizei   | M/S Sahiwal Trading Coporation<br>Citizen Market Chowk Dera Adda Multan                                  | Muhammad Zahid Iqbal<br>(Deceased),<br>36302-4255478-1 | Muhammad Ali           | 389        | 2,148                | 180  | 2,717       |                          |                                     | 817                            | 817                |
|   | Liaqat Ali<br>R/O 1-SP Wasaywala PO Same Tehsil Deepalpur  | Liaqat Ali<br>35301-1903769-7                          | Muhammad Manzoor       | 528        |                      |  | 528         | 528                      |                                     |                                | 528                |
| 51 Muhar<br>R/O 1-  | Muhammad Jahangir<br>R/O 1-SP Wasaywala PO Same Tehsil Deepalpur   | Muhammad Jahangir<br>35301-7560230-7                   | Muhammad Boota         | 833        |                      |  | 833         | 833                      |                                     |                                | 833                |
| 52 Atta U<br>Reside   | Atta Ullah Shah<br>Resident of Muhallah Saidan Tindo Dag Dist Swat                                       | Atta Ullah Shah<br>15602-0464193-5                     | Ahmed Shah             | 545        |                      |  | 545         | 545                      |                                     |                                | 545                |
| 53 Aslam Zeb<br>Resident of   | Aslam Zeb<br>Resident of Bara Drushkhela Dist Swat   | Aslam Zeb<br>15601-0131249-5                           | Mian Gul               | 532        |                      |  | 532         | 532                      |                                     |                                | 532                |
| 54 Muhar<br>Reside  | Muhammad Hussain<br>Resident of Muhallah Chitor Saidu Sharif Dist Swat                                   | Muhammad Hussain<br>156023911465-3                     | Alamgir                | 517        |                      |  | 517         | 517                      |                                     |                                | 517                |
| 55 Fazal Illahi<br>Kamragara  | Fazal Illahi<br>Kamragara, Navikali, PO Sarian Bala Dir L  | Fazal Illahi<br>15302-5913190-1                        | Ghawali                | 938        |                      |  | 938         | 938                      |                                     |                                | 938                |
| 56 Ijaz Hu<br>Chak I  | ljaz Hussain Tahir<br>Chak Malka Wala, PO Qadirabad Karimwah, Vehari.                                    | ljaz Hussain Tahir<br>36603-2788639-5                  | Ahmad Yar              | 926        |                      |  | 926         | 926                      |                                     |                                | 926                |
| 57 Muhar<br>Gulaus  | Muhammad Arshad Munir<br>Guldust Colony. Multan  | Muhammad Arshad Munir<br>36502-3768116-7               | Muhammad Munir         | 11,920     | 4,988                | 88   | 16,996      |                          |                                     | 501                            | 501                |
| 58 Arshac<br>Mohall   | Arshad Masih<br>Mohallah Rasoolpura, Mailsi  | Arshad Masih<br>36602-6831987-9                        | Munshi Masih           | 572        |                      |  | 572         | 572                      |                                     |                                | 572                |
| 59 Zaheer<br>Village<br>Matiari.  | Zaheer Ahmed<br>Village Shahmeer Rahoo, Talka Saeed Abad, District<br>Matiari.                           | Zaheer Ahmed<br>41301-6676925-3                        | Muhammed Dawood        | 661        |                      |  | 661         | 661                      |                                     |                                | 661                |
| 60 Muhamma<br>Block 5-A,<br>Islamabad   | Muhammad Jamil<br>Block 5-A, PWD, H. No. 15, Street No. 17, Sector G-9,<br>Islamabad                     | Muhammad Jamil<br>61101-4573281-3                      | Muhammad Habb          | 658        |                      |  | 658         | 658                      |                                     |                                | 658                |
| 61 Mir Mu   | Mir Muhammed   | Mir Muhammed<br>42201-8952626-7                        | Ghulam Hyder           | 760        |                      |  | 760         | 760                      |                                     |                                | 760                |
| 62 Ghulai<br>H. No.<br>Road,  | Ghulam Murtaza<br>H. No.12, Street No. 49-A, Ittehad Colony, Tajpura<br>Road, Ghaziabad, Lahore.         | Ghulam Murtaza<br>35201-5875266-1                      | Muhammed Boota         | 610        |                      |  | 610         | 610                      | 1                                   | 1                              | 610                |
| 63 Raqee<br>House   | Raqeef Khan<br>House No. H-37, Staff Colony, Mirpur AK   | Raqeef Khan<br>81302-1703271-1                         | Abdul Rasheed          | 676        |                      |  | 676         | 676                      |                                     |                                | 676                |
| 64 Ziarat Gul<br>Police Hos   | Ziarat Gul<br>Police Hospital Cantt, Police Lines.   | Ziarat Gul<br>17301-1355176-7                          | Azeem Khan             | 526        | ı                    |  | 526         | 526                      |                                     |                                | 526                |
| 65 Zahoo<br>Chaga   | Zahoor Ahmed<br>Chagar Matti Peshawar  | Zahoor Ahmed<br>17301-5161490-7                        | Sher Muhammed          | 655        |                      |  | 655         | 655                      |                                     |                                | 655                |
| 66 Raja Muha<br>Street No.<br>Sargodha.   | Raja Muhammed Saleem<br>Street No. 02, Muhalla Model Town Bhalwal, District<br>Sargodha.                 | Raja Muhammed Saleem<br>38401-7113926-3                | Muhammad Ameen         | 510        |                      | 4  | 514         | 510                      |                                     | 4                              | 514                |
| 67 Muhami<br>Village I<br>Sukkur.   | Muhammed Hanif<br>Village Mari, P.O Mando Dero, Taluka Rohri, District<br>Sukkur.                        | Muhammed Hanif<br>45502-2866977-3                      | Muhammed Dawood Shaikh | 586        |                      |  | 586         | 586                      |                                     |                                | 586                |
| 68 Ghulai<br>Village<br>Lakha   | Ghulam Abbas<br>Village Ali Muhammed Mangrio, Talka Bhirya City,<br>Lakha Road, District Nausharo Feroz. | Ghulam Abbas<br>45301-0588939-7                        | Allah Yar Awan         | 824        |                      | ,  | 824         | 824                      |                                     |                                | 824                |

# Annexure 'I' as referred to in note 11.6 of the Bank's Consolidated Financial Statements

# Annexure 'I' as referred to in note 11.6 of the Bank's Consolidated Financial Statements

|                   | Name & Address of the borrower  | Name of Individuals/<br>Partners/            | Eathers/Husband's name | Outstandi | Outstanding liabilities at beginning of year | at beginnir | ng of year | Principal<br>written-off | Interest/<br>Mark-up<br>written off | Other<br>financial<br>relief / | Total<br>(9+10+11) |
|-------------------|---|--|------------------------|-----------|--|-------------|------------|--------------------------|-------------------------------------|--------------------------------|--------------------|
|                   |   | Directors (with CNIC No.)                    |                        | Principal | Interest/<br>mark-up                         | Others      | Total      | _                        |                                     | waiver<br>provided             |                    |
| IE Khai<br>Novapá | IE Khan Galina Sargeevna, 50-Pushkina Street,<br>Novapakrovka village, Bishkek                | Khan Galina Sargeevna<br>AN 1919566          | Khan Muhammad Zahid    | 20,990    |  | 2,672       | 23,662     | 8,219                    | 2,672                               |                                | 10,891             |
| Aygun<br>Neyma    | Aygun Adil Bahramova (grocery store on Agha<br>Neymatulla Street, Baku)                       | Aygun Bahramova<br>AZE 01935360              | Adil                   | 1         | 2,304  | 232         | 2,536      |                          | 2,304                               | 232                            | 2,536              |
| Mirzay<br>Sharif  | Mirzayeva Bahar Amirsultan Giz (car repair shop on<br>Sharifzade Street, Yasamal district)    | Mirzayeva Bahar<br>AZE 09174034              | Amirsultan Giz         |           | 556  | 40          | 596        |                          | 556                                 | 40                             | 596                |
| Suley<br>Street   | Suleyev Karim. Kazakhstan Almaty sity, Zhandosov<br>Street, 29G, apt. 17                      | Suleev Karim Sysanovich<br>018148989         | Sysan                  | 4,093     |  |             | 4,093      | 2,871                    |                                     |                                | 2,871              |
| LLP 10b           | LLP "LD" Kazakhstan Almaty, st. Choibalsana, d. No.<br>10b                                    | Elham Guseinov<br>031613611                  | Tagi                   | 32,135    | 506  | 1,043       | 33,684     | 9,676                    | 526                                 |                                | 10,202             |
| LLP "<br>st. Ar   | LLP "Canvista" Almaty, Alatau district, mkr. Kurylyshy,<br>st. Arshaly, 58 G                  | Ushmugina Tumara<br>017761969                | Vasiliy                | 93,260    | 33,986                                       | 3,817       | 131,063    | 8,997                    | 35,481                              | 3,985                          | 48,463             |
| LLP 7<br>Karaç    | LLP Troy Tech, Michurina street # 2, Temirtau city,<br>Karaganda region, Kazakhstan           | Surucu Deniz Nazim<br>U 03891469             | Nazim                  | 84,215    | 7,814  | 5,657       | 97,686     | 29,715                   | 6,147                               | 4,451                          | 40,313             |
| Turke<br>Uzyni    | Turkebayeva Saule. Almaty region, Zhamyl district, s.<br>Uzynagash, st. Moldagulova, house 57 | Turkebayeva Saule<br>Zhambulova<br>007129435 | Zhambyl                | 4,241     | 366  |             | 4,607      | 2,104                    | 366                                 |                                | 2,470              |
|                   |   |  |                        | 1,371,647 | 408,409                                      | 490,975     | 2,271,031  | 102,669                  | 48,052                              | 515,722                        | 666,443            |

# Annexure 'II' as referred to in notes 2.1 and 11.7 of the Bank's Consolidated Financial Statements

### **ISLAMIC BANKING BUSINESS**

The bank is operating 188 (2022: 188) Islamic banking branches and 150 (2022: 50) Islamic banking windows as at December 31, 2023.

|  |      | 2023        | 2022        |
|--|------|-------------|-------------|
| ASSETS                                       | Note | (Rupees     | in '000)    |
| Cash and balances with treasury banks        |      | 10,248,305  | 6,096,555   |
| Balances with other banks                    |      | 43,076      | 13,766      |
| Investments                                  | 1    | 51,544,718  | 53,920,119  |
| Islamic financing and related assets - net   | 2    | 73,125,189  | 46,380,996  |
| Fixed assets                                 |      | 70,902      | 87,489      |
| Right of use assets (ROUA)                   |      | 640,166     | 508,977     |
| Other assets                                 |      | 4,488,184   | 2,294,054   |
| Total Assets                                 |      | 140,160,540 | 109,301,956 |
|  |      |             |             |
| LIABILITIES                                  |      |             |             |
| Bills payable                                |      | 477,959     | 1,210,608   |
| Deposits and other accounts                  | 3    | 113,801,806 | 93,591,714  |
| Due to Head Office                           |      | 12,960,028  | 4,005,715   |
| Lease liability against right of use assets  |      | 811,291     | 721,152     |
| Other liabilities                            |      | 2,249,195   | 1,490,182   |
|  |      | 130,300,279 | 101,019,371 |
| NET ASSETS                                   |      | 9,860,261   | 8,282,585   |
| REPRESENTED BY                               |      |             |             |
| Islamic Banking Fund                         |      | 6,731,000   | 5,561,000   |
| Surplus / (Deficit) on revaluation of assets |      | (400,216)   | 424,444     |
| Unappropriated / unremitted profit           | 5    | 3,529,477   | 2,297,141   |
|  |      | 9,860,261   | 8,282,585   |
| CONTINGENCIES AND COMMITMENTS                | 6    |             |             |

The profit and loss account of the Bank's Islamic banking branches for the year ended December 31, 2023 is as follows:

|                                 |      | 2023         | 2022        |
|---------------------------------|------|--------------|-------------|
|                                 | Note | (Rupees      | in '000)    |
| Profit / return earned          | 7    | 21,584,554   | 12,661,168  |
| Profit / return expensed        | 8    | (13,764,527) | (7,600,260) |
| Net Profit / return             |      | 7,820,027    | 5,060,908   |
| Other income                    |      |              |             |
| Fee and Commission Income       |      | 317,707      | 317,961     |
| Foreign Exchange Income         |      | 61,765       | 155,195     |
| Other Income                    |      | 50           | 2,025       |
| Total other income              |      | 379,522      | 475,181     |
| Total Income                    |      | 8,199,549    | 5,536,089   |
| Other expenses                  |      |              |             |
| Operating expenses              |      | (3,496,250)  | (3,050,827) |
| Other charges                   |      | (220)        | (374)       |
| Total other expenses            |      | (3,496,470)  | (3,051,201) |
| Profit before provisions        |      | 4,703,079    | 2,484,888   |
| Provisions and write offs - net |      | (1,173,602)  | (187,747)   |
| Profit before taxation          |      | 3,529,477    | 2,297,141   |
| Taxation                        |      |              |             |
| Profit after taxation           |      | 3,529,477    | 2,297,141   |
|                                 |      |              |             |

# Annexure 'II' as referred to in notes 2.1 and 11.7 of the Bank's Consolidated Financial Statements

|   |   | 2023                     |                          |                        |                   |                          | 2022                     |                        |                      |  |
|---|---|--------------------------|--------------------------|------------------------|-------------------|--------------------------|--------------------------|------------------------|----------------------|--|
| 1 | Investments by segments:                                | Cost /<br>Amortised cost | Provision for diminution | Surplus /<br>(Deficit) | Carrying<br>Value | Cost /<br>Amortised cost | Provision for diminution | Surplus /<br>(Deficit) | Carrying<br>Value    |  |
|   |   |                          |                          |                        | (Rupees           | in '000)                 |                          |                        |                      |  |
|   | Federal Government Securities:                          |                          |                          |                        |                   |                          |                          |                        |                      |  |
|   | -Ijarah Sukuks  | 34,601,068               |                          | (726,606)              | 33,874,462        | 33,648,948               | -                        | (339,589)              | 33,309,359           |  |
|   | Non Government Debt Securities                          |                          |                          |                        |                   |                          |                          |                        |                      |  |
|   | -Listed   | 7,800,000                | -                        | 287,176                | 8,087,176         | 8,200,000                | -                        | 303,132                | 8,503,132            |  |
|   | -Unlisted   | 9,674,673                | (130,807)                | 39,214                 | 9,583,080         | 11,777,533               | (130,807)                | 460,901                | 12,107,628           |  |
|   |   | 17,474,673               | (130,807)                | 326,390                | 17,670,256        | 19,977,533               | (130,807)                | 764,033                | 20,610,760           |  |
|   | Total Investments                                       | 52,075,741               | (130,807)                | (400,216)              | 51,544,718        | 53,626,481               | (130,807)                | 424,444                | 53,920,119           |  |
| 2 | Islamic financing and related a                         |                          | 2023<br>Note(Rupees i    |                        |                   |                          | 2022<br>in '000)         |                        |                      |  |
|   | -   |                          |                          |                        |                   |                          |                          |                        |                      |  |
|   | ljarah  |                          |                          |                        | _                 | 2.1                      | 13,749<br>3,291,932      |                        | 38,208               |  |
|   | Murabaha  |                          |                          |                        | 2                 | 2.2                      |                          | 1                      | ,713,901             |  |
|   | Running Musharaka                                       |                          |                          |                        |                   |                          | 30,500,000               |                        | -                    |  |
|   | Diminishing Musharaka<br>Istisna                        |                          |                          |                        |                   |                          | 19,357,928<br>705,500    | 22                     | ,062,256             |  |
|   | Other Islamic Modes (Wakala tul                         |                          |                          |                        | 8,500,000         |                          | ,500,000                 |                        |                      |  |
|   | Advance for Murabaha                                    |                          |                          |                        |                   |                          |                          |                        |                      |  |
|   | Advance for Diminishing Musharaka                       |                          |                          |                        |                   |                          |                          |                        | 2,127,000<br>100,894 |  |
|   | Advance for Istisna                                     |                          |                          |                        |                   |                          |                          |                        | ,396,236             |  |
|   | Inventories against Istisna                             |                          |                          |                        |                   |                          |                          |                        | ,097,800             |  |
|   | Gross Islamic financing and related assets              |                          |                          |                        |                   |                          | 74,675,795               |                        | ,036,295             |  |
|   | Less: provision against Islamic fir                     | nancings                 |                          |                        |                   |                          |                          |                        |                      |  |
|   | - Specific  | 0                        |                          |                        |                   |                          | (913,875                 |                        | (654,980)            |  |
|   | - General   |                          |                          |                        |                   |                          | (636,731                 |                        | (319)                |  |
|   | Islamic financing and related assets - net of provision |                          |                          |                        |                   |                          | (1,550,606               | )                      | (655,299)            |  |
|   |   |                          |                          |                        |                   |                          | 73,125,189               | 46                     | ,380,996             |  |
|   |   |                          |                          |                        |                   |                          |                          |                        |                      |  |

### 2.1 ljarah

|                   | 2023                   |                            |                               |                        |                     |        |                         |  |
|-------------------|------------------------|----------------------------|-------------------------------|------------------------|---------------------|--------|-------------------------|--|
|                   |                        | Cost                       |                               |                        | Book Value as       |        |                         |  |
|                   | At January<br>01, 2023 | Additions /<br>(deletions) | As at<br>December 31,<br>2023 | At January<br>01, 2023 | Adjustment   Decemb |        | at December<br>31, 2023 |  |
|                   |                        |                            | (R                            | upees in '000)-        |                     |        |                         |  |
| Plant & Machinery | 63,474                 |                            | 59,828                        | 50,820                 | -                   | 47,449 | 12,379                  |  |
|                   | -                      | (3,646)                    | -                             | -                      | (3,371)             | -      |                         |  |
| Vehicles          | 168,680                | -                          | 6,000                         | 143,126                | 1,065               | 4,630  | 1,370                   |  |
|                   | -                      | (162,680)                  | -                             | -                      | (139,561)           | -      |                         |  |
| Total             | 232,154                | -                          | 65,828                        | 193,946                | 1,065               | 52,079 | 13,749                  |  |
|                   |                        | (166,326)                  |                               |                        | (142,932)           |        |                         |  |

# Annexure 'II' as referred to in notes 2.1 and 11.7 of the Bank's Consolidated Financial Statements

|                   | Cost                      |                            |                               | Accı                      | Book Value as                         |                            |                         |
|-------------------|---------------------------|----------------------------|-------------------------------|---------------------------|---------------------------------------|----------------------------|-------------------------|
|                   | As at January<br>01, 2022 | Additions /<br>(deletions) | As at<br>December 31,<br>2022 | As at January<br>01, 2022 | Charge/<br>Adjustment for<br>the year | As at December<br>31, 2022 | at December<br>31, 2022 |
|                   |                           |                            | (R                            | upees in '000)-           |                                       |                            |                         |
| Plant & Machinery | 245,257                   | -<br>(181,783)             | 63,474                        | 207,075                   | 25,228<br>(181,483)                   | 50,820                     | 12,654                  |
| Vehicles          | 209,727                   | (41,047)                   | 168,680                       | 152,834                   | 28,725<br>(38,433)                    | 143,126                    | 25,554                  |
| Total             | 454,984                   | (222,830)                  | 232,154                       | 359,909                   | 53,953<br>(219,916)                   | 193,946                    | 38,208                  |

### Future ljarah payments receivable

|       |   | 2023                     |                                   |                |                          | 2022  |                 |               |                          |  |
|-------|---|--------------------------|-----------------------------------|----------------|--------------------------|---|-----------------|---------------|--------------------------|--|
|       |   | Not later than<br>1 year | vear & less Over five years Total |                | Not later than 1<br>year | Later than 1<br>year & less<br>than 5 years | Over five years | Total         |                          |  |
|       |   |                          |                                   |                | (Rupees                  | in '000)                                    |                 |               |                          |  |
|       | ljarah rental receivables   | 1,460                    |                                   |                | 1,460                    | 36,438                                      | 9,802           | -             | 46,240                   |  |
|       |   |                          |                                   |                |                          |   | 2023            |               | 2022                     |  |
|       |   |                          |                                   |                |                          | Note -                                      |                 | upees in '000 |                          |  |
| 2.2   | Murabaha  |                          |                                   |                |                          |   |                 |               |                          |  |
|       | Murabaha financing<br>Advances for Murab  | aha                      |                                   |                |                          | 2.2.1                                       | 3,291           | ,932          | 1,713,901<br>2,127,000   |  |
|       |   |                          |                                   |                |                          |   |                 | ,932          | 3,840,901                |  |
|       |   |                          |                                   |                |                          |   |                 |               |                          |  |
| 2.2.1 | Murabaha receivable - gross 2.2.2   |                          |                                   |                |                          |   | 3,409           | ,195          | 1,868,953                |  |
|       | Less: Deferred murabaha income 2.2.4<br>Less: Profit receivable shown in other assets |                          |                                   |                |                          |   |                 | ,040<br>,223  | 73,359<br>81,693         |  |
|       |   |                          |                                   |                |                          |   |                 |               | ,                        |  |
|       | Murabaha financing  | 5                        |                                   |                |                          | :   | 3,291           | ,932          | 1,713,901                |  |
| 2.2.2 | The movement in Mu  | urabaha fina             | ancing dur                        | ing the year i | s as follows             | s:  |                 |               |                          |  |
|       | Opening balance   |                          |                                   |                |                          |   | 1,868           |               | 982,249                  |  |
|       | Sales during the year<br>Adjusted during the year                                     |                          |                                   |                |                          |   | 11,165<br>9,625 |               | 12,721,419<br>11,834,715 |  |
|       | Closing balance   |                          |                                   |                |                          |   | 3,409           |               | 1,868,953                |  |

### Annexure 'II' as referred to in notes 2.1 and 11.7 of the Bank's Consolidated Financial Statements

|       |  | 2023                           | 2022                           |
|-------|--|--------------------------------|--------------------------------|
|       |  | (Rupees                        | in '000)                       |
| 2.2.3 | Murabaha sale price<br>Murabaha purchase price   | 11,165,657<br>10,750,858       | 12,721,419<br>12,234,017       |
|       |  | 414,799                        | 487,402                        |
| 2.2.4 | Deferred murabaha income<br>Opening balance<br>Arising during the year<br>Less: Recognised during the year | 73,359<br>402,591<br>(444,910) | 25,980<br>487,539<br>(440,160) |
|       | Closing balance  | 31,040                         | 73,359                         |

#### Deposits 3

| Deposits               |                      | 2023                     |             |                      | 2022                     |            |
|------------------------|----------------------|--------------------------|-------------|----------------------|--------------------------|------------|
|                        | In Local<br>Currency | In Foreign<br>currencies | Total       | In Local<br>Currency | In Foreign<br>currencies | Total      |
| Note                   |                      |                          | (Rupees in  | '000)                |                          |            |
| Customers              |                      |                          |             |                      |                          |            |
| Current deposits       | 23,153,680           | 185,921                  | 23,339,601  | 20,491,314           | 167,871                  | 20,659,185 |
| Savings deposits       | 56,721,533           | -                        | 56,721,533  | 41,254,385           | -                        | 41,254,385 |
| Term deposits          | 16,261,024           | -                        | 16,261,024  | 15,137,438           | -                        | 15,137,438 |
|                        | 96,136,237           | 185,921                  | 96,322,158  | 76,883,137           | 167,871                  | 77,051,008 |
| Financial Institutions |                      |                          |             |                      |                          |            |
| Current deposits       | 1,879,123            | -                        | 1,879,123   | 354,951              | -                        | 354,951    |
| Savings deposits       | 15,071,912           | -                        | 15,071,912  | 14,114,989           | -                        | 14,114,989 |
| Term deposits          | 528,613              | -                        | 528,613     | 2,070,766            | -                        | 2,070,766  |
|                        | 17,479,648           | -                        | 17,479,648  | 16,540,706           | -                        | 16,540,706 |
| 3.2                    | 113,615,885          | 185,921                  | 113,801,806 | 93,423,843           | 167,871                  | 93,591,714 |

|  | <b>2023</b><br>(Rupees   | 2022<br>in '000)   |
|--|--|--|
| <ul> <li>3.1 Composition of deposits <ul> <li>Individuals</li> <li>Government / Public Sector Entities</li> <li>Banking Companies</li> <li>Non-Banking Financial Institutions</li> <li>Private Sector</li> </ul> </li> </ul> | 54,111,171<br>23,779,916<br>2,338,737<br>15,140,911<br>18,431,071<br>113,801,806 | 45,084,725<br>23,311,046<br>773,228<br>15,767,478<br>8,655,237<br>93,591,714 |

3.2 This includes deposits eligible to be covered under insurance arrangements amounting to Rs. 55,033 million (2022: Rs. 47,134 million).

## Annexure 'II' as referred to in notes 2.1 and 11.7 of the Bank's Consolidated Financial Statements

|     |  |      | 2023           | 2022        |
|-----|--|------|----------------|-------------|
|     |  | Note | (Rupees        | in '000)    |
| 4   | Charity Fund   |      |                |             |
|     | Opening Balance  |      | 203            | 64          |
|     | Additions during the period<br>Received from customers on account of delayed payment<br>Profit on charity saving account |      | 9,067<br>99    | 286<br>3    |
|     |  |      | 9,369          | 353         |
|     | Payments / utilization during the period<br>Education<br>Health  |      | 1,500<br>1,500 | -           |
|     | Others   |      | -              | 150         |
|     |  | 4.1  | 3,000          | 150         |
|     | Closing Balance  |      | 6,369          | 203         |
| 4.1 | Charity paid during the year are as follows  |      |                |             |
|     | Indus Hospital & Health Network  |      | 1,500          | -           |
|     | The Citizen Foundation   |      | 1,500          | -           |
|     | Prime Minister Flood Relief Fund   |      | -              | 150         |
|     | Total  |      | 3,000          | 150         |
| 5   | Islamic Banking Business Unappropriated/ Unremitted Profit   |      |                |             |
|     | Opening Balance  |      | 2,297,141      | 1,502,668   |
|     | Add: Islamic Banking profit for the year   |      | 3,529,477      | 2,297,141   |
|     | Less: Transferred / Remitted to Head Office  |      | (2,297,141)    | (1,502,668) |
|     | Closing Balance  |      | 3,529,477      | 2,297,141   |
| 6   | Contingencies & commitment   |      |                |             |
|     | Guarantees<br>Commitments  |      |                | -           |
|     | Other contingent liabilities   |      | -              | -           |
|     |  |      | -              | -           |
| 7   | Profit / Return Earned of Financing, Investments and Placement<br>Profit earned on:                                      |      |                |             |
|     | Financing  |      | 12,351,676     | 5,712,166   |
|     | Investments  |      | 9,231,359      | 6,730,485   |
|     | Placements   |      | 1,519          | 1,235       |
|     | Others (Bai Muajjal)   |      | -              | 217,282     |
|     |  |      | 21,584,554     | 12,661,168  |

### Annexure 'II' as referred to in notes 2.1 and 11.7 of the Bank's Consolidated Financial Statements

|   |   | 2023                             | 2022                             |
|---|---|----------------------------------|----------------------------------|
|   |   | (Rupees                          | s in '000)                       |
| 8 | Profit on Deposits and other Dues Expensed  |                                  |                                  |
|   | Deposits and other accounts<br>Amortisation of lease liability against - ROUA<br>Others (General Account) | 9,901,324<br>79,419<br>3,783,784 | 5,589,067<br>79,103<br>1,932,090 |
|   |   | 13,764,527                       | 7,600,260                        |

#### 9 Pool Management

NBP-AIBG has managed following pools for profit and loss distribution.

a) General depositor pool

The General pool consists of all other remunerative deposits. NBP Aitemaad (the Mudarib) accept deposits on the basis of Mudaraba from depositors (Rabbulmaal). The net return on the pool is arrived at after deduction of direct costs from the gross return earned on the pool. The entire net return after paying equity share to Mudarib is considered as distributable profit of the pool.

b) Special depositor pools (Total 213 during the period and 47 as at Dec 31, 2023)

Special pool(s) are created where the customers desire to invest in high yield assets. These pool(s) rates are higher than the general pool depending on the assets. In case of loss in special pool, the loss will be borne by the special pool members. The net return on the pool is arrived at after deduction of direct costs from the gross return earned on the pool. From the net return, and after allocation of share of profit to commingled equity, profit is paid to the Mudarib in the ratio of the Mudarib's equity in the pool to the total pool. The balance represents the distributable profit.

c) Equity pool

Equity pools include AIBG's fund and current account deposits. The equity pool may have constructive liquidation every month and risk associated with assets of pool includes operational, market, equity, return and Shariah.

#### Key features and risk & reward characteristics

Deposits are accepted from customers on the basis of Qard (current accounts) and Mudarabah (Saving and term deposits). No profit or loss is passed on to current account depositors.

For deposits accepted on Mudarabah basis from depositors (Rab ul Maal) the Bank acts as Manager (Mudarib) and invests the funds in the Shariah Compliant modes of financings. Rab ul Maal share is distributed among depositors according to weightages declared for a month before start of the period.

In case of loss in a pool during the profit calculation period, the loss is distributed among the depositors (remunerative) according to their ratio of investment.

For all pools, the Mudarib's share is deducted from the distributable profit to calculate the profit to be allocated to depositors. The allocation of the profit to various deposit categories is determined by the amount invested in that category relative to the total pool, as well as by the weightage assigned to the various deposit categories.

## Annexure 'II' as referred to in notes 2.1 and 11.7 of the Bank's Consolidated Financial Statements

The assets, liabilities, equities, income and expenses are segregated for each of the pool. No pool investment is intermingled with each other. The risk associated with each pool is thus equally distributed among the pools.

Avenues/sectors of economy/business where Modaraba based deposits have been deployed.

|                      | 2023    | 2022   |
|----------------------|---------|--------|
| ector                | (Percei | ntage) |
| ertilizer            | 0.00%   | 1.48%  |
| extile               | 3.34%   | 4.25%  |
| uel & energy         | 24.72%  | 34.07% |
| _easing/Modarbas     | 0.02%   | 0.03%  |
| Sugar                | 6.12%   | 7.80%  |
| Cement               | 3.81%   | 6.10%  |
| Gas                  | 0.15%   | 0.35%  |
| inancial             | 1.57%   | 1.94%  |
| Federal Government   | 27.29%  | 32.95% |
| Real Estate          | 2.45%   | 3.10%  |
| Agriculture          | 0.24%   | 0.30%  |
| Commodity Operations | 23.66%  | 0.00%  |
| Others               | 6.62%   | 7.64%  |
| Гotal                | 100%    | 100%   |

#### Parameters for profit allocation and charging expenses

Profit of the pools has been distributed between Mudarib and Rab-ul-Mall by using preagreed profit sharing ratios. The share of Rab-ul-Mall's profit has been distributed among different customers using the various weightages assigned to the different categories of the pool.

No provision against any non performing asset of the pool is passed on to the pool except on the actual loss / write off of such non performing asset. Administrative expense are borne by mudarib and not charged to Mudaraba pool.

| Mudarib Share                                      | 31-Dec-23<br>Rupees in '000 |
|--|-----------------------------|
| Gross Distributable Income                         | 17,033,942                  |
| Mudarib (Bank) share of profit before Hiba         | 5,216,246                   |
| Mudarib Share in percentage                        | 31%                         |
| Hiba from Mudarib Share                            | 5 040 040                   |
| Mudarib (Bank) share of profit before Hiba         | 5,216,246                   |
| Hiba from bank's share to depositors               | 1,779,501                   |
| Hiba from bank's share to depositors in percentage | 34%                         |

#### **Profit rates**

During the year ended Dec 31, 2023 the average profit rate earned by NBP Islamic Banking Group is 19.03% and the profit distributed to the depositors is 14.31%.

# PACRA A1+ Short-Term AAA Long-Term

# VIS A-1+ Short-Term AAA Long-Term



AGM & SUPPLEMENTARY INFORMATION

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## NOTICE FOR 75<sup>™</sup> ANNUAL GENERAL MEETING

Notice is hereby given that 75<sup>th</sup> Annual General Meeting ("AGM") of National Bank of Pakistan (the "Bank") will be held on **Thursday, March 28, 2024 at 04:00 P.M. (PKT)** at Mövenpick Hotel, Club Road, Karachi and through electronic means.

The following business will be transacted in the Meeting:

#### **Ordinary Business:**

- 1. To confirm the minutes of the Extraordinary General Meeting (EOGM) of Shareholders held on July 25, 2023, physically and through electronic means.
- 2. To receive, consider and adopt the annual audited unconsolidated and consolidated financial statements of National Bank of Pakistan and its subsidiaries for the year ended December 31, 2023, together with the Directors' Report, Auditors' Report and Chairman's Review Report thereon.
- 3. To appoint auditors for the year ending December 31, 2024, and fix their remuneration. The Board of Directors has recommended the re-appointment of Messrs. PwC A.F. Ferguson & Co., Chartered Accountants at a fee of PKR 35.825 million including some statutory certification and Messrs. BDO Ebrahim & Co., Chartered Accountants at a fee of PKR 30.440 million including some statutory certification, to be auditors of the Bank for the year ending December 31, 2024

#### **Special Business:**

- 4. To approve the renewal with amendments in the Board's Remuneration Policy.
- 5. To approve transmission of Annual Audited Accounts of the Bank to the members via QR enabled code and web link.
- 6. To authorize Mr. Rehmat Ali Hasnie, President / CEO, NBP, to sign the necessary legal/regulatory documents pertaining to the closure of NBP-Bishkek Branch, Kyrgyz Republic, NBP-Baku Branch, Azerbaijan and Subsidiary bank Almaty on behalf of the shareholders of National Bank of Pakistan.
- 7. To transact any other business with permission of the Chairman.

Karachi Dated: March 07, 2024 By Order of the Board Sd/-S.M. Ali Zamin Secretary (Board)

#### NOTES:

The Share Transfer Books of the Bank shall remain closed from March 22, 2024 to March 28, 2024 (both days inclusive). Transfers received at Messrs. CDC Share Registrar Services Limited, CDC House 99-B, Block "B", SMCHS, Main Shahrah-e-Faisal, Karachi – 74400, the Bank's Share Registrar and Transfer Agent, at the close of business on March 21, 2024 will be treated in time to attend the meeting.

#### PARTICIPATION IN ANNUAL GENERAL MEETING:

The Annual General Meeting is being conducted as per guidelines circulated by SECP. The following arrangements have been made by the Bank to facilitate the maximum participation of shareholders in the AGM through video link facility, either in-person or through appointed proxies:

#### a) Attending Meeting through Electronic Means

In order to attend the AGM through electronic facility, the members are requested to get themselves registered with CDC Share Registrar Services Limited upto March 27, 2024 till 05:00 P.M. at cdcsr@cdcsrsl.com or WhatsApp No. 0321-8200864 and they are requested to provide the information as per the below format:

| S. # | Company<br>Name | Folio Number /<br>CDC Account # | Name of the<br>Shareholder | CNIC # | Cell # | E-mail<br>Address |
|------|-----------------|---------------------------------|----------------------------|--------|--------|-------------------|
|      | NBP             |                                 |                            |        |        |                   |
|      |                 |                                 |                            |        |        |                   |

The details of electronic facility will be sent to the members at the email address provided by them. The login facility will be opened at 3:30 P.M. on March 28, 2024 enabling the participants to join the proceedings after identification and verification process before joining the meeting, which will start at 4:00 P.M. (sharp).

#### b) Attending Meeting Physically

Arrangements for physical gathering of shareholders have been made at Mövenpick Hotel, Club Road, Karachi.

#### c) Attending Meeting through Proxies

- i) All members, entitled to attend and vote at the Annual General Meeting, are entitled to appoint another member in writing as their proxy to attend and vote on their behalf. A legal entity, being a member, may appoint any person, regardless of whether they are a member or not, as proxy.
- ii) The proxy instrument must be complete in all respects and in order to be effective should be deposited at Office of the Registrar or Office of the Secretary Board, 2nd floor, NBP Head Office, I.I. Chundrigar Road, Karachi not later than 48 hours before the time of holding the meeting.
- iii) For attending the meeting through electronic means (Zoom), proxy form shall be submitted along with proxy holders' email address and mobile number.
- iv) If any member appoints more than one proxy for any one meeting and more than one instrument of the proxy are deposited with the Registrar/Bank, all such instruments of proxy shall be rendered invalid.

#### d) Guidelines for Appointing Proxies:

- In case of individuals, the account holder or sub-account holder and/or the person whose securities are in group account and their registration details are uploaded as per the regulations shall submit the proxy form as per the requirements mentioned below:
  - a) The proxy form shall be witnessed by two persons whose names, addresses and CNIC numbers must be mentioned on the form.

- b) Attested copy of CNIC or the Passport of the beneficial owner(s) and of the proxy shall be furnished with the proxy form.
- ii) In case of a legal entity, the original or duly authenticated Board of Directors' resolution or power of attorney with specimen signature of the nominee shall be produced (unless it has been provided earlier) along with proxy form to Messrs. CDC Share Registrar Services Limited or to the Office of Secretary Board, 2nd floor, NBP Head Office, I.I Chundrigar Road, Karachi.

(Proxy Form is available on NBP website www.nbp.com.pk)

• Members are requested to immediately notify any change in their address to the Bank's Registrar/Shares Transfer Agent i.e., Messrs. CDC Share Registrar Services Limited.

#### PROCEDURE FOR VOTING FOR SPECIAL AGENDA ITEMS

It is hereby notified that according to the Companies (Postal Ballot) Regulations, 2018 and its amendments notified vide SRO 2192(I)/2022 dated December 05, 2022 members will be allowed to exercise their right to vote for the special business in the Annual General Meeting (AGM), in accordance with the conditions mentioned in the aforesaid regulation, the Bank shall provide its members with the following options for voting:

#### E-Voting Procedure

- a) The Bank's Share Registrar in accordance with the Companies (Postal Ballot) Regulations, 2018 will send complete information to the members, including but not limited to, web address, login detail, password, date of casting e-vote and other necessary details through email; and security code through SMS on their registered email and mobile number available in the members' register.
- b) Identity of the member intending to cast vote through e-voting shall be authenticated through electronic signature or authentication for login.
- c) Individual interested to cast his/her vote through e-voting, availability of his/her CNIC, mobile number and email address and in case of a corporate entity NTN in company's record is mandatory.
- d) It is mandatory for all CDS account holders to update their records with their participants and physical shareholders with Bank's Share Registrar i.e., CDCSRSL before book closure date.
- e) Voting lines for Special Agenda items will be opened for the Shareholders from March 25, 2024 at 09:00 a.m. till March 27, 2024 at 5:00 p.m.

#### Postal Ballot

The Shareholders shall ensure duly-filled and signed ballot paper along with copy of CNIC, in case of individual and in case of body corporate, acceptable identification documents i.e., the Original or duly authenticated Board of Directors' resolution / power of attorney along with valid copies of CNIC of authorized signatories etc. should reach through post to the Chairman, National Bank of Pakistan, Head Office Building, 2nd floor, I. I. Chundrigar Road, Karachi or by email at agm@nbp.com.pk by March 27, 2024 till 5:00 p.m. i.e., before the day of poll.

#### Vote Casting In-Person or Through Proxy

Polling booth will be established at the place of physical gathering of the AGM for voting.

#### SPECIAL NOTES TO THE SHAREHOLDERS

#### 1. CONVERSION OF PHYSICAL SHARES INTO BOOK-ENTRY FORM:

The SECP through its letter No. CSD/ED/Misc./2016-639-640 dated March 26, 2021 has advised listed companies to adhere to the provision of Section-72 of the Companies Act, 2017 (the "Act") requiring all the existing companies to replace shares issued by them in physical form with shares into Book-Entry form in a manner as may be specified and from the date notified by the SECP but not exceeding four (04) years from the date of promulgation of the Act. Considering the aforesaid directive, NBP has also published a request on October 28, 2021 to ensure compliance with the Act and advised to open Investor Account directly with the Central Depository Company of Pakistan Limited ("CDC") or CDC-Sub-Account with any TREC Holder registered with Pakistan Stock Exchange Limited (PSX) to place their physical shares into Book-Entry form. It will not only ensure the compliance of relevant rules and regulations but will also speed up the process of disbursement of entitlement to the respective shareholders.

#### 2. AVAILABILITY OF AUDITED FINANCIAL STATEMENTS ON BANK'S WEBSITE:

The Bank has placed the Audited Annual Financial Statements for the year ended December 31, 2023 along with Auditors' Report, Directors' Report and Chairman's Review Report thereon on its website: www.nbp.com.pk

#### STATEMENT OF MATERIAL FACTS

This Statement sets out material facts concerning the special business given in agenda items No. 4, 5 & 6 of the Notice, to be transacted in the 75<sup>th</sup> AGM of NBP's shareholders to be held on March 28, 2024.

#### Agenda Item No. 4:

#### To approve the renewal with amendments in the Board Remuneration Policy

The Board Remuneration Policy was initially approved by shareholders in the Extraordinary General Meeting on July 27, 2020. Subsequent amendments were approved in the 74<sup>th</sup> Annual General Meeting of NBP held on March 30, 2023. The Board of Directors has reviewed and updated the Remuneration Policy to align with the State Bank of Pakistan's Corporate Governance Regulatory Framework ("CGRF"). The Policy adjustments aim to enhance alignment with industry standards and best practices. Despite the update, there is no major change in the remuneration structure for the directors.

#### SUMMARY OF KEY CHANGES IN THE BOARD REMUNERATION POLICY

| S. No. | Existing  | New  | Rationale  |
|--------|---|--|--|
| 1      | Clauses 6.1, 7, 8.1 & 9   | Clauses 6.1, 7, 8.1 & 9  |  |
|        | Reference is of 71 <sup>st</sup> AGM held on May 12, 2020 and EOGM held on May 15, 2017.                                | Change with reference to the 74 <sup>th</sup> AGM held on March 30, 2023.  | Updation of relevant clause<br>based on shareholders'<br>approval.                         |
|        | Clause 8.2  | Clause 8.2   |  |
| 2      | Silent on insurance coverage.   | Travel and health insurance coverage<br>during international travel for official<br>purpose and/or attending Board/ Board<br>Committee meetings. | Insurance coverage is required for life & health of Directors during international travel. |
| 3      | Clause 11<br>Reference to SBP's BPRD Circular<br>No. 03/2019.<br>Approval of Shareholders on pre or<br>post-fact basis. | Clause 11<br>Reference to SBP's BPRD Circular No.<br>05/2021 (CGRF).<br>Approval of shareholders on pre-fact<br>basis only.                      | CGRF has superseded the<br>previous circular.<br>Due to SBP's CGRF Clause<br>2(i) of G-14  |

The Board has recommended the following resolutions to the Shareholders for approval:

"*RESOLVED THAT* the Board Remuneration Policy is hereby renewed/amended as per the summary of key changes in the Board Remuneration Policy presented and that the updated Policy, be and is hereby adopted."

## Disclosure: In terms of Section 134(3) of The Companies Act, 2017, all Directors and Chairman, except the President, are interested in this special resolution.

#### Agenda Item No. 5:

## To approve transmission of Annual Audited Accounts of the Bank to the members via QR enabled code and web link

The Securities and Exchange Commission of Pakistan, in its Notification S.R.O. 389 (I)/2023 dated March 21, 2023, recognizing technological advancements and the obsolescence of older technology, has permitted listed companies to circulate the annual audited financial statements to their members using QR enabled code and weblink, instead of the traditional circulation via CD/DVD/USB. This is subject to the approval of shareholders obtained during a general meeting. The Bank will send the Notice of Annual General Meeting to members following the Act and will adhere to other instructions of SECP outlined in the aforementioned notification, including:

- (a) to transmit via email annual audited financial statements to shareholders who have provided to the Bank their email addresses; and
- (b) to provide within one week, free of cost hard copy of annual audited financial statements with relevant documents to shareholder(s), in case the Bank receives request of a shareholder on the standard request form available on the Bank's website.

The shareholders are requested to pass the following resolutions:

"*RESOLVED THAT* the Bank shall circulate annual audited financial statements to its members through QR enabled code and weblink and shall discontinue circulation of annual financial statements through CD/DVD/USB, be and is hereby approved".

"FURTHER RESOLVED THAT the Bank shall ensure at all times the requirements given in Securities and Exchange Commission Notification S.R.O. 389 (I)/2023 dated March 21, 2023 and all other applicable laws in connection with the transmission of Notice of Annual General Meeting and circulation of Annual Report to the members of the Bank are duly complied with, be and is hereby approved."

Disclosure: In terms of Section 134(3) of The Companies Act, 2017, no Director/Chairman/President is directly or indirectly interested in the special resolutions.

#### Agenda Item No. 6:

## To authorize Mr. Rehmat Ali Hasnie, President / CEO, NBP, to sign the necessary legal/regulatory documents pertaining to the closure of NBP Bishkek Branch, Kyrgyz Republic NBP Baku Branch, Azerbaijan and subsidiary bank - Almaty on behalf of the shareholders of National Bank of Pakistan

NBP shareholders in their 72<sup>nd</sup> Meeting held on March 29, 2021 had accorded their approval for closure of operations at all Central Asian locations and had also empowered Mr. Arif Usmani, the then President / CEO NBP to sign all necessary legal / regulatory documents on behalf of NBP Shareholders. Mr. Arif Usmani after completing his tenure has left the Bank. In order to comply with the local regulatory requirements, we, request the Shareholders of the National Bank of Pakistan, to delegate the powers to Mr. Rehmat Ali Hasnie, incumbent President / CEO, to sign all documents including the decisions on behalf of shareholders required for closure of the operations at the Kyrgyz Republic, Azerbaijan and Kazakhstan, as previously delegated to the then President Mr. Arif Usmani. The Board has recommended the following resolution to the Shareholders for approval:

"RESOLVED THAT Mr. Rehmat Ali Hasnie, President / CEO NBP, Head Office, Karachi be and is hereby authorized to sign all the necessary legal/regulatory documents on behalf of Shareholders of National Bank of Pakistan in order to complete the necessary formalities for closure of operations in overseas branches/subsidiaries, be and is hereby approved."

Disclosure: In terms of Section 134(3) of The Companies Act, 2017, no Director/Chairman, except the President, is directly or indirectly interested in the special resolution.

شيئز ہولڈرز بے درخواست کی جاتی ہے کہ وہ درج قریل قرار دادوں کی منظور میں : » يه قرار ياياب كدينك اين ممبران كوكيو آرفعال كود ادرويب لنك كي ذريع سالاند آدْث شدهاليا تي "كوثوار ب ارسال كرب گاادري دْي/ دْي دِي دْي/ باليس بي ك ذريع سالاند مالياتي گوشواروں کی ترکیل بندکرد ہے گا،اوراس کی منظوری دی جاتی ہے ۔ " مزید قرار باباے کہ جنگ سیکیو رنیزایڈ ایک پیشن فیٹنیشن 389, S.R.O (ا) 2023/مورنہ 21 مارین 2023 میں دیئے گیے ضوالہ کو تینی بنائے گاادر جنگ نے ممبران کوسالا نہ اجلاس عام کے نوٹس کی ترسیل اور سالا ندر یورٹ کی سرکولیشن کے سلسلے میں تمام تابل اطلاق قوانین کی تعمیل کی جائے گا، اور اس کی منظور کی دکا جاتی ہے"۔ اعلان دستېرداري: كېپنېزا يك 2017 سے يكن 134 (3) سے مطابق ،كونى بحى ڈائر يكثر/ چيتر شن/صد رخصوصي قرار داد د ل ش براه راست پايالواسط د کچپي نيس ركھتا ہے ايجذاآ تم نمبر6: ميشن يوك آف ياكستان كشير بولدردى جاب ب جناب رست على مدرارى اى ادكو NBP الكلي برائح جهور يركز، NBP بكوبرانى ،آذر با يجان ادرة يلى يوك الماتى ك بندش کے حوالے سے ضروری قانونی/ریجولیٹری دستاویزات پر دیتخط کرنے کا اغتبار دینا این بی لی سے شیئر ہولڈرز نے مورجد 29 مارچ 2021 کو ہونے دالے اپنے 72 ویں اجلاس میں تمام وسطی ایشیانی مقامات پر آپر چشز بند کرنے کے لیے اپنی رضامند کی دی تھی ادراس دقت کے صدراسی ای اور این بی بی جناب عارف عثانی کواین بی بی کے شیئر ہولڈرز کی جانب سے تمام ضروری قانونی / ریگولیٹری دستاویز ات پر دینخط کرنے کا اختیار بھی دیا تھا۔ جناب عارف مثانی نے ایڈ بدت ملازمت یورٹی کرنے کے پر بینک چھوڑ دیا ہے۔ لبذا مقامی ریگولیزی تقاضوں کی تحیل کرنے کے لیے، ہم پیشل بینک آف پاکستان کے شیئر ہولڈرز سے گزارش کرتے ثیل که ده اختیارات موجوده صدرای ای اوجناب رحت علی شنی کوتفویض کریں، تا که ده قمام دستاویزات پر دینخط کریں جن می شیئر مولڈرز کی جانب سے کرغز جمہوریہ، آذر با یجان اور قاز قستان میں آپر شنز بذکرنے کے فیط شال بی ،جیسا کہ اس دقت کے صدر جناب عارف عثانی کومونیا کیا تھا۔ بورڈ نے منظوری کے لیے شیئر ہولڈرز کودرج ذیل قرارداد کی سفارش کی ب: » قرار پایا که جناب رت علی صنی، صدر/ی ای او ، این بی بی، بیڈ افس، کراچی کونیشنل بینک آف یا کستان کے شیئر بولڈرز کی جانب سے بیرون ملک برانچوں/ ماتحت اداروں میں آپریشنز ک بندش کیلیے تمام ضروری قانونی / ریگو لیٹری دستاویزات پر دستخط کرنے کا اختیار دیا گیا ہےا دراس کی منظوری دی جاتی ہے۔

اعلان دستبرداری: کمپذیزا یک 2017 کے سیکٹن 134(3) کے مطابق ،صدر کے علادہ کوئی بھی ڈائر کیٹر/چیئر مٹن خصوصی قرار داد میں براہ راست یا بالواسط دلچہی خیں رکھتا ہے۔

ایجیڈا آتھ نم پر 4: بورڈ کی معاد ضہ پالیسی ش ترامیم کے ماتھ تیمہ یو کی منظوری بورڈ کی معاد ضہ پالیسی کوابتدائی طور پر 27جولائی 2020 کو منعقد ہونے دالے فیر سمولی اجلال عام میں شیئر ہولڈرزنے منظوری دی تھی 2023 کوہونے دالے این بی پی کے چوہتر ویں سالانہ اجلال عام میں بعداز ان ترامیم کی منظوری دی گئی۔ بورڈ آفڈائز کیٹرزنے معاد نفہ پالیسی کا جائز فریم درک ("CGRF) کے ساتھ ہم آجگ کرنے کے لیے اپ ڈیٹ کیا۔ پالیسی ایڈ جسٹرنٹ کا متصد منصوری دی تھی تی ترین کی روز ک کے باوجود ڈائز کیٹرز کے لیے معاد ضے سٹر کچر میں کوئی خاص تیر پی جن پر 2021 میں میں بوڈی ہے۔ بورڈ کی معاد نس بی بی جم اہم جو بطیوں کا خلاصہ:

|       | · · ·  |  |  |
|-------|--|--|--|
| نبرغم | 11 <i>3</i> 7.9*   | نى   | دليل   |
| 1     | شق 7،6.1، 8، اور 9<br>بحواله 12 متى 2020 كوشعقده 71 وين سالانها جلاس عام<br>اور 15 متى 2017 كوشعقده فيرمعموليا جلاس عام -  | شق 8.1،7،6.1 اور9<br>30 مارچ 2023 کرمنعقدہ 74 دیں سالا نہا جلاس<br>عام کے حوالے سے تبدیلی۔   | شیئر بولڈرز کی منظوری کے تحت متعلقہ ش<br>کواپ ڈیٹ کرنا۔  |
| 2     | شت2.8<br>انشورنس کورج پرخاموشی۔  | شت2.8<br>سرکار کی مقصد اور/یا بورڈ/بورڈ کمیٹی کے اجلاسوں<br>بیں شرکت کے لیے بین الاقوامی سفر کے دوران<br>فریول اور ہیلتھ انشورنس کوریج ۔ | مین الاقوامی سفر کے دوران ڈائر یکشرز کی<br>زندگی ادر صحت کے لیے انشور نس کورتنج<br>ضرور کی ہے۔               |
| 3     | شق11<br>بحوالدامیٹیٹ وینک آف پاکستان کے BPRD<br>سرکلرنبر 2019/03۔<br>قبل ادر بعداز حقائق کی بنیاد پرشیئر بولڈرز کی منظوری۔ | شق11<br>بحوالدامینیٹ ویک آف پاکستان کے BPRD<br>سرکلرنبر 2019/05 (می بی آرایف)<br>صرف قبل ازهائق کی بنیاد پرشیئر بولڈرز کی مطور کی۔       | ی بی آرایف نے گزشتہ سر کلر کی جگہ لے<br>لی ہے۔<br>اسٹیٹ دینک آف پاکستان کی G-14<br>کی CGRF شق2(i) کی دجہ سے۔ |

بورڈ نے منظوری کے لیے شیئر ہولڈرز کودر یہ ذیل قراردا دوں کی سفارش بیش کی ہے۔

" قرار پایا که بورڈ کی معادمنہ پالیسی میں تجدید/ ترمیم کی گن ہادر بورڈ کی معادمنہ پالیسی میں چیش کر دہ اہم تبدیلیوں کے خلاسے سے مطابق اپ ڈیٹ کر دہ پالیسی کی مطور کی دی جاتی ہے۔" اعلان دستیرداری : کمپنیزا یک 2017 سے سیکٹن 134 (3) سے مطابق صدر کے علاوہ قمام ڈائز یکٹرزادر پیتر مین اس خصوصی قرار داد میں دلیج ہیں۔ ایپینز استفرنمبر 5:

کیوا رفعال کوذاورد یب لنک کے ذریع مبران کو بینک کے سالان آ ڈٹ شد دمالی گوشواروں کی ترسل کی مطوری دینا

سیکن ر شیزایند اسیسی تو پاکستان نے اپنی نوشنگیش 389.S.R.O (ا) 2023/مورند 21 ماری 2023، میں تیکنالو ٹی میں جدت ادر پرافی شیکنالو ٹی کے خاتے کو تسلیم کرتے ہوئے ،لسفذ کمپنیوں کو اجازت دی گئی ہے کہ وہ اپنی مجمر ان کوی ڈی/ڈی دوی ڈی/ یوالی پی کے دوایق تر سیل کے طریقہ کار اور دیب انک کا استعمال کرتے ہوئے تر سیل کریں۔ بیدعام اجلاس کے دوران حاصل کر دہ شیئر ہوللدرز کی منظوری ہے مشروط ہے۔ دیک مجمر ان کو سالا ندا ڈٹ شد دہ الیاتی کو شواروں کی OR کو ڈ نوشیکیشن میں بیان کر دوالیس ای ای پی کی دیگر تر کی سیام اجلاس کے دوران حاصل کر دہ شیئر ہوللدرز کی منظوری ہے مشروط ہے۔ دیک مجمر ان کو سالا ندا خاص عام کا نوش بیسیم گا اور مذکورہ نوشیکیشن میں بیان کر دوالیس ای ای پی کی دیگر جایا ہے پر محل کر ہے ، شروط کی میں ای کر دوالی ای کر دوالی میں میں (الف) ای میل کے ذریعے میں ان آ ڈٹ شد دہ ایاتی کو شوار ہے شیئر ہوللدرز کو اس کی مار یہ کو ایتا ای میں ایڈر دی میں (ب) ایک ہفتے کے اندر شیئر ہولڈرز کو محلقہ دستا ویز ان کی تھوں ان تا ڈٹ شد دہ ایاتی کو شوار دی کی میں ایک میں ہو کر دولی میں ہو ہوارد

| ای میل ایڈریس | موبا کی نیسر | قومى شاختى كارذنبر | شيئر وولذركانام | فوليدنبر/ CDC<br>الأون نبر | ۲°۲۶ میلی | فبرغد |
|---------------|--------------|--------------------|-----------------|----------------------------|-----------|-------|
|               |              |                    |                 |                            | ايدني في  |       |
|               |              |                    |                 |                            |           |       |

Organisational Overview

اليكثرانك سهولت كى تفصيلات ممبران كى طرف \_ فرا بهم كرده اى ميل ايذريس يرفرا بهم كردى جائيس كى مورند 28 ماريق 2024 كولاك ان سهولت دو پهر 03:30 بج کھول دی جائے گی تا کہ شرکا واجلاس شروع ہونے کے مقررہ وقت شام 04:00 بجے سے پہلے پیچان اور تصدیق کے تل ہے کڑ رکراجلاس میں شریک ہوتکیں۔ ب) اجلاس میں ذاتی طور پرشرکت: مودین یک ہوگل، کلب روڈ، کراچی شی شیئر ہولڈرز کے لئے روبر داجتا کے انتظامات کئے گئے ہیں۔ ب) پراکسیز کے ذریعے اجلاس میں شرکت کرنا: ا۔ تمام مبران جو کہ سالا نداجلاس عام میں شرکت اور ووٹ ڈالنے کے اہل ہیں کسی بھی دوسر م مبرکوتھ پری طور پر پراکسی مقرر کر سکتے ہیں۔ ایک قانونی ادارہ رکن ہونے کے ناطے سی بھی فر دکوشط نظر، خواہ دو کم سر ہو پانیں، پراکس کے طور پرتقر ری کر سکتا ہے۔ اا۔ پرائسی انسٹردمنٹ ہرلحاظ سے عمل ہونا ضروری ہے ادرمؤٹر ہونے کے لئے اجلاس کے انعقاد ہے 48 تھنے قبل شیئر رجسٹرار یا سیکریٹری بورڈ کے دفتر ، دوسری منزل ، NBP بيله آفس، آئي آئي چندريگرروڈ، کراچي پر جنح کروانا ہوگا۔ الا۔ الیکٹرا تک سہول ( ز دم ) کے ذریعے میٹنگ میں شرکت کے لئے پراکسی ہولڈرز کا ای میل ایڈ ریس ادرمو بائل نمبر پراکسی فارم میں ہونالازمی ہے۔ الرکوئی ممبر کسی ایک مینٹک کے لئے ایک بے زیادہ ممبرز کو پراکسی مقرر کرتا ہے پاکسی پراکسی کے ایک بے زیادہ انسٹردمنٹس رجسٹرار/ پیک کے پاس جنع کردائے جاتے ہیں تو پراکسی کے ایسے تمام انسٹر دخٹس کو خلط قرار دیا جائے گا۔ ت شیئر ہولڈر ذکو پراکسی کی تقرری کے لیے درج ذیل ہدایات پرعمل کرنا ہوگا: انفرادی صورت میں، اکا ڈنٹ ہولڈریا ذیلی اکا ڈنٹ ہولڈرا در/یا دہ پخض جس کی سیکیو رشیز گردپ اکا ڈنٹ میں ہیں ادران کی رجسٹریشن کی تفصیلات قواعد دضوابط کے (i مطابق اب لوڈ کی گئی ہیں مندرجہ ذیل تقاضوں کے مطابق پراسی فارم جمع کر دائیں: الف) پراکسی فارم ددافراد کے بطورگواہ دستخط کے ساتھ جنع کر دایا جائے جن کے نام، بے ادرکہیوٹرائز ڈقو می شاختی کارڈنمبر فارم پر درج ہوں۔ ب) تو می شاختی کارڈ کی تصدیق شدہ کابی یا بینیلیشل مالکان اور پراکسی نے پاسپورٹ کی کابی پراکسی فارم کے ساتھ پیش کی جائے گی۔ ii) تا نونی ادارے کی صورت میں نامز دفتص کے دستخط کے نمونے کے ساتھ دامل پایا ضابط تصدیق شدہ بورڈ آف ڈائر بیکٹرز کی قرار دادیا یا درآف انارنی میسرزی ڈی تی شیئر رجسٹرار مردمزلمیٹڈ پاسیکریٹری بورڈ کے دفتر ، دوسری منزل ، این پی بیڈ آف ، آئی آئی چندر گھرروڈ ، کراچی میں پراکسی فادم کے ساتھ جمع کرانا ہوگا۔ (اگروہ پہلے فراہم ندكرد بي تح يوں) -( پرائسی فارم این بی بی کی دیب سائٹ www.nbp.com.pk پرجمی دستیاب ہے)۔ ممبران ، درخواست ب که ده اپنے بیت میں کسی بھی تبدیلی کی اطلاع فوری طور پر بینک کے رجسٹرا ر/شیئر زشرانسفرا یجنٹ یعنی میسرزی ڈی تی شیئر رجسٹرارسرد سز کم بیٹڈ کو د ک۔ الييش ايجيذ ب کے لئے دونتگ کا طريقہ کار: یماں بہ طلع کیا جاتا ہے کہ پنیز (یوشل بیلٹ) ریگولیشنز ، 2018ادراس کی ترامیم SRO 2192(1)/2022 مورند 05 دمبر 2022 کے ذریعے مطلع کیا گیا ہے کہ مبران کوسالا نداجلاس عام (AGM) می خصوصی کارد بارے لیے دوٹ کاختی استعمال کرنے کی اجازت ہوگی۔ مذکورہ ضالطے میں بیان کردہ شرائط کے مطابق ، بینک اپنے اراکین کودونتگ کے لیے درج ذیل اختیارات فراہم کرےگا:

نيشن بيب آف پاڪستان اطلاع برائے چھتر وال سالانداجلاس عام

بذريعه بذا نوش اطلاع دى جاتى ب كذيشتل بينك آف پاكستان كا يجتز وال سالاندا جلاس عام بروز جعرات مورخه 28 مارچ 2024 ، پاكستان كے معيارى وقت كے مطابق شام 04:00 بج مودين يك بول ،كلب ردد ،كراچي مين ذاتي موجود كي اوراليكشرا تك ذرائع رمنعقد موكا-اجلاس میں درج ذیل کارروائی عمل میں لائی جاتے گی: عمومي كاررداني: 1۔ مورخہ 25 جولائی 2023 کوذاتی موجودگی اورالیکٹرانک ذرائع سے منعقد ہونے والے شیئر ہولڈرز کے غیر معمولی اجلاس عام کی کاروائی کی توثیق۔ 2\_ 31 دمبر 2023 كوفتم ہونے دالےسال كے ليے يعشل بينك آف ياكستان كرسالان أؤث شده غير جموع اور جموع مالى كوشواروں ادراس كے ذيلى اداروں كے جمع گوشوارے مع ذائر یکفرز ریورٹ، آ ڈیٹرز ریورٹ کے ساتھ چیئر مین جائز ہ ریورٹ کی وصولی، ان پرغورا ورمنظوری۔ 3۔ 31 دمبر 2024 كوتم ہونے والے سال كے لئے آؤيٹرزكى تقررى اوران مر معاوض طے كرنا۔ بورڈ آف ڈائز يكثرز نے ميسرز بي ڈبليوى اے ايف فركون ايند كمين ، چار ثر ذ اكا د تشتل كو 35.825 ملين روب يشول يحة تا نونى سرنيتكيش اورميسرزني ذي ادابرا بيم ايند كميني ، جار ژذاكا د يشتل كو 30.440 ملين روب يشمول يحة تا نونى سرنيتكيش كي فيس یہ 31 دسمبر 2024 کوئتم ہونے والے سال کے لیے دیتک کے آڈیٹرز کے طور پر دوبارہ تعیاتی کی سفارش کی ہے۔ خصوصى كارر دانى: 4 بورڈ کی معادضہ پالیسی ٹی ترامیم کے ساتھ تجدید کی منطوری۔ 5۔ QR فعال کوڈاوروی انگ کے ذریعے میران کو بیتک کے سالانہ آ ڈٹ شدہ مالی گوشواروں کی تر تیل کی منظوری دیتا۔ 6- نیشنل بینک آف پاکستان کے شیئر ،ولڈرز کی جانب سے جناب رحت علی مسدر/سی ای اداین بی ای کو NBP الحکیک برایٹی، جمهور پی کرغر، NBP با کو برایٹی، آذر با نیمان اور ذیلی بینک الماتی کی بندش کے حوالے سے ضروری قانونی/ریچولیٹری دستاد پزات پر دستخط کرنے کا اختیار دینا۔ 7۔ چیئر شن کی اجازت ہے کسی دیگر کاروباری معالمے پر کارردائی۔ بحكم يورژ

کرا پی مورخه مارچ 2024،07

Sd/-

سید محموظی ضامن سکریڈی (یہ دی

| NATIONAL BANK OF PAKISTAN<br>75 <sup>™</sup> ANNUAL GENERAL MEETING   |
|---|
| FORM OF PROXY   |
| olio No or CDC participant Identity No<br>DC Account No<br>We<br>f  |
| eing member(s) of the National Bank of Pakistan, holding shares no hereby<br>ppoint of also a<br>nember of the National Bank of Pakistan (Folio No) or failing him/her  |
| ofalso a member of National Bank of Pakistan (Folio<br>lo) as my/our Proxy to attend the 75 <sup>th</sup> Annual General Meeting of National<br>lank of Pakistan, to be held at 04:00 P.M. (PKT) on Thursday, March 28, 2024, at Mövenpick Hotel, Club<br>load, Karachi or through electronic means and at any adjournment thereof. |
| roxyholder email address (for attending meeting through electronic means): and nobile number and add this day of March, 2024.   |
| Vitnesses: Affix Revenue Stamp<br>of Five Rupees.   |
| Iame: Signature<br>Iddress: (Signature should agree with the<br>specimen signature registered<br>WIC No with the Bank)  |

#### NOTE:

#### Attending Meeting through Proxies:

- All members, entitled to attend and vote at the Annual General Meeting, are entitled to appoint another member in writing as their proxy to attend and vote on their behalf. A legal entity, being a member, may appoint any person, regardless of whether they are a member or not, as a proxy.
- The proxy instrument must be complete in all respects and in order to be effective should be deposited at Office of the Registrar or Office of the Secretary Board, 2<sup>nd</sup> Floor, NBP Head Office, I. I. Chundrigar Road, Karachi, not later than 48 hours before the time of holding the meeting.
- For attending the meeting through electronic means (Zoom), a proxy form shall be submitted along with the proxyholders' email address and mobile number.
- 4. If any member appoints more than one proxy for any meeting and more than one instrument of the proxy is deposited with the Registrar or the Bank, all such instruments of proxy shall be rendered invalid.

#### The shareholders will further have to follow the following guidelines for appointing proxies:

- i. In the case of individuals, the account holder or sub-account holder and/or the person whose securities are in group account and their registration details are uploaded as per the regulations shall submit the proxy form as per the requirements mentioned below:
  - a). The proxy form shall be witnessed by two persons whose names, addresses, and CNIC numbers shall be mentioned on the form.
  - b). An attested copy of CNIC or valid Passport of the beneficial owners and of the proxy shall be furnished with the proxy form.
- ii. In case of Government of Pakistan/State Bank of Pakistan/corporate entity, the original or duly authenticated Board of Directors' resolution or power of attorney with specimen signatures of the nominee shall be submitted along with the proxy form to Messrs. CDC Share Registrar Services Limited or to the Office of the Secretary Board, 2<sup>rd</sup> Floor, NBP Head Office, I.I. Chundrigar Road, Karachi.

| <b>ٹیبنٹ ٹل بیپٹک آف پاک سنتان</b><br>پراکسی فارم برائے پچھتر وال سالا نہ اجلاس عام   |  |
|---|--|
| یای ڈی می پارٹیم پید آئیڈیٹی نمبر<br>کارکن بچی ہے کارک تو تی ہوتے ہوئے بذرایعہ فبا کو<br>کارکن بچی ہے کار میں ایمار نے لماتھ ہے کے طور پر ماطود کرتا ہوں اکرتے ہیں تا کہ وہ پیلیش ویک آف پاکستان کے<br>کارکن بچی ہے کو میر نے ایمار نے لماتھ ہے کہ طور پر ماطود کرتا ہوں اکرتے ہیں تا کہ وہ پیلیش ویک آف پاکستان ک  | فولیونبر<br>سی ڈی می اکا ڈنٹ نبر<br>میں اہم<br>جن کا تعلق<br>جو کی پیلی ویک آف پاکستان (فولیونبر   |
| ل لے) موبائل نبر<br>_تاریخ کود عطالیا گیا:<br>  | پراکسی کی ای میل ایڈرلیں (الیکٹرائک ڈرائع سے شرکت کے   |
| د عنظ<br>د ستخلاد نے کے نمونے سے مطابقت رکھتے ہوں یا بینک میں د جنر ڈو ہوں  | نام<br>بينة<br>شيافتي كاردانير<br>كون ماريد ماريد  |
| وے دینے کے حقدار میں، کمی دوسر مے مبرکو قرم کی طور پر اپنے پر اکمی کے طور پر مقرور کرنے کے حقدار میں، تا کہ دوشر کت کریں اور<br>لے کہ یکی تحف کو جاہے دور کن ہے یا نہیں، بلور پر اکمی مقرور کر سکتا ہے۔<br>نے کے لئے رہنز اور کہ دفتر یا سکر یڈی بورڈ کہ دفتر ، دوسر کی معتول ، این ٹی پی ہیڈ آ فس، آئی آئی چندر گھر دوڈ، کراپتی میں مینٹک<br>کے لئے پر اکمی ہولڈ رز کے ای سکل ایڈ ریس اور مو پاکل نمبر کے ساتھ ایک پر اکمی قارم قیق کر دانا لازی ہے۔<br>ایک تقرر کرتا ہے اور پر اکمی کے ایک سے زیادہ انسٹر وسنٹ ، جنرار یا دیتک کے پال تین کر انا لازی ہے۔<br>ایک تقرر کرتا ہے اور پر اکمی کے ایک سے زیادہ انسٹر وسنٹ ، جنرار یا دیتک کے پال تین کر انا کا از تی ہے، قوم پاکس کے ایسے تیام | دوت دیں۔ ایک تالونی ادارد «ایک رکن ہونے کے ناط<br>2۔ پراکس کی جزیات ہر لھانڈ سے تکمل ہونا چاہتے اور موثر ہو.<br>کے انعتاد کے دقت ہے 48 کھنے سیلے جن کر دانا ہوگا۔  |
| دلذراد رایاده فوض چس کی سیکنج رشیز کروپ اکا ڈنٹ میں بیں اوران کی رجنز پیشن کی تفسیلات قواعدد ضوابط کے مطابق اپ لوڈ کی<br>باقارم جمع کردائم ہے۔  | کی میں ذیل میں ریان کر دومنہ وریات کے مطابق پراکن<br>الف) پراکسی قارم پر دوافر ادکوانی دیں گے جن کے نا<br>ب) قومی شانتی کارڈ کی تصدیق شدہ کا پی یا بنی یقطر<br>الا حکومت پاکستان (اسٹیٹ ویک آف پاکستان/کار پر رے |