1. Name of Procuring Agency: National Bank of Pakistan
2. Method of Procurement: 36 (b) Single Stage – two envelop procedure
3. Title of Procurement: Procurement of ATM Machines
4. Tender Inquiry No.: NBP/ OPG/ ATM/ 27022015
5. PPRA Ref. No. (TSE): TS235070E
6. Date & Time of Bid Closing: April 20, 2015 at 11:00 AM
7. Date & Time of Bid Opening: April 20, 2015 at 11:30 AM
8. No of Bids Received: 03 (Three)
10. Details of Bid(s) Evaluation: Mentioned in the RFP/ Bidding documents.

<table>
<thead>
<tr>
<th>Name of Bidder</th>
<th>Marks</th>
<th>Evaluated Cost (PKR)</th>
<th>Rule/Regulation/SBD*/Policy/Basis for Rejection/Acceptance as per Rule 35 of PP, 2004</th>
</tr>
</thead>
<tbody>
<tr>
<td>Innovative (Private) Limited</td>
<td>N/A N/A</td>
<td>-</td>
<td>Bid of Innovative (Private) Limited has been rejected as it has submitted the less bid security amount along with its financial proposal.</td>
</tr>
<tr>
<td>NCR Corporation – Pakistan</td>
<td>N/A N/A</td>
<td>251,435,565.50*</td>
<td>Bid accepted as bidder conform specified requirements of RFP/ Bidding documents.</td>
</tr>
<tr>
<td>TouchPoint (Private) Limited</td>
<td>N/A N/A</td>
<td>-</td>
<td>Bid of TouchPoint (Private) Limited has been rejected on the matter of its non-acceptance of terms &amp; conditions of Delivery Schedule mentioned in RFP/ Bidding documents.</td>
</tr>
</tbody>
</table>

*As per RFP/Bidding document requirements, bid amount submitted by NCR in US Dollars has been converted into evaluated cost in currency of PKR.

**Lowest Evaluated Bidder:** NCR Corporation – Pakistan

11. Any other additional / supporting information, the procuring agency may like to share.
   - Annexure II – Evaluation Criteria

**Signature:** …………………

**Official Stamp:** …………………

*Standard Bidding Documents (SBD).*
Evaluation Criteria

Procurement of ATM Machines

Tender ID: NBP/OPG/ATM/27022015

The bids/proposals with all complete documents will be evaluated as under.

1. All bidders are required to submit filled, correct and complete Annexure III – Technical Requirement Document along their bid. If the bidder fails to do so, its bid will be considered as rejected. All bidders are also requested to affix their company’s stamp/signature on the provided Annexure III – Technical Requirement Document.

2. All bidders are required to propose a single ATM Machine brand/model to NBP as any alternate or additional brands/models will not be considered for evaluation and such bid will be considered as rejected.

3. If any bidder mentions propose solution financial details (i.e. price, cost, bid security amount etc.) in its TECHNICAL PROPOSAL or response to any NBP clarification query during technical evaluation, its bid will be considered as rejected.

4. Technical Requirements mentioned in Annexure III – Technical Requirement Document with “Priority (High/Low)” is evaluated as follows:


   b. All technical requirements with “High” Priority must be answered as ‘Y’ or ‘Yes’. If bidder responses ‘N’ or ‘No’ against any of such “High” Priority requirement, its bid will be considered as technically disqualified and will be rejected.

   c. All technical requirements with “Low” Priority can be answered as ‘Y’, ‘Yes’, ‘N’, ‘No’ as these requirements will not be considered for evaluation. If bidder responds ‘N’ or ‘No’ against any of the “Low” Priority requirement, its bid will not be considered as rejected.

   d. For all “High” priority technical requirements against which Bidder is responding “Y”, bidder should specify the proper reference of the proposal in the reference /
substantiation column. NBP may ask any other additional documentary evidence against any requirement that must be provided by the Bidder during the period of evaluation. Bidders should respond to such requests within the time frame indicated in the letter/fax/e-mail seeking the explanation. Failing to provide the reference, its bid will be considered as technically disqualified and will be rejected.

e. For all requirements against which Bidder is not providing any response (i.e. an empty availability cell or an availability cell with a response other than ‘Y’/‘Yes’ or ‘N’/‘No’), NBP will first check that against such requirements proper reference documents have been provided or not in the submitted bid. If reference document is found then NBP ask clarification from the bidder about its response, however if reference document will also not found then response of bidder shall be considered as ‘No’ and its bid will be considered as rejected.

f. The bidders are required to include the price of all requirements with ‘High’ priority where the response is 'Y' in its financial proposal as the price mentioned in financial proposal will be considered as final and cannot be increased in any case after the submission of bid.

g. “Low” priority requirements that shall be responded “Y” by bidder shall be treated as complimentary, without any addition in the above mentioned quoted price.

5. The prices will be evaluated on the basis of product hardware & accessories price along with 1 year warranty and 3 years support & maintenance cost.

6. Bid from the technically qualified Bidder and having lowest evaluated price/cost will be considered as lowest evaluated Bid and accepted by NBP for contract award.

7. As per requirement of IBT 31 mentioned in Annexure VI – Standard Bidding Document of RFP, NBP may conduct a post-qualification evaluation exercise for the bidder which is selected as having submitted the lowest evaluated bid. A negative evaluation will result in rejection of the bidder’s bid, in which event NBP shall proceed to the next lowest evaluated bidder to make a similar evaluation.