



# **NATIONAL BANK OF PAKISTAN**

**PROCUREMENT OF WALL MOUNTED SPLIT AIR-CONDITIONERS 1.0 TON, 1.5 Ton & 2.0 Ton CAPACITY INVERTER TYPE WITH ANCILLARY SERVICES FOR NBP BRANCHES /OFFICES LOCATED AT DIFFERENT CITIES THROUGHOUT PAKISTAN.**

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## **BIDDING DOCUMENTS TECHNICAL VOLUME- I**

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**Bidding Opening Procedure: PPRA Rule 36 (b)**

INVITATION TO BIDS  
INSTRUCTIONS TO BIDDERS  
BID DATA SHEET  
ELIGIBLE COUNTRIES  
SCHEDULE OF REQUIREMENTS & TECHNICAL SPECIFICATIONS  
STANDARD FORMS & PRICE SCHEDULES  
GENERAL CONDITIONS OF CONTRACT  
SPECIAL CONDITIONS OF CONTRACT  
CONTRACT FORMS  
CHECKLIST & ATTACHMENTS

## **VOLUME- II**

***(For the purpose of this tender, all references to manual processes and manual submission of tender/bid should be deemed to have been replaced with the processes and procedures in pursuant to E-Pak Acquisition & Disposal System (EPADS) and defined in E-PAK Procurement Regulation, 2023.)***

***This completed Bidding Documents; along with Bid Security Instrument and all necessary documents for the responsiveness of the bid as specified in the bidding documents; shall be submitted / uploaded on PPRA's EPADS Portal; before close of bid submission time.***

**November 2024**



# Standard Bidding Documents for Procurement of General Goods

## **PART-A – BIDDING PROCEDURE & REQUIREMENTS**

### **Section I - Invitation to Bids**

### **Section II- Instructions to Bidders (ITB)**

This Section provides information to help Bidders prepare their Bids. Information is also provided on the submission, opening, and evaluation of Bids and on the award of Contracts. **This Section contains provisions that are to be used without modifications.**

### **Section III- Bid Data Sheet (BDS)**

This Section includes provisions specific to procurement and to supplement Section-II, Instructions to Bidders. This section may be customized where option is available, in accordance with the requirements of the Procuring Agency.

### **Section IV - Eligible Countries**

This Section contains information regarding eligible countries.

### **Section V - Schedule of Requirements & Technical Specifications**

This Section includes the details of specifications for the goods to be procured and schedule of requirements.

### **Section VI - Standard Forms of Bid**

This Section includes the standard forms for the Bid Submission, Price Schedules, and Bid Security etc. These forms are to be completed and submitted by the Bidder as part of its Bid.

## **PART-B – CONDITIONS OF CONTRACT AND CONTRACT FORMS**

### **Section VII - General Conditions of Contract (GCC)**

This Section includes the general clauses to be applied in all the contracts. **This Section contains provisions that are to be used without modifications.**

### **Section VIII - Special Conditions of Contract (SCC)**

This Section consists of Contract Data and Specific Provisions which contains clauses specific to this contract. This section may be customized where option is available, in accordance with the requirements of the Procuring Agency.

### **Section IX - Contract Forms**

This Section contains forms which, once completed, will become part of the Contract. The forms for **Performance Security** will be submitted by the successful bidder to whom Letter of Acceptance is issued, before the award of contract.

#### **Integrity Pact**

The successful bidder shall be required to furnish Integrity Pact as per the attached format, provided the Contract Value is above Rs.10 M)

## **PART-C – CHECKLIST AND ATTACHMENTS**

This Part contains list of requirements to be fulfilled and documents to be submitted by the bidder to comply the bid.



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**PART-A**  
**BIDDING PROCEDURE & REQUIREMENTS**

# SECTION-I INVITATION TO BIDS



FOR NATIONAL BANK OF PAKISTAN

FOR THE BIDDER

(Duly signed & stamped by the Authorized Representative).

## NATIONAL BANK OF PAKISTAN



### PROCUREMENT OF WALL MOUNTED SPLIT AIR-CONDITIONERS 1.0 TON, 1.5 Ton & 2.0 Ton CAPACITY INVERTER TYPE WITH ANCILLARY SERVICES FOR NBP BRANCHES /OFFICES LOCATED AT DIFFERENT CITIES THROUGHOUT PAKISTAN.

### Invitation to e-Bids

1. **National Bank of Pakistan**, invites electronic bids from the original manufacturers or authorized distributors / suppliers, registered with Income Tax and Sales Tax Department for aforesaid procurement.
2. e- Bidding documents: containing detailed terms and conditions, method of procurement, bid security, bid validity, opening of bid, etc. are available electronically and can be downloaded from EPADS-PPRA Website: <https://eprocure.gov.pk> free of cost.
3. A pre-bid meeting is also scheduled at 03:00 pm on **25<sup>nd</sup> November 2024** in the Auditorium at 1st Floor, NBP, Head Office Building, I.I. Chundrigar Road, Karachi.
4. The electronic bids, prepared in accordance with the instructions contained in the bidding documents along with bid security instrument and required documents; must be submitted by using EPADS on or before **3<sup>rd</sup> December, 2024, at 11:30 am**. Manual bids, shall not be accepted. Electronic Bids will be opened on the same day at 12:00 pm in the presence of Procurement Committee and bidders who opt to participate at the below mentioned address.

**Note:-**

1. Original Bid Security Instrument **MUST BE** submitted to the Office of VP/Wing Head Engineering (address given below), before the online submission deadline of the bid; otherwise, respective bid will not be opened.
2. Notification of the GRC constituted in terms of Rule-48 of PPRA rules, 2004 is provided on EPADS at <https://eprocure.gov.pk> and on <https://www.nbp.com.pk>
3. In case of any technical difficulty in using EPADS, prospective bidders may contact PPRA Team, Director MIS Room No.109, 1st Floor, FBC building Sector G-5/2, Islamabad. Contact Number 051-111-137-237.,

**The Engineering Wing Head Office, Engineering Group, LCMG, 3<sup>rd</sup> Floor, National Bank of Pakistan, Head Office Building, I.I Chundrigar Road, Karachi.**

This advertisement is available on NBP website at <https://www.nbp.com.pk/TENDER> and PPRA website at [www.ppra.org.pk](http://www.ppra.org.pk).

If office remains closed on the bidding date for any reason, the bid will be opened in similar manner on next working day at the same time and venue.

**Divisional Head,  
Procurement Division, LCMG  
3<sup>rd</sup> Floor, National Bank of Pakistan, Head Office  
I.I Chandigarh Road, Karachi.  
Tel. +92-21-99220331, 021- 38902435**



**FOR NATIONAL BANK OF PAKISTAN**

**FOR THE BIDDER**

(Duly signed & stamped by the Authorized Representative).

## SECTION-II INSTRUCTIONS TO BIDDERS (ITBs)



### A - INTRODUCTION

<b>1. Scope of Bid</b>	.1.1.	The Procuring Agency (PA), as indicated in the <b>Bid Data Sheet</b> (BDS) hereinafter referred to as “ <b>NBP</b> ” invites Bids for the provision of Goods as specified in the BDS and <b>Section V – Schedule of Requirements &amp; Technical Specifications</b> . The successful Bidders will be expected to deliver the goods within the specified period and timeline(s) as stated in the <b>BDS</b> .
	.1.2.	Bidders must quote for the complete Scope of the Works as per Appendix A to Bid and details of works specified in the Bill of Quantities. Any Bid not covering complete Scope of the Works will be declared as “non-responsive” and will be “Rejected” readily
	.1.3.	In pursuant to Sub Clause ITB.1.1, the successful bidder i.e. the “Most Advantageous Bidder”; to be declared in accordance to Clause ITB.34 will be expected to complete the Works within the Completion Period as specified in BDS.
<b>2. Sources of Funds</b>	2.1	Sources of funds is referred in Clause-2 of Invitation to Bids
<b>3. Eligible Bidders</b>	3.1	A Bidder may be natural person, company or firm or public or semi-public agency of Pakistan or any foreign country, or any combination of them with a formal existing agreement (on Judicial Papers) in the form of a joint venture, consortium, or association. In the case of a joint venture, consortium, or association, all members shall be jointly and severally liable for the execution of the Contract in accordance with the terms and conditions of the Contract. The joint venture, consortium, or association shall nominate a Lead Member as nominated in the BDS, who shall have the authority to conduct all business for and on behalf of any and all the members of the joint venture, consortium, or association during the Bidding process, and in case of award of contract, during the execution of contract. <i>(The limit on the number of members of JV or Consortium or Association may be prescribed in BDS, in accordance with the guidelines issued by the PPRA).</i>
	3.2	The appointment of Lead Member in the joint venture, consortium, or association shall be confirmed by submission of a valid Power of Attorney to the <b>NBP</b> .
	3.3	Verifiable copy of the agreement that forms a joint venture, consortium or association shall be required to be submitted as part of the Bid.
	3.4	Any bid submitted by the joint venture, consortium or association shall indicate the part of proposed contract to be performed by each party and each party shall be evaluated (or post qualified if required) with respect to its contribution only, and the responsibilities of each party shall not be substantially altered without prior written approval of the <b>NBP</b> and in line with any instructions issued by the Authority.
	3.5	The invitation for Bids is open to all prospective supplier, manufacturers or authorized agents/dealers subject to any provisions of incorporation or licensing by the respective national incorporating agency or statutory body established for that particular trade or business.
	3.6	Foreign Bidders must be locally registered with the appropriate national incorporating body or the statutory body, before participating in the national/international competitive tendering with the exception of such procurements made by the foreign missions of Pakistan. For such purpose the bidder must have to initiate the registration process before the bid submission and the necessary evidence shall be submitted to the <b>NBP</b> along with their bid, however, the final award will be subject to the complete registration process.



## SECTION II – INSTRUCTIONS TO BIDDERS (ITB)

### A – INTRODUCTION

	3.7	<p><b>A Bidder shall not have a conflict of interest. All Bidders found to have a conflict of interest shall be disqualified. A Bidders may be considered to have a conflict of interest with one or more parties in this Bidding process, if they:</b></p> <ul style="list-style-type: none"> <li>a) are associated or have been associated in the past, directly or indirectly with a firm or any of its affiliates which have been engaged by the <b>NBP</b> to provide consulting services for the preparation of the design, specifications and other documents to be used for the procurement of the goods to be purchased under this Invitation for Bids.</li> <li>b) have controlling shareholders in common; or</li> <li>c) receive or have received any direct or indirect subsidy from any of them; or</li> <li>d) have the same legal representative for purposes of this Bid; or</li> <li>e) have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence on the Bid of another Bidder or influence the decisions of the <b>NBP</b> regarding this Bidding process.</li> </ul> <p style="text-align: center;"><b>“OR”</b></p> <ul style="list-style-type: none"> <li>f) Submit more than one bid in this Bidding process.</li> </ul>
	3.8	<p><b>A Bidder may be ineligible if –</b></p> <ul style="list-style-type: none"> <li>a) he is declared bankrupt or, in the case of company or firm, insolvent.</li> <li>b) payments in favor of the Bidder is suspended in accordance with the judgment of a court of law other than a judgment declaring bankruptcy and resulting (in accordance with the national laws) in the total or partial loss of the right to administer and dispose of its property;</li> <li>c) legal proceedings are instituted against such Bidder involving an order suspending payments and which may result, in accordance with the national laws, in a declaration of bankruptcy or in any other situation entailing the total or partial loss of the right to administer and dispose of the property.</li> <li>d) the Bidder is convicted, by a final judgment, of any offence involving professional conduct.</li> <li>e) the Bidder is blacklisted and hence debarred due to involvement in corrupt and fraudulent practices, or performance failure or due to breach of bid securing declaration.</li> <li>f) The firm, supplier and contractor is blacklisted or debarred by a foreign country, international organization, or other foreign institutions for the period defined by them.</li> </ul>
	3.9	Bidders shall provide to the <b>NBP</b> evidence of their eligibility, proof of compliance with the necessary legal requirements to carry out the contract effectively.
	3.10	Bidders shall provide such evidence of their continued eligibility to the satisfaction of the NBP, as the NBP shall reasonably request.
	3.11	Bidders shall submit proposals relating to the nature, conditions and modalities of sub-contracting wherever the sub-contracting of any elements of the contract amounting to the more than ten (10) percent of the Bid price is envisaged.
<b>4. Eligible Goods &amp; Related Services</b>	4.1	All goods and related services to be supplied under the contract shall have their origin in eligible source countries, and all expenditures made under the contract will be limited to such goods and services. For purpose of this Bid, ineligible countries are stated in the section-4 titled as “Eligible Countries”.
	4.2	For purposes of this Clause, “origin” means the place where the goods are mined, grown, cultivated, produced, manufactured, or processed, or through manufacture, procession, or assembly, another commercially recognized article results that differs substantially in its basic characteristics from its imported components or the place from where the related services are/to be supplied.
	4.3	The nationality of the supplier that supplies, assembles, distributes, or sells the goods and



**SECTION II – INSTRUCTIONS TO BIDDERS (ITB)**  
**A – INTRODUCTION**

		services shall not determine the origin of the goods.
	4.4	To establish the eligibility of the Goods and the related services, Bidders shall fill the country-of-origin declarations included in the Form of Bid.
	4.5	If so, required in the <b>BDS</b> , the Bidder shall demonstrate that it has been duly authorized by the manufacturer of the goods to deliver in Pakistan (or in respective country in case of procurement by the Pakistani Missions abroad), the goods indicated in its Bid.
<b>5. One Bid per Bidder</b>	5.1	A bidder shall submit only one Bid, in the same bidding process, either individually as a Bidder or as a member in a joint venture or any similar arrangement.
	5.2	No bidder can be a sub-contractor while submitting a Bid individually or as a member of a joint venture in the same Bidding process.
	5.3	A person or a firm cannot be a sub-contractor with more than one bidder in the same bidding process.
<b>6. Cost of Bidding</b>	6.1	The Bidder shall bear all costs associated with the preparation and submission of its Bid, and the <b>NBP</b> shall in no case be responsible or liable for those costs, regardless of the conduct or outcome of the bidding process.
	6.2	Since it is mandatory to submit the bidding documents only by uploading on the PPRA's EPADS Portal; it is understood that the bidder will do so through his registered EPADS account; and such action will bind and commit the bidder to own his respective submission
	6.3	However, the Employer may ask the bidder; to submit necessary authorization letter or power of attorney or any other documentary proof/evidence for the authorized Signatory of the Bid; if require during the preliminary examination and evaluation of the bids.



## B – BIDDING DOCUMENTS

<b>7. Contents of Bidding Documents</b>	7.1	<p>The goods required, bidding procedures, and terms and conditions of the contract are prescribed in the Bidding Documents. In addition to the Invitation to Bids, the Bidding Documents which should be read in conjunction with any addenda issued in accordance with ITB 9.2 include:</p> <p><b>Volume-I</b></p> <p><b>Section I</b> -Invitation to Bids</p> <p><b>Section II</b> Instructions to Bidders (ITB)</p> <p><b>Section III</b> Bid Data Sheet (BDS)</p> <p><b>Section IV</b> Eligible Countries</p> <p><b>Section V</b> Technical Specifications, Schedule of Requirements</p> <p><b>Section VI</b> Standard Forms of Bid</p> <p><b>Section VII</b> General Conditions of Contract (GCC)</p> <p><b>Section VIII</b> Special Conditions of Contract (SCC)</p> <p><b>Section IX</b> Contract Forms</p> <p>a) Bid Security or Form of Bid Security Guarantee</p> <p>b) Undertaking / Affidavit for Non-Blacklisting, litigation details etc.</p> <p>c) Form of Performance Security</p> <p>d) Form of Contract Agreement</p> <p>e) Form of Integrity pact</p> <p>f) Form for Declaration of Beneficial Ownership Information</p> <p>g) Technical Evaluation Criteria and desired documents (mentioned therein)</p> <p><b>Volume-II</b></p> <p>a) Letter of Financial Bid</p> <p>b) Appendix D - Schedule of Prices / Bill of Quantities (BOQ)</p> <p>The bidders are advised to visit and examine the Site of works and its surroundings and obtain for themselves on their own responsibility all information that may be necessary for preparing the bid and entering a contract for execution of the Works. All cost in this respect shall be at the bidder's own expense.</p> <p>The bidders and any of their personnel or agents will be granted permission by the Employer to enter upon his premises and lands for the purpose of such inspection, but only upon the express condition that the bidders, their personnel and agents, will release and indemnify the Employer, his personnel and agents from and against all liability in respect thereof and will be responsible for death or personal injury, loss of or damage to property and any other loss, damage, costs and expenses incurred as a result of such inspection</p>
	7.2	The number of copies to be completed and returned with the Bid is specified in the <b>BDS</b> .
	7.3	The <b>NBP</b> is not responsible for the completeness of the Bidding Documents and

**SECTION II – INSTRUCTIONS TO BIDDERS (ITB)**  
**B – BIDDING DOCUMENTS**

		their addenda, if they were not downloaded from the website of the <b>NBP</b> or EPADS.
	7.4	The Bidder is expected to examine all instructions, forms, terms and specifications in the Bidding Documents. Failure to furnish all the information required in the Bidding Documents will be at the Bidder's risk and may result in the rejection of his Bid.
<b>8. Clarification of Bidding Documents</b>	8.1	A prospective Bidder requiring any clarification of the Bidding Documents may notify the <b>NBP</b> ; in writing through <b>EPADS</b> that provides record of the content of communication at the <b>NBP's</b> address indicated in the <b>BDS</b> .
	8.2	The <b>NBP</b> will within Three (03) working days after receiving the request for clarification, respond in writing or in electronic form to any request for clarification provided that such request is received not later than Three (03) working days prior to the deadline for the submission of Bids as prescribed in <b>ITB 23.1</b> . However, this clause shall not apply in case of alternate methods of Procurement.
	8.3	Copies of the <b>NBP's</b> response will be forwarded to all identified Prospective Bidders through an identified source of communication i.e. <b>EPADS</b> , including a description of the inquiry, but without identifying its source.  In case of downloading of the Bidding Documents from the website of PPRA, the response of all such queries will also be available on the same link available at the website. – <b>Note: All responses will only be processed through EPADS.</b>
	8.4	Should the <b>NBP</b> deem it necessary to amend the Bidding Documents as a result of a clarification, it shall do so following the procedure under <b>ITB 9</b> .
	8.5	If indicated in the <b>BDS</b> , the Bidder's designated representative is invited at the Bidder's cost to attend a pre-Bid meeting at the place, date and time mentioned in the <b>BDS</b> . During this pre-Bid meeting, prospective Bidders may request clarification of the schedule of requirement, the Evaluation Criteria or any other aspects of the Bidding Documents.
	8.6	Minutes of the pre-Bid meeting, if applicable, including the text of the questions asked by Bidders, including those during the meeting (without identifying the source) and the responses given, together with any responses prepared after the meeting will be transmitted promptly to all prospective Bidders who have obtained the Bidding Documents. Any modification to the Bidding Documents that may become necessary as a result of the pre-Bid meeting shall be made by the <b>NBP</b> exclusively through the use of an Addendum pursuant to <b>ITB 9</b> . Non-attendance at the pre-Bid meeting will not be a cause for disqualification of a Bidder.
<b>9. Amendment of Bidding Documents</b>	9.1	Before the deadline for submission of Bids, the <b>NBP</b> for any reason, whether at its own initiative or in response to a clarification requested by a prospective Bidder or pre-Bid meeting may modify the Bidding Documents by issuing addenda.
	9.2	The Employer is not responsible for the completeness of the Bidding Documents and their addenda, if they were not properly downloaded by the bidder from the PPRA's EPADS Portal or the bidder has failed to upload the completed bidding documents along with other necessary documents as specified in the bidding documents on the PPRA's EPADS Portal.
	9.3	The number of copies to be completed and returned with the Bid is specified in the <b>BDS</b>
	9.4	Any addendum issued including the notice of any extension of the deadline shall be



**SECTION II – INSTRUCTIONS TO BIDDERS (ITB)  
B – BIDDING DOCUMENTS**

		<p>part of the Bidding Documents pursuant to <b>ITB 7.1</b> and shall be communicated in writing or in any identified electronic form that provide record of the content of communication to all the bidders who have obtained the Bidding Documents from the <b>NBP</b>. The <b>NBP</b> shall promptly publish the Addendum at the <b>NBP's</b> web page identified in the BDS:</p> <p>Provided that the bidder who had either already submitted their bid or handed over the bid to the courier prior to the issuance of any such addendum shall have the right to withdraw his already filed bid and submit the revised bid prior to the original or extended bid submission deadline.</p>
	9.5	<p>To give prospective Bidders reasonable time in which to take an addendum/corrigendum into account in preparing their Bids, the <b>NBP</b> may, at its discretion, extend the deadline for the submission of Bids:</p> <p>Provided that the <b>NBP</b> shall extend the deadline for submission of Bid, if such an addendum is issued within last three (03) working days of the Bid submission deadline.</p>
<b>10. Clarification of Bidding Documents &amp; Pre-Bid Meeting</b>	10.1	Any prospective bidder requiring any clarification(s) in the Bidding Documents may notify the Employer in writing through PPRA's EPADS Portal. The Employer within number of working days as specified in the BDS after receiving the request for clarifications will respond in writing through PPRA's EPADS Portal to any request for clarifications, provided that such notifications/requests is received not later than number of days as specified in the BDS prior to the deadline for the submission date of Bids as prescribed in Notice for Invitation for Bids
	10.2	Employer's response(s) to the clarification(s); will be made available to all the identified prospective bidders at PPRA's EPADS Portal; including a description of the inquiry, but without identifying its source; as per PPRA's policy
	10.3	If a Pre Bid Meeting is proposed for the prospective bidders, then the place, date and time will be mentioned in the Notice for Invitation for bids. The Bidder's designated representative is invited at the Bidder's cost to attend. The purpose of the meeting will be to clarify issues and answer questions on the technical requirements, Evaluation Criteria or any other aspects of the bidding documents
	10.4	Minutes of the pre-Bid meeting, if held in pursuant to Sub Clause ITB.10.3, including the text of the questions asked by Bidders, including those during the meeting (without identifying the source) and the responses given, together with any responses prepared after the meeting will be uploaded on PPRA's EPADS Portal
	10.5	Any modifications to the Bidding Documents listed in Sub Clause ITB 9.1, which may become necessary as a result of the Clarifications or Pre-Bid Meeting, shall be made by the Employer exclusively through the use of an Addendum following the procedure under Clause ITB.11. Non - attendance at the pre-Bid meeting will not be a cause for disqualification of a Bidder
	10.6	Under the provision of Rule 48 of PPR 2004, if a Bidder feels that any provision in the documents is contrary to the provisions of procurement regulatory framework, such issue should be raised as soon as possible. Any party may file its written complaint against the eligibility parameters, evaluation criteria, or any other terms and conditions prescribed in the Bidding Documents, if found contrary to the provisions of the procurement regulatory framework, the same shall be addressed by the Grievance Redressal Committee (GRC) well before the Bid submission deadline. The detail of GRC is given on the PPRA Website: <a href="http://ppra.org.pk">http://ppra.org.pk</a> .



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<b>11. Amendment of Bidding Documents</b>	11.1	At any time prior to the deadline for submission of bids, the Employer may, for any reason, whether at his own initiative or in response to a clarification requested by a prospective bidder or resulted due to discussions made during the pre-Bid meeting, modify the Bidding Documents by issuing addendum. Such amendments shall take precedence over the existing bidding documents.
	11.2	Any addendum thus issued including the notice of any extension of the deadline shall be part of the Bidding Documents pursuant to Sub Clause ITB.11.1 and shall be communicated in writing or in any identified electronic form that provide record of the content of communication. The Employer shall promptly publish the Addendum at PPRA's EPADS Portal or at its Website: <a href="http://www.nbp.com.pk">http://www.nbp.com.pk</a> as well Provided that the bidder who had either already submitted their bid on PPRA's EPADS Portal prior to the issuance of any such addendum shall have the right to withdraw his already filed bid and submit the revised bid prior to the original or extended bid submission deadline; provided the PPRA's EPADS Portal allow him to do so
	11.3	The addendum will be binding on Bidders. It will be assumed that the amendments contained in such Addendum have been taken into account by the Bidder in its bid.
	11.4	To give prospective bidders reasonable time in which to take an addendum/corrigendum into account in preparing their Bids, the Employer may at its discretion extend the deadline for the submission of Bids in accordance with Clause ITB.25, consistent with the provisions under Rule 27 of PPR-2004. Provided that the Employer shall extend the deadline for submission of Bid, if such an addendum is issued within last number of days (as specified in the BDS) prior to the Bid submission deadline
<b>12 Language of Bid</b>	12.1	The Bid prepared by the Bidder, as well as all correspondence and documents relating to the Bid exchanged by the Bidder and the <b>NBP</b> shall be written in the English language unless specified in the BDS. Supporting documents and printed literature furnished by the Bidder may be in another language provided they are accompanied by an accurate translation of the relevant pages in the English language unless specified in the BDS, in which case, for purposes of interpretation of the Bidder, the translation shall govern.
<b>13. Documents and Samples(s) Constituting the Bid</b>	13.1	The Bid prepared by the Bidder shall constitute the following components: - a) Form of Bid and Bid Prices completed in accordance with <b>ITB 14 and 15</b> ; b) Details of the Sample(s) where applicable and requested in the <b>BDS</b> . c) Documentary evidence established in accordance with <b>ITB 13</b> that



		<p>the Bidder is eligible and/or qualified for the subject bidding process.</p> <p>d) Documentary evidence established in accordance with <b>ITB 13.3(a)</b> that the Bidder has been authorized by the manufacturer to deliver the goods into Pakistan, where required and where the supplier is not the manufacturer of those goods.</p> <p>e) Documentary evidence established in accordance with <b>ITB 12</b> that the goods and related services to be supplied by the Bidder are eligible goods and services and conform to the Bidding Documents.</p> <p>f) Bid security or Bid Securing Declaration furnished in accordance with <b>ITB 18</b>.</p> <p>g) Duly Notarized Power of Attorney authorizing the signatory of the Bidder to submit the bid; and</p> <p>h) Any other document required in the <b>BDS</b>.</p>
	13.2	<p>Where a sample(s) is required by a <b>NBP</b>, the sample shall be:</p> <p>a) submitted as part of the bid, in the quantities, dimensions and other details requested in the <b>BDS</b>.</p> <p>b) carriage paid.</p> <p>c) received on, or before, the closing time and date for the submission of bids; and</p> <p>d) evaluated to determine compliance with all characteristics listed in the <b>BDS</b>.</p>
	13.3	<p>The <b>NBP</b> shall retain the sample(s) of the successful Bidder. A <b>NBP</b> shall reject the Bid if the sample(s)-</p> <p>a) do(es) not conform to all characteristics prescribed in the bidding documents; and</p> <p>b) is/are not submitted through EPADS within the specified time clearly mentioned in the Bid Data Sheet.</p>
	13.4	<p>Where it is not possible to avoid using a propriety article as a sample, a Bidder shall make it clear that the propriety article is displayed only as an example of the type or quality of the goods being Bided for, and that competition shall not thereby belimited to the extent of that article only.</p>
	13.5	<p>Samples made up from materials supplied by a <b>NBP</b> shall not be returned to a Bidder nor shall a <b>NBP</b> be liable for the cost of making them.</p>
	13.6	<p>All samples produced from materials belonging to an unsuccessful Bidder shall be kept by the <b>NBP</b> till thirty (30) calendar days from the date of award of contract or exhaust of all the grievance forums (including those pending at Authority's Level or in some Court of Law).</p>

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**C – PREPARATION OF BIDS**

<b>14. Documents Establishing Eligibility of Goods and Related Services and Conformity to Bidding Documents</b>	14.1	Pursuant to <b>ITB 11</b> , the Bidder shall furnish, as part of its Bid, all those documents establishing the eligibility in conformity to the terms and conditions specified in the Bidding Documents for all goods and related services which the Bidder proposes to deliver.
	14.2	The documentary evidence of the eligibility of the goods and related services shall consist of a statement in the Price Schedule of the country of origin of the goods and related services offered which shall be confirmed by a certificate of origin issued at the time of shipment.
	14.3	The documentary evidence of conformity of the goods and related services to the Bidding Documents may be in the form of literature, drawings, and data, and shall consist of: <ul style="list-style-type: none"> <li>a) detailed description of the essential technical specifications and performance characteristics of the Goods.</li> <li>b) an item-by-item commentary on the <b>NBP's</b> Technical Specifications demonstrating substantial responsiveness of the Goods and Services to those specifications, or a statement of deviations and exceptions to the provisions of the Technical Specifications.</li> <li>c) any other procurement specific documentation requirement as stated in the <b>BDS</b>.</li> </ul>
	14.4	The Bidder shall also furnish a list giving full particulars, including available sources and current prices of goods, spare parts, special tools, etc., necessary for the proper and continuing functioning of the Goods during the period <b>specified in the BDS</b> following commencement of the use of the goods by the <b>NBP</b> .
	14.5	For purposes of the commentary to be furnished pursuant to <b>ITB 12.3(c)</b> above, the Bidder shall note that standards for workmanship, material, and equipment, as well as references to brand names or catalogue numbers designated by the <b>NBP</b> in its Technical Specifications, are intended to be descriptive only and not restrictive. The Bidder may substitute alternative standards, brand names, and/or catalogue numbers in its Bid, provided that it demonstrates to the <b>NBP's</b> satisfaction that the substitutions ensure substantial equivalence to those designated in the Technical Specifications.
	14.6	The required documents and other accompanying documents must be in English. In case any other language than English is used the pertinent translation into English shall be attached to the original version.
<b>15. Documents Establishing Eligibility and Qualification of the Bidder</b>	15.1	Pursuant to <b>ITB 11</b> , the Bidder shall furnish, as part of its Bid, all those documents establishing the Bidder's eligibility to participate in the bidding process and/or its qualification to perform the contract if its Bid is accepted.
	15.2	The documentary evidence of the Bidder's eligibility to Bid shall establish to the satisfaction of the <b>NBP</b> that the Bidder, at the time of submission of its bid, is from an eligible country as defined in Section-4 titled as "Eligible Countries".
	15.3	The documentary evidence of the Bidder's qualifications to perform the contract if its Bid is accepted shall establish to the satisfaction of <b>NBP</b> that: <ul style="list-style-type: none"> <li>a) in the case of a Bidder offering to deliver goods under the contract which the Bidder did not manufacture or otherwise produce, the Bidder has been</li> </ul>



## SECTION II – INSTRUCTIONS TO BIDDERS (ITB)

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		<p>duly authorized by the goods' Manufacturer or producer to deliver the goods in Pakistan.</p> <p>b) the Bidder has the financial, technical, and supply/production capability necessary to perform the Contract, meets the qualification criteria specified in <b>BDS</b>.</p> <p>c) in the case of a Bidder not doing business within Pakistan, the Bidder is or will be (if awarded the contract) represented by an Agent in Pakistan equipped, and able to carry out the Supplier's maintenance, repair, and spare parts-stocking obligations prescribed in the Conditions of Contract and/or Technical Specifications.</p> <p>d) that the Bidder meets the qualification criteria listed in the <b>BDS</b>.</p>
<b>16. Form of Bid</b>	16.1	The Bidder shall fill the Form of Bid furnished in the Bidding Documents. The Bid Form must be completed without any alterations to its format and no substitute shall be accepted.
<b>17. Bid Prices</b>	17.1	The Bid Prices and discounts quoted by the Bidder in the Form of Bid and in the Price Schedules shall conform to the requirements specified below in ITB Clause 15 or exclusively mentioned hereafter in the bidding documents.
	17.2	All items in the Statement of Work must be listed and priced separately in the Price Schedule(s). If a Price Schedule shows items listed but not priced, their prices shall be construed to be included in the prices of other items
	17.3	<p>Items not listed in the Price Schedule shall be assumed not to be included in the Bid, and provided that the Bid is still substantially responsive in their absence or due to their nominal nature, the corresponding average price of the respective item(s) of the remaining substantially responsive bidder(s) shall be construed to be the price of those missing item(s):</p> <p>Provided that:</p> <p>a) where there is only one (substantially) responsive bidder, or</p> <p>b) where there is provision for alternate proposals and the respective items are not listed in the other bids,</p> <p>the <b>NBP</b> may fix the price of missing items in accordance with market survey, and the same shall be considered as final price.</p>
	17.4	The Bid price to be quoted in the Form of Bid in accordance with <b>ITB 15.1</b> shall be the total price of the Bid, excluding any discounts offered.
	17.5	The Bidder shall indicate on the appropriate Price Schedule, the unit prices (where applicable) and total Bid price of the goods it proposes to deliver under the contract.
	17.6	<p>Prices indicated on the Price Schedule shall be entered separately in the following manner:</p> <p>a) For goods manufactured from within Pakistan (or within the country where procurement is being done in case of foreign missions abroad):</p> <p>i) the price of the goods quoted EXW (ex-works, ex- factory, ex-warehouse, ex-showroom, or off-the- shelf, as applicable), including all customs duties and sales and other taxes already paid or payable:</p> <p style="margin-left: 40px;">A. on the components and raw material used in the manufacturing or assembly of goods quoted ex- works or ex-factory;</p> <p style="margin-left: 40px;">or</p> <p style="margin-left: 40px;">B. on the previously imported goods of foreign origin quoted ex-</p>



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		<p>warehouse, ex-showroom, or off-the-shelf.</p> <p>ii) all applicable taxes which will be payable on the goods if the contract is awarded.</p> <p>iii) the price for inland transportation, insurance, and other local costs incidental to delivery of the goods to their final destination, if specified in the <b>BDS</b>.</p> <p>iv) the price of other (incidental or allied) services, if any, listed in the <b>BDS</b>.</p> <p>b) For goods offered from abroad:</p> <p>i) the price of the goods shall be quoted CIF named port of destination, or CIP border point, or CIP named place of destination, in the <b>NBP's</b> country, as specified in the <b>BDS</b>. In quoting the price, the Bidder shall be free to use transportation through carriers registered in any eligible countries. Similarly, the Bidder may obtain insurance services from any eligible source country. or</p> <p>ii) the price of the goods quoted FOB port of shipment (or FCA, as the case may be), if specified in the <b>BDS</b>. or</p> <p>iii) the price of goods quoted CFR port of destination (or CPT as the case may be), if specified in the <b>BDS</b>.</p> <p>iv) the price for inland transportation, insurance, and other local costs incidental to delivery of the goods from the port of entry to their final destination, if specified in the <b>BDS</b>.</p> <p>v) the price of (incidental) services, if any, listed in the <b>BDS</b>.</p>
	17.7	<p>Prices proposed on the Price Schedule for goods and related services shall be disaggregated, where appropriate as indicated in this Clause. This desegregation shall be solely for the purpose of facilitating the comparison of Bids by the <b>NBP</b>. This, shall not in any way limit the <b>NBP's</b> right to contract on any of the terms and conditions offered: -</p> <p><b>a) For Goods: -</b></p> <p>i) the price of the Goods, quoted as per applicable INCOTERMS as specified in the <b>BDS</b></p> <p>ii) all customs duties, sales tax, and other taxes applicable on goods or on the components and raw materials used in their manufacture or assembly, if the contract is awarded to the Bidder, and</p> <p><b>b) For Related Services</b></p> <p>i) The price of the related services, and</p> <p>ii) All customs duties, sales tax and other taxes applicable in Pakistan, paid or payable, on the related services, if the contract is awarded to the Bidder.</p>
	17.8	<p>Prices quoted by the Bidder shall be fixed during the Bidder's performance of the contract and not subject to variation on any account. A Bid submitted with an adjustable price will be treated as non-responsive and shall be rejected, pursuant to ITB 28.</p>
	17.9	<p>If so indicated in the Invitation to Bids and Instructions to Bidders, that Bids are being invited for individual contracts (Lots) or for any combination of contracts (packages), Bidders wishing to offer any price reduction for the award of more than one contract shall specify in their Bid the price reductions applicable to each package, or alternatively, to individual contracts (Lots) within a package.</p>
<b>18. Bid Currencies</b>	18.1	<p>Prices shall be quoted in the following currencies:</p> <p>a) For goods and services that the Bidder will deliver from within Pakistan, the prices shall be quoted in Pakistani Rupees, unless otherwise specified in the</p>



		<p><b>BDS.</b></p> <p>b) For goods and related services that the Bidder will deliver from outside Pakistan, or for imported parts or components of goods and related services originating outside Pakistan, the Bid prices shall be quoted in any freely convertible currency of another country. If the Bidder wishes to be paid in a combination of amounts in different currencies, it may quote its price accordingly but use no more than three foreign currencies.</p>
	18.2	For the purposes of comparison of bids quoted in different currencies, the price shall be converted into a single currency specified in the bidding documents. The rate of exchange shall be the selling rate, prevailing on the date of opening of (financial part of) bids specified in the bidding documents, as notified by the State Bank of Pakistan on that day.
	18.3	Bidders shall indicate details of their expected foreign currency requirements in the Bid.
	18.4	Bidders may be required by the <b>NBP</b> to clarify their foreign currency requirements and to substantiate that the amounts included in Lump Sum and in the <b>SCC</b> are reasonable and responsive to <b>ITB 16.1</b> .
<b>19. Bid Validity Period</b>	19.1	Bids shall remain valid for the period specified in the <b>BDS</b> after the Bid submission deadline prescribed by the <b>NBP</b> . A Bid valid for a shorter period shall be rejected by the <b>NBP</b> as non-responsive. The period of Bid validity will be determined from the complementary bid securing instrument i.e. the expiry period of bid security or bid securing declaration as the case may be.
	19.2	Under exceptional circumstances, prior to the expiration of the initial Bid validity period, the <b>NBP</b> may request the Bidders' consent to an extension of the period of validity of their Bids only once, for the period not more than the period of initial bid validity. The request and the Bidders responses shall be made in writing or in electronic forms that provide record of the content of communication. The Bid Security provided under <b>ITB 18</b> shall also be suitably extended. A Bidder may refuse the request without forfeiting its Bid security or causing to be executed its Bid Securing Declaration. A Bidder agreeing to the request will not be required nor permitted to modify its Bid, but will be required to extend the validity of its Bid Security or Bid Securing Declaration for the period of the extension, and in compliance with <b>ITB 18</b> in all respects.
	19.3	If the award is delayed by a period exceeding sixty (60) calendar days beyond the expiry of the initial Bid validity period, the contract price may be adjusted by a factor specified in the request for extension. However, the Bid evaluation shall be based on the already quoted Bid Price without taking into consideration on the above correction.
<b>20. Bid Securing or Bid Securing Declaration</b>	20.1	Pursuant to <b>ITB 11</b> , unless otherwise specified in the <b>BDS</b> , the Bidder shall furnish as part of its Bid, a Bid Security in form of fixed amount not exceeding five percent of the estimated value of procurement determined by the <b>NBP</b> and in the amount and currency specified in the <b>BDS</b> or Bid Securing Declaration as specified in the <b>BDS</b> in the format provided in <b>Section VI (Standard Forms)</b> .
	20.2	The Bid Security or Bid Securing Declaration is required to protect the <b>NBP</b> against the risk of Bidder's conduct which would warrant the security's forfeiture, pursuant to <b>ITB 18.9</b> .
	20.3	<p>The Bid Security shall be denominated in the local currency or in another freely convertible currency, and it shall be in the form specified in the <b>BDS</b> which shall be in any of the following:</p> <p>a) a bank guarantee, an irrevocable letter of credit issued by a Scheduled bank in the form provided in the Bidding Documents or another form</p>

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		acceptable to the <b>NBP</b> and valid for twenty-eight (28) calendar days beyond the end of the validity of the Bid. This shall also apply if the period for Bid Validity is extended. In either case, the form must include the complete name of the Bidder; b) a cashier's or certified cheque; or c) another security if indicated in the <b>BDS</b>
	20.4	The Bid Security or Bid Securing Declaration shall be in accordance with the Form of the Bid Security or Bid Securing Declaration included in Section VI (Standard Forms) or another form approved by the <b>NBP</b> prior to the Bid submission.
	20.5	The Bid Security shall be payable promptly upon written demand by the <b>NBP</b> in case any of the conditions listed in <b>ITB 18.9</b> are invoked.
	20.6	Any Bid not accompanied by a Bid Security or Bid Securing Declaration in accordance with <b>ITB 18.1</b> or <b>18.3</b> shall be rejected by the <b>NBP</b> as non-responsive, pursuant to <b>ITB 28</b> .
	20.7	Unsuccessful Bidders' Bid Security will be discharged or returned as promptly as possible, however in no case later than thirty (30) calendar days after the expiration of the period of Bid Validity prescribed by the <b>NBP</b> pursuant to <b>ITB 17</b> . The <b>NBP</b> shall make no claim to the amount of the Bid Security, and shall promptly return the Bid Security document, after whichever of the following that occurs earliest: a) the expiry of the Bid Security. b) the entry into force of a procurement contract and the provision of a performance security (or guarantee), for the performance of the contract if such a security (or guarantee), is required by the Bidding documents. c) the rejection by the <b>NBP</b> of all Bids; d) the withdrawal of the Bid prior to the deadline for the submission of Bids, unless the Bidding documents stipulate that no such withdrawal is permitted.
	20.8	The successful Bidder's Bid Security will be discharged upon the Bidder signing the contract pursuant to <b>ITB 41</b> , or furnishing the performance security (or guarantee), pursuant to <b>ITB 42</b> .
	20.9	The Bid Security may be forfeited, or the Bid Securing Declaration executed: a) if a Bidder: i) withdraws its Bid during the period of Bid Validity as specified by the <b>NBP</b> , and referred by the bidder on the Form of Bid except as provided for in <b>ITB 17.2</b> ; or ii) does not accept the correction of errors pursuant to <b>ITB 30.3</b> ; or b) in the case of a successful Bidder, if the Bidder fails: i) to sign the contract in accordance with <b>ITB 41</b> ; or ii) to furnish performance security (or guarantee) in accordance with <b>ITB 42</b> .
<b>21. Alternative Bids by Bidders</b>	21.1	Bidders shall submit offers that comply with the requirements of the Bidding Documents, including the basic Bidder's technical design as indicated in the specifications and Schedule of Requirements. Alternatives will not be considered, unless specifically allowed for in the <b>BDS</b> . If so allowed, <b>ITB 19.2</b> shall prevail
	21.2	When alternative schedule for delivery of goods is explicitly invited, a statement of that effect will be included in the <b>BDS</b> as will the method for evaluating different schedule for delivery of goods.
	21.3	If so allowed in the <b>BDS</b> , Bidders wishing to offer technical alternatives to the requirements of the Bidding Documents must also submit a Bid that complies



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		with the requirements of the Bidding Documents, including the basic technical design as indicated in the specifications. In addition to submitting the basic Bid, the Bidder shall provide all information necessary for a complete evaluation of the alternative by the <b>NBP</b> , including technical specifications, breakdown of prices, and other relevant details. Only the technical alternatives, if any, of the Most Advantageous Bidder conforming to the basic technical requirements (without altering the bid price) shall be considered by the <b>NBP</b> .
<b>22. Withdrawal, Substitution &amp; Modification of Bids</b>	22.1	Before bid submission deadline, any bidder may withdraw, substitute, or modify its Bid after it has been submitted <b>through EPADS</b> .
	22.2	Bids requested to be withdrawn in accordance with <b>ITB 20.1</b> shall be returned unopened to the Bidders.
<b>23. Format and Signing of Bid</b>	23.1	The Bidder shall prepare an original and the number of copies of the Bid as indicated in the BDS, clearly marking each “ORIGINAL” and “COPY,” as appropriate. In the event of any discrepancy between them, the original shall prevail: Provided that except in “Single Stage-Two Envelope Bidding Procedure FIRST Envelope is only Technical and behalf of technical succession the 2 <sup>nd</sup> envelope will be opened.
	23.2	The original and the copy or copies of the Bid shall be typed or written in indelible ink and shall be signed by the Bidder or a person or persons duly authorized to sign on behalf of the Bidder. This authorization shall consist of a written confirmation as specified in the BDS and shall be attached to the Bid. The name and position held by each person signing the authorization must be typed or printed below the signature. All pages of the Bid, except for un-amended printed literature, shall be initialed by the person or persons signing the Bid.
	23.3	Any interlineations, erasures, or overwriting shall be valid only if they are signed by the person or persons signing the Bidder.

**D – SUBMISSION OF BIDS (ELETRONICALLY ON EPADS)**

<b>24. Sealing and Marking of Bids</b>	24.1	In case of Single Stage-Two Envelope Procedure, the Bidder shall seal the original and each copy of the Bid in separate envelopes, duly marking the envelopes as “ORIGINAL” and “COPY.” The envelopes shall then be sealed in an outer envelope securely sealed in such a manner that opening and resealing cannot be achieved undetected. <i>Note: The envelopes shall be sealed and marked in accordance with the bidding procedure adopted as referred in Rule-36 (b) of PPR-2004.</i> <b>Note: The submission of bids will only be done through EPADS. No physical submission is accepted; except Original Bid Security Instrument.</b>
	24.2	The inner and outer envelopes shall: a) be addressed to the <b>NBP</b> at the address given in the BDS; and b) bear the title of the subject procurement or Project name, as the case may be as indicated in the BDS, the Invitation to Bids (ITB) title and number indicated in the BDS, and a statement: “DO NOT OPEN BEFORE,” to be completed with the time and the date specified in the BDS, pursuant to ITB 23.1.
	24.3	In case of Single Stage Two Envelope Procedure, The Bid shall comprise two envelopes submitted simultaneously, one called the Technical Proposal and the other Financial Proposal. Both envelopes to be enclosed together in an outer single envelope called the Bid. Each Bidder shall submit his bid as under: a) Bidder shall submit his TECHNICAL PROPOSAL and FINANCIAL PROPOSAL in separate inner envelopes and enclosed in a single outer envelope. b) ORIGINAL and each copy of the Bid shall be separately sealed and put in separate envelopes and marked as such. c) The envelopes containing the ORIGINAL and copies will be put in one sealed envelope and addressed / identified as given in Sub- Clause 21.2.
	24.4	The inner and outer envelopes shall: a) be addressed to the <b>NBP</b> at the address provided in the Bidding Data; b) bear the name and identification number of the contract as defined in the Bidding Data; and provide a warning not to open before the time and date for bid opening, as specified in the Bidding Data. pursuant to ITB 23.1. c) In addition to the identification required in Sub- Clause 21.2 hereof, the inner envelope shall indicate the name and address of the bidder to enable the bid to be returned unopened in case it is declared “late” pursuant to Clause IB.24
	24.5	If all envelopes are not sealed and marked as required by ITB 22.2, ITB 22.3 and ITB 22.4 or incorrectly marked, the <b>NBP</b> will assume no responsibility for the misplacement or premature opening of Bid.
<b>25. Deadline for Submission of Bids</b>	25.1	Bids shall be received by the <b>NBP</b> no later than the date and time specified in the BDS.
	25.2	The <b>NBP</b> may, in exceptional circumstances and at its discretion, extend the deadline for the submission of Bids by amending the Bidding Documents in accordance with ITB 9, in which case all rights and obligations of the <b>NBP</b> and Bidders previously subject to the deadline will thereafter be subject to the new deadline.
<b>26. Late Bids</b>	26.1	The <b>NBP</b> shall not consider for evaluation any Bid that arrives after the deadline for submission of Bids, in accordance with <b>ITB 23</b> .
	26.2	Any Bid received by the <b>NBP</b> after the deadline for submission of Bids shall be declared late, recorded, rejected and returned unopened to the Bidder.
<b>27. Withdrawal of Bids</b>	27.1	A Bidder may withdraw its Bid after it has been submitted, provided that written notice of the withdrawal of the Bid, is received by the <b>NBP</b> prior to the deadline for submission of Bids.
	27.2	Revised bid may be submitted after the withdrawal of the original bid in accordance with the provisions referred in ITB 22.



E – OPENING AND EVALUATION OF BIDS

<b>28. Opening of Bids</b>	28.1	The <b>NBP</b> will open all Bids through EPADS, in the presence of Bidders' or their representatives who choose to attend, and other parties with a legitimate interest in the Bid proceedings at the place, on the date and at the time, specified in the BDS. The Bidders' representatives present shall sign a register as proof of their attendance.
	28.2	First, envelopes marked "WITHDRAWAL" shall be opened and read out and the envelope with the corresponding bid shall not be opened but returned to the Bidder. No bid withdrawal shall be permitted unless the corresponding Withdrawal Notice contains a valid authorization to request the withdrawal and is read out at bid opening.
	28.3	Second, outer envelopes marked "SUBSTITUTION" shall be opened. The inner envelopes containing the Substitution Bid shall be exchanged for the corresponding Original Bid being substituted, which is to be returned to the Bidder unopened. No envelope shall be substituted unless the corresponding Substitution Notice contains a valid authorization to request the substitution and is read out and recorded at bid opening.
	28.4	Next, outer envelopes marked "MODIFICATION" shall be opened. No Technical Proposal and/or Financial Proposal shall be modified unless the corresponding Modification Notice contains a valid authorization to request the modification and is read out and recorded at the opening of the Bids. Any Modification shall be read out along with the Original Bid except in case of Single Stage Two Envelope Procedure where only the Technical Proposal, both Original as well as Modification, are to be opened, read out, and recorded at the opening. Financial Proposal, both Original and Modification, will remain unopened till the prescribed financial bid opening date.
	28.5	Other envelopes holding the Bids shall be opened one at a time, in case of Single Stage-Two Envelope Procedure, the Bidders names, the Bid prices, the total amount of each Bid and of any alternative Bid (if alternatives have been requested or permitted), any discounts, the presence or absence of Bid Security, Bid Securing Declaration and such other details as the <b>NBP</b> may consider appropriate, will be announced by the Procurement Evaluation Committee.
	28.6	In case of Single Stage Two Envelope Procedure, the <b>NBP</b> will open the Technical Proposals electronically through PPRA EPADS, in public at the address, date and time specified in the BDS in the presence of Bidders' designated representatives who choose to attend and other parties with a legitimate interest in the Bid proceedings. The Financial Proposals will remain unopened and will be held in custody of the <b>NBP</b> until the specified time of their opening.
	28.7	The envelopes holding the Technical Proposals shall be opened one at a time, and the following read out and recorded: (a) the name of the Bidder; (b) whether there is a modification or substitution; (c) the presence of a Bid Security, if required; and (d) Any other details as the <b>NBP</b> may consider appropriate.
	28.8	Bids not opened and not read out at the Bid opening shall not be considered further for evaluation, irrespective of the circumstances. In particular, any discount offered by a Bidder which is not read out at Bid opening shall not be considered further.
	28.9	Bidders are advised to send in a representative with the knowledge of the content of the Bid who shall verify the information read out from the submitted documents.

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### E – OPENING AND EVALUATION OF BIDS

		Failure to send a representative or to point out any un-read information by the sent Bidder's representative shall indemnify the <b>NBP</b> against any claim or failure to read out the correct information contained in the Bidder's Bid.
	28.10	No Bid will be rejected at the time of Bid opening except for late Bids uploaded through EPADS, pursuant to ITB 24.
	28.11	The <b>NBP</b> shall prepare minutes of the Bid opening. The record of the Bid opening shall include, as a minimum: the name of the Bidder and whether or not there is a withdrawal, substitution or modification, the Bid price if applicable, including any discounts and alternative offers and the presence or absence of a Bid Security or Bid Securing Declaration.
	28.12	The Bidders' representatives who are present shall be requested to sign on the attendance sheet. The omission of a Bidder's signature on the record shall not invalidate the contents and affect the record. A copy of the record shall be distributed to all the Bidders.
	28.13	A copy of the minutes of the Bid opening shall be furnished to individual Bidders upon request.
	28.14	In case of Single Stage Two Envelop Bidding Procedure, after the evaluation and approval of technical proposal the <b>NBP</b> , shall at a time within the bid validity period, publicly open the financial proposals of the technically accepted bids only. The financial proposal of bids found technically non-responsive shall be returned un-opened to the respective bidders subject to redress of the grievances from all tiers of grievances.
<b>29. Confidentiality</b>	29.1	Information relating to the examination, clarification, evaluation and comparison of Bids and recommendation of contract award shall not be disclosed to Bidders or any other persons not officially concerned with such process until the time of the announcement of the respective evaluation report.
	29.2	Any effort by a Bidder to influence the <b>NBP</b> processing of Bids or award decisions may result in the rejection of its Bid.
	29.3	Notwithstanding <b>ITB 27.2</b> from the time of Bid opening to the time of contract award, if any Bidder wishes to contact the <b>NBP</b> on any matter related to the Bidding process, it should do so in writing or in electronic forms that provides record of the content of communication.
<b>30. Clarification of Bids</b>	30.1	To assist in the examination, evaluation and comparison of Bids (and post-qualification if applicable) of the Bidders, the <b>NBP</b> may, ask any Bidder for a clarification of its Bid including breakdown of prices. Any clarification submitted by a Bidder that is not in response to a request by the <b>NBP</b> shall not be considered.
	30.2	The request for clarification and the response shall be in writing or in electronic forms that provide record of the content of communication. In case of Single Stage Two Envelope Procedure, no change in the prices or substance of the Bid shall be sought, offered, or permitted, whereas in case of Single Stage-Two Envelope Procedure, only the correction of arithmetic errors discovered by the <b>NBP</b> in the evaluation of Bids should be sought in accordance with <b>ITB 31</b> .
	30.3	The alteration or modification in THE BID which in any affect the following parameters will be considered as a change in the substance of a bid: a) Evaluation & qualification criteria. b) Required scope of work or specifications. c) All securities requirements. d) Tax requirements. e) terms and conditions of bidding documents.



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		f) change in the ranking of the bidder
	30.4	From the time of Bid opening to the time of Contract award if any Bidder wishes to contact the <b>NBP</b> on any matter related to the Bid it should do so in writing or in electronic forms that provide record of the content of communication.
<b>31. Preliminary Examination of Bids</b>	31.1	<p>Prior to the detailed evaluation of Bids, the <b>NBP</b> will determine whether each Bid:</p> <ul style="list-style-type: none"> <li>a) meets the eligibility criteria defined in <b>ITB 3</b> and <b>ITB 4</b>;</li> <li>b) has been prepared as per the format and contents defined by the <b>NBP</b> in the Bidding Documents.</li> <li>c) has been properly signed.</li> <li>d) is accompanied by the required securities; and</li> <li>e) is substantially responsive to the requirements of the Bidding Documents.</li> </ul> <p>The <b>NBP's</b> determination of a Bid's responsiveness will be based on the contents of the Bid itself.</p>
	31.2	<p>A substantially responsive Bid is one which conforms to all the terms, conditions, and specifications of the Bidding Documents, without material deviation or reservation. A material deviation or reservation is one that:-</p> <ul style="list-style-type: none"> <li>a) affects in any substantial way the scope, quality, or performance of the Services.</li> <li>b) limits in any substantial way, inconsistent with the Bidding Documents, the <b>NBP's</b> rights or the Bidders obligations under the Contract; or presenting substantially responsive Bids.</li> <li>c) if rectified, would affect unfairly the competitive position of other Bidders presenting substantially responsive Bids.</li> </ul>
	31.3	The <b>NBP</b> will confirm that the documents and information specified under ITB 11, 12 and 13 have been provided in the Bid. If any of these documents or information is missing or is not provided in accordance with the Instructions to Bidders, the Bid shall be rejected.
	31.4	<p>The <b>NBP</b> may waive off any minor informality, nonconformity, or irregularity in a Bid which does not constitute a material deviation, provided such waiver does not prejudice or affect the relative ranking of any Bidder.</p> <p><i>Explanation: A minor informality, non-conformity or irregularity is one that is merely a matter of form and not of substance. It also pertains to some immaterial defect in a Bid or variation of a bid from the exact requirements of the invitation that can be corrected or waived without being prejudicial to other bidders. The defect or variation is immaterial when the effect on quantity, quality, or delivery is negligible when contrasted with the total cost or scope of the supplies or services being acquired. The <b>NBP</b> either shall give the bidder an opportunity to cure any deficiency resulting from a minor informality or irregularity in a bid or waive the deficiency, whichever is advantageous to the <b>NBP</b>. Examples of minor informalities or irregularities include failure of a bidder to –</i></p> <ul style="list-style-type: none"> <li>(a) Submit the number of copies of signed bids required by the invitation.</li> <li>(b) Furnish required information concerning the number of its employees.</li> <li>(c) the firm submitting a bid has formally adopted or authorized, before the date set for opening of bids, the execution of documents by typewritten, printed, or stamped signature and submits evidence of such authorization and the bid carries such a signature.</li> </ul>
	31.5	Provided that a Technical Bid is substantially responsive, the <b>NBP</b> may request the Bidder to submit the necessary information or documentation, within a reasonable period of time, to rectify nonmaterial nonconformities or omissions in the Technical Bid related to documentation requirements. Requesting information or documentation on such nonconformities shall not be related to any such aspect of



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		the technical Proposal linked with the ranking of the bidders. Failure of the Bidder to comply with the request may result in the rejection of its Bid.
	31.6	Provided that a Technical Bid is substantially responsive, the <b>NBP</b> shall rectify quantifiable nonmaterial nonconformities or omissions related to the Financial Proposal. To this effect, the Bid Price shall be adjusted, for comparison purposes only, to reflect the price of the missing or nonconforming item or component.
	31.7	If a Bid is not substantially responsive, it will be rejected by the <b>NBP</b> and may not subsequently be evaluated for complete technical responsiveness.
<b>32. Examination of Terms and Conditions; Technical Evaluation</b>	32.1	The <b>NBP</b> shall examine the Bid to confirm that all terms and conditions specified in the <b>GCC</b> and the <b>SCC</b> have been accepted by the Bidder without any material deviation or reservation.
	32.2	The <b>NBP</b> shall evaluate the technical aspects of the Bid submitted in accordance with <b>ITB 22</b> , to confirm that all requirements specified in <b>Section V – Schedule of Requirements, Technical Specifications</b> of the Bidding Documents have been met without material deviation or reservation.
	32.3	If after the examination of the terms and conditions and the technical evaluation, the <b>NBP</b> determines that the Bid is not substantially responsive in accordance with <b>ITB 29</b> , it shall reject the Bid.
<b>33. Correction of Errors</b>	33.1	Bids determined to be substantially responsive will be checked for any arithmetic errors. Errors will be corrected as follows: - a) if there is a discrepancy between unit prices and the total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail, and the total price shall be corrected, unless in the opinion of the <b>NBP</b> there is an obvious misplacement of the decimal point in the unit price, in which the total price as quoted shall govern and the unit price shall be corrected. b) if there is an error in a total corresponding to the addition or subtraction of sub-totals, the sub-totals shall prevail, and the total shall be corrected; and c) where there is a discrepancy between the amounts in figures and in words, the amount in words will govern. d) Where there is discrepancy between grand total of price schedule and amount mentioned on the Form of Bid, the amount referred in Price Schedule shall be treated as correct subject to elimination of other errors.
	33.2	The amount stated in the Bid will, be adjusted by the <b>NBP</b> in accordance with the above procedure for the correction of errors and, with the concurrence of the Bidder, shall be considered as binding upon the Bidder. If the Bidder does not accept the corrected amount, its Bid will then be rejected, and the Bid Security may be forfeited, or the Bid Securing Declaration may be executed in accordance with <b>ITB 18.9</b> .
<b>34. Conversion to Single Currency</b>	34.1	To facilitate evaluation and comparison, the <b>NBP</b> will convert all Bid prices expressed in the amounts in various currencies in which the Bid prices are payable. For the purposes of comparison of bids quoted in different currencies, the price shall be converted into a single currency specified in the bidding documents. The rate of exchange shall be the selling rate, prevailing on the date of opening of (financial part of) bids specified in the bidding documents, as notified by the State Bank of Pakistan on that day.
	34.2	The currency selected for converting Bid prices to a common base for the purpose of evaluation, along with the source and date of the exchange rate, are specified in the <b>BDS</b> .
	35.1	The <b>NBP</b> shall evaluate and compare only the Bids determined to be substantially



**FOR NATIONAL BANK OF PAKISTAN**

**FOR THE BIDDER**

(Duly signed & stamped by the Authorized Representative).

35. Evaluation of Bids		responsive, pursuant to ITB 29.
	35.2	In evaluating the Technical Proposal of each Bid, the <b>NBP</b> shall use the criteria and methodologies listed in the BDS and in terms of Statement of Requirements and Technical Specifications. No other evaluation criteria or methodologies shall be permitted.
	35.3	The <b>NBP's</b> evaluation of a Bid will take into account: a) in the case of goods manufactured in Pakistan or goods of foreign origin already imported in Pakistan, Income Tax, General Sales Tax and other similar/applicable taxes, which will be payable on the goods if a contract is awarded to the Bidder. b) in the case of goods of foreign origin offered from abroad, customs duties and other similar import taxes which will be payable on the goods if the contract is awarded to the Bidder; and
	35.4	The comparison shall be between the EXW price of the goods offered from within Pakistan, such price to include all costs, as well as duties and taxes paid or payable on components and raw material incorporated or to be incorporated in the goods, and named port of destination, border point, or named place of destination) in accordance with applicable INCOTERM in the price of the goods offered from outside Pakistan.
	35.5	In evaluating the Bidders, the evaluation committee will, in addition to the Bid price quoted in accordance with ITB 15.1, take account of one or more of the following factors as specified in the <b>BDS</b> , and quantified in <b>ITB 33.6</b> : a) Cost of inland transportation, insurance, and other costs within the Pakistan incidental to delivery of the goods to their final destination. b) delivery schedule offered in the Bid; c) deviations in payment schedule from that specified in the Special Conditions of Contract. d) the cost of components, mandatory spare parts, and service. e) the availability (in Pakistan) of spare parts and after-sales services for the equipment offered in the Bid; f) the projected operating and maintenance costs during the life of the equipment. g) the performance and productivity of the equipment offered; and/or h) other specific criteria indicated in the <b>TBS</b> and/or in the Technical Specifications.
	33.6	For factors retained in <b>BDS</b> , pursuant to <b>ITB 33.5</b> one or more of the following quantification methods will be applied, as detailed in the <b>BDS</b> : (a) <b>Inland transportation from EXW/port of entry/border point, Insurance and incidentals.</b> Inland transportation, insurance, and other incidental costs for delivery of the goods from EXW/port of entry/border point to Project Site named in the <b>BDS</b> will be computed for each Bid by the PA on the basis of published tariffs by the rail or road transport agencies, insurance companies, and/or other appropriate sources. To facilitate such computation, Bidder shall furnish in its Bid the estimated dimensions and shipping weight and the approximate EXW or as per applicable INCOTERM value of each package. The above cost will be added by the <b>NBP</b> to EXW or as per applicable INCOTERM price. (b) <b>Delivery schedule.</b> i) The <b>NBP</b> requires that the goods under the Invitation for Bids shall be delivered (shipped) at the time specified in the Schedule of Requirements. The estimated time of arrival of the goods at the Project Site will be calculated for each Bid after allowing for reasonable international and inland transportation time. Treating the Bid resulting in such time of arrival as the



## SECTION II – INSTRUCTIONS TO BIDDERS (ITB)

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		<p>base, a delivery “adjustment” will be calculated for other Bids by applying a percentage, specified in the <b>BDS</b>, of the EXW or as per applicable INCOTERM price for each week of delay beyond the base, and this will be added to the Bid price for evaluation. No credit shall be given to early delivery.</p> <p style="text-align: center;"><i>Or</i></p> <p>ii) The goods covered under this invitation are required to be delivered (shipped) within an acceptable range of weeks specified in the Schedule of Requirement. <b>No credit will be given to earlier deliveries, and Bids offering delivery beyond this range will be treated as non-responsive.</b> Within this acceptable range, an adjustment per week, as specified in the <b>BDS</b>, will be added for evaluation to the Bid price of Bids offering deliveries later than the earliest delivery period specified in the Schedule of Requirements.</p> <p style="text-align: center;"><i>Or</i></p> <p>(iii) The goods covered under this invitation are required to be delivered (shipped) in partial shipments, as specified in the Schedule of Requirements. Bids offering deliveries earlier or later than the specified deliveries will be adjusted in the evaluation by adding to the Bid price a factor equal to a percentage, specified in the <b>BDS</b>, of EXW or as per applicable INCOTERM price per week of variation from the specified delivery schedule.</p> <p>(c) <b>Deviation in payment schedule.</b></p> <p>i) Bidders shall state their Bid price for the payment schedule outlined in the <b>SCC</b>. Bids will be evaluated on the basis of this base price. Bidders are, however, permitted to state an alternative payment schedule and indicate the reduction in Bid price they wish to offer for such alternative payment schedule. The <b>NBP</b> may consider the alternative payment schedule offered by the selected Bidder.</p> <p style="text-align: center;"><i>Or</i></p> <p>ii) The <b>SCC</b> stipulates the payment schedule offered by the <b>NBP</b>. If a Bid deviates from the schedule and if such deviation is considered acceptable to the <b>NBP</b>, the Bid will be evaluated by calculating interest earned for any earlier payments involved in the terms outlined in the Bid as compared with those stipulated in this invitation, at the rate per annum specified in the <b>BDS</b>.</p> <p>(d) <b>Cost of spare parts</b></p> <p>i) The list of items and quantities of major assemblies, components, and selected spare parts, likely to be required during the initial period of operation specified in the <b>BDS</b>, is annexed to the Technical Specifications. The total cost of these items, at the unit prices quoted in each Bid, will be added to the Bid price.</p> <p style="text-align: center;"><i>Or</i></p> <p>ii) The <b>NBP</b> will draw up a list of high-usage and high-value items of components and spare parts, along with estimated quantities of usage in the initial period of operation specified in the <b>BDS</b>. The total cost of these items and quantities will be computed from spare parts unit prices submitted by the Bidder and added to the Bid price.</p> <p style="text-align: center;"><i>Or</i></p> <p>iii) The <b>NBP</b> will estimate the cost of spare parts usage in the initial period of operation specified in the <b>BDS</b>, based on information furnished by each Bidder, as well as on past experience of the <b>NBP</b> or other <b>NBP</b>'s in similar situations. Such costs shall be added to the Bid price for evaluation.</p> <p>(e) <b>Spare parts and after sales service facilities in Pakistan</b></p> <p>The cost to the <b>NBP</b> of establishing the minimum service facilities and</p>
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		<p>parts inventories, as outlined in the <b>BDS</b> or elsewhere in the Bidding Documents, if quoted separately, shall be added to the Bid price.</p> <p>(f) <b>Operating and maintenance costs</b> Since the operating and maintenance costs of the goods under procurement form a major part of the life cycle cost of the equipment, these costs will be evaluated in accordance with the criteria specified in the <b>BDS</b> or in the Technical Specifications.</p> <p>(g) <b>Performance and productivity of the equipment.</b> i) Bidders shall state the guaranteed performance or efficiency in response to the Technical Specification. For each drop in the performance or efficiency below the norm of 100, an adjustment for an amount specified in the <b>BDS</b> will be added to the Bid Price, representing the capitalized cost of additional operating costs over the life of the plant, using the methodology specified in the <b>BDS</b> or in the Technical Specifications.</p> <p style="text-align: center;"><b>Or</b></p> <p>ii) Goods offered shall have a minimum productivity specified under the relevant provision in the Technical Specifications to be considered responsive. Evaluation shall be based on the cost per unit of the actual productivity of goods offered in the Bid, and adjustment will be added to the Bid price using the methodology specified in the <b>BDS</b> or in the Technical Specifications.</p> <p>(h) <b>Specific additional criteria.</b> Other specific additional criteria to be considered in the evaluation and the evaluation method shall be detailed in the <b>BDS</b> and/or the Technical Specifications.</p>
	33.7	If these Bidding Documents allow Bidders to quote separate prices for different Lots, and the award to a single Bidder of multiple Lots, the methodology of evaluation to determine the lowest evaluated Lot combinations, including any discounts offered in the Form of Bid, is specified in the <b>BDS</b> .
<b>34. Domestic Preference</b>	34.1	If the <b>BDS</b> so specifies, the <b>NBP</b> will grant a margin of preference to certain goods in line with the rules, regulations, regulatory guides or instructions issued by the Authority from time to time.
<b>35. Determination of Most Advantageous Bid</b>	35.1	In case where the <b>NBP</b> adopts the Cost Based Evaluation Technique and, the Bid with the lowest evaluated price—from amongst those which are eligible, compliant and substantially responsive shall be the Most Advantageous Bid.
	35.2	<p>The <b>NBP</b> may adopt the Quality &amp; Cost Based Selection Technique due to the following two reasons:</p> <p>i) Where the <b>NBP</b> knows about the main features, usage and output of the products; however not clear about the complete features, technical specifications and functionalities of the goods to be procured and requires the bidders to submit their proposals defining those features, specifications and functionalities; or</p> <p>ii) Where the <b>NBP</b>, in addition to the mandatory requirements and mandatory technical specifications, requires parameters <b>specified in Evaluation Criteria</b> to be evaluated while determining the quality of the goods:</p> <p>In such cases, the <b>NBP</b> may allocate certain weightage to these factors as a part of Evaluation Criteria and may determine the ranking of the bidders on the basis of combined evaluation in accordance with provisions of Rule 2(1)(h) of PPR-2004.</p>
<b>36. Post-qualification of Bidder and/or Abnormally Low Financial Proposal</b>	36.1	After determining the Most Advantageous Bid, if neither the pre-qualification was undertaken separately nor any qualification parameters were undertaken as part of determining the Most Advantageous Bid, the <b>NBP</b> shall carry out the post-qualification of the Bidder using only the requirements specified in the <b>BDS</b> . In case of International Tendering, the parameters for incorporation or licensing within Pakistan may be fulfilled as part of post qualification.
	36.2	Where the Bid price is considered to be abnormally low, the <b>NBP</b> shall perform price analysis either during determination of Most Advantageous Bid or as a



## SECTION II – INSTRUCTIONS TO BIDDERS (ITB)

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		<p>part of the post-qualification process. The following process shall apply:</p> <ol style="list-style-type: none"> <li>The <b>NBP</b> may reject a Bid if the <b>NBP</b> has determined that the price in combination with other constituent elements of the Bid is abnormally low in relation to the subject matter of the procurement (i.e. scope of the procurement or ancillary services) and raises concerns as to the capability and capacity of the respective Bidder to perform that contract.</li> <li>Before rejecting an abnormally low Bid the <b>NBP</b> shall request the Bidder an explanation of the Bid or of those parts which it considers contribute to the Bid being abnormally low; take account of the evidence provided in response to a request in writing; and subsequently verify the Bid or parts of the Bid being abnormally low.</li> <li>The decision of the <b>NBP</b> to reject a Bid and reasons for the decision shall be recorded in the procurement proceedings and promptly communicated to the Bidder concerned.</li> <li>The <b>NBP</b> shall not incur any liability solely by rejecting abnormally Bid; and</li> <li>An abnormally low Bid means, in the light of the <b>NBP's</b> estimate and of all the Bids submitted, the Bid appears to be abnormally low by not providing a margin for normal levels of profit.</li> </ol> <p><b>Guidance for NBP:</b> In order to identify the Abnormally Low Bid (ALB) following approaches can be considered to minimize the scope of subjectivity:</p> <ol style="list-style-type: none"> <li>Comparing the bid price with the cost estimate.</li> <li>Comparing the bid price with the bids offered by other bidders submitting substantially responsive bids; and</li> <li>Comparing the bid price with prices paid in similar contracts in the recent past either government- or development partner-funded.</li> </ol>
	36.3	The <b>NBP</b> will determine to its satisfaction whether the Bidder that is selected as having submitted the most advantageous Bid is qualified to perform the contract satisfactorily, in accordance with the criteria listed in ITB 13.3.
	36.4	The determination will take into account the Bidder's financial, technical, and production capabilities. It will be based upon an examination of the documentary evidence of the Bidder's qualifications submitted by the Bidder, pursuant to ITB 13.3, as well as such other information as the <b>NBP</b> deems necessary and appropriate. Factors not included in these Bidding Documents shall not be used in the evaluation of the Bidders' qualifications.
	36.5	<b>NBP</b> may seek "Certificate for Independent Price Determination" from the Bidder and the results of reference checks may be used in determining award of contract. Explanation: The Certificate shall be furnished by the bidder. The bidder shall certify that the price is determined keeping in view of all the essential aspects such as raw material, its processing, value addition, optimization of resources due to economy of scale, transportation, insurance and margin of profit etc.
	36.6	An affirmative determination will be a prerequisite for award of the contract to the Bidder. A negative determination will result in rejection of the Bidder's Bid, in which event the <b>NBP</b> will proceed to the next ranked bidder to make a similar determination of that Bidder's capabilities to perform satisfactorily.



F – AWARD OF CONTRACT

37. Criteria of Award	37.1	Subject to ITB 36 and 38, the <b>NBP</b> will award the Contract to the Bidder whose Bid has been determined to be substantially responsive to the Bidding Documents and who has been declared as Most Advantageous Bidder, provided that such Bidder has been determined to be: a) eligible in accordance with the provisions of ITB 3; b) is determined to be qualified to perform the Contract satisfactorily; and c) Successful negotiations have been concluded, if any.
38. Negotiations	38.1	Negotiations may be undertaken with the Most Advantageous Bid relating to the following areas: a) Minor alteration to the technical details of the statement of requirements. b) reduction of quantities for budgetary reasons, where the reduction is in excess of any provided for in the Bidding documents. c) Minor amendment to the special conditions of Contract. d) finalizing payment arrangements. e) delivery arrangements. f) the methodology for provision of related services; or g) clarifying details that were not apparent or could not be finalized at the time of Bidding;
	38.2	Where negotiation fails to result into an agreement, the <b>NBP</b> may invite the next ranked Bidder for negotiations. Where negotiations are commenced with the next ranked Bidder, the <b>NBP</b> shall not reopen earlier negotiations.
39. The NBP's Right to reject All Bids	39.1	Notwithstanding <b>ITB 37</b> , the <b>NBP</b> reserves the right to reject all the bids, and to annul the Bidding process at any time prior to award of contract, without thereby incurring any liability to the affected Bidder or Bidders. However, the Authority (i.e. PPRA) may call from the <b>NBP</b> the justification of those grounds.
	39.2	Notice of the rejection of all Bids shall be given promptly to all Bidders that have submitted Bids.
	39.3	The <b>NBP</b> shall upon request communicate to any Bidder the grounds for its rejection of its Bids but is not required to justify those grounds.
40. The NBP's Right to Vary Quantities at the Time of Award	40.1	The <b>NBP</b> reserves the right at the time of contract award to increase or decrease the quantity of goods or related services originally specified in these Bidding Documents (schedule of requirements) provided this does not exceed by the percentage indicated in the BDS, without any change in unit price or other terms and conditions of the Bid and Bidding Documents.
41. Notification of Award	41.1	Prior to the award of contract, the <b>NBP</b> shall issue a Final Evaluation Report giving justification for acceptance or rejection of the bids.
	41.2	Where no complaints have been lodged, the Bidder whose Bid has been accepted will be notified of the award by the <b>NBP</b> prior to expiration of the Bid Validity period in writing or electronic forms that provide record of the content of communication. The Letter of Acceptance will state the sum that the <b>NBP</b> will pay the successful Bidder in consideration for the execution of the scope of works as prescribed by the Contract (hereinafter and in the Contract called the "Contract Price").
	41.3	The notification of award will constitute the formation of the Contract, subject to the Bidder furnishing the Performance Security (or guarantee) in accordance with <b>ITB 43</b> and signing of the contract in accordance with <b>ITB 42.2</b> .
	41.4	Upon the successful Bidder's furnishing of the performance security (or guarantee) pursuant to <b>ITB 43</b> , the <b>NBP</b> will promptly notify each unsuccessful Bidder, the name of the successful Bidder and the Contract amount and will discharge the Bid Security or Bid Securing Declaration of the Bidders pursuant to <b>ITB 18.7</b> .
42. Signing of Contract	42.1	Promptly after notification of award, <b>NBP</b> shall send the successful Bidder the draft agreement, incorporating all terms and conditions as agreed by the parties to the contract.
	42.2	Immediately after the Redressal of grievance by the GRC, and <b>after fulfillment of all</b>



## SECTION II – INSTRUCTIONS TO BIDDERS (ITB)

### F – AWARD OF CONTRACT

		<b>condition's precedent</b> of the Contract Form, the successful Bidder and the <b>NBP</b> shall sign the contract.
	42.3	Where no formal signing of a contract is required, purchase order issued to the bidder shall be construed to be the contract.
<b>43. Performance Security (or Guarantee)</b>	43.1	After the receipt of the Letter of Acceptance, the successful Bidder, within the specified time, shall deliver to the <b>NBP</b> a Performance Security (or Guarantee) in the amount and in the form stipulated in the <b>BDS and SCC</b> , denominated in the type and proportions of currencies in the Letter of Acceptance and in accordance with the Conditions of Contract.
	43.2	If the Performance Security (or Guarantee) is provided by the successful Bidder and it shall be in the form specified in the <b>BDS</b> which shall be in any of the following: (a) certified cheque, cashier's or manager's cheque, or bank draft. (b) irrevocable letter of credit issued by a Scheduled bank or in the case of an irrevocable letter of credit issued by a foreign bank, the letter shall be confirmed or authenticated by a Scheduled bank. (c) Bank guarantee confirmed by a reputable local bank or, in the case of a successful foreign Bidder, bonded by a foreign bank; or (d) surety bond callable upon demand issued by any reputable surety or insurance company. Any Performance Security (or guarantee) submitted shall be enforceable in Pakistan.
	43.3	Failure of the successful Bidder to comply with the requirement of <b>ITB 43.1</b> shall constitute sufficient grounds for the annulment of the award and forfeiture of the Bid Security, in which event the <b>NBP</b> may make the award to the next ranked Bidder or call for new Bids.
<b>44. Advance Payment</b>	44.1	The advance payment will not be provided in normal circumstances. However, in case where international incoterms are involved, the same will be dealt with standard international practices and in the manner as prescribed in ITB 44.2.
	44.2	The <b>NBP</b> will provide an Advance Payment as stipulated in the Conditions of Contract, subject to a maximum amount, as stated in the <b>BDS</b> . The Advance Payment request shall be accompanied by an Advance Payment Security (Guarantee) in the form provided in Section IX. For the purpose of receiving the Advance Payment, the Bidder shall make and estimate of, and include in its Bid, the expenses that will be incurred in order to commence Delivery of Goods. These expenses will relate to the purchase of equipment, machinery, materials, and on the engagement of labor during the first month beginning with the date of the <b>NBP's</b> "Notice to Commence" as specified in the <b>SCC</b> .
<b>45. Arbitrator</b>	45.1	The Arbitrator shall be appointed by mutual consent of the both parties as per the provisions specified in the <b>SCC</b> .
<b>46. Corrupt &amp; Fraudulent Practices</b>	46.1	<b>NBP</b> as well as Bidders/Suppliers/Contractors under Government financed contracts, observe the highest standard of ethics during the procurement and execution of such contracts, and will avoid to engage in any corrupt and fraudulent practices.



## G – GRIEVANCE REDRESSAL & COMPLAINT REVIEW MECHANISM

<b>47. Constitution of Grievance Redressal</b>	47.1	<b>NBP</b> shall constitute a Grievance Redressal Committee (GRC) comprising of odd number of person with proper power and authorization to address the complaint. The GRC shall not have any of the members of Procurement Evaluation Committee. The committee must have one subject specialist depending upon the nature of the procurement.
<b>48. GRC Procedure</b>	48.1	Any party can file its written complaint against the eligibility parameters or any other terms and conditions prescribed in the prequalification or bidding documents found contrary to provision of Procurement Regulatory Framework, and the same shall be addressed by the GRC well before the bid submission deadline.
	48.2	Any Bidder feeling aggrieved by any act of the <b>NBP</b> after the submission of his bid may lodge a written complaint concerning his grievances not later than seven calendar days of the announcement of technical evaluation report and five calendar days after issuance of final evaluation report.
	48.3	In case, the complaint is filed against the technical evaluation report, the GRC shall suspend the procurement proceedings.
	48.4	In case, the complaint is filed after the issuance of the final evaluation report, the complainant cannot raise any objection on technical evaluation of the report: Provided that the complainant may raise the objection on any part of the final evaluation report in case where single stage one envelope bidding procedure is adopted.
	48.5	The GRC, in both the cases shall investigate and decide upon the complaint within ten calendar days of its receipt.
	48.6	Any bidder or the <b>NBP</b> not satisfied with the decision of the GRC may file Appeal before the Appellate Committee of the Authority on prescribed format after depositing the Prescribed fee.
	48.7	The Committee, upon receipt of the Appeal against the decision of the GRC complete in all respect shall serve notices in writing upon all the parties to Appeal.
	48.8	The committee shall call the record from the concerned <b>NBP</b> or the GRC as the case may be, and the same shall be provided within prescribed time.
	48.9	The committee may after examination of the relevant record and hearing all the concerned parties, shall decide the complaint within fifteen (15) calendar days of receipt of the Appeal.
	48.10	The decision of the Committee shall be in writing and shall be signed by the Head and each Member of the Committee. The decision of the committee shall be final.

**H – MECHANISM OF BLACKLISTING**

<b>49. Mechanism of Blacklisting</b>	49.1	The <b>NBP</b> shall bar for not more than the time prescribed in Rule-19 of the Public Procurement Rules, 2004, from participating in their respective procurement proceedings, bidder or contractor who either: i. Involved in corrupt and fraudulent practices as defined in Rule-2 of Public Procurement Rules; ii. Fails to perform his contractual obligations; and iii. Fails to abide by the id securing declaration;
	49.2	The show cause notice shall contain: (a) precise allegation, against the bidder or contractor; (b) the maximum period for which the <b>NBP</b> proposes to debar the bidder or contractor from participating in any public procurement of the <b>NBP</b> ; and (c) the statement, if needed, about the intention of the <b>NBP</b> to make a request to the Authority for debarring the bidder or contractor from participating in public procurements of all the <b>NBP</b> .
	49.3	The <b>NBP</b> shall give minimum of seven calendar days to the bidder or contractor for submission of written reply of the show cause notice
	49.4	In case, the bidder or contractor fails to submit written reply within the requisite time, the <b>NBP</b> may issue notice for personal hearing to the bidder or contractor/ authorize representative of the bidder or contractor and the <b>NBP</b> shall decide the matter on the basis of available record and personal hearing, if availed.
	49.5	In case the bidder or contractor submits written reply of the show cause notice, the <b>NBP</b> may decide to file the matter or direct issuance of a notice to the bidder or contractor for personal hearing.
	49.6	The <b>NBP</b> shall give minimum of seven calendar days to the bidder or contractor for appearance before the specified officer of the <b>NBP</b> for personal hearing. The specified officer shall decide the matter on the basis of the available record and personal hearing of the bidder or contractor, if availed
	49.7	The <b>NBP</b> shall decide the matter within fifteen calendar days from the date of personal hearing unless the personal hearing is adjourned to a next date and in such an eventuality, the period of personal hearing shall be reckoned from the last date of personal hearing.
	49.8	The <b>NBP</b> shall communicate to the bidder or contractor the order of debarring the bidder or contractor from participating in any public procurement with a statement that the bidder or contractor may, within thirty calendar days, prefer a representation against the order before the Authority.
	49.9	Such blacklisting or barring action shall be communicated by the <b>NBP</b> to the Authority and respective bidder or bidders in the form of decision containing the grounds for such action. The same shall be publicized by the Authority after examining the record whether the procedure defined in blacklisting and debarment mechanism has been adhered to by the <b>NBP</b> .
	49.10	The bidder may file the review petition before the Review Petition Committee Authority within thirty calendar days of communication of such blacklisting or barring action after depositing the prescribed fee and in accordance with "Procedure of filing and disposal of review petition under Rule-19(3) Regulations, 2021". The Committee shall evaluate the case and decide within ninety calendar days of filing of review petition
	49.11	The committee shall serve a notice in writing upon all respondent of the review petition. The notices shall be accompanied by the copies of review petition and all attached documents of the review petition including the decision of the <b>NBP</b> . The parties may file written statements along with essential documents in support of their contentions. The Committee may pass such order on the representation may deem fit.
	49.12	The Authority on the basis of decision made by the committee either may debar a bidder or contractor from participating in any public procurement process of all or some of the <b>NBP</b> for such period as the deemed appropriate or acquit the bidder from the allegations. The decision of the Authority shall be final.



## **SECTION–III**

# **BID DATA SHEET (BDS)**



**BID DATA SHEET (BDS)**

The following specific data for goods to be procured shall complement, supplement or amend the provisions in the Instructions to Bidders (ITBs). Whenever there is a conflict, the provisions herein shall prevail over those in ITBs.

BDS Clause Number	ITB Number	Amendments of, and Supplements to, Clauses in the Instructions to Bidders
<b>A. Introduction</b>		
<b>1.</b>	<b>1.1</b>	<p>Name of Procuring Agency: <b>National Bank of Pakistan</b></p> <p><b>PROCUREMENT OF WALL MOUNTED SPLIT AIR-CONDITIONERS 1.0 TON, 1.5 Ton &amp; 2.0 Ton CAPACITY INVERTER TYPE WITH ANCILLARY SERVICES FOR NBP BRANCHES /OFFICES LOCATED AT DIFFERENT CITIES THROUGHOUT PAKISTAN.</b></p> <p>The subject of Procurement is:</p> <p>Period for delivery of goods: <b>15 Calendar days for each phase (List of location for delivery of Air-conditioning units will be provided Phase-wise as mentioned in schedule of Requirements).</b></p> <p>Commencement date for delivery of Goods: <b>15 calendar days after signing the contract or as specified in the Certificate of Contract Commencement.</b></p>
<b>2</b>	<b>2.1</b>	<p>Financial year for the operations of the Procuring Agency: <b>2024</b></p> <p>Name of Project:</p> <p><b>. PROCUREMENT OF WALL MOUNTED SPLIT AIR-CONDITIONERS 1.0 TON, 1.5 Ton &amp; 2.0 Ton CAPACITY INVERTER TYPE WITH ANCILLARY SERVICES FOR NBP BRANCHES /OFFICES LOCATED AT DIFFERENT CITIES THROUGHOUT PAKISTAN</b></p> <p>Name of financing institution: <b>Not Applicable</b></p> <p>Name and identification number of the Contract:</p> <p><b>PROCUREMENT OF WALL MOUNTED SPLIT AIR-CONDITIONERS 1.0 TON, 1.5 Ton &amp; 2.0 Ton CAPACITY INVERTER TYPE WITH ANCILLARY SERVICES FOR NBP BRANCHES /OFFICES LOCATED AT DIFFERENT CITIES THROUGHOUT PAKISTAN.</b></p>
<b>3.</b>	<b>3.1</b>	<p>Maximum number of members in the joint venture, consortium or association shall be:</p> <p><b>As per PPRA Guidelines and Provisions</b></p>
<b>4.</b>	<b>4.1</b>	Ineligible country(s) is or are: <b>India &amp; Israel</b>
<b>5.</b>	<b>4.5</b>	Demonstration of authorization by manufacturer: <b>Required</b>

BDS Clause Number	ITB Number	Amendments of, and Supplements to, Clauses in the Instructions to Bidders
<b>B. Bidding Documents</b>		
6.	7.2	The number of documents to be completed and returned is: <b>One Original to be uploaded on EPADS.</b>
7.	8.1	The address for clarification of Bidding Documents is: <b>Through EPADS.</b>
8.	8.5	<b>Pre-bid meeting will be held as mentioned in invitation to Bid (November 25, 2024 at 03:00 pm)</b>
<b>C. Preparation of Bids</b>		
9.	10.1	The Language of all correspondences and documents related to the Bid is: <b>English</b>
10.	11.1(b)	Detail of sample(s) to be submitted with the Bid are: <b>N/A</b>
11.	11.1 (h)	In addition to the documents stated in ITB 11, the following documents must be included with the Bid: <ol style="list-style-type: none"> <li><b>Latest FBR Online Verification Document confirming that Bidder is on Active Tax Payer List.</b></li> <li><b>An Undertaking/Affidavit by the bidder that he has not been blacklisted and hence debarred due to involvement in corrupt and fraudulent practices, or performance failure or due to breach of bid securing declaration by any Organization / Department / Institution in the past, on Stamp Paper of worth Rs. 500/-.</b></li> </ol> <b>(See Part C – Checklist and Attachments; for Bid Compliance)</b>
12.	11.2 (a) & (d)	Sample quantities, dimensions and details: <b>N/A</b> Sample Characteristics [ List if any]: <b>N/A</b>
13.	12.3(c)	Other procurement specific documentation requirements are: <b>(See Part C – Checklist and Attachments; for Bid Compliance)</b>
14.	12.4	Spare parts required for <b>Five</b> years of operation.
15.	13.3 (b) & (d)	The qualification criteria required from Bidders in ITB 13.3(b) is modified as follows: <ol style="list-style-type: none"> <li><b>Valid Manufacturer's Authorization for the offered goods in favor of the bidder, provided bidder is not the Manufacturer;</b></li> <li><b>Proof of three (03) similar nature of Contract with Wall Mounted or Floor Standing Air-Conditioners; performed during last three (03) years of worth not less than Rs. One Million;</b></li> <li><b>Presence of Office in Karachi for after Sales Service issues.</b></li> </ol> <b>(See Part C – Checklist and Attachments; for Bid Compliance)</b>

BDS Clause Number	ITB Number	Amendments of, and Supplements to, Clauses in the Instructions to Bidders
16.	15.6 15.7 (a) (iii), (iv) (optional)	For goods manufactured from within Pakistan the price quoted shall be <b>EXW and in addition shall include:</b> <b>a)</b> all necessary custom duties, sales tax and other taxes applicable in Pakistan paid or payable on goods or on the components and raw materials used in their manufacture or assembly <b>b)</b> the price of the related services such as inland transportation, insurance and other local costs incidental to delivery of the goods, unloading, installation, testing and commissioning of goods at NBP's Place as specified in the bidding documents. <b>c)</b> all necessary custom duties, sales tax and other taxes applicable in Pakistan, paid or payable on the related, incidental or allied services as stated in (b) above.
17.	15.7 (a) (i) & 15.6 (b) (i)  (ii), (iii) (optional) (iv), (v) (optional)	For goods offered from abroad the price quoted shall be: <b>DDP (NBP's Place for installation as specified in bidding documents) and in addition shall include:</b> <b>a)</b> all necessary sales tax and other taxes applicable in Pakistan paid or payable on goods. <b>b)</b> the price of the related services such as unloading, installation, testing and commissioning of goods at NBP's place as specified in the bidding documents. <b>c)</b> all necessary custom duties, sales tax and other taxes applicable in Pakistan, paid or payable on the related, incidental or allied services as stated in (b) above.
18.	15.8	The price shall be fixed.
19.	16.1 (a)	<b>a)</b> For goods and related services originating in Pakistan the currency of the Bid shall be <b>Pak Rupees</b> ; <b>b)</b> For goods and related services originating outside Pakistan, the Bidder shall express its Bid in <b>Pak Rupees</b> .
20.	16.2	For the purposes of comparison of bids quoted in different currencies, the price shall be converted into a single currency i.e., Pak Rupee. The rate of exchange shall be the selling rate, prevailing on the date of opening of bids specified in the bidding documents as notified by the State Bank Of Pakistan on that day.
21.	17.1	The Bid Validity period shall be <b>180 calendar days</b>
22.	18.1	The amount of Bid Security shall be: <b>4,000,000/-</b> <b>The currency of the Bid Security shall be: Pak Rupees</b> Bid Security shall be in favor of: <b>"National Bank of Pakistan"</b> Bid Securing Declaration: <b>Not Applicable.</b>

## SECTION III – BID DATA SHEET (BDS)

BDS Clause Number	ITB Number	Amendments of, and Supplements to, Clauses in the Instructions to Bidders
23.	18.3	The Bid Security shall be in the form of <b>Bank Guarantee</b> ( <i>Form of Bid Security for Bank Guarantee is given in Section-VI: Standard Forms</i> )
24.	18.3 (c)	Other forms of security are: <b>Not Applicable</b>
25.	19.1	Alternative Bids to the requirements of the Bidding Documents <b>will not</b> be permitted.
26.	21.1	The number of copies of the Bid to be completed and returned shall be: <b>Soft Copy of the bid i.e. this bidding document complete in all respects as per instructions and requirements; contained in this bidding documents is to be uploaded on EPADS.</b>
27.	21.2	Written confirmation of authorizations are: <b>Authorization Letter on Bidder's Letterhead or duly Notarized Power of Attorney on Stamp Paper.</b> (See Part C – Checklist and Attachments; for Bid Compliance)
<b>D. Submission of Bids</b>		
28.	22.2 (a)	Bid shall be submitted through EPADS Street Address: <b>Not applicable</b> Building / Plot No: <b>Not Applicable</b> Floor / Room No: <b>Not Applicable</b> City / Town: <b>Not Applicable</b>
29.	22.2 (b)	Title of the subject Procurement or Project name: ITB title and No: <b>Same as above</b> Time and date for submission: <b>As specified in Invitation to Bid</b>
30.	23.1	The deadline for Bid submission is: <b>Date and Time as specified in the Invitation to Bids advertised on NBP and PPRA Websites or may be in Press (if applicable).</b>

<b>E. Opening and Evaluation of Bids</b>		
<b>BDS Clause Number</b>	<b>ITB Number</b>	<b>Amendments of, and Supplements to, Clauses in the Instructions to Bidders</b>
<b>31.</b>	<b>26.1</b>	The Bid opening shall take place at: <b>Through EPADS</b> Bidder may visit NBP Head Office Building on the day of bid opening as specified in the Invitation to Bid. Street Address: <b>I.I. Chandigarh Road;</b> Building / Plot No: <b>NBP Head Office Building;</b> Floor / Room No: <b>3<sup>rd</sup> Floor;</b> City / Town: <b>Karachi;</b> Country: <b>Pakistan</b>
<b>32.</b>	<b>32.2</b>	The currency that shall be used for Bid evaluation and comparison purposes to convert all Bid prices expressed in various currencies is: <b>Pak Rupees</b> The source of exchange rate shall be: <b>State Bank of Pakistan</b> The date of exchange rate shall be: <b>The selling rate prevailing on the date of opening of the bids intimated by NBP, as notified by the State Bank of Pakistan</b>
<b>33.</b>	<b>33.2</b>	<b>Evaluation Techniques</b> <b>Quality &amp; Cost Based Selection (to be used for award of Contract)</b> After meeting the requirements of eligibility and qualification and substantial responsiveness, the bid in compliance with all the mandatory (technical) specifications/requirements and/or requisite quality threshold (as given in the Section-V <b>Schedule of Requirements, Technical Specifications</b> ), and having lowest evaluated cost (or financial proposal) shall be considered Highest Ranked Bid or <b>Most Advantageous Bid</b> .
<b>34.</b>	<b>33.4 (h)</b>	Other specific criteria are: <b>As specified in Qualification Criteria; refer BDS: 13.3 (b) above and Compliance of Technical Specifications.</b> (See <b>Part C – Checklist and Attachments</b> ; for Bid Compliance)
<b>35.</b>	<b>33.5 (a)</b>	Inland transportation from EXW/port of entry/border point to: <b>NBP BRANCHES /OFFICES LOCATED AT DIFFERENT CITIES THROUGHOUT PAKISTAN.</b> , and insurance and incidentals. Any cost incurred shall be borne by the bidder.
<b>36.</b>	<b>33.5 (b)</b>	Delivery schedule: Total 180 days <b>No later than 15 Calendar days for each phase</b> Adjustment of Price: <b>Not Applicable</b>
<b>37.</b>	<b>33.5 (c) (ii)</b>	Deviation in payment schedule is <b>Not Applicable</b> Annual interest rate: <b>Not Applicable</b>
<b>38.</b>	<b>33.5 (d)</b>	Cost of spare parts: <b>Not Applicable</b>
<b>39.</b>	<b>33.5 (e)</b>	Spare parts and after sales service facilities in Pakistan: <b>Not Applicable</b>
<b>40.</b>	<b>33.5 (f)</b>	Operating and maintenance costs: <b>Not Applicable</b>
<b>41.</b>	<b>33.5 (g)</b>	Performance and productivity of equipment: <b>Not Applicable</b>
<b>42.</b>	<b>33.5 (h)</b>	Specific additional criteria to be used in the evaluation and their evaluation method or reference to the Technical Specifications. : <b>Same as specified above in BDS: 33.4 (h)</b> (See <b>Part C – Checklist and Attachments</b> ; for Bid Compliance)
<b>43.</b>	<b>33.6</b>	In case of award to a single Bidder of multiple lots; the methodology of evaluation to determine the lowest evaluated Lot combinations, including any discounts offered in the Form of Bid is: <b>Not Applicable</b>
<b>44.</b>	<b>34.1</b>	<b>Domestic preference is not applicable</b>

**F. Award of Contract**

BDS Clause Number	ITB Number	Amendments of, and Supplements to, Clauses in the Instructions to Bidders
45.	40.1	Percentage for quantity increase or decrease is: <b>15%</b>
46.	43.1	The Performance Security (or guarantee) shall be: <b>5% of the Contract Price.</b>
47.	43.2	<p>The Performance Security (or guarantee) shall be in the form of:</p> <ul style="list-style-type: none"> <li>• <b>Bank Guarantee (Confirmed by a reputable local Bank of Pakistan).</b></li> </ul> <p><i>The validity of the Performance Security shall be 30 Calendar days beyond the Delivery Period + Defect's Liability/Warranty Period (as specified in SCC Clause: 16) from the date of issuance of such Security.</i></p> <p><i>However, if the legal validity of the Bank Guarantee is insufficient to meet the specified validity of the Performance Security; then it will be the responsibility of the bidder to replace the submitted Bank Guarantee with fresh acceptable instrument of similar amount; Fifteen (15) calendar days earlier than the expiry of submitted Bank Guarantee.</i></p> <p><b>Otherwise, The submitted Bank Guarantee will be invoked/ in-cashed without any liability to the NBP.</b></p> <p><b>Note:</b> <i>The Performance Security will only be applicable for the Good(s) supplied and installed by the bidder including related services for its smooth operation; for the Defect's Liability/Warranty Period specified in SCC Clause 16; and will not be applicable for any extensive warranty associated to any part of the good(s) beyond the said Defect's Liability/Warranty Period.</i></p>
48.	44.1	The Advance Payment if essential shall be limited to: <b>Not Essential and is therefore Not Applicable</b>
49.	44.2	Maximum amount of Advance payment shall be: <b>Not Applicable</b>
50.	45.1	Arbitrator shall be appointed by mutual consent of both parties.

**G. Review of Procurement Decisions**

BDS Clause Number	ITB Number	Amendments of, and Supplements to, Clauses in the Instructions to Bidders
51.	49.1	<p>The address of the Procuring Agency:</p> <p><b>Divisional Head,</b>  <b>Procurement Division,</b>  <b>Logistics Communications &amp; Marketing Group,</b>  <b>3rd Floor, NBP Head Office Building,</b>  <b>I.I Chandigarh Road, Karachi</b></p>
		<p>The Address of PPRA to submit a <b>copy</b> of grievance:</p> <p><b>Grievance Redressal Appellate Committee, Public Procurement</b>  <b>Regulatory Authority 1<sup>st</sup> Floor, G-5/2, Islamabad, Pakistan</b>  <b>Tel: +92-51-9202254</b></p>



## SECTION-IV ELIGIBLE COUNTRIES



## **ELIGIBLE COUNTRIES**

All the bidders are allowed to participate in the subject procurement without regard to nationality, except bidders of Some nationality, prohibited in accordance with policy of the Federal Government.

Following countries are ineligible to participate in the procurement process:

1. India
2. Israel

Ministry of Interior, Government of Pakistan has notified List of Business-Friendly Countries (BVL), information can be accessed through following link:

<http://www.dgip.gov.pk/Files/Visa%20Categories.aspx#L>



**FOR NATIONAL BANK OF PAKISTAN**

**FOR THE BIDDER**

(Duly signed & stamped by the Authorized Representative).

**SECTION–V**  
**A-SCHEDULE OF REQUIREMENTS,**  
**B-TECHNICAL SPECIFICATIONS**  
**C-EVALUATION CRITERIA**

**A – SCHEDULE OF REQUIREMENTS**

The delivery schedule expressed as weeks/months stipulates hereafter a delivery date which is the date of delivery

- (i) at EXW premises, or
- (ii) to the carrier at the port of shipment when the contract is placed on FOB or CIF terms, or
- (iii) to the first carrier when the contract is placed on FCA or CIP terms.

In order to determine the correct date of delivery hereafter specified, the National Bank of Pakistan has taken into account the additional time that will be needed for international or national transit to the Project Site or to another common place.

SR #	Description	Quantity	Delivery schedule (shipment) in weeks/ months
01.	Supply, Installation, testing and commissioning of 1.0 Tr Split Wall Mounted Air Conditioners (Inverter type) for NBP Branches /Offices Located at Different Cities Throughout Pakistan. (As per Specifications stated in Sub Section B- Technical Specifications of Section V)	150 Nos.	Delivery to be made Phase Wise (as per requirement of Bank) for the Total Tenure of 180 days. Delivery & Installation work to be made not later than 15 days of each Phase after receiving the list from the Bank.
02.	Supply, Installation, testing and commissioning of 1.5 Tr Split Wall Mounted Air Conditioners (Inverter type) for NBP Branches /Offices Located at Different Cities Throughout Pakistan. THROUGHOUT PAKISTAN. (As per Specifications stated in Sub Section B- Technical Specifications of Section V)	200 Nos	Delivery to be made Phase Wise (as per requirement of Bank) for the Total Tenure of 180 days. Delivery & Installation work to be made not later than 15 days of each Phase after receiving the list from the Bank.
03.	Supply, Installation, testing and commissioning of 2.0 Tr Split Wall Mounted Air Conditioners (Inverter type) for NBP Branches /Offices Located at Different Cities Throughout Pakistan. (As per Specifications stated in Sub Section B- Technical Specifications of Section V)	150 Nos	Delivery to be made Phase Wise (as per requirement of Bank) for Total Tenure of 180 days. Delivery & Installation work to be made not later than 15 days of each Phase after receiving the list from the Bank.

**SECTION V – SCHEDULE OF REQUIREMENTS, TECHNICAL SPECIFICATIONS  
A - SCHEDULE OF REQUIREMENTS**

**Details of Offered 1-Ton 12,000 BTU Split Air Conditioners  
(To be Filled –In by the Bidder)**

Brand : \_\_\_\_\_

Model : \_\_\_\_\_

Offered AC Manufactured /Assembled : \_\_\_\_\_

Country : \_\_\_\_\_

Capacity (BTU/hr.) : \_\_\_\_\_

Name of Principal /Manufacturer) : \_\_\_\_\_

No of Years bidder Associated with Principal : \_\_\_\_\_

Web Address / Link of  
Manufacturer Site displaying offered AC : \_\_\_\_\_

Compressor type : \_\_\_\_\_

Compressor Brand : \_\_\_\_\_

**SECTION V – SCHEDULE OF REQUIREMENTS, TECHNICAL SPECIFICATIONS  
A - SCHEDULE OF REQUIREMENTS**

**Details of Offered 1.5-Ton 18,000 BTU Split Air Conditioners  
(To be Filled -In by the Bidder)**

Brand : \_\_\_\_\_

Model : \_\_\_\_\_

Offered AC Manufactured /Assembled : \_\_\_\_\_

Country : \_\_\_\_\_

Capacity (BTU/hr.) : \_\_\_\_\_

Name of Principal /Manufacturer) : \_\_\_\_\_

No of Years bidder Associated with Principal : \_\_\_\_\_

Web Address / Link of \_\_\_\_\_

Manufacturer Site displaying offered AC : \_\_\_\_\_

Compressor type : \_\_\_\_\_

Compressor Brand : \_\_\_\_\_

**SECTION V – SCHEDULE OF REQUIREMENTS, TECHNICAL SPECIFICATIONS  
A - SCHEDULE OF REQUIREMENTS**

**Details of Offered 2.0-Ton 24,000 BTU Split Air Conditioners  
(To be Filled -In by the Bidder)**

Brand : \_\_\_\_\_

Model : \_\_\_\_\_

Offered AC Manufactured /Assembled : \_\_\_\_\_

Country : \_\_\_\_\_

Capacity (BTU/hr.) : \_\_\_\_\_

Name of Principal /Manufacturer) : \_\_\_\_\_

No of Years bidder Associated with Principal : \_\_\_\_\_

Web Address / Link of  
Manufacturer Site displaying offered AC : \_\_\_\_\_

Compressor type : \_\_\_\_\_

Compressor Brand : \_\_\_\_\_



**FOR NATIONAL BANK OF PAKISTAN**

**FOR THE BIDDER**

(Duly signed & stamped by the Authorized Representative).

## B. TECHNICAL EVALUATION CRITERIA

### TECHNICAL REQUIREMENTS FOR EVALUATION

**TECHNICAL SPECIFICATION FOR 1.0, 1.5 & 2.0-TON CAPACITY SUPPLY & INSTALLATION OF WALL MOUNTED SPLIT AIR-CONDITIONERS MULTIPLE TONNAGE CAPACITY (500 NOS) FOR NBP BRANCHES/OFFICES LOCATED IN DIFFERENT CITIES THROUGHOUT PAKISTAN**

S.NO	DESCRIPTION	DESIRED PARAMETERS / CRITERIA	To be filled in by the bidder	PRIORITY	Capacity
1	EER	More than or equal to 3		High	
2	Plastic Body/Decorative	Should be of Plastic Body, Decorative Type		High	
3	ON/OFF	Auto Restart		Low	
4	Compressor Type	Screw/Rotary		High	
5	Compressor Temperature Ambient Design	Hot Climate i.e. T3		High	
6	Compressor Warranty	10 or More Years		High	
7	Refrigerant	R-410/ R-22		High	
8	Condenser Copper Type	Double Row (Copper)		High	
9	All Motor Winding	100 % Copper		High	
10	Condenser Copper Pipe Gauge	22 Gauge		High	
11	Cooling Coil copper pipe gauge	22 Gauge		High	
12	Fins Coating	Latex Coating		High	
13	Spare Parts Replacement Warranty Without Cost	1 Year or More		High	
14	PCB Cards Replacement Warranty Without Cost	4 Year or More			
15	Filter Sensor	For Dust		low	
16	Display	LCD/LED		High	
17	Certified	ISO		High	
18	List of Service Center in	Karachi, Hyderabad, Sukkur,		High	
19	Protection	Internal Protect Device		High	
		Thermal Protect Device For Compressor		High	
		Motor Protect Device		High	
		Overload Protection Device		High	
20	Dealership Certificate	For Quoted Brand Of AC		High	
21	Measure client details in Banking sector /Multinational Companies			High	
22	Time to attend the complaint after being informed via telephone through email / through letter (During Warranty Period)	24 hours for cities where service center are present 48 hours for cities/areas where service center are not present		High	



**FOR NATIONAL BANK OF PAKISTAN**

**FOR THE BIDDER**

(Duly signed & stamped by the Authorized Representative).

## Section V – SCHEDULE OF REQUIREMENTS, TECHNICAL SPECIFICATIONS

### TECHNICAL SPECIFICATIONS

S.NO	DESCRIPTION	DESIRED PARAMETERS / CRITERIA	To be filled in by the bidder	PRIORITY	Capacity
23	Resolution time to remove the fault after complaint attendance	03 Days for cities where service center is present 05 Days for cities/areas where service center is not present		High	

**Note: The bidder would be responsible to demonstrate/test/prove the specifications given above either by itself or through any recognized organization as per Bank's convenience/discretion. Mis-commitment/ wrongly mentioned specifications will result in disqualification of bid.**

- A. All Requirement mentioned in Annexure I – Technical Requirement Document with “Priority (High/Low)” is evaluated as follows:
  - i. All requirements with “High” Priority must be answered as ‘Y’ or ‘N’. If bidder response ‘N’ against any of such “High” Priority requirement, its bid will be considered as technically disqualified and will be rejected.
- B. For with “Low” Priority can be answered as ‘Y’, ‘Yes’, ‘N’, ‘No’. If bidder responds ‘N’ or ‘No’ against any of the “Low” Priority requirement, its bid will not be considered as rejected
  - i. **Low**” priority requirements that shall be responded “Y” by bidder shall be treated as complimentary, without any addition in the mentioned quoted price.
  - ii. For all requirements against which Bidder is not providing any response (i.e. an empty availability cell or an availability cell/column with a response other than “Y”/‘Yes’ or ‘N’/‘No’), NBP will first check that against such requirements proper reference documents have been provided or not in the submitted bid. If reference document is found then NBP ask clarification from the bidder about its response, however if reference document will also not found or provided then response of bidder shall be considered as ‘No’ and its bid will be considered as rejected if the requirement item is high priority.
  - iii. For all technical requirements against which Bidder is responding “Y”, all bidders are required to provide **Documentation with proper reference (Section No/ Page No) in the proposal against all requirements. It is mandatory to provide proper reference of document.** It is NBP's discretion to raise clarification queries against requirements where reference is provided, and further clarification is required. Incase no reference is available, and documents are not available in the submitted proposal, NBP may not raise any clarification query and response will be considered as **NIL**, which may lead to disqualification, if mentioned in the criteria.
  - iv. NBP may ask any other additional documentary evidence or explanation against any item for clarification that must be provided by the Bidder during the period of evaluation. Bidders should respond to such requests within the time frame indicated in the correspondence (letter/fax/ e-mail). If the bidder fails to provide the required information within given timeframe, its bid will be considered as rejected.
  - v. All bidders are required to submit the proposals with proper page numbering with master table of contents of all attached documents in the proposal.



### C. "EVALUATION CRITERIA

**Qualification Criteria.** Participating firms should meet the following criteria with: -

- (1) 70% aggregate score of all categories.
- (2) The scoring would be done as under:-

Ser	Description	Maximum Points
(a)	Financial Soundness	35
(b)	Past Experience / Previous Record	15
(c)	Past Performance	20
(d)	Project's Technical Evaluation criteria	30
<b>Total</b>		<b>100</b>

- (3) Further details of criteria for each of the above categories are as follows: -

- (a) **Financial soundness.** Credit marks for financial soundness of the firm shall be based on following qualifications: -

Ser #	Description	Max Points	Explanation for Marks Obtained	Remarks
i.	Annual turnover of last Financial Year	15	15 marks for Rs 1 Million & above. Others will be graded relatively	<b>Third Party generated verifiable audit reports for last financial year to be provided. Else Income Tax return for last financial year. (Affidavit on judicial stamp paper as per Annexure „E“ to be provided).</b>
ii.	Working Capital of last year	15	15 Marks for working capital of 0.5 Million or above Others will be graded relatively	
iii.	Litigation History where decision went against the firm	5	Full marks for firms with no litigation history. One mark will be deducted for each litigation where decision went against the firm.	
<b>Total</b>		<b>35</b>		

- (b) **Past Experience.** Credit marks for experience shall be awarded on the basis of following qualifications: -

Ser #	Description	Max Point	Explanation for Marks Obtained	Remarks
i.	Projects of similar nature and complexity i.e. Procurement of Air-Conditioning units	10	Max marks for three similar projects. Others will be graded relatively.	<b>Attested &amp; verifiable copies of related contracts / Purchase orders be</b>
ii.	Status of enlistment with Government Organizations	5	Full marks will be given on provision of at least 1x Registration certificate. Non-registered firms be awarded 2.5	<b>Attested copies of Registration certificates to be enclosed.</b>
<b>Total</b>		<b>15</b>		

**Section V – SCHEDULE OF REQUIREMENTS, TECHNICAL SPECIFICATIONS  
EVALUATION CRITERIA-POINTS**

(c) **Past Performance.** Credit Marks for past performance shall be awarded on the basis of following criteria.

Ser #	Description	Max Points	Maximum Points	Remarks
i.	Contracted store supplied beyond DP in last 3 years <b>(data will be attached duly verified from the concerned procurement agency).</b>	5	Marks of bidders will be calculated as per given formula: X1 = Total value of last 3 years' contracts. X2 = Total value of last 3 years' contracts completed within DP first go. <b>Formula: Score = <math>\frac{X2}{X1} \times 5</math></b>	
ii.	Quantum of rejections of items in the last 3 years contracts <b>(data will be attached duly verified from the concerned procurement agency).</b>	5	X1 = Total value of last 3 years contracts. X2 = Total value of the passed items in first go in the last 3 years' contracts. <b>Formula: Score = <math>\frac{X2}{X1} \times 5</math></b>	
iii.	Timely provision of documents/bank guaranties / bid security money	2.5	0.5 x marks would be deducted for not provision of documents/ bank guaranties / bid security money	<b>(data will be attached duly verified from the concerned procurement agency).</b>
iv.	No of contracts / items still pending beyond DP <b>(data will be attached duly verified from the concerned procurement agency).</b>	2.5	0.5 x marks would be deducted for each contract in hand, which is pending beyond DP over 2 months	
v.	Risk and Expense action.	2.5	0.5 x mark will be deducted per "Risk and Expense" action.	
vi.	Response to procurement queries /problems of the procuring agencies	2.5	0.5 x mark will be deducted for each advice / warning letter issued to the firm by any procurement agency.	
<b>Total</b>		<b>20</b>		

(d) **Project's Technical Evaluation criteria. Credit Marks on technical specification parameters will be granted as per following: -**

**FOR Supplier**

Ser #	Description	Max Point	Remarks
i.	Firm quoting 100% Items as per req of user	15	
ii.	Commitment to provide adv sample within 10 x days from the date of issuance of letter	15	



## **B – Price Schedule (Refer Volume – II)**



# **SECTION–VI**

# **STANDARD FORMS OF BID**

<b>Form 1:</b>	<b>FORM OF BID</b>
<b>Form 2:</b>	<b>PRICE SCHEDULE</b>
<b>Form 3:</b>	<b>LETTER OF ACCEPTANCE</b>
<b>Form 4:</b>	<b>BID SECURITY FORM</b>
<b>Form 5:</b>	<b>BID SECURING DECLARATION</b>
<b>Form 6</b>	<b>LETTER OF FINANCIAL BID</b>
<b>Form 7</b>	<b>FORM OF PERFORMANCE SECURITY</b>
<b>Form 8</b>	<b>FORM OF CONTRACT AGREEMENT</b>
<b>Form 9</b>	<b>FORM OF INTEGRITY PACT</b>
<b>Form 10</b>	<b>FORM FOR DECLARATION OF ULTIMATE BENEFICIAL OWNERS INFORMATION</b>

**FORM OF BID**

Date: \_\_\_\_\_

To: Gentlemen and/or Ladies:

Having examined the Bidding Documents including Addenda Nos; \_\_\_\_\_ the receipt of which is  
[insert numbers]  
hereby duly acknowledged, we, the undersigned, offer to deliver

\_\_\_\_\_ *[Mention description of goods and services]*  
in conformity with the said Bidding Documents for the sum of

\_\_\_\_\_ *[Mention total Bid Amount in words and figures]*  
or such other sums as may be ascertained in accordance with the Schedule of Prices attached herewith and made part of this Bid.

We declare that our Bidding price did not involve agreements with other Bidders for the purpose of Bid suppression.

We are hereby confirming \_\_\_\_\_  
*[insert the name of the Appointing Authority]*

to be the Appointing Authority, to appoint the adjudicator in case of any arisen disputes in accordance with **ITB Clause 45.1**.

We undertake, if our Bid is accepted, to deliver the goods in accordance with the delivery schedule specified in the Schedule of Requirements.

If our Bid is accepted, we undertake to provide a Performance Security (or Guarantee) in the form, in the amounts, and within the times specified in the Bidding Documents.

We declare that, as Bidder(s) we do not have conflict of interest with reference to **ITB Clause 3.7**.

We agree to abide by this Bid for the Bid Validity Period specified in **BDS 17**, and it shall remain binding upon us and may be accepted at any time before the expiration of that period.

We are not participating, as Bidders, in more than one Bid in this Bidding process, other than alternative offers in accordance with the Bidding Documents.

Our firm, its affiliates or subsidiaries – including any subcontractors or suppliers for any part of the contract – has not been declared ineligible by the Government of Pakistan under Pakistan's laws or official regulations. Until a formal Contract is prepared and executed, this Bid, together with your written acceptance thereof and your notification of award, shall constitute a binding Contract between us.

We understand that you are not bound to accept the lowest or any Bid you may receive.

We certify / confirm that we comply with the eligibility requirements as per **ITB Clause 3** of the Bidding Documents.

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 20\_\_\_\_\_.

(Name) \_\_\_\_\_

[Signature]

[in the capacity of]

Duly authorized to sign Bid for and on behalf of \_\_\_\_\_

# PRICE SCHEDULE REFER VOLUME II



FOR NATIONAL BANK OF PAKISTAN

FOR THE BIDDER

(Duly signed & stamped by the Authorized Representative).

# LETTER OF ACCEPTANCE REFER VOLUME II

# **BID SECURITY FORM REFER VOLUME II**



**FOR NATIONAL BANK OF PAKISTAN**

**FOR THE BIDDER**

(Duly signed & stamped by the Authorized Representative).

# **BID SECURING DECLARATION REFER VOLUME II**



**FOR NATIONAL BANK OF PAKISTAN**

**FOR THE BIDDER**

(Duly signed & stamped by the Authorized Representative).

# LETTER OF FINANCIAL BID REFER VOLUME II



FOR NATIONAL BANK OF PAKISTAN

FOR THE BIDDER

(Duly signed & stamped by the Authorized Representative).

FORM OF PERFORMANCE SECURITY

*(To be submitted in a form of Bank Guarantee from any Scheduled Bank of Pakistan or Insurance Company on Judicial Stamp Paper of worth in accordance to existing Stamp Paper Act)*

Guarantee No. \_\_\_\_\_

Executed on \_\_\_\_\_

Expiry date \_\_\_\_\_

Name of Guarantor with address: \_\_\_\_\_

Name of Principal (Contractor) with address: \_\_\_\_\_

Penal Sum of Security (express in words and figures): \_\_\_\_\_

Letter of Acceptance No: \_\_\_\_\_ Dated: \_\_\_\_\_

KNOW ALL MEN BY THESE PRESENTS, that in pursuance of the terms and conditions of the Bidding Documents and above said Letter of Acceptance (hereinafter called the Documents) and at the request of the said Principal; we, the Guarantor above named, are held and firmly bound unto the National Bank of Pakistan; having its registered Head Office at I.I. Chandigarh Road, Karachi (hereinafter called the "NBP") in the penal sum of the amount stated above for the payment of which sum well and truly to be made to NBP, we bind ourselves, our heirs, executors, administrators and successors, jointly and severally, firmly by these presents.

THE CONDITION OF THIS OBLIGATION IS SUCH; that whereas the principal has accepted the NBP's above said Letter of Acceptance for \_\_\_\_\_

*(Insert name of the Title of Works / Services)*

NOW THEREFORE, if the Principal (Contractor) shall well and truly perform and fulfill all the undertakings, covenants, terms and conditions of the said Documents during the original terms of the said Documents and any extensions thereof that may be granted by NBP, with or without notice to the Guarantor, which notice is, hereby, waived and shall also well and truly perform and fulfill all the undertakings, covenants terms and conditions of the Contract and of any and all modifications of said Documents that may hereafter be made, notice of which modifications to the Guarantor being hereby waived, then, this obligation to be void; otherwise to remain in full force and virtue till all requirements of Conditions of Contract or Special Conditions of Contract are fulfilled.

Our total liability under this Guarantee is limited to the sum stated above and it is a condition of any liability attaching to us under this Guarantee that the claim for payment in writing shall be received by us within the validity period of this Guarantee, failing which we shall be discharged of our liability, if any, under this Guarantee.

We, \_\_\_\_\_ (the Guarantor), waiving all objections and defenses under the Contract, do hereby irrevocably and independently guarantee to pay to NBP without delay upon the NBP's first written demand without cavil or arguments and without requiring NBP to prove or to show grounds or reasons for such demand any sum or sums up to the amount stated above, against the NBP's written declaration that the Principal has refused or failed to perform the obligations under the Contract which payment will be effected by the Guarantor to NBP's designated Bank & Account Number.

PROVIDED ALSO THAT NBP shall be the sole and final judge for deciding whether the Principal (Contractor) has duly performed his obligations under the Contract or has defaulted in fulfilling said obligations and the Guarantor shall pay without objection any sum or sums up to the amount stated above upon first written demand from the NBP forthwith and without any reference to the Principal or any other person

IN WITNESS WHEREOF, the above-bounded Guarantor has executed this Instrument under its seal on the date indicated above, the name and corporate seal of the Guarantor being hereto affixed, and these presents duly signed by its undersigned representative, pursuant to authority of its governing body.

	_____ Guarantor (Bank/Approved Insurance Co.)
Witness:	
1. _____	Signature _____
	Name _____
_____	Title _____
Corporate Secretary (Seal)	
2. _____	
_____	_____
Name, Title & Address	Corporate Guarantor (Seal)

FORM OF CONTRACT AGREEMENT

*(To be submitted on Judicial Stamp Paper of worth in accordance to existing Stamp Paper Act)*

THIS CONTRACT AGREEMENT (hereinafter called the “Contract”) made on the \_\_ day of \_\_ 20\_\_ between National Bank of Pakistan; having its registered Office at Head Office Building, I.I. Chandigarh Road, Karachi (hereinafter called the “NBP”) of the one part and M/s. \_\_\_\_\_ having its registered Office at \_\_\_\_\_ (hereinafter called the “Contractor”) of the other part.

WHEREAS NBP invited bids for the \_\_\_\_\_

*(Insert title of the Works / Services)*

On the terms and conditions as set forth in this Contract and has accepted a Bid by the Contractor in same context; in the sum of Rs. \_\_\_\_\_; (In Words:

\_\_\_\_\_ (hereinafter called “Contract Price”).

NOW this Contract witnesseth as follows:

1. In this Contract words and expressions shall have the same meanings as are respectively assigned to them in the Conditions of Contract hereinafter referred to.
2. The following documents after incorporating addenda, if any; except those parts relating to Instructions to Bidders, shall be deemed to form and be read and construed as part of this Contract, viz:
  - a. The completed Forms of Bids (Technical and Financial)
  - b. The priced Schedule of Prices (BOQ)
  - c. The General Conditions of Contract (GCC) and Special Conditions of Contract (SCC)
  - d. All the Appendices to the Bid
  - e. The Letter of Acceptance Ref No: \_\_ dated: \_\_ duly accepted by the Contractor
  - f. The Performance Security
  - g. The Certificate of Work Commencement.
3. In consideration of the payments to be made by NBP to the Contractor as hereinafter mentioned, the Contractor hereby covenants with NBP to provide necessary Services and to remedy defects therein in conformity and in all respects within the provisions of the Contract.
4. NBP hereby covenants to pay the Contractor, in consideration of the necessary Services and to remedy defects therein as per the provisions of the Contract, the Contract Price or such other sum as may become payable under the provisions of the Contract at the times and in the manner prescribed by the Contract.



IN WITNESS WHEREOF the parties hereto have caused this Contract to be executed on the day, month and year first before written in accordance with their respective laws.

Signature of the Contractor

---

(Seal)

Signed, Sealed and Delivered in the presence of:

Witness:

\_\_\_\_\_  
(Name, Title and Address)

Signature of NBP

---

(Seal)

Witness:

\_\_\_\_\_  
(Name, Title and Address)

FORM OF INTEGRITY PACT

(To be submitted on Stamp Paper of Rs. 500/-)

**DECLARATION OF FEES, COMMISSION AND BROKERAGE ETC. PAYABLE BY THE SUPPLIERS OF  
GOODS, SERVICES & WORKS IN CONTRACTS WORTH RS. 10.00 MILLION OR MORE**

Contract No : \_\_\_\_\_ Dated: \_\_\_\_\_

Contract Value (Figures and in words): \_\_\_\_\_

Contract Title: \_\_\_\_\_

\_\_\_\_\_ (Name of CONTRACTOR) hereby declares that it has not obtained or induced the procurement of any contract, right, interest, privilege or other obligation or benefit from National Bank of Pakistan (NBP) or any administrative subdivision or agency thereof or any other entity owned or controlled by NBP through any corrupt business practice.

Without limiting the generality of the foregoing, \_\_\_\_\_ (Name of CONTRACTOR) represents and warrants that it has fully declared the brokerage, commission, fees etc. paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultation fee or otherwise, with the object of obtaining or inducing the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from NBP, except that which has been expressly declared pursuant hereto.

\_\_\_\_\_ (Name of CONTRACTOR) certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with NBP and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty.

\_\_\_\_\_ (Name of CONTRACTOR) accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other rights and remedies available to NBP under any law, contract or other instrument, be voidable at the option of NBP.

Notwithstanding any rights and remedies exercised by NBP in this regard, \_\_\_\_\_ (Name of CONTRACTOR) agrees to indemnify NBP for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to NBP in an amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by

\_\_\_\_\_ (Name of CONTRACTOR) as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever form from NBP.

**Signature of the NBP**

**Signature of the Contractor**

\_\_\_\_\_  
(Seal)

\_\_\_\_\_  
(Seal)

**FOR NATIONAL BANK OF PAKISTAN**



**FOR THE BIDDER**

(Duly signed & stamped by the Authorized Representative).

## FORM FOR DECLARATION OF ULTIMATE BENEFICIAL OWNERS INFORMATION

(To be submitted on Bidder's Letterhead with Contract Agreement)

(The Bidder shall fill in this Form in accordance with the instructions indicated below. No alterations to its format shall be permitted and no substitutions shall be accepted.)

## Notice for Invitation to Bid:

NBP Reference No: \_\_\_\_\_

PPRA Reference No: \_\_\_\_\_

**Procurement Of Wall Mounted Split Air-Conditioners 1.0 Ton, 1.5 Ton & 2.0 Ton Capacity Inverter Type with Ancillary Services for NBP Branches /Offices Located at Different Cities Throughout Pakistan**

1. Name:
2. Father's Name/Spouse's Name
3. CNIC/NICOP/Passport no.
4. Nationality
5. Residential address
6. Email address
7. Date on which shareholding, control or interest acquired in the business.
8. In case of indirect shareholding, control or interest being exercised through intermediary companies, entities or other legal persons or legal arrangements in the chain of ownership or control, following additional particulars to be provided:
- 9.

1	2	3	4	5	6	7	8	9	10
Name	Legal form (Company/Limited Liability Partnership/Association of Persons/Single Member Company/ Partnership Firm/ Trust/Any other individual, body corporate (to be specified))	Date of Incorporation /Registration	Name of registering authority	Business Address	Country	Email Address	Percentage of Shareholding control or interest of BO in the legal person or legal arrangement Percentage of Share holding	Percentage of shareholding control or interest of legal person or legal arrangement in the Company	Identity of Natural Person who ultimately owns or controls the legal Person or Arrangement



FOR NATIONAL BANK OF PAKISTAN

FOR THE BIDDER

(Duly signed &amp; stamped by the Authorized Representative).

**SECTION VI – STANDARD FORMS OF BID  
FORM 10**

10. Information about the Board of Directors (details shall be provided regarding number of shares in the capital of the company as set opposite respective names).

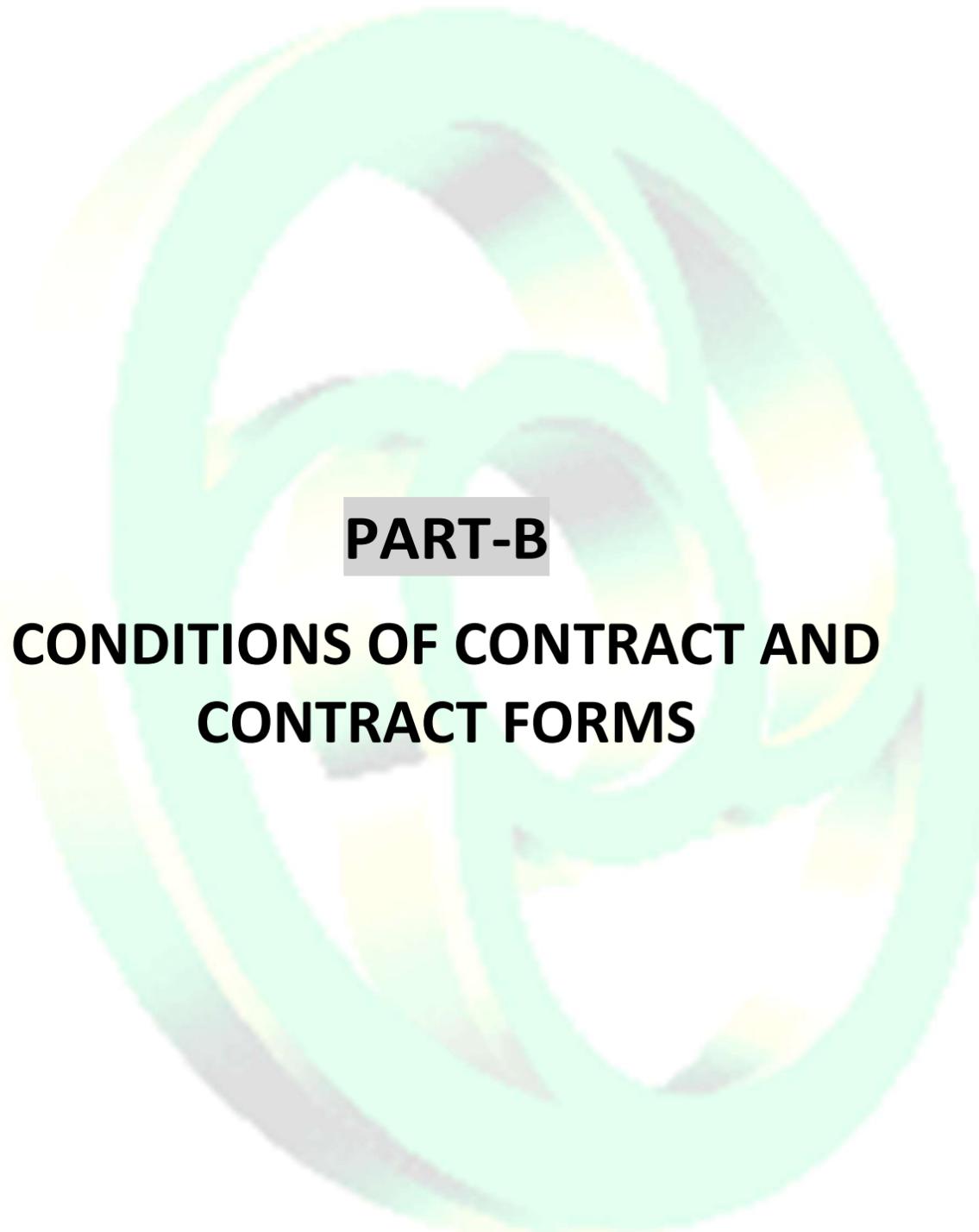
1	2	3	4	5	6	7	8
Name and surname (In Block Letters)	CNIC No. (in case of foreigner, Passport No)	Father's/ Husbands' Name in full	Current Nationality	Any other Nationality (ies)	Occupation	Residential address in full or the registered/ principal office address for a subscriber other than natural person	Number of shares taken By each subscriber(in figures and words)
		Total number of shares taken (in figures and words)					

11. Any other information incidental to or relevant to Beneficial Owner(s).

Name & signature

(Person authorized to issue notice on behalf of the company)





**PART-B**  
**CONDITIONS OF CONTRACT AND  
CONTRACT FORMS**

# **SECTION–VII GENERAL CONDITIONS OF THE CONTRACT (GCC)**



## GENERAL CONDITIONS OF THE CONTRACT (GCC)

<b>1.</b>	<b>Definitions</b>	<b>1.1</b>	The following words and expressions shall have the meanings hereby assigned to them:
			<p>a) <b>“Authority”</b> means Public Procurement Regulatory Authority.</p> <p>b) The <b>“Arbitrator”</b> is the person appointed with mutual consent of both the parties, to resolve contractual disputes as provided for in the General Conditions of the Contract <b>GCC Clause 31</b> hereunder.</p> <p>c) The <b>“Contract”</b> means the agreement entered into between the National Bank of Pakistan and the Supplier, as recorded in the Contract Form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.</p> <p>d) The <b>“Commencement Date”</b> is the date when the Supplier shall commence execution of the contract as specified in the <b>SCC</b>.</p> <p>e) <b>“Completion”</b> means the fulfillment of the related services by the Supplier in accordance with the terms and conditions set forth in the contract.</p> <p>f) <b>“Country of Origin”</b> means the countries and territories eligible under the PPRA Rules 2004 and its corresponding Regulations as further elaborated in the <b>SCC</b>.</p> <p>g) The <b>“Contract Price”</b> is the price stated in the Letter of Acceptance and thereafter as adjusted in accordance with the provisions of the Contract.</p> <p>h) <b>“Defective Goods”</b> are those goods which are below standards, requirements or specifications stated by the Contract.</p> <p>i) <b>“Delivery”</b> means the transfer of the goods from the supplier equipment, machinery, and /or other materials which the Supplier is required to supply to the <b>NBP</b> under Contract.</p> <p>j) <b>“Effective Contract date”</b> is the date shown in the Certificate of Contract Commencement issued by the Procuring Agency upon fulfillment of the condition's precedent stipulated in <b>GCC Clause 3</b>.</p> <p>k) <b>“Procuring Agency”</b> means the person named as Procuring Agency in the <b>SCC</b> and the legal successors in title to this person, procuring the Goods and related service, as named in <b>SCC</b>.</p> <p>l) <b>“Related Services”</b> means those services ancillary to the delivery of the Goods, such as transportation and insurance, and any other incidental services, such as installation, commissioning, provision of technical assistance, training, initial maintenance and other such obligations of the Supplier covered under the Contract.</p> <p>m) <b>“GCC”</b> mean the General Conditions of Contract contained in this section.</p> <p>n) <b>“Intended Delivery Date”</b> is the date on which it is intended that the Supplier shall affect delivery as specified in the <b>SCC</b>.</p> <p>o) <b>“SCC”</b> means the Special Conditions of Contract.</p> <p>p) <b>“Supplier”</b> means the individual private or government entity or a combination of the above whose Bid to perform the contract has been accepted by the Procuring Agency and is named as such in the Contract Agreement and includes the legal successors or permitted assigns of the supplier and shall be named in the <b>SCC</b>.</p> <p>q) <b>“Project Name”</b> means the name of the project stated in <b>SCC</b>.</p> <p>r) <b>“Day”</b> means calendar day.</p> <p>s) <b>“Eligible Country”</b> means the countries and territories eligible for participation in accordance with the policies of the Federal Government.</p>



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			<p>t) <b>“End User”</b> means the organization(s) where the goods will be used, as named in the <b>SCC</b>.</p> <p>u) <b>“Origin”</b> means the place where the Goods were mined, grown, or produced or from which the Services are supplied. Goods are produced when, through manufacturing, processing, or substantial and major assembly of components, a commercially recognized new produce results that is substantially different in basic characteristics or in purpose or utility from its components.</p> <p>v) <b>“Force Majeure”</b> means an unforeseeable event which is beyond reasonable control of either Party, and which makes a Party's performance of its obligations under the Contract impossible or so impractical as to be considered impossible under the circumstances. For the purposes of this Contract, <b>“Force Majeure”</b> means an event which is beyond the reasonable control of a Party, is not foreseeable, is unavoidable, and its origin is not due to negligence or lack of care on the part of a Party, and which makes a Party's performance of its obligations hereunder impossible or so impractical as reasonably to be considered impossible in the circumstances. and includes, but is not limited to, war, riots, civil disorder, earthquake, fire, explosion, storm, flood, epidemics, or other adverse weather conditions, strikes, lockouts or other industrial action (except where such strikes, lockouts or other industrial action are within the power of the Party Invoking Force Majeure to prevent), confiscation or any other action by Government agencies.</p> <p>w) <b>“Specification”</b> means the Specification of the Goods and performance of incidental services in accordance with the relevant standards included in the Contract and any modification or addition made or approved by the Procuring Agency.</p> <p>x) <b>“Supplier's Bid”</b> is the completed Bid document submitted by the Supplier to the Procuring Agency.</p>
2.	<b>Application and interpretation</b>	2.1	These General Conditions shall apply to the extent that they are not superseded by provisions of other parts of the Contract.
		2.2	In interpreting these Conditions of Contract headings and marginal notes are used for convenience only and shall not affect their interpretations unless specifically stated; references to singular include the plural and vice versa; and masculine include the feminine. Words have their ordinary meaning under the language of the Contract unless specifically defined.
		2.3	<p>The documents forming the Contract shall be interpreted in the following order of priority:</p> <ol style="list-style-type: none"> <li>(1) Form of Contract,</li> <li>(2) Special Conditions of Contract,</li> <li>(3) General Conditions of Contract,</li> <li>(4) Letter of Acceptance,</li> <li>(5) Certificate of Contract Commencement</li> <li>(6) Specifications</li> <li>(7) Contractor's Bid, and</li> <li>(8) Any other document listed in the Special Conditions of Contract as forming part of the Contract.</li> </ol>
3.	<b>Conditions Precedent</b>	3.1	<p>Having signed the Contract, it shall come into effect on the date on which the following conditions have been satisfied: -</p> <ol style="list-style-type: none"> <li>a) Submission of performance Security (or guarantee) in the form specified in the <b>SCC</b>;</li> <li>b) Furnishing of Advance Payment Unconditional Guarantee.</li> </ol>



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		3.2	If the Condition precedent stipulated on GCC Clause 3.1 is not met by the date specified in the <b>SCC</b> this contract shall not come into effect;
		3.3	If the Procuring Agency is satisfied that each of the conditions precedent in this contract has been satisfied (except to the extent waved by him, but subject to such conditions as he shall impose in respect of such waiver) he shall promptly issue to the supplier a certificate of Contract commencement, which shall confirm the start date.
4.	<b>Governing Language</b>	4.1	The Contract as all correspondence and documents relating to the contract exchanged by the Supplier and the Procuring Agency shall be written in the language specified in <b>SCC</b> . Subject to <b>GCC Clause 3.1</b> , the version of the Contract written in the specified language shall govern its interpretation.
5.	<b>Applicable Law</b>	5.1	The contract shall be governed and interpreted in accordance with the laws of Pakistan, unless otherwise specified in <b>SCC</b> .
6.	<b>Country of Origin</b>	6.1	The origin of Goods and Services may be distinct from the nationality of the Supplier.
7.	<b>Standards</b>	7.1	The Goods supplied under this Contract shall conform to the standards mentioned in the Technical Specifications, and, when no applicable standard is mentioned, the American Standards (such as ACI, IEEE, ASME, etc.) or the Pakistani standards such as PSQCA Such standards shall be the latest issued by the concerned institution.
8.	<b>Use of Contract Documents and Information; Inspection and Audit by the Government of Pakistan</b>	8.1	The Supplier shall not, without the Procuring Agency's prior written consent, disclose the Contract, or any provision thereof, or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of the Procuring Agency in connection therewith, to any person other than a person employed by the Supplier in the performance of the Contract. Disclosure to any such employed person shall be made in confidence and shall extend only as far as may be necessary for purposes of such performance.
		8.2	The Supplier shall not, without the Procuring Agency's prior written consent, make use of any document or information enumerated in <b>GCC Clause 7.1</b> except for purposes of performing the Contract.
		8.3	Any document, other than the Contract itself, enumerated in <b>GCC Clause 7.1</b> shall remain the property of the Procuring Agency and shall be returned (all copies) to the Procuring Agency on completion of the Supplier's performance under the Contract if so required by the Procuring Agency.
		8.4	The Supplier shall permit the Government of Pakistan or / and donor agencies involved in financing the project to inspect the Supplier's accounts and records relating to the performance of the Supplier and to have them audited by auditors appointed by the Government of Pakistan or / and the appropriate donor agencies, if so required by the Government of Pakistan or / and the appropriate donor agencies.
9.	<b>Patent and Copy Rights</b>	9.1	The Supplier shall indemnify the Procuring Agency against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the Goods or any part thereof in Pakistan.
		9.2	The patent right in all drawings, documents, and other materials containing data and information furnished to the Procuring Agency by the Supplier herein shall remain vested in the supplier, or, if they are furnished to the Procuring Agency directly, or through the Supplier by any third party, including suppliers of materials, the patent right in such materials shall remain vested in such third party.

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10.	<b>Performance Security (or Guarantee)</b>	10.1	The Performance Security (or Guarantee) shall be provided to the Procuring Agency no later than the date specified in the Letter of Acceptance and shall be issued in an amount and form and by a bank or surety acceptable to the Procuring Agency, and denominated in the types and proportions of the currencies in which the Contract Price is payable as specified in the <b>SCC</b> .
		10.2	The proceeds of the Performance Security (or Guarantee) shall be payable to the Procuring Agency as compensation for any loss resulting from the Supplier's failure to complete its obligations under the Contract.
		10.3	The Performance Security (or Guarantee) shall be in one of the following forms: a) A bank guarantee, an irrevocable letter of credit issued by a reputable bank, or in the form provided in the Bidding Documents or another form acceptable to the Procuring Agency; or b) A cashier's or certified check.
		10.4	The performance security (or guarantee) will be discharged by the Procuring Agency and returned to the Supplier not later than thirty (30) calendar days following the date of completion of the Supplier's performance obligations under the Contract, including any warranty obligations, unless otherwise specified in <b>SCC</b> .
11.	<b>Inspections and Test</b>	11.1	The Procuring Agency or its representative shall have the right to inspect and /or to test the Goods to confirm their conformity to the Contract specifications at no extra cost to the Procuring Agency. <b>SCC</b> and the Technical Specifications shall specify what inspections and tests the Procuring Agency shall notify the Supplier in writing or in electronic forms that provide record of the content of communication, in a timely manner, of the identity of any representatives retained for these purposes.
		11.2	The inspections and tests may be conducted on the premises of the Supplier or its subcontractor(s), at point of delivery, and/or at the Goods' final destination. If conducted on the premises of the Supplier or its subcontractor(s), all reasonable facilities and assistance, including access to drawings and production data, shall be furnished to the inspectors at no charge to the Procuring Agency.
		11.3	Should any inspected or tested Goods fail to conform to the Specifications, the Procuring Agency may reject the Goods, and the Supplier shall replace the rejected Goods to meet specification requirements free of cost to the Procuring Agency.
		11.4	The Procuring Agency's right to inspect, test and, where necessary, reject Goods after the Goods' arrival in the Procuring Agency's country shall in no way be limited or eared by reason of the Goods having previously been inspected, tested, and passed by the Procuring Agency or its representative prior to the Goods' shipment from the country of origin.
		11.5	Nothing in <b>GCC Clause 10</b> shall in any way release the supplier from any warranty or other obligations under this Contract.
12.	<b>Packing</b>	12.1	The supplier shall provide such packing of the Goods as is required to prevent their damage or deterioration during transit to their final destination, as indicated in the Contract. The packing shall be sufficient to withstand, without limitation, rough handling during transit and exposure to extreme temperatures, salt and precipitation during transit, and open storage. Packing case size and weights shall take into consideration, where appropriate, the remoteness of the Goods final destination and the absence of heavy handling facilities at all points in transit.
		12.2	The packing, marking, and documentation within and outside the packages shall comply strictly with such special requirements as shall be expressly provided for in the Contract, including additional requirements, if any,



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			specified in <b>SCC</b> , and in any subsequent instructions ordered by the Procuring Agency.
<b>13.</b>	<b>Delivery and Documents</b>	13.1	Delivery of the Goods shall be made by the Supplier in accordance with the terms specified in the Schedule of Requirements. The details of shipping and or other documents to be furnished by the Supplier as specified in <b>SCC</b> .
		13.2	For purposes of the Contract, “EXW”, “FOB”, “FCA”, “CIF”, “CIP,” and other trade terms used to describe the obligations of the parties shall have the meanings assigned to them by the current edition of INCOTERMS published by the International Chamber of Commerce, Paris.
		13.3	Documents to be submitted by the Supplier are specified in <b>SCC</b> .
<b>14.</b>	<b>Insurance</b>	14.1	The Goods supplied under the Contract shall be fully insured in a freely convertible currency against loss or damage incidental to manufacture or acquisition, transportation, storage, and delivery in the manner specified in the <b>SCC</b> .
<b>15.</b>	<b>Transportation</b>	15.1	Where the Supplier is required under Contract to deliver the Goods FOB, transport of the Goods, up to and including the point of putting the Goods on board the vessel at the specified port of loading, shall be arranged and paid for by the Supplier, and the cost thereof shall be included in the Contract Price. Where the Supplier is required under the Contract to deliver the Goods FCA, transport of the Goods and delivery into the custody of the carrier at the place named by the Procuring Agency or other agreed point shall be arranged and paid for by the Supplier, and the cost thereof shall be included in the Contract Price.
		15.2	Where the Supplier is required under Contract to deliver the Goods CIF or CIP, transport of the Goods to the port of destination or such other named place of destination in Pakistan, as shall be specified in the Contract, shall be arranged and paid for by the Supplier, and the cost thereof shall be included in the Contract Price.
		15.3	Where the Supplier is required under the Contract to transport the Goods to a specified place of destination within Pakistan, defined as the Project Site, transport to such place of destination in Pakistan, including insurance and storage as shall be specified in the Contract, shall be arranged by the Supplier, and related costs shall be included in the Contract Price.
<b>16.</b>	<b>Related Services</b>	16.1	The Supplier may be required to provide any or all of the following services, including additional services, if any, specified in <b>SCC</b> : a) Performance or supervision of on-site assembly, Installation Commissioning and/or start-up of the supplied Goods. b) Furnishing of tools required for assembly and/or maintenance of the supplied Goods. c) Furnishing of a detailed operations and maintenance manual for each appropriate unit of the supplied Goods. d) Performance or supervision or maintenance and/or repair of the supplied Goods, for a period of time agreed by the parties, provided that this service shall not relieve the Supplier of any warranty obligations under this Contract; and e) Training of the Procuring Agency’s personnel, at the Supplier’s plant and/or on-site, in assembly, start-up, operation, maintenance, and/or repair of the supplied Goods.
<b>17.</b>	<b>Spare Parts</b>	17.2	As specified in <b>SCC</b> , the Supplier may be required to provide any or all of the following materials, notifications, and information pertaining to spare parts manufactured or distributed by the Supplier:



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			<p>a) Such spare parts as the Procuring Agency may elect to purchase from the Supplier, provided that this election shall not relieve the Supplier of any warranty obligations under the Contract; and</p> <p>b) In the event of termination of production of the spare parts:</p> <ol style="list-style-type: none"> <li>i) advance notification to the Procuring Agency of the pending termination, in sufficient time to permit the Procuring Agency to procure needed requirements; and</li> <li>ii) following such termination, furnishing at no cost to the Procuring Agency, the blueprints, drawings, and specifications of the spare parts, if requested.</li> </ol>
<b>18.</b>	<b>Warranty/ Defect Liability Period</b>	<b>18.1</b>	The Supplier warrants that the Goods supplied under the Contract are new, unused, of the most recent or current models and that they incorporate all recent improvements in design and materials unless provided otherwise in the Contract. The Supplier further warrants that all Goods supplied under this Contract shall have no defect, arising from design, materials, or workmanship (except when the design and/or material is required by the Procuring Agency, specifications) or from any act or omission of the Supplier, that may develop under normal use of the supplied Goods in the conditions prevailing in Pakistan.
		<b>18.2</b>	This warranty shall remain valid for a period specified in the <b>SCC</b> after the Goods, or any portion thereof as the case may be, have been delivered to and accepted at the final destination indicated in the Contract, or for a period specified in the <b>SCC</b> after the date of shipment from the port or place of loading in the source country, +whichever period concludes earlier, unless specified otherwise in <b>SCC</b> .
		<b>18.3</b>	The Procuring Agency shall promptly notify the Supplier in writing or in electronic forms that provide record of the content of communication of any claims arising under this warranty.
		<b>18.4</b>	Upon receipt of such notice, the Supplier shall, within the period specified in <b>SCC</b> and with all reasonable speed, repair or replace the defective Goods or parts thereof, without costs to the Procuring Agency other than, where applicable, the cost of inland delivery of the repaired or replaced Goods or parts from EXW or the port or place of entry to entry to the final destination.
		<b>18.5</b>	If the Supplier, having been notified, fails to remedy the defect(s) within the period specified in <b>SCC</b> , the Procuring Agency may proceed to take such remedial action as may be necessary, at the Supplier's risk and expense and without prejudice to any other rights which the Procuring Agency may have against the Supplier under the Contract.
<b>19.</b>	<b>Payment</b>	<b>19.1</b>	The method and conditions of payment to be made to the Supplier under this Contract shall be specified in <b>SCC</b> .
		<b>19.2</b>	The Supplier's request(s) for payment shall be made to the Procuring Agency in writing or in electronic forms that provide record of the content of communication, accompanied by an invoice describing, as appropriate, the Goods delivered and Services performed, and by documents submitted pursuant to <b>GCC Clause 13</b> , and upon fulfillment of other obligations stipulated in the Contract.
		<b>19.3</b>	Payments shall be made promptly by the Procuring Agency, within sixty (60) calendar days after submission of an invoice or claim by the Supplier. If the Procuring Agency makes a late payment, the Supplier shall be paid interest on the late payment. Interest shall be calculated from the date by which the payment should have been made up to the date when the late payment is made at the rate as specified in the <b>SCC</b> .
		<b>19.4</b>	The currency or currencies in which payment is made to the Supplier under this Contract shall be specified in <b>SCC</b> subject to the following general principle:



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			payment will be made in the currency or currencies in which the payment has been requested in the Supplier's Bid.
		19.5	All payments shall be made in the currency or currencies specified in the <b>SCC</b> pursuant to <b>GCC Clause 19.4</b>
<b>20.</b>	<b>Prices</b>	20.1	The contract price shall be as specified in the Contract Agreement Subject to any additions and adjustments thereto or deductions there from, as may be made pursuant to the Contract.
		20.2	Prices charged by the Supplier for Goods delivered and Services performed under the Contract shall not vary from the prices quoted by the Supplier in its Bid, with the exception of any price adjustments authorized in <b>SCC</b> or in the Procuring Agency's request for Bid Validity extension, as the case may be.
<b>21.</b>	<b>Change Order</b>	21.1	The Procuring Agency may at any time, by a written order given to the Supplier pursuant to <b>GCC Clause 22</b> , make changes within the general scope of the Contract in any one or more of the following: <ul style="list-style-type: none"> <li>a) Drawings, designs, or specifications, where Goods to be furnished under the Contract are to be specifically manufactured for the Procuring Agency.</li> <li>a) The method of shipment or packing.</li> <li>b) The place of delivery; and/or</li> <li>c) The Services to be provided by the Supplier.</li> </ul>
		21.2	If any such change causes an increase or decrease in the cost of, or the time required for, the Supplier's performance of any provisions under the Contract an equitable adjustment shall be made in the Contract Price or delivery schedule, or both, and the Contract shall accordingly be amended. Any claims by the Supplier for adjustment under this clause must be asserted within thirty (30) calendar days from the date of the Supplier's receipt of the Procuring Agency change order.
		21.3	Prices to be charged by the supplier for any related services that might be needed but which were not included in the Contract shall be agreed upon in advance by the Parties and shall not exceed the prevailing rates charged to other parties by the Supplier for similar services.
<b>22.</b>	<b>Contract Amendments</b>	22.1	Subject to <b>GCC Clause 21</b> , no variation in or modification of the terms of the Contract shall be made except by written amendment signed by the parties.
<b>23.</b>	<b>Assignment</b>	23.1	Neither the Procuring Agency nor the Supplier shall assign, in whole or in part, obligations under this Contract, except with the prior written consent of the other party.
<b>24.</b>	<b>Sub-contracts</b>	24.1	The Supplier shall consult the Procuring Agency in the event of subcontracting under this contract if not already specified in the Bid. Subcontracting shall not alter the Supplier's obligations.
		24.2	Subcontracts must comply with the provision of <b>GCC Clause 5</b> .
<b>25.</b>	<b>Delays in the Supplier's Performance</b>	25.1	Delivery of the Goods and performance of Services shall be made by the Supplier in accordance with the time schedule prescribed by the Procuring Agency in the Schedule of Requirements.
		25.2	If at any time during performance of the Contract, the Supplier or its subcontractor(s) should encounter conditions impeding timely delivery of the Goods and performance of Services, the Supplier shall promptly notify the Procuring Agency in writing or in electronic forms that provide record of the content of communication of the fact of the delay, its likely duration and its cause(s). As soon as practicable after receipt of the Supplier's notice, the Procuring Agency shall evaluate the situation and may at its discretion extend the Supplier's time for performance, with or without liquidated



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			damages, in which case the extension shall be ratified by the parties by amendment of Contract.
		25.3	Except as provided under <b>GCC Clause 28</b> , a delay by the Supplier in the performance of its delivery obligations shall render the Supplier liable to the imposition of liquidated damages pursuant to <b>GCC Clause 26</b> , unless an extension of time is agreed upon pursuant to <b>GCC Clause 25.2</b> without the application of liquidated damages.
<b>26.</b>	<b>Liquidated Damages</b>	26.1	Subject to <b>GCC Clause 25</b> , if the Supplier fails to deliver any or all of the Goods or to perform the Services within the period(s) specified in the Contract, the Procuring Agency shall, without prejudice to its other remedies under the Contract, deduct from the Contract Price, as liquidated damages, a sum equivalent to the percentage specified in <b>SCC</b> of the delivered price of the delayed Goods or unperformed Services for each week or part thereof of delay until actual delivery or performance, up to a maximum deduction of the performance security (or guarantee) specified in <b>SCC</b> . Once the said maximum is reached, the Procuring Agency may consider termination of the Contract pursuant to <b>GCC Clause 27</b> .
<b>27.</b>	<b>Termination for Default</b>	27.1	The Procuring Agency or the Supplier, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the concerned party may terminate the Contract if the other party causes a fundamental breach of the Contract.
		27.2	Fundamental breaches of Contract shall include, but shall not be limited to the following: a) the Supplier fails to deliver any or all of the Goods within the period(s) specified in the Contract, or within any extension thereof granted by the Procuring Agency pursuant to <b>GCC Clause 25</b> ; or b) the Supplier fails to perform any other obligation(s) under the Contract. c) Supplier's failure to submit performance security (or guarantee) within the time stipulated in the <b>SCC</b> . d) The supplier has abandoned or repudiated the contract. e) The Procuring Agency or the Supplier is declared bankrupt or goes into liquidation other than for a reconstruction or amalgamation. f) A payment is not paid by the Procuring Agency to the Supplier after 84 calendar days from the due date for payment. g) The Procuring Agency gives Notice that goods delivered with a defect is a fundamental breach of Contract and the Supplier fails to correct it within a reasonable period of time determined by the Procuring Agency; and h) if the Procuring Agency determines, based on the reasonable evidence, that the Supplier has engaged in corrupt, coercive, collusive, obstructive or fraudulent practices, in competing for or in executing the Contract.
		27.3	For the purpose of this clause: <b>"Corrupt and Fraudulent Practice"</b> means the practices as described in Rule-2 (1) (f) of Public Procurement Rules-2004.
		27.4	In the event the Procuring Agency terminates the Contract in whole or in part, pursuant to <b>GCC Clause 27.1</b> , the Procuring Agency may procure, upon such terms and in such manner as it deems appropriate, Goods or Services similar to those undelivered, and the Supplier shall be liable to the Procuring Agency for any excess costs for such similar Goods or Services. However, the Supplier shall continue performance of the Contract to the extent not terminated.
<b>28.</b>	<b>Termination for Force Majeure</b>	28.1	Notwithstanding the provisions of <b>GCC Clauses 25, 26, and 27</b> , neither Party shall have any liability or be deemed to be in breach of the Contract for any delay nor is other failure in performance of its obligations under the Contract, if such delay or failure is a result of an event of Force Majeure.



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			For purpose of this clause, “Force Majeure” means an event which is beyond the reasonable control of a Party, is not foreseeable, is unavoidable, and its origin is not due to negligence or lack of care on the part of a Party, and which makes a Party’s performance of its obligations hereunder impossible or so impractical as reasonably to be considered impossible in the circumstances, and includes, but is not limited to, war, riots, civil disorder, earthquake, fire, explosion, storm, flood, epidemics, or other adverse weather conditions, strikes, lockouts or other industrial action (except where such strikes, lockouts or other industrial action are within the power of the Party invoking Force Majeure to prevent
		28.2	If a Party (hereinafter referred to as “the Affected Party”) is or will be prevented from performing its substantial obligation under the contract by Force Majeure, it shall give a Notice to the other Party giving full particulars of the event and circumstance of Force Majeure in writing or in electronic forms that provide record of the content of communication of such condition and the cause thereof. Unless otherwise directed by the Procuring Agency in writing or in electronic forms that provide record of the content of communication, the Supplier shall continue to perform its obligations under the Contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the Force Majeure event.
29.	<b>Termination for Insolvency</b>	29.1	The Procuring Agency may at any time terminate the Contract by giving written notice to the Supplier if the Supplier becomes bankrupt or otherwise insolvent. In this event, termination will be without compensation to the Supplier, provided that such termination will not prejudice or affect any right of action or remedy which has accrued or will accrue thereafter to the Procuring Agency.
30.	<b>Termination for Convenience</b>	30.1	The Procuring Agency, by written notice sent to the Supplier, may terminate the contract, in whole or in part, at any time for its convenience. The notice of termination shall specify that termination is for the Procuring Agency’s convenience, the Contract is terminated, and the date upon which such termination becomes effective.
		30.2	The Goods that are complete and ready for shipment within thirty (30) calendar days after the Supplier’s receipt of notice of termination shall be accepted by the Procuring Agency at the Contract terms and price. For the remaining Goods, the Procuring Agency may elect: <ul style="list-style-type: none"> <li>a) To have any portion completed and delivered at the Contract terms and prices; and / or</li> <li>b) To cancel the remainder and pay to the Supplier an agreed amount for partially completed Goods and Services and for materials and parts previously procured by the Supplier.</li> </ul>
31.	<b>Disputes Resolution</b>	31.1	In the event of any dispute arising out of this contract, either party shall issue a notice of dispute to settle the dispute amicably. The parties hereto shall, within twenty-eight (28) calendar days from the notice date, use their best efforts to settle the dispute amicably through mutual consultations and negotiation. Any unsolved dispute may be referred by either party to an arbitrator that shall be appointed by mutual consent of both parties.
		31.2	After the dispute has been referred to the arbitrator, within 30 calendar days, or within such other period as may be proposed by the Parties, the Arbitrator shall give its decision. The rendered decision shall be binding to the Parties.
32.	<b>Procedure for Disputes Resolution</b>	32.1	The arbitration shall be conducted in accordance with the arbitration procedure published by the Institution named and, in the place, shown in the SCC.
		32.2	The rate of the Arbitrator’s fee and administrative costs of arbitration shall be borne equally by the Parties. The rates and costs shall be in accordance



## SECTION VII – GENERAL CONDITIONS OF THE CONTRACT (GCC)

			with the rules of the Appointing Authority. In conducting arbitration to its finality each party shall bear its incurred costs and expenses.
		32.3	The arbitration shall be conducted in accordance with the arbitration procedure published by the institution named and, in the place, shown in the <b>SCC</b> .
<b>33.</b>	<b>Replacement of Arbitrator</b>	33.1	Should the Arbitrator resign or die or should the Procuring Agency and the Supplier agree that the Arbitrator is not functioning in accordance with the provisions of the contract, a new Arbitrator shall be appointed by mutual consent of the both parties.
<b>34.</b>	<b>Limitation of Liability</b>	34.1	<p>Except in cases of criminal negligence or willful conduct, and in the case of infringement pursuant to <b>GCC Clause 8</b>,</p> <p><b>a)</b> The supplier shall not be liable to the Procuring Agency, whether in contract, tort, or otherwise, for any <del>indirect</del> or consequential loss or damage, loss of use, loss of production, or loss of profits or interest costs, provided that this exclusion shall not apply to any obligation of the Supplier to pay liquidated damages to the Procuring Agency; and</p> <p><b>b)</b> The aggregate liability of the Supplier to the Procuring Agency, whether under the Contract, in tort or otherwise, shall not exceed the total Contract Price, provided that this limitation shall not apply to the cost of repairing or replacing defective equipment or to any obligation of the Supplier to indemnify the Procuring Agency with respect to patent infringement.</p>
<b>35.</b>	<b>Notices</b>	35.1	Any notice given by one party to the other pursuant to this Contract shall be sent to the other party in writing or in electronic forms that provide record of the content of communication and confirmed in writing or in electronic forms that provide record of the content of communication to the other party's address specified in <b>SCC</b> .
		35.2	A notice shall be effective when delivered or on the notice's effective date, whichever is later.
<b>36.</b>	<b>Taxes and Duties</b>	36.1	A foreign Supplier shall be entirely responsible for all taxes, stamp duties, license fees, and other such levies imposed outside Pakistan.
		36.2	If any tax exemptions, reductions, allowances or privileges may be available to the Supplier in Pakistan the Procuring Agency shall use its best efforts to enable the Supplier to benefit from any such tax savings to the maximum allowable extent.
		36.3	A local Supplier shall be entirely responsible for all taxes, duties, license fees, etc., incurred until delivery of the contracted Goods to the Procuring Agency.





# **SECTION–VIII**

## **SPECIAL CONDITIONS OF CONTRACT (SCC)**

**SPECIAL CONDITIONS OF CONTRACT (SCC)**

The following Special Conditions of Contract (SCC) shall supplement the GCC. Whenever there is a conflict, the provisions herein shall prevail over those in the GCC. The corresponding clause number of the GCC is indicated in parentheses.

SCC Clause Number	GCC Clause Number	Amendments of, and Supplements to, Clauses in the GCC
<b>Definitions (GCC 1)</b>		
1.	1.1(d)	The Commencement Date is: <b>As stated in the Certificate of Contract Commencement</b>
2.	1.1(f)	Country of Origin means: <b>Origin of the Country where Goods are manufactured and can be imported as per Laws of Pakistan.</b>
3.	1.1(k)	The Procuring Agency is: <b>National Bank of Pakistan</b> Goods & related Services: <b>Air-Conditioners and its installation, testing &amp; commissioning at NBP's identified place.</b>
4.	1.1(n)	Intended Delivery Date is: <b>15 Calendar days for each phase.</b>
5.	1.1(p)	The Supplier is: _____
6.	1.1(q)	The title of the subject procurement or The Project is: <b>PROCUREMENT OF WALL MOUNTED SPLIT AIR-CONDITIONERS 1.0 TON, 1.5 Ton &amp; 2.0 Ton CAPACITY INVERTER TYPE WITH ANCILLARY SERVICES FOR NBP BRANCHES /OFFICES LOCATED AT DIFFERENT CITIES THROUGHOUT PAKISTAN.</b>
7.	1.1(t)	End User: <b>National Bank of Pakistan</b>
<b>Conditions Precedent (GCC 3)</b>		
8.	3.1	a) The Performance Security (or guarantee) is to be submitted in the form of: <b>As specified in the BDS Clause: 47.</b> b) The Advance payment unconditional Guarantee to be submitted in the form of: <b>Not Applicable</b>
9.	3.2	The date for Condition precedent is : <b>As specified in the Letter of Acceptance</b>
SCC Clause Number	GCC Clause Number	Amendments of, and Supplements to, Clauses in the GCC
<b>Governing Language (GCC 4)</b>		
10.	4.1	The Governing Language shall be <b>English</b>
<b>Applicable Law (GCC 5)</b>		
11.	5.1	The Applicable Law shall be: <b>Laws of the Pakistan</b>
<b>Country of Origin (GCC 6)</b>		
12.	6.1	Country of Origin is: .....
<b>Performance Security (or guarantee) (GCC 10)</b>		
13.	10.1	The amount of performance security (or guarantee), as a percentage of the Contract Price, shall be: <b>5% of the Contract Price</b>
14.	10.4	After delivery and acceptance of the Goods, <b>100</b> percent of the Performance Security (or guarantee) shall be withheld to cover the Supplier's warranty obligations in accordance with <b>GCC Clause 18.2.</b>

## SECTION VIII – SPECIAL CONDITIONS OF THE CONTRACT (SCC)

Inspections and Tests (GCC 11)		
15.	11.1	<p>Inspection and tests prior to shipment of Goods and at final acceptance are as follows:</p> <p>Quality and quantity inspection shall be carried out prior to shipment of Goods by the manufacturer(s) at the supplier's own expense and responsibility in terms of the items specified in the specifications. The supplier shall submit the inspection certificate issued by himself which should be attached with the certificate(s) of the manufacturer(s) to the National Bank of Pakistan in order to ensure that the goods are manufactured in compliance with the contract.</p>
Packing (GCC Clause 12)		
16.	12.2	<p>The following <b>SCC</b> shall supplement <b>GCC Clause 12.2</b>:</p> <p>The Goods shall be packed properly in accordance with standard export packing specified by the National Bank of Pakistan in the Technical Specification.</p>
SCC Clause Number	GCC Clause Number	Amendments of, and Supplements to, Clauses in the GCC
Delivery and Documents (GCC Clause 13)		
17.	13.1	<p><b>For Goods supplied from abroad:</b></p> <p>Upon shipment, the Supplier shall notify the Procuring Agency and the Insurance Company by cable the full details of the shipment, including Contract number, description of Goods, quantity, the vessel, the bill of lading number and date, port of loading, date of shipment, port of discharge, etc. The Supplier shall mail the following documents to the National Bank of Pakistan, with a copy to the Insurance Company:</p> <ul style="list-style-type: none"> <li>(i.) One original plus four copies of the Supplier's invoice showing Goods' description, quantity, unit price, and total amount.</li> <li>(ii.) original and four copies of the negotiable, clean, on-board bill of lading marked "freight prepaid" and four copies of nonnegotiable bill of lading.</li> <li>(iii.) One original plus four copies of the packing list identifying contents of each package.</li> <li>(iv.) Insurance Certificate.</li> <li>(v.) Manufacturers or Supplier's warranty certificate.</li> <li>(vi.) inspection certificate, issued by the nominated inspection agency, and the Supplier's factory inspection report; and</li> <li>(vii.) certificate of country of origin issued by the chamber of commerce and industry or equivalent authority in the country of origin in duplicate.</li> </ul> <p>The above documents shall be received by the Procuring Agency at least one week before arrival of the Goods at the port or place of arrival and, if not received, the Supplier will be responsible for any consequent expenses.</p>



## SECTION VIII – SPECIAL CONDITIONS OF THE CONTRACT (SCC)

18.	13.3	<p><b>For Goods from within Pakistan:</b></p> <p>Upon delivery of the Goods, the Supplier shall notify the Procuring Agency and mail/deliver the following documents to the Procuring Agency:</p> <ul style="list-style-type: none"> <li>(i.) one original plus two copies of the Supplier's invoice showing Goods' description, quantity, unit price, and total amount.</li> <li>(ii.) delivery note.</li> <li>(iii.) Manufacturers or Supplier's Warranty Certificate.</li> <li>(iv.) Inspection certificate issued by the nominated inspection agency, and the Supplier's factory inspection report (if any); and</li> <li>(v.) certificate of country of origin issued by Pakistan Chamber of Commerce and Industry or equivalent authority in the country of origin in duplicate (optional).</li> </ul> <p>The above documents shall be received by the Procuring Agency before or after arrival of the Goods and, if not received, the Supplier will be responsible for any consequent expenses.</p>
<b>SCC Clause Number</b>	<b>GCC Clause Number</b>	<b>Amendments of, and Supplements to, Clauses in the GCC</b>
		<b>Insurance (GCC Clause 14)</b>
19.	14.1	The Insurance shall be in an amount equal to 110 percent of the applicable INCOTERM value of the Goods from "warehouse" to "warehouse" on "All Risks" basis, including War Risks and Strikes. (For Goods imported from abroad)
		<b>Related Services (GCC Clause 16)</b>
20.	16.1	<p>Related services to be provided are:</p> <p><b>Inland transportation from Supplier's Warehouse, unloading, installation, testing and commissioning at the Procuring Agency's place.</b></p>
		<b>Spare Parts (GCC Clause 17)</b>
21.	17.1	Additional spare parts requirements are: <b>Not Applicable</b>
		<b>Warranty (GCC Clause 18)</b>
22.	18.2	<p>GCC Clause 18.2—In partial modification of the provisions, the warranty period shall be twelve months from date of acceptance of the Goods. The Supplier shall, in addition, comply with the performance and/or consumption guarantees specified under the Contract. If, for reasons attributable to the Supplier, these guarantees are not attained in whole or in part, the Supplier shall, at its discretion, either:</p> <ul style="list-style-type: none"> <li>(a) make such changes, modifications, and/or additions to the Goods or any part thereof as may be necessary in order to attain the contractual guarantees specified in the Contract at its own cost and expense and to carry out further performance tests in accordance with SCC 4,</li> </ul> <p style="text-align: center;"><b>Or</b></p> <ul style="list-style-type: none"> <li>(b) pay liquidated damages to the Procuring Agency with respect to the failure to meet the contractual guarantees. The rate of these liquidated damages shall be <b>0.20</b> percent per day of undelivered materials/goods value up to the sum equivalent to the amount of ten percent of the contract value.</li> </ul>



## SECTION VIII – SPECIAL CONDITIONS OF THE CONTRACT (SCC)

23.	18.4 & 18.5	The period for correction of defects in the warranty period is: <b>Five Working Days</b>
<b>SCC Clause Number</b>	<b>GCC Clause Number</b>	<b>Amendments of, and Supplements to, Clauses in the GCC</b>
	<b>Payment (GCC Clause 19)</b>	
24.	19.1	<p>The method and conditions of payment to be made to the Supplier under this Contract shall be as follows:</p> <p><b>Payment for Goods supplied from abroad:</b>            Payment of foreign currency portion shall be made in: <b>Not Applicable</b>  <b>Advance Payment: Zero (0)</b> percent of the Contract Price shall be paid within thirty (30) calendar days of signing of the Contract, and upon submission of claim and a bank guarantee for equivalent amount valid until the Last Goods are delivered and, in the form, provided in the Bidding Documents or another form acceptable to the National Bank of Pakistan.</p> <p><b>On Shipment: Zero (0)</b> percent of the Contract Price of the Goods shipped shall be paid through irrevocable confirmed letter of credit opened in favor of the Supplier in a bank in its country, upon submission of documents specified in <b>GCC Clause 10</b>.</p> <p><b>On Acceptance: 100</b> percent of the Contract Price of Goods received shall be paid within thirty (30) calendar days of receipt of the Goods upon submission of claim supported by the acceptance certificate issued by the Procuring Agency.</p> <p>Payment of local currency portion shall be made in: <b>Pak Rupees</b> within thirty (30) calendar days of presentation of claim supported by a certificate from the PE declaring that the Goods have been delivered and that all other contracted Services have been performed.</p>
	19.2	<p><b>Payment for Goods and Services supplied from within Pakistan:</b>            Payment for Goods and Services supplied from within Pakistan shall be made in Pakistani Rupees, as follows:</p> <p><b>Advance Payment: Zero (0)</b> percent of the Contract Price shall be paid within thirty (30) calendar days of signing of the Contract against a simple receipt and a bank guarantee for the equivalent amount and in the form provided in the Bidding Documents or another form acceptable to the National Bank of Pakistan.</p> <p><b>On Delivery: Zero (0)</b> percent of the Contract Price shall be paid on receipt of the Goods and upon submission of the documents specified in <b>GCC Clause 13</b>.</p> <p><b>On Acceptance: 100</b> percent of the Contract Price shall be paid to the Supplier within thirty (30) calendar days after the date of the acceptance certificate for the respective delivery issued by the Procuring Agency.</p>
25.	19.3	Rate to be used for paying the Supplier's interest on the late payment made by Procuring Agency shall be <b>0%</b>
<b>SCC Clause Number</b>	<b>GCC Clause Number</b>	<b>Amendments of, and Supplements to, Clauses in the GCC</b>
26.	19.4	Payment to be made to the supplier in : <b>Pak Rupees</b>
	<b>Prices (GCC 20)</b>	
27.	20.1 & 20.2	Prices shall be adjusted in accordance with provisions in the Attachment to SCC. <b>Not Applicable</b>
	<b>Liquidated Damages (GCC Clause 26)</b>	
28.	26.1	Applicable rate: <b>0.5% per week</b> of undelivered materials/good's value
		Maximum deduction: is equal to the <b>performance security</b> .
	<b>Termination for Default (GCC Clause 27)</b>	
29.	27.2 (c )	Deadline for submission of Performance Security: <b>As specified in the Letter of Acceptance</b>

**SECTION VIII – SPECIAL CONDITIONS OF THE CONTRACT (SCC)**

<b>Procedure for Dispute Resolution (GCC Clause 32)</b>		
30.	32.1	Place: <b>Karachi</b>
31.	32.3	<p><b>Dispute Resolution</b></p> <p><b>(a) <u>For Contracts to be entered with foreign Contractor/ Service Provider:</u></b> All disputes arising in connection with the present Contract shall be finally settled under the Rules of Conciliation and Arbitration of the International Chamber of Commerce by one or more arbitrators appointed in accordance with said Rules.</p> <p><b>(b) <u>For Contracts to be entered with nationals of Pakistan:</u></b></p> <ol style="list-style-type: none"> <li>1. If any dispute of any kind whatsoever shall arise between the National Bank of Pakistan and the Supplier in connection with or arising out of the Contract, including without prejudice to the generality of foregoing, any question regarding its existence, validity, termination and the execution of the Contract– whether during developing phase or after their completion and whether before or after the termination, abandonment or breach of the Contract – the parties shall seek to resolve any such dispute or difference by mutual diligent negotiations in good faith within 7 (seven) calendar days following a notice sent by one Party to the other Party in this regard.</li> <li>2. At future of negotiation the dispute shall be resolved through mediation and mediator shall be appointed with the mutual consent of both parties.</li> <li>3. At the event of failure of mediation to resolve the dispute relating to this contract such dispute shall finally be resolved through binding Arbitration by sole arbitrator in accordance with Arbitration Act 1940. The arbitrator shall be appointed by mutual consent of both parties. The Arbitration shall take place in <i>[Insert name of the city]</i> and proceedings will be conducted in – <i>[Specify language]</i> language.</li> </ol>
<b>SCC Clause Number</b>	<b>GCC Clause Number</b>	<b>Amendments of, and Supplements to, Clauses in the GCC</b>
		<ol style="list-style-type: none"> <li>4. The cost of the mediation and arbitration shall be shared by the parties in equal proportion however the both parties shall bear their own costs and lawyer's fees regarding their own participation in the mediation and arbitration. However, the Arbitrator may make an award of costs upon the conclusion of the arbitration making any party to the dispute liable to pay the costs of another party to the dispute.</li> <li>5. Arbitration proceedings as mentioned in the above clause regarding resolution of disputes may be commenced prior to, during or after delivery of goods.</li> <li>6. Notwithstanding any reference to the arbitration herein, the parties shall continue to perform their respective obligations under the Contract unless they otherwise agree that the Procuring Agency shall pay the Supplier any monies due to the Supplier.</li> </ol>
<b>Notices (GCC Clause 35)</b>		
29.	35.1	<p>— Procuring Agency's address for notice purposes:  <b>Divisional Head</b>  <b>Procurement Division,</b>  <b>Logistics Communications &amp; Marketing Group,</b>  <b>3rd Floor, NBP Head Office Building,</b>  <b>I.I Chandigarh Road, Karachi</b></p> <p>—Supplier's address for notice purposes: _____</p>



# SECTION-IX CONTRACT FORMS



## FORM OF CONTRACT

*(To be submitted on Stamp Paper of worth in accordance with existing Stamp Paper Act)*

THIS AGREEMENT made on the \_\_\_\_ day of \_\_\_\_\_ 20 \_\_\_\_ between **National Bank of Pakistan**; having its registered Office at **Head Office Building, I.I. Chandigarh Road, Karachi** (hereinafter called the “NBP”) of the one part and M/s. \_\_\_\_\_ having its registered Office at \_\_\_\_\_ of \_\_\_\_\_ (hereinafter called the “Supplier”) of the other part.

WHEREAS the NBP invited bids for the certain goods and related services viz., \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

*(Insert brief description of goods and services)*

and has accepted a Bid by the Supplier for the supply of those goods and services in the sum of Rs. \_\_\_\_\_; (In Words: \_\_\_\_\_)

(hereinafter; called “Contract Price”).

### NOW THIS CONTRACT WITNESSETH AS FOLLOWS:

1. In this Contract words and expressions shall have the same meanings as are respectively assigned to them in the Conditions of Contract referred to.
2. The following documents shall be deemed to form and be read and construed as part of this Contract. In the event of any ambiguity or conflict between the Contract Documents listed below, the order of precedence shall be the order in which the Contract Documents are listed below.
  - a. This form of Contract.
  - b. The Form of Bid and the Priced Schedule submitted by the Bidder.
  - c. The Schedule of Requirements.
  - d. The Technical Specifications.
  - e. The Special Conditions of Contract.
  - f. The General Conditions of the Contract.
  - g. The NBP’s Letter of Acceptance; and
  - h. The Certificate of Contract Commencement.
  - i. The Performance Security Ref No: \_\_\_\_\_ dated: \_\_\_\_\_
  - j. The completed Contractor’s bid
3. In consideration of the payments to be made by the NBP to the Supplier as hereinafter mentioned, the Supplier hereby covenants with the NBP to provide the goods and related Services and to remedy defects therein in conformity in all respects within the provisions of the Contract.



**SECTION IX – CONTRACT FORMS**  
**FORM – C1: FORM OF CONTRACT**

4. The NBP hereby covenants to pay the Supplier, in consideration of the goods and related Services and the remedying of defects therein, the Contract Price or such other sum as may become payable under the provisions of the Contract at the times and in the manner prescribed by the Contract.

IN WITNESS WHEREOF the parties hereto have caused this Contract to be executed in accordance with their respective laws, the day, month and year first above written.

Signed, sealed, delivered by \_\_\_\_\_ the \_\_\_\_\_

\_\_\_\_\_  
(Signature)

\_\_\_\_\_  
(Seal)

(for the NBP)

Witness to the signatures of the **NBP**: \_\_\_\_\_

Signed, sealed, delivered by \_\_\_\_\_ the \_\_\_\_\_

\_\_\_\_\_  
(Signature)

\_\_\_\_\_

Witness to the signatures of the **Supplier**: \_\_\_\_\_

## PERFORMANCE SECURITY (OR GUARANTEE) FORM

(To be submitted in a form of Bank Guarantee from any Scheduled Bank of Pakistan on Stamp Paper of worth in accordance with existing Stamp Paper Act)

Guarantee No. \_\_\_\_\_

Executed on \_\_\_\_\_

Expiry date \_\_\_\_\_

To: [name of National Bank of Pakistan]

WHEREAS [name of Supplier] (hereinafter called “the Supplier”) has undertaken, in pursuance of Contract No. [reference number of the contract] dated [insert date] to delivery [description of goods and services] (hereinafter called “the Contract”).

AND WHEREAS it has been stipulated by you in the said Contract that the Supplier shall furnish you with a Bank Guarantee by a reputable bank for the sum specified therein as security for compliance with the Supplier’s performance obligations in accordance with the Contract.

AND WHEREAS we have agreed to give the Supplier a guarantee:

THEREFORE, WE hereby affirm that we are Guarantors and responsible to you, on behalf of the Supplier, up to a total of [amount of the guarantee in words and figures], and we undertake to pay you, upon your first written demand declaring the Supplier to be in default under the Contract and without cavil or argument, any sum or sums within the limits of [amount of guarantee] as aforesaid, without your needing to prove or to show grounds or reasons for your demand or the sum specified therein.

This guarantee is valid until the: [insert date]

**Signature and seal of the Guarantors**

\_\_\_\_\_  
[name of bank or financial institution]

\_\_\_\_\_  
[address]

\_\_\_\_\_  
[date]

## FORM OF INTEGRITY PACT

(To be submitted on Stamp Paper of Rs. 500/-)

**DECLARATION OF FEES, COMMISSION AND BROKERAGE ETC. PAYABLE BY THE SUPPLIERS OF GOODS,  
SERVICES & WORKS IN CONTRACTS WORTH RS. 10.00 MILLION OR MORE**

Contract No: \_\_\_\_\_ Dated: \_\_\_\_\_  
Contract Value (Figures and in words): \_\_\_\_\_  
Contract Title: \_\_\_\_\_

**(Name of Supplier)** hereby declares that it has not obtained or induced the procurement of any contract, right, interest, privilege or other obligation or benefit from National Bank of Pakistan (NBP) or any administrative subdivision or agency thereof or any other entity owned or controlled by NBP through any corrupt business practice.

Without limiting the generality of the foregoing, \_\_\_\_\_ **(Name of Supplier)** represents and warrants that it has fully declared the brokerage, commission, fees etc. paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultation fee or otherwise, with the object of obtaining or inducing the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from NBP, except that which has been expressly declared pursuant hereto.

\_\_\_\_\_ **(Name of Supplier)** certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with NBP and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty.

\_\_\_\_\_ **(Name of Supplier)** accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other rights and remedies available to NBP under any law, contract or other instrument, be voidable at the option of NBP.

Notwithstanding any rights and remedies exercised by NBP in this regard, \_\_\_\_\_ **(Name of Supplier)** agrees to indemnify NBP for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to NBP in an amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by \_\_\_\_\_ **(Name of Supplier)** as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever form from NBP.

\_\_\_\_\_  
[Buyer]

\_\_\_\_\_  
[Seller/Supplier]





**PART-C**  
**CHECKLIST & ATTACHMENTS**

### **CHECKLIST**

(List of Requirements to be fulfilled & Documents to be submitted/uploaded by the Bidder for a Responsive & Compliant Bid)

S. No.	DOCUMENTS/REQUIREMENTS	ACTION TO BE TAKEN BY THE BIDDER
	<u>(a)</u>	<u>(b)</u>
<b>1</b>	<b>Documents establishing Eligibility &amp; Qualification of the Bidder</b>	
a)	Latest FBR Online Verification Document confirming that Bidder is on Active Tax Payer List.	Desired document to be uploaded with the Bid.
b)	An Undertaking/Affidavit by the bidder that he has <b>not been blacklisted</b> and hence debarred due to involvement in corrupt and fraudulent practices, or performance failure or due to breach of bid securing declaration by any Organization / Department / Institution in the past, on Stamp Paper of worth Rs. 500/-.	Desired document to be uploaded with the Bid.
c)	Valid Manufacturer's Authorization Document for the offered goods in favor of the bidder, provided bidder is not the Manufacturer.	Desired document to be uploaded with the Bid.
d)	Proof of three (03) similar nature of Contract with Wall Mounted or Floor Standing Air-Conditioners; performed during last three (03) years of worth not less than Rs. One Million.	Necessary documentary proof to be uploaded with the Bid.
e)	Presence of Bidder's Office Setup /Service Center of OEM in Major Cities in Pakistan for after sales service issues	Necessary documentary proof to be uploaded with the Bid.
<b>2</b>	<b>Bid Responsiveness Requirements</b>	
a)	Bid Security.	Scanned Copy to be uploaded on EPADS and Original to be submitted to NBP before Bid Submission Deadline.
b)	Form 1; i.e. Form of Bid of Section VI of the Bidding Documents.	To be duly filled in, completed, signed and stamped by the authorized Signatory of the Bidder.
c)	Form 2; i.e. Price Schedule of Section VI of the Bidding Documents.	To be duly filled in, completed, signed and stamped by the authorized Signatory of the Bidder.
d)	The Complete Bidding Document uploaded on EPADS.	Each Page to be initialed / signed and stamped by the authorized Signatory of the Bidder.

### CHECKLIST

(List of Requirements to be fulfilled & Documents to be submitted/uploaded by the Bidder for a Responsive & Compliant Bid)

S. No.	DOCUMENTS/REQUIREMENTS	ACTION TO BE TAKEN BY THE BIDDER
	<u>(a)</u>	<u>(b)</u>
e)	Authorization Letter for the Signatory of the Bidder on Bidder's Letterhead or duly Notarized Power of Attorney on Stamp Paper	Desired document to be uploaded with the Bid.
f)	Certified that there is no any Deviation to the terms & conditions of the bidding documents and neither any condition has been appended to this bid.	Tick: (Yes) or (No)
<b>3</b>	<b>Documents establishing Eligibility of Goods &amp; Conformity to Bidding Documents</b>	
a)	Detailed Technical Brochure or literature or document of the Manufacturer, elaborating detailed description of the essential technical specifications and performance characteristics of the offered Goods;	Desired document to be uploaded with the Bid.
b)	Technical Specifications of Section V of the bidding documents	To be duly filled in, completed, signed and stamped by the authorized Signatory of the Bidder.



### **ATTACHMENTS**

(Bidders are instructed to attach their documents as per Checklist above;  
at identified Annexures detailed hereunder)

S. No.	DOCUMENTS	ATTACH AT FOLLOWING ANNEXURE
		<b><u>(Yes / No)</u></b>
<b>1</b>	<b>Documents establishing Eligibility &amp; Qualification of the Bidder</b>	
a)	Latest FBR Online Verification Document confirming that Bidder is on Active Tax Payer List.	<b>A</b>
b)	An Undertaking/Affidavit by the bidder that he has <b>not been blacklisted</b> and hence debarred due to involvement in corrupt and fraudulent practices, or performance failure or due to breach of bid securing declaration by any Organization / Department / Institution in the past, on Stamp Paper of worth Rs. 500/-.	<b>B</b>
c)	Valid Manufacturer's Authorization Document for the offered goods in favor of the bidder, provided bidder is not the Manufacturer.	<b>C</b>
d)	Proof of three (03) similar nature of Contract with Wall Mounted or Floor Standing Air-Conditioners; performed during last three (03) years of worth not less than Rs. One Million	<b>D1, D2 &amp; D3</b>
e)	Presence of Bidder's Office Setup/Service Center of OEM in major Cities in Pakistan, for after sales service issues.	<b>E</b>
<b>2</b>	<b>Bid Responsiveness Requirements</b>	
e)	Authorization Letter for the Signatory of the Bidder on Bidder's Letterhead or duly Notarized Power of Attorney on Stamp Paper.	<b>F</b>
<b>3</b>	<b>Documents establishing Eligibility of Goods &amp; Conformity to Bidding Documents</b>	
a)	Detailed Technical Brochure or literature or document of the Manufacturer; elaborating detailed descriptions of the essential technical specifications and performance characteristics of the offered Goods.	<b>G</b>



**BLANK PAGE FOR ATTACHMENT OF  
ANNEXURE “A”  
FBR DOCUMENT FOR ACTIVE STATUS ON ATL**



**FOR NATIONAL BANK OF PAKISTAN**

**FOR THE BIDDER**

(Duly signed & stamped by the Authorized Representative).

**BLANK PAGE FOR ATTACHMENT OF  
ANNEXURE “B”  
NON-BLACKLISTED UNDERTAKING/AFFIDAVIT**



**BLANK PAGE FOR ATTACHMENT OF  
ANNEXURE “C”  
VALID MANUFACTURER’S AUTHORIZATION  
DOCUMENT**

**BLANK PAGE FOR ATTACHMENT OF  
ANNEXURE “D1”  
EXPERIENCE RELATED DOCUMENTS  
SUPPLY - 1**



**BLANK PAGE FOR ATTACHMENT OF  
ANNEXURE “D2”  
EXPERIENCE RELATED DOCUMENTS  
SUPPLY - 2**



**BLANK PAGE FOR ATTACHMENT OF  
ANNEXURE “D3”  
EXPERIENCE RELATED DOCUMENTS  
SUPPLY - 3**



**BLANK PAGE FOR ATTACHMENT OF  
ANNEXURE “E”  
DOCUMENTARY PROOF CONFIRMING BIDDER’S  
OFFICE SETUP / OEM SERVICE CENTER IN  
MAJOR CITY IN PAKISTAN**



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ANNEXURE “F”  
AUTHORIZATION DOCUMENT FOR THE  
SIGNATORY OF THE BIDDER**



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ANNEXURE “G”  
TECHNICAL BROCHURES / LITERATURE OF THE  
MANUFACTURER**





# NATIONAL BANK OF PAKISTAN

**PROCUREMENT OF WALL MOUNTED SPLIT AIR-CONDITIONERS 1.0 TON, 1.5 Ton & 2.0 Ton CAPACITY INVERTER TYPE WITH ANCILLARY SERVICES FOR NBP BRANCHES /OFFICES LOCATED AT DIFFERENT CITIES THROUGHOUT PAKISTAN.**

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## **VOLUME- II FINANCIAL BID**

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INVITATION FOR BIDS  
SCHEDULE OF PRICES (BILL OF QUANTITIES)  
ANNEXURE (For attachment of LETTER OF FINANCIAL BID)

*(For the purpose of this tender, all reference to manual processes and manual submission of tender/bid should be deemed to have been replaced with the processes and procedures in pursuanto E-Pak Acquisition & Disposal System (EPADS) and defined in E-PAK Procurement*

*This completed Financial Bid including Letter of Financial Bid shall be submitted / uploaded on PPRA's EPADS Portal, before close of bid submission time.*

**November, 2024**



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<b>SECTION</b>	<b>I</b>	<b>INVITATION FOR BIDS</b>	<b>01-a</b>
	<b>Form-B2</b>	<b>Letter of Financial Bid</b>	<b>01-b</b>
		<b>STANDARD FORMS OF BID</b>	<b>02</b>
	<b>Form 1:</b>	<b>Form of Bid</b>	<b>03</b>
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	<b>Form 3:</b>	<b>Letter of Acceptance</b>	<b>05</b>
	<b>Form 4:</b>	<b>Bid Security Form</b>	<b>06</b>
	<b>Form 5:</b>	<b>Bid Securing Declaration</b>	<b>07</b>
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## NATIONAL BANK OF PAKISTAN

### INVITATION TO e-BID

#### PROCUREMENT OF WALL MOUNTED SPLIT AIR-CONDITIONERS 1.0 TON, 1.5 Ton & 2.0 Ton CAPACITY INVERTER TYPE WITH ANCILLARY SERVICES FOR NBP BRANCHES /OFFICES LOCATED AT DIFFERENT CITIES THROUGHOUT PAKISTAN.

5. **National Bank of Pakistan**, invites electronic bids from the original manufacturers or authorized distributors / suppliers, registered with Income Tax and Sales Tax Department for aforesaid procurement.
6. e- Bidding documents: containing detailed terms and conditions, method of procurement, bid security, bid validity, opening of bid, etc. are available electronically and can be downloaded from EPADS-PPRA Website: <https://eprocure.gov.pk> free of cost.
7. A pre-bid meeting is also scheduled at 03:00 pm on **25<sup>th</sup> November 2024** in the Auditorium at 1st Floor, NBP, Head Office Building, I.I. Chundrigar Road, Karachi.
8. The electronic bids, prepared in accordance with the instructions contained in the bidding documents along with bid security instrument and required documents; must be submitted by using EPADS on or before **3<sup>rd</sup> December, 2024, at 11:30 am**. Manual bids, shall not be accepted. Electronic Bids will be opened on the same day at 12:00 pm in the presence of Procurement Committee and bidders who opt to participate at the below mentioned address.

**Note:-**

4. Original Bid Security Instrument **MUST BE** submitted to the Office of VP/Wing Head Engineering (address given below), before the online submission deadline of the bid; otherwise, respective bid will not be opened.
5. Notification of the GRC constituted in terms of Rule-48 of PPRA rules, 2004 is provided on EPADS at <https://eprocure.gov.pk> and on <https://www.nbp.com.pk>
6. In case of any technical difficulty in using EPADS, prospective bidders may contact PPRA Team, Director MIS Room No.109, 1st Floor, FBC building Sector G-5/2, Islamabad. Contact Number 051-111-137-237.,

**The Engineering Wing Head Office, Engineering Group, LCMG, 3<sup>rd</sup> Floor, National Bank of Pakistan, Head Office Building, I.I Chundrigar Road, Karachi.**

This advertisement is available on NBP website at <https://www.nbp.com.pk/TENDER> and PPRA website at [www.ppra.org.pk](http://www.ppra.org.pk).

If office remains closed on the bidding date for any reason, the bid will be opened in similar manner on next working day at the same time and venue.

**Divisional Head,  
Procurement Division, LCMG  
3<sup>rd</sup> Floor, National Bank of Pakistan, Head Office  
I.I Chandigarh Road, Karachi.  
Tel. +92-21-99220331, 021- 38902435**

Form – B2

(Letter of Financial Bid)

**INSTRUCTIONS TO BIDDERS: DELETE THIS BOX ONCE YOU HAVE COMPLETED THE DOCUMENT***Place this Letter of Financial Bid in the second envelope marked "FINANCIAL BID".**(The Bidder must prepare this Letter of Financial Bid on stationery with its letterhead clearly showing the Bidder's complete name and business address.)**(Note: All italicized text hereunder is to help Bidders in preparing this form and Bidders shall delete it from the final document.)***Date of this Bid submission:** [insert date (as day, month and year) of Bid submission]**Bid Reference:** PPRA No: [insert identification] NBP No: [insert identification]**Project Title:** PROCUREMENT OF WALL MOUNTED SPLIT AIR-CONDITIONERS 1.0 TON, 1.5 Ton & 2.0 Ton CAPACITY INVERTER TYPE WITH ANCILLARY SERVICES FOR NBP BRANCHES /OFFICES LOCATED AT DIFFERENT CITIES THROUGHOUT PAKISTAN**To: National Bank of Pakistan:**

Having examined the Bidding Documents including Addenda Nos. for the execution of the above-named works, we, the undersigned, being a company/firm doing business under the name of \_\_\_\_\_ and address \_\_\_\_\_ and being duly incorporated established under the laws of Pakistan hereby offer to execute and complete such works and remedy any defects therein in conformity with the Conditions of the Contract, Specifications, Drawings, Bill of Quantities including Addenda thereto as may be ascertained in accordance with the Technical Bid and Schedule of Prices attached herewith and made part of this Bid, for the Total Bid Price as stated hereunder.

We, the undersigned Bidder, hereby submit the second part of our Bid, the Financial Bid.

In submitting our Financial Bid, bid we make the following additional declarations:

1. We agree to abide by this Bid for a period of 180 days from the date fixed for opening the same or if extended; if required by NBP; and it shall remain binding upon us and may be accepted at any time before the expiration of that period.
2. The total price of the Bid i.e. the Contract Price is Rs. \_\_\_\_\_ (In Words: \_\_\_\_\_ only).
3. We undertake, if we qualify and our Bid is accepted, to take up the subject works and complete the same within the Completion period as stated in Bid Data Sheet.
4. We undertake, if our Bid is accepted, to execute and abide by the Performance Security referred to in Conditions of Contract for the due performance of the Works.
5. Unless and until a formal contract is prepared and executed, this Bid, together with your written acceptance thereof and your notification for award, shall constitute a binding contract between us.
6. We understand that you are not bound to accept the Most Advantageous or any bid you may receive.

Dated this \_\_\_\_\_ day of \_\_\_\_\_, 2023      Signature: \_\_\_\_\_

In the capacity of \_\_\_\_\_ duly authorized to sign the bid for and on behalf of the Bidder.

A letter of authorization in respect of the Person who has signed the Bid Form, etc. is also attached.

**(Name of Bidder in Block Capitals) (Seal)****Address Witness (1):**

(Signature) \_\_\_\_\_

Name: \_\_\_\_\_ Address: \_\_\_\_\_

C.N.I.C No: \_\_\_\_\_

**Address Witness (2):**

(Signature) \_\_\_\_\_

Name: \_\_\_\_\_ Address: \_\_\_\_\_

C.N.I.C No: \_\_\_\_\_

**FOR NATIONAL BANK OF****FOR THE BIDDER**

(Duly signed & stamped by the Authorized  
Page - (1-b) of (8))

## STANDARD FORMS OF BID

<b>Form 1:</b>	<b>Form of Bid</b>
<b>Form 2:</b>	<b>Price Schedule</b>
<b>Form 3:</b>	<b>Letter of Acceptance</b>
<b>Form 4:</b>	<b>Bid Security Form</b>
<b>Form 5:</b>	<b>Bid Securing Declaration</b>

**FORM OF BID**

Date: \_\_\_\_\_

To: Gentlemen and/or Ladies:

Having examined the Bidding Documents including Addenda Nos; \_\_\_\_\_ the receipt of which is  
[insert numbers]  
hereby duly acknowledged, we, \_\_\_\_\_ the undersigned, offer to deliver

\_\_\_\_\_ *[Mention description of goods and services]*  
in conformity with the said Bidding Documents for the sum of

\_\_\_\_\_ *[Mention total Bid Amount in words and figures]*  
or such other sums as may be ascertained in accordance with the Schedule of Prices attached herewith and made part of this Bid.

We declare that our Bidding price did not involve agreements with other Bidders for the purpose of Bid suppression.

We are hereby confirming \_\_\_\_\_  
*[insert the name of the Appointing Authority]*

to be the Appointing Authority, to appoint the adjudicator in case of any arisen disputes in accordance with **ITB Clause 45.1**.

We undertake, if our Bid is accepted, to deliver the goods in accordance with the delivery schedule specified in the Schedule of Requirements.

If our Bid is accepted, we undertake to provide a Performance Security (or Guarantee) in the form, in the amounts, and within the times specified in the Bidding Documents.

We declare that, as Bidder(s) we do not have conflict of interest with reference to **ITB Clause 3.7**.

We agree to abide by this Bid for the Bid Validity Period specified in **BDS 17**, and it shall remain binding upon us and may be accepted at any time before the expiration of that period.

We are not participating, as Bidders, in more than one Bid in this Bidding process, other than alternative offers in accordance with the Bidding Documents.

Our firm, its affiliates or subsidiaries – including any subcontractors or suppliers for any part of the contract – has not been declared ineligible by the Government of Pakistan under Pakistan's laws or official regulations.

Until a formal Contract is prepared and executed, this Bid, together with your written acceptance thereof and your notification of award, shall constitute a binding Contract between us.

We understand that you are not bound to accept the lowest or any Bid you may receive.

We certify / confirm that we comply with the eligibility requirements as per **ITB Clause 3** of the Bidding Documents.

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 20\_\_\_\_\_.

(Name) \_\_\_\_\_

[Signature]

[in the capacity of]

**Duly authorized to sign Bid for and on behalf of** \_\_\_\_\_

**PRICE SCHEDULE**

PROCUREMENT OF WALL MOUNTED SPLIT AIR-CONDITIONERS 1.0 TON, 1.5 Ton & 2.0 Ton CAPACITY  
INVERTER TYPE WITH ANCILLARY SERVICES FOR NBP BRANCHES /OFFICES LOCATED AT DIFFERENT CITIES  
THROUGHOUT PAKISTAN.

(As per Specifications stated in Sub Section B- Technical Specifications of Section V)

S.#	Description	Quantity (a)	Unit (b)	Unit Rate (c) (Pak Rupees)	Total (a x c) (Pak Rupees)
1.	Supply, Installation, testing and commissioning of 1.0 Tr Split Wall Mounted Air Conditioners (Inverter type) for NBP Branches /Offices Located at Different Cities Throughout Pakistan. B- Technical Specifications of Section V); Model No: _____ Brand Name: _____ Name of Manufacturer: _____ Country of Origin: _____	150	Nos.		
2	Supply, Installation, testing and commissioning of 1.5 Tr Split Wall Mounted Air Conditioners (Inverter type) for NBP Branches /Offices Located at Different Cities Throughout Pakistan B- Technical Specifications of Section V); Model No: _____ Brand Name: _____ Name of Manufacturer: _____ Country of Origin: _____	200	Nos		
3	Supply, Installation, testing and commissioning of 2.0 Tr Split Wall Mounted Air Inverter type) for NBP Branches /Offices Located at Different Cities Throughout Pakistan B- Technical Specifications of Section V); Model No: _____ Brand Name: _____ Name of Manufacturer: _____ Country of Origin: _____	150	Nos		
4	Supply, Laying and connecting Copper Piping of 22 Gauge (Muller Brand or Equivalent) with Aeroflex Insulation and Three Core – 110/.076 Control Wire (Pakistan/Pioneer Cable or Equivalent); including all necessary fittings, and accessories; with adding of Refrigerant/Gas as per site requirement.	15,000	Rft.		
5	Supply and fixing of 6mm thick Iron Bracket with Rowel Bolts and duly painted with Anti Rust Paint; for installation of AC Outdoor Unit; complete with all necessary fittings etc. as per site requirement.	350	Sets		
Total Amount in PKR					

Amount in Words (RS. \_\_\_\_\_)

- The quoted rates / amount shall be inclusive of all applicable Federal/Provincial Govt. Taxes/Duties and charges for inland transportation and other related services etc. as specified in the Clause 16 or 17 of the BDS.
- The material upon delivery at the site should be got verified from the Bank Official, prior to its installation at site. Otherwise, Bank Engineer reserves the right to replace the same without incurring any liability or payment of any charges to the bidder.



FOR NATIONAL BANK OF PAKISTAN

FOR THE BIDDER

(Duly signed & stamped by the Authorized Representative)

## **LETTER OF ACCEPTANCE**

*[Letter head paper of the National Bank of Pakistan]*

Date: \_\_\_\_\_

To: \_\_\_\_\_  
*[name and address of the Supplier]*

This is to notify you that your Bid dated *[date]* for execution of the *[name of the Contract and identification number, if any, as given in the Special Conditions of Contract]* for the Contract Price of the equivalent of *[amount in numbers and words]* *[name of currency]*, as corrected and modified in accordance with the Instructions to Bidders is hereby accepted by us.

We hereby confirm *[insert the name of the Appointing Authority]*, to be the Appointing Authority, to appoint the Arbitrator in case of any arisen disputes in accordance with **ITB 45.1**.

You are hereby informed that after you have read and return the attached draft Contract the parties to the contract shall sign the vetted contract within fourteen (14) working days.

You are hereby required to furnish the Performance Guarantee/Security in the form and the amount stipulated in the Special Conditions of the Contract within a period of fourteen (14) working days after the receipt of Letter of Acceptance.

Authorized Signature: Name and Title of  
Signatory: Name of Agency: Attachment:  
Contract  
Copy: Appointing Authority and Supplier



**FOR NATIONAL BANK OF PAKISTAN**

**FOR THE BIDDER**

(Duly signed & stamped by the Authorized Representative)  
Page - (5) of (8)

## BID SECURITY FORM

To: [name of the National Bank of Pakistan]

Whereas [name of the Bidder] (hereinafter called “the Bidder”) has submitted its Bid dated [date of submission of Bid] for the delivery of [name and/or description of the goods] (hereinafter called “the Bid”).

KNOW ALL PEOPLE by these presents that WE [name of Financial Institution] of [name of country], having our registered office at [address of Financial Institution] (hereinafter called “the Bank”), are bound unto [name of PA] (hereinafter called “the National Bank of Pakistan”) in the sum of [amount] for which payment well and truly to be made to the said National Bank of Pakistan, the Bank binds itself, its successors, and assigns by these presents.

Sealed with the Common Seal of the said Bank this \_\_\_\_\_ day of \_\_\_\_\_ 20\_\_\_\_\_.

THE CONDITIONS of this obligation are:

a) If the Bid

- i) have withdrawn or modified our Bid during the period of Bid Validity specified in the Form of Bid;
- ii) Disagreement to arithmetical correction made to the Bid price; or
- iii) having been notified of the acceptance of our Bid by the National Bank of Pakistan during the period of Bid Validity, (i) failure to sign the contract if required by National Bank of Pakistan to do so or (ii) fail or refuse to furnish the Performance Security or to comply with any other condition precedent to signing the contract specified in the Bidding Documents.

b) We undertake to pay to the National Bank of Pakistan up to the above amount upon receipt of its first written demand, without the National Bank of Pakistan having to substantiate its demand, provided that in its demand the National Bank of Pakistan states the amount claimed by it is due to it, owing to the occurrence of one or both of the conditions, specifying the occurred condition or conditions.

This guarantee shall remain in force up to and including twenty-eight (28) calendar days after the period of Bid Validity, and any demand in respect thereof should reach the Bank not later than the above date.

Name: ..... in the capacity of .....

signed

\_\_\_\_\_  
[Signature of the Bank]

Dated on ..... day of ..... 20 .....



FOR NATIONAL BANK OF PAKISTAN

FOR THE BIDDER

(Duly signed & stamped by the Authorized Representative)  
Page - (6) of (8)

## **BID SECURING DECLARATION**

*[The Bidder shall fill in this Form in accordance with the instructions indicated.]*

Date: *[insert date (as day, month and year)]*

Bid No.: *[insert number of Bidding process]*

Alternative No.: *[insert identification No if this is a Bid for an alternative]*

To: *[insert complete name of National Bank of Pakistan]*

We, the undersigned, declare that:

We understand that, according to your conditions, Bids must be supported by a Bid Securing Declaration.

We accept that we will be blacklisted and henceforth cross debarred for participating in respective category of public procurement proceedings for a period of (not more than) six months, if fail to abide with a bid securing declaration, however without indulging in corrupt and fraudulent practices, if we are in breach of our obligation(s) under the Bid conditions, because we:

- (a) have withdrawn or modified our Bid during the period of Bid Validity specified in the Form of Bid.
- (b) Disagreement to arithmetical correction made to the Bid price; or
- (c) having been notified of the acceptance of our Bid by the National Bank of Pakistan during the period of Bid Validity, (i) failure to sign the contract if required by National Bank of Pakistan to do so or (ii) fail or refuse to furnish the Performance Security or to comply with any other condition precedent to signing the contract specified in the Bidding Documents.

We understand this Bid Securing Declaration shall expire if we are not the successful Bidder, upon the earlier of (i) our receipt of your notification to us of the name of the successful Bidder; or (ii) twenty-eight (28) calendar days after the expiration of our Bid.

Signed: *[insert signature of person whose name and capacity are shown]* In the capacity of

*[insert legal capacity of person signing the Bid Securing Declaration]*

Name: *[insert complete name of person signing the Bid Securing Declaration]*

Duly authorized to sign the Bid for and on behalf of: *[insert complete name of Bidder]*

Dated on \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_ *[insert date of signing]*

Corporate Seal (where appropriate)

Corporate Guarantor (Seal)



**BLANK PAGE FOR ATTACHMENT OF  
ANNEXURE “B2”  
LETTER OF FINANCIAL BID ON  
BIDDER’S  
LETTERHEAD**

*(If require; Bidder may use additional space/pages in continuation;for  
relevant documents of same Annexure)*