1. Name of Procuring Agency: National Bank of Pakistan
2. Method of Procurement: 36 (b) - Single Stage Two Envelope Procedure
3. Title of Procurement: Procurement of High End Server
4. Tender Inquiry No.: NBP/LSG/ITD/09122015
5. PPRA Ref. No. (TSE): TS261366E
6. Date & Time of Bid Submission: December 28, 2015 at 11:00 a.m.
7. Date & Time of Bid Opening: December 28, 2015 at 11:30 a.m.
8. No of Bids Received: Two (02)
10. Details of Bid(s) Evaluation: As follows

<table>
<thead>
<tr>
<th>Name of Bidder</th>
<th>Marks</th>
<th>Evaluated Cost (CAPAX + 1 year warranty)*</th>
<th>Total Evaluated Cost (CAPAX + 3 year warranty)*</th>
<th>Rule/Regulation/SBD */Policy/Basis for Rejection/Acceptance as per Rule 35 of PP, 2004.</th>
</tr>
</thead>
<tbody>
<tr>
<td>M/s. GBM Pakistan (Pvt.) Ltd.</td>
<td>N/A</td>
<td>617,450/-</td>
<td>817,718/-</td>
<td>85,124,444/-  Lowest Evaluated Bid</td>
</tr>
<tr>
<td>M/s. Techaccess Pakistan (Pvt) Ltd.</td>
<td>N/A</td>
<td>651,045/-</td>
<td>859,325/-</td>
<td>89,455,733/-</td>
</tr>
</tbody>
</table>

* All costs are inclusive of all applicable taxes
** Bidders quoted the amount in US dollars therefore; interbank rate of financial bid opening of February 08, 2016 was taken for price conversion. The interbank rate of US dollar on February 08, 2016 was 104.10.

Lowest Evaluated Bidder: M/s. GBM Pakistan Pvt. Ltd

11. Any other additional / supporting information, the procuring agency may like to share.
   • Annexure II- Evaluation Criteria

Wing Head
I.T Procurement
Logistic Support Group
Evaluation Criteria

PROCUREMENT OF HIGH END SERVER

Tender ID: NBP/LSG/ITD/09122015

The bids/proposals with all complete documents submitted separately on the bid submission date will be evaluated as under.

1. All Bidders are required to submit filled, correct and complete Annexure III – Technical Requirement Document along their bid. If the Bidder fails to do so, its bid will be considered as automatically rejected. All Bidders are also requested to affix their company’s stamp/signature on the provided Annexure III – Technical Requirement Document.

2. All Bidders are required to propose a single brand/model of server to NBP as any alternate or additional brands/models will not be considered for evaluation and such bid will be deemed as rejected.

3. If any Bidder mentions proposes financial details (i.e. price, cost, bid security amount etc.) in its TECHNICAL PROPOSAL or in response to any NBP clarification query during the technical evaluation, its bid will be deemed as rejected.

4. Technical Requirements mentioned in Annexure III – Technical Requirement Document with “Mandatory/Feature Required” is evaluated as follows:


   b. All technical requirements with “Mandatory” marking must be answered as ‘Y’ or ‘Yes’. If the Bidder responses ‘N’ or ‘No’ against any of such “Mandatory” marking requirement, its bid will be deemed to be technically disqualified and will be rejected.

   c. For all “Mandatory” marking technical requirements against which Bidder is responding “Y”, the Bidder should specify the proper reference of the proposal in the reference / substantiation column. NBP may request for any other additional documentary evidence against any requirement that must be provided by the Bidder during the period of evaluation. Bidders should respond to such requests within the time frame indicated in the letter/fax/ e-mail seeking the explanation. In the event of a Bidder failing to provide the reference or any information sought/document requested by NBP, its bid will be deemed to be technically disqualified and will be rejected.

   d. All technical requirements with “Feature Required” marking can be answered as ‘Y’, ‘Yes’, ‘N’, ‘No’ as these requirements will not be considered for evaluation. If bidder responds ‘N’ or ‘No’ against any of the “Feature Required” marking requirement, its bid will not be considered as rejected.
e. For all requirements against which Bidder is not providing any response (i.e. an empty availability cell or an availability cell with a response other than “Y”/”Yes” or ‘N’/”No”), NBP will first check that against such requirements proper reference documents have been provided or not in the submitted bid. If reference document is found then NBP may ask clarification from the bidder about its response, however if reference document will also not found then response of bidder shall be considered as ‘No’ and its bid will be deemed as rejected.

f. The Bidders are required to include the price of all requirements with “Mandatory” marking where the response is ‘Y’ in its Financial Proposal as the price mentioned in Financial Proposal will be considered as final and cannot be increased in any circumstances after the submission of bid.

g. “Feature Required” marking requirements that shall be responded “Y” by Bidder shall be treated as complimentary, without any addition in the above mentioned quoted price.

5. The prices proposed by the Bidders will be evaluated on the Servers and accessories cost and 3 (three) years support and maintenance cost separately. It is at bank’s discretion to procure 2nd year and 3rd year support and maintenance services from the bidder.

6. Bid from the technically qualified Bidders and the Bidder having the lowest evaluated price/cost will be considered as lowest evaluated Bid and accepted by NBP for the award of the contract.

7. As per requirement of ITB 31 mentioned in Annexure VI – Standard Bidding Document of RFP, NBP may conduct a post-qualification evaluation exercise for the Bidder which is selected as having submitted the lowest evaluated bid. A negative evaluation will result in rejection of the Bidder’s bid, in which event NBP shall proceed to the next lowest evaluated bidder to make a similar evaluation.